

## Soup Restaurant Group Limited

UEN 199103597Z

## SECOND QUARTER FINANCIAL STATEMENT AND DIVIDEND ANNOUNCEMENT FOR THE FINANCIAL PERIOD ENDED 30 JUNE 2018

## PART I – INFORMATION REQUIRED FOR ANNOUNCEMENTS OF QUARTERLY (Q1, Q2 & Q3), HALF-YEAR AND FULL YEAR RESULTS

1(a)(i) A statement of comprehensive income for the group together with a comparative statement for the corresponding period of the immediately preceding financial year.

Gro	oup		Gro	oup	
2nd Quar	ter ended			-	
30 J	une	Increase/	30 J	une	Increase/
2018	2017	(Decrease)	2018	2017	(Decrease)
S\$'000	S\$'000	%	S\$'000	S\$'000	%
10,553	10,066	4.8	21,621	20,608	4.9
9	7	28.6	17	14	21.4
97	154	(37.0)	251	328	(23.5)
2	64	N.M.	56	72	N.M.
(2,307)	(2,225)	3.7	(4,705)	(4,520)	4.1
(3,638)	(3,630)	0.2	(7,427)	(7,468)	(0.5)
(406)	(381)	6.6	(805)	(762)	5.6
(3,866)	(3,651)	5.9	(7,671)	(7,426)	3.3
(1)	(1)	-	(1)	(1)	-
443	403	9.9	1,336	845	58.0
(70)	(89)	(21.3)	(207)	(168)	23.2
373	314	18.8	1,129	677	66.8
2	(7)	N.M.	(14)	2	N.M.
2	(7)	N.M.	(14)	2	N.M.
375	307	22.1	1,115	679	64.2
	2nd Quar 30 J 2018 \$\$`000 10,553 9 97 2 (2,307) (3,638) (406) (3,866) (1) 443 (70) 373 2 2 2	$\begin{array}{c ccccc} \mathbf{SS'000} & \mathbf{SS'000} \\ 10,553 & 10,066 \\ \\ 9 & 7 \\ 97 & 154 \\ \\ 2 & 64 \\ (2,307) & (2,225) \\ (3,638) & (3,630) \\ \hline (406) & (381) \\ (3,866) & (3,651) \\ \hline (1) & (1) \\ 443 & 403 \\ \hline (70) & (89) \\ \hline 373 & 314 \\ \\ \hline 2 & (7) \\ \hline 2 & (7) \\ \hline \end{array}$	2nd Quarter ended         June         Increase/           2018         2017         (Decrease)           S\$'000         S\$'000         %           10,553         10,066         4.8           9         7         28.6           97         154         (37.0)           2         64         N.M.           (2,307)         (2,225)         3.7           (3,638)         (3,630)         0.2           (406)         (381)         6.6           (3,866)         (3,651)         5.9           (1)         (1)         -           443         403         9.9           (70)         (89)         (21.3)           373         314         18.8           2         (7)         N.M.	2nd Quarter ended 30 June         Increase/ (Decrease) $6$ Month 30 J $2018$ $2017$ (Decrease) $2018$ $SS'000$ $SS'000$ $\%$ $SS'000$ $10,553$ $10,066$ $4.8$ $21,621$ $9$ $7$ $28.6$ $17$ $97$ $154$ $(37.0)$ $251$ $2$ $64$ $N.M.$ $56$ $(2,307)$ $(2,225)$ $3.7$ $(4,705)$ $(3,638)$ $(3,630)$ $0.2$ $(7,427)$ $(406)$ $(381)$ $6.6$ $(805)$ $(3,866)$ $(3,651)$ $5.9$ $(7,671)$ $(1)$ $(1)$ $ (1)$ $443$ $403$ $9.9$ $1,336$ $(70)$ $(89)$ $(21.3)$ $(207)$ $373$ $314$ $18.8$ $1,129$ $2$ $(7)$ $N.M.$ $(14)$	2nd Quarter ended 30 June         Increase/ (Decrease) $6$ Months ended 30 June $2018$ $2017$ (Decrease) $2018$ $2017$ $SS'000$ $SS'000$ $\%$ $2018$ $2017$ $10,553$ $10,066$ $4.8$ $21,621$ $20,608$ $9$ $7$ $28.6$ $17$ $14$ $97$ $154$ $(37.0)$ $251$ $328$ $2$ $64$ $N.M.$ $56$ $72$ $(2,307)$ $(2,225)$ $3.7$ $(4,705)$ $(4,520)$ $(3,638)$ $(3,630)$ $0.2$ $(7,427)$ $(7,468)$ $(406)$ $(381)$ $6.6$ $(805)$ $(762)$ $(3,866)$ $(3,651)$ $5.9$ $(7,671)$ $(7,426)$ $(11)$ $(1)$ $-1$ $(1)$ $(1)$ $443$ $403$ $9.9$ $(21.3)$ $(207)$ $(168)$ $373$ $314$ $18.8$ $1,129$ $677$ $2$ $(7)$ <

N.M. - Not meaningful

### 1(a)(ii) Notes to Consolidated Statement of Comprehensive Income

Profit before income tax is arrived at after charging/(crediting) the following:-

	Group 2nd Quarter ended 30 June		Increase /	Group 6 Months ended 30 June		- Increase /
	2018 S\$'000	2017 S\$'000	(Decrease) %	2018 S\$'000	2017 S\$'000	(Decrease) %
Advertising expense	47	78	(39.7)	128	165	(22.4)
Cleaning services	267	235	13.6	526	473	11.2
Credit card commission charges	112	105	6.7	235	223	5.4
Foreign exchange loss/(gain), net	5	(10)	(150.0)	(15)	4	N.M.
Government grant	(2)	(44)	(95.5)	(143)	(212)	(32.5)
Loss on disposal of plant and equipment	-	-	-	-	12	N.M.
Operating lease expenses	2,219	2,208	0.5	4,318	4,412	(2.2)
Packing materials	52	27	92.6	115	53	117.0
Plant and equipment written off	7	-	N.M.	8	29	(72.4)
Professional fees	16	53	(69.8)	31	88	(62.8)
Repair and maintenance	104	76	36.8	197	159	23.9
Sales commission	179	5	N.M.	323	15	N.M.
Utilities	486	479	1.5	958	941	1.8

## 1(b)(i) A statement of financial position (for the issuer and group), together with a comparative statement as at the end of the immediately preceding financial year.

	Group		Company	
	30.6.2018 S\$'000	31.12.2017 S\$'000	30.6.2018 S\$'000	31.12.2017 S\$'000
	39 000	55 000	59 000	59 000
Non-current assets				
Plant and equipment	3,588	3,630	21	28
Investments in subsidiaries	-	-	1,732	1,732
Intangible assets	125	138	33	38
Other receivables	-	-	643	643
Total non-current assets	3,713	3,768	2,429	2,441
Current assets				
Inventories	369	313	-	-
Trade and other receivables	3,531	3,282	2,220	2,145
Current income tax recoverable	4	4	_,	_,
Cash and cash equivalents	7,857	8,128	4,736	5,341
Total current assets	11,761	11,727	6,956	7,486
Less:				
Current liabilities				
Trade and other payables	3,842	3,707	304	363
Provisions	1,013	969	40	40
Finance lease payable	1,015	5		-
Current income tax payable	321	233	65	39
Total current liabilities	5,181	4,914	409	442
Net current assets	6,580	6,813	6,547	7,044
Less:				
Non-current liabilities				
Finance lease payable	14	17	-	_
Deferred tax liabilities	258	258	12	12
Total non-current liabilities	272	275	12	12
Not organ	10.021	10 206	<u> </u>	0.472
Net assets	10,021	10,306	8,964	9,473
Equity	< <b>5</b> 00	< <b>5</b> 00	< <b>5</b> 00	- <b>F</b> 00
Share capital	6,593	6,593	6,593	6,593
Treasury shares	(3,939)	(3,939)	(3,939)	(3,939)
Translation reserve	(11)	3	-	-
Retained Earnings	7,378	7,649	6,310	6,819
Total equity	10,021	10,306	8,964	9,473

### **1(b)(ii)** Aggregate amount of group's borrowings and debt securities.

	30.06.2018	31.12.2017
	S\$'000	S\$'000
Finance lease payable		
- Repayable within 1 year	5	5
- Repayable after 1 year	14	17

Details of collateral:

The finance lease liability of the Group is secured by the rights to the leased printers.

### 1(c) A statement of cash flows for the group, together with a comparative statement for the corresponding period of the immediately preceding financial year.

	Group		Grou	ıp
-	2nd Quart	er ended	6 Months	ended
	30 Ju		30 June	
	2018	2017	2018	2017
	S\$'000	S\$'000	S\$'000	S\$'000
Cash flows from operating activities				
Profit before income tax	443	403	1,336	845
Adjustments for:				
Amortisation of intangible assets	12	7	26	14
Depreciation of plant and equipment	394	374	779	748
Interest expense	1	1	1	1
Interest income from bank deposits	(9)	(7)	(17)	(14)
Loss on disposal of plant and equipment	-	-	-	12
Plant and equipment written off	7	-	8	29
Unrealised foreign exchange (gain)/loss	1	(9)	(16)	2
Operating cash flow before working				
capital changes	849	769	2,117	1,637
<b>117 1 · · · · · ·</b>				
Working capital changes:				(72)
Inventories	(2)	(64)	(56)	(72)
Trade and other receivables	107	26	(274)	(52)
Trade and other payables	337	158	(32)	(133)
Cash generated from operations	1,291	889	1,755	1,380
Income taxes paid	(97)	(69)	(117)	(70)
Interest received	9	7	17	14
Net cash from operating activities	1,203	827	1,655	1,324
Cash flows from investing activities				
Proceeds from disposal of plant and				
equipment	-	-	-	8
Purchase of plant and equipment	(497)	(412)	(521)	(1,325)
Purchase of intangible assets	(1)	(5)	(1)	(9)
Net cash used in investing activities	(498)	(417)	(522)	(1,326)
Cash flows from financing activities				
Dividends paid	(1,400)	(700)	(1,400)	(700)
Interest paid	(1,100)	(1)	(1,100)	(1)
Repayment of finance lease payable	(1)	(1)	(1)	(1)
Net cash used in financing activities	(1,402)	(702)	(1,404)	(704)
Net cash used in mancing activities	(1,402)	(702)	(1,404)	(704)
Net change in cash and cash equivalents	(697)	(292)	(271)	(706)
Cash and cash equivalents as at the beginning	× /			. ,
of the financial period	8,554	7,208	8,128	7,622
Cash and cash equivalents as at the end of				
the financial period	7,857	6,916	7,857	6,916

# 1(d)(i) A statement for the issuer and group showing all changes in equity, together with a comparative statement for the corresponding period of the immediately preceding financial year.

	Equity attributable to owners of the Company						
Group	Share capital S\$'000	Treasury shares S\$'000	Translation reserve S\$'000	Retained earnings S\$'000	Total equity S\$'000		
Balance as at 1.1.2018	6,593	(3,939)	3	7,649	10,306		
Profit for the financial period	-	-	-	1,129	1,129		
Other comprehensive income for the financial period Exchange difference on translating							
foreign operation	-	-	(14)	-	(14)		
Total comprehensive income for the financial period	-	-	(14)	1,129	1,115		
Distributions to owners Dividends	-	-	-	(1,400)	(1,400)		
Balance as at 30.6.2018	6,593	(3,939)	(11)	7,378	10,021		
Balance as at 1.1.2017	6,593	(3,939)	16	6,403	9,073		
Profit for the financial period	-	-	-	677	677		
Other comprehensive income for the financial period Exchange difference on translating							
foreign operation	-	-	2	-	2		
Total comprehensive income for the financial period	-	-	2	677	679		

(700)

6,380

-

18

(700)

9,052

Balance as at 30.6.2017	6,593	(3,939)
Dividends	-	-

Distributions to owners

### **1(d)(i)**

Company	Share capital S\$'000	Treasury shares S\$'000	Retained Earnings S\$'000	Total S\$'000
Balance as at 1.1.2018	6,593	(3,939)	6,819	9,473
Profit for the financial period, representing total comprehensive income for the financial period	-	-	891	891
Distributions to owners Dividends	-	-	(1,400)	(1,400)
Balance as at 30.6.2018	6,593	(3,939)	6,310	8,964
Balance as at 1.1.2017	6,593	(3,939)	5,768	8,422
Profit for the financial period, representing total comprehensive income for the financial period	-	-	647	647
Distributions to owners Dividends	-	-	(700)	(700)
Balance as at 30.6.2017	6,593	(3,939)	5,715	8,369

1(d)(ii) Details of any changes in the company's share capital arising from rights issue, bonus issue, share buy-backs, exercise of share options or warrants, conversion of other issues of equity securities, issue of shares for cash or as consideration for acquisition or for any other purpose since the end of the previous period reported on. State the number of shares that may be issued on conversion of all the outstanding convertibles, if any, against the total number of issued shares excluding treasury shares and subsidiary holdings of the issuer, as at the end of the current financial period reported on and as at the end of the corresponding period of the immediately preceding financial year. State also the number of shares held as treasury shares and the number of subsidiary holdings, if any, and the percentage of the aggregate number of treasury shares and subsidiary holdings held against the total number of shares outstanding in a class that is listed as at the end of the current financial period reported on and as at the end of the current financial period reported on and as at the end of the immediately preceding financial year.

#### **Treasury Shares**

	Number of shares					
	2nd Quar	ter ended	6 month	s ended		
	30 J	une	30 J	une		
	2018	2017	2018	2017		
Balance as at the beginning of the financial period	18,387,100	18,387,100	18,387,100	18,387,100		
Purchased during the financial period		-	-	-		
Balance as at the end of the financial period	18,387,100	18,387,100	18,387,100	18,387,100		
Percentage (%) of treasury shares against total number of shares outstanding	6.6%	6.6%	6.6%	6.6%		
total number of shares outstanding	0.070	0.070	0.070	0.070		

There was no change in the issued and paid up capital of the Company during the financial period.

There were no subsidiary holdings and outstanding convertible instruments which may be converted to shares as at 30 June 2018 and 30 June 2017.

## 1(d)(iii) To show the total number of issued shares excluding treasury shares as at the end of the current financial period and as at the end of the immediately preceding year.

	Number	Number of shares		
	As	at		
	30.06.2018	31.12.2017		
Total number of issued shares	298,500,000	298,500,000		
Less: Treasury shares	(18,387,100)	(18,387,100)		
Total number of issued shares, excluding treasury shares	280,112,900	280,112,900		

## 1(d)(iv) A statement showing all sales, transfers, cancellation and/or use of treasury shares as at the end of the current financial period reported on.

There were no sales, transfers, cancellation and/or use of treasury shares as at the end of the current financial period reported on.

## 1(d)(v) A statement showing all sales, transfers, cancellation and/or use of subsidiary holdings as at the end of the current financial period reported on.

Not applicable. The Company did not have any subsidiary holdings during the current financial period reported on.

## 2. Whether the figures have been audited or reviewed and in accordance with which auditing standard or practice.

The figures have not been audited or reviewed by the Company's auditors.

## 3. Where the figures have been audited or reviewed, the auditors' report (including any qualifications or emphasis of a matter).

Not applicable.

## 4. Whether the same accounting policies and methods of computation as in the issuer's most recently audited annual financial statements have been applied.

The Group and the Company have applied the same accounting policies and methods of computation in the preparation of the financial statements for the current reporting period compared with the audited financial statements as at 31 December 2017 except as disclosed in Note 5.

# 5. If there are any changes in the accounting policies and methods of computation, including any required by an accounting standard, what has changed, as well as the reasons for, and the effect of, the change.

The Group has adopted SFRS(I) on 1 January 2018 and has prepared its first set of financial information under SFRS(I) for the financial period ended 31 March 2018. The Group has consistently applied the same accounting policies in its opening SFRS(I) statement of financial position as at 1 January 2017 and throughout the comparable periods presented, as if these policies had always been in effect. In adopting SFRS(I), the Group is required to apply all the specific transition requirements in SFRS(I) 1 First-time Adoption of Singapore Financial Reporting Standards (International) and new SFRS(I), amendments to and interpretation of SFRS(I) that are effective from 1 January 2018. The transition to SFRS(I) did not have any significant impact to the Group.

6. Earnings per ordinary share of the Group for the current financial period reported on and the corresponding period of the immediately preceding financial year, after deducting any provision for preference dividends.

		Group		Gr	oup	
		2nd Quar	ter ended	6 Montl	hs ended	
		<b>30</b> J	lune	30 June		
		2018	2017	2018	2017	
(a)	Basic earnings per share (cents)	0.13	0.11	0.40	0.24	
(b)	Diluted earnings per share (cents)	0.13	0.11	0.40	0.24	
(i)	Weighted average number					
	of ordinary shares	280,112,900	280,112,900	280,112,900	280,112,900	
(ii)	Adjusted weighted average					
	number of ordinary shares	280,112,900	280,112,900	280,112,900	280,112,900	

- 7. Net asset value for the issuer and group per ordinary share based on the total number of issued shares excluding treasury shares of the issuer at the end of the:-
  - (a) current financial period reported on; and
  - (b) immediately preceding financial year.

	Gro	up	Com	pany
	30.06.2018	31.12.2017	30.06.2018	31.12.2017
Net asset value per ordinary share based on the total number of issued shares excluding treasury shares at the end of the financial period reported on (cents)	3.58 cents	3.68 cents	3.20 cents	3.38 cents
Total number of issued shares excluding treasury shares at the end of the financial period reported on	280,112,900	280,112,900	280,112,900	280,112,900

- 8. A review of the performance of the group, to the extent necessary for a reasonable understanding of the group's business. It must include a discussion of the following:-
  - (a) any significant factors that affected the turnover, costs, and earnings of the group for the current financial period reported on, including (where applicable) seasonal or cyclical factors; and

#### **Revenue and Profitability**

The Group's revenue for the financial period ended 30 June 2018 ("6M2018") was \$21.6 million, an increase of \$1.0 million or 4.9% as compared to \$20.6 million for the financial period ended 30 June 2017 ("6M2017"). The increase was attributable to an increase in revenue from existing outlets of \$0.7 million and online delivery services of \$1.1 million, offset by a decrease in revenue from the closure of outlets of \$1.3 million. Revenue for the food processing, distribution and procurement services segment has also increased by \$0.5 million.

Other income decreased by 23.5% mainly related to a decrease in government grants received for the Enterprise Training Support Scheme and Temporary Employment Credit.

Purchases and other consumables were maintained at approximately 22.0% of revenue as compared to 6M2017.

Employee benefits expense decreased marginally or 0.5% in 6M2018. The increase in staff related costs for existing outlets was offset by a decrease in employee benefits expenses due to the closure of outlets.

Other expenses increased by \$0.2 million or 3.3% in 6M2018. The increase in sales commissions of \$0.3 million and packing materials of \$0.1 million, which is associated with online delivery services and supply of meals, was offset against a decrease in operating lease expenses as a result of the closure of outlets of \$0.1 million and a consultancy fee of \$0.1 million.

As a result, the Group's profit before income tax increased by \$0.5 million or 66.8% as compared to 6M2017. Earnings per share stood at 0.40 cents in 6M2018.

## (b) any material factors that affected the cash flow, working capital, assets or liabilities of the group during the current financial period reported on.

#### **Review of Financial and Cash Flow Position**

Non-current assets decreased by 1.5% and were recorded at \$3.7 million, as at 30 June 2018 ("2Q2018"). The additions of plant and equipment and intangible assets of \$0.7 million were offset by the depreciation and amortisation expenses.

Current assets increased marginally by 0.3% and were recorded at \$11.8 million as at 2Q2018. The increase in trade and other receivables and inventories of \$0.3 million, was offset by a decrease in cash and cash equivalents. The increase in trade and other receivables was attributable to the increase in prepayment and deposits of \$0.2 million which is associated to the signing of new lease agreements. The decrease in cash and cash equivalents was attributable mainly to payments made for purchases of plant and equipment of \$0.5 million and payment of final dividend of \$1.4 million, offset by net cash from operating activities of \$1.6 million.

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Current liabilities increased by \$0.3 million mainly due to an increase in trade and other payables related to a deferred government grant received and provision for the reinstatement costs of a new outlet collectively at \$0.2 million, and an increase in the current income tax payable of \$0.1 million.

Total equity amounted to \$10.0 million and net asset value per share stood at 3.54 cents as at 2Q2018.

## 9. Where a forecast, or a prospect statement, has been previously disclosed to shareholders, any variance between it and the actual results.

No forecast or prospect statement has been previously disclosed to shareholders.

# 10. A commentary at the date of the announcement of the significant trends and competitive conditions of the industry in which the group operates and any known factors or events that may affect the group in the next reporting period and the next 12 months.

The Group continues to focus on strengthening our brands with plans for a cautious expansion of our portfolio of outlets in Singapore. The Group will also continue to bring our food offerings to more customers through online delivery platforms from all our outlets. At the same time, the Group will continue to manage the operations of our restaurants more effectively with productivity measures with the intention to better serve our customers.

The food processing and distribution business remains focused on its core strategies to assist the Group through procurement sourcing and management, as well as widening its distribution networks for its consumer goods and ready meals through the central kitchen located in Changi Prison Complex which was set up in the last quarter of FY2017.

#### 11. Dividend.

#### (a) current financial period reported on; any dividend declared for the current financial period reported on?

No.

#### (b) corresponding period of the immediately preceding financial year; any dividend declared for the corresponding period of the immediately preceding financial year?

No.

#### (c) date payable; and

Not applicable.

#### (d) books closure date.

Not applicable.

#### 12. If no dividend has been declared/recommended, a statement to that effect.

No interim dividend has been declared or recommended for second quarter financial period ended 30 June 2018.

# 13. If the Group has obtained a general mandate from shareholders for IPTs, the aggregate value of such transactions as required under Rule 920(1)(a)(ii). If no IPT mandate has been obtained, a statement to that effect.

The Group does not have a general mandate from shareholders for interested person transactions pursuant to Rule 920(1)(a)(ii).

#### 14. Negative confirmation by the board pursuant to Rule 705(5).

We, Wong Wei Teck and Wong Chi Keong, being directors of Soup Restaurant Group Limited (the "Company"), do hereby confirm on behalf of the directors of the Company that, to the best of our knowledge, nothing has come to the attention of the Board of Directors of the Company which may render the unaudited second quarter results for the financial period ended 30 June 2018 to be false or misleading in any material aspects.

## 15. Confirmation that the issuer has procured undertakings from all its directors and executive officers under Rule 720(1).

The Company confirmed that it has procured undertakings from all its directors and executive officer under Rule 720(1).

On behalf of the Board of Directors

Wong Wei Teck Managing Director **Wong Chi Keong** Executive Director

#### **BY ORDER OF THE BOARD**

**CHONG IN BEE** Company Secretary 7 August 2018