



PACIFIC HEALTHCARE HOLDINGS LTD.
(Company Registration No: 200100544H)

**RESPONSES TO QUERIES FROM THE SINGAPORE EXCHANGE SECURITIES TRADING LIMITED
("SGX-ST")**

The Board of Directors (the "**Directors**") of Pacific Healthcare Holdings Ltd. (the "**Company**") refers to its First Quarter Financial Results for period ended 31 March 2015 announced on 12 May 2015 and wishes to provide the following additional information in response to the queries by SGX-ST on 18 May 2015.

Query 1

In paragraph 8 of the Company's 1Q2015 Results Announcement ("**Announcement**"), the Company stated in the Announcement that "Revenue for the quarter ended 31 March 2015 ("**Q1 2015**") decreased by 13% to S\$12.2m from S\$13.9m when compared to the corresponding period of last year ("**Q1 2014**"). The decrease is attributable to the disposal of the China business and decline in revenues from the Indonesian business, as well as the medical and facilities business in Singapore."

Please elaborate on why there is a decline in revenue from the Indonesian business and the medical and facilities business in Singapore.

Company's response:

The Indonesian business declined as a result of the proposed sale of the Indonesian subsidiary which caused operational uncertainty with the doctors and staff of the Jakarta clinic.

The medical and facilities business in Singapore saw a decline in revenue due to a decline in the Russian patient market as a result of the uncertainties in Russia and the decline in its currency.

Query 2

In paragraph 9, the Company is required to disclose whether there are any variances between the prospects disclosed in paragraph 10 of its 4Q2014 Results announcement. This disclosure is applicable. Please disclose accordingly.

Company's response:

The Company does not expect a material variance in its prospects as a result of the delay in its sale of the loss-making units, as the company continues to explore sale opportunities to other buyers.

Query 3

In paragraph 10 of the Announcement, the Company stated that “The Group continues to push ahead with the turnaround and reorganization of the Group”.

Please provide details on the turnaround and reorganization and how this would affect the competitive conditions of the industry in which the group operates and disclose the known factors or events that may affect the group in the next reporting period and the next 12 months.

Company’s response:

The turnaround and reorganisation of the Group includes the sale of the loss-making business units. Thereafter, the Group will comprise of the (i) medical (dental and specialist) services at Paragon and (ii) the eldercare business.

The medical services business could improve as a result of the relocation of the doctors onto a smaller floor plate to achieve better space and staff utilization, improve intra-company referrals, enhance targeted marketing and generate higher revenue intensity, whilst reducing overall operating costs.

The eldercare business is a sunrise business given the aging population and the pioneer generation incentives available.

By Order of the Board

Wong Yee Kong (Andrew)
Chief Executive Officer
19 May 2015