



# RESILIENT GROWTH

ANNUAL REPORT FY2021



# CORPORATE PROFILE

Dual listed on the Mainboards of the Singapore Exchange Securities Trading Limited and the Philippine Stock Exchange, Inc., Del Monte Pacific Limited (Bloomberg: DELM SP/ DELM PM), together with its subsidiaries (the "Group"), is a global branded food and beverage company that caters to today's consumer needs for premium quality, healthy products. The Group innovates, produces, markets and distributes its products worldwide.

The Group is proud of its heritage brands - *Del Monte*, *S&W*, *Contadina* and *College Inn* – some of which originated in the USA more than 100 years ago as premium quality packaged food products. The Group has exclusive rights to use the *Del Monte* trademarks for packaged products in the United States, South America, the Philippines, Indian subcontinent and Myanmar, while it owns *S&W* globally except for Australia and New Zealand. The Group owns the *Contadina* and *College Inn* trademarks in various countries.

DMPL's USA subsidiary, Del Monte Foods, Inc. (DMFI) ([www.delmontefoods.com](http://www.delmontefoods.com)), owns other trademarks such as *Orchard Select*, *Fruit Refreshers*, *Veggieful* and *Bubble Fruit* while DMPL's Philippine subsidiary, Del Monte Philippines, Inc. ([www.delmontephil.com](http://www.delmontephil.com)), has the trademark rights to *Del Monte*, *Today's*, *Fiesta*, *202*, *Fit 'n Right*, *Heart Smart*, *Bone Smart* and *Quick 'n Easy* in the Philippines.

The Group sells packaged fruit, vegetable and tomato, sauces, condiments, pasta, broth, stock, juices and frozen pineapple, under various brands and also sells fresh pineapples under the *S&W* brand ([www.swpremiumfood.com](http://www.swpremiumfood.com)).



The Group owns approximately 95% of a holding company that owns 50% of FieldFresh Foods Private Limited in India ([www.fieldfreshfoods.in](http://www.fieldfreshfoods.in)). FieldFresh markets *Del Monte*-branded packaged products in the Indian market and *FieldFresh*-branded fresh produce. The Group's partner in FieldFresh India is the well-respected Bharti Enterprises, which is one of the largest conglomerates in India.

DMPL's USA subsidiary operates six plants in the USA and two in Mexico, while its Philippine subsidiary operates a fully-integrated pineapple operation with its 26,000-hectare pineapple plantation in Bukidnon, a frozen fruit processing facility and a Not From Concentrate juicing plant nearby, and a fruit processing facility that is about an hour away from the plantation. The Philippine subsidiary also operates a beverage bottling plant in Cabuyao, Laguna.

DMPL and its subsidiaries are not affiliated with the other Del Monte companies in the world, including Fresh Del Monte Produce Inc., Del Monte Canada, Del Monte Asia Pte. Ltd. and these companies' affiliates.

DMPL is 71%-owned by NutriAsia Pacific Ltd. and Bluebell Group Holdings Limited, which are

beneficially-owned by the Campos family of the Philippines. A subsidiary of the NutriAsia Group is the market leader in the liquid condiments, specialty sauces and cooking oil market in the Philippines.

[www.delmontepacific.com](http://www.delmontepacific.com)  
[www.delmontefoods.com](http://www.delmontefoods.com)  
[www.delmonte.com](http://www.delmonte.com)  
[www.swpremiumfood.com](http://www.swpremiumfood.com)  
[www.contadina.com](http://www.contadina.com)  
[www.collegeinn.com](http://www.collegeinn.com)  
[www.delmontephil.com](http://www.delmontephil.com)  
[www.lifegetsbetter.ph](http://www.lifegetsbetter.ph)  
[www.fieldfreshfoods.in](http://www.fieldfreshfoods.in)



For more information, please scan QR Code to access DMPL's website

*Del Monte*, *Del Monte Quality* and *Shield in Color* are principal registered trademarks of the Group for packaged food and beverage products in the USA, South America, Philippines, Myanmar and Indian subcontinent territories. The Group owns the *S&W* trademarks worldwide except for Australia and New Zealand. The Group's other trademarks include, among other trademarks in various jurisdictions, *Contadina*, *College Inn*, *Orchard Select*, *Fruit Refreshers*, *Veggieful* and *Bubble Fruit* in the USA, and *Today's*, *Fiesta*, *202*, *Fit 'n Right*, *Heart Smart*, *Bone Smart* and *Quick 'n Easy* in the Philippines. The Group's vision – *Nourishing Families. Enriching Lives. Every Day.* – is also registered as a trademark in the USA.



***Nourishing Families.  
Enriching Lives. Every Day.***

Consumers enjoy our food and beverage products for their trusted quality, health benefit and convenient formats. From our plantations to our plants and points of distribution, our people work exceptionally hard to deliver our brand promise. We are grateful to our consumers, colleagues and company business partners for the **Resilient Growth** of Del Monte Pacific.

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## OUR VISION

# Nourishing Families. Enriching Lives. Every Day.

We nourish families by providing delicious food and beverages that make eating healthfully effortless – anytime and anywhere. We build brands with quality products that are perfectly wholesome and thoughtfully prepared.

## OUR CORE VALUES

# CHOICE

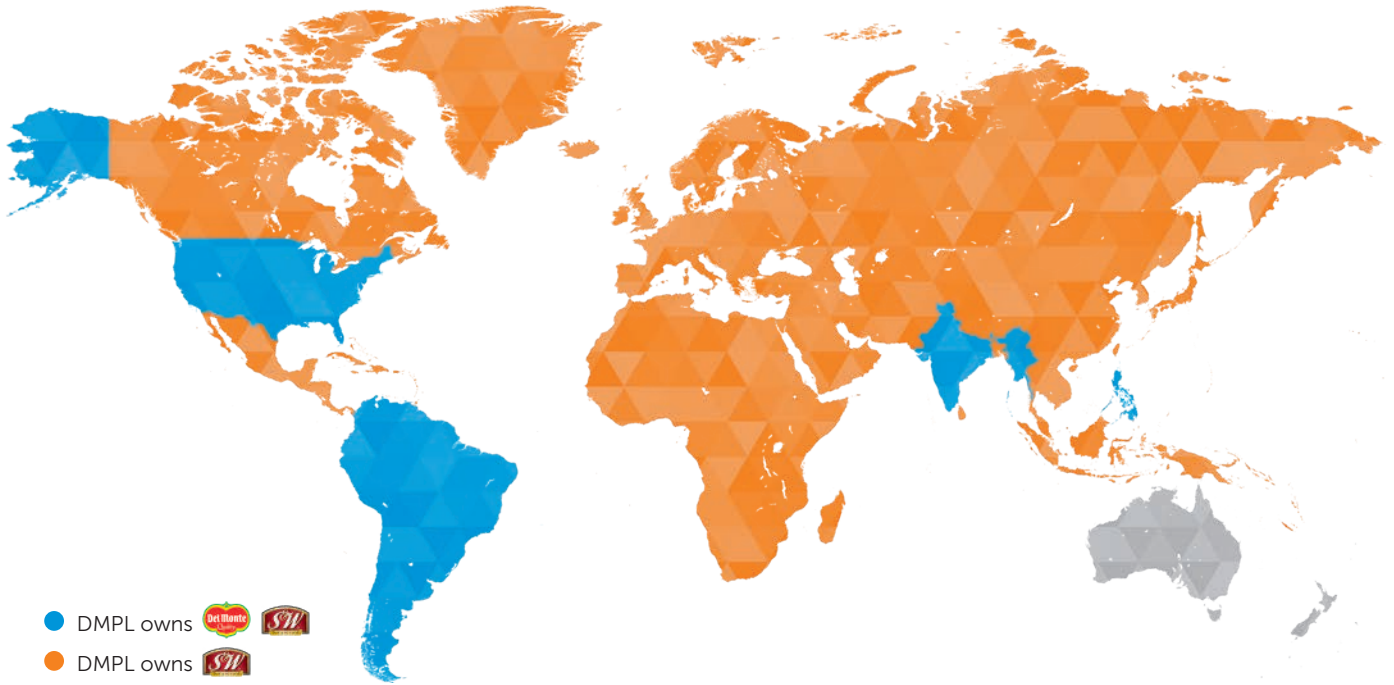
V A L U E S

Championing Together	Healthy Families	Ownership with Integrity	Innovation	Commitment to Society and Environment	Excellence in Everything We Do
<p>To champion together is our choice. Del Monte succeeds because we see ourselves as one team. We each work to our unique strengths and play a part in the group's collective greatness. When we collaborate, we achieve more.</p>	<p>We choose to grow healthy families. We strengthen family bonds of our consumers and enable our employees to build better lives for their families. At the heart of who we are is the well-being of the home.</p>	<p>We choose to embody ownership with integrity. Del Monte is under our care – we hold ourselves accountable. We see how our work helps achieve Del Monte's vision. A genuine <b>Malasakit</b> – this is what we share in Del Monte.</p>	<p>We choose to innovate. We constantly rethink, explore, and create to produce only the fresh, groundbreaking and pioneering ideas for our products and processes. We will push – creating breakthroughs, always challenging ourselves to be future-ready.</p>	<p>We choose to make a commitment to society and the environment. We are responsible for the big role we play in safeguarding our world's future. Thus, we ensure that Del Monte not only refrains from harming the environment, but also contributes to enriching it. We are committed to uplifting lives through honest and ethical business practices. We are a good corporate citizen.</p>	<p>We choose to be excellent in everything we do. No matter how large or small a task is, we understand the value of executing each one effectively and efficiently. We believe in doing the right things the right way.</p>

# OUR STRATEGY



# KEY BRANDS AND BRAND OWNERSHIP



## DEL MONTE

(Packaged Products)  
 USA, SOUTH AMERICA,  
 PHILIPPINES, INDIAN  
 SUBCONTINENT AND  
 MYANMAR



## S&W

(For Both Packaged  
 and Fresh Products)  
 GLOBALLY  
 EXCEPT AUSTRALIA AND  
 NEW ZEALAND



## CONTADINA COLLEGE INN

THE GROUP ALSO  
 OWNS THE CONTADINA  
 AND COLLEGE INN  
 TRADEMARKS

## PRODUCTION FACILITIES



6

USA



3

Mexico



4

Philippines



1

India

# 136 YEARS HERITAGE



**1886**  
Del Monte is born in California



**TODAY**  
Del Monte sustains its quality promise for a new generation of consumers

**1926**  
Del Monte US sets up operations in the Philippines



**1979**  
RJR acquires Del Monte US, now called Del Monte Corporation (DMC)

**1988**  
KKR buys RJR-Nabisco

**1989**  
KKR sells DMC and breaks up the Del Monte brand

**1996**  
DMC fully divests from Del Monte Philippines (DMPI)

**1997**  
TPG acquires DMC



**1999**

- DMC lists on the New York Stock Exchange
- Del Monte Pacific Limited (DMPL) is incorporated as parent of DMPI
- DMPL lists on the Singapore Exchange

**2020**  
Private equity firm owns 13% stake in DMPL

**2017**  
DMPL lists its Preference Shares on the PSE

**2014**  
DMPL acquires the consumer food business of DMC from KKR for US\$1.675 billion; re-unites with US company



**2013**

- DMPL lists on the Philippine Stock Exchange (PSE)
- NPL down to 67% stake

**2011**  
KKR investor group reacquires DMC and takes it private



**2007**

- DMPL buys the S&W brand for Asia and EMEA from DMC
- DMPL enters into a joint venture with the Bharti group in India to form FieldFresh Foods Private Ltd.

**2006**  
NutriAsia Pacific Limited acquires 85% of DMPL

## OUR PASSION FOR QUALITY GOES BACK GENERATIONS.

The Del Monte name has been synonymous with premium foods since its debut in 1886. For generations, our Company has proudly earned our reputation with a series of innovations and a singular dedication to quality.

Today that commitment to quality is deeply embedded in our culture. At Del Monte, we will always strive to cultivate the best wholesome vegetables, fruits and tomatoes to help you and your family live a life full of vitality and enjoyment.

## FIVE-YEAR SUMMARY

<b>FINANCIAL YEAR ENDING APRIL<sup>1</sup></b> <b>(Amounts in US\$ million unless otherwise stated)</b>	<b>FY2021</b>	<b>FY2020</b>	<b>FY2019</b>	<b>FY2018</b>	<b>FY2017</b>
<b>Profitability<sup>2</sup></b>					
Turnover	2,162.7	2,128.3	1,954.8	2,197.3	2,252.8
Gross Profit	556.0	452.2	395.0	432.5	494.9
EBITDA	309.0	142.2	143.7	102.3	194.0
EBITDA - without Non-Recurring items	309.0	225.7	156.1	165.0	211.8
Profit/(loss) from Operations	211.9	51.2	80.1	29.5	127.6
Net Profit Attributable to Owners	63.3	(81.4)	20.3	(36.5)	24.4
EPS (US cents)	2.24	(5.20)	0.03	(2.70)	1.21
Net Profit - without Non-Recurring items	63.3	32.2	15.8	12.0	45.5
EPS - without Non-Recurring items <sup>3</sup> (US cents)	2.24	0.64	(0.20)	(0.20)	2.29
Gross Margin (%)	25.7	21.2	20.2	19.7	22.0
EBITDA Margin (%)	14.3	6.7	7.4	4.7	8.6
Operating Margin (%)	9.8	2.4	4.1	1.3	5.7
Net Margin (%)	2.9	na	1.0	na	1.1
EPS Growth (%)	143.1	nm	101.1	(323.1)	(58.7)
Return on Equity (%)	10.5	na	3.4	na	5.1
Return on Assets (%)	2.5	na	0.8	na	0.9
<b>Balance Sheet</b>					
Cash	29.4	33.5	21.6	24.2	37.6
Debt	1,285.7	1,396.0	1,478.7	1,465.2	1,714.0
Net Debt	1,256.3	1,362.6	1,457.0	1,441.0	1,676.4
Fixed Assets	544.8	517.6	582.0	610.9	657.2
Total Assets	2,417.9	2,554.4	2,398.7	2,509.1	2,757.1
Shareholders' Equity	642.5	565.9	601.1	608.3	578.6
Net Tangible Asset Per Share (US cents)	(21.3)	(25.2)	(23.1)	(23.4)	(21.8)
Net Debt to Equity Ratio (%)	195.5	240.8	242.4	236.9	289.8
<b>Cash Flow</b>					
Cash Flow from Operations	315.3	377.4	181.9	357.0	219.5
Capital Expenditure	164.0	132.5	123.5	144.8	176.5
<b>Share Statistics<sup>4</sup></b>					
Number of Outstanding Ordinary Shares (m)	1,944.0	1,944.0	1,944.0	1,944.0	1,943.2
Number of Outstanding Preference Shares <sup>5</sup> (m)	30.0	30.0	30.0	30.0	20.0
<b>Singapore Exchange</b>					
Share Price <sup>6</sup> (S\$)	0.340	0.107	0.136	0.197	0.335
Share Price (US\$ equivalent)	0.256	0.078	0.100	0.148	0.240
Market Capitalization (S\$ m)	660.9	208.0	264.4	383.0	651.0
Market Capitalization (US\$ m)	498.4	147.4	194.2	287.2	466.4
US\$ : S\$	1.33	1.37	1.36	1.33	1.40
Price Earnings Multiple <sup>2</sup> (x)	10.0	na	nm	na	20.0
<b>Philippine Stock Exchange</b>					
Share Price <sup>6</sup> (Peso)	13.30	3.74	5.84	10.18	12.00
Share Price (US\$ equivalent)	0.28	0.07	0.11	0.20	0.24
US\$ : PhP	48.2	51.3	52.1	51.7	49.9
Market Capitalization (US\$ m)	536.9	144.1	217.9	382.6	467.3
Price Earnings Multiple <sup>2</sup> (x)	12.3	na	nm	na	19.9
Share Price: Series A-1 Preference Shares <sup>5</sup> (US\$)	10.20	9.60	10.10	10.10	10.00
Share Price: Series A-2 Preference Shares <sup>5</sup> (US\$)	10.06	9.70	10.00	10.24	-
<b>Dividend</b>					
Dividend Per Share <sup>7</sup> (US cents)	1.20	1.54	0.52	-	0.61
Dividend Per Share (Singapore cents)	1.62	2.12	0.71	-	0.84
Dividend Yield (%)	4.8	19.8	5.2	-	2.5
Dividend Payout (%)	37.0	na	50.0	-	50.0

1 DMPL's fiscal year ends in April in line with its USA subsidiary Del Monte Foods, Inc.

2 The profitability of the Group from FY2017-2020 had been impacted by non-recurring items mostly in the USA. Please refer to the Operating and Financial Review section for more details.

3 EPS is calculated as earnings after preference share dividends resulting in negative figures for EPS without non-recurring items for FY2018-2019.

4 DMPL ordinary shares were listed on 2 August 1999 on the Singapore Exchange and on 10 June 2013 on the Philippine Stock Exchange (PSE). Singapore share prices are converted to US cents for the purpose of computing financial ratios. DMPL did a 2:10 Bonus Issue with ex-date of 9 April 2013. It also did a Rights Issue in March 2015. New shares issued resulted in a 33% dilution.

5 Preference Shares started trading on the PSE on 7 April 2017 for Series A-1 and on 15 December 2017 for Series A-2.

6 Based on fiscal yearend prices, i.e. 30 April.

7 A special dividend was declared in FY2020 as the private equity investment in Del Monte Philippines, Inc. generated a net gain of US\$77.0 million for DMPL.



## FY2021 HIGHLIGHTS

- DMPL generated sales of US\$2.2bn in FY2021, up 2% from prior year on higher sales in the Philippines, Asia and Europe offsetting the strategic exit from non-core private label in the USA
- Del Monte Foods, Inc. (DMFI) USA accounted for US\$1.5bn of revenues, or 70% of Group sales, driven by branded retail sales growth
- Del Monte Philippines, Inc. (DMPI) delivered record sales of US\$705.8m, up 14%
- Group gross margin expanded 450 bps to 25.7% from 21.2% on better sales mix, lower trade promotions and costs
- Delivered strong profitability with EBITDA more than doubling to US\$309.0m from US\$142.2m, and net profit soared to US\$63.3m, reversing the US\$81.4m loss in the prior year; no one-off items in FY2021
- FY2021 marks the year that DMFI generated profits for the year with net profit of US\$15.1m, reversing the loss of US\$100.4m which included one-off expenses incurred in plant closures last year, which yielded US\$40m savings in FY2021
- DMPI, the Group's most profitable subsidiary, achieved record net profit of US\$94.5m, up 40%
- DMFI successfully completed refinancing, raising US\$1.3bn; credit ratings of its bonds were upgraded in April 2021
- DMPI successfully raised Php6.47bn (US\$134m) worth of fixed-rate bonds, with Aaa credit rating, the highest rating assigned by the Philippine Rating Services Corporation
- Completed DMPI's private placement of US\$130m
- DMPL reduced net debt to US\$1.3bn, lowering gearing to 2.0x from 2.4x equity
- Final dividend of US\$0.012 representing 37% of net profit
- DMPL received a special commendation for being the highest ranked mid-cap company, a first for the Company, in the Singapore Governance and Transparency Index in August 2020
- Two products were voted 2021 Product of the Year in different categories in the US: Del Monte Deluxe Gold in Fruit and Del Monte Veggieful Pocket Pies in Convenience Meal

### Notes on DMPL's Results

1. FY2021 is from 1 May 2020 to 30 April 2021.
2. DMPL owns 87% of Del Monte Philippines, Inc. and 93.6% of Del Monte Foods, Inc. DMPL, therefore, recognizes a 13% and 6.4% non-controlling interest (NCI) in these two subsidiaries, respectively. These comprise the NCI line in the P&L. Net profit/(loss) is net of NCI.
3. DMPL adopted the amendments to IAS 16 and IAS 41 (Agriculture: Bearer Plants) in April 2017. The change in accounting standard was applied retrospectively. This involved reclassifying a portion of biological assets to plant, property and equipment leading to much higher depreciation expense. However, for EBITDA calculation, the Group retained the old calculation using the lower depreciation for comparability.

# LETTER TO SHAREHOLDERS



**MR. ROLANDO C. GAPUD**  
Executive Chairman

**MR. JOSELITO D. CAMPOS, JR.**  
Managing Director and CEO

## Dear Shareholders,

We are pleased to report a record year resulting from the resilience of our brands, products, consumers, employees and Company in FY2021 which continued to be a challenging year for many countries and industries due to the global pandemic.

Del Monte Pacific's brands, led by the iconic Del Monte brand, continued to be sought by consumers for their trusted quality, health benefit and convenient formats. In the United States, our subsidiary Del Monte Foods, Inc. (DMFI) continued to grow branded retail sales for the second year running. Most notably, FY2021 marks the year that DMFI generated profits for the year. Moreover, Del Monte Philippines, Inc. (DMPI), our most profitable subsidiary, achieved a record year of sales and profitability.

As we continued to nourish our consumers, boosting their immunity and overall health with our portfolio of food and beverages, we ensured the safety and well-being of all our employees and their families. From the plantations to our plants to our points of distribution, our people were our frontliners who worked exceptionally hard to sustain our operations without experiencing any material disruption in order to meet consumer demand for healthy products.

As responsible corporate citizens, we also provided nourishment to communities in need to mitigate the hardships caused by the pandemic. We supported food banks in the U.S. and partnered with over 400 organizations in the Philippines through the Del Monte Foundation to provide nutritious products to frontline medical workers, senior citizens, persons with disabilities and marginalized communities.

The resilience of our consumers, colleagues and communities sustained the growth of our Company.

## FY2021 RESULTS

Del Monte Pacific Ltd. (DMPL) generated sales of US\$2.2 billion in FY2021, up 2% versus prior year on higher sales in the Philippines and international markets, offsetting the planned withdrawal from non-core unbranded segments in the U.S.

In terms of profitability, DMPL delivered stronger results with full year EBITDA more than doubling to US\$309.0 million from US\$142.2 million last year. Net profit soared to US\$63.3 million, reversing the US\$81.4 million loss in the prior year. The Group improved its sales mix and margins with lower sales of low-margin segments, lower trade promotions, costs and interest expense. DMPL's FY2021 profit was organic, without any one-off income or expenses in the year. These results were made possible through the record performances of our two main subsidiaries – DMFI and DMPI.

## DMFI'S TURNAROUND

Del Monte Foods, Inc. generated US\$1.5 billion of revenues or about 70% of Group sales. More importantly, DMFI generated a net profit of US\$15 million, reversing years of operating losses for the first time.

Branded retail sales in the U.S. grew by 2.5% and e-commerce sales continued their growth momentum. DMFI's total sales were, however, lower by 3% due to the strategic planned exit from the private label retail segment to improve margins and profitability.

DMFI's EBITDA surged to US\$170.5 million from US\$33 million in prior year and delivered a net profit due to lower operating expenses principally from plant closures with the implementation of the asset-light strategy. This strategic optimization of operations and other cost saving initiatives yielded about US\$40 million savings in FY2021, on track to recouping the one-off expenses which were the main driver of the US\$100 million loss in the prior year. Barring unforeseen circumstances, we expect DMFI to continue its profit growth.

# LETTER TO SHAREHOLDERS

## DMPI DELIVERS RECORD PERFORMANCE

Del Monte Philippines, Inc., which is our most profitable subsidiary, celebrated its 95th year of operations by achieving record revenues and net income for the year. DMPI delivered sales of US\$705.8 million, up 14% versus the prior year, and generated a record net profit of US\$94.5 million, up 40%.

Sales in the Philippines in FY2021 rose 16% to US\$392.9 million due to strong retail sales anchored on quality and nutrition. DMPI increased its dominant market shares in all major categories and continued to expand its product portfolio through innovation.

International sales of S&W processed products rose 33% while other processed products, half of which were branded Del Monte, grew by 24% with the increase in at-home consumption due to the pandemic. Sales in the fresh segment grew by 6% for the year, on the back of a robust 31% growth in the second half of the year, as pandemic restrictions in China and other North Asian markets eased. The export market growth of our well-known "Sweet 16" fresh pineapple has been a success story over the past decade. DMPL is now the number 1 fresh pineapple exporter to China and among the Top 3 in Japan, South Korea and the Middle East primarily under the S&W brand.

DMPL Group reduced net debt to US\$1.3 billion, lowering gearing to 2.0x from 2.4x equity, while Moody's and Standard & Poor upgraded Del Monte Foods' credit ratings for its five-year bonds which it issued in May 2020 as part of its successful refinancing plan. In the Philippines, DMPI maintains its triple A credit rating for its three and five-year bonds.

## DIVIDENDS

In view of the Company's stellar performance, the DMPL Board approved a final dividend of US\$0.012 per share to Common Shareholders for FY2021.

## STRATEGY OUTLOOK

Our operating subsidiaries will continue to be one of the leading CPG companies in all the markets we serve. We will strive to maintain all our operating metrics at the highest possible levels. Our strong portfolio of branded health and wellness products, together with our entry into adjacent categories with a new line of exciting new products, will allow us to maintain our revenue and income growth over the next years. We also expect a new growth stream from our new e-commerce infrastructure.

DMPL is well-positioned to build on the momentum achieved in FY2021 and expects to offset the impact of cost headwinds. Barring unforeseen circumstances, the Group expects to generate a higher net profit in FY2022.

## SUSTAINABILITY

Throughout the long history of the Del Monte brand, our Group has strived to operate a sustainable business that produces quality products, generates employment, sustains the environment and contributes to the economic, environmental and social well-being of the communities we serve – the triple bottom line.

As a leading global food company, corporate sustainability is an important part of the Group's vision, strategy and core values. We seek to provide consumers with nutritious food that is sourced sustainably. Over a century of farmer know-how and environmental care have been handed down and honed across generations.

Our Company stands by its commitment to grow its business in a manner that maintains a healthy balance among diverse interests of all stakeholders – our employees, business partners, consumers, host communities and shareholders.

On pages 62-68 of this Annual Report, we highlight our key sustainability metrics across six pillars and our contribution to the Sustainable Development Goals of the United Nations. We will publish our Sustainability Report in August 2021.

### RECOGNITION

Del Monte Pacific received a special commendation for being the highest ranked mid-cap company, a first for the Company, in the Singapore Governance and Transparency Index in August 2020. DMPL ranked #15 overall, or within the Top 3%, among 577 Singapore-listed companies. Large-cap companies dominated the ranking.

On the commercial front, Del Monte Foods won Product of the Year awards in FY2021 for the fourth time. We won two awards for our new Del Monte Deluxe Gold Pineapple in the Fruit category and Del Monte Veggieful Pocket Pies in the Convenience Meal category. Product of the Year is the world's largest consumer-voted award for product innovation.

DMPL was a finalist in the 2020 Asia Sustainability Reporting Awards in Singapore for Asia's Best Community Reporting.

We are humbled and inspired to continuously uphold our corporate governance, innovation and sustainability.

### APPRECIATION

We thank our management and employees for their commitment, passion and hard work, especially during these unprecedented times, and encourage them to continue pursuing our vision - *Nourishing Families. Enriching Lives. Every Day.* - across all our markets. We acknowledge and congratulate the management teams of both DMFI and DMPI for their record performances this past year.

We are grateful to you, our shareholders, bankers, business partners, consumers and other stakeholders for your sustained support. And finally, we thank the Chairmen of our Board Committees, our Independent Directors and the rest of the Board members for their invaluable wise counsel.

We look forward to years of resilient and sustainable growth for our Company.



**MR. ROLANDO C. GAPUD**  
Executive Chairman



**MR. JOSELITO D. CAMPOS, JR.**  
Managing Director and CEO

20 July 2021

## BOARD OF DIRECTORS



➤ **MR. ROLANDO C. GAPUD**  
Executive Chairman, 79  
*Appointed on 20 January 2006  
and last re-appointed on  
17 September 2020*

Mr. Rolando C. Gapud has over 45 years of experience in banking, finance and general management, having worked as CEO of several Philippine companies, notably Security Bank and Trust Company, Oriental Petroleum and Minerals Corp and Greenfield Development Corp. He was also the COO of the joint venture operations of Bankers Trust and American Express in the Philippines. He has served in the Boards of various major Philippine companies, including the Development Bank of the Philippines, the development finance arm of the Philippine Government. Mr. Gapud is the Chairman of the Board of Del Monte Foods, Inc., DMPL's US subsidiary, and Chairman of Del Monte Philippines, Inc., DMPL's Philippine subsidiary. He is also a Director of FieldFresh Foods Private Ltd., a joint venture of DMPL with the Bharti Group of India. He holds a Master of Science in Industrial Management degree from the Massachusetts Institute of Technology. He is a member of the Asian Executive Board of the Sloan School of MIT and the Board of Governors of the Asia School of Business, a joint venture between the Sloan School of MIT and Bank Negara, the Central Bank of Malaysia.

Mr. Joxelito D. Campos, Jr. is Chairman and CEO of the NutriAsia Group of Companies, a major food conglomerate in the Philippines. He is also Chairman of Fort Bonifacio Development Corp and Chairman of Ayala-Greenfield Development Corp, two major Philippines property developers. He is a Director of San Miguel Corporation, one of the largest and oldest business conglomerates in the Philippines. Mr. Campos is the Vice Chairman of Del Monte Foods, Inc., DMPL's US subsidiary, and a Director of Del Monte Philippines, Inc., DMPL's Philippine subsidiary. He is also a Director of FieldFresh Foods Private Ltd., a joint venture of the Company with the Bharti Group of India. He was formerly Chairman and CEO of United Laboratories, Inc. and its regional subsidiaries and affiliates. Unilab is the Philippines' largest pharmaceutical company with substantial operations in the Asian region. Mr. Campos is the Consul General in the Philippines for the Republic of Seychelles. He is also Chairman of the Metropolitan Museum of Manila, Bonifacio Arts Foundation, Inc., The Mind Museum and the Del Monte Foundation, Inc. He is a Trustee and Global Council Member of the Asia Society in the Philippines; a Trustee of the Philippines-China Business Council and the Philippines Center for Entrepreneurship; a National Advisory Council Member of the World Wildlife Fund-Philippines; and a Director of the Philippine Eagle Conservation Program Foundation, Inc. Mr. Campos holds an MBA from Cornell University.



➤ **MR. JOSELITO D. CAMPOS, JR.**  
Executive Director, 70  
*Appointed on 20 January 2006  
and last elected on 28 April 2006*



➤ **MR. EDGARDO M. CRUZ, JR.**  
Executive Director, 66  
*Appointed on 2 May 2006 and  
last re-appointed on 17 August 2018*

Mr. Edgardo M. Cruz, Jr. is a member of the Board of the NutriAsia Group of Companies. Mr. Cruz is a Director of Del Monte Foods, Inc., DMPL's US subsidiary, and of Del Monte Philippines, Inc., DMPL's Philippine subsidiary. He is the Chairman and President of Capital Consortium, Inc. He is also the Chairman of the Board of Bonifacio Gas Corporation, Bonifacio Water Corporation, Bonifacio Transport Corporation and Crescent West Development Corporation. He is a member of the Board of Evergreen Holdings, Inc., Fort Bonifacio Development Corporation, the BG Group of Companies, Bonifacio Global City Estate Association and Bonifacio Estate Services Corporation. He is also a Board member and Chief Financial Officer of Bonifacio Land Corporation. He sits on the Boards of Ayala Greenfield Development Corporation and Ayala Greenfield Golf and Leisure Club, Inc. He is a member of the Board of Trustees of Bonifacio Arts Foundation, Inc., The Mind Museum and the Del Monte Foundation, Inc. Mr. Cruz earned his MBA degree from the Asian Institute of Management and his bachelor's degrees in Accounting and Economics from De La Salle University. He is a Certified Public Accountant.

Mr. Benedict Kwek Gim Song is a Director of Del Monte Foods, Inc., DMPL's US subsidiary. Mr. Kwek was Chairman of previously SGX-listed Pacific Shipping Trust from 2008 to 2012. He was also a Director and Chairman of the Audit Committee of listed companies including Ascendas REIT. He has over 30 years of banking experience, having served as the President and CEO of Keppel TatLee Bank. He has held various key positions at Citibank in the Philippines, Hong Kong, New York and Singapore. He holds a Bachelor of Social Science (Economics) degree from the then University of Singapore and attended a management development program at Columbia University in the United States.



➤ **MR. BENEDICT KWEK GIM SONG**  
Lead Independent Director, 74  
*Appointed on 30 April 2007 and  
last re-appointed on 17 September 2020  
Appointed as Lead Independent Director  
on 11 September 2013*



➤ **MR. GODFREY E. SCOTCHBROOK**  
Independent Director, 75  
*Appointed on 28 December 2000 and  
last re-appointed on 17 August 2018*

Mr. Godfrey E. Scotchbrook is an independent practitioner in corporate communications, issues management and investor relations with more than 50 years of experience in Asia. In 1990, he founded Scotchbrook Communications and his prior appointments included being an executive director of the then publicly listed Shui On Group. A proponent of good corporate governance, he is an Independent Director of Boustead Singapore Ltd and a Non-Executive Director of Hong Kong-listed Convenience Retail Asia. He is a Fellow of the Hong Kong Management Association and also of the British Chartered Institute of Public Relations. He is also a Director of Del Monte Foods, Inc., DMPL's US subsidiary, and of Del Monte Philippines, Inc., DMPL's Philippine subsidiary. Mr. Scotchbrook earned his DipCam PR having studied Media and Communications at City University, London.

Dr. Emil Q. Javier was recently conferred the rank of National Scientist by the President of the Philippines, the highest honor given by the President to a Filipino in the field of science and technology. Dr. Javier is a Filipino agronomist with a broad understanding of developing country agriculture. He was the first and only developing country scientist to Chair the Technical Advisory Committee of the prestigious Consultative Group for International Agricultural Research (CGIAR), a global consortium led by the World Bank and the Food and Agriculture Organization of the United Nations (FAO). He was Director General of the Asian Vegetable Research and Development Center (AVRDC) based in Taiwan and has served as Chairman of the Board of International Rice Research Institute (IRRI), and as Chairman and Acting Director of the Southeast Asian Regional Center for Graduate Study and Research in Agriculture (SEARCA). In the Philippines at various periods, he had been President of the University of the Philippines, Minister for Science and Technology and President of the National Academy of Science and Technology, Philippines. Dr. Javier is an Independent Director of Del Monte Foods, Inc., DMPL's US subsidiary, and of Del Monte Philippines, Inc., DMPL's Philippine subsidiary, and is an Independent Director of Philippine-listed Centro Escolar University. He holds doctorate and master's degrees in plant breeding and agronomy from Cornell University and University of Illinois at Urbana-Champaign, respectively. He completed his bachelor's degree in agriculture at the University of the Philippines Los Baños.



➤ **DR. EMIL Q. JAVIER**  
Independent Director, 80  
*Appointed on 30 April 2007 and  
last re-appointed on 28 August 2019*



➤ **MRS. YVONNE GOH**  
Independent Director, 68  
*Appointed on 4 September 2015 and  
last re-appointed on 28 August 2019*

Mrs. Yvonne Goh is a Director of UNLV Singapore Limited, the Singapore branch of the University of Nevada Las Vegas (UNLV), USA. Mrs. Goh recently retired from the Board of EQUAL-ARK Singapore Ltd., a charity registered under the Charities Act and an Institution of a Public Character (IPC), assisting at-risk-kids and the elderly through equine-assisted learning and therapy, after completing 2 terms. Mrs. Goh was recently appointed to the Board of the National Arthritis Foundation, a charity and an IPC devoted to helping Arthritis sufferers, educating patients and the public on Arthritis and supporting Arthritis research. She also serves on the Board of Del Monte Foods, Inc., DMPL's US subsidiary. Mrs. Goh was previously Managing Director of the KCS Group in Singapore, a professional services organization and Managing Director of Boardroom Limited, a company listed on the SGX. Mrs. Goh had served on the Board of WWF Singapore Limited, the Singapore chapter of WWF International, a leading global NGO. She was a Council Member and Vice Chairman of the Singapore Institute of Directors as well as Chairman of its Professional Development Committee. Mrs. Goh was also a Director of the Accounting and Corporate Regulatory Authority (ACRA) and a past Chairman of the Singapore Association of the Institute of Chartered Secretaries and Administrators. Mrs. Goh is a Fellow of the Singapore Institute of Directors and a Fellow of the Institute of Chartered Secretaries and Administrators, UK.

#### Directorships in other listed companies, both current and in the past three years:

**MR. JOSELITO D. CAMPOS, JR.**  
Director of Philippine-listed San Miguel Corporation (since 2010)

**DR. EMIL Q. JAVIER**  
Independent Director of Philippine-listed Centro Escolar University (since 2002)

**MR. GODFREY E. SCOTCHBROOK**  
Independent Director of Singapore-listed Boustead Singapore Ltd (since 2000) and  
Non-Executive Director of Hong Kong-listed Convenience Retail Asia (since 2002)

None of DMPL's Directors are Chairman in other listed companies.

## BOARD OF DIRECTORS

### ADDITIONAL INFORMATION ON DIRECTORS SEEKING RE-APPOINTMENT

Pursuant to Rule 720(6) of the Listing Manual of the SGX-ST, the information on Mr. Edgardo M. Cruz, Jr. and Mr. Godfrey E. Scotchbrook, both of whom are seeking re-appointment as Directors at the Company's Annual General Meeting are set out below:

<b>INFORMATION AS REQUIRED IN APPENDIX 7.4.1</b>	<b>MR. EDGARDO M. CRUZ, JR. Executive Director</b>	<b>MR. GODFREY E. SCOTCHBROOK Independent Director</b>
Date of appointment	2 May 2006	28 December 2000
Date of last re-appointment	17 August 2018	17 August 2018
Age	66	75
Country of principal residence	Philippines	Hong Kong
The Board's comments on this re-appointment	The Nominating and Governance Committee (NGC) had recommended to the Board the re-appointment of Mr. Cruz as a Director and took into account his attendance at meetings, contributions and performance in its assessment and recommendation. The Board concurred with the NGC's recommendation on Mr. Cruz's re-appointment as a Director of the Company.	The NGC had recommended to the Board the re-appointment of Mr. Scotchbrook as a Director and took into account his attendance at meetings, contributions and performance in its assessment and recommendation. The Board concurred with the NGC's recommendation on Mr. Scotchbrook's re-appointment as a Director of the Company.
Whether re-appointment is executive, and if so, the area of responsibility	Yes Strategy, performance and business development of the Group	N.A.
Job Title	Executive Director, Member of the NGC	Independent Director and Chairperson of the RSOC, member of the ARC and NGC
Professional qualifications	<ul style="list-style-type: none"> <li>• Bachelor in Accounting and Economics from De La Salle University</li> <li>• MBA from the Asian Institute of Management</li> <li>• Certified Public Accountant</li> </ul>	<ul style="list-style-type: none"> <li>• DipCam PR having studied Media and Communications at City University, London</li> <li>• Fellow of the Hong Kong Management Association and of the British Chartered Institute of Public Relations</li> </ul>
Working experience and occupation(s) during the past 10 years	2010 – Present Director in Del Monte Pacific's and NutriAsia's affiliated companies.  Please refer to the "Board of Directors" section	2010 – Present Director of various organizations.  Please refer to the "Board of Directors" section
Shareholding interest in the Company and its subsidiaries	Please refer to the Directors' Interest discussion under Directors' Statement section.	Please refer to the Directors' Interest discussion under Directors' Statement section.
Any relationship (including immediate family relationship) with any existing director, existing executive officer, the Company and/or substantial shareholder of the Company or any of its subsidiaries	Nil	Nil



INFORMATION AS REQUIRED IN APPENDIX 7.4.1	MR. EDGARDO M. CRUZ, JR. Executive Director	MR. GODFREY E. SCOTCHBROOK Independent Director
Conflict of interest (including any competing business)	Nil	Nil
Undertaking (in the format set out in Appendix 7.7) under Rule 720(1) of the Listing Manual of the SGX-ST has been submitted to the Company	Yes	Yes
Other Principal Commitments <sup>1</sup> including Directorships <sup>2</sup>	<p data-bbox="638 656 1037 741"><u>Past Directorships</u> (for the last 5 years) Nil</p> <p data-bbox="638 775 1037 801"><u>Present / Existing Directorships</u></p> <ul data-bbox="638 804 1037 1503" style="list-style-type: none"> <li>• Del Monte Foods, Inc.</li> <li>• Del Monte Philippines, Inc.</li> <li>• Capital Consortium, Inc.</li> <li>• Bonifacio Gas Corporation</li> <li>• Bonifacio Water Corporation</li> <li>• Bonifacio Transport Corporation</li> <li>• Bonifacio Land Corporation</li> <li>• Bonifacio Global City Estate Association</li> <li>• Bonifacio Estate Services Corporation</li> <li>• Crescent West Development Corporation</li> <li>• Evergreen Holdings, Inc.</li> <li>• Fort Bonifacio Development Corporation</li> <li>• BG Group of Companies</li> <li>• Ayala Greenfield Development Corporation</li> <li>• Ayala Greenfield Gold and Leisure Club, Inc.</li> <li>• Bonifacio Arts Foundation, Inc.</li> <li>• The Mind Museum</li> <li>• Del Monte Foundation, Inc.</li> </ul>	<p data-bbox="1045 656 1439 741"><u>Past Directorships</u> (for the last 5 years) Nil</p> <p data-bbox="1045 775 1439 801"><u>Present / Existing Directorships</u></p> <ul data-bbox="1045 804 1439 913" style="list-style-type: none"> <li>• Del Monte Foods, Inc.</li> <li>• Del Monte Philippines, Inc.</li> <li>• Boustead Singapore Ltd.</li> <li>• Convenience Retail Asia</li> </ul>
(a) Whether at any time during the last 10 years, an application or a petition under any bankruptcy law of any jurisdiction was filed against him/her or against a partnership of which he/she was a partner at the time when he/she was a partner or at any time within 2 years from the date he/she ceased to be a partner?	No	No

- 1 Principal Commitments<sup>1</sup> has the same meaning as defined in the 2018 Code of Corporate Governance (i.e. includes all commitments which involve significant time commitment such as full-time occupation, consultancy work, committee work, non-listed company board representations and directorships and involvement in non-profit organizations. Where a director sits on the boards of non-active related corporations, those appointments should not normally be considered principal commitments).
- 2 Not applicable for announcements of appointment pursuant to Rule 704(9) of the Listing Manual of the SGX-ST (i.e. appointment of a person who is a relative of a director or chief executive officer or substantial shareholder of the Company to a managerial position in the Company or any of its principal subsidiaries).

## BOARD OF DIRECTORS

INFORMATION AS REQUIRED IN APPENDIX 7.4.1	MR. EDGARDO M. CRUZ, JR. Executive Director	MR. GODFREY E. SCOTCHBROOK Independent Director
(b) Whether at any time during the last 10 years, an application or a petition under any law of any jurisdiction was filed against an entity (not being a partnership) of which he/she was a director or an equivalent person or a key executive, at the time when he/she was a director or an equivalent person or a key executive of that entity or at any time within 2 years from the date he/she ceased to be a director or an equivalent person or a key executive of that entity, for the winding up or dissolution of that entity or, where that entity is the trustee of a business trust, that business trust, on the ground of insolvency?	No	No
(c) Whether there is any unsatisfied judgment against him/her?	No	No
(d) Whether he/she has ever been convicted of any offense, in Singapore or elsewhere, involving fraud or dishonesty which is punishable with imprisonment, or has been the subject of any criminal proceedings (including any pending criminal proceedings of which he/she is aware) for such purpose?	No	No
(e) Whether he/she has ever been convicted of any offense, in Singapore or elsewhere, involving a breach of any law or regulatory requirement that relates to the securities or futures industry in Singapore or elsewhere, or has been the subject of any criminal proceedings (including any pending criminal proceedings of which he/she is aware) for such breach?	No	No
(f) Whether at any time during the last 10 years, judgment has been entered against him/her in any civil proceedings in Singapore or elsewhere involving a breach of any law or regulatory requirement that relates to the securities or futures industry in Singapore or elsewhere, or a finding of fraud, misrepresentation or dishonesty on his/her part, or he/she has been the subject of any civil proceedings (including any pending civil proceedings of which he/she is aware) involving an allegation of fraud, misrepresentation or dishonesty on his/her part?	No	No
(g) Whether he/she has ever been convicted in Singapore or elsewhere of any offense in connection with the formation or management of any entity or business trust?	No	No

INFORMATION AS REQUIRED IN APPENDIX 7.4.1	MR. EDGARDO M. CRUZ, JR. Executive Director	MR. GODFREY E. SCOTCHBROOK Independent Director
(h) Whether he/she has ever been disqualified from acting as a director or an equivalent person of any entity (including the trustee of a business trust), or from taking part directly or indirectly in the management of any entity or business trust?	No	No
(i) Whether he/she has ever been the subject of any order, judgment or ruling of any court, tribunal or governmental body, permanently or temporarily enjoining him/her from engaging in any type of business practice or activity?	No	No
(j) Whether he/she has ever, to his/her knowledge, been concerned with the management or conduct, in Singapore or elsewhere, of the affairs of: <ul style="list-style-type: none"> <li data-bbox="199 976 635 1120">(i) any corporation which has been investigated for a breach of any law or regulatory requirement governing corporations in Singapore or elsewhere; or</li> <li data-bbox="199 1137 635 1281">(ii) any entity (not being a corporation) which has been investigated for a breach of any law or regulatory requirement governing such entities in Singapore or elsewhere; or</li> <li data-bbox="199 1299 635 1442">(iii) any business trust which has been investigated for a breach of any law or regulatory requirement governing business trusts in Singapore or elsewhere; or</li> <li data-bbox="199 1460 635 1601">(iv) any entity or business trust which has been investigated for a breach of any law or regulatory requirement that relates to the securities or futures industry in Singapore or elsewhere,</li> </ul> <p data-bbox="199 1637 635 1749">In connection with any matter occurring or arising during that period when he/she was so concerned with the entity or business trust?</p>	No	No
(k) Whether he/she has been the subject of any current or past investigation or disciplinary proceedings, or has been reprimanded or issued any warning, by the Monetary Authority of Singapore or any other regulatory authority, exchange, professional body or government agency, whether in Singapore or elsewhere?	No	No

## SENIOR MANAGEMENT



➤ **MR. JOSELITO D. CAMPOS, JR.**  
 Managing Director and  
 Chief Executive Officer  
 Joined the DMPL Group on  
 16 March 2006

Mr. Joselito D. Campos, Jr. is Chairman and CEO of the NutriAsia Group of Companies, a major food conglomerate in the Philippines. He is also Chairman of Fort Bonifacio Development Corp. and Chairman of Ayala-Greenfield Development Corp., two major Philippines property developers. He is a Director of San Miguel Corporation, one of the largest and oldest business conglomerates in the Philippines. Mr. Campos is the Vice Chairman of Del Monte Foods, Inc., DMPL's US subsidiary, and a Director of Del Monte Philippines, Inc., DMPL's Philippine subsidiary. He is also a Director of FieldFresh Foods Private Ltd., a joint venture of the Company with the Bharti Group of India. He was formerly Chairman and CEO of United Laboratories, Inc. and its regional subsidiaries and affiliates. Unilab is the Philippines' largest pharmaceutical company with substantial operations in the Asian region. Mr. Campos is the Consul General in the Philippines for the Republic of Seychelles. He is also Chairman of the Metropolitan Museum of Manila, Bonifacio Arts Foundation, Inc., The Mind Museum and the Del Monte Foundation, Inc. He is a Trustee and Global Council Member of the Asia Society in the Philippines; a Trustee of the Philippines-China Business Council and the Philippines Center for Entrepreneurship; a National Advisory Council Member of the World Wildlife Fund-Philippines; and a Director of the Philippine Eagle Conservation Program Foundation, Inc. Mr. Campos holds an MBA from Cornell University.

Mr. Luis F. Alejandro is the COO of DMPL and Del Monte Philippines, Inc., DMPL's Philippine subsidiary. He has over 30 years of experience in consumer product operations and management. He started his career with Procter & Gamble where he spent 15 years in brand management before joining Kraft Foods Philippines, Inc. as President and General Manager. Later, he joined Southeast Asia Food, Inc. and Heinz UFC Philippines, Inc., two leading consumer packaged condiment companies of the NutriAsia Group, as President and Chief Operating Officer. He then became President and Chief Operating Officer of ABS-CBN Broadcasting Corporation, a leading media conglomerate in the Philippines. Mr. Alejandro is a Director of Del Monte Foods, Inc., DMPL's US subsidiary, and of FieldFresh Foods Private Ltd., a joint venture of DMPL with the Bharti Group of India. He holds a Bachelor's degree in Economics from the Ateneo de Manila University and an MBA from the Asian Institute of Management.



➤ **MR. LUIS F. ALEJANDRO**  
 Chief Operating Officer  
 Joined the DMPL Group on  
 16 March 2006



➤ **MR. IGNACIO C.O. SISON**  
 Chief Corporate Officer  
 Joined the DMPL Group on  
 1 August 1999

Mr. Ignacio C.O. Sison is DMPL's Chief Corporate Officer responsible for sustainability, risk management, strategic planning and investor relations. He is also the head of investor relations and sustainability of Del Monte Philippines, Inc., DMPL's subsidiary. He has been with DMPL since 1999 and was the group's Chief Financial Officer for nine years. Mr. Sison has 30 years of experience including leadership roles in finance and sustainability. Before joining DMPL, he was CFO of Macondray and Company, Inc., then DMPL's parent company, for three years. Among others, he also worked for Pepsi-Cola Products Philippines and SGV & Co., the largest audit firm in the Philippines. Mr. Sison received the Best CFO award from the Singapore Corporate Awards in 2010. In recent years, DMPL's sustainability initiatives were recognized through Mr. Sison's invitation to speak at the conferences of the Philippines Climate Change Commission, the Global Reporting Initiative, Financial Executives Institute of the Philippines and The Asset. Mr. Sison holds an MSc degree in Agricultural Economics from Oxford University; an MA, Major in Economics, from the International University of Japan; a BA in Economics, *magna cum laude*, from the University of the Philippines; and an International Baccalaureate from the Lester B Pearson United World College of the Pacific in Canada.



➤ **MR. PARAG SACHDEVA**  
Chief Financial Officer  
Joined the DMPL Group on  
21 September 2015

Mr. Parag Sachdeva is the CFO of DMPL and Del Monte Philippines, Inc., DMPL's Philippine subsidiary. He is also CFO and COO of Del Monte Foods, Inc., DMPL's US subsidiary. Mr. Sachdeva has 25 years of management and finance experience spanning planning and controllership, performance management, mergers and acquisitions, treasury, IT and human resources. Before joining DMPL, he was with Carlsberg Asia for more than a year and supported efficiency and effectiveness programs across the Asian and African regions. Prior to Carlsberg, he was with HJ Heinz for 20 years and held leadership positions in Asia Pacific regions in finance, IT and human resources. Mr. Sachdeva graduated from the Aligarh Muslim University in India, Major in Accounting and Commerce. He also has an MBA degree, Major in Finance from the same university.

Mr. Antonio E.S. Ungson is the Chief Legal Counsel, Chief Compliance Officer and Company Secretary of DMPL and Del Monte Philippines, Inc. (DMPI), DMPL's Philippine subsidiary. He is also Head of the Legal Department of DMPI since March 2007. Prior to joining the Group in 2006, Mr. Antonio E.S. Ungson was a Senior Associate in SyCip Salazar Hernandez & Gatmaitan in Manila, where he served various clients for eight years in assignments consisting mainly of corporate and transactional work including mergers and acquisitions, securities and government infrastructure projects. He also performed litigation work and company secretarial services. Mr. Ungson was a lecturer on Obligations and Contracts and Business Law at the Ateneo de Manila University Loyola School of Management. He obtained his MBA from Kellogg HKUST, his Bachelor of Laws from the University of the Philippines College of Law and his undergraduate degree in Economics, *cum laude* and with a Departmental award at the Ateneo de Manila University.



➤ **MR. ANTONIO E.S. UNGSON**  
Chief Legal Counsel,  
Chief Compliance Officer and  
Company Secretary  
Joined the DMPL Group on  
16 August 2006



➤ **MR. RUIZ G. SALAZAR**  
Chief Human Resource Officer  
Joined the DMPL Group on  
12 October 2016

Mr. Ruiz G. Salazar is the Chief Human Resource Officer of DMPL and Del Monte Philippines, Inc., DMPL's Philippine subsidiary. He is a Human Resources and Organization Development Leader with over 25 years of professional career focused on delivering strategic and effective solutions as a value-driven partner to business, most of which was spent with Johnson & Johnson (J&J). He was Regional Human Resources Director of J&J Asia Pacific, where he was responsible for talent management, organization transformation, succession pipelining and capability development covering mostly J&J's Consumer Division across the region. Prior to J&J, he was also Group Head – Human Resources and Organization Development of NutriAsia Food, Inc. Mr. Salazar completed the J&J's Senior Management Program at the Asian Institute of Management in 1996, and the J&J's Advanced Management Program at the University of California in 1995. He obtained his Bachelor of Arts degree (Major in Economics) from the University of Santo Tomas.

Ms. Ma. Bella B. Javier has almost 40 years of experience in R&D from leading fast moving consumer goods in the food industry. She spent 20 years at Kraft Foods, with her last assignment as the Director for Asia Pacific Beverage Technology and Southeast Asia Development. In her present role, she heads the Consumer Product and Packaging Development and the Quality Assurance functions for the Group. She is driving the Technology Development roadmap for the Company, including plantation research programs that impact consumer product development. She is a Certified Food Scientist from the Institute of Food Technologists, Chicago, Illinois, USA. Ms. Javier is a Licensed Chemist with a Bachelor's degree in Chemistry from the University of the Philippines (UP). She sits in the Board of Trustees of UP's Chemistry Alumni Foundation. Ms. Javier was accorded the 2015 UP Distinguished Alumni in the field of Science and Technology.



➤ **MS. MA. BELLA B. JAVIER**  
Chief Scientific Officer  
Joined the DMPL Group on  
5 February 2007

# SENIOR MANAGEMENT

## DEL MONTE FOODS, INC.



1 2 3 4 5 6 7 8

## DEL MONTE PHILIPPINES, INC.



1 2 3 4 5 6 7 8 9 10 11 12

## S&W FINE FOODS INTERNATIONAL LTD.



1 2 3 4 5 6 7 8 9 10 11


**DEL MONTE FOODS, INC.**

1. **ERIC INGRAM**  
Chief Human Resources Officer
2. **PARAG SACHDEVA**  
Chief Financial Officer and  
Chief Operations Officer
3. **BIBIE WU**  
Chief Marketing Officer
4. **GREGORY LONGSTREET**  
President and  
Chief Executive Officer
5. **WILLIAM SAWYERS**  
General Counsel,  
Chief Compliance Officer,  
Secretary
6. **ASHISH MALLICK**  
Chief Supply Chain Officer
7. **DAVID STIS**  
Chief Customer Officer
8. **JEANETTE NAUGHTON**  
Vice President,  
Strategic Planning


**DEL MONTE PHILIPPINES, INC.**

1. **AMANTE AGUILAR**  
Group Head,  
Supply Chain
2. **FRANCISCO MOLAS**  
Group Head,  
Mindanao Operations
3. **EILEEN ASUNCION**  
Group Head,  
Innovation and New Products
4. **ANTONIO UNGSON**  
Chief Legal Counsel,  
Chief Compliance Officer and  
Company Secretary
5. **PARAG SACHDEVA**  
Chief Financial Officer
6. **JOSELITO CAMPOS, JR.**  
President and CEO
7. **LUIS ALEJANDRO**  
Chief Operating Officer
8. **PHILIP MACAHILIG**  
Group Head,  
Philippine Market  
Commercial Operations
9. **CYNTHIA ICASAS**  
Group Head,  
Marketing
10. **ANGEL GATCHALIAN, JR.**  
Group Head,  
Corporate Procurement
11. **TAN CHOOI KHIM**  
Group Head,  
International Commercial  
Operations
12. **RUIZ SALAZAR**  
Chief Human Resource Officer


**S&W FINE FOODS  
INTERNATIONAL LTD.**

1. **MARIA ODETTE LAGUNILLA**  
MD2 Business Development and  
Growth Optimization Manager
2. **MARCO VERDEFLOR**  
Senior Commercial Manager,  
China, Korea, Taiwan and  
Middle East (Fresh)
3. **RHODORA 'DHANG'  
GUMAPAC-NEGRIDO**  
Senior Manager,  
Supply Chain and  
Product Sourcing
4. **SUMARLEKI AMJAH**  
Head,  
ASEAN, MENA and Indian  
subcontinent (Packaged)
5. **SHARIN REBOLLIDO**  
Commercial Manager,  
China, Korea, Hong Kong  
and Taiwan (Packaged)
6. **TAN CHOOI KHIM**  
General Manager
7. **RICHARD LIN**  
Commercial Manager,  
China (Fresh and Packaged)
8. **WARUNEE 'GAYE' KARNASUTA**  
Commercial Manager,  
Europe, Middle East and Africa  
(Packaged)
9. **YAP SIEW LING 'ISON'**  
Commercial Manager,  
Europe, Middle East and Africa  
(Packaged)
10. **FRITZ MATTI**  
Commercial Manager,  
Japan (Fresh and Packaged)
11. **MA. MARIETA BRUGADA**  
Finance Head, Mindanao  
Operations & International Market

## INNOVATION IN PURSUIT OF HEALTH AND WELLNESS



*Nourishing Families. Enriching Lives. Every Day.* We pursue our company's vision by offering health, wellness and nutrition by innovating across our product portfolio and across markets. Innovation is at the heart of being able to nourish families with delicious food and beverages that make eating healthy effortless, anytime and anywhere, enriching lives every day.

Del Monte's products have been part of people's meals at home for generations, whether as a broth, a tomato culinary ingredient, a vegetable salad or side dish, a fruit pastry ingredient, a fruit snack, dessert or juice. As a result of the pandemic, many consumers stocked their pantries with trusted brands like Del Monte, Contadina, S&W and College Inn to have healthy, delicious and shelf-stable options on hand for all meal and snack occasions.

We are innovating to Grow Good for families, communities and our planet.

### USA

As one of the original plant-based food companies, DMPL's U.S. subsidiary, Del Monte Foods, Inc., is committed to leveraging its heritage to develop new products that make it easy and tasty for people to eat healthier. The past few years have led to changes in Americans' food habits — which were further accelerated by the pandemic — resulting in an increased desire for healthy options that are convenient throughout the entire day — especially as many consumers' lives have gotten busier. As a result, we have continued to evolve our product offerings and are excited to introduce a new suite of innovative products that makes it easy and affordable to eat more fruits, vegetables and healthy food every day.

### Del Monte Vegetables

Consumers are increasingly seeking plant-based foods that provide a healthier and more sustainable way to incorporate nutrition into their diet. At the same time, they are looking for easy-to-prepare solutions for mealtime. Del Monte is addressing these consumer needs and trends by bringing added nutrition and convenience to the Vegetable category.

### Expanding into frozen with plant-based Veggieful Pocket Pies

Del Monte Veggieful Pocket Pies found in the frozen section are tasty hand-held pocket pies which are perfect work-from-home or on-the-go snack. Filled with wholesome vegetables, plant-based proteins and real cheese baked in a golden crust made with cauliflower, Veggieful Pocket Pies are easy to heat and enjoy in just minutes. Available in four flavors, each Pocket Pie has one full serving of vegetables and up to 10 grams of protein. Veggieful Pocket Pies are part of Del Monte's Veggieful line of vegetable-centric meals, snacks and sides, further expanding our brand's better-for-you options.



*Convenient healthy snack, Veggieful Pocket Pies with plant-based protein are available in four flavors*

### Upcycled Green Beans: A powerful way to reduce waste

Del Monte Foods is committed to reducing food waste, particularly food that is nutritious. As a result, we identified small cuts of green beans that historically did not meet the size requirements of our traditional cut green beans as the perfect opportunity for two new products — Farmhouse Style and Petite Cut Green Beans.

Upcycling food is a powerful way to nourish people, while reducing waste and greenhouse gas emissions. It is about doing more



with less and elevating all food to its highest and best use. Our upcycled green bean cuts were recognized as a finalist for the Sustainable Foods Awards for our work to reduce food waste, avoid greenhouse gas emissions and increase access to nutritious food.



*Farmhouse Style and Petite Cut Green Beans are upcycled small or irregular cuts of green bean, which would otherwise have gone to waste*

**Contadina: Helping consumers re-embrace home cooking**

Contadina has always provided the freshest tomato ingredients to prepare the most satisfying Italian dishes with its portfolio of canned tomatoes. Contadina’s new San Marzano Style tomatoes are made from 100% fresh Italian plum tomatoes grown in the rich soil of Southern Italy. Compared to other tomatoes, San Marzano Style tomatoes are naturally sweeter and less acidic with a tender, meaty texture that makes them a prized ingredient for many Italian dishes.



*Contadina San Marzano Style tomatoes are naturally sweeter and less acidic*

**College Inn Savory Infusions — delicious made easy!**

Savory Infusions is a savvy, simple base made with broth, herbs and seasonings great for a variety of cooking occasions. Flavors include Roasted Chili & Garlic, Herb & Roasted Chicken and Beef & Caramelized Onion.

Add a squeeze of Savory Infusions for rich, complex flavor or mix with water to create a ready-to-use broth for your favorite recipes.



*Just one squeeze of College Inn Savory Infusions equals tons of flavor*

**Del Monte Fruit**

As consumer needs have changed, Del Monte has continued to deliver fresh, high quality fruits to families in inventive new ways. We grow with care on farms, many of which are family farms that have been with us for generations. Together, we cultivate the best fruits with essential nutrients families crave.

**Del Monte Fruit Infusions: Energizing health-conscious snack**

Del Monte Fruit Infusions are delicious Fruit Cup snacks infused with antioxidants and wholesome ingredients that satisfy cravings and may help support a healthy lifestyle. With a full serving of fruit and no added sugar, these delicious fruit cups make smart snacking easy.



*Enjoy Fruit Infusions on the go, before a workout or for a quick and refreshing snack at home*

**Breaking into beverage with Joyba Bubble Tea**

Joyba Bubble Tea is more than just a tea. It is a line of boba shop-inspired beverages made with real brewed tea infused with vibrant fruit flavors and the perfect amount of popping boba that can be enjoyed anytime, anywhere. Joyba Bubble Tea is a burst of joy in every sip. Best enjoyed cold.



*Joyba Bubble Tea Bubble tea delights consumers of all kinds — but especially those who love to try something new.*

**Del Monte Deluxe Gold Pineapple: Extra sweet and bursting with flavor**

Del Monte Deluxe Gold Pineapple is our highest quality variety of pineapple in 100% Pineapple Juice, naturally extra sweet for when you want the taste of delicious pineapple. Perfect for baking, grilling, smoothies, stir fry, or eating right from the can.



*Del Monte Deluxe Gold, naturally sweet premium pineapple*

# INNOVATION IN PURSUIT OF HEALTH AND WELLNESS

## PHILIPPINES

Innovation in the Philippines has largely focused on strengthening its core categories behind relevant functional benefits. Health and wellness have been the anchor for new product introductions with the consumers' health needs in mind. Finding solutions to address emerging health issues has led to a host of innovative products that offer clinically-proven benefits, from promoting weight management and body fat reduction, to cholesterol lowering and bone health advantage.

### Fruits

Fruits rich in vitamin C are better suited to boost the immune system, and pineapple is one of the fruits with the highest concentration of vitamin C. Studies have established that consumption of pineapples increases the production of granulocytes, which make up 60% of the body's white blood cells, known as the body's first line of defense against infection, thereby building immunity. Pineapples also have phytochemicals which help prevent cancer. Marketing campaigns have encouraged consumers to cook their dishes with pineapples, e.g. chicken with pineapples or even kangkong with pineapples. We also offer our pineapple tidbits and chunks in more affordable and convenient pouch formats.



Encouraging cooking dishes with pineapples



New Del Monte Fiesta with Mandarin Orange and Langka (Jackfruit)

Del Monte is the dominant market leader in the Philippine canned mixed fruit category. Given the growth of consumer interest in everyday desserts, Del Monte launched a new, summer season flavor for its fruit cocktail – Del Monte Fiesta with Mandarin Orange and Del Monte Fiesta with Langka (Jackfruit). These flavors are a delicious medley of pineapple, papaya, nata de coco and cherries – plus feature bright wedges of Mandarin orange or festive slivers of jackfruit.

### Healthy Beverage

Successful innovations include:

- Innovations on 100% Pineapple Juice aggressively expanded its relevance among a broader base of consumers, with ACE vitamins delivering improved immunity for the family; and 100% Pineapple Juice Fiber-Enriched delivering daily detoxification for young adults immersed in the foodie culture

- 100% Pineapple Juice Heart Smart with Reducol, a special blend of plant sterols and stanols that help lower bad cholesterol, and 100% Pineapple Juice Bone Smart, a calcium-fortified juice that has twice the level of calcium than a glass of milk, designed to provide the same benefit to lactose-intolerant consumers
- Del Monte Fit 'n Right Juice Drinks offer personalized choices fit for young adults' fitness journey and come in 3 concepts: Burn that may help reduce fat, Control that can help control one's appetite by making one feel full longer and Detox that may help detoxify the body
- We entered the fast-growing ready-to-drink milk category with Mr. Milk, a fruit- and yogurt-flavored milk drink



Innovative Del Monte beverages including calcium-fortified Pineapple Juice

**Convenience Cooking**

The portfolio of products that offer healthier choices has expanded: Lycopene-rich tomato sauces and ketchup, no-MSG culinary sauces and cooking aids. Lycopene consumption is associated with lower incidence of cancer.

Dominant market leader in tomato-based sauces, Del Monte also invested in growing beyond the core into new variants and formats:

- Del Monte Quick 'n Easy, a line of ready-to-use recipe sauces, dry mixes and marinades that make it easy for working moms to conveniently prepare a wide variety of meals for their families despite time limitation. We recently added three new Asian flavors - Green Curry, Red Curry and Teriyaki Marinade. With more consumers missing their favorite restaurants and their travels out of the country including the cuisines and food discoveries that come with them, we bring the taste of Asia to their homes.
- Contadina Olive Oil, Pasta Sauces and Pasta take to heart the Mediterranean philosophy of

cooking with passion, using only the finest ingredients to deliver rich and authentic flavors. Grown and hand-picked from the most fertile regions of the world, our premium quality products boast flavors worth savoring

**Snacking**

Del Monte Philippines is a strong player in offering healthy ingredients for meal preparations, especially for lunch, dinner and even desserts. As a way to capture the snacking consumption occasion, we recently launched Del Monte Potato Crisp. These are delicious, crispy-thin and flavorful biscuits. Most importantly, these are baked and not fried which truly makes it a healthier snack compared to the usual chips and curls.



*Del Monte Potato Crisp Biscuits deliver the crispy and flavorful goodness of eating chips, without the guilt. It is baked, not fried.*

**S&W IN ASIA**

S&W is our brand platform for Asia outside of the Philippines and the Indian subcontinent, and it is adaptable to the diverse tastes of its markets.

In Southeast Asia, S&W launched the organic version of the staple Prune Juice. This changed the game in the prune juice segment in terms of product positioning where S&W rode on the trend for organic and holistic food. This was followed by the launch of the organic version of Apple Cider Vinegar in Malaysia and Singapore.



*S&W Organic Apple Cider Vinegar*

As part of S&W's plan to provide high-quality, healthy products globally, it launched the Not From Concentrate (NFC) Pineapple Juice, made of 100% MD2 Pineapple Juice, i.e. from the premium fresh pineapple variety. S&W offers NFC Pineapple Juice to customers as an ingredient for their pineapple smoothies, ice lollies or packaged NFC juice.



*S&W customer using our NFC Pineapple Juice for its ice lollies*



*New Del Monte Quick 'n Easy Green Curry, Red Curry and Teriyaki Marinade*

## INNOVATION IN PURSUIT OF HEALTH AND WELLNESS



*S&W Fruit & Chia in Singapore, combining fruit and chia seeds*

With the success of Del Monte Fruit & Chia in the USA, the Group brought this product to Singapore under the S&W brand. This product, which combines fruit and chia, resonates well with consumer trends of healthy living.

The Group entered a new category, frozen fruit, using Nice Fruit's revolutionary technology. Extra sweet and golden yellow pineapples from fully ripened fruits are cut into spears then frozen. This technology allows the frozen or newly thawed pineapple to have the same physical properties as fresh cut pineapple.

Individually packaged frozen Pineapple Stick and frozen chunks called Golden Pineapple are sold in 7-Eleven Japan, positioned as an on-the-go healthy snack in the store's chiller section. These are also sold in Spain, Germany, Hong Kong, China and South Korea.

With the rising global trend on healthy snacks, we are now making waves in the foodservice channels such as the Quick Service Restaurants including KFC in the UK and McDonalds in the Middle East, while also beginning to gain more acceptance and support from the youth sector in the United States as a substitute for ice cream and other frozen snacks.



*Using revolutionary technology, these frozen pineapples have similar properties as fresh cut pineapple when thawed*



### India

In our 12-year journey in India, Del Monte has worked continuously to establish itself as the lead player in the alternative cuisine and gourmet food products space, with product innovation being a key driver for its success in the market.

Del Monte was an early entrant into condiment categories like Chinese sauces and 100% Vegetarian Dips and Spreads with unique flavors such as Eggless Mayo and Tandoori Mayo.

Tapping into the growing consumer trend for healthier snacking alternatives among young working adults, Del Monte was one of the first to introduce a range of packaged dried fruits - Cranberries, Blueberries and Prunes - that gave consumers the benefit of a low-fat, low-sodium, high-fiber snack. Del Monte has worked with fitness and running communities to promote this range and an overall healthier lifestyle.

As the market leader in imported pasta in India, Del Monte took a new initiative and relaunched its pasta sauces by removing all added preservatives, making Del Monte the only brand to offer preservative-free pasta sauces in the country.

With the clear intent of growing olive oil consumption, Del Monte introduced Olive Oil in a 1-liter pouch in 2020, priced 30% cheaper than bottled olive oil, making olive oil accessible to many more consumers.



*New Del Monte Olive Oil in a pouch, 30% cheaper than bottled*

Capitalizing on its equity in the Dried Fruits category and in line with its commitment to offer better-for-you products, Del Monte introduced the edible Raw Seeds range in India via an exclusive launch on Amazon. The range includes Raw Flax, Chia, Sunflower and Pumpkin seeds, sourced from the best suppliers across the country. These edible raw seeds are becoming popular with health-conscious young adults and are a nutritional powerhouse, being rich sources of dietary fiber, protein and enriched with antioxidants that help boost immunity.



*New Del Monte Raw Flax, Chia, Sunflower and Pumpkin seeds*

The Group continues to innovate to offer health, wellness and nutrition through its shelf-stable, frozen and fresh product portfolio of trusted brands in pursuit of its vision, *Nourishing Families. Enriching Lives. Every Day.*

# USA CLAIMS TO FAME



As the **original plant-based food company**, we're always innovating to make nutritious and delicious foods more accessible to consumers across our portfolio of beloved brands, including Del Monte, Contadina, College Inn and S&W

Today, we have a **NATIONAL FOOTPRINT** with more than **98%** **CONSUMER AWARENESS** for the Del Monte brand

## RECENT AWARDS AND RECOGNITIONS:

- **Veggieful Pocket Pies** received a **Mindful Award** for **Frozen Snack Product of the Year**
- **#1 on San Francisco Business Times'** list of Largest Food and Beverage Manufacturers in the Greater Bay Area
- **Allrecipes Community Choice Award winner** in both the Canned Vegetable and Canned Tomato categories
- Del Monte is **Best Ketchup for Kids** in **Taste of Home's** test

97% of all Del Monte products are **PRESERVATIVE-FREE**

OUR DEL MONTE VEGGIEFUL POCKET PIES AND DELUXE GOLD PINEAPPLE WON **2021 PRODUCT OF THE YEAR!\***

## LEADING MARKET POSITIONS

### Canned Vegetables

**#1** brand nationally  
**3x** the size of the next national brand



### Packaged Fruit

**#1** Adult Fruit Cup platform  
**#1** innovation in Fruit Snacking



### Broth

**#1** brand in the Northeast, most developed broth market  
**#2** brand nationally



### Canned Tomatoes

**#1** Italian Tomato brand in Paste and Sauce segments



**Highest household penetration** of all Italian Tomato brands

100% **TOMATOES** are from the US

99+% **VEGETABLES** are from the US

70% **FRUITS** are from the US with supply from Mexico, Philippines, China, Thailand and Greece

Del Monte is the **FIRST** consumer-facing manufacturer to work with the **USDA** for **NON-GMO CERTIFICATION** for corn products



98% of our packaging is non-plastic and recyclable

We support **524 GROWERS** in USA

We support **130 FRUIT GROWERS** in Mexico

In 2016, we began labeling most of our vegetables, fruit cups, and many more tomato products as **NON-GMO**

*The fruit, vegetables, and tomatoes we use in our products have always been Non-GMO*

2021	VEGETABLES	TOMATOES	FRUITS (US)	FRUITS (MEXICO)
<b>Tons</b>	325,025	372,822	200,750	57,357
<b>Growers</b>	129	21	374	131

\*Product of the Year is the world's largest consumer-voted award for product innovation, where winners are determined by the votes of 40,000 consumers in a national representative survey conducted by research partner Kantar, a global leader in consumer research

# PRODUCTS

## DEL MONTE IN THE UNITED STATES



## DEL MONTE IN THE PHILIPPINES



# PRODUCTS

## ➤ S&W IN ASIA AND THE MIDDLE EAST





**DEL MONTE IN INDIA**



# ASIA CLAIMS TO FAME



Throughout our **95-year journey**, Del Monte is proud to be recognized for our premium quality, nutritious and delicious products

Our operations benefit about **100,000** INDIVIDUALS

## RECENT AWARDS AND RECOGNITIONS:

- DMPL's Independent Director **Dr. Emil Q. Javier** was declared a **National Scientist** by the President of the Philippines
- **14 awards** for 10 consecutive years from the Singapore Corporate Awards including **Best Managed Board, Best CFO, Best Investor Relations** and **Best Annual Report**
- **Ranked #15** in the **Singapore Governance Transparency Index** out of 577 SGX-listed companies; Special commendation for **highest ranked mid-cap company**
- **Finalist** in the **Asia Sustainability Reporting Awards** for **Best Community Reporting**
- Recognized by LinkedIn as a company with the **"Most Inspirational Team"**



## LEADING MARKET POSITIONS IN THE PHILIPPINES



**Packaged Pineapple**  
#1 brand nationally  
Also **used for everyday cooking**



**Canned Mixed Fruit**  
#1 brand nationally  
**Healthy snack or dessert**



**RTD Juices ex foil pouches**  
#1 brand nationally  
**100% Pineapple Juices** with functional benefits



**Tomato Sauce**  
#1 brand nationally  
**Versatile ingredient** for various recipes



**Spaghetti Sauce**  
#1 brand nationally  
For **easy-to-prepare** delicious spaghetti meals



## LEADING MARKET POSITIONS IN ASIA



**Beans**  
Top 2 in Hong Kong, Singapore and Indonesia



**Apple Cider Vinegar**  
Top 2 in ASEAN



**Canned Pineapple and Tropical Fruit**  
Top 2 in China, South Korea and Hong Kong



**Fresh Pineapple**  
#1 imported pineapple in China  
Top 3 in Japan, South Korea and Middle East

100%  
of our Culinary products contain  
**ZERO TRANS FAT**

**Del Monte Kitchenomics**  
has **3+ MILLION** strong  
community on Facebook

**S&W FRESH PINEAPPLE**  
contains **~100mg of Bromelain** enzyme per cup that reduces inflammation after injury or surgery

**S&W HEART SMART PINEAPPLE JUICE**  
won the **Food & Beverage Award** in the Singapore Business Review Listed Companies Awards for Best Innovation

**FROZEN PINEAPPLES** using patented freezing technology, retains fresh-like properties when thawed

**DMPL'S CEO, MR. JOSELITO D. CAMPOS, JR.,**  
Entrepreneur of the Year Awardee  
Asia Pacific Entrepreneurship Awards

**3X EMPLOYER OF THE YEAR AWARD** from the **People Management Association of the Philippines**

40%  
of management are women

10  
**AVERAGE TRAINING HOURS**  
per employee

**CARBON NEGATIVE**  
given plantation and forest cover

60,000  
indigenous trees planted in FY2021

~26,000-hectare  
**PINEAPPLE PLANTATION**

17%  
of the Cannery's power requirement supplied by **renewable energy**

23,800  
**PATIENTS BENEFITED** from the Foundation's medical, dental and mobile missions

261  
**YOUTHS GRANTED SCHOLARSHIPS** to various schools in SY2020-21

# AWARDS

### GOVERNANCE

#### Highest Ranked Mid-Cap Company in Singapore

Del Monte Pacific received a special commendation for being the highest ranked mid-cap company, a first for the Company, in the Singapore Governance and Transparency Index in August 2020. DMPL ranked #15 overall, or within the Top 3%, among 577 Singapore-listed companies. Large-cap companies dominated the ranking.

### COMMERCIAL

#### Del Monte Foods Wins 2021 Product of the Year Award in Two Categories

Del Monte Foods, Inc. was a winner of the Product of the Year awards for the fourth time. We won two awards for our new Del Monte Deluxe Gold

Pineapple in the Fruit category and Del Monte Veggieful Pocket Pies in the Convenience Meal category.

Product of the Year is the world's largest consumer-voted award for product innovation with this year seeing the largest number of participants to-date. Winners are determined by the votes of 40,000 consumers in a nationally representative survey conducted by research partner Kantar, a global leader in consumer research.

This recognition follows past wins for Del Monte Veggieful Veggie Bowls, Fruit Crunch Parfait and Contadina Pizzetta s in 2020, Fruit & Oats in 2019, and Fruit Refreshers in 2017.

#### Best Ketchup for Kids: Del Monte

Taste of Home magazine in the USA took a quest to find the best ketchup. Eight different ketchup brands were trialed in a blind taste test to look at flavor, appearance and texture. Del Monte ketchup rose to the top as Best for Kids!



Best Ketchup for kids



Winner in two product categories

**HUMAN RESOURCES**

**Del Monte Foods Ranked #1 Largest Food & Beverage Manufacturer in Bay Area by San Francisco Business Times**

Our passion for quality goes back generations. Today, that commitment to quality and sustainability is deeply embedded in our culture. We're sure excited to see our growth and transformation recognized with the #1 rank in the San Francisco Business Times' list of Largest Food and Beverage Manufacturers in the Greater Bay Area.



*Production in the USA*

**SUSTAINABILITY**

**Del Monte Pacific Finalist in the Asia Sustainability Reporting Awards**

DMPL was a finalist for Asia's Best Community Reporting in the 2020 Asia Sustainability Reporting Awards (ASRA) in Singapore, the most prestigious recognition in Asia for sustainability reporting. This award is conferred on the organization which provides a coherent account of its community investment, impacts and the difference made. The report links community investment to its broader role in the community at the local level and in society at a national, regional or global level. Community reporting includes philanthropic programs, employee volunteering and industry engagement, and demonstrates how it meets identified social needs while contributing to business objectives. This category also includes specific engagement in disaster

relief or emergency assistance where required. This is DMPL's second recognition from ASRA.

**Del Monte Foods Wins Sustainability Award for Veggieful Pocket Pies**

At Del Monte Foods, we believe that everyone deserves great tasting food they can feel good about. That's why we grow and produce our products using sustainable, and earth-friendly practices for a healthier tomorrow.

And the sustainability experts agree! Our Veggieful Pocket Pies won the 2021 Mindful Award for Frozen Snack Product of the Year! The Mindful Award highlights conscious companies and products that do what's right for people and the planet. It's clear that we take this role seriously as we deliver quality, delicious products that nurture both current and future generations.

**Sustainable Food Awards Finalist**

Del Monte Foods was also a finalist for the Sustainable Food Awards, which recognizes organizations who are helping to build a sustainable food industry. Our Farmhouse Style and Petite Cut Green Beans were selected for our focus on upcycling small or irregular cuts of green beans for these products, which would otherwise have gone to waste.



*Upcycled small or irregular cuts of green beans*

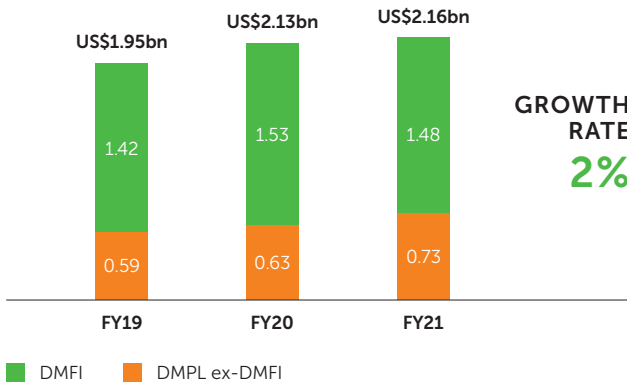


*Del Monte Veggieful Pocket Pies won a Mindful Award*

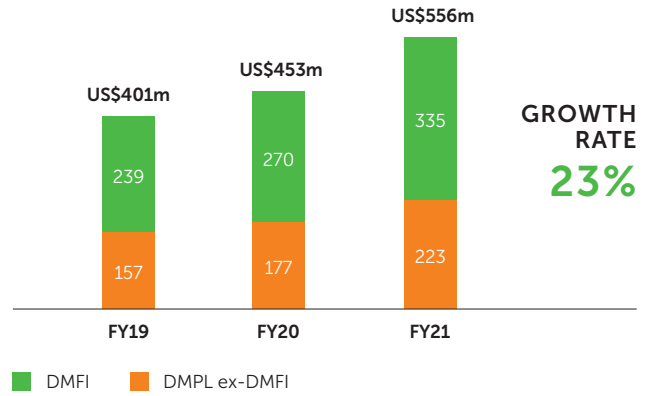
# OPERATING AND FINANCIAL REVIEW

## DMPL FINANCIAL PERFORMANCE ON RECURRING BASIS

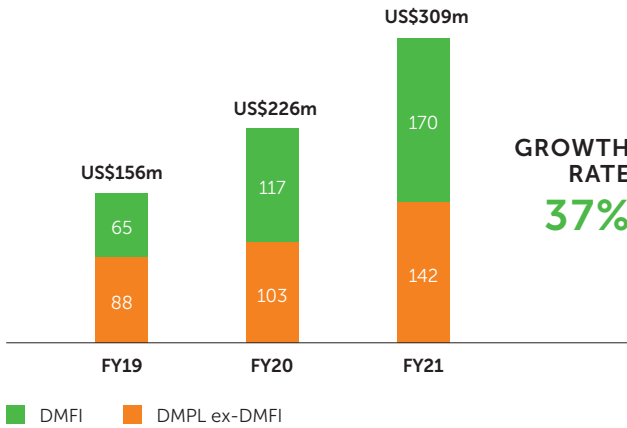
### Net Sales



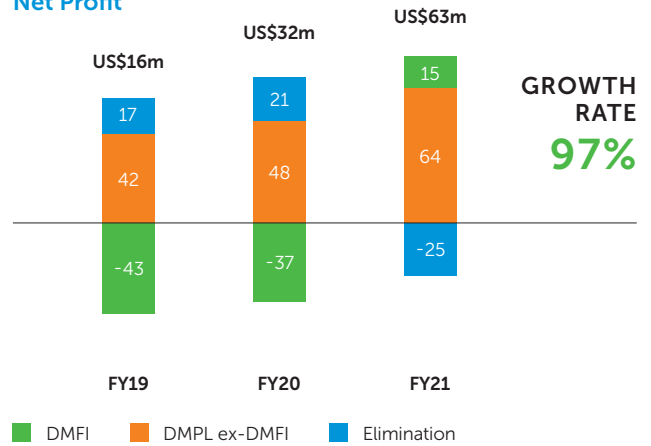
### Gross Profit



### EBITDA

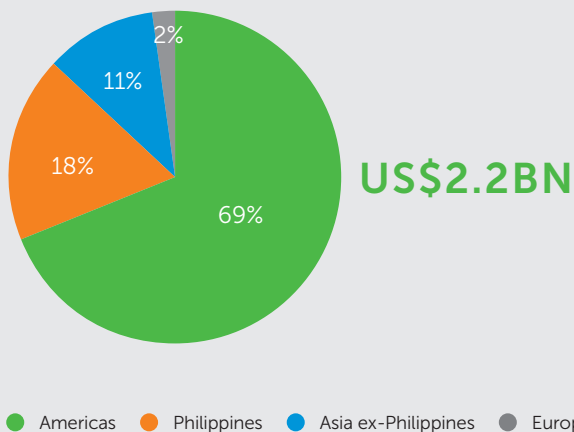


### Net Profit

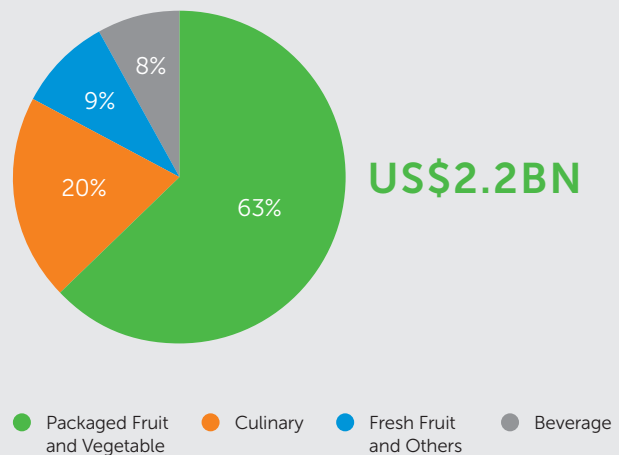


Notes: There were no one-off items in FY2021  
The figures do not sum up to the totals due to elimination adjustments on consolidation

### DMPL FY2021 SALES (BY GEOGRAPHY)



### DMPL FY2021 SALES (BY PRODUCT)



**SUMMARY**

Del Monte Pacific achieved a very commendable performance and delivered strong profitability with full year EBITDA more than doubling to US\$309.0 million from US\$142.2 million. Net profit soared to US\$63.3 million, reversing the US\$81.4 million loss in the prior year. The Group improved its sales mix and margins from lower sales of low-margin segments, lower trade promotions, costs and interest expense.

The Group’s U.S. subsidiary, Del Monte Foods Inc. (DMFI), generated a net profit of US\$15.1 million, reversing the loss of US\$100.4 million in the prior year which included one-off expenses incurred in plant closures. DMFI’s asset-light strategy and other cost saving initiatives yielded about US\$40 million savings in FY2021, on track to recouping the aforementioned one-off expenses.

The Group’s second largest subsidiary, Del Monte Philippines, Inc. (DMPI), achieved record sales of US\$705.8 million, up 14% versus the prior year, and generated a record net profit of US\$94.5 million, up 40%. Close to two-thirds of DMPI’s sales are in the Philippines, with the balance in the international market.

**SALES**

DMPL generated sales of US\$2.2 billion in FY2021, up 2% versus the prior year on higher sales in the Philippines, S&W in Asia and Europe, and exports of processed pineapples, offsetting the planned withdrawal from non-core segments in the U.S.

**USA**

Del Monte Foods, Inc. generated sales of US\$1.5 billion or about 70% of Group sales, lower by 3% due to the strategic exit from non-branded private label business, and a 53<sup>rd</sup> week in the prior fiscal year. Notwithstanding the latter,

branded retail sales grew by 2.5% and e-commerce sales significantly increased, maintaining the strong growth momentum.

DMFI continued to innovate and expand its product portfolio. In June last year, DMFI successfully launched the premium canned pineapple ‘Deluxe Gold’ produced by Del Monte Philippines. Deluxe Gold is a naturally extra sweet pineapple variety with double the amount of vitamin C. DMFI also introduced a new Del Monte Veggieful line of frozen vegetarian pocket pies which are delicious handheld snacks with plant-based ingredients. These two new products won a “Product of the Year” award for innovation this year. Other new products included College Inn Savory Infusions, a versatile cooking base that makes it easy to boost flavor in a variety of dishes and soups, and Del Monte Oats To Go, ready-to-eat single-



*Del Monte Deluxe Gold, premium pineapples*

serve oatmeal. New products launched in the past three years contributed 6% to DMFI’s total sales in FY2021.



*Del Monte Veggieful Pocket Pies, delicious vegetarian snacks*



*College Inn Savory Infusions, a versatile cooking base*



*Del Monte Oats To Go with 10 grams of protein*

# OPERATING AND FINANCIAL REVIEW

Del Monte Foods developed a portal for parents on its Del Monte website with its GrowingGreat non-profit partner, to give parents online access to lessons about the science of healthy eating. Consumers are showing their love – Blueberry Fruit Crunch Parfait earned ‘Best New Product Awards’ from Convenience Store News while Canned Diced Mangos in Light Syrup was selected by Parents Magazine as a ‘pantry item they couldn’t live without’.

DMFI is in the Top 3 position for canned vegetable, fruit, tomato and fruit cup snacks.

In the foodservice channel, these were some of the Company’s wins:

- Secured new strategic partnerships with all 5 of the top 5 broadline foodservice distributors in the USA – Sysco, U.S. Foods, Gordon Foodservice, Reinhart Foodservice and Performance Food Group. This is key to expanding distribution on Del Monte foodservice products across the U.S.
- 3-Year Contract Renewal with Foodbuy - Foodbuy is owned by Compass, the largest foodservice company in the world. After a competitive bid process, Del Monte has been retained as the “Preferred Vendor” for the #10 (large can) Fruit, Pineapple and Vegetable categories. The 4oz. Fruit Cups were also awarded Preferred status
- Renewed and expanded KFC green bean business and Del Monte now the primary supplier
- Los Angeles Unified School District, the second largest school district in the USA, added Del Monte Fruit Cups to its menu. The reformulation of these Fruit Cups to 100% Juice continues to be popular with schools

## MARKET POSITION IN KEY CATEGORIES IN THE USA

Products	Market Position	Market Share	Change vs prior year	Brands
Canned Vegetable	#1	17.4%	-0.2 ppt	
Canned Fruit	#2	19.2%	+0.2 ppt	
Fruit Cup Snacks	#2	25.3%	+1.5 ppts	
Canned Tomato	#3	5.4%*	-0.3 ppt	

Canned market shares are for branded only, ex-private labels  
 \*Combined share for Del Monte, S&W and Contadina brands  
 Source: Nielsen RMS / Scantrack DMFI Custom DBs, Equivalent Volume share, Total xAOC, 12M ending 1 May 2021

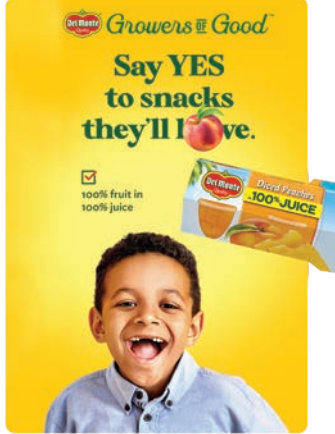
- Bojangles’ Famous Chicken ‘n Biscuits, a 750-unit chain, has selected Del Monte Green Beans to be their primary vegetable side dish
- Schlotzsky’s, a 350-unit chain specializing in gourmet sandwiches and pizzas, recently converted to Contadina Pizza Sauce
- Red Lobster’s market tested Del Monte Tropical Bubble Fruit in its kids’ menu in 17 stores
- Advocate Aurora Health with 37 health locations bought Del Monte Grab & Go products for its onsite retail locations, cafes and coffee shops



Bojangles’ has selected Del Monte Green Beans to be their primary vegetable side dish



Red Lobster’s market tested Del Monte Tropical Bubble Fruit in its kids’ menu



Del Monte Fruit Cups continue to be popular in schools

### Cross-selling

As part of DMPL’s growth and globalization initiative, the distribution of products from the Philippines has extended its reach beyond traditional Asian retail channels to a broader ethnic market to mainstream grocery channels within the U.S. As mentioned earlier, canned premium pineapple Del Monte Deluxe Gold from Del Monte Philippines is sold in mainstream channels in USA. Meanwhile, DMFI exports certain S&W and Contadina products to Asia.



**PHILIPPINES**

Sales in the Philippines in FY2021 rose 16% to US\$392.9 million, as strong retail sales more than offset the decline in foodservice sales. The company’s spaghetti sauce, pasta, ketchup and packaged fruit products performed well as a result of an increase in home cooking, anchored on quality and nutrition, supported by campaigns promoting regular cooking with Del Monte pineapples and tomato sauces, as well as meal planning and preparation by Del Monte Kitchenomics. Beverage sales also improved, with Del Monte’s equity associated with immunity-boosting products.



*Campaign promoting cooking with pineapples*

The Company initiated entry into the fast-growing ready-to-drink milk and biscuits categories with the launch of Del Monte Mr. Milk, a fruit- and yogurt-flavored milk drink, and Del Monte Potato Crisp Biscuits, made with real potato but baked, not fried. This generated incremental revenue for the company, while expanding the brand footprint into daily snacking as a new consumption occasion. Leveraging the Del Monte brand and its nationwide distribution reach, the Company’s new products have achieved strong annual sales levels in a short time frame.



*New Del Monte Potato Crisp Biscuits, baked not fried for snacking*

Del Monte Philippines also launched Quick ‘n Easy Asian variants such as Teriyaki marinade, Green Curry mix and Red Curry mix. It introduced Del Monte Deluxe Gold, premium pineapple in a can. This is the same pineapple variety sold in Asia as fresh for its naturally extra sweet taste. The Company also introduced Del Monte Fiesta Fruit Cocktail mixed with limited edition summer fruits of Mandarin Orange and Langka (Jackfruit).

Del Monte Philippines expanded its e-commerce presence, investing in both digital capability and partnerships with leading online platforms Lazada and Shopee. This



*Del Monte Love to be Home Food Box sold online*



*New ready-to-drink Del Monte Mr. Milk*



*Del Monte Deluxe Gold, premium pineapple that is naturally sweet*

resulted in significant growth albeit from a low base. Del Monte broke into the top 10 brand rankings on both Shopee and Lazada. It also launched the all new Del Monte

# OPERATING AND FINANCIAL REVIEW

Kitchenomics app which features thousands of recipes with Del Monte products, as well as meal planners, shopping lists, and easy links to e-commerce platforms. The Company promoted an array of Del Monte cooking ingredients online via “Del Monte Love to be Home Food Box”.



New Del Monte Kitchenomics app featuring thousands of recipes

Del Monte continues to enjoy strong market share leadership across all its major categories, and further strengthened share during the pandemic throughout FY2021, as Del Monte is sought as a trusted, healthy, high quality brand perfect for increased home cooking. Market share further improved, particularly in RTD Juices, which is known for their health and immunity proposition and was supported by the “FruiTection” campaign, as

well as in Canned Mixed Fruit with increased consumption among small at-home celebrations with the “Stay-lebrations” campaign.

### S&W IN ASIA AND THE MIDDLE EAST

International sales of S&W processed products rose 33% to US\$44.2 million on higher sales of healthy, shelf-stable packaged products such as canned pineapples, mixed fruits and juices.

Sales in the fresh segment, majority of which are branded S&W, grew by 6% to US\$118.9 million. Coming from a weak first half, fresh sales recovered in the second half of the year, growing by 31% as



Immunity-boosting S&W 100% Pineapple Juice

logistics and retail restrictions in China and other North Asian markets eased, allowing the company to meet growing demand for premium fresh pineapples as key markets re-opened.



Refreshing design of triple pack gift box developed for Eachtake China

MARKET LEADER IN VARIOUS CATEGORIES IN THE PHILIPPINES				
Products	Market Position	Market Share	Change vs prior year	Brands
Packaged Pineapple	#1	89.4%	+2.4 pts	
Canned Mixed Fruit <sup>1</sup>	#1	77.0%	+4.7 pts	
RTD Juices ex-SUP	#1	49.5%	+4.9 pts	
Tomato Sauce	#1	87.0%	+2.6 pts	
Spaghetti Sauce <sup>2</sup>	#1	38.7%	-0.2 ppt	

1 Combined share for Del Monte and Today's brands  
 2 Combined share for Del Monte, Today's and Contadina brands  
 Source: The Nielsen Company - Retail Audit Data, 12M to April 2021



S&W fresh pineapples sold in Coupang, South Korea's biggest e-commerce distributor

The Group’s branded pineapples are ranked number 1 in the pineapple category of China’s JD.com and number 1 in the imported pineapple category of Pinduoduo.com. The Group is the largest fresh pineapple exporter to China with a 53% share and one of the three biggest exporters to Japan, South Korea and the Middle East. In China alone, penetration of imported pineapples remains low giving substantial prospects for continued growth.

The Group’s Nice Fruit joint venture launched frozen pineapple spears in 7-Eleven stores in Japan in June 2018. These frozen pineapples known as Pineapple Stick are individually packaged and positioned as an on-the-go healthy snack placed in the store’s chiller section. These are also sold in Spain, Germany, Hong Kong, China and South Korea. The frozen pineapples are produced in Bukidnon utilizing patented technology that allows fruits to be picked at their optimal ripeness and frozen for up to 3 years while preserving their nutrients and original properties.

With the rising global trend on healthy snacks, we are now making waves in the foodservice channels such as the Quick Service Restaurants including KFC in the UK and McDonalds in the Middle East, while also beginning to gain more acceptance and support from the youth in the United States as substitute for ice cream and other frozen snacks.



Sold in Popeyes Singapore (1<sup>st</sup> photo), McDonald’s Middle East (2<sup>nd</sup> photo) and Del Monte Foods for USA (3<sup>rd</sup> photo)

The Group has also supplied to these fast food chains during their promotion periods:

- Hong Kong: Over 250 McDonald’s outlets included S&W sliced pineapples in their McSpicy burgers, and the S&W Fiesta Fruit Cocktail in the Prosperity McFizz drink
- China: 9 Popeyes outlets included S&W sliced pineapples in their Pineapple Fish-o-Burger, and KFC included the same in their Bacon Chicken Burger. McDonald’s included S&W pineapple chunks in their Pineapple and Coconut Milk Juice

**FIELDFRESH INDIA**

Sales at FieldFresh Foods, our Indian joint venture, which are equity accounted and not consolidated, were US\$67.4 million in FY2021, down 8% in Rupee terms and down 12% in U.S. dollar terms, versus prior year. US\$56.7 million came from the Del Monte-branded packaged segment and US\$10.7 million from the FieldFresh-branded fresh segment. The pandemic significantly impacted the foodservice category which accounted for half of total sales in India.

DMPL’s share of loss was reduced to US\$1.0 million from US\$2.0 million as retail sales continued to improve while sales on e-commerce platforms grew more than 2.5x versus prior year.

These were some of the initiatives in India in FY2021:

- Launched two new juices exclusively on Amazon for a month, followed by extension to offline trade across top stores. Del Monte ACE and Del Monte Heart Smart juices from Del Monte Philippines are highly relevant given India’s high

incidence of cardiovascular diseases, coupled with immunity concerns during the pandemic



Two new juices from the Philippines

- Introduced Del Monte Olive Oil in a 1-liter pouch, offering olive oil at a price which is 30% cheaper than bottled olive oil
- Launched Del Monte Raw Seeds exclusively on Amazon. These include raw flax, chia, sunflower and pumpkin seeds. This range has been well accepted on Amazon as seen by the high ratings and reviews and will be extended to brick and mortar retail soon
- Introduced Del Monte Dark Soy Sauce in glass bottle and spout pack formats completing our range of oriental sauces enabling Del Monte to play in a Rs7 billion (US\$94 million) annual opportunity



New Del Monte Dark Soy Sauce

## OPERATING AND FINANCIAL REVIEW



Mayo range now in squeezables

- Revamped the Mayo Bottle range by shifting from glass packaging to the more convenient squeezable to better tap into a Rs1.2 billion (US\$16 million) annual opportunity. 'Squeeze, Spread, Smile' messaging crafted to communicate the product/format proposition

### GROSS PROFIT AND MARGIN

DMPL generated a gross profit of US\$556.0 million, higher by 23% versus the prior year, while gross margin leaped to 25.7% from 21.2% last year.

DMFI in the U.S. expanded its gross margin by 500 basis points to 22.6% from 17.6% on favorable sales mix from improved sales of higher-margin retail branded products, lower trade spending and costs, including savings generated by plant closures in the prior year in line with the company's asset-light strategy.

DMPL ex-DMFI delivered higher gross margin of 30.6% from 28.1% last year mainly from higher volume, favorable mix, price increases across almost all markets in line with inflation.

### EBITDA AND NET PROFIT

The Group more than doubled its EBITDA in FY2021 to US\$309.0 million from US\$142.2 million due to strong operating results and the absence of one-off expenses

this year. DMFI accounted for US\$170.5 million of the US\$309.0 million EBITDA. The Group's EBITDA was 36.9% higher versus the recurring EBITDA of US\$225.7 million in the prior year excluding one-off expenses that year. There were no one-off items for the full year ended FY2021.

The Group's net profit jumped to US\$63.3 million, a turnaround versus the prior year's net loss of US\$81.4 million. Last year's net loss included one-off expenses incurred by DMFI due to plant closures, final tax on dividend from DMPI, etc. Without these one-off expenses, the Group's net income of US\$63.3 million was 96.6% higher than the recurring net income of US\$32.2 million last year.

As part of the Group's strategy to improve operational excellence, reduce fixed costs and increase competitiveness, DMFI closed/sold four of its facilities in the prior year. Production at rationalized facilities had been transitioned to other DMFI production facilities in the USA as well as to strategic co-packers. These divestitures enabled DMFI to significantly improve capacity utilization at the remaining plants in its production network. DMFI's asset-light strategy and other cost saving initiatives yielded about US\$40 million savings in FY2021, on track to recouping the one-off expenses incurred in plant closures in the prior year. DMFI generated a net profit of US\$15.1 million in FY2021, reversing the loss of US\$100.4 million in the prior year.

The Group's second largest subsidiary, Del Monte Philippines, Inc., achieved its best ever sales of US\$705.8 million, up 14% versus the prior year, and generated a record net profit of US\$94.5 million, up 40%. Close to two-thirds of DMPI's sales are in the Philippines, with the balance in the international market.

Please refer to the following table for the schedule of one-off items in the prior year.

NON-RECURRING EXPENSE/(INCOME) (IN US\$M)	FY2020	FY2021	BOOKED UNDER
Closure/sale of plants <sup>1</sup>	79.8	–	G&A and other income/expense
Severance and others	3.6	–	G&A and other income/expense
Gain due to loan purchase	(1.5)	–	Interest income
Loan retirement (swap settlement etc.)	11.2	–	Interest expense
<b>Total expense/(income) (pre-tax basis)</b>	<b>93.1</b>	<b>–</b>	
Dividends tax <sup>2</sup>	47.1	–	Tax Expense
<b>Total (net of tax and non-controlling interest)</b>	<b>113.6</b>	<b>–</b>	

1 As part of its multiyear restructuring project to streamline operations and improve profitability, the Group closed/sold four plants in the U.S. in FY2020.

2 In preparation for its capital raising initiatives, DMPL's Philippine subsidiary, Del Monte Philippines, Inc., declared a dividend to its parent in the first quarter of FY2020 which was taxed at 15%.

## INVENTORIES

DMPL's inventories increased to US\$557.6 million as at 30 April 2021, from US\$482.5 million as at 30 April 2020 as inventories returned to normal levels following higher sales last year in the U.S. due to pandemic pantry stocking.

## CAPEX

Capital expenditures were US\$166.1 million in FY2021, higher than the US\$132.1 million in FY2020. DMFI accounted for US\$28.3 million of Group capex in FY2021, higher than the US\$20.7 million in FY2020 due to higher additions in CIP for various process and improvements which were mostly completed in FY2021. DMPL ex-DMFI's capex accounted for US\$137.8 million in FY2021, up from US\$111.4 million in FY2020 driven by higher additions to biological assets.

## DEL MONTE FOODS REFINANCING

In May 2020, the Group completed the refinancing of Del Monte Foods, Inc. DMFI raised new financing of US\$1.3 billion consisting of a US\$500 million five-year bond issue, a new three-year Asset-Based Loan of US\$450 million, and equity contribution of US\$379.5 million from DMPL, thereby recapitalizing DMFI's balance sheet. DMPL invested US\$150 million in new preference equity and converted US\$229.5 million of Second Lien Repurchase Loans into common equity in DMFI. As a result, DMPL's effective stake in DMFI increased to 93.6% from 89.4%.

With Del Monte Foods' refinancing and much improved operating performance, Moody's and Standard & Poor upgraded its credit ratings in April 2021. This provides DMFI with a solid foundation to improve its financial performance and capture market opportunities.

## DEL MONTE PHILIPPINES BOND ISSUANCE

In October 2020, DMPI successfully raised PHP6.47 billion (US\$134 million) worth of fixed-rate bonds. The issuance, which consisted of three-year bonds at 3.484% pa interest rate and five-year bonds at 3.7563% pa, was oversubscribed. It was well-received by a good mix of retail and institutional investors that included insurance companies, retirement funds and asset management groups, among others. DMPI's credit rating for this bond is Aaa, the highest rating assigned by the Philippine Rating Services Corporation. The proceeds of the offering were used to refinance existing loans with lower cost funding and longer maturities.

## PRIVATE EQUITY INVESTMENT IN DEL MONTE PHILIPPINES

In May and December 2020, the Group completed the private equity placement of a 13% stake in DMPI for US\$130 million to SEA Diner Holdings (S) Pte. Ltd. (SEA Diner). The proceeds from the private placement were used for repayment of DMPL's bank loans.

This transaction is a testament to Del Monte Philippines' solid standing and future prospects for growth as a food company. Del Monte is well-positioned in this environment given its nutritious long shelf-life products which consumers are using to prepare more meals at home as well as build their immunity.

## DEL MONTE PHILIPPINES IPO

As announced on 28 April 2021, DMPI had submitted a registration statement to the Philippine Securities and Exchange Commission relating to a proposed initial public offering of its Common Shares (the Offer).

DMPL, through its subsidiary Central American Resources, Inc. (CARI), and SEA Diner intend to offer up to 15% and up to 10% of their stake in DMPI, respectively, for a combined offering of up to 25% to be floated in the proposed IPO. There is an over-allotment option of up to 15% of the total Offer shares. The minimum public float requirement in the Philippines is 20%.

DMPL will use the proceeds from the IPO to reduce gearing and retire some of its Preference Shares leading to significant interest and preferred dividend savings going forward. DMPL also intends to retain a majority stake in DMPI post IPO and will remain significantly invested in DMPI's long term success. SEA Diner will also be retaining a holding in DMPI following its proposed listing.

The timing of the Offer, final offer price, final number of Offer Shares, and allocation of the proceeds will depend on, among other things, market conditions, the circumstances surrounding the Offer, and will be subject to securing the necessary regulatory approvals.

## CASH FLOW AND DEBT

The Group's cash flow from operations in FY2021 was US\$315.3 million, lower versus prior year's cash flow of US\$377.4 million mainly from higher inventories.

The Group improved its working capital to US\$200.4 million from a negative working capital of US\$671.1 million at the end of FY2020. This was driven by the successful refinancing of DMFI's secured loans as mentioned earlier, reduced inventory days and longer payable days.

## OPERATING AND FINANCIAL REVIEW

The Group's net debt (borrowings less cash and bank balances) amounted to US\$1.26 billion as at 30 April 2021, lower than US\$1.36 billion as at 30 April 2020 due to DMFI's repayment of its First and Second Lien Loans as well as improved operating performance and increased shareholder's equity from the gain on sale of 13% stake in DMPI.

Out of the total net debt of US\$1.26 billion, DMFI accounted for US\$529.9 million while DMPL ex-DMFI accounted for US\$726.5 million.

The Group net debt to equity ratio improved to 195.5% from 240.8% in the prior year.

### DIVIDENDS

In October 2020 and April 2021, respectively, the Company paid dividends to holders of the following:

- The Series A-1 Preference Shares at the fixed rate of 6.625% per annum, or equivalent to US\$0.33125 per Series A-1 Preference Share for the six-month period from 8 April 2020 to 7 October 2020 and US\$0.33125 for the six-month period from 8 October 2020 to 7 April 2021; and
- The Series A-2 Preference Shares at the fixed rate of 6.5% per annum, or equivalent to US\$0.325 per Series A-2 Preference Share for the six-month period from 8 April 2020 to 7 October 2020 and US\$0.325 for the six-month period from 8 October 2020 to 7 April 2021.

The Series A-1 Preference Shares were listed on the Philippine Stock Exchange on 7 April 2017 while the Series A-2 Preference Shares were listed on 15 December 2017.

Under the Company's Articles of Association and the terms of the Preference Shares, the Company may declare and pay dividends on Common Shares provided there

are adequate and available funds for dividends on Preference Shares which have priority over Common Shares. Subject to the foregoing, the Board approved a final dividend of 1.20 U.S. cents (US\$0.0120) per share to Common Shareholders representing 37% payout of FY2021 net profit before preference dividends or 54% of net profit after preference dividends.

FOR THE FISCAL YEAR ENDED 30 APRIL		
	2020	2021
Name of dividend	Special	Final
Type of dividend	Cash	Cash
Rate of dividend	<b>US\$0.0154 per ordinary share</b>	<b>US\$0.0120 per ordinary share</b>
Tax rate	Nil	Nil
Book closure date	12 August 2020	13 July 2021
Payable date	19 August 2020	27 July 2021

## QUARTERLY RESULTS

<b>FY2021 QUARTERLY RESULTS</b>					
<b>(Amounts in US\$ million unless otherwise stated)</b>	<b>1Q</b>	<b>2Q</b>	<b>3Q</b>	<b>4Q</b>	<b>TOTAL</b>
Turnover	413.1	623.5	628.4	497.8	2,162.7
Gross Profit	94.1	159.7	168.9	133.2	556.0
EBITDA	42.4	94.4	99.0	73.1	309.0
Operating Profit	20.7	67.7	74.3	49.2	211.9
Net Profit attributable to owners of the Company	(3.2)	21.9	30.2	14.5	63.3
Gross Margin (%)	22.8	25.6	26.9	26.8	25.7
Operating Margin (%)	5.0	10.9	11.8	9.9	9.8
Net Margin (%)	na	3.5	4.8	2.9	2.9
EPS to common (cents)	(0.42)	0.87	1.30	0.49	2.24
Net Debt	1,240.5	1,464.8	1,325.9	1,256.3	1,256.3
Net Debt to Equity (%)	219.6	263.6	219.2	195.5	195.5
Cashflow from operations	58.5	(123.5)	209.0	171.2	315.3

<b>FY2020 QUARTERLY RESULTS</b>					
<b>(Amounts in US\$ million unless otherwise stated)</b>	<b>1Q</b>	<b>2Q</b>	<b>3Q</b>	<b>4Q</b>	<b>TOTAL</b>
Turnover	375.9	558.7	555.3	638.4	2,128.3
Gross Profit	91.1	134.1	113.4	113.4	452.2
EBITDA	36.6	(7.3)	57.0	55.9	142.2
Operating Profit	20.3	(29.6)	30.2	30.3	51.2
Net Profit attributable to owners of the Company – without one-offs	4.1	15.9	7.4	4.8	32.2
Net Profit attributable to owners of the Company – with one-offs	(38.3)	(37.4)	6.7	(12.4)	(81.4)
Gross Margin (%)	24.3	24.0	20.4	17.8	21.2
Operating Margin (%)	5.4	na	5.4	4.7	2.4
Net Margin (%)	na	na	1.2	na	na
EPS (cents)	(2.22)	(2.18)	0.09	(0.89)	(5.20)
Net Debt	1,558.7	1,738.6	1,603.1	1,362.6	1,362.6
Net Debt to Equity (%)	276.1	363.0	333.0	240.8	240.8
Cashflow from operations	(38.8)	(97.7)	193.9	320.0	377.4

## QUARTERLY RESULTS

### FIRST QUARTER FY2021

The Group generated sales of US\$413.1 million for the first quarter of FY2021, higher by 9.9% versus the prior year quarter driven by higher sales in USA and Philippines driven by the increase in demand due to COVID-19, and higher export of packaged pineapple products across categories and brands. The growth in sales across Asia and USA when GDP across geographies contracted in the second quarter (April to June 2020) reinforces the resilience and strength of our brands and products.

The Group's US subsidiary, Del Monte Foods, Inc. (DMFI) generated US\$268.2 million or 64.9% of Group sales. DMFI's sales increased by 11.1% mainly driven by improved volume across almost all categories from the pandemic, partly offset by supply challenges on core vegetables and fruits. The principal categories experienced strong growth as consumer behavior shifted to healthy, shelf-stable products in response to COVID-19. DMFI's market shares also grew.

In June, DMFI successfully launched the premium canned pineapple called Deluxe Gold. It is a naturally extra sweet variety with double the amount of Vitamin C. This is of the same pineapple variety sold in Asia as fresh. It also launched Del Monte Oats to Go which is a ready-to-eat single-serve oatmeal with half a serving of fruit and 100% whole grains.

Consumers are looking for easily accessible, nutritious foods with wholesome ingredients, and plant-based protein is a perfect category to address those needs. The company introduced a new Del Monte Veggieful line of frozen vegetarian pocket pies which are delicious handheld snacks with plant-based ingredients and real cheese. Each pocket pie has one full

serving of vegetables and is baked in a crust made with cauliflower. College Inn also launched Savory Infusions, a versatile cooking base that makes it easy to boost flavor in a variety of dishes and soups, and can also be used to make broth.

DMFI has launched a number of new products in recent years. New products contributed 6% to DMFI's total net sales in the first quarter.

After a competitive bid process, DMFI has been retained as the Preferred Vendor for the large canned fruit, pineapple and vegetable categories by Foodbuy which is owned by Compass, the largest foodservice company in the world. In addition, Bojangles' Famous Chicken 'n Biscuits, a 750-unit chain, has selected Del Monte Green Beans to be their primary vegetable side dish.

DMFI generated a gross profit of US\$47.3 million, lower by 3.6% versus prior year quarter of US\$49.0 million leading to lower margin of 17.6% from 20.3%. While sales rose 11.1% during the quarter, this was offset by increased promotions on fruit cup snacks and produce, higher costs of last year's pack driven by tin plate cost increase in the U.S. and unfavorable yields largely due to weather partially offset by savings from asset light strategy.

DMPL ex-DMFI generated sales of US\$152.8 million (inclusive of the US\$7.9 million sales by DMPL to DMFI which were netted out during consolidation) which were 5.9% higher than US\$144.3 million sales in prior year period. Higher sales were mainly driven by all major segments including Philippines, S&W packaged and exports of packaged pineapple products, partly offset by lower sales of fresh pineapples in China due to the pandemic's impact.

The strong sales performance in the first quarter resulted in DMPL ex-DMFI delivering higher gross margin of 30.3% from 27.9% in the same period last year. Higher volume and favorable sales mix driven by higher sales of retail channel in the Philippines, lower cost of inputs and pricing in line with inflation led to overall margin improvement, partly offset by lower sales of fresh pineapple to North Asia.

The Philippines domestic market continued to deliver a robust performance, with 18.0% sales increase in peso terms and 21.6% in US dollar terms. Growth was driven by higher volume, favorable sales mix and buoyed further by favorable forex. Faster growth was seen across all categories, especially behind flagship Del Monte brands of Spaghetti Sauce, Quick 'n Easy Meal Mixes and 100% Pineapple Juice. The relevance of these iconic Del Monte brands became magnified in a pandemic environment where consumers turned to healthy food and cooked more meals at home with the Company's culinary products. Category consumption was reinvigorated by building relevance of Tomato Sauce especially among young moms in their weekly family meals.

Strong performance in the Philippines was driven by retail channels, which surged 31.7%. On the other hand, the foodservice channel which accounted for 15% of sales pre-COVID, had shifted its focus to e-commerce and community delivery services, partially recouping declines caused by restaurant shutdowns since lockdown. Even as foodservice rebuilds with the re-opening of malls, this work will also create the foundation for a future increasingly reliant on e-commerce.



In July, Del Monte Philippines, Inc. (DMPI) entered the Dairy segment and successfully launched a new fruit yoghurt milk drink, Mr. Milk, across retail channels nationwide.

Sales of the S&W branded business declined by 19.4% in the first quarter as higher sales of shelf-stable packaged products such as canned pineapples, mixed fruits, beans and corn were offset by lower sales of fresh pineapples in China. Fresh pineapples sold through the foodservice channel - restaurants, hotels and airlines - were impacted though there had been some improvements at the end of the first quarter. The Group expects its Fresh business to grow in the remainder of the year.

DMPL's share in the FieldFresh joint venture in India was a US\$0.7 million loss, higher than prior year quarter share in losses of US\$0.2 million, due to lower sales from branded packaged products. The pandemic significantly impacted the foodservice category which accounted for half of total sales in India. However, retail and e-commerce sales continued to surge.

DMPL ex-DMFI generated an EBITDA of US\$31.4 million which was higher by 24.5% versus the same period last year mainly from factors discussed above. DMPL ex-DMFI generated a net profit of US\$14.2 million which was 13.8% higher versus the US\$12.5 million in the same quarter last year driven by strong operating results from the Philippine market and exports of packaged pineapples.

DMFI delivered an EBITDA of US\$10.4 million, up 10.3% versus the reported EBITDA but down 9.6% versus the recurring EBITDA in the prior year quarter due to lower gross profit as explained earlier page, higher logistics cost and G&A expenses.

The Group's EBITDA of US\$42.4 million was significantly higher than prior year quarter's reported EBITDA of US\$36.6 million and recurring EBITDA of US\$38.7 million due to higher sales, favorable sales mix and overall margin improvement in Asian operations. There were no one-off expenses recorded during the quarter.

The Group reported a net loss of US\$3.2 million for the quarter versus prior year quarter's net loss of US\$38.3 million. Last year's net loss included one-off expenses related to withholding taxes on DMPI's payment of dividend to the parent Company amounting to US\$39.6 million.

The Group reported a recurring net loss of US\$3.2 million as compared to last year's recurring net profit of US\$4.2 million.

Given the seasonality of the business, the first quarter is historically the lowest quarter of the Group.

The Group's cash flow from operations in the first quarter was US\$58.5 million, higher than last year's cash outflow of US\$38.8 million mainly from lower trade receivables, increase in trade and other payables partially offset by higher inventories from inventory build for the coming peak season. Last year's cash flow also included payment of final taxes on dividends from DMPI amounting to US\$39.6 million.

As at 31 July 2020, the Group's current liabilities exceeded its current assets by US\$152.2 million. This was mainly driven by the current portion of long-term loans of DMPI and DMPL that are due within FY2021. DMFI has successfully refinanced the Secured Loans through senior secured notes amounting to US\$500 million due

in 2025. DMPL and DMPI are also in the process of refinancing the current portion of long-term loans that are falling due in August 2020.

In May 2020, DMFI raised new financing of US\$1.3 billion consisting of a US\$500 million five-year bond issue, a new three-year ABL of US\$450 million, and equity of US\$379.5 million from DMPL, thereby recapitalizing DMFI's balance sheet.

DMFI issued US\$500 million aggregate principal amount of 11.875% senior secured notes due 2025, with original issue discount equal to 3% of the principal amount (the Notes). The Notes were offered to qualified institutional buyers within the United States pursuant to Rule 144A under the Securities Act of 1933, as amended (the Securities Act), and in offshore transactions to non-U.S. persons pursuant to Regulation S under the Securities Act.

DMFI also entered into a new US\$450 million asset-based loan facility due 2023 (the ABL Facility). Simultaneous with the Notes and the ABL Facility, DMPL invested US\$150 million in new preference equity in DMPL Foods Limited, the holding company of DMFI, and converted US\$229.5 million of Second Lien Repurchase Loans into common equity in DMFI.

DMPI recently applied for regulatory approval of its maiden bond issuance of up to PhP5 billion (US\$103 million), with an option to upsize to PhP7.5 billion (US\$155 million). The proposed offering consists of three and/or five-year maturity tranches. DMPI's credit rating for this bond is Aaa the highest rating assigned by the Philippine Rating Services Corporation. The proceeds of the offering will be used to refinance existing loans. The Company will announce updates in due course.

## QUARTERLY RESULTS

### SECOND QUARTER FY2021

The Group generated sales of US\$623.5 million for the second quarter of FY2021, higher by 11.6% versus the prior year quarter driven by higher sales in USA and Philippines from continued surge in demand brought about by the pandemic. The principal categories all experienced strong growth as consumers stayed home.

Del Monte Foods, Inc. (DMFI) generated US\$446.7 million or 71.7% of Group sales. DMFI's sales increased by 12.7% mainly due to pandemic-related demand increases. The main categories delivered robust growth as consumers chose healthy, shelf-stable products in response to COVID-19.

In August, DMFI introduced College Inn Savory Infusions, a delicious base for all dishes. They come in three varieties boosting the flavour of mains, sides and soups or they can be made into broth.

DMFI has launched a number of new products in recent years. New products contributed 5.4% to DMFI's total net sales in the second quarter.

DMFI generated a gross profit of US\$101.8 million, higher by 21.4% versus prior year quarter of US\$83.9 million leading to higher margin of 22.8% from 21.2%. This was mainly driven by favorable sales mix from higher sales of branded products in retail channel as well as lower trade spending, which more than offset higher prior year pack costs (as part of the sales during the second quarter still came from prior year's inventory) and increased freight costs.

DMPL ex-DMFI generated sales of US\$185.3 million (inclusive of the US\$8.5 million sales by DMPL to DMFI which were netted out during consolidation) which

were 8.2% higher than US\$171.2 million sales in prior year period. Higher sales were mainly driven by all major segments including Philippines, fresh pineapple and S&W packaged products.

The strong sales performance in the second quarter resulted in DMPL ex-DMFI delivering higher gross margin of 31.4% from 28.7% in the same period last year. Higher volume, favorable sales mix driven by higher sales of retail channel in the Philippines, and lower cost of inputs led to overall margin improvement.

In the Philippines, sales rose 10.4% in US dollar terms and 3.9% in peso terms driven by the beverage and culinary segments. The general trade and modern trade combined grew by 13.4% offsetting the decline in foodservice. The strong retail growth was driven primarily by the beverage category (led by immunity-building Del Monte 100% Pineapple Juice), and the culinary segment (led by Del Monte Quick 'n Easy meal mixes and Del Monte ketchup) as consumers continue to prepare more meals at home. The Company continues to highlight the health benefits of its product portfolio with targeted advertising, as well as meal planning and preparation with Del Monte Kitchenomics.

Sales of S&W shelf-stable packaged pineapple products improved significantly by 34.2% over last year with robust sales of canned pineapples. Sales of fresh pineapples, the majority of which are branded S&W, grew by 6.7% in the second quarter versus the same period last year, a turnaround from the 28% decline in the first quarter ending July due to the impact of the pandemic lockdown in China. The Company expects its Fresh business to continue growing in the remainder of the year with more consumers going to retail stores in North Asia.

DMPL's share in the FieldFresh joint venture in India was a US\$0.2 million loss, lower than prior year quarter's share in losses of US\$0.5 million, as business continues to rebound from the impact of COVID-19 on foodservice and QSR business. Retail and e-commerce sales continued to surge.

DMPL ex-DMFI generated an EBITDA of US\$36.8 million which was higher by 31.6% versus the same period last year mainly from the factors discussed above. DMPL ex-DMFI generated a net profit of US\$19.3 million which was 62.6% higher versus the US\$11.8 million in the same quarter last year driven by strong operating results from the Philippine market and exports of packaged pineapples.

DMFI delivered an EBITDA of US\$57.7 million, up 42.8% versus the recurring EBITDA in the prior year quarter due to higher gross profit as explained above, and lower marketing spend. DMFI generated a net profit of US\$9.1 million, a turnaround from quarters of losses in the past. There were no one-off items this quarter. Moreover, the plant closures last year, in line with the Company's asset-light strategy, and other cost saving initiatives delivered incremental savings of US\$10 million in the second quarter.

The Group's EBITDA of US\$94.4 million was a turnaround versus prior year quarter's reported EBITDA loss of US\$7.3 million mainly driven by improved operating performance and the presence of one-off expenses incurred on plant closures in the US last year. Stripping out last year's one-off expenses, the second quarter EBITDA was still higher against prior year quarter's recurring EBITDA of US\$69.5 million due to higher sales, favorable sales mix and overall margin improvement in both Asia Pacific and Americas operations.

The Group reported a net income of US\$21.9 million for the quarter, a turnaround versus prior year quarter's net loss of US\$37.4 million. Last year's net loss included one-off expenses of US\$53.3 million, net of taxes and NCI, mainly relating to plant closure costs and severance expenses in the US. Without the one-off expenses, net income was still higher against prior year quarter's recurring net income of US\$15.9 million.

The Group's cash outflow from operations in the second quarter was US\$123.5 million, higher than last year's cash outflow of US\$97.7 million mainly from higher receivables attributed to higher sales, lower payables and higher tax payments partly offset by higher operating profit this year. Cash flows are expected to improve in the seasonally stronger second semester with peak sales around Thanksgiving and Christmas, as well as Easter in the last quarter ending April.

In October 2020, Del Monte Philippines, Inc. (DMPI) successfully raised Php6.47 billion (US\$134 million) worth of fixed-rate bonds. The issuance, which consisted of three-year bonds at 3.484% pa interest rate and five-year bonds at 3.7563% pa, was oversubscribed. It was well-received by a good mix of retail and institutional investors that included insurance companies, retirement funds and asset management groups, among others. DMPI's credit rating for this bond is Aaa, the highest rating assigned by the Philippine Rating Services Corporation. The proceeds of the offering were used to refinance existing loans with lower cost funding and longer maturities.

### THIRD QUARTER FY2021

The Group generated sales of US\$628.4 million for the third quarter of FY2021, higher by

13.1% versus the prior year quarter driven by higher sales in USA, Philippines and international markets from continued surge in demand brought about by the pandemic. The principal categories all experienced strong growth as consumers stayed home.

Del Monte Foods, Inc. (DMFI) generated US\$440.0 million or 70.0% of Group sales. DMFI's sales increased by 12.3% due to higher sales of branded retail, co-pack and USDA. The main categories delivered robust growth as consumers chose healthy, shelf-stable products in response to COVID-19. E-commerce sales saw significant increase continuing the strong momentum.

DMFI has launched a number of new products in recent years. New products contributed 5.1% to DMFI's total net sales in the third quarter.

DMFI won a "Product of the Year" award, the world's largest consumer-voted award for product innovation. Winners were determined by the votes of 40,000 consumers in a national survey conducted by Kantar, a global leader in consumer research.

Del Monte Deluxe Gold Pineapple, a premium canned pineapple produced by Del Monte Philippines, Inc. (DMPI), and Del Monte Veggieful Pocket Pies won the award in the Fruit and Convenience Meal categories, respectively. These latest wins build on past recognition for Del Monte Veggie Bowls, Fruit Crunch Parfait and Pizzettas (2020), Fruit & Oats (2019), and Fruit Refreshers (2017).

DMFI generated a gross profit of US\$107.5 million, substantially higher by 73.1% versus prior year quarter of US\$62.1 million leading to much improved margin of 24.4% from

15.8%. This was mainly driven by favorable sales mix from higher sales of higher-margin branded products in retail channel, lower trade spending, lower costs driven by inputs and overheads as most sales came from current year inventory offsetting headwinds in freight cost, and cost savings from plant closures in the last financial year.

DMPL ex-DMFI generated sales of US\$200.6 million (inclusive of the US\$12.3 million sales by DMPL to DMFI which were netted out during consolidation) which were 17.9% higher than US\$170.2 million sales in the prior year period. Higher sales were mainly driven by all major segments including Philippines retail, exports of fresh and processed pineapples and packaged products.

The strong sales performance in the third quarter resulted in DMPL ex-DMFI delivering higher gross margin of 31.6% from 29.5% in the same period last year. Higher volume, favorable sales mix driven by higher sales to retail channel in the Philippines and exports of processed pineapples, better pricing in line with inflation, and lower cost of inputs led to overall margin improvement.

In the Philippines, sales rose 19.9% in US dollar terms and 13.8% in peso terms. Both retail channels of general trade and modern trade grew offsetting the decline in foodservice. DMPI also expanded its presence in e-commerce, investing in both digital capability and partnerships with leading online platforms Lazada and Shopee. Albeit from a low base, this resulted in significant growth in e-commerce sales during the lockdown period which continued even post-lockdown.

The strong revenue growth was driven by packaged fruit and culinary segments behind consumer campaigns promoting regular

## QUARTERLY RESULTS

cooking with Del Monte pineapples and tomato sauces, as consumers continued to prepare meals at home. Season-relevant recipes were highlighted vis-à-vis meal planning in Del Monte Kitchenomics, the Company's successful long-running recipe program. DMPI introduced limited edition Christmas products such as Del Monte Deluxe Gold and Fiesta Fruit Cocktail in smaller, festive clear cans that are perfect for smaller in-home celebrations during the pandemic. DMPI continues to highlight its product portfolio's health benefits with targeted advertising, particularly behind its beverage brands. The Company also launched the Tomato Sauté (Tomato Ginisa) pack in January, as a low-unit price offer for the popular Del Monte Tomato Sauce, in an effort to extend its use to everyday dishes.

Exports of processed pineapples and packaged products, including S&W, increased by 23.0% due to higher sales in Americas, Europe and Indian subcontinent as the Group's supply of pineapples improved in the second half. Sales of fresh pineapples, the majority of which are branded S&W, grew by 11.4% in the third quarter versus the same period last year. The Company expects its fresh business to continue growing in the fourth quarter with more consumers going to retail stores in North Asia and increased e-commerce sales.

DMPL's share in the FieldFresh joint venture in India was a US\$0.1 million loss, lower than prior year quarter's share in losses of US\$0.4 million, as business continued to rebound from the impact of COVID-19 on foodservice and QSR business. Retail and e-commerce sales continued to improve as B-to-B business recovers.

DMPL ex-DMFI generated an EBITDA of US\$39.8 million which was higher by 33.4% versus the same period last year mainly from

the factors discussed above. DMPL ex-DMFI generated a net profit of US\$23.7 million which was 51.5% higher versus the US\$15.7 million in the same quarter last year driven by strong operating results from the Philippine market and exports of processed pineapples and packaged products.

DMFI delivered an EBITDA of US\$61.2 million, up 135.4% versus the US\$26.0 million in the prior year quarter due to higher gross profit as explained above, and lower marketing spend. DMFI generated a net profit of US\$15.8 million from a loss of US\$13.5 million last year, a turnaround from quarters of losses in the past. There were no one-off items this quarter and minimal in the prior year quarter.

The Group's EBITDA of US\$99.0 million was higher versus prior year's US\$57.6 million mainly driven by improved operating performance with higher sales, favorable pricing in line with inflation, lower trade spending and overall margin improvement in both Asia Pacific and Americas operations.

The Group reported a net income of US\$30.2 million for the quarter, higher versus prior year quarter's net income of US\$6.7 million.

The Group's cash flow from operations in the third quarter was US\$209.0 million, higher than last year's US\$193.9 million mainly from higher operating profit and lower receivables.

### FOURTH QUARTER FY2021

The Group generated sales of US\$497.8 million for the fourth quarter of FY2021, lower by 22.0% versus the prior year quarter driven by lower sales in USA as prior year quarter sales benefited from the peak demand at the onset of the pandemic, an additional 53rd week

in prior year and deliberate exit from low margin private label sales.

Del Monte Foods, Inc. (DMFI) generated US\$328.2 million or 66.0% of Group sales. DMFI's sales decreased by 34.4% due to lower sales of branded retail coming off an extremely high base with peak pantry loading in March to April 2020, reduced promotions and lower private label sales. This was partly offset by lower trade spend and cash discounts. Market share, however, held or improved in all categories on an equivalent unit basis.

DMFI has launched a number of new products in recent years. New products contributed 6.8% to DMFI's total net sales in the fourth quarter.

DMFI generated a gross profit of US\$78.6 million, higher by 6.1% versus prior year quarter of US\$74.0 million leading to higher margin of 23.9% from 14.8%. This was mainly driven by lower pack costs from asset light strategy and higher tomato/fruit packs, improved pricing and reduced trade spend during Easter.

DMPL ex-DMFI generated sales of US\$189.3 million (inclusive of the US\$19.5 million sales by DMPL to DMFI which were netted out during consolidation) which were 29.3% higher than US\$146.4 million sales in the prior year period. Higher sales were mainly driven by all major segments including Philippine retail, S&W fresh pineapples and packaged business, and exports of non-branded processed pineapples and packaged products.

The strong sales performance in the fourth quarter resulted in DMPL ex-DMFI delivering higher gross margin of 29.0% from 25.9% in the same period last year. Higher sales from the Philippine market, S&W business and exports of processed pineapples and other packaged products, lower

product cost and better pricing in line with inflation led to overall margin improvement.

In the Philippines, sales rose 11.9% in US dollar terms and 6.1% in peso terms on higher retail and foodservice sales. Sales volume rose in its Convenience Cooking and Dessert, and Healthy Beverages and Snacks segments. The Company's spaghetti sauce, pasta, ketchup and packaged fruit products performed well as a result of an increase in home cooking, supported by consumer advertising campaigns anchored on the quality and nutrition of the Company's product portfolio and communications targeting specific use recipes and occasions. Beverage sales likewise improved, with Del Monte's equity associated with natural and healthy products allowing the company to benefit from the growing consumer preference for healthier beverages. This was further reinforced with communications highlighting that vitamins and minerals not only boost immunity, but also contribute to overall health.

The Group continued with its expansion plans with entry into fast-growing healthy snacking segment with the launch of Del Monte Potato Crisp Biscuits in February 2021.

Sale of S&W branded business increased by 31.0% in the fourth quarter mainly coming from higher sales of fresh pineapples in China, Japan and South Korea as well as higher sales of packaged pineapple products. The Group's branded pineapples are ranked number 1 in the pineapple category of China's JD.com and number 1 in the imported pineapple category of Pinduoduo.com.

DMPL's share in the FieldFresh joint venture in India was almost nil, compared to prior year

quarter's share in losses of US\$0.9 million, as business continued to rebound from the impact of COVID-19 on foodservice and QSR business. Retail and e-commerce sales continued to surge.

DMPL ex-DMFI generated an EBITDA of US\$33.6 million which was higher by 65.9% versus the same period last year mainly from the factors discussed above. DMPL ex-DMFI generated a net profit of US\$16.4 million which more than doubled versus the US\$7.8 million in the same quarter last year driven by strong operating results from the Philippine market, S&W branded business, and exports of processed pineapples and packaged products.

DMFI delivered an EBITDA of US\$41.2 million, up 20.4% versus the US\$34.2 million in the prior year quarter due to higher gross profit as explained above, and lower marketing spend. DMFI generated a net profit of US\$4.6 million from a loss of US\$18.4 million last year, a turnaround from quarters of losses in the past. There were no one-off items this quarter.

The Group's EBITDA of US\$73.1 million was higher versus prior year's US\$55.9 million mainly driven by improved operating performance across all segments driven by higher sales from the Philippine market, S&W business, and exports of packaged pineapple and other products, and significant improvement in DMFI gross margin performance. Furthermore, last year's EBITDA included one-off items from plant closures and severance amounting to US\$3.9 million.

The Group reported a net income of US\$14.5 million, a turnaround versus prior year quarter's net loss of US\$12.4 million. Last year's net loss included one-off expenses of US\$17.2 million from plant closure

and severance as well as write-off of deferred financing cost and interest rate swap settlement.

The Group's cash flow from operations in the fourth quarter was US\$176.9 million, lower than last year's US\$318.5 million mainly due to lower sales as explained above and lower trade and other payables.

## BUSINESS OUTLOOK

In an environment with increased emphasis on health and wellness, the Del Monte Pacific Group is well-positioned to respond to consumer trends given its nutritious and long shelf-life products which enable consumers to prepare meals at home and build their immunity. This trend has been supported with campaigns highlighting the functional health benefits of its products. The Group's iconic brands, Del Monte, S&W, Contadina and College Inn, are trusted names with over a century-long heritage of quality.

True to its vision, "Nourishing Families. Enriching Lives. Every Day.", the Group will continue to improve and expand its offering of high-quality products, while making these more readily available to consumers through traditional and digital channels including e-commerce, and through more convenient formats. Del Monte's strong brand equity and loyal following allows it to capitalize on growth opportunities in new, differentiated products in adjacent categories. It will also focus on business segments which are on trend, pursue innovation for more convenient, healthy and flavorful solutions. It will grow its branded business, while reducing non-strategic business segments. In the international market, it will continue to unlock market opportunities in China while further penetrating underserved markets. The Group aims to strengthen its market leadership domestically and internationally with these initiatives.

DMPL is well-positioned to build on the momentum achieved in FY2021 and expects to offset the impact of higher costs. The Group is proactively addressing inflationary impact from commodity headwinds and increased transportation costs through revenue and cost drivers including driving efficiencies and productivity across operations. Barring unforeseen circumstances, the Group expects to generate a higher net profit in FY2022.

The Group will continue to optimize its production facilities while implementing strict safety measures and protecting its people against COVID-19.

### USA

DMFI is well-positioned to increase profitability with better sales mix and management of costs.

We will continue to grow our branded business and rationalize the low-margin, unbranded business segments, which will improve our sales mix and margins. The e-commerce channel is expected to sustain its strong growth. We will continue to capitalize on the improved momentum of new products such as Del Monte Deluxe Gold premium canned pineapple, catering to consumer needs for nutritious, convenient and tasty food and snacks.

We will build on the strong turnaround we achieved through improvement in margins. Plans are in place to further drive margin enhancement through operational efficiencies, capacity expansion in packaging that enables direct labelling and deployment, and drive automation in plastic fruit cup segment. We also expect to benefit from lower prior year pack cost in the first half of FY2022.

### ASIA

The Del Monte Pacific Group will continue to expand its branded business in Asia, through the Del Monte brand in the Philippines, its most profitable business, where it is a dominant market leader.

S&W, both packaged and fresh, will continue to gain more traction as it leverages its distribution expansion in Asia and the Middle East.

The Group will drive revenue growth and margin improvement through the continued execution of its commercial strategy and operational excellence programs.

### Philippines

The Group will continue to build momentum in the convenience cooking and desserts category in the Philippines, capitalizing on trends highlighting the need for health and wellness and increased dependence on home cooking. In the healthy beverages and snacks category, we will further develop the new dairy and biscuits segments which we entered last year. We expect to grow beverages with the relaunch of Fit 'n Right drinks.

The Group will continue to drive increased consumption frequency among a wider base of consumers through investments in product innovation and renovation, expanded trade availability and integrated marketing communication. We will increase traditional trade penetration especially with the rise of community, neighborhood stores. We will expand our high-growth e-commerce channel leveraging third-party partnerships and the Kitchenomics ecosystem with over 3 million consumer base. Marketing, including digital communications, will continue to highlight health



*Home cooking with Del Monte*

and immunity as well as meal planning and preparation, aside from product quality and taste, in order to sustain growth.

#### **S&W**

The Group aims to maintain market leadership in premium fresh pineapple in key North Asian markets, especially China, where it is a market leader, through enhanced distribution relationships. We will expand store coverage for fresh pineapple in Tier 2-3 cities in China through new and existing distributors, and expand further in Japan and South Korea, where it is among the top three exporters, while also increasing e-commerce sales.

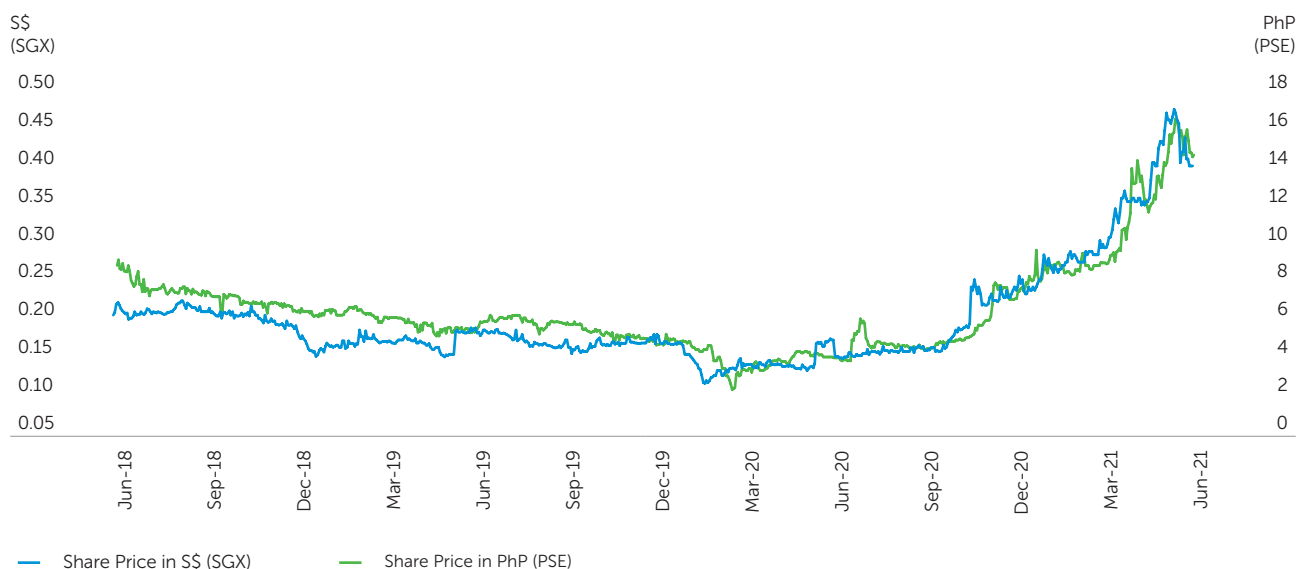
We will further grow value-added pineapple offerings such as Nice Fruit frozen pineapple sticks and Not From Concentrate pineapple juice. Prospects for frozen pineapple sticks are promising as fast food chains and convenience stores start to offer this product as a healthier dessert or snack alternative.

#### **India**

Pre-pandemic, B-to-B accounted for more than 50% of sales of FieldFresh, the Group's JV in India. In the past fiscal year, the leadership team had increased the share of retail sales as well as substantially tapped on e-commerce. This trend is expected to continue with broader and deeper reach in retail, sustained focus on e-commerce along with new product innovation and ongoing cost optimization efforts to mitigate unprecedented cost inflation.

# SHARE PRICE AND CALENDAR

## DEL MONTE PACIFIC SHARE PRICE ON THE SINGAPORE EXCHANGE AND THE PHILIPPINE STOCK EXCHANGE



## DEL MONTE PACIFIC SHARE PRICE HIGHLIGHTS\*

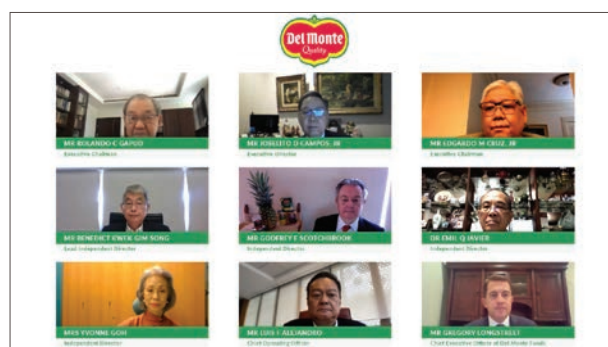
	IN SGX (S\$)				IN PSE (PHP)			
	up to 30 June 2021	2020	2019	2018	up to 30 June 2021	2020	2019	2018
Low	0.194	0.067	0.116	0.117	7.21	2.50	4.82	6.32
High	0.465	0.225	0.157	0.285	16.68	8.10	6.85	11.20
End of period	0.385	0.196	0.137	0.125	14.80	7.21	4.85	6.38
Average	0.294	0.114	0.137	0.200	10.80	4.72	5.91	8.67

\*Calendar Year basis

## CALENDAR FOR FY2022 (MAY 2021 - APRIL 2022)

<b>27 AUG 2021</b>	FY2021 Annual General Meeting
<b>9 SEP 2021</b>	1Q FY2022 results announcement
<b>15 DEC 2021</b>	2Q FY2022 results announcement
<b>10 MAR 2022</b>	3Q FY2022 results announcement
<b>23 JUN 2022</b>	4Q FY2022 results announcement

From December onwards, the schedule is indicative and is subject to changes. The final dates will be announced about two weeks before the results announcement.



Del Monte Pacific's virtual AGM



# RISK MANAGEMENT

## ENTERPRISE-RISK MANAGEMENT PROGRAM

The Del Monte Pacific Group has an established enterprise-wide risk management program that aims to provide a structured basis for proactively managing financial, operational, compliance, information technology and sustainability risks in all levels of the organisation.

Risk management is a regular board agenda item.

PRINCIPAL RISK	SPECIFIC RISK WE FACE	MITIGATION
<b>Inflationary Pressures</b>	Del Monte Foods (DMFI) generates more than 70% of the sales of Del Monte Pacific Group. Inflation and cost increase on raw materials, packaging, fuel, tin plates and labor may impact the company's margins unless these can be managed through cost reduction initiatives and the ability to adjust pricing.	<ul style="list-style-type: none"> <li>Expand plant direct shipment to minimize freight cost and explore giving incentives for customers who can pick-up their orders</li> <li>Expand the global sourcing strategy focusing on fruits</li> <li>Collaborate value engineering initiatives with cross-functional teams</li> <li>Renegotiate supplier contracts, vendor bidding and contracts by collaborating with a cross functional team and prioritize strategic sourcing</li> <li>Rationalize trade spending where gross margins are not in accordance to strategy</li> <li>Reduce conversion cost by 3% year-on-year</li> <li>Down gauge and downsize</li> </ul>
<b>Supply Chain Optimization and Excellence</b>	<p>The Group implemented its Asset-Light Strategy by reducing its manufacturing facilities and entered into supply agreements with third-party co-manufacturers which are subject to a number of regulations.</p> <p>Possible risks with these co-manufacturers include quality issues, productivity, safeguarding of assets, safety and environmental compliance. Unbudgeted costs on transportation, raw produce, weather and tin plate cost exacerbates the risks. Furthermore, the ability to hire seasonal and/or specialized labor has become a challenge.</p> <p>Sole source suppliers can cause business continuity, compliance and financial risks. Foreign suppliers may not have standards in place to meet the Group's requirements.</p> <p>Organization culture, resources, capabilities and resistance to change of the co-manufacturers, and unexpected cost increases may restrict DMFI from making necessary adjustments to its operations.</p>	<ul style="list-style-type: none"> <li>Put in place new plant management with strong leadership and transformation skills</li> <li>Implement a robust transformation program that instills ownership and accountability across the supply chain and support function to deliver the plans</li> <li>Standardize processes and procedures to control supply and costs, produce to demand, minimize waste and optimize the supply chain footprint</li> <li>Seek strategic partnerships with co-manufacturers to maximize production and find less seasonal options</li> <li>Evaluate distribution centers (DC) through an optimization assessment</li> <li>Conduct regular contract review to seek cost savings</li> <li>Maximize rail transportation to realize savings</li> <li>Monitor inventory issues regularly to proactively provide solutions</li> <li>Ensure labor availability during seasonal packing season</li> <li>Put in place a process with clear performance expectations and targets, and benchmarking per plant</li> </ul>

## RISK MANAGEMENT

PRINCIPAL RISK	SPECIFIC RISK WE FACE	MITIGATION
<b>Market Trends and Commercial Excellence</b>	<p>The Group's results depend highly on the performance of our products in the categories where we compete. Inability to meet the plan may result to impairment of goodwill and the Group's ability to fund operations, manage obligations, and maintain its reputation.</p> <p>While the Group sales grew in FY2021 on home consumption, there is no assurance that this trend will continue after restrictions are loosened.</p> <p>Consumer dining trends are shifting to fresh, convenient products away from the center of store. Consumers have strong preference to healthy, nutritious and sustainably grown or produced products, especially the younger generation.</p> <p>Price increases, inflation, promotional activities, acceptance of new products, private labels, customer service and execution are other market challenges the Group needs to hurdle to deliver the objectives.</p> <p>Trade promotion activity is still significant and requires proactive monitoring and analysis.</p>	<ul style="list-style-type: none"> <li>• Manage and monitor price gaps</li> <li>• Enhance sales processes to improve forecasting and a new profit mindset to increase gross margin</li> <li>• Implement brand rationalization to improve profitability and increase market share</li> <li>• Adjust price brackets to cover logistics cost</li> <li>• Innovate in new categories and on-trend snacking solutions</li> <li>• Limit private labels to select strategic customers</li> <li>• Establish new capabilities to expand the Group's presence in growing channels such as e-commerce through online retail sites</li> <li>• Enhance relevance of existing portfolio and brands through consumer communication and marketing strategy</li> <li>• Increase trade funding to reinstate price gaps</li> <li>• Implement a quarterly review of the business with executive management to address challenges</li> <li>• Monitor market trends and vaccine distribution leading to reopening of schools, offices and food service businesses</li> <li>• Minimize customer service issues</li> <li>• Improve new products forecast accuracy from added knowledge from customers, velocities and marketing support needed</li> <li>• Drive distribution in new channels</li> <li>• Identify categories and products that perform well</li> </ul>

PRINCIPAL RISK	SPECIFIC RISK WE FACE	MITIGATION
<p><b>Effective Systems and Automation</b></p>	<p>Cyberattacks can disrupt operations by exploiting weaknesses in network devices and servers, corrupting information and stealing confidential data which can lead to financial losses, among others.</p> <p>A good number of the Group's employees work from home during the pandemic. This poses a risk due to unsecured home networks and personal devices.</p> <p>New systems and systems enhancements are complex and resource intensive. This and the high turnover of IT leadership, business priorities, and ad hoc projects make it difficult to develop a long-term IT road map.</p> <p>Limited data analytics and reporting skills and tools provide little help in decision making. Cost consciousness resulted in short-term decisions not linked to the business strategy.</p>	<ul style="list-style-type: none"> <li>• Hired a new Chief Information Officer with extensive SAP, digitization and transformation experience to assess and develop a long-term IT road map</li> <li>• Prioritize IT systems and automation through an Executive Steering Committee</li> <li>• The Group develops and implements the following measures to counter and eliminate cyberattacks from outside sources: <ul style="list-style-type: none"> <li>– Amplify the use of Sophos Endpoint protection which provides visibility to devices connected to the network and scans for compliance</li> <li>– Implement best-in-class e-mail protection to improve anti-spam protection, executive spoofing and malicious e-mail cyberattacks</li> <li>– Dedicate a Security Incident Monitoring Group to address malicious activities</li> <li>– Adopt industry best practices to strengthen network security in updating security patches to the system and encrypting workstations</li> <li>– Enhance firewalls at every site and install monitoring solutions that provides alerts from applications and network hardware</li> <li>– Implement data privacy and protection and cybersecurity, awareness and training for all employees</li> <li>– Train remote workforce on home Wi-Fi network security</li> <li>– Deploy effective security governance to outside sites</li> </ul> </li> <li>• Address the vulnerabilities identified on the first batch of company that were subjected to Vulnerability Assessment and Penetration Testing (VAPT)</li> <li>• Ensure a second level of security and authentication in remote access to applications by integrating 2FA to key sites of Del Monte and other remote access applications</li> <li>• Reconfigure network resources to ensure that access to systems during remote work remains seamless even with the increase in work from home transactions</li> <li>• Create additional VPN channels to avoid the high utilization of VPN resources</li> <li>• The Group has engaged a third party to audit its systems and mitigate such risks</li> <li>• Maximize the use of SAP to address key activities in Supply Chain activities – warehouse management, deployment, inventory, supply and production planning</li> <li>• Implement solutions on Procurement reports, sales and promotion planning, toll manufacturing</li> <li>• Maximize CropTrak for growers' payment</li> </ul>

# RISK MANAGEMENT

PRINCIPAL RISK	SPECIFIC RISK WE FACE	MITIGATION
<b>Workforce Management - Seasonal Labor</b>	<p>In the U.S., seasonal labor is scarce and the minimum wage is high especially in California and Washington State. Challenges abound in locating, training, retraining and managing seasonal labor.</p> <p>Labor scheduling and availability during onsite packing scheduling is a challenge.</p>	<ul style="list-style-type: none"> <li>Automate work processes to reduce dependence on seasonal labor. Reduce inconsistencies by rolling-out standardized work and visual factory methodologies.</li> </ul>
<b>Talent and Culture</b>	<p>The Group's capability to acquire and retain talent has an impact on the execution of the strategic plan.</p> <p>Organizational changes can cause employee fatigue, increase workload and job uncertainty. Remote work in office-based roles may create a new sense of isolation and to some extent miscommunication among team members. These factors may result in a high turnover rate.</p>	<ul style="list-style-type: none"> <li>Strengthened leadership by hiring new talents in IT, Operations, Sales, Finance, Supply Chain and Sustainability</li> <li>Institute employee engagement, regular communication and clear goals to create a positive culture and retain talent</li> </ul>
<b>Product Supply</b>	<p>Challenges in planning our operations during the pandemic. Disruptions may increase our operating cost and impact the results of operations. Increased demand during the pandemic significantly reduced weeks supply and out of stock on fast moving items.</p> <p>Adverse weather conditions and competing crops could limit raw product supply and increase prices.</p> <p>Below plan pineapple tonnage brought about by climate change, pests and plant disease may affect our ability to meet our targets.</p>	<ul style="list-style-type: none"> <li>Optimize production facilities to meet demand</li> <li>Pack early season products and purchase early season products and prior year packs to increase inventory cover</li> <li>Develop alternate raw product sourcing and implement a global sourcing strategy</li> <li>Improve supply planning capability to match demand</li> <li>Manage plant nutrient by applying special doses of fertilizers to identified fields</li> <li>Sustain better root health thru better pest and plant disease management</li> </ul>

PRINCIPAL RISK	SPECIFIC RISK WE FACE	MITIGATION
<b>Effective Third Party Risk Management</b>	<p>DMFI has strategic relationships with a number of key third parties. The frequency and scale of use by the company raising regulatory expectations as to how organizations manage third party risks.</p> <p>These third parties include packaging suppliers, co-manufacturers and co-packers, global sourcing partners, accounting and IT partners and outsourced transportation.</p>	<ul style="list-style-type: none"> <li>• Pursue secondary or back-up suppliers where business continuity or relationship risks have a material impact to the Group</li> <li>• Negotiate a win-win approach for long-term relationship</li> <li>• Conduct regular contract review to seek cost savings</li> <li>• Perform a risk assessment of key strategic partners and communicate the risks and action plans</li> <li>• Implement a robust due diligence process for new or significant third parties</li> <li>• Consider a third party due diligence vendor for broader and deeper due diligence process</li> <li>• Conduct business reviews with clear key performance indicators addressing our priorities</li> <li>• Implement regular benchmarking to measure competitiveness</li> </ul>
<b>Operations</b>	<p>As an integrated producer of packaged, frozen and fresh fruit products for the world market, the Group's earnings are inevitably subject to certain other risk factors, which include general economic, market and business conditions, especially amid the coronavirus pandemic, change in business strategy or development plans, international business operations, production efficiencies, input costs and availability, disruption of logistics and transportation facilities, litigious counterparties, insurgent activities and changes in government regulations, including environmental regulations.</p> <p>In the Philippines, the local government unit in Bukidnon sets a minimum rental of pineapple lands at PhP25,000 per hectare per year. Non-compliant leases are deemed to have been amended by fixing the same amount of minimum rental. Non-compliance will merit recommendation for cancellation of business permits, environmental compliance certificate.</p>	<ul style="list-style-type: none"> <li>• Execute a long-term strategic plan and Annual Operating Plan with clear targets and accountabilities, supported by a BCP, especially in relation to the pandemic, risk management and a corporate sustainability program</li> <li>• Enhance relevance of existing products across key brands and segments through marketing strategy and consumer communication</li> <li>• Implement price adjustments to cover cost inflation</li> <li>• Optimize packing operations, procurement, logistics and transportation cost</li> <li>• Pursue productivity-enhancing and efficiency-generating work practices and capital projects</li> <li>• Implemented the P25K/Ha/yr for both new land acquisitions and renewal of contracts for areas in Bukidnon</li> <li>• Expand outgrowership programs</li> <li>• Improve current yield to reduce the need for higher land requirements</li> <li>• Continue to comply with new legislations on the environment, taxation and labor that affect operations and proactively develop strategies to reduce the impact of these regulations</li> <li>• Manage security risks in operating units in the Philippines by strengthening security measures and improving stakeholder relations in local communities</li> </ul>

## RISK MANAGEMENT

PRINCIPAL RISK	SPECIFIC RISK WE FACE	MITIGATION
<b>Environmental Risks</b>	<p>Production output is subject to certain risk factors relating to weather conditions, calamities, crop yields, crop diseases, contract growers and service providers' performance, leasehold arrangements and changes in regulations.</p> <p>There is no assurance that natural calamities or climate change will not materially disrupt the Group's business operations in the future or that the Group is fully capable to deal with these situations with respect to all the damages and economic losses resulting from these risks.</p> <p>New regulations in packaging format, recyclability of materials or packaging taxes may increase product cost.</p>	<ul style="list-style-type: none"> <li>• The Group develops and executes a long-term strategic plan and AOP, supported by risk mitigation measures</li> <li>• The Group also has in place disaster recovery plans and BCPs and has implemented programs and initiatives to mitigate the effects of climate change</li> <li>• The Group has Good Agricultural Practices certifications and complies with agricultural standards</li> <li>• Implement phase-out program for hazardous materials through replacement with alternative materials</li> <li>• Conducted safety training drills and chemical handling training which covers earthquake, firefighting, evacuation, medical response and chemical response drills</li> <li>• A strategic plan developed to address possible changes in regulations on packaging</li> <li>• Execute soil conservation initiatives and work on achieving Rainforest Alliance certification</li> <li>• Increase renewable energy sources by implementing solar power projects in its facilities in the Philippines</li> <li>• The Group also works with insurance brokers to assess the risk exposure and secure adequate insurance coverage, if cost effective</li> </ul>
<b>Innovation</b>	<p>The Group's branded business in the US, the Philippines and the Indian subcontinent through the Del Monte brand, and in Asia and the Middle East through the S&amp;W brand, is affected by evolving consumer preferences and trends.</p> <p>Product innovation is one of the Group's strategic pillars. The success of new product launches is a major driver to the attainment of the Group's strategic plan.</p>	<ul style="list-style-type: none"> <li>• Develop new products that capitalize on category trends, especially health and wellness, and generate growing sales and profits</li> <li>• Innovate and win in the frozen food category by addressing consumer needs</li> <li>• Ensure new product launches and platform criteria are met to improve likelihood of new product success and breakthrough by implementing the following measures: <ul style="list-style-type: none"> <li>– Shift to branded, value-added and packaged products and limit private label business</li> <li>– Leverage brand heritage for growth and position new products that address consumer needs and preferences</li> <li>– Fast track innovation projects that have oversight from the Executive Leadership Team</li> <li>– Prioritise effective execution and project management to improve margins, profitability and cash flow</li> </ul> </li> </ul>

PRINCIPAL RISK	SPECIFIC RISK WE FACE	MITIGATION
<p><b>COVID-19 Pandemic</b></p>	<p>The coronavirus pandemic could affect our business and results of operations. The Group may experience volatility in demand and supply of our products due to pantry-loading, supply chain challenges, lockdown restrictions, closing of businesses and unemployment, among others.</p> <p>In the Philippines, the slow vaccination roll-out may hamper the goal to jab 70% of its population to achieve herd immunity.</p> <p>The pandemic presents a risk to our employees' health and well-being and may reduce employee productivity due to illness, government restrictions, lack of reliable internet access and public transport.</p>	<ul style="list-style-type: none"> <li>• Capitalize on the Group's offering of health, wellness and nutrition, and long shelf life culinary products suited for home consumption as consumers stay at home and prepare more meals and snacks</li> <li>• Leverage improved momentum of new products catering to health and wellness</li> <li>• Leverage the trust in the Group brands' reputation for safety and reliability to sustain demand</li> <li>• Marketing, including digital campaigns, highlighting the functional health benefits of the Group's products</li> <li>• Foodservice to shift from dine-in to take-out business</li> <li>• Increase sales in e-commerce channel and direct to customer deliveries</li> <li>• Implement safeguards and protocols to minimize operational disruption, while adhering to government regulations on health and safety: <ul style="list-style-type: none"> <li>– Hasten the Company's vaccination roll-out plan</li> <li>– Implement the Business Continuity Plan (BCP)</li> <li>– Provide work-from-home arrangement based on mandated quarantine levels with technology support allowing employees to have continuous access to the ERP network, various applications, emails, files and other necessary information</li> <li>– Implement a travel ban and leverage the use of videoconferencing technology</li> <li>– Release updates such as health advisories, status of operations, action plans to all employees on the status of operations, and plans when employees can go back to work on site</li> <li>– Use personal protective equipment such as face masks, face shields and sanitizers provided by the company to employees; conduct temperature checks, maintain physical distancing, disinfect facilities, encourage frequent hand washing and other safety protocols</li> <li>– Partner with third party medical providers in case there is a need to test if employees are infected</li> <li>– Implement guidelines of global and national health agencies, including the Centre for Disease Control and Prevention, Department of Health, Department of Labor and Employment and Inter-Agency Task Force to protect our employees</li> </ul> </li> </ul>

# OUR SIX SUSTAINABILITY PILLARS

**Our Vision: Nourishing Families. Enriching Lives. Every Day.**

## PEOPLE

## PLANET



### Nourishing consumers

- Plant-based products
- Pineapples for immunity



### Preserving nature

- Carbon negative footprint
- 610k trees reforestation



### Nurturing Employees

- 3x Employer of the Year
- Phillips Memorial Hospital



### Strengthening Governance

- 4 Independent Directors
- 2x DMPL Best Managed Board Award



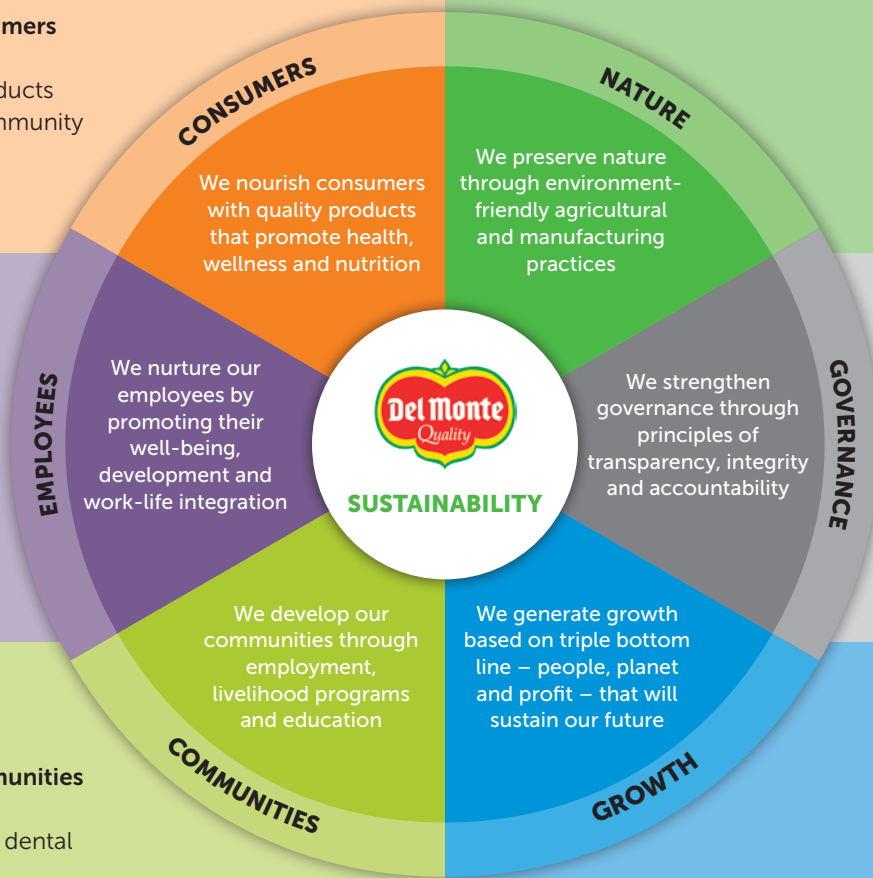
### Developing communities

- 24k medical and dental patients
- 200k people nourished in pandemic



### Sustaining growth

- Market leader with 95-year brand
- Essential food industry for nutrition



## PERFORMANCE



# OUR PERFORMANCE



CONSUMERS

PRODUCT QUALITY AND SAFETY

**100**

percent of DMPL-owned facilities with quality certification

HEALTH AND NUTRITION

**100**

percent of vegetable products sold in the US with positive nutrients

PRODUCT INNOVATION

**7**

winners of product of the year in various categories\*

TRACEABILITY

**4**

maximum number of hours to trace their product origin\*\*



EMPLOYEES

HUMAN RIGHTS AND LABOR STANDARDS

**100**

percent of third-party service compliant with DOLE's Labor Standards\*\*\*

DIVERSITY

**40**

percent of management are women

OCCUPATIONAL HEALTH AND SAFETY

**11**

percent reduction in the Group's total injuries

TALENT MANAGEMENT

**10**

average training hours per employee of the Group



COMMUNITIES

FEEDING AMERICA

**2,300,000**

USD worth of products donated to Feeding America and food banks

COMMUNITY HEALTH AND WELLNESS

**23,800**

patients who benefited from medical, mobile, and dental missions

ZEP2030

**500**

individuals uplifted from extreme poverty

DONATIONS

**400**

organizations benefited from DMPI's product donations during the pandemic



NATURE

BIODIVERSITY

**610,000**

indigenous and commercial trees planted by DMPI and partner organization

WATER MANAGEMENT

**26**

percent better than target water use ratio of DMPI manufacturing facilities

WASTE MANAGEMENT

**20**

percent reduction in total packaging materials used\*\*\*\*

ENERGY AND GHG EMISSIONS

**17**

percent of the cannery's power sourced from renewable energy



GOVERNANCE

ASEAN CORPORATE GOVERNANCE SCORECARD

**23**

ranking out of 100 Singapore-listed companies in 2018

SINGAPORE GOVERNANCE AND TRANSPARENCY INDEX

**15**

ranking out of 577 SGX-listed companies in 2020

SINGAPORE CORPORATE AWARDS

**14**

SCA awards since 2010

SECURITIES INVESTORS ASSOCIATION SINGAPORE

**7**

SIAS awards since 2001



GROWTH

ECONOMIC IMPACT

**100,000**

individuals who directly and indirectly depend on DMPI

GROWERS

**524**

total number of Del Monte growers in the US and Mexico

DEL MONTE PRODUCTS

**97**

percent of Del Monte products in the US are preservative-free

GROUP REVENUE

**2.2**

billion USD DMPL Group revenue

\* Winners determined by the votes of 40,000 consumers in a national survey conducted by Kantar, a global leader in consumer research  
 \*\* British Retail Consortium standard  
 \*\*\* Department of Labor and Employment in the Philippines  
 \*\*\*\* Reduction in packaging materials used in the Philippines in the last 10 years

For more information, please refer to DMPL's FY2021 Sustainability Report.

# DMPL CONTRIBUTION TO THE UN SUSTAINABLE DEVELOPMENT GOALS

## 1 NO POVERTY



- **24,000 employees** and service providers contribute to DMPL's operations.
- **About 500 individuals** were uplifted from poverty through the Del Monte Foundation's participation in Zero Extreme Poverty 2030 (ZEP2030) Movement.



## 2 ZERO HUNGER



- DMFI donated **\$2.3 Million** to the American Conscious Alliance, Convoy of Hope, and other food banks.
- Donated various food products to over **200,000 individuals in indigent communities** and frontline workers in over **50 medical facilities** during the pandemic.



## 3 GOOD HEALTH AND WELL-BEING



- In partnership with Going Great, DMFI reached out to more than **5 Million children**, focusing on healthy eating and growing vegetables.
- The Foundation served around **23,800 patients** through its medical missions.



## 4 QUALITY EDUCATION



- Around **261 high school and college students** were granted scholarships in various schools in FY21.
- The Foundation provided pre-school learning aids and materials to **19 schools**.



5 GENDER EQUALITY



- The workforce has a ratio of **63% men** and **37% women**.
- About **40%** of management are women.



6 CLEAN WATER AND SANITATION



- **225 sanitary toilets** were built by the Foundation for families residing near the plantation in the Philippines.
- Installed **25 water systems** which helps around **154 households**.



7 AFFORDABLE AND CLEAN ENERGY



- The U.S. Hanford Facility has **6,400 solar panels** which generates **1.2 MW of electricity**.
- Renewable energy generated **2.8 MW of electricity** and supplied **17% of Bugo cannery's power** requirement in FY21.



8 DECENT WORK AND ECONOMIC GROWTH



- Funded **81 graduates** from 2 TESDA certified training disciplines.
- **50 members of an Indigenous Group** underwent training in beads-making and mats-weaving as part of the Foundation's livelihood projects.



# DMPL CONTRIBUTION TO THE UN SUSTAINABLE DEVELOPMENT GOALS

## 9 INDUSTRY, INNOVATION AND INFRASTRUCTURE



- Our **100% Pineapple Juice** contains functional benefits to strengthen immunity, promote detoxification, and lower bad cholesterol.
- Veggieful Pocket Pies was awarded the **2021 Mindful Award** for Frozen Snack Product of the Year.
- Del Monte Gold won the **Product of the Year** in the Fruit Category conducted by Kantar.



## 10 REDUCED INEQUALITIES



- DMFI donated **\$185,000** to the National Black Farmers' Association, Asian-American Pacific Islanders, Anti-Racism and Intersectional Justice Fund, and other regional, racial justice charities.
- DMPI has a **Standard Against Discrimination** that promotes a culture of equality in the workplace.



## 11 SUSTAINABLE CITIES AND COMMUNITIES



- Around **18,300 farm and production workers, and service providers** work in Del Monte Philippines.
- Plantation employees reside with their families in **1,320 company-owned housing units** in the Philippines.



## 12 RESPONSIBLE CONSUMPTION AND PRODUCTION



- Reduced about **3,000 metric tons** of materials which amounted to **\$2.7 Million** savings in the last **10 years**.
- Our waste-to-energy facility ensures **100% wastewater treatment** before discharge to Macajalar Bay.



**13** CLIMATE ACTION



- **490,382 MT CO<sub>2</sub>** equivalent net carbon sequestration making DMPI carbon negative.
- DMPI planted around **60,000 indigenous and commercial trees** that contributed about **7,100 MT CO<sub>2</sub>** equivalent in FY21.



**14** LIFE BELOW WATER



- Cleansed Bugo Facility water discharge at Macajalar Bay has Biochemical Oxygen Demand levels better than government mandated **100mg / ltr.**
- Water usage ratio of the DMPI bottling plant is **9.72 liters**, within its **5-year goal.**



**15** LIFE ON LAND



- DMPI, the Foundation, and our cooperative partner DEARBC planted **around 610,000 indigenous and commercial trees** in different areas of the plantation in Bukidnon.



**16** PEACE, JUSTICE AND STRONG INSTITUTIONS



- Our Human Rights policy is aligned with UN Guiding Principles on Business and Human Rights, International Bill of Human Rights, and International Labor Organization.
- DMPL **ranked 15th among 577 Singapore-listed companies** in the SG Governance and Transparency Index in August 2020.
- Del Monte respects the right of employees who are members of unions through **collective bargaining agreements** to maintain industrial peace.



# DMPL CONTRIBUTION TO THE UN SUSTAINABLE DEVELOPMENT GOALS

## 17 PARTNERSHIPS FOR THE GOALS



- DMPI partnered with over **400 organizations** to alleviate hunger during the pandemic.
- DMFI is a **mission partner** of Feeding America.



**NOURISHING FAMILIES.  
ENRICHING LIVES.  
EVERY DAY.**

# CORPORATE GOVERNANCE

Del Monte Pacific Limited (Company or DMPL) is committed to the highest standards of corporate governance and supports the principles of openness, integrity and accountability advocated by the Singapore Exchange Securities Trading Limited (SGX-ST), and similarly upheld by The Philippine Stock Exchange, Inc. (PSE) and the Philippine Securities and Exchange Commission (SEC).

The Board of Directors (Board) and Management are also committed to use their best endeavors to align the Company's governance framework with the recommendations of the 2018 Code of Corporate Governance issued on 6 August 2018 by the Monetary Authority of Singapore (MAS) (2018 Code) and the SEC Code of Corporate Governance for Publicly Listed Companies which took effect on 1 January 2017 (SEC CG Code), as well as the Singapore Governance and Transparency Index (SGTI) and the ASEAN Corporate Governance Scorecard (ACGS).

The Company confirms that it has adhered to the principles and provisions set out in the 2018 Code and principles and recommendations set out in the SEC CG Code, where applicable, and has identified and explained areas of non-adherence in this report (Report).

This Report describes the Company's corporate governance policies and practices with specific reference made to each of the principles and provisions of the 2018 Code in compliance with the Listing Manual of the SGX-ST.

## BOARD MATTERS

### Principle 1

#### *The Board's Conduct of Affairs*

The Board oversees Management and ensures that the long-term interests of the Company's shareholders are served.

The Board provides entrepreneurial leadership and sets the strategic direction for the Company which includes sustainability matters. A section of the Company's Sustainability Report can be found in the "Sustainability" section of this Annual Report. (The complete Sustainability Report is available for download from [www.delmontepacific.com](http://www.delmontepacific.com) and upon request starting September 2021).

The Board is responsible for the overall policies and integrity of the Group to ensure success. The Board will, among other things, review on an annual basis: (i) the vision and strategy of the Company; and (ii) Management's performance. The Board had, on 23 June 2021, reviewed and confirmed the vision and strategy of the Company.

The Board has adopted a set of internal guidelines specifying matters requiring the Board's approval. These include approval of the Group's strategic plans, appointment of Directors and Key Management Personnel, annual budgets, major investment proposals, and review of the financial performance of the Group. Key Management Personnel refers to the CEO and other persons having authority and responsibility for planning, directing, and controlling the activities of the Group. The Board, on the recommendation of the Remuneration and Share Option Committee (RSOC), also approves all remuneration matters of Directors and Key Management Personnel.

Management are also given clear directions on matters (including set thresholds for certain operational matters relating to subsidiaries) that require the Board's approval.

Certain material corporate actions or material transactions that require the Board's approval include:

- the Group's strategic plans;
- the Group's annual operating plans (AOP);
- quarterly results announcements;
- annual results and financial statements;
- issuance of shares or securities, and grant of share awards or options;
- Board succession plan;
- remuneration and HR matters;

## CORPORATE GOVERNANCE

- declaration of dividends;
- convening of shareholders' meetings;
- merger and acquisition transactions;
- certain interested person transactions;
- major transactions and investments exceeding certain thresholds;
- capital expenditure exceeding certain material limits;
- gearing levels and financial risk appetite of the Group; and
- succession plans for Directors and Key Management Personnel, including appointments and the appropriate level of compensation.

The Company's Memorandum of Association and Articles of Association requires Directors to abstain from participating in Board discussions on a particular agenda item if they are conflicted. In addition, all Directors are required to declare if they have a conflict of interest in any corporate transactions, and to voluntarily recuse themselves from all discussions and decisions pertaining to such corporate transactions.

The Board likewise reviews and approves all corporate actions for which shareholders' approvals are required.

To facilitate effective management, certain functions have been delegated to various Board Committees, each of which has its own written terms of reference (TOR) and whose actions are reported to, and monitored by, the Board.

The Board Committees, namely, the Audit and Risk Committee (ARC), the Nominating and Governance Committee (NGC), and the RSOC support the Board in discharging its responsibilities. The role and responsibilities of each of the Board Committees are set out separately in this Report. Each committee has been constituted with clearly written TOR that set out its duties, authorities and accountabilities. The TOR are reviewed on a regular basis, at least once annually, to ensure continued relevance and consistency with the 2018 Code and the SEC CG Code.

To achieve its goals, the Board ensures that the Company is equipped with the necessary financial, operational and human resources. The Board, together with Management, shapes the Company's values and standards to be more strategic, innovative, and global in its mindset and outlook.

The Board works closely with Management to drive the Group's business to a higher level of success. Management is accountable to the Board and its performance is reviewed by the Board annually. The Board approves the AOP with key performance metrics. The Board then sanctions and works with the Del Monte Performance Management System as a tool for alignment on annual key result areas (key results performance objectives, with assigned weightage and ratings).

The Board has also put in place a framework of prudent and effective controls that allows risks to be assessed and managed, including the safeguarding of shareholders' interests and the Company's assets.

The Board ensures that obligations to shareholders and other stakeholders are understood and complied with. Stakeholders include shareholders, business partners, suppliers, communities (in areas where the Group has a presence), customers and employees. With the Company Secretary's assistance, the Board and Management are kept continually apprised of their compliance obligations and responsibilities arising from various regulatory requirements and changes.

The Board meets at least quarterly, or more frequently when required, to review and evaluate the Group's operations and performance, and to address key policy matters.

Board meetings are scheduled to enable the Board to perform its duties. An annual calendar of meetings is prepared before the start of each financial year. Management endeavors to provide Board papers to the Board at least five business days before the date of meetings.

During the year under review, the Board held five meetings. The Company's Articles of Association allow for tele-conference and video-conference meetings to facilitate participation by Board members and Management. In addition, typically during a financial year, Board meetings are held twice in the United States and once in the Philippines, where the Company's key subsidiaries, Del Monte Foods, Inc. and Del Monte Philippines, Inc., respectively operate. This allows



## CORPORATE GOVERNANCE

the Board to develop a good understanding of the Group's businesses and to promote active engagement with the Group's Key Management Personnel.

### Attendance for FY2021 (from 1 May 2020 to 30 April 2021)

Directors	Board Meetings	Audit and Risk Committee Meetings	Remuneration and Share Option Committee Meetings	Nominating and Governance Committee Meetings	Annual General Meeting	General Meeting
Mr. Rolando C. Gapud	5	NA	NA	1	1	1
Mr. Joselito D. Campos, Jr.	5	NA	NA	NA	1	1
Mr. Edgardo M. Cruz, Jr.	5	NA	NA	1	1	1
Mr. Benedict Kwek Gim Song	5	4	2	1	1	1
Mr. Godfrey E. Scotchbrook	5	4	2	1	1	1
Dr. Emil Q. Javier	5	4	2	1	1	1
Mrs. Yvonne Goh	5	4	2	1	1	1
<b>Total No. of Meetings Held</b>	<b>5</b>	<b>4</b>	<b>2</b>	<b>1</b>	<b>1</b>	<b>1</b>

New Directors undergo an orientation program whereby they are briefed by the Company Secretary on their obligations as Directors, as well as the Group's corporate governance practices, and relevant statutory and regulatory compliance issues, as appropriate. They are also briefed by Management on the Group's industry and business operations. Ongoing orientation includes visits to the Group's plantation and manufacturing facilities for Board members to gain a first-hand understanding and appreciation of the Group's business operations. During the year under review, there were no new Director appointments in the Company.

Timely updates on developments in accounting matters, legislation, jurisprudence, government policies and regulations affecting the Group's business and operations are likewise provided to all Directors. The Board was duly updated on the 2018 Code and SEC CG Code, as well as on any developments or changes to relevant laws and related matters. The Board also receives regular training updates on matters affecting the Group's business and operations. In addition, all Directors are required to undergo annual continuing training as may be relevant to the effective discharge of their responsibilities, at the expense of the Company, as set out in the table below:

### DIRECTORS AND OFFICERS TRAINING AND SEMINARS ATTENDED IN FY2021 (MAY 2020 – APRIL 2021)

Date	Location	No. of hours	Training/Seminar/Conference	Organizer	Attendees
14 Apr 2020	Online	1.0	COVID-19: Implications for the Global Economy and Societies	Chief Executives Organization	Godfrey Scotchbrook
28 May 2020	Online	1.0	The Economic Impact of the Coronavirus on Asia	Chief Executives Organization	Godfrey Scotchbrook
3 Jun 2020	Online	1.0	Post COVID World: Global Supply Chains Re-alignment	Young Presidents' Organization	Godfrey Scotchbrook
5 Jun 2020	Online	1.0	Special Discussion on Key Consumer Trends in a Post-COVID Landscape	Rabobank	Ignacio Sison
12 Jun 2020	Online	1.0	Strategic Litigation against Lawful Participation (SLAPPs) in Southeast Asia: Legal Frameworks to protect Human Rights Defenders (HRDs)	Business and Human Rights Resource Centre	Antonio Ungson
29 Jul 2020	Online	1.0	Challenges and Considerations of Virtual Shareholder Meetings	Singapore Institute of Directors	Yvonne Goh, Benedict Kwek, Godfrey Scotchbrook and Antonio Ungson

## CORPORATE GOVERNANCE

Date	Location	No. of hours	Training/Seminar/Conference	Organizer	Attendees
18 Aug 2020	Online	1.0	Economic and Strategic Update: Who is Winning?	Young Presidents' Organization	Godfrey Scotchbrook
17 Sep 2020	Online	1.0	How to Handle a Pandemic Crisis: The Future of the Virus	Chief Executives Organization	Godfrey Scotchbrook
17 Oct 2020	Online	4.0	Risk Management in the Age of the Pandemic and Digital Transformation	Philippine Institute of Corporate Directors	Emil Javier
19 Oct 2020	Online	1.0	Here Be Dragons: The Economy and Financial Markets in 2020	Chief Executives Organization	Godfrey Scotchbrook
27 Nov 2020	Online	1.0	Our Pandemic Response and the UN Sustainable Development Goals	Del Monte Pacific Ltd.	Ignacio Sison
3 Dec 2020	Online	3.0	Best Practices in Sustainability Reporting for Publicly-Listed Companies Best Practices for Successfully Managing OFAC, OFSI, and EU Sanctions for Global Businesses: An Executive Briefing for Board Directors and Management as an Anti-Corruption Program	Center for Global Best Practices	Joselito Campos, Jr.
4 Feb 2021	Online	1.0	The Future of Fresh Food E-Commerce in China: Implications for Food Suppliers	Rabobank	Ignacio Sison
16 Mar 2021	Online	1.0	Digital Transformation	Chief Executives Organization	Godfrey Scotchbrook

The NGC has formalized procedures for the selection, appointment and re-appointment of Directors. Letters of appointment are issued to new Directors setting out their duties, obligations, and terms of appointment, as appropriate.

The Board is of the view that all Directors objectively discharged their duties and responsibilities at all times as fiduciaries, in the best interest of the Company.

The Board had received the Best Managed Board (Gold) Award twice from the Singapore Corporate Awards (for companies with a market capitalization of between S\$300 million to less than S\$1 billion), and it will continue to uphold the Company's high standards of corporate governance.

### Principle 2

#### **Board Composition and Guidance**

The Board comprises seven Directors, three of whom are Executive Directors. The four Non-Executive Directors are Independent Directors. The composition of the Board is as follows:

Mr. Rolando C. Gapud	Executive Chairman
Mr. Joselito D. Campos, Jr.	Managing Director and CEO
Mr. Edgardo M. Cruz, Jr.	Executive Director
Mr. Benedict Kwek Gim Song	Lead Independent Director
Mr. Godfrey E. Scotchbrook	Independent Director
Dr. Emil Q. Javier	Independent Director
Mrs. Yvonne Goh	Independent Director

The profiles of the Directors, including information on their appointments and re-appointments, are set out in the "Board of Directors" section of this Report.

## CORPORATE GOVERNANCE

The Board is of the view that a strong element of independence is present on the Board with Independent Directors making up a majority of the Board. The Board exercises objective and independent judgement on the Group's corporate affairs. No individual or group of individuals dominates the Board's decision-making.

The Non-Executive Directors contribute to the Board process by monitoring and reviewing Management's performance against pre-determined goals and objectives. Their views and opinions provide an alternative and objective perspective to the Group's business. The Directors exercise independent judgement and discretion on the Group's business activities and transactions, in particular, in situations involving conflicts of interest and other complexities.

The NGC, on an annual basis, determines whether or not a Director is independent, taking into account the 2018 Code's definition.

Independence is taken to mean that Directors are independent in conduct, character and judgement, and have no relationship with the Company, or its related corporations, its substantial shareholders or its officers that could interfere, or be reasonably perceived to interfere, with the exercise of the Director's independent business judgment in the best interest of the Company. Disclosures of Directors' interests and their interest in transactions are standing agenda items in all Board meetings, and such disclosures would be circulated and tabled for Board members' information, as appropriate.

The Board considers the existence of relationships or circumstances, including those identified by the listing rules of the SGX-ST and the Practice Guidance, that are relevant in its determination as to whether a Director is independent. Such relationships or circumstances include the employment of a Director by the Company or any of its related corporations during the financial year or in any of the past three financial years; a Director who has an immediate family member who is, or has been in any of the past three financial years, employed by the Company or any of its related corporations and whose remuneration is determined by the RSOC; a Director who has been on the Board for an aggregate period of nine years.

The 2018 Code states that the independence of any Director who has served on the Board beyond nine years from the date of his/her first appointment should be subject to particularly rigorous review.

Consistent with previous practice, the NGC had undertaken a rigorous review of the independence of each Independent Director, including those whose tenure had exceeded nine years from the date of their first appointment. Led by the NGC Chairperson and facilitated by Boardroom Corporate & Advisory Services Pte. Ltd., the Company's external corporate secretarial service provider, the assessment was conducted by means of a confidential and incisive questionnaire completed by each Director and a declaration of independence completed by each Independent Director.

As part of this rigorous review, Board members were asked to share their observations on how each of the Independent Director whose tenure had exceeded nine years, namely Messrs. Benedict Kwek Gim Song, Emil Q. Javier and Godfrey E. Scotchbrook, has demonstrated his independence on the Board. Board members were invited to cite, as appropriate, specific instances and examples.

The results were analyzed and discussed at the NGC and Board meetings. It was concluded that there is a strong sense of independence among all Board members. Management is constantly challenged and questioned on proposals that come before the Board with all Directors engaging in thorough and robust discussion and deliberation, taking into consideration the interest of the Group's stakeholders.

Based on the assessment, Messrs. Benedict Kwek Gim Song (first appointed on 30 April 2007), Emil Q. Javier (first appointed on 30 April 2007) and Godfrey E. Scotchbrook (first appointed on 28 December 2000) have each demonstrated independent mindedness and conduct at Board and Board Committee meetings. The NGC is also of the firm view and opinion that these Directors continue to exercise independent judgment in the best interest of the Company in the discharge of their duties as Directors, and their more than nine years of exemplary service on the Board have not in any way affected their independence. Throughout their tenure in office they had continually challenged and provided constructive feedback to Management.

## CORPORATE GOVERNANCE

Each member of the NGC had abstained from deliberations in respect of the assessment on his own independence.

The Directors also bring invaluable experience, extensive business network and expertise in specialized fields, such as strategic planning, mergers and acquisitions, corporate finance and restructuring, accounting, marketing and business development, risk and crisis management, corporate communications, investor relations, corporate governance and agronomy.

The size, composition, range of experience and the varied expertise of the current Board allow discussions on policy, strategy, and performance to be critical, informed and effective.

The Board has adopted a Board Diversity Policy which recognizes the importance of diversity. The Board firmly believes that its effectiveness and decision-making will be enhanced as it harnesses the variety of skills, industry and business experiences, gender, age, ethnicity and culture, geographical background and nationalities, tenure of service, and other distinguishing qualities of its own diverse Board.

The NGC is responsible for administering this policy and for evaluating it annually.

During the year under review, the Independent Directors had met at least once without the presence of the Executive Directors and Management.

### **Principle 3**

#### ***Chairman and Chief Executive Officer***

There is a clear division of executive duties and responsibilities in the Company, providing checks and balances to ensure that there is no concentration of power, in any one individual and that accountability is increased. The Company's business is managed and administered by the Managing Director and CEO, Mr. Joselito D. Campos Jr., while the Board is headed by Mr. Rolando C. Gapud as Executive Chairman. The Chairman of the Board and the CEO are not related to each other.

The duties of the Executive Chairman include, among other things, providing leadership to the Board and ensuring the effectiveness of the Board in all aspects, leading the Company in its relationships with stakeholders and setting the course for the Company to reach greater heights. He works closely with the CEO, as well as the business unit heads on strategic planning. The Executive Chairman leads the Board in charting the strategic roadmap of the Company including setting the vision and the key initiatives to achieve it. He is in the forefront of any acquisitions, joint ventures, and strategic alliances of the Company.

The Executive Chairman also sets the tone of Board meetings to encourage proactive participation and constructive discussions on agenda topics. At Board meetings, he ensures that adequate time is allocated for discussion of all agenda items, in particular, discussions on strategic matters and issues. Constructive discussions between the Board and Management are encouraged, as with Executive Directors and Non-Executive Directors. The Executive Chairman ensures that Directors and shareholders alike, receive clear, timely and accurate information from Management, thus maintaining the Company's high standards of corporate governance.

The duties of the CEO include, among other things, determining the Company's strategic direction, formulating, executing and implementing the strategic plan together with its Key Management Personnel. He communicates and implements the Company's vision, mission, values and overall strategy, and promotes any organization change in relation to the same. He oversees the operations of the Company and manages the human and financial resources in accordance with the strategic plan. The CEO ensures that he has an in-depth working knowledge of the Company's industry and market and keeps up to date with developments in both. He also directs, evaluates and guides the work of the Company's Key Management Personnel, provides the Board with timely information, and interfaces between the Board and Management. He builds the corporate culture and motivates the Company's employees and serves as the link between the Company and its stakeholders.

# CORPORATE GOVERNANCE

## Lead Independent Director

Mr. Benedict Kwek Gim Song acts as the Lead Independent Director and is the principal liaison to address shareholders' concerns, for which direct contact through normal channels of the Chairman, CEO or Management has failed to resolve, or for which such contact is inappropriate. His role as Lead Independent Director includes the following:

- Act as liaison between the Independent Directors and the Chairman of the Board, and lead the Independent Directors to provide a non-executive perspective in circumstances where it would be inappropriate for the Chairman to serve in such capacity, and contribute a balanced viewpoint to the Board;
- Advise the Chairman of the Board as to the quality, quantity and timeliness of information submitted by Management that is necessary or appropriate for the Independent Directors to effectively and responsibly perform their duties;
- Assist the Board in better ensuring compliance with, and implementation of, governance guidelines; and
- Serve as a liaison for consultation and communication with shareholders.

The Lead Independent Director is available to shareholders when they have concerns and for which contact through the normal channels of communication with the Chairman or Management are inappropriate or inadequate. Questions or feedback can be submitted via email to the Lead Independent Director at ben.kwek@delmontepacific.com.

## **Principle 4**

### ***Board Membership***

The Nominating Committee was set up on 7 February 2003 and renamed on 29 June 2017 as the Nominating and Governance Committee to include corporate governance matters in its functions. It currently comprises the following six members, a majority of whom, including the Chairperson, are Independent Directors:

Mrs. Yvonne Goh	NGC Chairperson
Mr. Benedict Kwek Gim Song	Member
Mr. Godfrey E. Scotchbrook	Member
Dr. Emil Q. Javier	Member
Mr. Rolando C. Gapud	Member
Mr. Edgardo M. Cruz, Jr.	Member

The main activities of the NGC are outlined in the commentaries on "Board Composition and Guideline", "Board Membership" and "Board Performance" of this Report.

Under its TOR, the NGC is responsible for reviewing the Board's composition and effectiveness, determining whether Directors possess the requisite qualifications, skills, experience and expertise to meet the Company's needs, and whether their independence is compromised. The NGC also oversees succession planning for Directors, the CEO and Key Management Personnel of the Group. The NGC is also tasked with ensuring compliance with, and proper observance of, corporate governance principles and practices recommended by the 2018 Code and principles and recommendations of the SEC CG Code.

All appointments and re-appointments of Directors are first reviewed and considered by the NGC before recommending them to the Board for approval. The NGC has formalized this process and has adopted procedures for the selection, appointment and re-appointment of Directors in order to increase transparency of the nominating process.

The NGC evaluates the balance of skills and competencies on the Board and, in consultation with the Chairman of the Board determines the qualifications and expertise required for a particular appointment.

## CORPORATE GOVERNANCE

The NGC does not usually but may consider engaging the services of search consultants to identify prospective Board candidates if the need so arises. The NGC currently considers recommendations and referrals from other sources, provided the prospective candidates meet the qualification criteria established for the particular appointment.

The NGC undertakes the process of identifying the calibre of Directors aligned with the Company's strategic directions. The NGC evaluates the suitability of a prospective candidate based on his/her qualifications and experience, ability to commit time and effort in the effective discharge of duties and responsibilities, independence, past business and related experience, and track record. The NGC also identifies any core competencies that will complement those of current Directors on the Board.

There are no alternate Directors appointed.

The NGC is also tasked with reviewing the performance and contribution of the Directors in order to consider them for re-election or re-appointment. The NGC will review, in particular, the Directors' attendance and participation at meetings of the Board and Board Committees, and their efforts and contributions towards the success of the Group's business and operations.

The NGC reviews and determines the independence of each Director on an annual basis.

Details of each Director's academic and professional qualifications, directorships or chairmanships in other companies, and other principal commitments (where applicable) are presented in the "Board of Directors" section of this Annual Report.

DMPL's policy on Directors' conflict of interest states that Directors should consult the Chairman of the Board and the Chairperson of the NGC prior to accepting any appointments to the Board of Directors or advisory Board of another listed company or its principal subsidiaries, or any other principal commitments so that such appointments may be considered by the Board in accordance with corporate guidelines and the said policy.

In cases where a Director has multiple Board representations, the NGC also assesses whether such Director has been adequately carrying out his duties as a Director of the Company.

To address competing time commitments when Directors serve on multiple boards, the Board had set a maximum limit of four directorships and/or chairmanships that Executive Directors may hold concurrently in listed companies, and a maximum limit of five directorships and/or chairmanship in listed companies for Independent and Non-Executive Directors. None of the Directors hold more than two board seats in other listed companies.

Under Article 88 of the Company's Articles of Association, all Directors hold office for a maximum period of three years whereupon they shall retire but are eligible for re-appointment. In addition, effective 1 January 2019, all Directors must submit themselves for re-nomination and re-appointment at least once every three years pursuant to Rule 720(5) of the Listing Manual of the SGX-ST.

### **Directors Retiring Under Article 88 and Rule 720(5) of the Listing Manual of the SGX-ST**

Mr. Edgardo M. Cruz, Jr.  
Executive Director  
Appointed on 2 May 2006  
Last re-appointed on 17 August 2018

Mr. Godfrey E. Scotchbrook  
Independent Director  
Appointed on 28 December 2000  
Last re-appointed on 17 August 2018

## CORPORATE GOVERNANCE

In reviewing the nomination for the re-appointment of Directors retiring under Article 88 of the Company's Articles of Association and Rule 720(5) of the Listing Manual of the SGX-ST, the NGC had considered the contributions and performance of each Director, taking into account his or her attendance and participation at Board and Board Committee meetings, as well as his or her independence.

All Directors retiring have consented to continue in office and have offered themselves for re-appointment at the Company's Annual General Meeting (AGM).

Neither Mr. Scotchbrook nor his immediate family member had provided to or received from the Group any significant payments or material services other than his compensation for his service on the Board and Board Committees. Neither Mr. Scotchbrook nor any of his immediate family member is or was a substantial shareholder of or a partner in or executive officer or Director of any organization which had provided to or received from the Group any significant payments or material services. Please refer to the "Board of Directors" section of this Annual Report for more information on Mr. Cruz's and Mr. Scotchbrook's directorships in other listed companies and other principal commitments (where applicable).

Accordingly, the NGC supports the nomination of Mr. Cruz and Mr. Scotchbrook for re-appointment as Directors of the Company.

In its long-term drive towards excellence, the Company recognizes the importance of sustainable leadership. To support this, a Succession Planning Program was established where a leadership talent bench was developed. DMPL is committed to building and sustaining leadership capabilities by strengthening the talent pipeline, rolling out a program that identifies and sets out plans to develop expected leadership competencies, identifying high performers, and executing development and retention plans for these high performers. The Company further drives functional excellence via an integrated employee development program which includes training, on-the-job learning, coaching and mentoring.

There is a set retirement age for Key Management Personnel.

The NGC conducts a regular review of the succession plan for Board members, the CEO and Key Management Personnel of the Company.

The NGC implements an annual evaluation process to assess its effectiveness as a whole. The evaluation process is undertaken as an internal exercise and involves NGC members completing a questionnaire covering areas relating to:

- Memberships and appointments
- Conduct of NGC meetings
- Training and resources available
- Reporting to the Board
- Process for selection and appointment of new Directors
- Nomination of Directors for re-appointment
- Independence of Directors
- Board performance evaluation
- Succession planning
- Multiple Board representations
- Standards of conduct
- Communication with shareholders

The evaluation process takes into account the views of each NGC member and provides an opportunity for members to give constructive feedback on the workings of the NGC, including procedures and processes adopted, and if these may be improved upon.

During the year under review, the NGC held one meeting.

# CORPORATE GOVERNANCE

## **Principle 5**

### ***Board Performance***

The Board, through the NGC, has implemented a formal annual evaluation process to assess the effectiveness of the Board as a whole, each of its Board Committees and individual Directors. The evaluation process is undertaken annually as an internal exercise and involves Board members completing a questionnaire covering mainly the following areas of assessment:

- Board composition
- Information to the Board
- Board procedures, training and resources
- Board accountability
- Communication with CEO and Key Management Personnel
- Succession planning for Directors, Board Chairman and the CEO
- Standards of conduct and effectiveness of the Board
- Rigorous review of Independent Directors
- Board Committees' performance in relation to discharging their responsibilities under their respective terms of reference

Each Director conducts a self-assessment of his/her performance and contribution to the Board through completion of a questionnaire on a secured online portal, the results of which are collated and tabulated by an external facilitator.

The Directors' self-evaluation on their performance focused on the following:

- Directors' duties
- Leadership
- Communication skills
- Strategy and risk management
- Board contribution
- Knowledge
- Interaction with fellow Directors, Key Management Personnel, Auditors, Company Secretary, Legal Advisors and other professional advisors

The evaluation process took into account the views of each Board member and provides an opportunity for Directors to provide constructive feedback on the workings of the Board, including its procedures and processes and if these may be improved upon.

Led by the NGC Chairperson and facilitated by Boardroom Corporate & Advisory Services Pte. Ltd., an external service provider, this collective assessment was conducted by means of a confidential questionnaire completed by each Director, which is collated, analyzed and discussed with the NGC and the Board with comparatives from the prior year evaluation. A summary of the findings and recommendations was prepared based on the completed questionnaires for the Board as a whole, each of its Board Committees and individual Directors. This was reviewed and deliberated on by the NGC and thereafter tabled to the Board for its necessary action to further enhance the effectiveness of the Board, as appropriate.

The appointment and the removal of the Company Secretary is a matter for the Board as a whole.

The Company Secretary, Mr. Antonio E. S. Ungson, is a lawyer by profession. He had previously served as company secretary in various companies during the course of his career. He also has an understanding of basic financial and accounting matters.

The Directors have separate and independent access to Management and the Company Secretary. Aside from access to Management and the Company Secretary for advice and services, the Directors may, in appropriate circumstances, seek independent professional advice concerning the Company's affairs at the Company's expense.



# CORPORATE GOVERNANCE

## REMUNERATION MATTERS

### Principle 6

#### *Procedures for Developing Remuneration Policies*

The RSOC was set up on 7 February 2003 and for the year under review, the RSOC comprises the following members who are all Independent Non-Executive Directors:

Mr. Godfrey E. Scotchbrook	RSOC Chairman
Mr. Benedict Kwek Gim Song	Member
Dr. Emil Q. Javier	Member
Mrs. Yvonne Goh	Member

The main activities of the RSOC are outlined in the commentaries on “Procedures for Developing Remuneration Policies”, “Level and Mix of Remuneration” and “Disclosure of Remuneration” of this Report.

The RSOC’s principal function is to ensure that a formal and transparent procedure is in place for fixing the remuneration packages of the Directors as well as the Key Management Personnel of the Group. It is at liberty to seek independent professional advice as appropriate and has periodically sought the advice of remuneration consultants on remuneration matters for the Directors and Key Management Personnel. For the year under review, the RSOC did not engage any remuneration consultants.

Under its TOR, the RSOC is responsible for reviewing and recommending a remuneration framework and specific remuneration packages (where applicable) for the Directors and Key Management Personnel. The RSOC considers all aspects of remuneration such as Director’s fees, salaries, allowances, bonuses, options, share awards and other benefits-in-kind. All remuneration matters are ultimately approved by the Board.

In conjunction with the review of remuneration matters of the Key Management Personnel, the RSOC reviews individual performance appraisal reports and benchmark studies conducted by Management.

The RSOC’s recommendation for Directors’ fees had been made in consultation with the Chairman of the Board and endorsed by the entire Board, following which the recommendation is tabled for shareholders’ approval at the Company’s AGM. No member of the RSOC or the Board participated in the deliberation of his/her own remuneration.

The RSOC implements an annual evaluation process to assess its effectiveness as a whole. The evaluation process is undertaken as an internal exercise and involves RSOC members completing a questionnaire covering mainly the following areas of assessment:

- Memberships and appointments
- Conduct of the RSOC meetings
- Training and resources
- Scope of remuneration matters reviewed
- Reporting to the Board
- Standards of conduct
- Communication with shareholders

The evaluation process took into account the views of each RSOC member and provides an opportunity for members to give constructive feedback on the workings of the RSOC, including procedures and processes adopted and if these may be improved upon.

During the year under review, the RSOC held two meetings.

# CORPORATE GOVERNANCE

## **Principle 7**

### ***Level and Mix of Remuneration***

The remuneration of the Company's Directors and Key Management Personnel has been formulated to attract, retain, and motivate these executives to run the Company successfully. The level and structure of remuneration are aligned with the long-term interests and risk policies of the Company. Relative to industry practice, trends and norms, the Company has measurable standards to align the performance-based remuneration of the Executive Directors and Key Management Personnel with the long-term interests of the Company.

Where appropriate, the RSOC reviews the service contracts of the Company's Executive Directors and Key Management Personnel.

In reviewing the recommendation for Non-Executive Directors' remuneration for FY2021, the RSOC continued to adopt a framework based on guidelines of the Singapore Institute of Directors, which comprised a base fee, fees for membership on Board Committees, as well as fees for chairing Board Committees. The fees took into consideration the amount of time, responsibilities and effort that each Board member was required to devote to their role.

### Directors' Fee Structure

- Board Chairman: US\$79,200 per annum
- Directors: US\$43,200 per annum
- ARC Chairman: US\$19,800 per annum
- RSOC Chairman: US\$9,900 per annum
- NGC Chairperson: US\$9,900 per annum
- ARC Members: US\$10,800 per annum
- RSOC Members: US\$5,400 per annum
- NGC Members: US\$5,400 per annum

The compensation structure for Key Management Personnel of the Company's subsidiaries consists of two key components – fixed cash and a short-term variable bonus. The fixed component includes salary, pension fund contributions and other allowances. The variable component comprises a performance-based bonus which is payable upon the achievement of individual and corporate performance targets such as revenue and net profit.

## **Principle 8**

### ***Disclosure on Remuneration***

The remuneration of Directors, the CEO and the immediate family member of the CEO are disclosed in bands of S\$250,000/– with a maximum disclosure band of S\$500,000/– and above.

The remuneration of the top five Key Management Personnel is similarly disclosed in bands of S\$250,000/– with a maximum disclosure band of S\$500,000/– and above.

Although the disclosure is not in compliance with provision 8.1 of 2018 Code, the Board is of the view that it is in the best interest of the Company not to disclose such remuneration information in detail, given the confidentiality and commercial sensitivity (within the industry and within the Group itself) attached to remuneration matters and for personal security reasons, disclosure in bands of S\$250,000/– in excess of S\$500,000/– is not provided. As for personal security reasons, the names of, and the aggregate remuneration paid to, the Company's top five Key Management Personnel is not disclosed. Similarly, the aggregate remuneration paid to the Executive Directors is not disclosed.

## CORPORATE GOVERNANCE

**Employee who is a substantial shareholder of the Company, or an immediate family member of a Director, the CEO or a substantial shareholder of the Company, and whose remuneration exceeds S\$100,000 during the year**

Ms. Jeanette Beatrice Campos Naughton is Vice President, Strategic Planning of the Company's USA subsidiary, Del Monte Foods, Inc. (DMFI). She is the daughter of Mr. Joselito D. Campos, Jr., DMPL's Managing Director and CEO, and a substantial shareholder of the Company, and DMFI's Vice Chairman and Director. Ms. Naughton is responsible for spearheading DMFI's strategic planning function, with principal involvement in DMFI's mid-to-long term corporate vision, financial goals and key measures, business strategies and resources requirements. Her remuneration for the period under review was S\$700,000-S\$800,000. Ms. Naughton formerly held management positions at Google in their Mountain View, California headquarters. She has an MBA from the Sloan School of Management of the Massachusetts Institute of Technology.

### DISCLOSURE ON REMUNERATION OF DIRECTORS FOR FY2021

Remuneration Bands and Names of Directors	Fixed Salary/ Consultancy Fees %	Director Fees %	Variable Income / Bonus %	Benefits in Kind %
<b>EXECUTIVE DIRECTORS</b>				
<b>Above S\$500,000</b>				
Mr. Joselito D. Campos, Jr.	40	2	58	–
Mr. Rolando C. Gapud	82	18	–	–
Mr. Edgardo M. Cruz, Jr.	77	10	12	1
<b>NON-EXECUTIVE DIRECTORS</b>				
<b>Below S\$250,000</b>				
Mrs. Yvonne Goh	–	100	–	–
Dr. Emil Q. Javier	59 <sup>1</sup>	36	5	–
Mr. Benedict Kwek Gim Song	–	100	–	–
Mr. Godfrey E. Scotchbrook	–	100	–	–

Notes:

1 Refers to consultancy fees

### DISCLOSURE ON REMUNERATION OF TOP FIVE KEY EXECUTIVES<sup>1</sup> FOR FY2021

Remuneration Bands and Number of Key Executives	Fixed Salary %	Variable Income / Bonus %	Benefits in Kind %
<b>Above S\$500,000</b>			
1	48	51	1
1	81	10	9
1	87	12	1
<b>S\$250,000 to below S\$500,000</b>			
1	86	13	1
1	87	12	1

Notes:

1 Key Management Personnel who are not Directors

# CORPORATE GOVERNANCE

## Share Option Plan

The Company also has the Del Monte Pacific Executive Share Option Plan 2016 (ESOP 2016), which was approved by shareholders at the general meeting held on 30 August 2016. The ESOP 2016 aims to provide an opportunity for Group executives and Directors to participate in the equity of the Company in order to motivate them to excel in their performance. The ESOP 2016 is valid for a period of ten years; however, no options have been granted to date.

## **ACCOUNTABILITY AND AUDIT**

### **Principle 9**

#### ***Risk Management and Internal Controls***

The Group maintains an effective system of risk management and internal controls addressing financial, operational, compliance and information technology (IT) controls, and risk management policies and systems established by Management. These controls are designed to provide reasonable assurance as to the adequacy, effectiveness and efficiency of operations, reliability of financial reporting, and compliance with applicable laws and regulations.

The adequacy and effectiveness of these controls is subject to a periodic review by the Group's Internal Audit department and monitored by the ARC. In addition, the Group's external auditors also reviewed the effectiveness of the Group's key internal controls as part of their audit for the year with respect to financial reporting. Significant non-compliance in internal controls, if any, together with recommendations for improvement, is reported to the ARC. A copy of this report is also issued to the relevant department for follow-up action.

Risk assessment and evaluation takes place as an integral part of the AOP. Having identified key risks to the achievement of the Group's AOP, mitigating actions are formulated in respect of each significant risk. Identified risks are also included and monitored in the corporate risk register, and mitigating measures are followed up. The approach to risk management is set out in the "Risk Management" section of this Annual Report.

IT issues are also regularly reported to the Board through the ARC. Reports include matters on business continuity, disaster recovery and cybersecurity among others. The Board, through the ARC, provides directions on these matters which Management executes and Internal Audit monitors.

Among the significant control initiatives that came out of this process is the Cybersecurity Remediation Project. This initiative is intended to significantly improve the cybersecurity posture of the Group to better manage emerging cybersecurity threats.

In FY2021, the Group further strengthened its cybersecurity posture by completing the rollout of two-factor authentication for applicable systems while commencing the upgrading of its email systems. The email system upgrade is expected to be completed in the first quarter of FY2022. In addition, the Group's websites audited in FY2020 were subjected to a re-test to review the implementation and effectiveness of remediation steps taken. With the help of a third party resource, the Group also tested the effectiveness of the cybersecurity initiatives that were carried out previously. Remediation steps for identified issues had been undertaken by Management. On an ongoing basis, the Group continues to regularly manage, monitor and maintain network access control, network segmentation, advanced persistent threat, data loss prevention and encryption.

Based on the internal controls established and maintained by the Group, work performed by the internal and external auditors, assurances by the CEO, Chief Operating Officer, Chief Corporate Officer, Chief Financial Officer (CFO) and Chief Compliance Officer, and reviews performed by Management and various Board Committees, the Board is of the opinion, and the ARC concurs, that the Group's internal controls, addressing financial, operational, compliance and information technology risks, and its risk management systems were adequate and effective as at 30 April 2021.

## CORPORATE GOVERNANCE

For the year under review, the Board had received (a) written confirmation from the CEO and the CFO that the financial records have been properly maintained, and the financial statements give a true and fair view of the Company's operations and finances; and (b) written confirmation from the CEO and other Key Management Personnel who are responsible, that the Company's risk management and internal control systems have remained adequate and effective.

The Board will, on a continuing basis, endeavor to further enhance and improve the Company's system of internal controls and risk management policies.

The Group's internal audit team, led by the Head of Internal Audit, reports directly to the ARC. An internal audit report is submitted to the ARC on a quarterly basis. The ARC reports all material updates to the Board.

### **Principle 10**

#### ***Audit and Risk Committee***

The Audit Committee was set up on 9 July 1999 and renamed Audit and Risk Committee (ARC) on 25 June 2015 as it had always served the function of overseeing the Company's risk management framework and policies. The ARC comprises the following four members who are all Independent Non-Executive Directors:

Mr. Benedict Kwek Gim Song	ARC Chairman
Mr. Godfrey E. Scotchbrook	Member
Dr. Emil Q. Javier	Member
Mrs. Yvonne Goh	Member

The members of the ARC are highly qualified with two members having the requisite financial management experience and expertise.

The ARC does not comprise any former partners or directors of the Company's current auditing firm.

The main activities of the ARC are outlined in the commentaries on "Accountability and Audit" and "Audit and Risk Committee" of the Report.

The ARC implements an annual evaluation process to assess its effectiveness as a whole. The evaluation process is undertaken as an internal exercise and involves ARC members completing a questionnaire covering areas relating to:

- Membership and appointments
- Conduct of the ARC meetings
- Training and resources available
- Financial reporting processes
- Financial and operational internal controls
- Risk management systems
- Internal and external audit processes
- Whistleblowing reporting processes
- ARC's relationship with the Board
- Communication with shareholders

The evaluation process takes into account the views of each ARC member and provides an opportunity for members to give constructive feedback on the workings of the ARC including procedures and processes adopted and if these may be improved upon.

Led by the ARC Chairman, a summary of findings prepared based on responses from the completed questionnaires was discussed with feedback noted.

## CORPORATE GOVERNANCE

Under its TOR, the ARC reviews the adequacy, scope and results of the Company's annual audit and its cost effectiveness. The ARC also ensures the independence and objectivity of the external auditors and internal audit function. Likewise, it reviews the non-audit services provided by the Company's external auditors.

For FY2021, the ARC had reviewed the audit and non-audit services of the external auditors and was satisfied that the auditors continue to be independent, adequately resourced and effective. Non-audit fees include services related to tax and business advisory. A breakdown of the aggregate fees paid for audit and non-audit services is set out below:

	<b>Year ended 30 April 2021 (US\$'000)</b>
<b>Audit fees</b>	
– paid to auditors of the Company	93
– paid to other auditors	1,520
<b>Non-audit fees</b>	
– paid to auditors of the Company	–
– paid to other auditors	39

The ARC also reviews significant financial reporting issues to ensure the integrity of the Company's financial statements and any announcements relating to the Company's financial performance. The ARC further conducts periodic reviews of all interested persons transactions. The ARC also reviews the assurance from the CEO and the CFO on the Company's financial records and the Group's financial statements.

The ARC reviewed the external auditor's audit plan for the financial year ended 30 April 2021 and agreed with the auditor's proposed significant areas of focus and assumptions that would have an impact on the financial statements. In the ARC's review of the financial statements as at 30 April 2021, it had discussed with Management the accounting principles applied and their judgment of items that could affect the integrity of the statements, and it had also considered the clarity of key disclosures in the statements. The ARC also reviewed and addressed among other matters, the following key audit matters (KAMs) as reported by the external auditor for the financial year ended 30 April 2021:

<b>Fair Value of Biological Assets</b>	<p>The ARC was provided with an understanding of the relevant processes the Group undertook in separating bearer plants from the agriculture produce.</p> <p>The ARC considered the reasonableness of the approach and methodology applied to the fair value of biological assets (fruits growing on bearer plants and fruits harvested), and reviewed Management's estimates and assumptions as well as the adequacy of disclosures related to this matter.</p> <p>Additionally, the ARC also considered the external auditor's assessment of the valuation methodology and assumptions adopted by Management in valuing the biological assets.</p> <p>The ARC was satisfied with the valuation process and the methodology adopted.</p>
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## CORPORATE GOVERNANCE

<b>Recoverability of Goodwill and Indefinite Life Trademarks</b>	<p>The ARC considered the approach and methodology applied to the valuation model in the goodwill impairment assessment. The ARC reviewed the reasonableness of cash flow forecasts, long term growth rate and discount rate as well as the independence and competency of the valuer appointed to perform the valuations.</p> <p>The Group has assessed the following trademarks as having indefinite useful lives: "Del Monte" in the United States, South America, Philippines and Indian subcontinent, "College Inn" in the United States, Australia, Canada and Mexico, "Today's" in the Philippines, and "S&amp;W" in USA and Americas, Asia (excluding Australia and New Zealand), Middle East, Western Europe, Eastern Europe and Africa.</p> <p>The ARC reviewed the data, estimates and assumptions used in each valuation model as well as the independence and competency of the valuer appointed to perform the valuations.</p> <p>The ARC considered the findings of the external auditors with regard to the appropriateness of the assumptions used.</p> <p>The Group has recognized US\$2.1 million impairment in the Group's investment in FieldFresh Foods Private Limited. The ARC was satisfied that there is no other impairment required on the goodwill and indefinite life trademarks for the financial year.</p>
<b>Recoverability of Deferred Tax Assets</b>	<p>The ARC considered the methodology and assumptions applied to the recoverability or non-recoverability of deferred assets.</p> <p>The ARC reviewed the reasonableness of cash flow, forecasts, past performance and future plans associated with the Group's operations.</p> <p>The ARC also considered the external auditor's findings including their assessment of the key assumptions used and the procedures applied to test these assumptions.</p> <p>The ARC is satisfied with the methodology and assumptions used.</p> <p>The Group has recognized US\$130.5 million of deferred tax assets, which includes deferred tax assets recognized by Del Monte Foods, Inc., a subsidiary in the USA, amounting to US\$128.8 million.</p>
<b>Measurement of Defined Benefit Liability</b>	<p>Actuarial valuations of the Group's defined benefit obligations are undertaken annually, using the projected unit credit method. Accounting treatment for the defined pension plan can be found in note 4 Significant Accounting Policies, section 13.</p> <p>The ARC reviewed the reasonableness of the valuation of the Group's defined benefit plans, termination and retirement rates discount rate and compensation increase assumptions, as well as the independence and competency of the valuer appointed to perform the valuations.</p> <p>The ARC also considered the external auditor's evaluation of the key actuarial assumptions and valuation methodology used by Management.</p> <p>The ARC was satisfied with the valuation process used.</p>

The ARC concluded that the Group's accounting treatment in each of the significant matters was appropriate. All the KAMs that were raised by the external auditors for the financial year ended 30 April 2021 have been addressed by the ARC and covered in the above commentary. The KAMs in the auditors' report can be found on pages 97-101 of this Annual Report.

## CORPORATE GOVERNANCE

Except as disclosed, the Company did not enter into any other material contracts involving the interests of its CEO, Directors or controlling shareholders for FY2021.

The ARC keeps abreast of changes in accounting standards by requiring on a continuing basis Management and the external auditors to look into and present these changes as well as their implications on the Group's financial statements. The ARC monitors these changes and provides guidance on concomitant issues on financial reporting. These matters are taken up in ARC meetings, in ARC's separate meetings with the external auditors and their periodic meetings with the CFO.

The ARC has the authority to investigate any matter within its TOR, unrestricted access to Management and the Head of the Internal Audit department, and full discretion to invite any Director or executive officer to attend its meetings.

The ARC monitors the adequacy and effectiveness of the Group's internal control system and internal audit function. It has set in place arrangements to ensure independent investigation of matters such as improprieties in financial reporting.

The Company has a suitable framework for whistleblowing that allows employees to freely communicate their concerns about illegal or unethical practices without fear of retaliation. A Whistleblower Policy has been in place since 2004 to promote the highest standards of business and personal ethics in the conduct of the Group's affairs. As representatives of the Group, officers and employees must uphold honesty and integrity, and strictly comply with all applicable laws, rules and regulations.

The said policy aims to deter and uncover corrupt, illegal, unethical, fraudulent practices or other conduct detrimental to the interest of the Group committed by officers and employees, as well as third parties, such as, but not limited to, suppliers and contractors. The Group encourages its officers, employees, suppliers and contractors to provide information that evidences unsafe, unlawful, unethical, fraudulent or wasteful practices. It does not disregard anonymous complaints.

This policy enables the Group to effectively deal with reports from whistleblowers in a manner that will protect the identity of the whistleblower and provide for the appropriate use of the information provided. It also establishes policies for protecting whistleblowers against reprisal by any person internal or external to the Company, and provides for the appropriate infrastructure, including the appointment of a Whistleblower Protection Officer and a Whistleblower Investigations Officer, as well as alternative means of reporting.

The Board, together with the Chairman of the ARC, had appointed the Group CFO as the Protection Officer and the Head of Internal Audit as the Investigations Officer to administer the Company's Whistleblower program. These are the contact details:

For legal compliance: +632 8856 2557, +63 917 534 1680, or email [legalcompliance@delmonte-phil.com](mailto:legalcompliance@delmonte-phil.com)

For other matters: +6388 855 2090, +63 917 712 0311, or email [othercompliance@delmonte-phil.com](mailto:othercompliance@delmonte-phil.com)

The ARC also makes recommendations to the Board on the appointment, re-appointment and removal of the external auditors, including their remuneration and terms of engagement. Such recommendation, once approved by the Board, is then ratified by shareholders at a general meeting (GM). For any change in the external auditor, the Company provides the reason for the change in its disclosure to the regulators.

In appointing the external auditors for the Company and its subsidiaries, the Group has complied with Rule 712 of the Listing Manual of the SGX-ST in having appointed a suitable auditing firm to meet its audit obligations, and one that is registered with the Accounting and Corporate Regulatory Authority of Singapore (ACRA). The Group has also complied with Rule 715 of the Listing Manual of the SGX-ST in having engaged the same auditing firm based in Singapore to audit its Singapore-incorporated subsidiaries and significant associated companies, and for having appointed suitable auditing firms for its significant foreign-incorporated subsidiaries and associated companies. The Group has also complied with the requirements of SRC Rule 68 in selecting an SEC-accredited auditing firm in the Philippines.



# CORPORATE GOVERNANCE

Consistent with the Company's rotation policy, the ARC and the Board undertake to conduct a comprehensive review of the external auditors at least every five years.

The ARC meets with the Group's external auditors and with the Head of Internal Audit department without the presence of Management at least once a year. During the year under review, the ARC had met online with the Group's external auditors without the presence of Management and with the Head of Internal Audit without the presence of Management more than once.

The Group's Internal Audit department is staffed by qualified, experienced and trained personnel who are members of the Institute of Internal Auditors. The team comprises auditors with diverse backgrounds: accounting, industrial engineering and applied mathematics. They have internal audit experience ranging from 8 to 23 years. Team members also possess various certifications: Certified Internal Auditor, Certified Information Systems Auditor, Certified Internal Control Auditor and Certified Risk Analyst. Their duties are appropriately segregated.

This department commands a respectable standing within the Company and is responsible for reviewing the risk management, internal controls and governance processes of the Group to ensure these are adequate and effectively implemented.

The Head of Internal Audit is Mr. Gil Ramon S. Veloso who reports functionally to the ARC and administratively to the CEO. Mr. Gil Veloso is a Certified Public Accountant and a Certified Internal Control Auditor. He completed an Executive Education Program at the Asian Institute of Management. He is also a member of the Institute of Internal Auditors with 23 years internal audit experience covering financial, operational, compliance and IT audits. He has audited various entities in the Philippines, Singapore, the US, China and India.

It is the Group's policy to support the Internal Audit department in complying with the International Professional Practices Framework set by The Institute of Internal Auditors. Training and development opportunities are provided for staff of the Internal Audit department to upgrade their technical knowledge and skill sets to ensure they remain current and relevant.

The Internal Audit department has unfettered access to all company documents, records, properties and personnel, including access to the ARC.

The ARC approves the hiring, removal, evaluation and compensation of the Head of Internal Audit. The ARC annually reviews the adequacy, effectiveness and independence of the internal audit function, and it is of the view that the Company's internal audit function is adequately resourced, effective and independent.

During the year under review, the ARC held four meetings.

## **SHAREHOLDER RIGHTS AND ENGAGEMENT**

### **Principle 11**

#### ***Shareholder Rights and Conduct of General Meetings***

The Group treats all shareholders fairly and equitably, and recognizes, protects and facilitates the exercise of shareholders' rights. Moreover, the Group continually reviews and updates such governance arrangements.

Shareholders are informed of changes in the Group's business that are likely to materially affect the value of the Company's shares.

The Company encourages shareholder participation at AGMs or GMs, and ensures that the venue for the meetings is in a central location easily accessed by public transportation.

## CORPORATE GOVERNANCE

However, in 2020, the meetings were conducted virtually due to the pandemic and alternative arrangements had been made for voting and asking questions. Shareholders voted ahead of the meetings by appointing the Chairman of the meeting as proxy, and their questions were sent in advance. The Company had appointed independent scrutineers, Drewcorp Services Pte. Ltd. in Singapore and Ortega Law Office in the Philippines, to validate the votes at the said meetings held on 17 September 2020.

The Chairman of the Board, the respective Chairperson of the ARC, NGC and RSOC, three other Directors, Senior Management including the CEO, and the external auditors were present at the most recent AGM and GM held on 17 September 2020, to assist the Board in addressing shareholders' questions.

Shareholders had the opportunity to participate effectively. Pre-pandemic, they were able to vote in the general meetings either in person or by proxy.

The Company's Memorandum and Articles of Association do not allow corporations which provide nominee or custodial services to appoint more than two proxies to vote. At present, only the Central Depository (Pte.) Ltd. is permitted to appoint more than two proxies. The Company does, however, allow non-shareholders to attend the AGM or GM as observers.

The Company does not practice bundling of resolutions at general meetings. Each distinct issue is proposed as a separate resolution and full information is provided for each item in the agenda for the meetings.

Pre-pandemic, shareholders were given the opportunity to communicate their views and direct questions in person to Directors and Senior Management regarding the Company.

The Company had since 2013 instituted electronic poll voting and all resolutions are put to vote by electronic poll at its AGMs and GMs. Shareholders are informed of the rules and voting procedures before the start of any meeting. The Group ensures that shareholders have the opportunity to participate effectively in, and vote at, AGMs or GMs. The detailed results of the poll, including the number of votes cast for and against each resolution with the respective percentages taken during the AGM or GM are disclosed and made available to the public on the same day, and likewise uploaded on the Company's website within five days from the date of the meeting.

The Company's Memorandum and Articles of Association do not provide for absentia voting which, even if allowed, may only be possible following a deliberate study to ensure that the integrity of information and authentication of the identity of shareholders and other related security issues through the web would not be compromised, and importantly, legislative changes are effected to recognize remote voting.

The AGM and GM minutes reflect that shareholders are always given the opportunity to ask questions. The minutes include shareholders' comments and a summary of the questions and answers during the meetings. The minutes are promptly made available in the Company's website after the meetings.

The Company's dividend policy for Ordinary Shares is to distribute a minimum of 33% of full year profit. The holders of Ordinary Shares are entitled to receive dividends, as declared from time to time, after dividends of Preference Shares are paid. For FY2021, the Company declared a final dividend of S\$0.012 or a 37% payout to Ordinary shareholders.

The dividend policy and terms, including the declaration dates from previous years, are provided on the Company's website. The Company endeavors to pay dividends within 30 days after declaration date.

### **Principle 12**

#### ***Engagement with Shareholders***

The Company is committed to engaging its stakeholders including its shareholders, and providing easy and regular access to timely, effective, fair, pertinent and accurate information about the Company. The Company has an Investor Relations (IR) policy that clearly articulates and promotes this.

## CORPORATE GOVERNANCE

The Company's IR is handled in-house. It has a dedicated Investor Relations team comprising the Chief Corporate Officer and Investor Relations Manager who regularly engage and communicate with the investing community. Various IR and communication modes are employed by the Company to provide information, gather feedback, and address questions and concerns. Insights and feedback gathered are taken and, where appropriate, acted upon.

The Company strengthens its relationship with the investing community and solicits their views through one-on-one meetings, participation in conferences, forums and road shows organized by stock broking and investing companies. Between May 2020 and April 2021, the Company met with 13 investors and 1 lender, including conference calls. For quarterly results online meetings in FY2021, DMPL had a total of 96 participants.

To maintain an open channel of communication, the Company also has an email alert system whereby emails on material developments and updates concerning the Company are sent out to investors. Such information, and other material information about the Company, including its financial position, performance, ownership, strategies, activities and governance, are disclosed to all shareholders and the investing community via the SGX-ST and PSE portals.

In the past, the Company had organized visits to its plantation and cannery, as well as trade checks, for the investing community, providing them with first-hand appreciation and understanding of the Group's operations and markets.

The Company provides descriptive and detailed disclosures whenever possible and avoids boilerplate disclosures, and immediately announces any material information on the Company or any of its subsidiaries or associated companies.

The Company observes a closed-window period of two weeks prior to the announcement of its quarterly results and one month prior to the announcement of its full year results. During this period, the Company does not meet or communicate with the investing community to avoid any selective disclosure.

The Company announces its financial results on a quarterly basis within the prescribed timeframe and holds joint briefings or conference calls with the investing community. Pre-pandemic, the briefings were held in an accessible central location, and broadcast via webcast to global viewers, with a recording available for six months. In the past year, the briefings were held virtually due to the pandemic and these were also recorded. Key Management Personnel were present during the briefings. The Company uploads on its website the materials for media briefings and press conferences.

The Management Discussion and Analysis (MDA) report, press release and presentation on the Company's financial results are disseminated through the SGX-ST and PSE portals, and the Company's email alerts and website all on the same day.

The Company's corporate website ([www.delmontepacific.com](http://www.delmontepacific.com)) has an international design to promote DMPL as a global food and beverage player, while the structure and sitemap allow for easy navigation and access to key investor information. The website features the Company's four key brands (Del Monte, S&W, Contadina and College Inn), its domestic and international businesses, as well as its awards. It also has links to the websites of its other subsidiaries and brands, and includes social media links to DMPL's subsidiaries' Facebook, Instagram, Twitter, Pinterest and LinkedIn pages. The website is mobile-responsive and accessible from tablets and smartphones.

The corporate website has a dedicated and comprehensive IR section that is user-friendly with easily downloadable and updated press releases, announcements, quarterly reports, presentations, annual reports and analyst reports. Announcements are uploaded as soon as they are released to the SGX-ST and PSE portals, including other disclosures and reports submitted to the Philippine SEC.

The following are also included in the IR site: IR policy, IR calendar, AGM and GM Minutes, dividend policy and payment details, share information, and the Company's top 20 shareholders. The following are also available on the website: Sustainability, Corporate Governance, profile of Directors and Senior Management, Memorandum and Articles of Association, Code of Business Ethics and other policies.

# CORPORATE GOVERNANCE

The IR email address ([jluy@delmontepacific.com](mailto:jluy@delmontepacific.com)) and telephone number (+65 6594 0980) are listed prominently on the IR homepage and in the annual report, making DMPL's IR Manager accessible. The IR team endeavors to reply to emails and requests within a day.

The Company is guided by strong principles and provisions grounded on the 2018 Code, the SEC CG Code, the SGX Listing Manual, the SGTI and the ACGS to strengthen stakeholder relations. DMPL's IR is guided by principles of trust; good corporate governance; transparency, openness and quality of disclosure; fairness; timeliness; pro-activeness and engagement; accessibility; employment of IT; and continuous improvement.

The Company received the Best Investor Relations (Gold) Award in 2017 and the Best Annual Report (Gold) Award in 2019 from the Singapore Corporate Awards (SCA).

Since the SCA began in 2006, DMPL has won two Gold awards for the Best Managed Board and Best Investor Relations. DMPL is one of less than ten companies from the 716 companies listed in Singapore to have achieved this.

The Company has also received four distinct awards including that for the Best CFO and is one of less than 20 companies to have achieved this.

The Company has won a total of 14 awards for ten consecutive years from 2010 to 2019. No awards were given out by the SCA in 2020 due to the pandemic.

The Company was ranked 15th among 577 Singapore-listed companies or within the top three percentile in the August 2020 SGTI. DMPL was honored to be the highest ranked mid-cap company for the first time.

As part of the Company's ongoing effort to improve investor relations, it will continue to review and update governance arrangements with stakeholders. The Company also benchmarks against peers and industry best practices by having its relevant executives attend seminars and forums, joining IR organizations, and keeping abreast of the 2018 Code and similar guidelines and recommendations.

## **Principle 13**

### ***Engagement with Stakeholders***

The Company actively engages with its stakeholders through various media and channels to ensure that its business interests are aligned with those of its stakeholders.

The Company has identified its stakeholder groups through an assessment of their connection and significance to the Group's operations, namely, consumers, business partners, host communities, employees, and shareholders.

The Company's strategy and key areas of focus in relation to the management of stakeholder relationship for FY2021 will be addressed in its Sustainability Report to be published on the Company's corporate website.

Stakeholders can communicate and engage with the Company through the Company's website at [www.delmontepacific.com](http://www.delmontepacific.com) or contact the IR team via email at [jluy@delmontepacific.com](mailto:jluy@delmontepacific.com) and/or telephone at +65 6594 0980.

# CORPORATE GOVERNANCE

## DEALINGS WITH SECURITIES

The Company adopted in 2013 a Securities Dealings Policy to govern dealings in the Company's shares by its Directors, Key Management Personnel and certain designated employees having access to price sensitive information. With this policy, these individuals are required to seek the approval of the Chairman or the Board before dealing in the Company's shares. Directors are also required to report their dealings in the Company's shares within two business days from the date of transaction.

Directors, Key Management Personnel and certain designated employees had been advised that it is an offence to deal in the Company's securities when they are in possession of unpublished material price-sensitive information. They are also discouraged from dealing in the Company's securities on short-term considerations.

They are not allowed to deal in the Company's securities during the period commencing two weeks before the announcement of the Company's financial results for each of the first three quarters of its financial year, and one month before the announcement of the Company's full-year financial results. For the year under review, these individuals had been compliant with the Securities Dealings Policy.

## SUMMARY OF DISCLOSURE

Pursuant to Rule 710 of the Listing Manual, the table on Summary of Disclosures below describes our corporate governance practices with specific reference to the principles and provisions of the Code.

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## CORPORATE GOVERNANCE

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## DIRECTORS' STATEMENT

The Directors are pleased to present their report to the members together with the audited financial statements of Del Monte Pacific Limited (the Company) and its subsidiaries (collectively, the Group) comprising the statements of financial position, income statements, statements of comprehensive income, statements of changes in equity and the statements of cash flow of the Group and Company for the financial year ended 30 April 2021.

### OPINION OF THE DIRECTORS

In the opinion of the Directors,

- (a) the financial statements of the Group are drawn up so as to give a true and fair view of the financial position of the Group and the Company as at 30 April 2021 and the financial performance, changes in equity and cash flows of the Group and the Company for the year then ended in accordance with International Financial Reporting Standards; and
- (b) at the date of this statement, there are reasonable grounds to believe that the Company will be able to pay its debts as and when they fall due. As at 30 April 2021, the Group improved its working capital to US\$200.4 million from a negative working capital of US\$671.1 million at the end of FY2020. This was mainly driven by the successful refinancing of Del Monte Foods, Inc.'s secured loans. The Company expects to receive dividend payment from its subsidiaries in the next 12 months.

### DIRECTORS

The Directors in office as at the date of this report are as follows:

Mr. Rolando C. Gapud	(Executive Chairman)
Mr. Joselito D. Campos, Jr.	(Managing Director and Chief Executive Officer)
Mr. Edgardo M. Cruz, Jr.	(Executive Director)
Mr. Benedict Kwek Gim Song	(Lead Independent Director)
Mr. Godfrey E. Scotchbrook	(Independent Director)
Dr. Emil Q. Javier	(Independent Director)
Mrs. Yvonne Goh	(Independent Director)

### ARRANGEMENTS TO ENABLE DIRECTORS TO ACQUIRE SHARES OR DEBENTURES

Neither at the end of nor at any time during the financial year was the Company a party to any arrangement whose objects are, or one of whose objects is, to enable the Directors of the Company to acquire benefits by means of the acquisition of shares in, or debentures of, the Company, its subsidiaries or any other body corporate.

## DIRECTORS' STATEMENT

### DIRECTORS' INTERESTS

According to the registers kept by the Company, particulars of interests of Directors in shares and share options in the Company who held office at the end of the financial year (including those held by their spouses and children) are as follows:

#### *Directors' Interest in Shares:*

	Direct interests			Deemed interests		
	As at beginning of the year 1 May 2020	As at end of the year 30 April 2021	As at 21 May 2021	As at beginning of the year 1 May 2020	As at end of the year 30 April 2021	As at 21 May 2021

#### **The Company**

##### **Ordinary shares of US\$0.01 each**

Mr. Rolando C. Gapud	2,651,203	2,651,203	2,651,203	–	–	–
Mr. Joselito D. Campos, Jr.	7,621,466	7,621,466	7,621,466	1,386,276,498	1,386,276,498	1,386,276,498
Mr. Edgardo M. Cruz, Jr.	2,984,632	2,984,632	2,984,632	–	–	–
Dr. Emil Q. Javier	611,828	611,828	611,828	–	–	–
Mr. Benedict Kwek Gim Song	117,092	117,092	117,092	–	–	–
Mr. Godfrey E. Scotchbrook	117,092	117,092	117,092	–	–	–

#### *Directors' Interest in Options:*

All unexercised options granted to Directors pursuant to the Del Monte Pacific Executive Stock Option Plan 1999 had lapsed on 6 March 2018.

#### *Directors' Interest in Share Awards:*

All share awards granted to Directors had since 20 September 2017 been vested and released to the Directors.

Except as disclosed in this report, no Director who held office at the end of the financial year had interests in shares, debentures, warrants, share options or share-based incentives of the Company or of related corporations, either at the beginning or at the end of the financial year.

### DIRECTORS' CONTRACTUAL BENEFITS

Except for salaries, bonuses and fees, and those benefits that are disclosed in this report and in Notes 25 and 37 to the financial statements, since the end of the last financial year, no Director has received or become entitled to receive a benefit by reason of a contract made by the Company or a related corporation with the Director, or with a firm of which he is a member, or with a company in which he has a substantial financial interest.



# DIRECTORS' STATEMENT

## SHARE OPTION AND INCENTIVE PLANS

The Company also has the Del Monte Pacific Executive Share Option Plan 2016 (ESOP 2016) which was approved by shareholders at the general meeting held on 30 August 2016. The ESOP 2016 aims to provide an opportunity for Group executives and Directors to participate in the equity of the Company in order to motivate them to excel in their performance. The ESOP 2016 is valid for a period of ten years; however, no options had been granted to date.

The ESOP 2016 is administered by the Remuneration and Share Option Committee (RSOC) which comprises the following members:

Mr. Godfrey E. Scotchbrook	(RSOC Chairman)
Mr. Benedict Kwek Gim Song	(Member)
Dr. Emil Q. Javier	(Member)
Mrs. Yvonne Goh	(Member)

Except as disclosed above, no options or share awards have been granted to the controlling shareholders of the Company or their associates, or to Directors of the Company or employees of the Group, either at the beginning or at the end of the financial year.

## AUDIT AND RISK COMMITTEE

The Audit Committee was renamed Audit and Risk Committee (ARC) on 25 June 2015 as it had always served the function of overseeing the Company's risk management framework and policies. For the financial year ended 30 April 2021, the ARC comprised the following members:

Mr. Benedict Kwek Gim Song	(ARC Chairman)
Mr. Godfrey E. Scotchbrook	(Member)
Dr. Emil Q. Javier	(Member)
Mrs. Yvonne Goh	(Member)

From 1 May 2020 to 30 April 2021, the ARC held four meetings. The ARC reviews the effectiveness of the systems of internal controls of the Group, its accounting policies, annual financial statements and quarterly reports, the adequacy and effectiveness of the internal audit function, and the findings of both the external and internal auditors. The ARC may also examine whatever aspects it deems appropriate regarding the Group's financial affairs, its internal and external audits, and its exposure to risks of a regulatory or legal nature. Furthermore, all interested person transactions are subject to regular periodic reviews by the ARC to ensure that they are carried out on arm's length commercial terms, consistent with the Group's usual business practices and policies, and are not prejudicial to the Company's minority shareholders.

In performing its functions, the ARC reviewed the overall scope of both internal and external audits and the assistance given by the Company's officers to the auditors. The ARC met with the internal and external auditors to discuss the results of their respective examinations and their evaluation of the Group's system of internal controls. The ARC also reviewed the financial statements of the Company and the consolidated financial statements of the Group for the financial year ended 30 April 2021, as well as the external auditors' report thereon.

The ARC has full access to, and the cooperation of, Management and the internal auditors. It also has full discretion to invite any Director or executive officer to attend its meetings. The Chief Financial Officer attends all meetings of the ARC. The auditors have unrestricted access to the ARC. The ARC has reasonable resources to enable it to discharge its functions effectively.

# DIRECTORS' STATEMENT

## INTERNAL CONTROLS

Based on the internal controls established and maintained by the Group, work performed by the internal and external auditors, assurances by the CEO, Chief Operating Officer, Chief Corporate Officer, Chief Financial Officer and Chief Compliance Officer, and reviews performed by Management and various Board Committees, the Board is of the opinion, and the ARC concurs, that the Group's internal controls, addressing financial, operational, compliance and information technology risks, and its risk management systems were adequate and effective as at 30 April 2021.

## AUDITORS

The auditors, Ernst & Young LLP, have indicated their willingness to accept re-appointment.

On behalf of the Board of Directors



**Mr. Rolando C. Gapud**  
*Executive Chairman*



**Mr. Joselito D. Campos, Jr.**  
*Executive Director*

Date: 16 July 2021

# INDEPENDENT AUDITOR'S REPORT

TO THE MEMBERS OF DEL MONTE PACIFIC LIMITED

## REPORT ON THE AUDIT OF THE FINANCIAL STATEMENTS

### Opinion

We have audited the financial statements of Del Monte Pacific Limited (the "Company") and its subsidiaries (collectively, the "Group"), which comprise the statements of financial position of the Group and the Company as at 30 April 2021, the income statements, statements of comprehensive income, statements of changes in equity and statements of cash flows of the Group and the Company for the year then ended, and notes to the financial statements, including a summary of significant accounting policies.

In our opinion, the accompanying financial statements of the Group and the Company present fairly, in all material respects, the financial position of the Group and the Company as at 30 April 2021, and their financial performance and their cash flows for the year then ended in accordance with International Financial Reporting Standards ("IFRSs").

### Basis for Opinion

We conducted our audit in accordance with International Standards on Auditing ("ISAs"). Our responsibilities under those standards are further described in the Auditor's Responsibilities for the Audit of the Financial Statements section of our report. We are independent of the Group in accordance with the Accounting and Corporate Regulatory Authority ("ACRA") *Code of Professional Conduct and Ethics for Public Accountants and Accounting Entities* ("ACRA Code") and the *International Code of Ethics for Professional Accountants (including International Independence Standards)* ("IESBA Code") together with the ethical requirements that are relevant to our audit of the financial statements in Singapore, and we have fulfilled our other ethical responsibilities in accordance with these requirements, ACRA Code and IESBA Code. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

### Key Audit Matters

Key audit matters are those matters that, in our professional judgement, were of most significance in our audit of the financial statements of the current period. These matters were addressed in the context of our audit of the financial statements as a whole, and in forming our opinion thereon, and we do not provide a separate opinion on these matters. For each matter below, our description of how our audit addressed the matter is provided in that context.

We have fulfilled the responsibilities described in the *Auditor's Responsibilities for the Audit of the Financial Statements* section of our report, including in relation to these matters. Accordingly, our audit included the performance of procedures designed to respond to our assessment of the risks of material misstatement of the financial statements. The results of our audit procedures, including the procedures performed to address the matters below, provide the basis for our audit opinion on the accompanying financial statements.

# INDEPENDENT AUDITOR'S REPORT

TO THE MEMBERS OF DEL MONTE PACIFIC LIMITED

## Key Audit Matters (cont'd)

Key audit matter	How our audit addressed the matter
<p><b>Fair value of biological assets</b></p> <p>As at 30 April 2021, the Group has biological assets amounting to US\$47.6 million. The gain on changes in the fair value of produce prior to harvest and harvested produce amounted to US\$56.1 million for the year ended 30 April 2021.</p> <p>The valuation of biological assets was significant to our audit as the estimation process is complex, involves significant management estimate, and is based on assumptions that could be affected by natural phenomena. The key assumptions in determining the fair value of harvested produce include expected selling prices and gross margins. The key assumptions for the fair value of produce prior to harvest include its expected selling prices, gross margin, estimated tonnage of harvests and future growing costs.</p> <p>The Group's disclosures relating to biological assets and sources of estimation uncertainty are included in Notes 11 and 34 to the financial statements.</p>	<p>We obtained an understanding of management's fair value measurement methodology and their process in deriving the fair value of the biological assets. We assessed the appropriateness of the methodology used in estimating the fair value. We tested the key assumptions used in the valuation, which include expected selling prices and gross margin for harvested produce; and expected selling prices, gross margin, estimated tonnage of harvests and future growing costs for produce prior to harvest, by comparing them to external data such as selling prices in the principal market and historical information.</p> <p>We also assessed the adequacy of the related disclosures related to biological assets.</p>

## Impairment assessment of goodwill and indefinite life trademarks

As at 30 April 2021, the Group carries goodwill of US\$203.4 million and indefinite life trademarks of US\$408.0 million, representing 13% and 26% of the total noncurrent assets, respectively.

(a) *Goodwill and indefinite life trademarks allocated to Del Monte Foods, Inc. and its subsidiaries*

The Group's goodwill is allocated to a Cash Generating Unit ("CGU"), Del Monte Foods, Inc. and its subsidiaries. Included within the CGU are the indefinite life trademarks "Del Monte" and "College Inn" in the United States of America ("USA") amounting to US\$394.0 million. The Group uses the value in use calculation to estimate the recoverable amount of the CGU for purposes of assessing whether there is any impairment to be recognised.

We obtained an understanding of the Group's impairment assessment process and the related controls including management's consideration of the potential impact that COVID-19 pandemic has on the Group's operations. We tested the reasonableness of the key assumptions, which include revenue growth rate, gross margin, earnings before interest, taxation, depreciation and amortisation ("EBITDA") margin, discount rate and long-term growth rate against management plans, historical data and available market information in light of current market and economic conditions. We also performed independent sensitivity analysis on the key assumptions to consider the extent of reasonable change in these assumptions that individually or collectively would result in the impairment of these assets. We involved our internal specialist in evaluating certain key assumptions and methodology used.

# INDEPENDENT AUDITOR'S REPORT

TO THE MEMBERS OF DEL MONTE PACIFIC LIMITED

## Key Audit Matters (cont'd)

Key audit matter	How our audit addressed the matter
<p><b>Impairment assessment of goodwill and indefinite life trademarks (cont'd)</b></p>	
<p>(a) <i>Goodwill and indefinite life trademarks allocated to Del Monte Foods, Inc. and its subsidiaries (cont'd)</i></p>	
<p>The annual impairment test is significant to our audit because the assessment process is complex, involves significant management judgement particularly given the changes in market and economic conditions brought on by the Coronavirus 2019 ("COVID-19") pandemic, and is dependent on certain key estimates such as expected cash flow covering a five-year period and the long-term growth rate and discount rate of the CGU.</p>	<p>We also reviewed the Group's disclosures in Note 8 to the financial statements, about those assumptions to which the outcome of the impairment test was most sensitive, that is, those that have the most significant effect on the determination of the recoverable amount of the CGU.</p>
<p>The Group's disclosures relating to the goodwill and indefinite life trademarks allocated to Del Monte Foods, Inc. and its subsidiaries, sources of estimation uncertainty and sensitivity of the recoverable amounts are included in Note 8 to the financial statements.</p>	
<p>(b) <i>Other indefinite life trademarks</i></p>	
<p>As at 30 April 2021, other indefinite life trademarks comprising of "Del Monte" in the Philippines and India, "S&amp;W" in Asia, and "Today's" in the Philippines are carried at US\$14.1 million.</p>	<p>We assessed the reasonableness of the forecasted revenue and royalty rates used to derive the recoverable amount of the brand and trademarks by comparing against available market and historical information</p>
<p>The annual impairment test is significant to our audit because the assessment process is complex, involves significant management judgement particularly given the changes in market and economic conditions brought on by the COVID-19 pandemic and is dependent on certain estimates that can be affected by future market and economic conditions as well as trademark and royalty rates in the market.</p>	<p>We also evaluated the significant assumptions used in the financial forecast of the CGUs, which include revenue growth rates, EBITDA and long-term margins, terminal growth rates and discount rates, by comparing them against management plans, historical data and available market information in light of current market and economic conditions. We involved our internal specialist in evaluating certain key assumptions and methodologies used.</p>

# INDEPENDENT AUDITOR'S REPORT

TO THE MEMBERS OF DEL MONTE PACIFIC LIMITED

## Key Audit Matters (cont'd)

Key audit matter	How our audit addressed the matter
(b) <i>Other indefinite life trademarks (cont'd)</i>	
<p>The Group used the Relief-from-Royalty methodology in valuing its Asia S&amp;W trademarks. This approach relies on the forecasted revenue for the related brand or trademark and applies the royalty rates observed in the market. For the Philippines and India trademarks, the Group used the discounted cash flows of the related CGUs. This method relies on forecasted financial results which uses significant assumptions such as revenue growth rates, EBITDA and long-term margins, terminal growth rates and discount rates.</p>	<p>We performed independent sensitivity analysis on the key assumptions to consider the extent of reasonable change in these assumptions that individually or collectively would result in impairment of these assets.</p>
<p>The Group's disclosures relating to its other indefinite life trademarks, sources of estimation uncertainty and sensitivity of the recoverable amounts are included in Notes 7 and 8 to the financial statements.</p>	<p>We also reviewed the Group's disclosures in Notes 7 and 8 to the financial statements, about those assumptions to which the outcome of the impairment tests were most sensitive, that is, those that have the most significant effect on the determination of the recoverable amounts of the CGUs.</p>

## Recognition of deferred tax assets

As at 30 April 2021, the Group has recognised net deferred tax assets of US\$130.5 million, of which US\$129.3 million was recognised by Del Monte Foods, Inc., a subsidiary in the USA.

The recognition of the deferred tax asset was significant to our audit because it involves significant management judgment and is based on assumptions that are affected by future market or economic conditions. The key assumptions in the taxable income forecast include revenue growth rates and gross and EBITDA margins.

The Group's disclosures relating to deferred tax and sources of estimation uncertainty are included in Note 9 to the financial statements.

We assessed the reasonableness of deferred tax assets recognised by comparing it to the taxable income forecast. We tested the key assumptions in estimating the taxable income forecast such as revenue growth rates and gross and EBITDA margins against available market information, management plans, historical performance and industry/market outlook in light of current market and economic conditions. We compared the consistency of management's taxable income forecasts with those included in the budget approved by the Board of Directors. We also evaluated the reasonableness of the timing of the reversal of future taxable and deductible temporary differences by considering the taxable income forecast and current tax laws.

We assessed the robustness of management's forecasting process by comparing the actual results of the subsidiary against prior year forecast.

We involved our internal tax specialist in reviewing the deductibility of the temporary differences.

# INDEPENDENT AUDITOR'S REPORT

TO THE MEMBERS OF DEL MONTE PACIFIC LIMITED

## Key Audit Matters (cont'd)

Key audit matter	How our audit addressed the matter
<p><b>Valuation of defined benefit liability and asset</b></p> <p>As at 30 April 2021, the Group has defined benefit plans in the USA giving rise to net defined benefit liability of US\$26.9 million, which is measured using the projected unit credit valuation methodology.</p> <p>We considered this to be a key audit matter because of the magnitude of the amounts, management's judgement in the use of assumptions such as future salary increases, discount rates, mortality rates and health care trends and technical expertise required to determine these amounts.</p> <p>The Group's disclosures relating to its defined benefit liability and asset and sources of estimation uncertainty are included in Note 20 to the financial statements.</p>	<p>Our procedures included, among others, involving our internal specialist to assist us in reviewing the valuation methodology and the actuarial and demographic assumptions used by management to value the Group's pension obligations in the USA. We evaluated the competence, capabilities and objectivity of management's specialist.</p> <p>We evaluated the key actuarial assumptions such as future salary increases, discount rates, mortality rates and health care trends by comparing them to market data and historical information.</p> <p>We tested the employees' payroll data on a sample basis, and reviewed the reconciliation of the membership census data used in the actuarial models to the payroll data of the Group.</p>

## OTHER INFORMATION

Management is responsible for the other information. The other information comprises the Group's 2021 Annual Report, but does not include the financial statements and our auditor's report thereon. The Group's 2021 Annual Report is expected to be made available to us after the date of this auditor's report.

Our opinion on the financial statements does not cover the other information and we will not express any form of assurance conclusion thereon.

In connection with our audit of the financial statements, our responsibility is to read the other information identified above when it becomes available and, in doing so, consider whether the other information is materially inconsistent with the financial statements or our knowledge obtained in the audit or otherwise appears to be materially misstated.

When we read the Group's 2021 Annual Report, if we conclude that there is a material misstatement therein, we are required to communicate the matter to the directors and take appropriate actions in accordance with ISAs.

# INDEPENDENT AUDITOR'S REPORT

TO THE MEMBERS OF DEL MONTE PACIFIC LIMITED

## RESPONSIBILITIES OF MANAGEMENT AND DIRECTORS FOR THE FINANCIAL STATEMENTS

Management is responsible for the preparation and fair presentation of the financial statements in accordance with IFRSs, and for such internal control as management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is responsible for assessing the Group's and Company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless management either intends to liquidate the Group or to cease operations, or has no realistic alternative but to do so.

The directors' responsibilities include overseeing the Group's financial reporting process.

## AUDITOR'S RESPONSIBILITIES FOR THE AUDIT OF THE FINANCIAL STATEMENTS

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with ISAs will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

As part of an audit in accordance with ISAs, we exercise professional judgement and maintain professional skepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Group's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by management.
- Conclude on the appropriateness of management's use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Group's and Company's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Group and Company to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the financial statements, including the disclosures, and whether the financial statements represent the underlying transactions and events in a manner that achieves fair presentation.
- Obtain sufficient appropriate audit evidence regarding the financial information of the entities or business activities within the Group to express an opinion on the consolidated financial statements. We are responsible for the direction, supervision and performance of the group audit. We remain solely responsible for our audit opinion.



# INDEPENDENT AUDITOR'S REPORT

TO THE MEMBERS OF DEL MONTE PACIFIC LIMITED

## AUDITOR'S RESPONSIBILITIES FOR THE AUDIT OF THE FINANCIAL STATEMENTS (CONT'D)

We communicate with the directors regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

We also provide the directors with a statement that we have complied with relevant ethical requirements regarding independence, and to communicate with them all relationships and other matters that may reasonably be thought to bear on our independence, and where applicable, actions taken to eliminate threats or safeguards applied.

From the matters communicated with the directors, we determine those matters that were of most significance in the audit of the financial statements of the current period and are therefore the key audit matters. We describe these matters in our auditor's report unless law or regulation precludes public disclosure about the matter or when, in extremely rare circumstances, we determine that a matter should not be communicated in our report because the adverse consequences of doing so would reasonably be expected to outweigh the public interest benefits of such communication.

The partner in charge of the audit resulting in this independent auditor's report is Philip Ling.



**Ernst & Young LLP**  
Public Accountants and  
Chartered Accountants

Singapore  
16 July 2021

# STATEMENTS OF FINANCIAL POSITION

AS AT 30 APRIL 2021 AND 2020

(In US\$'000)

	Note	Group		Company	
		30 April 2021	30 April 2020	30 April 2021	30 April 2020
<b>Noncurrent assets</b>					
Property, plant and equipment – net	5	544,776	517,585	–	–
Right-of-use assets	23	135,208	166,085	25	–
Investments in subsidiaries	6	–	–	901,015	620,027
Investments in joint ventures	7	22,530	25,317	2,789	2,462
Intangible assets and goodwill	8	694,697	701,347	–	–
Deferred tax assets – net	9	130,538	144,974	90	40
Biological assets	11	2,655	2,118	–	–
Pension assets	20	7,889	6,675	–	–
Other noncurrent assets	10	25,325	26,181	–	–
Due from a subsidiary	37	–	–	–	228,683
		<b>1,563,618</b>	<b>1,590,282</b>	<b>903,919</b>	<b>851,212</b>
<b>Current assets</b>					
Biological assets	11	44,913	61,160	–	–
Inventories	12	557,602	482,463	–	–
Trade and other receivables	13	185,049	320,603	82,282	92,669
Prepaid expenses and other current assets	14	37,286	66,380	998	180
Cash and cash equivalents	15	29,435	33,465	2,104	766
		<b>854,285</b>	<b>964,071</b>	<b>85,384</b>	<b>93,615</b>
<b>Total assets</b>		<b>2,417,903</b>	<b>2,554,353</b>	<b>989,303</b>	<b>944,827</b>
<b>Equity</b>					
Share capital	16	49,449	49,449	49,449	49,449
Share premium	17	478,339	478,339	478,478	478,478
Retained earnings	17	83,349	60,763	83,349	60,763
Reserves	17	(29,953)	(77,474)	(29,953)	(77,474)
<b>Equity attributable to owners of the Company</b>	38	<b>581,184</b>	<b>511,077</b>	<b>581,323</b>	<b>511,216</b>
Non-controlling interests	38	61,312	54,820	–	–
<b>Total equity</b>		<b>642,496</b>	<b>565,897</b>	<b>581,323</b>	<b>511,216</b>
<b>Noncurrent liabilities</b>					
Loans and borrowings	18	953,290	97,737	293,561	75,000
Lease liabilities	23	103,690	127,696	–	–
Employee benefits	20	31,866	82,398	376	221
Environmental remediation liabilities	21	7,429	9,587	–	–
Deferred tax liabilities – net	9	6,599	12,447	–	–
Other noncurrent liabilities	19	18,697	23,380	–	–
		<b>1,121,571</b>	<b>353,245</b>	<b>293,937</b>	<b>75,221</b>
<b>Current liabilities</b>					
Loans and borrowings	18	332,453	1,298,292	69,810	291,282
Lease liabilities	23	25,113	30,829	–	–
Employee benefits	20	38,275	22,947	–	–
Trade and other current liabilities	22	254,729	276,893	44,233	67,108
Current tax liabilities		3,266	6,250	–	–
		<b>653,836</b>	<b>1,635,211</b>	<b>114,043</b>	<b>358,390</b>
<b>Total liabilities</b>		<b>1,775,407</b>	<b>1,988,456</b>	<b>407,980</b>	<b>433,611</b>
<b>Total equity and liabilities</b>		<b>2,417,903</b>	<b>2,554,353</b>	<b>989,303</b>	<b>944,827</b>

The accompanying accounting policies and explanatory notes form an integral part of the financial statements.

# INCOME STATEMENTS

YEARS ENDED 30 APRIL 2021, 2020 AND 2019

(In US\$'000)

	Note	Group			Company		
		Year ended 30 April 2021	Year ended 30 April 2020	Year ended 30 April 2019	Year ended 30 April 2021	Year ended 30 April 2020	Year ended 30 April 2019
Revenue	24, 29	<b>2,162,709</b>	2,128,343	1,954,842	–	–	–
Cost of sales		<b>(1,606,746)</b>	(1,676,186)	(1,559,857)	–	–	–
<b>Gross profit</b>		<b>555,963</b>	452,157	394,985	–	–	–
Distribution and selling expenses		<b>(200,417)</b>	(213,414)	(202,839)	–	–	–
General and administrative expenses		<b>(144,053)</b>	(120,010)	(115,540)	<b>(13,158)</b>	(11,099)	(10,686)
Other income (expenses) – net		<b>357</b>	(67,547)	3,516	<b>1,714</b>	1,524	1,234
<b>Results from operating activities</b>		<b>211,850</b>	51,186	80,122	<b>(11,444)</b>	(9,575)	(9,452)
Finance income	26	<b>7,534</b>	7,738	21,985	<b>851</b>	22,111	20,231
Finance expense	26	<b>(114,110)</b>	(120,493)	(100,424)	<b>(13,134)</b>	(16,323)	(17,518)
Net finance (expense) income		<b>(106,576)</b>	(112,755)	(78,439)	<b>(12,283)</b>	5,788	2,713
Share in net (loss) income of joint ventures and subsidiaries	7	<b>(1,531)</b>	(3,085)	(983)	<b>86,990</b>	(77,592)	27,060
<b>Profit (loss) before taxation</b>	25	<b>103,743</b>	(64,654)	700	<b>63,263</b>	(81,379)	20,321
Tax (expense) credit – net	27	<b>(27,273)</b>	(29,176)	13,524	<b>(7)</b>	(15)	(2)
<b>Profit (loss) for the year</b>		<b>76,470</b>	(93,830)	14,224	<b>63,256</b>	(81,394)	20,319
<b>Profit (loss) attributable to:</b>							
Owners of the Company	28	<b>63,256</b>	(81,394)	20,319	<b>63,256</b>	(81,394)	20,319
Non-controlling interests		<b>13,214</b>	(12,436)	(6,095)	–	–	–
		<b>76,470</b>	(93,830)	14,224	<b>63,256</b>	(81,394)	20,319
<b>Earnings (loss) per share</b>							
Basic earnings (loss) per share (US cents)	28	<b>2.24</b>	(5.20)	0.03	–	–	–
Diluted earnings (loss) per share (US cents)	28	<b>2.24</b>	(5.20)	0.03	–	–	–

The accompanying accounting policies and explanatory notes form an integral part of the financial statements.

# STATEMENTS OF COMPREHENSIVE INCOME

YEARS ENDED 30 APRIL 2021, 2020 AND 2019

(In US\$'000)

	Note	Year ended 30 April 2021	Year ended 30 April 2020	Year ended 30 April 2019
<b>Group</b>				
<b>Profit (loss) for the year</b>		<b>76,470</b>	(93,830)	14,224
<b>Other comprehensive income (loss)</b>				
<b>Items that will or may be reclassified subsequently to profit or loss:</b>				
Currency translation difference		<b>6,900</b>	5,401	(1,838)
Effective portion of changes in fair value of cash flow hedges		<b>4,283</b>	962	462
Tax impact on share in cash flow hedges		<b>(1,049)</b>	(236)	(113)
		<b>10,134</b>	6,127	(1,489)
<b>Items that will not be reclassified to profit or loss:</b>				
Remeasurement of retirement plans	20	<b>54,580</b>	(28,993)	(2,513)
Tax impact on remeasurement of retirement plans	9	<b>(13,880)</b>	6,113	2,127
Gain on property revaluation	5	–	4,066	–
Impact of tax on revaluation reserve	9	<b>629</b>	(1,220)	–
		<b>41,329</b>	(20,034)	(386)
<b>Other comprehensive income (loss) for the year, net of tax</b>		<b>51,463</b>	(13,907)	(1,875)
<b>Total comprehensive income (loss) for the year</b>		<b>127,933</b>	(107,737)	12,349
<b>Total comprehensive income (loss) attributable to:</b>				
Owners of the Company		<b>110,777</b>	(93,041)	18,194
Non-controlling interests		<b>17,156</b>	(14,696)	(5,845)
		<b>127,933</b>	(107,737)	12,349

The accompanying accounting policies and explanatory notes form an integral part of the financial statements.

# STATEMENTS OF COMPREHENSIVE INCOME

YEARS ENDED 30 APRIL 2021, 2020 AND 2019

(In US\$'000)

	Year ended 30 April 2021	Year ended 30 April 2020	Year ended 30 April 2019
<b>Company</b>			
<b>Profit (loss) for the year</b>	<b>63,256</b>	(81,394)	20,319
<b>Other comprehensive income (loss)</b>			
<b>Items that will or may be reclassified subsequently to profit or loss:</b>			
Currency translation difference	<b>6,026</b>	5,378	(1,860)
Effective portion of changes in fair value of cash flow hedges	<b>4,008</b>	860	425
Tax impact on share in cash flow hedges	<b>(982)</b>	(210)	(113)
	<b>9,052</b>	6,028	(1,548)
<b>Items that will not be reclassified to profit or loss:</b>			
Remeasurement of retirement plans	<b>50,856</b>	(26,014)	(1,812)
Tax impact on remeasurement of retirement plans	<b>(12,934)</b>	5,493	1,235
Gain on property revaluation	–	4,066	–
Derecognition (impact) of tax on revaluation reserve	<b>547</b>	(1,220)	–
	<b>38,469</b>	(17,675)	(577)
<b>Other comprehensive income (loss) for the year, net of tax</b>	<b>47,521</b>	(11,647)	(2,125)
<b>Total comprehensive income (loss) for the year</b>	<b>110,777</b>	(93,041)	18,194

The accompanying accounting policies and explanatory notes form an integral part of the financial statements.

# STATEMENTS OF CHANGES IN EQUITY

YEARS ENDED 30 APRIL 2021, 2020 AND 2019

(In US\$'000)

← Attributable to owners of the Company →

Group	Share capital	Share premium	Share Translation reserve	Revaluation reserve	Remeasure-ment				Share Reserve for own shares	Non-controlling interests	Total equity	
					Retirement plans	Hedging reserve	Share option reserve	Retained earnings				
Note												
<b>2021</b>												
At 30 April 2020	49,449	478,339	(87,997)	13,731	(2,873)	(1,802)	1,753	(286)	60,763	511,077	54,820	565,897
<b>Total comprehensive income for the year</b>												
Profit for the year	–	–	–	–	–	–	–	–	63,256	63,256	13,214	76,470
<b>Other comprehensive income</b>												
Currency translation differences	–	–	6,026	–	–	–	–	–	–	6,026	874	6,900
Gain on property revaluation, net of tax	–	–	–	547	–	–	–	–	–	547	82	629
Remeasurement of retirement plans, net of tax	–	–	–	–	37,922	–	–	–	–	37,922	2,778	40,700
Effective portion of changes in fair value of cash flow hedges, net of tax	–	–	–	–	–	3,026	–	–	–	3,026	208	3,234
<b>Total other comprehensive income</b>	–	–	6,026	547	37,922	3,026	–	–	–	47,521	3,942	51,463
<b>Total comprehensive income for the year</b>	–	–	6,026	547	37,922	3,026	–	–	63,256	110,777	17,156	127,933
<b>Transactions with owners of the Company recognised directly in equity</b>												
<b>Contributions by and distributions to owners of the Company</b>												
Sale of shares of a subsidiary	–	–	–	–	–	–	–	–	9,135	9,135	2,201	11,336
Dividends	–	–	–	–	–	–	–	–	(49,805)	(49,805)	(12,865)	(62,670)
<b>Total contributions by and distributions to owners</b>	–	–	–	–	–	–	–	–	(40,670)	(40,670)	(10,664)	(51,334)
<b>At 30 April 2021</b>	<b>49,449</b>	<b>478,339</b>	<b>(81,971)</b>	<b>14,278</b>	<b>35,049</b>	<b>1,224</b>	<b>1,753</b>	<b>(286)</b>	<b>83,349</b>	<b>581,184</b>	<b>61,312</b>	<b>642,496</b>

The accompanying accounting policies and explanatory notes form an integral part of the financial statements.

# STATEMENTS OF CHANGES IN EQUITY

YEARS ENDED 30 APRIL 2021, 2020 AND 2019

(In US\$'000)

Group	Note	Attributable to owners of the Company										Non-controlling interests	Total equity
		Share capital	Share premium	Share Translation reserve	Revaluation reserve	Revaluation reserve	Remeasurement of retirement plans	Hedging reserve	Share option reserve	Reserve for own shares	Retained earnings		
<b>2020</b>		49,449	478,339	(93,375)	10,885	17,648	(2,452)	1,753	(286)	96,074	558,035	43,106	601,141
Effect of adoption of IFRS 16, Leases		-	-	-	-	-	-	-	-	(1,013)	(1,013)	-	(1,013)
At 30 April 2019		49,449	478,339	(93,375)	10,885	17,648	(2,452)	1,753	(286)	95,061	557,022	43,106	600,128
<b>Total comprehensive loss for the year</b>		-	-	-	-	-	-	-	-	(81,394)	(81,394)	(12,436)	(93,830)
Loss for the year		-	-	-	-	-	-	-	-	-	-	-	-
<b>Other comprehensive income (loss)</b>		-	-	5,378	-	-	-	-	-	-	5,378	23	5,401
Currency translation differences		-	-	5,378	-	-	-	-	-	-	5,378	23	5,401
Gain on property revaluation, net of tax		-	-	-	2,846	-	-	-	-	-	2,846	-	2,846
Remeasurement of retirement plans, net of tax	20	-	-	-	-	(20,521)	-	-	-	-	(20,521)	(2,359)	(22,880)
Effective portion of changes in fair value of cash flow hedges, net of tax		-	-	-	-	-	650	-	-	-	650	76	726
<b>Total other comprehensive income (loss)</b>		-	-	5,378	2,846	(20,521)	650	-	-	-	(11,647)	(2,260)	(13,907)
<b>Total comprehensive income (loss) for the Year</b>		-	-	5,378	2,846	(20,521)	650	-	-	(81,394)	(93,041)	(14,696)	(107,737)
<b>Transactions with owners of the Company recognised directly in equity</b>		-	-	-	-	-	-	-	-	-	-	-	-
<b>Contributions by and distributions to owners of the Company</b>		-	-	-	-	-	-	-	-	-	-	-	-
Sale of shares of a subsidiary	6	-	-	-	-	-	-	-	-	76,958	76,958	26,410	103,368
Dividends	17	-	-	-	-	-	-	-	-	(29,862)	(29,862)	-	(29,862)
<b>Total contributions by and distributions to owners</b>		-	-	-	-	-	-	-	-	47,096	47,096	26,410	73,506
<b>At 30 April 2020</b>	16, 17	49,449	478,339	(87,997)	13,731	(2,873)	(1,802)	1,753	(286)	60,763	511,077	54,820	565,897

The accompanying accounting policies and explanatory notes form an integral part of the financial statements.

# STATEMENTS OF CHANGES IN EQUITY

YEARS ENDED 30 APRIL 2021, 2020 AND 2019

(In US\$'000)

Group	Attributable to owners of the Company											
	Share capital	Share premium	Share Translation reserve	Revaluation reserve	Remeasurement of retirement plans	Hedging reserve	Share option reserve	Reserve for own shares	Retained earnings	Total	Non-controlling interests	Total equity
<b>2019</b>												
At 30 April 2018	49,449	478,323	(91,515)	10,885	18,225	(2,764)	1,373	(286)	95,505	559,195	49,065	608,260
<b>Total comprehensive loss for the year</b>												
Profit for the year	-	-	-	-	-	-	-	-	20,319	20,319	(6,095)	14,224
<b>Other comprehensive income (loss)</b>												
Currency translation differences	-	-	(1,860)	-	-	-	-	-	-	(1,860)	22	(1,838)
Remeasurement of retirement plans, net of tax	-	-	-	-	(577)	-	-	-	-	(577)	191	(386)
Effective portion of changes in fair value of cash flow hedges, net of tax	-	-	-	-	-	312	-	-	-	312	37	349
<b>Total other comprehensive income (loss)</b>	-	-	(1,860)	-	(577)	312	-	-	-	(2,125)	250	(1,875)
<b>Total comprehensive income (loss) for the year</b>	-	-	(1,860)	-	(577)	312	-	-	20,319	18,194	(5,845)	12,349
<b>Transactions with owners of the Company recognised directly in equity</b>												
<b>Contributions by and distributions to owners of the Company</b>												
Refund of transaction costs from issue of preference shares in FY2018	-	16	-	-	-	-	-	-	-	16	-	16
Value of employee services received for issue of share options	-	-	-	-	-	-	380	-	-	380	(114)	266
Dividends	-	-	-	-	-	-	-	-	(19,750)	(19,750)	-	(19,750)
<b>Total contributions by and distributions to Owners</b>	-	16	-	-	-	-	380	-	(19,750)	(19,354)	(114)	(19,468)
<b>At 30 April 2019</b>	49,449	478,339	(93,375)	10,885	17,648	(2,452)	1,753	(286)	96,074	558,035	43,106	601,141

The accompanying accounting policies and explanatory notes form an integral part of the financial statements.



# STATEMENTS OF CHANGES IN EQUITY

YEARS ENDED 30 APRIL 2021, 2020 AND 2019

(In US\$'000)

	Note	Share capital	Share premium	Share in translation reserve of subsidiaries	Share in revaluation reserve of subsidiaries	Share in remeasurement of retirement plans of subsidiaries	Share in hedging reserve of a subsidiary	Share option reserve	Reserve for own shares	Retained earnings	Total
<b>Company</b>											
<b>2021</b>											
At 30 April 2020		49,449	478,478	(87,997)	13,731	(2,873)	(1,802)	1,753	(286)	60,763	511,216
<b>Total comprehensive income for the year</b>											
Profit for the year		-	-	-	-	-	-	-	-	63,256	63,256
<b>Other comprehensive income</b>											
Currency translation differences		-	-	6,026	-	-	-	-	-	-	6,026
Gain on property revaluation, net of tax		-	-	-	547	-	-	-	-	-	547
Remeasurement of retirement plans, net of tax	20	-	-	-	-	37,922	-	-	-	-	37,922
Effective portion of changes in fair value of cash flow hedges, net of tax		-	-	-	-	-	3,026	-	-	-	3,026
<b>Total other comprehensive income</b>											
		-	-	6,026	547	37,922	3,026	-	-	-	47,521
<b>Total comprehensive income for the year</b>											
		-	-	6,026	547	37,922	3,026	-	-	63,256	110,777
<b>Transactions with owners of the Company recognised directly in equity</b>											
<b>Contributions by and distributions to owners of the Company</b>											
Sale of shares of a subsidiary	6	-	-	-	-	-	-	-	-	9,135	9,135
Dividends	17	-	-	-	-	-	-	-	-	(49,805)	(49,805)
<b>Total contributions by and distributions to owners</b>											
	16, 17	49,449	478,478	(81,971)	14,278	35,049	1,224	1,753	(286)	(40,670)	(40,670)
<b>At 30 April 2021</b>											
		49,449	478,478	(81,971)	14,278	35,049	1,224	1,753	(286)	83,349	581,323

The accompanying accounting policies and explanatory notes form an integral part of the financial statements.

# STATEMENTS OF CHANGES IN EQUITY

YEARS ENDED 30 APRIL 2021, 2020 AND 2019

(In US\$'000)

Company	Note	Share capital	Share premium	Share in translation reserve of subsidiaries	Share in revaluation reserve of subsidiaries	Share in remeasurement of retirement plans of subsidiaries	Share in hedging reserve of a subsidiary	Share option reserve	Reserve for own shares	Retained earnings	Total
<b>2020</b>											
At 30 April 2019		49,449	478,478	(93,375)	10,885	17,648	(2,452)	1,753	(286)	96,074	558,174
Effect of adoption of IFRS 16, Leases		-	-	-	-	-	-	-	-	(1,013)	(1,013)
At 30 April 2019		49,449	478,478	(93,375)	10,885	17,648	(2,452)	1,753	(286)	95,061	557,161
<b>Total comprehensive loss for the year</b>		-	-	-	-	-	-	-	-	(81,394)	(81,394)
Loss for the year		-	-	-	-	-	-	-	-	(81,394)	(81,394)
<b>Other comprehensive income (loss)</b>											
Currency translation differences		-	-	5,378	-	-	-	-	-	-	5,378
Gain on property revaluation, net of tax		-	-	-	2,846	-	-	-	-	-	2,846
Remeasurement of retirement plans, net of tax	20	-	-	-	-	(20,521)	-	-	-	-	(20,521)
Effective portion of changes in fair value of cash flow hedges, net of tax		-	-	-	-	-	650	-	-	-	650
<b>Total other comprehensive income (loss)</b>		-	-	5,378	2,846	(20,521)	650	-	-	-	(11,647)
<b>Total comprehensive income (loss) for the year</b>		-	-	5,378	2,846	(20,521)	650	-	-	(81,394)	(93,041)
<b>Transactions with owners of the Company recognised directly in equity</b>											
<b>Contributions by and distributions to owners of the Company</b>											
Sale of shares of a subsidiary	6	-	-	-	-	-	-	-	-	76,958	76,958
Dividends	17	-	-	-	-	-	-	-	-	(29,862)	(29,862)
<b>Total contributions by and distributions to owners</b>		-	-	-	-	-	-	-	-	47,096	47,096
<b>At 30 April 2020</b>	16, 17	49,449	478,478	(87,997)	13,731	(2,873)	(1,802)	1,753	(286)	60,763	511,216

The accompanying accounting policies and explanatory notes form an integral part of the financial statements.

# STATEMENTS OF CHANGES IN EQUITY

YEARS ENDED 30 APRIL 2021, 2020 AND 2019

(In US\$'000)

	Note	Share capital	Share premium	Share in translation reserve of subsidiaries	Share in revaluation reserve of subsidiaries	Share in re-measurement of retirement plans of subsidiaries	Share in hedging reserve of a subsidiary	Share option reserve	Reserve for own shares	Retained earnings	Total
<b>Company</b>											
<b>2019</b>											
At 30 April 2018		49,449	478,462	(91,515)	10,885	18,225	(2,764)	1,373	(286)	95,505	559,334
<b>Total comprehensive loss for the year</b>		-	-	-	-	-	-	-	-	20,319	20,319
Profit for the year		-	-	-	-	-	-	-	-	-	-
<b>Other comprehensive income (loss)</b>											
Currency translation differences		-	-	(1,860)	-	-	-	-	-	-	(1,860)
Remeasurement of retirement plans, net of tax	20	-	-	-	-	(577)	-	-	-	-	(577)
Effective portion of changes in fair value of cash flow hedges, net of tax		-	-	-	-	-	312	-	-	-	312
<b>Total other comprehensive income (loss)</b>		-	-	(1,860)	-	(577)	312	-	-	-	(2,125)
<b>Total comprehensive income (loss) for the year</b>		-	-	(1,860)	-	(577)	312	-	-	20,319	18,194
<b>Transactions with owners of the Company recognised directly in equity</b>											
<b>Contributions by and distributions to owners of the Company</b>											
Refund of transaction costs from issue of preference shares in FY2018		-	16	-	-	-	-	-	-	-	16
Value of employee services received for issue of share options	25	-	-	-	-	-	-	380	-	-	380
Dividends	17	-	-	-	-	-	-	-	-	(19,750)	(19,750)
<b>Total contributions by and distributions to owners</b>		-	16	-	-	-	-	380	-	(19,750)	(19,354)
<b>At 30 April 2019</b>	16, 17	49,449	478,478	(93,375)	10,885	17,648	(2,452)	1,753	(286)	96,074	558,174

The accompanying accounting policies and explanatory notes form an integral part of the financial statements.

# STATEMENTS OF CASH FLOWS

YEARS ENDED 30 APRIL 2021, 2020 AND 2019

(In US\$'000)

	Note	Group			Company		
		Year ended 30 April 2021	Year ended 30 April 2020	Year ended 30 April 2019	Year ended 30 April 2021	Year ended 30 April 2020	Year ended 30 April 2019
<b>Cash flows from operating activities</b>							
Profit (loss) for the year		<b>76,470</b>	(93,830)	14,224	<b>63,256</b>	(81,394)	20,319
Adjustments to reconcile profit (loss) for the year to net cash flows:							
Depreciation of property, plant and equipment	5	<b>139,950</b>	137,887	132,052	–	–	–
Finance expense		<b>113,615</b>	119,198	100,363	<b>13,116</b>	16,317	17,518
Amortisation of right-of-use assets	23	<b>40,720</b>	35,179	–	<b>106</b>	–	–
Tax expense – current	27	<b>33,059</b>	55,424	11,721	<b>51</b>	21	7
Finance income		<b>(7,028)</b>	(7,738)	(18,132)	<b>(846)</b>	(22,111)	(20,231)
Amortisation of intangible assets	8	<b>6,650</b>	6,650	6,654	–	–	–
Tax credit – deferred	9, 27	<b>(5,786)</b>	(26,248)	(25,245)	<b>(44)</b>	(6)	(5)
Impairment loss in joint ventures	7	<b>2,096</b>	–	–	–	–	–
Share in losses (earnings) of joint ventures and subsidiaries	7	<b>1,531</b>	3,085	983	<b>(86,990)</b>	77,592	(27,060)
(Gain) loss on disposal of property, plant and equipment	25	<b>(1,333)</b>	2,502	(6,158)	–	–	–
(Reversal of impairment) impairment loss of property, plant and equipment	5	–	40,746	1,262	–	–	–
Unrealised foreign exchange (gain) loss		<b>(11)</b>	1,295	(3,792)	<b>13</b>	6	–
Equity-settled share-based payment transactions		–	–	266	–	–	–
Ineffective portion of cash flow hedges		–	941	264	–	–	–
Impairment losses on noncurrent assets held for sale		–	–	775	–	–	–
		<b>399,933</b>	275,091	215,237	<b>(11,338)</b>	(9,575)	(9,452)
Changes in:							
Other assets		<b>3,853</b>	(28,190)	6,281	–	–	–
Inventories		<b>(72,074)</b>	182,344	104,077	–	–	–
Biological assets		<b>18,716</b>	(7,505)	(10,650)	–	–	–
Trade and other receivables		<b>24,197</b>	(49,014)	12,993	<b>55</b>	(29)	(24)
Prepaid expenses and other current assets		<b>(3,161)</b>	(6,824)	(4,083)	<b>(868)</b>	(17)	30
Employee benefits		<b>18,345</b>	14,144	3,304	<b>90</b>	17	–
Trade and other payables		<b>(43,071)</b>	44,377	(138,454)	<b>2,236</b>	1,837	(5,481)
Operating cash flows		<b>346,738</b>	424,423	188,705	<b>(9,825)</b>	(7,767)	(14,927)
Taxes paid		<b>(31,464)</b>	(46,982)	(6,830)	<b>(76)</b>	(22)	(31)
<b>Net cash flows provided by (used in) operating activities</b>		<b>315,274</b>	377,441	181,875	<b>(9,901)</b>	(7,789)	(14,958)

The accompanying accounting policies and explanatory notes form an integral part of the financial statements.

# STATEMENTS OF CASH FLOWS

YEARS ENDED 30 APRIL 2021, 2020 AND 2019

(In US\$'000)

	Note	Group			Company		
		Year ended 30 April 2021	Year ended 30 April 2020	Year ended 30 April 2019	Year ended 30 April 2021	Year ended 30 April 2020	Year ended 30 April 2019
<b>Cash flows from investing activities</b>							
Interest received		514	756	715	14	1	–
Proceeds from disposal of property, plant and equipment and noncurrent assets held for sale		11,705	29,238	16,206	–	–	–
Acquisitions of property, plant and equipment		(163,974)	(132,453)	(123,479)	–	–	–
Collection of receivable from prior year sale of shares of subsidiary and settlement of transaction costs		106,520	–	–	–	–	–
Proceeds from additional sale of shares of subsidiary		8,954	–	–	–	–	–
Investments in joint ventures	7	–	(1,530)	–	–	–	–
Investments in subsidiaries		–	–	–	(150,000)	–	–
Advances to joint ventures		(840)	(140)	(950)	(840)	(140)	(950)
Advances to related company		–	–	–	(33,505)	(235,388)	(89,232)
Dividend received		–	–	–	242,721	230,474	33,000
<b>Net cash flows (used in) provided by investing activities</b>		<b>(37,121)</b>	<b>(104,129)</b>	<b>(107,508)</b>	<b>58,390</b>	<b>(5,053)</b>	<b>(57,182)</b>
<b>Cash flows from financing activities</b>							
Interest paid		(83,006)	(94,648)	(87,494)	(11,686)	(15,637)	(15,927)
Proceeds from borrowings	39	4,299,181	788,696	886,279	157,300	105,000	227,841
Repayment of borrowings	39	(4,380,653)	(891,423)	(860,631)	(158,911)	(115,000)	(187,670)
Refund (payment) of transaction costs related to issuance of share capital		–	–	16	–	–	16
Repayments of advances from related companies		–	–	–	(238,611)	(46,864)	–
Advances from related companies		–	–	–	256,597	115,036	65,866
Payment of debt related costs		(20,551)	–	(146)	(1,948)	–	–
Payments of lease liability	23	(37,720)	(34,427)	–	(107)	–	–
Dividends paid to equity holders of the parent	17	(49,805)	(29,862)	(19,750)	(49,805)	(29,862)	(19,750)
Dividends paid to non-controlling interests		(12,865)	–	–	–	–	–
<b>Net cash flows (used in) provided by financing activities</b>		<b>(285,419)</b>	<b>(261,664)</b>	<b>(81,726)</b>	<b>(47,171)</b>	<b>12,673</b>	<b>70,376</b>

The accompanying accounting policies and explanatory notes form an integral part of the financial statements.

# STATEMENTS OF CASH FLOWS

YEARS ENDED 30 APRIL 2021, 2020 AND 2019

(In US\$'000)

Note	Group			Company		
	Year ended 30 April 2021	Year ended 30 April 2020	Year ended 30 April 2019	Year ended 30 April 2021	Year ended 30 April 2020	Year ended 30 April 2019
<b>Net (decrease) increase in cash and cash equivalents</b>	<b>(7,266)</b>	11,648	(7,359)	<b>1,318</b>	(169)	(1,764)
Effect of exchange rate changes on cash and cash equivalents held in foreign currency	<b>3,236</b>	181	4,749	<b>20</b>	49	(59)
Cash and cash equivalents at beginning of year	<b>33,465</b>	21,636	24,246	<b>766</b>	886	2,709
Cash and cash equivalents at end of year	<b>29,435</b>	33,465	21,636	<b>2,104</b>	766	886

The accompanying accounting policies and explanatory notes form an integral part of the financial statements.

# NOTES TO THE FINANCIAL STATEMENTS

FOR THE FINANCIAL YEAR ENDED 30 APRIL 2021

These notes form an integral part of the financial statements.

The accompanying financial statements were approved and authorised for issuance by the Board of Directors (the "Board" or "BOD") on 16 July 2021.

## 1. DOMICILE AND ACTIVITIES

Del Monte Pacific Limited (the "Company") was incorporated as an international business company in the British Virgin Islands on 27 May 1999 under the International Business Companies Act (Cap. 291) of the British Virgin Islands. It was automatically re-registered as a company on 1 January 2007 when the International Business Companies Act was repealed and replaced by the Business Companies Act 2004 of the British Virgin Islands.

The registered office of the Company is located at Craigmuir Chambers, Road Town, Tortola, British Virgin Islands.

The principal activity of the Company is investment holding. Its subsidiaries are principally engaged in growing, processing, and selling packaged fruits, vegetable and tomato, fresh pineapples, sauces, condiments, pasta, broth and juices, mainly under the brand names of "Del Monte", "S&W", "Today's", "Contadina", "College Inn" and other brands. The Company's subsidiaries also produce and distribute private label food products.

The immediate holding company is NutriAsia Pacific Limited ("NAPL") whose indirect shareholders are NutriAsia Inc. ("NAI") and Well Grounded Limited ("WGL"), which at 30 April 2021, 2020 and 2019, each held 57.8% and 42.2% interests in NAPL respectively, through their intermediary company, NutriAsia Holdings Limited. NAPL, NAI and WGL were incorporated in the British Virgin Islands. The ultimate holding company is HSBC International Trustee Limited.

On 2 August 1999, the Company was admitted to the Official List of the Singapore Exchange Securities Trading Limited ("SGX-ST"). The Ordinary Shares of the Company were also listed on the Philippine Stock Exchange Inc. ("PSE") on 10 June 2013. The first tranche of the Company's Preference Shares was listed on 7 April 2017 and the second tranche on 15 December 2017.

On 6 August 2010, the Company established DM Pacific Limited-ROHQ ("ROHQ"), the regional operating headquarters of the Company in the Philippines. The ROHQ is registered with and licensed by the Securities and Exchange Commission ("SEC") to engage in general administration and planning, business planning and coordination, sourcing and procurement of raw materials and components, corporate financial advisory, marketing control and sales promotion, training and personnel management, logistics services, research and product development, technical support and maintenance, data processing and communication, and business development. The ROHQ commenced its operations in October 2015.

The financial statements of the Group as at and for the years ended 30 April 2021, 2020 and 2019 comprise the Company and its subsidiaries (together referred to as the "Group", and individually as "Group entities"), and the Group's interests in joint ventures.

# NOTES TO THE FINANCIAL STATEMENTS

FOR THE FINANCIAL YEAR ENDED 30 APRIL 2021

## 2. GOING CONCERN

The Company's current liabilities was higher by US\$28.7 million compared to current assets as at 30 April 2021 (30 April 2020: US\$264.8 million).

Management believes that the Company will be able to pay its liabilities as and when they fall due. Accordingly, the use of going concern assumption is appropriate taking into account the following:

- The Group's net current asset position of US\$200.4 million as at 30 April 2021 and the Company expects to receive dividend payment from its subsidiaries in the next 12 months;
- The Group generated net operating cash flows of US\$315.3 million for the current year (30 April 2020: US\$377.4 million). Management has undertaken various measures to improve operating costs such as Del Monte Foods, Inc.'s ("DMFI") asset light strategy undertaken in FY2020. The Group continuously reviews its manufacturing and distribution footprint in the US as well as continue to improve and streamline its operations to further promote operational efficiency with the intent of increasing future operating cash flows.
- The Group has sufficient credit lines available for draw down and as such, management believes that the Group will have sufficient working capital to enable to meet its objectives and future financial obligations.

## 3. BASIS OF PREPARATION

### 3.1 *Statement of compliance*

The financial statements have been prepared in accordance with International Financial Reporting Standards ("IFRSs").

### 3.2 *Basis of measurement*

The financial statements have been prepared on historical cost basis except as otherwise described in the succeeding notes below.

### 3.3 *Functional and presentation currency*

The financial statements are presented in United States Dollars (US\$) which is the Company's functional currency. All financial information presented in US Dollars has been rounded to the nearest thousand, unless otherwise stated.

### 3.4 *Use of estimates and judgements*

The preparation of the financial statements in conformity with IFRS requires management to make judgements, estimates and assumptions that affect the application of accounting policies and the reported amounts of assets, liabilities, income and expenses. Actual results may differ from these estimates.



# NOTES TO THE FINANCIAL STATEMENTS

FOR THE FINANCIAL YEAR ENDED 30 APRIL 2021

## 3. BASIS OF PREPARATION (CONT'D)

### 3.4 Use of estimates and judgements (cont'd)

#### *Judgements*

Information about judgements made in applying accounting policies that have the most significant effects on the amounts recognised in the financial statements are included in the following notes:

- Note 6 – Determination of control over subsidiaries
- Note 6 – Deconsolidation of Del Monte Andina C.A.
- Note 6 – Recognition of Share Purchase Agreement as at 30 April 2020
- Note 6 – Debt versus equity classification
- Note 6 – Determination of joint control and the type of joint arrangement
- Note 8 – Assessment of useful life of intangible assets with indefinite useful life
- Note 23 – Determination of lease term of contracts with renewal options
- Note 36 – Contingencies

#### *Estimates and underlying assumptions*

Estimates and underlying assumptions are reviewed on an ongoing basis. Revisions to accounting estimates are recognised in the period in which the estimates are revised and in any future periods affected.

Information about assumptions and estimation uncertainties that have a significant risk resulting in a material adjustment within the next financial year are included in the following notes:

- Note 5 – Useful lives of property, plant and equipment, revaluation of freehold land, estimate of harvest for bearer plant's depreciation
- Note 5 – Impairment of property, plant and equipment
- Note 6 – Recoverability of investments in subsidiaries
- Note 6 – Obligation to deliver additional Redeemable and Convertible Preferred Shares ("RCPS")
- Note 6 – Fair valuation of derivative liability
- Note 7 – Recoverability of investments in joint ventures
- Note 8 – Useful lives of intangible assets and impairment of goodwill and intangible assets
- Note 9 – Realisability of deferred tax assets
- Note 11 – Future cost of growing crops and fair value of livestock, harvested crops, and produce prior to harvest and future volume of harvest
- Note 12 – Allowance for inventory obsolescence and net realisable value
- Note 13 – Impairment of trade and nontrade receivables
- Note 20 – Measurement of employee benefit obligations
- Note 21 – Estimation of environmental remediation liabilities
- Note 22 – Estimation of trade promotion accruals
- Note 23 – Determination of incremental borrowing rate for lease liabilities
- Note 27 – Measurement of income tax
- Note 34 – Determination of fair values
- Note 36 – Contingencies

# NOTES TO THE FINANCIAL STATEMENTS

FOR THE FINANCIAL YEAR ENDED 30 APRIL 2021

## 3. BASIS OF PREPARATION (CONT'D)

### 3.5 *Measurement of fair value*

Fair value is the estimated price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date. The fair value is based on the presumption that the transaction to sell the asset or transfer the liability takes place either:

- In the principal market for the asset or liability, or
- In the most advantageous market for the asset or liability.

The principal or most advantageous market must be accessible to the Group.

The fair value of an asset or liability is measured using the assumptions that market participants would use when pricing the asset or liability, assuming that market participants act in their economic best interest. A fair value measurement of a non-financial asset takes into account a market participant's ability to generate economic benefits by using the asset in its highest and best use or by selling it to another market participant that would use the asset in its highest and best use.

The Group uses valuation techniques that are appropriate in the circumstances and for which sufficient data are available to measure fair value, maximising the use of relevant observable inputs and minimising the use of unobservable inputs.

All assets and liabilities for which fair value is measured or disclosed in the financial statements are categorised within the fair value hierarchy, described as follows, based on the lowest level input that is significant to the fair value measurement as a whole:

- Level 1: quoted prices (unadjusted) in active markets for identical assets or liabilities that the Group can access at the measurement date.
- Level 2: inputs other than quoted prices included within Level 1 that are observable for the asset or liability, either directly or indirectly.
- Level 3: unobservable inputs for the asset or liability.

For assets and liabilities that are recognised in the financial statements on a recurring basis, the Group determines whether transfers have occurred between levels in the hierarchy by re-assessing the categorization (based on the lowest level input that is significant to the fair value measurement as a whole) at the end of each reporting period.

For the purpose of fair value disclosures, the Group has determined classes of assets and liabilities on the basis of the nature, characteristics, and risks of the asset or liability and the level of fair value hierarchy as explained above.

# NOTES TO THE FINANCIAL STATEMENTS

FOR THE FINANCIAL YEAR ENDED 30 APRIL 2021

## 3. BASIS OF PREPARATION (CONT'D)

### 3.6 Adoption of New or Revised Standards, Amendments to Standards and Interpretations

The accounting policies adopted are consistent with those of the previous fiscal year, except that the Group has adopted the following new accounting pronouncements starting 1 May 2020. Unless otherwise indicated, adoption of these new standards did not have any significant impact on the Group's consolidated financial statements.

- Amendments to IFRS 3, *Business Combinations, Definition of a Business*. The amendments to IFRS 3 clarify that to be considered a business, an integrated set of activities and assets must include, at a minimum, an input and a substantive process that together significantly contribute to the ability to create output. Furthermore, it clarifies that a business can exist without including all of the inputs and processes needed to create outputs.

The amendments may impact future periods should the Group enter into business combinations.

- Amendments to IFRS 7, *Financial Instruments: Disclosures*, IFRS 9, *Financial Instruments: Interest Rate Benchmark Reform*, and IAS 39, *Financial Instruments: Recognition and Measurement*. The amendments to IFRS 9 provide a number of reliefs, which apply to all hedging relationships that are directly affected by the interest rate benchmark reform. A hedging relationship is affected if the reform gives rise to uncertainties about the timing and or amount of benchmark-based cash flows of the hedged item or the hedging instrument.
- Amendments to IAS 1, *Presentation of Financial Statements*, and IAS 8, *Accounting Policies, Changes in Accounting Estimates and Errors, Definition of Material*. The amendments provide a new definition of material that states, "information is material if omitting, misstating or obscuring it could reasonably be expected to influence decisions that the primary users of general-purpose financial statements make on the basis of those financial statements, which provide financial information about a specific reporting entity."

The amendments clarify that materiality will depend on the nature or magnitude of information, either individually or in combination with other information, in the context of the financial statements. A misstatement of information is material if it could reasonably be expected to influence decisions made by the primary users.

- Conceptual Framework for Financial Reporting issued on 29 March 2018. The Conceptual Framework is not a standard, and none of the concepts contained therein override the concepts or requirements in any standard. The purpose of the Conceptual Framework is to assist the standard-setters in developing standards, to help preparers develop consistent accounting policies where there is no applicable standard in place and to assist all parties to understand and interpret the standards. The revised Conceptual Framework includes new concepts, provides updated definitions and recognition criteria for assets and liabilities, and clarifies some important concepts.

# NOTES TO THE FINANCIAL STATEMENTS

FOR THE FINANCIAL YEAR ENDED 30 APRIL 2021

## 4. SIGNIFICANT ACCOUNTING POLICIES

The accounting policies set out below have been applied consistently to all periods presented in these financial statements, and have been applied consistently by Group entities, except as explained in Note 3.6, which addresses the changes in accounting policies.

### 4.1 Basis of consolidation

#### (i) Business combination

Business combinations are accounted for using the acquisition method in accordance with IFRS 3, *Business Combinations*, as at the acquisition date, which is the date on which control is transferred to the Group.

The Group's goodwill is initially measured at cost, measures goodwill at the acquisition date as:

- the fair value of consideration transferred; plus
- the recognised amount of any non-controlling interests in the acquiree; plus
- if the business combination is achieved in stages, the fair value of the pre-existing equity interest in the acquiree,

over the net recognised amount (generally fair value) of the identifiable assets acquired and liabilities assumed. Any goodwill that arises is tested annually for impairment.

When the excess is negative, a bargain purchase gain is recognised immediately in the income statement.

The consideration transferred does not include amounts related to the settlement of pre-existing relationships. Such amounts are generally recognised in the income statement.

Any contingent consideration payable is recognised at fair value at the acquisition date and included in the consideration transferred. If the contingent consideration is classified as equity, it is not remeasured and settlement is accounted for within equity. Otherwise, subsequent changes to the fair value of the contingent consideration are recognised in the income statement.

Non-controlling interests that are present ownership interests and entitle their holders to a proportionate share of the acquiree's net assets in the event of liquidation are measured either at fair value or at the non-controlling interests' proportionate share of the recognised amounts of the acquiree's identifiable net assets, at the acquisition date. The measurement basis taken is elected on a transaction-by-transaction basis. All other components of non-controlling interests are measured at acquisition-date fair value unless another measurement is required by another standard.

Costs related to the acquisition, other than those associated with the issue of debt or equity securities, that the Group incurs in connection with a business combination are expensed as incurred.

# NOTES TO THE FINANCIAL STATEMENTS

FOR THE FINANCIAL YEAR ENDED 30 APRIL 2021

## 4. SIGNIFICANT ACCOUNTING POLICIES (CONT'D)

### 4.1 Basis of consolidation (cont'd)

#### (i) Business combination (cont'd)

If the initial accounting for a business combination is incomplete by the end of the reporting period it occurs, provisional amounts for the items for which the accounting is incomplete is reported in the financial statements. During the measurement period, which is not more than one year from acquisition date, the provisional amounts recognised are retrospectively adjusted, and any additional assets or liabilities recognised, to reflect new information obtained about facts and circumstances that existed as of the acquisition date. Comparative information for prior periods are revised, as needed.

Changes in the Group's interest in a subsidiary that do not result in a loss of control are accounted for as transactions with owners in their capacity as owners and therefore no adjustments are made to goodwill and no gain or loss is recognised in the income statement. Adjustments to non-controlling interests arising from transactions that do not involve the loss of control are based on a proportionate amount of the net assets of the subsidiary.

#### (ii) Investments in subsidiaries

Subsidiaries are entities controlled by the Group. Control is achieved when the Company is exposed, or has rights, to variable returns from its involvement with the investee and has the ability to affect those returns through power over the investee. Specifically, the Company controls an investee if and only if the Company has:

- power over the investee (i.e., existing rights that give the current ability to direct the relevant activities of the investee);
- exposure, or rights, to variable returns from its involvement with the investee; and
- the ability to use its power over the investee to affect its returns.

When the Company has less than majority of the voting rights or similar rights to an investee, the Company considers all relevant facts and circumstances in assessing whether it has power over an investee, including:

- the contractual arrangement with the other vote holders of the investee;
- rights arising from other contractual arrangements; and
- the Company's voting rights and potential voting rights.

The Company reassesses whether or not it controls an investee if facts and circumstances indicate that there are changes to one or more of the three elements of control. Subsidiaries are fully consolidated from the date control is transferred to the Company and cease to be consolidated from the date control is lost. Assets, liabilities, income and expenses of a subsidiary acquired or disposed of during the year are included in the income statement from the date the Company gains control until the date the Company ceases to control the subsidiary.

# NOTES TO THE FINANCIAL STATEMENTS

FOR THE FINANCIAL YEAR ENDED 30 APRIL 2021

## 4. SIGNIFICANT ACCOUNTING POLICIES (CONT'D)

### 4.1 Basis of consolidation (cont'd)

(ii) Investments in subsidiaries (cont'd)

Profit or loss and each component of other comprehensive income ("OCI") are attributed to the equity holders of the Company and to the non-controlling interests, even if this results in the non-controlling interests having a deficit balance. When necessary, adjustments are made to the financial statements of subsidiaries to bring their accounting policies into line with the Company's accounting policies.

All intra-group assets and liabilities, equity, income, expenses and cash flows relating to transactions between members of the Company are eliminated in full on consolidation.

(iii) Acquisition under common control

The formation of the Group in 1999 was accounted for as a reorganisation of companies under common control using merger accounting. The financial statements therefore reflect the combined financial statements of all companies that form the Group as if they were a Group for all periods presented. The assets and liabilities of Del Monte Pacific Resources Limited and its subsidiaries contributed to the Company have been reflected at predecessor cost in these financial statements.

(iv) Loss of control

When the Group loses control over a subsidiary, it derecognises the assets and liabilities of the subsidiary, and any related non-controlling interest and other components of equity. Any resulting gain or loss is recognised in the income statement.

(v) Goodwill

Goodwill that arises upon the acquisition of subsidiaries is included in intangible assets. For the measurement of goodwill on initial recognition, see Note 8.

*Subsequent measurement*

Goodwill is measured at cost less accumulated impairment losses. In respect of the joint ventures, the carrying amount of goodwill is included in the carrying amount of the investment, and an impairment loss on such an investment is not allocated to any asset, including goodwill, that forms part of the carrying amount of the joint ventures.

Impairment of goodwill is discussed in Note 4.11.

(vi) Investments in joint ventures

Joint ventures are those entities in which the Group has joint control, whereby the Group has rights to the net assets of the arrangement, rather than rights to its assets and obligations for its liabilities. Joint control is the contractually sharing of control of an arrangement, which exists only when decisions about the relevant activities require unanimous consent of the parties sharing control.

The considerations made in determining significant influence or joint control are similar to those necessary to determine control over subsidiaries.

# NOTES TO THE FINANCIAL STATEMENTS

FOR THE FINANCIAL YEAR ENDED 30 APRIL 2021

## 4. SIGNIFICANT ACCOUNTING POLICIES (CONT'D)

### 4.1 Basis of consolidation (cont'd)

#### (vi) Investments in joint ventures (cont'd)

Investments in joint ventures are accounted for using the equity method. They are recognised initially at cost, which includes transactions costs.

Subsequent to the initial recognition, the financial statements include the Group's share of profit or loss and other comprehensive income of the joint ventures, after adjustments to align the accounting policies with those of the Group, from the date that significant influence or joint control commences until the date that significant influence or joint control ceases.

When the Group's share of losses exceeds its interest in joint ventures, the carrying amount of the investment, together with any long-term interests that form part thereof, is reduced to zero, and the recognition of further losses is discontinued except to the extent that the Group has an obligation to fund the investee's operations or has made payments on behalf of the investee.

Impairment of investments in joint ventures is discussed in Note 4.11.

#### (vii) Transactions eliminated on consolidation

Intra-group balances and transactions, and any unrealised income or expenses arising from intra-group transactions, are eliminated in preparing the financial statements. Unrealised gains arising from transactions with joint ventures are eliminated against the investment to the extent of the Group's interest in the investee. Unrealised losses are eliminated in the same way as unrealised gains, but only to the extent that there is no evidence of impairment.

#### (viii) Investments in subsidiaries and joint ventures in the separate financial statements

Interest in subsidiaries and joint ventures are accounted for using the equity method. It is initially recognised at cost, which includes transactions costs. Subsequent to the initial recognition, the financial statements include the Company's share of profit or loss and other comprehensive income of the equity-accounted investee. Unrealised losses are eliminated in the same way as unrealised gains, but only to the extent that there is no evidence of impairment.

When the Company's share of losses exceeds its interest in subsidiaries and joint ventures, the carrying amount of the investment, together with any long-term interests that form part thereof, is reduced to zero, and the recognition of further losses is discontinued except to the extent that the Company has an obligation to fund the investee's operations or has made payments on behalf of the investee.

### 4.2 Foreign currency

#### (i) Foreign currency transactions

Transactions in foreign currencies are translated to the respective functional currencies of Group entities at the exchange rate at the dates of the transactions. Monetary assets and liabilities denominated in foreign currencies at the reporting date are retranslated to the functional currency at the exchange rate at that date.

# NOTES TO THE FINANCIAL STATEMENTS

FOR THE FINANCIAL YEAR ENDED 30 APRIL 2021

## 4. SIGNIFICANT ACCOUNTING POLICIES (CONT'D)

### 4.2 Foreign currency (cont'd)

(i) Foreign currency transactions

Non-monetary assets and liabilities denominated in foreign currencies that are measured at fair value are retranslated to the functional currency at the exchange rate at the date that the fair value was determined. Non-monetary items in a foreign currency that are measured in terms of historical cost are translated using the exchange rate at the date of the transaction.

Foreign currency differences arising on translation are recognised in the income statement, except for differences which are recognised in OCI arising on the retranslation of qualifying cash flow hedges to the extent the hedge is effective.

(ii) Foreign operations

The assets and liabilities of foreign operations, including goodwill and fair value adjustments arising on acquisition, are translated to US Dollars at exchange rates at the reporting date. The income and expenses of foreign operations are translated to US Dollars using monthly average exchange rates.

Foreign currency differences are recognised in OCI and presented in the foreign currency translation reserve ("translation reserve") in equity. However, if the operation is a non-wholly-owned subsidiary, then the relevant proportionate share of the translation difference is allocated to the non-controlling interests. When a foreign operation is disposed of such that control, or joint control is lost, the cumulative amount in the translation reserve related to that foreign operation is reclassified to profit or loss as part of the gain or loss on disposal.

When the Group disposes of only part of its interest in a subsidiary that includes a foreign operation while retaining control, the relevant proportion of the cumulative amount is reattributed to non-controlling interests. When the Group disposes of only part of its investment in joint venture that includes a foreign operation while retaining significant influence or joint control, the relevant proportion of the cumulative amount is reclassified to the income statement.

When the settlement of a monetary item that is a receivable from or payable to a foreign operation is neither planned nor likely in the foreseeable future, foreign exchange gains and losses arising from such a monetary item are considered to form part of a net investment in a foreign operation and are recognised in OCI, and presented in the translation reserve in equity.

### 4.3 Current versus Noncurrent Classification

The Group presents assets and liabilities in the statement of financial position based on current and noncurrent classification. An asset is current when it is:

- Expected to be realised or intended to be sold or consumed in the normal operating cycle;
- Held primarily for the purpose of trading;
- Expected to be realised within 12 months after the reporting period; or
- Cash or cash equivalent unless restricted from being exchanged or used to settle a liability for at least 12 months after the reporting period.



# NOTES TO THE FINANCIAL STATEMENTS

FOR THE FINANCIAL YEAR ENDED 30 APRIL 2021

## 4. SIGNIFICANT ACCOUNTING POLICIES (CONT'D)

### 4.3 *Current versus Noncurrent Classification (cont'd)*

All other assets are classified as noncurrent.

A liability is current when:

- It is expected to be settled in the normal operating cycle;
- It is held primarily for the purpose of trading;
- It is due to be settled within 12 months after the reporting period; or
- There is no unconditional right to defer the settlement of the liability for at least 12 months after the reporting period.

The Group classifies all other liabilities as noncurrent.

Deferred tax assets and deferred tax liabilities are classified as noncurrent assets and liabilities, respectively.

### 4.4 *Intangible assets*

#### (i) Indefinite useful life intangible assets

Intangible assets are measured at cost less accumulated impairment losses.

The Group assess intangible assets as having indefinite useful life if there is no foreseeable limit to the period over which the assets are expected to generate cash inflows for the entity.

#### (ii) Research and development

Expenditure on research activities, undertaken with the prospect of gaining new scientific or technical knowledge and understanding, is recognised in the income statement as incurred.

Development activities involve a plan or design for the production of new or substantially improved products and processes. Development expenditure is capitalised only if development costs can be measured reliably, the product or process is technically and commercially feasible, future economic benefits are probable, and the Group intends to and has sufficient resources to complete development and to use or sell the asset. The expenditure capitalised includes the cost of materials, direct labour, overhead costs that are directly attributable to preparing the asset for its intended use, and capitalised borrowing costs. Other development expenditure is recognised in the income statement as incurred. Capitalised development expenditure is measured at cost less accumulated amortisation and accumulated impairment losses.

#### (iii) Other intangible assets

Other intangible assets that are acquired by the Group and have finite useful lives are measured at cost less accumulated amortisation and accumulated impairment losses.

# NOTES TO THE FINANCIAL STATEMENTS

FOR THE FINANCIAL YEAR ENDED 30 APRIL 2021

## 4. SIGNIFICANT ACCOUNTING POLICIES (CONT'D)

### 4.4 *Intangible assets (cont'd)*

(iv) Subsequent expenditure

Subsequent expenditure is capitalised only when it increases the future economic benefits embodied in the specific asset to which it relates. All other expenditure, including expenditure on internally generated goodwill and brands, is recognised in the income statement as incurred.

(v) Amortisation

Amortisation is calculated based on the cost of the asset.

Amortisation is recognised in profit or loss on a straight-line basis over the estimated useful lives of intangible assets, other than goodwill and, from the date that they are available for use. The estimated useful lives for the current period and comparative years are as follows:

Trademarks	–	10 to 20 years
Customer relationships	–	20 years

Amortisation methods, useful lives and residual values are reviewed at each reporting date and adjusted if appropriate.

### 4.5 *Financial instruments*

A financial instrument is any contract that gives rise to a financial asset of one entity and a financial liability or equity instrument of another entity.

(i) Recognition and measurement

Financial instruments are initially recognised when they are originated. All other financial assets and financial liabilities are initially recognised when the Group becomes a party to the contractual provisions of the instrument.

A financial asset, unless it is a trade receivable without a financing component, or financial liability is initially measured at fair value plus, for an item not at financial assets at fair value through profit or loss ("FVTPL"), transaction costs that are directly attributable to its acquisition or issue. A trade receivable without a significant financing component is initially measured at the transaction price determined under IFRS 15, *Revenue from Contracts with Customers*.

# NOTES TO THE FINANCIAL STATEMENTS

FOR THE FINANCIAL YEAR ENDED 30 APRIL 2021

## 4. SIGNIFICANT ACCOUNTING POLICIES (CONT'D)

### 4.5 *Financial instruments (cont'd)*

- (ii) Classification and subsequent measurement

#### *Financial assets*

On initial recognition, the Group classifies its financial assets into the following categories: financial assets at amortised cost, financial assets at FVTPL, and financial assets at financial assets through other comprehensive income ("FVOCI"). The classification depends on the Group's business model for managing financial instruments and the contractual cash flow characteristics of the financial instruments. Financial assets are not reclassified subsequent to their initial recognition unless the Group changes its business model for managing financial assets, in which case, all affected financial assets are reclassified on the first day of the first reporting period following the change in the business model.

A financial asset is measured at amortised cost if it meets both of the following conditions and is not designated at FVTPL: (1) it is held within a business model whose objective is to hold assets to collect contractual cash flows; and (2) its contractual terms give rise on specified dates to cash flows that are solely payments of principal and interest on the principal amount outstanding.

A debt investment is measured at FVOCI if it meets both of the following conditions and is not designated at FVTPL: (1) it is held within a business model whose objective is achieved by both collecting contractual cash flows and selling financial assets; and (2) its contractual terms give rise on specified dates to cash flows that are solely payments of principal and interest on the principal amount outstanding.

On initial recognition of an equity investment that is not held for trading, the Group may irrevocably elect to present subsequent changes in the investment's fair value in OCI. This election is made on an investment-by-investment basis.

The Group's financial assets not classified as measured at amortised cost or FVOCI as described above are measured at FVTPL. This includes all derivative financial assets. On initial recognition, the Group may irrevocably designate a financial asset that otherwise meets the requirements to be measured at amortised cost or at FVOCI at FVTPL if doing so eliminates or significantly reduces an accounting mismatch that would otherwise arise.

The Group has insignificant investment in club shares classified and measured at FVOCI.

#### *Financial assets at amortised cost*

These assets are subsequently measured at amortised cost using the effective interest method and are subject to impairment. Interest income, foreign exchange gains and losses and impairment are recognised in profit or loss. Impairment losses on trade receivables are recognised under selling expenses. Gains and losses are recognised in profit or loss when the asset is derecognized, modified or impaired.

Financial assets at amortised cost comprise cash in banks and cash equivalents, trade and other receivables, due from a subsidiary, refundable deposits and note receivables recognised under "Other noncurrent assets".

# NOTES TO THE FINANCIAL STATEMENTS

FOR THE FINANCIAL YEAR ENDED 30 APRIL 2021

## 4. SIGNIFICANT ACCOUNTING POLICIES (CONT'D)

### 4.5 *Financial instruments (cont'd)*

(ii) Classification and subsequent measurement (cont'd)

#### *Business model assessment*

The Group's business model refers to how an entity manages its financial assets in order to generate cash flows. It determines whether cash flows will result from collecting contractual cash flows, selling financial assets or both. The Group makes an assessment of the objective of the business model in which financial assets held at portfolio level because this best reflects the way the business is managed and information is provided to management. The information considered includes:

- the policies and objectives in managing the Group's financial assets for the portfolio and the operation of those policies in practice. These include whether management's strategy focuses on earning contractual interest income, maintaining a particular interest rate profile, matching the duration of the financial assets to the duration of any related liabilities or expected cash outflows or realizing cash flows through the sale of the assets; how the performance of the portfolio is evaluated and reported to the Group's management;
- the risks that affect the performance of the business model and how those risks are managed;
- how managers of the business are compensated – e.g. whether compensation is based on the fair value of the assets managed or the contractual cash flows collected; and
- the frequency, volume and timing of sales of financial assets in prior period, the reasons for such sales and expectations about future sales activity.

#### *Assessment Whether Contractual Cash Flows are Solely Payments of Principal and Interest ("SPPI")*

For the purposes of this assessment, "principal" is defined as the fair value of the financial asset on initial recognition. "Interest" is defined as consideration for the time value of money and for the credit risk associated with the principal amount outstanding during a particular period of time and for other basic lending risks and costs (e.g., liquidity risk and administrative costs), as well as a profit margin.

In assessing whether the contractual cash flows are SPPI, the Group considers the contractual terms of the instrument. This includes assessing whether the financial asset contains a contractual term that could change the timing or amount of contractual cash flows such that it would not meet this condition. In making this assessment, the Group considers:

- contingent events that would change the amount or timing of cash flows;
- terms that may adjust the contractual coupon rate, including variable-rate features;
- prepayment and extension features; and
- terms that limit the Group's claim to cash flows from specified assets (e.g., non-recourse features).

# NOTES TO THE FINANCIAL STATEMENTS

FOR THE FINANCIAL YEAR ENDED 30 APRIL 2021

## 4. SIGNIFICANT ACCOUNTING POLICIES (CONT'D)

### 4.5 *Financial instruments (cont'd)*

(ii) Classification and subsequent measurement (cont'd)

*Assessment Whether Contractual Cash Flows are Solely Payments of Principal and Interest ("SPPI") (cont'd)*

A prepayment feature is consistent with the solely payments of principal and interest criterion if the prepayment amount substantially represents unpaid amounts of principal and interest on the principal amount outstanding, which may include reasonable additional compensation for early termination of the contract. Additionally, for a financial asset acquired at a discount or premium to its contractual par amount, a feature that permits or requires prepayment at an amount that substantially represents the contractual par amount plus accrued (but unpaid) contractual interest (which may also include reasonable additional compensation for early termination) is treated as consistent with this criterion if the fair value of the prepayment feature is insignificant at initial recognition.

*Financial liabilities*

Financial liabilities are classified as measured at amortised cost or FVTPL. A financial liability is classified as at FVTPL if it is classified as held-for-trading, it is a derivative or it is designated as such on initial recognition. Financial liabilities at FVTPL are measured at fair value and net gains and losses, including interest expense, are recognised in profit or loss. Other financial liabilities are subsequently measured at amortised cost using the effective interest method. Interest expense and foreign exchange gains and losses are recognised in profit or loss. Any gain or loss on derecognition is also recognised in profit or loss.

Financial liabilities at amortised cost comprise bank loans, trade and other payables.

*Classification of Financial Instruments between Debt and Equity*

A financial instrument is classified as debt instrument if it provides for a contractual obligation to:

- deliver cash or another financial asset to another entity;
- exchange financial assets or financial liabilities with another entity under conditions that are potentially unfavorable to the Group; or
- satisfy the obligation other than by the exchange of a fixed amount of cash or another financial asset for a fixed number of own equity shares.

If the Group does not have an unconditional right to avoid delivering cash or another financial asset to settle its contractual obligation, the obligation meets the definition of a financial liability. The components of issued financial instruments that contain both liability and equity elements are accounted for separately, with the equity component being assigned the residual amount after deducting from the instrument as a whole the amount separately determined as the fair value of the liability component on the date of issue.

# NOTES TO THE FINANCIAL STATEMENTS

FOR THE FINANCIAL YEAR ENDED 30 APRIL 2021

## 4. SIGNIFICANT ACCOUNTING POLICIES (CONT'D)

### 4.5 *Financial instruments (cont'd)*

#### (iii) Derecognition

The Group derecognises a financial asset when the contractual rights to the cash flows from the asset expire, or it transfers the rights to receive the contractual cash flows on the financial asset in a transaction in which substantially all the risks and rewards of ownership of the financial asset are transferred, or it neither transfers nor retains substantially all of the risks and rewards of ownership and does not retain control over the transferred asset.

Any interest in transferred financial assets that is created or retained by the Group is recognised as a separate asset or liability.

The Group derecognises a financial liability when its contractual obligations are discharged, cancelled or has expired. Repurchases of a portion of a financial liability result in the allocation of the original carrying value of the financial liability between the portion that continues to be recognised and the portion that was repurchased based on the relative fair values on the date of the repurchase.

#### (iv) Exchange or modification of financial liabilities

The Group considers both qualitative and quantitative factors in assessing whether a modification of financial liabilities is substantial or not. The terms are considered substantially different if the present value of the cash flows under the new terms, including any fees paid net of any fees received and discounted using the original EIR, is at least 10% different from the present value of the remaining cash flows of the original financial liability. However, under certain circumstances, modification or exchange of a financial liability may still be considered substantial, even where the present value of the cash flows under the new terms is less than 10% different from the present value of the remaining cash flows of the original financial liability. There may be situations where the modification of the financial liability is so fundamental that immediate derecognition of the original financial liability is appropriate (e.g., restructuring a financial liability to include an embedded equity component).

When an existing financial liability is replaced by another from the same lender on substantially different terms, or the terms of an existing liability are substantially modified, such an exchange or modification is treated as a derecognition of the original liability and the recognition of a new liability. The difference between the carrying value of the original financial liability and the fair value of the new liability is recognised in profit or loss.

When the exchange or modification of the existing financial liability is not considered as substantial, the Group recalculates the gross carrying amount of the financial liability as the present value of the renegotiated or modified contractual cash flows discounted at the original EIR and recognises a modification gain or loss in profit or loss.

If modification of terms is accounted for as an extinguishment, any costs or fees incurred are recognised as part of the gain or loss on the extinguishment. If the modification is not accounted for as an extinguishment, any costs or fees incurred adjust the carrying amount of the financial instrument and are amortised over the remaining term of the modified financial instrument.

# NOTES TO THE FINANCIAL STATEMENTS

FOR THE FINANCIAL YEAR ENDED 30 APRIL 2021

## 4. SIGNIFICANT ACCOUNTING POLICIES (CONT'D)

### 4.5 *Financial instruments (cont'd)*

(v) Offsetting

Financial assets and financial liabilities are offset and the net amount presented in the statement of financial position when, and only when, the Group currently has a legally enforceable right to set off the amounts and it intends either to settle them on a net basis or to realise the asset and settle the liability simultaneously. The Group assesses that it has a currently enforceable right of offset if the right is not contingent on a future event, and is legally enforceable in the normal course of business, event of default, and event of insolvency or bankruptcy of the Group and all of the counterparties.

*Derivative financial instruments, including hedge accounting*

The Group uses derivative financial instruments for the purpose of managing risks associated with interest rates, currencies, and certain commodities. The Group does not trade or use instruments with the objective of earning financial gains on fluctuations in the derivative instrument alone, nor does it use instruments where there are no underlying exposures. All derivative instruments are recorded in the statement of financial position at fair value. The accounting for changes in the fair value (i.e., gains or losses) of a derivative instrument depends on whether the instrument has been designated and qualifies as part of a hedging relationship and further, on the type of hedging relationship. For those derivative instruments that are not designated as hedging instruments, changes in fair value subsequent to initial recognition are recognised in the income statement. For those derivative instruments that are designated and qualify as hedging instruments, the Group designates the hedging instrument as a fair value hedge, cash flow hedge, or a hedge of a net investment in a foreign operation based upon the exposure being hedged.

On initial designation of the derivative as the hedging instrument, the Group formally documents the relationship between the hedging instrument and the hedged item, including the risk management objectives and strategy in undertaking the hedge transaction and the hedged risk, together with the methods that will be used to assess the effectiveness of the hedging relationship. The Group also documents the economic relationship between the hedged item and the hedging instrument, including whether the changes in cash flows of the hedged item and hedging instrument are generally expected to offset each other. To qualify for hedge accounting, the hedging relationship has to meet the following hedge effectiveness requirements:

- there is an economic relationship between the hedged item and the hedging instrument;
- the effect of credit risk does not dominate the value changes that result from that economic relationship;
- the hedge ratio of the hedging relationship is the same as that resulting from the quantity of the hedged item that the entity actually hedges and the quantity of the hedging instrument that the entity actually uses to hedge that quantity of hedged item; and
- the hedged item and the hedging instrument are not intentionally weighted to create hedge ineffectiveness, whether recognised or not, to achieve an accounting outcome that would be inconsistent with the purpose of hedge accounting.

For a cash flow hedge of a forecast transaction, the transaction should be highly probable to occur and should present an exposure to variations in cash flows that could ultimately affect reported profit or loss.

# NOTES TO THE FINANCIAL STATEMENTS

FOR THE FINANCIAL YEAR ENDED 30 APRIL 2021

## 4. SIGNIFICANT ACCOUNTING POLICIES (CONT'D)

### 4.5 *Financial instruments (cont'd)*

(v) Offsetting (cont'd)

*Cash flow hedges*

When a derivative is designated as a cash flow hedging instrument, the effective portion of changes in the fair value of the derivative is recognised in OCI and accumulated in the hedging reserve. Any ineffective portion of changes in the fair value of the derivative is recognised immediately in the income statement.

The amount accumulated in equity is retained in OCI and reclassified to the consolidated income statement in the same period or periods during which the hedged item affects the consolidated income statement, except when a hedged forecast transaction subsequently results in the recognition of a non-financial item such as inventory, in which case the amount retained in OCI is included directly in the initial cost of the non-financial item when it is recognised.

The amounts accumulated in OCI are accounted for, depending on the nature of the underlying hedged transaction. If the hedged transaction subsequently results in the recognition of a non-financial item, the amount accumulated in equity is removed from the separate component of equity and included in the initial cost or other carrying amount of the hedged asset or liability. This is not a reclassification adjustment and will not be recognised in OCI for the period. This also applies where the hedged forecast transaction of a non-financial asset or non-financial liability subsequently becomes a firm commitment for which fair value hedge accounting is applied.

For any other cash flow hedges, the amount accumulated in OCI is reclassified to profit or loss as a reclassification adjustment in the same period or periods during which the hedged cash flows affect profit or loss.

If cash flow hedge accounting is discontinued, the amount that has been accumulated in OCI must remain in accumulated OCI if the hedged future cash flows are still expected to occur. Otherwise, the amount will be immediately reclassified to profit or loss as a reclassification adjustment. After discontinuation, once the hedged cash flow occurs, any amount remaining in accumulated OCI must be accounted for depending on the nature of the underlying transaction as described above.



# NOTES TO THE FINANCIAL STATEMENTS

FOR THE FINANCIAL YEAR ENDED 30 APRIL 2021

## 4. SIGNIFICANT ACCOUNTING POLICIES (CONT'D)

### 4.6 *Property, plant and equipment*

(i) Recognition and measurement

Items of property, plant and equipment are measured at cost less accumulated depreciation and accumulated impairment losses except for freehold land, which are stated at its revalued amounts. The revalued amount is the fair value at the date of revaluation less any subsequent accumulated impairment losses. Revaluation is carried out by independent professional values regularly such that the carrying amount of these assets does not differ materially from that which would be determined using fair values at the reporting date.

Any increase in the revaluation amount is recognised in OCI and presented in the revaluation reserve in equity unless it offsets a previous decrease in value of the same asset that was recognised in the income statement. A decrease in value is recognised in the income statement where it exceeds the increase previously recognised in the revaluation reserve. Upon disposal, any related revaluation reserve is transferred from OCI to retained earnings.

Bearer plants are measured at cost less accumulated amortisation based on actual volume of harvest over total estimated volume of harvest. Costs to grow include purchase cost of various chemicals and fertilizers, land preparation expenses and direct expenses during the cultivation of the primary ratoon and, if needed, re-ratoon crops.

Cost includes expenditure that is directly attributable to the acquisition of the asset. The cost of self-constructed assets includes the cost of materials and direct labour, any other costs directly attributable to bringing the assets to a working condition for their intended use, estimated costs of dismantling and removing the items and restoring the site on which they are located (when the Group has an obligation to remove the asset or restore the site), and capitalised borrowing costs. Purchased software that is integral to the functionality of the related equipment is capitalised as part of that equipment.

Construction in-progress represents plant and properties under construction or development and is stated at cost. This includes cost of construction, plant and equipment, borrowing costs directly attributable to such asset during the construction period and other direct costs. Construction in-progress is not depreciated until such time when the relevant assets are substantially completed and available for its intended use.

When parts of an item of property, plant and equipment have different useful lives, they are accounted for as separate items (major components) of property, plant and equipment.

The gain or loss on disposal of an item of property, plant and equipment is determined by comparing the proceeds from disposal with the carrying amount of the item, and is recognised net within other income/other expenses in the income statement.

(ii) Subsequent costs

The cost of replacing a component of an item of property, plant and equipment is recognised in the carrying amount of the item if it is probable that the future economic benefits embodied within the component will flow to the Group, and its cost can be measured reliably. The carrying amount of the replaced component is derecognized. The costs of the day-to-day servicing of property, plant and equipment are recognised in the income statement as incurred.

# NOTES TO THE FINANCIAL STATEMENTS

FOR THE FINANCIAL YEAR ENDED 30 APRIL 2021

## 4. SIGNIFICANT ACCOUNTING POLICIES (CONT'D)

### 4.6 Property, plant and equipment (cont'd)

#### (iii) Depreciation

Depreciation is based on the cost of an asset less its residual value. Significant components of individual assets are assessed and if a component has a useful life that is different from the remainder of that asset, that component is depreciated separately.

Depreciation (except bearer plants) is recognised in the income statement on a straight-line basis over their estimated useful lives of each component of an item of property, plant and equipment, unless it is included in the carrying amount of another asset. Freehold land is not depreciated.

Depreciation is recognised from the date that the property, plant and equipment are installed and are ready for use, or in respect of internally constructed assets, from the date that the asset is completed and ready for use.

The estimated useful lives for the current period and comparative years are as follows:

Buildings, land improvements and leasehold improvements	–	3 to 50 years or lease term, whichever is shorter
Machineries and equipment	–	3 to 30 years

For bearer plants, units of production method is used. Depreciation is charged according to the cost of fruits harvested at plant crop and ratoon crop harvest months.

Bearer plants are depreciated based on the ratio of actual quantity of harvest over the estimated yield for both plant crop and ratoon crop harvests. Plant crop harvest usually occurs within 16 to 18 months after planting while ratoon crop harvest occurs at the 32<sup>nd</sup> to 34<sup>th</sup> month after planting. Depreciation is determined on a per field basis.

Depreciation methods, useful lives and residual values are reviewed at each reporting date and adjusted if appropriate.

#### (iv) Borrowing costs

Borrowing costs include interest charges and other costs incurred in connection with the borrowing of funds.

Borrowing costs are capitalised if they are directly attributable to the acquisition or construction of a qualifying asset. To the extent that funds are borrowed specifically for the purpose of obtaining a qualifying asset, the amount of borrowing costs eligible for capitalization on that asset shall be determined as the actual borrowing costs incurred on that borrowing during the period less any investment income on the temporary investment of those borrowings. To the extent that funds are borrowed generally and used for the purpose of obtaining a qualifying asset, the amount of borrowing costs eligible for capitalization shall be determined by applying a capitalization rate to the expenditures on that asset. The capitalization rate shall be the weighted average of the borrowing costs applicable to the borrowings of the Company that are outstanding during the period, other than borrowings made specifically for the purpose of obtaining a qualifying asset. The amount of borrowing costs capitalised during a period shall not exceed the amount of borrowing costs incurred during that period.

# NOTES TO THE FINANCIAL STATEMENTS

FOR THE FINANCIAL YEAR ENDED 30 APRIL 2021

## 4. SIGNIFICANT ACCOUNTING POLICIES (CONT'D)

### 4.6 *Property, plant and equipment (cont'd)*

#### (iv) Borrowing costs (cont'd)

Capitalization of borrowing costs commences when the activities to prepare the asset are in progress and expenditures and borrowing costs are being incurred. Capitalization of borrowing costs ceases when all the activities necessary to prepare the asset for its intended use or sale are substantially complete. If the resulting carrying amount of the asset exceeds its recoverable amount, an impairment loss is recognised.

### 4.7 BIOLOGICAL ASSETS

The Group's biological assets include: (a) agricultural produce consisting of pineapple and papaya; (b) breeding and dairy herd; (c) growing herd; and (d) cattle for slaughter. Agricultural produce include: (a) harvested and unharvested pineapple and papaya fruits from the Group's bearer plants; and (b) cut meat from the cattle for slaughter.

The Group's biological assets are accounted for as follows:

#### *Breeding and Dairy Herd*

The breeding and dairy herd are measured at cost. The breeding and dairy herd have useful lives of 3 ½ to 6 years. The cost method was used since fair value cannot be measured reliably. The breeding and dairy herd have no active markets and no similar assets are available in the relevant markets. In addition, existing sector benchmarks are irrelevant and estimates necessary to compute for the present value of expected net cash flows comprise a wide range of data which will not result in a reliable basis for determining the fair value. Breeding and dairy herd are classified as noncurrent assets in the statement of financial position of the Group.

#### *Growing Herd*

Growing herd is measured at cost. The cost method was used since the fair value cannot be measured reliably. Growing herd has no defined active market since it has not yet been identified if this will be for breeding or for slaughter. Growing herd is classified as noncurrent assets in the statement of financial position of the Group.

The Group's agricultural produce are accounted for as follows:

#### *Agricultural Produce*

The Group's growing or unharvested produce are measured at their fair value from the time of maturity of the bearer plant until harvest. The Group estimates the fair value of unharvested agricultural produce using estimated tonnage of harvest, estimated future selling prices and gross margin of finished goods less estimated future growing cost and adjusted for margin related to production. The fair value is multiplied to the estimated tonnage of harvested pineapple fruit at the end of the period based on the age of the crops after planting date. The Group's harvested produce are measured at fair value at the point of harvest based on the estimated selling prices reduced by cost to sell and adjusted for margin related to production. The fair value is multiplied to actual harvest for the period. Gains and losses arising from changes in fair values are included in profit or loss under "Changes in fair values of biological assets" in "Revenue" for the period in which they arise.

# NOTES TO THE FINANCIAL STATEMENTS

FOR THE FINANCIAL YEAR ENDED 30 APRIL 2021

## 4. SIGNIFICANT ACCOUNTING POLICIES (CONT'D)

### 4.7 *Biological assets (cont'd)*

#### *Cutmeat*

Cutmeat is measured at each reporting date at their fair value less cost to sell costs. Gains and losses arising from changes in fair values are included in profit or loss under changes in fair value of biological assets in "Revenue" for the period in which they arise.

### 4.8 *Leases*

Starting 1 May 2019, the Group has adopted IFRS 16, *Leases*

The determination of whether an arrangement is, or contains, a lease is based on the substance of the arrangement at inception date. The arrangement is assessed for whether the fulfillment of the arrangement is dependent on the use of a specific asset or assets and the arrangement conveys a right to use the asset or assets, even if that right is not explicitly specified in an arrangement.

At transition, the Group has applied IFRS 16 using the modified retrospective approach. For leases classified as operating leases under IAS 17, lease liabilities were measured at the present value of the remaining lease payments, discounted at the Group's incremental borrowing rate ("IBR") as at 1 May 2019. The right-of-use assets on lease agreements of some office buildings and warehouses were recognised based on the carrying value as if the standard had always been applied, apart from the use of IBR at the date of initial application. For other leases, the right-of-use assets were recognised based on the amount equal to the lease liabilities, adjusted for any related prepaid and accrued lease payments outstanding at the date of transition.

Right-of-use assets and lease liabilities are presented separately in the consolidated statement of financial position.

#### *Group as a lessee*

The Group applies a single recognition and measurement approach for all leases, except for short-term leases and leases of low-value assets. The Group recognises lease liability to make lease payments and right-of-use asset representing the right to use the underlying asset.

# NOTES TO THE FINANCIAL STATEMENTS

FOR THE FINANCIAL YEAR ENDED 30 APRIL 2021

## 4. SIGNIFICANT ACCOUNTING POLICIES (CONT'D)

### 4.8 Leases (cont'd)

#### *Right-of-use Assets*

The Group recognises right-of-use assets at the commencement date of the lease (i.e., the date the underlying asset is available for use). Right-of-use assets are measured at cost, less any accumulated depreciation and impairment losses, and adjusted for any remeasurement of lease liability. The right-of-use assets were measured at an amount equal to the lease liability, adjusted for initial direct costs incurred, and lease payments made at or before the commencement date less any lease incentives received.

Unless the Group is reasonably certain to obtain ownership of the leased asset at the end of the lease term, the recognised right-of-use assets are depreciated on a straight-line basis over the shorter of its estimated useful life and the lease term.

The estimated useful lives are as follows:

Buildings, land improvements and leasehold improvements	–	2 to 6 years
Land	–	2 to 26 years
Machineries and equipment	–	2 to 17 years

The right-of-use assets are presented separately in the statement of financial position.

#### *Lease liabilities*

At the commencement date of the lease, the Group recognises lease liabilities measured at the present value of lease payments to be made over the lease term. The lease payments include fixed payments (including in substance fixed payments) less any lease incentives receivable, variable lease payments that depend on an index or a rate, and amounts expected to be paid under residual value guarantees. The lease payments also include the exercise price of a purchase option reasonably certain to be exercised by the Group and payments of penalties for terminating a lease, if the lease term reflects the Group exercising the option to terminate. The variable lease payments that do not depend on an index or a rate are recognised as expense in the period on which the event or condition that triggers the payment occurs.

In calculating the present value of lease payments, the Group uses the IBR at the lease commencement date if the interest rate implicit in the lease is not readily determinable. After the commencement date, the amount of lease liabilities is increased to reflect the accretion of interest and reduced for the lease payments made. In addition, the carrying amount of lease liabilities is remeasured if there is a modification, a change in the lease term, a change in the in-substance fixed lease payments or a change in the assessment to purchase the underlying asset.

# NOTES TO THE FINANCIAL STATEMENTS

FOR THE FINANCIAL YEAR ENDED 30 APRIL 2021

## 4. SIGNIFICANT ACCOUNTING POLICIES (CONT'D)

### 4.8 Leases (cont'd)

#### *Short-term leases and leases of low-value assets*

The Group applies the short-term lease recognition exemption to its short-term leases of machinery and equipment (i.e., those leases that have a lease term of 12 months or less from the commencement date and do not contain a purchase option). It also applies the leases of low-value assets recognition exemption to leases that are considered of low value (i.e., personal computers). Lease payments on short-term leases and leases of low-value assets are recognised as expense on a straight-line basis over the lease term.

#### *Sale and Leaseback*

When the Group sells or transfers an asset to another entity (the buyer-lessor) and leases that asset back from the buyer-lessor, the Group account for the sale or transfer contract and the lease by applying the requirements of IFRS 16. The Group first applies the requirements for determining when a performance obligation is satisfied in IFRS 15 to determine whether the sale or transfer of an asset is accounted for as a sale of that asset.

For sale or transfer of an asset that satisfies the requirements of IFRS 15 to be accounted for as a sale of the asset, the Group measures the right-of-use asset arising from the leaseback at the proportion of the previous carrying amount of the asset that relates to the right of use retained by the Group. Accordingly, the Group recognises only the amount of any gain or loss that relates to the rights transferred to the buyer-lessor.

If the sale or transfer of an asset does not satisfy the requirements of IFRS 15 to be accounted for as a sale of the asset, the Group continues to recognise the transferred asset and recognises a financial liability equal to the proceeds from the sale or transfer. The Group accounts for the financial liability in accordance with the requirements of IFRS 9.

#### *Sublease arrangements*

The Group determines if the sublease arrangement qualifies as a finance or operating lease. The Group assesses and classifies a sublease as finance lease if it has transferred substantially all the risk and rewards incidental to the ownership of the leased asset. The Group compares the sublease term with the head lease term. If the sublease term accounts for the majority or 75% of the head lease term, same is classified as a finance lease, otherwise it is classified as an operating lease.

At the inception date, if the sublease qualifies as finance lease, the Group derecognizes the right-of-use asset on the head lease and continues to account for the original lease liability. The Group as a sublessor, recognises a net investment in sublease and evaluate it for impairment. If classified as operating lease, the Group continues to account for the lease liability and right-of-use asset on the head lease like any other lease.

# NOTES TO THE FINANCIAL STATEMENTS

FOR THE FINANCIAL YEAR ENDED 30 APRIL 2021

## 4. SIGNIFICANT ACCOUNTING POLICIES (CONT'D)

### 4.8 Leases (cont'd)

#### Initial Recognition and Subsequent Measurement Prior to the Adoption of IFRS 16

The determination of whether an arrangement is, or contains, a lease is based on the substance of the arrangement and requires an assessment of whether the fulfillment of the arrangement is dependent on the use of a specific asset or assets and the arrangement conveys a right to use the asset. A reassessment is made after inception of the lease only if one of the following applies:

- (a) There is a change in contractual terms, other than a renewal or extension of the arrangement;
- (b) A renewal option is exercised or extension granted, unless that term of the renewal or extension was initially included in the lease term;
- (c) There is a change in the determination of whether fulfillment is dependent on a specified asset; or
- (d) There is a substantial change to the asset.

Where a reassessment is made, lease accounting shall commence or cease from the date when the change in circumstances gave rise to the reassessment for scenarios (a), (c) or (d) above, and at the date of renewal or extension period for scenario (b).

A series of transactions that involve the legal form of a lease is linked and is accounted for as one transaction when the overall economic effect cannot be understood without reference to the series of transactions as a whole. This is the case, for example, when the series of transactions are closely interrelated, negotiated as a single transaction, and takes place concurrently or in a continuous sequence. This requires an evaluation of the substance of the lease arrangement, including the conveyance of the right to use an asset for an agreed period of time.

#### *Group as Lessee*

Leases where the lessor retains substantially all the risks and benefits of ownership of the leased asset are classified as operating leases. Operating lease payments are recognised as an expense in the income statement on a straight-line basis over the lease term.

#### *Lease Payments*

Payments made under operating leases are recognised in the income statement on a straight-line basis over the term of the lease. Lease incentives received are recognised as an integral part of the total lease expenses, over the term of the lease.

Rent expense is being recognised on a straight-line basis over the life of the lease. The difference between rent expense recognised and rental payments, as stipulated in the lease, is reflected as deferred rent in the statements of financial position.

### 4.9 Inventories

Inventories are measured at the lower of cost and net realisable value.

The cost of raw materials, packaging materials, traded goods, cost of production materials and storeroom items is based on the FIFO (First-in First-out) method. Cost of processed inventories comprises all costs of purchase, costs of conversion and other costs incurred in bringing the inventories to their present location and condition.

# NOTES TO THE FINANCIAL STATEMENTS

FOR THE FINANCIAL YEAR ENDED 30 APRIL 2021

## 4. SIGNIFICANT ACCOUNTING POLICIES (CONT'D)

### 4.9 *Inventories (cont'd)*

The costs of conversion include costs directly related to the units of production, and a systematic allocation of fixed and variable production overheads that are incurred in converting materials into finished goods.

The allocation of fixed production overheads is based on the normal capacity of the production facilities. Normal capacity is the production expected to be achieved on average for the periods or seasons under normal circumstances, taking into account the seasonal business cycle of the Group.

Net realisable value is the estimated selling price in the ordinary course of business, less the estimated costs of completion and selling expenses.

The cost of growing crops transferred from biological assets is its fair value less cost to sell at the date of harvest.

### 4.10 *Cash and cash equivalents*

Cash and cash equivalents consist of cash and short-term, highly liquid investments that are readily convertible to known amount of cash with original maturities of three months or less that are subject to insignificant risk of change in value.

### 4.11 *Impairment*

#### (i) Non-derivative financial assets

The Group recognises loss allowances for expected credit losses ("ECLs") on financial assets measured at amortised cost.

ECLs are probability-weighted estimates of credit losses. Credit losses are measured as the present value of all cash shortfalls (i.e., the difference between the cash flows due to the Group in accordance with the contract and the cash flows that the Group expects to receive), discounted at the effective interest rate of the financial asset, and reflects reasonable and supportable information that is available without undue cost or effort about past events, current conditions and forecasts of future economic conditions.

Impairment loss allowances are measured on either lifetime ECLs or 12-month ECLs. Lifetime ECLs are the ECLs that result from all possible default events over the expected life of a financial instrument. 12-month ECLs are the portion of ECLs that result from default events that are possible within the 12 months after the reporting date, or a shorter period if the expected life of the instrument is less than 12 months.

The Group measures loss allowances at an amount equal to lifetime ECLs, except for debt securities that are determined to have low credit risk at the reporting date and other debt securities, non-trade and other receivables and bank balances for which credit risk has not increased significantly since initial recognition, which are measured at 12-month ECLs.

Impairment loss allowances for trade receivables without a significant financing component are measured at an amount equal to lifetime ECL.



# NOTES TO THE FINANCIAL STATEMENTS

FOR THE FINANCIAL YEAR ENDED 30 APRIL 2021

## 4. SIGNIFICANT ACCOUNTING POLICIES (CONT'D)

### 4.11 Impairment (cont'd)

(i) Non-derivative financial assets (cont'd)

When determining whether the credit risk of a financial asset has increased significantly since initial recognition and when estimating ECLs, the Group considers reasonable and supportable information that is relevant and available without undue cost or effort. This includes both quantitative and qualitative information and analysis, based on the Group's historical experience and informed credit assessment and including forward-looking information.

The Group assumes that the credit risk on a financial asset has increased significantly if it is more than 30 days past due.

The Group considers a financial asset to be in default when the borrower is unlikely to pay its credit obligations to the Group in full, without recourse by the Group to actions such as realising security (if any is held), or when the financial asset is more than 90 days past due.

At each reporting date, the Group assesses whether financial assets at amortised cost are credit-impaired. A financial asset is credit-impaired when one or more events that have a detrimental impact on the estimated future cash flows of the financial asset have occurred. Evidence that a financial asset is credit-impaired may include significant financial difficulty of the debtor, a breach of contract such as a default, the restructuring of an amount due to the Group on terms that the Group would not consider otherwise, indications that the debtor or issuer will enter bankruptcy or other financial reorganisation, the disappearance of an active market for that financial asset because of financial difficulties, adverse changes in the payment status of borrowers or issuers, or economic conditions that correlate with defaults.

Impairment loss allowances for financial assets measured at amortised cost are deducted from the gross carrying amount of the assets in the statement of financial position. The gross carrying amount of a financial asset is written-off when the Group has no realistic prospects of recovery of the asset.

(ii) Non-financial assets

The carrying amounts of the Group's non-financial assets, other than biological assets, inventories and deferred tax assets, are reviewed at each reporting date to determine whether there is any indication of impairment. If any such indication exists, then the asset's recoverable amount is estimated. For goodwill and intangible assets that have indefinite useful lives, the recoverable amount is estimated each year at the same time.

An impairment loss is recognised if the carrying amount of an asset or its related cash-generating unit ("CGU") exceeds its estimated recoverable amount.

# NOTES TO THE FINANCIAL STATEMENTS

FOR THE FINANCIAL YEAR ENDED 30 APRIL 2021

## 4. SIGNIFICANT ACCOUNTING POLICIES (CONT'D)

### 4.11 Impairment (cont'd)

#### (ii) Non-financial assets (cont'd)

The recoverable amount of an asset or CGU is the greater of its value-in-use ("VIU") and its fair value less costs to sell. In assessing VIU, the estimated future cash flows are discounted to their present value using a pre-tax discount rate that reflects current market assessments of the time value of money and the risks specific to the asset or CGU. For the purpose of impairment testing, assets that cannot be tested individually are grouped together into the smallest group of assets that generates cash inflows from continuing use that are largely independent of the cash inflows of other assets or CGU.

Impairment losses are recognised in the income statement. Impairment losses recognised in respect of CGUs are allocated first to reduce the carrying amount of any goodwill allocated to the CGU (group of CGUs), and then to reduce the carrying amounts of the other assets in the CGU (group of CGUs) on a pro rata basis.

An impairment loss in respect of goodwill is not reversed. In respect of other assets, impairment losses recognised in prior periods are assessed at each reporting date for any indications that the loss has decreased or no longer exists.

An impairment loss recognised in prior periods for an asset other than goodwill is reversed if there has been a change in the estimates used to determine the recoverable amount. An impairment loss is reversed only to the extent that the asset's carrying amount does not exceed the carrying amount that would have been determined, net of depreciation or amortisation, if no impairment loss had been recognised.

#### *Joint ventures and investments in subsidiaries*

An impairment loss in respect of joint ventures is measured by comparing the recoverable amount of the investment with its carrying amount. An impairment loss is recognised in the income statement. An impairment loss is reversed if there has been a favourable change in the estimates used to determine the recoverable amount.

#### *Goodwill*

Goodwill that forms part of the carrying amount of an investment in a joint venture is not recognised separately, and therefore is not tested for impairment separately. Instead, the entire amount of the investment in a joint venture is tested for impairment as a single asset when there is objective evidence that the investment in a joint venture may be impaired.

When conducting the annual impairment test for goodwill, the Group compares the estimated fair value of the CGU containing goodwill to its recoverable amount.

Goodwill is allocated to a CGU or group of CGUs that represents the lowest level within the entity at which the goodwill is monitored for internal management purposes. The recoverable amount is computed using two approaches: the VIU approach, which is the present value of expected cash flows, discounted at a risk adjusted weighted average cost of capital; and the fair value less cost to sell approach, which is based on the Income Approach, which indicates the recoverable amount of an asset based on the value of the cash flows that the asset can be expected to generate in the future.

# NOTES TO THE FINANCIAL STATEMENTS

FOR THE FINANCIAL YEAR ENDED 30 APRIL 2021

## 4. SIGNIFICANT ACCOUNTING POLICIES (CONT'D)

### 4.11 Impairment (cont'd)

- (ii) Non-financial assets (cont'd)

#### *Goodwill (cont'd)*

Subject to an operating segment ceiling test, for the purposes of goodwill impairment testing, CGUs to which goodwill has been allocated are aggregated so that the level at which impairment testing is performed reflects the lowest level at which goodwill is monitored for internal reporting purposes. Goodwill acquired in a business combination is allocated to groups of CGUs that are expected to benefit from the synergies of the combination.

An impairment loss in respect of goodwill attributable to acquisition of a subsidiary is not reversed.

Intangible assets with indefinite useful lives, are components of the CGU containing goodwill and the impairment assessment is as described above.

### 4.12 Employee benefits

- (i) Defined contribution plans

A defined contribution plan is a post-employment benefit plan under which an entity pays fixed contributions into a separate entity and will have no legal or constructive obligation to pay further amounts.

Obligations for contributions to defined contribution pension plans are recognised as an employee benefit expense in the income statement in the periods during which services are rendered by employees.

- (ii) Defined benefit pension plan

A defined benefit pension plan requires contributions to be made to separately administered funds. The Group's net obligation in respect of defined benefit plans is calculated separately for each plan by estimating the amount of future benefit that employees have earned in the current and prior periods, discounting that amount and deducting the fair value of any plan assets. The Group determines the net interest expense (income) on the net defined benefit liability (asset) for the period by applying the discount rate used to measure the defined benefit obligation at the beginning of the annual period to the net defined benefit liability (asset), taking into account any changes in the net defined benefit liability (asset) during the period as a result of contributions and benefit payments.

The calculation of defined benefit obligations is performed annually by a qualified actuary using the projected unit credit method. When the calculation results in a benefit to the Group, the recognised asset is limited to the present value of economic benefits available in the form of any future refunds from the plan or reductions in future contributions to the plan. To calculate the present value of economic benefits, consideration is given to any applicable minimum funding requirements that apply to any plan in the Group. An economic benefit is available to the Group if it is realisable during the life of the plan, or on settlement of the plan liabilities.

# NOTES TO THE FINANCIAL STATEMENTS

FOR THE FINANCIAL YEAR ENDED 30 APRIL 2021

## 4. SIGNIFICANT ACCOUNTING POLICIES (CONT'D)

### 4.12 *Employee benefits (cont'd)*

(ii) Defined benefit pension plan (cont'd)

Service costs which include current service costs, past service costs and gains or losses on non-routine settlements are recognised as expense in profit or loss. Past service costs are recognised when plan amendment or curtailment occurs.

Remeasurements of the net defined benefit liability comprise actuarial gains and losses, the return on plan assets (excluding interest) and the effect of the asset ceiling (if any, excluding interest). The Group recognises them immediately in other comprehensive income and all expenses related to defined benefit plans in staff cost in profit or loss. When the benefits of a plan are changed or when a plan is curtailed, the resulting change in benefit that relates to past service or the gain or loss on curtailment is recognised immediately in the income statement.

When the plan amendment or curtailment occurs, the Group recognises gains and losses on the settlement of a defined benefit plan when the settlement occurs. The gain or loss on settlement is the difference between the present value of the defined benefit obligation being settled as determined on the date of settlement and the settlement price, including any plan assets transferred and any payments made directly by the Group in connection with the settlement. In fiscal year 2020, there were amendments to the employee benefit plans, eliminating certain benefits in fiscal year 2020 and after fiscal year 2022 (see Note 20).

#### *Multi-employer plans*

The Group participates in several multi-employer pension plans, which provide defined benefits to certain union employees. The Group accounts for its proportionate share of the defined benefit obligation, plan assets and cost associated with the plan in the same way as a defined contribution plan. For certain union employee related retirement plans where sufficient information is not available to use defined benefit accounting, the Group accounts for these plans as if they were defined contribution plans.

(iii) Other plans

The Group has various other non-qualified retirement plans and supplemental retirement plans for executives, designed to provide benefits in excess of those otherwise permitted under the Group's qualified retirement plans. These plans are unfunded and comply with Internal Revenue Service (IRS) rules for non-qualified plans.

(iv) Other long-term employee benefits

The Group's net obligation in respect of long-term employee benefits other than pension plans is the amount of future benefit that employees have earned in return for their service in the current and prior periods. That benefit is discounted to determine its present value, and the fair value of any related assets is deducted. The calculation is performed using the projected unit credit method. Any actuarial gains and losses are recognised in the income statement in the period in which they arise. Other long-term employee benefits include the Group's long-term executive cash incentive awards (see Note 31).

# NOTES TO THE FINANCIAL STATEMENTS

FOR THE FINANCIAL YEAR ENDED 30 APRIL 2021

## 4. SIGNIFICANT ACCOUNTING POLICIES (CONT'D)

### 4.12 *Employee benefits (cont'd)*

(v) Termination benefits

Termination benefits are recognised as an expense when the Group is demonstrably committed, without realistic possibility of withdrawal, to a formal detailed plan to either terminate employment before the normal retirement date, or to provide termination benefits as a result of an offer made to encourage voluntary redundancy. Termination benefits arising from involuntary termination are recognised as an expense once the Group has announced the plan to affected employees.

(vi) Short-term employee benefits

Short-term employee benefit obligations are measured on an undiscounted basis and are expensed as the related service is provided. A liability is recognised for the amount expected to be paid under short-term cash bonus if the Group has a present legal or constructive obligation to pay this amount as a result of past service provided by the employee and the obligation can be estimated reliably.

(vii) Share-based payment transactions

The Group grants share awards and share options to employees of the Group. The fair value of incentives granted is recognised as an employee benefit expense with a corresponding increase in equity. The fair value is measured at grant date and accounted for as described below.

*Share awards*

The fair value, measured at grant date, is recognised over the period during which the employees become unconditionally entitled to the shares.

*Share options*

The fair value, measured at grant date, is recognised over the vesting period during which the employees become unconditionally entitled to the options. At each reporting date, the Group revises its estimates of the number of options that are expected to become exercisable. It recognises the impact of the revision of original estimates in employee benefit expense and as a corresponding adjustment to equity over the remaining vesting period.

### 4.13 *Share Capital and Retained earnings*

(i) Share capital

*Ordinary shares*

Ordinary shares are classified as equity. Holders of these shares are entitled to dividends as declared from time to time, and to one vote per share at general meetings of the Company.

# NOTES TO THE FINANCIAL STATEMENTS

FOR THE FINANCIAL YEAR ENDED 30 APRIL 2021

## 4. SIGNIFICANT ACCOUNTING POLICIES (CONT'D)

### 4.13 Share Capital and Retained earnings (cont'd)

(i) Share capital (cont'd)

*Preference shares*

Preference shares are classified as equity. Holders of these shares are entitled to cash dividends based on the issue price, at the dividend rate per annum from the issue date, payable every 7 October and 7 April of each year following the issue date, upon declaration by the BOD.

The transaction costs directly attributable to the issue of ordinary and preference shares are accounted for as deduction from equity to the extent they are incremental costs directly attributable to the equity transaction that otherwise would have been avoided. The costs of an equity transaction that is abandoned are recognised as an expense.

*Repurchase, disposal and reissue of share capital (treasury shares)*

When share capital recognised as equity is repurchased, the amount of the consideration paid, which includes directly attributable costs, net of any tax effects, is recognised as a deduction from equity. Repurchased shares are classified as treasury shares and are presented in the reserve for own shares. When treasury shares are sold or reissued subsequently, the amount received is recognised as an increase in equity, and the resulting surplus or deficit on the transaction is presented in share premium.

*Share premium*

Share premium represents the excess of consideration received over the par value of ordinary and preference shares net of transaction costs from issuance of share capital, share options exercised and released of share awards granted.

(ii) Retained Earnings

Retained earnings include profit attributable to the equity holders of the Group and reduced by dividends declared on share capital.

Retained earnings may also include effect of changes in accounting policy as may be required by the standard's transitional provisions.

(iii) Dividends

Dividends are recognised as a liability and deducted from retained earnings when they are declared.

# NOTES TO THE FINANCIAL STATEMENTS

FOR THE FINANCIAL YEAR ENDED 30 APRIL 2021

## 4. SIGNIFICANT ACCOUNTING POLICIES (CONT'D)

### 4.14 Provisions

A provision is recognised if, as a result of a past event, the Group has a present legal or constructive obligation that can be estimated reliably, and it is probable that an outflow of economic benefits will be required to settle the obligation. Provisions are determined by discounting the expected future cash flows at a pre-tax rate that reflects current market assessments of the time value of money and the risks specific to the liability. The unwinding of the discount is recognised as finance cost.

(i) Environment remediation liabilities

In accordance with the Group's environment policy and applicable legal requirements, a provision for environmental remediation obligations and the related expense is recognised when such losses are probable and the amounts of such losses can be estimated reliably. Accruals for estimated losses for environmental remediation obligations are recognised no later than the completion of the remedial feasibility study. These accruals are adjusted as further information develops or circumstances change.

(ii) Retained insurance liabilities

The Group accrues for retained insurance risks associated with the deductible portion of any potential liabilities that might arise out of claims of employees, customers or other third parties for personal injury or property damage occurring in the course of the Group's operations.

A third-party actuary is engaged to assist the Group in estimating the ultimate cost of certain retained insurance risks. Additionally, the Group's estimate of retained insurance liabilities is subject to change as new events or circumstances develop which might materially impact the ultimate cost to settle these losses.

### 4.15 Revenue recognition

Revenue from contracts with customers is recognised when control of the goods or services are transferred to the customer at an amount that reflects the consideration to which the Group expects to be entitled in exchange for those goods or services, excluding amounts collected on behalf of third parties. The Group assesses its revenue arrangements against specific criteria to determine if it is acting as principal or agent. The following specific recognition criteria must also be met before revenue is recognised:

(i) Sales of goods

Revenue from the sale of goods is recognised at a point in time when control of the asset is transferred to the customer, generally on delivery and acceptance of the promised goods.

Each contract with a customer specifies minimum quantity, fixed prices and effective period and is not subject to change for the contractual period unless mutually agreed by the parties. Invoices are usually payable within 30 days from delivery.

# NOTES TO THE FINANCIAL STATEMENTS

FOR THE FINANCIAL YEAR ENDED 30 APRIL 2021

## 4. SIGNIFICANT ACCOUNTING POLICIES (CONT'D)

### 4.15 Revenue recognition (cont'd)

(i) Sales of goods (cont'd)

The Group provides allowances under trade promotions to customers and coupons to end consumers which are reimbursable by the Group to customers when redeemed. Allowances and coupons are generally considered as reductions of the transaction price and recognised at the later of when the Group recognises revenue for the transfer of the related goods and when the Group pays or promises to pay the allowances or coupons.

Variable amounts related to these allowances and coupons are estimated using the expected value method and included in the transaction price to the extent it is highly probable that a significant revenue reversal will not subsequently occur. Accruals for trade promotions are based on expected levels of performance. Settlement typically occurs in subsequent periods primarily through an off-invoice allowance at the time of sale or through an authorised process for deductions taken by a customer from amounts otherwise due to the Group. Evaluation of trade promotions are performed monthly and adjustments are made where appropriate to reflect changes in the Group's estimates. The Group accrues coupon redemption costs based on estimates of redemption rates that are developed by management. Management's estimates are based on recommendations from independent coupon redemption clearing-houses as well as historical information. Should actual redemption rates vary from amounts estimated, adjustments may be required.

(ii) Sales returns

The Group uses the expected value method to estimate the goods that will not be returned because this method best predicts the amount of variable consideration to which the Group will be entitled. The requirements in IFRS 15 on constraining estimates of variable consideration are also applied in order to determine the amount of variable consideration that can be included in the transaction price. The amount of revenue and the receivable recognised is adjusted for expected returns, which are estimated based on the historical data. No right of return asset (and corresponding adjustment to cost of sales) is recognised for the right to recover products from a customer since Group's policy is to dispose all goods to be returned.

(iii) Contract balances arising from revenue with customer contracts

*Contract Assets*

A contract asset is the right to consideration in exchange for goods or services transferred to the customer. If the Group performs by transferring goods or services to a customer before the customer pays consideration or before payment is due, a contract asset is recognised for the earned consideration that is conditional.

*Receivables*

A receivable represents the Group's right to an amount of consideration that is unconditional (i.e., only the passage of time is required before payment of the consideration is due).



# NOTES TO THE FINANCIAL STATEMENTS

FOR THE FINANCIAL YEAR ENDED 30 APRIL 2021

## 4. SIGNIFICANT ACCOUNTING POLICIES (CONT'D)

### 4.15 Revenue recognition (cont'd)

- (iii) Contract balances arising from revenue with customer contracts (cont'd)

#### *Contract Liabilities*

A contract liability is the obligation to transfer goods or services to a customer for which the Group has received consideration (or an amount of consideration is due) from the customer. If a customer pays consideration before the Group transfers goods to the customer, a contract liability is recognised when the payment is made, or the payment is due (whichever is earlier). Contract liabilities are recognised as revenue when the Group performs under the contract.

- (iv) Bill-and-hold arrangements

Bill-and-hold arrangements pertain to sales of the Group wherein the customers are billed for goods that are ready for delivery, but the Group retains physical possession of the product until it is transferred to the customer at a future date. The Group assessed whether control has transferred to the customers, even though the customers do not have physical possession of the goods. The following criteria must all be met in order for the customers to have obtained control in bill-and-hold arrangements:

- the reason for the bill-and-hold arrangement must be substantive;
- the product must be identified separately as belonging to the customer;
- the product currently must be ready for physical transfer to the customer; and
- the entity cannot have the ability to use the product or to direct it to another customer.

Custodial services provided to the customers are identified as a separate performance obligation. A portion of the contract price should be allocated to the custodial services and separately recognised over the period of time the product is being held by the Group, along with the related costs of storing the product.

Penalty on the late payment of the invoices affects the estimate of the transaction price.

Other income:

- (i) Finance income

Such income is recognised as the interest accrues taking into account the effective interest yield on the asset.

- (ii) Other income

Other income is recognised when earned.

# NOTES TO THE FINANCIAL STATEMENTS

FOR THE FINANCIAL YEAR ENDED 30 APRIL 2021

## 4. SIGNIFICANT ACCOUNTING POLICIES (CONT'D)

### 4.16 *Finance income and finance costs*

Finance income comprises interest income earned mainly from bank deposits and amounts or balances due from related parties of the Group. Interest income is recognised as it accrues in the income statement, using the effective interest method.

Finance expense comprises interest expense on finance leases and borrowings. All finance lease borrowing costs are recognised using the Group's incremental borrowing rate. All borrowing costs are recognised in income statement using the effective interest method, except to the extent that they are capitalised as being directly attributable to the acquisition, construction or production of an asset which necessarily takes a substantial period of time to be prepared for its intended use or sale.

Foreign currency gains and losses on financial assets and financial liabilities are reported on a net basis as either finance income or finance cost depending on whether foreign currency movements are in a net gain or net loss position.

### 4.17 *Tax*

Tax expense comprises current and deferred tax. Current tax and deferred tax are recognised in income statement except to the extent that it relates to a business combination, or items recognised directly in equity or in OCI.

Current tax is the expected tax payable on the taxable income for the year, using tax rates enacted or substantively enacted at the reporting date, and any adjustment to tax payable in respect of previous years.

Deferred tax is recognised in respect of temporary differences between the carrying amounts of assets and liabilities for financial reporting purposes and the amounts used for taxation purposes. Deferred tax is not recognised for:

- temporary differences on the initial recognition of assets or liabilities in a transaction that is not a business combination and that affects neither accounting nor taxable profit or loss;
- temporary differences related to investments in subsidiaries and joint ventures to the extent that the Group is able to control the timing of the reversal of the temporary difference and it is probable that they will not reverse in the foreseeable future; and taxable temporary differences arising on the initial recognition of goodwill.

The measurement of deferred taxes reflects the tax consequences that would follow the manner in which the Group expects, at the end of the reporting period, to recover or settle the carrying amount of its assets and liabilities. Deferred tax is measured at the tax rates that are expected to be applied to temporary differences when they reverse, based on the laws that have been enacted or substantively enacted by the reporting date.

Deferred tax assets and liabilities are offset if there is a legally enforceable right to offset current tax liabilities and assets and they relate to income taxes levied by the same tax authority on the same taxable entity, or on different tax entities, but they intend to settle current tax liabilities and assets on a net basis or their tax assets and liabilities will be realised simultaneously.

A deferred tax asset is recognised for unused tax losses, tax credits and deductible temporary differences, to the extent that it is probable that future taxable profits will be available against which they can be utilised. Deferred tax assets are reviewed at each reporting date and are reduced to the extent that it is no longer probable that the related tax benefit will be realised.

# NOTES TO THE FINANCIAL STATEMENTS

FOR THE FINANCIAL YEAR ENDED 30 APRIL 2021

## 4. SIGNIFICANT ACCOUNTING POLICIES (CONT'D)

### 4.17 Tax (cont'd)

In determining the amount of current and deferred tax, the Group takes into account the impact of uncertain tax positions and whether additional taxes and interest may be due. The Group believes that its accruals for tax liabilities are adequate for all open tax years based on its assessment of many factors, including interpretations of tax law and prior experience. This assessment relies on estimates and assumptions and may involve a series of judgements about future events. New information may become available that causes the Group to change its judgement regarding the adequacy of existing tax liabilities; such changes to tax liabilities will impact tax expense in the period that such a determination is made.

### 4.18 Earnings per share

The Group presents basic and diluted earnings per share data for its ordinary shares. Basic earnings per share is calculated by dividing the profit or loss attributable to ordinary shareholders of the Company by the weighted average number of ordinary shares outstanding during the year, adjusted for own shares held. Diluted earnings per share is determined in the same manner, adjusted for the effects of any dilutive potential ordinary shares, which comprise the restricted share plan and share options granted to employees.

### 4.19 Segment reporting

An operating segment is a component of the Group that engages in business activities from which it may earn revenues and incur expenses, including revenues and expenses that relate to transactions with any of the Group's other components. All operating segments' operating results are reviewed regularly by the Group's Executive Committee to make decisions about resources to be allocated to the segment and assess its performance, and for which discrete financial information is available.

Segment results include items directly attributable to a segment as well as those that can be allocated on a reasonable basis. Unallocated items comprise mainly of non-recurring expenses.

### 4.20 Contingencies

A contingent liability is:

- (a) a possible obligation that arises from past events and whose existence will be confirmed only by the occurrence or non-occurrence of one or more uncertain future events not wholly within the control of the Group; or
- (b) a present obligation that arises from past events but is not recognised because:
  - (i) It is not probable that an outflow of resources embodying economic benefits will be required to settle the obligation; or
  - (ii) The amount of the obligation cannot be measured with sufficient reliability.

A contingent asset is a possible asset that arises from past events and whose existence will be confirmed only by the occurrence or non-occurrence of one or more uncertain future events not wholly within the control of the Group.

Contingent liabilities and assets are not recognised on the statement of financial position of the Group, except for contingent liabilities assumed in a business combination that are present obligations and which the fair values can be reliably determined.

# NOTES TO THE FINANCIAL STATEMENTS

FOR THE FINANCIAL YEAR ENDED 30 APRIL 2021

## 4. SIGNIFICANT ACCOUNTING POLICIES (CONT'D)

### 4.21 *New standards and interpretations issued but not yet effective*

#### Standards Issued but not yet Effective

Pronouncements issued but not yet effective are listed below. The Group intends to adopt the following pronouncements when they become effective. Unless otherwise indicated, adoption of these pronouncements is not expected to have a significant impact on the Group's consolidated financial statements.

#### *Effective beginning on or after 1 April 2021*

- Amendments to IFRS 16, *COVID-19-related Rent Concessions*. The amendments provide relief to lessees from applying the IFRS 16 requirement on lease modifications to rent concessions arising as a direct consequence of the COVID-19 pandemic. A lessee may elect not to assess whether a rent concession from a lessor is a lease modification if it meets all of the following criteria:
  - The rent concession is a direct consequence of COVID-19;
  - The change in lease payments results in a revised lease consideration that is substantially the same as, or less than, the lease consideration immediately preceding the change;
  - Any reduction in lease payments affects only payments originally due on or before 30 June 2021; and
  - There is no substantive change to other terms and conditions of the lease.

A lessee that applies this practical expedient will account for any change in lease payments resulting from the COVID-19 related rent concession in the same way it would account for a change that is not a lease modification, i.e., as a variable lease payment.

#### *Effective beginning on or after 1 May 2022*

- Amendments to IFRS 9, IFRS 7, IFRS 4 and IFRS 16, *Interest Rate Benchmark Reform – Phase 2*. The amendments provide temporary reliefs which address the financial reporting effects when an interbank offered rate ("IBOR") is replaced with an alternative nearly risk-free interest rate ("RFR").

#### *Effective beginning on or after 1 May 2023*

- Amendments to IFRS 3, *Reference to the Conceptual Framework*. The amendments are intended to replace a reference to the Framework for the Preparation and Presentation of Financial Statements, issued in 1989, with a reference to the Conceptual Framework for Financial Reporting issued in March 2018 without significantly changing its requirements.
- Amendments to IAS 16, *Plant and Equipment: Proceeds before Intended Use*. The amendments prohibit entities deducting from the cost of an item of property, plant and equipment, any proceeds from selling items produced while bringing that asset to the location and condition necessary for it to be capable of operating in the manner intended by management. Instead, an entity recognises the proceeds from selling such items, and the costs of producing those items, in profit or loss.
- Amendments to IAS 37, *Onerous Contracts – Costs of Fulfilling a Contract*. The amendments specify which costs an entity needs to include when assessing whether a contract is onerous or loss-making.

# NOTES TO THE FINANCIAL STATEMENTS

FOR THE FINANCIAL YEAR ENDED 30 APRIL 2021

## 4. SIGNIFICANT ACCOUNTING POLICIES (CONT'D)

### 4.21 *New standards and interpretations issued but not yet effective (cont'd)*

*Effective beginning on or after 1 May 2023 (cont'd)*

- *Annual Improvements to IFRS 2018-2020 Cycle*
  - Amendments to IFRS 1, *First-time Adoption of Philippines Financial Reporting Standards, Subsidiary as a first-time adopter*. The amendment permits a subsidiary that elects to apply paragraph D16(a) of IFRS 1 to measure cumulative translation differences using the amounts reported by the parent, based on the parent's date of transition to IFRS.
  - Amendments to IFRS 9, *Financial Instruments, Fees in the "10 per cent" test for derecognition of financial liabilities*. The amendment clarifies the fees that an entity includes when assessing whether the terms of a new or modified financial liability are substantially different from the terms of the original financial liability.
  - Amendments to IAS 41, *Agriculture, Taxation in fair value measurements*. The amendment removes the requirement in paragraph 22 of IAS 41 that entities exclude cash flows for taxation when measuring the fair value of assets within the scope of IAS 41.

*Effective beginning on or after 1 January 2023*

- Amendments to IAS 1, *Classification of Liabilities as Current or Non-current*. The amendments clarify paragraphs 69 to 76 of IAS 1, *Presentation of Financial Statements*, to specify the requirements for classifying liabilities as current or non-current.
- IFRS 17, *Insurance Contracts*. IFRS 17 is a comprehensive new accounting standard for insurance contracts covering recognition and measurement, presentation and disclosure.
 

Amendments to IAS 8, *Definition of Accounting Estimates*. The amendments clarify the distinction between changes in accounting estimates and changes in accounting policies and the correction of errors. Also, they clarify how entities use measurement techniques and inputs to develop accounting estimates.
- Amendments to IAS 1 and IFRS Practice Statement 2, *Disclosure of Accounting Policies*. The amendment provides guidance and examples to help entities apply materiality judgements to accounting policy disclosures. The amendments aim to help entities provide accounting policy disclosures that are more useful by:
  - Replacing the requirement for entities to disclose their 'significant' accounting policies with a requirement to disclose their 'material' accounting policies; and
  - Adding guidance on how entities apply the concept of materiality in making decisions about accounting policy disclosures
- Amendments to IAS 12, *Deferred Tax related to Assets and Liabilities arising from a Single Transaction*. The amendment narrows the scope of the initial recognition exception under IAS 12, so that it no longer applies to transactions that give rise to equal taxable and deductible temporary differences.

*Deferred effectivity*

- Amendments to IFRS 10, *Consolidated Financial Statements*, and IAS 28, *Sale or Contribution of Assets between an Investor and its Associate or Joint Venture*. The amendments address the conflict between IFRS 10 and IAS 28 in dealing with the loss of control of a subsidiary that is sold or contributed to an associate or joint venture.

# NOTES TO THE FINANCIAL STATEMENTS

FOR THE FINANCIAL YEAR ENDED 30 APRIL 2021

## 5. PROPERTY, PLANT AND EQUIPMENT – NET

	← At cost →				At appraised value	
	Buildings, land improvements and leasehold improvements US\$'000	Machineries and equipment US\$'000	Construction -in-progress ("CIP") US\$'000	Bearer plants US\$'000	Freehold land US\$'000	Total US\$'000
<b>Group</b>						
<b>Cost/Valuation</b>						
At 1 May 2020	224,926	561,392	29,151	361,982	63,294	1,240,745
Additions	4,328	3,725	36,430	121,586	–	166,069
Disposals	(8,095)	(9,897)	–	–	(870)	(18,862)
Write off – closed fields	–	–	–	(125,362)	–	(125,362)
Reclassifications from CIP	2,897	28,295	(31,192)	–	–	–
Currency realignment	3,463	10,381	564	16,597	721	31,726
At 30 April 2021	227,519	593,896	34,953	374,803	63,145	1,294,316
At 1 May 2019	233,271	596,123	32,483	311,937	61,541	1,235,355
Additions	2,485	4,154	27,340	98,128	–	132,107
Disposals	(18,114)	(72,253)	–	–	(3,571)	(93,938)
Write off – closed fields	–	–	–	(58,290)	–	(58,290)
Revaluation	–	–	–	–	4,066	4,066
Reclassifications from CIP	4,757	26,491	(31,248)	–	–	–
Reclassifications from assets held for sale	350	22	–	–	870	1,242
Currency realignment	2,177	6,855	576	10,207	388	20,203
At 30 April 2020	224,926	561,392	29,151	361,982	63,294	1,240,745
<b>Accumulated depreciation and impairment losses</b>						
At 1 May 2020	101,750	371,508	–	241,366	8,536	723,160
Charge for the year	10,553	43,990	–	87,715	–	142,258
Write off – closed fields	–	–	–	(125,362)	–	(125,362)
Disposals	(3,223)	(7,702)	–	–	–	(10,925)
Currency realignment	1,702	7,788	–	10,919	–	20,409
At 30 April 2021	110,782	415,584	–	214,638	8,536	749,540
At 1 May 2019	82,942	343,540	–	213,119	4,297	643,898
Charge for the year	11,304	48,218	–	78,365	–	137,887
Impairment loss	15,672	20,835	–	–	4,239	40,746
Write off – closed fields	–	–	–	(58,290)	–	(58,290)
Disposals	(9,200)	(46,402)	–	–	–	(55,602)
Currency realignment	1,032	5,317	–	8,172	–	14,521
At 30 April 2020	101,750	371,508	–	241,366	8,536	723,160
<b>Carrying amounts</b>						
At 30 April 2021	116,737	178,312	34,953	160,165	54,609	544,776
At 30 April 2020	123,176	189,884	29,151	120,616	54,758	517,585

# NOTES TO THE FINANCIAL STATEMENTS

FOR THE FINANCIAL YEAR ENDED 30 APRIL 2021

## 5. PROPERTY, PLANT AND EQUIPMENT – NET (CONT'D)

Depreciation recognised in the consolidated statements of cash flows is net of the amount capitalised in inventories.

The Group has amounts in accrued liabilities relating to property, plant and equipment acquisitions of US\$2.9 million as of 30 April 2021 (2020: US\$1.2 million). Down payments made by the Group for the acquisition of property, plant and equipment amounted to US\$1.1 million as of 30 April 2021 (2020: to US\$1.5 million) recorded under "Advances to suppliers" in "Other noncurrent assets". In addition, the Group has reclassified certain prepaid and other current assets amounted to US\$0.2 million (2020: US\$0.1 million). The cost of fields closed and written off in 2021 amounted to US\$125.4 million, which have been fully depreciated during the year (2020: US\$58.3 million).

### Bearer Plants

	Group	
	30 April 2021	30 April 2020
Hectares planted with growing crops:		
– Pineapples	15,027	14,733
– Papaya	111	48
Fruits harvested from the growing crops: (in metric tons)		
– Pineapples	778,464	675,333
– Papaya	1,008	227

Bearer plants is stated at cost which comprises actual costs incurred in nurturing the crops reduced by depreciation. Depreciation represents the estimated cost of fruits harvested from the Group's plant crops. An estimated cost is necessary since the growth cycle of the plant crops is beyond twelve months, hence total growing costs are not yet known as of reporting date. The estimated cost is developed by allocating estimated growing costs for the estimated growth cycle of two to three years over the estimated harvests to be made during the life cycle of the plant crops. Estimated growing costs are affected by inflation and foreign exchange rates, volume and labour requirements. Estimated harvest is affected by natural phenomenon such as weather patterns and volume of rainfall. Field performance and market demand also affect the level of estimated harvests. The Group reviews and monitors the estimated cost of harvested fruits regularly.

### Leasehold Improvements

As at 30 April 2021 and 2020, the Group has no significant legal or constructive obligation to dismantle any of its leasehold improvements as the lease contracts provide, among other things, that the improvements introduced on the leased assets shall become the property of the lessor upon termination of the lease.

# NOTES TO THE FINANCIAL STATEMENTS

FOR THE FINANCIAL YEAR ENDED 30 APRIL 2021

## 5. PROPERTY, PLANT AND EQUIPMENT – NET (CONT'D)

### Freehold Land

The table below summarises the valuation of freehold land held by the Group as at 30 April 2021 in various locations:

Located in	30 April 2021 US\$'000	30 April 2020 US\$'000	Date of Latest Valuation
The Philippines	11,809	12,104	2020 (Various)
United States of America	32,459	32,459	1 May 2020
Singapore	10,341	10,195	18 May 2020
	54,609	54,758	

The Group engaged independent appraisers to determine the fair values of its freehold land. Revaluations are performed at regular intervals to ensure that the fair value of the freehold land does not differ materially from its carrying amount. Management evaluated that the fair values of its freehold land at the respective valuation dates approximate their fair values as of the reporting date. The assumptions used in determining the fair value are disclosed in Note 34. Management believes that there are no events or changes in circumstances indicating a significant change in fair value of the land from the last appraisal made. In relation to the revaluation of its freehold land in DMFI, management believes that the cost approximates their fair values as at 30 April 2021 and 2020.

In fiscal year 2021, the Group reclassified nil (2020: US\$0.6 million) of its freehold land as held-for-sale and disposed the same assets with a net book value amounted to US\$0.9 million (2020: US\$3.6 million).

The carrying amount of the Group's freehold land as at 30 April 2021 would be US\$34.8 million (2020: US\$35.6 million) had the freehold land been carried at cost less impairment losses.

### Construction-in-Progress ("CIP")

CIP includes on-going item expansion projects for the Group's operations.

Major items in CIP as of 30 April 2021 include plastic sleeveless cartooning for Modesto, various line improvements such as capacity upgrade of Plover, installation of can making equipment from Ball Corporation, installation of automated line for 2.3kg tidbits and the integration of 202 cans in the filling process, which are the same major items for fiscal year 2020. These projects are expected to be completed in fiscal year 2022.

Major items in the CIP as of 30 April 2020, include construction of can making equipment from ball Corporation, 2.3kg tidbits in pouch production line and 202 integration-filling/seaming process, 120T steam peeler, vegetable dip production project and various information technology improvements. Most of the CIP items are expected to be completed within fiscal year 2021.



# NOTES TO THE FINANCIAL STATEMENTS

FOR THE FINANCIAL YEAR ENDED 30 APRIL 2021

## 5. PROPERTY, PLANT AND EQUIPMENT – NET (CONT'D)

### Construction-in-Progress ("CIP") (cont'd)

Capitalised borrowing costs for the year ended 30 April 2021 amounting to US\$0.03 million is related to the installation of can making equipment and installation of automated line for 2.3kg Tidbits. For the year ended 30 April 2020, capitalised borrowing costs amounting to US\$0.4 million is related to the installation of can making equipment, installation of automated line for 2.3kg Tidbits and construction of NFC Juicing Plant.

The Group also capitalised interest expense arising from general borrowings and lease liabilities to bearer plants amounting to US\$1.0 million and US\$1.4 million for the years ended 30 April 2021 and 2020, respectively. Average capitalization rate used is 2.62% and 4.06% for the fiscal years ended 30 April 2021 and 2020, respectively.

### Change in Presentation of Deferred Land Development Cost

In 2021, the Group reclassified its deferred land development costs previously presented under "Other noncurrent assets" and prepaid expenses presented under "Prepaid expenses and other current assets" to "Leasehold improvements" presented under "Property, plant and equipment" since these costs pertain to capital expenditures for the preparation, maintenance and continuance of the life cycle of pineapple or papaya crops. The Group also reclassified prior year balances for comparability purposes. The reclassification has no impact to the total consolidated total assets, equity and profit and loss in FY2020 and FY2019.

As a result, deferred land development costs amounting to US\$8.8 million and prepaid expenses amounting to US\$1.3 million as at 2020 April 2020, were reclassified to leasehold improvements resulting in a total increase in leasehold improvements of US\$10.1 million as at 30 April 2020.

### Plant closures and divestiture of Sager Creek business

In connection with the plant closures, the Group recognised impairment losses amounting to US\$40.7 million in fiscal year 2020.

#### *Vegetable plants*

The Group announced on 20 August 2019 its intention to close its Sleepy Eye plant in Minnesota, its Mendota plant in Illinois, the sale of its Cambria plant in Wisconsin to new ownership, and intends to sell the production assets from its Crystal City plant in Texas. In connection with the Sleepy Eye and Mendota plant closures, the Group recognised impairment losses on related property, plant and equipment amounting to US\$21.1 million for the year ended 30 April 2020. In connection with the Cambria plant sale on 1 November 2019, the Group recognised impairment losses on related property, plant and equipment amounting to US\$5.1 million for the year ended 30 April 2020. In connection with the Crystal City production equipment sale, the Group recognised impairment losses on related property, plant and equipment amounting to US\$14.6 million for the year ended 30 April 2020.

Under these plant closures, approximately 910 employees were terminated as of 30 April 2020. During the fiscal year 2020, the Group recognised provisions for employee severance benefits amounting to US\$4.5 million, with nothing outstanding as of 30 April 2021 (2020: US\$2.3 million). The employee severance benefits are presented under "Employee benefits" (see Note 20) and were fully paid in fiscal year 2021. Environmental liabilities of US\$9.5 million were also recognised as of 30 April 2020 (see Note 21). The majority of this liability relates to the obligations to treat and remove the waste-water ponds at Sleepy Eye, Mendota and Crystal City. In fiscal year 2021, the Group released its provision amounting to US\$1.8 million due to adjustment of Mendota lagoon cost based on the purchase and sale agreement entered by DMFI with the City of Mendota on 22 March 2021. Remaining balance pertains to US\$0.4 million provision for Crystal City and Gilroy that were already settled. Related inventory and property, plant and equipment write-downs amounting to US\$9.2 million were recognised for the year ended 30 April 2020.

# NOTES TO THE FINANCIAL STATEMENTS

FOR THE FINANCIAL YEAR ENDED 30 APRIL 2021

## 5. PROPERTY, PLANT AND EQUIPMENT – NET (CONT'D)

### Plant closures and divestiture of Sager Creek business (cont'd)

#### *Vegetable plants (cont'd)*

In connection with these announcements, the Group has recorded expenses of US\$68.4 million of expense in "Other income (expenses) – net" for the year ended 30 April 2020.

As of 30 April 2020, the assets from Cambria, Crystal City, Sleepy Eye and Mendota, have been sold.

#### *Plymouth Plant*

In relation to the closure of its Plymouth, Indiana plant in fiscal year 2018, the Group sold its Plymouth building and land in fiscal year 2019. As of 30 April 2021 and 2020, a non-current receivable of US\$1.0 million has been recorded in "Notes receivable" under "Other Non-current Assets" related to this sale (see Note 10). This receivable is due on 2 July 2023.

### **Source of estimation uncertainty**

The Group estimates the useful lives of its buildings, land improvements, leasehold improvements and machineries and equipment based on the period over which the assets are expected to be available for use. The estimated useful lives of property, plant and equipment are reviewed periodically and are updated if expectations differ from previous estimates due to physical wear and tear, technical or commercial obsolescence and legal or other limits on the use of the assets.

In addition, the estimation of the useful lives of property, plant and equipment is based on collective assessment of industry practice, internal technical evaluation and experiences with similar assets. It is possible, however, that future financial performance could be materially affected by changes in estimates brought about by changes in factors mentioned above. The amount and timing of recorded expenses for any period would be affected by changes in these factors and circumstances. A reduction in the estimated useful lives of property, plant and equipment would increase recorded depreciation expense and decrease non-current assets.

The depreciation of bearer plants requires estimation of future harvest which is affected by natural phenomena and weather patterns.

The valuation of freehold land is based on comparable transaction subject to adjustments. These adjustments require judgement.

In fiscal year 2020, the recoverable amount of the impaired assets was based on fair value less cost to sell, which is subject to estimation. Such estimate relies on comparable sales in the market adjusted to account for the differences in the characteristics of the assets (Level 3).

# NOTES TO THE FINANCIAL STATEMENTS

FOR THE FINANCIAL YEAR ENDED 30 APRIL 2021

## 6. INVESTMENTS IN SUBSIDIARIES

	30 April 2021 US\$'000	30 April 2020 US\$'000
Unquoted equity shares, at cost, at the beginning of the year	640,699	640,699
Conversion of loan receivable to investment in equity	229,516	–
Investment in preference shares	150,000	–
Unquoted equity shares, at cost, at the end of the year	1,020,215	640,699
Amounts due from subsidiaries (nontrade)	237,074	237,074
	<u>1,257,289</u>	<u>877,773</u>
Accumulated share in (losses) profit and other comprehensive income at the beginning of the year	(257,746)	(14,950)
Dividends declared by subsidiaries	(242,721)	(230,473)
Share in net profit (losses) of subsidiaries	87,504	(76,629)
Share in other comprehensive losses of subsidiaries, net of tax	47,554	(11,639)
Reserve from sale of shares of a subsidiary	6,570	76,958
Change in fair value of the derivative liability for the call option	2,565	–
Effect due to adoption of IFRS 16	–	(1,013)
	<u>(356,274)</u>	<u>(257,746)</u>
Interests in subsidiaries at the end of the year	<u>901,015</u>	<u>620,027</u>

The amounts due from subsidiaries are unsecured and interest-free. Settlement of the balances are neither planned nor likely to occur in the foreseeable future as they are, in substance, a part of the Company's net investments in the subsidiaries.

On 15 May 2020, the Company converted its long-term loans receivable from Del Monte Foods Holdings Limited ("DMFHL") amounting to US\$229.5 million (including accrued interest of US\$0.8 million from 30 April 2020 to conversion date) to equity investment. On the same date, DMFHLL issued 64.546 shares of capital stock to DMFHL, DMFHL issued 0.64546 shares of capital stock to DMPLFL and DMPLFL issued 645.46 shares of capital stock to the Company as full payment of the US\$228.4 million loan to finance purchases of the Second Lien Term Loans. Upon issuance of the capital stock to the Company, DMFHL was unconditionally released of all liabilities for principal and interest through 30 April 2020 relating to the purchase of the Second Lien Term Loans. On 15 May 2020, DMFHL recorded US\$229.5 million of additional paid-in capital related to this transaction. In addition, the Company and DMPLFL entered into a supplemental agreement dated 11 August 2020 for the issuance of additional 3.23 ordinary shares by DMPLFL to cover the additional accrued interest through 15 May 2020 which amounted to \$1.1 million.

On 15 May 2020, the Company invested US\$150.0 million of additional paid-in capital to DMPLFL in exchange of 423.95 shares of preferred stock.

# NOTES TO THE FINANCIAL STATEMENTS

FOR THE FINANCIAL YEAR ENDED 30 APRIL 2021

## 6. INVESTMENTS IN SUBSIDIARIES (CONT'D)

### Share Purchase Agreement and Shareholders' Agreement with Sea Diner Holdings (S) Pte. Ltd. ("SEA Diner")

On 24 January 2020, the Company, Central American Resources, Inc ("CARI"), Del Monte Philippines, Inc. ("DMPI") and SEA Diner, a company incorporated in Singapore, entered into a Share Purchase Agreement and Shareholders' Agreement whereby CARI will sell 335,678,400 existing common shares equivalent to 12% ownership interest in DMPI to SEA Diner for a consideration of US\$120.0 million, subject to fulfilment of certain conditions precedent. These common shares are convertible to voting, convertible, participating and RCPS of DMPI.

The Board and the stockholders of DMPI approved the conversion of the convertible common shares to RCPS subject to the completion of the transaction and the Enabling Resolutions which further defined the terms of the RCPS on 3 March 2020. As at 30 April 2020, the Company, CARI and DMPI had fulfilled the conditions precedent under the Share Purchase Agreement. The closing date of the agreement is on 20 May 2020.

#### *Terms of the RCPS*

The terms of the RCPS are as follow:

- The RCPS holders participate in the dividends on an as-converted basis, that is, if common shareholders are entitled to dividends, then the RCPS holders will correspondingly be entitled to dividends on an as-converted basis.
- The investor as an RCPS holder will have proportional shareholder voting rights in DMPI on an as-converted basis. There will also be certain reserved matters (for example, matters not in the ordinary course of business) which the investor will have the right to approve.
- SEA Diner, as long as it holds RCPS, may, at any time, exercise its right to convert the RCPS into common shares of DMPI at a ratio of one (1) RCPS to one (1) common share of DMPI. The RCPS is automatically converted into common share in the event of initial public offering (IPO) of DMPI.
- Upon the occurrence of any of certain agreed "RCPS Default Events", SEA Diner may require the Company, CARI or DMPI to redeem all of the RCPS at the agreed redemption price, which is the amount of RCPS consideration plus the agreed rate of return (compounded on a per annum basis) calculated from 20 May 2020 up to the date of redemption.
- In case of "Other Redemption Events", redemption shall be subject to the mutual agreement of the parties. If DMPI does not consent to the RCPS holder's written redemption request, the internal rate of return would be increased annually by 3%, and this increased rate of return shall apply for each year that the RCPS remain outstanding and shall be compounded on a per annum basis.

On 3 August 2020, the SEC approved the amendment of DMPI's Articles of Incorporation to reflect the conversion of 335,678,400 convertible common shares to RCPS and the removal of the conversion feature of the remaining convertible common shares.

As at 30 April 2021 up to the time the RCPS were converted back to common shares on 2 March 2021, the Group is in compliance with the terms set out for the RCPS.

# NOTES TO THE FINANCIAL STATEMENTS

FOR THE FINANCIAL YEAR ENDED 30 APRIL 2021

## 6. INVESTMENTS IN SUBSIDIARIES (CONT'D)

### Share Purchase Agreement and Shareholders' Agreement with Sea Diner Holdings (S) Pte. Ltd. ("SEA Diner") (cont'd)

#### *Terms of the RCPS (cont'd)*

On 16 December 2020, CARI sold additional 27,973,200 common shares of DMPI to SEA Diner for US\$10 million, which increased the ownership of SEA Diner in DMPI to 13%.

On 1 March 2021, the SEC approved the amendment of DMPI's Articles of Incorporation to change DMPI's authorised capital stock to common shares. Consequently, the 335,678,400 RCPS issued to SEA Diner were converted to 335,678,400 common shares.

#### Call Option Agreement

On 24 January 2020, the Company, CARI, DMPI and SEA Diner entered into a call option agreement wherein SEA Diner is entitled to a call option which gives SEA Diner the right to buy from CARI additional DMPI shares ("Option Shares"). The exercise price for each Option Share is US\$0.357 (computed based on the DMPI equity valuation of US\$1 billion / existing total issued share capital of the DMPI shares of 2,797,320,003 as at the date of the Agreement).

The call option is exercisable within the Option Period which means:

- (A) commencing on:
  - (i) in the event where an IPO of DMPI is consummated on or before 30 April 2022, and:
    - (a) such IPO of DMPI is consummated at a price per DMPI share which implies an IPO pre-money market capitalisation of US\$2,000,000,000 or lower, the date on which such IPO of DMPI is consummated; or
    - (b) such IPO of DMPI is consummated at a price per DMPI share which implies an IPO pre-money market capitalisation of more than US\$2,000,000,000 and following such IPO, the SEA Diner sells any DMPI shares at a price per DMPI share which implies that DMPI's valuation is at or lower than an IPO pre-money market capitalisation of US\$2,000,000,000, the date on which the SEA Diner makes such sale of DMPI shares; or
  - (ii) 30 April 2022, if DMPI does not consummate an IPO on or before 30 April 2022; and
- (B) ending on the earliest of:
  - (i) the date falling ten (10) years after the date of completion of the closing date;
  - (ii) the date falling five (5) years after the consummation of an IPO of DMPI; and
  - (iii) the date on which the SEA Diner receives an amount in respect of a redemption of its DMPI shares pursuant to the Agreement that provides the SEA Diner with a rate of return of no less than eight (8) per cent.

# NOTES TO THE FINANCIAL STATEMENTS

FOR THE FINANCIAL YEAR ENDED 30 APRIL 2021

## 6. INVESTMENTS IN SUBSIDIARIES (CONT'D)

Share Purchase Agreement and Shareholders' Agreement with Sea Diner Holdings (S) Pte. Ltd. ("SEA Diner") (cont'd)

### Impact on the Group

In relation to the above transaction, as at 30 April 2020, the Group recognised the gross consideration of US\$120.0 million under "Trade and other receivables" (see Note 13), transaction costs of US\$14.0 million (US\$0.7 million of which was already paid as at 20 April 2020 and the outstanding balance of US\$13.3 million as at 30 April 2020 is recorded as accrued operating expenses under "Trade and other current liabilities", long-term derivative liability of US\$2.6 million (see Note 19) for the call option in accordance with the call option agreement, equity reserve under "Retained earnings" of US\$77.0 million due to change in ownership interest in DMPI without loss of control (see Note 17) and "Non-controlling interests" of US\$26.4 million representing investor's proportionate share in the net assets of DMPI (see Note 38).

In relation to the additional sale of DMPI shares in fiscal year 2021, the Group recognised an additional "Non-controlling interests" of US\$2.2 million and paid transaction costs amounting to US\$1.2 million. The resulting gain of US\$6.6 million was recorded as equity reserve under "Retained earnings". In addition, management assessed that the fair value of derivative liability related to the call option is nil as at 30 April 2021. The change in fair value amounting to US\$2.6 million was recognised in equity reserve in fiscal year 2021.

### Impact on the Company

In fiscal year 2020, the Company recognised an increase in investment in subsidiary and retained earnings equal to its share in the net equity reserve amounting to US\$77.0 million recognised by CARI, accrued transaction costs of US\$1.3 million, and receivable from CARI amounting to US\$2.1 million.

As a result of the additional sale of DMPI shares in fiscal year 2021, the Company recognised an increase in investment in subsidiary and equity reserve amounting to US\$6.6 million, net of transactions costs of US\$1.2 million. The equity reserve recognised in fiscal year 2021 was subsequently closed to retained earnings.

### **Significant judgments**

#### 1. Recognition as at 30 April 2020

The Share Purchase Agreement is subject to conditions precedent and closing conditions. The conditions precedent were completed as at 30 April 2020 while the parties agreed the closing date to be 20 May 2020. Management assessed that the closing conditions are administrative in nature and accounted for the transaction as at 30 April 2020.

Moreover, management assessed that the actual conversion of the common shares to RCPS in records and the issuance of related stock certificates are administrative and procedural in nature. The Board and stockholders of DMPI also approved the conversion of the convertible common shares to RCPS in March 2020. Considering this, the Group has accounted for the instrument as RCPS in substance as at 30 April 2020.

# NOTES TO THE FINANCIAL STATEMENTS

FOR THE FINANCIAL YEAR ENDED 30 APRIL 2021

## 6. INVESTMENTS IN SUBSIDIARIES (CONT'D)

### *Significant judgments (cont'd)*

#### 2. Equity Classification

Management assessed that the RCPS sold to SEA Diner met the equity classification since both conditions below are met:

- (a) The Group has no contractual obligation to deliver cash or another financial asset to the investor as the "RCPS Default Events", among the other terms in Share Purchase Agreement, Shareholders' Agreement and Call Option Agreement, are assessed to be within the control of the Group and the redemption of the RCPS in case of "Other Redemption Events" is subject to the mutual consent of both parties; and
- (b) The RCPS which is convertible to common shares at the ratio of 1:1 does not include contractual obligation for DMPI to deliver a variable number of its own equity instruments upon conversion.

### *Source of estimation uncertainty*

#### 1. Obligation to Deliver Additional RCPS

The Shareholders' Agreement between the Company, CARI, DMPI and SEA Diner provides a conditional obligation for DMPI to deliver additional RCPS subject to meeting certain level of net income and adjusted equity value as defined in the agreement for fiscal year ended 30 April 2021. Management assessed that the Group's derivative liability to deliver additional RCPS has a carrying value of nil as at 30 April 2021 and 2020 based on its actual and budgeted net income, respectively, for fiscal year 2021, and the expected timing and probability of an IPO.

#### 2. Obligation to Purchase Excess Shares or Sell Shortfall Shares

The Shareholders' Agreement provides a conditional obligation for CARI to purchase excess shares or sell shortfall shares to SEA Diner at par value subject to certain conditions (amount of IPO pre-market capitalization) as defined in the Shareholders' Agreement. Management assessed that the Group's derivative asset or liability to purchase excess shares or sell shortfall shares to SEA Diner has a carrying value of nil as at 30 April 2021 and 2020 as the estimated pre-money market capitalization is lower than the threshold in the Agreement. As a result, the probability of the options relating to the excess shares and shortfall shares is nil or minimal.

#### 3. Fair Value of Derivative Liability on the Call Option

The fair value of the derivative liability related to the call option is measured using Cox-Ross-Rubinstein ("CRR") binomial tree model. The inputs to this model are taken from a combination of observable markets and unobservable market data. Changes in inputs about these factors could affect the reported fair value of the derivative liabilities and impact profit or loss. Management assessed that the fair value of the derivative liability is nil as 30 April 2021 as the estimated pre-money market capitalization is higher than the threshold in the Call Option Agreement. The carrying value of the derivative liability amounted to US\$2.6 million as at 30 April 2020 (see Note 19).

# NOTES TO THE FINANCIAL STATEMENTS

FOR THE FINANCIAL YEAR ENDED 30 APRIL 2021

## 6. INVESTMENTS IN SUBSIDIARIES (CONT'D)

Details of the Company's subsidiaries are as follows:

Name of subsidiary	Principal activities	Place of in-corporation and business	Effective equity held by the Group	
			30 April 2021 %	30 April 2020 %
<b>Held by the Company</b>				
Del Monte Pacific Resources Limited ("DMPRL") <sup>[6]</sup>	Investment holding	British Virgin Islands	100.00	100.00
DMPL India Pte Ltd ("DMPLI") <sup>[3]</sup>	Investment holding	Singapore	100.00	100.00
DMPL Management Services Pte Ltd <sup>[3]</sup>	Providing administrative support and liaison services to the Group	Singapore	100.00	100.00
GTL Limited <sup>[4]</sup>	Trading food products mainly under the brand names: "Del Monte" and buyer's own label	Federal Territory of Labuan, Malaysia	100.00	100.00
S&W Fine Foods International Limited ("S&W") <sup>[6]</sup>	Selling processed and fresh food products under the "S&W" trademark; Owner of the "S&W" trademark in Asia (excluding Australia and New Zealand), the Middle East, Western Europe, Eastern Europe and Africa	British Virgin Islands	100.00	100.00
DMPL Foods Limited ("DMPLFL") <sup>[7] [9]</sup>	Investment holding	British Virgin Islands	93.57	89.43
<b>Held by DMPRL</b>				
Central American Resources, Inc. ("CARI") <sup>[6]</sup>	Investment holding	Panama	100.00	100.00
Dewey Limited ("Dewey") <sup>[7]</sup>	Mainly investment holding	Bermuda	100.00	100.00
<b>Held by CARI</b>				
DMPI <sup>[1] [2]</sup>	Growing, processing and distribution of food products mainly under the brand name "Del Monte"	Philippines	87.00	88.00
South Bukidnon Fresh Trading Inc ("SBFTI") <sup>[1]</sup>	Inactive	Philippines	100.00	100.00



# NOTES TO THE FINANCIAL STATEMENTS

FOR THE FINANCIAL YEAR ENDED 30 APRIL 2021

## 6. INVESTMENTS IN SUBSIDIARIES (CONT'D)

Name of subsidiary	Principal activities	Place of in-corporation and business	Effective equity held by the Group	
			30 April 2021 %	30 April 2020 %
<b>Held by DMPI</b>				
Philippine Packing Management Services Corporation ("PPMSC") <sup>[1] [2]</sup>	Intellectual property holding and licensing, management, logistics and support services	Philippines	87.00	88.00
Del Monte Txanton Distribution Inc ("DMTDI") <sup>[a] [1] [2]</sup>	Inactive	Philippines	34.80	35.20
<b>Held by Dewey</b>				
Dewey Sdn. Bhd. <sup>[4]</sup>	Inactive	Malaysia	100.00	100.00
<b>Held by DMPLI</b>				
DMPL India Limited <sup>[7]</sup>	Investment holding	Mauritius	95.13	95.13
<b>Held by S&amp;W</b>				
S&W Japan Limited <sup>[7]</sup>	Support and marketing services for S&W	Japan	100.00	100.00
<b>Held by DMPLFL</b>				
Del Monte Foods Holdings Limited ("DMFHL") <sup>[1] [9]</sup>	Investment holding	British Virgin Islands	93.57	89.43
<b>Held by DMFHL</b>				
Del Monte Foods Holdings II, Inc. ("DMFHII") <sup>[5] [9]</sup>	Investment holding	State of Delaware, U.S.A.	93.57	89.43
<b>Held by DMFHII</b>				
Del Monte Foods Holdings Inc. ("DMFHI") <sup>[5] [9]</sup>	Investment holding	State of Delaware, U.S.A.	93.57	89.43
<b>Held by DMFHI</b>				
Del Monte Foods, Inc. ("DMFI") <sup>[5] [9]</sup>	Manufacturing, processing and distributing food, beverages and other related products	State of Delaware, U.S.A.	93.57	89.43
<b>Held by DMFI</b>				
Sager Creek Foods, Inc. (formerly Vegetable Acquisition Corp.) <sup>[5] [9]</sup>	Real estate holding	State of Delaware, U.S.A.	93.57	89.43
Del Monte Andina C.A. <sup>[8] [9]</sup>	Manufacturing, processing and distributing food, beverages and other related products	Venezuela	–	–

# NOTES TO THE FINANCIAL STATEMENTS

FOR THE FINANCIAL YEAR ENDED 30 APRIL 2021

## 6. INVESTMENTS IN SUBSIDIARIES (CONT'D)

Name of subsidiary	Principal activities	Place of in-corporation and business	Effective equity held by the Group	
			30 April 2021 %	30 April 2020 %
<b>Held by DMFI (cont'd)</b>				
Del Monte Colombiana S.A. <sup>[4] [9]</sup>	Manufacturing, processing and distributing food, beverages and other related products	Colombia	76.35	73.31
Industrias Citricolas de Montemorelos, S.A. de C.V. ("ICMOSA") <sup>[4] [9]</sup>	Manufacturing, processing and distributing food, beverages and other related products	Mexico	93.57	89.43
Del Monte Peru S.A.C. <sup>[7] [9]</sup>	Distribution of food, beverages and other related products	Peru	93.57	89.43
Del Monte Ecuador DME C.A. <sup>[7] [9]</sup>	Distribution of food, beverages and other related products	Ecuador	93.57	89.43
Hi-Continental Corp. <sup>[7] [9]</sup>	Distributor of non-Del Monte products	State of California, U.S.A.	93.57	89.43
College Inn Foods <sup>[7] [9]</sup>	Distributor of College Inn brand products	State of California, U.S.A.	93.57	89.43
Contadina Foods, Inc. <sup>[7] [9]</sup>	Distributor of Contadina brand products	State of Delaware, U.S.A.	93.57	89.43
S&W Fine Foods, Inc. <sup>[7] [9]</sup>	Distributor of S&W Fine Foods, Inc,	State of Delaware, U.S.A.	93.57	89.43
Del Monte Ventures, LLC ("DM Ventures") <sup>[b] [9]</sup>	Holding company	State of Delaware, U.S.A.	93.57	89.43
<b>Held by DM Ventures</b>				
Del Monte Avo, LLC <sup>[b] [9]</sup>	Development, production, marketing, sale and distribution of UHP avocado products	State of Delaware, U.S.A.	47.72	45.61
Del Monte Chilled Fruit Snacks, LLC <sup>[b] [9]</sup>	Development, production, marketing, sale and distribution of processed refrigerated fruit products	State of Delaware, U.S.A.	47.72	45.61
<b>Held by Del Monte Andina C.A.</b>				
Del Monte Argentina S.A. <sup>[8]</sup>	Inactive	Argentina	–	–

# NOTES TO THE FINANCIAL STATEMENTS

FOR THE FINANCIAL YEAR ENDED 30 APRIL 2021

## 6. INVESTMENTS IN SUBSIDIARIES (CONT'D)

- (a) DMTDI is consolidated as the Group has de facto control over the entity. Even with less than the majority voting rights, the Group concluded that DMTDI is a subsidiary and that it has power to direct the relevant activities of DMTDI due to DMPI having majority seats in the Board through a shareholders agreement with the other shareholders of DMTDI. The key management personnel (i.e., President and Chief Executive Officer, Chief Operating Officer, Chief Financial Officer and Treasurer and Corporate Secretary) of DMPI also serve in the same positions in DMTDI. In its special meeting held on 22 April 2019, DMTDI's BOD approved the dissolution and liquidation of DMTDI by shortening its corporate term. As at 30 April 2021, the application for the dissolution and liquidation is yet to be submitted with the SEC due to certain regulatory and documentary requirements.
- (b) The Group incorporated its subsidiary, Del Monte Ventures, LLC on 21 June 2017 which acquired interests in four joint venture entities which were all incorporated in the state of Delaware, USA. These joint ventures will pursue sales of expanded refrigerated offerings across all distribution and sales channels, and will establish a new retail food and beverage concept. These joint ventures will initially focus on the U.S. market, with the potential for expansion into other territories. These joint venture entities are in their pre-operating stages and have no material assets or liabilities as of 30 April 2021 and 2020.
- [1] Audited by SyCip Gorres Velayo & Co. ("SGV"), member firm of Ernst & Young Global.
- [2] On 20 May 2020, CARI completed the sale of 12% stake in DMPI to SEA Diner. Conditions of the sale were already met as of 30 April 2020, as confirmed by both parties.
- On 16 December 2020, CARI sold additional 27,973,200 common shares of DMPI to SEA Diner for US\$10 million, which increased the ownership of SEA Diner in DMPI to 13%.
- [3] Audited by Ernst and Young LLP ("EY") Singapore.
- [4] Audited by Ernst & Young Global member firms in the respective countries.
- [5] Not required to be audited in the country of incorporation. Audited by SGV for the purpose of group reporting.
- [6] Not required to be audited in the country of incorporation. Audited by EY Singapore for the purpose of group reporting.
- [7] Not required to be audited in the country of incorporation.
- [8] Not required to be audited in the country of incorporation. The Venezuelan entity was deconsolidated in 2015. The Venezuelan exchange control regulations have resulted in an other-than-temporary lack of exchangeability between the Venezuelan Bolivar and US dollar. This has restricted the Venezuelan entity's ability to pay dividends and obligations denominated in US dollars. The exchange regulations, combined with other recent Venezuelan regulations, have constrained the Venezuelan entity's ability to maintain normal production. Due to the Group's inability to effectively control the operations of the Venezuelan entity, the Group deconsolidated its subsidiary effective February 2015. The equity interest in this entity is determined to be the cost of investment of the entity at the date of deconsolidation. The investment is carried at cost less impairment losses.
- [9] On 15 May 2020, DMFHII issued 64,546 shares of capital stock to DMFHL. On the same date, DMFHL issued 0.64546 shares of capital stock to DMPLFL and DMPLFL issued 645.46 shares of capital stock to the Company as full payment of the US\$228.4 million loan to finance purchases of the Second Lien Term Loans. Upon issuance of the capital stock to the Company, DMFHL was unconditionally released of all liabilities for principal and interest through 30 April 2020 relating to the purchase of the Second Lien Term Loans. On 15 May 2020, DMFHL recorded US\$229.5 million of additional paid-in capital related to this transaction. In addition, the Company and DMPLFL entered into a supplemental agreement dated 11 August 2020 for the issuance of additional 3.23 ordinary shares by DMPLFL to cover the additional accrued interest through 15 May 2020 which amounted to \$1.1 million. On 15 May 2020, DMFHL issued 0.42395 of ordinary shares to DMPLFL and DMPLFL issued 423.95 shares of preferred stock to the Company in exchange for US\$150.0 million of additional paid-in capital. As a result, DMFHL recorded US\$150.0 million of additional paid-in capital related to this transaction.

The Company regularly reassesses whether it controls an investee when facts and circumstances indicate that there are changes to one or more of the three elements of control listed in Note 4. The Company determined that it exercised control on all its subsidiaries as it has all elements of control.

### **Source of estimation uncertainty**

When the subsidiary has suffered recurring operating losses, a test is made to assess whether the interests in subsidiary has suffered any impairment by determining the recoverable amount. This determination requires significant judgement and estimation. An estimate is made of the future profitability, cash flow, financial health and near-term business outlook of the subsidiary, including factors such as market demand and performance. The recoverable amount will differ from these estimates as a result of differences between assumptions used and actual operations.

# NOTES TO THE FINANCIAL STATEMENTS

FOR THE FINANCIAL YEAR ENDED 30 APRIL 2021

## 7. INVESTMENTS IN JOINT VENTURES

Name of joint venture	Principal activities	Place of incorporation and business	Effective equity held by the Group	
			30 April 2021 %	30 April 2020 %
FieldFresh Foods Private Limited ("FFPL") *	Production and sale of fresh and processed fruits and vegetable food products	India	47.56	47.56
Nice Fruit Hong Kong Limited ("NFHKL") #	Production and sale of frozen fruits and vegetable food products	Hong Kong	35.00	35.00

\* Audited by Deloitte Haskins & Sells, Gurgaon, India.

# Audited by Ernst and Young Hong Kong.

The summarised financial information of a material joint venture, FFPL, not adjusted for the percentage ownership held by the Group, is as follows:

	Year ended 30 April 2021 US\$'000	Year ended 30 April 2020 US\$'000
Revenue	71,055	74,178
Loss from continuing operations <sup>a</sup>	(2,035)	(4,243)
Other comprehensive income	–	–
<b>Total comprehensive loss</b>	<b>(2,035)</b>	<b>(4,243)</b>
<sup>a</sup> Includes:		
– depreciation	66	65
– interest expense	1,760	1,812
Noncurrent assets	11,962	12,528
Current assets	23,501	23,891
Noncurrent liabilities	(22,572)	(19,978)
Current liabilities	(12,595)	(13,908)
Net assets	296	2,533
Proportion of the Group's ownership including non- controlling interest	50%	50%
	148	1,267
Goodwill	20,000	20,000
Impairment loss	(2,096)	–
Translation adjustment	1,689	1,588
Carrying amount of investment	19,741	22,855
<b>Carrying amount of interest in FFPL at beginning of the year</b>	<b>22,855</b>	<b>23,446</b>
Capital injection during the year	–	1,530
Impairment loss	(2,096)	–
Group's share of:		
– loss from continuing operations	(1,018)	(2,121)
– other comprehensive income	–	–
total comprehensive loss	(1,018)	(2,121)
<b>Carrying amount of interest at end of the year</b>	<b>19,741</b>	<b>22,855</b>

In fiscal year 2021, the Group recognised an impairment loss amounted to US\$2.1 million due to the continuous net loss position of FFPL.

# NOTES TO THE FINANCIAL STATEMENTS

FOR THE FINANCIAL YEAR ENDED 30 APRIL 2021

## 7. INVESTMENTS IN JOINT VENTURES (CONT'D)

The interest in the net assets of an immaterial joint venture, NFHKL, is as follows:

	Year ended 30 April 2021 US\$'000	Year ended 30 April 2020 US\$'000
<b>Carrying amount of interest in NFHKL at beginning of the year</b>	2,462	3,286
Capital injection during the year	–	–
Additional advances during the year	840	140
Group's share of:		
– loss from continuing operations	(513)	(964)
– other comprehensive income	–	–
total comprehensive loss	(513)	(964)
<b>Carrying amount of interest at end of the year</b>	<u>2,789</u>	<u>2,462</u>

The summarised interest in joint ventures of the Group and the Company, is as follows:

	Group		Company	
	Year ended 30 April 2021 US\$'000	Year ended 30 April 2020 US\$'000	Year ended 30 April 2021 US\$'000	Year ended 30 April 2020 US\$'000
<b>Group's interest in joint ventures</b>				
FFPL	19,741	22,855	–	–
NFHKL	2,789	2,462	2,789	2,462
<b>Carrying amount of investments in joint ventures</b>	<u>22,530</u>	<u>25,317</u>	<u>2,789</u>	<u>2,462</u>

### Change in presentation of advances to NFHKL

In 2021, the Company reclassified its advances to NFHKL previously presented under "Trade and other receivables" to "Investments in joint ventures" since the settlement of these advances are neither planned nor likely to occur in the foreseeable future and in substance, an extension of the investment in the joint venture. The Company also reclassified prior year balances amounting to US\$2.7 million and US\$2.5 million as at 30 April 2020 and 2019, respectively, to conform with current year's presentation. The reclassification has no impact to the total consolidated assets, equity and profit and loss in 2020 and 2019.

### Determination of joint control and the type of joint arrangement

Joint control is presumed to exist when the investors contractually agreed sharing of control of an arrangement, which exists only when decisions about the relevant activities require the unanimous consent of the parties sharing control. Management has assessed that it has joint control in all joint arrangements.

# NOTES TO THE FINANCIAL STATEMENTS

FOR THE FINANCIAL YEAR ENDED 30 APRIL 2021

## 7. INVESTMENTS IN JOINT VENTURES (CONT'D)

### *Determination of joint control and the type of joint arrangement (cont'd)*

The Group determines the classification of a joint venture depending upon the parties' rights and obligations arising from the arrangement in the normal course of business. When making an assessment, the Group considers the following:

- (a) the structure of the joint arrangement.
- (b) when the joint arrangement is structured through a separate vehicle:
  - i. the legal form of the separate vehicle;
  - ii. the terms of the contractual arrangement; and
  - iii. when relevant, other facts and circumstances.

The Group determined that its interests in FFPL and NFHKL are joint ventures as the arrangements are structured in a separate vehicle and that it has rights to the net assets of the arrangements. The terms of the contractual arrangements do not specify that the parties have rights to the assets and obligations for the liabilities relating to the arrangements.

### *Source of estimation uncertainty*

When the joint venture has suffered recurring operating losses, a test is made to assess whether the investment in joint venture has suffered any impairment by determining the recoverable amount. This determination requires significant judgement and estimation. An estimate is made of the future profitability, cash flow, financial health and near-term business outlook of the joint venture, including factors such as market demand and performance. The recoverable amount will differ from these estimates as a result of differences between assumptions used and actual operations.

Since its acquisition, the Indian sub-continent trademark and the investment in FFPL were allocated to the Indian sub-continent cash-generating unit ("Indian sub-continent CGU"). The recoverable amount of Indian sub-continent CGU was estimated using the discounted cash flows based on five-year cash flow projections.

### *Key assumptions used in discounted cash flow projection calculations*

Key assumptions used in the calculation of recoverable amounts are discount rates, revenue growth rates, earnings before interest, taxes, depreciation and amortisation ("EBITDA") margin and terminal growth rate. The values assigned to the key assumptions represented management's assessment of future trends in the industries and were based on both external and internal sources.

	<b>30 April 2021</b>	<b>30 April 2020</b>
	%	%
Pre-tax discount rate	14.1	12.7
Revenue growth rate	5.0 – 23.0	(15.0) – 34.0
EBITDA margin	4.1 – 10.2	2.7 – 9.5
Long-term EBITDA margin	10.2	9.5
Terminal growth rate	5.0	5.0

# NOTES TO THE FINANCIAL STATEMENTS

FOR THE FINANCIAL YEAR ENDED 30 APRIL 2021

## 7. INVESTMENTS IN JOINT VENTURES (CONT'D)

### *Key assumptions used in discounted cash flow projection calculations (cont'd)*

In fiscal year 2021, discount rate is a pre-tax measure estimated based on past experience, and industry average weighted average cost of capital, which is based on a rate of debt leveraging rate of 22.78% in 2021 (2020: 29.94%), at a market interest rate of 8.13% in 2021 (2020: 9.3%).

Revenue growth rate is expressed as compound annual growth rates in the initial five years of the plan. In the first year of the business plan, revenue growth rate was projected at 23% (2020: -15%) based on the near-term business plan and market demand. The annual revenue growth included in the cash flow projections for four years was projected at the growth rate based on the historical growth in volume and prices and industry growth.

A long-term growth rate into perpetuity has been determined based on management's estimate of the long-term compound annual growth rate in the Indian economy which management believed was consistent with the assumption that a market participant would make.

EBITDA margin has been a factor of the revenue forecast based on business plan and market demand coupled with the cost saving initiatives.

The joint ventures managed to continue operating in the middle of the pandemic since its products are considered to be essential. There were no significant internal operational interruptions and disruptions caused by external factors such as restrictions to movement of materials were managed so that there will be no major adverse impacts to the overall results of operations for the fiscal year ended 30 April 2021.

As a result, the COVID-19 outbreak did not have a significant impact on the Group's judgments and estimates.

### *Sensitivity to changes in assumptions*

In fiscal year 2021, the carrying amount of interest in joint venture and trademark exceed the estimated recoverable amount, accordingly, impairment loss of \$2.1 million is recognised.

Management has identified that a reasonably possible change in two key assumptions could cause the carrying amount to exceed the recoverable amount. The following table shows the amount by which these two assumptions would need to change individually for the estimated recoverable amount to be equal to the carrying amount.

	Change required for carrying amount to equal the recoverable amount	
	30 April 2021 %	30 April 2020 %
<b>Group</b>		
Discount rate	14.1	12.7
Revenue growth rate	14.00	11.00

# NOTES TO THE FINANCIAL STATEMENTS

FOR THE FINANCIAL YEAR ENDED 30 APRIL 2021

## 8. INTANGIBLE ASSETS AND GOODWILL

	Note	Goodwill US\$'000	Indefinite life trademarks US\$'000	Amortizable trademarks US\$'000	Customer relationship US\$'000	Total US\$'000
<b>Cost</b>						
At 1 May 2020/ 30 April 2021		203,432	408,043	24,180	107,000	742,655
At 1 May 2019/ 30 April 2020		203,432	408,043	24,180	107,000	742,655
<b>Accumulated amortisation</b>						
At 1 May 2020		–	–	8,219	33,089	41,308
Amortisation	25	–	–	1,300	5,350	6,650
At 30 April 2021		–	–	9,519	38,439	47,958
At 1 May 2019		–	–	6,919	27,739	34,658
Amortisation	25	–	–	1,300	5,350	6,650
At 30 April 2020		–	–	8,219	33,089	41,308
<b>Carrying amounts</b>						
At 30 April 2021		203,432	408,043	14,661	68,561	694,697
At 30 April 2020		203,432	408,043	15,961	73,911	701,347

### **Goodwill**

Goodwill arising from the acquisition of Consumer Food Business was allocated to DMFI and its subsidiaries, which is considered as one CGU.

### **Indefinite life trademarks**

Management has assessed the following trademarks as having indefinite useful lives as the Group has exclusive access to the use of these trademarks. These trademarks are expected to be used indefinitely by the Group as they relate to continuing businesses that have a proven track record with stable cash flows.

#### **America trademarks**

The indefinite life trademarks of US\$394 million arising from the acquisition of Consumer Food Business relate to those of DMFI for the use of the "Del Monte" trademarks in the United States and South America market, and the "College Inn" trademark in the United States, Australia, Canada and Mexico.

#### **The Philippines trademarks**

A subsidiary, Dewey Sdn Bhd, owned the "Del Monte" and "Today's" trademarks for use in connection with processed foods in the Philippines ("The Philippines trademarks") with carrying value amounting to US\$1.8 million.



# NOTES TO THE FINANCIAL STATEMENTS

FOR THE FINANCIAL YEAR ENDED 30 APRIL 2021

## 8. INTANGIBLE ASSETS AND GOODWILL (CONT'D)

### The Philippines trademarks (cont'd)

On 1 May 2020, Dewey Sdn. Bhd. assigned various trademarks in the Philippines including the "Del Monte" and "Today's" trademarks to PPMSC.

### Indian sub-continent and Myanmar trademarks

In November 1996, a subsidiary, DMPRL, entered into an agreement with an affiliated company to acquire the exclusive right to use the "Del Monte" trademarks in the Indian sub-continent territories and Myanmar in connection with the production, manufacture, sale and distribution of food products and the right to grant sub-licenses to others ("Indian sub-continent trademark"). In 2007, the Company acquired shares in FFPL and caused the licensing of trademarks to FFPL to market its products under the "Del Monte" brand in India. These trademarks have a carrying value of US\$4.1 million.

### S&W trademarks

In November 2007, a subsidiary, S&W, entered into an agreement with Del Monte Corporation to acquire the "S&W" trademarks in certain countries in Asia (excluding Australia and New Zealand and including the Middle East), Western Europe and Eastern Europe for a total consideration of US\$10.0 million. The trademark has a carrying value of US\$8.2 million.

### Impairment test

Management has performed impairment testing for all indefinite life trademarks and concluded that no impairment exists at the reporting date.

### Philippines trademarks

The recoverable amount of the Trademark has been determined based on a value in use ("VIU") calculation in fiscal year 2021 and fair value less cost of disposal using the Relief from Royalty method ("RFR") in fiscal year 2020.

The VIU calculation uses cash flow projections based on financial budgets approved by management covering a five-year period. The Trademark's cash flows beyond the five-year period is extrapolated using a steady 5.4% cumulative annual growth rate. Management believes that a 5.4% cumulative annual growth rate is reasonable and that any reasonably possible change in the key assumptions on which the Trademark's recoverable amount is based would not cause the Trademark's carrying amount to exceed its recoverable amount.

The key assumptions used in the estimation of the fair value less cost of disposal represent management's assessment of future trends in the relevant industries and were based on historical data from both external and internal sources.

# NOTES TO THE FINANCIAL STATEMENTS

FOR THE FINANCIAL YEAR ENDED 30 APRIL 2021

## 8. INTANGIBLE ASSETS AND GOODWILL (CONT'D)

### Philippines trademarks (cont'd)

As of 30 April 2021 and 2020, the carrying value of the intangible asset does not exceed the VIU and fair values less cost of disposal, respectively, hence, no impairment has been recorded. Below are the key assumptions used in fiscal year 2021 and 2020:

	2021	2020
	%	%
Royalty rate	N/A	3.0
Discount rate	10.1	9.6
Revenue growth rate	6.1	8.0
Terminal growth rate	5.4	N/A

The discount rate was a pre-tax measure estimated based on the historical industry average weighted-average cost of capital.

The cash flow projections included specific estimates for five years.

Revenue growth was projected taking into account the average growth levels experienced over the past five years and estimated sales volume and price growth for the next five years. It was assumed that sales price would increase in line with forecast inflation over the next five years.

### Asia S&W trademark

In 2021 and 2020, the recoverable amount was based on fair value less cost of disposal using the Relief from Royalty ("RFR") method. The key assumptions used in the estimation of the fair value less cost of disposal are set out below.

	2021	2020
	%	%
Royalty rate	3.0	3.0
Revenue growth rate	6.7	4.0
Discount rate	10.7	12.4

### Indian sub-continent trademark

The Indian sub-continent trademark and the investment in FFPL were allocated to Indian sub-continent CGU (see Note 7).

# NOTES TO THE FINANCIAL STATEMENTS

FOR THE FINANCIAL YEAR ENDED 30 APRIL 2021

## 8. INTANGIBLE ASSETS AND GOODWILL (CONT'D)

### America trademarks and Goodwill

In 2021 and 2020, the recoverable amount of the CGU was based on VIU being greater than the fair value less costs of disposal:

	30 April 2021 US\$'000	30 April 2020 US\$'000
Value-in-use	4,010,000	3,250,000
Fair value less costs of disposal – income approach	3,930,000	3,190,000
Recoverable amount	4,010,000	3,250,000

The Americas trademarks were also included in the CGU used in the goodwill impairment testing.

As of valuation date in January 2021 and 2020, the estimated recoverable amount of the CGU exceeded its carrying amount by approximately US\$2,691.2 million and US\$1,951.2 million, respectively. Therefore, the CGU is not impaired.

### *VIU*

The VIU is the present value of expected cash flows, discounted at a risk-adjusted weighted average cost of capital.

The key assumptions used in the estimation of the recoverable amount using the VIU approach are set out below. The values assigned to the key assumptions represent management's assessment of future trends in the relevant industries and were based on historical data from both external and internal sources.

	2021 %	2020 %
Pre-tax discount rate	8.7	8.0
Terminal growth rate	2.0	2.0
Long-term EBITDA margin	14.0	12.6
Revenue growth rate	-1.9 – 7.3	0.9 – 6.0
Gross margin	22.7 – 26.8	22.1 – 24.1

The discount rate was a pre-tax measure estimated based on the historical industry average weighted-average cost of capital, with a possible range of debt leveraging of 22% as at 30 April 2021 (2020: 60%) at a risk free interest rate of 2.5% as of 30 April 2021 (2020: 3.0%).

The cash flow projections included specific estimates for ten years for fiscal year 2021 (3 May 2020: five years) and a terminal growth rate thereafter. Due to various growth initiatives of the Company, management extended the cashflow forecast period to ten years in fiscal year 2021 (3 May 2020: five years) to allow for its operations to reach a steady state in gradually in terms of its long-term compound annual EBITDA growth rate. The terminal growth rate was determined based on management's estimate of the long-term compound annual EBITDA growth rate. This growth rate is consistent with the assumption that a market participant would make and with industry expectations and internal estimates of sustainable long-term growth for the business.

# NOTES TO THE FINANCIAL STATEMENTS

FOR THE FINANCIAL YEAR ENDED 30 APRIL 2021

## 8. INTANGIBLE ASSETS AND GOODWILL (CONT'D)

### America trademarks and Goodwill (cont'd)

Budgeted EBITDA was estimated taking into account past experience adjusted as follows:

- Revenue growth was projected taking into account the average growth levels experienced over the past five years and estimated sales volume and price growth for the next ten years for fiscal year 2021 (3 May 2020: five years). It was assumed that sales price would increase in line with forecasted inflation over the next ten years for fiscal year 2021 (3 May 2020: next five years). The amounts are probability-weighted.

#### *Fair value less costs of disposal*

Fair value less costs of disposal is determined using the Income Approach, which indicates value based on the present value of the cash flows that a business is expected to generate in the future.

The Discounted Cash Flow Method was used in applying the Income Approach. The Discounted Cash Flow Method estimates the value of a business or an asset by combining the projected annual cash flows available to all capital holders in the business (i.e., debt and equity investors) for a discrete period with the residual value of the cash flows, grown into perpetuity at an estimated long-term growth rate, adjusted for the cost of disposal. Additionally, other adjustments may be warranted to reflect specific characteristics of the valuation subject. Accuracy of the indicated results depends on the reasonableness of the underlying cash flow projections.

The approach involves the use of both observable inputs and unobservable inputs (e.g., projected revenue and EBITDA). Accordingly, the fair value measurement is categorised under level 3 of the fair value hierarchy.

Fair value less costs of disposal is also determined using the market approach, which makes use of prices and other relevant information generated by market transactions involving similar companies.

The Market Comparable Method was used in applying the Market Approach, making use of market price data of companies engaged in the same or similar line of business as that of DMFI and its subsidiaries. Stocks of these companies are traded in a free and open market or in private transactions. The process involves the identification of comparable companies, calculation and application of market multiples representing ratios of invested capital or equity to financial measures of DMFI and its subsidiaries, application of an appropriate control premium to the companies being compared, and adjustment for any non-operating assets or liabilities or working capital excess/deficit to arrive at an indication of Business Enterprise Value.

The approach involves the use of both observable inputs and unobservable inputs (e.g., projected revenue and EBITDA, and adjusted market multiples). Accordingly, the fair value measurement is categorised under level 3 of the fair value hierarchy.

# NOTES TO THE FINANCIAL STATEMENTS

FOR THE FINANCIAL YEAR ENDED 30 APRIL 2021

## 8. INTANGIBLE ASSETS AND GOODWILL (CONT'D)

### America trademarks and Goodwill (cont'd)

Comparable companies were selected from comprehensive lists and directories of public companies in the packaged foods industry. Potential comparable companies were analysed based on various factors, including, but not limited to, industry similarity, financial risk, company size, geographic diversification, profitability, growth characteristics, financial data availability, and active trading volume. The following comparable companies were selected:

- B&G Foods Inc.
- Campbell Soup Company
- Conagra Brands, Inc.
- General Mills, Inc.
- Hormel Foods Corporation
- Seneca Foods Corp.
- Treehouse Foods, Inc.

Calculation of the market multiples considered Market Value of Invested Capital (MVIC), the sum of the market values of a comparable company's common stock, interest-bearing debt and preferred stock, assuming that the book value of the comparable companies' debt approximated the market value of the debt. Adjustments to the market multiples were made to reflect the difference between the estimated size of DMFI and its subsidiaries and each comparable company, improving comparability based on relative size difference prospects. Relative size adjustment factors were calculated based on a regression of a Price / Earnings ratio using size as an independent variable. The market multiples selected and applied to the DMFI and its subsidiaries' financial results in the analysis were as follows:

	2021		2020	
	Selected multiple	Assigned weight	Selected multiple	Assigned weight
MVIC/Revenue – Last twelve months	2.2x	33%	2.1x	33%
MVIC/Revenue – Projected	2.2x	33%	2.0x	33%
MVIC/EBITDA – Last twelve months	12.9x	0%	14.5x	0%
MVIC/EBITDA – Projected	12.8x	33%	13.3x	33%

### **Sensitivity analysis**

Management has identified that a reasonably possible change in the discount rate or long-term margin could cause the carrying amount to exceed the recoverable amount. The following table shows the amount to which these would need to change independently for the estimated recoverable amount of the DMFI CGU to be equal to its carrying amount.

	Breakeven Multiple	
	2021	2020
MVIC/Revenue – Last twelve months	0.5x	0.6x
MVIC/Revenue – Projected	0.5x	0.5x
MVIC/EBITDA – Last twelve months	6.4x	9.0x
MVIC/EBITDA – Projected	4.1x	4.5x

# NOTES TO THE FINANCIAL STATEMENTS

FOR THE FINANCIAL YEAR ENDED 30 APRIL 2021

## 8. INTANGIBLE ASSETS AND GOODWILL (CONT'D)

### America trademarks and Goodwill (cont'd)

The following table shows the amount to which the discount rate, and long-term EBITDA margin would need to change independently for the estimated recoverable amount of the DMFI CGU to be equal to its carrying amount.

	2021	2020
	%	%
Discount rate	15.3	15.7
Long-term EBITDA margin	4.4	4.4

### **Source of estimation uncertainty**

Goodwill and the indefinite life trademarks are assessed for impairment annually. The impairment assessment requires an estimation of the VIU and fair value less costs of disposal of the CGU to which the goodwill and indefinite life trademarks are allocated.

Estimating the VIU requires the Group to make an estimate of the expected future cash flows from the CGU and apply an appropriate discount rate in order to calculate the present value of those cash flows. Actual cash flows will differ from these estimates as a result of differences between assumptions used and actual operations.

Estimating fair value less costs of disposal requires the use of estimates and assumptions. The estimated fair value would change depending on the assumptions used, such as the discount rate and long-term margin.

The outbreak of COVID-19 was declared a pandemic by the World Health Organization on 11 March 2020 and has severely impacted global financial markets. The current response to COVID-19 presents an unprecedented set of circumstances on which to base a valuation judgement.

The Company managed to continue operating in the middle of the pandemic since its products are considered to be essential. There were no significant internal operational interruptions and disruptions caused by external factors. Restrictions to movement of materials were managed, thus, there was no major adverse impacts to the overall results of the Group's operations for the fiscal year ended 30 April 2021.

# NOTES TO THE FINANCIAL STATEMENTS

FOR THE FINANCIAL YEAR ENDED 30 APRIL 2021

## 8. INTANGIBLE ASSETS AND GOODWILL (CONT'D)

### *Amortizable trademarks and customer relationship*

	Net carrying amount		Remaining amortisation period (years)	
	30 April 2021 US\$'000	30 April 2020 US\$'000	30 April 2021	30 April 2020
Asia S&W trademark	–	–	–	–
America S&W trademark	563	762	2.8	3.8
America Contadina trademark	14,098	15,199	12.8	13.8
	<u>14,661</u>	<u>15,961</u>		

#### **Asia S&W trademark**

The amortizable trademark pertains to "Label Development" trademark. As at 30 April 2021 and 2020, the trademark has been fully amortised.

#### **America trademarks**

The amortizable trademarks relate to the exclusive right to use of the "S&W" trademark in the United States, Canada, Mexico and certain countries in Central and South America and "Contadina" trademark in the United States, Canada, Mexico South Africa and certain countries in Asia Pacific, Central America, Europe, Middle East and South America market.

Management has included these trademarks in the CGU impairment assessment and concluded that no impairment exists at the reporting date.

#### **Customer relationships**

Customer relationships relate to the network of customers where DMFI has established relationships with the customers, particularly in the United States market through contracts. The Sager Creek customer relationships were included in the sale of certain assets of Sager Creek in September 2017.

	30 April 2021 US\$'000	30 April 2020 US\$'000
Net carrying amount	68,561	73,911
Remaining amortisation period (years)	12.8	13.8

Management has included the customer relationships in the CGU impairment assessment and concluded no impairment exists at the reporting date.

# NOTES TO THE FINANCIAL STATEMENTS

FOR THE FINANCIAL YEAR ENDED 30 APRIL 2021

## 8. INTANGIBLE ASSETS AND GOODWILL (CONT'D)

### *Source of estimation uncertainty*

The Group estimates the useful lives of its amortizable trademarks and customer relationships based on the period over which the assets are expected to be available for use. The estimated useful lives of the trademarks and customer relationships are reviewed periodically and are updated if expectations differ from previous estimates due to legal or other limits on the use of the assets. A reduction in the estimated useful lives of amortizable trademarks and customer relationships would increase recorded amortisation expense and decrease noncurrent assets.

## 9. DEFERRED TAX ASSETS – NET

Deferred tax liabilities and assets are offset when there is a legally enforceable right to set-off current tax assets against current tax liabilities and when the deferred taxes relate to the same tax authority.

Deferred tax assets and liabilities of the Group are attributable to the following:

	Assets		Liabilities	
	30 April 2021 US\$'000	30 April 2020 US\$'000	30 April 2021 US\$'000	30 April 2020 US\$'000
<b>Group</b>				
Provisions	8,466	8,257	–	–
Employee benefits	13,935	28,816	–	–
Property, plant and equipment – net	–	–	(17,228)	(19,813)
Intangible assets and goodwill	–	–	(79,671)	(69,094)
Effective portion of changes in fair value of cash flow hedges	–	2,162	(395)	–
Tax loss carry-forwards	166,114	160,414	–	–
Inventories	2,127	876	–	–
Biological assets	–	–	(1,796)	(1,841)
Deferred income	–	–	–	(5,455)
Interest	24,450	23,139	–	–
Undistributed profits from subsidiaries	–	–	(2,168)	(7,514)
Charitable contributions	3,254	3,856	–	–
Plant closure costs	–	309	–	–
Others	6,851	8,415	–	–
Deferred tax assets (liabilities)	225,197	236,244	(101,258)	(103,717)
Set off of tax	(94,659)	(91,270)	94,659	91,270
<b>Deferred Taxes</b>	<b>130,538</b>	<b>144,974</b>	<b>(6,599)</b>	<b>(12,447)</b>



# NOTES TO THE FINANCIAL STATEMENTS

FOR THE FINANCIAL YEAR ENDED 30 APRIL 2021

## 9. DEFERRED TAX ASSETS – NET (CONT'D)

Movements in deferred tax assets and deferred tax liabilities of the Group during the year are as follows:

	At 1 May 2020 US\$'000	Recognised in profit or loss US\$'000	Recognised in other comprehen- sive income US\$'000	Change in accounting policy US\$'000	Currency realignment US\$'000	At 30 April 2021 US\$'000
<b>30 April 2021</b>						
Provisions	8,257	28	–	–	181	8,466
Employee benefits	28,816	(993)	(13,880)	–	(8)	13,935
Property, plant and equipment – net	(19,813)	2,125	629	–	(169)	(17,228)
Intangible assets and goodwill	(69,094)	(10,577)	–	–	–	(79,671)
Effective portion of changes in fair value of cash flow hedges	2,162	(1,508)	(1,049)	–	–	(395)
Tax loss carry-forwards	160,414	5,700	–	–	–	166,114
Inventories	876	1,251	–	–	–	2,127
Biological assets	(1,841)	129	–	–	(84)	(1,796)
Deferred income	(5,455)	5,455	–	–	–	–
Interest	23,139	1,311	–	–	–	24,450
Undistributed profits from subsidiaries	(7,514)	5,346	–	–	–	(2,168)
Charitable contributions	3,856	(602)	–	–	–	3,254
Accrued plant closure costs	309	(309)	–	–	–	–
Others	8,415	(1,570)	–	–	6	6,851
	<b>132,527</b>	<b>5,786</b>	<b>(14,300)</b>	<b>–</b>	<b>(74)</b>	<b>123,939</b>
<b>30 April 2020</b>						
Provisions	4,928	2,200	–	1,697	(568)	8,257
Employee benefits	24,043	(1,991)	6,113	–	651	28,816
Property, plant and equipment – net	(24,480)	5,946	(1,220)	–	(59)	(19,813)
Intangible assets and goodwill	(63,072)	(6,022)	–	–	–	(69,094)
Effective portion of changes in fair value of cash flow hedges	890	1,508	(236)	–	–	2,162
Tax loss carry-forwards	146,586	13,828	–	–	–	160,414
Inventories	1,812	(1,040)	–	–	104	876
Biological assets	(1,053)	(609)	–	–	(179)	(1,841)
Deferred income	(11,456)	6,001	–	–	–	(5,455)
Interest	14,415	8,724	–	–	–	23,139
Undistributed profits from subsidiaries	–	(7,514)	–	–	–	(7,514)
Charitable contributions	3,218	638	–	–	–	3,856
Accrued plant closure costs	–	309	–	–	–	309
Others	4,086	4,270	–	–	59	8,415
	<b>99,917</b>	<b>26,248</b>	<b>4,657</b>	<b>1,697</b>	<b>8</b>	<b>132,527</b>

# NOTES TO THE FINANCIAL STATEMENTS

FOR THE FINANCIAL YEAR ENDED 30 APRIL 2021

## 9. DEFERRED TAX ASSETS – NET (CONT'D)

In fiscal year 2021, the Group derecognized US\$0.6 million of its deferred tax liability related to revaluation surplus on freehold land, resulting from the change in tax rate in the Philippines. The amount was recognised in other comprehensive income.

As at 30 April 2021, the Group recognised deferred tax liability related to undistributed profit of a subsidiary amounting to US\$2.2 million (2020: US\$7.5 million).

### *Unrecognised deferred tax assets*

The following deferred tax assets have not been recognised as of 30 April 2021 and 2020:

	<b>30 April 2021 US\$'000</b>	<b>30 April 2020 US\$'000</b>
Deductible temporary differences	23,991	38,844
Tax losses and tax credits	7,668	1,957
	<u>31,659</u>	<u>40,801</u>

The tax losses will expire in 2022. The tax credits will expire between 2024 and 2028. Deferred tax assets have not been recognised with respect to these items because it is not probable that future taxable profits will be available to utilise the benefits.

### *Sources of estimation uncertainty*

As of 30 April 2021, deferred tax assets amounting to US\$166.1 million (2020: US\$160.4 million) have been recognised in respect of the tax loss carry forwards because management assessed that it is probable that future taxable profit will be available against which the Group can utilise these benefits. Management expects profitable growth coming from revenue strategies and cost efficiencies in the future. To the extent that profitable growth does not materialise in the future periods, deferred tax assets as at 30 April 2021 may not be realised. The majority of the tax loss for 30 April 2021 and 2020 can be carried forward indefinitely and tax loss carry forwards prior to 30 April 2020 may be utilised up to a 20-year period.

The COVID-19 outbreak did not have a significant impact on the assumptions used in the recoverability of deferred tax assets. There was no adverse impact to the future taxable profits used in the assessment since the Company continued operating in the middle of the pandemic and there were no major interruptions to the business.

# NOTES TO THE FINANCIAL STATEMENTS

FOR THE FINANCIAL YEAR ENDED 30 APRIL 2021

## 10. OTHER NONCURRENT ASSETS

	Note	Group	
		30 April 2021 US\$'000	30 April 2020 US\$'000
Advance rentals and deposits		13,493	16,726
Excess insurance		4,442	5,144
Receivable from sale and leaseback		3,156	–
Advances to suppliers		1,036	1,730
Note receivables	32, 33, 34	1,000	1,141
Lease receivable	23	750	–
Prepayments		–	160
Others		1,448	1,280
		<u>25,325</u>	<u>26,181</u>

Advance rentals and deposits consists a) noninterest-bearing cash and other advances to growers and landowners which are collected against delivery of fruits or minimum guaranteed profits of the growers or against payment of rentals to landowners, and b) security deposits made to Nutri-Asia, Inc. in connection with the Group's intention to avail of the additional production capacity under the toll manufacturing agreement. The security deposit will be returned when tolling agreement for the additional capacity is finalised or in the event that the additional capacity does not materialise.

Excess insurance relates mainly to reimbursements from insurers to cover certain workers' compensation claims liabilities (see Note 19).

Advances to suppliers represents advance payments made on capital projects.

As at 30 April 2021 and 2020, note receivables of US\$1.0 million relates to the sale of certain assets of Plymouth (see Note 5).

Receivable from sale and leaseback is the noncurrent portion of receivable relating to assets sold to DMPI Employees Agrarian Reform Beneficiaries Cooperation ("DEARBC") and subsequently leased back to the Group in 2021 (see Note 23). The current portion of US\$0.1 million is presented under "Trade and other receivables".

Lease receivable is the noncurrent portion of receipts to be received from the Group's sublease agreements (see Note 23).

# NOTES TO THE FINANCIAL STATEMENTS

FOR THE FINANCIAL YEAR ENDED 30 APRIL 2021

## 11. BIOLOGICAL ASSETS

	Note	Group	
		30 April 2021 US\$'000	30 April 2020 US\$'000
<b>Livestock</b>			
At beginning of the year		2,118	1,682
Purchases of livestock		1,065	1,142
Sales of livestock		(631)	(755)
Currency realignment		103	49
At end of the year		<u>2,655</u>	<u>2,118</u>
<b>Agricultural produce</b>			
At beginning of the year		25,966	26,421
Additions		1,710	9,915
Harvested		(17,896)	(11,068)
Currency realignment		1,098	698
At end of the year		<u>10,878</u>	<u>25,966</u>
Fair value gain on produce prior to harvest		34,035	35,194
At end of the year		<u>44,913</u>	<u>61,160</u>
Current		44,913	61,160
Noncurrent		2,655	2,118
<b>Totals</b>		<u>47,568</u>	<u>63,278</u>
<b>Fair value gain (loss) recognised under:</b>			
Harvested pine for cannery			
Inventories	34	5,389	5,825
Cost of sales	25	34,652	18,016
		<u>40,041</u>	<u>23,841</u>
Inventories – cattle for slaughter		(33)	(100)
Cost of sales – fresh pines		18,912	21,277
Unharvested agricultural produce		(2,812)	7,458
Fair value gain recognised under revenues		<u>56,108</u>	<u>52,476</u>

The changes in fair values of the Group's biological assets are recorded as part of revenues (see Note 24).

### *Livestock*

Livestock comprises growing herd and breeding and dairy herd that are stated at cost and cattle for slaughter that is stated at fair value less point-of-sale costs. The fair value is determined based on the actual selling prices approximating those at year end less estimated point-of-sale costs.

### *Risk Management strategy related to agricultural activities*

The Group is exposed to risks arising from changes in cost and volume of fruits harvested from the growing crops which is influenced by natural phenomenon such as weather patterns, volume of rainfall and field performance. The cost of growing crops is also exposed to the change in cost and supply of agricultural supplies and labor which are determined by constantly changing market forces of supply and demand.

The Group is subject to risk relating to its ability to maintain the physical condition of its fruit crops. Plant diseases could adversely impact production and consumer confidence, which impact sales.

# NOTES TO THE FINANCIAL STATEMENTS

FOR THE FINANCIAL YEAR ENDED 30 APRIL 2021

## 11. BIOLOGICAL ASSETS (CONT'D)

### *Risk Management strategy related to agricultural activities (cont'd)*

The Group secures favourable harvest of pineapples and other agricultural produce from biological assets by continuously assessing factors that could affect harvest and responding to them on a timely manner. The Group is equipped with necessary technical manpower, farm inputs, such as fertilizer, chemicals and equipment to respond to any changes brought about by the factors as mentioned above.

The Group is subject to laws and regulations in the Philippines where it operates its agricultural activities. The Group has established environmental policies and procedures aimed at compliance with local environmental and other laws.

### **Source of estimation uncertainty**

#### *Fair Value of Harvested Agricultural Produce*

The fair values of the harvested pineapple fruits are based on the most reliable estimate of selling prices, in both local and international markets at the point of harvest, as determined by the Group. For the pineapple variety being sold as fresh fruits, the market price is based on the selling price of fresh fruits as sold in the local and international markets. For the pineapple variety being processed as cased goods, the market price is derived from average sales price of the processed product adjusted for margin and associated costs related to production. Changes in fair values of agricultural produce after initial recognition are included in the carrying amount of cased goods at the reporting date.

#### *Future Tonnage of Harvests*

Bearer plants are stated at cost which comprises actual costs incurred in nurturing the crops reduced by the equivalent amortisation of fruits harvested which considers the future volume of harvests. Estimated harvest is affected by natural phenomenon such as weather patterns and volume of rainfall. Field performance and market demand also affect the level of estimated harvests. The cost is developed by allocating growing costs for the estimated growth cycle of 2 to 3 years over the estimated harvests to be made during the life cycle of the plant crops. The Company reviews and monitors the estimated future volume of harvests regularly.

#### *Fair Value of Unharvested Agricultural Produce*

The fair values of the growing pineapple crops are based on the most reliable estimate of market prices, in both local and international markets at the point of harvest, as determined by the Group multiplied by estimated tonnage of pineapple fruits based on crop age after planting. Fair value is initially recognised when the pineapple fruit develops when the bearer plant has reached maturity to bear fruit. The fair value is approximated by the estimated selling price at point of harvest less future growing costs to be incurred until harvest. Such future growing costs decreases as the growing crops near the point of harvest.

For the pineapple variety being sold as fresh fruits, the gross margin is based on the market price of pineapple fruits being sold by the Group. For the pineapple variety being processed as cased goods, the gross margin is based on the selling price of the final product sold in the market adjusted for margin related to production.

Estimated tonnage is based on standard weight of the growing pineapple crops when they reach certain months after planting date. Estimated tonnage is also affected by natural phenomenon such as weather patterns and volume of rainfall, and actual field performance.

The valuation techniques and significant unobservable inputs used in determining the fair value of these biological assets are discussed in Note 34.

# NOTES TO THE FINANCIAL STATEMENTS

FOR THE FINANCIAL YEAR ENDED 30 APRIL 2021

## 12. INVENTORIES

	Group	
	30 April 2021 US\$'000	30 April 2020 US\$'000
Finished goods		
– at cost	348,045	287,838
– at net realisable value	23,796	19,909
Semi-finished goods		
– at cost	70,948	62,431
– at net realisable value	12,328	11,883
Raw materials and packaging supplies		
– at cost	47,302	49,997
– at net realisable value	55,183	50,405
	557,602	482,463

Total cost of inventories carried at net realisable value amounted to US\$104.6 million as at 30 April 2021 (2020: US\$97.1 million). Inventories recognised as an expense in cost of sales amounted to US\$1,193.7 million for the year ended 30 April 2021 (2020: US\$1,201.0 million) (see Note 25).

Inventories are stated at NRV after allowance for inventory obsolescence. Movements in the allowance for inventory obsolescence during the year are as follows:

	Note	Group	
		30 April 2021 US\$'000	30 April 2020 US\$'000
At beginning of the year		14,868	10,527
Allowance for the year	25	7,043	9,649
Write-off against allowance		(7,323)	(8,152)
Currency realignment		(1,334)	2,844
At end of the year		13,254	14,868

### **Source of estimation uncertainty**

The Group recognises allowance on inventory obsolescence when inventory items are identified as obsolete. Obsolescence is based on the physical and internal condition of inventory items. Obsolescence is also established when inventory items are no longer marketable. Obsolete goods when identified are charged to income statement and are written off. In addition to an allowance for specifically identified obsolete inventory, estimation is made on a group basis based on the age of the inventory items. The Group believes such estimates represent a fair charge of the level of inventory obsolescence in a given year. The Group reviews on a monthly basis the condition of its inventory. The assessment of the condition of the inventory either increases or decreases the expenses or total inventory.

Estimates of net realisable value are based on the most reliable evidence available at the time the estimates are made of the amount the inventories expected to be realised. These estimates take into consideration fluctuations of price or cost directly relating to events occurring after reporting date to the extent that such events confirm conditions existing at the reporting date.

The Group reviews on a continuous basis the product movement, changes in customer demands and introductions of new products to identify inventories which are to be written down to the net realisable values. The write-down of inventories is reviewed periodically to reflect the accurate valuation in the financial records. An increase in write-down of inventories would increase the recorded cost of sales and operating expenses and decrease current assets.

# NOTES TO THE FINANCIAL STATEMENTS

FOR THE FINANCIAL YEAR ENDED 30 APRIL 2021

## 13. TRADE AND OTHER RECEIVABLES

	Note	Group		Company	
		30 April 2021	30 April 2020	30 April 2021	30 April 2020
		US\$'000	US\$'000	US\$'000	US\$'000
Trade receivables		165,370	175,794	–	–
Nontrade receivables		28,903	154,328	8	62
Amounts due from subsidiaries (nontrade)	37	–	–	82,274	92,607
Allowance for expected credit loss – trade		(4,801)	(4,975)	–	–
Allowance for expected credit loss – nontrade		(4,423)	(4,544)	–	–
Trade and other receivables		185,049	320,603	82,282	92,669

The amounts due from subsidiaries are unsecured, interest-free and repayable on demand. There is no allowance for doubtful debts arising from these outstanding balances.

Nontrade receivables consist of vendor rebates, plant receivables, claims from third party service providers, advances to growers, which are claimed upon delivery of fruits, and fuel withdrawals applied against truckers' bills when due.

Nontrade receivables include the current portion of the notes receivable from sale of Sager Creek assets amounting to nil and US\$2.8 million as at 30 April 2021 and 2020, respectively.

As at 30 April 2020 nontrade receivables also include the consideration for the sale of 12% ownership interest in DMPI amounting to US\$120.0 million (see Note 6).

The aging of trade and nontrade receivables at the reporting date is:

	Group			
	Gross		ECL allowance	
	Trade US\$'000	Nontrade US\$'000	Trade US\$'000	Nontrade US\$'000
<b>At 30 April 2021</b>				
Not past due	83,812	14,731	–	–
Past due 0 – 60 days	64,945	2,889	–	–
Past due 61 – 90 days	4,206	623	–	–
Past due 91 – 120 days	2,059	664	–	–
More than 120 days	10,348	9,996	(4,801)	(4,423)
	165,370	28,903	(4,801)	(4,423)
<b>At 30 April 2020</b>				
Not past due	126,137	135,950	–	–
Past due 0 – 60 days	31,097	4,420	–	–
Past due 61 – 90 days	2,994	492	–	–
Past due 91 – 120 days	1,764	576	–	–
More than 120 days	13,802	12,890	(4,975)	(4,544)
	175,794	154,328	(4,975)	(4,544)

The recorded allowance for ECLs falls within the Group's historical experience in the collection of trade and other receivables. Therefore, management believes that there is no significant additional credit risk beyond what has been recorded.

As at 30 April 2021 and 2020, the total receivables of the Company were neither past due nor impaired.

# NOTES TO THE FINANCIAL STATEMENTS

FOR THE FINANCIAL YEAR ENDED 30 APRIL 2021

## 13. TRADE AND OTHER RECEIVABLES (CONT'D)

Nontrade receivables include current portion of lease receivable amounting to US\$0.5 million as at 30 April 2021 (2020: nil) (see Note 23), and current portion of receivable from sale and leaseback amounting to US\$0.1 million as at 30 April 2021 (2020: nil) (see Note 10).

Movements in allowance for ECLs during the year are as follows:

	Note	Group		Total US\$'000
		Trade US\$'000	Nontrade US\$'000	
At 1 May 2020		4,975	4,544	9,519
Allowance for the year	25	289	–	289
Write-off for the year		(487)	–	(487)
Reversal for the year	25	(10)	(135)	(145)
Currency realignment		34	14	48
At 30 April 2021		4,801	4,423	9,224

	Note	Group		Total US\$'000
		Trade US\$'000	Nontrade US\$'000	
At 1 May 2019		5,158	4,615	9,773
Allowance for the year	25	9	–	9
Reversal for the year	25	(213)	(88)	(301)
Currency realignment		21	17	38
At 30 April 2020		4,975	4,544	9,519

### Source of estimation uncertainty

The Group maintains an allowance for impairment of accounts trade receivables at a level considered adequate to provide for potential uncollectible receivables based on the applicable ECL methodology. The level of this allowance is evaluated by the Group on the basis of factors that affect the collectability of the accounts. These factors include, but are not limited to, the length of the Group's relationship with debtors, their payment behaviour and known market factors. The Group reviews the age and status of trade receivables, and identifies accounts that are to be provided with allowance on a continuous basis. Additionally, allowance is also determined, through a provision matrix based on the Group's historical credit loss experience, adjusted for forward-looking factors specific to the debtors and the economic environment. The amount and timing of recorded expenses for any period would differ if the Group made different judgement or utilised different estimates. An increase in the Group's allowance for impairment would increase the Group's recorded operating expenses and decrease current assets.

The recorded impairment loss falls within the Group's historical experience in the collection of accounts receivables. The Group managed to continue operating in the middle of the pandemic since its products are essential. There were no significant internal operational interruptions and disruptions caused by external factors such as restrictions to movement of materials were managed so that there will be no major adverse impacts to the overall results of operations for the fiscal year ended 30 April 2021.



# NOTES TO THE FINANCIAL STATEMENTS

FOR THE FINANCIAL YEAR ENDED 30 APRIL 2021

## 14. PREPAID EXPENSES AND OTHER CURRENT ASSETS

	Note	← Group →		← Company →	
		30 April 2021 US\$'000	30 April 2020 US\$'000	30 April 2021 US\$'000	30 April 2020 US\$'000
Prepaid expenses		29,875	28,254	83	132
Down payment to suppliers		4,090	4,136	–	–
Derivative asset	19	1,694	57	–	–
Short-term placements		1,327	–	889	–
Prepaid consultancy fees		–	31,324	–	–
Others		300	2,609	26	48
		<u>37,286</u>	<u>66,380</u>	<u>998</u>	<u>180</u>

Prepaid expenses consist of advance payments for insurance, advertising, rent and taxes, among others.

Prepaid consultancy fees consist of transaction costs directly attributable to the bond issuance in May 2020. These were subsequently reclassified to debt issuance costs under "Loans and borrowings" in 2021.

Down payment to suppliers pertain to advance payments for the purchase of materials and supplies that will be used for operations.

Short-term placements have maturities of 5-6 months and earn interest at 0.875%-1.00% per annum in 2021.

## 15. CASH AND CASH EQUIVALENTS

	← Group →		← Company →	
	30 April 2021 US\$'000	30 April 2020 US\$'000	30 April 2021 US\$'000	30 April 2020 US\$'000
Cash on hand	68	61	–	–
Cash in banks	28,478	33,087	1,215	766
Cash equivalents	889	317	889	–
Cash and cash equivalents	<u>29,435</u>	<u>33,465</u>	<u>2,104</u>	<u>766</u>

Certain cash in bank accounts earn interest at floating rates based on daily bank deposit rates ranging from 0.01% to 0.50% per annum in 2021 (2020: 0.01% to 0.50%). Cash equivalents are short-term placements which are made for varying periods of up to three months depending on the immediate cash requirements of the Group and earn interest rate of 0.88% to 2.00% as of 30 April 2021 (30 April 2020: 0.69% to 4.44%) per annum.

# NOTES TO THE FINANCIAL STATEMENTS

FOR THE FINANCIAL YEAR ENDED 30 APRIL 2021

## 16. SHARE CAPITAL

	30 April 2021		30 April 2020	
	No. of shares ('000)	US\$'000	No. of shares ('000)	US\$'000
<b>Authorised:</b>				
Ordinary shares of US\$0.01 each	3,000,000	30,000	3,000,000	30,000
Preference shares of US\$1.00 each	600,000	600,000	600,000	600,000
	<u>3,600,000</u>	<u>630,000</u>	<u>3,600,000</u>	<u>630,000</u>
<b>Issued and fully paid:</b>				
Ordinary shares of US\$0.01 each	1,944,936	19,449	1,944,936	19,449
Preference shares of US\$1.00 each	30,000	30,000	30,000	30,000
	<u>1,974,936</u>	<u>49,449</u>	<u>1,974,936</u>	<u>49,449</u>

*Reconciliation of number of outstanding ordinary shares in issue:*

	Year ended 30 April 2021 No. of shares ('000)	Year ended 30 April 2020 No. of shares ('000)
At beginning/end of the year	<u>1,943,960</u>	<u>1,943,960</u>

The number of outstanding ordinary shares excludes 975,802 ordinary shares held by the Company as treasury shares.

*Reconciliation of number of outstanding preference shares in issue:*

	Year ended 30 April 2021 No. of shares ('000)	Year ended 30 April 2020 No. of shares ('000)
At beginning/end of the year	<u>30,000</u>	<u>30,000</u>

The following summarises the information on the Company's registration of securities under the Revised Securities Regulation Code of the Philippines ("SRC"):

# NOTES TO THE FINANCIAL STATEMENTS

FOR THE FINANCIAL YEAR ENDED 30 APRIL 2021

## 16. SHARE CAPITAL (CONT'D)

### Ordinary Shares

Date of SEC Approval	Authorised Shares	No. of Shares Issued	Issue/Offer Price
28 May 2013*	2,000,000,000	1,297,500,491	Php29.80
15 October 2014**	3,000,000,000	5,500,000	Php17.00
14 January 2015***	3,000,000,000	641,935,335	Php10.60

\* The SEC issued an order rendering effective the registration of its issued shares. The Company was listed by way of introduction on The Philippine Stock Exchange, Inc. on 10 June 2013.

\*\* The SEC issued an order rendering effective the registration of additional 5,500,000 ordinary shares which were offered and sold to the public in the Philippines.

\*\*\* The rights shares were considered exempt from registration pursuant to Section 10(e) and 10(l) of the Securities Regulation Commission ("SRC"). The exemption from registration was confirmed by the SEC in a letter dated 14 January 2015.

### Preference Shares

Date of SEC Approval	Authorised Shares	No. of Shares Issued	Issue/Offer Price
21 March 2017	600,000,000	20,000,000 Series A-1 Preference Shares	US\$10.00
21 March 2017* / 27 November 2017**	600,000,000	10,000,000 Series A-2 Preference Shares	US\$10.00

\* No Order of Registration was issued for the second tranche offer of preference shares as it was part of the shelf-registration previously applied by the Company with the SEC.

\*\* Date of issuance of the SEC Permit to Sell.

The details of the Company's preference shares are as follows:

Preference Shares	Par Value	Share Capital US\$'000	Share Premium US\$'000	Contributed Capital US\$'000
Series A-1	US\$1.00	20,000	180,000	200,000
Series A-2	US\$1.00	10,000	90,000	100,000
		30,000	270,000	300,000

The Series A-1 and A-2 Preference shares are non-convertible, have no maturity date and are redeemable on the option of the Company on the fifth anniversary from the issue date (the "Step Up Date") or on any dividend payment date thereafter. The preference shares bear a cumulative non-participating cash dividend at an initial dividend rate of 6.625% and 6.50% per annum for Series A-1 and A-2 preference shares, respectively, applicable from the issue date up to the Step Up Date. The dividends are payable semi-annually every 7 April and 7 October of each year, being the last day of each 6-month period following the issue date. If the preference shares have not been redeemed on the Step Up Date, the dividend rate shall be adjusted on the Step Up Date to the sum of the 10-year U.S. Treasury Bond rate (prevailing as of the Step Up Date) plus initial spread plus margin of 2.50% per annum (the "Step Up Rate"). The initial spread shall be 4.605% and 4.44% per annum for Series A-1 and A-2 preference shares, respectively. However, if the initial dividend rate is higher than the applicable Step Up Rate, there shall be no adjustment to the dividend rate, and the initial dividend rate shall continue to be the dividend rate. The preference shares rank ahead of the ordinary shares in the event of a liquidation.

The total number of ordinary shareholders as at 30 April 2021 and 2020 is 7,398 and 7,504, respectively. Additionally, the total number of Series A-1 preference shareholders as at 30 April 2021 and 2020 is 19 and 18, respectively. The total number of Series A-2 preference shareholders as at 30 April 2021 and 2020 is 26 on both years.

# NOTES TO THE FINANCIAL STATEMENTS

FOR THE FINANCIAL YEAR ENDED 30 APRIL 2021

## 16. SHARE CAPITAL (CONT'D)

### Preference Shares (cont'd)

The holders of ordinary shares are entitled to receive dividends after dividend of preference shares are paid, as declared from time to time, and are entitled to one vote per share at meetings of the Company. The preference shares are cumulative, non-voting, redeemable at the option of the issuer, non-participating and non-convertible. The preference share has a par value of US\$1.0 per share and were issued at US\$10.0 per share. Ordinary shares rank equally with regard to the Company's residual assets after preference shares are paid.

In April 2014, the Company increased its authorised share capital from US\$20.0 million, divided into 2,000,000,000 ordinary shares at US\$0.01 per share, to US\$630.0 million, divided into 3,000,000,000 ordinary shares at US\$0.01 per share and 600,000,000 preference shares at US\$1.00 per share. The preference shares may be issued in one or more series, each such class of shares will have rights and restrictions as the Board may designate. The terms and conditions of the authorised preference shares are finalised upon each issuance.

On 30 October 2014, the Company had additional ordinary shares listed and traded on the SGX-ST and the PSE pursuant to a public offering conducted in the Philippines. The Company offered and sold by way of primary offer 5,500,000 ordinary shares at an offer price of 17.00 Philippine pesos (Php) per share.

In March 2015, additional 641,935,335 ordinary shares were listed on the SGX-ST and the PSE, which were offered and sold to eligible shareholders by way of a stock rights offering at an exercise price of S\$0.325 or Php10.60 for each share in Singapore and the Philippines, respectively.

In April 2017, the Company completed the offering and listing of 20,000,000 Series A-1 Preference Shares which were sold at an offer price of US\$10.0 per share (US\$1.0 par value per share) in the Philippines, generating US\$200 million in proceeds. The said shares were listed on the PSE.

In September 2017, the Company transferred 745,918 of its treasury shares to ordinary shares in connection with the release of share awards granted to certain Directors pursuant to the Del Monte Pacific RSP.

In December 2017, the Company completed the offering and listing of 10,000,000 Series A-2 Preference Shares in the Philippines generating approximately US\$100 million in proceeds (or a combined US\$300 million including the US\$200 million that was raised in April 2017). The Company used the net proceeds to substantially refinance the US\$350 million bridging loan that was due in February 2019.

The Company also issued share awards under the Del Monte Pacific Restricted Share Plan ("Del Monte Pacific RSP") (see Note 31) in fiscal year 2018.

### **Capital management**

The Board's policy is to maintain a sound capital base so as to maintain investor, creditor and market confidence and to sustain future development of the business. The Group's capital comprises its share capital, retained earnings and total reserves as presented in the statements of financial position. The Board monitors the return on capital, which the Group defines as profit or loss for the year divided by total shareholders' equity. The Board also monitors the level of dividends paid to ordinary shareholders.

The bank loans of the Group contain various covenants with respect to capital maintenance and ability to incur additional indebtedness. The Board ensures that loan covenants are considered as part of its capital management through constant monitoring of covenant results through interim and full year results.

There were no changes in the Group's approach to capital management during the fiscal year.

# NOTES TO THE FINANCIAL STATEMENTS

FOR THE FINANCIAL YEAR ENDED 30 APRIL 2021

## 17. RETAINED EARNINGS AND RESERVES

### Retained earnings

#### Dividends

	← Group →			← Company →		
	30 April 2021 US\$'000	30 April 2020 US\$'000	30 April 2019 US\$'000	30 April 2021 US\$'000	30 April 2020 US\$'000	30 April 2019 US\$'000
<b>Declared and paid during the financial year:</b>						
<i>Dividends on ordinary shares</i>						
2021: US\$0.0154 (2020: US\$0.0052; 2019: US\$nil)	30,055	10,112	–	30,055	10,112	–
<i>Dividends on preference shares</i>						
A-1 preference shares for 2021, 2020 and 2019: US\$0.6625	13,250	13,250	13,250	13,250	13,250	13,250
A-2 preference shares for 2021 2020 and 2019: US\$0.6500	6,500	6,500	6,500	6,500	6,500	6,500
	19,750	19,750	19,750	19,750	19,750	19,750
	49,805	29,862	19,750	49,805	29,862	19,750

### Proposed but not recognised as a liability as at reporting date:

<i>Dividends on ordinary shares</i>						
2021: US\$0.0120 (2020: US\$0.0154; 2019: US\$0.0052)	23,328	29,937	10,109	23,328	29,937	10,109

#### Ordinary shares

On 23 June 2021, the Company declared dividends of US\$0.0120 per share to ordinary shareholders on record as at 13 July 2021. The special dividend will be paid on 27 July 2021.

On 24 July 2020, the Company declared a special dividend of US\$0.0154 per share to ordinary shareholders on record as at 12 August 2020. The special dividend was paid on 19 August 2020.

On 20 June 2019, the Company declared dividends of US\$0.0052 per share for ordinary shareholders on record as at 12 July 2019. The final dividend was paid on 19 July 2019.

#### Preference shares

On 10 March 2021, the Company declared dividends to holders of Series A-1 Preference Shares, at the fixed rate of 6.625% per annum, or equivalent to US\$0.33125 per Series A-1 Preference Share for the six-month period from 8 October 2020 to 7 April 2021. The Company also declared dividends to holders of Series A-2 Preference Shares at the fixed rate of 6.5% per annum, or equivalent to US\$0.32500 per Series A-2 Preference Share for the six-month period from 8 October 2020 to 7 April 2021. The final dividends were paid on 7 April 2021.

On 11 September 2020, the Company declared dividends to the holders of the Series A-1 Preference Shares at the fixed rate of 6.625% per annum, or equivalent to US\$0.33125 per Series A-1 Preference and Series A-2 Preference Shares at the fixed rate of 6.5% per annum, or equivalent to US\$0.32500 per series A-2 Preference Shares for the six-month period from 8 April 2020 to 7 October 2020. The final dividends were paid on 7 October 2020.

# NOTES TO THE FINANCIAL STATEMENTS

FOR THE FINANCIAL YEAR ENDED 30 APRIL 2021

## 17. RETAINED EARNINGS AND RESERVES (CONT'D)

### *Retained earnings (cont'd)*

#### Preference shares (cont'd)

On 11 March 2020, the Company declared dividends to holders of Series A-1 Preference Shares, at the fixed rate of 6.625% per annum, or equivalent to US\$0.33125 per Series A-1 Preference Share for the six-month period from 8 October 2019 to 7 April 2020. The Company also declared dividends to holders of Series A-2 Preference Shares at the fixed rate of 6.5% per annum, or equivalent to US\$0.32500 per Series A-2 Preference Share for the six-month period from 8 October 2019 to 7 April 2020. The final dividends were paid on 7 April 2020.

On 9 September 2019, the Company declared dividends to the holders of the Series A-1 Preference Shares at the fixed rate of 6.625% per annum, or equivalent to US\$0.33125 per Series A-1 Preference and Series A-2 Preference Shares at the fixed rate of 6.5% per annum, or equivalent to US\$0.32500 per series A-2 Preference Shares for the six-month period from 8 April 2019 to 7 October 2019. The final dividends were paid on 7 October 2019.

On 20 March 2019, the Company declared dividends to holders of Series A-1 Preference Shares, at the fixed rate of 6.625% per annum, or equivalent to US\$0.33125 per Series A-1 Preference Share for the six-month period from 8 October 2018 to 7 April 2019. The Company also declared dividends to holders of Series A-2 Preference Shares at the fixed rate of 6.5% per annum, or equivalent to US\$0.32500 per Series A-2 Preference Share for the six-month period from 8 October 2018 to 7 April 2019. The final dividends were paid on 8 April 2019.

The cumulative undeclared dividends on the preference shares amounted to US\$1.3 million as of 30 April 2021 and 2020.

The retained earnings is restricted for the payment of dividends representing the accumulated equity in net earnings of the subsidiaries amounting to US\$233.0 million as at 30 April 2021 (2020: US\$264.6 million). The accumulated equity in net earnings of the subsidiaries will be available for dividend distribution upon receipt of dividends from the subsidiaries. As of 30 April 2021 and 2020, joint ventures have no undistributed net earnings.

In fiscal year 2021, the Group recorded in retained earnings, a net equity reserve of US\$6.6 million arising from the additional sale of DMPI shares to SEA Diner (see Note 6). On 30 April 2020, the Group recorded in retained earnings, a net equity reserve of US\$77.0 million, arising from the sale of DMPI shares (see Note 6).

#### Share premium

Under the British Virgin Islands law in whose jurisdiction the Company operates, the Company's share premium and retained earnings form part of the Company's surplus that may be available for dividend distribution provided that the solvency test is met by the Company. The Group's share premium is shown net of a merger deficit of US\$0.14 million, which arose from the acquisition of a subsidiary, DMPRL, under common control in 1999.

The share premium account includes any premium received on the initial issuing of the share capital. Any transaction costs associated with the issuing of shares are deducted from the share premium account, net of any related income tax effects.

# NOTES TO THE FINANCIAL STATEMENTS

FOR THE FINANCIAL YEAR ENDED 30 APRIL 2021

## 17. RETAINED EARNINGS AND RESERVES (CONT'D)

### Reserves

	← Group →		← Company →	
	30 April 2021 US\$'000	30 April 2020 US\$'000	30 April 2021 US\$'000	30 April 2020 US\$'000
Translation reserve	(81,971)	(87,997)	(81,971)	(87,997)
Remeasurement of retirement plan	35,049	(2,873)	35,049	(2,873)
Revaluation reserve	14,278	13,731	14,278	13,731
Hedging reserve	1,224	(1,802)	1,224	(1,802)
Share option reserve	1,753	1,753	1,753	1,753
Reserve for own shares	(286)	(286)	(286)	(286)
	(29,953)	(77,474)	(29,953)	(77,474)

The translation reserve comprises foreign exchange differences arising from the translation of the financial statements of foreign operations.

The revaluation reserve relates to surplus on the revaluation of freehold land of the Group. The hedging reserve comprises the effective portion of the cumulative net change in the fair value of hedging instruments used in cash flow hedges pending subsequent recognition in profit or loss as the hedged cash flows affect the income statement of the Group (see Note 19).

The share option reserve comprises the cumulative value of employee services received for the issue of share options. The reserve for the Company's own shares comprises the cost of the Company's shares held by the Group. As at 30 April 2021 and 2020, the Group held 975,802 of the Company's shares.

## 18. LOANS AND BORROWINGS

	← Group →		← Company →	
	30 April 2021 US\$'000	30 April 2020 US\$'000	30 April 2021 US\$'000	30 April 2020 US\$'000
<b>Current liabilities</b>				
Unsecured bank loans	256,125	473,152	62,310	216,311
Secured bank loans	76,328	825,140	7,500	74,971
	332,453	1,298,292	69,810	291,282
<b>Noncurrent liabilities</b>				
Unsecured bank loans	291,014	75,000	127,390	75,000
Secured bank loans	662,276	22,737	166,171	–
	953,290	97,737	293,561	75,000
	1,285,743	1,396,029	363,371	366,282

# NOTES TO THE FINANCIAL STATEMENTS

FOR THE FINANCIAL YEAR ENDED 30 APRIL 2021

## 18. LOANS AND BORROWINGS (CONT'D)

### Terms and debt repayment schedule

Terms and conditions of outstanding loans and borrowings are as follows:

	Currency	Nominal interest rate % p. a.	Year of maturity	30 April 2021		30 April 2020	
				Face value US\$'000	Carrying amount US\$'000	Face value US\$'000	Carrying amount US\$'000
<b>Group</b>							
Secured bank loans	PHP	4.50%	2020	–	–	59,472	59,472
Secured bank loans	PHP	4.125%	2025	31,150	30,950	–	–
Unsecured bank loans	PHP	2.50%-3.25%	2021-2025	129,164	128,950	150,266	150,266
Unsecured 3Y bonds	PHP	3.4840%	2023	121,185	119,473	–	–
Unsecured 5Y bonds	PHP	3.7563%	2025	13,346	13,216	–	–
Unsecured bank loans	US\$	1.61%-3.15%	2020-2024	285,500	285,500	397,886	397,886
Secured bank loans	US\$	3.54%	2023	100,000	98,671	–	–
Secured bridging loan	US\$	4.50%	2020	–	–	500	500
Secured bridging loan	US\$	4.50%	2020	–	–	74,500	74,471
Secured bridging loan	US\$	3.06%	2022-2023	75,000	75,000	–	–
Secured senior notes	US\$	11.875%	2025	500,000	465,155	–	–
Secured bank loan under ABL Credit Agreement	US\$	Swingline B- 5% ABL Base B- 5% Higher of Libor or 1% +2.75% or total of 3.75%	2021	75,100	68,828	25,072	25,072
Secured First lien term loan	US\$	Higher of Libor or 1% + 3.25% or total of 4.86%	2021	–	–	665,625	665,625
Secured Second lien term Loan	US\$	Higher of Libor or 1% + 7.25% or total of 7.82%	2021	–	–	22,737	22,737
				<b>1,330,445</b>	<b>1,285,743</b>	<b>1,396,058</b>	<b>1,396,029</b>
<b>Company</b>							
Unsecured bank loans	US\$	1.61%-3.15%	2020-2024	189,700	189,700	291,311	246,311
Secured bank loans	US\$	3.54%	2023	100,000	98,697	–	–
Secured bridging loans	US\$	3.06%	2022-2023	75,000	74,974	75,000	74,971
				<b>364,700</b>	<b>363,371</b>	<b>366,311</b>	<b>321,282</b>



# NOTES TO THE FINANCIAL STATEMENTS

FOR THE FINANCIAL YEAR ENDED 30 APRIL 2021

## 18. LOANS AND BORROWINGS (CONT'D)

Long-term Borrowings	Original Principal (In '000)	Outstanding Balance (In '000)	Interest Rate % p.a.	Year of Maturity	Payment Terms (e.g., annually, quarterly, etc.)	Interest paid 1 May 2020 to 30 Apr 2021 (In '000)
Senior Secured Notes	US\$500,000	USD 500,000	11.875%	2025	Semi-annual interest payments and principal on maturity date.	US\$29,688
Bonds Payable <sup>[4]</sup>	PHP 6,478,460	PHP 6,478,460	3Y 3.4840% 5Y 3.7563%	2023/ 2025	Quarterly interest payments and principal on maturity date	PHP 91,971
Secured Loan <sup>[1]</sup>	US\$75,000	USD 75,000	3.06%	2023	Quarterly interest payment and principal 10% on August 2021, 10% on August 2022 and 80% on maturity date.	US\$2,878
Unsecured Loan <sup>[3]</sup>	US\$75,000	USD 75,000	1.69%	2024	Quarterly interest payment and principal 15% on eleven equal quarterly installments starting January 2022 and 85% on maturity date.	US\$1,511
Secured Loan <sup>[2]</sup>	US\$100,000	USD 100,000	3.54%	2023	Semi-annual interest payments and principal on maturity date.	US\$2,533
Unsecured Loan <sup>[5]</sup>	PHP 1,500,000	PHP 1,500,000	3.00%	2025	Quarterly interest payment; and principal on eight quarterly installments starting February 2024	PHP 11,750
Secured Loan <sup>[6]</sup>	PHP 1,500,000	PHP 1,500,000	4.125%	2025	Quarterly interest payment; and principal on nine quarterly installments starting August 2023	PHP 15,813
Unsecured Loan <sup>[3]</sup>	US\$57,300	USD 57,300	2.75%	2024	Quarterly interest payment and principal 5%, 10% and 85% in fiscal year 2022, 2023 and 2024, respectively.	nil

# NOTES TO THE FINANCIAL STATEMENTS

FOR THE FINANCIAL YEAR ENDED 30 APRIL 2021

## 18. LOANS AND BORROWINGS (CONT'D)

[1] The secured bridging loans of US\$0.5 million as at 30 April 2020 represent the remaining balance for the bridging loan that was obtained by the Company to finance the acquisition of Sager Creek and its related costs. In 2017, the Company signed a two-year extension of the US\$350.0 million Banco de Oro Unibank, Inc ("BDO") loans from 10 February 2017 to 2019. In 2019, the Company settled an additional US\$0.5 million and extended the maturity date from February 2019 to August 2020. In 2020, the Company settled another US\$53.0 million bringing the balance to US\$0.5 million. The loans are secured by pledge by CARL of its shares in DMPI. This loan was fully paid in October 2020 via a new long-term loan obtained amounting to US\$75.0 million under the US\$350.0 million facility. The new loan matures in August 2023.

In 2015, the Company obtained loans from BDO amounting to US\$130.0 million to refinance its existing bridge loans with the same bank and other bridge loans with other lenders and for general corporate requirements. The loans are secured by DMPI suretyship. The Company settled US\$53.5 million in 2019 and another US\$2.0 million in 2020, bringing the balance to US\$74.5 million. This loan was also fully paid via the US\$75.0 million long term loan obtained from BDO in October 2020.

The US\$75.0 million BDO bridging loan requires the Company to continuously maintain a debt to equity ratio of 3:8 and interest coverage of 2.0x. The Company is compliant with these covenants as at 30 April 2021 and 2020.

[2] On 15 May 2020, the Company obtained long-term loan from Bank of the Philippine Islands ("BPI") amounting to US\$100.0 million maturing in 15 May 2023, to finance the Company's subscription of equity shares in DMPL Foods Limited, the proceeds of which were used by DMPI to partially pay its borrowings. The loans are secured by first ranking security interest over DMPI shares.

[3] In fiscal year 2021, the Company obtained additional long-term loans from Development Bank of the Philippines ("DBP") amounting to US\$7.3 million maturing in April 2024 (fiscal year 2020: US\$75.0 million maturing in October 2024), to refinance existing debt.

[4] On 30 October 2020, DMPI issued peso-denominated fixed rate bonds with an aggregate principal amount of US\$103.8 million (Php5.0 billion) with an oversubscription option of up to US\$51.9 million (Php2.5 billion).

The following are the series of the bonds:

- (i) 3.4840% p.a. three-year fixed-rate bonds due 2023 and
- (ii) 3.7563% p.a. five-year fixed-rate bonds due 2025.

The net proceeds of the bonds were used by the DMPI to repay its existing short-term and unsecured loans. As of 30 April 2021, US\$121.1 million (Php5.8 billion) three-year fixed-rate and US\$13.4 million (Php645.9 million) five-year fixed-rate bonds were issued.

[5] On 6 November 2020, DMPI availed of an unsecured long-term credit facility with DBP amounting to US\$31.1 million (Php1.5 billion) at a variable interest rate (2021:3.00% per annum), maturing in 2025, to refinance existing debts. The loan shall be repaid in 5 years, inclusive of a 3-year grace period on the principal, the principal payable in 8 equal quarterly installments to commence at the end of the 13th quarter from the initial drawdown date until fully paid.

[6] On 23 October 2020, DMPI obtained a long-term loan facility with BDO amounting to US\$31.1 million (Php1.5 billion) payable over 9 equal quarterly installments with the first repayment date due on 3 August 2023 and last repayment date on 3 August 2025 at a fixed interest rate of 4.125% per annum. This loan is guaranteed by DMPL as its Surety.

The loan agreements of DMPI's bonds and loans require a debt service coverage ratio of at least 1.2x and debt-to-equity ratio of not exceeding 2.5x based on DMPI's consolidated financial statements. DMPI is compliant with its debt covenants as at 30 April 2021.

The Company has also entered into an agreement with Development Bank of Singapore Limited (DBS) for an omnibus facility comprising of a short-term dollar denominated loan (US\$30 million) and import financing facilities. The maximum aggregate utilisation for the loans shall not exceed US\$80 million at all times. The Company has drawn short-term loan of US\$30.0 million as of 30 April 2021 and 2020.

Loans and borrowings are stated net of unamortised debt issuance cost. The balance of unamortised debt issuance cost follows:

Note	← Group →		← Company →	
	Year ended 30 April 2021 US\$'000	Year ended 30 April 2020 US\$'000	Year ended 30 April 2021 US\$'000	Year ended 30 April 2020 US\$'000
Beginning of year	30	13,767	29	226
Additions	56,153	–	1,947	–
Amortisation	26 (11,481)	(13,737)	(647)	(197)
End of year	44,702	30	1,329	29

# NOTES TO THE FINANCIAL STATEMENTS

FOR THE FINANCIAL YEAR ENDED 30 APRIL 2021

## 18. LOANS AND BORROWINGS (CONT'D)

### Secured Term Loan Credit Agreements

Prior to fiscal year 2021, DMFI was a party to a First Lien term loan credit agreement and a Second Lien term loan credit agreement (the "Term Loan Credit Agreements") with the lenders party thereto, Citibank, N.A., as administrative agent and collateral agent, and the other agents named therein, that provided for a US\$710.0 million First Lien Term Loan and a US\$260.0 million Second Lien Term Loan with terms of seven years and seven years plus six months, respectively. DMFI's assets are held as collateral for the benefit of lenders. Starting 15 May 2020, DMFI was a party to a Senior Secured Notes and credit agreement (the "Term Loan Credit Agreements") with the lenders party thereto, JP Morgan, as administrative agent and collateral agent.

*Interest Rates.* Loans under the First and Second Lien Term Loans bear interest at a rate equal to an applicable margin, plus, at the Group's option, either (i) a LIBOR rate (with a floor of 1.00%) or (ii) a base rate (with a floor of 2.00%) equal to the highest of (a) the federal funds rate plus 0.50%, (b) CitiBank, N.A.'s "prime commercial rate" and (c) the one month LIBOR Quoted Rate plus 1.00%. As of 30 April 2020, the interest rate for First Lien Term Loans is 4.86% and the interest rate for Second Lien Term Loans is 7.82%. Loans under the Senior Secured Notes bear interest at a fixed rate of 11.875%.

*Principal Payments.* The First Lien Term Loan generally requires quarterly scheduled principal payments of 0.25% of the outstanding principal per quarter from 30 April 2014 to 31 January 2021. The balance is due in full on the maturity date of 18 February 2021. Scheduled principal payments with respect to the First Lien Term Loan are subject to reduction following any mandatory or voluntary prepayments on terms and conditions set forth in the First Lien Term Loan Credit Agreement.

The Second Lien Term Loan is due in full on its maturity date of 18 August 2021.

The Term Loan Credit Agreements also require DMFI to prepay outstanding loans under the First Lien Term Loan and the Second Lien Term Loan, subject to certain exceptions, with, among other things:

- 50% (which percentage will be reduced to 25% if the leverage ratio is 4.0x or less and to 0% if the leverage ratio is 3.0x or less) of the annual excess cash flow, as defined in the First Lien Term Loan Credit Agreement;
- 100% of the net cash proceeds of certain casualty events and non-ordinary course asset sales or other dispositions of property for a purchase price above US\$2.0 million, in each case, subject to DMFI's right to reinvest the proceeds; and
- 100% of the net cash proceeds of any incurrence of debt, other than proceeds from debt permitted under the First Lien Term Loan Credit Agreement.

On 14 March 2018, the Company, a trust owned by DMFHII and certain seller lenders entered into a Purchase Agreement wherein the Company, or its designated affiliate, agreed to purchase certain Second Lien term loans from the seller lenders at an amount equal to 70% of the principal amount of the loans to be sold, plus accrued and unpaid interest thereon. On 27 March 2018, DMFI, DMFHI and the lenders signed the second amendment to the Second Lien term loan allowing the Company, or its eligible assignee, to purchase any and all loans outstanding under the amended agreement which were duly submitted by the lenders for purchase at a price equal to 70% of the principal amount.

In March 2018, DMFHII, the affiliate assignee, through a trust, purchased DMFI's Second Lien term loans with principal amount of US\$125.9 million from seller lenders for US\$88.2 million. On 5 June 2018, 24 July 2018, 15 April 2019 and 27 November 2019, an additional US\$4.0 million, US\$95.1 million, US\$6.5 million and US\$5.8 million, respectively, of the Second Lien Term Loans were purchased. There were no additional purchases made in fiscal year ended 30 April 2021.

# NOTES TO THE FINANCIAL STATEMENTS

FOR THE FINANCIAL YEAR ENDED 30 APRIL 2021

## 18. LOANS AND BORROWINGS (CONT'D)

### Secured Term Loan Credit Agreements (cont'd)

The pre-tax net gain from the purchase of the loans in 2020 amounting to US\$1.7 million (2019: US\$16.9 million) net of no transaction costs (2019: US\$2.0 million) was recognised in the Group's consolidated financial statements and is presented under "Finance income" in the consolidated income statement. The non-controlling interests of DMPLFL agreed to waive its share in any economic benefits arising from the Group's purchase of the Second Lien term loans. DMFHII agreed to make an equity contribution to DMFI in the amount equivalent to the interest received from DMFI.

To finance the purchase of the Second Lien Term Loans, the Company extended a loan to DMFHII amounting to US\$88.2 million in fiscal year 2018 with additional US\$87.8 million and US\$4.1 million loans extended in fiscal year 2019 and 2020, respectively.

On 15 May 2020, DMFHL issued 0.64546 shares of capital stock to DMPL Foods Limited and DMPL Foods Limited issued a proportionate number of shares of capital stock to DMPL as full payment of the US\$228.4 million loan to finance purchases of the Second Lien Term Loans (including accumulated interest). Upon the issuance of the capital stock to the Company, DMFHL is unconditionally released of all liabilities for principal and interest through 3 May 2020 relating to the purchase of the Second Lien Term Loans. As of 15 May 2020, the Company recorded \$229.5 million of additional equity investment related to this transaction (see Note 6). Additionally, on 15 May 2020, DMFHII issued 64.546 shares of capital stock to DMFHL, DMFHL issued 0.64546 shares of capital stock to DMPLFL and DMPLFL issued 645.46 shares of capital stock to the Company as full payment of the US\$228.4 million loan to finance purchases of the Second Lien Term Loans (see Note 6).

*Ability to Incur Additional Indebtedness.* DMFI has the right to request an additional US\$100 million plus an additional amount of secured indebtedness under the First Lien Term Loan and the Second Lien Term Loan. Lenders under this facility are under no obligation to provide any such additional loans, and any such borrowings will be subject to customary conditions precedent, including satisfaction of a prescribed leverage ratio, subject to the identification of willing lenders and other customary conditions precedent.

On 15 May 2020, the Group issued US\$500.0 million of 11.875% Senior Secured Notes (the "Notes"). The Notes will mature on 15 May 2025 and are redeemable at the option of the Group beginning in May 2022. Proceeds of US\$477.5 million from the issuance were used to pay-off the balance of the First Lien Term Loan.

### **ABL Credit Agreement**

Prior to fiscal year 2021, DMFI is a party to a credit agreement (the "ABL Credit Agreement") with Citibank, N.A., as administrative agent, and the other lenders and agents parties thereto, as amended, that provides for senior secured financing of up to US\$442.6 million (with all related loan documents, and as amended from time to time, the ABL Facility) with a term of five years until 18 February 2019, prior to an amendment in 2018.

On 23 April 2018, the Group amended and restated the ABL Credit Agreement. The \$442.6 million facility was divided into two tranches: "Tranche A" with an amount up to \$46.5 million and "Tranche B" with an amount up to \$442.6 million. Any drawdown or repayment are to be made in proportion to the two tranches and maximum borrowings cannot exceed the Tranche B commitments. Proceeds of \$40.0 million from the amended ABL Credit Agreement were used to pay-off the balance of the previous credit agreement in fiscal year 2018. Additionally, in fiscal year 2018, the Group fully amortised the deferred financing fees related to the previous credit agreement. As of 3 May 2020, the Group's commitment could not exceed \$450 million. Tranche A's maturity date is on 18 February 2019 and Tranche B's maturity date is on 19 November 2020.

# NOTES TO THE FINANCIAL STATEMENTS

FOR THE FINANCIAL YEAR ENDED 30 APRIL 2021

## 18. LOANS AND BORROWINGS (CONT'D)

### *ABL Credit Agreement (cont'd)*

On 15 May 2020, DMFHL entered into an agreement to refinance the ABL Credit Agreement with JP Morgan Chase as the administrative agent, and other lenders and agents parties thereto, to provide for senior secured financing of up to \$450.0 million, subject to availability under the borrowing base, with a term of three years until 15 May 2023. On 15 May 2020, \$100.2 million was drawn on this facility. Loans under the ABL Credit Agreement will bear interest based on either the Eurodollar rate of the alternative base rate, plus an applicable margin. Additionally, the Group fully amortised the remaining deferred financing fees related to the previous credit agreement of \$1.0 million for the year ended 30 April 2020.

On 29 April 2021, the ABL agreement was extended to five years to the earliest of (a) 29 April 2026 and (b) 91 days prior to the maturity of the Senior Secured Notes or any Refinancing Indebtedness in respect thereof.

*Interest Rates.* Prior to fiscal year 2021, borrowings under the ABL Credit Agreement bear interest at an initial interest rate equal to an applicable margin, plus, at the Group's option, either (i) a LIBOR rate, or (ii) a base rate equal to the highest of (a) the federal funds rate plus 0.50%, (b) Citibank, N.A.'s "prime commercial rate" and (c) the one month LIBOR rate plus 1.00%. The applicable margin with respect to LIBOR borrowings is 2.25% for Tranche B at 3 May 2020 (and may increase to 2.50% or 2.75% depending on average excess availability) and with respect to base rate borrowings is 1.25% for Tranche B at 3 May 2020 (and may increase to 1.50% or 1.75% depending on average excess availability).

Effective 15 May 2020, borrowings under the ABL Credit Agreement bear interest of 1.75% in the case of the Alternative Base rate (ABR) plus applicable margin (from 2.0% or 1.75% or 1.5% depending on average excess availability). In the case of Eurodollar loans, 2.75% plus applicable margin (from 2.5% or 2.75% or 3.0% depending on average excess availability). Effective 29 April 2021, borrowings under the ABL Credit Agreement bear interest of 1.0% in the case of the Alternative Base rate (ABR) plus applicable margin (from 0.75% or 1.0% or 1.25% depending on average excess availability). In the case of Eurodollar loans, 2.0% plus applicable margin (from 1.75% or 2.0% or 2.25% depending on average excess availability).

*Commitment Fees.* In addition to paying interest on outstanding principal under the ABL Credit Agreement, the Group is required to pay a commitment fee that was initially 0.375% per annum in respect of the unutilised commitments thereunder. The commitment fee rate on Tranche A from time to time is 0.250% or 0.500% depending on the amount of unused commitments under the ABL Credit Agreement for the prior fiscal quarter. The commitment fee rate on Tranche B is 0.500%. The Group must also pay customary letter of credit fees between 1.75% to 2.75% based on average excess availability, and fronting fees equal to 0.125% of the face amount for each letter of credit issued.

Effective 15 May 2020, the Group is required to pay a commitment fee of 0.375% or 0.500% depending on the amount of unused commitments under the ABL Credit Agreement for the prior fiscal quarter. Effective 29 April 2021, the Group is required to pay a commitment fee of 0.250% or 0.375% depending on the amount of unused commitments under the ABL Credit Agreement for the prior fiscal quarter.

# NOTES TO THE FINANCIAL STATEMENTS

FOR THE FINANCIAL YEAR ENDED 30 APRIL 2021

## 18. LOANS AND BORROWINGS (CONT'D)

### *ABL Credit Agreement (cont'd)*

*Availability under the ABL Credit Agreement.* Prior to fiscal year 2021, availability under the ABL Credit Agreement is subject to a borrowing base. The borrowing base, determined at the time of calculation, is an amount equal to: (a) 85% of eligible accounts receivable and (b) the lesser of (1) 75% of the net book value of eligible inventory and (2) 85% of the net orderly liquidation value of eligible inventory, of the DMFI at such time, less customary reserves. The ABL Credit Agreement will terminate, and the commitments thereunder will mature.

Effective 15 May 2020 and the amendment thereto, the borrowing base, determined at the time of calculation, is an amount equal to: the sum of (a) (i) 85% of the book value of the parties' non-investment grade eligible accounts at such time and (ii) 90% of the book value of the parties' investment grade eligible accounts, (b) the lesser of (i) the amount equal to 85% multiplied by the net orderly liquidation value of eligible inventory percentage identified in the most recent inventory appraisal ordered by the administrative agent multiplied by the book value of the parties' eligible inventory and (ii) 75% multiplied by the cost of the parties' eligible inventory valued on a first-in-first-out basis, and minus (c) customary reserves.

As of 30 April 2021, there were \$75.1 million (30 April 2020: \$25.1 million) of loans outstanding and \$24.6 million of letters of credit issued (30 April 2020: \$21.9 million). The Group's net availability under the ABL Credit Agreement was \$350.2 million as of 30 April 2021 (30 April 2020: \$395.6 million). The weighted average interest rate on the ABL Credit Agreement was approximately 5.12% on 30 April 2021 (2020: 4.25%). The ABL Credit Agreement includes a sub limit for letters of credit and for borrowings on same day notice, referred to as "swingline loans."

*Ability to Incur Additional Indebtedness.* Notwithstanding any increase in the facility size, the Group's ability to borrow under the facility will always remain limited by the borrowing base (to the extent the borrowing base is less than the commitments).

*Guarantee of Obligations under the Term Loan Credit Agreements and the ABL Credit Agreement.* All obligations of DMFI under the Term Loan Credit Agreements and the ABL Credit Agreement are unconditionally guaranteed by the DMFHL and by substantially all existing and future, direct and indirect, wholly owned material restricted domestic subsidiaries of DMFI, subject to certain exceptions.

### *Security interests*

Indebtedness under the First Lien Term Loan is generally secured by (i) a first priority pledge of all of the equity interests of DMFHL, (ii) a second priority lien on all ABL Priority Collateral of DMFHL and (iii) a first priority lien on substantially all other properties and assets of DMFHL. The Second Lien Term Loan is generally secured by (i) a second priority pledge of all of the equity interests of DMFHL, (ii) a third priority lien on all ABL Priority Collateral of DMFHL and (iii) a second priority lien on substantially all other properties and assets of DMFHL. The ABL Credit Agreement is generally secured by a first priority lien on DMFI's inventories and accounts receivable and by a third priority lien on substantially all other assets excluding real estate. The Term Loans were fully paid on 15 May 2020 and the securities were released upon payment.

*Borrowing Base Reserve.* The Group is required to hold US\$45.0 million borrowing base reserve during the term of the loan.

*Restrictive and Financial Covenants.* The Term Loan Credit Agreement and ABL Credit Agreement includes restrictive covenants limiting the Group's ability, and the ability of the Group's restricted subsidiaries, to incur additional indebtedness, create liens, engage in mergers or consolidations, sell or transfer assets, pay dividends and distributions or repurchase the Group's capital stock, make investments, loans or advances, prepay certain indebtedness, engage in certain transactions with affiliates, amend agreements governing certain subordinated indebtedness adverse to the lenders, and change the Group's lines of business.

# NOTES TO THE FINANCIAL STATEMENTS

FOR THE FINANCIAL YEAR ENDED 30 APRIL 2021

## 18. LOANS AND BORROWINGS (CONT'D)

### *Security interests (cont'd)*

*Financial Maintenance Covenants.* The Term Loan Credit Agreements and ABL Credit Agreement generally do not require that DMFI comply with financial maintenance covenants.

*Minimum Consolidated EBITDA.* Beginning on 1 May 2018, the DMFHL Group is subjected to an EBITDA financial covenant. Consolidated Trailing Twelve Month EBITDA of the Borrower and the Guarantors as of the last day of any fiscal quarter shall not be lower than specified amounts in the Credit Agreement.

*Effect of Restrictive and Financial Covenants.* The restrictive and financial covenants in the Term Loan Credit Agreements and the ABL Credit Agreement may adversely affect DMFI's ability to finance its future operations or capital needs or engage in other business activities that may be in its interest, such as acquisitions. The Term Loan Credit Agreements have been fully settled on 15 May 2020.

The Group is compliant with the ABL Credit Agreement loan covenants as of 30 April 2021 and 2020.

On 15 May 2020, DMFHL entered into an agreement to refinance the ABL Credit Agreement with JP Morgan Chase as the administrative agent, and other lenders and agents parties thereto, to provide for senior secured financing of up to US\$450.0 million, subject to availability under the borrowing base, with a term of three years until 15 May 2023. Additionally, the Group fully amortised the remaining deferred financing fees related to the previous credit agreement of US\$1.0 million for the year ended 30 April 2020.

### **Senior Secured Notes**

The Group, with DMFI as the "Issuer", is a party to a credit agreement (the "Senior Secured Notes") with JP Morgan Chase, as administrative agent, and the other lenders and agents parties thereto, that provides for senior secured financing of up to US\$500.0 million. The Notes will mature on 15 May 2025. Interests of 11.875% will accrue from 15 May 2020, and payable every May 15 and November 15.

The issuer may redeem some or all of the Senior Secured Notes at any time on or after 15 May 2022. The Issuer may also redeem up to 35% of the Senior Secured Notes using the proceeds of certain equity offerings completed before 15 May 2022. In addition, at any time prior to 15 May 2022, the Issuer may redeem some or all of the Senior Secured Notes at a price equal to 100% of the principal amount, plus a "make-whole" premium, plus accrued and unpaid interest, if any, to the redemption date. Additionally, if the Senior Secured Notes become due and payable prior to their stated maturity, including upon acceleration, the applicable make-whole or redemption price premium, as the case may be, shall be due and payable as if the Notes had been redeemed on that date. If the Group sells certain assets or experience specific kinds of changes in control, the Group must offer to purchase the Senior Secured Notes.

DMFHL and each of its existing and future U.S. subsidiaries, other than the Issuer, that guarantees indebtedness of the Issuer or indebtedness of any guarantor will guarantee the Senior Secured Notes. The Senior Secured Notes will rank equally in right of payment with all of the Issuer's existing and future senior debt and senior in right of payment to all of the Issuer's future subordinated debt.

The Senior Secured Notes guarantees will rank equally in right of payment with all of the guarantors' existing and future senior debt and senior in right of payment to all of the guarantors' future subordinated debt. In addition, the Senior Secured Notes will be structurally subordinated to the liabilities of all non-guarantor subsidiaries of DMFHL.

# NOTES TO THE FINANCIAL STATEMENTS

FOR THE FINANCIAL YEAR ENDED 30 APRIL 2021

## 18. LOANS AND BORROWINGS (CONT'D)

### Senior Secured Notes (cont'd)

The Senior Secured Notes and the note guarantees will be secured by (i) first-priority liens, subject to permitted liens, on the Notes Priority Collateral and (ii) second-priority liens, subject to permitted liens, on the ABL Priority Collateral now owned or acquired in the future by the Issuer and the guarantors. Obligations under the ABL Facility and certain hedging and cash management obligations will be secured by a first-priority lien on the ABL Priority Collateral and a second-priority lien on the Notes Priority Collateral (provided that such obligations will not be secured by liens on any real property that constitutes Notes Priority Collateral).

### Unsecured Bank Loans

Certain unsecured bank loan agreements contain various affirmative and negative covenants that are typical of these types of facilities such as financial covenants relating to required debt-to-equity ratio, interest cover and maximum annual capital expenditure restrictions. These covenants include requirements for delivery of periodic financial information and restrictions and limitations on indebtedness, investments, acquisitions, guarantees, liens, asset sales, disposals, mergers, changes in business, dividends and other transfers.

	Bank	Debtor	Principal In '000	Debt-to equity ratio	Debt Service Coverage Ratio
Unsecured loans	DBP	DMPI	PHP 1,500,000	2.5x	1.2x
Unsecured loans	DBP	DMPL	USD 57,300	3.0x	–
Unsecured loans	DBP	DMPL	USD 75,000	3.0x	–

The Company and the Group is compliant with its loan covenants as at 30 April 2021 and 2020.

### Ability to Incur Additional Indebtedness.

On 30 October 2020, the Company entered into a Fifth Amendment Agreement with BDO that gives the Company the right to borrow up to an aggregate amount of US\$75 million, subject to the terms of such amendment agreement. As of 30 April 2021, the US\$75 million had been fully drawn.

In fiscal year 2019, the Company also availed of an omnibus facility with DBS totalling US\$80 million comprising of short- term loan of short- term loan of US\$30 million and import financing facility US\$50million. As at 30 April 2021, US\$30 million had been drawn.

## 19. OTHER NONCURRENT LIABILITIES

	Group	
	30 April 2021 US\$'000	30 April 2020 US\$'000
Workers' compensation	17,150	19,018
Accrued vendors liabilities	553	623
Derivative liabilities	–	2,600
Accrued lease liabilities	–	–
Other payables	994	1,139
	<u>18,697</u>	<u>23,380</u>



# NOTES TO THE FINANCIAL STATEMENTS

FOR THE FINANCIAL YEAR ENDED 30 APRIL 2021

## 19. OTHER NONCURRENT LIABILITIES (CONT'D)

Workers' compensation are liabilities for wage replacement and medical benefits to employees injured in the course of employment in exchange for mandatory relinquishment of the employee's right to sue his or her employer for the tort of negligence.

### Derivative liabilities

The Group uses interest rate swaps, commodity swaps and foreign currency forward contracts to hedge market risks relating to possible adverse changes in interest rates, commodity costs and foreign currency exchange rates. The Group continually monitors its positions and the credit rating of the counterparties involved to mitigate the amount of credit exposure to any one party.

As at 30 April 2021 and 2020, the Group designated each of its derivative contracts, except for call option, as a hedge of a highly probable forecasted transaction or of the variability of cash flows to be received or paid related to a recognised asset or liability ("cash flow hedge"). The following fair value of cash flow hedges were outstanding for the Group:

	Note	Group	
		30 April 2021 US\$'000	30 April 2020 US\$'000
Commodity contracts	32, 34	1,694	(2,909)
Foreign currency forward contracts	32, 34	(80)	–
Interest rate swap	32, 34	–	(5,915)
Total		1,614	(8,824)
Included in:			
Prepaid expenses and other current assets	14, 32	1,694	57
Trade and other current liabilities	22	(80)	(8,846)
Other noncurrent liabilities		–	(35)
		1,614	(8,824)

### Interest Rates

As of 3 May 2020 and 28 April 2019, the Group designated each of its derivative contracts as a hedge of the variability of cash flows to be received or paid related to a recognised asset or liability ("cash flow hedge").

The Group adopts a policy of hedging its floating rate exposure in accordance with the current rate environment and expected debt balances. This is achieved partly by entering into fixed-rate instruments and partly by borrowing at a floating rate using interest rate swaps as hedges of the variability in cash flows attributable to movements in interest rates. The Group applies a hedge ratio of 1:1.

The Group determines the existence of an economic relationship between the hedging instrument and hedged item based on the reference interest rates, tenors, repricing dates and maturities and the notional quantity or par amounts.

The Group assesses whether the derivative designated in each hedging relationship is expected to be effective in offsetting changes in cash flows of the hedged item using the hypothetical derivative method.

In these hedging relationships, the main sources of ineffectiveness are the effect of the counterparty's and the Group's own credit risk on the fair value of the swaps, which is not reflected in the change in the fair value hedged cash flows attributable to the change in interest rates, and differences in repricing dates between the swaps and the borrowings.

# NOTES TO THE FINANCIAL STATEMENTS

FOR THE FINANCIAL YEAR ENDED 30 APRIL 2021

## 19. OTHER NONCURRENT LIABILITIES (CONT'D)

### Derivative liabilities (cont'd)

Significant terms of the interest rate swap contracts are as follows:

Contract Date	Notional amount US\$ '000	Fixed Rate	Effective Date	Maturity Date
19 March 2014	284,000	3.30%	18 February 2016	18 February 2021

### Commodities

Certain commodities such as diesel fuel and natural gas (collectively, "commodity contracts") are used in the production and transportation of the Group's products. Generally, these commodities are purchased based upon market prices that are established with the vendors as part of the purchase process. The Group may use futures, swaps, and swaption or option contracts, as deemed appropriate, to reduce the effect of price fluctuations on anticipated purchases. These contracts may have a term of up to 24 months. The Group accounts for these commodity derivatives as cash flow hedges. The effective portion of derivative gains and losses is deferred in equity and recognised as part of cost of products sold in the appropriate period and the ineffective portion is recognised as cost of products sold.

There is an economic relationship between the hedged items and the hedging instruments as the terms of the commodity forward contracts match the terms of the expected highly probable forecast transactions (i.e. notional amount and expected payment date). The Group established a hedge ration of 1:1 for the hedging relationships as the underlying risk of the commodity forward contracts are identical to the hedged risk components. The Group determines the existence of an economic relationship between the hedging instrument and hedged item based on the reference index prices, purchase dates, maturities and the notional or par amounts.

To test the hedge effectiveness, the Group uses the hypothetical derivative method and compares the change in the fair value of the hedging instruments against the changes in the fair value of the hedged items attributable to the hedged risks.

The notional amounts of the Group's commodity contracts were as follows as of 30 April 2021 and 2020:

	30 April 2021 US\$'000	30 April 2020 US\$'000
Natural gas (MMBTU)	1,065	332
Diesel (gallons)	3,663	7,170

### Foreign Currency

From time to time, the Group manages its exposure to fluctuations in foreign currency exchange rates by entering into forward contracts to cover a portion of its projected expenditures paid in local currency. These contracts may have a term of up to 24 months. The Group accounted for these contracts as cash flow hedges.

	30 April 2021 US\$'000	30 April 2020 US\$'000
Mexican pesos	379,628	–

# NOTES TO THE FINANCIAL STATEMENTS

FOR THE FINANCIAL YEAR ENDED 30 APRIL 2021

## 19. OTHER NONCURRENT LIABILITIES (CONT'D)

### Derivative liabilities (cont'd)

#### Amounts Relating to Hedged Items

The amounts at the reporting date relating to items designated as hedged items are as follows:

	30 April 2021		
	Change in value used for calculating hedge effectiveness US\$'000	Cashflow hedge reserve US\$'000	Balances remaining in the cash flow hedge reserve from hedging relationships for which hedge accounting is no longer applied US\$'000
<b>Interest rate risk</b>			
Variable rate instruments	240	–	–
<b>Commodity price risk</b>			
Inventory purchases	(6,363)	1,279	–
<b>Foreign exchange risk</b>			
Inventory purchases	3,552	(61)	–
	30 April 2020		
	Change in value used for calculating hedge effectiveness US\$'000	Cashflow hedge reserve US\$'000	Balances remaining in the cash flow hedge reserve from hedging relationships for which hedge accounting is no longer applied US\$'000
<b>Interest rate risk</b>			
Variable rate instruments	4,824	180	–
<b>Commodity price risk</b>			
Inventory purchases	684	(2,196)	–

# NOTES TO THE FINANCIAL STATEMENTS

FOR THE FINANCIAL YEAR ENDED 30 APRIL 2021

## 19. OTHER NONCURRENT LIABILITIES (CONT'D)

### Derivative liabilities (cont'd)

### Amounts Relating to Hedging Instruments (cont'd)

The amounts relating to items designated as hedging instruments and hedge ineffectiveness are as follows:

	30 April 2021		Line item in the statement of financial position where the hedged instrument is included	Change in the value of hedge instrument recognised in OCI	During 2021		Line item in profit or loss affected by the reclassification
	Notional amount	Carrying amount			Amount reclassified from hedging reserve to profit or loss		
	Assets	Liabilities					
<b>US\$'000</b>							
<b>Interest rate risk</b>							
Interest rate swaps	–	–	–	(240)	–		
			Derivative liabilities – Current				
<b>Commodity price risk</b>							
<b>Commodity contracts</b>							
Natural gas (MMBTU)	1,065	194	–	123	15		Cost of sales
			Prepaid and Other Current Assets				
Diesel (gallons)	3,663	1,500	–	6,240	(1,775)		Cost of sales
			Prepaid and Other Current Assets				
<b>Foreign exchange risk</b>							
Foreign currency forwards	379,628	–	(80)	(3,552)	3,472		Cost of sales
			Derivative Liabilities – Current Liabilities				

# NOTES TO THE FINANCIAL STATEMENTS

FOR THE FINANCIAL YEAR ENDED 30 APRIL 2021

## 19. OTHER NONCURRENT LIABILITIES (CONT'D)

### Derivative liabilities (cont'd)

### Amounts Relating to Hedging Instruments (cont'd)

	30 April 2020		Line item in the statement of financial position where the hedged instrument is included	Change in the value of hedge instrument recognised in OCI	During 2020		Line item in profit or loss affected by the reclassification
	Notional amount	Carrying amount			Amount reclassified from hedging reserve to profit or loss		
	Assets	Liabilities					
<b>US\$'000</b>							
<b>Interest rate risk</b>							
Interest rate swaps	284,000	– (5,915)	Derivative Liabilities – Current Liabilities	(4,824)	8,695	Net finance expense	
<b>Commodity price risk</b>							
<b>Commodity contracts</b>							
Natural gas (MMBTU)	332	57 –	Prepaid and Other Current Assets	247	(191)	Cost of sales	
Diesel (gallons)	7,170	– (2,931)	Derivative Liabilities – Current Liabilities	(1,896)	(1,034)	Cost of sales	
		(35)	Derivative liabilities – Non Current Liabilities	(35)	–		

# NOTES TO THE FINANCIAL STATEMENTS

FOR THE FINANCIAL YEAR ENDED 30 APRIL 2021

## 19. OTHER NONCURRENT LIABILITIES (CONT'D)

### Derivative liabilities (cont'd)

#### Hedging Reserves

The following table provides a reconciliation by risk category of the hedging reserve and analysis of OCI items, net of tax, resulting from cash flow hedge accounting:

	Group	
	30 April 2021	30 April 2020
	US\$'000	US\$'000
Balance at beginning of year	(2,016)	(2,742)
Changes in fair value:		
– Commodity risk	6,363	(1,684)
– Foreign exchange risk	(3,552)	–
– Interest rate risk	(240)	(4,824)
Amount reclassified to profit or loss		
– Foreign exchange risk	3,472	–
– Commodity risk	(1,760)	(1,225)
– Interest rate risk	–	8,695
Tax movements on reserves during the year	(1,049)	(236)
Balance at end of year	<u>1,218</u>	<u>(2,016)</u>

#### Call option

Derivative liabilities also include call option relating to an agreement entered into with SEA Diner amounting to nil as at 30 April 2021 and US\$2.6 million as at 30 April 2020 (see Note 6).

#### Sensitivity analysis

The value of the Group's derivative liabilities related to the additional RCPS grant and call option are driven primarily by DMPI's forecasted net income which is not based on observable market data.

The following table demonstrates the sensitivity to a reasonably possible change in DMPI's forecasted net income, with all other variables held constant, on the fair value of the Group's derivative liabilities on additional RCPS grant and call option:

	10% increase US\$'000	10% decrease US\$'000
<b>30 April 2020</b>		
Fair value of derivative liabilities – additional RCPS grant	–	–
Fair value of derivative liabilities – call option	2,855	36

# NOTES TO THE FINANCIAL STATEMENTS

FOR THE FINANCIAL YEAR ENDED 30 APRIL 2021

## 20. EMPLOYEE BENEFITS

	← Group →		← Company →	
	30 April 2021 US\$'000	30 April 2020 US\$'000	30 April 2021 US\$'000	30 April 2020 US\$'000
Pension asset	7,889	6,675	–	–
Total pension asset (noncurrent)	7,889	6,675	–	–
Post-retirement benefit obligation	9,675	11,599	–	–
Executive retirement plan	3,388	2,834	–	–
Cash incentive award	3,400	–	–	–
Short-term employee benefits	29,183	18,385	–	–
Other plans	6,908	6,523	–	–
Net defined benefit liability	17,587	66,004	376	221
Total employee benefit liability	70,141	105,345	376	221
Current	38,275	22,947	–	–
Noncurrent	31,866	82,398	376	221
	70,141	105,345	376	221

Included in short-term employee benefits as of 30 April 2021 is an amount of nil (2020: US\$4.5 million) relating to provisions for employee severance benefits of employees terminated under plant closures (see Note 5).

Included in pension asset is an amount of US\$7.9 million (2020: US\$6.7 million) relating to defined benefit and defined contribution retirement plan in DMPI.

Included in post-retirement benefit obligation is an amount of US\$9.7 million (2020: US\$11.6 million) relating to post-retirement medical benefits plan in DMFI.

Included in net defined benefit liability is an amount of US\$17.2 million and US\$0.4 million (2020: US\$65.7 million and US\$0.22 million) relating to qualified retirement plan in DMFI and ROHQ, respectively.

# NOTES TO THE FINANCIAL STATEMENTS

FOR THE FINANCIAL YEAR ENDED 30 APRIL 2021

## 20. EMPLOYEE BENEFITS (CONT'D)

The Group contributes to the following post-employment defined benefit plans:

### The DMPI Plan

DMPI has both funded defined benefit and defined contribution retirement plan (the "Plan") which covers all of its regular employees. Contributions and costs are determined in accordance with the actuarial study made for the Plan. Annual cost is determined using the projected unit credit method. DMPI's latest actuarial valuation date is 30 April 2021. Valuations are obtained on a periodic basis.

Starting on the date of membership of an employee in the Plan, DMPI shall contribute to the retirement fund 7.00% of the member's salary as defined every month. In addition, DMPI shall contribute periodically to the fund the amounts which may be required to meet the guaranteed minimum benefit provision of the plan. Such contributions shall not be allocated nor credited to the individual accounts of the members, but shall be retained in a separate account to be used in cases where the guaranteed minimum benefit applies.

Benefits are based on the total amount of contributions and earnings credited to the personal retirement account of the plan member at the time of separation or the 125% of the final basis salary multiplied by the number of credited years of service under the plan, whichever is higher. The manner of payment is lump sum, payable immediately.

The retirement plan meets the minimum retirement benefit specified under Republic Act (RA) No. 7641, The Philippine Retirement Pay Law.

The fund is administered by a trustee bank under the supervision of the Board of Trustees of the Plan.

The Board of Trustees is responsible for investment strategy of the Plan.

DMPI does not expect to make contributions to the plan in fiscal year 2022.

### The ROHQ Plan

ROHQ has a funded defined benefit plan wherein starting on the date of membership of an employee in the ROHQ Plan, ROHQ contributes to the retirement fund 7.00% of the member's salary as defined every month. In addition, ROHQ contributes periodically to the fund the amounts which may be required to meet the guaranteed minimum benefit provision of the plan. Such contributions shall not be allocated nor credited to the individual accounts of the members, but shall be retained in a separate account to be used in cases where guaranteed minimum benefit applies.

Benefits are based on the total amount of contributions and earnings credited to the personal retirement account of the plan member at the time of separation or the 125% of the final basis salary multiplied by the number of credited years of service under the plan, whichever is higher. The manner of payment is lump sum, payable on retirement. ROHQ's annual contribution to the pension plan consists of payments covering the current service cost for the year plus payments towards funding the actuarial accrued liability, if any.

ROHQ does not expect to make contributions to the plan in fiscal year 2022.



# NOTES TO THE FINANCIAL STATEMENTS

FOR THE FINANCIAL YEAR ENDED 30 APRIL 2021

## 20. EMPLOYEE BENEFITS (CONT'D)

### The DMFI Plan

DMFI sponsors a qualified defined benefit pension plan (the "DMFI Plan") and several unfunded defined benefit post-retirement plans providing certain medical, dental, and life insurance benefits to eligible retired, salaried, non-union hourly and union employees. The DMFI Plan comprises of two parts:

- The first part is a cash balance plan ("Part B") which provides benefits for eligible salaried employees and provides that a participant's benefit derives from the accumulation of monthly compensation and interest credits. Compensation credits are calculated based upon the participant's eligible compensation and age each month. Interest credits are calculated each month by applying an interest factor to the previous month's ending balance. Participants may elect to receive their benefit in the form of an annuity or a lump sum. Part B of the plan was frozen to new participants effective 31 December 2016, which the active participation of certain participants was grandfathered subject to meeting participation requirements.
- The second part is an arrangement which provides for grandfathered and suspended hourly participants a traditional pension benefit based upon service, final average compensation and age at termination. This plan was frozen since 31 December 1995, which the active participation of certain participants was grandfathered and the active participation of other participants was suspended.

DMFI currently meets and plans to continue to meet the minimum funding levels required under local legislation, which imposes certain consequences on DMFI's defined benefit plan if it does not meet the minimum funding levels. DMFI has not made any contributions during the year.

In fiscal year 2020, there were amendments to the DMFI Plan and the post-retirement benefit plan. Under the DMFI Plan amendments, certain benefits were eliminated effective 31 December 2019 and 30 April 2022 and the plan obligations associated with these amendments decreased by US\$9.1 million. Under the post-retirement amendments, certain benefits will be eliminated effective 30 April 2022 and the plan obligations associated with this amendment decreased by US\$5.9 million. Both amendments were recognised immediately in "General and administrative expenses" in the consolidated income statement.

In fiscal year 2019, there were amendments to the post-retirement benefit plan. Under an amendment, certain benefits will be eliminated after fiscal year 2022. The net liability impact of this amendment was a decrease of US\$13.4 million, which was recognised immediately in "General and administrative expenses" in the consolidated income statement.

DMFI does not expect to make contributions to the plan in fiscal year 2022.

# NOTES TO THE FINANCIAL STATEMENTS

FOR THE FINANCIAL YEAR ENDED 30 APRIL 2021

## 20. EMPLOYEE BENEFITS (CONT'D)

### Movement in net defined benefit liability (asset)

The following table shows a reconciliation from the opening balances to the closing balances for net defined benefit liability (asset) and its components:

	Defined benefit obligation		Fair value of plan assets		Effect of Asset Ceiling		Net defined benefit liability (asset)	
	30 April 2021	30 April 2020	30 April 2021	30 April 2020	30 April 2021	30 April 2020	30 April 2021	30 April 2020
	US\$'000	US\$'000	US\$'000	US\$'000	US\$'000	US\$'000	US\$'000	US\$'000
<b>Group</b>								
Beginning balance	372,484	363,977	(302,102)	(315,081)	546	1,508	70,928	50,404
<b>Included in profit or loss:</b>								
Current service cost	2,957	5,818	-	-	-	-	2,957	5,818
Past service cost	-	(14,561)	-	-	-	-	-	(14,561)
Plan administration cost	-	-	1,405	2,419	-	-	1,405	2,419
Interest cost/(income)	8,277	11,522	(6,937)	(10,038)	25	89	1,365	1,573
	383,718	366,756	(307,634)	(322,700)	571	1,597	76,655	45,653
<b>Included in OCI</b>								
Remeasurements loss (gain):								
- Actuarial loss (gain) arising from:								
- financial assumptions	(7,518)	45,771	-	-	-	-	(7,518)	45,771
- demographic assumptions	(4,705)	(4,051)	-	-	-	-	(4,705)	(4,051)
- experience adjustment	(1,136)	2,930	-	-	-	-	(1,136)	2,930
- Return on plan assets excluding interest income	-	-	(41,231)	(15,481)	-	-	(41,231)	(15,481)
- Changes in the effect of the asset ceiling	-	-	-	-	9	(1,030)	9	(1,030)
- Effect of movements in exchange rates	1,513	935	(1,967)	(1,268)	26	(21)	(428)	(354)
	(11,846)	45,585	(43,198)	(16,749)	35	(1,051)	(55,009)	27,785
<b>Others</b>								
Contributions	-	-	(216)	(575)	-	-	(216)	(575)
Benefits paid	(39,600)	(39,857)	37,543	37,922	-	-	(2,057)	(1,935)
	(39,600)	(39,857)	37,327	37,347	-	-	(2,273)	(2,510)
<b>Ending balance</b>	332,272	372,484	(313,505)	(302,102)	606	546	19,373	70,928

Remeasurement loss recognised in OCI under executive retirement plan and other plans amounted to nil for fiscal year ended 2021 (2020: US\$0.9 million).

# NOTES TO THE FINANCIAL STATEMENTS

FOR THE FINANCIAL YEAR ENDED 30 APRIL 2021

## 20. EMPLOYEE BENEFITS (CONT'D)

### Movement in net defined benefit liability (asset) (cont'd)

Represented by:

	Net defined benefit liability (asset)	
	30 April 2021	30 April 2020
	US\$'000	US\$'000
Net defined benefit asset	(7,889)	(6,675)
Post-retirement benefit obligation	9,675	11,599
Net defined benefit liability	17,587	66,004
	19,373	70,928

### Plan assets

Plan assets comprise:

	Group	
	30 April 2021	30 April 2020
	US\$'000	US\$'000
Interest-bearing cash/bank deposits	5,948	5,703
Real estate (within Philippines)	15,713	16,019
Common collective trust funds:		
Fixed income	68,938	66,340
Equity fund	97,607	93,007
Mutual funds – Equity fund	13,960	12,375
Debt instruments:		
Corporate	41,597	39,889
Government	43,659	43,527
Others	9,543	7,223
Equity securities – Quoted	5,594	6,229
Others	10,946	11,790
Fair value of plan assets	313,505	302,102

The BOD of DMFI reviews the level of funding required for the retirement fund. Such a review includes the asset-liability matching ("ALM") strategy and investment risk management policy. DMFI's ALM objective is to match maturities of the plan assets to the retirement benefit obligation as they fall due. The Group monitors how the duration and expected yield of the investments match the expected cash outflows arising from the retirement benefit obligation.

# NOTES TO THE FINANCIAL STATEMENTS

FOR THE FINANCIAL YEAR ENDED 30 APRIL 2021

## 20. EMPLOYEE BENEFITS (CONT'D)

### Plan assets (cont'd)

DMFI's investment objectives are to ensure that the assets of its qualified defined benefit plan are invested to provide an optimal rate of investment return on the total investment portfolio, consistent with the assumption of a reasonable risk level, and to ensure that pension funds are available to meet the plan's benefit obligations as they become due.

DMFI believes that a well-diversified investment portfolio, including both equity and fixed income components, will result in the highest attainable investment return with an acceptable level of overall risk. DMFI's investment policies and procedures are designed to ensure that the plan's investments are in compliance with the Employee Retirement Income Security Act (ERISA).

### Actuarial valuation

The funded obligations and plan assets are measured and valued with the advice of qualified actuary who carries out a full valuation annually. The last valuation of these obligations and plan was performed in April 2021 wherein the results of these valuations form the basis of the fair value of the funded obligations and plan assets as at 30 April 2021.

The principal actuarial assumptions used for accounting purposes expressed as weighted average were:

	← DMFI →	
	30 April 2021	30 April 2020
Discount rate (per annum)	1.82%-3.26%	1.88%-3.04%
Current health care cost trend rate (per annum)	6.20%	6.40%
Ultimate health care cost trend rate	4.50%	4.50%
Mortality rate	2012 rates associated with the Pri-2012 table with generational projection of improvements in mortality from 2012 based on MP-2020	2012 rates associated with the Pri-2012 table with generational projection of improvements in mortality from 2012 based on MP-2019
		← DMPI →
		30 April 2021
		30 April 2020
Discount rate (per annum)		3.91%
Future salary increases (per annum)		5.00%
		← ROHQ →
		30 April 2021
		30 April 2020
Discount rate (per annum)	3.85%3.875%	4.48%
Future salary increases (per annum)	6.00%	6.00%

# NOTES TO THE FINANCIAL STATEMENTS

FOR THE FINANCIAL YEAR ENDED 30 APRIL 2021

## 20. EMPLOYEE BENEFITS (CONT'D)

### *Actuarial valuation (cont'd)*

Since the defined benefit plans and other benefits liabilities are measured on a discounted basis, the discount rate is a significant assumption. The discount rate for DMFI plan was determined based on an analysis of interest rates for high-quality, long-term corporate debt at each measurement date. The discount rate for DMPI and ROHQ Plans were determined based on the theoretical spot yield curve calculated for the government securities market. In order to appropriately match the bond maturities with expected future cash payments, the Group utilised differing bond portfolios to estimate the discount rates for the defined benefits pension plans and for the post-retirement benefits.

The discount rate used to determine the defined benefit plans and for the post-retirement benefits projected benefit obligation as of the reporting date is the rate in effect at the measurement date. The same rate is also used to determine the defined benefit pension plans and post-retirement benefits for the following fiscal year. The defined benefits pension plans' investment guidelines are established based upon an evaluation of market conditions, tolerance for risk and cash requirements for benefit payments. Assumptions regarding future mortality have been based on published statistics and mortality tables.

As at 30 April 2021, the weighted average duration of DMPI's and ROHQ's defined benefit retirement obligation is 8.4 years and 6.4 years, respectively (2020: 9.2 years and 7.2 years, respectively).

The projected future benefit payments for the DMPI and ROHQ plans as of 30 April 2021 are as follows:

	DMPI US\$'000	ROHQ US\$'000	Total Expected Benefit Payments US\$'000
2022	2,294	45	2,339
2023	4,400	51	4,451
2024	4,360	57	4,417
2025	3,428	600	4,028
2026	3,155	37	3,192
2027 to 2031	18,195	940	19,135

The weighted average duration of DMFI's defined benefit retirement obligation are as follows:

	Duration (years)	
	30 April 2021	30 April 2020
Qualified retirement plan	10.2	10.2
Post-retirement benefits plan	8.6	8.1
Executive retirement plans	N/A	7.5 – 9.0

# NOTES TO THE FINANCIAL STATEMENTS

FOR THE FINANCIAL YEAR ENDED 30 APRIL 2021

## 20. EMPLOYEE BENEFITS (CONT'D)

### *Actuarial valuation (cont'd)*

The projected future benefit payments for the DMFI plan as of 30 April 2020 are as follows:

	Normal Retirement US\$'000	Other than Normal Retirement US\$'000	Total US\$'000
Less than one year	24,060	2,111	26,171
More than one year to five years	84,504	2,341	86,845
More than five years	86,520	2,495	89,015

The weighted-average asset allocation of the Group's pension plan assets and weighted-average target allocation as of the measurement date from date of incorporation is as follows:

	30 April 2021	Target Allocation Range
Equity securities	37%	31-51%
Debt securities	52%	42-64%
Other	11%	2-19%
Total	<u>100%</u>	

	30 April 2020	Target Allocation Range
Equity securities	37%	31-51%
Debt securities	52%	42-64%
Other	11%	2-19%
Total	<u>100%</u>	

The plan exposes the Group to market risk.

The BOD of DMFI approves the percentage of asset to be allocated for fixed income instruments and equities. The retirement plan has set maximum exposure limits for each type of permissible investments in marketable securities and deposit instruments. The BOD of DMFI may, from time to time, in the exercise of its reasonable discretion and taking into account existing investment opportunities, review and revise such allocation and limits.

### *Source of estimation uncertainty*

Pension expense and pension assets/liabilities are determined using certain actuarial estimates and assumptions relating to the discount rate used in valuing the subsidiary's defined benefit obligations and future experiences such as future salary increases, retirement date or age, mortality and turnover rate of covered employees. These estimates and assumptions directly influence the amount of the pension assets/liabilities and expense recognised in the financial statements.

# NOTES TO THE FINANCIAL STATEMENTS

FOR THE FINANCIAL YEAR ENDED 30 APRIL 2021

## 20. EMPLOYEE BENEFITS (CONT'D)

### Sensitivity analysis

The calculation of the defined benefit obligation is sensitive to the assumptions set out above. The following table summarises how the impact on the defined benefit obligation at the end of reporting period would have increased (decreased) as a result of a change in the respective assumptions by the respective percentages below.

#### Defined benefit obligation

	← DMFI →			
	2021		2020	
	0.50% increase US\$'000	0.50% decrease US\$'000	0.50% increase US\$'000	0.50% decrease US\$'000
Discount rate (per annum)	(12,780)	13,915	(14,871)	16,224
Future salary increases (per annum)	N/A	N/A	N/A	N/A

#### Defined benefit obligation

	← DMPI →			
	2021		2020	
	1.0% increase US\$'000	1.0% decrease US\$'000	1.0% increase US\$'000	1.0% decrease US\$'000
Discount rate (per annum)	(2,688)	3,117	(2,848)	3,332
Future salary increases (per annum)	3,051	(2,686)	3,245	(2,834)

#### Defined benefit obligation

	← ROHQ →			
	2021		2020	
	1.0% increase US\$'000	1.0% decrease US\$'000	1.0% increase US\$'000	1.0% decrease US\$'000
Discount rate (per annum)	(60)	67	(53)	60
Future salary increases (per annum)	65	(59)	58	(53)

# NOTES TO THE FINANCIAL STATEMENTS

FOR THE FINANCIAL YEAR ENDED 30 APRIL 2021

## 20. EMPLOYEE BENEFITS (CONT'D)

### *Sensitivity analysis (cont'd)*

The above sensitivities are based on the average duration of the benefit obligation determined at the date of the last full actuarial valuation at 30 April 2020 and are applied to adjust the defined benefit obligation at the end of the report period for the assumptions concerned. Whilst the analysis does not take account of the full distribution of cash flows expected under the plan, it does provide an approximation to the sensitivity of the assumption shown.

Post-retirement benefit obligation	DMFI			
	2021		2020	
	1.0% increase US\$'000	1.0% decrease US\$'000	1.0% increase US\$'000	1.0% decrease US\$'000
Health care cost trend rates (per annum)	N/A	N/A	15	(14)

### **Accumulated post-retirement benefit obligation**

The accumulated post-retirement benefit obligation is computed in accordance with IAS 19, *Employee Benefits*. This quantity is the actuarial present value of all benefits attributed under the projected unit credit method to service rendered prior to a particular date. Prior to an employee's full eligibility date, the accumulated post-retirement benefit obligation as of a particular date for an employee is the portion of the expected post-retirement benefit obligation attributed to that employee's service rendered to that date; on and after the full eligibility date, the accumulated and expected post-retirement benefit obligations for an employee are the same.

### **Source of estimation uncertainty**

Accumulated post-retirement benefit obligation is determined using certain actuarial estimates and assumptions relating to the annual rate(s) of change in the cost of health care benefits currently provided by the post-retirement benefit plans due to factors other than changes in the composition of the plan population by age and dependency status, for each year from the measurement date until the end of the period in which benefits are expected to be paid. These estimates and assumptions directly influence the amount of the pension assets/liabilities and expense recognised in the financial statements.



# NOTES TO THE FINANCIAL STATEMENTS

FOR THE FINANCIAL YEAR ENDED 30 APRIL 2021

## 20. EMPLOYEE BENEFITS (CONT'D)

### Multi-employer plans

The Group participates in several multi-employer pension plans, which provide defined benefits to covered union employees. Contribution rates to the multi-employer plans are provided in the collective bargaining agreements for the covered union employees. The contribution rates are expressed in terms of specific amounts to be contributed based on hours worked by covered union employees. The Group made contributions of US\$7.7 million, US\$6.4 million and US\$6.7 million during fiscal years 2021, 2020 and 2019, respectively.

The risks of participating in the multi-employer pension plans are as follows:

- assets contributed to the multi-employer plan by the Group may be used to provide benefits to employees of other participating employers;
- if a participating employer stops contributing to the plan, the unfunded obligations of the plan allocable to such withdrawing employer may be partially borne by the Group; and
- if the Group stops participating in some of its multi-employer pension plans, the Group may be required to pay those plans an amount based on its allocable share of the underfunded status of the plan, referred to as a withdrawal liability.

### Defined Contribution Plans

The Group participates in two defined contribution plans. Group contributions to these defined contribution plans are based on employee contributions and compensation. The expense recognised under these plans for the year ended 30 April 2021 was US\$4.5 million (2020: US\$4.4 million; 2019: US\$4.1 million).

### Other plans

The Group has various other nonqualified retirement plans and supplemental retirement plans for executives, designed to provide benefits in excess of those otherwise permitted under the Group's qualified retirement plans. These plans are unfunded and comply with IRS rules for nonqualified plans.

## 21. ENVIRONMENTAL REMEDIATION LIABILITIES

	Group	
	30 April 2021 US\$'000	30 April 2020 US\$'000
At beginning of the year	9,587	697
Provision made during the year	486	9,471
Provisions used during the year	(375)	(78)
Provisions released during the year	(2,269)	(336)
Reclass to current portion	-	(167)
At end of the year	<u>7,429</u>	<u>9,587</u>

Provision for environmental remediation relates to legal or constructive obligations incurred by the Group in connection with its operations. The current portion of environmental liabilities is included in "Trade and other payables" in the consolidated statement of financial position. In connection with the plant sales of Mendota, Sleepy Eye, and Crystal City, US\$6.0 million, US\$3.0 million and US\$0.4 million, respectively, of environmental provisions were made in fiscal year 2020.

# NOTES TO THE FINANCIAL STATEMENTS

FOR THE FINANCIAL YEAR ENDED 30 APRIL 2021

## 22. TRADE AND OTHER CURRENT LIABILITIES

	Note	Group		Company	
		30 April 2021 US\$'000	30 April 2020 US\$'000	30 April 2021 US\$'000	30 April 2020 US\$'000
Trade payables		142,188	132,597	42	24
Accrued operating expenses:					
Accrued interest	39	30,843	9,045	2,341	1,568
Advertising		10,853	10,603	–	–
Trade promotions		8,764	12,657	–	–
Taxes and insurance		8,739	20,425	–	–
Professional fees		8,496	7,364	375	1,348
Freight and warehousing		7,274	7,633	–	–
Salaries, bonuses and other employee benefits		4,566	3,373	–	–
Utilities		3,584	5,861	–	–
Tinplate and consigned stocks		2,222	3,501	–	–
Refinancing cost	6	–	31,324	–	–
Plant closure costs		–	3,125	–	–
Miscellaneous		12,170	6,894	1,649	659
Overdrafts		7,574	6,280	–	–
Accrued payroll expenses		4,812	3,806	4,210	3,337
Withheld from employees (taxes and social security cost)		1,548	1,333	32	59
Deferred revenue	24	543	407	–	–
VAT payables		259	23	–	23
Advances from customers		214	687	–	–
Derivative liabilities	19	80	8,846	–	–
Other payables		–	1,109	–	–
Amounts due to subsidiaries (non-trade)	37	–	–	35,584	60,090
		254,729	276,893	44,233	67,108

Deferred revenue pertains to contract liabilities relating to advances from customers which are generally expected to be recognised as revenue within periods of less than one year. Accordingly, opening contract liabilities are recognised within each reporting period. The Group applies the practical expedient in paragraph 121 of IFRS 15 and does not disclose the aggregate amount of the transaction price of unsatisfied or partially unsatisfied performance obligations as of the end of the reporting period because its contracts have original expected durations of one year or less.

The amounts due to subsidiaries are unsecured, interest-free and repayable on demand.

Refinancing cost pertains to unpaid transaction costs directly attributable to the bond issuance in May 2020.

Accrued professional fees include the current portion of environmental remediation liabilities amount to US\$0.3 million and US\$0.3 million as of 30 April 2021 and 2020, respectively (see Note 36).

Accrued miscellaneous include management fees and other outside services, land and other rental, credit card payable and other importation incidental costs.

### Sources of estimation uncertainty

The determination of the unbilled trade promotion accrual requires significant estimation of the amount of discount to be redeemed based on volumes sold when the services are performed and billings are received.

# NOTES TO THE FINANCIAL STATEMENTS

FOR THE FINANCIAL YEAR ENDED 30 APRIL 2021

## 23. LEASES

### Group as a lessee

Set out below are the carrying amount of right-of-use assets recognised and the movements during the period:

	Buildings, land improvements and leasehold improvements US\$'000	Land US\$'000	Machineries and equipment US\$'000	Total US\$'000
<b>Cost/Valuation</b>				
At 1 May 2020	116,023	51,277	38,450	205,750
Additions	11,926	8,290	46	20,262
Disposals	–	(735)	(1,112)	(1,847)
Transfers/Adjustments	(591)	(900)	–	(1,491)
Changes in lease term	–	(10,202)	–	(10,202)
Currency realignment	1,134	2,436	–	3,570
At 30 April 2021	<u>128,492</u>	<u>50,166</u>	<u>37,384</u>	<u>216,042</u>
At 1 May 2019	117,070	46,746	45,354	209,170
Additions	24	2,998	273	3,295
Disposals	(1,829)	–	(7,177)	(9,006)
Currency realignment	758	1,533	–	2,291
At 30 April 2020	<u>116,023</u>	<u>51,277</u>	<u>38,450</u>	<u>205,750</u>
<b>Accumulated amortisation</b>				
At 1 May 2020	20,752	6,932	11,981	39,665
Amortisation	22,725	7,974	10,700	41,399
Disposals	–	(735)	–	(735)
Transfers/Adjustments	(43)	(90)	–	(133)
Currency realignment	198	440	–	638
At 30 April 2021	<u>43,632</u>	<u>14,521</u>	<u>22,681</u>	<u>80,834</u>
At 1 May 2019	–	–	–	–
Amortisation	21,543	6,828	14,161	42,532
Disposals	(831)	–	(2,180)	(3,011)
Currency realignment	40	104	–	144
At 30 April 2020	<u>20,752</u>	<u>6,932</u>	<u>11,981</u>	<u>39,665</u>
<b>Carrying amounts</b>				
At 30 April 2021	<u>84,860</u>	<u>35,645</u>	<u>14,703</u>	<u>135,208</u>
At 30 April 2020	<u>95,271</u>	<u>44,345</u>	<u>26,469</u>	<u>166,085</u>

In April 2021, DMPI entered a sale and leaseback of buildings, warehouses and equipment located on foreshore land. The assets were sold to DEARBC and subsequently leased back to DMPI with payment and lease terms of 20 years for both the sale and the lease. Right-of-use assets recognised at commencement date amounted to US\$7.1 million which comprises the proportion of the previous carrying amount of the assets that relates to right of use retained by DMPI and the adjustment for below-market terms on the sale of assets. Lease liability and gain on sale and leaseback at commencement date amounted to US\$4.8 million and US\$0.2 million, respectively.

# NOTES TO THE FINANCIAL STATEMENTS

FOR THE FINANCIAL YEAR ENDED 30 APRIL 2021

## 23. LEASES (CONT'D)

### *Group as a lessee (cont'd)*

The following are the amounts recognised in the income statement:

	Note	30 April 2021 US\$'000	30 April 2020 US\$'000
Amortisation expense of right-of-use assets	25	37,205	35,179
Interest expense on lease liabilities	26	7,435	8,567
Expenses relating to short-term leases	25	29,676	15,365
Variable lease payments		545	793
<b>Total amount recognised in statement of income</b>		<b>74,861</b>	<b>59,904</b>

Amortisation expense is net of amount capitalised to inventory.

The Group has several lease contracts that include extension and termination options. The Group applies judgement in evaluating whether it is reasonably certain whether or not to exercise the option to renew or terminate the lease. That is, it considers all relevant factors that create an economic incentive for it to exercise either the renewal or termination. After the commencement date, the Group reassesses the lease term if there is a significant event or change in circumstances that is within its control and affects its ability to exercise or not to exercise the option to renew or to terminate such as construction of significant leasehold improvements or significant customisation to the leased asset.

The Group included the renewal period for certain lease contract on warehouses as part of the lease term. The Group typically exercises its option to renew for the lease because there will be a significant negative effect on production if a replacement asset is not readily available. The renewable period of land, building and certain warehouse are not included as part of the lease term as these are not reasonably certain to be exercised since it is subject to mutual agreement of both parties and is considered as unenforceable.

The Company also entered into a lease contract with DEARBC, with an initial contract period of 25 years from 11 January 1999 to 10 January 2024. The lease contract was amended by both parties effective 11 January 2019 to extend the lease period to 10 January 2049. Effective January 2019, both parties also approved the amendment granting the Group the sole option to terminate the lease every five years without incurring penalty until the end of the contract period. Since the Group has the sole option to terminate the lease every five years without incurring penalty, the Group has the absolute right to enforce the entire duration of the lease (i.e., lease term).

The Group assessed the lease term to be 5 years from 11 January 2019 since it is not yet reasonably certain to renew beyond the initial 5-year noncancelable lease period due to the relatively long time horizon to be able to forecast the facts and circumstances that will merit the renewal of the contract. There are also no significant economic penalties other than the standing crops which only have a life cycle of up to 3 years.

In 2021, the Group reassessed the lease terms of certain land leases, to which the Group has rights to pre-terminate at the end of each pineapple life cycle, as a result of the Group's cost-effectiveness programmes implemented in 2021. The Group reassessed the lease term to be for a period of 6 years instead the full contractual term for identified land leases based on the pineapple's life cycle and time for land preparation. The Group is looking for ways to reduce pineapple costs by revisiting fields with low yields and/or high growing costs and expanding its outgrowership programmes and the use of big planting materials which will save planting area. Due to the significant change of circumstance arising from the cost effectiveness strategy implemented in 2021 and the pre-termination option which is within the control of the Group, management revisited the lease term and recognised a reduction in right-of-use asset and lease liability amounting to \$10.2 million 2021.

# NOTES TO THE FINANCIAL STATEMENTS

FOR THE FINANCIAL YEAR ENDED 30 APRIL 2021

## 23. LEASES (CONT'D)

### *Group as a lessee (cont'd)*

Set out below are the carrying amounts of lease liabilities and the movements during the period:

	<b>30 April 2021 US\$'000</b>	<b>30 April 2020 US\$'000</b>
<b>At the beginning of year</b>	158,525	192,283
Additions	14,174	2,469
Accretion of interest	8,412	10,001
Payments of principal	(37,720)	(34,427)
Payments of interest	(5,657)	(7,531)
Change in lease term	(10,199)	–
Adjustments	(1,119)	–
Terminations	(122)	(5,836)
Currency realignment	2,509	1,566
<b>At the end of year</b>	<b>128,803</b>	<b>158,525</b>
Current	25,113	30,829
Non-current	103,690	127,696
	<b>128,803</b>	<b>158,525</b>

### *Group as a lessor*

The Group has sublease agreements which provides for lease rentals based on an agreed fixed monthly rate. Rental income related to these sublease agreements amounted to US\$0.6 million for the fiscal year 2021 (2020: nil)

Lease receivables represents receipts to be received over the remaining lease term. Movement of the lease receivables during the period are as follows:

	<b>Note</b>	<b>30 April 2021 US\$'000</b>
<b>At the beginning of year</b>		–
Additions		1,678
Adjustments		8
Contractual receipts		(499)
Interest income		53
Currency realignment		1
<b>At the end of year</b>		<b>1,241</b>
Current	13	491
Non-current	10	750
		<b>1,241</b>

# NOTES TO THE FINANCIAL STATEMENTS

FOR THE FINANCIAL YEAR ENDED 30 APRIL 2021

## 24. REVENUE

Revenue of the Group comprises fair value gains arising from biological assets, gross invoiced sales of goods, net of discounts and returns, and is recognised when goods are delivered. All intra-group transactions have been excluded from Group revenue.

Revenue for fiscal year ended 30 April 2021 is net of discounts of US\$78.6 million, returns of US\$17.1 million and direct promotions of US\$304.3 million. Revenue for fiscal year ended 30 April 2020 is net of discounts of US\$82.9 million, returns of US\$19.9 million and direct promotions of US\$366.5 million. Revenue for fiscal year ended 30 April 2019 is net of discounts of US\$75.8 million, returns of US\$16.8 million and direct promotions of US\$327.2 million.

Disaggregation of revenue is presented in Note 29.

### *Contract balances*

The following table provides information about trade receivables and contract liabilities from contracts with customers.

	Note	Group		
		30 April 2021 US\$'000	30 April 2020 US\$'000	30 April 2019 US\$'000
Receivables, included in Trade and other receivables – gross of ECL allowance	13	165,370	175,794	132,934
Contract liabilities	22	543	407	530

Contract liabilities pertain to advances from customers which are generally expected to be recognised as revenue within periods of less than one year. Accordingly, opening contract liabilities are recognised within each reporting period. The Group applies the practical expedient in paragraph 121 of IFRS 15 and does not disclose the aggregate amount of the transaction price of unsatisfied or partially unsatisfied performance obligations as of the end of the reporting period because its contracts have original expected durations of one year or less.

The Group recognised revenue adjustments from performance obligations satisfied or partially satisfied in previous periods due to changes in estimates of trade promotions, coupon redemptions, cash discounts and penalties amounting to US\$0.4 million and US\$5.1 million in fiscal year 2021 and 2020, respectively.

# NOTES TO THE FINANCIAL STATEMENTS

FOR THE FINANCIAL YEAR ENDED 30 APRIL 2021

## 25. PROFIT (LOSS) BEFORE TAXATION

Profit (loss) before taxation is arrived at after charging (crediting):

	Note	← Group →			← Company →		
		Year ended 30 April 2021 US\$'000	Year ended 30 April 2020 US\$'000	Year ended 30 April 2019 US\$'000	Year ended 30 April 2021 US\$'000	Year ended 30 April 2020 US\$'000	Year ended 30 April 2019 US\$'000
Inventories recognised as cost of Sales	12	1,193,666	1,201,016	1,101,109	–	–	–
Depreciation of property, plant and equipment	5	139,950	136,674	132,052	–	–	–
Amortisation of right-of-use assets	23	37,205	35,179	–	106	–	–
Operating lease rentals	35	–	–	57,971	–	–	–
Short-term leases	23	29,676	15,365	–	–	–	–
Changes in fair value of agricultural produce harvested and sold	11	(53,564)	(39,293)	(39,002)	–	–	–
(Reversal of impairment) Impairment loss on property, plant and equipment	5	–	40,746	1,262	–	–	–
Allowance for inventory obsolescence	12	7,043	9,649	19,245	–	–	–
Research and development expenses		10,157	11,489	11,526	–	–	–
Amortisation of intangible assets	8	6,650	6,650	6,654	–	–	–
Impairment (reversal of impairment) of trade and nontrade receivables	13	144	(292)	2,646	–	–	–
Audit fees paid to:							
– EY Singapore		93	93	87	57	57	49
– SGV		1,216	1,002	731	326	296	296
– affiliates of auditors of the Company		298	400	520	–	–	–
– other auditor		6	8	5	–	–	–
Non-audit fees paid to:							
– SGV		–	22	3	–	–	3
– other auditors		39	131	141	2	57	–
(Gain) Loss on disposal of property, plant and equipment		(1,333)	2,502	(6,158)	–	–	–
Legal expenses		2,257	2,566	2,626	6	3	1
<b>Staff costs</b>							
Wages and salaries		263,113	272,006	228,769	4,901	4,761	4,638
Social security costs		19,146	16,255	16,133	22	6	4
Pension costs – defined benefit pension plan*		10,511	8,182	7,633	97	92	59
Pension costs – defined benefit		5,093	4,817	4,435	3	2	1
Equity-settled share-based payment transactions**	31	–	–	266	–	–	–

\* Included the effect of post-retirement medical plan amendment and enhanced early retirement programme.

\*\* Net of non-controlling interests amounting to nil for 2021, nil for 2020 and (US\$114) for 2019.

Other expenses not included above are advertising and marketing costs, freight, warehousing costs and others.

# NOTES TO THE FINANCIAL STATEMENTS

FOR THE FINANCIAL YEAR ENDED 30 APRIL 2021

## 26. NET FINANCE EXPENSE

As detailed in Note 18, the Group recognised a gain of US\$1.7 million in 2020 (2019: US\$16.9 million) on purchase of a portion of the Second Lien term loan.

Note	← Group →			← Company →		
	Year ended 30 April 2021 US\$'000	Year ended 30 April 2020 US\$'000	Year ended 30 April 2019 US\$'000	Year ended 30 April 2021 US\$'000	Year ended 30 April 2020 US\$'000	Year ended 30 April 2019 US\$'000
<b>Finance income</b>						
Realised foreign exchange gain	6,481	5,169	7	–	–	–
Unrealised foreign exchange gain	506	–	3,853	5	–	–
Interest income from:						
Bank deposits	65	171	481	1	1	–
Due from a subsidiary	–	–	–	833	22,110	20,231
Others	482	682	744	12	–	–
Gain on purchase of second lien term loan	18	–	1,716	16,900	–	–
	7,534	7,738	21,985	851	22,111	20,231
<b>Finance expense</b>						
Interest expenses on bank loans	(97,338)	(83,694)	(89,125)	(12,459)	(16,117)	(17,216)
Amortisation of debt issue cost, discount	18	(11,481)	(13,737)	(7,833)	(647)	(286)
Leases	23	(7,435)	(8,567)	–	–	–
Interest rate swap settlement	5,210	(8,695)	–	–	–	–
Realised foreign exchange loss	(2,571)	(4,505)	(3,405)	(10)	(3)	(16)
Unrealised foreign exchange loss	(495)	(1,295)	(61)	(18)	(6)	–
	(114,110)	(120,493)	(100,424)	(13,134)	(16,323)	(17,518)
Net finance (expense) income	(106,576)	(112,755)	(78,439)	(12,283)	5,788	2,713



# NOTES TO THE FINANCIAL STATEMENTS

FOR THE FINANCIAL YEAR ENDED 30 APRIL 2021

## 27. TAX EXPENSE (CREDIT) – NET

	Note	Group		
		Year ended	Year ended	Year ended
		30 April	30 April	30 April
		2021	2020	2019
		US\$'000	US\$'000	US\$'000
<b>Current tax expense</b>				
– Current year		33,059	55,424	11,721
<b>Deferred tax credit</b>				
– Origination and reversal of temporary differences	9	(5,786)	(26,248)	(25,245)
		<u>27,273</u>	<u>29,176</u>	<u>(13,524)</u>
<b>Reconciliation of effective tax rate</b>				
Profit (loss) before taxation		103,743	(64,654)	700
Taxation on profit at applicable tax rates		17,829	(25,313)	(8,878)
Dividend subjected to final tax		7,658	47,246	–
Non-deductible expenses		299	2,951	2,225
Non-taxable income		(8)	(2,013)	(2,733)
Change in unrecognised deferred tax asset		(3,346)	4,433	(4,325)
Effect of CREATE law		4,611	–	–
Others		230	1,872	187
		<u>27,273</u>	<u>29,176</u>	<u>(13,524)</u>
<b>Company</b>				
		Year ended	Year ended	Year ended
		30 April	30 April	30 April
		2021	2020	2019
		US\$'000	US\$'000	US\$'000
<b>Current tax expense</b>				
– Current year		51	21	7
<b>Deferred tax credit</b>				
– Origination and reversal of temporary differences		(44)	(6)	(5)
		<u>7</u>	<u>15</u>	<u>2</u>
<b>Group</b>				
		Year ended	Year ended	Year ended
		30 April	30 April	30 April
		2021	2020	2019
		US\$'000	US\$'000	US\$'000
<b>Applicable tax rates</b>				
– Philippines (non-PEZA)		25%	30%	30%
– Philippines (PEZA)*		5%	5%	5%
– India		31%	31%	31%
– Singapore		17%	17%	17%
– United States of America		25%	25%	25%
– Mexico		30%	30%	30%

\* based on gross profit for the year

# NOTES TO THE FINANCIAL STATEMENTS

FOR THE FINANCIAL YEAR ENDED 30 APRIL 2021

## 27. TAX EXPENSE (CREDIT) – NET (CONT'D)

DMPI's production operations in Cagayan de Oro City, Philippines are undertaken in the Philippine Packing Agricultural Export Processing Zone. This zone was established in accordance with the regulations of the Philippine Economic Zone Authority ("PEZA"). DMPI enjoys several fiscal and non-fiscal incentives including a 5% (2020 and 2019: 5%) tax on gross profit in lieu of the statutory 25% (2020 and 2019: 30%) on profit before tax, duty free importation of capital equipment, raw materials and supplies used in pursuit of its Ecozone-registered activities, among other incentives. The incentives may be availed of for as long as DMPI complies with the PEZA's requirements which include exporting 70% of its production and these incentives are not rationalised by law. This current tax incentive expired in fiscal year 2018 and was extended for an additional three years ending fiscal year 2021.

DMPI received PEZA approval for a second zone, the Bukidnon Agro-Resources Export Zone, for agri-development projects. This current tax incentive expired in fiscal year 2018 and was extended for an additional three years ending fiscal year 2021.

On 7 May 2021, PEZA issued LOA No. 21-EOD-LS/F/EE-1006 that provides for extension of the DMPI's Ecozone Export Enterprise status until the Implementing Rules and Regulation of CREATE is issued. The status of DMPI as a PEZA registered export enterprise is expected to be retained being part of the Investment Priority Plan and for meeting the conditions set forth by PEZA to allow a company to continue availing of the incentives despite exceeding local sales.

With respect to DMPI, on 22 December 2017, the United States enacted the Tax Cuts and Jobs Act (the "Act"). The Act lowered the U.S. federal statutory income tax rate from 35% to 21% effective 1 January 2018.

### Corporate Recovery and Tax Incentive for Enterprise ("CREATE") Act

On 26 March 2021, President Rodrigo Duterte signed into law the CREATE Act to attract more investments and maintain fiscal prudence and stability in the Philippines. Republic Act (RA) 11534 or the CREATE Act introduces reforms to the corporate income tax and incentives systems. It takes effect 15 days after its complete publication in the Official Gazette or in a newspaper of general circulation or 11 April 2021.

The following are the key changes to the Philippine tax law pursuant to the CREATE Act which have an impact on DMPI:

- Effective 1 July 2020, Regular Corporate Income Tax ("RCIT") rate is decreased from 30% to 20% for corporations with total assets (excluding the value of land on which the particular business entity's office, plant and equipment are situated during the taxable year) of Php100 million (US\$2.1 million) or below and taxable income of Php5 million (US\$1.0 million) and below. All other corporations not meeting the criteria are subject to lower RCIT rate of 25% from 30%;
- Effective 1 July 2020 and for a period of 3 years, Minimum Corporate Income Tax ("MCIT") rate is lowered from 2% to 1% of gross income; and
- Improperly accumulated earnings tax of 10% is repealed.

Applying the provisions of the CREATE Act, DMPI have been subjected to lower RCIT rate of 25% effective 1 July 2020.

- Based on the provisions of Revenue Regulations ("RR") No. 5-2021 dated 8 April 2021 issued by the BIR, the prorated CIT rate of DMPI for fiscal year 2021 is 25.83%. This resulted in lower provision for current income tax for the fiscal year ended 30 April 2021 amounting to US\$11.0 million; and
- This resulted to a lower in provision for deferred tax for the year then ended 30 April 2021 by US\$0.1 million.

# NOTES TO THE FINANCIAL STATEMENTS

FOR THE FINANCIAL YEAR ENDED 30 APRIL 2021

## 27. TAX EXPENSE (CREDIT) – NET (CONT'D)

### Company

There is no tax expense for the Company as the income of the Company is exempt from all income taxes in the British Virgin Islands except for ROHQ in the Philippines which has a preferential tax rate of 10%.

### Sources of estimation uncertainty

The Group has exposure to income taxes in several foreign jurisdictions. Significant judgement is involved in determining the group-wide provision for income taxes. There are certain transactions and computations for which the ultimate tax determination is uncertain during the ordinary course of business. The Group recognises liabilities for expected tax issues based on estimates of whether additional taxes will be due. Where the final tax outcome of these matters is different from the amounts that were initially recognised, such differences will impact the income tax and deferred tax provisions in the period in which such determination is made.

## 28. EARNINGS (LOSS) PER SHARE

### Basic earnings (loss) per share

Basic earnings (loss) per share is calculated by dividing the net profit (loss) attributable to shareholders by the weighted average number of ordinary shares in issue during the year.

Cumulative undeclared preference dividends amounted to US\$1.3 million as of 30 April 2021 and 2020.

	Group		
	Year ended 30 April 2021 US\$'000	Year ended 30 April 2020 US\$'000	Year ended 30 April 2019 US\$'000
Profit (Loss) attributable to owners of the Company	63,256	(81,394)	20,319
Cumulative preference share dividends for the year	(19,750)	(19,750)	(19,750)
	<u>43,506</u>	<u>(101,144)</u>	<u>569</u>
Weighted average number of ordinary shares ('000):			
Outstanding ordinary shares at 1 May	1,943,960	1,943,960	1,943,960
Effect of share awards granted	–	–	–
Weighted average number of ordinary shares during the year	<u>1,943,960</u>	<u>1,943,960</u>	<u>1,943,960</u>
Basic earnings (loss) per share (in US cents)	<u>2.24</u>	<u>(5.20)</u>	<u>0.03</u>

# NOTES TO THE FINANCIAL STATEMENTS

FOR THE FINANCIAL YEAR ENDED 30 APRIL 2021

## 28. EARNINGS (LOSS) PER SHARE (CONT'D)

### Diluted earnings (loss) per share

For the purpose of calculation of the diluted earnings per ordinary share, the weighted average number of ordinary shares in issue is adjusted to take into account the dilutive effect arising from Del Monte Pacific RSP, with the potential ordinary shares weighted for the period outstanding.

	Group		
	Year ended 30 April 2021 US\$'000	Year ended 30 April 2020 US\$'000	Year ended 30 April 2019 US\$'000
Profit (Loss) profit attributable to owners of the Company	63,256	(81,394)	20,319
Cumulative preference share dividends for the year	(19,750)	(19,750)	(19,750)
	<u>43,506</u>	<u>(101,144)</u>	<u>569</u>
Diluted weighted average number of shares ('000):			
Weighted average number of ordinary shares at end of year (basic)	1,943,960	1,943,960	1,943,960
Potential ordinary shares issuable under share awards	–	–	–
Weighted average number of ordinary shares issued (diluted)	<u>1,943,960</u>	<u>1,943,960</u>	<u>1,943,960</u>
Diluted earnings (loss) earnings per share (in US cents)	2.24	(5.20)	0.03

## 29. OPERATING SEGMENTS

The Group has two operating segments: geographical and product. In identifying these operating segments, management generally considers geographical as its primary operating segment.

### Geographical segments

#### *Americas*

Reported under the Americas segment are sales and profit on sales in North and South America, and Canada. Majority of this segment's sales are principally sold under the Del Monte brand but also under the Contadina, S&W, College Inn and other brands. This segment also includes sales of private label food products. Sales across various channels include retail markets, as well as to the United States military, certain export markets, the food service industry and other food processors.

#### *Asia Pacific*

Reported under Asia Pacific are sales and profit on sales in the Philippines, comprising primarily of Del Monte branded packaged products, including Del Monte traded goods; Today's; S&W products in Asia both fresh and packaged; and Del Monte packaged products from the Philippines into Indian subcontinent as well as unbranded fresh and packaged goods.

#### *Europe*

Included in Europe segment are sales of unbranded products in Europe.

# NOTES TO THE FINANCIAL STATEMENTS

FOR THE FINANCIAL YEAR ENDED 30 APRIL 2021

## 29. OPERATING SEGMENTS (CONT'D)

### Product segments

#### *Packaged fruit and vegetable*

The packaged fruit and vegetable segment includes sales and profit of processed fruit and vegetable products under the Del Monte and S&W brands, as well as buyer's labels, that are packaged in different formats such as can, plastic cup, pouch and aseptic bag. Key products under this segment are canned beans, peaches and corn sold in the United States and canned pineapple and tropical mixed fruit in Asia Pacific.

#### *Beverage*

Beverage includes sales and profit of 100% pineapple juice in can, juice drinks in various flavours in can, tetra and PET packaging, and pineapple juice concentrate.

#### *Culinary*

Culinary includes sales and profit of packaged tomato-based products such as ketchup, tomato sauce, pasta sauce, recipe sauce, pizza sauce, pasta, broth and condiments under four brands namely Del Monte, S&W, College Inn and Contadina.

#### *Fresh fruit and others*

Fresh fruit and others include sales and profit of S&W branded fresh pineapples in Asia Pacific and buyer's label or non-branded fresh pineapples in Asia, and sales and profit of cattle in the Philippines. The cattle operation helps in the disposal of pineapple pulp, a residue of pineapple processing which is fed to the animals. This would also include non-branded sales to South America.

The Group allocated certain overhead and corporate costs to the various product segments based on sales for each segment relative to the entire Group.

### Segment assets

Segment assets consist primarily of property, plant and equipment, intangible assets, trade and other receivables, biological assets, inventories and investments in joint ventures.

# NOTES TO THE FINANCIAL STATEMENTS

FOR THE FINANCIAL YEAR ENDED 30 APRIL 2021

## 29. OPERATING SEGMENTS (CONT'D)

Information about reportable segments

	Americas			Asia Pacific			Europe			Total		
	Year ended 30 April 2021 US\$'000	Year ended 30 April 2020 US\$'000	Year ended 30 April 2019 US\$'000	Year ended 30 April 2021 US\$'000	Year ended 30 April 2020 US\$'000	Year ended 30 April 2019 US\$'000	Year ended 30 April 2021 US\$'000	Year ended 30 April 2020 US\$'000	Year ended 30 April 2019 US\$'000	Year ended 30 April 2021 US\$'000	Year ended 30 April 2020 US\$'000	Year ended 30 April 2019 US\$'000
<b>Revenue</b>												
Packaged/ processed fruit and vegetable	1,190,191	1,259,911	1,150,516	137,384	116,846	101,861	27,885	23,513	22,501	1,355,460	1,400,270	1,274,878
Beverage	18,498	14,393	14,507	150,026	135,009	122,691	10,326	10,485	9,413	178,850	159,887	146,611
Culinary	286,000	262,915	245,695	155,651	129,859	121,299	373	76	-	442,024	392,850	366,994
Fresh fruit and others	2,262	1,824	4,277	184,113	173,512	162,082	-	-	-	186,375	175,336	166,359
<b>Total</b>	<b>1,496,951</b>	<b>1,539,043</b>	<b>1,414,995</b>	<b>627,174</b>	<b>555,226</b>	<b>507,933</b>	<b>38,584</b>	<b>34,074</b>	<b>31,914</b>	<b>2,162,709</b>	<b>2,128,343</b>	<b>1,954,842</b>
<b>Gross profit</b>												
Packaged/ processed fruit and vegetable	288,651	233,073	191,191	42,180	30,238	27,939	8,086	1,471	3,515	338,917	264,782	222,645
Beverage	1,760	2,118	559	46,875	38,734	27,493	1,842	(550)	(4,292)	50,477	40,302	23,760
Culinary	52,689	42,783	49,094	63,441	47,705	44,311	172	26	-	116,302	90,514	93,405
Fresh fruit and others	(2,244)	(1,314)	1,119	52,511	57,873	54,056	-	-	-	50,267	56,559	55,175
<b>Total</b>	<b>340,856</b>	<b>276,660</b>	<b>241,963</b>	<b>205,007</b>	<b>174,550</b>	<b>153,799</b>	<b>10,100</b>	<b>947</b>	<b>(777)</b>	<b>555,963</b>	<b>452,157</b>	<b>394,985</b>
<b>Share in net loss of joint ventures</b>												
Packaged/ processed fruit and vegetable	-	-	(176)	(737)	(1,451)	(610)	-	-	(111)	(737)	(1,451)	(897)
Beverage	-	-	-	(44)	(136)	(8)	-	-	-	(44)	(136)	(8)
Culinary	-	-	-	(622)	(1,365)	(72)	-	-	-	(622)	(1,365)	(72)
Fresh fruit and others	-	-	-	(128)	(133)	(6)	-	-	-	(128)	(133)	(6)
<b>Total</b>	<b>-</b>	<b>-</b>	<b>(176)</b>	<b>(1,531)</b>	<b>(3,085)</b>	<b>(696)</b>	<b>-</b>	<b>-</b>	<b>(111)</b>	<b>(1,531)</b>	<b>(3,085)</b>	<b>(983)</b>

# NOTES TO THE FINANCIAL STATEMENTS

FOR THE FINANCIAL YEAR ENDED 30 APRIL 2021

## 29. OPERATING SEGMENTS (CONT'D)

### Information about reportable segments (cont'd)

	Americas			Asia Pacific			Europe			Total		
	Year ended 30 April 2021 US\$'000	Year ended 30 April 2020 US\$'000	Year ended 30 April 2019 US\$'000	Year ended 30 April 2021 US\$'000	Year ended 30 April 2020 US\$'000	Year ended 30 April 2019 US\$'000	Year ended 30 April 2021 US\$'000	Year ended 30 April 2020 US\$'000	Year ended 30 April 2019 US\$'000	Year ended 30 April 2021 US\$'000	Year ended 30 April 2020 US\$'000	Year ended 30 April 2019 US\$'000
<b>Profit (loss) before taxation</b>												
Packaged/ processed fruit and vegetable	26,713	(40,430)	(49,323)	25,531	14,316	11,107	5,084	(510)	577	57,328	(26,624)	(37,639)
Beverage	(1,556)	(2,256)	(4,247)	24,139	17,174	1,725	913	(1,557)	(5,513)	23,496	13,361	(8,035)
Culinary	(12,164)	(14,188)	(5,987)	41,283	25,739	20,706	130	(1)	-	29,249	11,550	14,719
Fresh fruit and others	(5,653)	(77,617)	(204)	(677)	14,676	31,859	-	-	-	(6,330)	(62,941)	31,655
<b>Total</b>	<b>7,340</b>	<b>(134,491)</b>	<b>(59,761)</b>	<b>90,276</b>	<b>71,905</b>	<b>65,397</b>	<b>6,127</b>	<b>(2,068)</b>	<b>(4,936)</b>	<b>103,743</b>	<b>(64,654)</b>	<b>700</b>
<b>Other Material</b>												
<b>Non- Cash Items</b>												
Depreciation and amortisation	69,055	74,978	51,738	118,265	104,738	86,968	-	-	-	187,320	179,716	138,706
<b>Capital</b>												
<b>expenditure</b>	<b>25,112</b>	<b>19,495</b>	<b>21,092</b>	<b>138,862</b>	<b>112,958</b>	<b>102,387</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>163,974</b>	<b>132,453</b>	<b>123,479</b>
<b>Segment assets</b>	<b>1,736,089</b>	<b>1,798,832</b>	<b>1,843,771</b>	<b>659,563</b>	<b>738,672</b>	<b>533,690</b>	<b>22,251</b>	<b>16,849</b>	<b>21,233</b>	<b>2,417,903</b>	<b>2,554,353</b>	<b>2,398,694</b>
<b>Segment liabilities</b>	<b>937,601</b>	<b>1,200,459</b>	<b>1,104,990</b>	<b>832,721</b>	<b>782,481</b>	<b>649,852</b>	<b>5,085</b>	<b>5,516</b>	<b>42,711</b>	<b>1,775,407</b>	<b>1,988,456</b>	<b>1,797,553</b>

### Major customer

Revenues from a major customer of the Americas segment for fiscal year 2021 amounted to approximately US\$475.4 million or 22% (2020: US\$557.4 million or 26%, 2019: US\$394.4 million or 20) of the Group's total revenue. The customer accounted for approximately 14% of trade and other receivable 30 April 2021 (2020: 17%, 2019: 12%).

# NOTES TO THE FINANCIAL STATEMENTS

FOR THE FINANCIAL YEAR ENDED 30 APRIL 2021

## 30. SEASONALITY OF OPERATIONS

The Group's business is subject to seasonal fluctuations as a result of increased demand during the end of year festive season. Products are sold heavily during the Thanksgiving and Christmas seasons. As such, the Group's sales are usually highest during the five months from August to December.

The Group operates 11 production facilities (2020 and 2019: 11 and 15 production facilities, respectively) in the U.S., Mexico, and Philippines. Fruit plants are located in California and Washington in the United States and Philippines. Most of its vegetable plants are located in the U.S. Midwest and its tomato plant are located in California.

The US Consumer Food Business has a seasonal production cycle that generally runs between the months of June and October. This seasonal production primarily relates to the majority of processed fruit, vegetable and tomato products, while some of its processed fruit and tomato products and its *College Inn* broth products are produced throughout the year. Additionally, the Consumer Food Business has contracts to co-pack certain processed fruit and vegetable products for other companies.

## 31. SHARE OPTION AND INCENTIVE PLANS

The Company adopted the Del Monte Pacific Executive Share Option Plan 2016 ("ESOP 2016"), which was approved by the shareholders at the general meeting held on 30 August 2016. The purpose of the ESOP 2016 is to provide an opportunity for Group executives and directors to participate in the equity of the Company in order to motivate them to excel in their performance. The ESOP 2016 shall be valid for a period of ten years; however, it has yet to be implemented, and no options had been granted to-date.

The ESOP 2016 is administered by the Remuneration Share Option Committee (RSOC).

### ESOP 2016

On 30 April 2013, the Company approved the grant of 150,000 stock options, representing a 20% adjustment to the number of unexercised stock options previously granted. The exercise period therefore follows that of the options granted on 7 March 2008.

As of 30 April 2021 and 2020, there is no outstanding ESOP options due to the lapse of its exercise period.

### *Del Monte Pacific RSP*

Date of grant of share awards	Vesting period	Market price on date of grant S\$	Share awards granted	Share awards outstanding
22 August 2013	Up to 60%: 22 August 2013 – 21 August 2016 40%: 22 August 2016 – 21 August 2017	0.840	688,000	–
1 July 2015	Up to 60%: 22 August 2016 – 21 August 2017 40%: 22 August 2017 – 21 August 2018	0.385	57,918	–
			<u>745,918</u>	<u>–</u>

Since the commencement of the employee share option plans until the end of the financial year, no options have been granted at a discount.



# NOTES TO THE FINANCIAL STATEMENTS

FOR THE FINANCIAL YEAR ENDED 30 APRIL 2021

## 31. SHARE OPTION AND INCENTIVE PLANS (CONT'D)

### ESOP 2016 (cont'd)

#### *Del Monte Pacific RSP (cont'd)*

The fair value of services received in return for share options granted are measured by reference to the fair value of share options granted. The estimate of the fair value of the services received is measured based on the Black-Scholes model. The expected life used in the model has been adjusted, based on management's best estimate, for the effects of non-transferability, exercise restrictions and behavioural considerations.

On 20 September 2017, the Company released all of its outstanding share awards to its Directors. There were no additional share options exercised during the fiscal year ended 30 April 2021 and 2020.

#### *Fair value of share options/awards and assumptions*

Date of grant of options/awards	7 March 2008	30 April 2013	1 July 2015	12 May 2009	29 April 2011	30 April 2013	22 August 2013	1 July 2015
	← ESOP →			← Del Monte Pacific RSP →				
Fair value at measurement date	US\$0.12	US\$0.18	US\$0.29	US\$0.37	US\$0.40	US\$0.18	US\$0.65	US\$0.29
Share price (Singapore Dollars) at grant date	0.615	0.810	0.385	0.540	0.485	0.810	0.840	0.385
Exercise price (Singapore Dollars)	0.627	0.627	0.578	–	–	–	–	–
Expected volatility	5.00%	2.00%	2.00%	–	–	–	–	–
Time to maturity	2 years	2 years	2 years	–	–	–	–	–
Risk-free interest rate	3.31%	1.51%	2.51%	–	–	–	–	–

The expected volatility is based on the historic volatility (calculated based on the weighted average expected life of the share options), adjusted for any expected changes to future volatility due to publicly available information.

There are no market conditions associated with the share option grants. Service conditions and non-market performance conditions are not taken into account in the measurement of the fair value of the services to be received at the grant date.

#### *Del Monte Foods Holding Equity Compensation Plan*

During the second quarter of fiscal year 2016, DMFHI established a new plan, the 2015 Executive Long-Term Incentive Plan ("LTIP"), which intends to provide key executives with the opportunity to receive grants of stock options, cash-based awards and other stock-based awards. 9,000,000 shares of common stock of DMFHI were reserved for grant under the plan. In fiscal year 2016, the Company granted nonqualified stock options and cash incentive awards under the plan.

In September 2016, the authorised shares reserved for grant under the plan was increased from 9,000,000 to 15,000,000. As of 30 April 2021 and 2020, 14,776,500 and 14,716,500 share were available for future grant, respectively.

# NOTES TO THE FINANCIAL STATEMENTS

FOR THE FINANCIAL YEAR ENDED 30 APRIL 2021

## 31. SHARE OPTION AND INCENTIVE PLANS (CONT'D)

### *Del Monte Foods Holding Equity Compensation Plan (cont'd)*

The fair value for stock options granted was estimated at the date of grant using a Black-Scholes option pricing model. This model estimates the fair value of the options based on a number of assumptions, such as expected option life, interest rates, the current fair market value and expected volatility of common stock and expected dividends. The expected term of options granted was based on the "simplified" method. Expected stock price volatility was determined based on the historical volatilities of comparable companies over a historical period that matches the expected based on the "simplified" method. Expected stock price volatility was determined based on the historical volatilities of comparable companies over a historical period that matches the expected life of the options. The risk-free interest rate was based on the expected U.S. Treasury rate over the expected life. The dividend yield was based on the expectation that no dividends will be paid. The following table presents the weighted-average assumptions for performance-based stock options granted for the periods indicated:

	<b>3 November 2015</b>
Expected life (in years)	5.5
Expected volatility	38.49%
Risk-free interest rate	1.64%

Stock option activity and related information during the periods indicated was as follows:

	<b>2021</b>		<b>2020</b>	
	<b>Number of options</b>	<b>Weighted average exercise price</b>	<b>Number of options</b>	<b>Weighted average exercise price</b>
Outstanding at beginning of year	283,500	5	627,956	5
Cancelled	(60,000)	5	(79,500)	5
Forfeited	–	–	(264,956)	5
Outstanding at end of year	223,500	5	283,500	5
Exercisable at end of year	223,500	–	283,500	–

There was no expense recognised in the consolidated income statement for equity-settled share based compensation for fiscal year 2021 and 2020. The expense recognised in profit or loss for equity-settled share-based payments amounting to US\$0.3 million in fiscal year 2019 were included in personnel cost.

### **Cash incentives**

On 16 December 2019, DMFHI granted a total cash incentive of US\$2.6 million to key executives under cash incentive award agreements. The grants require performance criteria to be achieved. The awards will vest in two equal annual parts over a period of approximately two years when the employee remains employed on each vesting date.

There is no accrued net obligation at 30 April 2021 and 2020. Total expense recognised under "Wages, salaries and other benefits" in the consolidated income statement of the Group amounted to US\$3.5 million, US\$1.6 million and US\$3.1 million in fiscal years 2021, 2020 and 2019, respectively.

# NOTES TO THE FINANCIAL STATEMENTS

FOR THE FINANCIAL YEAR ENDED 30 APRIL 2021

## 32. FINANCIAL RISK MANAGEMENT

The Group has exposure to the following risks from financial instruments:

- credit risk
- interest rate risk
- liquidity risk
- foreign exchange risk
- commodity price risk

### ***Risk management framework***

The Board of the Group has overall responsibility for the establishment and oversight of the Group's risk management framework. The Audit and Risk Committee ("ARC") is responsible for monitoring the Group's risk management policies developed by management.

The Group's risk management policies are established to identify and analyse the risks faced by the Group, to set appropriate risk limits and controls, and to monitor risks and adherence to limits.

Risk management policies and systems are reviewed regularly to reflect changes in market conditions and the Group's activities. The Group, through its training and management standards and procedures, aims to develop a disciplined and constructive control environment in which all employees understand their roles and obligations.

The ARC oversees how management monitors compliance with the Group's risk management policies and procedures, and reviews the adequacy of the risk management framework in relation to the risks faced by the Group. The ARC is assisted in its oversight role by Internal Audit. Internal Audit undertakes both regular and ad hoc reviews of risk management controls and procedures, the results of which are reported to the ARC.

### ***Financial risk management objectives and policies***

Risk management is integral to the whole business of the Group. The Group has a system of controls in place to create an acceptable balance between the cost of risks occurring and the cost of managing the risks. The BOD of the Group continually monitors the Group's risk management process to ensure that an appropriate balance between risk and control is achieved.

### ***Credit risk***

Credit risk is the risk of financial loss to the Group if a customer or counterparty to a financial instrument fails to meet its contractual obligations, and arises principally from the Group's receivables from customers. The carrying amounts of financial assets in the statements of financial position represent the Group and the Company's maximum exposures to credit risk, before taking into account any collateral held. The Group and Company do not hold any collateral in respect of their financial assets.

The Group's exposure to credit risk is influenced mainly by the individual characteristics of each customer. However, management also considers the demographics of the Group's customer base, including the default risk of the industry and countries in which customers are located, as these factors may have an influence on credit risk.

# NOTES TO THE FINANCIAL STATEMENTS

FOR THE FINANCIAL YEAR ENDED 30 APRIL 2021

## 32. FINANCIAL RISK MANAGEMENT (CONT'D)

### *Financial risk management objectives and policies (cont'd)*

#### *Credit risk (cont'd)*

The ARC has approved a credit policy under which each new customer is analysed individually for creditworthiness before the Group's standard payment and delivery terms and conditions are offered. The Group's review includes credit ratings, where available, and in some cases bank references. Purchase limits are established for each customer, which represents the maximum open amount. Customers failing to meet the Group's benchmark credit worthiness may transact with the Group only on a prepayment or Letters of Credit basis.

#### *Exposure to credit risk*

At the reporting date, the maximum exposure to credit risk for financial assets, excluding cash on hand, by geographic region was:

	<b>Group</b>	
	<b>30 April 2021</b>	<b>30 April 2020</b>
	<b>US\$'000</b>	<b>US\$'000</b>
Americas	108,088	133,501
Europe	15,643	7,375
Asia Pacific	100,678	224,895
	<u>224,409</u>	<u>365,771</u>

At 30 April 2021, the Group's most significant customer accounted for 14% of the trade and other receivables carrying amount (2020: 17%).

#### *Impairment losses*

The ageing of financial assets excluding cash on hand that were not impaired at the reporting date was:

	<b>30 April 2021</b>	<b>30 April 2020</b>
	<b>US\$'000</b>	<b>US\$'000</b>
<b>Group</b>		
Not past due	137,903	307,255
Past due 0 – 60 days	67,834	35,517
Past due 61 – 90 days	4,829	3,486
Past due 91 – 120 days	2,723	2,340
More than 120 days	11,120	17,173
	<u>224,409</u>	<u>365,771</u>

As at 30 April 2021 and 2020, the Company's financial assets are all not past due.

# NOTES TO THE FINANCIAL STATEMENTS

FOR THE FINANCIAL YEAR ENDED 30 APRIL 2021

## 32. FINANCIAL RISK MANAGEMENT (CONT'D)

### Financial risk management objectives and policies (cont'd)

#### Credit risk (cont'd)

The table below shows the credit quality of the Group's financial assets based on their historical experience with the corresponding third parties:

	2021				Total US\$'000
	General approach			Simplified Approach US\$'000	
	Stage 1 US\$'000	Stage 2 US\$'000	Stage 3 US\$'000		
Cash in banks and cash equivalents	29,367	–	–	–	29,367
Trade and other receivables*	3,156	–	–	194,273	197,429
Short-term placements	1,327	–	–	–	1,327
Note receivables	–	1,000	–	–	1,000
Refundable deposits**	2,066	–	–	–	2,066
	35,916	1,000	–	194,273	231,189
ECL Allowance	–	–	–	(9,224)	(9,224)
	35,916	1,000	–	185,049	221,965

\* includes noncurrent portion of receivables from sale and leaseback and lease receivables

\*\* included under advance rentals and deposits

	2020				Total US\$'000
	General approach			Simplified Approach US\$'000	
	Stage 1 US\$'000	Stage 2 US\$'000	Stage 3 US\$'000		
Cash in banks and cash equivalents	33,404	–	–	–	33,404
Trade and other receivables*	–	–	–	330,122	330,122
Note receivables	–	1,141	–	–	1,141
Refundable deposits**	8,104	–	–	–	8,104
	41,508	1,141	–	330,122	372,771
ECL Allowance	–	–	–	(9,519)	(9,519)
	41,508	1,141	–	320,603	363,252

\* includes noncurrent portion of receivables from sale and leaseback and lease receivables

\*\* included under advance rentals and deposits

As at 30 April 2021 and 2020, the Company's financial assets were all classified under Stage 1.

	2021				Total US\$'000
	General Approach			Simplified Approach US\$'000	
	Stage 1 US\$'000	Stage 2 US\$'000	Stage 3 US\$'000		
Cash in banks and cash equivalents	2,104	–	–	–	2,104
Trade and other receivables	82,282	–	–	–	82,282
Short-term placements	889	–	–	–	889
	85,275	–	–	–	85,275

	2020				Total US\$'000
	General Approach			Simplified Approach US\$'000	
	Stage 1 US\$'000	Stage 2 US\$'000	Stage 3 US\$'000		
Cash in banks and cash equivalents	766	–	–	–	766
Trade and other receivables	92,669	–	–	–	92,669
	93,435	–	–	–	93,435

# NOTES TO THE FINANCIAL STATEMENTS

FOR THE FINANCIAL YEAR ENDED 30 APRIL 2021

## 32. FINANCIAL RISK MANAGEMENT (CONT'D)

### *Financial risk management objectives and policies (cont'd)*

#### *Credit risk (cont'd)*

Stage 1 financial assets pertain to those cash that are deposited in reputable banks. Stage 2 includes receivables that are collected on their due dates even without an effort from the Group to follow them up.

The Group sells its products through major distributors and buyers in various geographical regions. Management has a credit risk policy which includes, among others, the requirement of certain securities to ensure prompt observance and performance of the obligations of its distributors and other buyers from time to time. The Group monitors its outstanding trade receivables on an on-going basis. In addition, the Group also engages in sale of its trade receivables without recourse to certain financial institutions.

Set out below is the information about the credit risk exposure on the Group's trade receivables using simplified approach (provision matrix):

	2021					Total US'000s
	Days past due					
	Current US'000s	<30 days US'000s	30-60 days US'000s	61-120 days US'000s	Over 120 days US'000s	
Trade receivables	83,812	64,945	4,206	2,059	10,348	165,370
Expected credit loss rate	0.00%	0.00%	0.00%	0.00%	46.40%	-
Expected credit loss	-	-	-	-	4,801	4,801

	2020					Total US'000s
	Days past due					
	Current US'000s	<30 days US'000s	30-60 days US'000s	61-120 days US'000s	Over 120 days US'000s	
Trade receivables	126,137	31,097	2,994	1,764	13,802	175,794
Expected credit loss rate	0.00%	0.00%	0.00%	0.00%	32.05%	-
Expected credit loss	-	-	-	-	4,423	4,423

The Group assessed that all balances under Stage 1 and Stage 2 have not experienced significant increase in credit risk as of 30 April 2021 and 2020.

The Group applies the simplified approach in measuring expected credit losses which uses a lifetime expected loss allowance for all trade receivables. The Group uses a provision matrix to measure ECLs. Loss rates are based on actual credit loss experience over a period of three years. The Group has assessed that adjusting the loss rates for forward-looking information does not have a material effect considering the significantly low historical loss rates and the absence of economic factors that are highly correlated with the Group's credit loss experience on receivables.

For other financial assets such nontrade receivables and other receivables, ECLs are recognised in two stages. For credit exposures for which there has not been a significant increase in credit risk since initial recognition, ECLs are provided for credit losses that result from default events that are possible within the next 12-months (a 12-month ECL). For those credit exposures for which there has been a significant increase in credit risk since initial recognition, a loss allowance is required for credit losses expected over the remaining life of the exposure, irrespective of the timing of the default (a lifetime ECL).

# NOTES TO THE FINANCIAL STATEMENTS

FOR THE FINANCIAL YEAR ENDED 30 APRIL 2021

## 32. FINANCIAL RISK MANAGEMENT (CONT'D)

### *Financial risk management objectives and policies (cont'd)*

#### *Credit risk (cont'd)*

##### *Cash in banks and cash equivalents*

Cash in banks and cash equivalents are held with banks and financial institutions which are regulated.

The percentages of cash in banks and cash equivalents held in the following regions are:

	30 April 2021 %	30 April 2020 %
<b>Group</b>		
United States of America	15	22
Philippines	67	67
Hong Kong	19	11
Singapore	<1	<1
<b>Company</b>		
Philippines	98	86
Hong Kong	2	8
Singapore	1	6

Apart from the information stated above, the Group and Company have no significant concentration of credit risk with any single counterparty or group counterparties.

#### *Derivatives*

The derivatives are entered into with banks and financial institutions which are regulated.

#### **Interest rate risk**

Interest rate risk is the risk that the fair value or future cash flows of a financial instrument will fluctuate because of changes in the market interest rates. The Group's exposure to the risk of changes in market interest rates relates primarily to the Group's long-term and short-term debt obligations with floating interest rates.

The Group's cash balances are placed with reputable global banks and financial institutions. The Group manages its interest rate risks by placing the cash balances with varying maturities and interest rate terms. This includes investing the Group's temporary excess liquidity in short-term low-risk securities from time to time. The Group also enters into interest rate swaps to manage the volatility. The Group obtains financing through bank borrowings and leasing arrangements. Funding is obtained from bank loan facilities for both short-term and long-term requirement. The Group's policy is to obtain the most favourable interest rate available without increasing its foreign currency exposure.

# NOTES TO THE FINANCIAL STATEMENTS

FOR THE FINANCIAL YEAR ENDED 30 APRIL 2021

## 32. FINANCIAL RISK MANAGEMENT (CONT'D)

### *Financial risk management objectives and policies (cont'd)*

#### *Interest rate risk (cont'd)*

##### *Interest rate profile of interest-bearing financial instruments*

The interest rate profile of the interest-bearing financial instruments as reported to management of the Group is as follows:

	← Group →		← Company →	
	30 April 2021 US\$'000	30 April 2020 US\$'000	30 April 2021 US\$'000	30 April 2020 US\$'000
<b>Fixed rate instruments</b>				
Loans and borrowings	238,639	188,443	74,974	128,971
<b>Variable rate instruments</b>				
Loans and borrowings	1,047,104	1,207,586	288,397	237,311
Interest rate swaps	–	5,915	–	–
	<u>1,047,104</u>	<u>1,213,501</u>	<u>288,397</u>	<u>237,311</u>
	<u>1,285,743</u>	<u>1,401,944</u>	<u>363,371</u>	<u>366,282</u>

##### *Cash flow sensitivity analysis for variable rate instruments*

At the reporting date, if interest rates had moved as illustrated in the table below, with all other variables held constant, profit/loss before tax in the next 12 months would have been affected as follows:

	Profit/loss before tax in the next 12 months	
	100 bp increase US\$'000	100 bp decrease US\$'000
<b>Group</b>		
<b>30 April 2021</b>		
Variable rate instruments	(2,785)	2,785
<b>30 April 2020</b>		
Variable rate instruments	(1,329)	1,329
Interest rate swaps	(4,294)	4,294
Cash flow sensitivity (net)	<u>(5,623)</u>	<u>5,623</u>

The assumed movement in basis points for the interest rate sensitivity analysis is based on the currently observable market environment, showing significantly higher volatility than in prior years.

As at 30 April 2021 and 2020, the Group designated each of its derivative contracts as a hedge of the variability of cash flows to be received or paid related to a recognised asset or liability ("cash flow hedge").



# NOTES TO THE FINANCIAL STATEMENTS

FOR THE FINANCIAL YEAR ENDED 30 APRIL 2021

## 32. FINANCIAL RISK MANAGEMENT (CONT'D)

### *Financial risk management objectives and policies (cont'd)*

#### *Liquidity risk*

Liquidity risk is the risk that the Group will encounter difficulty in meeting the obligations associated with its financial liabilities that are settled by delivering cash or another financial asset. The Group's approach to managing liquidity is to ensure, as far as possible, that it will always have sufficient liquidity to meet its liabilities when due, under both normal and stressed conditions, without incurring unacceptable losses or risking damage to the Group's reputation.

The Group maintains a balance between continuity of cash inflows and flexibility in the use of available and collateral free credit lines from local and international banks. Currently, the Group excluding DMFI is entitled to a total of US\$620.8 million (2020: US\$682.6 million) in credit lines, of which 30% (2020: 13%) remain available. The lines are mostly for short-term financing requirements since the long term facilities have been fully drawn. The Group constantly maintains good relations with its banks, such that additional facilities, whether for short or long-term requirements, may be made available.

The Group is able to increase the commitments under the ABL Facility, subject only to the consent of the new or existing lenders providing such increases, such that the aggregate principal amount of commitments does not exceed US\$450.0 million. The lenders under this facility are under no obligation to provide any such additional commitments, and any increase in commitments will be subject to customary conditions precedent. Notwithstanding any such increase in the facility size, the Group's ability to borrow under the facility will remain limited at all times by the borrowing base (to the extent the borrowing base is less than the commitments).

The following are the expected contractual undiscounted cash outflows of financial assets and liabilities, including interest payments and excluding the impact of netting agreements:

	Note	Carrying amount US\$'000	Contractual cash flows US\$'000	Less than 1 year US\$'000	1-5 years US\$'000	More than 5 years US\$'000
<b>Group</b>						
<b>30 April 2021</b>						
<b>Derivative financial assets</b>						
Foreign currency forward contracts	14	1,694	1,694	1,694	–	–
<b>Non-derivative financial assets</b>						
Cash in banks and cash equivalents	15	29,367	29,367	29,367	–	–
Trade and other receivables*	10,13	188,955	191,258	185,232	1,821	4,205
Short-term placements	14	1,327	1,327	1,327	–	–
Note receivables	10	1,000	1,087	–	1,087	–
Refundable deposits**	10	2,066	2,066	–	–	2,066
		<u>224,409</u>	<u>226,799</u>	<u>217,620</u>	<u>2,908</u>	<u>6,271</u>

\* includes noncurrent portion of receivables from sale and leaseback and lease receivables

\*\* included under advance rentals and deposits

# NOTES TO THE FINANCIAL STATEMENTS

FOR THE FINANCIAL YEAR ENDED 30 APRIL 2021

## 32. FINANCIAL RISK MANAGEMENT (CONT'D)

### Financial risk management objectives and policies (cont'd)

#### Liquidity risk (cont'd)

	Note	Carrying amount US\$'000	Contractual cash flows US\$'000	Less than 1 year US\$'000	1-5 years US\$'000	More than 5 years US\$'000
<b>Group</b>						
<b>30 April 2021</b>						
<b>Derivative financial liabilities</b>						
Foreign exchange contracts	19	80	80	80	–	–
<b>Non-derivative financial liabilities</b>						
Unsecured bank loans						
– Current	18	256,125	256,575	256,575	–	–
– Noncurrent	18	291,014	321,984	9,849	312,135	–
Secured bank loans						
– Current	18	76,328	81,208	81,208	–	–
– Noncurrent	18	662,276	954,647	66,357	888,290	–
Lease liabilities	23	128,803	165,045	41,980	87,882	35,183
Trade and other current liabilities*	22	252,085	252,085	252,085	–	–
		<u>1,666,631</u>	<u>2,031,544</u>	<u>708,054</u>	<u>1,288,307</u>	<u>35,183</u>
Net financial liabilities (assets)		<u>1,442,302</u>	<u>1,804,825</u>	<u>490,514</u>	<u>1,285,399</u>	<u>28,912</u>

\* excludes derivative liabilities, advances from customers, deferred revenue, withheld from employees (taxes and social security cost) and VAT payables

	Note	Carrying amount US\$'000	Contractual cash flows US\$'000	Less than 1 year US\$'000	1-5 years US\$'000	More than 5 years US\$'000
<b>Group</b>						
<b>30 April 2020</b>						
<b>Derivative financial assets</b>						
Commodity contracts	14	57	57	57	–	–
<b>Non-derivative financial assets</b>						
Cash in banks and cash equivalents						
	15	33,404	33,404	33,404	–	–
Trade and other receivables	13	317,755	317,755	317,755	–	–
Note receivables	10,13	3,989	4,194	2,924	1,270	–
Refundable deposits*	10	8,104	8,104	–	–	8,104
		<u>363,309</u>	<u>363,514</u>	<u>354,140</u>	<u>1,270</u>	<u>8,104</u>

\* included under advance rentals and deposits

# NOTES TO THE FINANCIAL STATEMENTS

FOR THE FINANCIAL YEAR ENDED 30 APRIL 2021

## 32. FINANCIAL RISK MANAGEMENT (CONT'D)

### *Financial risk management objectives and policies (cont'd)*

#### *Liquidity risk (cont'd)*

	Note	Carrying amount US\$'000	Contractual cash flows US\$'000	Less than 1 year US\$'000	1-5 years US\$'000	More than 5 years US\$'000
<b>Group</b>						
<b>30 April 2020</b>						
<b>Derivative financial liabilities</b>						
Interest rate swaps used for						
hedging, net-settled	19	5,915	6,374	6,374	–	–
Commodity contracts	19	2,909	10,762	8,122	2,640	–
Call option	19	2,565	2,565	2,565	–	–
		11,389	19,701	17,061	2,640	–
<b>Non-derivative financial liabilities</b>						
Unsecured bank loans						
– Current	18	473,152	476,600	476,600	–	–
– Noncurrent	18	75,000	86,432	2,538	83,894	–
Secured bank loans						
– Current	18	825,140	826,766	826,766	–	–
– Noncurrent	18	22,737	49,646	20,377	29,269	–
Lease liabilities	23	158,525	199,820	39,754	110,546	49,520
Trade and other current liabilities*	22	265,597	265,597	265,597	–	–
		1,820,151	1,904,861	1,631,632	223,709	49,520
Net financial liabilities (assets)		1,468,231	1,561,048	1,294,553	225,079	41,416

\* excludes derivative liabilities, advances from customers, deferred revenue, withheld from employees (taxes and social security cost) and VAT payables

# NOTES TO THE FINANCIAL STATEMENTS

FOR THE FINANCIAL YEAR ENDED 30 APRIL 2021

## 32. FINANCIAL RISK MANAGEMENT (CONT'D)

### *Financial risk management objectives and policies (cont'd)*

#### *Liquidity risk (cont'd)*

	Note	Carrying amount US\$'000	Contractual cash flows US\$'000	Less than 1 year US\$'000	1-5 years US\$'000	More than 5 years US\$'000
<b>Company</b>						
<b>30 April 2021</b>						
<b>Non-derivative financial assets</b>						
Cash in banks and cash equivalents	15	2,104	2,104	2,104	–	–
Trade and other receivables	13	82,282	82,282	82,282	–	–
		<u>84,386</u>	<u>84,386</u>	<u>84,386</u>	<u>–</u>	<u>–</u>
<b>Non-derivative financial liabilities</b>						
Unsecured bank loans						
– Short-term	18	62,310	62,487	62,487	–	–
– Long-term	18	127,390	139,874	4,118	135,756	–
Secured bank loans						
– Short-term	18	7,500	7,615	7,615	–	–
– Long-term	18	166,171	181,440	5,679	175,761	–
Trade and other current liabilities*	22	44,201	44,201	44,201	–	–
		<u>407,572</u>	<u>435,617</u>	<u>124,100</u>	<u>311,517</u>	<u>–</u>
Net financial liabilities (assets)		<u>323,186</u>	<u>351,231</u>	<u>39,714</u>	<u>311,517</u>	<u>–</u>
<b>30 April 2020</b>						
<b>Non-derivative financial assets</b>						
Cash in banks and cash equivalents	15	766	766	766	–	–
Trade and other receivables	13	92,669	92,669	92,669	–	–
		<u>93,435</u>	<u>93,435</u>	<u>93,435</u>	<u>–</u>	<u>–</u>
<b>Non-derivative financial liabilities</b>						
Unsecured bank loans						
– Short-term	18	216,311	219,379	219,379	–	–
– Long-term	18	75,000	86,432	2,538	83,894	–
Secured bank loans						
– Long-term	18	74,971	75,891	75,891	–	–
Trade and other current liabilities*	22	67,026	67,026	67,026	–	–
		<u>433,308</u>	<u>448,728</u>	<u>364,834</u>	<u>83,894</u>	<u>–</u>
Net financial liabilities (assets)		<u>339,873</u>	<u>355,293</u>	<u>271,399</u>	<u>83,894</u>	<u>–</u>

\* excludes withheld from employees (taxes and social security cost) and VAT payables

# NOTES TO THE FINANCIAL STATEMENTS

FOR THE FINANCIAL YEAR ENDED 30 APRIL 2021

## 32. FINANCIAL RISK MANAGEMENT (CONT'D)

### *Financial risk management objectives and policies (cont'd)*

#### *Liquidity risk (cont'd)*

The Group's bank loans contain loan covenants, a default of which would require the Group to repay the loans earlier than indicated in the above table. The covenants are constantly monitored on a regular basis by the treasury department and regularly reported to management to ensure compliance.

For derivative financial liabilities, the disclosure shows net cash from amounts for derivatives that are net cash settled.

It is not expected that the cash flows included in the maturity analysis could occur significantly earlier, or at significantly different amounts.

#### *Foreign exchange risk*

Foreign currency risk is the risk that the fair value or future cash flows of a financial instrument will fluctuate because of changes in foreign exchange rates. The currency giving rise to this risk is primarily the Philippine Peso and Mexican Peso.

From time to time, the Group manages its exposure to fluctuations in foreign currency exchange rates by entering into forward contracts to cover a portion of its projected expenditures paid in foreign currency. The Group accounts for these contracts as cash flow hedges.

At the reporting date, the Group's exposure to foreign currencies is as follows:

	<b>Philippine Peso US\$'000</b>	<b>Mexican Peso US\$'000</b>
<b>30 April 2021</b>		
Trade and other receivables	56,718	3,700
Cash and cash equivalents	9,433	783
Other noncurrent assets	13,055	1,052
Loans and borrowings	(98,015)	–
Trade and other payables	(100,854)	(10,020)
	<u>(119,663)</u>	<u>(4,485)</u>
<b>30 April 2020</b>		
Trade and other receivables	31,821	2,352
Cash and cash equivalents	8,165	180
Other noncurrent assets	13,126	1,091
Loans and borrowings	(209,738)	–
Trade and other payables	(89,166)	(9,187)
	<u>(245,792)</u>	<u>(5,564)</u>

# NOTES TO THE FINANCIAL STATEMENTS

FOR THE FINANCIAL YEAR ENDED 30 APRIL 2021

## 33. FINANCIAL RISK MANAGEMENT (CONT'D)

### *Financial risk management objectives and policies (cont'd)*

#### *Foreign exchange risk (cont'd)*

The Company has no significant exposure to foreign currencies as at 30 April 2021 and 2020.

#### *Sensitivity analysis*

A 10% strengthening of the group entities' foreign currencies against their respective functional currency at the reporting date would have increased (decreased) loss/profit before taxation and equity by the amounts shown below. This analysis assumes that all other variables, in particular interest rates, remain constant.

A 10% weakening of the group entities' foreign currencies against their respective functional currency would have the equal but opposite effect on the amounts shown below, on the basis that all other variables remain constant.

	US Dollar		Mexican Peso	
	Increase (decrease) Before Taxation US\$'000	Equity US\$'000	Increase (decrease) before taxation US\$'000	Equity US\$'000
<b>30 April 2021</b>				
10% strengthening	11,966	–	449	–
10% weakening	(11,966)	–	(449)	–
<b>30 April 2020</b>				
10% strengthening	(24,579)	–	(556)	–
10% weakening	24,579	–	556	–

#### *Commodity price risk*

Certain commodities such as diesel fuel and natural gas (collectively, "commodity contracts") are used in the production and transportation of the Group's products. Generally, these commodities are purchased based upon market prices that are established with the vendors as part of the procurement process. The Group uses futures, swaps, and swaption or option contracts, as deemed appropriate, to reduce the effect of price fluctuations on anticipated purchases. These contracts may have a term of up to 24 months. The Group accounts for these commodity derivatives as cash flow hedges. The effective portion of derivative gains and losses is deferred in equity and recognised as part of cost of products sold in the appropriate period and the ineffective portion is recognised as cost of products sold.

In these hedge relationships, the main sources of ineffectiveness are the effect of the differences in timing of cash flows of the hedged item and the hedging instrument, difference in indexes linked to the hedged risk of the hedged item and the hedging instrument, the counterparties' credit risk differently impacting the fair value movements of the hedging instruments and changes to the forecasted amount of cash flows of hedged item and hedging instrument.

# NOTES TO THE FINANCIAL STATEMENTS

FOR THE FINANCIAL YEAR ENDED 30 APRIL 2021

## 32. FINANCIAL RISK MANAGEMENT (CONT'D)

### *Financial risk management objectives and policies (cont'd)*

#### *Commodity price risk (cont'd)*

##### *Sensitivity analysis*

A 10% change in commodity prices at the reporting date would have decreased/(increased) profit/loss before tax and increased (decreased) equity by the amounts shown below.

	30 April 2021		30 April 2020	
	Profit (loss) before taxation US\$'000	Equity US\$'000	Profit (loss) before taxation US\$'000	Equity US\$'000
10% increase in commodity price	–	18	–	19
10% decrease in commodity price	–	(18)	–	(19)

## 33. ACCOUNTING CLASSIFICATION AND FAIR VALUES

### *Fair values versus carrying amounts*

The fair values of financial assets and liabilities, together with the carrying amounts shown in the statement of financial position, are as follows:

	Note	Financial assets at amortised cost US\$'000	Derivatives US\$'000	Other financial liabilities US\$'000	Total carrying amount US\$'000	Fair value US\$'000
<b>Group</b>						
<b>30 April 2021</b>						
Cash and cash equivalents	15	29,435	–	–	29,435	29,435
Trade and other receivables***	10,13	188,955	–	–	188,955	188,955
Short-term placements	14	1,327	–	–	1,327	1,327
Note receivables	10	1,000	–	–	1,000	1,000
Refundable deposits**	10	2,066	–	–	2,066	2,066
Derivative assets	14	–	1,694	–	1,694	1,694
		222,783	1,694	–	224,477	224,477
Loans and borrowings	18	–	–	1,285,743	1,285,743	1,473,367
Trade and other payables*	22, 32	–	–	251,542	251,542	251,542
Derivative liabilities	19, 22	–	80	–	80	80
		–	80	1,537,285	1,537,365	1,724,989

\* excludes derivative liabilities, advances from customers, deferred revenue, withheld from employees (taxes and social security cost) and VAT payables

\*\* included under advance rentals and deposits

\*\*\* includes noncurrent portion of receivables from sale and leaseback and lease receivables

# NOTES TO THE FINANCIAL STATEMENTS

FOR THE FINANCIAL YEAR ENDED 30 APRIL 2021

## 33. ACCOUNTING CLASSIFICATION AND FAIR VALUES (CONT'D)

### Fair values versus carrying amounts (cont'd)

	Note	Financial assets at amortised cost US\$'000	Derivatives US\$'000	Other financial liabilities US\$'000	Total carrying amount US\$'000	Fair value US\$'000
<b>Group</b>						
<b>30 April 2020</b>						
Cash and cash equivalents	15	33,465	–	–	33,465	33,465
Trade and other receivables	13	320,603	–	–	320,603	320,603
Note receivables	10	1,141	–	–	1,141	1,141
Refundable deposits**	10	8,104	–	–	8,104	8,104
Derivative assets	14	–	57	–	57	57
		<u>363,313</u>	<u>57</u>	<u>–</u>	<u>363,370</u>	<u>363,370</u>
Loans and borrowings	18	–	–	1,396,029	1,396,029	1,327,623
Trade and other payables*	22, 32	–	–	265,597	265,597	265,597
Derivative liabilities	19, 22	–	11,389	–	11,389	11,389
		<u>–</u>	<u>11,389</u>	<u>1,661,626</u>	<u>1,673,015</u>	<u>1,604,609</u>

\* excludes derivative liabilities, advances from customers, deferred revenue, withheld from employees (taxes and social security cost) and VAT payables

\*\* included under advance rentals and deposits

	Note	Financial assets at amortised cost US\$'000	Other financial liabilities US\$'000	Total carrying amount US\$'000	Fair value US\$'000
<b>Company</b>					
<b>30 April 2021</b>					
Cash and cash equivalents	15	2,104	–	2,104	2,104
Trade and other receivables	13	82,282	–	82,282	82,282
		<u>84,386</u>	<u>–</u>	<u>84,386</u>	<u>84,386</u>
Loans and borrowings	18	–	355,871	355,871	355,871
Trade and other payables*	22, 32	–	44,201	44,201	44,201
		<u>–</u>	<u>400,072</u>	<u>400,072</u>	<u>400,072</u>

\* excludes withheld from employees (taxes and social security cost) and VAT payables



# NOTES TO THE FINANCIAL STATEMENTS

FOR THE FINANCIAL YEAR ENDED 30 APRIL 2021

## 33. ACCOUNTING CLASSIFICATION AND FAIR VALUES (CONT'D)

### *Fair values versus carrying amounts (cont'd)*

	Note	Financial assets at amortised cost US\$'000	Other financial liabilities US\$'000	Total carrying amount US\$'000	Fair value US\$'000
<b>30 April 2020</b>					
Cash and cash equivalents	15	766	–	766	766
Trade and other receivables	13	92,669	–	92,669	92,669
Due from a subsidiary	37	228,683	–	228,683	228,683
		<u>322,118</u>	<u>–</u>	<u>322,118</u>	<u>322,118</u>
Loans and borrowings	18	–	366,282	366,282	366,367
Trade and other payables*	22, 32	–	67,026	67,026	67,026
		<u>–</u>	<u>433,308</u>	<u>433,308</u>	<u>433,393</u>

\* excludes withheld from employees (taxes and social security cost) and VAT payables

## 34. DETERMINATION OF FAIR VALUES

### *Fair value hierarchy*

All assets and liabilities for which fair value is measured or disclosed in the financial statements are categorised within the fair value hierarchy, described as follows, based on the lowest level input that is significant to the fair value measurement as a whole:

Level 1: quoted prices (unadjusted) in active markets for identical assets or liabilities that the Group can access at the measurement date.

Level 2: inputs other than quoted prices included within Level 1 that are observable for the asset or liability, either directly or indirectly.

Level 3: unobservable inputs for the asset or liability.

For assets and liabilities that are recognised in the financial statements on a recurring basis, the Group determines whether transfers have occurred between Levels in the hierarchy by reassessing the categorisation at the end of each reporting period.

For purposes of the fair value disclosure, the Group has determined classes of assets and liabilities on the basis of the nature, characteristics and risks of the asset or liability and the level of the fair value hierarchy, as explained above.

# NOTES TO THE FINANCIAL STATEMENTS

FOR THE FINANCIAL YEAR ENDED 30 APRIL 2021

## 34. DETERMINATION OF FAIR VALUES (CONT'D)

### *Fair value hierarchy (cont'd)*

Group	Note	30 April 2021			Total
		Level 1	Level 2	Level 3	
<b>Financial assets</b>					
Derivative assets	14	–	1,694	–	1,694
Notes receivables	10	–	–	1,000	1,000
<b>Non-financial assets</b>					
Fair value of agricultural produce					
harvested under inventories	11	–	–	5,389	5,389
Fair value of growing produce	11	–	–	44,913	44,913
Freehold land	5	–	–	54,609	54,609
<b>Financial liabilities</b>					
Derivative liabilities	19, 22	–	80	–	80
Lease liabilities	23	–	–	144,092	144,092
Loans and borrowings		–	880,845	592,522	1,473,367
<b>30 April 2020</b>					
	Note	Level 1	Level 2	Level 3	Total
<b>Financial assets</b>					
Derivative assets	14	–	57	–	57
Notes receivables	10	–	–	1,141	1,141
<b>Non-financial assets</b>					
Fair value of agricultural produce					
harvested under inventories	11	–	–	5,825	5,825
Fair value of growing produce	11	–	–	61,160	61,160
Freehold land	5	–	–	54,758	54,758
<b>Financial liabilities</b>					
Derivative liabilities	19, 22	–	8,824	2,565	11,389
Lease liabilities	23	–	–	176,609	176,609
Loans and borrowings		–	931,256	396,367	1,327,623

During the period, there were no transfers between Level 1 and Level 2 fair value measurements, and no transfers into and out of Level 3 fair value measurements.

The Company has no assets and liabilities measured at fair value as of 30 April 2021 and 2020.

# NOTES TO THE FINANCIAL STATEMENTS

FOR THE FINANCIAL YEAR ENDED 30 APRIL 2021

## 34. DETERMINATION OF FAIR VALUES (CONT'D)

### *Fair value hierarchy (cont'd)*

A number of the Group's accounting policies and disclosures require the determination of fair value, for both financial and non-financial assets and liabilities. Fair values have been determined for measurement and/or disclosure purposes based on the following methods.

#### Financial instruments measured at fair value

Type	Valuation technique
Interest rate swaps	Market comparison technique: The fair values are calculated using a discounted cash flow analysis based on terms of the swap contracts and the observable interest rate curve. Fair values reflect the risk of the instrument and include adjustments to take into account the credit risk of the Group and counterparty when appropriate.
Commodities contracts	Market comparison technique. The commodities are traded over-the-counter and are valued based on the Chicago Board of Trade quoted prices for similar instruments in active markets or corroborated by observable market data available from the Energy Information Administration. The values of these contracts are based on the daily settlement prices published by the exchanges on which the contracts are traded.
Call option	The estimated fair value of the additional RCPS and call option as at 30 April 2020 is based on the CRR binomial tree model of valuing derivatives. The value of these derivative liabilities is driven primarily by DMPI's forecasted net income which is not based on observable market data.

#### Financial instruments not measured at fair value

Type	Valuation technique
Financial assets and liabilities	The fair value of the secured first lien term loans, second lien term loans, note receivable and refundable deposits are calculated based on the present value of future principal and interest cash flows, discounted at the market rate of interest at the reporting date (Level 2).
Other financial assets and liabilities	The notional amounts of financial assets and liabilities with maturity of less than one year (including trade and other receivables, cash and cash equivalents, and trade and other payables) are, because of the short period to maturity, assumed to approximate their fair values.  All financial assets and liabilities with maturity of more than one year are discounted using risk free rates, LIBOR and credit spreads to determine their fair values ranging from 3.5% to 7% (2019: 3.8% to 4.5%) (Level 3).

# NOTES TO THE FINANCIAL STATEMENTS

FOR THE FINANCIAL YEAR ENDED 30 APRIL 2021

## 34. DETERMINATION OF FAIR VALUES (CONT'D)

### Other non-financial assets

Assets	Valuation technique	Significant unobservable inputs
Freehold land	<p>The fair value of freehold land is determined by external, independent property valuers, having appropriate recognised professional qualifications and recent experience in the location and category of property being valued.</p> <p>The valuation method used is sales comparison approach. This is a comparative approach that consider the sales of similar or substitute properties and related market data and establish a value estimate by involving comparison (Level 3).</p>	<p>The unobservable inputs used to determine market value are the net selling prices, sizes, property location and market values. Other factors considered to determine market value are the desirability, neighbourhood, utility, terrain, and the time element involved.</p> <p>The market value per square metre ranges from US\$75.4 to US\$79.3. The market value per acre ranges from US\$4,252 to US\$94,556.</p>
Livestock (cattle for slaughter and cut meat)	<p>Sales Comparison Approach: the valuation model is based on selling price of livestock of similar age, weight, breed and genetic make-up (Level 3).</p>	<p>The unobservable inputs are age, average weight and breed.</p>
Harvested crops – sold as fresh fruit	<p>The fair values of harvested crops are based on the most reliable estimate of selling prices, in both local and international markets at the point of harvest. The market price is derived from average sales price of the fresh fruit reduced by costs to sell (Level 3).</p>	<p>The unobservable input is the estimated pineapple selling price per ton specific for fresh products.</p>
Harvested crops – used in processed products	<p>The fair values of harvested crops are based on the most reliable estimate of market prices, in both local and international markets at the point of harvest. The market price is derived from average sales price of the processed product reduced by costs to sell (concentrates, pineapple beverages, sliced pineapples, etc.) and adjusted for margin associated to further processing (Level 3).</p>	<p>The unobservable input is the estimated pineapple selling price and gross margin per ton specific for processed products.</p>
Unharvested crops – fruits growing on the bearer plants	<p>The growing produce are measured at fair value from the time of maturity of the bearer plant until harvest. Management used future selling prices and gross margin of finished goods, adjusted to remove the margin associated to further processing, less future growing costs applied to the estimated volume of harvest as the basis of fair value.</p>	<p>The unobservable inputs are expected selling price and gross margin for harvested produce while key assumptions for the fair value of produce prior to harvest include expected selling prices, gross margin, estimated tonnage of harvests and and future growing costs.</p>

# NOTES TO THE FINANCIAL STATEMENTS

FOR THE FINANCIAL YEAR ENDED 30 APRIL 2021

## 34. DETERMINATION OF FAIR VALUES (CONT'D)

### Other non-financial assets (cont'd)

Assets	Valuation technique	Significant unobservable inputs
Unharvested crops – fruits growing on the bearer plants	The growing produce are measured at fair value from the time of maturity of the bearer plant until harvest. Management used future selling prices and gross margin of finished goods, adjusted to remove the margin associated to further processing, less future growing costs applied to the estimated volume of harvest as the basis of fair value.	The unobservable inputs are estimated pineapple selling price and gross margin per ton for fresh and processed products, estimated volume of harvest and future growing costs.
Noncurrent assets held for sale	Market comparison technique and cost technique: The valuation model considered quoted market prices for similar items when available, and depreciated replacement cost as appropriate.	The unobservable inputs used to determine the market value are net selling prices, sizes, and property location. The unobservable inputs used to determine replacement costs are purchase price of building, land, and furniture and fixtures reduced by related selling costs.

Significant increase (decrease) in the significant unobservable inputs of freehold land, livestock, harvested crops sold as fresh fruit and harvested crop sold used in processed products would result in higher (lower) fair values. Significant increase (decrease) in the estimated future pineapple selling price, gross margin per ton and estimated volume of harvest would result in higher (lower) fair value of growing produce, while significant increase (decrease) in the future growing costs would result in lower (higher) fair value.

## 35. COMMITMENTS

### Purchase commitments

The Group has entered into non-cancellable agreements with growers, co-packers, packaging suppliers and other service providers with commitments generally ranging from one year to ten years, to purchase certain quantities of raw products, including fruit, vegetables, tomatoes, packaging services and ingredients.

At the reporting date, the Group have commitments for future minimum payments under non-cancellable agreements as follows:

	Group	
	30 April 2021 US\$'000	30 April 2020 US\$'000
Within one year	445,390	225,632
After one year but within five years	253,819	294,016
After five years	297,277	353,158
	<u>996,486</u>	<u>872,806</u>

# NOTES TO THE FINANCIAL STATEMENTS

FOR THE FINANCIAL YEAR ENDED 30 APRIL 2021

## 35. COMMITMENTS (CONT'D)

### *Future capital expenditure*

	Group	
	30 April 2021 US\$'000	30 April 2020 US\$'000
<b>Capital expenditure not provided for in the financial statements</b>		
– approved by Directors and contracted for	6,384	8,467
– approved by Directors but not contracted for	50,459	39,418
	56,843	47,885

## 36. CONTINGENCIES

### *Legal cases*

The Group is the subject of, or a party to, various suits and pending or threatened litigation. While it is not feasible to predict or determine the ultimate outcome of these matters, the Group believes that none of these legal proceedings will have a material adverse effect on its financial position.

### **Source of estimation uncertainty**

The Group, in the ordinary course of business, sets up appropriate provisions for its present legal or constructive obligations, if any, in accordance with its policies on provisions. In recognising and measuring provisions, management takes risk and uncertainties into account.

As at 30 April 2021, the Group is involved in various legal proceedings and regulatory assessments, and management believes that these proceedings will not have a material effect on the consolidated financial statements.

The Group, in consultation with its external and internal legal and tax counsels, believe that its position on these assessments are consistent with relevant laws and believe that these proceedings will not have a material adverse effect on the consolidated financial statements. However, it is possible that future results of operations could be materially affected by changes in the estimates or the effectiveness of management's strategies relating to these proceedings. As at 30 April 2021, management has assessed that the probable cash outflow to settle these assessments is not material.

As of 30 April 2021, provision for probable losses arising from environmental remediation amounted to US\$7.7 million, US\$7.4 million of which is noncurrent (2020: US\$9.9 million, US\$9.6 million of which is noncurrent) (see Note 21).

As of 30 April 2021, provision for retained liabilities arising from workers' compensation claims amounted to US\$20.1 million, US\$17.2 million of which is noncurrent (2020: US\$22.2 million, US\$19.0 million of which is noncurrent) (see Note 19).

# NOTES TO THE FINANCIAL STATEMENTS

FOR THE FINANCIAL YEAR ENDED 30 APRIL 2021

## 37. RELATED PARTIES

### *Related party transactions*

For the purposes of these financial statements, parties are considered to be related to the Group if the Group has the ability, directly or indirectly, to control the party or exercise significant influence over the party in making financial and operating decisions, or vice versa, or where the Group and the party are subject to common control or common significant influence. Related parties may be individuals or other entities.

All publicly-listed entities, including the Company, have Material Related Party Transaction Policies containing the approval requirements and limits on amounts and extent of related party transactions in compliance with the requirements under the Revised SRC Rule 68 and SEC Memorandum Circular 10, series of 2019.

Other than those disclosed elsewhere in the financial statements, there are no other significant transactions with related parties.

Group	Category/Transaction	Year	Amount of the transaction US\$'000	Outstanding balance		Terms	Conditions
				Due from Related Parties*	Due to Related Parties**		
			US\$'000	US\$'000	US\$'000		
<b>Under Common Control</b>							
•	Shared IT services	<b>2021</b>	<b>185</b>	<b>308</b>	–	Due and	Unsecured;
		2020	177	130	–	demandable;	no
		2019	161	242	–	non-interest bearing	impairment
•	Sale of tomato paste	<b>2021</b>	–	–	–	Due and	Unsecured;
		2020	–	–	–	demandable;	no
		2019	31	–	–	non-interest bearing	impairment
•	Sale of apple juice concentrate /materials	<b>2021</b>	<b>28</b>	<b>5</b>	–	Due and	Unsecured;
		2020	5	–	–	demandable;	no
		2019	–	1	–	non-interest bearing	impairment
•	Purchases	<b>2021</b>	<b>64</b>	<b>12</b>	<b>(3)</b>	Due and	Unsecured
		2020	83	5	(9)	demandable;	
		2019	115	3	–	non-interest bearing	
•	Tollpack fees	<b>2021</b>	–	<b>21</b>	–	Due and	Unsecured
		2020	128	55	–	demandable;	
		2019	556	–	(87)	non-interest bearing	

# NOTES TO THE FINANCIAL STATEMENTS

FOR THE FINANCIAL YEAR ENDED 30 APRIL 2021

## 37. RELATED PARTIES (CONT'D)

### Related party transactions (cont'd)

Group	Category/Transaction	Year	Amount of the transaction US\$'000	Outstanding balance		Terms	Conditions
				Due from Related Parties*	Due to Related Parties**		
<b>Under Common Control</b>							
•	Security deposit	<b>2021</b>	<b>9</b>	–	–	Due and demandable; non-interest bearing	Unsecured
		2020	27	–	–		
		2019	6,000	6,000	–		
<b>Other Related Party</b>							
•	Management fees from DMPI retirement fund	<b>2021</b>	<b>69</b>	<b>5</b>	<b>(3)</b>	Due and demandable; non-interest bearing	Unsecured; no impairment
		2020	4	2	–		
		2019	96	230	–		
•	Rental to DMPI Retirement	<b>2021</b>	<b>1,747</b>	–	<b>(7)</b>	Due and demandable; non-interest bearing	Unsecured
		2020	1,662	–	(478)		
		2019	1,558	–	(146)		
•	Rental to NAI Retirement	<b>2021</b>	<b>602</b>	–	–	Due and demandable; non-interest bearing	Unsecured
		2020	586	–	(160)		
		2019	545	–	(50)		
•	Cash advances NAI	<b>2021</b>	<b>703</b>	–	–	Short-term; Non interest bearing	Unsecured; no impairment
		2020	8,731	14,732	–		
		2019	–	–	–		
		<b>2021</b>	<b>3,407</b>	<b>351</b>	<b>(13)</b>		
		2020	11,403	14,924	(647)		
		2019	9,062	6,476	(283)		

\* included as part of trade and other receivables excluding long-term loans receivable

\*\* included as part of trade and other payables



# NOTES TO THE FINANCIAL STATEMENTS

FOR THE FINANCIAL YEAR ENDED 30 APRIL 2021

## 37. RELATED PARTIES (CONT'D)

### Related party transactions (cont'd)

Company	Category/Transaction	Year	Amount of the transaction US\$'000	Outstanding balance		Terms	Conditions
				Due from Related Parties*	Due to Related Parties**		
			US\$'000	US\$'000	US\$'000		
<b>Subsidiaries</b>							
•	Dividend income	2021	242,721	–	–	Due and demandable; non-interest bearing	Unsecured; no impairment
		2020	230,473	–	–		
		2019	33,000	–	–		
•	Long-term loans receivable	2021	–	–	–	Due on 2021; Interest-bearing	Unsecured; no impairment
		2020	4,107	228,683	–		
		2019	91,741	202,471	–		
•	Reimbursement of expenses	2021	15,512	82,274	–	Due and demandable; non-interest bearing	Unsecured; no impairment
		2020	236,676	92,607	–		
		2019	(97,981)	635	–		
•	Cash advance	2021	24,090	–	35,555	Due and demandable; non-interest bearing	Unsecured
		2020	37,380	–	59,645		
		2019	(20,923)	–	98,104		
•	Management fees payable to subsidiaries	2021	463	–	29	Due and demandable; non-interest bearing	Unsecured
		2020	445	–	445		
		2019	437	–	90		
<b>Joint Venture</b>							
•	Cash advance	2021	840	2,788	–	Due and demandable; non-interest bearing	Unsecured; no impairment
		2020	140	2,462	–		
		2019	99	2,520	–		
		<b>2021</b>	<b>283,626</b>	<b>85,062</b>	<b>35,584</b>		
		2020	509,221	323,752	60,090		
		2019	6,373	205,626	98,194		

\* included as part of trade and other receivables excluding long-term loans receivable and advances to joint venture

\*\* included as part of trade and other payables

# NOTES TO THE FINANCIAL STATEMENTS

FOR THE FINANCIAL YEAR ENDED 30 APRIL 2021

## 37. RELATED PARTIES (CONT'D)

### *Related party transactions (cont'd)*

The transactions with related parties are carried out based on terms agreed between the parties. Pricing for the sales of products are market driven, less certain allowances. For purchases, the Group's policy is to solicit competitive quotations. Purchases are normally awarded based on the lowest price.

Except for transactions identified in the previous section as interest-bearing, outstanding balances at financial reporting date are unsecured, interest-free and settlement occurs in cash and are collectible or payable on demand. For the years ended 30 April 2021 and 2020, the Group has not made any provision for doubtful accounts relating to amounts owed by related parties.

As discussed in Note 18, the Company extended a loan to DMFHII that was used to finance DMFHII's purchase of DMFI's Second Lien term loans. The loan was converted into ordinary shares in DMPLFL in May 2020.

### *Key management personnel compensation*

Key management personnel of the Group are those persons having authority and responsibility for planning, directing and controlling the activities of the Group. The Directors of the Company and key executive officers (excluding executive directors) are considered as key management personnel of the Group.

The key management personnel compensation is as follows:

	← Group →			← Company →		
	Year ended 30 April 2021 US\$'000	Year ended 30 April 2020 US\$'000	Year ended 30 April 2019 US\$'000	Year ended 30 April 2021 US\$'000	Year ended 30 April 2020 US\$'000	Year ended 30 April 2019 US\$'000
<b>Directors –</b>						
Fees and remuneration	3,086	2,942	2,964	2,653	2,542	2,541
<b>Key executive officers (excluding Directors):</b>						
Short-term employee benefits	4,216	3,615	3,476	1,988	1,772	1,691
Post-employment benefits	84	125	170	–	–	–

# NOTES TO THE FINANCIAL STATEMENTS

FOR THE FINANCIAL YEAR ENDED 30 APRIL 2021

## 38. NON-CONTROLLING INTEREST IN SUBSIDIARIES

The following table summarises the information relating to the Group's subsidiaries with shareholder/s with material non-controlling interests, based on their respective financial statements prepared in accordance with IFRS, modified for fair value adjustments on acquisition and differences in Group's accounting policies.

	<b>30 April 2021 US\$'000</b>	<b>30 April 2020 US\$'000</b>	<b>30 April 2019 US\$'000</b>
<b>DMPLFL</b>			
Ownership interests held by non-controlling interests	6.43%	10.57%	10.57%
Revenue	1,483,057	1,529,840	1,421,317
Profit (loss)	16,117	(116,671)	(49,826)
Other comprehensive income (loss)	41,578	(21,595)	2,170
<b>Total comprehensive income (loss)</b>			
Attributable to non-controlling interests:			
– Profit (loss)	1,036	(12,329)	(5,265)
– Other comprehensive income (loss)	2,673	(2,282)	229
<b>Total comprehensive income (loss)</b>	<b>3,709</b>	<b>(14,611)</b>	<b>(5,036)</b>
Noncurrent assets	1,144,894	1,208,461	1,179,843
Current assets	574,108	577,653	659,036
Noncurrent liabilities	(701,766)	(567,731)	(982,861)
Current liabilities	(258,576)	(896,652)	(400,529)
<b>Net assets</b>	<b>758,660</b>	<b>321,731</b>	<b>455,489</b>
<b>Net assets attributable to non-controlling interests</b>	<b>48,777</b>	<b>33,823</b>	<b>48,133</b>
Cash flows provided by (used in) operating activities	112,817	212,019	(51,844)
Cash flows provided by (used in) provided by investing activities	(24,101)	9,511	(4,976)
Cash flows provided by (used in) provided by financing activities, before dividends to non-controlling interests	(91,939)	(217,072)	57,184
Currency realignment	(15)	32	9
<b>Net increase (decrease) increase in cash and cash equivalents</b>	<b>(3,238)</b>	<b>4,490</b>	<b>373</b>

On 15 May 2020, the Company increased its effective stake in DMPLFL after converting its long-term receivable from DMFHL into equity investment (see Note 6),

# NOTES TO THE FINANCIAL STATEMENTS

FOR THE FINANCIAL YEAR ENDED 30 APRIL 2021

## 38. NON-CONTROLLING INTEREST IN SUBSIDIARIES (CONT'D)

	30 April 2021 US\$'000	30 April 2020 US\$'000
<b>DMPI</b>		
Ownership interests held by non-controlling interests	13%	12%
Revenue	706,032	628,521
Profit (loss)	94,616	68,405
Other comprehensive income (loss)	3,031	1,601
<b>Total comprehensive income (loss)</b>		
Attributable to non-controlling interests:		
– Profit (loss)	12,300	–
– Other comprehensive income (loss)	394	–
<b>Total comprehensive income (loss)</b>	12,694	–
Noncurrent assets	437,026	335,258
Current assets	310,816	329,644
Noncurrent liabilities	(241,279)	(49,348)
Current liabilities	(284,228)	(396,519)
<b>Net assets</b>	222,335	219,035
<b>Net assets attributable to non-controlling interests</b>	28,904	26,410
Cash flows provided by (used in) operating activities	105,765	112,618
Cash flows provided by (used in) investing activities	(137,429)	(117,612)
Cash flows provided by (used in) financing activities, before dividends to non-controlling interests	28,303	17,163
Currency realignment	(88)	(136)
<b>Net increase (decrease) increase in cash and cash equivalents</b>	(3,449)	12,033

In the relation to the sale of 12% stake in DMPI, the Group recognised non-controlling interest amounting to US\$26.4 million, representing 12% of the net asset value of DMPI as at 30 April 2020 (see Note 6).

On 16 December 2020, additional 1% stake was sold to SEA Diner. The increase in ownership interest of SEA Diner in DMPI resulted to an increase in equity reserve amounting to US\$9.3 million (see Note 6).

# NOTES TO THE FINANCIAL STATEMENTS

FOR THE FINANCIAL YEAR ENDED 30 APRIL 2021

## 39. SUPPLEMENTAL DISCLOSURE OF CASH FLOW INFORMATION

The changes in liabilities arising from financing activities of the Group for the year ended 30 April 2021, 2020 and 2019 are as follows:

	Note	30 April 2020 US\$'000	Cash inflows US\$'000	Cash outflows US\$'000	Accrued interest but not yet paid US\$'000	Foreign exchange movement US\$'000	Reclassifi- cation and others US\$'000	30 April 2021 US\$'000
<b>Group</b>								
<b>Fiscal Year 2021</b>								
Current interest-bearing loans and borrowings	18	1,298,292	3,447,918	(4,357,916)	–	15,857	(71,698)	332,453
Noncurrent interest-bearing loans and borrowings	18	97,737	851,263	(22,737)	–	–	27,027	953,290
Lease liabilities	23	158,525	–	(43,376)	8,412	2,508	2,734	128,803
Accrued interest payable	22	9,045	–	(71,195)	93,056	20	(83)	30,843
Derivative liabilities	19, 22	5,915	–	(6,155)	–	–	240	–
Total liabilities from financing activities		1,569,514	4,299,181	(4,501,379)	101,468	18,385	(41,780)	1,445,389
	Note	30 April 2019 US\$'000	Cash inflows US\$'000	Cash outflows US\$'000	Accrued interest but not yet paid US\$'000	Foreign exchange movement US\$'000	Reclassifi- cation and others US\$'000	30 April 2020 US\$'000
<b>Fiscal Year 2020</b>								
Current interest-bearing loans and borrowings	18	492,740	713,696	(832,321)	–	8,079	916,098	1,298,292
Noncurrent interest-bearing loans and borrowings	18	985,915	75,000	(59,102)	–	–	(904,076)	97,737
Lease liabilities	23	192,283	–	(41,958)	10,001	1,566	(3,367)	158,525
Accrued interest payable	22	10,481	–	(84,250)	82,259	13	542	9,045
Derivative liabilities	19, 22	3,960	–	(2,867)	–	–	4,822	5,915
Total liabilities from financing activities		1,685,379	788,696	(1,020,498)	92,260	9,658	14,019	1,569,514
	Note	30 April 2018 US\$'000	Cash inflows US\$'000	Cash outflows US\$'000	Accrued interest but not yet paid US\$'000	Foreign exchange movement US\$'000	Reclassifi- cation and others US\$'000	30 April 2019 US\$'000
<b>Fiscal Year 2019</b>								
Current interest-bearing loans and borrowings	18	481,620	721,538	(710,798)	–	(1,508)	1,888	492,740
Noncurrent interest-bearing loans and borrowings	18	983,603	164,741	(149,833)	–	(406)	(12,190)	985,915
Accrued interest payable	23	11,939	–	(83,958)	82,623	(3)	(120)	10,481
Derivative liabilities	22	5,063	–	(3,536)	–	–	2,433	3,960
Total liabilities from financing activities		1,482,225	886,279	(948,125)	82,623	(1,917)	(7,989)	1,493,096

# NOTES TO THE FINANCIAL STATEMENTS

FOR THE FINANCIAL YEAR ENDED 30 APRIL 2021

## 39. SUPPLEMENTAL DISCLOSURE OF CASH FLOW INFORMATION (CONT'D)

	Note	30 April 2020 US\$'000	Cash inflows US\$'000	Cash outflows US\$'000	Accrued interest but not yet paid US\$'000	Reclassifi- cation and others US\$'000	30 April 2021 US\$'000
<b>Company</b>							
<b>Fiscal Year 2021</b>							
Current interest-bearing loans and borrowings, excluding obligations under finance leases and hire purchase contracts	18	291,282	–	(158,911)	–	(65,426)	66,945
Noncurrent interest-bearing loans and borrowings, excluding obligations under finance leases and hire purchase contracts	18	75,000	154,435	–	–	64,126	293,561
Accrued interest payable	22	1,568	–	(11,686)	12,459	–	2,341
Total liabilities from financing activities		<u>367,850</u>	<u>154,435</u>	<u>(170,597)</u>	<u>12,459</u>	<u>(1,300)</u>	<u>362,847</u>
<b>Fiscal Year 2020</b>							
Current interest-bearing loans and borrowings, excluding obligations under finance leases and hire purchase contracts	18	135,070	30,000	(60,000)	–	186,212	291,282
Noncurrent interest-bearing loans and borrowings, excluding obligations under finance leases and hire purchase contracts	18	241,015	75,000	(55,000)	–	(186,015)	75,000
Accrued interest payable	22	2,159	–	(15,637)	15,046	–	1,568
Total liabilities from financing activities		<u>378,244</u>	<u>105,000</u>	<u>(130,637)</u>	<u>15,046</u>	<u>197</u>	<u>367,850</u>

# NOTES TO THE FINANCIAL STATEMENTS

FOR THE FINANCIAL YEAR ENDED 30 APRIL 2021

## 39. SUPPLEMENTAL DISCLOSURE OF CASH FLOW INFORMATION (CONT'D)

	Note	30 April 2018 US\$'000	Cash inflows US\$'000	Cash outflows US\$'000	Accrued interest but not yet paid US\$'000	Reclassifi- cation and others US\$'000	30 April 2019 US\$'000
<b>Company</b>							
<b>Fiscal Year 2019</b>							
Current interest-bearing loans and borrowings, excluding obligations under finance leases and hire purchase contracts	18	206,034	63,100	(134,170)	–	106	135,070
Noncurrent interest-bearing loans and borrowings, excluding obligations under finance leases and hire purchase contracts	18	129,594	164,741	(53,500)	–	180	241,015
Accrued interest payable	22	2,345	–	(15,927)	15,741	–	2,159
Total liabilities from financing activities		337,973	227,841	(203,597)	15,741	286	378,244

Reclassification and others include the effect of reclassification of noncurrent portion of interest-bearing loans and borrowings to current due to the passage of time, deferred financing costs, and fair value adjustments of hedge contracts. This also include additions and terminations of lease liabilities.

# STATISTICS OF ORDINARY SHAREHOLDERS

AS AT 8 JULY 2021

## ORDINARY SHARES

Authorized Share Capital	:	US\$30,000,000
Issued and Fully Paid-up Capital (including Treasury Shares)	:	US\$19,449,358
Issued and Fully Paid-up Capital (excluding Treasury Shares)	:	US\$19,163,646
Number of Shares Issued (including Treasury Shares)	:	1,944,935,826
Number of Shares Issued (excluding Treasury Shares)	:	1,943,960,024
Number of Treasury Shares held	:	975,802
Number of Subsidiary Holdings held	:	Nil
Class of Shares	:	Ordinary shares of US\$0.01 each, with each ordinary shares entitled to one vote

Percentage of the aggregate number of Treasury Shares and Subsidiary Holdings held against the total number of issued ordinary shares: 0.05%

## DISTRIBUTION OF SHAREHOLDINGS

Size of Shareholdings	No. of Shareholders	%	No. of Shares	%
1 – 99	59	0.79	2,065	0.00
100 – 1,000	161	2.16	89,219	0.00
1,001 – 10,000	5,615	75.28	15,366,836	0.79
10,001 – 1,000,000	1,577	21.14	109,362,085	5.63
1,000,001 and above	47	0.63	1,819,139,819	93.58
<b>Total</b>	<b>7,459</b>	<b>100.00</b>	<b>1,943,960,024</b>	<b>100.00</b>

## TWENTY LARGEST SHAREHOLDERS

No.	Name	No. of Shares	%
1	NUTRIASIA PACIFIC LIMITED	1,196,539,958	61.55
2	HSBC (SINGAPORE) NOMINEES PTE. LTD.	191,796,740	9.87
3	LEE PINEAPPLE COMPANY PTE. LTD.	100,422,000	5.17
4	DBS NOMINEES (PRIVATE) LIMITED	63,609,249	3.27
5	BNP PARIBAS NOMINEES SINGAPORE PTE. LTD.	56,568,932	2.91
6	RAFFLES NOMINEES (PTE.) LIMITED	33,970,805	1.75
7	WEE POH CHAN PHYLLIS	17,440,000	0.90
8	GOVERNMENT SERVICE INSURANCE SYSTEM	15,957,937	0.82
9	CITIBANK NOMS SPORE PTE. LTD.	14,488,579	0.75
10	COL FINANCIAL GROUP, INC.	10,506,733	0.54
11	MAYBANK KIM ENG SECURITIES PTE. LTD.	9,709,720	0.50
12	UNITED OVERSEAS BANK NOMINEES (PRIVATE) LIMITED	8,887,680	0.46
13	JOSELITO JR. DEE CAMPOS	7,621,466	0.39
14	PINEAPPLES OF MALAYA PRIVATE LIMITED	6,432,000	0.33
15	PHILLIP SECURITIES PTE. LTD.	5,863,763	0.30
16	BANCO DE ORO – TRUST BANKING GROUP	5,530,876	0.28
17	DBSN SERVICES PTE. LTD.	4,845,100	0.25
18	BDO SECURITIES CORPORATION	4,753,363	0.24
19	FIRST METRO SECURITIES BROKERAGE CORP.	4,639,640	0.24
20	IGC SECURITIES INC.	4,358,784	0.22
	<b>Total</b>	<b>1,763,943,325</b>	<b>90.74</b>



# SUBSTANTIAL ORDINARY SHAREHOLDERS

AS RECORDED IN THE REGISTER OF SUBSTANTIAL SHAREHOLDERS AS AT 8 JULY 2021

## SUBSTANTIAL ORDINARY SHAREHOLDERS

As recorded in the Register of Substantial Shareholders as at 8 July 2021

Name of Shareholders	Direct Interest		Deemed Interest		Total Interest	
	Number of Shares	% <sup>(1)</sup>	Number of Shares	% <sup>(1)</sup>	Number of Shares	% <sup>(1)</sup>
Bluebell Group Holdings Limited	189,736,540 <sup>(2)</sup>	9.76	–	–	189,736,540	9.76
Golden Sunflower International Limited	–	–	189,736,540 <sup>(2)</sup>	9.76	189,736,540	9.76
Mr. Joselito D. Campos, Jr.	7,621,466	0.39	1,386,276,498 <sup>(2)(3)</sup>	71.31	1,393,897,964	71.70
NutriAsia Pacific Limited	1,196,539,958	61.55	–	–	1,196,539,958	61.55
NutriAsia, Inc.	–	–	1,196,539,958 <sup>(4)</sup>	61.55	1,196,539,958	61.55
NutriAsia Holdings Limited	–	–	1,196,539,958 <sup>(5)</sup>	61.55	1,196,539,958	61.55
Golden Chamber Investment Limited	–	–	1,196,539,958 <sup>(5)</sup>	61.55	1,196,539,958	61.55
Star Orchid Limited	–	–	1,196,539,958 <sup>(5)</sup>	61.55	1,196,539,958	61.55
Well Grounded Limited	–	–	1,196,539,958 <sup>(5)</sup>	61.55	1,196,539,958	61.55
HSBC Trustee (Hong Kong) Limited	–	–	1,386,276,498 <sup>(6)</sup>	71.31	1,386,276,498	71.31
HSBC International Trustee Limited	–	–	1,386,276,498 <sup>(6)</sup>	71.31	1,386,276,498	71.31
HSBC International Trustee (Holdings) Pte. Limited	–	–	1,386,276,498 <sup>(6)</sup>	71.31	1,386,276,498	71.31
The Hongkong and Shanghai Banking Corporation Limited	–	–	1,386,276,498 <sup>(6)</sup>	71.31	1,386,276,498	71.31
HSBC Asia Holdings Limited	–	–	1,386,276,498 <sup>(6)</sup>	71.31	1,386,276,498	71.31
HSBC Holdings plc	–	–	1,386,276,498 <sup>(6)</sup>	71.31	1,386,276,498	71.31
Lee Pineapple Company (Pte.) Limited	100,422,000	5.16	6,432,000 <sup>(9)</sup>	0.33	106,854,000	5.49
Lee Foundation	–	–	106,854,000 <sup>(7)(9)</sup>	5.49	106,854,000	5.49
Lee Foundation, States of Malaya	–	–	106,854,000 <sup>(8)(9)</sup>	5.49	106,854,000	5.49

## PERCENTAGE OF SHAREHOLDINGS IN PUBLIC'S HAND

Based on the information provided, to the best knowledge of the Directors and Substantial Shareholders of the Company, approximately 22.6% of the Company's Shares are held in the hands of the public. Accordingly, the Company has complied with Rule 723 of the Listing Manual of the SGX-ST.

### Notes:

- (1) The percentage of issued capital is calculated based on 1,943,960,024 Shares (being 1,944,935,826 Shares excluding 975,802 Treasury Shares) and there are no subsidiary holdings.
- (2) Bluebell Group Holdings Limited ("BGHL") is wholly owned by Golden Sunflower International Limited ("GSIL"). GSIL is therefore deemed interested in the Shares of the Company held by BGHL.  
GSIL is wholly owned by the Twin Palms Pacific Trust ("TPP Trust"), of which HSBC Trustee (Hong Kong) Limited ("HKL") is the trustee. The beneficiaries of the TPP Trust are Mr. Joselito D. Campos, Jr. ("JDC") and his children. JDC is therefore deemed interested in the Shares held by BGHL. The 189,736,540 Shares are held in nominee by HSBC (Singapore) Nominees Pte. Ltd.
- (3) NutriAsia Pacific Limited ("NPL") is a substantial and controlling shareholder of the Company, holding 1,196,539,958 Shares in the Company. JDC and his family have beneficial interests in NPL (through Golden Chamber Investment Limited ("GCIL") and Star Orchid Ltd. ("SOL") which hold trusts in which they are beneficiaries). JDC is therefore deemed interested in the Shares held by NPL.
- (4) NutriAsia, Inc. ("NI") owns 57.8% of NutriAsia Holdings Limited ("NHL"), which in turn owns 100% of NPL. NI is therefore deemed to be interested in the Shares held by NPL.
- (5) NPL is wholly owned by NHL. NHL is therefore deemed interested in the Shares held by NPL.  
NHL is in turn majority owned by NI (57.8%) and partly owned by Well Grounded Limited ("WGL") (42.2%). NI and WGL are therefore deemed interested in the Shares held by NPL.  
NI is in turn majority owned by GCIL (65.4%) and WGL is in turn wholly owned by SOL. GCIL and SOL are therefore deemed interested in the Shares held by NPL.
- (6) GCIL and GSIL are owned by the TPP Trust and SOL is wholly owned by The Star Orchid Trust, for which HKL acts as trustee for both trusts. HKL is therefore deemed interested in the Shares held by NPL and BGHL. The beneficiaries of the Star Orchid Trust are beneficially owned by the Campos family.  
HKL is wholly owned by HSBC International Trustee Limited. HSBC International Trustee Limited is therefore deemed interested in the Shares held by NPL and BGHL.  
HSBC International Trustee Limited is wholly owned by HSBC International Trustee (Holdings) Pte. Limited. HSBC International Trustee (Holdings) Pte. Limited is therefore deemed interested in the Shares held by NPL and BGHL.  
HSBC International Trustee (Holdings) Pte. Limited is wholly owned by The Hongkong and Shanghai Banking Corporation Limited. The Hongkong and Shanghai Banking Corporation Limited is therefore deemed interested in the Shares held by NPL and BGHL.  
The Hongkong and Shanghai Banking Corporation Limited is wholly owned by HSBC Asia Holdings Limited. HSBC Asia Holdings Limited is therefore deemed interested in the Shares held by NPL and BGHL.  
HSBC Asia Holdings Limited is wholly owned by HSBC Holdings plc. HSBC Holdings plc is therefore deemed interested in the Shares held by NPL and BGHL.
- (7) Lee Foundation, by virtue of its not less than 20% interest in Lee Pineapple Company (Pte.) Limited, had a deemed interest in the Company's Shares in which Lee Pineapple Company (Pte.) Limited had a direct or deemed interest.
- (8) Lee Foundation, States of Malaya, by virtue of its not less than 20% interest in Lee Pineapple Company (Pte.) Limited, had a deemed interest in the Company's Shares in which Lee Pineapple Company (Pte.) Limited had a direct or deemed interest.
- (9) Lee Pineapple Company (Pte.) Limited is deemed interested in the 6,432,000 Shares held by its wholly-owned subsidiary, Pineapples of Malaya Private Limited.

# STATISTICS OF PREFERENCE SHAREHOLDERS

AS AT 8 JULY 2021

## PREFERENCE SHARES

Authorized Share Capital	:	US\$600,000,000
Issued and Fully-Paid-up Capital (including Treasury Shares)	:	US\$30,000,000
Issued and Fully-Paid-up Capital (excluding Treasury Shares)	:	US\$30,000,000
Number of Shares Issued (including Treasury Shares)	:	30,000,000
Number of Shares Issued (excluding Treasury Shares)	:	30,000,000
Number of Treasury Shares held	:	Nil
Number of Subsidiary Holdings held	:	Nil
Class of Shares	:	Preference shares of US\$1.00 each, with no voting rights (in general)

Percentage of the aggregate number of Treasury Shares and Subsidiary Holdings held against the total number of issued preference shares: Nil

## SERIES A-1 PREFERENCE SHARES

### DISTRIBUTION OF SHAREHOLDINGS

Size of Shareholdings	No. of Shareholders <sup>1</sup>	%	No. of Shares	%
1 – 99	0	–	–	–
100 – 1,000	1	5.56	600	0.00
1,001 – 10,000	2	11.11	12,980	0.06
10,001 – 1,000,000	9	50.00	1,034,140	5.17
1,000,001 AND ABOVE	6	33.33	18,952,280	94.76
<b>Total</b>	<b>18</b>	<b>100.00</b>	<b>20,000,000</b>	<b>100.00</b>

1 There are only 18 registered shareholders and these are mostly financial institutions and trading participants which hold the shares for many Series A-1 Preference Shareholders

### TWENTY LARGEST SHAREHOLDERS

No.	Name	No. of Shares	%
1	CHINA BANKING CORPORATION – TRUST GROUP	4,278,150	21.39
2	BDO SECURITIES CORPORATION <sup>2</sup>	3,581,210	17.91
3	CITIBANK N.A.	3,121,800	15.61
4	BANCO DE ORO – TRUST BANKING GROUP	3,098,710	15.49
5	RCBC TRUST & INVESTMENT DIVISION – VARIOUS TAXABLE ACCTS.	2,521,670	12.61
6	PNB TRUST BANKING GROUP	2,350,740	11.75
7	CHINA BANK SECURITIES CORP.	262,980	1.31
8	RCBC TRUST & INVESTMENT DIVISION	245,500	1.23
9	STERLING BANK OF ASIA TRUST GROUP	238,060	1.19
10	WEALTH SECURITIES INC.	94,430	0.47
11	FIRST METRO SECURITIES BROKERAGE CORP.	57,280	0.29
12	ARMSTRONG SECURITIES INC.	50,450	0.25
13	BPI SECURITIES CORPORATION	35,320	0.18
14	ASTRA SECURITIES CORPORATION	27,290	0.14
15	EASTWEST BANKING CORPORATION – TRUST DIVISION	22,830	0.11
16	PHILIPPINE EQUITY PARTNERS INC.	9,600	0.05
17	VC SECURITIES CORPORATION	3,380	0.02
18	SUNSECURITIES, INC.	600	0.00
	<b>Total</b>	<b>20,000,000</b>	<b>100.00</b>

2 BDO Securities Corporation holds the shares of the following DMPL officers: Luis F. Alejandro (15,000 shares); Parag Sachdeva (15,000 shares); and Ignacio Carmelo O. Sison (8,000 shares), as well as other individuals

# STATISTICS OF PREFERENCE SHAREHOLDERS

AS AT 8 JULY 2021

## **SERIES A-2 PREFERENCE SHARES**

### **DISTRIBUTION OF SHAREHOLDINGS**

<b>Size of Shareholdings</b>	<b>No. of Shareholders<sup>3</sup></b>	<b>%</b>	<b>No. of Shares</b>	<b>%</b>
1 – 99	1	3.85	10	0.00
100 – 1,000	3	11.54	2,300	0.02
1,001 – 10,000	5	19.23	23,870	0.24
10,001 – 1,000,000	12	46.15	1,328,610	13.29
1,000,001 AND ABOVE	5	19.23	8,645,210	86.45
<b>Total</b>	<b>26</b>	<b>100.00</b>	<b>10,000,000</b>	<b>100.00</b>

<sup>3</sup> There are only 26 registered shareholders and these are mostly financial institutions and trading participants which hold the shares for many Series A-2 Preference Shareholders

### **TWENTY LARGEST SHAREHOLDERS**

<b>No.</b>	<b>Name</b>	<b>No. of Shares</b>	<b>%</b>
1	BDO SECURITIES CORPORATION	2,345,930	23.46
2	CHINA BANKING CORPORATION – TRUST GROUP	2,102,340	21.02
3	CITIBANK N.A.	1,507,870	15.08
4	BANCO DE ORO – TRUST BANKING GROUP	1,360,120	13.60
5	PNB TRUST BANKING GROUP	1,328,950	13.29
6	CHINA BANK SECURITIES CORP.	292,570	2.93
7	UNITED COCONUT PLANTERS LIFE ASSURANCE CORPORATION	190,000	1.90
8	RCBC TRUST & INVESTMENT DIVISION – VARIOUS TAXABLE ACCTS.	187,400	1.87
9	PHILIPPINE EQUITY PARTNERS INC.	157,490	1.57
10	FIRST METRO SECURITIES BROKERAGE CORP.	157,020	1.57
11	EASTWEST BANKING CORPORATION – TRUST DIVISION	115,020	1.15
12	WEALTH SECURITIES INC.	63,540	0.64
13	STANDARD CHARTERED BANK	60,000	0.60
14	BPI SECURITIES CORPORATION	39,160	0.39
15	STERLING BANK OF ASIA TRUST GROUP	38,550	0.39
16	ASTRA SECURITIES CORPORATION	14,900	0.15
17	MBTC – TRUST BANKING GROUP	12,960	0.13
18	UNITED FUND, INC.	10,000	0.10
19	THE HONGKONG AND SHANGHAI BANKING CORP. LTD. -CLIENTS' ACCT.	9,700	0.10
20	SUNSECURITIES, INC.	1,680	0.02
	<b>Total</b>	<b>9,995,200</b>	<b>99.95</b>

# INTERESTED PERSON TRANSACTIONS

FOR THE YEAR ENDED 30 APRIL 2021

Name of Interested Person	Aggregate value of all IPTs (excluding transactions less than S\$100,000 and transactions conducted under shareholders' mandate pursuant to Rule 920) US\$'000	Aggregate value of all IPTs conducted under shareholders' mandate pursuant to Rule 920 (excluding transactions less than S\$100,000) US\$'000
NutriAsia, Inc.	–	1,045
DMPI Retirement Fund	–	1,753
NutriAsia, Inc. Retirement Fund	–	609
<b>Aggregate Value</b>	–	<b>3,407</b>

# PROFORMA GROUP FINANCIAL INFORMATION\*

FOR THE YEARS ENDED 30 APRIL 2019-2021

(Amounts in Singapore Dollars)

	Year ended 30 April 2021 S\$'000	Year ended 30 April 2020 S\$'000	Year ended 30 April 2019 S\$'000
Revenue	2,941,284	2,915,830	2,658,585
Cost of sales	(2,185,175)	(2,296,375)	(2,121,406)
<b>Gross Profit</b>	<b>756,109</b>	<b>619,455</b>	<b>537,179</b>
Distribution and selling expenses	(272,567)	(292,377)	(275,861)
General and administrative expenses	(195,912)	(164,414)	(157,134)
Other income (expenses) – net	486	(92,539)	4,782
<b>Results from operating activities</b>	<b>288,116</b>	<b>70,125</b>	<b>108,966</b>
Finance income	10,246	10,601	29,900
Finance expenses	(155,190)	(165,075)	(136,577)
Net finance expense	(144,944)	(154,474)	(106,677)
Share in loss of investments in joint ventures	(2,082)	(4,226)	(1,337)
<b>Profit (loss) before taxation</b>	<b>141,090</b>	<b>(88,575)</b>	<b>952</b>
Tax (expense) credit – net	(37,091)	(39,971)	18,393
<b>Profit (loss) for the year</b>	<b>103,999</b>	<b>(128,546)</b>	<b>19,345</b>
<b>Profit (loss) attributable to:</b>			
Non-controlling interests	17,971	(17,037)	(8,289)
Owners of the Company	86,028	(111,510)	27,634

\* Basis of presentation of Proforma Group Financial Information

The audited financial statements of the Group are expressed in United States dollars (US\$).

Given the Company's listing on the SGX-ST, for the convenience of certain readers, the above financial information for the years 2021, 2020 and 2019 are presented in Singapore dollars (S\$) obtained by measurement of the S\$ figures using the exchange rate of S\$1.36, S\$1.37 and S\$1.36, respectively.

Such translations should not be construed as a representation that the US\$ amounts have been or could be converted into S\$ at this or any other rates. In addition, the above financial information does not form part of the audited financial statements of the Group.

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# CORPORATE INFORMATION

## BOARD OF DIRECTORS

Mr. Rolando C. Gapud  
*Executive Chairman*

Mr. Joselito D. Campos, Jr.  
*Managing Director and CEO*

Mr. Edgardo M. Cruz, Jr.  
*Executive Director*

Mr. Benedict Kwek Gim Song  
*Lead Independent Director*

Mr. Godfrey E. Scotchbrook  
*Independent Director*

Dr. Emil Q. Javier  
*Independent Director*

Mrs. Yvonne Goh  
*Independent Director*

## AUDIT AND RISK COMMITTEE

Mr. Benedict Kwek Gim Song  
*Chairman and Lead Independent Director*

Mr. Godfrey E. Scotchbrook  
*Independent Director*

Dr. Emil Q. Javier  
*Independent Director*

Mrs. Yvonne Goh  
*Independent Director*

## NOMINATING AND GOVERNANCE COMMITTEE

Mrs. Yvonne Goh  
*Chairperson and Independent Director*

Mr. Benedict Kwek Gim Song  
*Lead Independent Director*

Mr. Godfrey E. Scotchbrook  
*Independent Director*

Dr. Emil Q. Javier  
*Independent Director*

Mr. Rolando C. Gapud  
*Board Executive Chairman*

Mr. Edgardo M. Cruz, Jr.  
*Executive Director*

## REMUNERATION AND SHARE OPTION COMMITTEE

Mr. Godfrey E. Scotchbrook  
*Chairman and Independent Director*

Mr. Benedict Kwek Gim Song  
*Lead Independent Director*

Dr. Emil Q. Javier  
*Independent Director*

Mrs. Yvonne Goh  
*Independent Director*

## EXECUTIVE OFFICERS

Mr. Joselito D. Campos, Jr.  
*Managing Director and Chief Executive Officer*

Mr. Luis F. Alejandro  
*Chief Operating Officer*

Mr. Ignacio C. O. Sison  
*Chief Corporate Officer*

Mr. Parag Sachdeva  
*Chief Financial Officer*

Mr. Antonio E. S. Ungson  
*Chief Legal Counsel,  
Chief Compliance Officer and  
Company Secretary*

Mr. Ruiz G. Salazar  
*Chief Human Resource Officer*

Ms. Ma. Bella B. Javier  
*Chief Scientific Officer*

## COMPANY SECRETARY

Mr. Antonio E. S. Ungson  
10/F JY Campos Center  
9th Avenue corner 30th Street  
Bonifacio Global City  
Taguig City 1634  
Philippines  
Tel : +632 8856 2888  
Fax: +632 8856 2628

## AUDITORS

Ernst & Young LLP  
One Raffles Quay  
North Tower, Level 18  
Singapore 048583  
Partner in-charge: Philip Ling Soon Hwa  
(Date of appointment: since financial  
year ended 30 April 2021)

SyCip Gorres Velayo & Co.\*  
(A member firm of Ernst & Young)  
6760 Ayala Avenue  
1226 Makati City  
Philippines  
Partner in-charge: Roel E. Lucas  
(Date of appointment: since financial  
year ended 30 April 2021)

\*SGV is the auditor for the Philippine  
SEC filings

## BANKERS

Australia and New Zealand Banking  
Group Limited  
BDO Unibank, Inc.  
Bank of Commerce  
Bank of the Philippine Islands  
China Banking Corporation  
Citibank, NA  
DBS Bank, Ltd.  
Development Bank of the Philippines  
The Hongkong & Shanghai Banking  
Corporation  
JPMorgan Chase & Co.  
Metropolitan Bank and Trust Company  
Mizuho Bank Ltd.  
Philippine Bank of Communications  
Philippine National Bank  
Rabobank International  
Rizal Commercial Banking Corporation  
Robinsons Bank Corporation  
Security Bank Corporation  
Standard Chartered Bank (Singapore)  
Limited  
Union Bank of the Philippines  
Wealth Development Bank Corporation

## REGISTERED OFFICE

Craigmuir Chambers  
PO Box 71 Road Town, Tortola  
British Virgin Islands  
Tel : +284 494 2233  
Fax : +284 494 3547

## SINGAPORE SHARE TRANSFER AGENT

Boardroom Corporate &  
Advisory Services Pte. Ltd.  
50 Raffles Place #32-01  
Singapore Land Tower  
Singapore 048623  
Tel: +65 6536 5355  
Fax: +65 6536 1360

## PHILIPPINES SHARE TRANSFER AGENT

BDO Unibank Inc. – Trust and  
Investments Group  
Securities Services and Corporate  
Agencies Department  
15th Floor South Tower, BDO Corporate  
Center  
7899 Makati Ave., Makati City 0726  
Philippines  
Tel: +632 8878 4963  
Fax: +632 8878 4056

## BVI REGISTRAR AND SHARE TRANSFER OFFICE

Nerine Trust Company (BVI) Limited  
PO Box 905 Quastisky Building  
Road Town, Tortola VG 1110, British  
Virgin Islands

## LISTING & TRADING SYMBOLS

Listed on 2 August 1999 on the  
Singapore Exchange  
Listed on 10 June 2013 on the Philippine  
Stock Exchange (PSE)  
Preference Shares listed on 7 April 2017  
and 15 December 2017 on the PSE  
Bloomberg: DELM SP and DELM PM, and  
DMPA1 and DMPA2 for the Preference  
Shares  
Reuters: DMPL.SI and DELM.PS, and  
DMPA1.PS and DMPA2.PS for the  
Preference Shares

## For further inquiries, please contact:

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