## Full Year Financial Statement and Dividend Announcement

## PART I - INFORMATION REQUIRED FOR ANNOUNCEMENTS OF QUARTERLY (Q1, Q2 \& Q3), HALF-YEAR AND FULL YEAR RESULTS

1(a) An income statement and statement of comprehensive income, or a statement of comprehensive income, for the group, together with a comparative statement for the corresponding period of the immediately preceding financial year

## Income statement

Revenue

Investment income
Other income including interest income :-
( i ) Gain on sale of plant \& equipment included in other income
( ii ) Interest income
( iii ) Other income
Changes in inventories of FG \& WIP
( i ) Write-back of (allowance for) inventories
Raw materials and consumables used :-
(i) Write-back of (allowance for) inventories

Staff costs

Depreciation, amortisation and impairment expenses
Interest on borrowings
Other operating expenses :-
(i) Foreign exchange (loss) gain
( ii ) Allowance for doubtful debts
( ii ) Bad debts written off

Exceptional items

Operating profit before income tax, non-controlling interests and extraordinary items but after interest on borrowings, depreciation and amortisation, foreign exchange loss and exceptional items


## Income statement (continued)

I Loss from associated companies
m Profit from joint venture
n Operating profit before income tax
o Less income tax :-
(i) Adjustment for over provision of tax in respect of prior periods.
p Profit for the year

Attributable to :-
q Owners of the company
r Non-controlling interests

## Statement of Comprehensive Income

Profit for the year
Other comprehensive income :-
Items that will not be reclassified subsequently to profit or loss :( i ) Remeasurement of defined benefit obligation

Items that may be reclassified subsequently to profit or loss :(i) Foreign currency translation

Other comprehensive income for the year
Total comprehensive income for the year

The comprehensive income attributable to :-
Owners of the Company
Non-controlling Interests

1(b)(i) A statement of financial position (for the issuer and group), together with a comparative statement as at the end of the immediately preceding financial year

## Statement of Financial Position

## ASSETS

Current assets:

| Cash and cash equivalents | 27,710 | 42,362 |  | 760 | 6,894 |
| :--- | ---: | ---: | ---: | ---: | ---: |
| Trade and other receivables | 50,501 | 46,613 |  | 10,221 | 13,157 |
| Inventories | 13,859 | 20,070 |  | - | - |
|  |  | 92,070 | 109,045 |  | 10,981 |

Non-current assets:
Other assets
Joint venture
Subsidiaries
Property, plant and equipment
Investment properties
Land use rights
Intangible assets
Goodwill
Deferred tax assets
Total non-current assets

Total assets

## LIABILITIES AND EQUITY

Current liabilities:
Trade and other payables
Bank loans
Finance leases
Income tax payable
Total current liabilities
Non-current liabilities:
Bank loans
Finance leases
Deferred tax liabilities
Post employment benefits
Total non-current liabilities
Capital, reserves and non-controlling interests:
Share capital
Statutory surplus reserve
Retained earnings
Currency translation reserve
Equity attributable to owners of the company
Non-controlling interests
Total equity

Total liabilities and equity

| Group |  |
| :---: | :---: |
| Actual | Previous |
| 31-Dec-17 | 31-Dec-16 |
| \$'000 | \$'000 |


| Company |  |
| :---: | :---: |
| Actual | Previous |
| 31-Dec-17 | 31-Dec-16 |
| \$'000 | \$'000 |


| 1,209 | 389 | - | - |
| :---: | :---: | :---: | :---: |
| 4,465 | 4,060 | 4,216 | 4,216 |
| - | - | 19,797 | 19,797 |
| 77,002 | 74,896 | 36,817 | 39,741 |
| 4,286 | 4,140 | 2,375 | 2,245 |
| 6,710 | 6,997 | 6,288 | 6,554 |
| 10 | 20 | 10 | 20 |
| 6,691 | 6,691 | - | - |
| 306 | 307 | - | - |
| 100,679 | 97,500 | 69,503 | 72,573 |
| 192,749 | 206,545 | 80,484 | 92,624 |


| 29,239 | 36,207 | 9,077 | 9,062 |
| ---: | ---: | ---: | ---: |
| 233 | 12,564 | - | 12,500 |
| 578 | 940 | 19 | 5 |
| 2,673 | 3,072 | 688 | 313 |
| 32,723 | 52,783 | 9,784 | 21,880 |

1(b)(ii) In relation to the aggregate amount of the group's borrowings and debt securities, specify the following as at the end of the current financial period reported on with comparative figures as at the end of the immediately preceding financial year:-
(a) the amount repayable in one year or less, or on demand

| As at 31/12/17 |  | As at 31/12/16 |  |
| :---: | :---: | :---: | :---: |
| Secured | Unsecured | Secured | Unsecured |
| $\$^{\prime} 000$ | $\$^{\prime} 000$ | $\$^{\prime} 000$ | $\$^{\prime} 000$ |
|  |  |  |  |
| 578 | 233 | 940 | 12,564 |

(b) the amount repayable after one year

| As at 31/12/17 |  | As at 31/12/16 |  |
| :---: | :---: | :---: | :---: |
| Secured | Unsecured | Secured | Unsecured |
| $\$^{\prime} 000$ | $\$^{\prime} 000$ | $\$^{\prime} 000$ | $\$^{\prime} 000$ |
|  |  |  |  |
| 355 |  | - | 390 |
|  |  |  |  |

## Details of any collateral

The finance lease liabilities are secured by the assets under finance leases.

1(c) A statement of cash flows (for the group), together with a comparative statement for the corresponding period of the immediately preceding financial year

## Statement of cash flows

|  | Group |  |
| :---: | :---: | :---: |
|  | 12 months ended 31 Dec |  |
|  | 2017 | 2016 |
|  | S\$'000 | S\$'000 |
| Cash flow from operating activities: |  |  |
| Profit before tax | 16,854 | 20,091 |
| Adjustments for: |  |  |
| Allowance for doubtful debts | - | 16 |
| Bad debts written off | 1 | - |
| (Write-back) Write-down of inventories | (210) | 213 |
| Depreciation and amortisation expense | 9,324 | 9,131 |
| (Gain) Loss on disposal of property, plant and equipment | (87) | 127 |
| Share of profit from joint venture | (305) | (250) |
| Post employment benefits | 75 | 82 |
| Goodwill written off | - | - |
| Intangible assets written off | - | 32 |
| Unrealised foreign exchange (gain) loss | (376) | 297 |
| Interest income | (176) | (152) |
| Finance costs | 445 | 612 |
| Operating cash flows before movements in working capital | 25,545 | 30,199 |
| Trade and other receivables and other assets | $(5,142)$ | $(3,074)$ |
| Inventories | 6,109 | $(3,634)$ |
| Trade and other payables | $(6,603)$ | 8,534 |
| Cash generated from operations | 19,909 | 32,025 |
| Interest paid | (445) | (612) |
| Income tax paid | $(4,663)$ | $(2,693)$ |
| Net cash from operating activities | 14,801 | 28,720 |
| Cash flow from investing activities: |  |  |
| Interest received | 176 | 152 |
| Proceeds from disposal of property, plant and equipment | 231 | 18 |
| Purchase of property, plant and equipment | $(11,104)$ | $(2,790)$ |
| Net cash used in investing activities | $(10,697)$ | $(2,620)$ |
| Cash flows from financing activities: |  |  |
| Dividends paid | $(4,671)$ | $(3,503)$ |
| Dividends paid to non-controlling interests | (497) | (613) |
| Repayment of bank loans | $(13,579)$ | $(5,116)$ |
| Proceeds from bank loans | 1,242 | 66 |
| Repayment of obligations under finance leases | (886) | (997) |
| Net cash used in financing activities | $(18,391)$ | $(10,163)$ |
| Net (decrease) increase in cash and cash equivalents | $(14,287)$ | 15,937 |
| Cash and cash equivalents at beginning of year | 42,362 | 26,832 |
| Effect of foreign exchange rate changes | (365) | (407) |
| Cash and cash equivalents at end of year | 27,710 | 42,362 |

1(d)(i) A statement (for the issuer and group) showing either (i) all changes in equity or (ii) changes in equity other than those arising from capitalisation issues and distributions to shareholders, together with a comparative statement for the corresponding period of the immediately preceding financial year

## Statement of changes in equity

| GROUP | Share capital | Statutory surplus reserve | Retained earnings | Currency translation reserve | Attributable to owners of the company | Noncontrolling interests | Total |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | S\$'000 | S\$'000 | S\$'000 | S\$'000 | S\$'000 | S\$'000 | S\$'000 |
| Balance at 1 Jan 2016 | 23,852 | 2,060 | 111,020 | 1,071 | 138,003 | 2,591 | 140,594 |
| Total Comprehensive Income for the year |  |  |  |  |  |  |  |
| Profit for the year, net of tax | - | - | 13,684 | - | 13,684 | 1,207 | 14,891 |
| Other comprehensive loss for the year, net of tax | - | - | (34) | (965) | (999) | (272) | $(1,271)$ |
| Total | - | - | 13,650 | (965) | 12,685 | 935 | 13,620 |
| Transactions with owners, recognised directly in equity |  |  |  |  |  |  |  |
| Appropriation | - | 641 | (641) | - | - | - | - |
| Dividends paid, representing transactions with owners recognised directly in equity | - | - | $(3,503)$ | - | $(3,503)$ | - | $(3,503)$ |
| Total | - | 641 | $(4,144)$ | - | $(3,503)$ | - | $(3,503)$ |
| Others |  |  |  |  |  |  |  |
| Dividends paid to non-controlling interests | - | - | - | - | - | (613) | (613) |
| Total | - | - | - | - | - | (613) | (613) |
| Balance at 31 Dec 2016 | 23,852 | 2,701 | 120,526 | 106 | 147,185 | 2,913 | 150,098 |
|  |  |  |  |  |  |  |  |
| Balance at 1 Jan 2017 | 23,852 | 2,701 | 120,526 | 106 | 147,185 | 2,913 | 150,098 |
| Total Comprehensive Income for the year |  |  |  |  |  |  |  |
| Profit for the year, net of tax | - | - | 11,254 | - | 11,254 | 1,526 | 12,780 |
| Other comprehensive loss for the year, net of tax | - | - | (26) | $(1,074)$ | $(1,100)$ | (95) | $(1,195)$ |
| Total | - | - | 11,228 | $(1,074)$ | 10,154 | 1,431 | 11,585 |
| Transactions with owners, recognised directly in equity |  |  |  |  |  |  |  |
| Appropriation | - | 226 | (226) | - | - | - | - |
| Dividends paid, representing transactions with owners recognised directly in equity | - | - | $(4,671)$ | - | $(4,671)$ | - | $(4,671)$ |
| Total | - | 226 | $(4,897)$ | - | $(4,671)$ | - | $(4,671)$ |
| Others |  |  |  |  |  |  |  |
| Dividends paid to non-controlling interests | - | - | - | - | - | (497) | (497) |
| Total | - | - | - | - | - | (497) | (497) |
| Balance at 31 Dec 2017 | 23,852 | 2,927 | 126,857 | (968) | 152,668 | 3,847 | 156,515 |
| COMPANY | Share capital S\$'000 | Statutory surplus reserve | Retained earnings | Currency translation reserve | Attributable to owners of the company | Noncontrolling interests | Total |
|  |  | S\$'000 | S\$'000 | S\$'000 | S\$'000 | S\$'000 | S\$'000 |
| Balance at 1 Jan 2016 | 23,852 | - | 41,450 | - | 65,302 | - | 65,302 |
| Profit for the year, net of tax, representing total comprehensive income for the period | - | - | 7,715 | - | 7,715 | - | 7,715 |
| Dividends paid, representing transactions with owners recognised directly in equity | - |  | $(3,503)$ | - | $(3,503)$ | - | $(3,503)$ |
| Balance at 31 Dec 2016 | 23,852 | - | 45,662 | - | 69,514 | - | 69,514 |
|  |  |  |  |  |  |  |  |
| Balance at 1 Jan 2017 | 23,852 | - | 45,662 | - | 69,514 | - | 69,514 |
| Profit for the year, net of tax, representing total comprehensive income for the period | - | - | 4,746 | - | 4,746 | - | 4,746 |
| Dividends paid, representing transactions with owners recognised directly in equity | - |  | $(4,671)$ | - | $(4,671)$ | - | $(4,671)$ |
| Balance at 31 Dec 2017 | 23,852 | - | 45,737 | - | 69,589 | - | 69,589 |

1(d)(ii) Details of any changes in the company's share capital arising from rights issue, bonus issue, share buy-backs, exercise of share options or warrants, conversion of other issues of equity securities, issue of shares for cash or as consideration for acquisition or for any other purpose since the end of the previous period reported on. State the number of shares that may be issued on conversion of all the outstanding convertibles, if any, against the total number of issued shares excluding treasury shares and subsidiary holdings of the issuer, as at the end of the current financial period reported on and as at the end of the corresponding period of the immediately preceding financial year. State also the number of shares held as treasury shares and the number of subsidiary holdings, if any, and the percentage of the aggregate number of treasury shares and subsidiary holdings held against the total number of shares outstanding in a class that is listed as at the end of the current financial period reported on and as at the end of the corresponding period of the immediately preceding financial year.

Not applicable.
1(d)(iii)To show the total number of issued shares excluding treasury shares as at the end of the current financial period and as at the end of the immediately preceding year.

|  | Number of Issued Shares |  |  |
| :--- | ---: | ---: | ---: |
|  | FY 2017 |  | FY 2016 |
|  |  |  |  |
| Balance as at 1 January | $233,550,248$ |  | $233,550,248$ |
| Issue of shares | - |  | - |
| Balance as at 31 December |  |  |  |
|  |  | $233,550,248$ |  |

1(d)(iv) A statement showing all sales, transfers, cancellation and/or use of treasury shares as at the end of the current financial period reported on.

There are no treasury shares as at the end of current period.
1(d)(v) A statement showing all sales, transfers, cancellation and/or use of subsidiary holdings as at the end of the current financial period reported on.

There are no subsidiary holdings.
2. Whether the figures have been audited or reviewed, and in accordance with which auditing standard or practice

The figures have not been audited or reviewed by the company's auditors.
3. Where the figures have been audited or reviewed, the auditors' report (including any qualifications or emphasis of a matter)

Not applicable.
4. Whether the same accounting policies and methods of computation as in the issuer's most recently audited annual financial statements have been applied

Except as disclosed in Note 5 below, the Group has applied the same accounting policies and method of computation in the financial statements for the current financial period compared with those of the audited financial statements as at 31 December 2016.
5. If there are any changes in the accounting policies and methods of computation, including any required by an accounting standard, what has changed, as well as the reasons for, and the effect of, the change

During the current financial year, the group has adopted all the new and revised standards that are relevant to its operations and effective for annual periods beginning on or after January 1, 2017. The adoption of these new/revised standards does not result in significant changes to the group's and company's accounting policies and has no material effect on the amounts reported for the current or prior years.
6. Earnings per ordinary share of the group for the current financial period reported on and the corresponding period of the immediately preceding financial year, after deducting any provision for preference dividends: -

31/12/2017 31/12/2016
Earnings per Ordinary Share for the year based on net profit attributable to shareholders :-
i) Based on the weighted average number of ordinary shares on issue (cents)
5.86
ii) On a fully diluted basis (cents)
4.82
5.86

Note
a. The earnings per ordinary share ("EPS") for the period ended December 31, 2017 has been calculated on weighted average number of ordinary shares in issue of $233,550,248$ (2016 : $233,550,248$ ) ordinary shares.
b. Fully diluted EPS for the period ended December 31, 2017 is calculated on $233,550,248$ (2016 : Diluted EPS is calculated at $233,550,248$ ) ordinary shares.
7. Net asset value (for the issuer and group) per ordinary share based on the total number of issued shares excluding treasury shares of the issuer at the end of the (a) current financial period reported on and (b) immediately preceding financial year

## GROUP

COMPANY

Net asset value per ordinary share based on issued share capital at the end of the period

Dec'17
65.37 cts

Dec'17
Dec'16
29.76 cts

Note: The net asset value per ordinary share for the period ended December 31, 2017 have been calculated based on the issued share capital of $233,550,248$ shares (2016:233,550,248)
8. A review of the performance of the group, to the extent necessary for a reasonable understanding of the group's business. It must include a discussion of the following (a) any significant factors that affected the turnover, costs, and earnings of the group for the current financial period reported on, including (where applicable) seasonal or cyclical factors; and (b) any material factors that affected the cash flow, working capital, assets or liabilities of the group during the current financial period reported on

Income Statement

## FY 2017 vs FY 2016

For the year ended 31 December 2017, the Group achieved total revenue of $\$ 182.8$ million, $0.2 \%$ lower than the $\$ 183.3$ million achieved in the same period last year.

The Print-related business accounted for $55.7 \%$ of the Group's revenue and the Non-print business contributed the remaining 44.3\%. In terms of geographical perspective, the Singapore operations continued to be the main contributor and it accounted for $60.2 \%$ of the Group's revenue. The China operations remained as the second largest contributor, accounting for $27.3 \%$ of the Group's revenue.

For the Print-related business, revenue decreased by $1.0 \%$ from $\$ 102.8$ million to $\$ 101.8$ million whilst revenue for the Non-print business increased by $0.7 \%$ from $\$ 79.5$ million to $\$ 80.1$ million. The decrease in the Print segment revenue was mainly due to decrease in demand from some existing customers in China. For the Non-Print business, the growth was mainly due to increase in demand from some existing customers in China and Singapore.

The Group's operating profit before tax for the year ended 31 December 2017 decreased by $16.1 \%$ from $\$ 20.1$ million to $\$ 16.9$ million for the same period in the previous year. This was mainly due to higher cost of operations and unfavorable foreign exchange fluctuations.

For the Print-related business, operating profit before tax (after allocation of corporate services performance) decreased by $45.7 \%$ from $\$ 7.3$ million to $\$ 4.0$ million mainly due to reduction in revenue, higher costs of operations and unfavorable foreign exchange fluctuations.

For the Non-print business, operating profit before tax (after allocation of corporate services performance) increased by $0.7 \%$ from $\$ 12.8$ million to $\$ 12.9$ million. The increase in operating profit was mainly due to increase in revenue attributable to higher demand from some existing customers.

The Group's other income for the year ended 31 December 2017 decreased by $3.8 \%$ from $\$ 1.1$ million to $\$ 1.0$ million.

The Group's depreciation and amortisation expenses increased by $2.1 \%$ from $\$ 9.1$ million to $\$ 9.3$ million as a result of the Group's increased investments in property, plant and equipment in Singapore, China and Indonesia.

## Statement of Financial Position

Total assets decreased $6.7 \%$ from $\$ 206.5$ million as at 31 December 2016 to $\$ 192.7$ million as at 31 December 2017.

Current assets decreased $15.6 \%$ from $\$ 109.0$ million as at 31 December 2016 to $\$ 92.1$ million as at 31 December 2017. The decrease was mainly due to the decrease in cash and cash equivalents and lower inventories level offset by higher trade and other receivables.

Cash and cash equivalents decreased $34.6 \%$ to $\$ 27.7$ million as of 31 December 2017 as compared to $\$ 42.4$ million as at 31 December 2016. This was mainly due to repayment of bank loans, down payment for new plant and equipment and payment to creditors.

Trade and other receivables increased by $8.3 \%$ from $\$ 46.6$ million in the previous year to $\$ 50.5$ million as at 31 December 2017, mainly due to the slower collection from some trade debtors as a result of longer credit terms extended.

Inventories decreased $30.9 \%$ from $\$ 20.1$ million to $\$ 13.9$ million over the same corresponding period, due to the one-time warehouse storage and distribution project. As at 31 December 2017, for this one-time project, $\$ 5.2$ million (RMB $\$ 25.0$ million) of the inventories have been sold and shipped out to the customer.

Non-current assets increased $3.3 \%$ from $\$ 97.5$ million as at 31 December 2016 to $\$ 100.7$ million as at 31 December 2017. This was primarily due to the increase in investment in property, plant and equipment.

Property, plant and equipment increased $\$ 2.1$ million (or $2.8 \%$ ) from $\$ 74.9$ million as at 31 December 2016 to $\$ 77.0$ million as at 31 December 2017. The increase was due to increased investments in property, plant and equipment in Singapore, China and Indonesia. Investment properties increased $\$ 0.2$ million (or $3.5 \%$ ) from $\$ 4.1$ million as at 31 December 2016 to $\$ 4.3$ million as at 31 December 2017. This was mainly due to reclassification from property, plant and equipment.

Other assets increased $\$ 0.8$ million (or $210.8 \%$ ) from $\$ 0.4$ million as at 31 December 2016 to $\$ 1.2$ million as at 31 December 2017. The increase was mainly due to down payment for plant and equipment in Singapore, China and Indonesia.

Joint venture in Malaysia increased $\$ 0.4$ million (or $10.0 \%$ ) from $\$ 4.1 \mathrm{~m}$ as at 31 December 2016 to $\$ 4.5 \mathrm{~m}$ as at 31 December 2017. The increase was mainly due to higher profitability and translation difference as a result of appreciation of Malaysian Ringgit against Singapore Dollar during the current financial year.

Land use rights decrease $\$ 0.3$ million (or $4.1 \%$ ) from $\$ 7.0$ million as at 31 December 2017 to $\$ 6.7$ million as at 31 December 2017. This was mainly due to amortisation charges for the current financial year.

Total liabilities decreased $35.8 \%$ from $\$ 56.4$ million as at 31 December 2016 to $\$ 36.2$ million as at 31 December 2017. Current liabilities decreased $38.0 \%$ from $\$ 52.8$ million to $\$ 32.7$ million while noncurrent liabilities decreased $4.2 \%$ from $\$ 3.7$ million to $\$ 3.5$ million. The decrease in liabilities was mainly due to the repayment of bank loans, finance leases and the payment of trade and other payables and taxes. Trade and other payables were higher as at 31 December 2016 due to the higher inventory holdings which were funded by the one-time cash advance from the customer for the one-time warehouse storage and distribution project. As at 31 December 2017, this one-time project has been completed.

## Statement of Cash Flows

For the year ended 31 December 2017, the Group generated positive cash flow of $\$ 19.9$ million from operations after working capital changes. It was $\$ 32.0$ million for the same period in the previous year. This decrease was mainly attributed to the paying down of trade and other payables from the completion of the one-time warehouse storage and distribution project and extended customers' credit terms.

During this period, the Group continued to invest $\$ 11.1$ million in plant and equipment. These include motor vehicle, factory equipment in Singapore and additional plant \& equipment for subsidiaries in China and Indonesia.

The Group's net cash flow from financing activities registered a higher negative cash flow of $\$ 18.4$ million compared to a negative cash flow of $\$ 10.2$ million for the same period in the previous year. This was mainly due to higher repayment of bank loans and higher dividends payments.

The Group's debt to equity ratio has correspondingly decreased from $9.4 \%$ as at 31 December 2016 to $0.8 \%$ as at 31 December 2017.
9. Where a forecast, or a prospect statement, has been previously disclosed to shareholders, any variance between it and the actual results

The results are in line with the commentary previously stated in Paragraph 10 of the announcement for the financial year ended 31 December 2016.
10. A commentary at the date of the announcement of the significant trends and competitive conditions of the industry in which the group operates and any known factors or events that may affect the group in the next reporting period and the next 12 months

Although the general economic outlook is showing improvement, the stiff competition in the region continues to result in downward pressure on pricing, whilst the rising operating cost would further squeeze our margins. The management will continue to take steps to be competitive and seek new upstream activities to widen revenue sources, in addition to managing its cost structure.
11. Dividend
(a) Current Financial Period Reported On Any dividend declared for the current financial period reported on?

| Name of dividend | $:$ | Special |
| :--- | :--- | :--- |
| Dividend Type | $\vdots$ | Cash |
| Dividend amount per share (in cents) | $:$ | 1.0 cent |
| Tax rate | $:$ | Tax exempt (one-tier) |
| Date paid | $:$ | Refer to para 11(c) |
|  |  |  |
| Name of dividend | $\vdots$ | Final |
| Dividend Type | $:$ | 1.0 cent |
| Dividend amount per share (in cents) | $:$ | Tax exempt (one-tier) |
| Tax rate | $:$ | Refer to para 11(c) |
| Date paid | $:$ | Interim |
| Name of dividend | $:$ | Cash |
| Dividend Type | $:$ | Tax exempt (one-tier) |
| Dividend amount per share (in cents) |  |  |
| Tax rate | $:$ | 8 September 2017 |
| Date paid |  |  |

(b) Corresponding Period of the Immediately Preceding Financial Year

Any dividend declared for the corresponding period of the immediately preceding financial year?

| Name of dividend | $:$ | Final |
| :--- | :--- | :--- |
| Dividend Type | $:$ | Cash |
| Dividend amount per share (in cents) | $:$ | 1.5 cent |
| Tax rate | $:$ | Tax exempt (one-tier) |
| Date paid | $:$ | 18 May 2017 |
|  | $:$ | Interim |
| Name of dividend | $:$ | Cash |
| Dividend Type | $:$ | Tax exempt (one-tier) |
| Dividend amount per share (in cents) | $:$ | 0.5 cent |
| Tax rate | $:$ | 9 September 2016 |

(c) Date payable

To be announced later.
(d) Books closure date

To be announced later.
12. If no dividend has been declared/recommended, a statement to that effect

Not Applicable
13. If the Group has obtained a general mandate from shareholders for IPTs, the aggregate value of such transactions as required under Rule 920(1)(a)(ii). If no IPT mandate has been obtained, a statement to that effect.

The company did not obtain a general mandate from shareholders for IPTs.
14. Negative confirmation pursuant to Rule 705(5). (Not required for announcement on full year results)

Not applicable for full year announcement.
15. Confirmation that the issuer has procured undertakings from all its directors and executive officers (in the format set out in Appendix 7.7) under Rule 720(1)

The Company has procured undertakings from all its directors and executive officers.

## PART II - ADDITIONAL INFORMATION REQUIRED FOR FULL YEAR ANNOUNCEMENT

 (This part is not applicable to Q1, Q2, Q3 or Half Year Results)16. Segmented revenue and results for business or geographical segments (of the group) in the form presented in the issuer's most recently audited annual financial statements, with comparative information for the immediately preceding year

Year 2017

| Revenue | Print | Non-Print | Services | Elimination | Total |
| :--- | ---: | ---: | ---: | ---: | :---: |
| External sales | 101,782 | 80,085 | 980 | - | 182,847 |
| Inter-segment sales | 29,430 | 9,740 | 14,856 | $(54,026)$ | - |
| Total revenue | 131,212 | 89,825 | 15,836 | $(54,026)$ | 182,847 |


| Results |  |  |  |  |  |
| :--- | ---: | ---: | ---: | ---: | ---: |
| Segment results | 3,500 | 12,602 | $(118)$ | - | 15,984 |
| Interest income |  |  |  |  | 176 |
| Other income |  |  |  |  | 834 |
| Profit from operations |  |  |  |  | 16,994 |
| Share of profit of joint venture |  |  |  |  | 305 |
| Finance costs |  |  |  |  | $(445)$ |
| Profit before income tax |  |  |  |  | 16,854 |
| Income tax expense |  |  |  | $(4,074)$ |  |
| Profit for the year |  |  |  | 12,780 |  |


| Other Segment Information |  |  |  |  |  |
| :--- | ---: | ---: | ---: | ---: | ---: |
|  |  |  |  |  |  |
| Capital expenditure | 10,002 | 642 | 460 | - | 11,104 |
| Depreciation and amortisation | 5,004 | 685 | 3,635 | - | 9,324 |

## BALANCE SHEET

|  | Print | Non-Print | Services | Elimination | Total |
| :--- | ---: | ---: | ---: | ---: | ---: |
| Assets |  |  |  |  |  |
| Segment assets | 92,601 | 48,568 | 51,274 | - | 192,443 |
| Unallocated assets |  |  |  |  | 306 |
| Consolidated total assets |  |  |  |  | 192,749 |
|  |  |  |  |  |  |
| Liabilities |  |  |  |  |  |
| Segment liabilities | 15,720 | 10,644 | 4,504 |  | 30,868 |
| Unallocated liabilities |  |  |  |  | 5,366 |
| Consolidated total liabilities |  |  |  | 36,234 |  |

Year 2016

| Revenue | Print | Non-Print | Services | Elimination | Total |
| :--- | ---: | ---: | ---: | ---: | ---: |
| External sales | 102,760 | 79,540 | 960 | - | 183,260 |
| Inter-segment sales | 28,900 | 11,281 | 15,094 | $(55,275)$ | - |
| Total revenue | 131,660 | 90,821 | 16,054 | $(55,275)$ | 183,260 |
|  |  |  |  |  |  |
| Results |  |  |  |  |  |
| Segment results | 6,929 | 12,632 | $(158)$ | - | 19,403 |
| Interest income |  |  |  |  | 151 |
| Other income |  |  |  |  | 899 |
| Profit from operations |  |  |  |  | 20,453 |
| Share of profit of joint venture |  |  |  |  | 250 |
| Finance costs |  |  |  | $(612)$ |  |
| Profit before income tax |  |  |  |  | 20,091 |
| Income tax expense |  |  |  | $(5,200)$ |  |
| Profit for the year |  |  |  |  | 14,891 |


| Other segment information |  |  |  |  |  |
| :--- | ---: | ---: | ---: | ---: | ---: |
|  |  |  |  |  |  |
| Capital expenditure | 2,112 | 191 | 517 | - | 2,820 |
| Depreciation and amortisation | 4,773 | 768 | 3,590 | - | 9,131 |

BALANCE SHEET

|  | Print | Non-Print | Services | Elimination | Total |
| :--- | ---: | ---: | ---: | ---: | ---: |
| Assets |  |  |  |  |  |
| Segment assets | 95,832 | 50,164 | 60,242 | - | 206,238 |
| Unallocated assets |  |  |  |  | 307 |
| Consolidated total assets |  |  |  |  | 206,545 |
|  |  |  |  |  |  |
| Liabilities |  |  |  |  |  |
| Segment liabilities | 17,329 | 16,198 | 16,964 | - | 50,491 |
| Unallocated liabilities |  |  |  |  | 5,956 |
| Consolidated total liabilities |  |  |  |  | 56,447 |

## Segmental Results-By Geographical Segment

|  | Revenue from external <br> customers |  | Non-current assets |  |
| :--- | ---: | :---: | ---: | ---: |
| (S\$'000) | Y2017 | Y2016 | Y2017 | Y2016 |
| Singapore | 110,031 | 113,337 | 71,022 | 69,127 |
| People's republic of China | 49,913 | 49,345 | 15,240 | 13,719 |
| Indonesia | 14,061 | 13,596 | 4,141 | 3,724 |
| Malaysia | 4,062 | 3,523 | 9,645 | 10,359 |
| Thailand | 506 | 400 | 8 | 16 |
| Japan | 2,113 | 1,739 | 167 | 110 |
| Australia | 731 | 614 | 125 | 115 |
| India | 766 | 430 | 10 | 6 |
| Taiwan | 664 | 276 | 15 | 17 |
| Total | 182,847 | 183,260 | 100,373 | 97,193 |

17. In the review of performance, the factors leading to any material changes in contributions to turnover and earnings by the business or geographical segments

Revenue contribution from the Print-related business accounted for 55.7\% of the Group's revenue whilst Non-print business contributed the balance of $44.3 \%$. In FY 2016, it was $56.1 \%$ and $43.9 \%$ respectively.

The revenue for the Print-related business decreased by $1.0 \%$ from $\$ 102.8$ million in 2016 to $\$ 101.8$ million in 2017, whilst the Non-print business increased by $0.7 \%$ in revenue from $\$ 79.5$ million to $\$ 80.1$ million in 2017. The decrease in the Print segment revenue was mainly due to lower demand from some existing customers in China. For the Non-Print business, the growth was mainly due to increase in demand from some existing customers in China.

The operating profit before tax for the Print-related business (after allocation of corporate services expenses) decreased by $45.0 \%$ from $\$ 7.3$ million in 2016 to $\$ 4.0$ million in 2017. The decrease in pretax operating profit was mainly due to reduction in revenue, higher costs of operations and unfavorable foreign exchange fluctuations. The Print business accounted for $23.4 \%$ of the Group's pretax operating profit.

The operating profit before tax for the Non-print business (after allocation of corporate services expenses) increased by $0.7 \%$ for the same period, from $\$ 12.8$ million to $\$ 12.9$ million. The increase in operating profit was mainly due to increase in revenue attributable to higher demand from some existing customers. The Non Print business segment accounted for $76.6 \%$ of the Group's pretax operating profit.

In terms of geographical perspective, the Singapore operations remained the main revenue contributor as it accounted for $60.2 \%$ of the Group's revenue. The China operations were the second largest contributor at $27.3 \%$. In 2016, it was $61.9 \%$ and $26.9 \%$ respectively.
18. A breakdown of sales

| A breakdown of sales |  |  |  |
| :--- | ---: | ---: | ---: |
|  | 2017 | 2016 | $+/(-) \%$ |
|  |  |  |  |
| Sales reported for the first half year | 89,556 | 85,824 | 4 |
| Operating profit after tax reported for the <br> first half year | 7,940 | 6,260 | 27 |
|  | 93,291 | 97,436 | $(4)$ |
| Sales reported for the second half year <br> Operating profit after tax reported for the <br> second half year | 4,840 | 8,631 | $(44)$ |

19. A breakdown of the total annual dividend (in dollar value) for the issuer's latest full year and its previous full year

|  | FY 2017 | FY 2016 |
| :--- | ---: | ---: |
|  | S\$'000 | S\$'000 |
| Ordinary | 4,671 | 3,503 |
| Preference | - | - |
| Total : | 4,671 | 3,503 |

Please refer to paragraph 11 on dividends.
20. Disclosure of person occupying a managerial position in the issuer or any of its principal subsidiaries who is a relative of a director or chief executive officer or substantial shareholder of the issuer pursuant to Rule 704(13) in the format below. If there are no such persons, the issuer must make an appropriate negative statement.

| Name \& Age | Family relationship with any director and/or substantial shareholder | Current position and duties, and the year the position was held | Details of changes in duties and position held, if any, during the year |
| :---: | :---: | :---: | :---: |
| Thomas Chua Kee Seng, 63 | Husband of Mai Ah Ngo. | Chairman \& Managing Director of Teckwah Industrial Corporation Ltd (2002) | N.A. |
| $\begin{aligned} & \text { Mai Ah } \\ & \mathrm{Ngo}, 62 \end{aligned}$ | Wife of Thomas Chua Kee Seng. | Executive Director of Teckwah Industrial Corporation Ltd (1991) | N.A. |
| Goh Bong Chee, 66 | Cousin of Thomas Chua Kee Seng; Cousin-in-law of Mai Ah Ngo. | Head, Purchasing \& Material Planning of Teckwah Value Chain Pte Ltd (2001) | N.A. |
| James Chua Kee Hin, 56 | Brother of Thomas Chua Kee Seng; Brother-in-law of Mai Ah Ngo. | Senior Regional Business Operations Director of Teckwah Value Chain Pte Ltd (2016) | N.A. |
| Chua Bee Lay, 57 | Sister of Thomas Chua Kee Seng; Sister-in-law of Mai Ah Ngo. | Program Manager of Teckwah Value Chain Pte Ltd (2006) | N.A. |
| Chua Ai Ling, $35$ | Daughter of Thomas Chua Kee Seng \& Mai Ah Ngo. | Group Business Development Director of Teckwah Industrial Corporation Ltd (2017) | Transferred from Teckwah Value Chain Pte Ltd to Teckwah Industrial Corporation Ltd on 1 January 2017. |
| Chua Xing Ling, 34 | Daughter of Thomas Chua Kee Seng \& Mai Ah Ngo. | Corporate Planning and Enterprise Risk Management Manager of Teckwah Industrial Corporation Ltd (2014) | N.A. |
| Chua Bao Hui, 27 | Daughter of Thomas Chua Kee Seng \& Mai Ah Ngo. | Assistant Manager, Building Facility of Teckwah Industrial Corporation Ltd (2015) | Promoted to Manager, Building Facility of Teckwah Industrial Corporation Ltd on 1 January 2018. |
| Calvin Ong Shan Qian, 35 | Nephew of Thomas Chua Kee Seng; Nephew-in-law of Mai Ah Ngo. | Business Development Manager of Teckwah Value Chain Pte Ltd (2012) | N.A. |

## BY ORDER OF THE BOARD

Thomas Chua Kee Seng
Chairman \& Managing Director
February 23, 2018
Singapore

