**NEWS RELEASE** 

ASPIAL LAUNCHES 5-YEAR BONDS WITH FIXED INTEREST OF 5.25% PER ANNUM

IN ITS MAIDEN RETAIL BOND OFFERING

Public Offer tranche of up to S\$50 million; Placement tranche of up to S\$25

million

Minimum of S\$2,000 per application under the Public Offer and S\$100,000 per

application under the Placement

Offer opens on August 19, 2015 at 9.00 am and closes August 26, 2015 at 12

noon

Singapore, August 18, 2015 – Aspial Corporation Limited ("Aspial" or the "Guarantor"

and together with its subsidiaries, the "Group"), a homegrown company with a diversified

portfolio of businesses including real estate, jewellery and financial services, made its first

foray into the retail bond market with its offering of 5-year bonds which carry a fixed

interest of 5.25% per annum, payable semi-annually in arrear (the "Offer").

The Offer is guaranteed by Aspial and the bonds will be issued by its wholly-owned

subsidiary, Aspial Treasury Pte. Ltd. (the "Issuer"). Aspial's Chief Executive Officer, Mr

Koh Wee Seng, said, "This marks yet another milestone for Aspial as we widen our

sources of fundraising by tapping into the bond market to access an entirely new investor

base. The bond offering is accessible by institutions, private banking investors and the

general public, raising the Group's profile in the investment community and allowing

investors to own a stake in a well-known household name."

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The Offer of up to S\$75 million in aggregate principal amount of 5-year 5.25% bonds due in 2020 (the "Bonds") comprises (i) an offer of up to S\$50 million in aggregate principal amount of Bonds to the public in Singapore (the "Public Offer"), and (ii) an offer of up to S\$25 million in aggregate principal amount of Bonds to institutional and other investors (the "Placement"). DBS Bank Ltd. is the Sole Lead Manager and Bookrunner for the Offer.

Aspial has a market capitalisation of approximately S\$700 million<sup>1</sup> and a diversified portfolio of businesses including property development projects and investments in Singapore, Australia and Malaysia. Through its subsidiary, World Class Land Pte Ltd, Aspial owns the City Gate<sup>2</sup>, Urban Vista<sup>2</sup>, Parc Rosewood<sup>2</sup>, The Hillford and Waterfront@Faber projects in Singapore; and the iconic 101-storey Australia 108 project in Melbourne, Australia – set to be the tallest residence in the Southern Hemisphere.

The Group has locked in total revenue of about S\$620 million<sup>3</sup> in Singapore – to be recognised progressively using the percentage of completion method – and over A\$1.05 billion of sales revenue in Australia<sup>4</sup> from its Australia 108 and Avant projects, to be recognised upon completion. At current market prices, the potential sales revenue from the Group's remaining local and overseas property development projects is estimated to be in excess of S\$2.0 billion<sup>4</sup>.

<sup>&</sup>lt;sup>1</sup>As at August 12, 2015

<sup>&</sup>lt;sup>2</sup>Joint venture developments with Fragrance Group Limited

<sup>&</sup>lt;sup>3</sup>Based on the units sold in the Group's property development projects as at August 6, 2015

<sup>&</sup>lt;sup>4</sup>As at August 6, 2015

The Group is proposing to undertake a spin-off of its real estate business in Australia and

Malaysia to be listed on the Catalist Board of the Singapore Exchange Securities Trading

Limited ("SGX-ST"). Based on the representations made by Aspial, the SGX-ST has

advised that it has no objection to the proposed spin-off, subject to Aspial complying with

the SGX-ST's listing requirements.

Aspial also has a network of 53 jewellery retail stores across Singapore<sup>5</sup> held under its

three main jewellery brands - Lee Hwa Jewellery, Goldheart Jewelry, and CITIGEMS - to

capture different market segments, and one retail store in Ho Chi Minh City, Vietnam<sup>5</sup>.

The Group also provides financial services through its subsidiary, Maxi-Cash Financial

Services Corporation Ltd. ("Maxi-Cash"), which operates 40 pawnshops and retail outlets

in Singapore<sup>5</sup>. Maxi-Cash was listed on the Catalist Board of the SGX-ST on June 22,

2012.

Additionally, the Group has direct and deemed interests of approximately 64.1% in LCD

Global Investments Ltd. ("LCD")<sup>6</sup>, which owns hospitality and real estate assets across

Asia and the United Kingdom. Considering the geographical footprint of LCD's assets and

its developments, Aspial sees potential for the continued growth in its various businesses.

Net proceeds from the Offer are presently intended to be used for general corporate

funding requirements (including the refinancing of existing borrowings), working capital

and capital expenditure requirements, and investments, of the Issuer, the Guarantor, the

Group and the joint venture entities and associated entities of the Group.

<sup>5</sup> As at August 12, 2015

<sup>6</sup>As at March 31, 2015

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Aspial Corporation Limited

Applications for the Bonds open on August 19, 2015, at 9.00 am and close on August 26, 2015, at 12 noon. The Bonds are expected to be issued on August 28, 2015, and are expected to commence trading on the Main Board of the SGX-ST at 9.00 am on August 31, 2015<sup>7</sup>.

Retail investors may apply for the Bonds under the Public Offer at the ATMs of participating banks (being DBS Bank (including POSB), OCBC Bank and the UOB Group<sup>8</sup>), the internet banking websites belonging to DBS Bank, OCBC Bank and the UOB Group<sup>8</sup>, or the mobile banking interface of DBS Bank. An application for Bonds under the Public Offer is subject to a minimum of S\$2,000 per application and retail investors may subscribe for higher amounts in integral multiples of S\$1,000 thereof. Bonds under the Placement will only be made available to institutional and other investors directly through the Sole Lead Manager and Bookrunner who will determine, at its discretion, the manner and method for applications under the Placement. An application for the Bonds under the Placement is subject to a minimum of S\$100,000 per application, and institutional and other investors may subscribe for higher amounts in integral multiples of S\$1,000 thereof.

<sup>&</sup>lt;sup>7</sup>The timeline is indicative only and is subject to change. As at the date of the Offer Information Statement, the Issuer does not expect the timeline to be modified. However, the Issuer may, at its absolute discretion, and with the approval of the SGX-ST (if required) and the agreement of the Sole Lead Manager and Bookrunner, extend, shorten or modify the timeline as it may think fit subject to any limitation under any applicable laws. In particular, the Issuer will, if so agreed with the Sole Lead Manager and Bookrunner, have the absolute discretion to close the Public Offer and/or the Placement early. The Issuer will, through the Guarantor, publicly announce any changes to the timeline through an SGXNET announcement to be posted on the website of the SGX-ST at <a href="http://www.sgx.com">http://www.sgx.com</a>

<sup>&</sup>lt;sup>8</sup>"**UOB Group**" refers to United Overseas Bank Limited and its subsidiary, Far Eastern Bank Limited

In the event of oversubscription in the Public Offer and/or the Placement, the Issuer and

the Guarantor may, at their discretion and in consultation with the Sole Lead Manager and

Bookrunner, (i) increase the issue size of the Bonds under the Public Offer and/or the

Placement and (ii) determine the final allocation of such oversubscription between the

Public Offer and the Placement, such that the maximum issue size under the Public Offer

and the Placement does not exceed S\$150 million in aggregate principal amount of the

Bonds. Applications for the Public Offer will be subject to balloting in the event of

oversubscription of the Bonds.

Approval in-principle has been obtained from the SGX-ST for the listing and quotation of

the Bonds on the Main Board of the SGX-ST, subject to certain conditions. The Bonds will

be admitted to the Official List of the SGX-ST and official quotation will commence after all

conditions imposed by the SGX-ST are satisfied, including the Global Certificate (as

defined in the Offer Information Statement (the "OIS")) relating thereto having been

issued. Approval in-principle granted by the SGX-ST and the listing and quotation of the

Bonds are not to be taken as an indication of the merits of the Issuer, the Guarantor, the

Group, the joint venture entities and associated entities of the Guarantor Group, the

Bonds or the Offer.

The OIS in relation to the Offer was lodged with the Monetary Authority of Singapore

("MAS") on August 18, 2015. A printed copy of the OIS (together with the product

highlights sheet ("PHS")) may be obtained on request, subject to availability, during

operating hours from selected branches of DBS Bank (including POSB). A copy of each of

the OIS and the PHS is also available on the MAS' OPERA website at

<a href="https://opera.mas.gov.sg/ExtPortal/">https://opera.mas.gov.sg/ExtPortal/</a>. Anyone wishing to subscribe for the Bonds should

read the OIS and the PHS in full and must make an application in the manner set out in

the OIS.

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**About Aspial Corporation Limited** 

Aspial Corporation Limited ("Aspial", or together with its subsidiaries, the "Group") was

incorporated on 12 November 1970 and has expanded from being a retailer of traditional

gold jewellery to a retailer of contemporary gold, diamond and gem-set jewellery. Aspial

was the first jewellery retailer listed on the SGX-ST in June 1999 and has diversified into

real estate and the provision of financial services.

Aspial's real estate business has property development projects and investments in

Singapore, Australia and Malaysia. Based on the units sold in the Group's property

development projects<sup>9</sup>, the Group has locked in total revenue of about S\$620 million in

Singapore, to be recognised progressively using the percentage of completion method.

The Group has also locked in over A\$1.05 billion of sales revenue in Australia from its

Australia 108 and Avant projects<sup>9</sup>, to be recognised upon the completion of the projects.

At current market prices, the potential sales revenue from the Group's remaining local and

overseas property development projects is estimated to be in excess of S\$2.0 billion<sup>9</sup>.

The Group has a network of 53 jewellery retail stores across Singapore 10 under its three

main jewellery brands (Lee Hwa Jewellery, Goldheart Jewelry and CITIGEMS which

capture the "mass luxury", "mainstream" and "value" market segments, respectively), and

one retail store in Ho Chi Minh City, Vietnam<sup>10</sup>.

Through its subsidiary, Maxi-Cash, Aspial currently has an extensive network of 40

pawnshops and retail outlets in Singapore 10. Maxi-Cash was the first pawnbroker to be

listed in Singapore in June 2012.

<sup>9</sup> As at August 6, 2015

<sup>10</sup> As at August 12, 2015

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NOT FOR RELEASE OR DISTRIBUTION IN OR INTO THE UNITED STATES. The information in

this news release is qualified in its entirety by, and should be read in conjunction with, the full text

of the Offer Information Statement and the Product Highlights Sheet (the "PHS") lodged with the

Monetary Authority of Singapore (the "Authority"). Capitalised terms used herein but not

otherwise defined shall have the meanings given to them in the Offer Information Statement.

A printed copy of the Offer Information Statement (together with the PHS) may be obtained on

request, subject to availability, during operating hours from selected branches of DBS Bank

(including POSB). A copy of each of the Offer Information Statement and the PHS is also available

on the Authority's OPERA website at <a href="https://opera.mas.gov.sg/ExtPortal/">https://opera.mas.gov.sg/ExtPortal/</a>>.

Anyone wishing to subscribe for the Bonds should read the Offer Information Statement and the

PHS in full and must make an application in the manner set out in the Offer Information Statement.

This news release is not, and does not purport to be, investment advice. You should also consult

your own investment, business, legal, tax, financial and other professional advisers to assist you in

determining the suitability of the Bonds for you as an investment. You should make an investment

only after you have determined that such investment is suitable for your financial investment

objectives. You should consider carefully whether the Bonds are suitable for you in light of your

experience, objectives, financial position and other relevant circumstances.

This news release is not a prospectus nor does it constitute an invitation or offer to acquire,

purchase or subscribe for the Bonds. This news release may not be forwarded to any other person

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reproduction of this news release in whole or in part is unauthorised.

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This news release is for information only and neither this news release nor any copy thereof may be published or distributed, directly or indirectly, in whole or in part, in or into the United States or to U.S. persons (as defined in Regulation S under the U.S. Securities Act of 1933, as amended (the "Securities Act")) and they do not constitute an offer of securities for sale into the United States or any jurisdiction in which such offer is not authorised or to any person to whom it is unlawful to make such an offer. The Bonds and the guarantee given by the Guarantor (the "Guarantee") have not been and will not be registered under the Securities Act or under any securities laws of any state or other jurisdiction of the United States and, subject to certain exceptions, may not be offered, sold or delivered, directly or indirectly, within the United States or to, or for the account or benefit of, U.S. persons (as defined in Regulation S). The Bonds and the Guarantee are being delivered or offered and sold outside the United States in "offshore transactions" (as defined in Regulation S) to non-U.S. persons in reliance on, and in compliance with, Regulation S. You represent, agree and acknowledge that you are not a U.S. person (as defined in Regulation S) or acting for the account or benefit of a person within the United States or a U.S. person (as defined in Regulation S), and are purchasing the Bonds and the Guarantee in an "offshore transaction" (as defined in Regulation S) and acknowledge and agree that such purchase is not a result of any directed selling efforts (as defined in Regulation S) in the United States. There will be no public offer of the Bonds and the Guarantee in the United States. Any failure to comply with this restriction may constitute a violation of the United States securities laws. For a description of certain restrictions on the resale or transfer of the Bonds, see the section entitled "Subscription and Sale" in the Offer Information Statement.

In the event of any ambiguity, discrepancy or omission between this news release and the Offer Information Statement and/or the PHS, the contents of the Offer Information Statement and the PHS shall apply and prevail.

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