TT International Limited

Corporate and Business Update

31 March 2014

Corporate Overview

Presentation Outline

1. Corporate Overview
2. Corporate and Business Update
3. Business Outlook

Corporate Profile

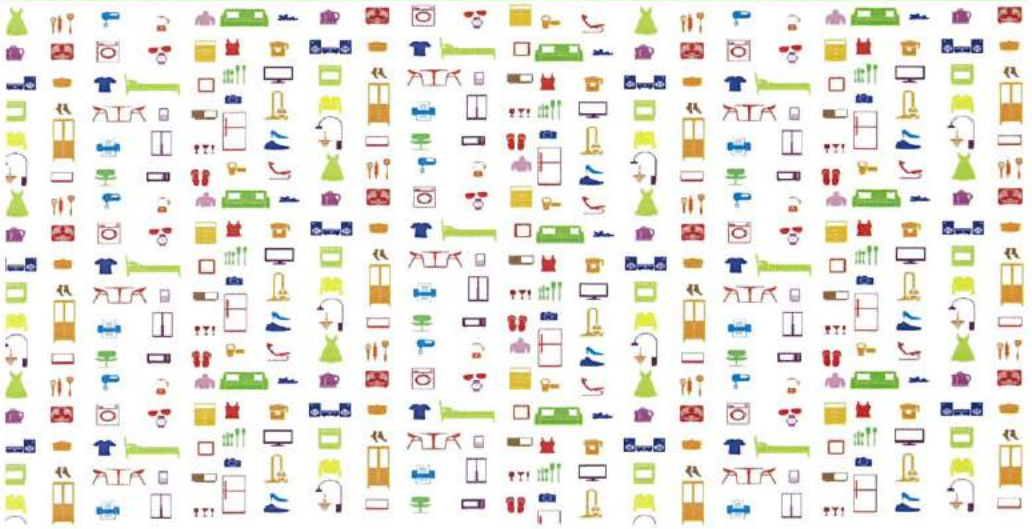
- Listed in 2000, Singapore-based TT International ("TTI") is a global trader, distributor and retailer of consumer electronics, furniture and also offers third-party warehousing, logistics, sourcing and brand management services
- Nearly 30 years' experience with substantial global network
- ~100 retail stores in Asia including 56 in Indonesia
- Owns 51% of BIG BOX – at 1.3M square feet, it is the newest and largest of four Warehouse Retail Scheme malls in Singapore
- Owns and manages brands such as AKIRA (consumer electronics), TEAC, Habitat, and several other furniture and furnishing brands such as Novena, Natural Living, Castilla and Barang Barang

AKIRA Castilla™ Novena® Complete Affordable Home Solution ES ELECTRONIC SOLUTION HOME SOLUTION BARANG BARANG world sourced living

Group Structure

TT International

Akira Corporation *100%*	Furniture & Furnishings ("F&F") *100%*	PT Electronic Solution ("PT ES") *100%*	TTA Holdings Limited ("TTA") *86%*	BIG BOX *51%*
• Brand Management • Outsourcing • Distribution • Engineering • R&D • Marketing & Packaging	• Singapore furniture retail • Product sourcing • Owns/manages brands – e.g. Castilla, Novena, Natural Living, Barang Barang and Mod Living • 15-year Master Franchisee Agreement with France's Habitat	• Indonesia retail with 56 stores currently (incl. franchisees) • 2 brands – Electronic Solution & Home Solution	• ASX-listed (ASX:TTA) • Distribution arm in Australia of Japanese consumer electronics brand, TEAC	• Warehouse retail asset • Operational by Dec 2014 • Total area of 1.3M sq ft total



Corporate & Business Update

Rationale for Strategic Review

- Global financial crisis & Eurozone debt crisis
- Financial institutions restrict credit lines severely
- Affected global distribution and sourcing industry
- Caused constraints to the Group's operations, cash flow and financial resources
- TTI entered into a Scheme of Arrangement in October 2010

Sourcing and distribution business challenges:

- Requires strong balance sheet & substantial economies of scale

Objectives of new strategy

Leverage on global network & experience in sourcing and distribution to chart new strategic direction

- Early return to sustainable profitability
- Facilitate termination of the Scheme by performance
- Enhance shareholder value via asset ownership & potential listing of 1 or 2 subsidiaries

Three Pillars of Forward Strategy

Retail Operations	BIG BOX	Sourcing & Brand Management
Close to 100 stores	Leading revenue driver	Subsidiaries: AKIRA, F&F, TTA
Combined retail footprint of ~1.1 million sq ft in Asia	Unique and exportable business model	Expand full-service sourcing solutions for hypermarket chains
Possible listing of Indonesian retail business		Create knowledge-based platform for SG SMEs to tap on

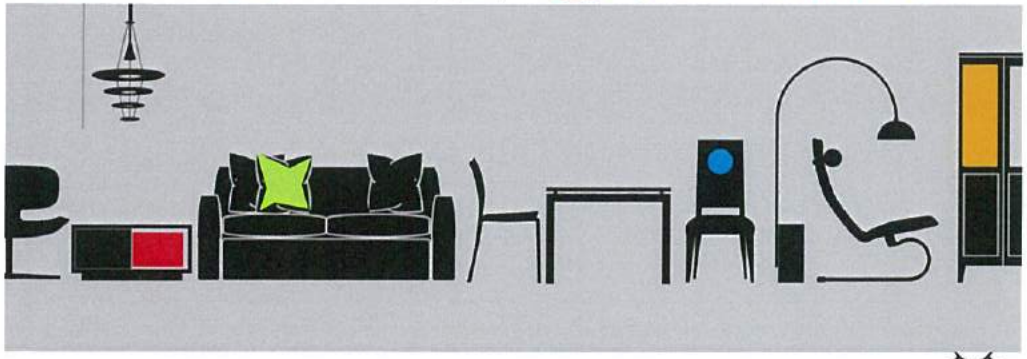
Pillar 1 - Retail Operations

30 years track record - sourcing and supply chain

Current	Upon BIG BOX Launch	In 5 Years
• ~100 stores (including franchisee stores) • Combined retail footprint of ~1.1 million sq ft • Singapore, Indonesia, Brunei, Malaysia, Myanmar, Cambodia & Taiwan	• Retail footprint will be increased to ~1.5 million sq ft • Transfer savings to consumers through large sales volumes managed directly from factory to storefront • Confident to achieve mandated S$200M revenue significantly earlier	• Grow retail network to 300 stores or ~3 million sq ft retail footprint

Furniture & Furnishings

ModLiving ModLiving Natural Living Castilla Novena Escavo







Inspired Everyday Living

Furniture & Furnishings Pte Ltd

ModLiving ModLiving Natural Living Castilla Novena Escavo

F&F OVERVIEW

- 20 Retail Outlets/Showrooms in Singapore
- Distribution and providing retail know-how in Brunei, Cambodia, Indonesia, Malaysia, Myanmar and Taiwan
- Potential markets : other Asian countries
- Retail Brands include Barang Barang, Castilla, Natural Living, Novena, ModLiving, etc.
- Wide range of products include furniture, mattress, fittings, accessories, etc.
- Price range from low, mid to high categories

ModLiving ModLiving Natural Living Castilla Novena Escavo



Pillar 1 – Retail Operations





羅敏娜家具
Novena®
Stretch Your Dollar To The Max



Castilla™







Natural living™
asian inspired resort living

Modern Resort Living.

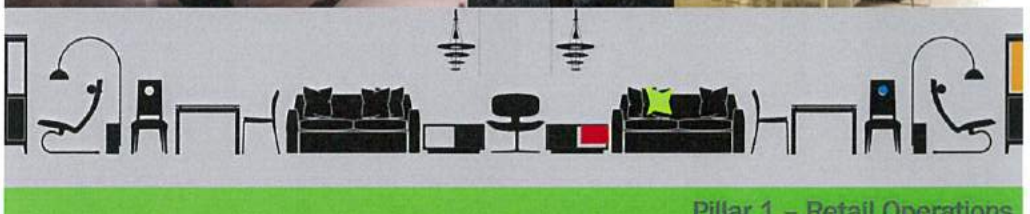
Made from top quality materials like Acacia, Birch, Ash, Pine, Teak, Resin, Water Hyacinth, etc, each Natural Living furniture is carefully made with fine craftsmanship. Modern resort-living pieces, or the popular balinese-style furniture, find the complete range from indoor to outdoor readily available.





Pillar 1 – Retail Operations





Pillar 1 – Retail Operations



BARANG BARANG
world sourced living

A Treasure Trove Of Ideas And Inspirations.

A vast display of choices in lifestyle decor and home furnishings from enigmatic styles, transient and elusive in origins to contemplative designer flairs.









ModLiving
SIMPLY LIVE

Our Brands
arflex capdell driade store .elmar Emmemobili Frag GLOBE 2000 mobilia MYBEUR POTOCCO seven TOTO & others













Escavo

A Brand That Showcases An Array Of Accessories.

Equisite, high quality and fine details are elements in all lightings, accessories and complements to complete the home.



Magazine Ads



ModLiving ModLiving Natural Living Castilla. Novena. Escavo



ES ELECTRONIC SOLUTION

PT Electronic Solution

Indonesia Retail Operations

- Offers both electronics and furniture under one roof
- 56 stores (owned & franchised)
- Riding on consumer demand and economic growth in Indonesia
- Potential listing

PT ES' PARTNERS

SAMSUNG LG SONY

BlackBerry Electrolux

PHILIPS AKIRA makes life better Panasonic ideas for life

TOSHIBA OLYMPUS

SHARP POLYTRON

Castilla

KING KOIL

Serta

Simmons Better Sleep through Science

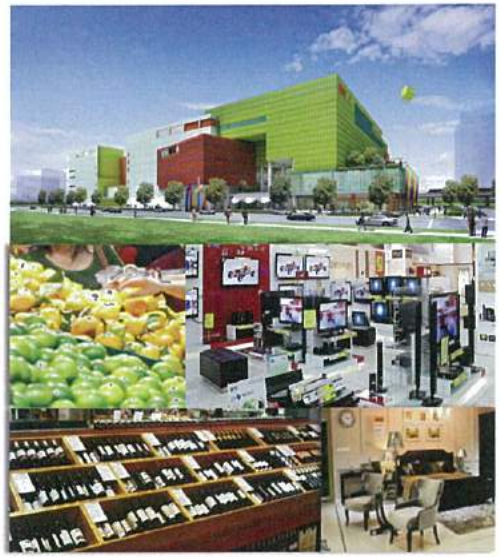
LADY AMERICANA.

Stores in Indonesia



Pillar 2 – BIG BOX

- TTI's 2nd business pillar & dominant revenue driver; ~1.3 million sq ft
- To contribute four months revenue in FY2015; full 12 months in FY2016
- Carrying value: S$90.9M as at 31 March 2013; expected to increase upon TOP
- Intention to export BIG BOX model overseas via partnerships or joint-ventures



Pillar 1 – Retail Operations

Stores in Indonesia



Pillar 3 – Sourcing and Brand Management

30 years of experience and expertise

F&F – E.g. Novena, Barang Barang, Castilla, Habitat

Akira Corporation – AKIRA (consumer electronics)

TTA Holdings – TEAC (consumer electronics)

Expand full-service sourcing solutions, including quality control, quality assurance and after-sales service for international hypermarket chains

Leverage on experience in sourcing, brand management and supply chain management to create a **knowledge-based platform for SMEs** in Singapore to tap on

AKIRA

A Japanese word that signifies "Brightness & Sunshine in the morning"





Pillar 3 – Sourcing and Brand Management

AKIRA
Singapore Brand, Quality Assured



MILESTONES

2003 - Affordability, Widest Range
2008 - Value for Money, Quality Assured, Widest Range
2013 - Singapore Brand, Quality Assured



Brand leader in several emerging markets

Pillar 3 – Sourcing and Brand Management

TTA HOLDINGS LIMITED



TEAC®

TTA OVERVIEW

- Listed in Australia (ASX: TTA)
- Wide range of audio and visual consumer electronic products
- 20-year master franchisee agreement with TEAC Corporation of Japan



TEAC®

Group Outlook

- BIG BOX to contribute ~4 months revenue in FY2015; full year contribution in FY2016
- Increased valuation of BIG BOX (after TOP) expected to reverse negative equity position by FY2015
- Intention to export BIG BOX model overseas via partnerships or joint-ventures
- Possible listing of 1 or 2 of TTI's subsidiaries

Business Outlook

Thank You

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