



# 1<sup>st</sup> Quarter 2020 Financial Results Presentation

5 May 2020

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1<sup>st</sup> Quarter 2020 Financial Results

# 1st Quarter 2020 Highlights



#### Benefitted from strong tanker markets

> Disposed 3 vessels, capitalising on the improved prices for second-hand tonnage

## Net profit of US\$ 6.68m<sup>(1)</sup>

- > Up 122% from previous year (US\$ 3.01m)(1)
- > 5<sup>th</sup> consecutive quarterly net profit

#### Adjusted EBITDA of US\$ 12.55m<sup>(1)(2)</sup>

- > Up 9% from previous year (US\$ 11.47m)<sup>(1)</sup>
- > Despite reduced fleet following vessel disposal

#### High fleet utilisation of 98.9%

> Unchanged from previous year

#### Further improvement of the capital structure

- > Strong cash generation and liquidity position
- > Solid financial ratios
- > Zero net debt as at 31 March 2020
- > Provides strategic optionality and downside protection against adverse economic effects from COVID-19 pandemic

#### Distribution of 1.50 US cents per unit for the 1<sup>st</sup> quarter 2020

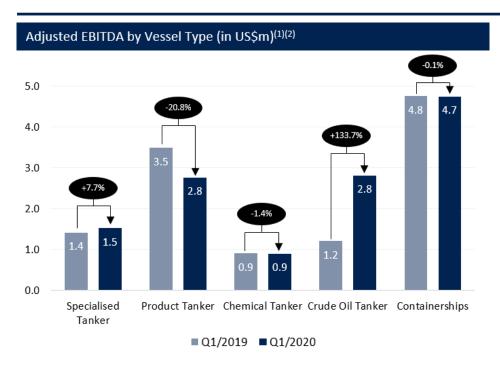
> No distributions for the same period last year

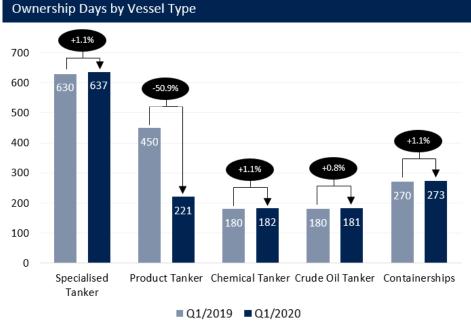
<sup>(1)</sup> Unaudited

<sup>(2)</sup> Excluding gains/losses from the disposal of vessels and vessel impairments

# **Operating Performance Review**







### Commentary

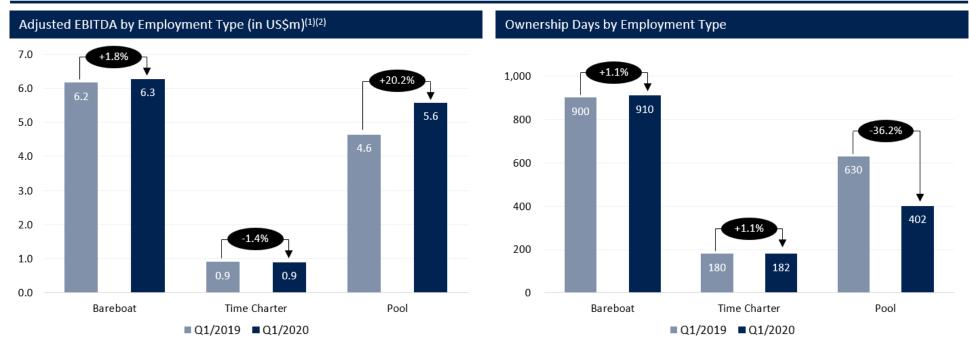
- > Disposal of 3 product tankers led to significant reduction (-50.9% y-o-y) of ownership days
- > Lower reduction (-20.8% y-o-y) of EBITDA from product tankers due to strong freight rates
- > Significant increase (+133.7%) of EBITDA from crude oil tankers due to strong freight rates

<sup>(1)</sup> Unaudited

<sup>(2)</sup> Excluding gains/losses from the disposal of vessels and vessel impairments

# Operating Performance Review (cont'd)





### Commentary

- > EBITDA from bareboat and time charters were stable due to fixed-rate agreements
- > EBITDA from pool employment (product and crude oil tankers) increased substantially (+20.2% y-o-y) despite reduced fleet (-36.2% y-o-y)

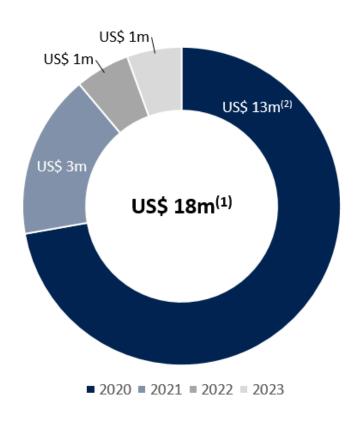
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# Fleet Employment



#### US\$ 18m<sup>(1)</sup> of Contracted Revenue



#### **Charter Expiries in 2020**

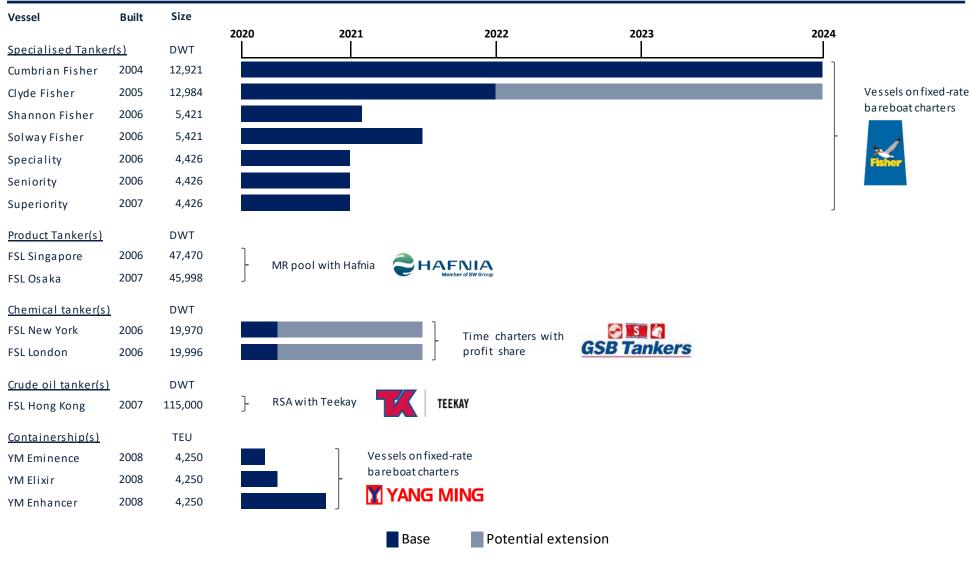
- > Redelivery of 3 containerships in May, June and October 2020, respectively, currently exploring options
- > Charter maturity for 2 chemical tankers in June 2020, with one optional year of extension, waiting for the charterer
- > Charter maturity for 3 specialised tankers in December 2020, holding discussions with charterer later this year

<sup>(1)</sup> As at 31 March 2020, based on revenue from 10 bareboat charters and 2 time charters, excluding optional extensions

<sup>(2)</sup> Including US\$ 2m of revenue from time charters

# Fleet Employment (cont'd)





# Update on the Use of Proceeds from the Preferential Offering and the Newbuilding Programme



- Opening balance on 1 January 2020 of US\$ 11.02m
- US\$4.88m were used as 3<sup>rd</sup> instalment of 10% for keel laying for the newbuilding hull no. N944 in March 2020
- Closing balance on 31 March 2020 of US\$ 6.14m
  - > As fixed time deposits with banks in Singapore
  - > Subsequently used US\$ 4.88m as 3<sup>rd</sup> instalment of 10% for keel laying for the newbuilding hull no. N945 in April 2020
- Next payments of US\$ 4.88m each (10% of contract price) payable upon launching of each newbuilding in June and August 2020, respectively
- Delivery of the newbuildings is scheduled for November 2020 and January 2020, respectively
- Insignificant delays only due to COVID-19 pandemic so far

# **Income Statement**



Income Statement (in US\$m) <sup>(1)</sup>						
	1st Quarter 2020	1st Quarter 2019	Change in %			
Revenue	18.41	19.09	-3.6%			
Voyage expenses	-0.30	-0.52	-42.6%			
Vessel operating expenses	-4.65	-5.41	-14.2%			
Management fees	-0.55	-0.55	1.5%			
Trustee fees	-0.01	-0.01	7.7%			
Other Trust expenses	-0.35	-1.13	-69.1%			
Adjusted EBITDA <sup>(2)</sup>	12.55	11.47	9.4%			
Depreciation	-5.45	-6.30	-13.5%			
Impairment charges	-2.03	0.00	100%			
Gain on disposal of vessel(s)	2.68	0.00	100%			
Results from operating activities (EBIT)	7.74	5.17	49.8%			
Finance income	0.16	0.00	100%			
Finance expenses	-1.24	-2.16	-42.7%			
EBT	6.67	3.01	121.7%			
Income tax write-back	0.01	0.00	100%			
Profit for the quarter	6.68	3.01	122.0%			
per unit (basic) (in US cents)	0.38	0.47	-19.1%			
per unit (diluted) (in US cents)	0.38	0.42	-9.5%			

Note(s):
(1) Unaudited

<sup>(2)</sup> Excluding gains/losses from the disposal of vessels and vessel impairments

# **Balance Sheet**



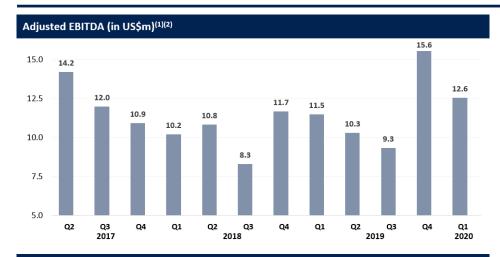
Balance Sheet (in US\$m) <sup>(1)</sup>									
	31 Mar 2020	31 Dec 2019		31 Mar 2020	31 Dec 2019				
Assets			Equity and liabilities						
Vessels <sup>(2)</sup>	156.56	180.70	Units in issue	561.33	561.33				
Non-current assets	156.56	180.70	Reserves	-378.29	-358.45				
			Total unitholder's equity	183.04	202.88				
			Bank loans	28.02	34.52				
Trade and other receivable	9.98	13.18	Non-current liabilities	28.02	34.52				
Cash and cash equivalents(3)	67.15	42.44			_				
Non-current assets held for sale	0	38.88	Trade and other payables	2.70	2.22				
Current assets	77.13	94.50	Bank loans (current portion)	19.93	35.54				
			Income tax payable	0	0.04				
			<b>Current liabilities</b>	22.63	37.80				
			Total liabilities	50.65	72.32				
Total assets	233.69	275.20	Total equity and liabilities	233.69	275.20				

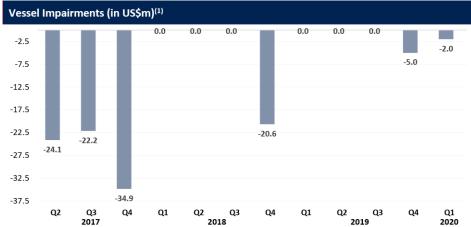
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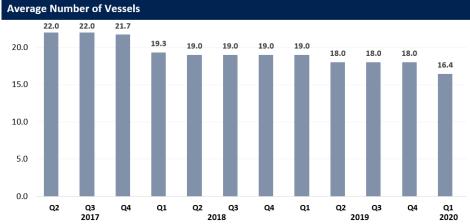
<sup>(2)</sup> Includes operating vessels of US\$ 129.37m (2019: US\$ 158.60m) and vessels under construction of US\$ 27.19m (2019: US\$ 22.10m) (3) Includes US\$ 0.50m of restricted cash (2019: US\$ 0.50m)

# Historical Financial Performance











- > Significant improvement of financial performance over the last few quarters, despite reducing fleet
- > Legacy issues (vessel impairments) left behind, focus on operations and strategy

#### Note(s):

1<sup>st</sup> Quarter 2020 Financial Results

<sup>(1)</sup> Unaudited

<sup>(2)</sup> Excluding gains/losses from the disposal of vessels and vessel impairments

# Distribution for the 1st Quarter 2020



■ **Distribution period** 1 January 2020 – 31 March 2020

Distribution per unit
 1.50 US cents

Distribution timetable



## Contact



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