



Singapore Medical Group Limited

Group Highlights

21 April 2015

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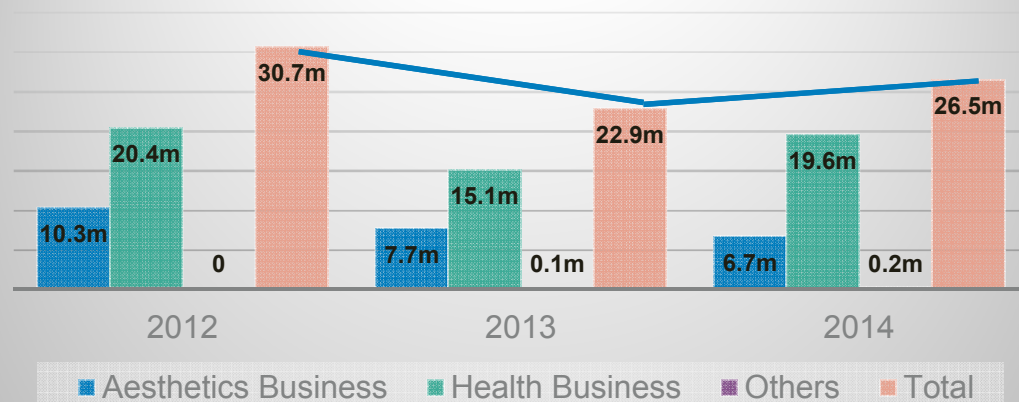
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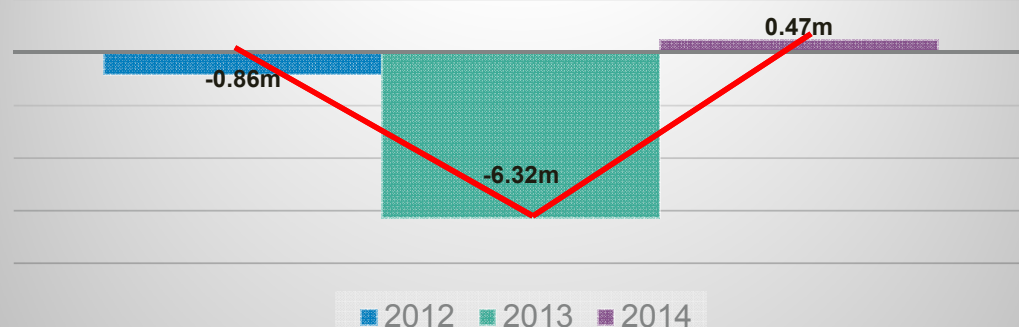
Financial Highlights

Historical Financials

Revenue



Net Profit



Commentary

- Revenue increase in 2014, compared to 2013, is mainly attributed to revenue growth from oncology and obstetrics and gynaecology clinics under the Health Business segment
- Decrease in revenue of Aesthetics Business is due to closure of clinics in 2013 and 2014 as the Group streamlines and repositions its businesses
- Others represent the Group's patient consultancy services
- The Group returns back to profitability in 2014
- Loss in 2013 includes one-off impairment losses being recognised for property, plant and equipment and investment in joint venture, and recognition of fair value loss on redeemable convertible preference shares

FY 2014 Review

FY 2014 Review: Recovery and gearing up for growth

- Continued to streamline operations through cost saving measures to drive cost efficiencies
- Strengthening and growing core businesses
 - Introduction of new medical technology, i.e. the latest laser vision correction procedure, ReLEx[®] SMILE
- Developing overseas and local partnerships
 - New joint venture in Indonesia
 - Joint venture with MindChamps Singapore to establish MindChamps Medical Group of GP clinics in Singapore
- Return to profitability in 2014 after two years of consecutive losses

FY 2015 Execution

FY 2015 Execution

- Continue to strengthen and grow core businesses
- Establishment of new clinics
 - Introduction of family medicine, health screening and joint dental GP services
 - Introduction of new medical specialties, i.e. ENT and dermatology services
- A new joint venture with a Korean partner to establish Korean branded aesthetics clinics in the region

Thank you