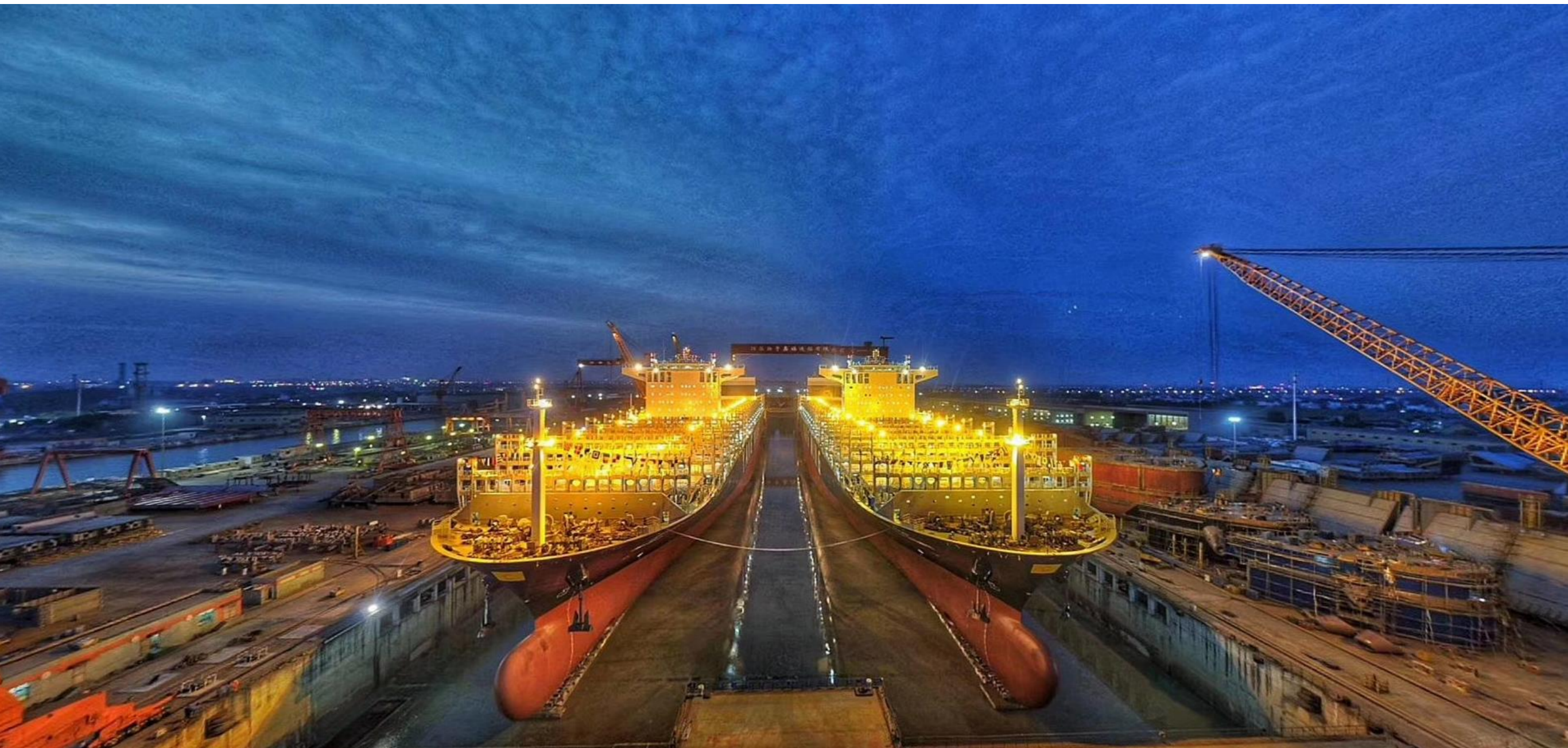




Yangzijiang Shipbuilding (Holdings) Ltd.
揚子江船業(控股)有限公司



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揚子江船業(控股)有限公司

Corporate Presentation

February 2021

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SECTION I

BUSINESS UPDATE

Update on Order Wins for 2021

Date of announcement	No. of Vessels	Type	Size	Total value (USD)
Feb 8, 2021	1	Dry Bulker	82,300DWT	170 million
	4	Dry Bulker	66,000DWT	
	2	Great Lake Dry Bulker	31,800DWT	
	4	Containership	24,000TEU	1.13 billion
	10	Containership	4,600TEU	
	8	Containership	1,800TEU	
Total new orders for YTD2021 - 29 vessels				1.30 billion



Photo: 12,690TEU containership, the largest containership YZJ built and delivered so far

- The largest containership in the world
- First-batch of such orders for Yangzijiang placed only in Dec 2020
- The largest containership in Yangzijiang's historical order book



Quarterly Highlights in Pictures





SECTION II

FINANCIAL HIGHLIGHTS



Results Highlight – Income Statement

Financial Highlights	FY2020	FY2019	Change	Comments
	RMB'000	RMB'000	%	
Revenue	14,841,266	23,597,175	(37)	45 vessels delivered in FY2020 vs 59 vessels in FY2019. Core shipbuilding revenue was lower at RMB10.0 billion for FY2020. With a decline in the trading volumes, trading business revenue declined in FY2020 as well.
Gross Profit	4,222,147	4,328,554	(2)	Core shipbuilding margin improved to 21% in FY2020 (15% for FY2019), mainly due to construction and delivery of more containerships with higher profit margins and a unit of 157,000DWT oil tanker resold which registered a higher gross profit margin this year.
Gross Profit Margin	28.4%	18.3%	10.1ppts	
Other Income	478,850	441,788	8	Increased as higher interest income of RMB265 million from bank deposits and ship finance leases and RM90 million of forfeiture income from advances received outweigh the lower dividend income from financial assets.
Other Gains/ (Losses), net	(208,430)	125,948	n.m.	The variance is primarily due to RMB750 million foreign exchange losses and lower subsidy income, which was partly offset by higher fair value gain of RMB343 million on financial assets.
Expenses #	1,413,803	826,922	71	Total admin expenses increased to RMB1.3 billion from RMB640 million in FY2019. Higher impairment loss included a net impairment loss of RMB540 million, on debt investment at amortised cost, and impairment on PPE of RMB150 million.
Net Profit Attributable to Equity Holders (PATMI)	2,516,404	3,105,069	(19)	
PATMI Margin	17.0%	13.2%	-	

#: Expenses include finance expenses and administrative expenses, which include impairment loss



Revenue Breakdown

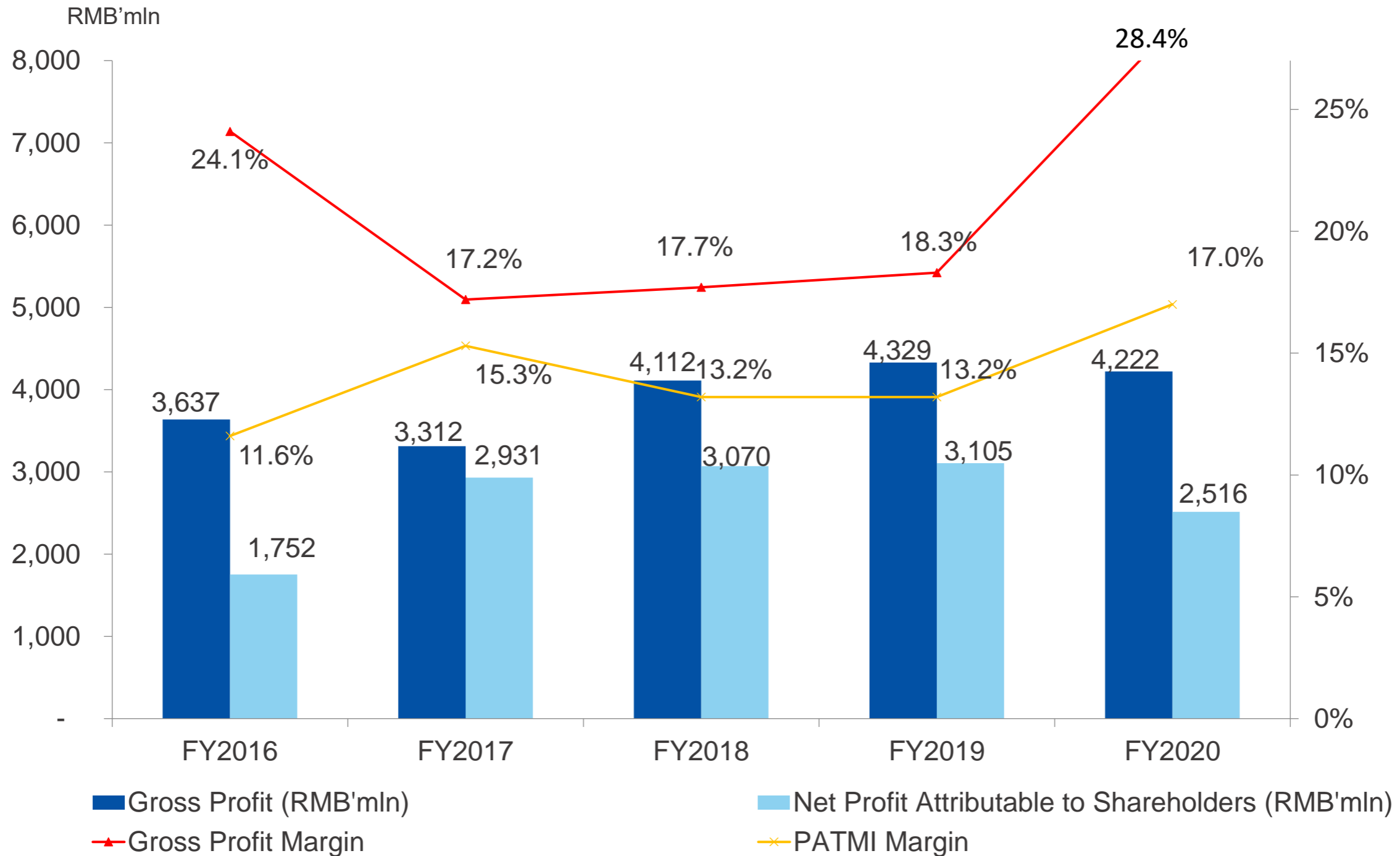
Shipbuilding Related Segment	FY2020		FY2019	
	RMB'000	%	RMB'000	%
Shipbuilding				
Turnover	9,970,281	100%	13,018,951	100%
Cost	(7,909,512)	-79%	(11,073,106)	-85%
Margin	2,060,769	21%	1,945,845	15%
Trading				
Turnover	2,108,719	100%	7,730,736	100%
Cost	(2,079,868)	-99%	(7,581,078)	-98%
Margin	28,851	1%	149,658	2%
Others				
Turnover	719,292	100%	748,525	100%
Cost	(532,119)	-74%	(518,394)	-69%
Margin	187,173	26%	230,131	31%

Investment Segment	FY2020		FY2019	
	RMB'000	%	RMB'000	%
Interest Income	2,042,974	100%	2,098,963	100%
Sale taxes and levies	(97,620)	-5%	(96,043)	-5%
Net interest income	1,945,354	95%	2,002,920	95%



Profitability Trend

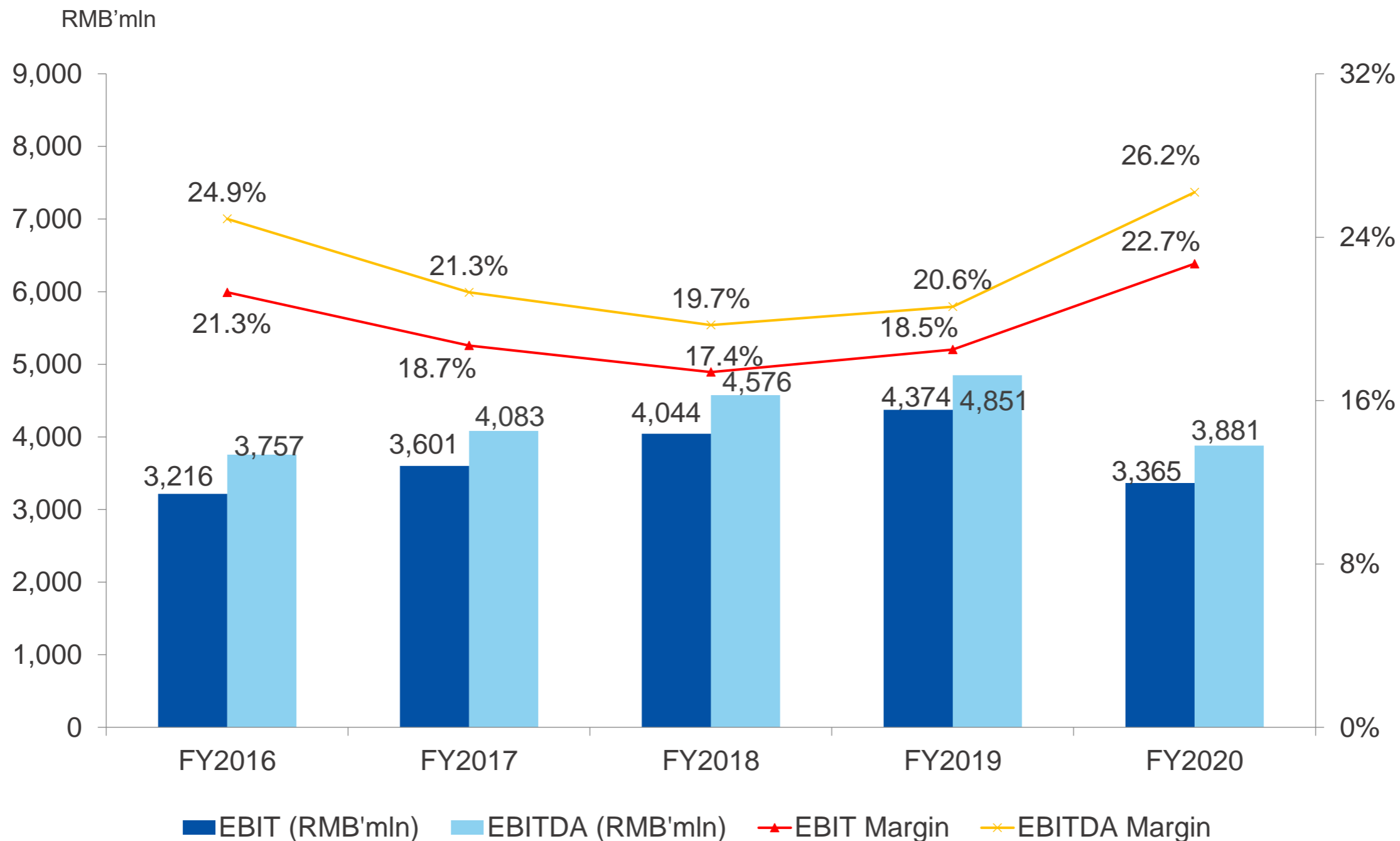
Gross Profit and Net Profit Attributable to Shareholders





Profitability Trend

EBIT AND EBITDA





Results Highlight – Balance Sheet

Financial Highlights	31 Dec 2020	31 Dec 2019
	RMB'000	RMB'000
Property, Plant and Equipment	5,226,004	5,678,063
Restricted Cash	15,624	17,049
Cash & Cash Equivalents	6,633,416	10,183,019
Debt Investments at Amortised Costs	16,957,689	14,428,382
Total Debt	4,244,053	5,032,932
Total Equity	33,376,515	32,054,525
Gross Gearing	12.7%	15.7%
Net Gearing (including Restricted Cash)	Net Cash	Net Cash
Net Asset Value per Ordinary Share (RMB cents)	839.51	793.51



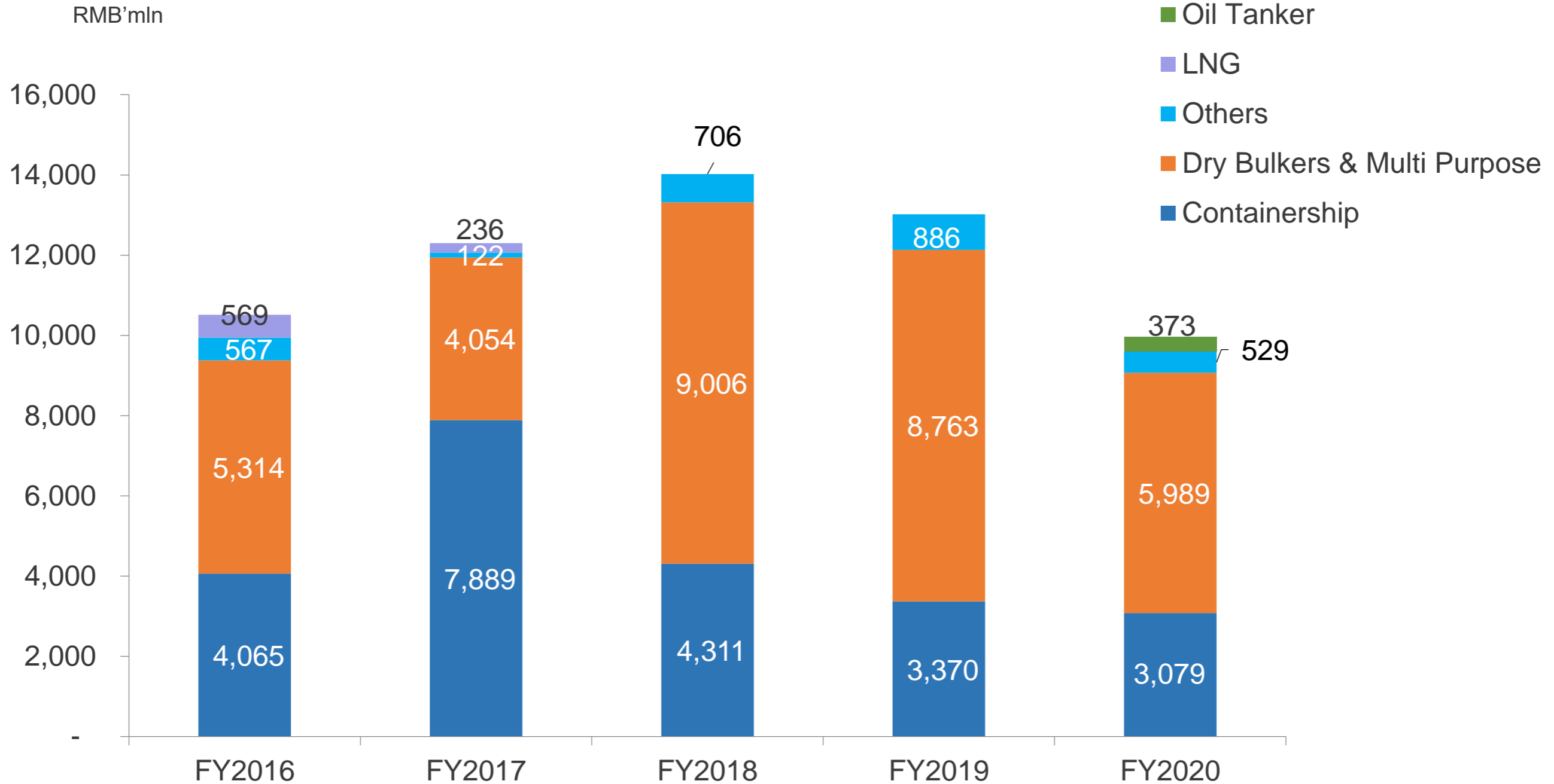
SECTION III SEGMENTAL REVIEW

**Shipbuilding &
Related Segments**



Revenue Trend

Shipbuilding Revenue Breakdown



Overview of Order Book

83 vessels

US\$3.09 billion in contract value

3.10 million CGT

Delivery: 2020- 2023

Containerships

38 units

Total CGT – 1.31 million

Total value – US\$1.52 billion

- 1,000TEU x 4 vessels
- 1,800TEU x 11 vessels
- 2,400TEU x 4 vessels
- 2,600 TEU x 6 vessels
- 2,700TEU x 2 vessels
- 3,500TEU x 5 vessels
- 12,690TEU x 2 vessels
- 14,000TEU x 2 vessels
- 24,000TEU x 2 vessels

Bulk Carriers

38 units

Total CGT – 1.66 million

Total value – US\$1.38 billion

- 29,800DWT* x 1 vessel
- 31,800DWT x 4 vessels
- 38,500DWT x 1 vessel
- 40,000DWT x 4 vessels
- 82,000DWT* x 11 vessels
- 83,500DWT x 3 vessels
- 180,000DWT x 1 vessel
- 208,000DWT x 5 vessels
- 325,000DWT x 4 vessels
- 56,000DWT x 2 vessels
- 59,000DWT* x 2 vessels

LNG/Chemical Tanker

7 units

Total CGT – 0.13 million

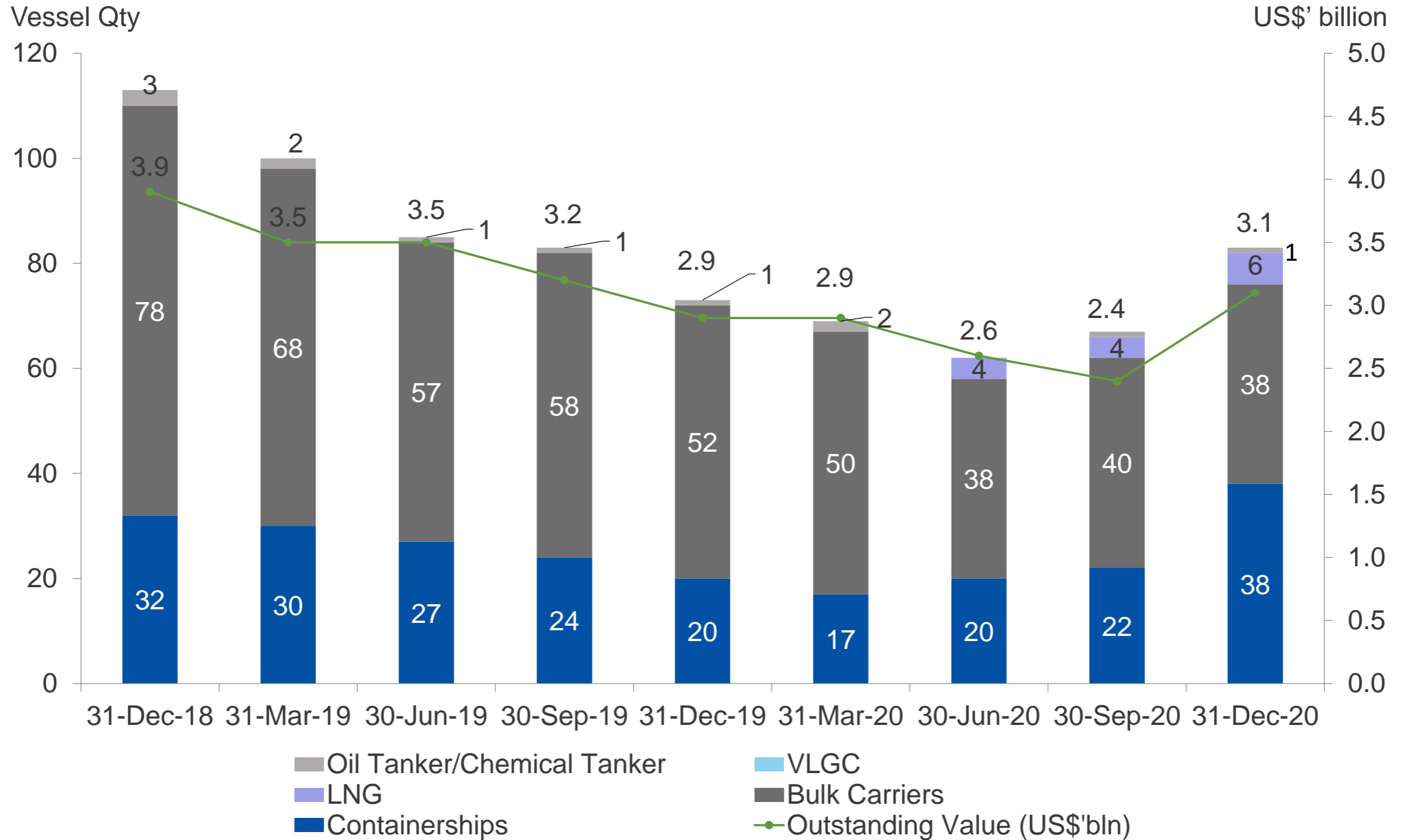
Total value – US\$0.19 billion

- 690LNG x 4 vessels
 - 13,000LNG x 2 vessels
 - 9,150DWT CT** x 1 vessel
- ** Chemical Tanker

Note: Order book is as at 31 December 2020



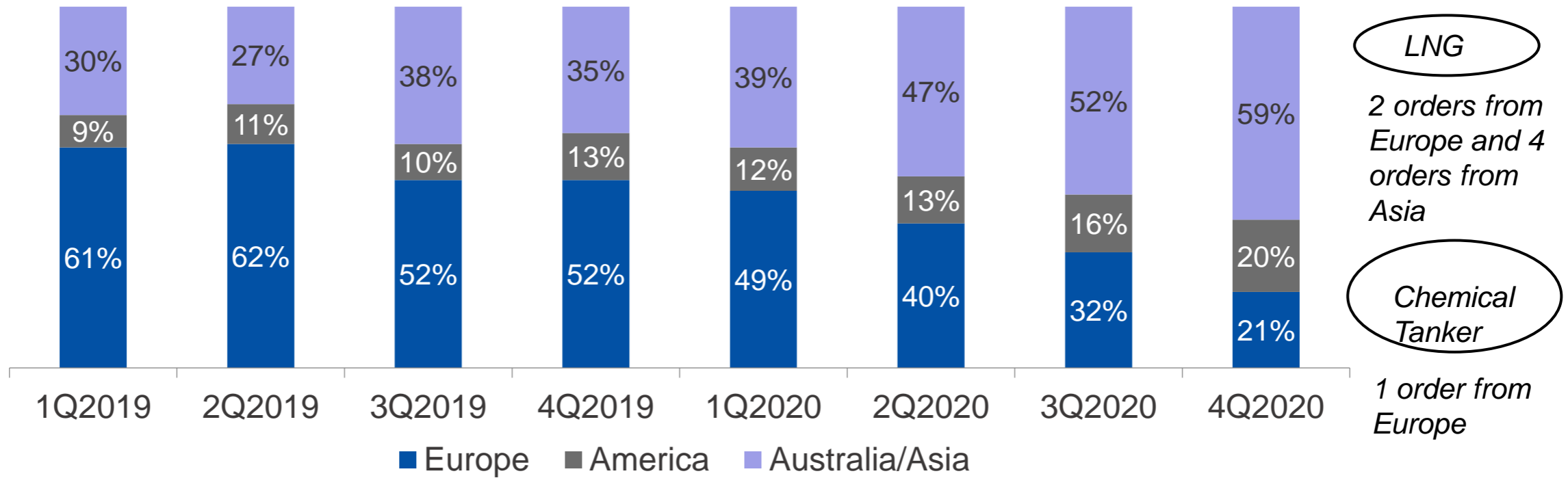
Historical Order Book





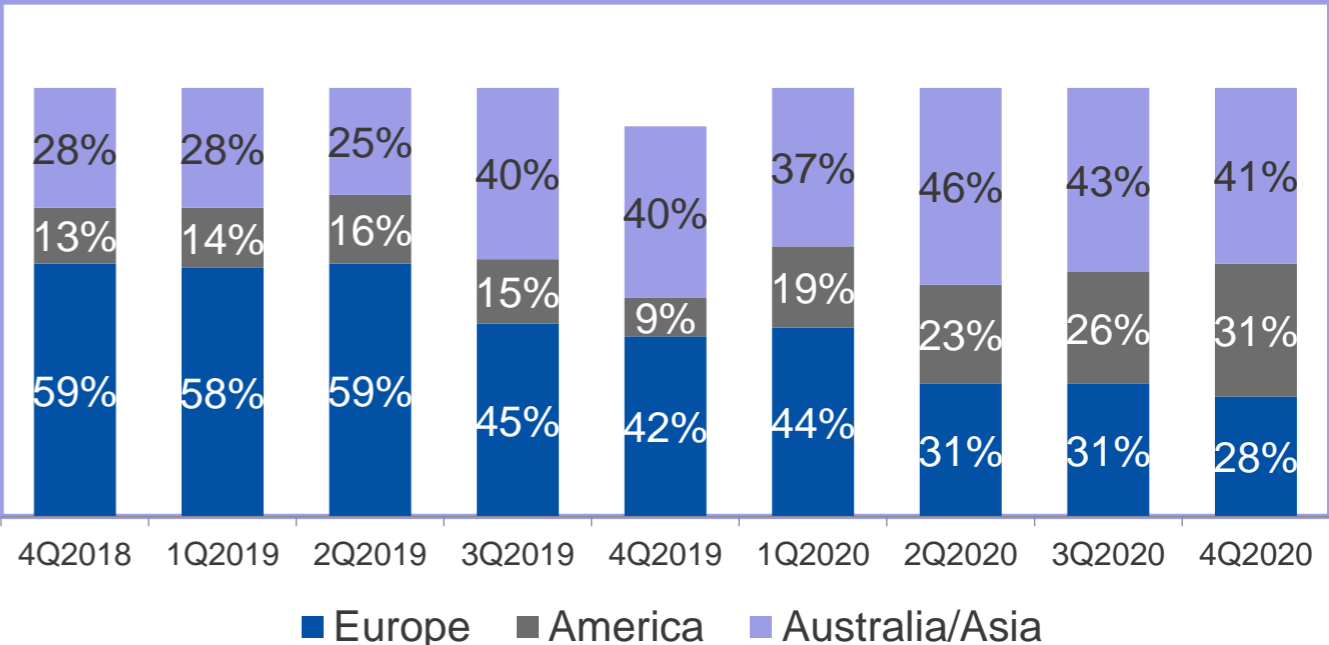
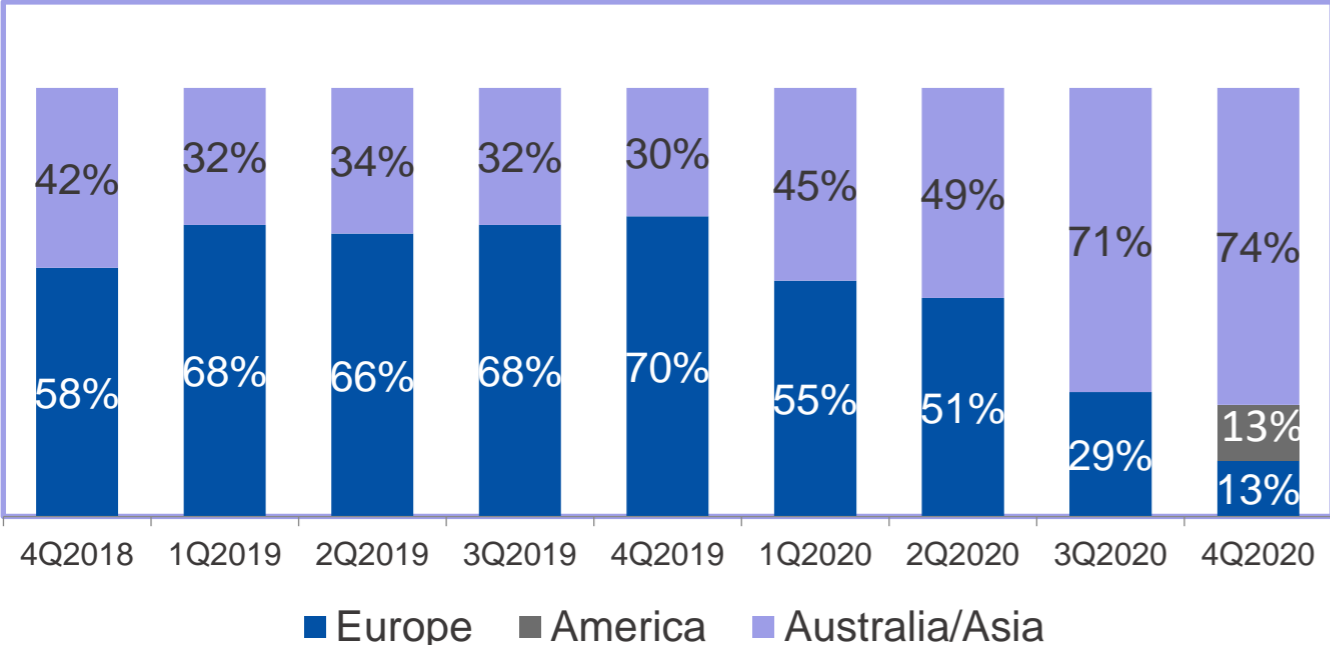
Order Book Customer Profile

Figures are stated as at 31 December 2020



Containerships

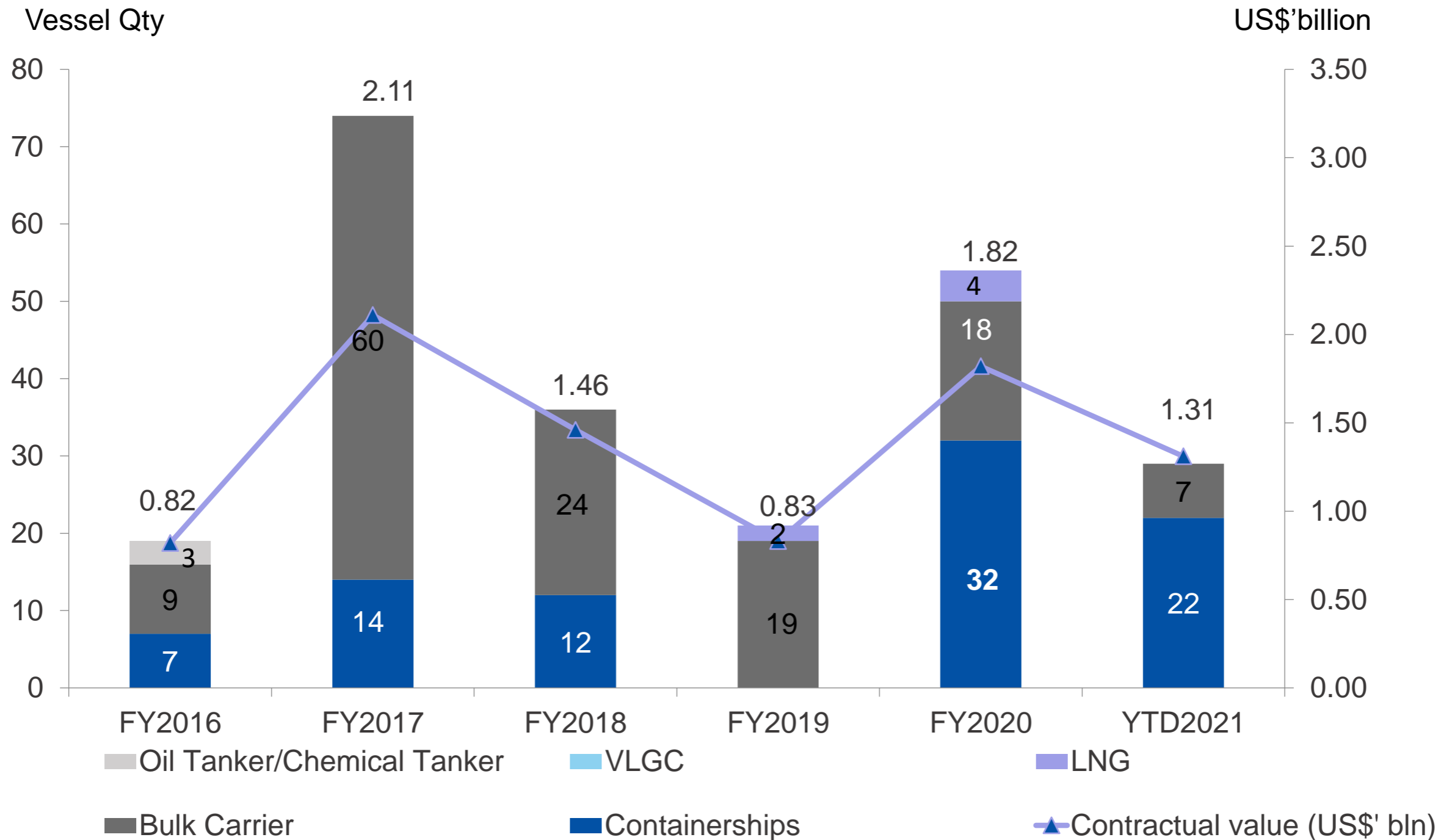
Bulk Carriers



Order-Winning Momentum

3

New contracts secured in terms of vessel quantity and contract value





Shipping and Chartering

Strategy

- Leveraging on shipbuilding facilities, build and manage vessels and generate revenue
- To balance utilization
- A ready fleet to better meet shipowners' demand
- Flexible on fleet size and ready to sell when valuation is desirable
- **The current order book (slide 14) are all for external customers**

Current fleet (self-managed) – 24 vessels in total

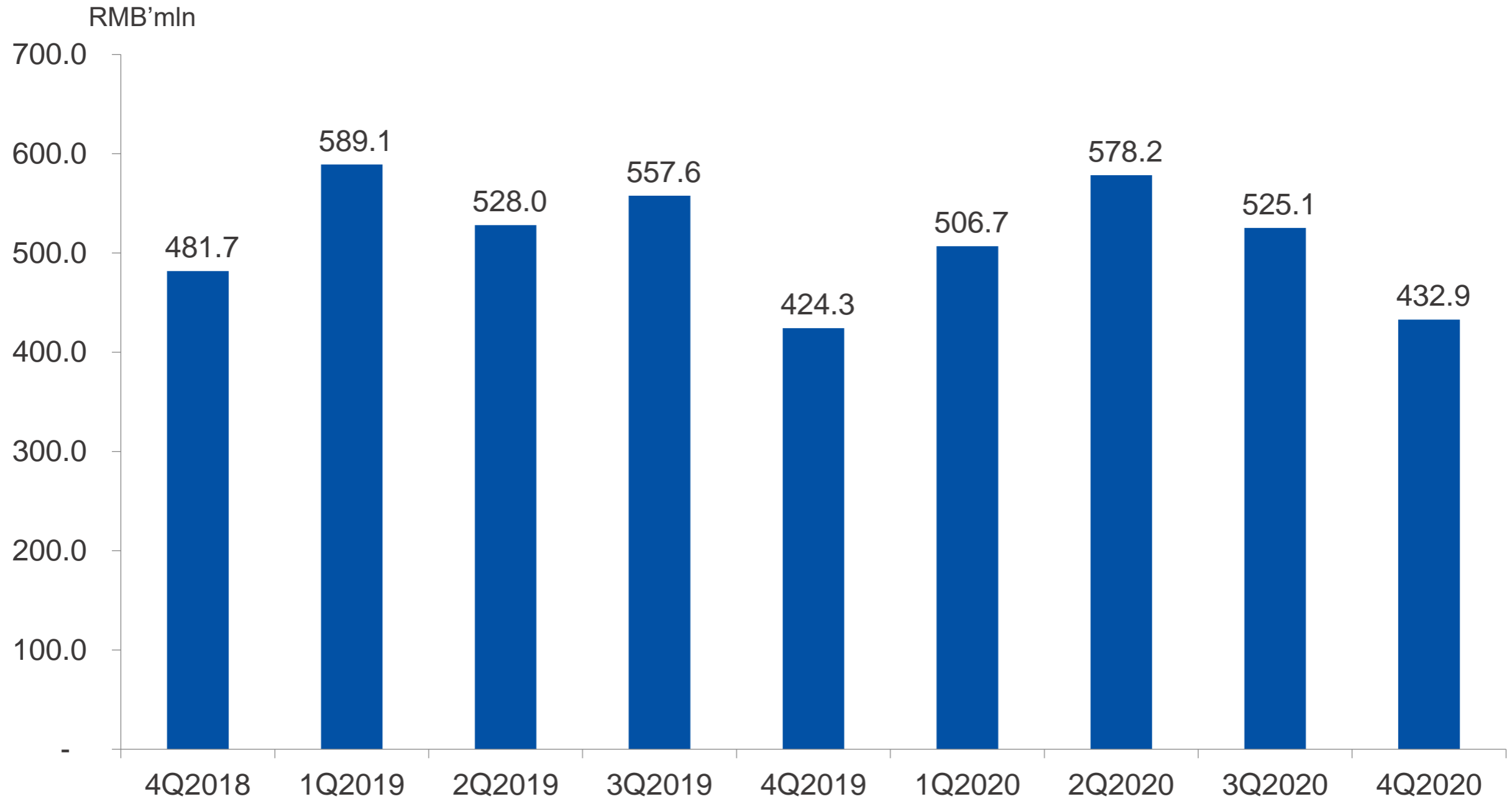
- 7 x 92,500DWT, bulk carriers
- 6 x 82,000DWT, bulk carriers
- 3 x 64,000DWT, bulk carriers
- 1 x 19,900DWT, stainless steel chemical tanker
- 1 x 12,000DWT, stainless steel chemical tanker
- 4 X 47,350DWT, bulk carriers
- 1 X 79,600DWT, bulk carrier
- 1 x 12,500MPV, multiple purpose vessel



SECTION IV SEGMENTAL REVIEW

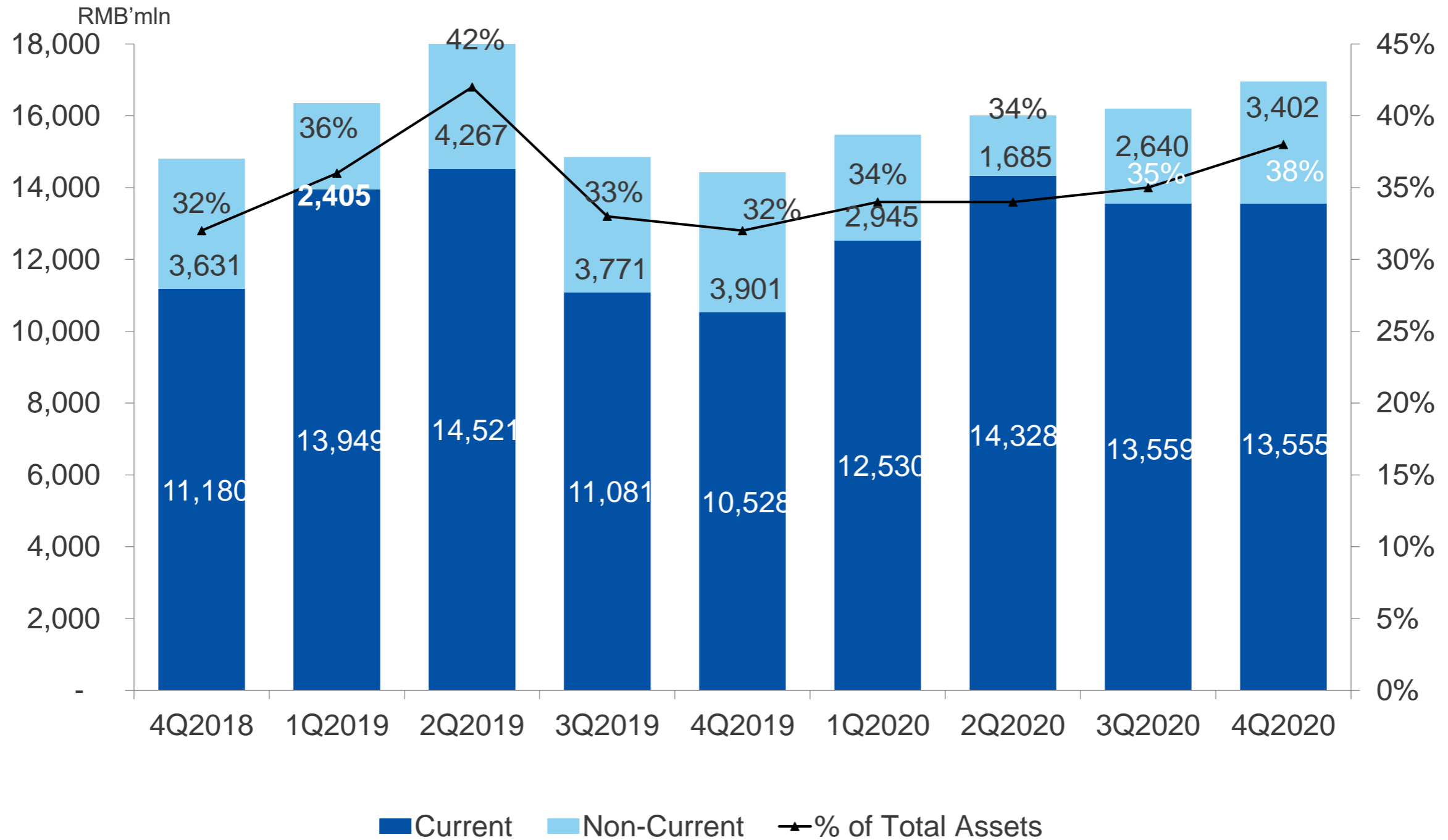
Financial Investments

Interest Income Investment Segment



Source: Company Data

Outstanding Balance Debt Investments at Amortised Cost



Source: Company Data

Debt Investment at Amortised Costs Investment Process



Team

- A team of 40 people, consisting of professionals with extensive experience with banking, legal and auditing backgrounds

Due Diligence

- Thorough due diligence based on the project proposal
- Vote by investment committee
- Legal review and opinion
- Project approval and fund disbursement
- Designated teams monitor and review project status (coverage ratio, payment progress etc.) in weekly meetings

Role of Trust Company

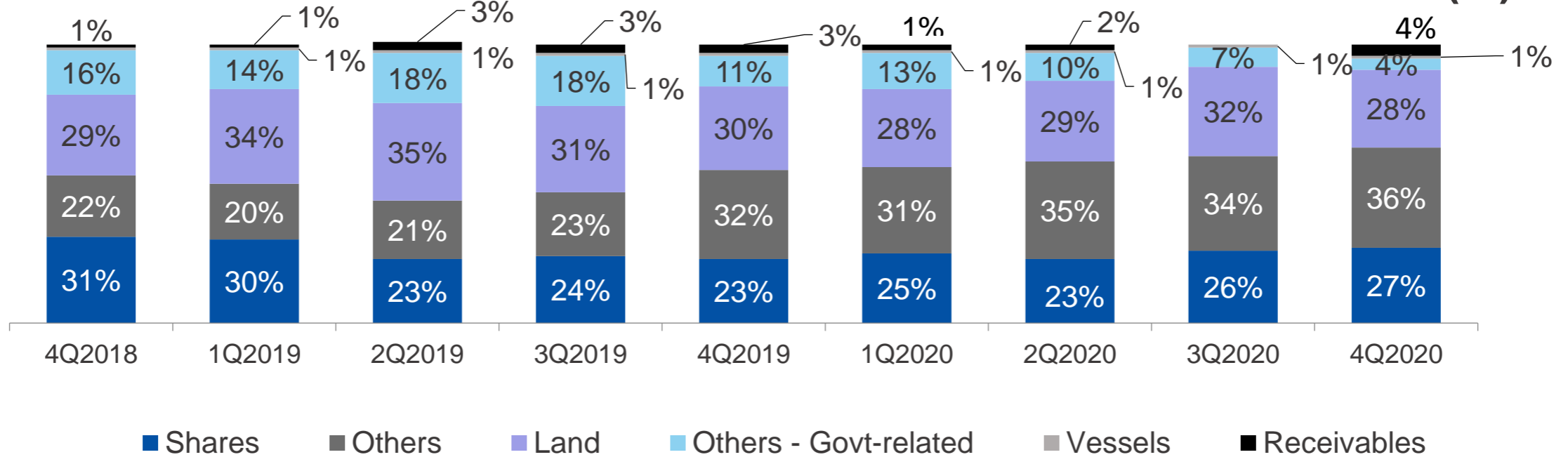
- Documentation
- Legal structure
- Safekeeping of collaterals

Current Strategy

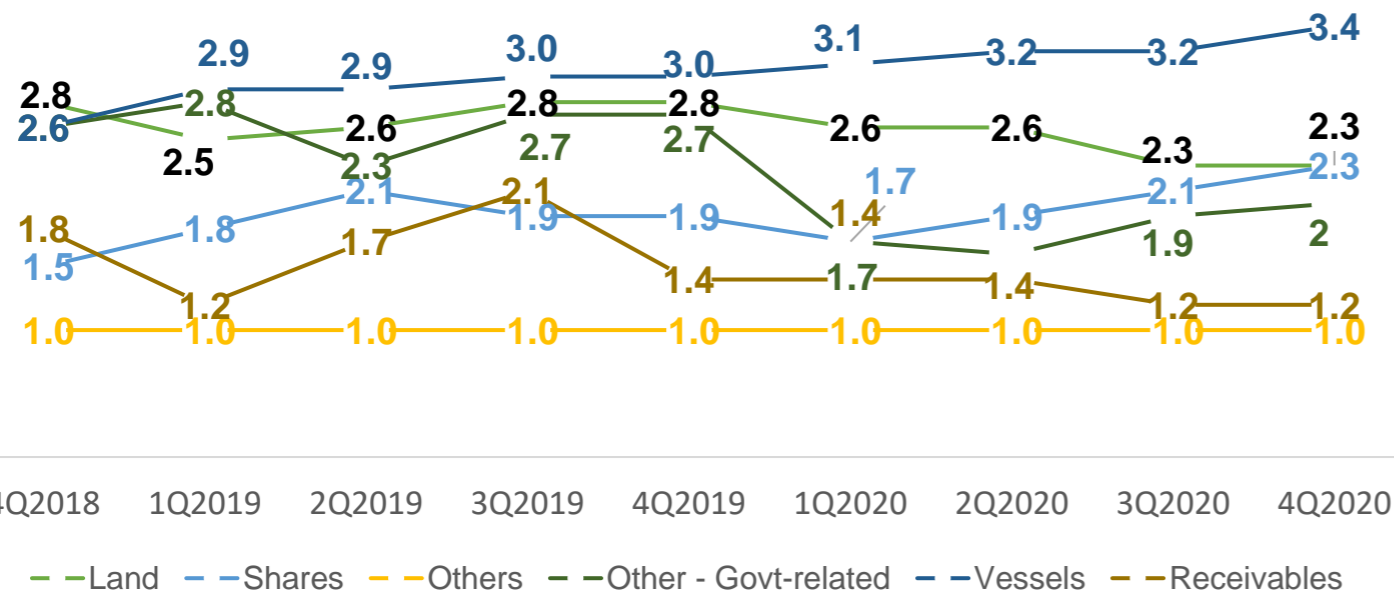
- Increase the 'current' portion in the portfolio for higher liquidity and tighter risk control
- Increase the requirement on collaterals and enhance coverage ratio when credit environment in China tightens

Debt Investment at Amortised Costs

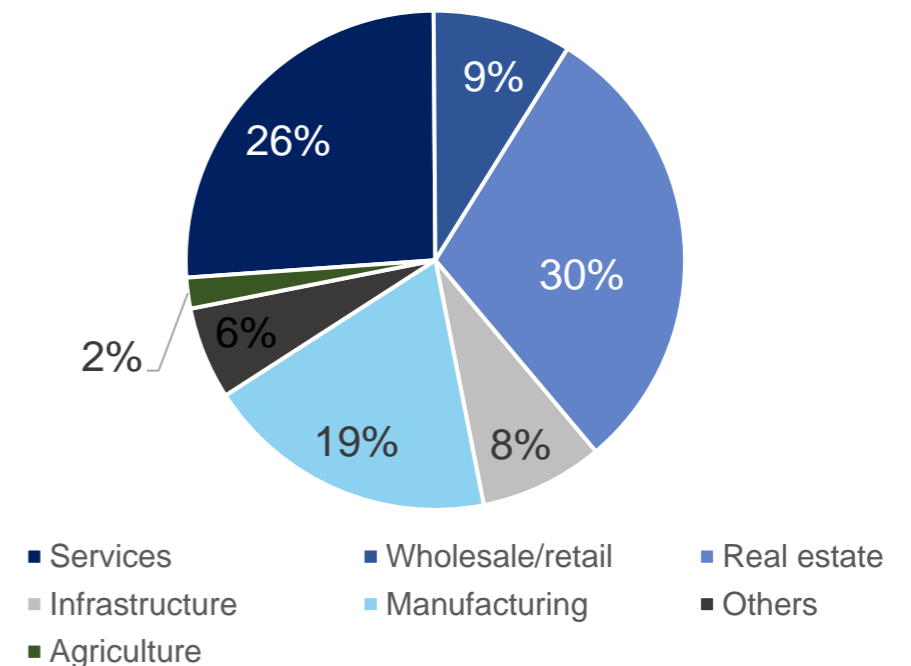
Breakdown of Investment Amount for which collaterals are secured (%)



Coverage Ratio



Breakdown of Borrowers (4Q2020)



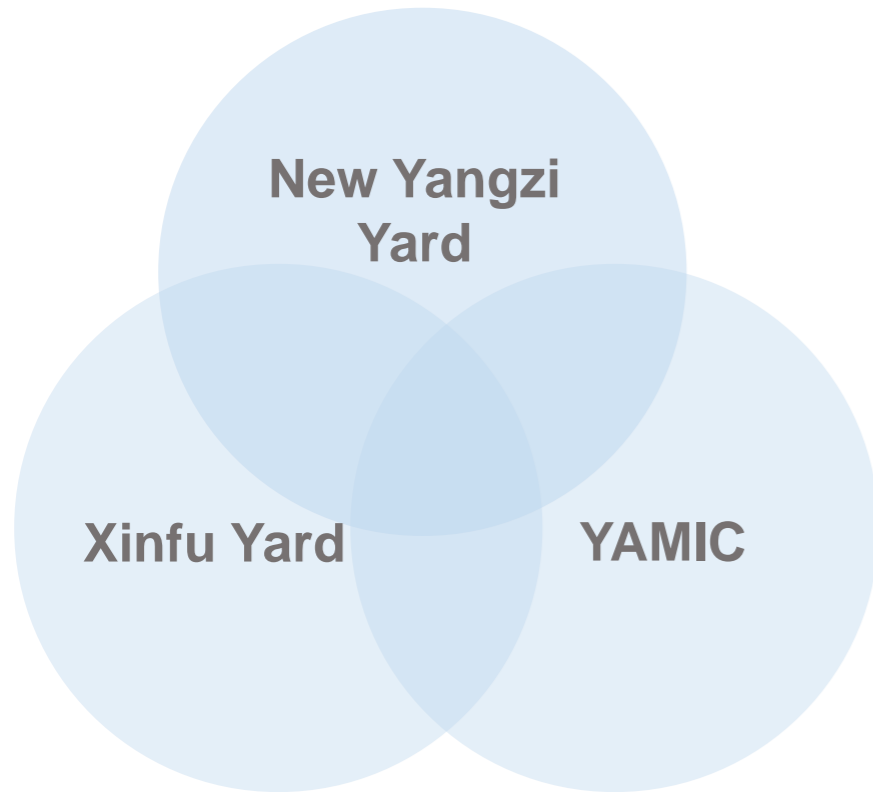


SECTION V

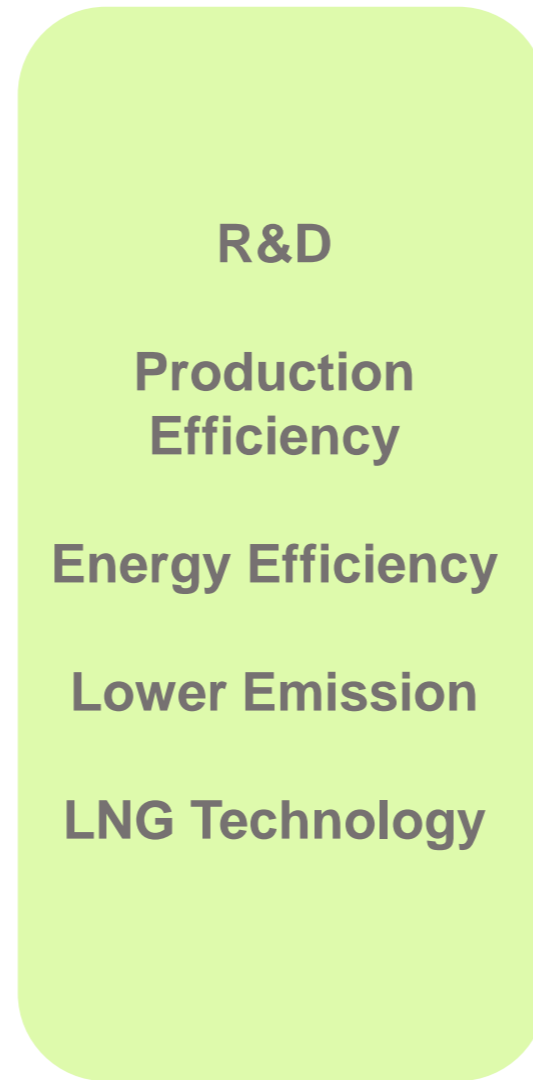
STRATEGIES



Strategies



Optimise the use of capacity and expertise at the Group's three major yards



Production Base

Growth Areas

Vision:
A world-class shipbuilding group in these vessel types



SECTION VI

STOCK INFORMATION



Share Buyback

Share Buyback Summary

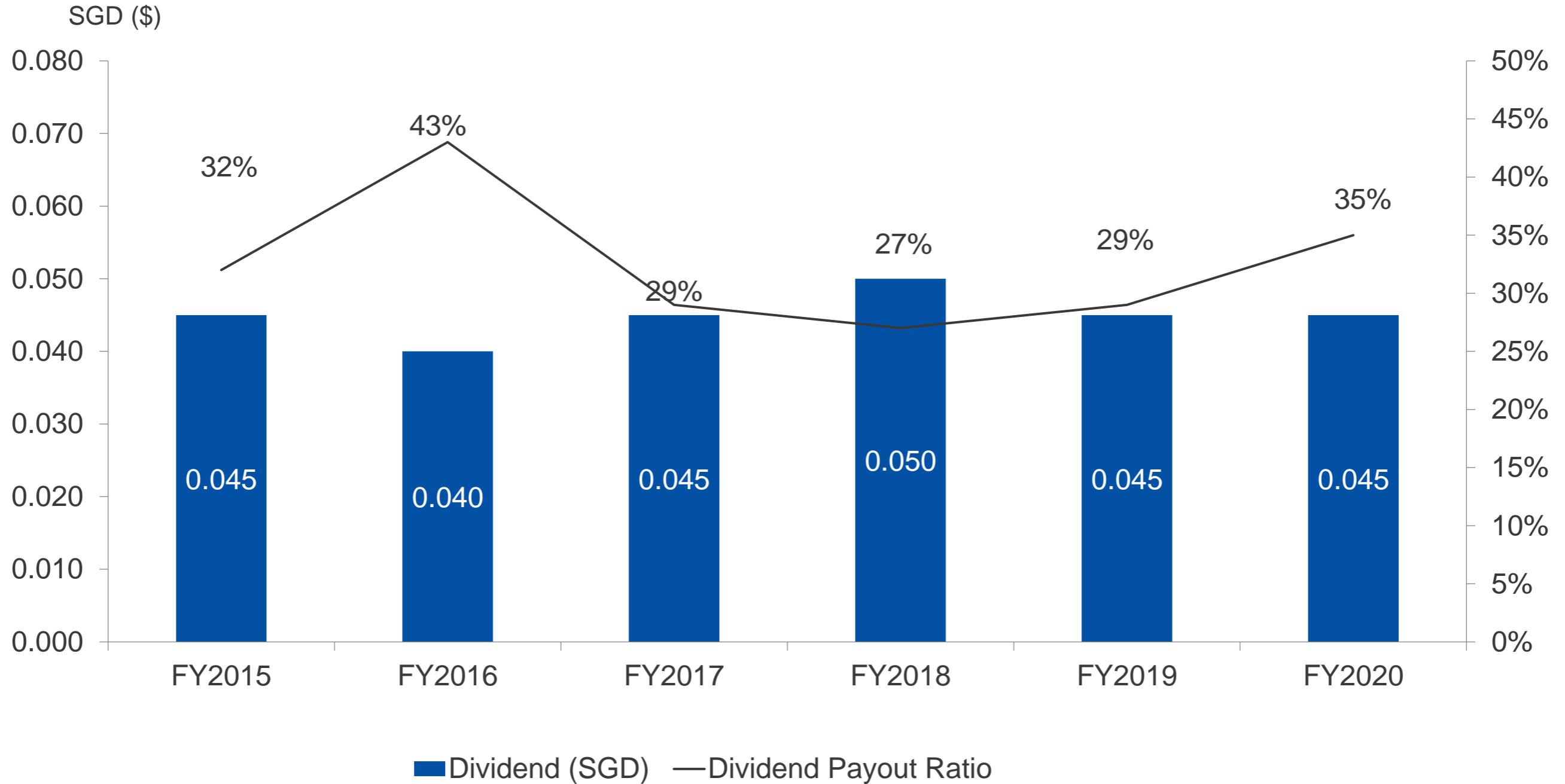
Total number of shares issued	3,974,077,000
Number of Treasury Shares as at 31 Dec 2020	121,561,000
Number of issued shares after purchase	3,852,516,000
Average Share Price	S\$0.9469
Share Consideration	S\$62,730,809
Treasury Shares as at 1 Jan 2020	55,311,800
Share Buyback- 2020	66,249,200
Share buy-back over total number of shares issued	3%

Source: Company's data, as of 31 December, 2020



Dividend Summary

Dividend and dividend payout ratio





Top Shareholders

No.	Holder Name	Position	Filing Date	%
1	YANGZI INTERNATIONAL	852,845,825	12/31/2019	22.16
2	LIDO POINT INVESTMENTS LTD	394,134,000	12/31/2019	10.24
3	BLACKROCK INC	195,107,017	12/12/2018	5.07
4	HENGYUAN ASSET INV LTD	163,697,370	04/30/2020	4.25
5	XINYANGCHUAN INTL LTD	150,000,000	04/30/2020	3.90
6	GRANTHAM MAYO VAN OTTERLOO & Co LLC	94,116,450	11/30/2020	2.45
7	VANGUARD GROUP INC/WAYNE	66,628,594	01/31/2020	1.73
8	NINETY ONE UK LTD	52,332,000	12/31/2020	1.36
9	T ROWE PRICE GROUP INC	38,062,200	12/31/2020	0.99
10	DIMENSIONAL FUND ADVISORS LP	37,827,799	12/31/2020	0.98
Total		2,044,751,255		53.13

Source: Bloomberg, as of 25 February, 2021



Stock Performance



Source: Bloomberg, as of 25 February, 2021



Thank You

For more information,
please contact:

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