

MEDINEX LIMITED
(the “Company”)
(Company Registration No.: 200900689W)
(Incorporated in the Republic of Singapore)

APPENDIX A

**SUBSTANTIVE QUESTIONS RAISED AND ANSWERED AT THE COMPANY’S
ANNUAL GENERAL MEETING HELD ON 27 JULY 2023 (the “AGM”)**

The following questions were raised by Members and answered by the Chairman, the CEO and the CFO of the Company at the AGM.

- Q1 As noted in page 10 of Annual Report for the financial year ended 31 March 2023 (“FY2023”), \$1.98 million has been set aside for dividend, could you please clarify if the amount of dividend declared over the past few years has been consistent?
- A1 The amount of dividend declared was around \$1.98 million and \$2.2 million for the financial years ended 31 March 2023 and 31 March 2022.
- Q2 What is the percentage of net profit being declared as dividend by the Company for FY2023?
- A2 Around 70% of the Company’s operating profit is being declared and paid out as dividend for FY2023.
- Q3 For the segmental business results as stated in page 89 of the Annual Report, the net profit for medical services has dropped from \$290,000 to \$97,000 year-on-year, why the drastic decrease for this segment of business?
- A3 The medical service segment is represented by one general practitioner clinic (“GP”) and two health screening centres. The decrease of net profit was due to the GP and one of the health screening centre’s move to new premises. Both entities had temporary ceased operations for around six months due to renovation and time required for the application of licenses.
- Q4 Will the performance of the medical service segment resume in the future, in terms of business volume and prospect?
- A4 The business volume and performance for medical service business segment may or may not resume to the same level as pre-covid. It is hard to predict at the moment.
- Q5 What is the nature of the Group’s earnings and revenue? Is the revenue on a recurring or ad-hoc basis?

A5 The Group's revenue is stable and recurring. Most of the customers have been with Medinex for many years, with some for even more than 10 years. 65% of the customers are medical clinics while the remaining 35% are smaller companies or corporations.

Q6 Will the customers go away due to better rates offered by other service providers?

A6 Majority of the customer will not leave Medinex due to better rates. This is simply because the quality of service of Medinex is good and it understands the nature of business for operating a clinic very well and is thus able to provide value-added services and advise.

Q7 Is HC Surgical Specialists Limited ("HC Surgical") a silent and passive shareholder to the Company?

A7 HC Surgical is a silent and passive shareholder.

Q8 What is the relationship between HC Surgical and Medinex? In view of HC Surgical being a major shareholder of Medinex and Medinex also holds shares in HC Surgical. Is this kind of cross holding an issue?

A8 There is no issue with this kind of cross holding. The reason Medinex bought HC Surgical's shares is purely for investment as the shares were undervalued at \$0.32 at the time when the shares were purchased.

Q9 What is the reason for the recent change of auditors from BDO LLP to Mazars LLP?

A9 The change of auditor was purely for cost efficiency reasons. The Company will be able to enjoy higher cost savings in the audit fees proposed by Mazars LLP as compared to the audit fees proposed by BDO LLP. Both audit firms are equally competent.