



**DEL MONTE PACIFIC LIMITED**

## **Management Discussion and Analysis of Unaudited Financial Condition and Results of Operations for the First Quarter Ended July 2014**

For enquiries, please contact:

Iggy Sison

Tel: +632 856 2888

[sisonio@delmonte-phil.com](mailto:sisonio@delmonte-phil.com)

Jennifer Luy

Tel: +65 6594 0980

[jluy@delmontepacific.com](mailto:jluy@delmontepacific.com)

### **AUDIT**

First Quarter FY2015 results covering the period from 1 May to 31 July 2014 have neither been audited nor reviewed by the Group's auditors.

### **ACCOUNTING POLICIES**

The accounting policies and method of computation adopted are consistent with those used in the most recently audited financial statements, except for the following accounting standards, amendments to standards and interpretations that are effective for annual reporting periods beginning 1 January 2014:

Amendment to IAS 32

IAS 36

IAS 39

Amendments to IFRS 10,

IFRS 12 and IAS 27

IFRIC 21

Offsetting Financial Assets and Financial Liabilities

Recoverable Amount Disclosures for Non-Financial Assets

Novation of Derivatives and Continuation of Hedge Accounting

Investment Entities

Levies

The Group has not applied the following accounting standards (including its consequential amendments) that have been issued but will be effective for the financial year beginning on or after 1 January 2015:

Amendments to IAS 19

IFRS 9

Amendment to IFRS 7 and IFRS 9

IFRS 14

IFRS 11

Amendment to IAS 16 and IAS 38

IFRS 15

Amendment to IAS 16 and IAS 41

Defined Benefit Plans: Employee Contributions

Financial Instruments

Mandatory Effective Date and Transition Disclosures

Regulatory Deferral Accounts

Amendment to Accounting for Acquisitions of Interests in Joint

Clarification of Acceptable Methods of Depreciation and Amortisation

Revenue from Contracts with Customers

Agriculture: Bearer Plants

## **DISCLAIMER**

This announcement may contain statements regarding the business of Del Monte Pacific Limited and its subsidiaries (the "Group") that are of a forward looking nature and are therefore based on management's assumptions about future developments. Such forward looking statements are typically identified by words such as 'believe', 'estimate', 'intend', 'may', 'expect', and 'project' and similar expressions as they relate to the Group. Forward looking statements involve certain risks and uncertainties as they relate to future events. Actual results may vary materially from those targeted, expected or projected due to various factors.

Representative examples of these factors include (without limitation) general economic and business conditions, change in business strategy or development plans, weather conditions, crop yields, service providers' performance, production efficiencies, input costs and availability, competition, shifts in customer demands and preferences, market acceptance of new products, industry trends, and changes in government and environmental regulations. Such factors that may affect the Group's future financial results are detailed in the Annual Report. The reader is cautioned to not unduly rely on these forward-looking statements.

Neither the Group nor its advisers and representatives shall have any liability whatsoever for any loss arising, whether directly or indirectly, from any use or distribution of this announcement or its contents.

This announcement is for information only and does not constitute an invitation or offer to acquire, purchase or subscribe for shares in Del Monte Pacific.

## **DIRECTORS' ASSURANCE**

Confirmation by Directors Pursuant to Clause 705(5) of the Listing Manual of SGX-ST.

We confirm that to the best of our knowledge, nothing has come to the attention of the Board of Directors of Del Monte Pacific Limited which may render these interim financial statements to be false or misleading in any material aspect.

For and on behalf of the Board of Directors of Del Monte Pacific Limited

(Signed)  
Rolando C Gapud  
Chairman of the Board

(Signed)  
Joselito D Campos, Jr  
Executive Director

12 September 2014

## NOTES ON THE 1Q FY2015 DMPL RESULTS

- DMPL has changed its financial-year end to 30 April from 31 December to align with that of its recently acquired US subsidiary, Del Monte Foods, Inc (DMFI). The first quarter of the Company is now 1 May to 31 July. The next financial year-end will be on 30 April 2015. FY would mean Fiscal Year for the purposes of this MD&A.
- DMFI's financial results have been included in DMPL's consolidated results since the acquisition was made on 18 February 2014. Financial comparisons (below gross profit) for DMFI are not available for the prior year period as the company operated then as a division of a larger entity.
- DMFI's financial statements are based on US GAAP, while DMPL's are based on IFRS. DMFI's financial statements were converted to IFRS for consolidation purposes.
- DMPL's effective stake in DMFI is 89.4% hence the non controlling interest line (NCI) in the P&L. Consolidated figures in the narratives are net of NCI.
- Del Monte Foods Holdings Ltd's (DMFHL) FY2014 and first quarter FY2015 financial statements under US GAAP are available for download from DMFI's website [www.delmontefoods.com](http://www.delmontefoods.com) DMFHL, incorporated on 11 November 2013, is the immediate parent company of DMFI.

## FINANCIAL HIGHLIGHTS – FIRST QUARTER ENDED 31 JULY 2014

in US\$'000 unless otherwise stated**	For the three months ended 31 July		
	Fiscal Year 2015	Fiscal Year 2014	% Change
Turnover	445,642	119,360	nm
Gross profit	70,733	23,725	nm
Gross margin (%)	15.9	19.9	nm
Operating profit	(12,101)	8,113	nm
Operating margin (%)	(2.7)	6.8	nm
Net profit attributable to owners of the Company	(21,896)	4,152	nm
Net margin (%)	(4.9)	3.5	nm
EPS (US cents)	(1.69)	0.32	nm
Net debt	(1,833,232)	(168,902)	nm
Gearing* (%)	795.5	73.3	nm
Cash flows from/(used) in operations	12,710	(8,552)	nm
Capital expenditure	16,377	4,891	nm
			<b>Days</b>
Inventory (days)	204	113	91
Receivables (days)	26	57	(31)
Account Payables (days)	38	35	3

\*\*The Company's reporting currency is US dollars. For conversion to S\$, these exchange rates can be used: 1.25 in July 2014, 1.25 in July 2013. For conversion to Php, these exchange rates can be used: 44.769 in July 2014, 41.176 in July 2013

\*Net Debt / Equity

## REVIEW OF OPERATING PERFORMANCE

The Group achieved sales of US\$445.6 million for the first quarter, which included DMFI's sales of US\$339.5 million, and posted a net loss of US\$21.9 million mainly due to earlier announced acquisition-related expenses. These costs include higher interest expenses from a long-term loan to acquire DMFI and short-term bridge financing of DMPL which will be refinanced with an equity offering in the Philippines.

The planned ordinary share public offering will be followed by a perpetual preference share offering and, thereafter, a rights offer. Group borrowings will then be reduced by approximately US\$520 million, which will significantly deleverage DMPL's balance sheet as it pays down its short term bridge financing.

Group EBITDA before acquisition expenses and non-recurring expenses was US\$21.5 million, and is expected to further strengthen in FY2015.

While first quarter sales of DMFI decreased by 1% to US\$339.5 million versus the prior year period, this was a marked improvement from the 17% decline during the Transition Period of February to April 2014, where sales were affected by inherited higher product pricing and changes to product labels.

Normalised gross profit of DMFI was down 7% to US\$64.3 million while gross margin decreased by 1% to 19%. Higher trade spending associated with incremental Packaged Fruit and Vegetable promotions, in part offset by lower marketing spending, primarily drove the reduction in gross profit.

DMFI has taken corrective measures by adjusting the price of its products to competitive levels, reintroducing the well recognised classic label and undertaking aggressive promotional campaigns in an effort to regain market share. In the Packaged Vegetable and Tomato segments, market shares have been stabilised while in Packaged Fruit, market share has improved.

DMFI has also embarked on business development and cost savings initiatives. On the business development front, the Group earlier shared its plans to develop the ethnic market in the United States, mainly leveraging off its products in Asia. The Group has already identified products to be exported to the US.

On the cost-savings front, one of the areas identified was the outsourcing of DMFI's back office functions to the Philippines in February 2015. The contract for this between the service provider and DMFI has been signed, and cost savings is estimated to be significant.

DMFI's Enterprise Resource Planning (ERP) migration to the SAP system is ongoing with a phased implementation beginning in February 2015.

These cost saving measures are expected to improve the Group's gross margin in FY 2016 and beyond.

DMFI's and DMPL's consolidated bottom line was impacted by acquisition-related expenses amounting to US\$19.5 million net of tax. These expenses include:

- US\$10.0 million net of tax upward revaluation of inventory which corresponded to a higher cost of goods sold. This was a carryover from the Transition Period ending April 2014 as not all the inventory at the point of acquisition had been sold during the Transition Period. It is estimated that the inventory will be sold by December 2014; hence, the corresponding higher cost of goods sold until then. However, the inventory revaluation has no cash flow impact, and new inventory produced in the current financial year will not be subject to revaluation.
- US\$7.1 million of higher interest expense at the DMPL parent level due to the acquisition. US\$520 million of bridge loans will be refinanced within the next several months.
- Balance of US\$2.4 million on various items including transaction costs.

Without DMFI, DMPL's gross profit was up 10% and gross margin improved to 21.6% from 19.9%. Moreover, DMPL's share of loss in the FieldFresh joint venture in India was at its lowest since 2009 at US\$0.6 million from US\$1.5 million in the prior year period.

DMPL's net income, without DMFI and without the acquisition-related interest expense, was US\$6.4 million, significantly higher by 55% versus prior period's US\$4.2 million.

DMPL's branded business in Asia (comprising of Del Monte in the Philippines and the Indian subcontinent as well as S&W in Asia and the Middle East), and export sales globally (which included sales to DMFI worth US\$14.3 million and eliminated in the consolidation), generated sales of US\$120.6 million, higher than the prior year period mainly due to strong sales of the S&W branded business and improvement in the Philippines.

Sales in the Philippines for the first quarter rose 7% in US Dollar terms and 12% in Peso terms on the back of robust sales for Packaged Fruit behind continuous builds for more frequent consumption, and resurgent growth for the Culinary segment, in particular the profitable Tomato Sauce, Spaghetti Sauce and Pasta categories. Del Monte Beverages also benefitted from a more favourable product mix, and the recovery of the multi-serve segment behind the successful introduction of the 1-Liter Tetra Juice line. Shipment growth in the Modern Trade continues to be strong as Del Monte benefits from the aggressive expansion of the national chains, even as the General Trade recovers from high trade inventory and operational issues in the early part of 2014. Inventory level has normalised and sell-out is back on the growth path.

The S&W branded business in Asia Pacific, both fresh and packaged, delivered another set of strong results with sales up 24% versus prior year period, mainly driven by the continued expansion in Japan, good performance in Korea and business development in the Philippines.

## VARIANCE FROM PROSPECT STATEMENT

The results of the First Quarter were in line with earlier guidance that the recurring earnings would be higher than prior year period.

## BUSINESS OUTLOOK

The Group expects to generate higher earnings on a recurring basis in FY2015 as it drives both topline growth across its key markets in the USA, the Philippines and rest of Asia, optimises synergies and actively manages cost. As majority of the revalued inventory will be sold in the financial year ending April 2015, this will continue to impact the bottomline of the Group. However, there is no cash flow impact; hence, cash flow generation will remain strong.

## REVIEW OF TURNOVER, GROSS PROFIT AND OPERATING PROFIT

### AMERICAS

#### For the three months ended 31 July

In US\$'000	Net Sales			Gross Profit			Operating Income/(Loss)		
	FY2015	FY2014	% Chg	FY2015	FY2014	% Chg	FY2015	FY2014	% Chg
Packaged fruit and vegetable	265,859	18,865	nm	34,977	2,101	nm	(12,811)	929	nm
Beverage	2,695	6,633	(59.4)	(143)	1,192	(112.0)	(1,268)	939	(235.0)
Culinary	54,668	–	nm	5,772	–	nm	(8,187)	–	nm
Fresh fruit and others	19,077	–	nm	5,243	–	nm	294	–	nm
Total	342,299	25,498	nm	45,849	3,293	nm	(21,972)	1,868	nm

Reported under the Americas segment are sales and profit on sales in North and South America, and Canada. Majority of this segment's sales are principally sold under the *Del Monte* brand but also under the *Contadina*, *S&W*, *College Inn* and other brands. This segment also includes sales of private label food products. Sales in the Americas are distributed across the United States, in all channels serving retail markets, as well as to the US military, certain export markets, the food service industry and other food processors.

Net sales in the Americas reached US\$342.3 million due to the consolidation of DMFI's results post acquisition closing on 18 February 2014.

Operating profit was unfavourably impacted by non-recurring expenses brought about mainly by fair value adjustments required upon purchase of DMFI. Without these non-recurring expenses, operating profit would have been US\$11.3 million with operating margin of 4.2%.

## ASIA PACIFIC

### For the three months ended 31 July

In US\$'000	Net Sales			Gross Profit			Operating Income/(Loss)		
	FY2015	FY2014	% Chg	FY2015	FY2014	% Chg	FY2015	FY2014	% Chg
Packaged fruit and vegetable	21,531	18,338	17.4	3,932	2,833	38.8	713	(438)	nm
Beverage	30,889	30,002	3.0	7,241	7,719	(6.2)	2,884	2,858	0.9
Culinary	23,045	21,157	8.9	8,459	7,975	6.1	3,632	3,991	(9.0)
Fresh fruit and others	20,062	14,242	40.9	4,650	2,452	89.6	2,692	1,274	111.3
<b>Total</b>	<b>95,527</b>	<b>83,739</b>	<b>14.1</b>	<b>24,282</b>	<b>20,979</b>	<b>15.7</b>	<b>9,921</b>	<b>7,685</b>	<b>29.1</b>

Reported under this segment are sales and profit on sales in the Philippines, comprising primarily of Del Monte branded packaged products, including Del Monte traded goods; S&W products in Asia both fresh and packaged; and Del Monte packaged products from the Philippines into Indian subcontinent as well as unbranded Fresh and packaged goods.

The segment's sales increased by 14.1% to US\$95.5 million from US\$83.7 million on higher sales of packaged fruit, beverage and culinary products particularly in the Philippines. The S&W branded business, both fresh and packaged, delivered another set of strong results with sales up 24% versus prior year period, mainly driven by the continued expansion in Japan, good performance in Korea and business development in the Philippines.

Gross profit increased by 15.7% to US\$24.3 million from US\$21.0 million due to higher volume and lower costs. Operating profit is 29% above prior year mainly on the contribution of the Fresh fruit business.

## EUROPE

### For the three months ended 31 July

In US\$'000	Net Sales			Gross Profit			Operating Income/(Loss)		
	FY2015	FY2014	% Chg	FY2015	FY2014	% Chg	FY2015	FY2014	% Chg
Packaged fruit and vegetable	6,007	4,958	21.2	599	852	(29.7)	94	401	(76.6)
Beverage	1,809	5,165	(65.0)	3	(1,399)	nm	(144)	(1,841)	(92.2)
<b>Total</b>	<b>7,816</b>	<b>10,123</b>	<b>(22.8)</b>	<b>602</b>	<b>(547)</b>	<b>nm</b>	<b>(50)</b>	<b>(1,440)</b>	<b>(96.5)</b>

Included in this segment are sales of unbranded products in Europe.

The segment's sales decreased by 22.8% to US\$7.8 million from US\$10.1 million on reduced sales of pineapple juice concentrate (PJC) as the Company shifts out of unbranded PJC. However, operating loss in Europe is lower at US\$0.05 million from US\$1.4 million in the prior year period due to favourable mix and pricing.

## REVIEW OF COST OF GOODS SOLD AND OPERATING EXPENSES

% of Turnover	For the three months ended 31 July		
	FY2015	FY2014	Comments
Cost of Goods Sold	<b>84.1</b>	80.1	Mainly due to consolidation of DMFI
Distribution and Selling Expenses	<b>6.6</b>	6.1	Mainly due to consolidation of DMFI
G&A Expenses	<b>11.9</b>	5.5	Mainly due to consolidation of DMFI
Other Operating Expenses	<b>0.1</b>	1.5	Primarily due to biological assets adjustments and other miscellaneous income

## REVIEW OF OTHER MATERIAL CHANGES TO INCOME STATEMENTS

	For the three months ended 31 July			
	FY2015	FY2014	%	Comments
Depreciation and amortisation	<b>(12,921)</b>	(4,750)	nm	Due to the consolidation of DMFI
Interest income	<b>81</b>	63	28.6	Higher interest income from operating assets
Interest expense	<b>(23,486)</b>	(1,116)	nm	Higher level of borrowings to fund the purchase of DMFI
Share of loss of JV, (attributable to the owners of the Company)	<b>(594)</b>	(1,528)	(61.1)	Higher sales in Indian joint venture
Taxation	<b>12,116</b>	(479)	nm	Mainly from the tax deductible of DMFI

## REVIEW OF GROUP ASSETS AND LIABILITIES

With the acquisition of DMFI, its balance sheet items have been consolidated with DMPL's resulting in higher balances for most asset and liability items.

Extract of Accounts with Significant Variances	31 July 2014	31 July 2013	30 April 2014	Comments
<i>in US\$'000</i>				
Joint venture	<b>20,686</b>	20,985	21,310	Due to FieldFresh losses
Other assets	<b>33,932</b>	20,945	23,725	Mainly due to consolidation of DMFI
Biological assets	<b>122,368</b>	108,447	119,923	Due to higher cycled growing crop costs from increased acreage
Inventories	<b>893,594</b>	127,603	813,093	Due to consolidation of DMFI
Trade and other receivables	<b>200,000</b>	92,094	222,761	Due to consolidation of DMFI
Cash and cash equivalents	<b>28,509</b>	36,218	28,401	Higher cash mainly coming from borrowings
Financial liabilities – non-current	<b>925,796</b>	13,788	934,386	Higher borrowings due to acquisition. As against FY2014, lower mainly on payments made by DMFI
Financial liabilities – current	<b>935,945</b>	191,332	919,269	Due to working capital requirements and new loans related to the purchase of DMFI
Trade and other payables	<b>360,814</b>	69,104	277,993	Due to consolidation of DMFI
Current tax liabilities	<b>1,104</b>	929	126	Due to higher income on taxable entity

## SHARE CAPITAL

Total shares outstanding remain at 1,296,600,071 as of 31 July 2014 (31 July 2013: 1,296,600,071). Share capital remains at US\$13.0 million (30 April 2014: US\$13.0 million). Market price options and share awards were granted pursuant to the Company's Executive Stock Option Plan and Restricted Share Plan as set out in the table below.

Date of Grant	Options	Share Awards	Recipient(s)
7 March 2008	1,550,000	1,725,000	Key Executives
20 May 2008	–	1,611,000	CEO
12 May 2009	–	3,749,000	Key Executives
29 April 2011	–	2,643,000	CEO
21 November 2011	–	67,700	Non-Executive Director
30 April 2013	150,000	486,880	Key Executives
22 August 2013	–	688,000	Executive/Non-Executive Directors

The number of shares outstanding includes 900,420 shares held by the Company as treasury shares as at 31 July 2014 (31 July 2013: 900,420). There was no sale, disposal and cancellation of treasury shares during the period and as at 31 July 2014.

## BORROWINGS AND NET DEBT

Liquidity in US\$'000	As at 31 July		As at 30 April
	2014	2013	2014
Gross borrowings	(1,861,741)	(205,120)	(1,853,655)
Current			
Secured	(107,594)	–	(112,309)
Unsecured	(828,351)	(191,332)	(806,960)
Non-current			
Secured	(925,796)	–	(923,161)
Unsecured	–	(13,788)	(11,225)
Less: Cash and bank balances	28,509	36,218	28,401
Net debt	(1,833,232)	(168,902)	(1,825,254)

The Group's net debt (cash and bank balances less borrowings) amounted to US\$1.8 billion as at 31 July 2014. The debts are mostly related to the purchase of DMFI.

## DIVIDENDS

No dividends were declared for this quarter and corresponding prior year quarter.



## INTERESTED PERSON TRANSACTIONS

The aggregate value of IPT conducted pursuant to shareholders' mandate obtained in accordance with Chapter 9 of the Singapore Exchange's Listing Manual was as follows:

In US\$'000 For the first quarter of the fiscal year	Aggregate value of all IPTs (excluding transactions less than S\$100,000 and transactions conducted under shareholders' mandate pursuant to Rule 920)		Aggregate value of all IPTs conducted under shareholders' mandate pursuant to Rule 920 (excluding transactions less than S\$100,000)	
	FY2015	FY2014	FY2015	FY2014
Nutri-Asia, Inc	-	-	398	391
DMPI Retirement	-	-	372	NIL
<b>Aggregate Value</b>	-	-	<b>770</b>	<b>391</b>

### Rule 704(13)

Pursuant to Rule 704(13) of the Listing Manual of the Singapore Exchange Securities Trading Limited, the Board of Directors of Del Monte Pacific Limited (the "Company") wishes to confirm that there are no persons occupying managerial positions in the Company or any of its principal subsidiaries who are relatives of a Director or Chief Executive Officer or substantial shareholder of the Company.

**DEL MONTE PACIFIC LIMITED**  
**UNAUDITED CONSOLIDATED INCOME STATEMENT**

Amounts in US\$'000	For the three months ended 31 July		
	FY2015 (Unaudited)	FY2014 (Unaudited)	%
Turnover	445,642	119,360	nm
Cost of sales	<u>(374,909)</u>	<u>(95,635)</u>	nm
<b>Gross profit</b>	<b>70,733</b>	<b>23,725</b>	nm
Distribution and selling expenses	(29,230)	(7,225)	nm
General and administration expenses	(53,191)	(6,553)	nm
Other operating (expenses)/income	<u>(413)</u>	<u>(1,834)</u>	(77.5)
<b>Profit from operations</b>	<b>(12,101)</b>	<b>8,113</b>	nm
Financial income*	180	332	(45.8)
Financial expense*	<u>(23,876)</u>	<u>(2,286)</u>	nm
<b>Net finance income/(expense)</b>	<b>(23,696)</b>	<b>(1,954)</b>	nm
Share of loss of joint venture, net of tax	<u>(633)</u>	<u>(1,645)</u>	(61.5)
<b>Profit before taxation</b>	<b>(36,430)</b>	<b>4,514</b>	nm
Taxation	<u>12,116</u>	<u>(479)</u>	nm
<b>Profit after taxation</b>	<b>(24,314)</b>	<b>4,035</b>	nm
<b>Profit attributable to:</b>			
Owners of the Company	(21,896)	4,152	nm
Non-controlling interest	<u>(2,418)</u>	<u>(117)</u>	nm
<b>Profit for the period</b>	<b>(24,314)</b>	<b>4,035</b>	nm
<b>Notes:</b>			
Depreciation and amortization	(12,921)	(4,750)	Nm
Provision for asset impairment	130	80	62.5
Provision for inventory obsolescence	1,154	480	140.4
Provision for (reversal of) doubtful debts	853	(1,346)	nm
Gain on disposal of fixed assets	86	235	(63.4)
<b>*Financial income comprise:</b>			
Interest income	81	63	28.6
Foreign exchange gain	<u>99</u>	<u>269</u>	(63.2)
	<b>180</b>	<b>332</b>	(45.8)
<b>*Financial expense comprise:</b>			
Interest expense	(23,486)	(1,116)	nm
Foreign exchange loss	<u>(390)</u>	<u>(1,170)</u>	(66.7)
	<b>(23,876)</b>	<b>(2,286)</b>	nm

nm – not meaningful

Earnings per ordinary share in US cents	For the three months ended 31 July	
	FY2015	FY2014
Earnings per ordinary share based on net profit attributable to shareholders:		
(i) Based on weighted average no. of ordinary shares	(1.69)	0.32
(ii) On a fully diluted basis	(1.69)	0.32

Please refer to page 3 for the Notes

\*\*includes US\$2,380 for DMFI and US\$38 for FieldFresh in FY2015 and US\$117 for FieldFresh in FY2014

**DEL MONTE PACIFIC LIMITED**  
**UNAUDITED STATEMENT OF COMPREHENSIVE INCOME**

Amounts in US\$'000	For the three months ended 31 July		
	FY2015	FY2014	%
<b>Profit for the period</b>	<b>(24,314)</b>	4,035	nm
<b>Other comprehensive income (after reclassification adjustment):</b>			
<i>Items that will or may be reclassified subsequently to profit or loss</i>			
Exchange differences on translating of foreign operations	5,925	(11,233)	nm
<i>Items that will not be classified to profit or loss</i>			
Effective portion of changes in fair value of cash flow hedges	(3,341)	–	nm
Remeasurement of Retirement Benefit	824	(3,513)	nm
	(2,517)	(3,513)	
<b>Other comprehensive income for the period, net of tax</b>	<b>3,408</b>	(14,746)	nm
<b>Total comprehensive income for the period</b>	<b>(20,906)</b>	(10,711)	nm
<b>Attributable to:</b>			
Owners of the Company	(18,117)	(10,594)	nm
Non-controlling interests	(2,789)	(117)	nm
<b>Total comprehensive income for the period</b>	<b>(20,906)</b>	(10,711)	nm

*nm – not meaningful*

*Please refer to page 3 for the Notes*

**DEL MOTE PACIFIC LIMITED**  
**UNAUDITED STATEMENT OF FINANCIAL POSITION**

Amounts in US\$'000	Group			Company		
	31 July 2014 (Unaudited)	31 July 2013 (Unaudited)	30 Apr 2014 (Unaudited)	31 July 2014 (Unaudited)	31 July 2013 (Unaudited)	30 Apr 2014 (Unaudited)
<b>Non-Current Assets</b>						
Property, plant and equipment	513,172	88,838	512,123	-	-	-
Subsidiaries	-	-	-	715,942	85,442	715,942
Joint venture	20,686	20,985	21,310	-	-	-
Intangible assets	739,064	15,100	740,855	-	-	-
Other assets	33,931	20,945	23,725	-	-	-
Deferred tax assets	57,710	1,376	41,646	-	-	-
Employee benefit	2,773	-	10,673	-	-	-
Biological assets	1,562	1,633	1,613	-	-	-
	<b>1,368,898</b>	<b>148,877</b>	<b>1,351,945</b>	<b>715,942</b>	<b>85,442</b>	<b>715,942</b>
<b>Current assets</b>						
Inventories	893,594	127,603	813,093	-	-	-
Biological assets	120,806	106,814	118,310	-	-	-
Trade and other receivables	200,000	92,094	222,761	104,600	80,267	104,545
Cash and cash equivalents	28,509	36,218	28,401	215	421	232
	<b>1,242,909</b>	<b>362,729</b>	<b>1,182,565</b>	<b>104,815</b>	<b>80,688</b>	<b>104,777</b>
<b>Total Assets</b>	<b>2,611,807</b>	<b>511,606</b>	<b>2,534,510</b>	<b>820,757</b>	<b>166,130</b>	<b>820,719</b>
<b>Equity attributable to equity holders of the Company</b>						
Share capital	12,975	12,975	12,975	12,975	12,975	12,975
Reserves	152,513	219,548	170,594	74,708	76,142	83,244
Equity attributable to owners of the Company	165,488	232,523	183,569	87,683	89,117	96,219
Non-controlling interest	64,969	(2,161)	67,758	-	-	-
<b>Total Equity</b>	<b>230,457</b>	<b>230,362</b>	<b>251,327</b>	<b>87,683</b>	<b>89,117</b>	<b>96,219</b>
<b>Non-Current Liabilities</b>						
Financial liabilities	925,796	13,788	934,386	-	-	-
Other non-current liabilities	25,733	1,072	16,018	-	-	-
Employee Benefits	117,953	5,019	126,782	-	-	-
Derivative liabilities	9,756	-	4,368	-	-	-
Environmental remediation liabilities	4,021	-	3,949	-	-	-
	<b>1,083,259</b>	<b>19,879</b>	<b>1,085,503</b>	<b>-</b>	<b>-</b>	<b>-</b>

*To be continued*

**DEL MONTE PACIFIC LIMITED**  
**UNAUDITED STATEMENT OF FINANCIAL POSITION (CONTINUED)**

Amounts in US\$'000	Group			Company		
	31 July 2014 (Unaudited)	31 July 2013 (Unaudited)	30 Apr 2014 (Unaudited)	31 July 2014 (Unaudited)	31 July 2013 (Unaudited)	30 Apr 2014 (Unaudited)
<b>Current Liabilities</b>						
Trade and other payables	360,814	69,104	277,993	130,254	77,013	122,009
Financial liabilities	935,945	191,332	919,269	602,820	–	602,491
Environmental remediation liabilities	228	–	292	–	–	–
Current tax liabilities	1,104	929	126	–	–	–
	<b>1,298,091</b>	261,365	1,197,680	<b>733,074</b>	77,013	724,500
<b>Total Liabilities</b>	<b>2,381,350</b>	281,244	2,283,183	<b>733,074</b>	77,013	724,500
<b>Total Equity and Liabilities</b>	<b>2,611,807</b>	511,606	2,534,510	<b>820,757</b>	166,130	820,719
NAV per ordinary share (US cents)	17.77	17.77	19.38	6.76	6.87	7.42

**DEL MONTE PACIFIC LIMITED  
UNAUDITED STATEMENTS OF CHANGES IN EQUITY**

	Share capital US\$'000	Share premium US\$'000	Translation reserve US\$'000	Revaluation reserve US\$'000	Remeasure- ment of Retirement Plan US\$'000	Option reserve US\$'000	Revenue reserve US\$'000	Reserve for own shares US\$'000	Totals US\$'000	Non- controlling interest US\$'000	Total equity US\$'000
<b>Group Fiscal Year 2014</b>											
At 1 May 2013	12,975	69,768	(24,703)	3,594	(1,352)	988	183,954	(1,999)	243,225	(2,044)	241,181
<b>Total comprehensive income for the period</b>											
Profit for the period	–	–	–	–	–	–	4,152	–	4,152	(117)	4,035
<b>Other comprehensive income</b>											
Currency translation differences recognised directly in equity	–	–	(11,233)	–	–	–	–	–	(11,233)	–	(11,233)
Gain on property revaluation	–	–	–	–	–	–	–	–	–	–	–
Remeasurement of retirement plan	–	–	–	–	(3,513)	–	–	–	(3,513)	–	(3,513)
<b>Total other comprehensive income</b>	–	–	(11,233)	–	(3,513)	–	–	–	(14,746)	–	(14,746)
<b>Total comprehensive (loss)/income for the period</b>	–	–	(11,233)	–	(3,513)	–	4,152	–	(10,594)	(117)	(10,711)
<b>Transactions with owners recorded directly in equity</b>											
<b>Contributions by and distributions to owners</b>											
Acquisition of treasury shares	–	–	–	–	–	–	–	(438)	(438)	–	(438)
Share-based payment transactions	–	(563)	–	–	–	(1,245)	–	1,808	–	–	–
Value of employee services received for issue of share options	–	–	–	–	–	330	–	–	330	–	330
<b>Total contributions by and distributions to owners</b>	–	(563)	–	–	–	(915)	–	1,370	(108)	–	(108)
<b>At 30 July 2013</b>	12,975	69,205	(35,936)	3,594	(4,865)	73	188,106	(629)	232,523	(2,161)	230,362

Group	Share capital US\$'000	Share premium US\$'000	Translation reserve US\$'000	Revaluation reserve US\$'000	Remeasurement of retirement plan	Hedging Reserve US\$'000	Option reserve US\$'000	Revenue reserve US\$'000	Reserve for own shares US\$'000	Totals	Non-controlling interest US\$'000	Total equity US\$'000
<b>Fiscal Year 2015</b>												
At 1 May 2014	12,975	69,205	(44,592)	9,506	(3,794)	(2,422)	174	143,146	(629)	183,569	67,758	251,327
<b>Total comprehensive income for the period</b>												
Loss for the period	-	-	-	-	-	-	-	(21,896)	-	(21,896)	(2,418)	(24,314)
<b>Other comprehensive income</b>												
Currency translation differences recognised directly in equity	-	-	5,943	-	-	-	-	-	-	5,943	(18)	5,925
Remeasurement of retirement plan	-	-	-	-	824	-	-	-	-	824	-	824
Effective portion of changes in fair value of cash flow hedges	-	-	-	-	-	(2,988)	-	-	-	(2,988)	(353)	(3,341)
<b>Total other comprehensive income</b>	-	-	5,943	-	824	(2,988)	-	-	-	3,779	(371)	3,408
<b>Total comprehensive (loss)/income for the period</b>	-	-	5,943	-	824	(2,988)	-	(21,896)	-	(18,117)	(2,789)	(20,906)
<b>Transactions with owners recorded directly in equity</b>												
<b>Contributions by and distributions to owners</b>												
Value of employee services received for issue of share options	-	-	-	-	-	-	36	-	-	36	-	36
<b>Total contributions by and distributions to owners</b>	-	-	-	-	-	-	36	-	-	36	-	36
<b>At 31 July 2014</b>	<b>12,975</b>	<b>69,205</b>	<b>(38,649)</b>	<b>9,506</b>	<b>(2,970)</b>	<b>(5,410)</b>	<b>210</b>	<b>121,250</b>	<b>(629)</b>	<b>165,488</b>	<b>64,969</b>	<b>230,457</b>

Company	Share Capital US\$'000	Share premium US\$'000	Share Option Reserve US\$'000	Revenue reserve US\$'000	Treasury Shares US\$'000	Total Equity US\$'000
<b>Fiscal Year 2014</b>						
At 1 May 2013	12,975	69,907	988	10,463	(1,999)	92,334
<b>Total comprehensive income for the period</b>						
Loss for the period	–	–	–	(3,109)	–	(3,109)
Total comprehensive loss for the period	–	–	–	(3,109)	–	(3,109)

**Transactions with owners, recorded directly in equity**

**Contributions by and distributions to owners**

Value of employee services received for issue of share options

Acquisition of treasury shares

Share-based payment transactions

Total contributions by and distributions to owners

At 31 July 2013

–	–	330	–	–	330
–	–	–	–	(438)	(438)
–	(563)	(1,245)	–	1,808	–
–	(563)	(915)	–	1,370	(108)
12,975	69,344	73	7,354	(629)	89,117

Company	Share Capital US\$'000	Share Premium US\$'000	Share option reserve US\$'000	Revenue reserve US\$'000	Treasury Shares US\$'000	Total Equity US\$'000
<b>Fiscal Year 2015</b>						
At 1 May 2014	12,975	69,344	174	14,463	(629)	96,327
<b>Total comprehensive income for the period</b>						
Loss for the period	–	–	–	(8,680)	–	(8,680)
Total comprehensive loss for the period	–	–	–	(8,680)	–	(8,680)

**Transactions with owners, recorded directly in equity**

**Contributions by and distributions to owners**

Value of employee services received for issue of share options

Total contributions by and distributions to owners

At 31 July 2014

–	–	36	–	–	36
–	–	36	–	–	36
12,975	69,344	210	5,783	(629)	87,683



**DEL MONTE PACIFIC LIMITED**  
**UNAUDITED CONSOLIDATED STATEMENT OF CASH FLOWS**

Amounts in US\$'000	For the three months ended 31 July	
	FY2015 (Unaudited)	FY2014 (Unaudited)
<b>Cash flows from operating activities</b>		
(Loss)/Profit for the period	(24,314)	4,035
Adjustments for:		
Depreciation of property, plant and equipment	11,066	4,607
Amortisation of intangible assets	1,855	143
Reversal of impairment loss on property, plant and equipment	(130)	(80)
Gain on disposal of property, plant and equipment	(86)	(235)
Share of loss of joint venture, net of tax	633	1,646
Finance income	(180)	(82)
Finance expense	23,876	1,150
Tax expense (benefit)	(12,116)	479
Equity-settled share-based payment transactions	36	330
Operating profit before working capital changes	640	11,993
Other assets	(4,797)	(104)
Inventories	(74,650)	(5,693)
Biological assets	725	2,195
Trade and other receivables	19,526	(3,652)
Trade and other payables	75,926	(15,948)
Employee benefits	929	3,765
Operating cash flow	18,299	(7,444)
Income taxes paid	–	(1,108)
<b>Net cash flows from/(used in) operating activities</b>	<b>18,299</b>	<b>(8,552)</b>
<b>Cash flows from investing activities</b>		
Interest received	80	23
Proceeds from disposal of property, plant and equipment	225	232
Purchase of property, plant and equipment	(16,377)	(4,891)
Additional investment in joint venture	–	(970)
<b>Net cash flows used in investing activities</b>	<b>(16,072)</b>	<b>(5,606)</b>
<b>Cash flows from financing activities</b>		
Interest paid	(6,528)	(533)
Proceeds (repayment) of borrowings	3,678	31,835
Acquisition of treasury shares	–	(438)
<b>Net cash flows from financing activities</b>	<b>2,850</b>	<b>30,864</b>
<b>Net (decrease)/increase in cash and cash equivalents</b>	(623)	16,706
<b>Cash and cash equivalents at 1 May</b>	28,401	18,872
<b>Effect of exchange rate fluctuations on cash held</b>	731	640
<b>Cash and cash equivalents at 31 July</b>	<b>28,509</b>	<b>36,218</b>