## BREADTALK GROUP LIMITED

Financial Statement and Dividend Announcement For The Year Ended 31 December 2018

## PART I - INFORMATION REQUIRED FOR ANNOUNCEMENTS OF QUARTERLY (Q1, Q2 \& Q3), HALF-YEAR AND FULL YEAR RESULTS

1(a) An income statement and statement of comprehensive income or a statement of comprehensive income (for the group) together with a comparative statement for the corresponding period of the immediately preceding financial year

The Board of Directors of BreadTalk Group Limited is pleased to announce the consolidated results of the Group for the year ended 31 December 2018. The figures presented below have not been audited.

|  | Group |  | Group |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 4Q 2018 <br> \$'000 | $\begin{gathered} \text { 4Q } 2017 \\ \text { (Restated) } \\ \$ ' 000 \end{gathered}$ | Increase/ (Decrease) |  | 12M 2017 <br> (Restated) \$'000 | Increase/ (Decrease) |
| Revenue | 154,773 | 150,094 | 3.1\% | 609,796 | 599,579 | 1.7\% |
| Cost of sales | $(67,124)$ | $(65,623)$ | 2.3\% | $(266,650)$ | $(266,465)$ | 0.1\% |
| Gross profit | 87,649 | 84,471 | 3.8\% | 343,146 | 333,114 | 3.0\% |
| Other income | 8,230 | 7,043 | 16.9\% | 32,854 | 33,178 | -1.0\% |
| Interest income | 639 | 1,097 | -41.8\% | 3,158 | 2,234 | 41.4\% |
| Distribution and selling expenses | $(59,843)$ | $(62,333)$ | -4.0\% | $(243,264)$ | $(241,674)$ | 0.7\% |
| Administrative expenses | $(22,769)$ | $(18,630)$ | 22.2\% | $(93,746)$ | $(80,850)$ | 16.0\% |
| Interest expense | $(1,898)$ | $(1,786)$ | 6.3\% | $(9,206)$ | $(5,420)$ | 69.9\% |
| Profit before tax and share of results of joint ventures | 12,008 | 9,862 | 21.8\% | 32,942 | 40,582 | -18.8\% |
| Share of results of associates | (418) | (212) | 97.2\% | $(1,165)$ | (883) | 31.9\% |
| Share of results of joint ventures | (533) | 277 | N.M | (634) | 1,097 | N.M |
| Profit before tax | 11,057 | 9,927 | 11.4\% | 31,143 | 40,796 | -23.7\% |
| Taxation | $(3,244)$ | $(2,814)$ | 15.3\% | $(11,425)$ | $(11,047)$ | 3.4\% |
| Profit after tax | 7,813 | 7,113 | 9.8\% | 19,718 | 29,749 | -33.7\% |
| Attributable to: |  |  |  |  |  |  |
| Shareholders of the Company | 8,880 | 4,865 | 82.5\% | 15,191 | 21,680 | -29.9\% |
| Non-controlling interests | $(1,067)$ | 2,248 | N.M | 4,527 | 8,069 | -43.9\% |
|  | $\underline{7,813}$ | 7,113 | 9.8\% | $\underline{\text { 19,718 }}$ | 29,749 | -33.7\% |
| Other comprehensive income: |  |  |  |  |  |  |
| Net gain on investment securities | (9) | (2) | 350.0\% | (15) | 15 | N.M |
| Foreign currency translation | 405 | (250) | N.M | 196 | $(1,656)$ | N. |
| Other comprehensive (loss) income for the period, net of tax | 396 | (252) | N.M | 181 | $(1,641)$ | N.M |
| Total comprehensive income for the period | 8,209 | 6,861 | 19.6\% | 19,899 | 28,108 | -29.2\% |
| Attributable to: |  |  |  |  |  |  |
| Shareholders of the Company | 9,276 | 4,613 | 101.1\% | 15,372 | 20,039 | -23.3\% |
| Non-controlling interests | $(1,067)$ | 2,248 | N.M | 4,527 | 8,069 | -43.9\% |
|  | 8,209 | 6,861 | 19.6\% | $\underline{\text { 19,899 }}$ | 28,108 | -29.2\% |

## 1(a)(ii) Breakdown and Explanatory Notes to the income statement

(A) Profit before tax is arrived at after charging/(crediting) the following:

|  | Group |  | Group |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 4Q 2018 | $\text { 4Q } 2017$ <br> (Restated) |  | 12M 2018 | 12M 2017 <br> (Restated) |  |
|  | \$'000 | \$'000 | Increase/ (Decrease) | \$'000 | \$'000 | Increase/ (Decrease) |
| Depreciation and amortisation | 12,351 | 8,815 | 40.1\% | 41,270 | 40,482 | 1.9\% |
| Foreign exchange (gain)/loss, net | (500) | (134) | 273.1\% | (389) | 466 | N.M. |
| Loss/(gain) on disposal of property, plant and equipment | (18) | (192) | -90.6\% | (67) | $(2,331)$ | -97.1\% |
| Loss/(gain) on divestment of investment securities | - | (76) | -100.0\% | 1,683 | $(8,714)$ | N.M. |
| Government grant | (30) | (252) | -88.1\% | $(1,156)$ | $(1,713)$ | -32.5\% |
| Fair value gain on investment securities | $(1,597)$ | - | N.M. | $(1,918)$ | - | N.M. |
| Impairment/(Write back) of loan and receivables |  |  |  |  |  |  |
| - trade receivables | 33 | 169 | -80.5\% | (178) | 210 | N.M. |
| - other receivables | (55) | (85) | -35.3\% | 138 | - | N.M. |
| Operating lease expenses | 34,487 | 34,992 | -1.4\% | 137,949 | 136,617 | 1.0\% |
| Personnel expenses | 51,508 | 49,866 | 3.3\% | 191,778 | 188,841 | 1.6\% |
| Property, plant and equipment written off (Note 1) | (501) | (76) | 559.2\% | 1,536 | 2,569 | -40.2\% |

N.M. - Not meaningful

Notes:
(1) The property, plant and equipment were written off as a result of closure, relocation or upgrading of outlets.

1(b)(i) A statement of financial position (for the issuer and group), together with a comparative statement as at the end of the immediately preceding financial year

|  | Group |  |  | Company |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | 31.12.2018 | 31.12.2017 | 1.1.2017 | 31.12.2018 | 31.12.2017 |
|  |  | (Restated) | (Restated) |  |  |
|  | \$'000 | \$'000 | \$'000 | \$'000 | \$'000 |
| Non-current assets |  |  |  |  |  |
| Property, plant and equipment | 173,413 | 169,097 | 180,663 | 77,597 | 73,228 |
| Investment property | 39,748 | 39,463 | 22,984 |  | - |
| Intangible assets | 6,071 | 6,089 | 6,433 | - | - |
| Investment securities | 83,149 | 72,068 | 72,878 | - | - |
| Investment in subsidiaries | - | - | - | 24,509 | 24,418 |
| Investment in associates | 26,226 | 26,682 | 27,033 | - | - |
| Investment in joint ventures | 8,684 | 10,040 | 8,234 |  | - |
| Other receivables | 1,225 | 1,107 | 1,413 | - | - |
| Due from related corporations | - | - | - | 30,692 | 30,692 |
| Deferred tax assets | 2,340 | 2,559 | 2,749 | - | - |
|  | 340,856 | 327,105 | 322,387 | 132,798 | 128,338 |


|  | Group |  |  | Company |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | 31.12.2018 | 31.12.2017 <br> (Restated) | 1.1.2017 <br> (Restated) | 31.12.2018 | 31.12.2017 |
|  | \$'000 | \$'000 | \$'000 | \$'000 | \$'000 |
| Current assets |  |  |  |  |  |
| Investment securities | 4,797 | 12,886 | 17,222 | - |  |
| Inventories | 11,304 | 9,721 | 9,806 | - | - |
| Trade and other receivables | 56,512 | 51,952 | 52,049 | 5,534 | 2,417 |
| Prepayments | 6,238 | 6,771 | 4,824 | 489 | 92 |
| Tax recoverable | 315 | 280 | - | - | - |
| Due from related corporations | 1,376 | 1,128 | 1,094 | 169,312 | 105,149 |
| Amount due from minority shareholders of subsidiaries |  |  |  |  |  |
| (non-trade) | 1,986 | 525 | 509 | - | - |
| Cash and cash equivalents | 184,975 | 141,245 | 120,589 | 15,729 | 1,278 |
|  | 267,503 | 224,508 | 206,093 | 191,064 | 108,936 |
| Current liabilities |  |  |  |  |  |
| Trade and other payables | 97,032 | 90,326 | 86,404 | 3,369 | 2,175 |
| Other liabilities | 78,303 | 78,710 | 69,612 | 7,609 | 7,588 |
| Provision for reinstatement cost | 15,768 | 15,846 | 14,417 | 27 | 27 |
| Due to related corporations | 3,016 | 3,881 | 3,903 | 65,964 | 57,787 |
| Loan from a minority shareholder of a subsidiary | 200 | 200 | 200 | - | - |
| Short term loans | 5,944 | 19,237 | 7,215 | - | 10,000 |
| Notes payables | 75,000 | - | - | 75,000 | - |
| Current portion of long-term loans | 16,873 | 37,864 | 24,238 | 3,348 | 4,122 |
| Tax payable | 12,186 | 10,660 | 9,854 | 1,032 | 565 |
|  | 304,322 | 256,724 | 215,843 | 156,349 | 82,264 |
| Net current (liabilities)/assets | $(36,819)$ | $(32,216)$ | $(9,750)$ | 34,715 | 26,672 |
| Non-current liabilities |  |  |  |  |  |
| Long-term loans | 28,607 | 50,533 | 74,857 | 16,020 | 35,676 |
| Notes payables | 99,511 | 75,000 | 75,000 | 99,511 | 75,000 |
| Loan from a minority shareholder of a subsidiary | 535 | 508 | 549 | - | - |
| Other liabilities | 7,995 | 9,392 | 11,385 | - | - |
| Deferred tax liabilities | 4,653 | 4,576 | 4,324 | 2,391 | 2,391 |
|  | 141,301 | 140,009 | 166,115 | 117,922 | 113,067 |
| Net assets | 162,736 | 154,880 | 146,522 | 49,591 | 41,943 |
| Share capital and reserves |  |  |  |  |  |
| Share capital | 33,303 | 33,303 | 33,303 | 33,303 | 33,303 |
| Treasury shares | (247) | (460) | (587) | (247) | (460) |
| Accumulated profits | 96,128 | 93,342 | 88,543 | 15,742 | 8,332 |
| Other reserves | 4,476 | 3,216 | 5,328 | 793 | 768 |
|  | 133,660 | 129,401 | 126,587 | 49,591 | 41,943 |
| Non-controlling interests | 29,076 | 25,479 | 19,935 | - | - |
| Total equity | 162,736 | 154,880 | 146,522 | 49,591 | 41,943 |

## Amount repayable in one year or less, or on demand

| As at 31.12.2018 |  |
| :---: | :---: |
| Secured |  |
| Unsecured |  |
| $\$^{\prime} 000$ | $\$^{\prime} 000$ |
| 16,360 | 81,657 |


| As at 31.12.2017 |  |  |
| :---: | :---: | :---: |
| Secured |  | Unsecured |
| $\$ ' 000$ | $\$ ' 000$ |  |
| 36,502 | 20,799 |  |

## Amount repayable after one year

| As at 31.12.2018 |  |  |
| :---: | :---: | :---: |
| Secured | Unsecured |  |
| $\${ }^{\prime} 000$ | $\$^{\prime} 000$ |  |
| 27,985 | 100,668 |  |


| As at 31.12.2017 |  |  |
| :---: | :---: | :---: |
| Secured |  | Unsecured |
| $\$ ' 000$ |  | $\$^{\prime} 000$ |
| 49,740 | 76,301 |  |

## Details of any collateral

(1) As at 31 December 2018, a total amount of $\$ 182.3$ million of the Group's bank borrowings are unsecured.
(2) The remaining bank loans are secured by the following:

- a closed legal mortgage in favour of the bank over the property at Private Lot A0135906 at Plot 1A, Tai Seng Street in Paya Lebar Industrial Estate;
- certain investment securities.
- certain machineries and equipment

1(c) A statement of cash flows (for the group), together with a comparative statement for the corresponding period of the immediately preceding financial year

|  | Group |  | Group |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 4Q 2018 | $\text { 4Q } 2017$ <br> (Restated) | 12M 2018 | $\text { 12M } 2017$ <br> (Restated) |
|  | \$'000 | \$'000 | \$'000 | \$'000 |
| Cash flows from operating activities |  |  |  |  |
| Profit before tax | 11,057 | 9,927 | 31,143 | 40,796 |
| Adjustments for: |  |  |  |  |
| Amortisation of intangible assets | 112 | 108 | 414 | 437 |
| Allowance for inventory obsolescence | - | 5 | - | 5 |
| Bad debts written off | 856 | - | 841 | - |
| Depreciation of property, plant and equipment | 12,239 | 8,707 | 40,856 | 40,045 |
| Dividend income from quoted investment equity | - | (57) | - | (57) |
| Fair value gain on investment property | $(1,081)$ | (118) | $(1,081)$ | (118) |
| Loss/(gain) on divestment of investment securities | - | (76) | 1,683 | $(8,714)$ |
| (Gain)/loss on disposal of property, plant and equipment | (18) | (192) | (67) | $(2,331)$ |
| (Write back)/impairment loss on property, plant and equipment | (171) | 123 | (241) | (438) |
| Impairment loss on investment in associates | - | 1,800 | - | 1,800 |
| Fair value gain on investment securities | $(1,597)$ | - | $(1,918)$ | - |
| Intangible assets written off | - | - | 77 | - |
| Interest expense | 1,898 | 1,786 | 9,206 | 5,420 |
| Interest income | (639) | $(1,097)$ | $(3,158)$ | $(2,234)$ |
| Inventories written off | 1 | - | 2 | 7 |
| Property, plant and equipment written off | (501) | (76) | 1,536 | 2,569 |
| Share based payment expenses | 39 | 99 | 238 | 375 |
| Share of results of associates | 418 | 212 | 1,165 | 883 |
| Share of results of joint ventures | 533 | (277) | 634 | $(1,097)$ |
| Write off of trade and other receivables | - | 15 | - | 15 |
| (Write back)/impairment loss on trade receivables | 33 | 169 | (178) | 210 |
| (Write back)/impairment loss on other receivables | (55) | (85) | 138 | - |
| (Write back)/writedown of inventories | 3 | - | 12 | - |
| Write back of provision for reinstatement cost | (16) | (16) | (99) | (82) |
| Exchange differences | 1,317 | (604) | 858 | 1,179 |
| Operating cash flow before working capital changes | 24,428 | 20,353 | 82,061 | 78,670 |



1(d)(i) A statement (for the issuer and group) showing either (i) all changes in equity or (ii) changes in equity other than those arising from capitalisation issues and distributions to shareholders, together with a comparative statement for the corresponding period of the immediately preceding financial year

|  | Share capital | Treasury shares | Accumulated profits | Other reserves (Note <br> B) | Total | Noncontrolling interests | Total equity |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Group | \$'000 | \$'000 | \$'000 | \$'000 | \$'000 | \$'000 | \$'000 |
| Balance at 1 January 2018, as previously reported | 33,303 | (460) | 98,933 | 3,216 | 134,992 | 25,479 | 160,471 |
| Impact of adopting SFRS(I) 9 | - | - | $(1,141)$ | - | $(1,141)$ | - | $(1,141)$ |
| Impact of adopting SFRS(I) 15 | - | - | $(5,591)$ | - | $(5,591)$ | - | $(5,591)$ |
| Balance at 1 January 2018 (Restated) | 33,303 | (460) | 92,201 | 3,216 | 128,260 | 25,479 | 153,739 |
| Profit for the period | - | - | 6,311 | - | 6,311 | 5,594 | 11,905 |
| Other comprehensive income |  |  |  |  |  |  |  |
| Net loss on fair value changes of investment securities | - | - |  | (6) | (6) | - | (6) |
| Foreign currency translation | - | - | - | (209) | (209) | - | (209) |
| Total other comprehensive income, net of tax | - | - | - | (215) | (215) | - | (215) |
| Total comprehensive income for the period | - | - | 6,311 | (215) | 6,096 | 5,594 | 11,690 |
| Contributions by and distributions to owners |  |  |  |  |  |  |  |
| Share-based payments | - | - | - | 198 | 198 | - | 198 |
| Dividends paid | - | - | $(11,264)$ | - | $(11,264)$ | - | $(11,264)$ |
| Treasury shares transferred on vesting of restricted share grant | - | 213 | - | (213) | - | - |  |
| Total contributions by and distributions to owners | - | 213 | $(11,264)$ | (15) | $(11,066)$ | - | $(11,066)$ |
| Changes in ownership interests in a subsidiary |  |  |  |  |  |  |  |
| Issuance of new shares to non-controlling interest | - | - | - | - | - | 6,880 | 6,880 |
| Acquisition of non-controlling interests without a change in control | - | - | - | 1,054 | 1,054 | $(1,473)$ | (419) |
| Total changes in ownership interests in a subsidiary | - | - | - | 1,054 | 1,054 | 5,407 | 6,461 |
| Balance at 30 September 2018 | 33,303 | (247) | 87,248 | 4,040 | 124,344 | 36,480 | 160,824 |
| Profit for the period | - | - | 8,880 | - | 8,880 | $(1,067)$ | 7,813 |
| Other comprehensive income |  |  |  |  |  |  |  |
| Net loss on fair value changes of investment securities | - | - | - | (9) | (9) | - | (9) |
| Foreign currency translation | - | - | - | 405 | 405 | - | 405 |
| Total other comprehensive income, net of tax | - | - |  | 396 | 396 | - | 396 |
| Total comprehensive income for the period | - | - | 8,880 | 396 | 9,276 | $(1,067)$ | 8,209 |
| Contributions by and distributions to owners |  |  |  |  |  |  |  |
| Share-based payments | - | - | - | 40 | 40 | - | 40 |
| Dividends | - | - | - | - | - | $(6,560)$ | $(6,560)$ |
| Total contributions by and distributions to owners | - | - | - | 40 | 40 | $(6,560)$ | $(6,520)$ |
| Changes in ownership interests in a subsidiary |  |  |  |  |  |  |  |
| Issuance of new shares to non-controlling interest | - | - | - | - | - | 223 | 223 |
| Total changes in ownership interests in a subsidiary | - | - | - | - | - | 223 | 223 |
| Balance at 31 December 2018 | 33,303 | (247) | 96,128 | 4,476 | 133,660 | 29,076 | 162,736 |



| Company | Share capital \$'000 | Treasury shares \$'000 | Accumulated profits \$'000 | Other reserves (Note B) \$'000 | Total \$'000 |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Balance at 1 January 2018, as previously reported | 33,303 | (460) | 8,332 | 768 | 41,943 |
| Profit for the period | - | - | 4,073 | - | 4,073 |
| Total comprehensive income for the period | - | - | 4,073 | - | 4,073 |
| Contributions by and distributions to owners |  |  |  |  |  |
| Share-based payments | - | - | - | 199 | 199 |
| Dividend paid | - | - | $(11,264)$ | - | $(11,264)$ |
| Treasury shares transferred on vesting of restricted share grant | - | 213 | - | (213) | - |
| Total contributions by and distributions to owners | - | 213 | $(11,264)$ | (14) | $(11,065)$ |
| Balance at 30 September 2018 | 33,303 | (247) | 1,141 | 754 | 34,951 |
| Profit for the period | - | - | 14,601 | - | 14,601 |
| Total comprehensive income for the period | - | - | 14,601 | - | 14,601 |
| Contributions by and distributions to owners |  |  |  |  |  |
| Share-based payments | - | - | - | 39 | 39 |
| Total contributions by and distributions to owners | - | - | - | 39 | 39 |
| Balance at 31 December 2018 | 33,303 | (247) | 15,742 | 793 | 49,591 |
|  | Share capital | Treasury shares | Accumulated profits | Other reserves (Note B) | Total |
| Company | \$'000 | \$'000 | \$'000 | \$'000 | \$'000 |
| Balance at 1 January 2017, as previously reported | 33,303 | (587) | 6,779 | 520 | 40,015 |
| Profit for the period | - | - | 10,674 | - | 10,674 |
| Total comprehensive income for the period | - | - | 10,674 | - | 10,674 |
| Contributions by and distributions to owners |  |  |  |  |  |
| Share-based payments | - | - | - | 276 | 276 |
| Dividends paid | - | - | $(14,067)$ | - | $(14,067)$ |
| Treasury shares transferred on vesting of restricted share grant | - | 127 | - | (127) | - |
| Total contributions by and distributions to owners | - | 127 | $(14,067)$ | 149 | $(13,791)$ |
| Balance at 30 September 2017 | 33,303 | (460) | 3,386 | 669 | 36,898 |
| Profit for the period | - | - | 7,760 | - | 7,760 |
| Total comprehensive income for the period | - | - | 7,760 | - | 7,760 |
| Contributions by and distributions to owners |  |  |  |  |  |
| Share-based payments | - | - | - | 99 | 99 |
| Dividends paid | - | - | $(2,814)$ | - | $(2,814)$ |
| Total contributions by and distributions to owners | - | - | $(2,814)$ | 99 | $(2,715)$ |
| Balance at 31 December 2017 | 33,303 | (460) | 8,332 | 768 | 41,943 |


|  | Group |  | Company |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 31.12.2018 | 31.12.2017 | 31.12.2018 | 31.12.2017 |
|  | \$000 | \$000 | \$000 | \$000 |
| Statutory reserve fund | 2,954 | 2,954 | - | - |
| Translation reserve | 1,838 | 1,639 | - | - |
| Fair value adjustment reserve | - | 15 | - | - |
| Capital reserve | 177 | 177 | 177 | 177 |
| Share based compensation reserve | 616 | 591 | 616 | 591 |
| Premium on acquisition of non-controlling interests | $(1,109)$ | $(2,160)$ | - | - |
|  | 4,476 | 3,216 | 793 | 768 |

1(d)(ii) Details of any changes in the company's share capital arising from rights issue, bonus issue, share buybacks, exercise of share options or warrants, conversion of other issues of equity securities, issue of shares for cash or as consideration for acquisition or for any other purpose since the end of the previous period reported on. State the number of shares that may be issued on conversion of all the outstanding convertibles, if any, against the total number of issued shares excluding treasury shares and subsidiary holdings of the issuer, as at the end of the current financial period reported on and as at the end of the corresponding period of the immediately preceding financial year. State also the number of shares held as treasury shares and the number of subsidiary holdings, if any, and the percentage of the aggregate number of treasury shares and subsidiary holdings held against the total number of shares outstanding in a class that is listed as at the end of the current financial period reported on and as at the end of the corresponding period of the immediately preceding financial year

| Share Capital - Ordinary Shares | Number of Ordinary Shares | Issued and Paidup Share Capital S\$000 |
| :---: | :---: | :---: |
| At 1 January 2018 | 281,638,550 | 33,303 |
| Shares arising from share split ${ }^{1}$ | 281,638,550 | - |
| At 31 December 2018 | 563,277,100 | 33,303 |

Note: ${ }^{1}$ On 17 May 2018, the Company completed the share split of every one (1) ordinary share in the capital of the company into two (2) ordinary shares. The Company now has an issued and paid-up share capital of approximately $\$ 33,302,915$, comprising $563,786,476$ shares (31 Dec 2017: 563,786,476), including 509,376 treasury shares (31 December 2017: 915,908) as at 31 December 2018. The Company did not have any subsidiary holdings or other convertibles as at 31 December 2018.

1(d)(iii) To show the total number of issued shares excluding treasury shares as at the end of the current financial period and as at the end of the immediately preceding year

As at 31 December 2018, the Company's issued and paid up capital, excluding 509,376 (31 December 2017: 915,908) treasury shares held, comprises $563,277,100$ (31 December 2017: 562,870,568) ordinary shares as adjusted for the share split.

1(d)(iv) A statement showing all sales, transfers, disposal, cancellation and/or use of treasury shares as at the end of the current financial period reported thereon

Balance at beginning of financial period as adjusted for share split

Treasury shares transferred on vesting of restricted share grant as adjusted for share split

Balance at end of financial period as adjusted for share split

| Number of Treasury Shares |  |  |  |
| :---: | :---: | :---: | :---: |
| 4Q 2018 | 4Q 2017 | 12M 2018 | 12M 2017 |
| 509,376 | 915,908 | 915,908 | 1,158,120 |
| - |  | $(406,532)$ | $(242,212)$ |
| 509,376 | 915,908 | 509,376 | 915,908 |

1(d)(v) A statement showing all sales, transfers, cancellation and/or use of subsidiary holdings as at the end of the current financial period reported on

Not applicable.

## 2. Whether the figures have been audited, or reviewed and in accordance with which standard (e.g. the Singapore Standard on Auditing 910 (Engagements to Review Financial Statements), or an equivalent standard)

The figures have not been audited or reviewed by the Company's auditors.
3. Where the figures have been audited or reviewed, the auditors' report (including any qualifications or emphasis of matter)

Not applicable.
4. Whether the same accounting policies and methods of computation as in the issuer's most recently audited annual financial statements have been applied

The Accounting Standards Council announced on 29 May 2014 that Singapore incorporated companies listed on the Singapore Exchange will apply a new financial reporting framework identical to the International Financial Reporting Standards. The Group and Company has adopted the new financial reporting framework on 1 January 2018 and adopted the Singapore Financial Reporting Standards (International) ("SFRS(I)") which are effective on 1 January 2018.
5. If there are any changes in the accounting policies and methods of computation, including any required by an accounting standard, what has changed, as well as the reasons for, and the effect of, the change

The Group and the Company have adopted the new and revised Financial Reporting Standards (FRS) which are effective for its financial year beginning 1 January 2018. The adoption of the new and revised FRS did not result in any material impact on the Group's and the Company's financial statements.

Other than the adoption of SFRS(I) which are effective for its financial year beginning 1 January 2018, the Group expects that the adoption of the new financial reporting framework will have no material impact to the Group's and the Company's financial statements in the year of initial application. The impact of adopting the following SFRS(I) which are effective for financial year beginning 1 January 2018, are detailed as follows:

## SFRS(I) 1 - First-time adoption of Singapore Financial Reporting Standards (International)

On transition to SFRS(I), the Group restated comparative periods financial statements to retrospectively apply SFRS(I) where applicable, except where SFRS(I) 1 specifically prohibited such retrospective applications and where optional exemptions from retrospective applications were elected.

SFRS(I) 9 - Financial Instruments
The Group and Company adopted SFRS(I) 9 and elected to apply the standard prospectively from effective date and recognized the difference between the previous carrying amount and the carrying amount at the beginning of the year in the opening retained earnings.

## SFRS(I) 15 - Revenue from Contracts with Customers

The Group and Company adopted SFRS(I) 15 using the full retrospective approach and applied all practical expedients available.

| Group \$'000 |  | Adjustments arising from: |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 1 January 2017 | SFRS(I) 9 | SFRS(I) 15 | 1 January 2017 (Restated) |
| Current Assets |  |  |  |  |
| Trade and Other Receivables | 57,472 | - | $(5,423)$ | 52,049 |
| Equity |  |  |  |  |
| Accumulated Profits | 93,966 | - | $(5,423)$ | 88,543 |
| Group \$'000 |  | Adjustments arising from: |  |  |
|  | 31 December 2017 | SFRS(I) 9 | SFRS(I) 15 | $\begin{gathered} 31 \text { December } 2017 \\ \text { (Restated) } \end{gathered}$ |
| Current Assets |  |  |  |  |
| Trade and Other Receivables | 57,543 | - | $(5,591)$ | 51,952 |
| Equity |  |  |  |  |
| Accumulated Profits | 98,933 | - | $(5,591)$ | 93,342 |
| Group \$'000 |  | Adjustments arising from: |  |  |
|  | 12M 2017 | SFRS(I) 9 | SFRS(I) 15 | 12M 2017 (Restated) |
| Profit and Loss |  |  |  |  |
| Revenue | 599,747 | - | (168) | 599,579 |
|  |  |  |  |  |


| Group \$'000 |  | Adjustments arising from: |  |  |
| :--- | :---: | :---: | :---: | :---: |
|  | 1 January 2018 | SFRS(I) 9 | SFRS(I) 15 | 1 January 2018 <br> (Restated) |
| Current Assets |  |  |  |  |
| Trade and Other <br> Receivables |  |  |  |  |
| Investment <br> Securities | 51,952 | $(306)$ | - | 51,646 |
|  | 12,886 | $(383)$ | - | 12,503 |
| Non Current <br> Assets | 72,068 | $(452)$ | - | 71,616 |
| Investment <br> Securities |  |  |  |  |
|  |  |  |  |  |
| Equity |  |  |  |  |
| Accumulated Profits | 98,933 |  |  |  |
|  |  |  |  |  |

[^0]6. Earnings per ordinary share of the group for the current period reported on and the corresponding period of the immediately preceding financial year, after deducting any provision for preference dividends

|  | Group |  | Group |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 4Q 2018 | $\begin{aligned} & \text { 4Q } 2017 \\ & \text { (Restated) } \end{aligned}$ | 12M 2018 | 12M 2017 <br> (Restated) |
| Earnings per ordinary share for the period: |  |  |  |  |
| (a) Based on weighted average number of ordinary shares in issue | 1.58 cents | 0.86 cent | 2.70 cents | 3.85 cents |
| Weighted average number of ordinary shares | 563,277,100 | 562,870,568 | 563,209,345 | 562,789,831 |
| (b) On a fully diluted basis | 1.58 cents | 0.86 cent | 2.70 cents | 3.85 cents |
| Adjusted weighted average number of ordinary shares | 563,591,884 | 563,185,352 | 563,524,129 | 563,081,689 |

Note: For better comparison of the Group's financial performance, the weighted average number of ordinary shares for the current and prior financial periods has been adjusted for the increase in the number of ordinary shares resulting from the share split.
7. Net asset value (for the issuer and the group) per ordinary share based on total number of issued shares excluding treasury shares of the issuer at the end of the (a) current period reported on and (b) immediately preceding financial year

|  | Group |  | Company |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 31.12.2018 | 31.12.2017 <br> (Restated) | 31.12.2018 | 31.12.2017 |
| Net asset value per ordinary share based on issued share capital as at the end of period | 28.9 cents | 27.5 cents | 8.8 cents | 7.5 cents |

Note: The net asset value per ordinary share of the Group and the Company as at 31 December 2018 is computed based on the total number of issued shares (excluding 509,376 treasury shares) of 563,277,100 (31 December 2017: 562,870,568) as adjusted for the share split.
8. A review of the performance of the group, to the extent necessary for a reasonable understanding of the group's business. The review must discuss any significant factors that affected the turnover, costs, and earnings of the group for the current financial period reported on, including (where applicable) seasonal or cyclical factors. It must also discuss any material factors that affected the cash flow, working capital, assets or liabilities of the group during the current financial period reported on

Overview

## (A) Statement of Comprehensive Income

Group revenue for FY2018 rose $1.7 \%$ Y/Y from $\$ 599.6$ million to $\$ 609.8$ million, led by growth from the Food Atrium and Restaurant Divisions as well as contribution by the 4orth Division, offset by decline at the Bakery Division. Profit After Tax and Minority Interests ("PATMI") for FY2018 declined $29.9 \%$ from $\$ 21.7$ million to $\$ 15.2$ million, as FY2017 saw the recognition of $\$ 9.3$ million in net capital gain from the divestment of the Group's investment in TripleOne Somerset. Excluding the divestment gain, core net profit of the Group would have been $1.1 \%$ higher $\mathrm{Y} / \mathrm{Y}$.

Bakery Division revenue declined $5.1 \% \mathrm{Y} / \mathrm{Y}$ to $\$ 282.0$ million during FY2018, attributed to lower revenue from direct operated stores in Shanghai, Beijing and Hong Kong, as well as lower franchise revenue from China. This was mitigated by stronger revenue from direct operated stores in Singapore and higher international franchise revenue. Direct operated outlets count decreased during FY2018 from 240 to 221, while franchise outlets count increased from 631 to 642 during the same period. Earnings Before Interest, Tax, Depreciation and Amortisation ("EBITDA") for the Division declined 1.8\%

Y/Y to $\$ 22.6$ million, with EBITDA margin at $8.0 \%$ (FY2017: 7.8\%), primarily attributed to weaknesses in profitability at the China operations.

Food Atrium Division revenue grew $5.1 \%$ Y/Y to $\$ 156.9$ million. During FY2018, the Division opened 1 food atrium in Shenzhen, 1 in Hong Kong as well as our inaugural food atrium in Cambodia. We closed our only outlet in Hangzhou. During the year, the Division has also been aggressively adding a new revenue stream as it adapts its business model into smaller store formats in shopping malls with the opening of 3 additional Direct Operated Restaurants (DOR). The Division now operates 5 DORs under the "Sergeant Kitchen" brand. Same store sales growth remained generally strong across the entire portfolio. EBITDA improved $24.3 \%$ Y/Y to $\$ 31.2$ million with EBITDA margin better at 19.9\% (FY2017: 16.8\%), helped mainly by higher revenue driven by low stall vacancy.

Restaurant Division revenue rose $8.2 \%$ Y/Y to $\$ 152.3$ million for FY2018, with the addition of 4 more outlets - 1 in Singapore and 2 in Thailand and our first outlet in the United Kingdom during the year. We closed 1 outlet in Singapore upon the expiry of the lease. EBITDA declined by $6.6 \% \mathrm{Y} / \mathrm{Y}$ to $\$ 28.1$ million primarily due to higher staff and administrative costs related to the starting up of the United Kingdom operations. As a result, EBITDA margin declined from $21.4 \%$ to 18.5\%. Excluding the one-off expenses, both EBITDA and EBITDA margin for the period would have been higher $\mathrm{Y} / \mathrm{Y}$.

4orth Division turned in a revenue of $\$ 14.2$ million for FY2018. The business division currently comprises 5 Sō Ramen, 1 TaiGai and 1 Nayuki outlets in Singapore, 4 Song Fa Bak Kut Teh ("Song Fa") and 1 Wu Pao Chun Bakery outlets in China. The Division reported an EBITDA loss of $\$ 2.9$ million primarily attributed to pre-opening expenses incurred ahead of several new outlets opening towards 4Q FY2018. On a standalone basis, Sō Ramen has been contributing positive net profit to the Division during the year.

Overall interest expense for FY2018 increased $69.9 \%$ Y/Y to $\$ 9.2$ million on higher total debt as the Group issued $\$ 100$ million of 5 -year, $4.00 \%$ Medium Term Note in January 2018, in anticipation of our capital expenditure requirements for FY2018 and FY2019. Plans are already underway for the construction of our new integrated central production facility in China which will provide greater production capacity to support the growth of our existing and new businesses. Notably, close to $77 \%$ of the Group's total borrowings are locked in on fixed rate, which largely immunizes the Group against the current rising interest rate environment. Through prudent treasury management, interest income also rose $41.4 \%$ to $\$ 3.2$ million which partially helped to mitigate the impact of higher interest cost.

Share of results of associates and joint ventures were weaker in FY2018, contributing a combined loss of $\$ 1.8$ million compared to a profit of $\$ 0.2$ million in FY2017.

Earnings per share (EPS) on a fully diluted basis for FY2018 was 2.70 cents compared to 3.85 cents for FY2017.
Net asset value (NAV) per share was 28.9 cents as at 31 December 2018 compared to 27.5 cents as at 31 December 2017.

Number of outlets including franchise under the Group:

|  | 31.12 .2018 | 31.12 .2017 | Net increase / <br> (decrease) |
| :--- | :---: | :---: | :---: |
| Bakery | 863 | 871 | $-0.9 \%$ |
| - Direct operated stores | 221 | 240 | $-7.9 \%$ |
| - Franchise | 642 | 631 | $1.7 \%$ |
| Food Atrium | 60 | 55 | $9.1 \%$ |
| - Food courts | 55 | 53 | $3.8 \%$ |
| - Direct operated restaurants | 5 | 2 | $150.0 \%$ |
| Restaurant | 28 | 25 | $12.0 \%$ |
| 4orth | 12 | 5 | $140.0 \%$ |
| Total | 963 | 956 | $0.7 \%$ |

## (B) Balance Sheet

As at 31 December 2018,
Non-current assets increased by $\$ 13.8$ million or $4.2 \%$ from $\$ 327.1$ million to $\$ 340.9$ million mainly due to increase in:
(i) investment securities by $\$ 11.1$ million; and
(ii) property, plant and equipment by $\$ 4.3$ million;
offset by a decrease in investment in joint ventures by $\$ 1.4$ million.
Current assets increased by $\$ 43.0$ million or $19.2 \%$ from $\$ 224.5$ million to $\$ 267.5$ million mainly due to increase in:
(i) cash and cash equivalents by $\$ 43.7$ million;
(ii) trade and other receivables by $\$ 4.6$ million; and
(iii) inventories by $\$ 1.6$ million;
offset by a decrease in investment securities by $\$ 8.1$ million.
Current liabilities increased by $\$ 47.6$ million or $18.5 \%$ from $\$ 256.7$ million to $\$ 304.3$ million mainly due to increase in:
(i) notes payable by $\$ 75$ million which is due on 1 April 2019; and
(ii) trade and other payables by $\$ 6.7$ million;
offset by a decrease in:
(i) current portion of long term loans by $\$ 21.0$ million;
(ii) short term loans by $\$ 13.3$ million.

Non-current liabilities increased by $\$ 1.3$ million or $0.9 \%$ from $\$ 140.0$ million to $\$ 141.3$ million mainly due to increase in notes payable of $\$ 24.5$ million due to the issuance of a $\$ 100.0$ million Medium Term Note in January 2018.
offset by a decrease in:
(i) long term loans by $\$ 21.9$ million; and
(ii) other liabilities by $\$ 1.4$ million;

## (C) Cash Flow Statement

The Group generated net cash flow from operating activities of $\$ 65.6$ million in FY2018, demonstrating the underlying strength of the core business to generate positive cash flow.

Net cash flow used in investing activities was $\$ 51.5$ million in FY2018. Net cash flow was used primarily in the purchase of property, plant and equipment amounting to $\$ 47.9$ million and net outflow of $\$ 3.6$ million from the purchase and divestment of investment securities.

In FY2018, following the successful issuance of the $\$ 100.0$ million Medium Term Note, close to $\$ 56.2$ million of net repayment in short and long term loans. During the period, the Group also paid out $\$ 11.3$ million in dividends. As a result, net cash flow generated in financing activities in FY2018 was $\$ 30.0$ million.

Overall, the Group generated a net increase in cash and cash equivalents of $\$ 44.2$ million in FY2018, ending the period with a cash and cash equivalents of $\$ 185.0$ million.

## 9. Where a forecast, or a prospect statement, has been previously disclosed to shareholders, any variance between it and the actual results

Not applicable.
10. A commentary at the date of the announcement of the significant trends and competitive conditions of the industry in which the group operates and any known factors or events that may affect the group in the next reporting period and the next 12 months

During the year, the Group saw strong momentum in adding new growth frontiers to our core food and beverage (F\&B) businesses, with a series of joint ventures and partnerships. The Bakery business re-entered India and Chongqing, China with new franchisee partners and brought ToastBox into Indonesia with a local partner. The Food Atrium business entered Cambodia as a new market while diversifying its revenue streams by adding more DORs which further strengthened our "Sergeant Kitchen" brand name. The Restaurant team successfully delivered our first Din Tai Fung in the United Kingdom and deepened our penetration in the Thailand market at the same time. And the 4orth Division added new growth engines to the Group with a new spectrum of well known F\&B brands, including Song Fa Bak Kut Teh, Nayuki, TaiGai, and Wu Pao Chun Bakery. This expansion strategy will continue into FY2019.

The management team is mindful of the significant headwinds that we faced during the year at our Bakery business. Starting FY2019, we have taken a more aggressive stance to turnaround the business and it will be all hands on deck, with the Group CEO personally leading the efforts. Our centralised procurement efforts have been gaining traction in delivering cost savings. Greater efforts have also been placed into R\&D to create a stronger pipeline of products that will help drive revenue.

## Adoption of SFRS(I) 16

Commencing FY2019, the Group will be adopting SFRS(I) 16 - Leases for the accounting treatment of all our leases, in line with the new standards. The new accounting standards is expected to have wide ranging implications on retailers, including ourselves, whose business models rely heavily on leases (for our operating premises).

Generally, the new standard will result in the frontloading of lease-related expenses into the profit or loss account compared to the previous standard of accounting for leases on a straight-line amortisation basis. The lease expense which used to be a single operating line item above the EBITDA line will, henceforth, be recognised across 3 different lines, i.e. lease expense (operating, above EBITDA), depreciation (operating, below EBITDA), interest expense (financing, below EBITDA). We expect this to inject some volatility into our FY2019 reported profit or loss, and that certain profitability figures in FY2019 may no longer be meaningful when compared against those of FY2018 and earlier.

Over at the balance sheet, we will be required to capitalise the respective "right-of-use" assets and liabilities that will be amortised over the tenure of the leases. All things equal, the transition may potentially bring about higher gearing ratios.

We will keep our shareholders informed of the impact of the transition as we enter into the reporting cycle in FY2019. The management team has also done the necessary preparation work to ensure that we will not be falling short of any loan covenants upon the transition, but leave sufficient debt headroom should that be required to fund the Group's expansion plans.

## 11. Dividend

## (a) Current Financial Period Reported On

| Name of dividend | Interim | Final |
| :--- | :---: | :---: |
| Dividend type | Cash | Cash |
| Dividend amount per ordinary <br> share | 0.5 Singapore cent <br> (tax exempt one-tier) | 1.0 Singapore cent <br> (tax exempt one-tier) |

## (b) Corresponding Period of the Immediately Preceding Financial Year

| Name of dividend | Special | Interim | Final |
| :--- | :---: | :---: | :---: |
| Dividend type | Cash | Cash | Cash |
| Dividend amount per ordinary <br> share as adjusted for share <br> split | 1.5 Singapore cents <br> (tax exempt one-tier) | 1.0 Singapore cent <br> (tax exempt one-tier) | 1.0 Singapore cent <br> (tax exempt one-tier) |

(c) Date payable

15 May 2019, subject to shareholders' approval at the upcoming Annual General Meeting on 22 April 2019.
(d) Books closure date

Notice is hereby given that the Register of Members and the Transfer Books of the Company will be closed on 3 May 2019 ("Book Closure Date") for the purpose of determining members' entitlement to the final dividend.

Duly completed registrable transfers received by the Company's Share Registrar, RHT Corporate Advisory Pte. Ltd., 9 Raffles Place \#29-01, Republic Plaza Tower 1, Singapore 048619, up to 5.00 p.m. on 3 May 2019 will be registered before entitlements to the dividend are determined.

## 12. If no dividend has been declared/recommended, a statement to that effect

Not applicable.
13. If the Group has obtained a general mandate from shareholders for IPTs, the aggregate value of such transactions as required under Rule 920(1)(a)(ii). If no IPT mandate has been obtained, a statement to that effect

| Name of Interested Person | Aggregate value (\$'000) of all IPTs during the financial year under review | Aggregate value of all IPTs conducted during the financial year under review under shareholders' mandate pursuant to Rule 920 (excluding transactions less than $\mathbf{S} \$ 100,000$ ) |
| :---: | :---: | :---: |
| (1) Sky One Art Investment Pte Ltd - Purchase of artwork | 314 | Not applicable - the Group does not have a shareholders' mandate under Rule 920 |
| (2) Kung Fu Kitchen <br> - Food court rental income/miscellaneous charges | 470 |  |

14. Disclosure of person occupying a managerial position in the issuer or any of its principal subsidiaries who is a relative of a director or chief executive officer or substantial shareholder of the issuer pursuant to Rule 704(10) in the format below. If there are no such persons, the issuer must make an appropriate negative statement.

| Name | Age | Family relationship with any <br> director, CEO and/or substantial <br> shareholder | Current position and duties, and <br> the year the position was first held | Details of changes in duties and <br> position held, if any, during the <br> year |
| :---: | :---: | :---: | :---: | :---: |
| Frankie Quek Swee Heng | 52 | Brother of George Quek Meng Tong <br> (Group Chairman \& Substantial <br> Shareholder) | Head, Real Estate with effect from 1 <br> July 2017, responsible for leasing <br> arrangements in Singapore, and the <br> management of BreadTalk IHQ <br> building | N.A. |

15. Confirmation that the issuer has procured undertakings from all its directors and executive officers pursuant to Rule 720(1) of the SGX Listing Manual

The Company confirms that it has procured undertakings from all its Directors and Executive Officers (in the format set out in Appendix 7.7) pursuant to Rule 720(1) of the SGX Listing Manual.
16. Segmented revenue and results for business or geographical segments (of the group) in the form presented in the issuer's most recently audited annual financial statements, with comparative information for the immediately preceding year
(a) By Business Segments

| 12M 2018 | Bakery ${ }^{(1)}$ $\${ }^{\prime} 000$ | Food Atrium $\$$ \$'000 | Restaurant \$'000 | 4orth \$'000 | Real Estate Investment \$'000 | $\begin{gathered} \text { Others }^{(2)} \\ \$^{\prime} 000 \end{gathered}$ | Elimination \$'000 | Group \$'000 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Revenue |  |  |  |  |  |  |  |  |
| External sales | 282,004 | 156,895 | 152,316 | 14,173 | - | 4,408 | - | 609,796 |
| Inter-segment sales | 1,606 | 3,320 | - | 15 | - | 2,960 | $(7,901)$ | - |
| Total revenue | 283,610 | 160,215 | 152,316 | 14,188 | - | 7,368 | $(7,901)$ | 609,796 |
| Results |  |  |  |  |  |  |  |  |
| Profit from operations | 6,487 | 16,577 | 22,231 | $(3,724)$ | 6,551 | $(8,930)$ | (202) | 38,990 |
| Interest income | 357 | 190 | 1,168 | 42 | 1,806 | 2,237 | $(2,642)$ | 3,158 |
| Interest expense | (685) | (278) | (105) | (198) | $(6,483)$ | $(4,089)$ | 2,632 | $(9,206)$ |
| Share of associates' results | (48) | - | - | - | - | $(1,117)$ | - | $(1,165)$ |
| Share of joint ventures' results | (911) | 277 | - | - | - | - | - | (634) |
| Segment profit | 5,200 | 16,766 | 23,294 | $(3,880)$ | 1,874 | $(11,899)$ | (212) | 31,143 |
| Tax expense |  |  |  |  |  |  |  | $(11,425)$ |
| Profit after tax |  |  |  |  |  |  |  | 19,718 |
| Segment assets | 157,142 | 133,771 | 113,100 | 82,531 | 190,039 | 207,920 | $(278,799)$ | 605,704 |
| Tax recoverable |  |  |  |  |  |  |  | 315 |
| Deferred tax assets |  |  |  |  |  |  |  | 2,340 |
| Total Assets |  |  |  |  |  |  |  | 608,359 |
| Segment liabilities | 141,336 | 128,693 | 48,165 | 59,119 | 124,014 | 216,851 | $(289,394)$ | 428,784 |
| Tax payable |  |  |  |  |  |  |  | 12,186 |
| Deferred tax liabiities |  |  |  |  |  |  |  | 4,653 |
| Total liabilities |  |  |  |  |  |  |  | 445,623 |
| Investment in associate | - | - | - | - | - | 26,226 | - | 26,226 |
| Investment in joint ventures | 8,225 | 459 | - | - | - | - | - | 8,684 |
| Adaitions to non-current assets (3) | 17,084 | 5,873 | 11.225 | 3,458 | 160 | 10,386 | - | 48186 |
| Depreciation \& Amortisation | 16,115 | 14,630 | 5,918 | 830 | 1,823 | 1,954 | - | 41,270 |
| Other non-cash expenses | 321 | 1,522 | (5) | 27 | 38 | 238 | - | 2,141 |


| 12M 2017 (Restated) | $\begin{gathered} \text { Bakery }^{(1)} \\ \text { \$'000 } \end{gathered}$ | Food Atrium \$'000 | Restaurant \$'000 | 4orth \$'000 | Real Estate Investment \$'000 | $\begin{gathered} \text { Others }^{(2)} \\ \$ ' 000 \end{gathered}$ | Elimination \$'000 | Group \$'000 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Revenue |  |  |  |  |  |  |  |  |
| External sales | 297,020 | 149,346 | 140,732 | 7,859 | - | 4,622 | - | 599,579 |
| Inter-segment sales | 369 | 3,143 | - | - | - | - | $(3,512)$ | - |
| Total revenue | 297,389 | 152,489 | 140,732 | 7,859 | - | 4,622 | $(2,751)$ | 599,579 |
| Results |  |  |  |  |  |  |  |  |
| Profit from operations | 9,463 | 8,897 | 24,434 | (332) | 12,658 | $(11,141)$ | (211) | 43,768 |
| Interest income | 51 | 307 | 1,243 | 3 | 1,428 | 2,156 | $(2,954)$ | 2,234 |
| Interest expense | (785) | (418) | (2) | (22) | $(4,793)$ | $(2,382)$ | 2,982 | $(5,420)$ |
| Share of associates' results | - | - | - | - | - | (883) | - | (883) |
| Share of joint ventures' results | 873 | 224 | - | - | - | - | - | 1,097 |
| Segment profit | 9,602 | 9,010 | 25,675 | (351) | 9,293 | $(12,250)$ | (183) | 40,796 |
| Tax expense |  |  |  |  |  |  |  | $(11,047)$ |
| Profit after tax |  |  |  |  |  |  |  | 29,749 |
| Segment assets Deferred tax assets | 167,509 | 134,912 | 115,226 | 27,804 | 106,310 | 154,603 | $(157,310)$ | $\begin{array}{r} 549,054 \\ 2,559 \end{array}$ |
| Total Assets |  |  |  |  |  |  |  | 551,613 |
| Segment liabilities | 133,635 | 133,927 | 26,564 | 29,380 | 25,127 | 172,407 | $(139,543)$ | 381,497 |
| Tax payable |  |  |  |  |  |  |  | 10,660 |
| Deferred tax liabiities |  |  |  |  |  |  |  | 4,576 |
| Total liabilities |  |  |  |  |  |  |  | 396,733 |
| Investment in associate | 40 | - | - | - | - | 26,642 | - | 26,682 |
| Investment in joint ventures | 9,138 | 902 | - | - | - | - | - | 10,040 |
| Adaltions to non-current assets (3) | 7,025 | 11,821 | 7,841 | 231 | - | 5,823 | - | 32,741 |
| Depreciation \& Amortisation | 13,560 | 16,205 | 5,699 | 865 | 1,959 | 2,194 | - | 40,482 |
| Other non-cash expenses | 2,138 | 1,013 | 134 | 321 | - | 375 | - | 3,981 |

(b) By Geographical Segments

|  | External Sales |  | Non-current Assets ${ }^{(3)}$ |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 2018 | 2017 (Restated) | 2018 | 2017 |
|  | \$'000 | \$'000 | \$'000 | \$'000 |
| Singapore | 354,470 | 340,144 | 141,475 | 143,559 |
| Mainland China | 160,060 | 164,207 | 54,041 | 55,687 |
| Hong Kong | 49,696 | 53,908 | 8,582 | 8,731 |
| Rest of the world | 45,570 | 41,320 | 15,134 | 6,672 |
|  | 609,796 | 599,579 | 219,232 | 214,649 |

(1) Bakery operations comprise operation of bakery retail outlets as well as that operated through franchising.
(2) The business segment "Others" comprises the corporate services, treasury functions, investment holding activities, and associated companies.
(3) Non-current assets information presented above consist of property, plant and equipment, investment property and intangible assets.
17. Breakdown of revenue and profit after tax

|  | Group |  |  |
| :---: | :---: | :---: | :---: |
|  | $\begin{gathered} \text { FY } 2018 \\ \text { \$'000 } \end{gathered}$ | FY 2017 (Restated) \$'000 | Increase (\%) |
| (a) Sales reported for first half year | 297,366 | 295,401 | 0.7\% |
| (b) Operating profit after tax before deducting minority interests reported for first half year | 7,993 | 16,642 | -52.0\% |
| (c) Sales reported for second half year | 312,430 | 304,178 | 2.7\% |
| (d) Operating profit after tax before deducting minority interests reported for second half year | 11,725 | 13,107 | -10.5\% |

18. A breakdown of the total annual dividend (in dollar value) for the issuer's latest full year and its previous full year

| Annual Dividend <br> (in \$ million) | FY2018 | FY2017 |
| :--- | :---: | :---: |
| Ordinary dividend | 2.8 |  |
| $\quad$ Interim | 5.6 | 5.6 |
| $-\quad$ Final $^{\#}$ | 0 | 8.6 |
| Special dividend | $\mathbf{8 . 4}$ | 8.4 |
| Total: | $\mathbf{1 9 . 6}$ |  |

\# 2018 Final dividend are estimated based on number of shares (excluding treasury shares) outstanding as at the end of the financial year.

## BY ORDER OF THE BOARD

Ms. Shirley Tan Sey Liy
Company Secretary
19 February 2019


[^0]:    (1)Amount is including restatement impact of FY2017

