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# 2019 Annual Report









OSSIA
INTERNATIONAL LIMITED



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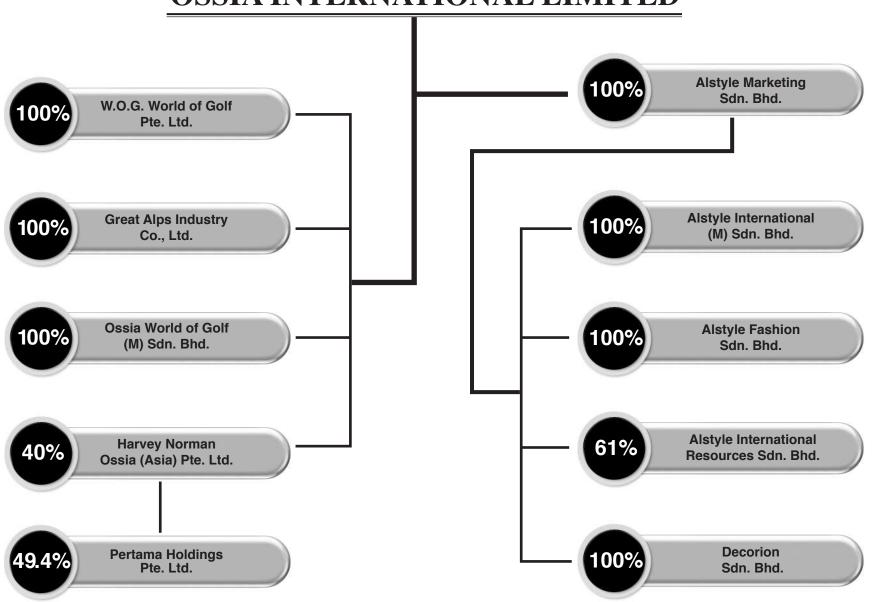
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# GROUP STRUCTURE

### **OSSIA INTERNATIONAL LIMITED**



### CORPORATE PROFILE

#### **OVERVIEW**

Established since 1982, Ossia has grown from a footwear manufacturer to a leading regional distributor and retailer of lifestyle, sporting and outdoors products in the Asia Pacific region. Ossia was listed on the main board of Singapore Exchange Securities Trading Limited (SGX-ST) on 20 November 1996.

The Group has subsidiaries in Taiwan and Malaysia with distribution network across the Asia Pacific region.

The Group also holds an effective 19.8% stake in Pertama Holdings Pte. Ltd., a leading retailer of consumer electronics and home furnishings trading under Harvey Norman retail stores in Singapore and Malaysia.

The Group has exclusive distribution, licensee and franchise rights as follows:

Fashion apparel: True Religion, Elle

Bags/ Accessories: Tumi, Kangol, Elle Active, Bold & Beautiful

Sports: Columbia, Mountain Hardwear, Elle Active, Elle Sports

### GROUP EXECUTIVE CHAIRMAN'S STATEMENT



### Dear Shareholders,

On behalf of the Board of Directors, I am pleased to present our Annual Report of the Group for the financial year ended 31 March 2019. ("FY2019").

Below are some highlights on the performance of the Group for the financial year ended 31 March 2019.

#### **Financial Review**

The Group's revenue for the year ended 31 March 2019 was \$23.95 million compared to \$29.37 million in the corresponding previous financial year, a decline of 18.5%. The decline was mainly due to the cessation of business operations in Malaysia.

There was no major fluctuation in gross profit margin for the year ended 31 March 2019.

Other operating income decreased by 11.0% or \$0.09 million to \$0.73 million during the financial year, mainly due to lower unrealised exchange gains recorded during the financial year.

Distribution costs decreased by 17.2% or \$1.83 million to \$8.81 million during the financial year, mainly due to the cessation of business operations in Malaysia.

General and administrative expenses increased by 21.8% or \$0.82 million to \$4.55 million during the financial year, mainly due to higher depreciation expenses arising from renovation works carried out by its Taiwan subsidiary at its various retail stores during the financial year.

The Group's share of results of the associated company increased by 59.7%, from \$2.98 million in FY2018 to \$4.76 million in FY2019 due to improved performance of its associated company.

Net profit attributable to owners of the Company decreased by \$0.42 million or 10.2% to \$3.77 million for the year ended 31 March 2019 as compared to a profit of \$4.19 million in the corresponding previous financial year.

#### **Balance Sheet Review**

The Group's inventories were \$10.63 million in FY2019 as compared to \$8.89 million in FY2018, an increase of \$1.74 million or 19.6%. This was due to increased new season stock purchases by its Taiwan subsidiary to support growing sales performances and new stores opening for Tumi and Columbia.

The Group's trade and other receivables were \$7.45 million in FY2019, a decrease of \$1.38 million or 15.6% versus the corresponding previous financial year. This was mainly due to faster collections of receivables and lower sales during the financial year.

The Group's property, plant and equipment was \$1.05 million in FY2019, a decrease of \$1.03 million or 49.3% versus the corresponding previous financial year. This was mainly due to depreciation charged during the financial year and the reclassification of leasehold land and building to assets classified as held for sale, offset by renovations made during year by its Taiwan subsidiary.

### GROUP EXECUTIVE CHAIRMAN'S STATEMENT

The Group's assets classified as held for sale as at 31 March 2019 relates to the sales and purchase agreement entered by a Malaysian subsidiary for the sale of leasehold land and building as announced on SGXNET on 1 February 2019. The sale was not yet completed as at 31 March 2019.

The Group's trade and other payables were \$4.27 million in FY2019, an increase of \$0.14 million or 3.3% versus the corresponding previous financial year. This was mainly due to increase in new season stock purchases by its Taiwan subsidiary during the financial year.

The Group's bills payable was \$3.21 million in FY2019, an increase of \$0.87 million or 37.0% versus the corresponding previous financial year. This was mainly due to increase in new season stock purchases by its Taiwan subsidiary.

The Group's bank borrowings were \$4.02 million in FY2019, an increase of \$0.49 million or 13.8% versus the corresponding previous financial year. This was mainly due to increased bank borrowings by its Taiwan subsidiary.

#### **Cash flow Review**

Net cash flows from operating activities was \$0.11 million in FY2019, a decrease of \$1.92 million or 94.6% versus the corresponding previous financial year. This was mainly due to increase in new season stock purchases by its Taiwan subsidiary.

Net cash flows from investing activities was \$2.23 million in FY2019, an increase of \$1.98 million or 792.0% versus the corresponding previous financial year. This was mainly due to dividend received from Harvey Norman Ossia (Asia) Pte Ltd during the financial year.

Net cash flows used in financing activities was \$1.42 million in FY2019, an increase of \$0.70 million or 97.2% versus the corresponding previous financial year. This was mainly due to dividend paid during the financial year.

#### **Moving Forward**

With a commitment to enhance shareholders' value, the Group will continue to remain focused on seizing opportunities that complement or expand our retail business and investments. The Group will also explore diversifying into other businesses or markets that provide alternative revenue, income streams and opportunities while ensuring overall costs effectiveness and operational efficiency.

#### Acknowledgement

I would like to express my heartfelt thanks to our shareholders, customers, bankers and business associates for their invaluable support and my warm appreciation to our directors, management team and all employees for their commitment and dedication to the Group throughout the year.

MR GOH CHING WAH
Group Executive Chairman

## EXECUTIVE DIRECTORS



#### MR GOH CHING WAH

Group Executive Chairman

Mr George Goh (Age: 60) is the Group Executive Chairman of the company. Mr Goh and his brothers (Messrs Goh Ching Huat, Steven and Goh Ching Lai, Joe) are experienced entrepreneurs who co-founded the Group. Mr Goh is also the Deputy Chairman of Pertama Holdings Pte Ltd trading under the name of "Harvey Norman", which retails electrical, computer, furniture and household products. Mr Goh, together with his two brothers, were the winners of the 1994 Rotary-ASME Entrepreneur Award. They have more than 35 years of experience in distribution and retailing of lifestyle/sporting/outdoors products under the Group. Mr Goh is responsible for the overall Group direction, strategic planning and business development. Mr Goh is a member of the Nominating Committee for the Group.

#### MR GOH CHING HUAT

Chief Executive Officer/ Executive Director

Mr Steven Goh (Age: 54) was appointed as Director on 1 September 1990 and re-designated as Executive Director on 1 July 2006. Mr Goh and his brothers (Messrs Goh Ching Wah, George and Goh Ching Lai, Joe) were the winners of the 1994 Rotary-ASME Entrepreneur Award. Mr Goh and his two brothers have more than 35 years of experience in distribution and retailing of lifestyle/sporting/outdoors products under the Group.

Mr Goh is responsible for the overall management of the Group and businesses.

#### MR GOH CHING LAI

**Executive Director** 

Mr Joe Goh (Age: 60) was appointed as Director on 1 September 1990, re-designated as Non-Executive Director on 1 May 2009 and re-designated as Executive Director on 17 June 2016.

The Goh brothers were the winners of the 1994 Rotary-ASME Entrepreneur Award. Their business interests range from marketing, distribution, retailing, technology to property development investments in the Asia Pacific region. Mr Goh is a Non-Executive Director of Pertama Holdings Private Limited, trading under the name of "Harvey Norman", which retails electrical, computer, furniture and household products. Mr Goh and his two brothers have more than 35 years of experience in distribution and retailing of lifestyle/sporting/outdoors products under the Group. Mr Goh is a member of the Nominating Committee for the Group.



#### MR WONG KING KHENG

Independent/ Non-Executive Director

Mr James Wong (Age: 66) was appointed on 28 October 1996 as an Independent/ Non-Executive Director. Mr Wong is presently the Managing Partner of KK Wong and Associates, a public accounting firm in Singapore which he founded in 2000. In addition, he is also the Managing Director of Soh & Wong Management Consultants Pte Ltd which provides consulting services for regional tax planning, merger and acquisition, strategic business plans and advises on initial public offering services including restructuring, feasibility studies, recruitment, profit forecasts and financial restructuring. Mr Wong was the founder and Managing Partner of Soh, Wong & Partners, a public accounting firm from 1989 to 2000. Prior to that, he was an audit manager in an international accounting firm which gave him extensive exposure in the fields of auditing, tax planning, management consulting and public listing consulting. Mr Wong is a member of the Institute of Singapore Chartered Accountants (ISCA), Australian CPA and Malaysian Institute Of Accountant. Besides being the Chairman of the Audit Committee, member of the Remuneration Committee and the Nominating Committee for the Group, Mr Wong also holds directorships in Tiong Woon Corporation Holding Limited, Hatten Land Limited, JCY International Limited and Internet Technology Group Limited.

#### MR ANTHONY CLIFFORD BROWN

Independent/ Non-Executive Director

Mr Anthony Brown (Age: 79) was appointed on 25 May 2002 as an Independent/ Non-Executive Director. Mr Brown was formerly the Vice President and General Manager of Prince Sports Group of United States of America for the Asia Pacific region. In this capacity, he was responsible for sales and marketing of Prince Sports products throughout Asia Pacific. Previously he was the Managing Director of LEGO Australia Pty Ltd, and held senior management position in The Coca-Cola Company in Australia, Japan and Indonesia. Mr Brown was the winner of a UK State Scholarship and holds an honours degree in Economics from The L.S.E. (London University). Mr Brown is the Chairman of the Nominating Committee and a member of the Audit and Remuneration Committees.

#### MS MAE HENG SU-LING

Independent/ Non-Executive Director

Ms Mae Heng (Age: 48) was appointed on 27 April 2010 as an Independent/ Non-Executive Director. Ms Heng is a member of the Audit and Nominating Committees and Chairman of the Remuneration Committee for the Group. Ms Heng has over 16 years of experience in audit, corporate finance and business advisory environment with Ernst & Young Singapore. Ms Heng graduated with a Bachelor of Accountancy from Nanyang Technological University, Singapore in 1992 and is a Fellow Chartered Accountant of Singapore (FCA). Ms Heng is an independent non-executive director of HRnet Group Limited, Chuan Hup Holdings Limited, Grand Venture Technology Limited and Apex Healthcare Berhad. Ms Heng also holds directorships in her family-owned investment holding companies.

# SENIOR MANAGEMENT



#### MR HSU CHIN TUNG

Managing Director

Mr Alan Hsu is the Managing Director of Great Alps Industry Co., Ltd. Mr Hsu is responsible for the product development, brand management, marketing and distribution of footwear, apparel, bags and accessories in Taiwan. Mr Hsu joined as a Brand Manager in 1996 and was promoted to Managing Director in 2001. Prior to joining, he was the Product Developer of E. S. Original. Mr Hsu graduated from Ta-Ming Junior College of Commerce in 1990 with a Diploma in Business Administration.

### CORPORATE INFORMATION

#### **BOARD OF DIRECTORS**

MR WONG KING KHENG

NON-EXECUTIVE DIRECTOR

INDEPENDENT /

AUDIT COMMITTEE

MR GOH CHING HUAT, STEVEN EXECUTIVE DIRECTOR

MR GOH CHING WAH, GEORGE

**CHAIRMAN** 

MR ANTHONY CLIFFORD BROWN

INDEPENDENT/

NON-EXECUTIVE DIRECTOR

**NOMINATING** 

COMMITTEE

MR WONG KING KHENG

CHAIRMAN

MR ANTHONY CLIFFORD BROWN

MS HENG SU-LING MAE

COMPANY SECRETARIES

MS LOTUS ISABELLA LIM MEI HUA

MS LEE BEE FONG

MR ANTHONY CLIFFORD BROWN

**CHAIRMAN** 

MR WONG KING KHENG MS HENG SU-LING MAE

MR GOH CHING WAH MR GOH CHING LAI

REGISTERED OFFICE

OSSIA INTERNATIONAL LIMITED CO. REGN NO.: 199004330K

NO. 10 CHANGI SOUTH LANE #07-01

SINGAPORE 486162 TEL: (65) 6543 1133 FAX: (65) 6543 5800

THE DEVELOPMENT BANK OF

SINGAPORE LTD

PRINCIPAL BANKER

**AUDITORS** 

**ERNST & YOUNG LLP** ONE RAFFLES QUAY #18-01 NORTH TOWER

SINGAPORE 048583

MR GOH CHING LAI, JOE **EXECUTIVE DIRECTOR** 

MS HENG SU-LING MAE

INDEPENDENT/

NON-EXECUTIVE DIRECTOR

REMUNERATION

COMMITTEE

MS HENG SU-LING MAE

**CHAIRMAN** 

MR WONG KING KHENG

MR ANTHONY CLIFFORD BROWN

SHARE REGISTRAR

TRICOR BARBINDER SHARE REGISTRATION

SERVICES

(A DIVISION OF TRICOR SINGAPORE PTE LTD)

80 ROBINSON ROAD #11-02

SINGAPORE 068898

PARTNER-IN-CHARGE

MR PHILIP NG (APPOINTED SINCE FINANCIAL YEAR 2019)







#### Principle 9 : Disclosure on Remuneration

The Executive Directors do not receive director's fee. The three Executive Directors have each entered into service agreements with the Company and their compensation consists of their salary, bonus and benefits.

The Board will on an annual basis, submit a proposal for Directors' Fees as a lump sum for shareholders' approval. The sum to be paid to each of the Independent directors shall be determined by his contribution to the Company, taking into account factors such as effort and time spent as well as his/her responsibilities on the Board. Generally, directors who undertake additional duties as chairman and/or members of the Board Committees will receive higher fees because of their additional responsibilities.

The Board will be recommending proposed Directors' Fees amounting to \$\$104,500/-for the financial year ended 31 March 2019 (31 March 2018: \$\$104,500/-). For competitive reasons, the Company is not disclosing each individual director's remuneration. Instead, the band of remuneration is disclosed in the below appended table.

The following table sets out the names of Directors whose remuneration bands fell (i) within and below \$\$250,000; and (ii) between \$\$250,000 and \$\$499,999 for the financial year ended 31 March 2019, together with a breakdown (in percentage terms) of each directors' remuneration earned through base/fixed salary, variable or performance related income/bonuses, and director fees/attendance fees proposed to be paid to each Director subject to the approval of shareholders at the AGM:

	Below S\$250,000			Between S\$250,000 and S\$499,000			
		Percentage (%)		Percentage (%)			
	Ren	nuneration earned thro	ugh:	Ren	Remuneration earned through:		
	Base/fixed salary	Variable or performance related income/bonuses	Director Fees/Attendance Fees	Base/fixed salary	Variable or performance related income/bonuses	Director Fees/Attendance Fees	
Goh Ching Wah	-	-	-	63	37	-	
Goh Ching Lai	-	100	-	-	-	-	
Goh Ching Huat	-	-	-	63	37	-	
Wong King Kheng	-	-	100	-	-	-	
Anthony Clifford Brown	-	-	100	-	-	-	
Heng Su-Ling, Mae	-	-	100	-	-	-	

Of the remunerations of the top five management personnel who are not directors or the Chief Executive Officer of the Company for the financial year ended 31 March 2019, the remunerations of 4 executives fell within the remuneration band of \$250,000 and below.

The Company has not disclosed exact details of the remuneration of its key management personnel as it is not in the best interests of the Company and the employees to disclose such details due to the sensitive nature of such information. The annual aggregate remuneration paid to the top 5 management personnel of the Company (who are not directors or the Chief Executive Officer) for FY2019 is \$\$1,073,113.

No termination, retirement and post-employment benefit were granted to any Director, the CEO or any top five key management personnel for the year ended 31 March 2019.

There is no employee of the Group who is an immediate family member of a director or substantial shareholder and whose remuneration exceeds \$\$50,000 for the financial year ended 31 March 2019.



#### **Matters Requiring Board Approval**

The Board has identified a number of areas for which the Board has direct responsibility for decision-making. Interested Person Transactions and the Group's internal control procedures are also reviewed by the Board. Major investments and funding decisions are approved by the Board.

#### The Board will also meet to consider the following corporate matters:-

- Approval of Quarterly and Year End result announcements;
- Approval of the Annual Reports and Accounts;
- Convening of Shareholder's Meetings
- Approval of Corporate Strategies; and
- Material Acquisitions and Disposals of Assets

#### Principle 2: Board Composition and Guidance

The Board consists of six directors of whom three are executive and three are independent directors. The Company does not have any alternate directors. The criteria for independence is based on the definition as stated in the Code. The Board considers an "independent" director as one who has no relationship with the Company, its related companies or its officers that could interfere, or be reasonably perceived to interfere, with the exercise of the director's independent judgment of the conduct of the Group's affairs.

Based on its composition, the Board is able to exercise objective judgment on corporate affairs. The composition of the Board is reviewed annually by the Nominating Committee to ensure that the Board has an appropriate mix of expertise, experience and independence needed to discharge its duties effectively.

Mr Wong King Kheng and Mr Anthony Clifford Brown have both served as Independent Directors for more than 10 years. The Board has carried out a rigorous review of their independence status. The Board's view is that Mr Wong King Kheng and Mr Anthony Clifford Brown continue to demonstrate the ability to exercise strong independent judgement in their deliberations and to act in the best interests of the Company, and that their length of service has not affected their independence from management. Mr Wong King Kheng and Mr Anthony Clifford Brown continue to express views, debate issues and objectively and actively scrutinize and challenge management. After taking into account all these factors and having weighed the need for Board refreshment against tenure for relative benefit, the Nominating Committee and the Board have reviewed and determined that Mr Wong King Kheng and Mr Anthony Clifford Brown continue as Independent Directors, notwithstanding that their service have been for more than ten years. Mr Wong King Kheng continues to hold the role of Lead Independent Director for the Company.

The Board comprises an appropriate mix of businessmen and professionals with core competencies and diversity of experience, all of whom as a group, provides the Board with the necessary experience and expertise to direct and lead the Group. The diversity of the Directors' experience allows for the useful exchange of ideas and views. The Board is satisfied that no individual member of the Board dominates the Board's decision-making and that there is sufficient accountability and capacity for independent decision making. Taking into account the scope and nature of operations of the Group, the Board considers its current size to be adequate for effective decision-making.

The Non-Executive and Independent Directors ensure that key issues and strategies are critically reviewed and constructively challenged. They also scrutinize and monitor the performance of management in meeting agreed goals and objectives, as well as ensure that financial controls and systems are in place.

The Non-Executive and Independent Directors set aside time at each scheduled quarterly meeting to meet without the presence of management to discuss matters such as board processes, corporate governance initiatives, performance management and remunerations matters.

#### Principle 3: Group Executive Chairman and Chief Executive Officer ("CEO")

The Chairman and CEO are two separate individuals who are brothers and who are both executive directors of the Company.

The Group Executive Chairman ("GEC") is Mr Goh Ching Wah, who bears the primary responsibility for Board proceedings. Together with the assistance of Company Secretaries, he schedules Board meetings as and when required and exercises control over the quality, quantity and timeliness of information flow between the Board and the Management. He is also responsible for overall Group direction, strategic planning and business development.

Mr Goh Ching Huat, being Executive Director and CEO is the most senior executive in the Group. He is responsible for the day-to-day running of the Group and supervises the business operations with the Management. He is responsible for overall management of the Group and businesses.

All major decisions made by GEC and CEO are reviewed by the Audit Committee. Their performance and appointment to the Board are being reviewed periodically by the Nominating Committee and their remuneration package is being reviewed periodically by the Remuneration Committee. Both the Nominating Committee and the Remuneration Committee comprise a majority of/wholly of independent directors of the Company. As such, the Board believes that there are adequate safeguards in place against an uneven concentration of power and authority on a single individual.

#### Nominating Committee ("NC")

#### Principle 4 : Board Membership

The Nominating Committee was established on 25 May 2002. The NC is chaired by Mr Anthony Clifford Brown and its members are Mr Wong King Kheng, Ms Heng Su-Ling, Mae, Mr Goh Ching Lai and Mr Goh Ching Wah. With the exception of Mr Goh Ching Lai, and Mr Goh Ching Wah, the other three directors are Independent Directors.

The primary function of the NC is to determine the criteria for identifying candidates and review nominations for the appointment of directors to the Board and also to decide how the Board's performance may be evaluated and propose objective performance criteria for the Board's approval.

When a vacancy arises under any circumstance, or where it is considered that the Board would benefit from the services of a new director with particular skills, the NC, in consultation with the Board, determines the selection criteria and identifies candidates with the appropriate expertise and experience for the position. The NC then nominates the most suitable candidate for Board approval.

In addition, the NC also performs the following functions:-

- a. make recommendations to the Board on all board appointments and re-nomination of directors after taking into account the respective director's contributions in terms of experience, business perspective, management skills, individual expertise and pro-activeness in participation of meetings;
- b. ensure that all directors would be required to submit themselves for re-nomination and re-election at regular intervals and at least once in every three years;
- c. determine annually whether a director is independent, guided by the independent guidelines contained in the Code;
- d. decide whether a director is able to and has adequately carried out his duties as a director of the company in particular where the director concerned has multiple board representations; and
- e. to decide how the Board's performance may be evaluated and propose objective performance criteria.



In determining the independence of directors annually, the NC reviewed and is of the view that Mr Anthony Clifford Brown, Mr Wong King Kheng and Ms Heng Su-Ling, Mae are independent and that, no individual or small group of individuals dominate the Board's decision-making process. The NC has also reviewed and is satisfied that Mr Anthony Clifford Brown, Mr Wong King Kheng and Ms Heng Su-Ling, Mae, who sit on multiple boards, have been able to devote adequate time and attention to the affairs of the Company to fulfil their duties as directors of the Company, in addition to their multiple board appointments. As a general guideline, to address time commitments that may be faced, a director who holds more than 6 Board appointments may consult the Chairman before accepting any new appointment as a director.

The number of NC meetings held and attendance at the meeting for the financial year ended 31 March 2019 were as follows:

Name of director	Appointment	No. of meetings held	Attendance
Anthony Clifford Brown (Chairman)*	Independent	1	1
Wong King Kheng (Member)*	Independent	1	1
Heng Su-Ling, Mae (Member)	Independent	1	1
Goh Ching Wah (Member)	Executive	1	1
Goh Ching Lai (Member)*	Executive	1	1

<sup>\*</sup>The meeting attended via tele-conference.

Pursuant to the Article 89 of the Company's Constitution, one-third of the Board (other than a director holding office as Managing Director) are to retire from office by rotation and be subject to re-election at the Company's Annual General Meeting ("AGM"). In addition, Article 88 of the Company's Constitution provides that a newly appointed director must retire and submit himself for re-election at the next AGM following his appointment. Thereafter, he/she is subject to be re-elected at least once every 3 years.

Mr Goh Ching Huat and Ms Heng Su-Ling, Mae are due to retire by rotation, at the forthcoming Annual General Meeting, pursuant to the requirements of Article 89 of the Company's Constitution. Both Mr Goh Ching Huat and Ms Heng Su-Ling, Mae have indicated that they will be seeking re-election at the forthcoming Annual General Meeting.

The NC has reviewed and is satisfied with their contribution and performance as Directors and has recommended the re-appointment of two retiring directors, namely Mr Goh Ching Huat and Ms Heng Su-Ling, Mae at the Company's forthcoming AGM. The Board has accepted the NC's recommendation and the two retiring directors will be offering themselves for re-election and re-appointment respectively.

The shareholdings of the individual directors of the Company are set out on page 28 of this Annual Report. None of the directors hold shares in the subsidiaries of the Company.

#### Principle 5 : Board Performance

In evaluating the Board's performance, the NC implements a self-assessment process that requires each director to submit the assessment based on the performance of the Board as a whole during the year under review. This self-assessment process takes into account, inter alia, the board composition, maintenance of independence, board information, board process, board accountability, communication with top management and standard of conduct.

#### Principle 6 : Access to Information

To enable the Board to fulfil its responsibilities, all directors are provided with management reports containing complete, adequate and timely information prior to Board meetings and on an on-going basis. Detailed Board papers are prepared and provided in advance of the meetings, which set out the relevant financial information that covers the Group's performance in the most recent quarter and other information that includes background or explanatory information relating to the matters to be considered at the Board meetings. The directors make inquiries and request for additional information, if needed, during the presentation.

The Board also has separate and independent access to the Company Secretaries and to other senior management executives of the Company at all times. The Board is informed of all material events and transactions as and when they occur. Should directors, as a group or individually, require independent professional advice, the management will, upon direction by the Board, appoint a professional advisor selected by the group or the individual, and approved by the Chairman, to render the advice at the Company's expense.

The Company Secretary or her representatives attends all board meetings and works with the management staff to ensure that established procedures and all relevant statutes and regulations which are applicable to the Company are complied with.

The Audit Committee meets with the External Auditors, Ernst & Young LLP at least once a year without the presence of management.

#### Remuneration Committee ("RC")

#### Principle 7: Procedures for Developing Remuneration Policies

The Remuneration Committee was formed on 25 May 2002. The RC is chaired by Ms Heng Su-Ling, Mae and its members are Mr Anthony Clifford Brown and Mr Wong King Kheng, all of whom are directors independent of management and free from any business or other relationships, which may materially interfere with the exercise of their independent judgement. The RC has access to expert advice in the field of executive compensation outside the Company where required.

The number of RC meetings held and attendance at the meeting for the financial year ended 31 March 2019 were as follows:

Name of director	Appointment	No. of meetings held	Attendance
Heng Su-Ling, Mae (Chairman)	Independent	1	1
Anthony Clifford Brown (Member)*	Independent	1	1
Wong King Kheng (Member)*	Independent	1	1

<sup>\*</sup>The meeting attended via tele-conference.

Currently, the Company does not have any executive share option scheme in place.

#### Principle 8 : Level and Mix of Remuneration

The RC's role is to review and approve recommendations on remuneration policies and packages for key executives and senior management. It reviews the remuneration packages with the aim of building capable and committed management teams through competitive compensation, focused management and implementing progressive policies. The RC recommends to the Board for its endorsement, a framework of remuneration which covers all aspects of remuneration including but not limited to directors' fees, salaries, allowances, bonus, share options and benefits-in-kind. No director is involved in deciding his/her own remuneration.



#### Principle 9 : Disclosure on Remuneration

The Executive Directors do not receive director's fee. The three Executive Directors have each entered into service agreements with the Company and their compensation consists of their salary, bonus and benefits.

The Board will on an annual basis, submit a proposal for Directors' Fees as a lump sum for shareholders' approval. The sum to be paid to each of the Independent directors shall be determined by his contribution to the Company, taking into account factors such as effort and time spent as well as his/her responsibilities on the Board. Generally, directors who undertake additional duties as chairman and/or members of the Board Committees will receive higher fees because of their additional responsibilities.

The Board will be recommending proposed Directors' Fees amounting to \$\$104,500/-for the financial year ended 31 March 2019 (31 March 2018: \$\$104,500/-). For competitive reasons, the Company is not disclosing each individual director's remuneration. Instead, the band of remuneration is disclosed in the below appended table.

The following table sets out the names of Directors whose remuneration bands fell (i) within and below \$\$250,000; and (ii) between \$\$250,000 and \$\$499,999 for the financial year ended 31 March 2019, together with a breakdown (in percentage terms) of each directors' remuneration earned through base/fixed salary, variable or performance related income/bonuses, and director fees/attendance fees proposed to be paid to each Director subject to the approval of shareholders at the AGM:

	Below S\$250,000			Between S\$250,000 and S\$499,000			
		Percentage (%)		Percentage (%)			
	Rem	nuneration earned thro	ugh:	Ren	Remuneration earned through:		
	Base/fixed salary	Variable or performance related income/bonuses	Director Fees/Attendance Fees	Base/fixed salary	Variable or performance related income/bonuses	Director Fees/Attendance Fees	
Goh Ching Wah	-	-	-	63	37	-	
Goh Ching Lai	-	100	-	-	-	-	
Goh Ching Huat	-	-	-	63	37	-	
Wong King Kheng	-	-	100	-	-	-	
Anthony Clifford Brown	-	-	100	-	-	-	
Heng Su-Ling, Mae	-	-	100	-	-	-	

Of the remunerations of the top five management personnel who are not directors or the Chief Executive Officer of the Company for the financial year ended 31 March 2019, the remunerations of 5 executives fell within the remuneration band of \$250,000 and below.

The Company has not disclosed exact details of the remuneration of its key management personnel as it is not in the best interests of the Company and the employees to disclose such details due to the sensitive nature of such information. The annual aggregate remuneration paid to the top 5 management personnel of the Company (who are not directors or the Chief Executive Officer) for FY2019 is \$\$1,073,113.

No termination, retirement and post-employment benefit were granted to any Director, the CEO or any top five key management personnel for the year ended 31 March 2019.

There is no employee of the Group who is an immediate family member of a director or substantial shareholder and whose remuneration exceeds \$\$50,000 for the financial year ended 31 March 2019.

#### Audit Committee ("AC")

#### Principle 10 : Accountability

The Board is accountable to the shareholders while the management is accountable to the Board. The Board is mindful of the obligation to provide timely and fair disclosure of material information, and avoids selective disclosure.

#### Principle 11: Risk Management and Internal Controls

The Board acknowledges that it is responsible for the overall internal control framework, but recognises that no cost effective internal control system will preclude all errors and irregularities, as a system is designed to manage rather than to eliminate the risk of failure to achieve business objectives, and can provide only reasonable but not absolute assurance against material misstatement or loss. The Group's internal controls and systems are designed to provide reasonable assurance to the integrity and reliability of the financial information and to safeguard and maintain accountability of its assets.

The Audit Committee through the assistance of external auditors, reviews and reports to the Board on the adequacy of the Company's system of controls including the maintenance of proper accounting records, the reliability of financial information, compliance with appropriate legislation, regulation and best practice, and the identification and management of business risks.

Pursuant to Rule 1207 (10), the Board is satisfied that the Company's framework of internal controls is adequate to provide reasonable assurance of the integrity, effectiveness and efficiency of the Company in safeguarding its assets and Shareholders' investments. Such framework serves to provide reasonable assurance against material misstatement or loss.

The Board with the concurrence of the Audit Committee is of the opinion that the Group's internal controls addressing financial, operational, compliance and information technology controls, and risk management systems of the Company are effective and adequate in meeting the needs of the Group and provide assurance in safeguarding the Group's assets.

#### Principle 12 : Audit Committee

The Audit Committee is chaired by Mr Wong King Kheng and its members are Mr Anthony Clifford Brown and Ms Heng Su-Ling, Mae. All three members are independent of the Company, who bring with them invaluable managerial and professional expertise in the financial, legal and business management spheres.

The number of AC meetings held and attendance at the meetings for the financial year ended 31 March 2019 were as follows:

Name of director	Appointment	No. of meetings held	Attendance
Wong King Kheng (Chairman)*	Independent	4	4
Anthony Clifford Brown (Member)*	Independent	4	4
Heng Su-Ling, Mae (Member)	Independent	4	4

<sup>\*</sup> Some of the meetings attended via tele-conference.



During the year, the key activities of the AC included the following, where relevant, with the executive directors, and the external auditors:

- a. reviewing with the external auditors the audit plan, their evaluation of the system of internal controls, their audit report, their management letter and the management's response;
- b. reviewing the quarterly and annual financial statements and balance sheets and income statements before submission to the Board for approval, focusing in particular, on changes in accounting policies and practices, major risk areas, significant adjustments resulting from the audit, the going concern statement, compliance with accounting standards as well as compliance with any stock exchange and statutory/regulatory requirements;
- c. reviewing the internal control and procedures and ensuring co-ordination between the external auditors and the management, reviewing the assistance given by management to the auditors and discussing problems and concerns, if any, arising from the interim and final audits, and any matters which the auditors may wish to discuss (in the absence of management where necessary);
- d. reviewing and discussing with the external auditors any suspected fraud or irregularity, or suspected infringement of any relevant laws, rules or regulations, which has or is likely to have a material impact on the Group's operating results or financial position, and the management's response;
- e. reviewing the independence of the external auditors and recommending to the Board the appointment or re-appointment of the external auditors, the audit fee, and matters relating to the resignation or dismissal of the auditors;
- f. reviewing interested person transactions (as defined in Chapter 9 of the Listing Manual of the SGX-ST) to ensure that they are on normal commercial terms and not prejudicial to the interests of the Company or its shareholders;
- g. undertaking such other reviews and projects, in particular matters pertaining to acquisitions and realisations, etc., as may be requested by the Board and will report to the Board its findings from time to time on matters arising and requiring the attention of the Audit Committee; and
- h. undertaking such other functions and duties as may be required by statute or the Listing Manual, and by such amendments made thereto from time to time.

Pursuant to Rule 1207 (6)(b) and (6)(c), the Audit Committee undertook the review of the independence and objectivity of the auditors as well as reviewing the non-audit services provided by the incumbent auditors, and the aggregate amount of audit fees paid to them. The Audit Committee is satisfied that neither their independence nor their objectivity is put at risk, and that they are still able to meet the audit requirements and statutory obligations of the Company. Accordingly, the Audit Committee has recommended the re-appointment of the auditors at the forthcoming Annual General Meeting ("AGM") of the Company. In recommending the re-appointment of the auditors, the Audit Committee considered and reviewed a variety of factors including adequacy of resources, experience of supervisory and professional staff to be assigned to the audit, and size and complexity of the Group, its businesses and operations.

Pursuant to Rule 1207 (6)(a), the fees payable to auditors is set out in Note 8 on page 69 of this Annual Report.

The AC has nominated Ernst & Young LLP ("EY") for re-appointment as external auditors of the Company at the forthcoming Annual General Meeting.

The Company is in compliance with Rules 712, 715 and 716 of the Listing Manual of the SGX-ST.

The key audit matters impacting the financial statements were discussed with Management and the External Auditor of the Company and were reviewed by the AC.

The AC has the power to conduct or authorise investigations into any matter within the AC's scope of responsibility. The AC is also authorised to obtain professional advice if it deems necessary to discharge its responsibilities. Such expenses are to be borne by the Company.

The AC has full access to and co-operation of the Company's management and has full discretion to invite any director or executive officer to attend meetings, and has been given reasonable resources to enable it to discharge its functions.

#### Principle 13 : Internal Audit

During the financial year ended 31 March 2019, no internal auditor was engaged. However, the Company's external auditors considered internal controls relevant to the Company's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Company's internal controls. Any material non-compliance and recommendation for improvement were reported to the AC.

The AC, on behalf of the Board, also reviewed the effectiveness of the Group's system of internal controls in the light of key business and financial risks affecting the operations. Based on the reports submitted by the external auditor and the various controls put in place by the management, the AC is satisfied that there are adequate internal controls to meet the needs of the Group in its current business environment.

#### **Shareholders Rights and Responsibilities**

Principle 14: Shareholders Rights

Principle 15 : Communication with Shareholders

Principle 16: Conduct of Shareholder Meetings

The Company communicates pertinent information to its shareholders on a regular and timely basis through:

- the Company's annual reports that are prepared and issued to all shareholders. The Board makes every effort to ensure that the annual report includes all relevant information about the Group and other disclosures required by the Companies Act and the Singapore Financial Reporting Standards (International);
- quarterly financial statements containing a summary of the financial information and affairs of the Group for the period. These are issued via SGXNET onto the SGX website;
- notices of and explanatory memoranda for AGMs and extraordinary general meetings; and
- disclosure to the SGX-ST and press releases on major developments of the Group.

The Board takes note that there should be separate resolutions at general meetings on each substantially separate issue and supports the Code's principle to avoid "bundling" of resolutions as far as possible. The Board will provide reasons and material implications where resolutions are interlinked. A copy of the Notice of Annual General Meeting ("AGM") and Annual Report are despatched to every shareholder of the Company at least 14 clear days before the meeting. The Notice is also advertised in the newspapers and made available on the SGX website. During the AGM, shareholders are given opportunities to speak and seek clarifications concerning the Company and its operations.

The Chairmen of the Audit, Remuneration and Nominating Committees are in attendance at the Company's AGM to address the shareholders' questions relating to the work of these Committees. The Company's external auditors are also invited to attend the AGM and are available to assist the directors in addressing any relevant queries by the shareholders relating to the conduct of the audit and the preparation and content of their auditors' report.

In compliance with the requirements of the Listing Rules of the Singapore Exchange Securities Trading Limited, all resolutions are put to the vote by poll at the general meeting of the Company.



#### **Dividend Policy**

The Company's dividend policy endeavours to balance dividend return to shareholders with the need for long-term sustainable growth whilst aiming for an efficient capital structure. The Company strives to provide shareholders on an annual basis with a consistent and sustainable ordinary dividend, with a variable special dividend based on cash position, working capital, expenditure plans, acquisition opportunities and market environment.

Any payouts are communicated to shareholders via announcement on SGX Net when the Company discloses its financial results.

#### **Dealing in Securities**

The Group has adopted an internal code which prohibits the directors and executives of the Company from dealings in the Company's shares while in possession of unpublished price-sensitive information during the periods commencing two weeks prior to the announcement of the Group's first three quarters results, or one month prior to the announcement of the full year results, and ending on the date of announcement of the relevant results. All Directors and executives of the Company and its subsidiaries are also expected to observe insider trading laws at all times even when dealing in securities within permitted trading period. They are also discouraged from dealing in the Company's shares on short-term considerations.

#### **Material Contracts**

There was no material contract entered into by the Company or any of its subsidiaries involving the interest of the CEO, any Director, or controlling shareholder.

#### **Interested Person Transactions**

Interested person transactions entered into by the Group during the financial year ended 31 March 2019 as the format set out in Rule 907 (excluding transactions less than \$\$100,000/-) of the Listing Manual is as follows:

Name of interested person	Aggregate value of all interested person transactions during the financial year under review (excluding transactions less than S\$100,000/- and transactions conducted under shareholders' mandate pursuant to Rule 920)		Aggregate value of all interested person transactions conducted under shareholders' mandate pursuant to Rule 920 (excluding transactions less than S\$100,000/-)	
	31.03.2019 (S\$'000)	31.03.2018 (S\$'000)	31.03.2019 (S\$'000)	31.03.2018 (S\$'000)
Companies associated to Mr Goh Ching Wah, Mr Goh Ching Lai and Mr Goh Ching Huat ("Directors"):-				
World of Sports (M) Sdn. Bhd.				
- Payment made on behalf to trade suppliers	441	-	-	-

Details of the interested person transactions are disclosed in Note 27 to the financial statements under Significant Related Party Transactions.

#### DISCLOSURE OF INFORMATION ON DIRECTORS SEEKING RE-ELECTION

Mr. Goh Ching Huat and Ms. Heng Su-Ling, Mae are Directors due for retirement under rotation pursuant to Article 89 of the Constitution of the Company and seeking re-election at the forthcoming Annual General Meeting of the Company to be convened on 26 July 2019 ("AGM") (collectively, the "Retiring Directors" and each a "Retiring Director").

Pursuant to Rule 720(6) of the Listing Manual of the SGX-ST, the following is the information relating to the Retiring Directors as set out in Appendix 7.4.1 to the Listing Manual of the SGX-ST:

	MR. GOH CHING HUAT	MS. HENG SU-LING, MAE
Date of Appointment	1 September 1990	27 April 2010
Date of last re-appointment	29 July 2016	29 July 2016
Age	54	48
Country of principal residence	Singapore	Singapore
The Board's comments on this appointment (including rationale, selection criteria, and the search and nomination process)	The Board of Directors of the Company has considered, among others, the recommendation of the Nominating Committee ("NC") and has reviewed and considered the contribution and performance, attendance, preparedness, participation, candour and suitability of Mr. Goh Ching Huat for re-appointment as Chief Executive Officer/ Executive Director of the Company. The Board has reviewed and concluded that Mr. Goh possesses the experience, expertise, knowledge and skills to contribute towards the core competencies of the Board.	The Board of Directors of the Company has considered, among others, the recommendation of the Nominating Committee ("NC") and has reviewed and considered the qualification, work experiences, contribution and performance, attendance, preparedness, participation, candour and suitability of Ms. Heng Su-Ling, Mae for reappointment as Independent Director of the Company. The Board has reviewed and concluded that Ms. Heng possesses the experience, expertise, knowledge and skills to contribute towards the core competencies of the Board.
Whether appointment is executive, and if so, the area of responsibility	Chief Executive Officer/ Executive Director, Mr. Goh is responsible for overall management of the Group and businesses.	Independent/ Non-Executive Director, Member of Audit Committee, Nominating Committee and Chairman of the Remuneration Committee for the Group.
Professional qualifications	NIL	Bachelor of Accountancy from Nanyang Technological University, Singapore
		Fellow Chartered Accountant with the Institute of Singapore Chartered Accountants

	MR. GOH CHING HUAT	MS. HENG SU-LING, MAE
Working experience and occupation(s) during the past 10 years	36 years of experience in distribution and lifestyle products under the Group and retailing sporting goods under World of Sports, Mizuno, Columbia and Salomon	Over 18 years of experience in audit, corporate finance and business advisory environment with Ernst & Young Singapore
Shareholding interest in the listed issuer and its subsidiaries	Direct interest in shares: 57,354,654  Deemed interest in shares: 130,512,963	NIL
Any relationship (including immediate family relationships) with any existing director, existing executive officer, the issuer and/or substantial shareholder of the listed issuer or of any of its principal subsidiaries	Mr. Goh Ching Huat is brother of Mr. Goh Ching Wah, Group Executive Chairman and also brother of Mr. Goh Ching Lai, Executive Director of the Company.	No
Conflict of Interest (including any competing business)	No	No
Undertaking (in the format set out in Appendix 7.7) under Rule 720(1) has been submitted to the listed issuer	Yes	Yes
Other Principal Commitments Including Directorships	Yes	Yes
Past (for the last 5 years):	Past:	Past:
	VGO Corporation Limited	Pacific Star Development Limited Asiatravel.com Holdings Limited
Present:	Present:	Present:
	VGO International Pte. Ltd.	HRnet Group Limited Chuan Hup Holdings Limited Grand Venture Technology Limited Apex Healthcare Berhad

Disclose the following matters concerning an appointment of director, chief executive officer, chief financial officer, chief operating officer, general manager or other officer of equivalent rank. If the answer to any question is "yes", full details must be given.

		MR. GOH CHING HUAT	MS. HENG SU-LING, MAE
a)	Whether at any time during the last 10 years, an application or a petition under any bankruptcy law of any jurisdiction was filed against him or against a partnership of which he was a partner at the time when he was a partner or at any time within 2 years from the date he ceased to be a partner?	No	No
b)	Whether at any time during the last 10 years, an application or a petition under any law of any jurisdiction was filed against an entity (not being a partnership) of which he was a director or an equivalent person or a key executive, at the time when he was a director or an equivalent person or a key executive of that entity or at any time within 2 years from the date he ceased to be a director or an equivalent person or a key executive of that entity, for the winding up or dissolution of that entity or, where that entity is the trustee of a business trust, that business trust, on the ground of insolvency?	No	No
c)	Whether there is any unsatisfied judgment against him?	No	No
d)	Whether he has ever been convicted of any offence, in Singapore or elsewhere, involving fraud or dishonesty which is punishable with imprisonment, or has been the subject of any criminal proceedings (including any pending criminal proceedings of which he is aware) for such purpose?	No	No

		MR. GOH CHING HUAT	MS. HENG SU-LING, MAE
e)	Whether he has ever been convicted of any offence, in Singapore or elsewhere, involving a breach of any law or regulatory requirement that relates to the securities or futures industry in Singapore or elsewhere, or has been the subject of any criminal proceedings (including any pending criminal proceedings of which he is aware) for such breach?	No	No
f)	Whether at any time during the last 10 years, judgment has been entered against him in any civil proceedings in Singapore or elsewhere involving a breach of any law or regulatory requirement that relates to the securities or futures industry in Singapore or elsewhere, or a finding of fraud, misrepresentation or dishonesty on his part, or he has been the subject of any civil proceedings (including any pending civil proceedings of which he is aware) involving an allegation of fraud, misrepresentation or dishonesty on his part?	No	No
g)	Whether he has ever been convicted in Singapore or elsewhere of any offence in connection with the formation or management of any entity or business trust?	No	No
h)	Whether he has ever been disqualified from acting as a director or an equivalent person of any entity (including the trustee of a business trust), or from taking part directly or indirectly in the management of any entity or business trust?	No	No

		MR. GOH CHING HUAT	MS. HENG SU-LING, MAE
i)	Whether he has ever been the subject of any order, judgment or ruling of any court, tribunal or governmental body, permanently or temporarily enjoining him from engaging in any type of business practice or activity?	No	No
j)	Whether he has ever, to his knowledge, been concerned with the management or conduct, in Singapore or elsewhere, of the affairs of:—	No	No
	<ul> <li>i any corporation which has been investigated for a breach of any law or regulatory requirement governing corporations in Singapore or elsewhere; or</li> </ul>		
	ii any entity (not being a corporation) which has been investigated for a breach of any law or regulatory requirement governing such entities in Singapore or elsewhere; or		
	iii any business trust which has been investigated for a breach of any law or regulatory requirement governing business trusts in Singapore or elsewhere; or		
	iv any entity or business trust which has been investigated for a breach of any law or regulatory requirement that relates to the securities or futures industry in Singapore or elsewhere		
	v in connection with any matter occurring or arising during that period when he was so concerned with the entity or business trust?		

	MR. GOH CHING HUAT	MS. HENG SU-LING, MAE
k) Whether he has been the subject of any current or past investigation or disciplinary proceedings, or has been reprimanded or issued any warning, by the Monetary Authority of Singapore or any other regulatory authority, exchange, professional body or government agency, whether in Singapore or elsewhere?	No	No
Disclosure applicable to the appointment of Dire	ector only	
Any prior experience as a director of a listed company?	Yes	Yes
If yes, please provide details of prior experience.	Executive Director, VGO Corporation Limited	Independent Director, Pacific Star Development Limited Independent Director, Asiatravel.com Holdings Limited Independent Director, HRnet Group Limited Independent Director, Chuan Hup Holdings Limited Independent Director, Grand Venture Technology Limited Independent Director, Apex Healthcare Berhad
If no, please state if the director has attended or will be attending training on the roles and responsibilities of a director of a listed issuer as prescribed by the Exchange.	N/A	N/A
Please provide details of relevant experience and the nominating committee's reasons for not requiring the director to undergo training as prescribed by the Exchange (if applicable).	N/A	N/A



# DIRECTORS' STATEMENT

The directors are pleased to present their statement to the members together with the audited consolidated financial statements of Ossia International Limited (the "Company") and its subsidiaries (collectively, the "Group") and the balance sheet and statement of changes in equity of the Company for the financial year ended 31 March 2019.

#### **Opinion of the directors**

In the opinion of the directors,

- the consolidated financial statements of the Group and the balance sheet and statement of changes in equity of the Company are drawn up so as to give a true and fair view of the financial position of the Group and of the Company as at 31 March 2019 and of the financial performance, changes in equity and cash flows of the Group and the changes in equity of the Company for the year ended on that date; and
- (b) at the date of this statement, there are reasonable grounds to believe that the Company will be able to pay its debts as and when they fall due.

#### **Directors**

The directors of the Company in office at the date of this statement are:

Goh Ching Wah Goh Ching Huat Goh Ching Lai Wong King Kheng Anthony Clifford Brown Heng Su-Ling, Mae

#### Arrangements to enable directors to acquire shares and debentures

Except as described in scrip dividend scheme paragraph below, neither at the end of nor at any time during the financial year was the Company a party to any arrangement whose objects are, or one of whose objects is, to enable the directors of the Company to acquire benefits by means of the acquisition of shares or debentures of the Company or any other body corporate.



#### Directors' interests in shares and debentures

The following directors, who held office at the end of the financial year had, according to the register of directors' shareholdings required to be kept under Section 164 of the Singapore Companies Act, Chapter. 50 (the Act), an interest in shares of the Company and related corporations (other than wholly-owned subsidiaries) as stated below:

	Direct interest		Deemed interest	
Name of directors	At the beginning of financial year	At the end of financial year	At the beginning of financial year	At the end of financial year
Ordinary shares of the Company				
Goh Ching Lai	73,012,577	73,012,577	114,855,040	114,855,040
Goh Ching Wah	57,500,386	57,500,386	130,367,231	130,367,231
Goh Ching Huat	57,354,654	57,354,654	130,512,963	130,512,963

By virtue of Section 7 of the Act, Goh Ching Lai, Goh Ching Wah and Goh Ching Huat, who are brothers, are also deemed to be interested in each other's shares in Ossia International Limited.

There was no change in the directors' interests in the share capital of the Company and of related corporations between the end of the financial year and 21 April 2019.

Except as disclosed in this report, no director who held office at the end of the financial year had interests in shares, share options, warrants or debentures of the Company, or of related corporations, either at the beginning of the financial year or at the end of the financial year.

#### Scrip dividend scheme

At an Extraordinary General Meeting of the Company held on 29 April 2004, the shareholders approved the Scrip Dividend Scheme (the "Scheme"). Under the Scheme, the directors are entitled to receive shares in lieu of cash in respect of the dividend declared. No shares were issued under the Scheme during the financial year.

## DIRECTORS' STATEMENT

#### **Share options**

There were no options granted during the financial year to subscribe for unissued shares of the Company or in any subsidiary.

No shares have been issued during the financial year by virtue of the exercise of options to take up unissued shares of the Company or any subsidiary.

There were no unissued shares of the Company or any subsidiary under share at the end of the financial year.

#### **Audit Committee**

The audit committee (AC) carried out its functions in accordance with section 201B (5) of the Singapore Companies Act, Chapter 50, including the following:

- Reviewed the audit plans of external auditors of the Group and the Company, and the assistance given by the Group and the Company's management to the external auditors
- Reviewed the balance sheet of the Company and the consolidated financial statements of the Group for the financial year ended 31 March 2019 before
  their submission to the Board of Directors, as well as the external auditors' report on the balance sheet of the Company and the consolidated financial
  statements of the Group
- Reviewed effectiveness of the Group and the Company's material internal controls, including financial, operational and compliance controls and risk
  management via reviews carried out by the external auditor
- Met with the external auditor, other committees, and management in separate executive sessions to discuss any matters that these groups believe should be discussed privately with the AC
- Reviewed the nature and extent of non-audit services provided by the external auditor
- Reviewed legal and regulatory matters that may have a material impact on the financial statements, related compliance policies and programmes and any reports received from regulators
- Recommended to the board of directors the external auditor to be nominated, approved the compensation of the external auditor, and reviewed the scope and results of the audit
- Reported actions and minutes of the AC to the board of directors with such recommendations as the AC considered appropriate
- Reviewed the interested person transactions in accordance with the requirements of the Singapore Exchange Securities Trading Limited's Listing Manual

Other functions performed by the Audit Committee are described in the Report on Corporate Governance included in the Annual Report. It also includes an explanation of how independent auditor objectivity and independence is safeguarded where the independent auditors provide non-audit services.

# DIRECTORS' STATEMENT

#### **Auditor**

Ernst & Young LLP have expressed their willingness to accept re-appointment as auditor.

On behalf of the board of directors:

Goh Ching Wah

Director

Goh Ching Huat

Director

Singapore 28 June 2019

#### Report on the audit of the financial statements

#### **Opinion**

We have audited the financial statements of Ossia International Limited (the "Company") and its subsidiaries (collectively, the "Group"), which comprise the balance sheets of the Group and the Company as at 31 March 2019, the statements of changes in equity of the Group and the Company and the consolidated statement of comprehensive income and consolidated cash flow statement of the Group for the year then ended, and notes to the financial statements, including a summary of significant accounting policies.

In our opinion, the accompanying consolidated financial statements of the Group, the balance sheet and the statement of changes in equity of the Company are properly drawn up in accordance with the provisions of the Singapore Companies Act, Chapter 50 (the "Act") and Singapore Financial Reporting Standards (International) ("SFRS(I)") so as to give a true and fair view of the consolidated financial position of the Group and the financial position of the Company as at 31 March 2019 and of the consolidated financial performance, consolidated changes in equity and consolidated cash flows of the Group and changes in equity of the Company for the year ended on that date.

#### **Basis for opinion**

We conducted our audit in accordance with Singapore Standards on Auditing ("SSAs"). Our responsibilities under those standards are further described in the *Auditor's Responsibilities for the Audit of the Financial Statements* section of our report. We are independent of the Group in accordance with the Accounting and Corporate Regulatory Authority ("ACRA") *Code of Professional Conduct and Ethics for Public Accountants and Accounting Entities* ("ACRA Code") together with the ethical requirements that are relevant to our audit of the financial statements in Singapore, and we have fulfilled our other ethical responsibilities in accordance with these requirements and the ACRA Code. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

#### Key audit matters

Key audit matters are those matters that, in our professional judgement, were of most significance in our audit of the financial statements of the current period. These matters were addressed in the context of our audit of the financial statements as a whole, and in forming our opinion thereon, and we do not provide a separate opinion on these matters. For each matter below, our description of how our audit addressed the matter is provided in that context.

We have fulfilled our responsibilities described in the *Auditor's Responsibilities for the Audit of the Financial Statements* section of our report, including in relation to these matters. Accordingly, our audit included the performance of procedures designed to respond to our assessments of the risk of material misstatement of the financial statements. The results of our audit procedures, including the procedures performed to address the matters below, provide the basis for our audit opinion on the accompanying financial statements.

#### Valuation of inventories

As at 31 March 2019, the Group's inventories amounted to \$10.6 million. An amount of \$0.6 million has been recorded for inventory write-downs. The Group carries a range of fashion apparel and sports apparel and accessories for sale at its retail stores and wholesale business in Taiwan.

The Group records its inventories at the lower of cost and net realisable value. Where necessary, allowance is provided for damaged, obsolete and slow-moving items to adjust the carrying value of inventories to the lower of cost and net realizable value. As the Group's total inventory balance represents a significant portion of the Group's total assets and inventory write-downs require significant management judgement and use of estimates, we have determined this as a key audit matter.

As part of the audit procedures, we checked the sales margins achieved for a sample of inventory items to assess that inventories are stated at the lower of cost and net realisable values. We reviewed management's basis for inventory allowances and checked that allowance amounts are in line with the Group's policy for inventory impairment assessment. Management's basis for the estimate of allowance for inventories is based on the age of these inventories, prevailing market conditions in the industry and historical allowance experience which requires management to exercise judgement. We involved the auditors of the subsidiary in carrying out these procedures, and reviewed their working papers to evaluate the nature and extent of the procedures performed and assessed the evidence obtained as a basis for forming an audit opinion on the consolidated financial statements.

We also reviewed the adequacy of the Group's disclosures related to inventories in Note 11 of the Group's financial statements.

#### Allowance for expected credit losses

As of 31 March 2019, the Group's trade and other receivables amounted to \$7.4 million. An allowance for expected credit losses ("ECL") of \$16,000 has been recorded taking into consideration certain long outstanding receivables that may be impaired. The Group's trade receivables are attributed to the wholesale business belonging to the Group's overseas subsidiary in Taiwan. The Group's other receivables are mainly attributed to payments made on behalf of related companies.

The Group determines ECL for trade and other receivables by making debtor-specific assessment for credit-impaired debtors. The Group uses provision matrix method for the remaining group of trade debtors that is based on its historical credit loss experience, adjusted for current and forward-looking factors specific to the debtors and the economic environment. In determining the ECL allowance for the Group's trade and other receivables as at year end, management has considered various factors such as the age of the outstanding balances, historical payment and credit loss patterns, as well as facts and circumstances specific to the countries and economic environments where the debtors operate. These assessments required significant management judgement. Accordingly, we determined that this is a key audit matter.

As part of our audit procedures, we assessed the Group's processes and key controls relating to the determination of ECL of trade and other receivables. Our procedures in evaluating management's assumptions and inputs used in the computation of the ECL allowance included, amongst others, requesting on a sample basis, trade and other receivable confirmations and evidence of receipts from these debtors subsequent to year end. We considered the credit worthiness of debtors and reviewed the trade and other debtors' payment histories and correspondences between the Group and the debtors where applicable.

#### Allowance for expected credit losses (cont'd)

We also considered ageing of the receivables to identify collection risks and reviewed the data and information that management has used to make forward-looking adjustments. We also checked the arithmetic accuracy of the ECL allowance computation. We involved the auditors of the subsidiaries in carrying out these procedures and reviewed their working papers to evaluate the nature and extent of the procedures performed and assessed the evidence obtained as a basis for forming an audit opinion on the consolidated financial statements.

We also reviewed the adequacy of the Group's disclosures related to trade and other receivables and the related risks such as credit risk and liquidity risk in Notes 28(c) and 28(d) to the financial statements.

#### Other information

Management is responsible for the other information. The other information comprises the information included in the annual report, but does not include the financial statements and our auditor's report thereon.

Our opinion on the financial statements does not cover the other information and we do not express any form of assurance conclusion thereon.

In connection with our audit of the financial statements, our responsibility is to read the other information and, in doing so, consider whether the other information is materially inconsistent with the financial statements or our knowledge obtained in the audit or otherwise appears to be materially misstated. If, based on the work we have performed, we conclude that there is a material misstatement of this other information, we are required to report that fact. We have nothing to report in this regard.

#### Responsibilities of Management and Directors for the financial statements

Management is responsible for the preparation of financial statements that give a true and fair view in accordance with the provisions of the Act and SFRS(I), and for devising and maintaining a system of internal accounting controls sufficient to provide a reasonable assurance that assets are safeguarded against loss from unauthorised use or disposition; and transactions are properly authorised and that they are recorded as necessary to permit the preparation of true and fair financial statements and to maintain accountability of assets.

In preparing the financial statements, management is responsible for assessing the Group's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless management either intends to liquidate the Group or to cease operations, or has no realistic alternative but to do so.

The directors' responsibilities include overseeing the Group's financial reporting process.

#### Auditor's Responsibilities for the Audit of the Financial Statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with SSAs will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

As part of an audit in accordance with SSAs, we exercise professional judgement and maintain professional scepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Group's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by management.
- Conclude on the appropriateness of management's use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Group's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Group to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the financial statements, including the disclosures, and whether the financial statements represent the underlying transactions and events in a manner that achieves fair presentation.
- Obtain sufficient appropriate audit evidence regarding the financial information of the entities or business activities within the Group to express an
  opinion on the consolidated financial statements. We are responsible for the direction, supervision and performance of the group audit. We remain
  solely responsible for our audit opinion.

# INDEPENDENT AUDITOR'S REPORT

### Auditor's Responsibilities for the Audit of the Financial Statements (cont'd)

We communicate with the directors regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

We also provide the directors with a statement that we have complied with relevant ethical requirements regarding independence, and to communicate with them all relationships and other matters that may reasonably be thought to bear on our independence, and where applicable, related safeguards.

From the matters communicated with the directors, we determine those matters that were of most significance in the audit of the financial statements of the current period and are therefore the key audit matters. We describe these matters in our auditor's report unless law or regulation precludes public disclosure about the matter or when, in extremely rare circumstances, we determine that a matter should not be communicated in our report because the adverse consequences of doing so would reasonably be expected to outweigh the public interest benefits of such communication.

### Report on other legal and regulatory requirements

In our opinion, the accounting and other records required by the Act to be kept by the Company and by those subsidiary corporations incorporated in Singapore of which we are the auditors have been properly kept in accordance with the provisions of the Act.

The engagement partner on the audit resulting in this independent auditor's report is Philip Ng.

Ernst & Young LLP

Public Accountants and Chartered Accountants Singapore 28 June 2019

# COMPREHENSIVE INCOME

# For the financial year ended 31 March 2019

	Note	<b>2019</b> \$'000	<b>2018</b> \$'000
Revenue	4	23,952	29,373
Cost of sales	11	(11,510)	(14,019)
Gross profit	-	12,442	15,354
Other income	5	729	818
Distribution costs		(8,808)	(10,636)
General and administrative expenses		(4,546)	(3,731)
(Loss)/profit from operations	-	(183)	1,805
Interest income	6	15	14
Finance costs	7	(190)	(239)
Allowance for impairment loss on financial assets	12	_	(3)
Share of results of associated company - net of tax	15	4,760	2,980
Profit before income tax	8	4,402	4,557
Income tax expense	9	(635)	(363)
Profit for the year	-	3,767	4,194
Profit for the year attributable to:	- -		
Owners of the Company		3,812	4,155
Non-controlling interests		(45)	39
	-	3,767	4,194
Earnings per share attributable to owners of the Company (cents per share)	-		
Basic and diluted	10	1.51	1.64

# CONSOLIDATED STATEMENT OF COMPREHENSIVE INCOME

# For the financial year ended 31 March 2019

	<b>2019</b> \$'000	<b>2018</b> \$'000
Profit for the year	3,767	4,194
Other comprehensive income:  Items that will not be reclassified to profit or loss  Share of (loss)/gain on property revaluation of associated company	(364)	37
Items that may be reclassified subsequently to profit or loss		
Foreign currency translation	(235)	84
Share of foreign currency translation of associated company	(152)	515
	(387)	599
Other comprehensive income for the year, net of tax	(751)	636
Total comprehensive income for the year	3,016	4,830
Total comprehensive income attributable to:		
Owners of the Company	3,064	4,781
Non-controlling interests	(48)	49
	3,016	4,830

# BALANCE SHEETS

# As at 31 March 2019

			Group			Company	
	Note	2019	31.3.2018	1.4.2017	2019	31.3.2018	1.4.2017
		\$'000	\$'000	\$'000	\$'000	\$'000	\$'000
Current assets							
Inventories	11	10,626	8,887	10,008	_	_	_
Trade receivables	12	3,978	5,890	5,220	649	1,338	1,357
Prepayments		96	183	216	3	42	15
Other receivables	13	667	1,286	3,821	237	1,125	3,399
Right of return assets		12	_	_	_	_	-
Cash and bank balances	14	5,794	4,687	3,119	1,802	1,373	5
Assets classified as held for sale	17	1,278	1,087	_	_	_	-
		22,451	22,020	22,384	2,691	3,878	4,776
Non-current assets							
Investment in associated company	15	24,828	23,307	20,727	13,252	13,252	13,252
Investment in subsidiaries	16	_	_	_	1,448	1,448	1,448
Property, plant and equipment	18	1,054	2,080	2,568	11	16	26
Trade receivables	12	754	244	_	128	_	-
Other receivables	13	2,047	1,407	_	2,047	1,407	-
Deferred tax assets	19	161	162	119	_	_	_
		28,844	27,200	23,414	16,886	16,123	14,726
Total assets		51,295	49,220	45,798	19,577	20,001	19,502

# BALANCE SHEETS

# As at 31 March 2019

			Group			Company	
	Note	2019	31.3.2018	1.4.2017	2019	31.3.2018	1.4.2017
		\$'000	\$'000	\$'000	\$'000	\$'000	\$'000
Current liabilities							
Trade and other payables	20	4,265	4,131	4,851	168	410	785
Amounts due to directors		439	126	295	439	126	295
Bills payable	21	3,209	2,343	1,753	_	_	_
Bank borrowings	22	4,022	1,624	2,905	_	_	_
Income tax payable		226	344	165	_	_	62
Refund liabilities		31	_	_	_	_	_
Liability directly associated with assets classified as held for sale	17	-	52	-	-	-	_
		12,192	8,620	9,969	607	536	1,142
Non-current liabilities							
Bank borrowings	22	_	1,905	1,860	_	_	_
Deferred tax liabilities	19	_	_	32	_	_	32
		_	1,905	1,892	-	_	32
Total liabilities		12,192	10,525	11,861	607	536	1,174
Net current assets		10,259	13,400	12,415	2,084	3,342	3,634
Net assets	_	39,103	38,695	33,937	18,970	19,465	18,328
	_						

# BALANCE SHEETS

# As at 31 March 2019

			Group			Company	
	Note	2019	31.3.2018	1.4.2017	2019	31.3.2018	1.4.2017
		\$'000	\$'000	\$'000	\$'000	\$'000	\$'000
Equity attributable to owners of the Company							
Share capital	23	31,351	31,351	31,351	31,351	31,351	31,351
Revaluation reserve	24	2,800	3,164	3,127	_	_	_
Legal reserve	24	1,533	1,373	1,343	_	_	_
Translation reserve	24	(384)	(4,443)	(5,032)	_	_	_
Accumulated profits/(losses)		3,803	7,120	2,995	(12,381)	(11,886)	(13,023)
		39,103	38,565	33,784	18,970	19,465	18,328
Non-controlling interests	_	-	130	153	-	-	_
Total equity		39,103	38,695	33,937	18,970	19,465	18,328

# STATEMENTS OF CHANGES IN Equity

# For the financial year ended 31 March 2019

#### Attributable to owners of the Company

2019	Share capital	Legal reserve	Translation reserve	Revaluation reserve	Accumulated profits	Total	Non- controlling interests	Total equity
Group	\$'000	\$'000	\$'000	\$'000	\$'000	\$'000	\$'000	\$'000
Balance at 1 April 2018 (FRS Framework) Cumulative effects of adopting SFRS(I)	31,351 -	1,373 -	(4,443) 4,443	3,164 -	7,120 (4,443)	38,565 –	130 -	38,695 -
Balance at 1 April 2018 (SFRS(I) Framework)	31,351	1,373	_	3,164	2,677	38,565	130	38,695
Profit for the year	_	_	_	_	3,812	3,812	(45)	3,767
Other comprehensive income								
Foreign currency translation	_	_	(232)	_	_	(232)	(3)	(235)
Share of gain on property revaluation of associated company	_	_	_	(364)	_	(364)	_	(364)
Share of foreign currency translation of associated company	_	_	(152)	_	_	(152)	_	(152)
Total comprehensive income for the financial year	_	_	(384)	(364)	3,812	3,064	(48)	3,016
Contributions by and distributions to owners								
Transfer from accumulated profits to legal reserve	-	160	_	_	(160)	_	_	-
Dividends paid to shareholders	_	_	_	_	(2,526)	(2,526)	-	(2,526)
Dividends paid to non-controlling shareholders		_	_	_	_		(82)	(82)
Total contributions by and distributions to owners, representing total transactions with owners in their capacity as owners	_	160	_	-	(2,686)	(2,526)	(82)	(2,608)
Balance at 31 March 2019	31,351	1,533	(384)	2,800	3,803	39,103	_	39,103

# STATEMENTS OF CHANGES IN EQUITY

# For the financial year ended 31 March 2019

### Attributable to owners of the Company

2018	Share capital	Legal reserve	Translation reserve	Revaluation reserve	Accumulated profits	Total	Non- controlling interests	Total equity
Group	\$'000	\$'000	\$'000	\$'000	\$'000	\$'000	\$'000	\$'000
Balance at 1 April 2017 (FRS Framework)	31,351	1,343	(5,032)	3,127	2,995	33,784	153	33,937
Profit for the year	_	_	_	-	4,155	4,155	39	4,194
Other comprehensive income								
Foreign currency translation	_	_	74	_	_	74	10	84
Share of gain on property revaluation of associated company	_	_	_	37	_	37	_	37
Share of foreign currency translation of associated company	_	-	515	_	_	515	_	515
Total comprehensive income for the financial year	_	_	589	37	4,155	4,781	49	4,830
Contributions by and distributions to owners								
Transfer from accumulated profits to legal reserve	_	30	_	_	(30)	_	_	_
Dividends paid to non-controlling shareholders	_	_	_	_	_	_	(72)	(72)
Total contributions by and distributions to owners, representing total transactions with owners in their capacity as owners	_	30	_	_	(30)	_	(72)	(72)
	04.054		(4.440)			00.505		
Balance at 31 March 2018	31,351	1,373	(4,443)	3,164	7,120	38,565	130	38,695

# STATEMENTS OF CHANGES IN Equity

# For the financial year ended 31 March 2019

	Share capital	Accumulated losses	Total equity
Company	\$'000	\$'000	\$'000
2019			
Balance at 1 April 2018 (FRS Framework) Cumulative effects of adopting SFRS(I)	31,351 	(11,886) –	19,465 -
Balance at 1 April 2018 (SFRS(I) Framework)	31,351	(11,886)	19,465
Profit for the year	_	2,031	2,031
Total comprehensive income Dividends		2,031 (2,526)	2,031 (2,526)
Balance at 31 March 2019	31,351	(12,381)	18,970
2018			
Balance at 1 April 2017 (FRS Framework)	31,351	(13,023)	18,328
Profit for the year	_	1,137	1,137
Total comprehensive income	_	1,137	1,137
Balance at 31 March 2018	31,351	(11,886)	19,465

# CONSOLIDATED CASH FLOW STATEMENT

# For the financial year ended 31 March 2019

	Note	2019	2018
		\$'000	\$'000
Cash flows from operating activities			
Profit before income tax		4,402	4,557
Adjustments for:			
Share of results of associated company		(4,760)	(2,980)
Depreciation of property, plant and equipment	18	1,281	1,233
Finance costs	7	190	239
Write-back of allowance for inventory write-downs, net	11	(63)	(37)
Allowance for impairment loss	8	_	3
Gain on disposal of property, plant and equipment	5, 8	_	(52)
Gain on disposal of disposal group classified as held for sale		(125)	_
Interest income	6	(15)	(14)
Unrealised foreign exchange (gain)/loss		(83)	69
Property, plant and equipment written-off	18	50	19
Operating cash flow before working capital changes		877	3,037
Changes in working capital			
(Increase)/decrease in inventories		(1,772)	348
Decrease/(increase) in trade and other receivables		1,326	(116)
Decrease in prepayments		86	40
Increase/(decrease) in trade and other payables	_	520	(803)
Net cash from operations		1,037	2,506
Income tax paid		(749)	(253)
Interest received	6	15	14
Interest paid	7 _	(190)	(239)
Net cash flows from operating activities	_	113	2,028

# CONSOLIDATED CASH FLOW STATEMENT

	Note	<b>2019</b> \$'000	<b>2018</b> \$'000
Cash flows from investing activities			
Dividend received		2,720	950
Purchase of property, plant and equipment	18	(1,652)	(764)
Proceeds from disposal of property, plant and equipment		_	61
Proceeds from disposal of disposal group classified as held for sale	_	1,160	
Net cash flows from investing activities	_	2,228	247
Cash flows from financing activities			
Proceeds from bank borrowings		2,171	_
Repayment of bank borrowings		(1,609)	(1,351)
Net increase in bills payable		891	627
(Increase)/decrease in restricted bank deposits	14	(263)	76
Dividend paid to shareholders		(2,526)	_
Dividend paid to a non-controlling shareholder of a subsidiary	_	(82)	(72)
Net cash flows used in financing activities	_	(1,418)	(720)
Net increase in cash and cash equivalents		923	1,555
Cash and cash equivalents at beginning of year		3,916	2,282
Effect of exchange rate changes on cash and cash equivalents		(66)	79
Cash and cash equivalents at end of year	14	4,773	3,916

#### 1. General

Ossia International Limited (the "Company") is a limited liability company incorporated and domiciled in Singapore and is listed on the Singapore Exchange Securities Trading Limited ("SGX-ST").

The registered office and principal place of business of the Company is located at 10 Changi South Lane #07-01, Singapore 486162.

The Company's principal activity is investment holding. The principal activities of the subsidiaries are disclosed in Note 16 to the financial statements.

#### 2. Summary of significant accounting policies

#### 2.1 **Basis of preparation**

The consolidated financial statements of the Group and the balance sheet and statement of changes in equity of the Company have been prepared in accordance with Singapore Financial Reporting Standards (International) ("SFRS(I)").

For all periods up to and including the year ended 31 March 2018, the Group prepared its financial statements in accordance with Financial Reporting Standards in Singapore ("FRS"). These financial statements for the year ended 31 March 2019 are the first the Group has prepared in accordance with SFRS(I). Refer to Note 2.2 for information on how the Group adopted SFRS(I).

The financial statements have been prepared on the historical cost basis except as disclosed in the accounting policies below.

The financial statements are presented in Singapore Dollars (SGD or \$) and all values in the tables are rounded to the nearest thousand (\$'000) as indicated.

# 2.2 First-time adoption of Singapore Financial Reporting Standards (International) ("SFRS(I)")

These financial statements for the year ended 31 March 2019 are the first the Group and the Company have prepared in accordance with SFRS(I). Accordingly, the Group and the Company have prepared financial statements that comply with SFRS(I) applicable as at 31 March 2019, together with the comparative period data for the year ended 31 March 2018, as described in the summary of significant accounting policies. On preparing the financial statements, the Group's and the Company's opening balance sheets were prepared as at 1 April 2017, the Group and the Company's date of transition to SFRS(I).

The principal adjustments made by the Group on adoption of SFRS(I) and the adoption of the new standards that are effective on 1 April 2018 are disclosed below.

### 2. Summary of significant accounting policies (cont'd)

#### 2.2 First-time adoption of (SFRS(I)) (cont'd)

#### Exemptions applied on adoption of SFRS(I)

SFRS(I) allows first-time adopters exemptions from the retrospective application of certain requirements under SFRS(I). The Group has applied the following exemptions:

- SFRS(I) 3 Business Combinations has not been applied to either acquisitions of subsidiaries that are considered businesses under SFRS(I), or acquisitions of interests in associates and joint ventures that occurred before 1 April 2017. The carrying amounts of assets and liabilities at the date of transition to SFRS(I) is the same as previously reported under FRS.
- SFRS(I) 1-21 The Effects of Changes in Foreign Exchange Rates has not been applied retrospectively to fair value adjustments and goodwill from business combinations that occurred before the date of transition to SFRS(I). Such fair value adjustments and goodwill are treated as assets and liabilities of the acquiree. Therefore, those assets and liabilities are already expressed in the functional currency of the parent or are non-monetary foreign currency items and no further translation differences occur.
- Cumulative currency translation differences for all foreign operations are deemed to be zero at the date of transition, 1 April 2018. As a result, an amount of \$4,443,000 was adjusted against the opening retained earnings as at 1 April 2018.
- The comparative information do not comply with SFRS(I) 9 Financial Instruments or SFRS(I) 7 Financial Instruments: Disclosures to the extent the disclosures relate to items within the scope of SFRS(I) 9.

### New accounting standards effective on 1 April 2018

The accounting policies adopted are consistent with those previously applied under FRS except that in the current financial year, the Group has adopted all the SFRS(I) which are effective for annual financial periods beginning on or after 1 January 2018. Except for the impact arising from the exemptions applied as described above and the adoption of SFRS(I) 15 described below, the adoption of these standards did not have any material effect on the financial performance or position of the Group and the Company.

# SFRS(I) 9 Financial Instruments

On 1 April 2018, the Group adopted SFRS(I) 9 Financial instruments, which is effective for annual periods beginning on or after 1 January 2018. The adoption of these standards did not have any material effect on the financial performance or position of the Group and the Company.

- 2. Summary of significant accounting policies (cont'd)
- 2.2 First-time adoption of (SFRS(I)) (cont'd)

SFRS(I) 9 Financial Instruments (cont'd)

#### Classification and measurement

SFRS(I) 9 requires debt instruments to be measured either at amortised cost, fair value through other comprehensive income (FVOCI) or fair value through profit or loss (FVPL). Classification of debt instruments depends on the entity's business model for managing the financial assets and whether the contractual cash flows represent solely payments of principal and interest (SPPI). An entity's business model is how an entity manages its financial assets in order to generate cash flows and create value for the entity either from collecting contractual cash flows, selling financial assets or both. If a debt instrument is held to collect contractual cash flows, it is measured at amortised cost if it also meets the SPPI requirement. Debt instruments that meet the SPPI requirement that are held both to collect the assets' contractual cash flows and to sell the assets are measured at FVOCI. Financial assets are measured at FVPL if they do not meet the criteria of FVOCI or amortised cost.

The assessment of the business model and whether the financial assets meet the SPPI requirements was made as of 1 April 2018, and then applied retrospectively to those financial assets that were not derecognied before 1 April 2018.

The Group's debt instruments have contractual cash flows that are solely payments of principal and interest. The Group has a mixed business model. Debt instruments that were measured at amortised cost previously are held to collect contractual cash flows, and accordingly measured at amortised cost under SFRS(I) 9. There is no significant impact arising from measurement of these instruments under SFRS(I) 9.

# <u>Impairment</u>

SFRS(I) 9 requires the Group to record expected credit losses on all of its financial assets measured at amortised cost or FVOCI and financial guarantees. The Group previously recorded impairment based on the incurred loss model when there is objective evidence that a financial asset is impaired.

Under adoption of SFRS(I) 9, no additional impairment was recognised on the Group's financial assets carried at amortised cost.

# SFRS(I) 15 Revenue from Contracts with Customers

The Group adopted SFRS(I) 15 which is effective for annual periods beginning on or after 1 January 2018.

The Group applied SFRS(I) 15 retrospectively and has elected to apply the exemption in SFRS(I) 1 to apply the following practical expedient in accordance with the transition provisions in SFRS(I) 15:

• For completed contracts that have variable consideration, the Group has used the transaction price at the date the contract was completed instead of estimating variable consideration amounts in the comparative year ended 31 March 2018. Had the Group elected not to apply this practical expedient, the amount of revenue recorded for the prior year would have been lower.

# 2. Summary of significant accounting policies (cont'd)

### 2.2 First-time adoption of (SFRS(I)) (cont'd)

### SFRS(I) 15 Revenue from Contracts with Customers (cont'd)

The Group is in the business of sales of bags, sporting goods, apparel and accessories. The key impact of adopting SFRS(I) 15 is detailed as follows:

#### Sale of goods

#### Variable consideration

For the sale of goods, some contracts with customers provide a right of return, trade discounts or volume rebates. Such provisions give rise to variable consideration under SFRS(I) 15. The Group previously recognised revenue from the sale of goods measured at the fair value of the consideration received or receivable, net of returns and allowance, trade discounts and volume rebates. Under SFRS(I) 15, variable consideration is estimated and is constrained to the extent that it is highly probable that a significant reversal in the amount of cumulative revenue recognised will not occur when the associated uncertainty is subsequently resolved.

#### Volume rebates

The Group provides retrospective rebates to some of its customers if the customers reach a certain threshold of purchase. Before the adoption of SFRS(I) 15, the Group estimated the probability-weighted average amount of rebates and included a provision for rebates in trade and other payables.

Under SFRS(I) 15, retrospective volume rebates give rise to variable consideration. To estimate the variable consideration to which it will be entitled, the Group applied the "most likely amount method" for contracts with a single volume threshold and the "expected value method" for contracts with more than one volume threshold.

Upon adoption of SFRS(I) 15, the Group reclassified sales rebates of \$144,000 from distribution costs to offset against revenue, and royalty expenses of \$152,000 from distribution costs to cost of sales for the financial year ended 31 March 2018.

# Rights of return

The Group previously recorded a provision for the net margin arising from expected returns, with the initial carrying amount of goods expected to be returned was included in inventories. Under SFRS(I) 15, the Group estimates the amount of expected returns in determining the transaction price and recognises revenue based on the amounts to which the Group expects to be entitled through the end of the return period. The Group recognises the amount of expected returns as a refund liability, representing its obligation to return the customer's consideration. Separately, the Group recognises a right of return asset for the right to recover the returned goods.

Based on the impact assessment, there is no material impact to the Group's balance sheets as at 1 April 2017 and 31 March 2018 upon adoption of SFRS(I) 15.

# 2. Summary of significant accounting policies (cont'd)

# 2.2 First-time adoption of (SFRS(I)) (cont'd)

The following is the reconciliation of the impact arising from first-time adoption of SFRS(I) and application of the new accounting standards to the consolidated statement of comprehensive income of the Group for the year ended 31 March 2018.

	<b>2018</b> (FRS) \$'000	SFRS(I) 15 adjustments \$'000	<b>2018</b> (SFRS(I)) \$'000
Revenue Cost of sales	29,517 (13,867)	(144) (152)	29,373 (14,019)
Gross profit Other income Distribution costs General and administrative expenses	15,650 818 (10,932) (3,731)	(296) - 296 -	15,354 818 (10,636) (3,731)
Profit from operations Interest income Finance costs Allowance for impairment loss on financial assets Share of results of associated company - net of tax	1,805 14 (239) (3) 2,980	- - - -	1,805 14 (239) (3) 2,980
Profit before income tax Income tax expense Profit for the year	4,557 (363) 4,194	- - -	4,557 (363) 4,194
Profit for the year attributable to: Owners of the Company Non-controlling interests	4,155		4,155
Earnings per share attributable to owners of the Company (cents per share) Basic and diluted	1.64	-	1.64

# 2. Summary of significant accounting policies (cont'd)

#### 2.3 Standard issued but not yet effective

The Group has not adopted the following standards that have been issued but not yet effective:

Description
-------------

SFRS(I) 16 Leases

SFRS(I) INT 23 Uncertainty over Income Tax Treatments

Amendments to SFRS(I) 9 Prepayment Features with Negative Compensation

Amendments to SFRS(I) 1-28 Long-term Interests in Associates and Joint Ventures

Annual Improvements to SFRS(I)s 2015-2017 Cycle

Amendments to SFRS(I) 10 and SFRS(I) 1-28 Sale or Contribution of Assets between an Investor and its Associate or Joint Venture

beginning on or after
1 January 2019
1 January 2019
1 January 2019
1 January 2019

Effective for annual periods

Date to be determined

1 January 2019

Except for SFRS(I) 16, the directors expect that the adoption of the other standards above will have no material impact on the financial statements in the period of initial application. The nature of the impending changes in accounting policy on adoption of SFRS(I) 16 are described below.

### SFRS(I) 16 Leases

SFRS(I) 16 requires lessees to recognise most leases on balance sheets. The standard includes two recognition exemptions for lessees – leases of 'low value' assets and short-term leases. SFRS(I) 16 is effective for annual periods beginning on or after 1 January 2019. At commencement date of a lease, a lessee will recognise a liability to make a lease payments (i.e. the lease liability) and an asset representing the right to use the underlying asset during the lease term (i.e. the right-of-use asset). Lessees will be required to separately recognise the interest expense on the lease liability and the depreciation expense on the right-of-use asset.

The Group plans to adopt SFRS(I) 16 retrospectively with the cumulative effect of initially applying the standard as an adjustment to the opening retained earnings at the date of initial application, 1 January 2019.

On the adoption of SFRS(I) 16, the Group expects to choose, on a lease-by-lease basis, to measure the right-of-use asset at either:

- (i) its carrying amount as if SFRS(I) 16 had been applied since the commencement date, but discounted using the lessee's incremental borrowing rate as of 1 April 2019; or
- (ii) an amount equal to the lease liability, adjusted by the amount of any prepaid or accrued lease payments relating to that lease recognised in the balance sheet immediately before 1 April 2019.

# 2. Summary of significant accounting policies (cont'd)

### 2.3 Standard issued but not yet effective (cont'd)

SFRS(I) 16 Leases (cont'd)

In addition, the Group plans to elect the following practical expedients:

- not to reassess whether a contract is, or contains a lease at the date of initial application and to apply SFRS(I) 16 to all contracts that were previously identified as leases
- to apply the exemption not to recognise right-of-use asset and lease liabilities to leases for which the lease term ends within 12 months as of 1 April 2019
- to apply a single discount rate to a portfolio of leases with reasonably similar characteristics

The Group has performed a preliminary impact assessment based on currently available information and expects that the adoption of SFRS(I) 16 will result in increase in total assets and liabilities, EBITDA and gearing ratio. The assessment may be subject to changes arising from ongoing analysis until the Group adopts SFRS(I) 16 in 2020.

#### 2.4 Basis of consolidation

Business combinations from 1 January 2010

The consolidated financial statements comprise the financial statements of the Company and its subsidiaries as at the end of the reporting period. The financial statements of the subsidiaries used in the preparation of the consolidated financial statements are prepared for the same reporting date as the Company. Consistent accounting policies are applied to like transactions and events in similar circumstances.

All intra-group balances, income and expenses and unrealised gains and losses resulting from intra-group transactions and dividends are eliminated in full.

Subsidiaries are consolidated from the date of acquisition, being the date on which the Group obtains control, and continue to be consolidated until the date that such control ceases.

Losses within a subsidiary are attributed to the non-controlling interest even if that results in a deficit balance.

# 2. Summary of significant accounting policies (cont'd)

### 2.4 Basis of consolidation (cont'd)

Business combinations from 1 January 2010 (cont'd)

A change in the ownership interest of a subsidiary, without a loss of control, is accounted for as an equity transaction. If the Group loses control over a subsidiary, it:

- De-recognises the assets (including goodwill) and liabilities of the subsidiary at their carrying amounts at the date when control is lost;
- De-recognises the carrying amount of any non-controlling interest;
- De-recognises the cumulative translation differences recorded in equity;
- Recognises the fair value of the consideration received;
- Recognises the fair value of any investment retained;
- Recognises any surplus or deficit in profit or loss;
- Re-classifies the Group's share of components previously recognised in other comprehensive income to profit or loss or retained earnings, as appropriate.

Business combinations prior to 1 January 2010

Certain of the above-mentioned requirements were applied on a prospective basis. The following differences, however, are carried forward in certain instances from the previous basis of consolidation:

- Acquisition of non-controlling interests, prior to 1 January 2010, were accounted for using the parent entity extension method, whereby, the
  difference between the consideration and the book value of the share of the net assets acquired were recognised in goodwill.
- Losses incurred by the Group were attributed to the non-controlling interest until the balance was reduced to nil. Any further losses were attributed to the Group, unless the non-controlling interest had a binding obligation to cover these. Losses prior to 1 January 2010 were not reallocated between non-controlling interest and the owners of the Company.
- Upon loss of control, the Group accounted for the investment retained at its proportionate share of net asset value at the date control was lost.
   The carrying values of such investments as at 1 January 2010 have not been restated.

# 2. Summary of significant accounting policies (cont'd)

#### 2.5 Transactions with non-controlling interests

Non-controlling interests represent the equity in subsidiaries not attributable, directly or indirectly, to owners of the Company.

Changes in the Company owner's ownership interest in a subsidiary that do not result in a loss of control are accounted for as equity transactions. In such circumstances, the carrying amounts of the controlling and non-controlling interests are adjusted to reflect the changes in their relative interests in the subsidiary. Any difference between the amount by which the non-controlling interests is adjusted and the fair value of the consideration paid or received is recognised directly in equity and attributed to owners of the Company.

### 2.6 Foreign currency

The financial statements are presented in Singapore Dollars, which is also the Company's functional currency. Each entity in the Group determines its own functional currency and items included in the financial statements of each entity are measured using that functional currency.

### (a) Transactions and balances

Transactions in foreign currencies are measured in the respective functional currencies of the Company and its subsidiaries and are recorded on initial recognition in the functional currencies at exchange rates approximating those ruling at the transaction dates. Monetary assets and liabilities denominated in foreign currencies are translated at the rate of exchange ruling at the end of the reporting period. Non-monetary items that are measured in terms of historical cost in a foreign currency are translated using the exchange rates as at the dates of the initial transactions. Non-monetary items measured at fair value in a foreign currency are translated using the exchange rates at the date when the fair value was measured.

Exchange differences arising on the settlement of monetary items or on translating monetary items at the end of the reporting period are recognised in profit or loss except for exchange differences arising on monetary items that form part of the Group's net investment in foreign operations, which are recognised initially in other comprehensive income and accumulated under foreign currency translation reserve in equity. The foreign currency translation reserve is reclassified from equity to profit or loss of the Group on disposal of the foreign operation.

### (b) Consolidated financial statements

For consolidation purpose, the assets and liabilities of foreign operations are translated into SGD at the rate of exchange ruling at the end of the reporting period and their profit or loss are translated at the exchange rates prevailing at the date of the transactions. The exchange differences arising on the translation are recognised in other comprehensive income and accumulated under foreign currency translation reserve in equity. On disposal of a foreign operation, the component of other comprehensive income relating to that particular foreign operation is recognised in profit or loss.

# 2. Summary of significant accounting policies (cont'd)

### 2.7 **Property, plant and equipment**

All items of property, plant and equipment are initially recorded at cost. Subsequent to recognition, property, plant and equipment are measured at cost less accumulated depreciation and any accumulated impairment losses. The cost includes the cost of replacing part of the property, plant and equipment and borrowing costs that are directly attributable to the acquisition, construction or production of a qualifying property, plant and equipment. The accounting policy for borrowing costs is set out in Note 2.20. The cost of an item of property, plant and equipment is recognised as an asset if, and only if, it is probable that future economic benefits associated with the item will flow to the Group and the cost of the item can be measured reliably.

Depreciation is computed on a straight-line basis over the estimated useful lives of the assets as follows:

Leasehold land - Over the remaining lease period of 63 years

Building - 50 years
Computer equipment - 3-5 years
Motor vehicles - 3-5 years
Furniture, fixtures, fittings and renovations - 2-10 years
Plant, machinery and office equipment - 3-10 years

The carrying values of property, plant and equipment are reviewed for impairment when events or changes in circumstances indicate that the carrying value may not be recoverable.

The residual value, useful life and depreciation method are reviewed at each financial year-end, and adjusted prospectively, if appropriate.

An item of property, plant and equipment is derecognised upon disposal or when no future economic benefits are expected from its use or disposal. Any gain or loss arising on de-recognition of the asset is included in profit or loss in the year the asset is derecognised.

### 2.8 Impairment of non-financial assets

The Group assesses at each reporting date whether there is an indication that an asset may be impaired. If any indication exists, or when an annual impairment testing for an asset is required, the Group makes an estimate of the asset's recoverable amount.

An asset's recoverable amount is the higher of an asset's or cash-generating unit's fair value less costs of disposal and its value in use and is determined for an individual asset, unless the asset does not generate cash inflows that are largely independent of those from other assets or group of assets. Where the carrying amount of an asset or cash-generating unit exceeds its recoverable amount, the asset is considered impaired and is written down to its recoverable amount.

Impairment losses are recognised in profit or loss.

# 2. Summary of significant accounting policies (cont'd)

#### 2.8 Impairment of non-financial assets (cont'd)

A previously recognised impairment loss is reversed only if there has been a change in the estimates used to determine the asset's recoverable amount since the last impairment loss was recognised. If that is the case, the carrying amount of the asset is increased to its recoverable amount. That increase cannot exceed the carrying amount that would have been determined, net of depreciation, had no impairment loss been recognised previously. Such reversal is recognised in profit or loss.

#### 2.9 Subsidiaries

A subsidiary is an investee that is controlled by the Group. The Group controls an investee when it is exposed, or has rights, to variable returns from its involvement with the investee and has the ability to affect those returns through its power over the investee.

In the Company's balance sheet, investments in subsidiaries are accounted for at cost less impairment losses.

#### 2.10 **Associates**

An associate is an entity over which the Group has the power to participate in the financial and operating policy decisions of the investee but does not have control or joint control of those policies.

The Group accounts for its investment in associate using the equity method from the date on which it becomes an associate.

On acquisition of the investment, any excess of the cost of the investment over the Group's share of the net fair value of the investee's identifiable assets and liabilities represents goodwill and is included in the carrying amount of the investment. Any excess of the Group's share of the net fair value of the investee's identifiable assets and liabilities over the cost of the investment is included as income in the determination of the entity's share of the associate's profit or loss in the period in which the investment is acquired.

Under the equity method, the investment in associate is carried in the balance sheet at cost plus post-acquisition changes in the Group's share of net assets of the associate. The profit or loss reflects the share of results of the operations of the associate. Distributions received from associate reduce the carrying amount of the investment. Where there has been a change recognised in other comprehensive income by the associate, the Group recognises its share of such changes in other comprehensive income. Unrealised gains and losses resulting from transactions between the Group and associate are eliminated to the extent of the interest in the associate.

When the Group's share of losses in an associate equals or exceeds its interest in the associate, the Group does not recognise further losses, unless it has incurred obligations or made payments on behalf of the associate.

### 2. Summary of significant accounting policies (cont'd)

#### 2.10 Associates (cont'd)

After application of the equity method, the Group determines whether it is necessary to recognise an additional impairment loss on the Group's investment in associate. The Group determines at the end of each reporting period whether there is any objective evidence that the investment in the associate is impaired. If this is the case, the Group calculates the amount of impairment as the difference between the recoverable amount of the associate and its carrying value and recognises the amount in profit or loss.

The financial statements of the associate are prepared as of the same reporting date as the Company. Where necessary, adjustments are made to bring the accounting policies in line with those of the Group.

#### 2.11 Financial instruments

#### (a) Financial assets

### **Initial recognition and measurement**

Financial assets are recognised when, and only when the entity becomes party to the contractual provisions of the instruments.

At initial recognition, the Group measures a financial asset at its fair value plus, in the case of a financial asset not at fair value through profit or loss, transaction costs that are directly attributable to the acquisition of the financial asset. Transaction costs of financial assets carried at fair value through profit or loss are expensed in profit or loss.

Trade receivables are measured at the amount of consideration to which the Group expects to be entitled in exchange for transferring promised goods or services to a customer, excluding amounts collected on behalf of third party, if the trade receivables do not contain a significant financing component at initial recognition.

# Subsequent measurement

#### Investments in debt instruments

Subsequent measurement of debt instruments depends on the Group's business model for managing the asset and the contractual cash flow characteristics of the asset. The three measurement categories for classification of debt instruments are:

### (i) Amortised cost

Financial assets that are held for the collection of contractual cash flows where those cash flows represent solely payments of principal and interest are measured at amortised cost. Financial assets are measured at amortised cost using the effective interest method, less impairment. Gains and losses are recognised in profit or loss when the assets are derecognised or impaired, and through the amortisation process.

# 2. Summary of significant accounting policies (cont'd)

#### 2.11 Financial instruments (cont'd)

(a) Financial assets (cont'd)

#### Subsequent measurement (cont'd)

<u>Investments in debt instruments (cont'd)</u>

(ii) Fair value through other comprehensive income (FVOCI)

Financial assets that are held for collection of contractual cash flows and for selling the financial assets, where the assets' cash flows represent solely payments of principal and interest, are measured at FVOCI. Financial assets measured at FVOCI are subsequently measured at fair value. Any gains or losses from changes in fair value of the financial assets are recognised in other comprehensive income, except for impairment losses, foreign exchange gains and losses and interest calculated using the effective interest method are recognised in profit or loss. The cumulative gain or loss previously recognised in other comprehensive income is reclassified from equity to profit or loss as a reclassification adjustment when the financial asset is de-recognised.

(iii) Fair value through profit or loss

Assets that do not meet the criteria for amortised cost or FVOCI are measured at fair value through profit or loss. A gain or loss on a debt instruments that is subsequently measured at fair value through profit or loss and is not part of a hedging relationship is recognised in profit or loss in the period in which it arises.

### **De-recognition**

A financial asset is derecognised where the contractual right to receive cash flows from the asset has expired. On derecognition of a financial asset in its entirety, the difference between the carrying amount and the sum of the consideration received and any cumulative gain or loss that had been recognised in other comprehensive income for debt instruments is recognised in profit or loss.

### (b) Financial liabilities

# Initial recognition and measurement

Financial liabilities are recognised when, and only when, the Group becomes a party to the contractual provisions of the financial instrument. The Group determines the classification of its financial liabilities at initial recognition.

All financial liabilities are recognised initially at fair value plus in the case of financial liabilities not at fair value through profit or loss, directly attributable transaction costs.

# 2. Summary of significant accounting policies (cont'd)

### 2.11 Financial instruments (cont'd)

(b) Financial liabilities (cont'd)

# Subsequent measurement

After initial recognition, financial liabilities that are not carried at fair value through profit or loss are subsequently measured at amortised cost using the effective interest method. Gains and losses are recognised in profit or loss when the liabilities are derecognised, and through the amortisation process.

# **De-recognition**

A financial liability is de-recognised when the obligation under the liability is discharged or cancelled or expires. On derecognition, the difference between the carrying amounts and the consideration paid is recognised in profit or loss.

#### 2.12 Impairment of financial assets

The Group recognises an allowance for expected credit losses ("ECLs") for all debt instruments not held at fair value through profit or loss and financial guarantee contracts. ECLs are based on the difference between the contractual cash flows due in accordance with the contract and all the cash flows that the Group expects to receive, discounted at an approximation of the original effective interest rate. The expected cash flows will include cash flows from the sale of collateral held or other credit enhancements that are integral to the contractual terms.

ECLs are recognised in two stages. For credit exposures for which there has not been a significant increase in credit risk since initial recognition, ECLs are provided for credit losses that result from default events that are possible within the next 12-months (a 12-month ECL). For those credit exposures for which there has been a significant increase in credit risk since initial recognition, a loss allowance is recognised for credit losses expected over the remaining life of the exposure, irrespective of timing of the default (a lifetime ECL).

For trade receivables and contract assets, the Group applies a simplified approach in calculating ECLs. Therefore, the group does not track changes in credit risk, but instead recognises a loss allowance based on lifetime ECLs at each reporting date. The Group has established a provision matrix that is based on its historical credit loss experience, adjusted for forward-looking factors specific to the debtors and the economic environment.

The Group considers a financial asset in default when contractual payments are 90 days past due. However, in certain cases, the Group may also consider a financial asset to be in default when internal or external information indicates that the Group is unlikely to receive the outstanding contractual amounts in full before taking into account any credit enhancements held by the Group. A financial asset is written off when there is no reasonable expectation of recovering the contractual cash flows.

# 2. Summary of significant accounting policies (cont'd)

#### 2.13 Cash and cash equivalents

Cash and cash equivalents comprise cash at banks and fixed deposits which are subject to an insignificant risk of changes in value.

#### 2.14 *Inventories*

Inventories are stated at the lower of cost and net realisable value. Cost is determined on a weighted average basis and includes all costs incurred in bringing the inventories to their present location and condition.

Where necessary, allowance is provided for damaged, obsolete and slow-moving items to adjust the carrying value of inventories to the lower of cost and net realisable value.

Net realisable value is the estimated selling price in the ordinary course of business, less estimated costs of completion and the estimated costs necessary to make the sale.

#### 2.15 **Provisions**

Provisions are recognised when the Group has a present obligation as a result of a past event, it is probable that an outflow of resources embodying economic benefits will be required to settle the obligation and the amount of the obligation can be estimated reliably.

Provisions are reviewed at each balance sheet date and adjusted to reflect the current best estimate. If it is no longer probable that an outflow of economic resources will be required to settle the obligation, the provision is reversed. If the effect of the time value of money is material, provisions are discounted using a current pre tax rate that reflects, where appropriate, the risks specific to the liability. When discounting is used, the increase in the provision due to the passage of time is recognised as a finance cost.

### 2.16 Government grants

Government grants are recognised when there is reasonable assurance that the grant will be received and all attaching conditions will be complied with. Government grants shall be recognised in profit or loss on a systematic basis over the periods in which the entity recognises as expenses the related costs for which the grants are intended to compensate. Grants related to income are presented as a credit in profit or loss under "Other income".

### 2.17 Financial guarantee

A financial guarantee contract is a contract that requires the issuer to make specified payments to reimburse the holder for a loss it incurs because a specified debtor fails to make payment when due in accordance with the terms of a debt instrument.

Financial guarantees are recognised initially as a liability at fair value, adjusted for transaction costs that are directly attributable to the issuance of the guarantee. Subsequent to initial recognition, financial guarantees are measured at the higher of the amount of expected credit loss determined in accordance with the policy set out in Note 2.12 and the amount initially recognised less, when appropriate, the cumulative amount of income recognised over the period of the guarantee.

### 2. Summary of significant accounting policies (cont'd)

#### 2.18 Employee benefits

#### (a) **Defined contribution plan**

The Group participates in the national pension schemes as defined by the laws of the countries in which it has operations. In particular, the Singapore companies in the Group make contributions to the Central Provident Fund scheme in Singapore, a defined contribution pension scheme. Contributions to national pension schemes are recognised as an expense in the period in which the related service is performed.

### (b) Employee leave entitlement

Employee entitlements to annual leave are recognised as a liability when they are accrued to employees. The estimated liability for leave is recognised for services rendered by employees up to the end of the reporting period.

#### 2.19 *Leases*

#### (a) **As lessee**

Operating lease payments are recognised as an expense in profit or loss on a straight-line basis over the lease term. The aggregate benefit of incentives provided by the lessor is recognised as a reduction of rental expense over the lease term on a straight-line basis.

#### (b) As lessor

Leases where the Group retains substantially all the risks and rewards of ownership of the asset are classified as operating leases. Initial direct costs incurred in negotiating an operating lease are added to the carrying amount of the leased asset and recognised over the lease term on the same bases as rental income. The accounting policy for rental income is set out in Note 2.21.

### 2.20 **Borrowing costs**

Borrowing costs are expensed in the period they occur. Borrowing costs consist of interest and other costs that an entity incurs in connection with the borrowing of funds.

# 2. Summary of significant accounting policies (cont'd)

#### 2.21 **Revenue**

Revenue is measured based on the consideration to which the Group expects to be entitled in exchange for transferring promised goods or services to a customer, excluding amounts collected on behalf of third parties.

Revenue is recognised when the Group satisfies a performance obligation by transferring a promised good or service to the customer, which is when the customer obtains control of the good or service. A performance obligation may be satisfied at a point in time or over time. The amount of revenue recognised is the amount allocated to the satisfied performance obligation.

# (a) Sale of goods

Revenue is recognised when the goods are delivered to the customer and all criteria for acceptance have been satisfied. The goods are often sold with a right of return and with retrospective volume discounts based on the aggregate sales over a period of time.

The amount of revenue recognised is based on the estimated transaction price, which comprises the contractual price, net of the estimated volume discounts and adjusted for expected returns. Based on the Group's experience with similar types of contracts, variable consideration is typically constrained and is included in the transaction only to the extent that it is a highly probable that a significant reversal in the amount of cumulative revenue recognised will not occur when the uncertainty associated with the variable consideration is subsequently resolved.

The Group recognises the expected volume discounts payable to customer where consideration have been received from customers and refunds due to expected returns from customers as refund liabilities. Separately, the Group recognises a related asset for the right to recover the returned goods, based on the former carrying amount of the good less expected costs to recover the goods, and adjusts them against cost of sales correspondingly.

At the end of each reporting date, the Group updates its assessment of the estimated transaction price, including its assessment of whether an estimate of variable consideration is constrained. The corresponding amounts are adjusted against revenue in the period in which the transaction price changes.

# (b) Rental income

Rental income is recognised on a straight-line basis over the lease terms. The aggregate costs of incentives provided to lessees are recognised as a reduction of rental income over the lease term on a straight-line basis.

### (c) **Dividend income**

Dividend income is recognised when the Group's right to receive payment is established.

# (d) Interest income

Interest income is recognised using the effective interest method.

### 2. Summary of significant accounting policies (cont'd)

#### 2.22 **Taxes**

#### (a) Current income tax

Current income tax assets and liabilities for the current and prior periods are measured at the amount expected to be recovered from or paid to the taxation authorities. The tax rates and tax laws used to compute the amount are those that are enacted or substantively enacted at the end of the reporting period, in the countries where the Group operates and generates taxable income.

Current income taxes are recognised in profit or loss except to the extent that the tax relates to items recognised outside profit or loss, either in other comprehensive income or directly in equity. Management periodically evaluates positions taken in the tax returns with respect to situations in which applicable tax regulations are subject to interpretation and establishes provisions where appropriate.

### (b) **Deferred tax**

Deferred tax is provided using the liability method on temporary differences at the end of the reporting period between the tax bases of assets and liabilities and their carrying amounts for financial reporting purposes.

Deferred tax liabilities are recognised for all temporary differences, except:

- Where the deferred tax liability arises from the initial recognition of goodwill or of an asset or liability in a transaction that is not a business combination and, at the time of the transaction, affects neither the accounting profit nor taxable profit or loss; and
- In respect of taxable temporary differences associated with investments in subsidiaries and associates, where the timing of the reversal of the temporary differences can be controlled and it is probable that the temporary differences will not reverse in the foreseeable future.

Deferred tax assets are recognised for all deductible temporary differences, carry forward of unused tax credits and unused tax losses, to the extent that it is probable that taxable profit will be available against which the deductible temporary differences, and the carry forward of unused tax credits and unused tax losses can be utilised except:

- Where the deferred tax asset relating to the deductible temporary difference arises from the initial recognition of an asset or liability in a
  transaction that is not a business combination and, at the time of the transaction, affects neither the accounting profit nor taxable profit or
  loss; and
- In respect of deductible temporary differences associated with investments in subsidiaries and associates, deferred tax assets are recognised only to the extent that it is probable that the temporary differences will reverse in the foreseeable future and taxable profit will be available against which the temporary differences can be utilised.

# 2. Summary of significant accounting policies (cont'd)

#### 2.22 Taxes (cont'd)

### (b) **Deferred tax (cont'd)**

The carrying amount of deferred tax assets is reviewed at the end of each reporting period and reduced to the extent that it is no longer probable that sufficient taxable profit will be available to allow all or part of the deferred tax assets to be utilised. Unrecognised deferred tax assets are reassessed at the end of each reporting period and are recognised to the extent that it has become probable that future taxable profit will allow the deferred tax assets to be recovered.

Deferred tax assets and liabilities are measured at the tax rates that are expected to apply in the year when the asset is realised or the liability is settled, based on tax rates (and tax laws) that have been enacted or substantively enacted at the end of each reporting period.

Deferred tax relating to items recognised outside profit or loss is recognised outside profit or loss. Deferred tax items are recognised in correlation to the underlying transaction either in other comprehensive income or directly in equity and deferred tax arising from a business combination is adjusted against goodwill on acquisition.

#### (c) Sales tax

Revenues, expenses and assets are recognised net of the amount of sales tax except:

- Where the sales tax incurred in a purchase of assets or services is not recoverable from the taxation authority, in which case the sales tax is recognised as part of the cost of acquisition of the asset or as part of the expense item as applicable; and
- Receivables and payables that are stated with the amount of sales tax included.

# 2.23 Share capital and share issuance expenses

Proceeds from issuance of ordinary shares are recognised as share capital in equity. Incremental costs directly attributable to the issuance of ordinary shares are deducted against share capital.

# 2.24 Segment reporting

For management purposes, the Group is organised into operating segments based on their geographical locations which are independently managed by the respective segment managers responsible for the performance of the respective segments under their charge. The segment managers report directly to the management of the Company who regularly review the segment results in order to allocate resources to the segments and to assess the segment performance. Additional disclosures on each of these segments are shown in Note 31, including the factors used to identify the reportable segments and the measurement basis of segment information.

# 2. Summary of significant accounting policies (cont'd)

#### 2.25 **Contingencies**

A contingent liability is:

- (a) A possible obligation that arises from past events and whose existence will be confirmed only by the occurrence or non-occurrence of one or more uncertain future events not wholly within the control of the Group; or
- (b) A present obligation that arises from past events but is not recognised because:
  - (i) It is not probable that an outflow of resources embodying economic benefits will be required to settle the obligation; or
  - (ii) The amount of the obligation cannot be measured with sufficient reliability.

A contingent asset is a possible asset that arises from past events and whose existence will be confirmed only by the occurrence or non-occurrence of one or more uncertain future events not wholly within the control of the Group.

Contingent liabilities and assets are not recognised on the balance sheet of the Group, except for contingent liabilities assumed in a business combination that are present obligations and which the fair values can be reliably determined.

#### 2.26 Assets held for sale and discontinued operation

Assets and disposal groups classified as held for sale are measured at the lower of their carrying amount and fair value less costs to sell. Assets and disposal groups are classified as held for sale if their carrying amounts will be recovered principally through a sale transaction rather than through continuing use. Property, plant and equipment once classified as held for sale are not depreciated.

A component of the Group is classified as a discontinued operation when the criteria to be classified as held-for-sale have been met or it has been disposed of and such a component represents a separate major line of business or geographical area of operations or is part of a single co-ordinated plan to dispose of a separate major line of business or geographical area of operations.

# 3. Significant accounting judgements and estimates

The preparation of the Group's consolidated financial statements requires management to make judgements, estimates and assumptions that affect the reported amounts of revenues, expenses, assets and liabilities, and the disclosure of contingent liabilities at the reporting date. Uncertainty about these assumptions and estimates could result in outcomes that could require a material adjustment to the carrying amount of the asset or liability affected in the future periods.

#### 3.1 Judgements made in applying accounting policies

Management is of the opinion that there is no significant judgement made in applying accounting policies.

#### 3.2 Key sources of estimation uncertainty

The key assumptions concerning the future and other key sources of estimation uncertainty at the end of the reporting period are discussed below. The Group based its assumptions and estimates on parameters available when the financial statements was prepared. Existing circumstances and assumptions about future developments, however, may change due to market changes or circumstances arising beyond the control of the Group. Such changes are reflected in the assumptions when they occur.

#### (a) **Allowance for inventories**

Allowance for inventories is estimated based on the best available facts and circumstances, including but not limited to, the physical condition of the inventories, their market selling prices, and estimated costs to be incurred for their sales. The allowances are re-evaluated and adjusted as additional information received affects the amount estimated. The carrying amount of the Group's inventories at balance sheet date was \$10,626,000 (31 March 2018: \$8,887,000; 1 April 2017: \$10,008,000).

# (b) Allowance for expected credit losses of trade and other receivables

The Group uses a provision matrix to calculate ECLs for its trade receivables. The provision rates are based on days past due for groupings of various customer segments that have similar loss patterns.

The provision matrix is initially based on the Group's historical observed default rates. The Group will calibrate the matrix to adjust historical credit loss experience with forward-looking information. At every reporting date, historical default rates are updated and changes in the forward-looking estimates are analysed.

The assessment of the correlation between historical observed default rates, forecast economic conditions and ECLs is a significant estimate. The amount of ECLs is sensitive to changes in circumstances and of forecast economic conditions. The Group's historical credit loss experience and forecast of economic conditions may also not be representative of customer's actual default in the future. The information about the ECLs on the Group's trade and other receivables is disclosed in Note 28(c).

The carrying amount of trade and other receivables are disclosed in Notes 12 and 13 to the financial statements.

# 3. Significant accounting judgements and estimates (cont'd)

# 3.2 Key sources of estimation uncertainty (cont'd)

# (c) Variable consideration arising from discounts, incentives and rebates

Revenue is measured taking into account of incentives, discounts and rebates earned by customers on the Group's sales, which give rise to variable consideration under SFRS(I) 15. Variable consideration is estimated and is constrained to the extent that it is highly probable that a significant reversal in the amount of cumulative revenue recognised will not occur when the associated uncertainty is subsequently resolved.

The Group provides retrospective volume rebates to some of its customers if the customers reach a certain threshold of purchase. To estimate the variable consideration to which it will be entitled, the Group applied the "most likely amount method" for contracts with a single volume threshold and the "expected value method" for contracts with more than one volume threshold.

For the financial year ended 31 March 2019, the Group recognised revenue amounting to \$23,952,000 (2018: \$29,373,000).

#### 4. Revenue

#### (a) **Disaggregation of revenue**

Segments	<b>Sale of 2019</b> \$'000	goods 2018 \$'000
Primary geographical markets		
Taiwan	23,511	24,382
Malaysia	441	4,991
	23,952	29,373
Major product line		
Sales of bags, sporting goods, apparel and accessories	23,952	29,373
Timing of transfer of goods or services		
At a point in time	23,952	29,373

# 4. Revenue (cont'd)

# (b) Judgement and methods used in estimating revenue

Estimating variable consideration for sale of goods

In estimating the variable consideration for the sale of goods, the Group uses the most likely method to predict the volume discounts and product returns, by the different product types. For existing products, management relies on historical experience with purchasing patterns and product returns of customers, analysed by different product types and customers, for the past 2 to 4 years.

Management has exercised judgement in applying the constraint on the estimated variable consideration that can be included in the transaction price. For volume discounts, management has determined that a portion of the estimated variable consideration is subject to the constraint as, based on past experience with the customers, it is highly probable that a significant reversal in the cumulative amount of revenue recognised will occur, and therefore will not be recognised as revenue. For product returns, management considers its historical experience and evidence from other similar contracts to develop an estimate of variable consideration for expected returns using the expected value method.

Group

#### 5. Other income

	Group	
	<b>2019</b> \$'000	<b>2018</b> \$'000
Rental income	21	39
Foreign exchange gain	_	243
Gain on disposal of property, plant and equipment	_	52
Interest income from associated company	66	99
Gain on disposal of disposal group classified as held for sale	125	_
Subsidies from principals	403	206
Miscellaneous income	114	179
	729	818

#### 6. Interest income

Group		
<b>2019</b> \$'000	<b>2018</b> \$'000	
15	14	

Interest income from fixed deposits

### 7. Finance costs

	Gro	Group	
	<b>2019</b> \$'000	<b>2018</b> \$'000	
Interest expense on bank loans and bills payable	190	239	

# 8. Profit before income tax

The following items have been included in arriving at profit before income tax:

	Gro	Group	
	2019	2018	
	\$'000	\$'000	
Auditor's remuneration			
- Auditors of the Company	62	62	
- Other auditors	46	42	
Depreciation of property, plant and equipment (Note 18)	1,281	1,233	
Net foreign exchange loss/(gain)	68	(214)	
Rental expense:			
- Operating lease rentals (Note 26)	1,235	2,422	
Employee benefits expense:			
- Wages and salaries	4,784	5,157	
- Contribution to defined contribution plans	286	327	
- Other related costs	639	643	
Property, plant and equipment written-off (Note 18)	50	19	
Gain on disposal of property, plant and equipment		(52)	

### 9. Income tax

# (a) Major components of income tax expense

The major components of income tax expense for the years ended 31 March 2019 and 31 March 2018 are:

	Grou	Group	
	2019	2018	
	\$'000	\$'000	
Consolidated statement of comprehensive income			
Current income tax			
- Current income taxation	437	438	
- Over provision in respect of previous years	(34)	(92)	
	403	346	
Deferred income tax (Note 19)			
- Origination and reversal of temporary differences	37	(75)	
- Benefits from previously unrecognised tax losses	(13)	_	
- Deferred tax credit arising from change in tax rate	(23)		
	1	(75)	
Withholding tax	231	92	
Income tax expense recognised in the profit or loss	635	363	

### 9. Income tax (cont'd)

### (b) Relationship between tax expense and accounting profit

A reconciliation between tax expense and the product of accounting profit multiplied by the applicable corporate tax rates for the years ended 31 March 2019 and 31 March 2018 is as follows:

	Grou	ıp
	2019	2018
	\$'000	\$'000
Profit before tax	4,402	4,557
Tax at the domestic rates applicable to profits in the countries where the Group operates	1,034	985
Adjustments:		
Non-deductible expenses	221	234
Income not subject to taxation	(30)	(328)
Surtax on undistributed retained earnings of the Taiwan subsidiary	46	_
Deferred tax assets not recognised	_	42
Effect of change in tax rate	(23)	_
Benefits from previously unrecognised tax losses	(13)	_
Effect of partial tax exemption and tax relief	_	(8)
Share of results of associated company	(809)	(507)
Over provision in respect of previous years	(34)	(92)
Withholding tax	231	92
Others	12	(55)
Income tax expense recognised in profit or loss	635	363

The above reconciliation is prepared by aggregating separate reconciliations for each national jurisdiction. The domestic tax rate applicable to the Group's Taiwan subsidiary has increased from 17% for the financial year ended 31 March 2018 to 20% for the financial year ended 31 March 2019.

### 10. Earnings per share

Basic earnings per share amounts are calculated by dividing profit for the year attributable to owners of the Company by the weighted average number of ordinary shares outstanding during the financial year.

Diluted earnings per share amounts are calculated by dividing profit for the year attributable to owners of the Company by the weighted average number of ordinary shares outstanding during the financial year plus the weighted average number of ordinary shares that would be issued on the conversion of all the dilutive potential ordinary shares into ordinary shares.

The following tables reflect the profit and share data used in the computation of basic and diluted earnings per share for the years ended 31 March:

	Group			
	2019	2018		
	\$'000	\$'000		
Profit for the year attributable to owners of the Company used in the computation of basic earnings	3,812	4,155		
	No of shares	No of shares		
Weighted average number of ordinary shares in issue for basic and diluted earnings per share computation	252,629	252,629		

There were no dilutive potential ordinary shares as at 31 March 2019 and 2018.

### 11. Inventories

		Group	
	2019	31.3.2018	1.4.2017
	\$'000	\$'000	\$'000
Balance sheet:			
Finished goods	11,272	9,616	10,846
Less: Allowance for inventory write-downs	(646)	(729)	(838)
	10,626	8,887	10,008
		Gro	oup
		2019	2018
		\$'000	\$'000
Consolidated statement of comprehensive income:			
Inventories recognised as an expense in cost of sales Inclusive of the following charge/(credit):		11,239	13,938
- Allowance for inventory write-downs		49	108
- Write-back of allowance for inventory write-downs		(112)	(145)

The write-back of allowance for inventory write-downs was made when the related inventories were sold above their carrying amounts in 2019.

#### 12. Trade receivables

	Group			Company		
	2019	31.3.2018	1.4.2017	2019	31.3.2018	1.4.2017
	\$'000	\$'000	\$'000	\$'000	\$'000	\$'000
Current						
Trade receivables - external parties	3,249	4,077	2,879	_	_	_
Less: Allowance for impairment loss	(16)	(19)	(15)	_	_	
	3,233	4,058	2,864	_	_	_
Trade receivables - related parties	745	1,832	2,356	649	1,338	1,357
Trade receivables (current)	3,978	5,890	5,220	649	1,338	1,357
Non-current						
Trade receivables - external parties (non-current)	754	244	_	128	_	

Trade receivables due from third parties are non-interest bearing and are generally on 30 to 90 days' terms. They are recognised at their original invoice amounts which represent their fair values on initial recognition.

Trade receivables due from related parties are unsecured, non-interest bearing and are expected to be settled in cash. The current portion is repayable in monthly instalments in 2020 and the non-current portion is repayable in monthly instalments with final repayment in 2024. Certain directors of the Company who are also directors of the related parties have agreed to provide continuing financial support to these related parties to enable them to meet their financial obligations as and when they fall due.

### 12. Trade receivables (cont'd)

Receivables that are past due but not impaired

The Group has the following trade receivables that are past due at the end of the reporting period but not impaired. These receivables are unsecured and the analysis of their ageing at the end of the reporting period is as follows:

	Group		Company		ıy	
	<b>2019</b> \$'000	<b>31.3.2018</b> \$'000	<b>1.4.2017</b> \$'000	<b>2019</b> \$'000	<b>31.3.2018</b> \$'000	<b>1.4.2017</b> \$'000
Trade receivables past due but not impaired:						
Less than 30 days	1,494	1,566	1,308	_	_	_
30 to 60 days	1,734	2,035	1,336	_	_	_
61 to 90 days	_	6	2	_	_	_
91 to 120 days	_	5	_	_	_	_
More than 120 days	1,504	1,886	2,313	777	1,338	1,357
	4,732	5,498	4,959	777	1,338	1,357

### 12. Trade receivables (cont'd)

### Receivables that are impaired

The Group's trade receivables that are impaired at the end of the reporting period and the movement of the allowance accounts used to record the impairment is as follows:

	Gro	oup
	<b>31.3.2018</b> \$'000	<b>1.4.2017</b> \$'000
Trade receivables – nominal amounts	194	77
Less: Allowance for impairment loss	(19)	(15)
	175	62
Movement in allowance accounts:		
At 1 April	15	35
Charge for the year	3	_
Written-off	_	(19)
Exchange differences	1	(1)
At 31 March	19	15

### Expected credit losses

The movement in allowance for expected credit losses of trade receivables computed based on lifetime ECL are as follows:

	<b>Group</b> <b>2019</b> \$'000
Movement in allowance accounts:	
At 1 April	19
Written-off	(2)
Exchange differences	(1)
At 31 March	16

#### 13. Other receivables

	Group			Company		
	2019	31.3.2018	1.4.2017	2019	31.3.2018	1.4.2017
	\$'000	\$'000	\$'000	\$'000	\$'000	\$'000
Current						
Financial assets						
Deposits	298	497	827	_	_	5
Sundry debtors	199	347	870	13	243	815
Due from a related party	_	299	1,991	_	299	1,991
Due from associated company	33	_	_	33	_	_
Due from subsidiaries	_	_	_	191	583	588
	530	1,143	3,688	237	1,125	3,399
Non-financial asset						
Tax recoverable	137	143	133	_	_	_
Other receivables (current)	667	1,286	3,821	237	1,125	3,399
Non-current						
Due from a related party (non-current)	2,047	1,407	_	2,047	1,407	_

The amounts due from a related party are non-trade related, unsecured, non-interest bearing and are expected to be settled in cash. The non-current portion is repayable in monthly instalments with final repayment in 2024. Certain directors of the Company who are also directors of the related party have agreed to provide continuing financial support to this related party to enable it to meet its financial obligations as and when they fall due.

The amounts due from subsidiaries and associate are non-trade-related, unsecured, non-interest bearing and are repayable in cash upon demand.

#### 14. Cash and bank balances

For the purposes of the consolidated cash flow statement, cash and cash equivalents comprise the following at the balance sheet date:

	Group			Company		
	<b>2019</b> \$'000	<b>31.3.2018</b> \$'000	<b>1.4.2017</b> \$'000	<b>2019</b> \$'000	<b>31.3.2018</b> \$'000	<b>1.4.2017</b> \$'000
Cash at banks and on hand Fixed deposits - restricted	4,773 1,021	3,916 771	2,282 837	1,802 -	1,373 -	5 -
Cash and bank balances Less:	5,794	4,687	3,119	1,802	1,373	5
Fixed deposits - restricted	(1,021)	(771)	(837)	_	_	_
Cash and cash equivalents	4,773	3,916	2,282	1,802	1,373	5

Fixed deposits - restricted are placed with various banks to provide security for banking facilities granted to subsidiaries.

Cash at banks earns interest at floating rates based on daily bank deposit rates. The fixed deposits with financial institutions mature on varying dates within 1 to 3 months (2018: 1 to 3 months) from the financial year end. The interest rates of the fixed deposits as at 31 March 2019 range from 0.19% to 1.03% (2018: 0.63% to 1.03%) per annum.

Cash and cash equivalents denominated in currencies other than the functional currencies of respective entities at 31 March 2019 and 31 March 2018 are as follows:

	Group		Company			
	2019 31.3.2018 1.4.2017		2019	31.3.2018	1.4.2017	
	\$'000	\$'000	\$'000	\$'000	\$'000	\$'000
United States Dollars	_	140	4	_	_	_
Korean Won	7	1	9	_	_	_
Euro	_	14	_	_	_	_

## 15. Investment in associated company

Group			/		
2019	31.3.2018	1.4.2017	2019	31.3.2018	1.4.2017
\$'000	\$'000	\$'000	\$'000	\$'000	\$'000
13,252	13,252	13,252	13,252	13,252	13,252
11,576	10,055	7,475	_	_	
24,828	23,307	20,727	13,252	13,252	13,252
	\$'000 13,252 11,576	\$'000 \$'000 13,252 13,252 11,576 10,055	2019       31.3.2018       1.4.2017         \$'000       \$'000       \$'000         13,252       13,252       13,252         11,576       10,055       7,475	2019       31.3.2018       1.4.2017       2019         \$'000       \$'000       \$'000       \$'000         13,252       13,252       13,252       13,252         11,576       10,055       7,475       -	2019       31.3.2018       1.4.2017       2019       31.3.2018         \$'000       \$'000       \$'000       \$'000       \$'000         13,252       13,252       13,252       13,252       13,252         11,576       10,055       7,475       -       -

The share of post-acquisition reserves is made up as follows:

		Group			
	2019	31.3.2018	1.4.2017		
	\$'000	\$'000	\$'000		
Revenue reserve	10,025	7,985	5,958		
Translation reserve	(1,249)	(1,094)	(1,610)		
Revaluation reserve	2,800	3,164	3,127		
	11,576	10,055	7,475		

### 15. Investment in associated company (cont'd)

The summarised financial information of the associated company, not adjusted for the proportion of ownership interest held by the Group, is as follows:

Group			
2019	31.3.2018	1.4.2017	
\$'000	\$'000	\$'000	
97	40	31	
62,067	58,492	51,886	
62,164	58,532	51,917	
94	264	99	
94	264	99	
62,070	58,268	51,818	
40%	40%	40%	
24,828	23,307	20,727	
	2019	2018	
	\$'000	\$'000	
	_	_	
	11,900	7,449	
	(1,298)	(2,553)	
	10,602	4,896	
	\$'000 97 62,067 62,164 94 94 62,070 40%	2019 31.3.2018 \$'000 \$'000 97 40 62,067 58,492 62,164 58,532 94 264 94 264 62,070 58,268 40% 40% 24,828 23,307 2019 \$'000 	

During the financial year ended 31 March 2019, dividends of \$2,720,000 (2018: \$950,000) were received from the Group's associated company, Harvey Norman Ossia (Asia) Pte Ltd.

## 15. Investment in associated company (cont'd)

The following information relates to the associated company:

Name	Principal activities (Country of incorporation and place of business)	Propo	rtion of own interest	ership	Cost of Investment			
		2019	31.3.18	1.4.17	2019	31.3.18	1.4.17	
		%	%	%	\$'000	\$'000	\$'000	
Held by the Company								
Harvey Norman Ossia (Asia) Pte Ltd (1)	Investment holding (Singapore)	40.0	40.0	40.0	13,252	13,252	13,252	
Held by associated company								
Pertama Holdings Pte Ltd (1)	Investment holding (Singapore)	19.8	19.8	19.8				

<sup>&</sup>lt;sup>(1)</sup> Audited by Ernst & Young LLP, Singapore.

### 16. Investment in subsidiaries

		Company				
	2019 31.3.2018		1.4.2017			
	\$'000	\$'000	\$'000			
Unquoted shares, at cost	3,468	3,468	3,468			
Less: Impairment loss	(2,020)	(2,020)	(2,020)			
	1,448	1,448	1,448			

## 16. Investment in subsidiaries (cont'd)

The Company has the following subsidiaries as at 31 March 2019 and 31 March 2018:

Name	Principal activities (Country of incorporation and place of business)	Proportion of ownership interest		Cos	st of investm	ent	
		2019	31.3.18	1.4.17	2019	31.3.18	1.4.17
		%	%	%	\$'000	\$'000	\$'000
Held by the Company							
Alstyle Marketing Sdn. Bhd. (3)	Designing and distribution of fashion wear and accessories and investment holding (Malaysia)	100.0	100.0	100.0	282	282	282
Ossia World of Golf (M) Sdn. Bhd. (3)	Importation and distribution of sports equipment, apparel and accessories (Malaysia)	100.0	100.0	100.0	1,080	1,080	1,080
Great Alps Industry Co., Ltd (1)	Distribution of bags, sporting goods, apparel and accessories (Taiwan)	100.0	100.0	100.0	677	677	677
W.O.G. World of Golf Pte Ltd (4)	Dormant (Singapore)	100.0	100.0	100.0	1,429	1,429	1,429
				_	3,468	3,468	3,468
				=			

### 16. Investment in subsidiaries (cont'd)

Name	Principal activities (Country of incorporation and place of business)	Proportion of ownership interest			
		2019	31.3.18	1.4.17	
		%	%	%	
Held through Alstyle Marketing Sdn. Bhd.					
Alstyle International (M) Sdn. Bhd. (3)	Designing, marketing and distribution of fashion wear and accessories (Malaysia)	100.0	100.0	100.0	
Alstyle Fashion Sdn. Bhd. (3)	Marketing and distribution of fashion and sports apparel and accessories (Malaysia)	100.0	100.0	100.0	
Alstyle International Resources Sdn Bhd. (3)	Wholesaler, retailer of apparels and others (Malaysia)	61.0	61.0	61.0	
O.F. Marketing Sdn. Bhd. (2), (5)	Dormant (Malaysia)	-	-	100.0	
O.F. Active Sdn. Bhd. (2), (5)	Dormant (Malaysia)	_	-	100.0	
Decorion Sdn. Bhd. (2)	Investment holding (Malaysia)	100.0	100.0	100.0	

<sup>&</sup>lt;sup>(1)</sup> Audited by member firm of Ernst & Young Global in Taiwan.

<sup>(2)</sup> Audited by W.K. Lee & Co., CPA, Malaysia.

<sup>(3)</sup> Audited by KGNP, CPA, Malaysia.

<sup>&</sup>lt;sup>(4)</sup> Not required to be audited by the law of its country of incorporation.

<sup>(5)</sup> Struck off during the financial year ended 31 March 2018.

#### Assets classified as held for sale 17.

(a) The leasehold land and building (the "Property") of Decorion Sdn. Bhd. ("Decorion") reported under the Singapore and Malaysia geographical segment, is presented as held for sale following the commitment of the Group's management on 25 January 2019 to a plan to sell the Property. At that date, Decorion entered into a Sale and Purchase agreement with a buyer to sell the Property for a consideration of RM9,500,000 (approximately \$3,156,000). Prior to the end of the reporting period, the Group received a portion of the sales consideration, amounting to RM1,950,000 (approximately \$648,000). As at 31 March 2019, the sale of the Property has not been completed, and the Property has been presented in the balance sheet as "Assets classified as held for sale". There is no impairment loss recognised during the financial year ended 31 March 2019 as the Properties' fair value less costs to sell is higher than its carrying amount.

#### Balance sheet disclosures

The major class of assets of the sale of leasehold land and building classified as held for sale as at 31 March 2019 are as follows:

	<b>Group</b> <b>2019</b> \$'000
Assets	
Property, plant and equipment, classified as held for sale	1,278

The assets and liabilities of Alstyle Fashion Sdn. Bhd.'s ("AFSB's") ELLE business was presented as held for sale as at 31 March 2018 following (b) the commitment of the Group's management on 9 February 2018 to a plan to sell the business. Efforts to sell the business had commenced during the previous financial year ended 31 March 2018, and the disposal of the assets classified as held for sale had been transacted during the financial year ended 31 March 2019. As at 31 March 2018, the assets and liabilities related to the ELLE business had been presented in the balance sheet as "Assets classified as held for sale" and "Liabilities directly associated with assets classified as held for sale" respectively. There was no impairment loss recognised during the previous financial year ended 31 March 2018 as the fair values less costs to sell of the assets in the disposal group were higher than their carrying amounts. The Group recognised a gain of \$125,000 arising from this disposal during the financial year ended 31 March 2019.

## 17. Assets classified as held for sale (cont'd)

The major classes of assets and liabilities of the ELLE business classified as held for sale as at 31 March 2018 are as follows:

	<b>Group 2018</b> \$'000
Assets	
Property, plant and equipment	85
Inventories	675
Deposits	327
Total assets classified as held for sale	1,087
Liability	
Provision for reinstatement costs, representing liability directly associated with assets classified as held for sale	52

## 18. Property, plant and equipment

Group	Leasehold land and building \$'000	Computer equipment \$'000	Furniture, fixtures, fittings and renovations \$'000	Motor vehicles \$'000	Plant, machinery and office equipment \$'000	<b>Total</b> \$'000
Cost						
At 1 April 2017 Additions Disposals Reclassification to assets held for sale Write-offs	1,461 - - -	1,963 46 (3) (19) (1,483)	10,773 710 (293) (948) (2,212)	204 - (103) - (78)	883 8 - (56) (63)	15,284 764 (399) (1,023) (3,836)
Exchange differences	110	18	(13)	-	26	141
At 31 March 2018 and 1 April 2018 Additions Disposals Reclassification to assets held for sale	1,571 - - (1,539)	522 32 (87)	8,017 1,595 (934) -	23 - - -	798 25 (22) -	10,931 1,652 (1,043) (1,539)
Write-offs Exchange differences	(32)	(256) (10)	(642) (155)	_	(359) (7)	(1,257) (204)
At 31 March 2019		201	7,881	23	435	8,540

## 18. Property, plant and equipment (cont'd)

Group	Leasehold land and building	Computer equipment	Furniture, fixtures, fittings and renovations	Motor vehicles	Plant, machinery and office equipment	Total
	\$'000	\$'000	\$'000	\$'000	\$'000	\$'000
Accumulated depreciation and impairment loss						
At 1 April 2017	204	1,901	9,578	179	854	12,716
Depreciation charge for the year	25	43	1,138	18	9	1,233
Disposals	_	(1)	(293)	(96)	_	(390)
Reclassification to assets held for sale	_	(16)	(867)	_	(55)	(938)
Write-offs	_	(1,486)	(2,191)	(78)	(62)	(3,817)
Exchange differences	16	18	(12)	(16)	41	47
At 31 March 2018 and 1 April 2018	245	459	7,353	7	787	8,851
Depreciation charge for the year	21	43	1,211	5	1	1,281
Disposals	_	(87)	(920)	_	(20)	(1,027)
Reclassification to assets held for sale	(261)	_	_	_	_	(261)
Write-offs	_	(255)	(600)	_	(352)	(1,207)
Exchange differences	(5)	(9)	(136)	_	(1)	(151)
At 31 March 2019	_	151	6,908	12	415	7,486
Net carrying amount						
At 31 March 2019		50	973	11	20	1,054
At 31 March 2018	1,326	63	664	16	11	2,080
At 1 April 2017	1,257	62	1,195	25	29	2,568

# 18. Property, plant and equipment (cont'd)

Company	Computer equipment	Furniture, fixtures, fittings and renovations	Motor vehicles	Plant, machinery and office equipment	Total
	\$'000	\$'000	\$'000	\$'000	\$'000
Cost					
At 1 April 2017	1,482	1,841	100	52	3,475
Write-offs	(1,482)	(1,841)	(78)	(52)	(3,453)
At 31 March 2018, 1 April 2018 and 31 March 2019		_	22	_	22
Accumulated depreciation and impairment loss					
At 1 April 2017	1,482	1,840	75	52	3,449
Depreciation charge for the year	_	1	9	_	10
Write-offs	(1,482)	(1,841)	(78)	(52)	(3,453)
At 31 March 2018 and 1 April 2018	_	_	6	_	6
Depreciation charge for the year		_	5	_	5
At 31 March 2019		_	11	_	11
Net carrying amount					
At 31 March 2019		_	11	_	11
At 31 March 2018	_	_	16	_	16
At 1 April 2017	_	1	25	_	26

### 18. Property, plant and equipment (cont'd)

### Assets pledged as security

As at 31 March 2019, the leasehold land and building of the Group with carrying amount of \$1,278,000 (31 March 2018: \$1,326,000; 1 April 2017: \$1,257,000) were pledged to a bank to secure the Group's bank loans (Note 22). As of 31 March 2019, the leasehold land and building have been presented as 'Assets classified as held for sale' (Note 17). The leasehold land and building of the Group consist of the following:

Property/(Location)	Purpose	Approximate land area (in sq metre)	Approximate gross floor area (in sq metre)	Tenure of lease
No. 89 Jalan 10/91, Taman Shamelin Perkasa, 56100 Kuala Lumpur (Malaysia)	Office and warehouse	1,456	2,081	80 years expiring on 11 September 2082

#### 19. Deferred tax

Deferred tax as at 31 March relates to the following:

	Consolidated balance sheet			Consolidated statement of comprehensive income	
	2019	31.3.2018	1.4.2017	2019	2018
	\$'000	\$'000	\$'000	\$'000	\$'000
Group					
Deferred tax liabilities					
Other items	_	_	(32)	_	(32)
Deferred tax assets					
Provisions and accruals	161	162	119	1	(43)
Deferred tax expense/(credit) (Note 9)				1	(75)

### 19. Deferred tax (cont'd)

#### Unrecognised tax losses and capital allowances

At the end of the reporting period, the Group has unabsorbed tax losses and capital allowances of approximately \$31,380,000 (31 March 2018: \$32,186,000; 1 April 2017: \$31,419,000) and \$274,000 (31 March 2018: \$248,000; 1 April 2017: \$114,000), respectively, which are available for offset against future taxable profits of the companies, for which no deferred tax asset is recognised due to uncertainty of its recoverability. The use of these tax losses and capital allowances is subject to the agreement of the tax authorities and compliance with certain provisions of the tax legislation of the respective countries in which the companies operates.

### Unrecognised temporary differences relating to investments in subsidiaries

At the end of the reporting period, no deferred tax liability (31 March 2018 and 1 April 2017: \$Nil) has been recognised for taxes that would be payable on the undistributed earnings of certain of the Group's subsidiaries as the Group has determined that undistributed earnings of its subsidiaries will not be distributed in the foreseeable future. Such temporary differences for which no deferred tax liability has been recognised aggregate to \$8,555,000 (31 March 2018: \$9,008,000; 1 April 2017: \$8,022,000).

### Tax consequences of proposed dividends

There are no income tax consequences (2018: Nil) attached to the dividends to the shareholders proposed by the Company but not recognised as a liability in the financial statements (Note 32).

### 20. Trade and other payables

	Group					
	2019	31.3.2018	1.4.2017	2019	31.3.2018	1.4.2017
	\$'000	\$'000	\$'000	\$'000	\$'000	\$'000
Trade payables:						
- external parties	2,081	2,109	1,979	_	47	48
- related party	_	_	389	_	_	_
Other payables:						
- subsidiary	_	_	_	_	28	185
- related party	42	11	11	12	11	11
Sundry creditors	17	286	388	15	173	235
Deposits received	75	217	244	14	41	41
Accrued operating expenses	2,050	1,508	1,840	127	110	265
	4,265	4,131	4,851	168	410	785

Trade payables due to external parties and related party are non-interest bearing and are normally settled on 30 to 60 days' terms.

Other payables due to subsidiary and related party are non-trade related, non-interest bearing, unsecured and repayable on demand.

Deposits received are non-interest bearing and refundable at the expiration of the lease term.

Trade and other payables denominated in currencies other than the functional currencies of respective entities at 31 March 2019, 31 March 2018 and 1 April 2017 are as follows:

		Group			Company		
	2019	31.3.2018	1.4.2017	2019	31.3.2018	1.4.2017	
	\$'000	\$'000	\$'000	\$'000	\$'000	\$'000	
United States Dollars	48	51	43	_	_	_	
Chinese Renminbi	11	_	11	_	_		

### 21. Bills payable

		Group			Company		
	2019	31.3.2018	1.4.2017	2019	31.3.2018	1.4.2017	
	\$'000	\$'000	\$'000	\$'000	\$'000	\$'000	
Bills payable	3,209	2,343	1,753	_	_		

Bills payable carry interest at rates ranging from 1.90% to 2.25% (2018: 1.91% to 2.42%) per annum and are repayable within 1 to 6 months (31 March 2018: 1 to 8 months; 1 April 2017: 1 to 6 months) from the financial year end.

Bills payable are secured by corporate guarantees from the Company and personal guarantee from a director of a subsidiary.

Bills payable denominated in currency other than the functional currencies of respective entities at 31 March 2019, 31 March 2018 and 1 April 2017 is as follows:

		Group			Company		
	2019	31.3.2018	1.4.2017	2019	31.3.2018	1.4.2017	
	\$'000	\$'000	\$'000	\$'000	\$'000	\$'000	
United States Dollars	_	_	29	_	_	_	

### 22. Bank borrowings

	_		Group			Company	
	Maturity	2019	31.3.2018	1.4.2017	2019	31.3.2018	1.4.2017
		\$'000	\$'000	\$'000	\$'000	\$'000	\$'000
Current							
Bank loans - secured	2020	4,022	319	1,305	_	_	_
Bank loans - unsecured	2020	_	1,305	1,600	_	_	
	_	4,022	1,624	2,905	_	_	_
Non-current							
Bank loans - secured	2021 - 2033	_	1,905	1,860			

The non-current bank loan with maturity up to year 2033 has been reclassified to 'current' as the Group expects to repay the loan within the next twelve months after the end of the reporting period, upon the expected completion of the disposal of the leasehold land and building (Note 17(a)).

#### Bank loans

Bank loans are secured by corporate guarantees of the Company, restricted fixed deposits placed with the respective banks and a leasehold land and building of the Group (Note 18).

The weighted average effective interest rates at the end of the reporting period are as follows:

	Group			Company			
	2019	31.3.2018	1.4.2017	2019	31.3.2018	1.4.2017	
	%	%	%	%	%	%	
Bank loans	3.28	3.19	3.19	_	_		

## 22. Bank borrowings (cont'd)

A reconciliation of liabilities arising from financing activities is as follows:

			Non-cash	changes	
	<b>2018</b> \$'000	Net cash flows from financing activities \$'000	Foreign exchange movement \$'000	<b>Other</b> \$'000	<b>2019</b> \$'000
Bank loans					
- current	1,624	562	(69)	1,905	4,022
- non-current	1,905	_	_	(1,905)	_
Bills payable	2,343	891	(25)	_	3,209
Total	5,872	1,453	(94)	_	7,231

			Non-cash	changes	
	<b>2017</b> \$'000	Net cash flows from financing activities \$'000	Foreign exchange movement \$'000	<b>Other</b> \$'000	<b>2018</b> \$'000
Bank loans					
- current	2,905	(1,351)	(18)	88	1,624
- non-current	1,860	_	133	(88)	1,905
Bills payable	1,753	627	(37)	_	2,343
Total	6,518	(724)	78	_	5,872

The 'other' column relates to the reclassification of non-current obligation under bank loans due to the passage of time.

### 23. Share capital

	Group and Company								
	2019 31.3.2018 1.4.2017 2019 31.3.2018 1								
	No. of shares	No. of shares	No. of shares						
	'000	'000	'000	\$'000	\$'000	\$'000			
Issued and fully paid ordinary shares									
At the beginning and end of the year	252,629	252,629	252,629	31,351	31,351	31,351			

The holders of ordinary shares are entitled to receive dividends as and when declared by the Company. All ordinary shares carry one vote per share without restrictions. The ordinary shares have no par value.

#### 24. Reserves

- (a) Revaluation reserve represents the Group's share of revaluation reserve of associated company.
- (b) Legal reserve represents amount set aside in compliance with local laws in certain countries where the Group operates, and are not distributable unless approval is obtained from relevant authorities.
- (c) Translation reserve represents exchange differences arising from the translation of financial statements of foreign operations whose functional currencies are different from the Group's presentation currency and share of translation reserve from associated company.

### 25. Contingent liabilities

#### Guarantees

The Company has provided corporate guarantees of approximately \$1,851,000 (31 March 2018: \$2,450,000; 1 April 2017: \$2,279,000) to secure banking facilities for certain subsidiaries (Note 28(d)).

#### 26. Lease commitments

### Operating lease commitments

#### As lessee

The Group leases certain properties under lease agreements that are non-cancellable. The leases have an average tenure of between 2 and 7 years. There are no restrictions placed upon the Group by entering into these leases.

Certain lease contracts include contingent rent provision and renewal option for additional lease period of 2 to 3 years at rental rates based on prevailing market conditions. Future minimum lease payments under non-cancellable operating leases at the end of the reporting period are as follows:

	Group			Company		
	2019	31.3.2018	1.4.2017	2019	31.3.2018	1.4.2017
	\$'000	\$'000	\$'000	\$'000	\$'000	\$'000
Not later than 1 year	539	1,396	2,045	30	30	40
Later than 1 year but not later than 5 years	572	1,325	1,394	3	29	_
	1,111	2,721	3,439	33	59	40

Minimum lease payments recognised in profit or loss for the Group and the Company for the financial years ended 31 March 2019 and 31 March 2018 are shown in Note 8.

### 27. Related party transactions

### (a) Sales and purchases of goods and services

In addition to the related party information disclosed elsewhere in the financial statements, the following significant transactions between the Group and related parties took place at terms agreed between the parties during the financial year:

	Grou	ap qı
	<b>2019</b> \$'000	<b>2018</b> \$'000
Income/(expenses)		
Sale of goods to related party	_	4
Recharge of rental and office building expenses to related parties	170	138
Payment on behalf of related party to trade suppliers of the related party	441	_
Recharge of staff costs and other expenses from related parties	(186)	(222)

### Related parties

Related parties refer to VGO International Pte Ltd and W.O.S. World of Sport (M) Sdn Bhd.

# (b) Compensation of key management personnel

	Group		
	<b>2019</b> \$'000	<b>2018</b> \$'000	
Short-term employee benefits	1,995	1,423	
Central Provident Fund contributions	53	69	
Other short-term benefits	86	28	
	2,134	1,520	
Comprise amounts paid to:			
- Directors of the Company	1,021	580	
- Other key management personnel	1,113	940	
	2,134	1,520	

### (c) Commitment with related party

On 19 April 2017, the Company entered into a 36-month agreement ending 18 April 2020 with VGO International Pte Ltd for the lease of the Company's office space. The Group expects the rental paid to VGO International Pte Ltd to be \$30,000 and \$2,500 in 2020 and 2021 respectively.

### 28. Financial risk management objectives and policies

The Group and the Company are exposed to financial risks arising from its operations and financial instruments. The key financial risks include credit risk, liquidity risk, interest rate risk and foreign currency risk. The Group's risk management approach seeks to minimise the potential material adverse effects from these risk exposures. The management manages and monitors these exposures and ensures appropriate measures are implemented on a timely and effective manner. The Audit Committee provides independent oversight to the effectiveness of the risk management process. It is and has been throughout the current and previous financial years, the Group's policy that no trading in derivatives for speculated purposes shall be undertaken.

The Group's principal financial instruments comprise bank borrowings, bills payable and cash and deposits. The main purpose of these financial instruments is to finance the Company's operations. The Group has various other financial assets and liabilities such as trade and other receivables, trade and other payables and related party balances which arise directly from its operations.

The following sections provide details regarding the Group's and Company's exposure to the above-mentioned financial risks and the objectives, policies and processes for the management of these risks.

### (a) Foreign currency risk

The Group has transactional currency exposures arising from sales or purchases that are denominated in currencies other than the respective functional currencies of the Group entities, primarily SGD, Malaysian Ringgit (RM) and New Taiwan Dollars (NTD). The foreign currencies in which these transactions are denominated are mainly United States Dollars (USD), Euro (EUR), Chinese Renminbi (RMB) and Japanese Yen (JPY). However, this type of exposure is minimal since substantially all of the Group's sales are denominated in the functional currency of the operating unit making the sale and operating costs substantially denominated in the unit's functional currency. The Group's trade receivable and trade payable balances at the end of the reporting period have similar exposures.

The Group and the Company also hold cash and cash equivalents denominated in foreign currencies for working capital purposes. At the end of the reporting period, such foreign currency balances at the end of the reporting period are disclosed in Note 14.

The Group is also exposed to currency translation risk arising from its net investments in foreign operations, including Malaysia and Taiwan, which are not hedged.

No sensitivity analysis on the foreign currency risk has been presented as its impact is not significant to the profit or loss and equity of the Group.

The management considers the Group's exposure to foreign currency risks to be minimal.

### 28. Financial risk management objectives and policies (cont'd)

### (b) Interest rate risk

Interest rate risk is the risk that the fair value or future cash flows of the Group's and the Company's financial instruments will fluctuate because of changes in market interest rates. The Group's exposure to interest rate risk arises primarily from bills payable and bank borrowings. The Group does not use derivative financial instruments to hedge its exposure to interest rate fluctuations. However, it is the Group's policy to obtain the most favourable interest rates available wherever the Group obtains additional financing through bank borrowings. The Group has cash balances placed with reputable banks which generate interest income for the Group. The Group manages its interest rate risks by placing such balances of varying maturities and interest rate terms.

### Sensitivity analysis for interest rate risk

The table below demonstrates the sensitivity to a reasonably possible change in interest rates with all other variables held constant, of the Group's profit net of tax (through the impact on interest expense on floating rate bills payable and short-term bank loans).

	Group			
	Basis points (Higher/Lower)	Effect on profit net of tax (Lower/Higher)		
		\$'000		
2019				
Malaysian Ringgit	75	12		
New Taiwan Dollars	75	33		
2018				
Malaysian Ringgit	75	12		
New Taiwan Dollars	75	20		

### 28. Financial risk management objectives and policies (cont'd)

#### (c) Credit risk

Credit risk is the risk of loss that may arise on outstanding financial instruments should a counterparty default on its obligations. The Group's and the Company's exposure to credit risk arises primarily from trade and other receivables. For other financial assets (including cash and short-term deposits) the Group and the Company minimise credit risk by dealing exclusively with high credit rating counterparties.

The Group's objective is to seek continual revenue growth while minimising losses incurred due to increased credit risk exposure. The Group trades only with recognised and creditworthy third parties. It is the Group's policy that all customers who wish to trade on credit terms are subject to credit verification procedures. In addition, receivable balances are monitored on an ongoing basis with the result that the Group's exposure to bad debts is not significant. For transactions that do not occur in the country of the relevant operating unit, the Group does not offer credit terms without the approval of the Senior Management.

The Group considers the probability of default upon initial recognition of asset and whether there has been a significant increase in credit risk on an ongoing basis throughout each reporting period.

The Group has determined the default event on a financial asset to be when the counterparty fails to make contractual payments, within 60 days when they fall due, which are derived based on the Group's historical information.

The Group considers "low risk" to be an investment grade credit rating with at least one major rating agency for those investments with credit rating. To assess whether there is a significant increase in credit risk, the company compares the risk of a default occurring on the asset as at reporting date with the risk of default as at the date of initial recognition. The Group considers available reasonable and supportive forwarding-looking information which includes the following indicators:

- Internal credit rating
- External credit rating
- Actual or expected significant adverse changes in business, financial or economic conditions that are expected to cause a significant change to the borrower's ability to meet its obligations
- Actual or expected significant changes in the operating results of the borrower
- Significant increases in credit risk on other financial instruments of the same borrower
- Significant changes in the value of the collateral supporting the obligation or in the quality of third-party guarantees or credit enhancements
- Significant changes in the expected performance and behaviour of the borrower, including changes in the payment status of borrowers in the group and changes in the operating results of the borrower.

### 28. Financial risk management objectives and policies (cont'd)

### (c) Credit risk (cont'd)

Regardless of the analysis above, a significant increase in credit risk is presumed if a debtor is more than 30 days past due in making contractual payment.

The Group determined that its financial assets are credit-impaired when:

- There is significant difficulty of the issuer or the borrower
- A breach of contract, such as a default or past due event
- It is becoming probable that the borrower will enter bankruptcy or other financial reorganization
- There is a disappearance of an active market for that financial asset because of financial difficulty

The Group categorises a loan or receivable for potential write-off when a debtor fails to make contractual payments more than 120 days past due. Financial assets are written off when there is no reasonable expectation of recovery, such as a debtor failing to engage in a repayment plan with the Group. Where loans and receivables have been written off, the company continues to engage enforcement activity to attempt to recover the receivable due. Where recoveries are made, these are recognised in profit or loss.

The following are credit risk management practices and quantitative and qualitative information about amounts arising from expected credit losses for each class of financial assets.

#### Trade and other receivables

The Group provides for lifetime expected credit losses for all trade and other receivables using a provision matrix. The provision rates are determined based on the Group's historical observed default rates analysed in accordance to days past due by grouping of customers based on geographical region. The loss allowance provision as at 31 March 2019 is determined as follows, the expected credit losses below also incorporate forward looking information such as forecast of economic conditions where the gross domestic product will deteriorate over the next year, leading to an increased number of defaults.

Summarised below is the information about the credit risk exposure on the Group's trade and other receivables using provision matrix:

31 March 2019	Curent	1 to 30 days past due	31 to 60 days past due	61 to 90 days past due	More than 90 days past due	Total
Gross carrying amount	530	1,494	1,734	_	3,567	7,325
Loss allowance provision		_	_	_	(16)	(16)
	530	1,494	1,734	_	3,551	7,309

Information regarding loss allowance movement of trade and other receivables are disclosed in Note 12.

### 28. Financial risk management objectives and policies (cont'd)

### (c) Credit risk (cont'd)

#### Exposure to credit risk

At the end of the reporting period, the Group's and the Company's maximum exposure to credit risk is represented by the carrying amount of each financial assets in the balance sheets.

### Credit risk concentration profile

The Group determines concentrations of credit risk by monitoring the country and industry sector profile of its trade and other receivables on an ongoing basis. The credit risk concentration profile of the Group's trade and other receivables at the end of the reporting period is as follows:

			Gr	oup		
	2019		31.3.2018		1.4.2017	
	\$'000	% of total	\$'000	% of total	\$'000	% of total
By country:						
Singapore	2,878	39%	3,282	38%	4,150	47%
Malaysia	803	11%	1,096	12%	1,712	19%
Taiwan	3,628	50%	4,306	50%	3,046	34%
	7,309	100%	8,684	100%	8,908	100%

### Financial assets that are neither past due nor impaired

Trade and other receivables that are neither past due nor impaired are with creditworthy debtors with good payment record with the Group. Cash and deposits that are neither past due nor impaired are placed with or entered into with reputable financial institutions or companies with high credit ratings and no history of default.

### Financial assets that are either past due or impaired

Information regarding financial assets that are either past due or impaired is disclosed in Note 12 (Trade receivables).

### 28. Financial risk management objectives and policies (cont'd)

### (d) Liquidity risk

Liquidity risk is the risk that the Group or the Company will encounter difficulty in meeting financial obligations due to shortage of funds. The Group's and the Company's exposure to liquidity risk arises primarily from mismatches of the maturities of financial assets and liabilities. The Group's and the Company's objective is to maintain a balance between continuity of funding and flexibility through the use of stand-by credit facilities.

To manage liquidity risk, the Company also monitors its net operating cash flow and maintains an adequate level of cash and cash equivalents and secured committed funding facilities from financial institutions. In assessing the adequacy of these funding facilities, management reviews its working capital requirements regularly.

The Group assessed the concentration of risk with respect to the refinancing of its debt and concluded it to be low. Access to sources of funding is sufficiently available and debt maturing within 12 months can be rolled over with existing lenders.

### 28. Financial risk management objectives and policies (cont'd)

### (d) Liquidity risk (cont'd)

The table below summarises the maturity profile of the Group's and the Company's financial assets and liabilities at the end of the reporting period based on contractual undiscounted payments.

	One year or less	One to five years	Total
Group	\$000	\$'000	\$'000
2019			
Financial assets			
Cash and bank balances	5,794	_	5,794
Trade receivables	3,978	754	4,732
Other receivables	530	2,047	2,577
Total undiscounted financial assets	10,302	2,801	13,103
Financial liabilities			
Trade and other payables	4,265	_	4,265
Amounts due to directors	439	_	439
Bills payable	3,209	_	3,209
Bank borrowings	4,043	_	4,043
Total undiscounted financial liabilities	11,956	_	11,956
Total net undiscounted financial (liabilities)/assets	(1,654)	2,801	1,147

## 28. Financial risk management objectives and policies (cont'd)

## (d) Liquidity risk (cont'd)

	One year or less	One to five years	Over five years	Total
Group	\$'000	\$'000	\$'000	\$'000
31 March 2018				
Financial assets				
Cash and bank balances	4,687	_	_	4,687
Trade receivables	5,890	244	_	6,134
Other receivables	1,143	1,407	_	2,550
Total undiscounted financial assets	11,720	1,651	_	13,371
Financial liabilities				
Trade and other payables	4,131	_	_	4,131
Amounts due to directors	126	_	_	126
Bills payable	2,343	_	_	2,343
Bank borrowings	1,660	492	2,224	4,376
Total undiscounted financial liabilities	8,260	492	2,224	10,976
Total net undiscounted financial assets/(liabilities)	3,460	1,159	(2,224)	2,395

# 28. Financial risk management objectives and policies (cont'd)

## (d) Liquidity risk (cont'd)

Group	One year or less \$'000	One to five years \$'000	Over five years \$'000	<b>Total</b> \$'000
1 April 2017				
Financial assets				
Cash and bank balances	3,119	_	_	3,119
Trade receivables	5,220	_	_	5,220
Other receivables	3,688	_	_	3,688
Total undiscounted financial assets	12,027	_	_	12,027
Financial liabilities				
Trade and other payables	4,851	_	_	4,851
Amounts due to directors	295	_	_	295
Bills payable	1,753	_	_	1,753
Bank borrowings	2,905	460	2,289	5,654
Total undiscounted financial liabilities	9,804	460	2,289	12,553
Total net undiscounted financial assets/(liabilities)	2,223	(460)	(2,289)	(526)

# 28. Financial risk management objectives and policies (cont'd)

# (d) Liquidity risk (cont'd)

	One year or less	One to five years	Total
Company	\$'000	\$'000	\$'000
2019			
Financial assets			
Cash and bank balances	1,802	_	1,802
Trade receivables	649	128	777
Other receivables	237	2,047	2,284
Total undiscounted financial assets	2,688	2,175	4,863
Financial liabilities			
Trade and other payables	168	_	168
Amounts due to directors	439	_	439
Total undiscounted financial liabilities	607	_	607
Total net undiscounted financial assets	2,081	2,175	4,256

# 28. Financial risk management objectives and policies (cont'd)

# (d) Liquidity risk (cont'd)

Company	One year or less \$'000	One to five years \$'000	<b>Total</b> \$'000
Company	\$ 000	\$ 000	\$ 000
31 March 2018			
Financial assets			
Cash and bank balances	1,373	_	1,373
Trade receivables	1,338	_	1,338
Other receivables	1,125	1,407	2,532
Total undiscounted financial assets	3,836	1,407	5,243
Financial liabilities			
Trade and other payables	410	_	410
Amounts due to directors	126	_	126
Total undiscounted financial liabilities	536	_	536
Total net undiscounted financial assets	3,300	1,407	4,707
1 April 2017			
Financial assets			
Cash and bank balances	5	_	5
Trade receivables	1,357	_	1,357
Other receivables	3,399	_	3,399
Total undiscounted financial assets	4,761	_	4,761
Financial liabilities			
Trade and other payables	785	_	785
Amounts due to directors	295	_	295
Total undiscounted financial liabilities	1,080	_	1,080
Total net undiscounted financial assets	3,681	_	3,681

### 28. Financial risk management objectives and policies (cont'd)

### (d) Liquidity risk (cont'd)

The table below shows the contractual expiry by maturity of the Company's contingent liabilities and commitments. The maximum amount of the corporate guarantee contracts are allocated to the earliest period in which the guarantee could be called.

		One to		
	One year or less	five years	Over five years	Total
	\$'000	\$'000	\$'000	\$'000
Company				
2019				
Corporate guarantee	1,851	_	_	1,851
31 March 2018				
Corporate guarantee	115	490	1,845	2,450
1 April 2017				
Corporate guarantee	98	438	1,743	2,279

#### 29. Fair value of financial instruments

Fair value is the amount at which the instrument could be exchanged in a current transaction between knowledgeable willing parties in an arm's length transaction, other than in a forced or liquidation sale. Fair values are obtained from quoted market prices, discounted cash flow models and option pricing models as appropriate.

### Financial instruments whose carrying amounts are reasonable approximation of fair value

Management has determined that the carrying amounts of cash and bank balances (Note 14), trade receivables (Note 12), other receivables (Note 13), trade and other payables (Note 20), bills payable (Note 21) and bank borrowings (Note 22) at the end of the reporting period, based on their notional amounts, are reasonable approximations of their fair value, either due to their short-term nature or that they are floating rate instruments that are repriced to market interest rates on or near the end of the reporting period.

There are no significant differences between the fair values and the carrying amounts of non-current trade and other receivables and bank borrowings.

### Categories of financial assets and financial liabilities

Set out below are the carrying amounts of the Group's and the Company's financial assets and financial liabilities that are carried on the balance sheets:

	Group			Group Con		
	2019	31.3.2018	1.4.2017	2019	31.3.2018	1.4.2017
	\$'000	\$'000	\$'000	\$'000	\$'000	\$'000
Assets						
Cash and bank balances (Note 14)	5,794	4,687	3,119	1,802	1,373	5
Trade receivables (Note 12)	4,732	6,134	5,220	777	1,338	1,357
Deposits (Note 13)	298	497	827	_	_	5
Other receivables (Note 13)	2,279	2,053	2,861	2,284	2,532	3,394
Total financial assets carried at amortised cost	13,103	13,371	12,027	4,863	5,243	4,761
Liabilities						
Trade and other payables (Note 20)	4,265	4,131	4,851	168	410	785
Amounts due to directors	439	126	295	439	126	295
Bills payable (Note 21)	3,209	2,343	1,753	_	_	_
Bank borrowings (Note 22)	4,022	3,529	4,765	_		_
Total financial liabilities carried at amortised cost	11,935	10,129	11,664	607	536	1,080

### 30. Capital management

Capital includes debt and equity items as disclosed in the table below.

The primary objective of the Group's capital management is to ensure that it maintains a strong credit rating in order to support its business and maximise shareholder value.

The Group manages its capital structure and makes adjustments to it, in light of changes in economic conditions. To maintain or adjust the capital structure, the Group may adjust the dividend payment to shareholders, return capital to shareholders or issue new shares. No changes were made in the objectives, policies or processes during the financial years ended 31 March 2019 and 31 March 2018.

An overseas subsidiary in Taiwan appropriates 10% of its net profit after tax according to the subsidiary's Articles of Incorporation as legal reserve. Such appropriations are proposed by the directors for approval by shareholders in the next financial year and given effect in the financial statements of that year. The legal reserve shall be appropriated each year until the accumulated reserve equals the paid-up capital of the subsidiary. This reserve can only be used to offset losses of the subsidiary. When the reserve has reached 50% of the share capital of the subsidiary, up to 50% of the legal reserve may be capitalised. The reserve is not available for dividend distribution. This internally imposed capital requirement has been complied with by the abovementioned subsidiary for the financial years ended 31 March 2019 and 31 March 2018.

The Group monitors capital using a gearing ratio, which is net debt divided by total capital plus net debt. The Group's aim is to keep the gearing ratio below 30%. The Group includes within net debt, bank borrowings, trade and other payables, dividend and bills payable, less cash and bank balances. Capital includes equity attributable to the equity holders of the Company less the abovementioned legal reserve.

	Group		
	2019	2018	
	\$'000	\$'000	
Trade and other payables (Note 20)	4,265	4,131	
Bills payable (Note 21)	3,209	2,343	
Bank borrowings (Note 22)	4,022	3,529	
Less: Cash and bank balances (Note 14)	(5,794)	(4,687)	
Net debt	5,702	5,316	
Equity attributable to equity holders of the Company	39,103	38,565	
Less: Legal reserve	(1,533)	(1,373)	
Total capital	37,570	37,192	
Capital and net debt	43,272	42,508	
Gearing ratio	13%	13%	
Bills payable (Note 21) Bank borrowings (Note 22) Less: Cash and bank balances (Note 14) Net debt Equity attributable to equity holders of the Company Less: Legal reserve Total capital Capital and net debt	3,209 4,022 (5,794) 5,702 39,103 (1,533) 37,570 43,272	2,343 3,529 (4,687) 5,316 38,565 (1,373) 37,192 42,508	

### 31. Segment information

The Group's geographical segments are based on the location of the Group's assets. Sales to external customers disclosed in geographical segments are based on the geographical location of its customers. The Group mainly imports and distributes apparel, sporting goods, footwear and accessories in each of the following locations and are independent from each other.

Management monitors the operating results of its business units separately for the purpose of making decisions about resource allocation and performance assessment. Segment performance is evaluated based on operating profit or loss which in certain respects, as explained in the table below, is measured differently from operating profit or loss in the consolidated financial statements.

Transfer prices between operating segments are on terms agreed mutually between the parties. Revenue and non-current assets information based on the geographical location of customers and assets respectively are as follows:

2019	Singapore and Malaysia \$'000	<b>Taiwan</b> \$'000	Adjustments and eliminations \$'000		Total Group \$'000
Revenue:					
External customers	441	23,511	_		23,952
Results:					
Interest income	10	5	_		15
Dividend income	3,738	_	(3,738)	(a)	_
Finance costs	(73)	(117)	_		(190)
Depreciation of property, plant and equipment	(51)	(1,230)	_		(1,281)
Share of results of associated company	4,760	_	_		4,760
Other non-cash expenses	50	49	_	(b)	99
Income tax expense	(242)	(393)	_		(635)
Segment profit	6,378	1,127	(3,738)	(a)	3,767
Assets:					
Investment in associated company	24,828	_	_		24,828
Additions to property, plant and equipment	_	1,652	_		1,652
Segment assets	35,601	17,249	(1,555)	(c)	51,295
Segment liabilities	3,009	9,290	(107)	(d)	12,192

# 31. Segment information (cont'd)

2018	Singapore and Malaysia	Taiwan	Adjustments and eliminations		Total Group
	\$'000	\$'000	\$'000		\$'000
Revenue:					
External customers	4,991	24,382	_		29,373
Results:					
Interest income	8	6	_		14
Dividend income	1,376	_	(1,376)	(a)	_
Finance costs	(89)	(150)	_		(239)
Depreciation of property, plant and equipment	(203)	(1,030)	_		(1,233)
Share of results of associated company	2,980	_	_		2,980
Other non-cash expenses	(63)	(65)	_	(b)	(128)
Income tax credit/(expense)	2	(365)	_		(363)
Segment profit	3,868	1,702	(1,376)	(a)	4,194
Assets:					
Investment in associated company	23,307	_	_		23,307
Additions to property, plant and equipment	67	697	_		764
Segment assets	35,126	15,612	(1,518)	(c)	49,220
Segment liabilities	2,973	7,622	(70)	(d)	10,525

### 31. Segment information (cont'd)

At 1 April 2017	Singapore and Malaysia	Taiwan	Hong Kong (Discontinued operation)	Adjustments and eliminations		Total Group
	\$'000	\$'000	\$'000	\$'000		\$'000
Assets:						
Investment in associated company	20,727	_	_	_		20,727
Additions to property, plant and equipment	95	697	75	(75)		792
Segment assets	32,708	14,807	1,900	(3,617)	(c)	45,798
Segment liabilities	4,020	8,110	619	(888)	(d)	11,861

(a) The following item is deducted from segment profit to arrive at "profit for the year" presented in the consolidated statement of comprehensive income.

	2019	2018
	\$'000	\$'000
Dividend income from subsidiaries and associated		
company	3,738	1,376
	3,738	1,376

(b) Other non-cash expenses consist of allowance for inventories and property, plant and equipment written-off as presented in the respective notes to the financial statements.

### 31. Segment information (cont'd)

(c) The following items are deducted from segment assets to arrive at total assets reported in the consolidated balance sheet:

	2019	31.3.2018	1.4.2017
	\$'000	\$'000	\$'000
Segment assets from discontinued operation Investment in subsidiaries	_ 1,448	- 1.448	1,900 1,448
Other receivables from subsidiary	107	70	269
	1,555	1,518	3,617

(d) The following items are deducted from segment liabilities to arrive at total liabilities reported in the consolidated balance sheet:

	<b>2019</b> \$'000	<b>31.3.2018</b> \$'000	<b>1.4.2017</b> \$'000
Segment liabilities from discontinued operation	_	_	619
Inter-segment liabilities	107	70	269
	107	70	888

### 32. Dividends

	<b>Group and Company</b>		
	2019	2018	
	\$'000	\$'000	
Declared and paid during the financial year:			
Dividends on ordinary shares:			
- Final exempt (one-tier) dividend for 2018: 0.4 cents (2017: Nil) per share	1,011	_	
- Interim exempt (one-tier) dividend for 2019: 0.6 cents (2018: Nil) per share	1,515		
Proposed but not recognised as a liability as at 31 March:			
Dividends on ordinary shares, subject to shareholders' approval at the AGM:			
- Final exempt (one-tier) dividend for 2019: 0.17 cents (2018: 0.4 cents) per share	429	1,011	

### 33. Authorisation of financial statements

The financial statements for the year ended 31 March 2019 were authorised for issue in accordance with a resolution of the directors on 28 June 2019.



# **STATISTICS OF SHAREHOLDINGS**

No. of Shareholders

Distribution By Size of Shareholdings As At 21 June 2019

Size of Shareholdings

					Total:	216,826,904	85.83
20	OCBC N	IOMINEES	S SINGAPORE PTE	_TD	_	585,326	0.23
19			NG SECURITIES PT			602,068	0.24
18		ENG HON				641,000	0.25
17			CURITIES PTE LTD			876,000	0.35
16			SINGAPORE PTE L	TD		933,000	0.37
15	CHIAM H	HOCK PO	Н			1,078,200	0.43
14	NG CHU	IEN GUAI	N			1,241,000	0.49
13	UNITED OVERSEAS BANK NOMINEES PTE LTD				1,269,552	0.50	
12	CHEW AH KONG				1,290,300	0.51	
11	·					1,554,629	0.62
10	DB NOM	IINEES (S	INGAPORE) PTE LT	D		2,047,000	0.81
9	CITIBAN	IK NOMIN	IEES SINGAPORE F	TE LTD		2,122,516	0.84
8		MINEES F	PTE LTD			2,126,486	0.84
7	CHAM M					2,382,900	0.94
6	LEH BEE					2,707,300	1.07
5	GOH LE		.20112213			3,203,700	1.27
4					4,038,040	1.60	
3					17,354,656	6.87	
2			)MINEES SINGAPOI	RE PTE I TD		73,012,577	28.90
1		S NOMIN	EES (PTE) LIMITED			97,760,654	38.70
No.	Name					No. of Shares	%
			Total	2,948	100.00	252,629,483	100.00
1,0	000,001	and	above _	15	0.51	213,189,510	84.39
	10,001	-	1,000,000	598	20.29	32,514,307	12.87
	1,001	-	10,000	1,439	48.81	6,128,170	2.43
	100	-	1,000	849	28.80	795,194	0.31
	1	-	99	47	1.59	2,302	0.00

No. of Shares

# SUBSTANTIAL SHAREHOLDINGS

No.	Name	Direct Interest	% of Shares	Deemed Interest	% of Shares
1	Goh Ching Lai	73,012,577	28.90	114,855,040*	45.46
2	Goh Ching Wah	57,500,386	22.76	130,367,231*	51.60
3	Goh Ching Huat	57,354,654	22.70	130,512,963*	51.66

Based on the information available to the Company as at 21 June 2019, approximately 25.64% of the issued ordinary shares of the Company is held by the public therefore, Rule 723 of the Manual issued by the Singapore Exchange Securities Trading Limited is complied with.

<sup>\*</sup>By virtue of the Section 7 of the Companies Act, Cap 50, brothers – Goh Ching Lai, Joe, Goh Ching Wah, George and Goh Ching Huat, Steven are deemed to have interests in the each other's shares.

# TOTICE OF ANNUAL GENERAL MEETING

**NOTICE IS HEREBY GIVEN** that the Twenty-Eighth Annual General Meeting of the Company will be held at the Conference Room, No. 10 Changi South Lane #07-01 Singapore 486162 on Friday, 26 July 2019 at 9.30 a.m. to transact the following business:-

#### **AS ORDINARY BUSINESS**

- 1. To receive and consider the Audited Financial Statements of the Company for the financial year ended 31 March 2019 and the Directors' Report and the Auditors Report thereon. (Resolution 1)
- 2. To declare a Final tax exempt (one-tier) dividend of 0.17 Singapore cents per ordinary share for the year ended 31 March 2019

(Resolution 2)

3. To re-elect Mr Goh Ching Huat, retiring by rotation, pursuant to Article 89 of the Company's Constitution.

(Resolution 3)

4. To re-elect Ms Heng Su-Ling Mae, retiring by rotation, pursuant to Article 89 of the Company's Constitution.

(Resolution 4)

- Ms Heng Su-Ling, Mae, if re-elected will remain as an Independent Director as well as Chairman of the Remuneration Committee, and a Member of the Audit and Nominating Committees; and will be considered independent for the purpose of Rule 704(8) of the Listing Manual of the Singapore Exchange Securities Trading Limited.
- 5. To re-appoint Messrs Ernst & Young LLP as auditors of the Company and to authorise the Directors to fix their remuneration.

(Resolution 5)

#### AS SPECIAL BUSINESS

To consider and, if thought fit, to pass the following ordinary resolutions with or without modifications:-

6. Approval of Non-Executive Directors' fees

To approve the payment of Directors' fees of S\$104,500/- to Non-Executive Directors for the financial year ended 31 March 2019 (2018: S\$104,500/-).

(Resolution 6)

- 7. Authority to allot and issue shares
  - (a) "That, pursuant to Section 161 of the Companies Act, Chapter 50, and the listing rules of the Singapore Exchange Securities Trading Limited, approval be and is hereby given to the Directors of the Company at any time to such persons and upon such terms and for such purposes as the Directors may in their absolute discretion deem fit, to:
    - (i) issue shares in the capital of the Company whether by way of rights, bonus or otherwise;
    - (ii) make or grant offers, agreements or options that might or would require shares to be issued or other transferable rights to subscribe for or purchase shares (collectively, "Instruments") including but not limited to the creation and issue of warrants, debentures or other instruments convertible into shares;
    - (iii) issue additional Instruments arising from adjustments made to the number of Instruments previously issued in the event of rights, bonus or capitalisation issues; and
  - (b) (Notwithstanding the authority conferred by the shareholders may have ceased to be in force) issue shares in pursuance of any Instrument made or granted by the Directors while the authority was in force,

### provided always that

(i) the aggregate number of shares to be issued pursuant to this resolution (including shares to be issued in pursuance of Instruments made or granted pursuant to this resolution) does not exceed 50% of the Company's issued share capital, of which the aggregate number of shares (including shares to be issued in pursuance of Instruments made or granted pursuant to this resolution) to be issued other than on a pro rata basis to shareholders of the Company does not exceed 20% of the issued share capital of the Company, and for the purpose of this resolution, the issued share capital shall be the Company's issued share capital at the time this resolution is passed, after adjusting for;

# NOTICE OF ANNUAL GENERAL MEETING

- a) new shares arising from the conversion or exercise of convertible securities, or
- b) new shares arising from exercising share options or vesting of share awards outstanding or subsisting at the time this resolution is passed provided the options or awards were granted in compliance with Part VIII of Chapter 8 of the Listing Manual of the Singapore Exchange Securities Trading Limited, and
- c) any subsequent consolidation or subdivision of the Company's shares, and
- (ii) such authority shall, unless revoked or varied by the Company at a general meeting, continue in force until the conclusion of the next Annual General Meeting or the date by which the next Annual General Meeting of the Company is required by law to be held, whichever is the earlier."

  (Resolution 7)

(Please see Explanatory Note 1)

8. To transact any other ordinary business which may be properly transacted at an Annual General Meeting.

#### BY ORDER OF THE BOARD

Lotus Isabella Lim Mei Hua Company Secretary Singapore, 11 July 2019

#### **Explanatory Notes:-**

1. The ordinary resolution in item no. 7 is to authorise the Directors of the Company from the date of the above Meeting until the next Annual General Meeting to issue shares and convertible securities in the Company up to an amount not exceeding in aggregate 50 percent of the issued share capital of the Company of which the total number of shares and convertible securities issued other than on a pro-rata basis to existing shareholders shall not exceed 20 percent of the issued share capital of the Company at the time the resolution is passed, for such purposes as they consider would be in the interests of the Company. This authority will, unless revoked or varied at a general meeting, expire at the next Annual General Meeting of the Company.

#### **NOTES**

- 1. A member of the Company (other than a member who is a relevant intermediary as defined in Note 2 below) shall not be entitled to appoint more than two proxies to attend and vote at the Annual General Meeting on his behalf. A member of the Company which is a corporation is entitled to appoint its authorised representative or proxy to vote on its behalf. A proxy needs not be a member of the Company.
- 2. Pursuant to Section 181 of the Act, any member who is a relevant intermediary is entitled to appoint one or more proxies to attend and vote at the Annual General Meeting. Relevant intermediary is either:

# POTICE OF ANNUAL GENERAL MEETING

- (a) a banking corporation licensed under the Banking Act (Cap. 19) or its wholly-owned subsidiary which provides nominee services and holds shares in that capacity;
- (b) a capital markets services licence holder which provides custodial services for securities under the Securities and Futures Act (Cap. 289) and holds shares in that capacity; or
- (c) the Central Provident Fund ("CPF") Board established by the Central Provident Fund Act (Cap. 36), in respect of shares purchased on behalf of CPF investors.

#### A proxy needs not be a member of the Company.

- 3. The instrument appointing a proxy or proxies shall, in the case of an individual, be signed by the appointor or his attorney, and in case of a corporation, shall be either under the common seal or signed by its attorney or an authorised officer on behalf of the corporation
- 4. The instrument appointing a proxy must be deposited at the office of the Company's Share Registrar, Tricor Barbinder Share Registration Services at 80 Robinson Road, #11-02, Singapore 068898 not later than 48 hours before the time appointed for the Meeting.

#### **PERSONAL DATA POLICY**

Where a member of the Company submits an instrument appointing a proxy(ies) and/or representative(s) to attend, speak and vote at the AGM and/or any adjournment thereof, a member of the Company (i) consents to the collection, use and disclosure of the member's personal data by the Company (or its agents) for the purpose of the processing and administration by the Company (or its agents) of proxies and representatives appointed for the AGM (including any adjournment thereof) and the preparation and compilation of the attendance lists, minutes and other documents relating to the AGM (including any adjournment thereof), and in order for the Company (or its agents) to comply with any applicable laws, listing rules, regulations and/or guidelines (collectively, the "Purposes"), (ii) warrants that where the member discloses the personal data of the member's proxy(ies) and/or representative(s) to the Company (or its agents), the member has obtained the prior consent of such proxy(ies) and/or representative(s) for the collection, use and disclosure by the Company (or its agents) of the personal data of such proxy(ies) and/or representative(s) for the Purposes, and (iii) agrees that the member will indemnify the Company in respect of any penalties, liabilities, claims, demands, losses and damages as a result of the member's breach of warranty.

# **OSSIA INTERNATIONAL LIMITED**

(Incorporated in the Republic of Singapore) (Company Registration No. 199004330K)

### **PROXY FORM**

#### **IMPORTANT**

- 1. Pursuant to Section 181(1C) of the Companies Act, Cap. 50 of Singapore (the "Act"), Relevant Intermediaries may appoint more than two (2) proxies to attend, speak and vote at the Annual General Meeting.
- 2. For investors who have used their CPF monies to buy shares in the Company ("CPF Investors"), this proxy form is not valid for use and shall be ineffective for all intents and purposes if used or purported to be used by them.
- 3. CPF Investors are requested to contact their respective Agent Banks for any queries they may have with regard to their appointment as proxies or the appointment of their Agent Banks as proxies for the Annual General Meeting.

#### Personal Data Privacy

By submitting an instrument appointing a proxy(ies) and/or representative(s), the member accepts and agrees to the personal data privacy terms set out in the Notice of Annual General Meeting dated 11 July 2019

		NRIC/Passport No,ternational Limited (the "Company"), hereby appoint					(Address	
Name		Address	NRIC/ Pas	NRIC/ Passport No.		Proportion of shareholdings to be represented by proxy (		
* and /	or (delete as appropriate)							
ı								
-		e/us on $^{\star}$ my/our behalf and, if necessary, to demand a poll,	, at the Twenty-Eighth Annua	al General Meeting	g of the Company to be he	eld at Conference I	Room, No. 10 Changi Sout	
		July 2019 at 9.30 a.m. and at any adjournment thereof.						
		ote for or against the Ordinary Resolutions to be proposed	at the Annual General Mee	ting as indicated v	with an "X" in the spaces	provided hereunde	er. If no specified direction	
as to v	oting are given, the "proxy/proxies	s will vote or abstain from voting at *his/their discretion.						
No.		Ordinary Resolutions					Against	
1	To receive and consider the Audited Financial Statements of the Company for the financial year ended 31 March 2019 and the Directors' Statement and Auditors' Report thereon.							
2	To declare a Final tax exempt (one-tier) dividend of 0.17 Singapore cents per ordinary share for the year ended 31 March 2019							
3	To re-elect Mr. Goh Ching Huat as Director pursuant to Article 89 of the Company's Constitution.							
4	To re-elect Ms Heng Su-Ling Mae, as Director pursuant to Article 89 of the Company's Constitution.							
5	To re-appoint Messrs Ernst & Young LLP as auditors of the Company and to authorise the Directors to fix their remuneration.							
6	Approval of Non-Executive Directors'	' fees.						
7	To authorise Directors to issue share	s pursuant to Section 161 of the Companies Act, Chapter 50.						
Dated this day of 2019				Total Number of Shares Held				
<u> </u>	() (14   ()(0)							
_	ure(s) of Member(s)/ Common S e accordingly	Seal						
IMPOF	TANT. Please read notes overle	af						

#### Notes:-

- 1. (a) A member who is not a relevant intermediary is entitled to appoint not more than two proxies to attend, speak and vote at the meeting. Where such member's form of proxy appoints more than one proxy, the proportion of his shareholding concerned to be represented by each proxy shall be specified in the form of proxy. If no proportion is specified, the Company's option to treat this Proxy Form as invalid.
- (b) A member who is a relevant intermediary is entitled to appoint more than two proxies to attend, speak and vote at the meeting, but each proxy must be appointed to exercise the rights attached to a different share or shares held by such member. Where such member's form of "Relevant intermediary" has the meaning ascribed to it in Section 181 of the Companies Act, Chapter 50.
- 2. A proxy need not be a member of the Company.
- 3. Where a member of the Company appoints two proxies, he shall specify the proportion of his shareholding (expressed as a percentage of the whole) to be represented by each such proxy.
- 4. The instrument appointing a proxy or proxies must be under the hand of the appointer or his attorney duly authorised in writing. Where the instrument appointing a proxy or proxies is executed by a corporation, it must be executed under its common seal or under the hand of its attorney or duly authorised officer.
- 5. A corporation which is a member of the Company may authorise by resolution of its directors or other governing body such person as it thinks fit to act as its representative at the Annual General Meeting, in accordance with its Articles of Association and Section 179 of the
- 6. The instrument appointing proxy or proxies, together with the power of attorney or other authority (if any) under which it is signed, or notarially certified copy thereof, must be deposited at the Share Registration Office of the Company at Tricor Barbinder Share Registration Services (A division of Tricor Singapore Pte. Ltd.), 80 Robinson Road #11-02, Singapore 068898 not later than 48 hours before the time set for the Annual General Meeting.
- 7. A member should insert the total number of shares held. If the member has shares entered against his name in the Depository Register (as defined in Section 81SF of the Securities and Future Act, Chapter 289 of Singapore), he should insert that number of shares. If the member has shares registered in his name in the Register of Members of the Company, he should insert the agreeqate number of shares. If no number is inserted, this form of proxy will be deemed to relate to all the shares held by the member of the Company.
- 8. The Company shall be entitled to reject the instrument appointing a proxy or proxies if it is incomplete, improperly completed or illegible or where the true intentions of the appointor are not ascertainable from the instructions of the appointor specified in the instrument appointing a proxy or proxies. In addition, in the case of members of the Company whose shares are entered against their names in the Depository Register, the Company may reject any instrument appointing a proxy or proxies lodged if such members are not shown to have shares entered against their names in the Depository Register 72 hours before the time appointed for holding the Annual General Meeting as certified by The Central Depository (Pte) Limited to the Company.
- 9. A Depositor shall not be regarded as a member of the Company entitled to attend the Annual General Meeting and to speak and vote thereat unless his name appears on the Depository Register 72 hours before the time set for the Annual General Meeting.
- 10. An investor who buys shares using CPF monies ("CPF Investor") and/or SRS monies ("SRS Investor") (as may be applicable) may attend and cast his vote(s) at the Meeting in person. CPF and SRS Investors who are unable to attend the Meeting but would like to vote, may inform their CPF and/or SRS Approved Nominees to appoint the Chairman of the Meeting to act as their proxy, in which case, the CPF and SRS Investors shall be precluded from attending the Meeting

#### PERSONAL DATA PRIVACY

By submitting an instrument appointing a proxy(ies) and/or representative(s), the member accepts and agrees to the personal data privacy terms set out in the Notice of Annual General Meeting dated 11 July 2019.

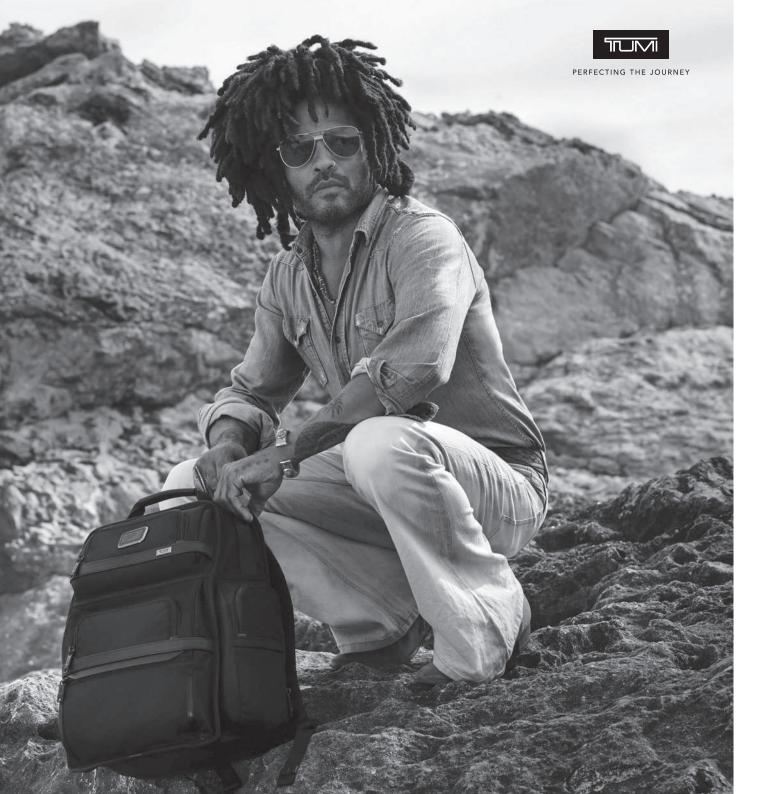


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The Share Registrar

### OSSIA INTERNATIONAL LIMITED

C/O Tricor Barbinder Share Registration Services
(A divison of Tricor Singapore Pte Ltd.)
80 Robinson Road #11-02
Singapore 068898



# OSSIA OFFICES

#### SINGAPORE

#### Ossia International Limited

10, Changi South Lane #07-01, Singapore 486162

Tel: (65) 6543 1133 Fax: (65) 6543 5800

#### MALAYSIA

#### Alstyle International Sdn Bhd

No. 5, Jalan Suria Park 1, Suria Industrial park, Kawasan perindustrian kg. Baru balakong, 43300 Seri Kembangan Selangor Tel: 603 8964 9422 Fax: 603 8964 9522

#### **TAIWAN**

#### Great Alps Industry Co. Ltd

11F, No. 32, Section 3, Bade Road, Songshan District, Taipei City 10559 Taiwan, ROC Tel: (886-2) 2570 0918 Fax:(886-2) 2570 1911

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