

## 14<sup>th</sup> Annual General Meeting 第十四届常年股东大会

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The contact person for the Sponsor is Ms Gillian Goh, Director, Head of Continuing Sponsorship (Mailing Address: 16 Collyer Quay, #10-00 Income at Raffles, Singapore 049318 and E-mail: sponsorship@ppcf.com.sg).





Summarized Breakdown 摘要	FY2018 RMB'000	FY2017 RMB'000	Increase增/ (Decrease减) %
Revenue 收入	1,308,273	1,124,439	16.3 🎓
Gross profit 毛利润	132,645	148,198	10.5 👢
Share of result of associated companies 分享联营公司的业绩	(48,383)	(6,716)	620.4 👢
Profit/ (loss) before tax 税前利润/(亏损)	35,210	90,415	61.1 👢
Profit/(loss) and total comprehensive income for the year 本年度的利润/(亏损)和综合收益	20,951	70,075	70.1





	Positives	正面
1	Revenue growth 16%	收入增长了16%
2	Net profit for 3 continuous years	连续3年保持盈利
	Negatives	负面
1	Low production level of the Anyang Jiujiu's sodium hydrosulfite facility arising from strict industry-wide environmental controls and lowered product prices as a result of decreased demand caused by ongoing global trade frictions.	安阳九久保险粉项目因环保和中美贸易战等因素导致开工率不高以及产品价格不稳定。





	Main products – DMF and Methylamine	主要产品 – DMF 和甲胺
1	continue to operate DMF and Methylamine plant efficiently to remain profitable	继续有效运营DMF和甲胺工厂以保持盈利
	Sodium Hydrosulfite	保险粉
1	With the permission of environmental and other related regulations, gradually increase production output, optimize equipment to enhance maximum efficiency.	在环保条例和其他条规允许的情况下,逐步提升产量,优化设备提升设备最大效益。
2	Cooperate with industry associations to promote sodium hydrosulfite, and strive to reduce the frequency of irregular industry-wide shutdowns imposed by the environmental sector.	与行业协会合作推广保险粉以及争取减少环境部门规定的不定期全行业停工的频率。
3	Develop new markets (export trade)	开拓市场 (打通出口贸易)
4	Consider the possibility of modifying part of the facilities to produce other more profitable products with the permission of related regulations.	考虑在相关法规许可改下,改造部分设备,生产其他更 有利可图产品的可能性。



## THANK YOU 谢谢