

# MEGACHEM LIMITED

# Condensed Interim Financial Statements

# For The Second Half Year and Full Year Ended 31 December 2022

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# CONDENSED INTERIM FINANCIAL STATEMENTS AS AT AND FOR THE SECOND HALF YEAR AND FULL YEAR ENDED 31 DECEMBER 2022

# CONSOLIDATED STATEMENT OF COMPREHENSIVE INCOME FOR THE SECOND HALF YEAR ENDED 31 DECEMBER 2022

		Unaudited	Unaudited		
		For the half year	For the half year		
		ended	ended	Varia	nce
		31 December 2022	31 December 2021	Favourable/(Unf	avourable)
	Note	S\$	S\$	S\$	%
Revenue	3	68,546,280	72,992,561	(4,446,281)	(6.1%)
Cost of sales		(52,761,006)	(55,279,178)	2,518,172	4.6%
Gross profit		15,785,274	17,713,383	(1,928,109)	(10.9%)
Other income	4	515,621	459,641	55,980	12.2%
Distribution costs		(8,229,287)	(9,169,561)	940,274	10.3%
Administrative expenses		(3,117,481)	(3,295,736)	178,255	5.4%
Other operating expenses		(2,192,006)	(1,446,423)	(745,583)	(51.5%)
Finance costs	5	(884,889)	(432,681)	(452,208)	> (100.0%)
Share of profit of associated companies		395,559	787,773	(392,214)	(49.8%)
Profit before income tax	6	2,272,791	4,616,396	(2,343,605)	(50.8%)
Tront before income tax	O	2,272,731	4,010,000	(2,545,005)	(50.078)
Income tax expense	7	(663,925)	(405,133)	(258,792)	(63.9%)
Net profit after tax		1,608,866	4,211,263	(2,602,397)	(61.8%)
Other comprehensive income:					
Exchange differences on translating	g				
foreign operations, net of tax		(1,335,008)	(160,420)	(1,174,588)	> (100.0%)
Total comprehensive income		273,858	4,050,843	(3,776,985)	(93.2%)
Net profit attributable to:					
Equity holders of the Company		1,615,572	3,990,087	(2,374,515)	(59.5%)
Non-controlling interests		(6,706)	221,176	(227,882)	> (100.0%)
Net profit		1,608,866	4,211,263	(2,602,397)	(61.8%)
Total comprehensive income attribu	utable to:				
Equity holders of the Company		384,438	3,826,486	(3,442,048)	(90.0%)
Non-controlling interests		(110,580)	224,357	(334,937)	> (100.0%)
Total comprehensive income		273,858	4,050,843	(3,776,985)	(93.2%)
Earnings per share of profit attribut	table to equi	ty			
holders of the Company during th	e financial pe	eriod			
- basic and diluted	9	1.21 cents	2.99 cents	(1.78 cents)	(59.5%)



# CONSOLIDATED STATEMENT OF COMPREHENSIVE INCOME FOR THE FULL YEAR ENDED 31 DECEMBER 2022

		Unaudited For the full year	Audited For the full year		
		ended	ended	Variar	
		31 December 2022	31 December 2021	Favourable/(Unf	,
	Note	S\$	S\$	S\$	%
Revenue	3	143,720,589	138,901,918	4,818,671	3.5%
Cost of sales		(109,314,073)	(104,789,913)	(4,524,160)	(4.3%)
Gross profit		34,406,516	34,112,005	294,511	0.9%
Other income	4	957,428	1,125,642	(168,214)	(14.9%)
Distribution costs		(17,176,901)	(17,580,631)	403,730	2.3%
Administrative expenses		(6,188,156)	(6,303,894)	115,738	1.8%
Other operating expenses		(3,910,752)	(2,978,226)	(932,526)	(31.3%)
Finance costs	5	(1,377,430)	(804,105)	(573,325)	(71.3%)
Share of profit of associated					
companies		1,119,427	1,614,931	(495,504)	(30.7%)
Profit before income tax	6	7,830,132	9,185,722	(1,355,590)	(14.8%)
Income tax expense	7	(1,763,347)	(1,195,659)	(567,688)	(47.5%)
Net profit after tax		6,066,785	7,990,063	(1,923,278)	(24.1%)
Other comprehensive income:					
Exchange differences on translating	ı				
foreign operations, net of tax		(1,971,543)	(489,785)	(1,481,758)	> (100.0%)
Total comprehensive income		4,095,242	7,500,278	(3,405,036)	(45.4%)
Net profit attributable to:					
Equity holders of the Company		5,876,931	7,761,046	(1,884,115)	(24.3%)
Non-controlling interests		189,854	229,017	(39,163)	(17.1%)
Net profit		6,066,785	7,990,063	(1,923,278)	(24.1%)
Total comprehensive income attribu	table to:				
Equity holders of the Company		4,001,730	7,226,733	(3,225,003)	(44.6%)
Non-controlling interests		93,512	273,545	(180,033)	(65.8%)
Total comprehensive income		4,095,242	7,500,278	(3,405,036)	(45.4%)
Earnings per share of profit attribut	able to equit	у			
holders of the Company during the	reporting p	eriod			
- basic and diluted	9	4.41 cents	5.82 cents	(1.41 cents)	(24.2%)



# STATEMENTS OF FINANCIAL POSITION AS AT 31 DECEMBER 2022

		Gro	oup	Company	
		Unaudited 31 December 2022	Audited 31 December 2021	Unaudited 31 December 2022	Audited 31 December 2021
	Note	S\$	S\$	S\$	S\$
ASSETS					
Non-current assets					
Property, plant and equipment	11	15,359,176	15,222,238	1,271,586	1,087,803
Right-of-use assets	12	2,589,994	2,798,547	1,008,388	1,040,916
Investment property Investments in subsidiaries	13	61,688	68,789	- 5 700 470	- 6 000 470
Investments in associated companies		7,901,273	7,973,809	5,723,472 2,798,756	6,023,472 2,798,756
Transferable club memberships		25,268	26,662	4,001	4,001
Other receivables		-	-	962,936	1,392,587
Deferred tax assets		397,504	633,668	-	-
		26,334,903	26,723,713	11,769,139	12,347,535
Current assets	14	40 229 204	26 452 727	26 024 005	10.015.170
Inventories Trade and other receivables	15	49,338,304 27,567,016	36,452,737 31,138,575	26,934,085 21,651,468	19,915,170 20,864,565
Financial assets at fair value through	16	27,307,010	31,130,373	21,031,400	20,004,303
profit or loss		33,168	564,314	6,903	550,000
Other current assets		1,879,486	4,515,346	328,356	1,659,486
Cash and bank balances		11,932,498	11,531,588_	1,560,854	1,703,083
		90,750,472	84,202,560	50,481,666	44,692,304
Total assets		117,085,375	110,926,273	62,250,805	57,039,839
EQUITY AND LIABILITIES Capital and reserves attributable to equity holders of the Company					
Share capital	17	15,892,028	15,892,028	15,892,028	15,892,028
Other reserves		(6,593,193)	(4,717,992)		
Retained earnings		49,295,217	46,084,286	7,807,644	7,836,034
New controlling interests		58,594,052	57,258,322	23,699,672	23,728,062
Non-controlling interests  Total equity		3,146,355	3,129,697 60,388,019	23,699,672	23,728,062
i otal equity		01,740,407	00,300,013	25,055,072	20,720,002
Non-current liabilities					
Borrowings	18	916,667	1,416,667	916,667	1,416,667
Financial liabilities - lease liabilities		2,404,937	2,578,530	1,071,372	1,086,409
Deferred tax liabilities		216,549		130,000	0.500.070
Current liabilities		3,538,153	3,995,197	2,118,039	2,503,076
Current income tax liabilities		590,844	610,423	492,000	361,000
Trade and other payables	19	15,343,265	18,006,212	9,273,365	10,707,247
Borrowings	18	35,440,024	27,536,109	26,645,953	19,717,910
Financial liabilities - lease liabilities		324,602	355,321	15,037	14,306
Financial liabilities at fair value through					
profit or loss	20	108,080	34,992	6,739	8,238
		51,806,815	46,543,057	36,433,094	30,808,701
Total liabilities		55,344,968	50,538,254	38,551,133	33,311,777
Total equity and liabilities		117,085,375	110,926,273	62,250,805	57,039,839



46,084,286

3,129,697

(4,717,992)

#### STATEMENT OF CHANGES IN EQUITY FOR THE FULL YEAR ENDED 31 DECEMBER 2022

Attributable to equity holders of the Company Parent Share Other Retained Non-controlling earnings Total equity Sub-total capital interests reserves The Group Note S\$ S\$ S\$ S\$ S\$ S\$ Current year : 57,258,322 (4,717,992) Opening balance at 1 January 2022 60,388,019 15,892,028 46,084,286 3,129,697 Total comprehensive income for the reporting year 4,095,242 4,001,730 (1,875,201) 5,876,931 93,512 Final dividend relating to 2021 paid 8 (1,599,600)(1,599,600)(1,599,600)Interim dividend relating to 2022 paid 8 (1,066,400) (1,066,400) (1,066,400) Final dividend relating to 2021 paid to non-controlling interests (76,854)(76,854)15,892,028 (6,593,193) Closing balance at 31 December 2022 61,740,407 58,594,052 49,295,217 3,146,355 Previous year : Opening balance at 1 January 2021 55,287,141 52,430,989 15,892,028 (4,183,679) 40,722,640 2,856,152 Total comprehensive income for the reporting year 7,500,278 7,226,733 (534,313) 7,761,046 273,545 Final dividend relating to 2020 paid (1,333,000)(1,333,000)(1,333,000)Interim dividend relating to 2021 paid (1,066,400) 8 (1,066,400)(1,066,400)

57,258,322

15,892,028

60,388,019

Closing balance at 31 December 2021



# STATEMENT OF CHANGES IN EQUITY FOR THE FULL YEAR ENDED 31 DECEMBER 2022

The Company	Note	Total equity S\$	Share capital S\$	Retained earnings S\$
Current year : Opening balance at 1 January 2022		23,728,062	15,892,028	7,836,034
Total comprehensive income for the reporting year		2,637,610	-	2,637,610
Final dividend relating to 2021 paid	8	(1,599,600)	-	(1,599,600)
Interim dividend relating to 2022 paid	8	(1,066,400)	-	(1,066,400)
Closing balance at 31 December 2022	2	23,699,672	15,892,028	7,807,644
Previous year : Opening balance at 1 January 2021		22,245,467	15,892,028	6,353,439
Total comprehensive income for the reporting year		3,881,995	-	3,881,995
Final dividend relating to 2020 paid	8	(1,333,000)	-	(1,333,000)
Interim dividend relating to 2021 paid	8	(1,066,400)	-	(1,066,400)
Closing balance at 31 December 2021		23,728,062	15,892,028	7,836,034



# CONSOLIDATED STATEMENT OF CASHFLOWS FOR THE FULL YEAR ENDED 31 DECEMBER 2022

	Unaudited for the full year ended 31 December 2022 S\$	Audited for the full year ended 31 December 2021 S\$
Cash flows from operating activities	Эф	Зф
Net profit	6,066,785	7,990,063
Adjustments for:  Depreciation of property, plant and equipment and investment property	027 114	765,000
Depreciation of property, plant and equipment and investment property  Depreciation of right-of-use assets	937,114 414,530	765,999 447,782
Dividend income	-	(4,851)
Gain on disposal of quoted equity shares	(147,060)	<u> </u>
Gain on disposal of property, plant and equipment	(80,809)	(14,613)
Share of profit of associated companies	(1,119,427) 1,763,347	(1,614,931)
Income tax expense Interest income from banks	(45,591)	1,195,659 (88,630)
Finance costs	1,377,430	(804,105)
Net changes in fair value of financial assets at fair value through profit and loss	(34,695)	(214,486)
Changes in fair value of financial liabilities at fair value through profit and loss	113,966	35,397
Operating cash flows before working capital changes	9,245,590	9,301,494
Change in operating assets and liabilities:		
Trade and other receivables	2,379,313	(6,806,505)
Other current assets	2,609,167	(1,983,685)
Inventories	(14,232,427)	(11,945,984)
Trade and other payables	(1,688,896)	4,422,028
Foreign exchanges differences	152,100	(67,183)
Cash used in operations	(1,535,153)	(7,079,835)
Income tax paid Interest received	(1,481,488) 45,591	(876,498) 92,223
Net cash used in operating activities	(2,971,050)	(7,864,110)
Cash flows from investing activities	070 000	010 501
Dividends received from associated company and listed equity  Purchase of property, plant and equipment	872,280 (1,664,632)	618,594 (3,423,480)
Proceeds from sales of quoted equity shares	697,060	(0,420,400)
Proceeds from sales of property, plant and equipment	83,229	14,899
Net cash used in investing activities	(12,063)	(2,789,987)
Out the street transfer at the		
Cash flows from financing activities Dividends paid	(2,666,000)	(2,399,400)
Dividends paid by subsidiary to non-controlling shareholders	(76,854)	(2,000,400)
Repayments of long term bank loans	(500,000)	(933,701)
Proceeds from bills payables	4,395,564	6,686,405
Proceeds from short term bank loans	3,600,455	3,636,335
Lease liabilities paid	(548,305)	(548,591)
Interest paid  Net cash from financing activities	(1,052,452) 3,152,408	(635,567) 5,805,481
Not out in manoring doubles	0,102,400	0,000,401
Net increase/(decrease) in cash and cash equivalents	169,295	(4,848,616)
Cash and cash equivalents, statement of cash flow, beginning balance	11,107,621	15,913,792
Effects of exchange rate changes on cash and cash equivalents	(327,756)	42,445
Cash and cash equivalents, statement of cash flow, ending balance	10,949,160	11,107,621
Cash and cash equivalents comprised the followings:		
Cash and bank balances	11,932,498	11,531,588
Less : bank overdraft	(983,338)	(423,967)
	10,949,160	11,107,621



#### 1.1 General

Megachem Limited (the "Company") is incorporated in Singapore with limited liability. The condensed interim financial statements as at and for the half year and full year ended 31 December 2022 are presented in Singapore dollars and they cover the Company (referred to as "parent") and its subsidiaries and associated companies (collectively, the "Group").

The principal activities of the Company and the Group consist of distribution of chemicals and chemical-related products, provision of contract manufacturing of chemicals and investment holding.

#### 1.2 Statement of compliance with financial reporting standards

The condensed interim financial statements for the half year and full year ended 31 December 2022 have been prepared in accordance with Singapore Financial Reporting Standards (International) ("SFRS(I)") 1-34 Interim Financial Reporting issued by the Accounting Standards Council Singapore. The condensed interim financial statements do not include all the information required for a complete set of financial statements. However, selected explanatory notes are included to explain events and transactions that are significant to an understanding of the changes in the Group's financial position and the performance of the Group since the last annual financial statements for the year ended 31 December 2021.

Except as disclosed in Note 1.5 below, the Group has applied the same accounting policies and methods of computation in the financial statements for the current reporting periods as those of the audited financial statements for the financial year ended 31 December 2021.

#### 1.3 Accounting convention

The condensed interim financial statements are prepared on a going concern basis under the historical cost convention except where a financial reporting standard requires an alternative treatment (such as fair values) as disclosed where appropriate in the condensed interim financial statements.

#### 1.4 Basis of preparation of the condensed interim financial statements

The preparation of the condensed interim financial statements in conformity with generally accepted accounting principles requires the management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at 31 December 2022 and the reported amounts of revenues and expenses for the half year and full year ended 31 December 2022. Actual results could differ from those estimates. The estimates and assumptions are reviewed on an ongoing basis. Revisions to accounting estimates are recognised in the period in which the estimates are revised and in any future periods affected.

#### 1.5 Changes in accounting

On 1 January 2022, the Group adopted the new and revised SFRS(I) and the related Interpretations to SFRS(I)s ("SFRS(I) INT") that are relevant to its operations and mandatory for application from that date. Changes to the Group's accounting policies have been made as required, in accordance with the relevant transitional provisions in the respective SFRS(I) and SFRS(I) INT.

The adoption of the new and revised SFRS(I) has no material impact on the Group's financial statements.

#### 2.1 Critical judgements, assumptions and estimation uncertainties

Apart from those involving estimations, management has made critical judgements in the process of applying the entity's accounting policies. The areas requiring management's subjective or complex judgements, or areas where key assumptions concerning the future and key sources of estimation uncertainty at the end of the reporting period, that have a significant risk of causing material adjustment to the carrying amounts of assets and liabilities currently or within the next reporting period are as follows:



#### 2.1 Critical judgements, assumptions and estimation uncertainties (cont'd)

- (i) Net realisable value of inventories
- (ii) Expected credit loss allowance on trade receivables
- (iii) Measurement of impairment of subsidiary or associate
- (iv) Income tax amounts

#### 2.2 Fair value measurement

When measuring the fair value of an asset or a liability, market observable data to the extent possible is used. If the fair value of an asset or a liability is not directly observable, an estimate is made using valuation techniques that maximise the use of relevant observable inputs and minimise the use of unobservable inputs. Inputs used are consistent with the characteristics of the asset / liability that market participants would take into account.

Fair values are categorised into different levels in a fair value hierarchy based on the degree to which the inputs to the measurement are observable and the significance of the inputs to the fair value measurement in its entirety. Transfers between levels of the fair value hierarchy are recognised at the end of the reporting period during which the change occurred.

#### 3. Revenue

	Group				
	unaudited hal	lf year ended	full year ended		
	31 December		31 Dece	ember (*)	
	<u>2022</u>	<u>2021</u>	<u>2022</u>	<u>2021</u>	
	S\$	S\$	S\$	S\$	
Sale of goods	66,904,284	70,623,726	140,324,100	134,529,067	
Rendering of services	1,641,996	2,368,835	3,396,489	4,372,851	
Total sales	68,546,280	72,992,561	143,720,589	138,901,918	

#### (i) Disaggregation of revenue

The segment in Singapore derives revenue from sales of good and blending services. The following table set out the Group's revenue disaggregated by primary geographical markets and secondary business segment. The table also includes a reconciliation of the disaggregated revenue with the Group's reportable geographical segment (Note 25).

	Sales of goods		Rendering of services	
	full yea	r ended	full year	ended
	31 Dece	ember (*)	31 December (*)	
	<u>2022</u>	<u>2021</u>	2022	<u>2021</u>
	S\$	S\$	S\$	S\$
Group				
Primary geographical markets				
Singapore	55,692,820	48,139,630	3,396,489	4,372,851
Rest of geographical areas	84,631,280	86,389,437		
Total sales	140,324,100	134,529,067	3,396,489	4,372,851

#### (ii) Seasonality of operations

The Group's businesses are not affected significantly by seasonal or cyclical factors during the financial period.

#### Note:



# 4. Other income

	Group				
	unaudited ha	lf year ended	full year	ended	
	31 Dec	<u>cember</u>	31 Decei	31 December (*)	
	2022	<u>2021</u>	2022	<u>2021</u>	
	S\$	S\$	S\$	S\$	
Changes in fair value of financial assets at fair value through profit or loss  —listed equity securities	_	-	-	200,000	
Changes in fair value of financial assets at fair value through profit or loss  — forward foreign exchange					
contract	34,695	14,486	34,695	14,486	
Compensation claims	17,060	128,927	34,179	128,927	
Dividend income from quoted					
corporations	_	4,851	_	4,851	
Trade receivables recovered	400,134	169,861	548,732	337,677	
Gain on disposal of quoted equity shares Gain on disposal of property, plant and	_		147,060	_	
equipment	32,324	541	80,809	14,613	
Government grant – others	6,376	20,537	55,505	53,465	
Government grant – Jobs support					
scheme	_	56,177	_	266,637	
Interest income – banks	22,248	34,696	45,591	88,630	
Net foreign exchange gain	_	21,414	_	_	
Rental income	2,784	8,151	10,857	16,356	
Total other income	515,621	459,641	957,428	1,125,642	

# 5. Finance costs

	Group			
	unaudited hal	f year ended	full year	ended
	31 Dec	<u>ember</u>	31 Decem	<u>nber (*)</u>
	<u>2022</u>	<u>2021</u>	<u>2022</u> S\$	<u>2021</u>
	S\$	S\$	S\$	S\$
Interest symposes				
Interest expense	505.050	400.000	757.050	050 070
- Bills payable to banks	535,252	163,366	757,953	358,676
- Bank loans	220,916	155,715	374,916	237,856
- Bank overdraft	60,114	40,339	106,096	59,928
- Lease for right-of-use assets	68,607	73,261	138,465	147,645
Total finance costs	884,889	432,681	1,377,430	804,105

#### Note:



#### 6. Profit before income tax

The following items have been included in arriving at profit for the year:

	Group					
	unaudited ha	If year ended	full year ended			
	31 Dec	<u>ember</u>	31 Dece	ember (*)		
	<u>2022</u>	<u>2021</u>	<u>2022</u>	2021		
	S\$	S\$	S\$	S\$		
Cost of inventories	50,781,054	53,453,921	104,777,094	101,261,277		
Changes in fair value of financial liabilities at fair value through profit or loss – forward foreign exchange	, ,	, ,	, ,	, ,		
contract	113,966	35,397	113,966	35,397		
Depreciation of investment property	1,455	1,528	2,968	3,065		
Depreciation of property, plant and						
equipment	505,661	364,180	934,146	762,934		
Depreciation of right-of-use assets	174,707	238,783	414,530	447,782		
Employee compensation	8,289,972	10,004,659	17,396,764	18,747,587		
Net foreign exchange loss	559,986	_	871,658	160,957		
Impairment of trade receivables	116,086	19,320	175,184	100,001		
Inventories written down/(back)	530,386	(24,944)	1,171,374	137,056		
Warehouse storage charges	1,386,470	1,319,886	2,874,950	2,604,070		

# 7. Income tax expense

	Group			
	unaudited half year ended		full yea	r ended
	31 Dec	<u>cember</u>	31 Dece	ember (*)
	<u>2022</u>	<u>2021</u>	<u>2021</u>	<u>2021</u>
	S\$	S\$	S\$	S\$
Current period:				
Current tax expense	345,583	587,188	1,266,476	1,336,953
Deferred tax expense/(benefit)	67,927	19,972	246,070	(28,585)
Sub-total	413,510	607,160	1,512,546	1,308,368
Prior periods:				
Under/(over) adjustments for current tax				
expense	42,517	(83,152)	44,158	(68,929)
Under/(over) adjustments for deferred tax		(,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,		(40 -00)
expense	207,898	(118,875)	206,643	(43,780)
Sub-total	250,415	(202,027)	250,801	(112,709)
Total income tax expense	663,925	405,133	1,763,347	1,195,659

#### Note



#### 8. Dividends

	Group and Company				
	unaudited hal	f year ended	full year ended		
	31 Dec	<u>ember</u>	31 December	er 2021 (*)	
	2022	2021	<u>2022</u>	2021	
	S\$	S\$	S\$	S\$	
Final tax exempt dividend paid of 1.2 cents (2021: tax exempt of 1.0 cents) per share in respect of previous reporting year	-	-	1,599,600	1,333,000	
Interim tax exempt dividend paid of 0.8 cents (2021: tax exempt of 0.8 cents) per					
share in respect of current reporting year	1,066,400	1,066,400	1,066,400	1,066,400	
Total dividends paid	1,066,400	1,066,400	2,666,000	2,399,400	

# 9. Earnings per ordinary share (in cents)

	Group				
	unaudited hal	f year ended	full yea	r ended	
	31 Dec	<u>ember</u>	31 Dece	ember (*)	
	2022	<u>2021</u>	2022	<u>2021</u>	
a) Based on weighted average number of ordinary shares in issue	1.21	2.99	4.41	5.82	
b) On a fully diluted basis	1.21	2.99	4.41	5.82	
Weighted average number of ordinary shares in issue for earnings per share	133,300,000	133,300,000	133,300,000	133,300,000	

# 10. Net asset value per ordinary share based on issued share capital (in cents)

	G	roup	Company	
	Unaudited Audited 31 December 31 December		Unaudited 31 December	Audited 31 December
	<u>2022</u>	<u>2021</u>	<u>2022</u>	<u>2021</u>
Net asset value per ordinary share based on issued share capital				
(cents)	43.96	42.95	17.78	17.80
No of ordinary shares used in calculation	133,300,000	133,300,000	133,300,000	133,300,000

# Note:



#### 11. Property, plant and equipment

During the second half year ended 31 December 2022, the Group acquired property, plant and equipment with an aggregate cost of S\$368,005 (half year ended 31 December 2021: S\$715,611), of which S\$Nil (half year ended 31 December 2021: S\$449,545) relates to construction in progress.

During the full year ended 31 December 2022, the Group acquired property, plant and equipment with an aggregate cost of S\$1,664,632 (full year ended 31 December 2021: S\$3,423,480), of which S\$Nil (full year ended 31 December 2021: S\$2,989,235) relates to construction in progress.

Capital commitment of the Group as at 31 December 2022 amounted to S\$669,669 (31 December 2021: S\$742,088).

#### 12. Right-of-use assets

During the full year ended 31 December 2022, the Group acquired right-of-use assets with an aggregate cost of \$\$235,753 (full year ended 31 December 2021: \$\$580,765).

#### 13. Investment property

	Group			
	Unaudited	Audited		
	31 December	31 December		
	<u>2022</u>	<u>2021</u>		
At anoth	S\$	S\$		
At cost:  Balance at beginning of reporting period	136,218	138,254		
Currency translation differences	(8,380)	(2,036)		
Balance at end of reporting period	127,838	136,218		
Accumulated depreciation:	67.400	CE 000		
Balance at beginning of reporting period  Depreciation charge	67,429 2,968	65,333 3.065		
Currency translation differences	(4,247)	(969)		
Balance at end of reporting period	66,150	67,429		
Net book value:	00.700	70.004		
Balance at beginning of reporting period	68,789	72,921		
Balance at end of reporting period	61,688	68,789		
Fair value:				
Fair value at end of reporting period	293,179	312,399		
<del>-</del> -				

The fair value (Level 2) was measured based on comparison with market evidence of recent transaction prices for similar properties. The significant observable inputs used in measurement is price per square foot and the weighted average range is \$\$207 – \$\$213.



#### 14. Inventories

	Gr	Group		pany
	Unaudited	Unaudited Audited		Audited
	31 December	31 December	31 December	31 December
	<u>2022</u>	<u>2021</u>	<u>2022</u>	<u>2021</u>
	S\$	S\$	S\$	S\$
Finished/trading goods	49,338,304	36,452,737	26,934,085	19,915,170

Inventories are stated after allowance. The allowance as at 31 December 2022 amounted to \$\$4,661,436 (31 December 2021: \$\$4,001,111) and \$\$1,858,000 (31 December 2021: \$\$1,071,000) for the Group and the Company respectively.

# 15. Trade and other receivables

	Gro	oup	Com	pany
	Unaudited 31 December	Audited 31 December	Unaudited 31 December	Audited 31 December
	2022	<u>2021</u>	<u>2022</u>	<u>2021</u>
Current:	S\$	S\$	S\$	S\$
Trade receivables:				
Non-related parties	27,537,366	30,939,251	10,487,856	8,738,614
Subsidiaries	, , <u> </u>	, , , <u> </u>	8,207,681	8,534,743
Associated company	47,662	160,059	18,048	155,757
Less: allowance for impairment –	(550,040)	(500 570)	(0.4.4.07)	(00.005)
non-related parties Less: allowance for impairment –	(558,948)	(522,572)	(24,127)	(36,805)
subsidiaries			(1,582,000)	(1,585,000)
Net trade receivables – subtotal	27,026,080	30,576,738	17,107,458	15,807,309
Other receivables:			0.000.010	4.500.000
Short term loans to subsidiaries Loan term loans to subsidiaries	_	_	3,908,213	4,583,226
Subsidiaries	_	_	393,210 1,912,931	275,000 1,902,285
Associated company	1,627	_	1,912,931	1,902,200
Non-related parties	539,309	561,837	57,029	54,745
Less: allowance for impairment -	000,000	331,337	0.,020	o .,o
subsidiaries			(1,729,000)	(1,758,000)
Net other receivables – subtotal	540,936	561,837	4,544,010	5,057,256
Total net trade and other	07.507.040	04 400 575	04 054 400	00.004.505
receivables - current	27,567,016	31,138,575	21,651,468	20,864,565
Non-current:				
Other receivables:				
Long term loans to subsidiaries	_	_	1,191,936	1,589,587
Less: allowance for impairment			(229,000)	(197,000)
Total other receivables – non-			000 000	4 000 507
current	07.507.040		962,936	1,392,587
Total trade and other receivables	27,567,016	31,138,575	22,614,404	22,257,152



#### 15. Trade and other receivables (cont'd)

The expected credit losses (ECL) on the above trade receivables are based on the simplified approach to measuring the ECL which uses a lifetime ECL allowance approach. The allowance matrix is based on the historical observed default rates (over a period of 36 months) over the expected life of the trade receivables. At every reporting date the historical observed default rates are updated. The methodology applied for impairment loss depends on whether there has been a significant increase in credit risk. Any contractual payment which is more than 1 year past due is considered credit impaired.

#### 16. Financial assets at fair value through profit and loss

	Gr	oup	Com	pany
	Unaudited	Audited	Unaudited	Audited
	31 December <u>2022</u> S\$	31 December <u>2021</u> S\$	31 December <u>2022</u> S\$	31 December <u>2021</u> S\$
At fair value:	34	<b>0</b> 4	Οψ	Οψ
Listed equity securities - Singapore				
(Level 1)	_	550,000	_	550,000
Forward foreign exchange contracts				
(Level 2)	33,168	14,314	6,903	
Total financial assets at fair value through profit or loss	33,168	564,314	6,903	550,000

#### 17. Share capital

	Group and Company		
	No of shares Share capital		
	issued	\$	
Ordinary shares of no par value:			
Balance at 31 December 2021, 30 June 2022 and			
31 December 2022	133,300,000	15,892,028	

There have been no changes in the Company's issued share capital since the end of the previous period reported on being 30 June 2022.

There were no unissued shares in the capital of the Company reserved for the exercise of any option nor were there any treasury shares as at the end of the reporting periods ended 31 December 2022 and 31 December 2021.

There were no outstanding convertibles and subsidiary holdings as at the end of the reporting periods ended 31 December 2022 and 31 December 2021.

There were no sale, transfer, cancellation and/or use of treasury shares as at the end of the reporting period reported on.



# 18. Borrowings

	Gro	oup	Company	
	Unaudited	Audited	Unaudited	Audited
	31 December	31 December	31 December	31 December
	<u>2022</u>	<u>2021</u>	<u>2022</u>	<u>2021</u>
	S\$	S\$	S\$	S\$
Current:				
Bank overdraft (unsecured)	983,338	423,967	_	_
Bill payables (unsecured)	17,192,759	15,372,360	13,438,853	11,689,505
Short term bank loans (unsecured)	13,969,751	8,428,405	12,707,100	7,528,405
Long term bank loans (unsecured)	500,000	500,000	500,000	500,000
Unsecured sub-total	32,645,848	24,724,732	26,645,953	19,717,910
Bill payables (secured)	2,568,111	471,332	_	_
Short term bank loans (secured)	226,065	2,340,045		
Secured sub-total	2,794,176	2,811,377		
Current, total	35,440,024	27,536,109	26,645,953	19,717,910
Non-current:				
Long term bank loans (unsecured)	916,667	1,416,667	916,667	1,416,667
Non-current, total	916,667	1,416,667	916,667	1,416,667
Total borrowings	36,356,691	28,952,776	27,562,620	21,134,577

The secured bill payables and short term bank loans as at 31 December 2022 and 31 December 2021 are collateralized on fixed and floating charges over all the assets and undertaking of certain subsidiaries, including all present and future freehold and leasehold property, book and other debts, chattels, goodwill and uncalled capital, both present and future.

# 19. Trade and other payables

	Gr	Group		ipany
	Unaudited	Unaudited Audited		Audited
	31 December	31 December	31 December	31 December
	<u>2022</u>	<u>2021</u>	<u>2022</u>	<u>2021</u>
	S\$	S\$	S\$	S\$
Trade payables:				
Non-related parties	6,769,669	8,328,657	2,995,674	3,546,554
Associated company	10,681	_	1,918	_
Related parties	64,446	_	_	_
Subsidiaries	_	_	506,346	920,273
Trade payables – subtotal	6,844,796	8,328,657	3,503,938	4,466,827



#### 19. Trade and other payables (cont'd)

	Group		Com	pany
	Unaudited Audited		Unaudited	Audited
	31 December	31 December	31 December	31 December
	<u>2022</u>	<u>2021</u>	<u>2022</u>	<u>2021</u>
	S\$	S\$	S\$	S\$
Other payables:				
Associated company	2,843	4,098	_	1,240
Subsidiaries	_	_	260,305	95,973
Loan from subsidiary	_	_	1,262,702	1,485,770
Advance payments from customers	266,213	405,827	13,631	3,210
Advance payments from subsidiary	_	_	_	466,281
Accrued liabilities	5,948,646	6,371,360	3,023,630	3,269,178
Other payables	2,280,767	2,896,270	1,209,159	918,768
Other payables – subtotal	8,498,469	9,677,555	5,769,427	6,240,420
Total trade and other payables	15,343,265	18,006,212	9,273,365	10,707,247

#### 20. Financial liabilities at fair value through profit and loss

	Group		Com	pany
	Unaudited	Audited	Unaudited	Audited
	31 December	31 December	31 December	31 December
	<u>2022</u>	<u>2021</u>	<u>2022</u>	<u>2021</u>
	S\$	S\$	S\$	S\$
At fair value:				
Forward foreign exchange contracts				
(Level 2)	108,080	34,992	6,739	8,238
Total financial liabilities at fair value				
through profit or loss	108,080	34,992	6,739	8,238

#### 21. Fair value measurements recognised in the statements of financial position

Fair values have been determined for measurement and/or disclosure purposes based on the following methods:

The fair value of listed equity is based on market prices at the end of the reporting period.

The fair value of forward foreign exchange contracts is based on the current value of the difference between the contractual exchange rate and the market rate at the end of the reporting period.

The carrying amounts of financial assets and liabilities with a maturity of less than one year (including trade and other receivables, cash and cash equivalents, bills payables, short term bank loans and trade and other payables) are assumed to approximate their fair values because of the short period to maturity.

The carrying amounts of finance lease liabilities are a reasonable approximation of fair value. The fair value of the finance leases are estimated by discounting the future cash flows payable under the terms of the finance leases.

The fair value measurements are classified using a fair value hierarchy that reflects the significance of the inputs used in making the measurements.



# 21. Fair value measurements recognised in the statements of financial position (cont'd)

Group As at 31 December 2022	<u>Level 1</u> S\$'000	<u>Level 2</u> S\$'000	<u>Level 3</u> S\$'000	<u>Total</u> S\$'000
Financial assets at fair value through profit or loss:				
Forward foreign currency contracts Total		33	_	33_
Financial liabilities at fair value through profit or loss:		33	_	33
Forward foreign currency contracts	_	108	_	108
Total	_	108	_	108
As at 31 December 2021				
Financial assets at fair value through profit or loss:		4.4		4.4
Forward foreign currency contracts  Quoted equity shares in corporations	- 550	14	_	14 550
Total	550	14		564
Financial liabilities at fair value through profit or loss:				
Forward foreign currency contracts		35		35
Total		35	_	35
Company	Level 1	Level 2	Level 3	Total
As at 31 December 2022	S\$'000	S\$'000	S\$'000	S\$'000
Financial assets at fair value through profit or loss:				
Forward foreign currency contracts		7	-	7
Total		7		7
Financial liabilities at fair value through profit or loss: Forward foreign currency contracts	_	7	_	7
Total	_	7	_	7
As at 31 December 2021				
Financial assets at fair value through profit or loss: Quoted equity shares in corporations	550			EEO
Total	550 550			<u>550</u> 550
Financial liabilities at fair value through profit or loss:	550			330
Forward foreign currency contracts		8	-	8
Total		8		8

There were no significant transfers between Level 1 and Level 2 of the fair value hierarchy.



# 22. Categories of financial assets and liabilities

	Gr	oup	Com	pany
	Unaudited	Audited	Unaudited	Audited
	31 December	31 December	31 December	31 December
	<u>2022</u>	<u>2021</u>	<u>2022</u>	<u>2021</u>
	S\$'000	S\$'000	S\$'000	S\$'000
Financial assets				
Financial assets at amortised cost	39,500	42,670	24,175	23,960
Financial assets at FVTPL	33	564	7	550
At end of the reporting period	39,533	43,234	24,182	24,510
Financial liabilities				
Financial liabilities at amortised cost	54,163	49,487	37,909	32,473
Financial liabilities at FVTPL	108	35	7	8
At end of the reporting period	54,271	49,522	37,916	32,481

# 23. Contingent liabilities

	Company			
	Unaudited	Audited		
	31 December <u>2022</u> S\$'000	31 December <u>2021</u> S\$'000		
Undertaking to provide continuing financial support to subsidiaries with net liabilities amounted to:  Megachem Australia Pty Ltd (formerly known as	S\$ 000	S\$ 000		
MG Chemicals (Australia) Pty Ltd) Megachem Speciality Chemicals (I) Private Limited	2,422 342	2,725 —		
Corporate guarantee provided to banks on subsidiaries' loans payable	8,794	7,818		

# 24. Related party transactions

		G	iroup	
	unaudited hal	f year ended	full year	ended
	31 Dec	<u>ember</u>	31 Decen	nber (*)
	<u>2022</u>	<u>2021</u>	<u>2022</u>	<u>2021</u>
	S\$	S\$	S\$	S\$
Associated companies Sales of inventories Purchases of inventories	282,205 (50,443)	266,346 (33,082)	510,546 (97,514)	519,958 (71,683)
Related parties Purchases of inventories <sup>(a)</sup>	(421,353)	(6,544)	(709,756)	(261,972)

(a) Purchases from Chori Co., Ltd, a controlling shareholder of the Company, and its related companies.

# Note:



# 24. Related party transactions (cont'd)

Shareholders' mandate was obtained for interested person transactions with Chori Co., Ltd and its related corporations. There are no sales to Chori Co., Ltd and its corporation under shareholders' mandate pursuant to Rule 920 for the full year ended 31 December 2022.

The Group purchased products from Chori Co., Ltd and its related corporations amounting to \$\$709,756 in the full year ended 31 December 2022.

Sales of products to Chori Co., Ltd, a controlling shareholder of the Company, and its related corporations	Aggregate value of all interested person transactions during the full year ended 31 December 2022 under review (excluding transactions less than \$\$100,000 and transactions conducted under shareholders' mandate pursuant to Rule 920)  Nil	Aggregate value of all interested person transactions during the full year ended 31 December 2022 conducted under shareholders' mandate pursuant to Rule 920 (excluding transactions less than \$\$100,000)
Purchase of products from Chori Co., Ltd, a controlling shareholder of the Company, and its related corporations	Nil	S\$461,013



# 25. Financial information by operating segments

For the reporting year ended 31 December 2022	Singapore S\$'000	<u>Malaysia</u> S\$'000	United <u>Kingdom</u> S\$'000	<u>China</u> S\$'000	Others S\$'000	Unallocated S\$'000	Group S\$'000
Sales Total sales by segment Inter-segment sales	69,049 (9,960) 59,089	13,990 (224) 13,766	23,707 (2,346) 21,361	12,322 (4,297) 8,025	41,628 (148) 41,480	- - -	160,696 (16,975) 143,721
Segment result Interest income - bank Finance costs Share of profit of associated companies Profit before income tax Income tax expense	3,554	1,881	633	262	1,713	45 (1,377) 1,119 (213) (1,763)	8,043 45 (1,377) 1,119 7,830 (1,763)
Net profit	3,554	1,881	633	262	1,713	(1,976)	6,067
Other segment items Capital expenditure Depreciation	803 683	738 205	13 78	5 75	106 311	Ī	1,665 1,352
	Singapore S\$'000	Malaysia S\$'000	United Kingdom S\$'000	<u>China</u> S\$'000	Others S\$'000	Unallocated S\$'000	<u>Group</u> S\$'000
Segment assets Associated companies Deferred tax assets Interest earning cash balances	49,253	17,026	8,474	5,308	27,352	- 7,901 398 1,373	107,413 7,901 398 1,373
Consolidated total assets	49,253	17,026	8,474	5,308	27,352	9,672	117,085
Segment liabilities Borrowings Current income tax liabilities Deferred tax liabilities	(10,751)	(433)	(2,861)	(701)	(3,435)	(36,357) (591) (216)	(18,181) (36,357) (591) (216)
Consolidated total liabilities	(10,751)	(433)	(2,861)	(701)	(3,435)	(37,164)	(55,345)



# 25. Financial information by operating segments (cont'd)

For the reporting year ended 31 December 2021	Singapore S\$'000	<u>Malaysia</u> S\$'000	United <u>Kingdom</u> S\$'000	<u>China</u> S\$'000	Others S\$'000	Unallocated S\$'000	Group S\$'000
Sales	CO C74	14.400	04.000	15.077	27.044		155,000
Total sales by segment Inter-segment sales	62,674 (10,162)	14,436 (538)	24,802 (2,512)	15,877 (3,179)	37,844 (340)	-	155,633 (16,731)
mer orginalit outou	52,512	13,898	22,290	12,698	37,504	-	138,902
Segment result Interest income - bank Finance costs	2,650	2,061	729	506	2,340	- 89 (804)	8,286 89 (804)
Share of profit of associated companies						1.615	1,615
Profit before income tax						900	9,186
Income tax expense						(1,196)	(1,196)
Net profit	2,650	2,061	729	506	2,340	(296)	7,990
Other segment items							
Capital expenditure	195	3,156	-	1	71	-	3,423
Depreciation	651	114	97	83	269	-	1,214
	Singapore S\$'000	Malaysia S\$'000	United Kingdom S\$'000	<u>China</u> S\$'000	Others S\$'000	Unallocated S\$'000	Group S\$'000
Segment assets	42,892	17,381	9,568	5,291	25,847	-	100,979
Associated companies						7,974	7,974
Deferred tax assets						634	634
Interest earning cash balances Consolidated total assets	40.000	17.001	0.500	F 001	0F 047	1,339	1,339
Consolidated total assets	42,892	17,381	9,568	5,291	25,847	9,947	110,926
Segment liabilities Borrowings Current income tax liabilities	(11,172)	(549)	(4,021)	(1,250)	(3,983)	- (28,953) (610)	(20,975) (28,953) (610)
Consolidated total liabilities	(11,172)	(549)	(4,021)	(1,250)	(3,983)	(29,563)	(50,538)



# 25. Financial information by operating segments (cont'd)

	Distribution S\$'000	Manufacturing S\$'000	Unallocated S\$'000	Group S\$'000
For the reporting year ended 31 December 2022				
Sales				
Total sales by segment	139,821	4,694	-	144,515
Inter-segment sales	(60)	(734)	-	(794)
	139,761	3,960	-	143,721
Segment result	7,565	478	_	8,043
Interest income - bank	7,505	470	45	45
Finance costs			(1,377)	(1,377)
Share of profit of associated			( ,- ,	( ,- ,
companies			1,119	1,119
Profit before income tax			(213)	7,830
Income tax expense			(1,763)	(1,763)
Net profit	7,565	478	(1,976)	6,067
Oth				
Other segment items Capital expenditure	1,392	273		1,665
Depreciation	1,048	304	-	1,352
Doproduction		001		1,002
	<u>Distribution</u>	Manufacturing	<u>Unallocated</u>	Group
	S\$'000	S\$'000	S\$'000	S\$'000
Segment assets	100,719	6,694	_	107,413
Associated companies	100,710	0,001	7,901	7,901
Deferred tax assets			398	398
Interest earning cash balances			1,373	1,373
Consolidated total assets	100,719	6,694	9,672	117,085
Segment liabilities	(16,279)	(1,902)	-	(18,181)
Borrowings			(36,357)	(36,357)
Current income tax liabilities			(591)	(591)
Deferred income tax liabilities  Consolidated total liabilities	(16,279)	(1,902)	(216)	(216) (55,345)
Consuluated total liabilities	(10,219)	(1,502)	(01,104)	(55,545)



# 25. Financial information by operating segments (cont'd)

	Distribution S\$'000	Manufacturing S\$'000	<u>Unallocated</u> S\$'000	Group S\$'000
For the reporting year ended 31 December 2021	·	·	·	·
Sales				
Total sales by segment	134,178	5,528	-	139,706
Inter-segment sales	(268)	(536)	-	(804)
	133,910	4,992	-	138,902
Segment result	8,051	235	-	8,286
Interest income - bank	5,551		89	89
Finance costs			(804)	(804)
Share of profit of associated				
companies			1,615	1,615
Profit before income tax			900	9,186
Income tax expense			(1,196)	(1,196)
Net profit	8,051	235	(296)	7,990
Other segment items				
Capital expenditure	3,349	74	-	3,423
Depreciation	921	293	-	1,214
	<u>Distribution</u>	Manufacturing	<u>Unallocated</u>	<u>Group</u>
	S\$'000	S\$'000	S\$'000	S\$'000
Segment assets	93,815	7,164	-	100,979
Associated companies			7,974	7,974
Deferred tax assets			634	634
Interest earning cash balances			1,339	1,339
Consolidated total assets	93,815	7,164	9,947	110,926
Segment liabilities	(18,941)	(2,034)	<u>-</u>	(20,975)
Borrowings	(,)	(=,001)	(28,953)	(28,953)
Current income tax liabilities			(610)	(610)
Consolidated total liabilities	(18,941)	(2,034)	(29,563)	(50,538)



# **OTHER INFORMATION**

#### **AUDIT**

The statements of financial position as at 31 December 2022 and the related consolidated statement of profit or loss and consolidated statement of comprehensive income for the half year and financial year then ended, statements of changes in equity and consolidated statement of cash flows for the financial year then ended and the selected explanatory notes (the "Condensed Interim Financial Statements") have not been audited or reviewed by the Company's auditors.

#### **REVIEW OF PERFORMANCE**

# **Key Financial Highlights**

Some of the key financial highlights of the Group are as follows:

Profitability Highlights	H2 2022	H1 2022	Variai H2 2022 vs Fav/(Unfav)		H2 2021	Varia H2 2022 vs Fav/(Unfav)	
Sales (S\$'mil)	68.5	75.2	(6.7)	(8.8%)	73.0	(4.5)	(6.1%)
Gross profit (S\$'mil)	15.8	18.6	(2.8)	(15.2%)	17.7	(1.9)	(10.9%)
Gross profit margin	23.0%	24.8%	(1.8% pts)	na	24.3%	(1.3% pts)	na
Total operating expenses and finance costs (S\$'mil)	14.4	14.5	0.1	0.7%	14.3	(0.1)	(0.6%)
Other income (S\$'000)	516	735	(219)	(29.9%)	460	56	12.2%
Share of profit of associated companies (S\$'000)	396	724	(328)	(45.4%)	788	(392)	(49.8%)
Profit before income tax (S\$'mil)	2.3	5.6	(3.3)	(59.1%)	4.6	(2.3)	(50.8%)
Net profit (S\$'mil)	1.6	4.5	(2.9)	(63.9%)	4.2	(2.6)	(61.8%)
Net profit margin	2.3%	5.9%	(3.6% pts)	na	5.8%	(3.5% pts)	na
EBITDA (S\$'mil)	3.8	6.7	(2.9)	(43.0%)	5.6	(1.8)	(32.1%)
EBITDA margin	5.6%	8.9%	(3.3% pts)	na	7.7%	(2.1% pts)	na
Earnings per share attributable to the equity holders of the Company (cents)	1.21	3.20	(1.99)	(62.2%)	2.99	(1.78)	(59.5%)
Annualised return on equity (ROE)	5.5%	14.4%	(8.9% pts)	na	13.9%	(8.4% pts)	na

na : not applicable



# Key Financial Highlights (cont'd)

Profitability Highlights	FY 2022	FY 2021	Variai FY 2022 vs Fav/(Unfav)	
Sales (S\$'mil)	143.7	138.9	4.8	3.5%
Gross profit (S\$'mil)	34.4	34.1	0.3	0.9%
Gross profit margin	23.9%	24.6%	(0.7%)	na
Total operating expenses and finance cost (S\$'mil)	28.7	27.7	(1.0)	(3.6%)
Other income (S\$'000)	957	1,126	(169)	(14.9%)
Share of profit of associated companies (\$\$'000)	1,119	1,615	(496)	(30.7%)
Profit before income tax (S\$'mil)	7.8	9.2	(1.4)	(14.8%)
Net profit after tax (S\$'mil)	6.1	8.0	(1.9)	(24.1%)
Net profit after tax margin	4.2%	5.8%	(1.6%)	na
EBITDA (S\$'mil)	10.5	11.1	(0.6)	(5.4%)
EBITDA margin	7.3%	8.0%	(0.7%)	na
Earnings per share attributable to the equity holders of the Company (cents)	4.41	5.82	(1.41)	(24.2%)
Annualised return on equity (ROE)	10.0%	13.6%	(3.6%)	na

na : not applicable

# **Profitability Review**

# (a) Sales

			Variance Fa	ıv/(Unfav)		Variance Fa	v/(Unfav)
	H2 2022 S\$'000	H1 2022 S\$'000	H2 2022 vs S\$'000	H1 2022 %	H2 2021 S\$'000	H2 2022 vs I S\$'000	H2 2021 %
ASEAN	37,388	45,692	(8,304)	(18.2)	37,274	114	0.3
Europe	8,953	9,395	(442)	(4.7)	10,275	(1,322)	(12.9)
Middle East	5,749	6,478	(729)	(11.3)	5,383	366	6.8
North Asia	5,974	5,452	522	9.6	9,281	(3,307)	(35.6)
Australia	7,835	4,184	3,651	87.3	6,538	1,297	19.8
South Asia	1,989	3,691	(1,702)	(46.1)	3,708	(1,719)	(46.4)
America	104	127	(23)	(18.1)	486	(382)	(78.6)
Africa	555	155	400	258.1	48	507	NM
Total	68,547	75,174	(6,627)	(8.8)	72,993	(4,446)	(6.1)



#### Profitability Review (cont'd)

#### (a) Sales (cont'd)

	FY 202	22	FY 2	001	Variance	Fav/(Unfav)
	S\$'000	<u>~</u> ~	S\$'000	.021	S\$'000	raw(Uniav) %
				, <del>.</del>	•	1.5
ASEAN	83,080	57.8	76,396	55.0	6,684	8.7
Europe	18,348	12.8	18,567	13.4	(219)	(1.2)
Middle East	12,227	8.5	9,048	6.5	3,179	35.1
Australia	12,019	8.4	10,893	7.8	1,126	10.3
North Asia	11,426	7.9	16,951	12.2	(5,525)	(32.6)
South Asia	5,680	3.9	6,368	4.6	(688)	(10.8)
America	231	0.2	617	0.5	(386)	(62.6)
Africa	710	0.5	62	-	648	NM
Total	143,721	100.0	138,902	100.0	4,819	3.5

#### **Geographic Segment Sales Analysis**

#### H2 2022 vs H1 2022

Demand for chemicals softened in the second half of 2022 ("H2 2022") as a result of high inflationary pressure globally leading to slowing economic growth. Most of our markets recorded lower sales over first half of 2022 ("H1 2022") except for Australia, North Asia and Africa markets. The biggest decrease came from ASEAN market which recorded a decrease in sales of \$\$8.3 million or 18.2% as compared to H1 2022. This was followed by South Asia market which recorded a decrease in sales of \$\$1.7 million or 46.1%. Other markets such as Europe and Middle East recorded lower sales of \$\$0.4 million or 4.7% and \$\$0.7 million or 11.3% respectively.

Sales to North Asia market picked up by S\$0.5 million in H2 2022. Sales to Australia market increased by S\$3.7 million or 87.3% after a sharp dip in H1 2022 while sales to Africa market grew from a small base.

This resulted in a decrease in total sales of S\$6.6 million or 8.8% to S\$68.5 million in H2 2022 vis-à-vis sales of S\$75.2 million in H1 2022.

#### H2 2022 vs H2 2021

As economic growth slowed down in H2 2022, total sales decreased by S\$4.4 million or 6.1% as compared to second half of 2021 ("H2 2021"). Most of our markets recorded lower sales over H2 2021. Sales to North Asia market recorded a decrease of S\$3.3 million or 35.6% while sales to South Asia and Europe markets declined by S\$1.7 million or 46.4% and S\$1.3 million or 12.9% respectively. Sales to America markets fell by a smaller magnitude of \$0.4 million.

Sales to Australia market increased by S\$1.3 million while sales to Middle East and Africa markets increased by S\$0.4 million or 6.8% and S\$0.5 million respectively. Sales to ASEAN market were relatively unchanged.

#### FY 2022 vs FY 2021

Sales for the full year of 2022 ("FY 2022") increased by S\$4.8 million or 3.5% as compared to full year of 2021 ("FY 2021"). Sales performance across the various markets were mixed.

Sales to ASEAN and Middle East markets grew by \$\$6.7 million or 8.7% and \$\$3.2 million or 35.1% respectively. Other markets such as Australia and Africa performed better as well with higher sales recorded of \$\$1.1 million and \$\$0.6 million year-on-year.

On the other hand, sales to North Asia, South Asia and America markets contracted as compared to FY 2021. Sales to North Asia market fell by \$\\$5.5 million or 32.6\% while sales to South Asia and America markets recorded lower sales of \$\\$0.7 million and \$\\$0.4 million respectively. Sales to Europe markets were relatively flat



#### Profitability Review (cont'd)

#### (a) Sales (cont'd)

#### **Business Activity Segment Sales Breakdown**

			Variance Fa	v/(Unfav)		Variance F	av/(Unfav)
	H2 2022	H1 2022	H2 2022 vs	H1 2022	H2 2021	H2 2022 vs	H2 2021
	S\$'000	S\$'000	S\$'000	%	S\$'000	S\$'000	%
Distribution activity	66,587	73,174	(6,587)	(9.0)	70,465	(3,878)	(5.5)
Manufacturing activity	1,960	2,000	(40)	(2.0)	2,528	(568)	(22.5)
Total Sales	68,547	75,174	(6,627)	(8.8)	72,993	(4,446)	(6.1)
	FY 2022	FY 2021	Variance F	av/(Unfav)			
	S\$'000	S\$'000	S\$'000	%			
Distribution activity	139,761	133,910	5,851	4.4			
Manufacturing activity	3,960	4,992	(1,032)	(20.7)			
Total Sales	143,721	138,902	4,819	3.5			

H2 2022 vs H1 2022 H2 2022 vs H2 2021

Both segments recorded lower sales in H2 2022 as compared to H1 2022 and H2 2021.

Sales from distribution segments decreased by S\$6.6 million or 9.0% and S\$3.9 million or 5.5% in H2 2022 over H1 2022 and H2 2021 respectively.

Sales from the contract manufacturing segment contracted by \$\$40,000 or 2.0% and \$\$0.6 million or 22.5% in H2~2022 over H1~2022 and H2~2021 respectively.

#### FY 2022 vs FY 2021

Year-on-year, sales from distribution segment increased by S\$5.9 million or 4.4% while sales from manufacturing segment decreased by S\$1.0 million or 20.7%.

#### (b) Gross profit

H2 2022 vs H1 2022 H2 2022 vs H2 2021

Gross profit margin dipped in H2 2022 (23.0%) as compared to H1 2022 (24.8%) and H2 2021 (24.3%). The lower gross profit margin due was mainly due to lower gross profit margin in some markets. Higher allowance for inventory was also recorded in H2 2022 vis-à-vis H2 2021.

As sales achieved in H2 2022 were lower as compared to H1 2022 and H2 2021, gross profit decreased by S\$2.8 million or 15.2% over H1 2022 and S\$1.9 million or 10.9% as compared to H2 2021.



# Profitability Review (cont'd)

#### (b) Gross profit (cont'd)

# FY 2022 vs FY 2021

Gross profit margin for FY 2022 declined to 23.9% as compared to 24.6% in FY 2021 mainly due to higher allowance for inventory in FY 2022.

As higher sales were achieved in FY 2022, gross profit increased year-on-year by \$\$0.3\$ million or 0.9% to \$\$34.4\$ million.

#### (c) Other income

	H2 2022	H1 2022	H2 2022	Fav/(Unfav) vs H1 2022	H2 2021		/s H2 2021
	S\$'000	S\$'000	S\$'000	%	S\$'000	S\$'000	%
Change in fair value of financial assets at fair value through profit or loss	0.5	150	(404)	(70.4)	44	0.4	100.5
- forward foreign exchange contracts	35	159	(124)	(78.1)	14	21	139.5
Compensation claims	17	17	-	NM	129	(112)	(86.8)
Gain on disposal of quoted equity shares	-	147	(147)	(100.0)	-	-	-
Gain on disposal of plant and equipment	32	48	(16)	(33.3)	-	32	NM
Grant income	6	49	(43)	(87.0)	77	(71)	(91.7)
Interest income	22	23	(1)	(4.7)	35	(13)	(35.9)
Net foreign exchange gain	-	-	-	-	21	(21)	(100.0)
Trade receivables recovered	400	283	117	41.2	170	230	135.6
	FY 2022 S\$'000	FY 2021 S\$'000	Variance Fa S\$'000	av/(Unfav) %			
Change in fair value of financial assets at fair value through profit or loss							
<ul><li>forward foreign exchange contracts</li><li>quoted equity security</li></ul>	35 -	14 200	21 (200)	139.5 (100.0)			
Gain on disposal of quoted equity shares	147	-	147	NM			
Gain on disposal of plant and equipment	81	15	66	453.0			
Compensation claims	34	129	(95)	(73.5)			
Grant income	55	320	(265)	(82.7)			
Interest income	46	89	(43)	(48.6)			
Trade receivables recovered	549	338	211	62.5			

NM : not meaningful



#### Profitability Review (cont'd)

#### (c) Other income (cont'd)

#### H2 2022 vs H1 2022

Other income in H2 2022 decreased by S\$219,000 or 29.9% as compared to H1 2022. This was mainly due to the absence of gain on disposal of quoted equity shares of S\$147,000, lower fair value gain of S\$124,000 from forward exchange contracts, lower grant income of S\$43,000 and lower gain on disposal of plant and equipment of S\$16,000.

The decrease was partially offset by higher trade receivables recovered of S\$117,000.

#### H2 2022 vs H2 2021

Other income increased by \$\$56,000 or 12.2% over H2 2021 mainly due to higher trade receivables recovered of \$\$230,000, higher gain on disposal of plant and equipment of \$\$32,000 and higher fair value gain of \$\$21,000 from forward exchange contracts.

The increase was offset by lower compensation claims of S\$112,000, lower grant income of S\$71,000, lower interest income of S\$13,000 and the absence of net foreign exchange gain of S\$21,000.

#### FY 2022 vs FY 2021

Other income decreased by S\$168,000 or 14.9% year-on-year. This was mainly due to lower grant income of S\$265,000, absence of fair value gain on quoted equity shares of S\$200,000, lower compensation claims of S\$95,000 and lower interest income of S\$43,000.

The decrease was partly offset by higher trade receivables recovered of \$\$211,000, gain on disposal of quoted equity shares of \$\$147,000, higher gain on disposal of plant and equipment of \$\$66,000 and higher fair value gain of \$\$21,000 from forward exchange contracts.

### (d) Operating expenses

	H2 2022	H1 2022	Variance F H2 2022 v		H2 2021	Variance F H2 2022 v	
	S\$'000	S\$'000	S\$'000	%	S\$'000	S\$'000	%
Change in fair value of financial liabilities at fair value through profit or loss - forward foreign exchange contracts	114	-	(114)	NM	35	(79)	(222.0)
Depreciation of property, plant and equipment	482	410	(72)	(17.5)	347	(135)	(38.9)
Depreciation of right-of-use assets	175	240	65	27.2	239	64	26.8
Employee compensation	7,798	8,593	795	9.3	9,389	1,591	16.9
Impairment of doubtful trade receivables	116	194	78	40.1	19	(97)	NM
Net foreign exchange loss	560	470	(90)	(19.2)	-	(560)	NM
Travelling expenses	420	263	(157)	(59.5)	226	(194)	(85.4)
Warehouse storage charges	1,387	1,488	101	6.9	1,320	(67)	(5.0)



#### Profitability Review (cont'd)

#### (d) Operating expenses (cont'd)

	FY 2022 S\$'000	FY 2021 S\$'000	Variance Fa	av/(Unfav) %
Change in fair value of financial liabilities at fair value through profit or loss - forward foreign exchange contracts	114	35	(79)	(222.0)
Depreciation of property, plant and equipment	892	733	(159)	(21.6)
Depreciation of right-of-use assets	415	448	(33)	(7.4)
Employee remuneration	16,391	17,663	1,272	7.2
Impairment of trade receivables	175	100	(75)	(75.2)
Net foreign exchange loss	872	161	(711)	NM
Warehouse storage charges	2,875	2,604	(271)	(10.4)
Travelling expenses	683	435	(248)	(56.9)

#### H2 2022 vs H1 2022

H2 2022 operating expenses decreased by S\$0.5 million or 3.5% over compared to H1 2022. The decrease was mainly due to lower employee remuneration of S\$0.8 million as performance-related rewards were lower in line with lower profitability. Lower inventory purchases in H2 2022 resulted in a decrease in warehouse storage charges of S\$0.1 million.

The decrease was offset by higher fair value loss from forward contract and higher net foreign exchange loss totalled \$\$0.2 million, higher depreciation of property, plant and equipment of \$\$0.1 mil and higher travelling expenses of \$\$0.2 million as there were more travels in H2 2022.

#### H2 2022 vs H2 2021

As compared to H2 2021, total operating expenses decreased by S\$0.4 million or 2.7%. Similarly, the decrease was mainly due to lower employee remuneration of S\$1.6 million for the same reason as noted above.

The decrease was offset by net foreign exchange loss of S\$0.6 million, higher impairment of trade receivables and fair value loss from forward contract of S\$0.1 million each. Similarly, travelling expenses increased by S\$0.2 million as compared to H2 2021. Higher depreciation of property, plant and equipment of S\$0.1 million was also recorded as depreciation relating to the warehouse in Malaysia commenced. Correspondingly, depreciation for right-of-use assets for warehouse decreased by S\$0.1 million.



#### Profitability Review (cont'd)

#### (d) Operating expenses (cont'd)

#### FY 2022 vs FY 2021

Year-on-year, total operating expenses for FY 2022 increased marginally by S\$0.4 million or 1.5%.

FY 2022 recorded higher net foreign exchange loss and fair value loss from forward contract totalled S\$0.8 million. In line with higher inventory purchases and inventory holding, warehouse storage charges increased by S\$0.3 million. Higher traveling expenses of S\$0.2 million incurred were because of more travelling and higher depreciation of property, plant and equipment of S\$0.2 million was due to depreciation relating to the warehouse in Malaysia.

These increase in expenses were partly offset by lower employee remuneration of S\$1.3 million.

#### (e) Finance costs

Finance costs comprised the following:-

	H2 2022 S\$'000	H1 2022 S\$'000		Fav/(Unfav) rs H1 2022 %	H2 2021 S\$'000	Variance F H2 2022 v S\$'000	Fav/(Unfav) rs H2 2021 %
Bills payables	535	222	(313)	(140.3)	164	(371)	(227.6)
Bank loans	221	154	(67)	(43.5)	156	(65)	(41.9)
Bank overdraft	60	46	(14)	(30.7)	40	(20)	(49.0)
Leases for right-of-use assets	69	70	1	1.8	73	4	6.4
Total finance costs	885	492	(393)	(79.7)	433	(452)	(104.5)

	FY 2022	FY 2021	Variance Fa	av/(Unfav)
	S\$'000	S\$'000	S\$'000	%
Bills payables	758	359	(399)	(111.3)
Bank loans	375	238	(137)	(57.6)
Bank overdraft	106	60	(46)	(77.0)
Leases for right-of-use assets	138	147	9	6.2
Total finance costs	1,377	804	(573)	(71.3)

#### H2 2022 vs H1 2022 H2 2022 vs H2 2021

Finance costs for H2 2022 increased by \$\$393,000 or 79.7% and \$\$452,000 or 104.5% over H1 2022 and H2 2021 respectively mainly due to higher interest rates and higher trade borrowings to finance purchases.

#### FY 2022 vs FY 2021

For the same reasons noted above, finance costs increased by S\$573,000 or 71.3% over FY 2021.



#### Profitability Review (cont'd)

#### (f) Share of profit of associated companies

H2 2022 vs H1 2022 H2 2022 vs H2 2021

Our share of profit of associated companies decreased by S\$0.3 million or 45.4% as compared to H1 2022.

Vis-à-vis H2 2021, our share of profit of associated companies decreased by S\$0.4 million or 49.8%.

#### FY 2022 vs FY 2021

Our share of profit of associated companies for FY 2022 decreased by \$\$0.5 million or 30.7%. The decrease was partly due to slowing of demand and party due to integration costs relating to subsidiary acquired.

#### (g) Profit before income tax and net profit after tax

#### H2 2022 vs H1 2022

Profit before tax and EBITDA decreased by \$\$3.3 million or 59.1% and \$\$2.8 million or 42.3% respectively.

In line with lower profit before tax, income tax expense decreased by S\$0.4 million. As a result, net profit after tax decreased by S\$2.9 million or 63.9% over H1 2022.

#### H2 2022 vs H2 2021

Net profit before tax and EBITDA decreased by \$\$2.3 million or 50.8% and \$\$1.7 million or 31.2% respectively.

On the other hand, income tax expense increased by S\$0.3 million mainly due to adjustments for prior years. As a result, net profit after tax decreased by S\$2.6 million or 61.8% as compared to H2 2021.

#### FY 2022 vs FY 2021

Despite marginal increase in sales, profit before tax and EBITDA decreased by S\$1.4 million or 14.8% and S\$0.5 million or 5.0% to S\$7.8 million and S\$10.6 million respectively.

On the other hand, income tax expense increased by S\$0.6 million due to adjustments for prior years and higher withholding taxes. As a result, net profit after tax decreased by S\$1.9 million or 24.1% year-on-year.

Excluding grant income, profit before tax would have decreased by S\$1.1 million or 12.3% and net profit after tax would be S\$1.7 million or 21.7% lower.



#### Profitability Review (cont'd)

#### (h) Total comprehensive income

These translation gains or losses arise from translation of foreign currency denominated asset and liabilities of subsidiaries and associated companies. Translation losses of \$\\$1.3 million and \$\\$2.0 million in H2 2022 and FY 2022 respectively were largely due to the depreciation of Malaysian Ringgit, Sterling Pound and Thai Baht against Singapore Dollar.

#### H2 2022 vs H1 2022 H2 2022 vs H2 2021

As translation losses in H2 2022 of S\$1.3 million were S\$0.7 million higher than translation losses in H1 2022, comprehensive income for H2 2022 decreased by S\$3.5 million or 92.8% to S\$0.3 million as compared to H1 2022.

Similarly, translation losses for H2 2022 were S\$1.2 million higher than translation losses in H2 2021. Comprehensive income for H2 2022 decreased by S\$3.8 million or 93.2% as compared to H2 2021.

#### FY 2022 vs FY 2021

Year-on-year, comprehensive income decreased by \$\$3.4 million or 45.4% as translation losses in FY 2022 were higher by \$\$1.5 million.

#### **Financial Position Review**

	As	at	Variance
Financial Position Highlights	31 December 2022	31 December 2021	31 December 2022 vs 31 December 2021 Fav/(Unfav)
Cash (S\$'mil)	11.9	11.5	0.4
Borrowings (S\$'mil)	36.3	28.9	(7.4)
Current ratio (times)	1.8	1.8	-
Gearing ratio (times)	0.62	0.51	(0.11)
Net gearing ratio (times)	0.42	0.30	(0.12)
Net assets per share attributable to equity holders of the Company (cents)	43.96	42.95	1.01
Inventory turnover (days)	158	120	(38)
Trade receivables turnover (days)	75	73	(2)
Trade payable turnover (days)	23	24	(1)



#### Financial Position Review (cont'd)

#### (i) Property, plant and equipment

The carrying value of property, plant and equipment increased by S\$0.2 million from S\$15.2 million as at 31 December 2021 to S\$15.4 million as at 31 December 2022. The increase was due to additional capital expenditure of S\$1.7 million (mainly in plant and machinery, office fixture and equipment for the warehouse as well as solar panels) and offset by depreciation charge of S\$0.9 million and translation loss of S\$0.6 million for the current year.

#### (j) Right-of-use assets

The carrying value of right-of-use assets decreased by S\$0.2 million from S\$2.8 million as at 31 December 2021 to S\$2.6 million as at 31 December 2022 mainly due to new lease assets recognised of S\$0.2 million offset by depreciation charge of S\$0.4 million in the current year.

#### (k) Investment in associated companies

The decrease in carrying value of our associated companies by S\$0.1 million was mainly due to positive contribution from operation in the current year of S\$1.1 million offset by dividend return of S\$0.9 million and translation loss of S\$0.3 million.

#### (I) Trade and other receivables

Net trade receivables decreased by S\$3.6 million or 11.6% from S\$30.6 million as at 31 December 2021 to S\$27.0 million as at 31 December 2022. The decrease was because of lower sales in H2 2022 as compared to H2 2021. Turnover days increased by 2 days from 73 days for FY 2021 to 75 days for FY 2022.

#### (m) Inventories

Inventories increased by \$\$12.9 million or 35.3% from \$\$36.5 million as at 31 December 2021 to \$\$49.3 million as at 31 December 2022. The increase in inventory was mainly due to higher chemical prices and higher level of purchases during the year to ensure continuity of supply to customers. Inventory turnover days increased by 38 days from 120 days for FY 2021 to 158 days for FY 2022 as sales decreased in H2 2022.

#### (n) Other current assets

Other current assets decreased by S\$2.6 million or 58.4% to S\$1.9 million as at 31 December 2022 primarily due to lower advance payments to suppliers of S\$2.6 million in tandem with lower purchases in H2 2022.

#### (o) Financial assets and financial liabilities at fair value through profit or loss

The carrying value of financial assets at fair value through profit or loss decreased by S\$531,000 mainly due to disposal of quoted equity shares.

Financial liabilities at fair value through profit or loss increased by S\$73,000 to S\$108,000 as at 31 December 2022 as compared to 31 December 2021.



#### Financial Position Review (cont'd)

#### (p) Trade and other payables

Total trade payables decreased by \$\$1.5 million or 17.8% from \$\$8.3 million as at 31 December 2021 to \$\$6.8 million as at 31 December 2022 as purchases were lower H2 2022. Turnover days shorten to 23 days in FY 2022 as compared to 24 days in FY 2021.

Other payables in aggregate consisting of accrued operating expenses, advance payments from customer and sundry payables decreased by S\$1.2 million from S\$9.7 million as at 31 December 2021 to S\$8.5 million as at 31 December 2022. The decrease was mainly due to lower accrual of operating expenses of S\$0.4 million, lower sundry creditors of S\$0.6 million and lower advance payment received from customer of S\$0.1 million.

#### (q) Financial liabilities - lease liabilities

The carrying value of lease liabilities decreased from S\$2.9 million as at 31 December 2021 to S\$2.7 million as at 31 December 2022. Additional lease liabilities recognised of S\$0.2 million and accretion of interest of S\$138,000 were offset by repayment of lease liabilities of S\$0.5 million in FY 2022.

#### (r) Borrowings

Total borrowings increased by S\$7.4 million or 25.6% from \$28.9 million as at 31 December 2021 to S\$36.4 million as at 31 December 2022. This increase was mainly in trade borrowings and short term bank loans to finance higher working capital requirement corresponding to an increase in sales level.

In line with higher total borrowings, our gearing ratio and net gearing ratio increased from 0.51 times and 0.30 times as at 31 December 2021 to 0.62 times and 0.42 times as at 31 December 2022 respectively.

#### (s) Net asset per share attributable to equity holders of the Company

Net asset value per share increased from 42.95 cents as at 31 December 2021 to 43.96 cents as at 31 December 2022 primarily due to comprehensive income recorded for equity holders of S\$4.0 million less dividend payment of S\$2.7 million in FY 2022.

#### **Cashflow Review**

Negative cash flow from operating activities of S\$3.0 million was generated in FY 2022 despite recording net profit after tax of S\$6.1 million in FY 2022. This was due to higher working capital requirements (ie mainly higher purchases of inventory) corresponding to an increase in business activities. The higher working capital requirements were mostly financed through borrowings.

Other major cash outflows under investing and financing activities in FY 2022 were payments for property, plant and equipment of S\$1.7 million (relating to plant and machinery, office fixture and equipment for the warehouse and solar panels), payments of dividends of S\$2.7 million, payments of bank interest of S\$1.1 million, dividend received from associated company of S\$0.9 million and proceeds from disposal of quoted equity shares of S\$0.7 million.

As such, overall cash and cash equivalents decreased by S\$0.2 million from S\$11.1 million as at 31 December 2021 to S\$10.9 million as at 31 December 2022.



#### **RISK**

We believe the imminent risks to our financial performance for the financial year ending 31 December 2023 ("FY 2023") are as follows:

#### COVID-19

Following the acceleration of vaccination against COVID-19 and easing of COVID-19 restrictions, global economy began its economic recovery. However, any resurgence of COVID-19 variants remains a threat to economic recovery and the chemical industry.

#### Inflationary pressure and Tightening of Monetary Policies

As global economy recovers, central banks have started tapering their government stimulus and tightening monetary policies in 2022 in response to surging inflation which may dampen global economic growth. Inevitably, the impact will be felt in the chemical industry which may in turn have an adverse effect on our performance. Inflationary pressure has also led to increase in our overall business cost.

#### **Supply Chain Risk**

Following the Russia-Ukraine and resurgence of COVID-19 in China, supply disruption challenges remain a risk in 2023.

#### **Energy prices**

Any escalation in oil prices may push freight rates and chemical prices higher which may in turn dampen demand for chemicals. Specialty chemicals, though not immune to oil price fluctuations, are less susceptible in comparison to bulk commodity chemicals due to the fact that they are more downstream product whose usage in the finished product is smaller.

#### **Currency risk**

We operate internationally and therefore are exposed to foreign currency risks arising from various currency exposures. The currency market remains volatile and difficult to predict. Furthermore, some countries impose foreign exchange controls. These pose a challenge to our foreign exchange risk management. While we will continue to hedge our exposure, we recognise that there is no perfect hedge. In addition, currencies of certain countries have limited liquidity and carry high hedging cost. Thus, any adverse changes in foreign currency may have an impact on our profitability.

#### Interest rate risk

Our interest rate risk arises from bank borrowings at floating rates. Interest rates are likely to remain elevated in 2023 following surging inflation and aggressive interest rates hike by central banks which will increase our borrowing cost.

#### Credit risk

Our products are sold to more than 2,000 customers across many countries. Although there is no significant concentration of credit risk, the credit risks in some countries are more difficult to assess. Some customers may also face financial stress caused by the pandemic. Any significant payment default will negatively impact our financial performance.

#### Country risk

Our products are sourced and sold globally. Our business may be affected if any of our markets suffer significant escalation in country risk.



#### RISK (cont'd)

#### Inventory risk

Our business involves keeping inventory of chemicals to meet customers' requirements. In the event of an unexpected fall in customers' demand levels for any product, we may end up with excess inventory. This will have a negative impact on our profitability.

#### **PROSPECTS**

There was no forecast or prospect statement previously disclosed to shareholders.

#### **Economy**

Fears of recession have been surfacing lately on the back of concerns that tighter monetary policies and higher interest rates to tame inflation may push the global economy into a recession. IMF's view in its January 2023 report is that the global economy is likely to be slower this year.

A recovery in global economic growth will depend on whether the easing of COVID-19 restrictions in China recently can provide support to the global economy and enable it to avert the risk of a recession.

#### **Chemical Industry**

Supply chain challenges which the chemistry industry encountered during the COVID-19 pandemic receded in the second half of 2022 but may resurface again after China's easing of COVID-19 measures led to a resurgence of COVID-19 in China.

Demand for chemicals escalated in the first half of 2022 but showed signs of slowdown towards the end of 2022 as companies started to destock their inventory. Weakness in industrial production may also persist into 2023, posing challenges for the industry.

If overly aggressive increases in interest rates tip the economy into a recession in 2023, the chemical industry will be inevitably impacted.

#### Megachem

As chemical products are used in a wide spectrum of industries, our business prospects are inextricably linked to economic activities.

Based on current business climate, the economic outlook is uncertain. Inflation is likely to remain elevated which will put pressure on our business cost. Customers' destocking strategy may also continue into 2023. These external factors may impede our business growth in 2023.

Even though headwinds to growth are emerging, Megachem's long term growth strategy of building a diversified and resilient business model remains sound and robust. Our strong customer and supplier relationship as well as our extensive network in Asia provide us a solid foundation to capitalise on opportunities when business conditions improve.



#### **DIVIDEND**

#### (a) Current financial year reported on

Any final dividend declared for the financial year ended? Yes

The directors are pleased to recommend a final tax-exempt dividend of 1.2 cents per share in respect of the financial year ended 31 December 2022 for approval by the shareholders at the next Annual General Meeting to be convened.

Name of dividend	Interim	Final
Dividend type	Cash	Cash
Dividend amount per share (in cents)	0.8	1.2
Tax rate	Exempt	Exempt

# (b) Corresponding period of the immediately preceding financial year

Any dividend declared for the immediately preceding financial year ended 31 December 2021? Yes

Name of dividend	Interim	Final
Dividend type	Cash	Cash
Dividend amount per share (in cents)	0.8	1.2
Tax rate	Exempt	Exempt

#### (c) Date payable

The final tax-exempt dividend of 1.2 cents per share in respect of the financial year ended 31 December 2022, subject to approval by the shareholders at the next Annual General Meeting to be convened, will be paid on 28 June 2023.

#### (d) Record date

The Share Transfer Books and Register of Members of the Company will be closed on 13 June 2023 for the purpose of determining member's entitlements to the proposed final tax-exempt dividend.

Duly completed and stamped transfers received by the Company's Share Registrar, Tricor Barbinder Share Registration Services (a division of Tricor Singapore Pte Ltd), 80 Robinson Road, #02-00 Singapore 068898, up to 5.00pm on 12 June 2023 (the "Record Date") will be registered to determine member's entitlements to the proposed dividend.

Members (being depositors) whose securities account with The Central Depository (Pte) Limited are credited with ordinary shares as at Record Date will be entitled to the payment of the proposed dividend.

Payment of the final tax-exempt dividend of 1.2 cents per share will be made on 28 June 2023.



#### **Breakdown of sales**

	Full year ended 31 December 2022	Full year ended 31 December 2021	Variar Increa	
	S\$'000	S\$'000	S\$'000	%
Sales				
(a) Sales for the first half ("H1")	75,174	65,909	9,265	14.1%
(b) Sales for the second half ("H2')	68,547	72,993	(4,446)	(6.1%)
-				
(Decrease)/increase H2 from H1	(6,627)	7,084		
(Decrease)/increase H2 from H1 (%)	(8.8%)	10.7%		
Operating profit after tax				
(c) Operating profit after tax and before				
attributing to non-controlling interests for H1	4,458	3,779	679	18.0%
(d) Operating profit after tax and before	,			
attributing to non-controlling interests for H2	1,609	4,211	(2,602)	(61.8%)
(Decrease)/increase H2 from H1	(2,849)	432		
(Decrease)/increase H2 from H1 (%)	(63.9%)	11.4%		
(Decrease)/morease riz moni rii (70)	(03.9%)	11.7/0		

Disclosure of person occupying a managerial position in the issuer or any of its principal subsidiaries who is a relative of a director or chief executive officer or substantial shareholder of the issuer pursuant to Rule 704(10).

Name	Age	Family relationship with any director and/or substantial shareholder		•
Liau Bin Bin	55	Spouse of Mr Chew Choon Tee, the Managing Director and substantial shareholder of the Company	Chemicals Sdn Bhd, a	Nil

The following directors and substantial shareholders have confirmed that as at 31 December 2022, they do not have any relatives who are holding a managerial position in the Company or any of its principal subsidiaries:

Tan Bock Chia Director and substantial shareholder

Chan Kam Loon Director
Lee Bon Leong Director
Tay Kin Bee Director
Yasutaka Kawamura Director

Undertaking from directors and executive officers in pursuant to Rule 720(1) of the Listing Manual of Singapore Exchange Securities Trading Limited Section B: Rules of Catalist (the "Catalist Rules")

The Company had procured signed undertakings from all its Directors and executive officers based on the latest revised form set out in Appendix 7H of the Catalist Rules.



# Disclosures on Acquisitions and Realisation of Shares pursuant to Rule 706(A) of the Catalist Rules

There were no acquisition or realization of shares in any of the Group's subsidiary or associated company nor incorporation of any new subsidiary or associated company by the Company or any of the Group's entities during the full financial year ended 31 December 2022.

On behalf of the Board of Directors

Chew Choon Tee Managing Director

21 February 2023