



**TYE SOON LIMITED**

Company Registration No. 195700114W

**Full Year Financial Statements and Dividend Announcement For The Year Ended 31 December 2018**

**PART 1 INFORMATION REQUIRED FOR QUARTERLY (Q1, Q2 & Q3), HALF-YEAR AND FULL YEAR ANNOUNCEMENTS**

1(a)(i) An income statement and statement of comprehensive income, or a statement of comprehensive income, for the group, together with a comparative statement for the corresponding period of the immediately preceding financial year.

Consolidated Income Statement	2018 \$'000	2017 \$'000	Increase/ (Decrease) %
Revenue	216,106	216,623	(0.2)
Other income	205	1,137	(82.0)
Changes in inventories of finished goods	(3,664)	(3,947)	(7.2)
Cost of purchases	(169,208)	(167,603)	1.0
Staff costs	(22,786)	(23,732)	(4.0)
Depreciation expenses	(622)	(781)	(20.4)
Other operating expenses	(17,489)	(17,214)	1.6
Finance costs	(2,833)	(2,744)	3.2
Share of losses of associate (net of tax)	(104)	(45)	131.1
<b>(Loss)/Profit before tax</b>	<b>(395)</b>	<b>1,694</b>	<b>nm</b>
Tax expense	(689)	(900)	(23.4)
<b>(Loss)/Profit for the year</b>	<b>(1,084)</b>	<b>794</b>	<b>nm</b>
Profit attributable to:			
Owners of the Company	(1,144)	725	nm
Non-controlling interests	60	69	(13.0)
<b>(Loss)/Profit for the year</b>	<b>(1,084)</b>	<b>794</b>	<b>nm</b>

Consolidated Statement of Comprehensive Income	2018 \$'000	2017 \$'000	Increase/ (Decrease) %
<b>(Loss)/Profit for the year</b>	(1,084)	794	nm
<b>Other comprehensive income</b>			
<b>Items that will not be reclassified to profit or loss:</b>			
Remeasurement of defined benefit obligation of a subsidiary	(13)	(268)	(95.1)
	(13)	(268)	(95.1)
<b>Items that are or may be reclassified subsequently to profit or loss:</b>			
Net change in fair value of available-for-sale financial asset	-	50	nm
Foreign currency translation differences of net assets/liabilities of foreign branch, subsidiaries and associate	(1,129)	871	nm
	(1,129)	921	nm
<b>Other comprehensive income for the year, net of tax</b>	(1,142)	653	nm
<b>Total comprehensive income for the year</b>	(2,226)	1,447	nm
<b>Total comprehensive income attributable to:</b>			
Owners of the Company	(2,286)	1,383	nm
Non-controlling interests	60	64	(6.3)
<b>Total comprehensive income for the year</b>	(2,226)	1,447	nm

1(a)(ii) The following items (with appropriate breakdown and explanations), if significant, must either be included in the income statement or in the notes to the income statement for the current financial period reported on and the corresponding period of the immediately preceding financial year:-

	2018 \$'000	2017 \$'000	Increase/ (Decrease) %
<b>Analysis of operating expenses:</b>			
Operating lease expenses	(5,288)	(5,251)	0.7
Transportation expenses	(3,914)	(3,839)	2.0
Impairment loss on trade receivables and bad debts written off	(100)	-	nm
Allowance for inventory obsolescence	(488)	(177)	175.7
Foreign exchange loss	(6)	-	nm
Others	(7,693)	(7,947)	(3.2)
	(17,489)	(17,214)	1.6

nm denotes not meaningful.

	2018 \$'000	2017 \$'000	Increase/ (Decrease) %
<b>Analysis of other income:</b>			
Foreign exchange gain	-	734	(100.0)
Rental income	3	2	50.0
Finance income	28	35	(20.0)
Gain on sale of property, plant and equipment	18	19	(5.3)
Write back of impairment losses on trade receivables	6	195	(96.9)
Others	150	152	(1.3)
	205	1,137	(82.0)

1(b)(i) A statement of financial position (for the issuer and group), together with a comparative statement as at the end of the immediately preceding financial year.

	Group 31 Dec 2018 \$'000	Group 31 Dec 2017 (Restated) \$'000	Company 31 Dec 2018 \$'000	Company 31 Dec 2017 (Restated) \$'000
<b>Assets</b>				
Property, plant and equipment	1,610	1,987	542	629
Goodwill	96	104	-	-
Subsidiaries	-	-	25,175	25,822
Associate	198	309	162	162
Other investment	815	815	815	815
Deferred tax assets	1,096	1,235	-	-
Loan receivables	-	-	-	-
<b>Non-current assets</b>	3,815	4,450	26,694	27,428
Current tax assets	326	198	-	-
Inventories	102,599	106,263	33,467	36,060
Trade and other receivables	35,251	32,944	55,824	51,503
Cash and cash equivalents	14,705	15,391	6,116	4,444
<b>Current assets</b>	152,881	154,796	95,407	92,007
<b>Total assets</b>	156,696	159,246	122,101	119,435
<b>Equity</b>				
Share capital	38,057	38,057	38,057	38,057
Reserves	14,739	17,722	3,984	3,975
<b>Equity attributable to owners of the Company</b>	52,796	55,779	42,041	42,032
<b>Non-controlling interests</b>	347	322	-	-
<b>Total equity</b>	53,143	56,101	42,041	42,032

	Group 31 Dec 2018 \$'000	Group 31 Dec 2017 (Restated) \$'000	Company 31 Dec 2018 \$'000	Company 31 Dec 2017 (Restated) \$'000
<b>Liabilities</b>				
Loans and borrowings	38	13	-	-
Employee benefits	712	837	-	-
Deferred tax liabilities	33	40	-	-
<b>Non-current liabilities</b>	783	890	-	-
Loans and borrowings	79,111	78,518	67,890	66,862
Contract liabilities	1,073	1,395	1,059	1,382
Trade and other payables	22,455	22,041	11,111	9,159
Current tax liabilities	131	301	-	-
<b>Current liabilities</b>	102,770	102,255	80,060	77,403
<b>Total liabilities</b>	103,553	103,145	80,060	77,403
<b>Total equity and liabilities</b>	156,696	159,246	122,101	119,435

1(b)(ii) In relation to the aggregate amount of group's borrowings and debt securities, specify the following as at the end of the current financial period reported on with comparative figures as at the end of the immediately preceding financial year:-

(A) the amount repayable in one year or less, or on demand;

As at 31/12/2018		As at 31/12/2017	
Secured	Unsecured	Secured	Unsecured
\$'000	\$'000	\$'000	\$'000
28	79,083	15	78,503

(B) the amount repayable after one year;

As at 31/12/2018		As at 31/12/2017	
Secured	Unsecured	Secured	Unsecured
\$'000	\$'000	\$'000	\$'000
38	-	13	-

(C) whether the amounts are secured or unsecured; and

As disclosed in (A) and (B) above.

(D) details of any collaterals.

Nil.

- 1(c) A statement of cash flows (for the group), together with a comparative statement for the corresponding period of the immediately preceding financial year.

	Group 2018 \$'000	Group 2017 (Restated) \$'000
<b>Cash flows from operating activities</b>		
(Loss)/Profit before tax	(395)	1,694
Adjustments for :		
Depreciation expenses	622	781
Gain on sale of plant and equipment	(18)	(19)
Share of losses of associate (net of tax)	104	45
Impairment losses/(reversal of impairment losses) on trade receivables	94	(195)
Write-down of inventories	488	177
Finance income	(28)	(35)
Finance costs	2,833	2,744
Unrealised foreign exchange gain	(512)	(503)
	3,188	4,689
<b>Changes in working capital</b>		
Changes in inventories	2,148	4,420
Changes in trade and other receivables	(2,810)	1,674
Changes in trade and other payables	141	2,188
Changes in contract liabilities	(322)	(637)
Changes in bills payables and trust receipts	9,083	(7,177)
Cash from operating activities	11,428	5,157
Tax paid	(935)	(569)
Interest paid	(788)	(1,031)
<b>Net cash from operating activities</b>	<b>9,705</b>	<b>3,557</b>
<b>Cash flow from investing activities</b>		
Interest received	28	35
Proceeds from sales of plant and equipment	38	30
Acquisition of plant and equipment	(247)	(401)
<b>Net cash used in investing activities</b>	<b>(181)</b>	<b>(336)</b>
<b>Cash flows from financing activities</b>		
Payment of finance lease liabilities	(26)	(27)
Proceeds from borrowings	9,077	20,826
Repayment of borrowings	(16,650)	(19,631)
Interest paid	(1,817)	(1,717)
Dividends paid to owners of the Company	(500)	(751)
<b>Net cash used in financing activities</b>	<b>(9,916)</b>	<b>(1,300)</b>
<b>Net (decrease)/increase in cash and cash equivalents</b>	<b>(392)</b>	<b>1,921</b>
Cash and cash equivalents at the beginning of the year	15,391	13,372
Effect of exchange rate changes on the balance of cash held in foreign currencies	(294)	98
<b>Cash and cash equivalents at the end of the year</b>	<b>14,705</b>	<b>15,391</b>

1(d)(i) A statement (for the issuer and group) showing either (i) all changes in equity or (ii) changes in equity other than those arising from capitalisation issues and distributions to shareholders, together with a comparative statement for the corresponding period of the immediately preceding financial year.

Group	Attributable to owners of the Company						Non-controlling interests \$'000	Total equity \$'000
	Share capital \$'000	Other capital reserves \$'000	Fair value reserve \$'000	Translation reserve \$'000	Retained earnings \$'000	Total \$'000		
At 1 January 2017	38,057	3,501	(155)	(6,369)	20,113	55,147	258	55,405
<b>Total comprehensive income for the year</b>								
Profit for the year	-	-	-	-	725	725	69	794
<b>Other comprehensive income</b>								
Foreign currency translation differences of net assets/liabilities of foreign branch, subsidiaries and associate	-	-	-	876	-	876	(5)	871
Net change in fair value of available-for-sale financial asset	-	-	50	-	-	50	-	50
Remeasurement of defined benefit obligation of a subsidiary	-	-	-	-	(268)	(268)	-	(268)
<b>Total other comprehensive income</b>	-	-	50	876	(268)	658	(5)	653
<b>Total comprehensive income for the year</b>	-	-	50	876	457	1,383	64	1,447
<b>Transactions with owners, recognised directly in equity</b>								
<b>Contributions by and distributions to owners</b>								
Dividend paid to the owners of the company	-	-	-	-	(751)	(751)	-	(751)
Total contributions by and distributions to owners of the Company	-	-	-	-	(751)	(751)	-	(751)
At 31 December 2017	38,057	3,501	(105)	(5,493)	19,819	55,779	322	56,101
At 1 January 2018, as previously stated	38,057	3,501	(105)	(5,493)	19,819	55,779	322	56,101
Adjustment on initial application of SFRS(I) 9 (net of tax)	-	-	-	-	(197)	(197)	-	(197)
Adjusted balance at 1 January 2018	38,057	3,501	(105)	(5,493)	19,622	55,582	322	55,904
<b>Total comprehensive income for the year</b>								
(Loss)/Profit for the year	-	-	-	-	(1,144)	(1,144)	60	(1,084)
<b>Other comprehensive income</b>								
Foreign currency translation differences of net assets/liabilities of foreign branch, subsidiaries and associate	-	-	-	(1,129)	-	(1,129)	-	(1,129)
Remeasurement of defined benefit obligation of a subsidiary	-	-	-	-	(13)	(13)	-	(13)
<b>Total other comprehensive income</b>	-	-	-	(1,129)	(13)	(1,142)	-	(1,142)
<b>Total comprehensive income for the year</b>	-	-	-	(1,129)	(1,157)	(2,286)	60	(2,226)
<b>Transactions with owners, recognised directly in equity</b>								
<b>Contributions by and distributions to owners</b>								
Dividend paid to the owners of the Company	-	-	-	-	(500)	(500)	-	(500)
Dividend payable to non-controlling interests	-	-	-	-	-	-	(35)	(35)
Total contributions by and distributions to owners of the Company	-	-	-	-	(500)	(500)	(35)	(535)
At 31 December 2018	38,057	3,501	(105)	(6,622)	17,965	52,796	347	53,143

<b>Company</b>	Share capital \$'000	Fair value reserve \$'000	Translation reserve \$'000	Retained earnings \$'000	Total \$'000
At 1 January 2017	38,057	(155)	533	2,803	41,238
<b>Total comprehensive income for the year</b>					
Profit for the year	-	-	-	1,338	1,338
<b>Other comprehensive income</b>					
Foreign currency translation differences of net assets/liabilities of foreign branch	-	-	157	-	157
Net change in fair value of available-for-sale financial asset	-	50	-	-	50
<b>Total other comprehensive income</b>	-	50	157	-	207
<b>Total comprehensive income for the year</b>	-	50	157	1,338	1,545
<b>Transactions with owners, recognised directly in equity</b>					
<b>Contributions by and distributions to owners</b>					
Dividend paid to the owners of the company	-	-	-	(751)	(751)
Total contributions by and distributions to owners of the Company	-	-	-	(751)	(751)
At 31 December 2017	38,057	(105)	690	3,390	42,032
At 1 January 2018, as previously stated	38,057	(105)	690	3,390	42,032
Adjustment on initial application of SFRS(I) 9 (net of tax)	-	-	-	(339)	(339)
Adjusted balance at 1 January 2018	38,057	(105)	690	3,051	41,693
<b>Total comprehensive income for the year</b>					
Profit for the year	-	-	-	879	879
<b>Other comprehensive income</b>					
Foreign currency translation differences of net assets/liabilities of foreign branch	-	-	(31)	-	(31)
<b>Total other comprehensive income</b>	-	-	(31)	-	(31)
<b>Total comprehensive income for the year</b>	-	-	(31)	879	848
<b>Transactions with owners, recognised directly in equity</b>					
<b>Contributions by and distributions to owners</b>					
Dividend paid to the owners of the company	-	-	-	(500)	(500)
Total contributions by and distributions to owners of the Company	-	-	-	(500)	(500)
At 31 December 2018	38,057	(105)	659	3,430	42,041

Note 1 –

SFRS(I) 9 replaces the current ‘incurred loss’ model with a forward-looking expected credit loss (“ECL”) model. The new impairment model applies to financial assets measured at amortised cost or fair value through other comprehensive income (“FVOCI”), except for investments in equity instruments, and certain loan commitments and financial guarantee contracts.

The Group applied the simplified approach and recorded lifetime ECL on all trade and other receivables. Based on the final assessment made, there was an increase in impairment for trade and other receivables of approximately \$197,000 and \$339,000 for the Group and for the Company respectively as at 1 January 2018 with the adoption of SFRS(I) 9.

The changes in accounting policies resulting from the adoption of SFRS(I) 9 should be applied by the Group and the Company retrospectively. However, the Group and the Company have adopted the exemption in SFRS(I) 1 allowing it not to restate the comparative information in the FY2018 financial statements. The differences in the carrying amount of financial assets resulting from the adoption of SFRS(I) 9 are recognized in retained earnings as at 1 January 2018.

1(d)(ii) Details of any changes in the company’s share capital arising from rights issue, bonus issue, share buy-backs, exercise of share options or warrants, conversion of other issues of equity securities, issue of shares for cash or as consideration for acquisition or for any other purpose since the end of the previous period reported on. State the number of shares that may be issued on conversion of all the outstanding convertibles, if any, against the total number of issued shares

excluding treasury shares and subsidiary holdings of the issuer, as at the end of the current financial period reported on and as at the end of the corresponding period of the immediately preceding financial year. State also the number of shares held as treasury shares and the number of subsidiary holdings, if any, and the percentage of the aggregate number of treasury shares and subsidiary holdings held against the total number of shares outstanding in a class that is listed as at the end of the current financial period reported on and as at the end of the corresponding period of the immediately preceding financial year.

Not applicable.

1(d)(iii) To show the total number of issued shares excluding treasury shares as at the end of the current financial period and as at the end of the immediate preceding year.

	Number of ordinary Shares	Share Capital \$'000
As at 31 Dec 2017	87,265,029	38,057
As at 31 Dec 2018	87,265,029	38,057

1(d)(iv) A statement showing all sales, transfers, cancellation and/or use of treasury shares as at the end of the current financial period reported on.

Not applicable.

1(d)(v) A statement showing all sales, transfers, cancellation and/or use of subsidiary holdings as at the end of the current financial period reported on.

Not applicable.

2. Whether the figures have been audited or reviewed, and in accordance with which auditing standard or practice.

The figures have not been audited or reviewed by the auditors.

3. Where the figures have been audited or reviewed, the auditors' report (including any qualifications or emphasis of matter).

Not applicable.

4. Whether the same accounting policies and methods of computation as in the issuer's most recently audited annual financial statements have been applied.

The Group's financial statements for the financial year ended 31 December 2018 is prepared in accordance with the Singapore Financial Reporting Standards (International) ("SFRS(I)") issued by the Accounting Standards Council ("ASC") and International Financial Reporting Standards ("IFRS") issued by the International Accounting Standards Board ("IASB").

Except as disclosed in item 5 below, the Group has adopted the same accounting policies and methods of computation in the financial statements for the current



reporting year as those applied for the financial statements for the year ended 31 December 2017.

5. If there are any changes in the accounting policies and methods of computation, including any required by an accounting standard, what has changed, as well as the reasons for, and the effect of the change.

In adopting the new SFRS(I) framework with effect from 1 January 2018, the Group is required to apply the specific transition requirements in SFRS(I) 1 First-time Adoption of International Financial Reporting Standards.

In addition, during the current financial year, the Group and the Company have adopted the following new SFRS(I)s, amendments and interpretations of SFRS(I)s which took effect from financial year beginning 1 January 2018:

- SFRS(I) 9 *Financial Instruments*
- SFRS(I) 15 *Revenue from Contracts with Customers and Amendments to SFRS(I) Clarifications to SFRS(I) 15*

Please refer to the Statements of Changes in Equity for the Group and for the Company on pages 6 to 7 for further details on the quantum of the respective adjustments made in relation to SFRS(I) 9.

Following the presentation requirements in SFRS(I) 15, the Group and the Company have presented contract liabilities separately from trade and other payables.

Except for abovementioned changes, the adoption of the above new SFRS(I)s, amendments and interpretations of SFRS(I)s is assessed to have no material impact to the results and financial position of the Group and of the Company for the year ended 31 December 2018.

6. Earning per ordinary share of the group for the current financial period reported on and the corresponding period of the immediately preceding financial year, after deducting any provision for preference dividends:-

Earnings per ordinary share for the year based on (loss)/profit attributable to shareholders	2018	2017
(a) Based on the weighted average number of ordinary shares in issue; and	(1.31) cents	0.83 cents
(b) On a fully diluted basis	(1.31) cents	0.83 cents

Basic earnings per share for the year ended 31 December 2018 was computed based on net loss attributable to shareholders of \$1,144,000 (31 December 2017: net profit of \$725,000) and weighted average number of ordinary shares of 87,265,029 (31 December 2017: 87,265,029).

Diluted earnings per share for the year ended 31 December 2018 was computed based on net loss attributable to shareholders of \$1,144,000 (31 December 2017: net profit of \$725,000) and number of ordinary shares of 87,265,029 (31 December 2017: 87,265,029).

7. Net asset value (for the issuer and group) per ordinary share based on the total number of issued shares excluding treasury shares of the issuer at the end of the :- (a) current financial period reported on; and (b) immediately preceding financial year.

	Group 2018	Group 2017	Company 2018	Company 2017
Net asset value per ordinary share based on issued share capital	60.5 cents	63.9 cents	48.2 cents	48.2 cents

Net asset value per ordinary share as at 31 December 2018 was computed after deducting non-controlling interest and based on existing ordinary shares of 87,265,029 (31 December 2017: 87,265,029).

8. A review of the performance of the group, to the extent necessary for a reasonable understanding of the group's business. It must include a discussion of the following: (a) any significant factors that affected the turnover, costs, and earnings of the group for the current financial period reported on, including (where applicable) seasonal or cyclical factors; and (b) any material factors that affected the cash flow, working capital, assets or liabilities of the group during the current financial period reported on.

### **Review of Performance**

Turnover reached \$216.1 million, 0.2% below the level achieved in FY17.

The export-based business in Singapore started the year weak with sales affected noticeably by supply restrictions of a major brand. Sales efforts during the year were directed at narrowing the decline. The Group managed to respond positively over the year by leveraging on the Group's geographically diversified customer base and its large portfolio of brands. This essentially involved directing efforts at promoting a multitude of brands to a good spread of customers located in a number of markets. Aided by the recovery in sales to Thailand, the export-based business ended the year 1.2% higher than FY17.

Held by some degree of self-restraint, the Group's overseas operations nudged lower by 1.3%. Of the Group's larger operations, South Korea continued to advance, Malaysia maintained a modest growth rate but Australia was held back. South Korea continued to advance along its growth trajectory but the Group adopted a more selective, albeit slower, growth course with some de-emphasis on certain lower-margin product lines. Aided by an appreciation of the MYR, Malaysia maintained a modest growth rate despite business momentum being affected by both the general elections in May and the re-introduction of the Sales and Services Tax in September. Exacerbated by a 4.9% decline in the AUD against the SGD during the year, Australia declined mainly due to supply and logistics-related factors and to some degree renewed competition.

Total margins decreased by \$2.1 million mainly due to the lower gross margin rate achieved for the year.

Following on from cost control initiatives introduced last year, cost uptrends in all major expense categories were moderated or reversed. Helped by the decline in the AUD against the SGD during the year, overall operating expenses fell by \$1.1 million mainly due to the reduction in staff cost of \$0.9 million.

The absence this year of the foreign exchange gain registered last year contributed to most of the decline in other income of \$0.9 million.

EBITDA decreased from \$5.3 million to \$3.2 million. Profit from operations (PBIT) decreased from \$4.4 million to \$2.5 million. As a result, the loss before and after tax for the year were \$0.4 million and \$1.1 million respectively.

After accounting for foreign currency translation differences of net assets at overseas subsidiaries and branch, total comprehensive income amounted to a negative \$2.2 million.

### **Balance Sheet Review**

Group inventory levels were at 7.1 months as at 31 December 2018 compared with 7.4 months as at 31 December 2017. Inventory turn improved with inventory levels at \$102.6 million as at 31 December 2018 and \$106.3 million as at 31 December 2017.

Group receivable levels were at 1.8 months as at 31 December 2018 compared with 1.7 months as at 31 December 2017. With a higher level of sales in 4Q18, trade and other receivables stood at \$35.2 million as at 31 December 2018 in comparison with \$32.9 million as at 31 December 2017.

Loans and borrowings nudged up slightly by \$0.6 million, from \$78.5 million as at 31 December 2017 to \$79.1 million as at 31 December 2018.

Group payable levels nudged up slightly by \$0.5 million, standing at \$22.5 million as at 31 December 2018 compared to \$22.0 million as at 31 December 2017.

Cash balances decreased by \$0.7 million, from \$15.4 million as at 31 December 2017 to \$14.7 million as at 31 December 2018.

The Group's Current Ratio was at 1.49 times as at 31 December 2018, compared with 1.51 times as at 31 December 2017.

The Group's net gearing level was at 1.21 times as at 31 December 2018 in comparison with 1.13 times as at 31 December 2017.

### **Cash Flow Statement Review**

Cash generated from operations before accounting for changes in working capital amounted to \$3.2 million for the year. After accounting for changes in working capital, cash flows generated from operating activities amounted to \$11.4 million. Cash flows generated from operating activities after accounting for tax and net interest paid amounted to \$9.7 million. Net cash used in investing activities amounted to \$0.2 million. Net cash used in financing activities

amounted to \$9.9 million. Cash balances as at 31 December 2018 amounted to \$14.7 million.

9. Where a forecast, or a prospect statement, has been previously disclosed to shareholders, any variance between it and the actual results.

In the announcement dated 8 August 2018, the Directors stated “..the Group expects to incur a loss for the current financial year.” The Group’s performance is consistent with the prospect statement.

10. A commentary at the date of the announcement of the significant trends and competitive conditions of the industry in which the group operates and any known factors or events that may affect the group in the next reporting period and the next 12 months.

The Group’s cost control initiatives will continue and cost reductions made where the strategic imperative is not materially affected. The strength and resilience of the Group’s distribution network consisting of its own overseas operations and its global external customer base remain the main platform underpinning the Group’s business level. This platform combined with the Group’s portfolio of brands provided the foundation for the Group to achieve a turnover of \$111.2 million in 2H18, incidentally the highest half on record.

The Group will continue to maintain a tight rein on operating costs in a competitive environment. The Group’s recovery and improvement plans will be based on leveraging on the Group’s existing network of Group-operated warehouse infrastructure as this course allows revenues to be built up without increasing operating cost levels significantly.

The Group is looking to make a recovery in 2019, in performance as well as business level.

11. If a decision regarding dividend has been made:-

- (a) Whether an interim/final ordinary dividend has been declared (recommended); and

No.

- (b) (i) Amounts per share.

Not applicable.

- (b) (ii) Previous corresponding period

A final tax exempt (one-tier) dividend of 0.573 cents per ordinary share has been paid for the financial year reported on.

- (c) Whether the dividend is before tax, net of tax or tax exempt. If before tax or net of tax, state the tax rate and the country where the dividend is derived.

Not applicable.

- (d) The date the dividend is payable

Not applicable.

- (e) The date on which Registrable Transfers received by the company (up to 5.00 pm) will be registered before entitlements to the dividend are determined.

Not applicable.

12. If no dividend has been declared (recommended), a statement to that effect and the reason(s) for the decision.

No dividend has been declared during or recommended for the financial year reported on. In considering whether to recommend a dividend, the Board takes into account various factors including profitability, cash flow requirements, business outlook and the prevailing general economic/market conditions. The Board has decided not to recommend a dividend on prudent grounds.

13. If the Group has obtained a general mandate from shareholders for IPTs, the aggregate value of such transactions as required under Rule 920(1)(a)(ii). If no IPT mandate has been obtained, a statement to that effect.

The Group has not obtained an IPT mandate.

14. Negative confirmation pursuant to Rule 705(5). (Not required for announcement on full year results)

Not applicable.

15. Confirmation that the issuer has procured undertakings from all its directors and executive officers (in the format set out in Appendix 7.7) under Rule 720(1).

The Company has procured signed undertakings from all of its directors and executive officers based on Appendix 7.7 of the SGX-ST Listing Manual.

## PART II ADDITIONAL INFORMATION REQUIRED FOR FULL YEAR ANNOUNCEMENT

16. Segmented revenue and results for business or geographical segments (of the group) in the form presented in the issuer's most recently audited annual financial statements, with comparative information for the immediately preceding year.

The Group is principally engaged in the distribution of automotive parts. The Group has only one reportable business segment.

## Geographical information of the Group

In presenting the information on the basis of geographical segment, segment revenue is based on geographical location of the customers which the sales are made to regardless of where the sales originate. Segment assets are based on the geographical location of the assets.

2018	Singapore	Malaysia	Australia	Thailand	South Korea	Other Countries	Total
	\$'000	\$'000	\$'000	\$'000	\$'000	\$'000	\$'000
Total revenue from external customers	21,002	48,562	44,579	18,413	38,293	45,257	216,106
Non-current assets	740	257	506	1	296	104	1,904

2017	Singapore	Malaysia	Australia	Thailand	South Korea	Other Countries	Total
	\$'000	\$'000	\$'000	\$'000	\$'000	\$'000	\$'000
Total revenue from external customers	19,016	47,134	51,455	15,879	34,272	48,867	216,623
Non-current assets	938	310	742	1	330	79	2,400

17. In the review of performance, the factors leading to any material changes in contributions to turnover and earnings by the business or geographical segments

Please refer to paragraph 8.

18. A breakdown of sales as follows:-

	Group 2018 \$'000	Group 2017 \$'000	Increase/ (Decrease) %
(a) Sales reported for first half year	104,870	109,862	(4.5)
(b) Operating (loss)profit after tax before deducting non-controlling interest for first half year	(520)	319	nm
(c) Sales reported for second half year	111,236	106,761	4.2
(d) Operating (loss)profit after tax before deducting non-controlling interest for second half year	(564)	475	nm

19. A breakdown of the total annual dividend (in dollar value) for the issuer's latest full year and its previous full year

	Latest Full Year (S\$'000)	Previous Full Year (S\$'000)
Ordinary	Nil	500
Total	Nil	500

20. Disclosure of person occupying a managerial position in the issuer or any of its principal subsidiaries who is a relative of a director or chief executive officer or substantial shareholder of the issuer pursuant to Rule 704(13) in the format below. If there are no such persons, the issuer must make an appropriate negative statement.

Name	Age	Family relationship with a director or chief executive officer or substantial shareholder	Current position and duties, and the year the position was held	Details of changes in duties and position held, if any, during the year
Ong Hock Siang @ Ong Huat Seong	85	Brother to Ong Huat Yew Peter (Executive Director / President)	Executive Director since 1966.	N.A.
Ong Huat Yew Peter	72	Brother to Ong Hock Siang @ Ong Huat Seong (Executive Director / Chairman) and Father to Kelvin Ong Eng Chian (Executive Director / Deputy Managing Director)	President since 2014, involved in the overall management of the Group.	N.A.
Kelvin Ong Eng Chian	44	Son to Ong Huat Yew Peter (Executive Director / President)	Deputy Managing Director since 2014, involved in the overall management of the Group.	N.A.

BY ORDER OF THE BOARD

David Chong Tek Yew  
 Managing Director  
 27 February 2019