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OPTUS BUSINESS SIGNS STRATEGIC ICT SERVICES AGREEMENT WITH QBE AUSTRALIA

New three year multi-million dollar deal with Australia's largest global insurer

Optus Business has announced a new three year ICT services agreement with QBE Australia that will see Optus deliver voice, mobile and data network services for them.

John Paitaridis, Managing Director, Optus Business, said: "We're delighted with the new three year partnership between QBE Australia and Optus, and look forward to supporting QBE with a range of ICT services to support their business growth, speed to market and superior customer service."

The new contract supports voice and data services connecting more than 4000 QBE end users across 42 locations throughout Australia using the Optus network.

"Optus has a strong track record of providing great value and high quality ICT and mobile services to enterprise and government organisations in Australia and across the Asia-Pacific region. The new 3 year contract with QBE is testament to the depth of our experience and capability. Our goal is to work closely with our enterprise customers to create shared value and market advantage," Mr Paitaridis said.

Tony Forward, Chief Information Officer for QBE Australia, said: "QBE is committed to a continued focus on innovation in the insurance services market in Australia. The strategic partnership with Optus will support QBE's strategy to offer more personalised and compelling customer experiences."

Media contact:

Steve Batten
Optus Corporate Affairs
T: (02) 8082 7850
E: Steve.Batten@optus.com.au

David Dunn
Ogilvy PR
T: (02) 8437 5312
E: David.Dunn@ogilvy.com.au