## BOUSTEAD SINGAPORE LIMITED

AND ITS SUBSIDIARIES

### ENGINEERING THE WORLD OF THE FUTURE

ENERGY-RELATED ENGINEERING · REAL ESTATE BOLUTIONS · GEO-SPATIAL TECHNOLOGY

SGXNET ANNOUNCEMENT UNAUDITED RESULTS FOR FY2016 ENDED 31 MARCH 2016



#### **Corporate Profile**

Established in 1828, Boustead Singapore Limited is a progressive global service provider of infrastructurerelated engineering services and geo-spatial solutions. Focusing on the engineering and development of key infrastructure to support economic growth in the public and private sectors of emerging markets, the Group's strong suite of Engineering Services comprises: Energy-Related Engineering and Real Estate Solutions.

The Group's Geo-Spatial Technology arm provides professional services and exclusively distributes Esri geospatial technology – the world's leading geographic information systems – to major markets across Australia and South East Asia. These solutions are essential to the effective planning, deployment and management of key infrastructure and resources in countries.

To date, the Group has undertaken infrastructure-related projects in 85 countries globally.

In 2008 and 2009, the Group was recognised in the prestigious Forbes Asia 200 Best Under A Billion as one of the Asia Pacific's 200 best public-listed corporations under US\$1 billion in revenue. In 2015, Boustead was also a winner of the Singapore Golden Jubilee Award, in recognition of the best 50 Singapore corporations who have achieved and contributed to Singapore's progress and success over the past 50 years. The Group is also listed on the MSCI Global Small Cap Index for Singapore and the FTSE ST Small Cap Index.

Visit the Group website at <u>www.boustead.sg</u>.

Unaudited Financial Statements and Related Announcement for the Fourth Quarter and Full-Year Ended 31 March 2016

### PART I – INFORMATION REQUIRED FOR QUARTERLY (Q1, Q2 & Q3), HALF-YEAR AND FULL-YEAR ANNOUNCEMENTS

1.(a)(i) An income statement and statement of comprehensive income, or a statement of comprehensive income, for the group, together with a comparative statement for the corresponding period of the immediately preceding financial year.

|  |       | _                | GROUP                   |                   | _             | GROUP   |                 |
|--|-------|------------------|-------------------------|-------------------|---------------|---|-----------------|
|  |       | Fourt<br>31.3.16 | h quarter en<br>31.3.15 | Ided<br>Inc/(Dcr) | Fu<br>31.3.16 | Il-year ende<br>31.3.15                       | d<br>Inc/(Dcr)  |
|  | Note  | \$'000           | \$'000                  | шс/(Dсг)<br>%     | \$'000        | \$'000  | 111C/(DCI)<br>% |
|  | 11010 | <b>\$ 000</b>    | <b>\$ 000</b>           | /0                | <b>\$ 000</b> | <i>\ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ </i> | 70              |
| Revenue  |       | 112,464          | 122,328                 | -8%               | 486,651       | 556,405                                       | -13%            |
| Cost of sales  |       | (81,335)         | (70,177)                | 16%               | (336,084)     | (370,220)                                     | -9%             |
| Gross profit   |       | 31,129           | 52,151                  | -40%              | 150,567       | 186,185                                       | -19%            |
| Other income   | 1     | 2,499            | 2,503                   | -0%               | 7,388         | 6,370   | 16%             |
| Other gains and losses                                   | 2     | 2,640            | 2,650                   | -0%               | 262           | 6,387   | -96%            |
| Expenses   |       |                  |                         |                   |               |   |                 |
| - Selling and distribution                               |       | (7,155)          | (10,935)                | -35%              | (30,237)      | (36,415)                                      | -17%            |
| - Administrative   |       | (16,925)         | (21,003)                | -19%              | (64,555)      | (70,138)                                      | -8%             |
| - Finance  |       | (706)            | (1,097)                 | -36%              | (4,207)       | (2,190)                                       | 92%             |
| Share of loss of associated companies and joint ventures |       | (857)            | (287)                   | 199%              | (2,675)       | (1,218)                                       | 120%            |
| Profit before income tax                                 | 3     | 10,625           | 23,982                  | -56%              | 56,543        | 88,981  | -36%            |
| Income tax expense                                       | 4     | (3,408)          | (5,379)                 | -37%              | (15,408)      | (22,632)                                      | -32%            |
| Total profit   |       | 7,217            | 18,603                  | -61%              | 41,135        | 66,349  | -38%            |
| Profit attributable to:                                  |       |                  |                         |                   |               |   |                 |
| Equity holders of the Company                            |       | 4,120            | 17,863                  | -77%              | 28,247        | 63,282  | -55%            |
| Non-controlling interests                                |       | 3,097            | 740                     | 319%              | 12,888        | 3,067   | 320%            |
|  |       | 7,217            | 18,603                  | -61%              | 41,135        | 66,349  | -38%            |

# 1.(a)(i) An income statement and statement of comprehensive income, or a statement of comprehensive income, for the group, together with a comparative statement for the corresponding period of the immediately preceding financial year. (cont'd)

|   |                   | GROUP             |                |                   | GROUP             |                |  |
|---|-------------------|-------------------|----------------|-------------------|-------------------|----------------|--|
|   |                   | h quarter e       |                | Full-year ended   |                   |                |  |
|   | 31.3.16<br>\$'000 | 31.3.15<br>\$'000 | Inc/(Dcr)<br>% | 31.3.16<br>\$'000 | 31.3.15<br>\$'000 | Inc/(Dcr)<br>% |  |
|   | φ 000             | φ 000             | 70             | \$ 000            | φ 000             | 70             |  |
| Total profit  | 7,217             | 18,603            | -61%           | 41,135            | 66,349            | -38%           |  |
| Other comprehensive income:   |                   |                   |                |                   |                   |                |  |
| Items that may be reclassified subsequently to profit or loss:      |                   |                   |                |                   |                   |                |  |
| Available-for-sale financial assets                                 |                   |                   |                |                   |                   |                |  |
| - Fair value losses   | -                 | (141)             | -100%          | (144)             | (1,009)           | -86%           |  |
| - Reclassification to profit or loss on disposal                    | 74                | 85                | -13%           | (46)              | (3,528)           | -99%           |  |
| Currency translation differences arising from consolidation         | (3,264)           | (961)             | 240%           | (5,418)           | (2,814)           | 93%            |  |
| Items that will not be reclassified subsequently to profit or loss: |                   |                   |                |                   |                   |                |  |
| Actuarial (loss)/gain   | 357               | (169)             | NM             | (11)              | (635)             | -98%           |  |
| Other comprehensive loss, net of tax                                | (2,833)           | (1,186)           | 139%           | (5,619)           | (7,986)           | -30%           |  |
| Total comprehensive income  | 4,384             | 17,417            | -75%           | 35,516            | 58,363            | -39%           |  |
| Total comprehensive income attributable to:                         |                   |                   |                |                   |                   |                |  |
| Equity holders of the Company                                       | 1,678             | 16,579            | -90%           | 23,593            | 55,308            | -57%           |  |
| Non-controlling interests   | 2,706             | 838               | 223%           | 11,923            | 3,055             | 290%           |  |
|   | 4,384             | 17,417            | -75%           | 35,516            | 58,363            | -39%           |  |

NM – not meaningful

## 1.(a)(i) An income statement and statement of comprehensive income, or a statement of comprehensive income, for the group, together with a comparative statement for the corresponding period of the immediately preceding financial year. (cont'd)

|  |         | GROUP       |           |          | GROUP        |           |  |  |  |
|--|---------|-------------|-----------|----------|--------------|-----------|--|--|--|
|  | Fourt   | h quarter e |           |          | Ill-year end |           |  |  |  |
|  | 31.3.16 | 31.3.15     | Inc/(Dcr) | 31.3.16  | 31.3.15      | Inc/(Dcr) |  |  |  |
|  | \$'000  | \$'000      | %         | \$'000   | \$'000       | %         |  |  |  |
| Note 1: Other income   |         |             |           |          |              |           |  |  |  |
| Interest income  | 2,182   | 2,204       | -1%       | 6,172    | 5,218        | 18%       |  |  |  |
| Sublease income  | 317     | 2,204       | 6%        | 1,216    | 1,152        | 6%        |  |  |  |
|  | 2,499   | 2,503       | -0%       | 7,388    | 6,370        | 16%       |  |  |  |
|  | 2,400   | 2,000       | 070       | 7,000    | 0,070        | 1070      |  |  |  |
| Note 2: Other gains and losses   |         |             |           |          |              |           |  |  |  |
| Fair value (losses)/gain on foreign exchange contracts and financial assets held for trading | (577)   | 1,169       | NM        | (2,352)  | 2,190        | NM        |  |  |  |
| Gain/(Loss) on disposal of available-for-sale investments                                    | (74)    | (85)        | -13%      | 46       | 3,528        | -99%      |  |  |  |
| Loss on disposal of subsidiaries   | -       | -           |           | -        | (43)         | -100%     |  |  |  |
| Surplus on liquidation of an associated company  | -       | -           |           | 106      | -            | NM        |  |  |  |
| Currency exchange gain - net   | 3,291   | 1,566       | 110%      | 2,462    | 712          | 246%      |  |  |  |
|  | 2,640   | 2,650       | -0%       | 262      | 6,387        | -96%      |  |  |  |
| Note 3: The profit before income tax is arrived at after (charging)/crediting the following: |         |             |           |          |              |           |  |  |  |
| Depreciation expense   | (2,677) | (448)       | 498%      | (10,601) | (7,827)      | 35%       |  |  |  |
| (Loss)/Gain on disposal of property, plant and equipment                                     | (5)     | 4           | NM        | (89)     | (15)         | 493%      |  |  |  |
| Employee share-based compensation expense  | (514)   | (358)       | 44%       | (514)    | (482)        | 7%        |  |  |  |
| Amortisation of other intangible assets  | (214)   | -           | NM        | (214)    | -            | NM        |  |  |  |
| Allowance for impairment of trade  | . ,     |             |           |          |              |           |  |  |  |
| receivables, net   | (138)   | (752)       | -82%      | (138)    | (752)        | -82%      |  |  |  |
| Write-off of trade receivables   | -       | (31)        | -100%     | -        | (31)         | -100%     |  |  |  |
| Allowance for impairment of investment in an   |         | (100)       | 4000/     |          | (100)        | 40000     |  |  |  |
| associated company   | -       | (120)       | -100%     | -        | (120)        | -100%     |  |  |  |
| Impairment loss on goodwill  | -       | (1,363)     | -100%     | -        | (1,363)      | -100%     |  |  |  |

#### Note 4: Income tax expense

The provision for income tax is made after taking into account non-deductible expenses and temporary differences and based on the statutory tax rates of the respective countries. For the current period, the Group's income tax expense varied from the amount of income tax expense determined by applying the Singapore income tax rate of 17%, mainly due to certain expenses which are not deductible for tax purposes and overseas subsidiaries' profits which are subject to higher tax rates.

NM - not meaningful

## 1.(b)(i) A statement of financial position (for the issuer and group), together with a comparative statement as at the end of the immediately preceding financial year.

#### Statements of Financial Position

|   |             | GRC                | DUP                | COMF               | PANY               |
|---|-------------|--------------------|--------------------|--------------------|--------------------|
|   | Note        | 31.3.16<br>\$'000  | 31.3.15<br>\$'000  | 31.3.16<br>\$'000  | 31.3.15<br>\$'000  |
| ASSETS  |             |                    |                    |                    |                    |
| Current assets  |             |                    |                    |                    |                    |
| Cash and cash equivalents   |             | 259,069            | 260,053            | 61,044             | 53,232             |
| Trade receivables   |             | 102,558            | 115,489            | 01,044             | - 00,202           |
| Other receivables and prepayments                                     |             | 37,812             | 83,607             | 14,314             | 9,595              |
| Financial assets held for trading                                     |             | 970                | -                  | 970                | -                  |
| Loans to subsidiaries   |             | -                  | -                  | 13,150             | 37,182             |
| Inventories   |             | 5,552              | 6,122              | -                  | ,<br>-             |
| Properties held for sale  |             | 30,413             | 30,437             | -                  | -                  |
| Contracts work-in-progress  |             | 34,962             | 74,587             | -                  | -                  |
| Available-for-sale financial assets                                   |             | 13,557             | 4,070              | 13,557             | 24,548             |
| Foreign exchange contracts  |             | 68                 | 1,642              | 56                 | 135                |
|   |             | 484,961            | 576,007            | 103,091            | 124,692            |
| Non-current assets  |             |                    |                    |                    |                    |
| Trade receivables   |             | -                  | 7,438              | -                  | -                  |
| Other receivables and prepayments                                     |             | 3,827              | 1,241              | -                  | -                  |
| Available-for-sale financial assets                                   |             | 61,576             | 73,387             | 23,185             | 35,037             |
| Property, plant and equipment   |             | 14,565             | 16,732             | -                  | -                  |
| Investment properties   |             | 146,182            | 159,857            | -                  | -                  |
| Other intangible assets   |             | 1,186              | 1,452              | 74                 | 74                 |
| Investments in associated companies                                   |             | 200                | 3,761              | -                  | 2,667              |
| Investments in joint ventures   |             | 13,755             | 10,728             | -                  | -                  |
| Investments in subsidiaries   |             | -                  | -                  | 79,465             | 116,870            |
| Deferred income tax assets  |             | 2,369              | 2,333              | -                  | -                  |
| Total assets  |             | 243,660<br>728,621 | 276,929<br>852,936 | 102,724<br>205,815 | 154,648<br>279,340 |
|   |             | 720,021            | 032,330            | 203,013            | 213,340            |
| LIABILITIES   |             |                    |                    |                    |                    |
| Current liabilities   |             |                    |                    |                    |                    |
| Trade and other payables  |             | 183,378            | 237,559            | 1,344              | 6,877              |
| Income tax payable  |             | 11,590             | 17,983             | 255                | 364                |
| Loans from subsidiaries   |             | -                  | -                  | 33,987             | 162,409            |
| Contracts work-in-progress  | A (L ) ('') | 15,900             | 8,406              | -                  | -                  |
| Borrowings  | 1(b)(ii)    | 5,095              | 12,105             | -                  | -                  |
| Foreign exchange contracts  |             | 1,580              | 833                | 575                | 833                |
| Non ourrent lighilition   |             | 217,543            | 276,886            | 36,161             | 170,483            |
| Non-current liabilities   |             | 7 040              | 5 050              |                    |                    |
| Trade and other payables  | 1/b)/ii)    | 7,212              | 5,859              | -                  | -                  |
| Borrowings<br>Pension liability                                       | 1(b)(ii)    | 88,354<br>2,740    | 174,374<br>3,242   | -                  | -                  |
| Deferred income tax liabilities                                       |             | 3,035              | 3,242<br>2,123     | -                  | -                  |
| Deferred income tax habilities  |             | 101,341            | 185,598            | -                  |                    |
| Total liabilities   |             | 318,884            | 462,484            | 36,161             | 170,483            |
| NET ASSETS  |             | 409,737            | 390,452            | 169,654            | 108,857            |
|   |             |                    |                    |                    |                    |
|   |             |                    |                    |                    |                    |
| Capital and reserves attributable to equity<br>holders of the Company |             |                    |                    |                    |                    |
| Share capital   |             | 104,555            | 101,324            | 104,555            | 101,324            |
| Treasury shares   |             | (12,600)           | (10,263)           | (12,600)           | (10,263)           |
| Other reserves  |             | (25,052)           | (21,264)           | 2,523              | 1,858              |
| Retained profits  |             | 237,939            | 310,199            | 75,176             | 15,938             |
|   |             | 304,842            | 379,996            | 169,654            | 108,857            |
| Non-controlling interests   |             | 104,895            | 10,456             | -                  | -                  |
| Total equity  | 1(d)(i)     | 409,737            | 390,452            | 169,654            | 108,857            |

#### 1.(b)(ii) Aggregate amount of group's borrowings and debt securities.

 
 As at 31.3.16
 As at 31.3.15

 \$'000
 \$'000

 Secured
 Unsecured
 Secured

 5,095
 12,105

Amount repayable within one year or less, or on demand

Amount repayable after one year

| 31.3    | at<br>3.16<br>900 | As at<br>31.3.15<br>\$'000 |           |  |  |
|---------|-------------------|----------------------------|-----------|--|--|
| Secured | Unsecured         | Secured                    | Unsecured |  |  |
| 88,354  | -                 | 174,374                    | -         |  |  |

Total borrowings of \$93,449,000 (31.3.15: \$186,479,000) are secured over properties held for sale and investment properties of the Group.

## 1.(c) A statement of cash flows (for the group), together with a comparative statement for the corresponding period of the immediately preceding financial year.

#### **Consolidated Statement of Cash Flows**

|  | GRC               | DUP               | GRO               | DUP               |
|--|-------------------|-------------------|-------------------|-------------------|
|  | Fourth qua        |                   | Full-yea          |                   |
|  | 31.3.16<br>\$'000 | 31.3.15<br>\$'000 | 31.3.16<br>\$'000 | 31.3.15<br>\$'000 |
|  | φ 000             | φ 000             | φ 000             | φ 000             |
| Cash flows from operating activities   |                   |                   |                   |                   |
| Profit before income tax   | 10,625            | 23,982            | 56,543            | 88,981            |
| Adjustments for:   |                   |                   |                   |                   |
| <ul> <li>Share of loss of associated companies and joint ventures</li> </ul>   | 857               | 287               | 2,675             | 1,218             |
| - Depreciation expense   | 2,677             | 448               | 10,601            | 7,827             |
| <ul> <li>Amortisation of other intangible assets</li> </ul>  | 214               | -                 | 214               | -                 |
| <ul> <li>Loss/(Gain) on disposal of property, plant and equipment</li> </ul>   | 5                 | (4)               | 89                | 15                |
| <ul> <li>Loss on disposal of subsidiaries</li> </ul>   | -                 | -                 | -                 | 43                |
| <ul> <li>Impairment loss on goodwill</li> </ul>  | -                 | 1,363             | -                 | 1,363             |
| <ul> <li>Employee share-based compensation expense</li> </ul>  | 514               | 358               | 514               | 482               |
| - Allowance for impairment of trade receivables, net   | 138               | 752               | 138               | 752               |
| - Write-off of trade receivables   | -                 | 31                | -                 | 31                |
| <ul> <li>Allowance for impairment of investment in an associated<br/>company</li> </ul>  | _                 | 120               | _                 | 120               |
| <ul> <li>Loss/(Gain) on disposal of available-for-sale investments</li> </ul>  | - 74              | 85                | (46)              | (3,528)           |
| - Surplus on liquidation of an associated company  | 74                | 00                | (40)              | (3,520)           |
| <ul> <li>Surplus of inquidation of an associated company</li> <li>Fair value losses/(gains) on foreign exchange contracts</li> </ul> | -                 | -                 | (100)             | -                 |
| and financial assets held for trading  | 577               | (1,169)           | 2,352             | (2,190)           |
| - Finance expenses   | 706               | 1,097             | 4,207             | 2,190             |
| - Interest income  | (2,182)           | (2,204)           | (6,172)           | (5,218)           |
| <ul> <li>Unrealised currency translation losses</li> </ul>   | (3,179)           | (1,283)           | (1,717)           | (814)             |
|  | 11,026            | 23,863            | 69,292            | 91,272            |
| Change in working capital, net of effects from acquisition and disposal of subsidiaries:   |                   |                   |                   |                   |
| - Receivables  | 52,880            | (3,890)           | 20,663            | 3,960             |
| <ul> <li>Inventories and contracts work-in-progress</li> </ul>   | 1,733             | 9,918             | 47,689            | (36,272)          |
| - Payables   | (25,848)          | (35,499)          | (43,327)          | 366               |
| Cash provided by/(used in) operations  | 39,791            | (5,608)           | 94,317            | 59,326            |
| Interest received  | 2,182             | 2,204             | 6,172             | 5,218             |
| Interest paid  | (706)             | (1,097)           | (4,207)           | (2,190)           |
| Income tax paid  | (2,933)           | (3,141)           | (20,924)          | (19,029)          |
| Net cash provided by/(used in) operating activities  | 38,334            | (7,642)           | 75,358            | 43,325            |

## 1.(c) A statement of cash flows (for the group), together with a comparative statement for the corresponding period of the immediately preceding financial year.

Consolidated Statement of Cash Flows (cont'd)

|   | GRC<br>Fourth qua |          | GR0<br>Full-yea |           |
|---|-------------------|----------|-----------------|-----------|
|   | 31.3.16           | 31.3.15  | 31.3.16         | 31.3.15   |
|   | \$'000            | \$'000   | \$'000          | \$'000    |
| Cash flows from investing activities                          |                   |          |                 |           |
| Proceeds from disposal of property, plant and equipment       | 52                | 7        | 284             | 64        |
| Proceeds from disposal of available-for-sale financial assets | 7,913             | -        | 9,657           | 7,066     |
| Proceeds from disposal of financial assets held for trading   | -                 | 2,806    | -               | 4,321     |
| Purchase of property, plant and equipment                     | (464)             | (505)    | (2,929)         | (3,770)   |
| Purchase of available-for-sale financial assets               | (4,200)           | (514)    | (7,576)         | (7,291)   |
| Purchase of financial assets held for trading                 | -                 | -        | (983)           | -         |
| Additions to investment properties                            | -                 | -        | -               | (54,880)  |
| Proceeds from repayment of loan by an associated company      | -                 | 7,487    | -               | 7,487     |
| Proceeds from repayment of loans by joint ventures            | -                 | -        | 51,981          | 221       |
| Loans to joint ventures                                       | (1,520)           | (57,829) | (11,399)        | (58,596)  |
| Loans to associated companies                                 | (96)              | -        | (2,710)         | -         |
| Net cash inflow from liquidation of an associated company     | -                 | -        | 316             | -         |
| Net cash inflow from disposal of subsidiaries                 | -                 | -        | -               | 1,200     |
| Net cash provided by/(used in) investing activities           | 1,685             | (48,548) | 36,641          | (104,178) |
| Cash flows from financing activities                          |                   |          |                 |           |
| -   |                   |          |                 | 20        |
| Net proceeds from issue of shares of the Company              | -                 | -        | - (0 540)       | 36        |
| Repurchase of shares  | -                 | -        | (2,513)         | -         |
| Proceeds from borrowings                                      | -                 | 29,801   | -               | 141,084   |
| Repayment of borrowings                                       | (10,773)          | (2,457)  | (93,030)        | (7,569)   |
| Dividends paid to non-controlling interests                   | -                 | (197)    | (1,955)         | (683)     |
| Dividends paid to equity holders of the Company               | (2,072)           | (2,563)  | (12,457)        | (28,384)  |
| Net cash (used in)/provided by financing activities           | (12,845)          | 24,584   | (109,955)       | 104,484   |
| Net increase/(decrease) in cash and cash equivalents          | 27,174            | (31,606) | 2,044           | 43,631    |
| Cash and cash equivalents                                     |                   |          |                 |           |
| Beginning of financial period                                 | 231,133           | 291,921  | 260,053         | 218,838   |
| Effects of currency translation on cash and cash equivalents  | 762               | (262)    | (3,028)         | (2,416)   |
| End of financial period                                       | 259,069           | 260,053  | 259,069         | 260,053   |

1.(d)(i) A statement (for the issuer and group) showing either (i) all changes in equity or (ii) changes in equity other than those arising from capitalisation issues and distributions to shareholders, together with a comparative statement for the corresponding period of the immediately preceding financial year

|  |                            |                              | (                               | C                            | ther reserves                                    |   | )                  |                               |   |  |                           |
|--|----------------------------|------------------------------|---------------------------------|------------------------------|--|---|--------------------|-------------------------------|---|--|---------------------------|
|  | Share<br>capital<br>\$'000 | Treasury<br>shares<br>\$'000 | Fair value<br>reserve<br>\$'000 | Capital<br>reserve<br>\$'000 | Share-based<br>compensation<br>reserve<br>\$'000 | Foreign<br>currency<br>translation<br>reserve<br>\$'000 | Subtotal<br>\$'000 | Retained<br>profits<br>\$'000 | Equity<br>attributable<br>to equity<br>holders of<br>the<br>Company<br>\$'000 | Non-<br>controlling<br>interests<br>\$'000 | Total<br>equity<br>\$'000 |
| GROUP  |                            |                              |                                 |                              |  |   |                    |                               |   |  |                           |
| Balance at 1 April 2015<br>Profit for the period                     | 101,324<br>-               | (10,263)<br>-                | 493                             | (9,703)<br>-                 | 358  | (12,412)<br>-   | (21,264)<br>-      | 310,199<br>24,127             | 379,996<br>24,127   | 10,456<br>9,791                            | 390,452<br>33,918         |
| Other comprehensive loss for the period                              | -                          | -                            | (264)                           | -                            | -  | (1,580)   | (1,844)            | (368)                         | (2,212)   | (574)                                      | (2,786)                   |
| Total other comprehensive income/(loss) for the period               | -                          | -                            | (264)                           | -                            | -  | (1,580)   | (1,844)            | 23,759                        | 21,915  | 9,217                                      | 31,132                    |
| Employee share-based<br>compensation<br>- Treasury shares re-issued  | -                          | 176                          | -                               | 182                          | (358)  | -   | (176)              | -                             | -   | -  | -                         |
| Dividends<br>- In cash<br>- <i>In specie</i>                         | -                          | -                            | -                               | -                            | -  | -   | -                  | (10,385)<br>(84,291)          | (10,385)<br>(84,291)  | (1,384)<br>84,291                          | (11,769)<br>-             |
| Repurchase of shares   | -                          | (2,513)                      | -                               | -                            | -  | -   | -                  | -                             | (2,513)   | -  | (2,513)                   |
|  | -                          | (2,337)                      | -                               | 182                          | (358)  | -   | (176)              | (94,676)                      | (97,189)  | 82,907                                     | (14,282)                  |
| Balance at 31 December 2015  | 101,324                    | (12,600)                     | 229                             | (9,521)                      | -  | (13,992)  | (23,284)           | 239,282                       | 304,722   | 102,580                                    | 407,302                   |
| Profit for the period<br>Other comprehensive                         | -                          | -                            | -                               | -                            | -  | -   | -                  | 4,120                         | 4,120   | 3,097                                      | 7,217                     |
| income/(loss) for the period   | -                          | -                            | 74                              | -                            | -  | (2,873)   | (2,799)            | 357                           | (2,442)   | (391)                                      | (2,833)                   |
| Total other comprehensive income/(loss) for the period               | -                          | -                            | 74                              | -                            | -  | (2,873)   | (2,799)            | 4,477                         | 1,678   | 2,706                                      | 4,384                     |
| Employee share-based<br>compensation<br>- Value of employee services | -                          | -                            | -                               | -                            | 514  | -   | 514                | -                             | 514   | -  | 514                       |
| Dividends<br>- In cash<br>- In scrip                                 | -<br>3,231                 | -                            | -                               | -<br>517                     | -  | -   | -<br>517           | (2,072)<br>(3,748)            | (2,072)   | (391)                                      | (2,463)                   |
| Balance at 31 March 2016   | 104,555                    | (12,600)                     | 303                             | (9,004)                      | 514  | (16,865)  | (25,052)           | 237,939                       | 304,842   | 104,895                                    | 409,737                   |

#### 1.(d)(i) Statement of Changes in Equity (cont'd)

| The statement of changes in L  | (Other reserves)           |                              |                                 |                              |  |   |                    |                               |   |  |                           |  |  |
|--|----------------------------|------------------------------|---------------------------------|------------------------------|--|---|--------------------|-------------------------------|---|--|---------------------------|--|--|
|  | Share<br>capital<br>\$'000 | Treasury<br>shares<br>\$'000 | Fair value<br>reserve<br>\$'000 | Capital<br>reserve<br>\$'000 | Share-based<br>compensation<br>reserve<br>\$'000 | Foreign<br>currency<br>translation<br>reserve<br>\$'000 | Subtotal<br>\$'000 | Retained<br>profits<br>\$'000 | Equity<br>attributable<br>to equity<br>holders of<br>the<br>Company<br>\$'000 | Non-<br>controlling<br>interests<br>\$'000 | Total<br>equity<br>\$'000 |  |  |
| GROUP  |                            |                              |                                 |                              |  |   |                    |                               |   |  |                           |  |  |
| Balance at 1 April 2014<br>Profit for the period<br>Other comprehensive loss for the | 92,279<br>-                | (10,401)<br>-                | 5,030<br>-                      | (9,654)<br>-                 | 182<br>-   | (9,816)<br>-  | (14,258)<br>-      | 284,728<br>45,419             | 352,348<br>45,419   | 9,352<br>2,327                             | 361,700<br>47,746         |  |  |
| period   | -                          | -                            | (4,481)                         | -                            | -  | (1,743)   | (6,224)            | (466)                         | (6,690)   | (110)                                      | (6,800)                   |  |  |
| Total other comprehensive<br>income/(loss) for the period                            | -                          | -                            | (4,481)                         | -                            | -  | (1,743)   | (6,224)            | 44,953                        | 38,729  | 2,217                                      | 40,946                    |  |  |
| Employee share-based<br>compensation   |                            |                              |                                 |                              |  |   |                    |                               |   |  |                           |  |  |
| - Value of employee services   | -                          | -                            | -                               | -                            | 124  | -   | 124                | -                             | 124   | -  | 124                       |  |  |
| <ul> <li>Treasury shares re-issued</li> <li>Issue of shares</li> </ul>               | 139<br>65                  | 138                          | -                               | -                            | (277)<br>(29)                                    | -   | (277)              | -                             | - 36  | -  | -<br>36                   |  |  |
| Dividends  | 00                         | -                            | -                               | -                            | (29)   |   | (29)               | -                             | 30  | -  | 30                        |  |  |
| - In cash  | -                          | -                            | -                               | -                            | -  | -   | -                  | (25,821)                      | (25,821)  | (1,379)                                    | (27,200)                  |  |  |
| Disposal of subsidiaries   | -                          | -                            | -                               | -                            | -  | 206   | 206                | (20,021)                      | 206   | (1,010)                                    | 200                       |  |  |
|  | 204                        | 138                          | -                               | -                            | (182)  | 206   | 24                 | (25,821)                      | (25,455)  | (1,385)                                    | (26,840)                  |  |  |
| Balance at 31 December 2014  | 92,483                     | (10,263)                     | 549                             | (9,654)                      | -  | (11,353)  | (20,458)           | 303,860                       | 365,622   | 10,184                                     | 375,806                   |  |  |
| Profit for the period  | -                          | -                            | -                               | -                            | -  | -   | -                  | 17,863                        | 17,863  | 740  | 18,603                    |  |  |
| Other comprehensive loss for the   |                            |                              |                                 |                              |  | (4.050)   |                    | (400)                         | (4.00.4)  |  | (4,400)                   |  |  |
| period   | -                          | -                            | (56)                            | -                            | -  | (1,059)   | (1,115)            | (169)                         | (1,284)   | 98   | (1,186)                   |  |  |
| Total other comprehensive<br>income/(loss) for the period                            | _                          |                              | (56)                            | _                            | _  | (1,059)   | (1,115)            | 17,694                        | 16,579  | 838  | 17,417                    |  |  |
| Employee share-based   |                            |                              | (00)                            |                              |  | (1,000)   | (1,110)            | 17,004                        | 10,075  | 000  | 17,417                    |  |  |
| compensation   |                            |                              |                                 |                              |  |   |                    |                               |   |  |                           |  |  |
| - Value of employee services   | -                          | -                            | -                               | -                            | 358  | -   | 358                | -                             | 358   | -  | 358                       |  |  |
| Dividends  |                            |                              |                                 |                              |  |   |                    |                               |   |  |                           |  |  |
| - In cash  | -                          | -                            | -                               | -                            | -  | -   | -                  | (2,563)                       | (2,563)   | (566)                                      | (3,129)                   |  |  |
| - In scrip   | -                          | -                            | -                               | -                            | -  | -   | -                  | (8,792)                       | (8,792)   | -  | (8,792)                   |  |  |
| Issue of new shares pursuant to<br>scrip dividend scheme                             | 8,841                      |                              |                                 | (49)                         |  |   | (49)               |                               | 8,792   |  | 8,792                     |  |  |
| Balance at 31 March 2015   | 8,841                      | (10,263)                     | 493                             | (49) (9,703)                 | 358  | (12,412)  | (21,264)           | 310,199                       | 379,996   | - 10,456                                   | 390,452                   |  |  |
| Dalance at 31 March 2013   | 101,324                    | (10,203)                     | 490                             | (9,703)                      | 300  | (12,412)  | (21,204)           | 510,199                       | 319,990   | 10,430                                     | 390,432                   |  |  |

#### 1.(d)(i) Statement of Changes in Equity (cont'd)

| T.(d)(i) Statement of Shanges in Equity (cor                       |                            |                              | (                               | Other re                     | eserves  | )                  |                               |                           |
|--|----------------------------|------------------------------|---------------------------------|------------------------------|--|--------------------|-------------------------------|---------------------------|
|  | Share<br>capital<br>\$'000 | Treasury<br>shares<br>\$'000 | Fair value<br>reserve<br>\$'000 | Capital<br>reserve<br>\$'000 | Share-based<br>compensation<br>reserve<br>\$'000 | Subtotal<br>\$'000 | Retained<br>profits<br>\$'000 | Total<br>equity<br>\$'000 |
| COMPANY  |                            |                              |                                 |                              |  |                    |                               |                           |
| Balance at 1 April 2015<br>Profit for the period                   | 101,324<br>-               | (10,263)<br>-                | 493                             | 1,007                        | 358  | 1,858<br>-         | 15,938<br>152,875             | 108,857<br>152,875        |
| Other comprehensive loss for the period                            | -                          | -                            | (264)                           | -                            | -  | (264)              | -                             | (264)                     |
| Total other comprehensive income/(loss) for the period             | -                          | -                            | (264)                           | -                            | -  | (264)              | 152,875                       | 152,611                   |
| Employee share-based compensation - Treasury shares re-issued      | -                          | 176                          | -                               | 182                          | (358)  | (176)              | -                             | -                         |
| Dividend<br>- In cash  | -                          | -                            | -                               | -                            | -  | -                  | (10,385)                      | (10,385)                  |
| - <i>In specie</i><br>Repurchase of shares                         | -                          | -<br>(2,513)                 | -                               | -                            | -  | -                  | (84,291)<br>-                 | (84,291)<br>(2,513)       |
|  | -                          | (2,337)                      | -                               | 182                          | (358)  | (176)              | (94,676)                      | (97,189)                  |
| Balance at 31 December 2015  | 101,324                    | (12,600)                     | 229                             | 1,189                        | -  | 1,418              | 74,137                        | 164,279                   |
| Profit for the period<br>Other comprehensive income for the period | -                          | -                            | -<br>74                         | -                            | -  | -<br>74            | 6,859<br>-                    | 6,859<br>74               |
| Total other comprehensive income/(loss) for the period             | -                          | -                            | 74                              | -                            | -  | 74                 | 6,859                         | 6,933                     |
| Employee share-based compensation - Value of employee services     | -                          | -                            | -                               | -                            | 514  | 514                | -                             | 514                       |
| Dividend<br>- In cash<br>- In scrip                                | -<br>3,231                 | -                            | -                               | -<br>517                     | -  | -<br>517           | (2,072)<br>(3,748)            | (2,072)                   |
| Balance at 31 March 2016   | 104,555                    | (12,600)                     | 303                             | 1,706                        | 514  | 2,523              | 75,176                        | 169,654                   |

#### 1.(d)(i) Statement of Changes in Equity (cont'd)

| T.(d)(i) Statement of Shanges in Equity (con   | ,                          |                              | (                               | Other re                     | eserves  | )                     |                               |                              |
|--|----------------------------|------------------------------|---------------------------------|------------------------------|--|-----------------------|-------------------------------|------------------------------|
|  | Share<br>capital<br>\$'000 | Treasury<br>shares<br>\$'000 | Fair value<br>reserve<br>\$'000 | Capital<br>reserve<br>\$'000 | Share-based<br>compensation<br>reserve<br>\$'000 | Subtotal<br>\$'000    | Retained<br>profits<br>\$'000 | Total<br>equity<br>\$'000    |
| COMPANY  |                            |                              |                                 |                              |  |                       |                               |                              |
| Balance at 1 April 2014<br>Profit for the period   | 92,279<br>-                | (10,401)<br>-                | 5,030<br>-<br>(4,481)           | 1,056<br>-                   | 182  | 6,268<br>-<br>(4,481) | 31,915<br>25,561              | 120,061<br>25,561<br>(4,481) |
| Other comprehensive loss for the period Total other comprehensive income/(loss) for              | -                          | -                            | (4,481)                         | -                            | -  | (4,481)               | -                             | (4,481)                      |
| the period   | -                          | -                            | (4,481)                         | -                            | -  | (4,481)               | 25,561                        | 21,080                       |
| Employee share-based compensation<br>- Value of employee services<br>- Treasury shares re-issued | -<br>139                   | -<br>138                     | -                               | -                            | 124<br>(277)                                     | 124<br>(277)          | -                             | 124                          |
| Issue of shares  | 65                         | -                            | -                               | -                            | (277)  | (277)                 | -                             | 36                           |
| Dividends<br>- In cash   | -                          | -                            |                                 | -                            | - (100)  | -                     | (25,821)                      | (25,821)                     |
|  | 204                        | 138                          |                                 | -                            | (182)  | (182)                 | (25,821)                      | (25,661)                     |
| Balance at 31 December 2014  | 92,483                     | (10,263)                     | 549                             | 1,056                        | -  | 1,605                 | 31,655                        | 115,480                      |
| Profit for the period<br>Other comprehensive loss for the period                                 | -                          | -                            | -<br>(56)                       | -                            | -  | -<br>(56)             | (4,362)<br>-                  | (4,362)<br>(56)              |
| Total other comprehensive income/(loss) for the period   | -                          | -                            | (56)                            | -                            |  | (56)                  | (4,362)                       | (4,418)                      |
| Employee share-based compensation - Value of employee services                                   | -                          | -                            | -                               | -                            | 358  | 358                   | -                             | 358                          |
| Dividends<br>- In cash   | -                          | -                            | -                               | -                            | -  | -                     | (2,563)                       | (2,563)                      |
| - In scrip<br>Issue of new shares pursuant to scrip  | -                          | -                            | -                               | -                            | -  | -                     | (8,792)                       | (8,792)                      |
| dividend scheme  | 8,841                      | -                            | -                               | (49)                         | -  | (49)                  | -                             | 8,792                        |
| Balance at 31 March 2015   | 101,324                    | (10,263)                     | 493                             | 1,007                        | 358  | 1,858                 | 15,938                        | 108,857                      |

1.(d)(ii) Details of any changes in the company's share capital arising from rights issue, bonus issue, share buy-backs, exercise of share options or warrants, conversion of other issues of equity securities, issue of shares for cash or as consideration for acquisition or for any other purpose since the end of the previous period reported on. State also the number of shares that may be issued on conversion of all the outstanding convertibles, as well as the number of shares held as treasury shares, if any, against the total number of issued shares excluding treasury shares of the issuer, as at the end of the current financial period reported on and as at the end of the corresponding period of the immediately preceding financial year.

During the period, the issued and paid-up capital of the Company (excluding treasury shares) increased from 518,515,911 ordinary shares to 522,631,530 ordinary shares. This resulted from the allotment of 4,115,619 ordinary shares as scrip dividend. As at 31 March 2016, there were a total of 17,799,523 (31.3.15: 16,126,102) treasury shares.

### 1.(d)(iii)To show the total number of issued shares excluding treasury shares as at the end of the current financial period and as at the end of the immediately preceding year.

|   | As at 31.3.16 | As at 31.3.15 |
|---|---------------|---------------|
| Total number of issued shares (excluding treasury shares) | 522,631,530   | 520,189,332   |

### 1.(d)(iv)A statement showing all sales, transfers, disposal, cancellation and/or use of treasury shares as at the end of the current financial period reported on.

On 2 April 2015, 276,779 treasury shares were utilised for issue of 276,779 ordinary shares under the Boustead Restricted Share Plan 2011.

### 2. Whether the figures have been audited or reviewed, and in accordance with which auditing standard or practice.

The figures have not been audited or reviewed.

### 3. Where the figures have been audited or reviewed, the auditors' report (including any qualifications or emphasis of a matter).

Not applicable.

### 4. Whether the same accounting policies and methods of computation as in the issuer's most recently audited annual financial statements have been applied.

On 1 April 2015, the Group adopted the amended FRS that are mandatory for application for the financial year ending 31 March 2016. Changes to the Group's accounting policies have been made as required, in accordance with the transitional provisions in the respective FRS. The adoption of these amended FRS did not result in substantial changes to the accounting policies of the Group and the Company and is not expected to have a material effect on the amounts reported for the current or prior financial years.

## 5. If there are any changes in the accounting policies and methods of computation, including any required by an accounting standard, what has changed, as well as the reasons for, and the effect of, the change.

None.

## 6. Earnings per ordinary share of the group for the current financial period reported on and the corresponding period of the immediately preceding financial year, after deducting any provision for preference dividends.

|   |  | Fourth qua  | GROUP<br>Fourth quarter ended |             | OUP<br>ar ended |
|---|--|-------------|-------------------------------|-------------|-----------------|
|   |  | 31.3.16     | 31.3.15                       | 31.3.16     | 31.3.15         |
| Earnings per ordinary share for the period after deducting any provision for preference dividends:- |  |             |                               |             |                 |
| (i)   | Based on weighted average number of ordinary shares in issue (¢) | 0.8         | 3.4                           | 5.4         | 12.3            |
| (ii)  | On a fully diluted basis (¢)                                     | 0.8         | 3.4                           | 5.4         | 12.2            |
|   | Weighted average number of ordinary shares in issue:             |             |                               |             |                 |
|   | Basic (*)  | 522,631,530 | 520,189,332                   | 519,874,916 | 516,468,318     |
|   | Fully diluted basis (**)   | 523,220,539 | 521,055,120                   | 520,463,925 | 517,334,106     |

- \* The basic earnings per share is computed based on the weighted average number of ordinary shares in issue.
- \*\* The fully diluted earnings per share is computed based on the weighted average number of ordinary shares in issue adjusted for the effects of all potential dilutive ordinary shares.

## 7. Net asset value (for the issuer and group) per ordinary share based on the total number of issued shares excluding treasury shares of the issuer at the end of the current financial period reported on and immediately preceding financial year.

|  | GR          | OUP         | COMPANY     |             |  |
|--|-------------|-------------|-------------|-------------|--|
|  | 31.3.16     | 31.3.15     | 31.3.16     | 31.3.15     |  |
| Net asset value per ordinary share based on issued shares (excluding treasury shares) as at the end of the period reported on $(\phi)$ | 58.3        | 73.0        | 32.5        | 20.9        |  |
| Number of issued shares (excluding treasury shares) as at the end of the period reported on  | 522,631,530 | 520,189,332 | 522,631,530 | 520,189,332 |  |

- 8. A review of the performance of the group, to the extent necessary for a reasonable understanding of the group's business. It must include a discussion of the following:-
  - (a) any significant factors that affected the turnover, costs, and earnings of the group for the current financial period reported on, including (where applicable) seasonal or cyclical factors; and
  - (b) any material factors that affected the cash flow, working capital, assets or liabilities of the group during the current financial period reported on.

#### Overview

The Group's revenue is largely derived from project-oriented businesses and as such, quarterly results would not accurately reflect the full-year's performance. Full-year to full-year comparisons are more appropriate for analytical purposes.

For 4Q FY2016 ended 31 March 2016, the Group registered revenue of \$112.5 million, total profit of \$7.2 million and profit attributable to equity holders of the Company ("net profit") of \$4.1 million. On a year-on-year basis, these were 8%, 61% and 77% lower respectively.

The greater percentage decrease in net profit versus total profit is due to the demerger of Boustead Projects Limited ("Boustead Projects"), in which approximately 48.8% of Boustead Projects' shares were distributed as a dividend *in specie* on 30 April 2015, resulting in a significant rise in profit attributable to non-controlling interests. For comparative review, if net profit for 4Q FY2015 (predemerger) had been adjusted to take into account the demerger and other gains and losses, then 4Q FY2016 net profit would be 87% lower year-on-year.

For FY2016, the Group registered revenue of \$486.7 million, total profit of \$41.1 million and net profit of \$28.2 million. On a year-on-year basis, these were 13%, 38% and 55% lower respectively. For comparative review, if net profit for FY2015 (pre-demerger) had been adjusted to take into account the demerger and other gains and losses, then FY2016 net profit would be 38% lower year-on-year.

| Segment/ F                          | 4Q<br>Y2016 | 4Q     | Charter |        |        | (Unfavourable) |
|-------------------------------------|-------------|--------|---------|--------|--------|----------------|
|                                     |             | FY2015 | Change  | FY2016 | FY2015 | Change         |
| Division                            | \$'m        | \$'m   | %       | \$'m   | \$'m   | %              |
| Engineering<br>Services             |             |        |         |        |        |                |
| - Energy-<br>Related<br>Engineering | 27.3        | 48.7   | -44     | 128.0  | 190.3  | -33            |
| - Real<br>Estate<br>Solutions       | 59.4        | 48.8   | +22     | 255.5  | 255.4  | +0             |
|                                     | 86.7        | 97.5   | -11     | 383.5  | 445.7  | -14            |
| Geo-Spatial<br>Technology           | 25.7        | 24.8   | +4      | 103.0  | 110.6  | -7             |
| HQ<br>Activities                    | -           | -      |         | 0.2    | 0.1    | +100           |
| Group Total                         | 112.5       | 122.3  | -8      | 486.7  | 556.4  | -13            |

#### Segment/Division Revenue

Note: Any differences in summation are due to rounding differences.

The FY2016 revenue performance of each division is summarised below.

At the Energy-Related Engineering Division, the heavily depressed state of the global oil & gas industries led to a sharp 33% year-on-year fall in revenue to \$128.0 million. Global oil & gas corporations continued to cut back significantly on capital expenditures and investments across all parts of the value chain.

The Real Estate Solutions Division (i.e. Boustead Projects) delivered revenue of \$255.5 million, comparable to FY2015. The slight decrease in design-and-build revenue was compensated for with an increase in leasing revenue from an enlarged industrial leasehold portfolio.

At the Geo-Spatial Technology Division, revenue declined 7% year-on-year to \$103.0 million, mainly due to significant depreciation of the division's local operating currencies against USD. Nonetheless, demand remained firm for the division's products and services across its exclusive markets in Australia and South East Asia.

#### **Group Profitability for FY2016**

Arising from the erosion of the Group's gross margin from 33% in FY2015 to 31% in FY2016, the Group's gross profit decreased 19% year-on-year to \$150.6 million. Gross margin pressure came from the challenging macro-economic environment and foreign exchange rate movements.

Other gains and losses decreased 96% year-on-year to \$0.3 million, due mainly to an absence of any major gain on disposal of available-for-sale investments, and fair value losses on foreign exchange contracts and financial assets held for trading largely netting off against net currency exchange gains.

Overhead expenses (selling and distribution expenses of \$30.2 million and administrative expenses of \$64.6 million) dropped 11% year-on-year to \$94.8 million as the Group's prudent cost management measures were effective in addressing the challenging macro-economic environment.

Finance expenses and share of loss of associated companies and joint ventures approximately doubled to \$4.2 million and \$2.7 million respectively. These increases are due to the activities of the Real Estate Solutions Division, which held a comparatively larger average value of bank loans in FY2016 compared to FY2015 and had also intensified development activities with partners.

Profit before income tax ("PBT") decreased 36% year-on-year to \$56.5 million. A breakdown of PBT by divisions is provided.

| РВТ                             |              | т            | Favourable/<br>(Unfavourable) | PBT    |        | Favourable/<br>(Unfavourable) |  |
|---------------------------------|--------------|--------------|-------------------------------|--------|--------|-------------------------------|--|
| Segment/                        | 4Q<br>FY2016 | 4Q<br>FY2015 | Change                        | FY2016 | FY2015 | Change                        |  |
| Division                        | \$'m         | \$'m         | %                             | \$'m   | \$'m   | %                             |  |
| Engineering<br>Services         |              |              |                               |        |        |                               |  |
| - Energy-Related<br>Engineering | 0.9          | 11.5         | -92                           | 9.1    | 33.4   | -73                           |  |
| - Real Estate<br>Solutions      | 6.4          | 9.9          | -35                           | 29.7   | 33.4   | -11                           |  |
|                                 | 7.3          | 21.4         | -66                           | 38.8   | 66.8   | -42                           |  |
| Geo-Spatial<br>Technology       | 4.5          | *3.5         | +29                           | 19.9   | *22.7  | -12                           |  |
| HQ Activities                   | -1.1         | **-0.9       | -22                           | -2.2   | **-0.5 | -340                          |  |
| Group Total                     | 10.6         | 24.0         | -56                           | 56.5   | 89.0   | -36                           |  |

\* Includes \$1.4m goodwill impairment

\*\* Includes \$3.6m gain on disposal of available-for-sale investments and \$1.5m provision for doubtful receivables Note: Any differences in summation are due to rounding differences. Despite significant challenges, all three divisions remained profitable. The decline in the Group's PBT is largely due to significantly weaker profit contribution from the Energy-Related Engineering Division, an absence of other gains, and higher finance expenses and share of loss of associated companies and joint ventures at the Real Estate Solutions Division. The Energy-Related Engineering Division's PBT was severely impacted by the heavily depressed state of the global oil & gas industries and cost overruns for the implementation of two remaining mini-power plant projects in Indonesia.

Total profit decreased 38% year-on-year for reasons mentioned earlier. The effective tax rate was 27% in FY2016 as compared to 25% in FY2015.

Net profit declined 55% year-on-year to \$28.2 million for reasons mentioned earlier, including the demerger of Boustead Projects.

#### Dividends

In view of the Group's continued profit performance and healthy cash position, the Board of Directors has proposed a final ordinary dividend of 2 cents per share for shareholders' approval. Together with the interim ordinary dividend paid of 1 cent per share, the total ordinary dividend for FY2016 would be 3 cents per share.

#### Statement of Cash Flows for FY2016

During FY2016, cash and cash equivalents (after taking into account the effects of currency translation) decreased by \$1.0 million to \$259.1 million.

Net cash provided by operating activities amounted to \$75.4 million. Net cash provided by investing activities amounted to \$36.6 million, mainly as a result of a \$52.0 million repayment of loan by an associated company. However, net cash used by financing activities amounted to \$110.0 million, largely due to \$12.5 million in dividends paid to equity holders of the Company, along with Boustead Projects' \$93.0 repayment of bank borrowings.

#### Statement of Financial Position

At the end of FY2016, the Group's financial position remained healthy.

Under current assets, cash and cash equivalents remained comparable year-on-year, notwithstanding the \$93.0 million repayment of bank borrowings. Trade receivables decreased 11% to \$102.6 million while net contracts work-in-progress dropped 71% to \$19.1 million as a result of payments received from clients. Other receivables and prepayments fell 55% to \$37.8 million following the \$52.0 million repayment of a shareholders' loan by a joint venture.

Under non-current assets, investments in associated companies significantly decreased to \$0.2 million following the Group's liquidation of a dormant associated company and adjustments for unrecognised profit for project delivery performed for an associated company. Investments in joint ventures rose further to \$13.8 million as the Real Estate Solutions Division made additional shareholders' loans to its joint ventures for the development of industrial properties for lease.

Total trade and other payables (both current and non-current) fell 22% to \$190.6 million as the Group paid off amounts due to subcontractors and suppliers.

Total borrowings (both current and non-current) halved to \$93.4 million following the Real Estate Solutions Division's repayment of bank borrowings to fully deleverage six properties and to reduce bank borrowings on remaining properties.

Under equity, treasury shares climbed to \$12.6 million following the repurchase of shares under the Share Buyback Scheme. Retained profits were reduced by 23% to \$237.9 million following the demerger of Boustead Projects and the resulting dividend *in specie*, along with cash dividends paid to shareholders thereafter. Consequently, the Group's net asset value per share reduced to 58.3 cents at the end of FY2016, from 73.0 cents a year earlier. The demerger also resulted in the exponential rise in non-controlling interests to \$104.9 million.

The Group's net cash position (i.e. net of all bank borrowings) stood at a significantly improved \$165.6 million at the end of FY2016, translating to a net cash per share position of 31.7 cents. In

addition, the Group maintained \$76.1 million in available-for-sale financial assets and financial assets held for trading at the end of FY2016, of which about half of the amount is highly liquid.

### 9. Where a forecast, or a prospect statement, has been previously disclosed to shareholders, any variance between it and the actual results.

None.

## 10. A commentary at the date of the announcement of the significant trends and competitive conditions of the industry in which the group operates and any known factors or events that may affect the group in the next reporting period and the next 12 months.

In FY2016, the Group was awarded new contracts totalling \$284 million. The Group's order book backlog (at the end of FY2016 plus new orders since) stands at \$323 million, of which \$115 million is under the Energy-Related Engineering Division and \$208 million is under the Real Estate Solutions Division.

With greater uncertainty posed by the current macro-economic environment compounded by headwinds within the Group's respective industries, the Group expects its short-term performance to be less positive. Challenging conditions in the global oil & gas industries and Singapore's industrial real estate sector are set to persist throughout FY2017. This would likely affect gross margins at the Energy-Related Engineering Division and Real Estate Solutions Division. In addition, should USD strengthen further against most of the Group's local operating currencies in the future, there could be additional negative impact on gross margins at the Geo-Spatial Technology Division.

While the Group believes it will continue to be profitable in FY2017, the level of profit may not match that of FY2016 due to the current macro-economic environment.

The Group continues to search for M&A and investment opportunities across its divisions in related business fields, as well as in potential new business fields. Given the Group's significantly improved net cash position of \$165.6 million and untapped \$500 million multi-currency medium-term note programme, the Group is in an excellent position to capitalise on any good acquisition and investment opportunities that may arise, especially in a situation where the global economy takes a significant downturn.

On 22 April 2016, the long-running legal battle with Arab Banking Corporation (B.S.C.) ("ABC") in relation to the Group's project in Libya reached a conclusion when the Court of Appeal rejected ABC's appeal and found ABC to have "acted fraudulently, in the reckless manner, in making the demand". The Court of Appeal placed a permanent injunction against the payment of the Company's guarantees, thereby finally and conclusively discharging the Company from US\$18.8 million in contingent liabilities to ABC.

#### 11. Dividend

#### (a) Current financial period reported on

Any dividend declared for the current financial period reported on?

Yes.

| Name of Dividend                        | Interim declared and paid               | Interim declared and paid | Final proposed      |
|---|---|---------------------------|---------------------|
| Dividend Type                           | Dividend <i>in specie</i> (see * below) | Cash/Scrip                | Cash/Scrip (**)     |
| Dividend Amount<br>(per ordinary share) | 16.2 cents                              | 1.0 cent                  | 2.0 cents           |
| Tax Rate                                | Tax exempt (1-tier)                     | Tax exempt (1-tier)       | Tax exempt (1-tier) |

\* On 16 April 2015, the shareholders of the Company approved the dividend *in specie* of approximately (but not exceeding) 49.0% of the total issued capital of Boustead Projects Limited ("BP") held by the Company to shareholders on the basis of three (3) ordinary shares in the issued share capital of BP ("BP Distribution Shares") for every 10 ordinary shares in the issued share capital of the Company. Based on 520,466,111 shares (excluding treasury shares) as at the books closure date, an aggregate of 156,138,991 BP Distribution shares, representing approximately 48.79% of the total issued BP shares was distributed to entitled shareholders on 30 April 2015.

\*\* It is intended that shareholders shall have the option to elect to receive this dividend in cash or in the form of shares in the Company, or a combination of both, under the Boustead Scrip Dividend Scheme.

#### (b) Corresponding period of the immediately preceding financial year

Any dividend declared for the corresponding period of the immediately preceding financial year?

Yes.

| Name of Dividend                        | Interim declared and paid | Final               |
|---|---------------------------|---------------------|
| Dividend Type                           | Cash/Scrip                | Cash/Scrip          |
| Dividend Amount<br>(per ordinary share) | 2.0 cents                 | 2.0 cents           |
| Tax Rate                                | Tax exempt (1-tier)       | Tax exempt (1-tier) |

#### (c) Date payable

21 September 2016

#### (d) Books closure date

Notice is hereby given that the Transfer Books and Register of Members of the Company will be closed from 5.00pm on 3 August 2016 for the purpose of determining shareholders' entitlements to the final dividend to be paid on 21 September 2016, subject to and contingent upon

shareholders' approval for the proposed dividends being obtained at the forthcoming Annual General Meeting of the Company.

Duly completed transfers received by the Company's Registrar, Boardroom Corporate & Advisory Services Pte Ltd at 50 Raffles Place, #32-01 Singapore Land Tower, Singapore 048623 up to 5.00pm on 3 August 2016 will be registered before entitlements to the dividend are determined.

#### 12. If no dividend has been declared/(recommended), a statement to that effect.

Not applicable.

## 13. If the Group has obtained a general mandate from shareholders for IPTs, the aggregate value of such transactions as required under Rule 920(1)(a)(ii). If no IPT mandate has been obtained, a statement to that effect.

The Company has not obtained a general mandate from shareholders for interested person transactions.

#### PART II – ADDITIONAL INFORMATION REQUIRED FOR FULL-YEAR ANNOUNCEMENT

## 14. Segmented revenue and results for business or geographical segments (of the group) in the form presented in the issuer's most recently audited annual financial statements, with comparative information for the immediately preceding year.

Segment information is presented in respect of the Group's reportable segments provided to the Group's chief operating decision maker for the purpose of resource allocation and assessment of segment performance.

The Group operates in five primary geographical areas: Asia Pacific, Australia, North and South America, Europe, and Middle East and Africa.

| FY2016   | Energy-<br>related  | Real<br>estate  | Geo-<br>spatial  | HQ   |                       |   |
|--|---|---|--|--|-----------------------|---|
| Primary segments   | engineering<br>\$'000   | solutions<br>\$'000   | technology<br>\$'000   | activities<br>\$'000                               | Elimination<br>\$'000 | GROUP<br>\$'000   |
| Revenue  |   |   |  |  |                       |   |
| External sales   | 127,955   | 255,475   | 103,035  | -  | -                     | 486,465   |
| Dividend Income  | -   | -   | -  | 186  | -                     | 186   |
| Total revenue  | 127,955   | 255,475   | 103,035  | 186  | -                     | 486,651   |
| Results  |   |   |  |  |                       |   |
| Segment result   | 9,255   | 30,329  | 18,606   | (3,612)  | -                     | 54,578  |
| Interest income  | 91  | 3,365   | 1,270  | 1,927  | (481)                 | 6,172   |
| Finance costs  |   |   |  |  |                       | (4,207)   |
| Profit before income tax   |   |   |  |  |                       | 56,543  |
| Income tax expense   |   |   |  |  |                       | (15,408)  |
| Total profit   |   |   |  |  |                       | 41,135  |
| FY2015   | Energy-   | Real  | Geo-   |  |                       |   |
| 1 1 2013   | related   | estate  | spatial  | HQ   |                       |   |
| Primary segments   |   |   |  | HQ<br>activities<br>\$'000                         | Elimination<br>\$'000 | GROUP<br>\$'000   |
|  | related<br>engineering  | estate solutions  | spatial<br>technology  | activities   |                       |   |
| Primary segments   | related<br>engineering  | estate solutions  | spatial<br>technology  | activities   |                       |   |
| Primary segments<br>Revenue  | related<br>engineering<br>\$'000                                      | estate<br>solutions<br>\$'000   | spatial<br>technology<br>\$'000                                      | activities   |                       | \$'000  |
| Primary segments<br>Revenue<br>External sales  | related<br>engineering<br>\$'000                                      | estate<br>solutions<br>\$'000   | spatial<br>technology<br>\$'000                                      | activities<br>\$'000<br>-                          |                       | <b>\$'000</b><br>556,296  |
| Primary segments<br>Revenue<br>External sales<br>Dividend income   | related<br>engineering<br>\$'000<br>190,264                           | estate<br>solutions<br>\$'000<br>255,389                                | spatial<br>technology<br>\$'000<br>110,643                           | <b>activities</b><br><b>\$'000</b><br>-<br>109     | \$'000<br>-<br>-      | <b>\$'000</b><br>556,296<br>109   |
| Primary segments<br>Revenue<br>External sales<br>Dividend income<br>Total revenue  | related<br>engineering<br>\$'000<br>190,264                           | estate<br>solutions<br>\$'000<br>255,389                                | spatial<br>technology<br>\$'000<br>110,643                           | <b>activities</b><br><b>\$'000</b><br>-<br>109     | \$'000<br>-<br>-      | <b>\$'000</b><br>556,296<br>109   |
| Primary segments<br>Revenue<br>External sales<br>Dividend income<br>Total revenue<br>Results   | related<br>engineering<br>\$'000<br>190,264<br>-<br>190,264           | estate<br>solutions<br>\$'000<br>255,389<br>-<br>255,389                | spatial<br>technology<br>\$'000<br>110,643<br>-<br>110,643           | activities<br>\$'000<br>-<br>109<br>109            | \$'000<br>-<br>-      | \$'000<br>556,296<br>109<br>556,405   |
| Primary segments<br>Revenue<br>External sales<br>Dividend income<br>Total revenue<br>Results<br>Segment result   | related<br>engineering<br>\$'000<br>190,264<br>-<br>190,264<br>33,685 | estate<br>solutions<br>\$'000<br>255,389<br>-<br>255,389<br>-<br>32,371 | spatial<br>technology<br>\$'000<br>110,643<br>-<br>110,643<br>21,582 | activities<br>\$'000<br>-<br>109<br>109<br>(1,685) | \$'000<br>-<br>-<br>- | \$'000<br>556,296<br>109<br>556,405<br>85,953                               |
| Primary segments<br>Revenue<br>External sales<br>Dividend income<br>Total revenue<br>Results<br>Segment result<br>Interest income  | related<br>engineering<br>\$'000<br>190,264<br>-<br>190,264<br>33,685 | estate<br>solutions<br>\$'000<br>255,389<br>-<br>255,389<br>-<br>32,371 | spatial<br>technology<br>\$'000<br>110,643<br>-<br>110,643<br>21,582 | activities<br>\$'000<br>-<br>109<br>109<br>(1,685) | \$'000<br>-<br>-<br>- | \$'000<br>556,296<br>109<br>556,405<br>85,953<br>5,218                      |
| Primary segments<br>Revenue<br>External sales<br>Dividend income<br>Total revenue<br>Results<br>Segment result<br>Interest income<br>Finance expense                             | related<br>engineering<br>\$'000<br>190,264<br>-<br>190,264<br>33,685 | estate<br>solutions<br>\$'000<br>255,389<br>-<br>255,389<br>-<br>32,371 | spatial<br>technology<br>\$'000<br>110,643<br>-<br>110,643<br>21,582 | activities<br>\$'000<br>-<br>109<br>109<br>(1,685) | \$'000<br>-<br>-<br>- | \$'000<br>556,296<br>109<br>556,405<br>85,953<br>5,218<br>(2,190)           |
| Primary segments<br>Revenue<br>External sales<br>Dividend income<br>Total revenue<br>Results<br>Segment result<br>Interest income<br>Finance expense<br>Profit before income tax | related<br>engineering<br>\$'000<br>190,264<br>-<br>190,264<br>33,685 | estate<br>solutions<br>\$'000<br>255,389<br>-<br>255,389<br>-<br>32,371 | spatial<br>technology<br>\$'000<br>110,643<br>-<br>110,643<br>21,582 | activities<br>\$'000<br>-<br>109<br>109<br>(1,685) | \$'000<br>-<br>-<br>- | \$'000<br>556,296<br>109<br>556,405<br>85,953<br>5,218<br>(2,190)<br>88,981 |

#### **BY BUSINESS SEGMENTS**

#### BY GEOGRAPHICAL SEGMENT

| Revenue                               | Asia<br>Pacific*<br>\$'000 | Australia<br>\$'000 | North &<br>South<br>America<br>\$'000 | Europe<br>\$'000 | Middle<br>East &<br>Africa<br>\$'000 | GROUP<br>\$'000 |
|---------------------------------------|----------------------------|---------------------|---------------------------------------|------------------|--------------------------------------|-----------------|
| Revenue from<br>external<br>customers |                            |                     |                                       |                  |                                      |                 |
| FY2016                                | 306,907                    | 86,978              | 29,099                                | 28,178           | 35,489                               | 486,651         |
| FY2015                                | 331,456                    | 90,037              | 38,160                                | 54,769           | 41,983                               | 556,405         |

\* Excludes Australia which has been separately disclosed.

## 15. In the review of performance, the factors leading to any material changes in contributions to turnover and earnings by the business or geographical segments.

As detailed in Note 8.

#### 16. A breakdown of sales.

|   | GROUP<br>Full-year ended |                   |                |
|---|--------------------------|-------------------|----------------|
|   | 31.3.16<br>\$'000        | 31.3.15<br>\$'000 | Inc/(Dcr)<br>% |
| Sales reported for first half-year                              | 231,847                  | 256,147           | -9%            |
| Operating profit after income tax reported for first half-year  | 22,632                   | 35,169            | -36%           |
| Sales reported for second half-year                             | 254,804                  | 300,258           | -15%           |
| Operating profit after income tax reported for second half-year | 18,503                   | 31,180            | -41%           |

## 17. A breakdown of the total annual dividend (in dollar value) for the issuer's latest full-year and its previous full-year.

|            | Latest Full-Year<br>\$'000 | Previous Full-Year<br>\$'000 |
|------------|----------------------------|------------------------------|
| Ordinary   | 95,347                     | 21,782                       |
| Preference | -                          | -                            |
| Total      | 95,347                     | 21,782                       |

## 18. Disclosure of person occupying a managerial position in the issuer or any of its principal subsidiaries who is a relative of a director or chief executive officer or substantial shareholder of the issuer pursuant to Rule 704(13).

Please refer to Appendix I.

#### 19. Confirmation of Undertakings from Directors and Executive Officer

The Company has procured undertakings from all its directors and executive officers under Rule 720(1) of the Listing Manual.

BY ORDER OF THE BOARD

Alvin Kok Company Secretary 24 May 2016