FY2023 Results Announcement

February 20, 2024





CEO's Report

Wong Kim Yin
Group President & CEO



FY2023 Group Financials

Continuing Operations	FY23 vs FY22#	
Turnover \$\$7,042 million	↓ 10%	Earnings Per Share (before EI) 57.1 cents (EPS: 57.2 cents)
EBITDA ¹ S\$1,789 million	↑ 37%	Group ROE ³ before EI 23.8% (ROE: 23.8%)
Adjusted EBITDA ² \$\$2,053 million	↑ 32%	Proposing final dividend of 8.0 cents,
Net Profit before Exceptional Items (EI) \$\$1,018 million	↑ 38%	bringing total dividend for FY2023 to 13.0 cents per share
Net Profit \$\$1,020 million	↑ 45%	

[#]Following the shareholders' approval of the sale of Sembcorp Energy India Limited (SEIL), SEIL is classified as a disposal group held for sale and as a discontinued operation



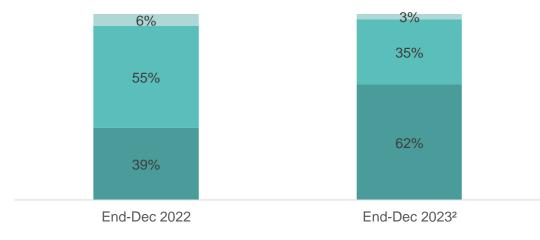
¹ EBITDA excludes major non-cash items such as the effects of fair value adjustments, re-measurements, impairments and write-offs

² Adjusted EBITDA = reported EBITDA + share of results of associates and JVs, net of tax

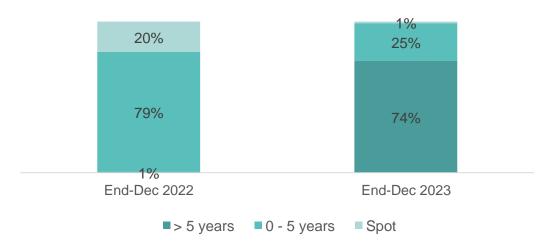
³ Group ROE is calculated as FY23 net profit from continuing operations with relevant EI adjustments, divided by average shareholder fund

Gas and Related Services: Achieving Earnings Certainty

Group Portfolio¹



Singapore Portfolio¹



Cashflow Certainty Enhanced with Long-term Power Purchase Agreements (PPAs)

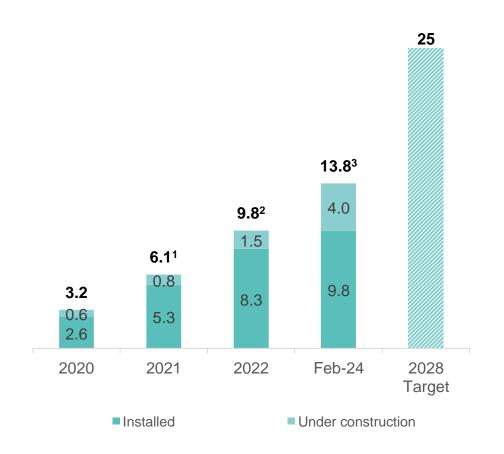
- Micron Semiconductor: 18-year PPA to supply up to 450MW
- Singtel: 10-year PPA with estimated annual contract value of S\$180 million
- ST Telemedia: 8 to 10-year PPAs to supply up to 100MW
- Average contract tenure of 12 years for Singapore's gas portfolio
- Diversify existing gas supply with S\$1.9 billion gas sales agreement to import natural gas from Indonesia
- Commence construction of a new multi-utilities centre and a 600MW hydrogen-ready combined cycle power plant facility on Jurong Island

¹ Based on generation capacity of gas-fired power plants and maximum contracted load ² Group portfolio excludes Phu My 3 Power Plant in Vietnam which will reach its end of Term of Operation on February 29, 2024

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Renewables: Accelerating Growth

Gross Renewables Capacity* (GW)



China

- Year-on-year capacity increased by 3.0GW
 - Organic growth in key partnership platforms
 - Acquired 100% stake in portfolios totalling 292MW

India

- Growth through greenfield and brownfield investments
 - Acquisition of 228MW operational wind portfolio
 - Secured greenfield projects totalling 750MW in Dec 2023 and Jan 2024

Southeast Asia

- Exceeded 1GW in gross renewables capacity
 - Awarded Singapore's largest solar project to date of 117MWp
 - Announced acquisition of 245MW renewables portfolio in Vietnam





^{*} Energy storage capacity is presented in MWh (Megawatt Hour)

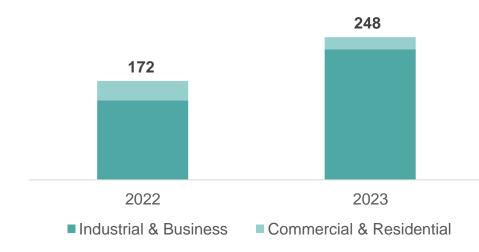
¹ Includes acquisitions in China announced in 4Q21, which were completed in the first half of 2022

² Includes acquisitions in China and India announced in 4Q22, which were completed in the first half of 2023

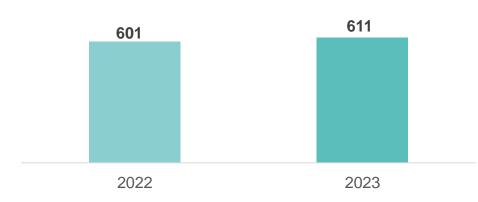
³ Includes an acquisition in Vietnam announced in 4Q23 which is pending completion

Integrated Urban Solutions: Building up Land Bank

Land Sales (ha)



Water Volume Treated (million m³)¹



Urban – Lower Commercial & Residential (C&R) Sales

- Increase in Indonesia and Vietnam industrial land sales
- However, earnings declined as contribution from C&R sales and residential units were lower year-on-year
- Continue to build up land bank with three new investment licences totalling 1,290ha

Water - Stable Volume

- Stable volume of water treated
- 2023 earnings increased, excluding one-off termination fee in 2022

SembWaste – Increase in Collection of Recyclables

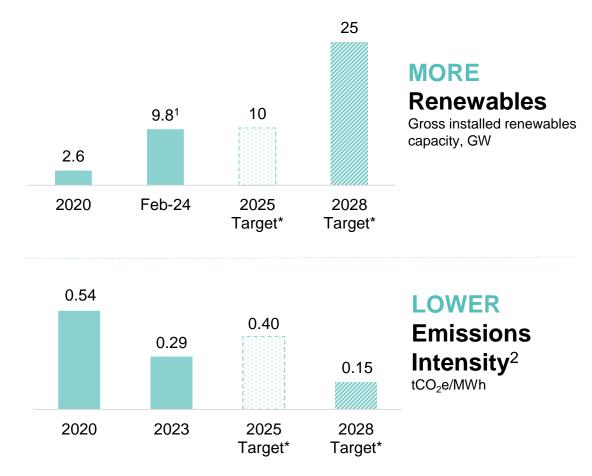
 Strategic partnerships and initiatives to promote recycling led to 25% increase in recyclables collected



¹ Includes water assets in Changzhi, Fuzhou, Nanjing, Qidong, Qinzhou, Qitahei, Shenyang, Tianjin, Yanjiao and Zhangjiagang, China and the Sembcorp Changi NEWater plant in Singapore

Driving Energy Transition

Portfolio Transformation Continues



^{*2025} targets were set in May 2021 while 2028 targets were set in November 2023

Achieve Gas Earnings Stability

 Contracted long-term power purchase agreements, providing cashflow certainty to fund renewables growth

Accelerate Renewables Growth

 Target 25GW of gross installed capacity by 2028

Advance Decarbonisation Pathways

 Pursue regional power imports and opportunities for low-carbon feedstock production and distribution



¹ Including an acquisition pending completion

² Emissions intensity target covers Scope 1 (direct emissions) from energy generation, and Scope 2 (indirect emissions) from energy consumption

Decarbonisation Solutions: Advancing Transition Pathways

Renewables Imports

- Secured conditional approval from EMA for the largest import license to date to import 1.2GW of low-carbon electricity from Vietnam to Singapore
- Exclusive discussions to import 1GW of low-carbon electricity from Sarawak

Low-carbon Feedstock



Green ammonia

- JDA with Sojitz Corporation and Kyushu Electric for production in India for export to Japan
- Shortlisted by EMA and MPA to submit proposal for low- or zero-carbon ammonia solution for power generation and bunkering on Jurong Island

Green hydrogen

- JDSA with PT PLN (Persero) for production in Indonesia
- MOU with Gentari to explore production facilities and transportation from Malaysia to Singapore

Low-carbon Technologies



 MOU with IHI and GE Vernova to explore retrofitting of existing plants with ammonia-firing capabilities

GoNetZero[™]

- Achieved carbon credit sales of 2.6 million tonnes and nine-fold increase in Renewables Energy Certificates sales to 1.8 million units
- Serving more than 40 multinational customers, including OCBC, Razer and UBS, supporting them to meet their decarbonisation goals across operations in 14 countries



Financial Review

Eugene Cheng Group CFO



- Turnover declined mainly due to lower gas and power prices in the Gas and Related Services segment, mitigated by higher contribution in the Renewables segment
- Increase in EBITDA led by the Gas and Related Services as well as Renewables segments. Better performance from specialised construction business on increased construction activities
- Net profit for the period included S\$78 million of loss on disposal of SEIL after the realisation of an accumulated currency translation loss recognised in the foreign currency translation reserve and a gain in capital reserve and other reserves

Key Financials

(S\$ million)	FY23	FY22	Δ%
Turnover	7,042	7,825	(10)
EBITDA ¹	1,789	1,308	37
Share of Results: Associates & JVs, Net of Tax	264	248	6
Adjusted EBITDA ²	2,053	1,556	32
Net Profit before Exceptional Items	1,018	739	38
Net Profit	1,020	704	45
Discontinued Operation:			
Net (Loss) / Profit - SEIL	(78)	144	NM
Total Net Profit	942	848	11
Continuing Operations:			
EPS before EI (cents)	57.1	41.5	38
EPS (cents)	57.2	39.5	45
ROE ³ before EI (%)	23.8	18.2	31
ROE ³ (%)	23.8	19.0	25

¹ EBITDA excludes major non-cash items such as the effects of fair value adjustments, re-measurements, impairments and write-offs

³ ROE is calculated as FY23 net profit from continuing businesses with relevant EI adjustments, divided by average shareholder fund



² Adjusted EBITDA = reported EBITDA + share of results of associates and JVs, net of tax

- Lower turnover for Gas and Related Services due to lower gas sales prices in Singapore and lower power prices in the UK
- Increase in Renewables turnover driven by acquisition in India, higher operational capacity as well as the energy storage system in Singapore
- Lower turnover for Integrated Urban Solutions due to cessation of a public waste collection contract in the Singapore waste management business

Group Turnover

TOTAL TURNOVER	7,042	7,825	(10)
Other Businesses	448	328	37
Decarbonisation Solutions	16	3	NM
Integrated Urban Solutions	418	444	(6)
Renewables	703	503	40
Gas and Related Services	5,457	6,547	(17)
S\$ million	FY23	FY22	Δ%



- Higher corporate cost driven by higher finance cost due to increase in borrowings to fund acquisitions of renewables portfolios
- DPN income included a FX loss of S\$46 million resulting from the depreciation of INR against SGD

Group Net Profit

TOTAL NET PROFIT	942	848	11
Net (Loss) / Profit from Discontinued Operation ¹	(78)	144	NM
Exceptional Items	2	(35)	NM
NET PROFIT before Exceptional Items	1,018	739	38
DPN Income	133	-	NM
- Others	(87)	(103)	16
- Interest cost	(176)	(91)	(93)
Corporate	(263)	(194)	(36)
Other Businesses	31	23	35
Decarbonisation Solutions	(13)	(3)	NM
Integrated Urban Solutions	121	150	(19)
Renewables	200	141	42
Gas and Related Services	809	622	30
S\$ million	FY23	FY22	Δ%

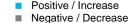
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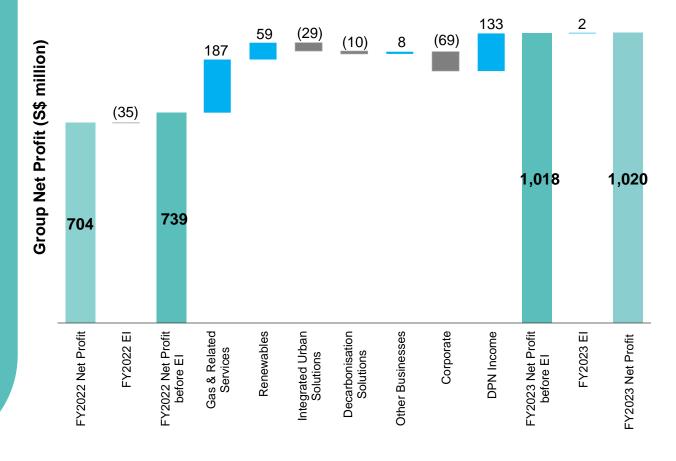
¹ FY23 loss from discontinued operation referred to the loss on disposal of SEIL after the realisation of an accumulated currency translation loss recognised in the foreign currency translation reserve and a gain in capital reserve and other reserves

FY23 vs FY22

- Gas and Related Services: Better performance from Singapore, offset by decline in earnings in the UK and an expected credit loss provision of S\$18 million for Sembcorp Myingyan Power Company
- Renewables: Better performance mainly driven by acquisitions in China and India completed during the year as well as increased capacity in Singapore
- Integrated Urban Solutions: Declined despite higher land sales due to weaker commercial and residential land sales in Vietnam and absence of a one-time termination fee received from a customer in 2022
- Decarbonisation Solutions: Cost incurred to scale up capabilities

Group Net Profit







- Higher Group ROE driven by strong profit contributions in the Gas and Related Services as well as the Renewables segments
- Assuming full-year contributions from renewables acquisitions completed during the year, ROE before EI for Renewables would be 11.7%

Group ROE

S\$ million	FY23	FY22
ROE before Exceptional Items (%)		
Gas and Related Services	40.7	34.8
Renewables	11.0	10.2
Integrated Urban Solutions	6.7	8.5
Decarbonisation Solutions	NM	NM
Group	23.8	19.0
ROE (%)		
Gas and Related Services	40.7	33.9
Renewables	10.8	9.7
Integrated Urban Solutions	7.0	8.2
Decarbonisation Solutions	NM	NM
Group	23.8	18.2



- Gas and Related Services capital expenditure increased due to construction of a new multi-utilities centre and a 600MW hydrogenready combined cycle power plant facility on Jurong Island
- Increase in Renewables capital expenditure related mainly to wind and solar projects in India, Oman and Singapore, as well as battery storage in the UK

Group Capital Expenditure and Equity Investment

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S\$ million	FY23	FY22
Capital Expenditure		
Gas and Related Services	213	109
Renewables	595	488
Integrated Urban Solutions	40	32
Decarbonisation Solutions	*	-
Other Businesses and Corporate	8	10
	856	639
Equity Investment		
Gas and Related Services	-	-
Renewables	710	1,067
Integrated Urban Solutions	-	_

Decarbonisation Solutions



Other Businesses and Corporate - 5
710 1,075

^{*} Denotes amount less than S\$1 million

- Net cash from operating activities before changes in working capital stood at S\$1.7 billion while net cash from operating activities was S\$1.5 billion
- Net cash used for investing was S\$878 million, mainly for expansionary capital expenditure for the Group's renewables projects, acquisitions of subsidiaries in India and China and additional investments in joint ventures and associates, partially offset by DPN receipts of S\$355 million

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Group Free Cash Flow

S\$ million	FY23	FY22
Cash Flow From Operating Activities		
- Before Changes in Working Capital	1,687	1,692
- Changes in Working Capital	(16)	24
- Tax Paid	(190)	(64)
	1,481	1,652
- Divestments, Dividends, Interest Income		
Cash Flow From Investing Activities		
, ,	253	777
- DPN Receipts	253 355	777
<u> </u>		777
- DPN Receipts	355	-
- DPN Receipts	355 (1,486)	(2,162)
- DPN Receipts - Net Investments and Capex	355 (1,486) (878)	(2,162) (1,385)

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- Gross debt increased mainly due to borrowings incurred for the acquisitions of renewables and consolidation of underlying borrowings of subsidiaries acquired
- Improvements in leverage and interest coverage ratios driven by higher earnings in the Gas and Related Services as well as Renewables segments

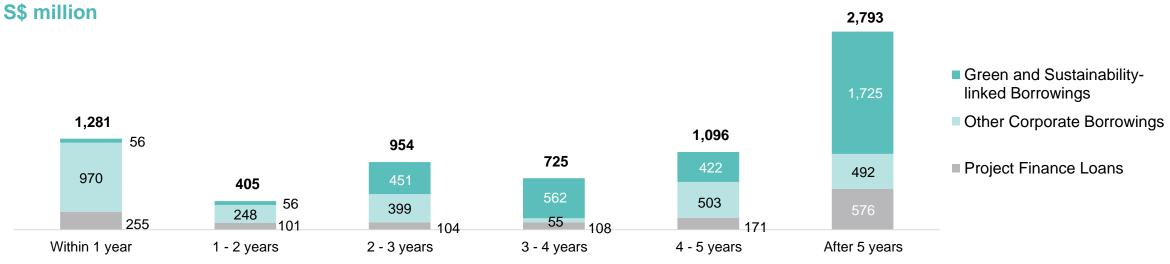
Group Borrowings

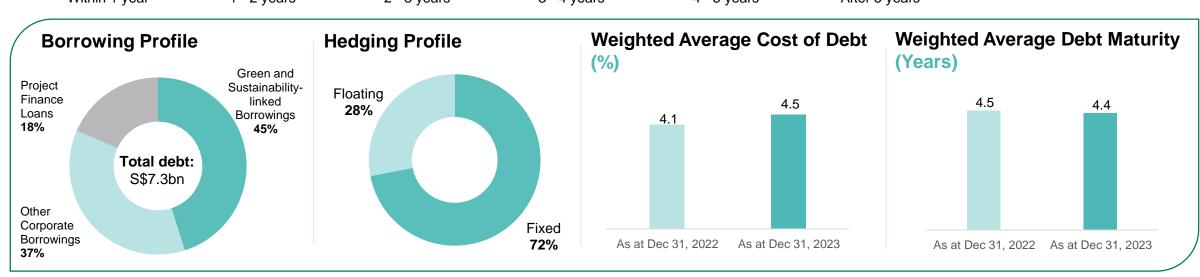
S\$ million	Dec 31, 2023	Dec 31, 2022
Gross Debt	7,254	7,070
Total Equity	4,872	4,216
Total Capital	12,126	11,286
Corporate Debt	5,939	5,932
Project Finance Loans	1,315	1,138
Gross Debt	7,254	7,070
Less: Cash and Cash Equivalents	(767)	(1,254)
Net Debt	6,487	5,816
Gross Debt / EBITDA	4.1	5.4
Net Debt / EBITDA	3.6	4.4
Gross Debt / Adjusted EBITDA	3.5	4.5
Net Debt / Adjusted EBITDA	3.2	3.7
EBITDA / Interest	4.4	4.2
Adjusted EBITDA / Interest	5.0	5.0



Group Debt Profile

Debt Maturity Profile as at Dec 31, 2023







Proactive capital management:

- Deploy excess cash to fund investments and debt repayment
- Borrowings increased due to consolidation of borrowings of subsidiaries post acquisition

Access debt capital markets:

- Issuance of S\$350 million 7-year green bond at 4.60% in March 2023
- Established S\$5 billion Euro Medium Term Note (EMTN) programme in July 2023

Group Liquidity

S\$ million	Dec 31, 2023	Dec 31, 2022
Cash and Cash Equivalents	767	1,254
Borrowing Facilities		
Committed Facilities	9,662	9,496
Less: Amount Drawn Down	(7,205)	(7,070)
Unutilised Committed Facilities	2,457	2,426
Uncommitted Borrowing Facilities Less: Amount Drawn Down Unutilised Uncommitted Facilities	5,850 (49) 5,801	2,536 - 2,536
Total Unutilised Borrowing Facilities	8,258	4,962
Trade-related Facilities		
Facilities Available	1,498	1,412
Less: Amount Used	(550)	(500)
Unutilised Trade-related Facilities	948	912



Outlook

The Group performed well in 2023, underpinned by the strong contribution of the Gas and Related Services segment, on the back of better performance in the Singapore power market and earnings growth in the Renewables segment.

Earnings of the Gas and Related Services segment are expected to remain robust, underpinned by our significantly contracted position. Gas and Related Services contribution will be offset by a planned major maintenance in Singapore to ensure continued efficiency and high reliability of our asset. Income contribution from the Phu My 3 power plant in Vietnam will also cease in end-February.

The Renewables segment is expected to perform well as more greenfield projects are commissioned and brownfield acquisitions are completed progressively, in the course of the year.

Outlook of the Integrated Urban Solutions segment is expected to remain stable.

Macroeconomic uncertainty remains and potential policy changes could affect the global economies while risks such as further escalations in geopolitical tensions could impact business performance.

The Group is well-positioned to navigate the path of energy transition and grow its renewables portfolio. It will continue to focus on the execution of its 2024 – 2028 strategy to transform its portfolio from brown to green.



Developments to Note

- Phu My 3 BOT Power Plant will reach the end of its Term of Operation on February 29, 2024
- Major maintenance for Singapore cogeneration plants for ~60 days in the first half of 2024



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Appendix



 Higher EBITDA led by stronger results from the Gas and Related Services as well as Renewables segments and specialised construction business and lower corporate cost under Other Businesses and Corporate segment

Group EBITDA and Adjusted EBITDA

S\$ million	FY23	FY22	Δ%
Gas and Related Services	1,088	886	23
Renewables	513	353	45
Integrated Urban Solutions	120	131	(8)
Decarbonisation Solutions	(14)	(2)	NM
Other Businesses and Corporate	82	(60)	NM
TOTAL EBITDA ¹	1,789	1,308	37
Gas and Related Services	1,182	979	21
Renewables	601	415	45
Integrated Urban Solutions	202	225	(10)
Decarbonisation Solutions	(14)	(3)	NM
Other Businesses and Corporate	82	(60)	NM
TOTAL ADJUSTED EBITDA ²	2,053	1,556	32



¹ EBITDA excludes discontinued operation, major non-cash items such as the effects of fair value adjustments, re-measurements, impairments and write-offs

² Adjusted EBITDA = reported EBITDA + share of results of associates and JVs, net of tax

Key Financials

2H23	2H22	Δ%
3,384	3,924	(14)
796	682	17
118	115	3
914	797	15
416	350	19
(4)	(35)	89
412	315	31
-	43	NM
412	358	15
23.4	19.6	19
23.1	17.7	31
	3,384 796 118 914 416 (4) 412 - 412 23.4	3,384 3,924 796 682 118 115 914 797 416 350 (4) (35) 412 315 - 43 412 358

¹ EBITDA excludes major non-cash items such as the effects of fair value adjustments, re-measurements, impairments and write-offs



² Adjusted EBITDA = reported EBITDA + share of result from associates and JVs, net of tax

Group Turnover

S\$ million	2H23	2H22	Δ%
Continuing Operations			
Gas and Related Services	2,599	3,246	(20)
Renewables	329	282	17
Integrated Urban Solutions	212	227	(7)
Decarbonisation Solutions	11	2	NM
Other Businesses	233	167	40
TOTAL TURNOVER	3,384	3,924	(14)



Group Net Profit before Exceptional Items

2H23	2H22	Δ%
374	326	15
81	65	25
72	87	(17)
(10)	(2)	NM
16	13	23
(128)	(139)	8
(90)	(63)	(43)
(38)	(76)	50
11	-	NM
416	350	19
	374 81 72 (10) 16 (128) (90) (38)	374 326 81 65 72 87 (10) (2) 16 13 (128) (139) (90) (63) (38) (76) 11 -



Group Net Profit

S\$ million	2H23	2H22	Δ%
Including Exceptional Items			
Gas and Related Services	374	307	22
Renewables	77	57	35
Integrated Urban Solutions	72	80	(10)
Decarbonisation Solutions	(10)	(3)	(233)
Other Businesses	16	13	23
Corporate	(128)	(139)	(8)
- Interest cost	(90)	(63)	43
- Others	(38)	(76)	(50)
DPN Income	11	-	NM
NET PROFIT after Exceptional Items	412	315	31



Group EBITDA and Adjusted EBITDA

S\$ million	2H23	2H22	Δ%
Continuing Operations			
Gas and Related Services	507	461	10
Renewables	250	205	22
Integrated Urban Solutions	65	70	(7)
Decarbonisation Solutions	(11)	(1)	NM
Other Businesses and Corporate	(15)	(53)	72
TOTAL EBITDA ¹	796	682	17
Gas and Related Services	545	503	8
Renewables	280	227	23
Integrated Urban Solutions	115	122	(6)
Decarbonisation Solutions	(11)	(2)	NM
Other Businesses and Corporate	(15)	(53)	72
TOTAL ADJUSTED EBITDA ²	914	797	15

¹ EBITDA excludes major non-cash items such as the effects of fair value adjustments, re-measurements, impairments and write-offs



² Adjusted EBITDA = reported EBITDA + share of result from associates and JVs, net of tax

Group Borrowings

S\$ million	Amount Drawn	Fixed / Floating Rate*	Year of Maturity
Corporate Debt	5,939		
Medium Term Notes (issued 2010)	100	4.25%	2025
Medium Term Notes (issued 2013)	200	3.64%	2024
Medium Term Notes (issued 2014)	150	3.593%	2026
Medium Term Notes (Green bond issued 2021)	400	2.45%	2031
Medium Term Notes (Green bond issued 2023)	350	4.60%	2030
Medium Term Notes (Sustainability-linked bond issued 2021)	675	2.66%	2032
Medium Term Notes (Sustainability-linked bond issued 2022)	300	3.735%	2029
Term Loans & Revolving Credit Facilities	3,764	Fixed & Floating	2024 – 2039
Project Finance Loans	1,315		
Sembcorp Huiyang New Energy (Shenzhen) Co. Ltd	206	Floating	2033 – 2035
Sembcorp Energy (Shanghai) Holding Co., Ltd	260	Fixed & Floating	2037 – 2038
Sembcorp Green Infra Ltd	295	Fixed & Floating	2024 - 2032
Sembcorp Myingyan Power Company Limited	262	Fixed & Floating	2036
Sembcorp North-West Power Company Ltd	272	Fixed & Floating	2030
Sembcorp Development Ltd.	20	Fixed & Floating	2033

^{*} The classification of fixed or floating rate is based on the stated terms of the loan agreement. For floating rate loans, the Group may subsequently utilise interest rate swaps and cross currency swaps to hedge the variability in cash flows.



Group Renewables Capacity

	As at Dec 31, 2022 ¹		As at Fe	ebruary 2024 ²		
Gross capacity, MW / MWh	Installed	Under Construction	Installed	Under Construction		
Solar	2,479	906	3,068	2,604		
- Singapore	244	201	352	218		
- Vietnam	171	28	259	7		
- Indonesia	-	1	1	2		
- China	1,516	109	1,800	777		
- India	548	567	656	1,100		
- Oman	-	-	-	500		
Wind	5,362	315	6,000	1,062		
- China	3,644	31	3,875	650		
- India	1,718	284	1,987	412		
- Vietnam	-	-	138	-		
Hydro	-	-	49	-		
- Vietnam	-	-	49	-		
Energy Storage (MWh)	405	304	709	300		
- Singapore - Singapore	285	4	289	-		
- China	_	-	300	-		
- UK	120	300	120	300		
Total		9,771		13,792		
- Installed	8,246			9,826		
- Under Construction			,			3,966

 $^{^{\}rm 1}$ Figures include acquisitions announced during the financial year and pending completion $^{\rm 2}$ Figures include an acquisition pending completion

