



INVESTOR PRESENTATION

OCTOBER 2020



COMPANY PROFILE & KEY OPERATING SECTORS

Civmec is an integrated, multi-disciplinary construction and engineering services provider to the Oil & Gas, Metals & Minerals, Infrastructure and Marine & Defence sectors.

The company is dual listed on both the Australian (ASX:CVL) and Singapore (SGX:P9D) stock exchanges.



METALS & MINERALS

- Full turnkey services, including civil, concrete, fabrication, modularisation, platework and surface treatment, structural mechanical & piping and electrical & instrumentation.
- Significant pipeline of construction projects with major blue-chip clients.
- Diversified client base providing increased specialised maintenance and shutdown support opportunities.



MARINE, DEFENCE & INFRASTRUCTURE

- A world-class, strategic shipbuilding asset and capability.
- Federal Government's Naval Shipbuilding Plan is supporting a sustainable Australian naval shipbuilding and sustainment industry that will provide long-term opportunities.
- Henderson is a designated shipbuilding and sustainment precinct.
- Significant capacity to build roads bridges, concrete and steel structures for public infrastructure.



OIL & GAS

- Tailored solutions for upstream and downstream projects, including fabrication and modularisation of specialist subsea equipment to support onshore processing plant requirements.
- Current sector opportunity lies mainly in fabrication of subsea structures.
- Opportunities for ongoing asset maintenance and turnaround services.

COMPANY SNAPSHOT

Civmec is a leading end-to-end provider of integrated, multi-disciplinary manufacturing, construction and maintenance services.

~\$940 million

Contracted Order Book

125,000m²

Workshop Facilities

3 Key Sectors

Metals & Minerals



Marine, Defence & Infrastructure



Oil & Gas



4.8%

Ten year NPAT percentage

4.5%

NPAT FY2020

Service Offerings

Manufacturing

Construction

Maintenance

2,000

Direct employees engaged during FY20

CORPORATE OVERVIEW

Executive Management Team



Jim Fitzgerald
Executive Chairman

With more than 35 years' experience, Mr Fitzgerald has a natural ability to create solutions for complex tasks. He has a strong belief in the training and development of people which has been a key aspect of Civmec's growth and success.



Pat Tallon
Chief Executive Officer

Over the past 30 years, Mr Tallon has worked across the Oil & Gas, Metals & Minerals, Infrastructure and Defence sectors. Mr Tallon is responsible for implementing the strategic decisions and policies of the company and is a key driver of innovation and productivity improvement across the business.



Kevin Deery
Chief Operating Officer

Mr Deery is responsible for ongoing business operations and has more than 20 years' industry experience, including significant time spent within the construction and engineering services industry throughout Australia.

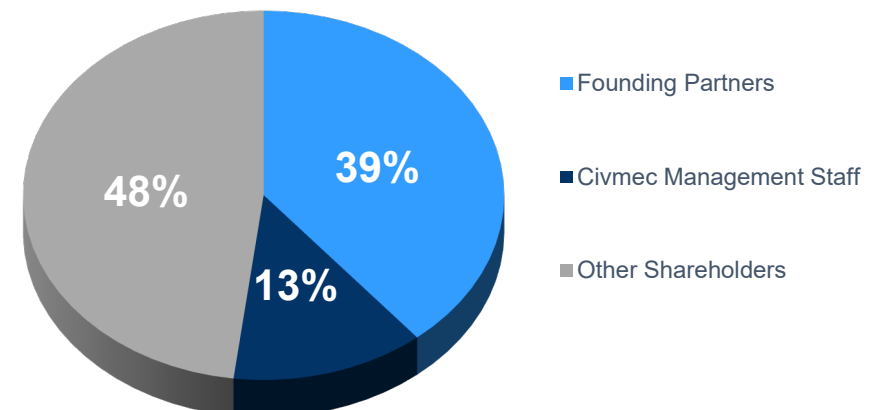
Capital Structure

Shares on Issue	m	501.1
Performance Rights ²	m	7.4
Options ²	m	4.0
Share Price (12 October 2020) ²	ASX A\$/share SGX S\$/share	\$0.405 \$0.370
Market Capitalisation (undiluted)²	A\$m	\$202.9m
Cash ¹	A\$m	\$27.7m
Debt ¹	A\$m	\$62.4m
Enterprise Value (undiluted)	A\$m	\$237.6m

1. As at 30 June 2020

2. As at 12 October 2020

Shareholder Breakdown



COVID-19 UPDATE

- COVID-19 has not caused significant impact on the Group's operations.
- The majority of our revenue is generated in Western Australia which recently reached a milestone of 6 months without any community transmission of COVID-19.
- Proactive measures implemented have ensured health and wellbeing, continued operations, and continued employment.
- Project delivery unchanged while adhering to COVID-19 restrictions.
- In-house manufacturing capabilities have proved beneficial in ensuring many site supply chain requirements remain serviced.
- Some impact in timing of certain maintenance activities which have been rescheduled, not cancelled.



FINANCIAL OVERVIEW

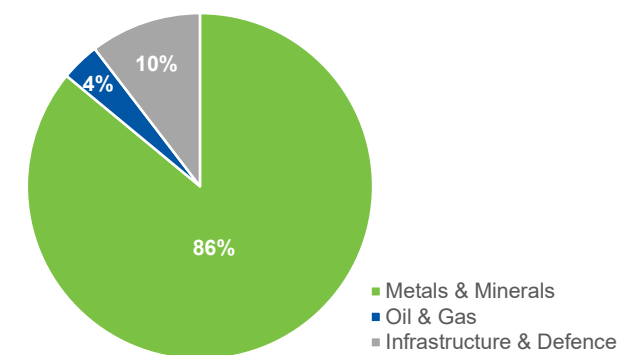


FINANCIAL HIGHLIGHTS

- EBITDA of A\$38.5 million, representing a 60% increase from FY19
- NPAT of A\$17.5 million representing a 150% increase from FY19
- Net Profit margin of 4.5%, up from 1.4% in FY19
- Cash from Operating Activities increased by 20.6% to A\$95.2 million
- Reduced Group borrowing by \$35.6 million to \$62.4 million
- Earnings per share of 3.51 cents, up from 1.41 cents in FY19
- Extensive Balance Sheet improvement of A\$89 million
- Net asset value per share of 52.5 cents, up 51% from June 2019
- Recommended full year dividend of 1.0 AUD cents, up 43%
- FY21 order book already greater than FY20 revenue

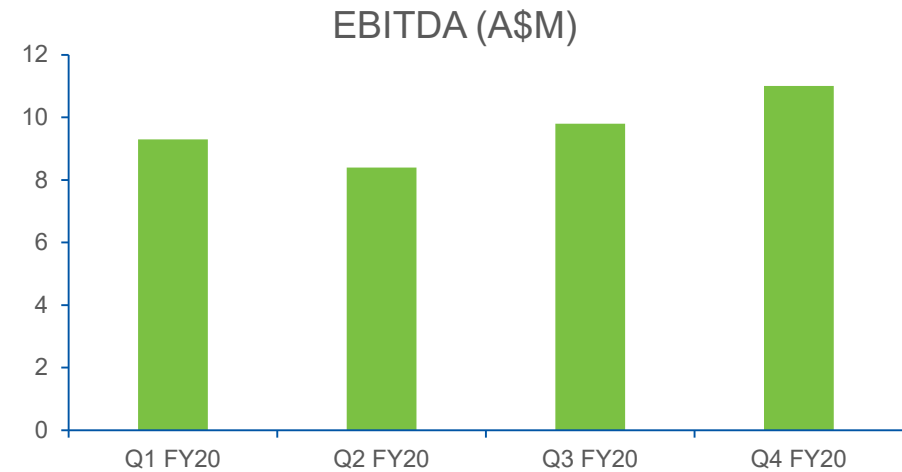
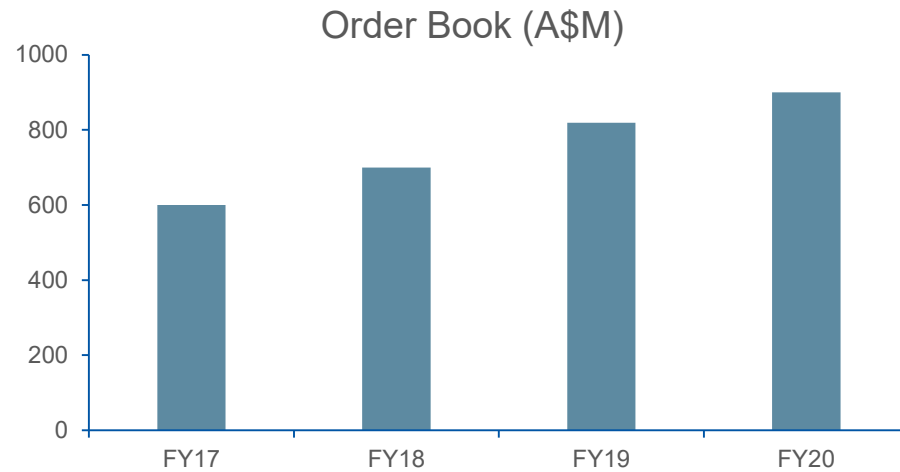
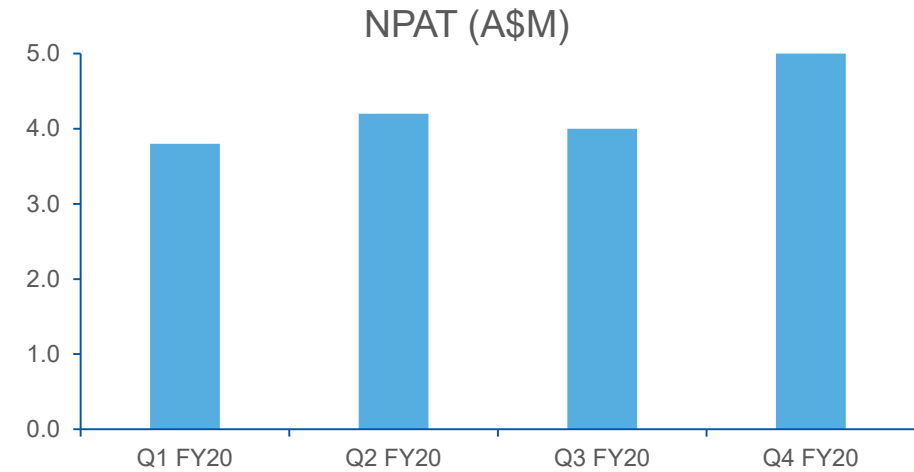
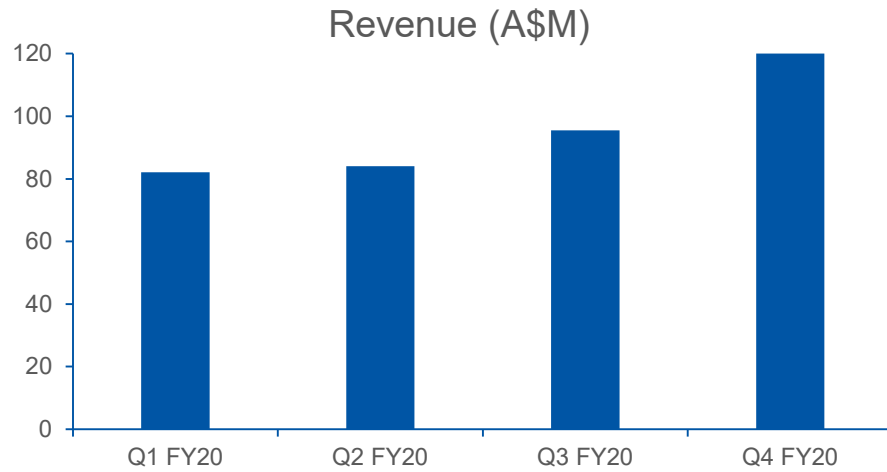
	FY20	FY19	FY20 vs FY19	
Revenue	A\$391.9m	A\$488.5m	(20%)	▼
EBITDA	A\$38.5m	A\$24.0m	60%	▲
NPAT	A\$17.5m	A\$7.0m	150%	▲

EBITDA %	9.8%	4.9%	4.9ppt	▲
NPAT %	4.5%	1.4%	3.1ppt	▲



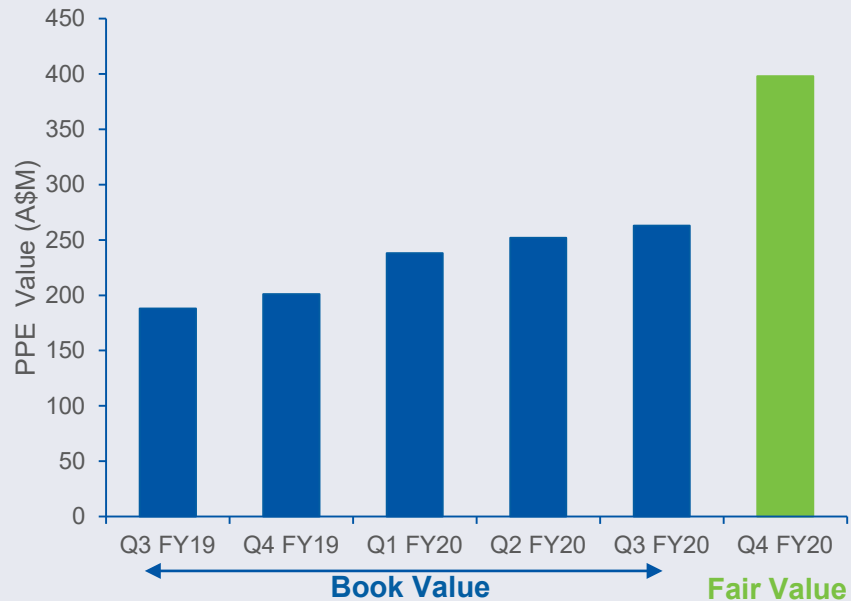
FY20 Revenue by Sector

HISTORICAL FINANCIAL PERFORMANCE



CONSIDERABLE INVESTMENT IN STRATEGIC ASSETS

Continued investment into strategic asset base



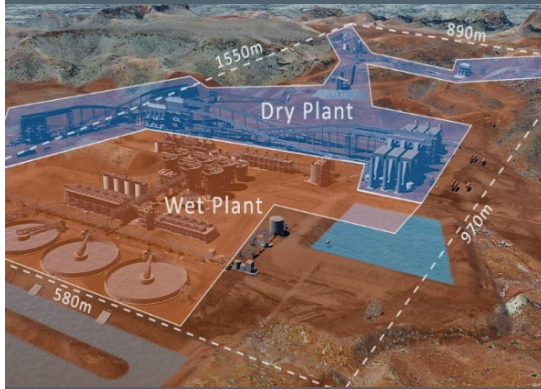
- Considerable investment into Property, Plant and Equipment (PPE), provides Civec with a substantial strategic asset base.
- Return to normal business operational capex requirement in FY21.

Summary Balance Sheet	June 2020
Current Assets	A\$199.4m
Non-Current Assets	A\$401.0m
Total Assets	A\$600.4m
Total Liabilities	A\$337.3m
Net Assets	A\$263.1m

Land and Buildings revalued to fair value at 30 June 2020.
*Fair value as the price that would be received to sell an asset in an orderly transaction between market participants at the measurement date.
 The valuation was assessed by an independent accredited valuer.*

NEWLY AWARDED CONTRACTS

METALS & MINERALS : IRON BRIDGE



CLIENT: IBJV

LOCATION: Henderson and Newcastle

DURATION: Current – Q4 FY21

OVERVIEW: The scope includes the supply and modular assembly of 4,700 tonnes of conveyor, trusses and trestles for the Iron Bridge Magnetite Project.

METALS & MINERALS : HAY POINT SHIPLOADER



CLIENT: BMA

LOCATION: Henderson, WA

DURATION: Current – Q4 FY22

OVERVIEW: The scope is to fabricate, modularise and commission an 1,800T ship loader using pre-contract capital ahead of a large infrastructure replacement project at Hay Point Coal Terminal that is still subject of final board approval by BHP and Mitsubishi.

METALS & MINERALS : DUMP TRUCK TRAY BODIES



CLIENT: VARIOUS

LOCATION: Newcastle, NSW

DURATION: Ongoing

OVERVIEW: We are constantly replenishing our orderbook for fabrication of replacement dump truck trays to support the mining industry in the Hunter region of NSW.

OIL & GAS : WOODSIDE 5 YEAR TERM CONTRACT



CLIENT: Woodside Energy

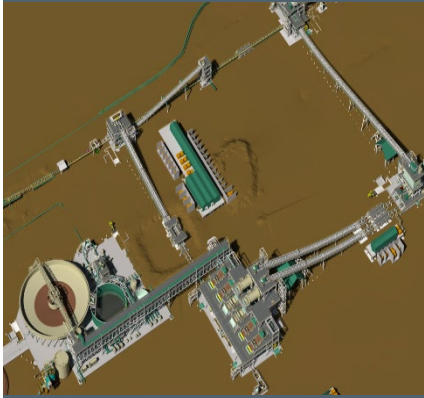
LOCATION: Henderson, WA

DURATION: 5 years + 2 x 1 year options

OVERVIEW: This is a framework agreement to supply services supporting Woodside's existing onshore and offshore production facilities and capital projects in Australia.

ONGOING SIGNIFICANT PROJECTS

METALS & MINERALS : MESA A WET PLANT



CLIENT: Rio Tinto

LOCATION: Pilbara Region, WA

DURATION: Current – Q1 FY22

OVERVIEW: Supply, fabrication, modularisation, transportation to site, erection, modification, installation, and commissioning. Structural, mechanical, piping, electrical and instrumentation, and communication.

METALS & MINERALS : LAREGO OVERLAND CONVEYOR PACKAGE



CLIENT: Alcoa

LOCATION: Wagerup, WA

DURATION: Current – Q3 FY21

OVERVIEW: Vertical package incorporating civil, fabrication, structural, mechanical & piping (SMP), electrical & instrumentation (E&I) works, and no-load commissioning.

METALS & MINERALS : ALBEMARLE KEMERTON



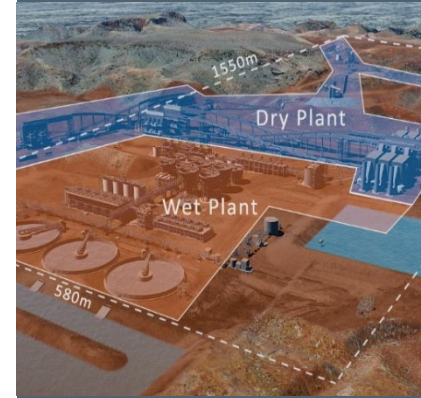
CLIENT: Albemarle

LOCATION: South-West, WA

DURATION: Current – Q1 FY22

OVERVIEW: Extensive scope includes site civil works, fabrication and onsite installation of structural, mechanical & piping for the hydromet and final product, reagents and utilities for trains 1 and 2.

METALS & MINERALS : IRON BRIDGE



CLIENT: IBJV

LOCATION: Pilbara, WA

DURATION: Current – Q1 FY22

OVERVIEW: Construction of the structural concrete components for the dry plant, including the crushing areas, screening areas, air classification and primary grinding areas, course ore stockpile, dry rejects, conveyors.

OIL & GAS PROJECT: GORGON SUBSEA



CLIENT: Allseas (for Chevron)

LOCATION: Henderson, WA

DURATION: Current – Q2 FY21

OVERVIEW: Contract for the fabrication and assembly of 15 x buckle initiators, weighing approximately 55 tonnes each, for Chevron's Gorgon Stage Two project, including the application of a subsea painting system and Factory Acceptance Testing.

ONGOING SIGNIFICANT PROJECTS

MAINTENANCE & SHUTDOWN CONTRACTS



CLIENTS: Roy Hill, FMG, Alcoa, Rio Tinto, Chevron, QAL

LOCATION: Across Australia

DURATION: Ongoing

OVERVIEW: Various scopes include refractory, mechanical and surface treatment, leveraging our specialist capability.

OFFSHORE PATROL VESSELS



CLIENTS: Royal Australian Navy / Luerssen Australia

LOCATION: Henderson

DURATION: Ongoing to 2029

OVERVIEW: Supply and processing of steel for 12 OPVs. Cutting steel plates for the first two OPVs for assembly in South Australia, with Civmec undertaking fabrication and consolidation of the following 10 vessels at Henderson. The Keel laying ceremony for OPV3 (pictured above), the first to be constructed in Henderson, was held in September 2020.

RECENT PERFORMANCE AND ACTIVITIES

FINANCIAL

- Continued stability in net profit, with NPAT in Q4 FY20 of A\$5.4m, consistent with previous recent quarters.
- Revenue for Q4 FY20 strong at A\$130.2m, consistent with previous recent quarters.
- FY20 revenue of A\$391.9m.
- Solid asset base with property, plant and equipment of \$398m.
- Robust order book of ~\$940m well distributed across operational divisions.
- Targeted capex expenditure on efficiency enhancing heavy engineering and shipbuilding equipment.

OPERATIONAL

- Major projects continue to advance:
 - Delivery of Albemarle lithium hydroxide plant.
 - Delivery of Alcoa Larego overland conveyor project.
- Consistent awards of new work packages from long-term clients, including packages for Rio Tinto, Alcoa, Roy Hill, Worley / TechnipFMC / Onesubsea for Woodside, TechnipFMC / Allseas for Chevron.
- Most recent awards of significant contracts for Iron Bridge Dry Plant, BMA Shiploader and term contract for Woodside Energy.
- On-going construction for OPV3 at Henderson.
- Utilisation of our new Assembly Hall for Defence and Mining consolidation and modularization activities.

PEOPLE AND SYSTEMS

- Future-proofing workforce with extensive graduate and apprentice programs.
- Increased investment with internal learning and development programs.
- Continuous development enhancements to internal business management system, Civtrac.
- Focus on technological advancements that enhance operational efficiencies; not technology for technology's sake.
- Staged adoption of new technology and systems.

HENDERSON ASSEMBLY HALL A KEY STRATEGIC ASSET

STRATEGIC ASSEMBLY AND SUSTAINMENT CAPABILITY

- Located in the Australian Marine Complex, 10 kilometres from Garden Island, home to a significant portion of Australia's naval fleet.
- World-class facility with significant capacity and capability, the new Assembly Hall includes:
 - Centre bay – internal length of 206 metres and 70 metres high.
 - Door clearance of 42 metres wide and over 60 metres high.
 - 400 tonne crane lifting capacity (single lift).
 - Capable of accommodating large vessels including complete Air Warfare Destroyers and Frigates, as well as large integrated modules for the resources sector.
- Investment aligns with the Australian Government's identification of Henderson as one of two suitable locations in Australia for the continuous build of naval ships and vessel sustainment.



FUTURE OUTLOOK

- Solid Order Book of ~A\$940M.
- Secured Order Book for FY21 exceeds FY20 revenue.
- Preferred Status for potential contracts in the Metals & Minerals Sector.
- Strong Tendering activity.
- Strong Government commitment to shipbuilding and infrastructure opportunities in Western Australia with the announcements of increased naval fleet requirements and road and bridge builds.
- All indicators point towards a solid FY21.





THANK YOU

