

(Registration No: EC 32308)

#### QUARTERLY FINANCIAL STATEMENT AND DIVIDEND ANNOUNCEMENT

Financial statements on combined results of NutryFarm International Limited (the "Company") and its subsidiaries (collectively, the "Group") for the first quarter ended 30 June 2019 ("Q1FY2020"). These figures have not been audited.

### PART I - INFORMATION REQUIRED FOR ANNOUNCEMENTS OF QUARTERLY (Q1, Q2 & Q3), HALF-YEAR AND FULL YEAR RESULTS

1(a) An income statement and statement of comprehensive income (for the Group) together with a comparative statement for the corresponding period of the immediately preceding financial year.

#### **NUTRYFARM INTERNATIONAL LIMITED**

# Group Income Statement For the Quarter Ended 30 June 2019 (Expressed in Hong Kong thousand dollars)

	Three N	Three Months Ended 30.06			
	FY2020	FY2019	Change		
	HK\$'000		9		
Revenue	10,048	7,385	3		
Cost of sales	(7,842	(4,118)	9		
Gross profit	2,206	3,267	(3		
Other income	415	25	1,56		
Distribution expenses	(1,642	(2,904)	(4		
Administrative expenses	(3,030	(3,511)	(1		
Finance costs	(1,736	(740)	13		
Loss before income tax	(3,787	(3,863)	(		
Income tax expense	194	366	(4		
Loss for the period	(3,593	) (3,497)			
Loss attributable to:					
Equity holders of the Company	(3,593	(3,497)			
Non-controlling interest		-	N		
Loss for the period	(3,593	) (3,497)			

1(a) An income statement and statement of comprehensive income (for the Group) together with a comparative statement for the corresponding period of the immediately preceding financial year.

#### **NUTRYFARM INTERNATIONAL LIMITED**

Group Comprehensive Income Statement For the Quarter Ended 30 June 2019 (Expressed in Hong Kong thousand dollars)

	Three Months Ended 30.06		
	FY2020	FY2019	Change
	HK\$'000	HK\$'000	%
Loss for the period	(3,593)	(3,497)	3
Other comprehensive (loss)/income			
Items that are or may be reclassified subsequently to profit or loss:			
Currency translation differences arising on consolidation, net of tax	69	(20)	NM
Total comprehensive (loss)/income for the period	(3,524)	(3,517)	0
Total comprehensive (loss)/income attributable to:			
Equity holders of the Company	(3,524)	(3,517)	C
Non-controlling interest	-	-	NM
Total comprehensive (loss)/income for the period	(3,524)	(3,517)	(

NM - Not meaningful

## 1(b)(i) A balance sheet (for the Company and Group), together with a comparative statement as at the end of the immediately preceding financial year.

#### **NUTRYFARM INTERNATIONAL LIMITED**

## Balance Sheet as at 30 June 2019

#### (Expressed in Hong Kong thousand dollars)

The Group		The Co	mpany
HK\$'000	HK\$'000	HK\$'000	HK\$'000
As at	As at	As at	As at
30/06/2019	31/03/2019	30/06/2019	31/03/2019
-	-	76,447	76,447
11,015	10,811	-	-
47,483	25,005	-	-
5,381	5,621	-	-
63,879	41,437	76,447	76,447
14.231	12.902	-	_
, -		-	-
		133	133
-	-		150,754
317	327	, -	-
34,842	47,380	1,684	1,555
147,674	170,815	151,791	152,442
18,473	19,107	9,394	9,394
1,262	1,262	, -	-
37,411	15,105	-	-
-	-	74,759	74,759
57,146	35,474	84,153	84,153
90,528	135,341	67,638	68,289
100.979	119.826	121.510	119,826
100,979	119,826	121,510	119,826
53,428	56,952	22,575	24,910
9,642	9.642	9.642	9,642
,	<i>'</i>	,	15,268
53,428	56,952	22,575	24,910
53,428	56,952	22,575	24,910
	HK\$'000 As at 30/06/2019	HK\$'000         HK\$'000           As at 30/06/2019         As at 31/03/2019           -         -           11,015         10,811           47,483         25,005           5,381         5,621           63,879         41,437           14,231         12,902           14,406         9,492           83,878         100,714           -         -           317         327           34,842         47,380           147,674         170,815           18,473         19,107           1,262         1,262           37,411         15,105           -         -           57,146         35,474           90,528         135,341           100,979         119,826           100,979         119,826           53,428         56,952           9,642         9,642           43,786         47,310           53,428         56,952	HK\$'000         HK\$'000         HK\$'000           As at 30/06/2019         31/03/2019         30/06/2019           -         -         76,447           11,015         10,811         -           47,483         25,005         -           5,381         5,621         -           63,879         41,437         76,447           14,231         12,902         -           14,406         9,492         -           83,878         100,714         133           -         -         149,974           317         327         -           34,842         47,380         1,684           147,674         170,815         151,791           18,473         19,107         9,394           1,262         1,262         -           37,411         15,105         -           -         -         74,759           57,146         35,474         84,153           90,528         135,341         67,638           100,979         119,826         121,510           100,979         119,826         121,510           53,428         56,952         22,575

#### 1(b)(ii) Aggregate amount of Group's borrowings and debt securities.

#### Amount repayable in one year or less, or on demand

As at 30	/06/2019	As at 31/03/2019			
In HK\$'000		In HK\$'000			
Secured	Unsecured	Secured	Unsecured		
16,880	20,531	15,105	-		

#### Amount repayable after one year

As at 30	/06/2019	As at 31/03/2019			
In HK\$'000		In HK\$'000			
Secured	Unsecured	Secured	Unsecured		
-	100,979	-	119,826		

#### **Details of Collaterals**

In the short term borrowings, HK\$16.9 million as at 30 June 2019 was secured by the 34,165 square meters land use right and building of NutryFarm (Chengdu) Biomedicine Limited ("**NFC**").

# 1(c) A cash flow statement (for the Group), together with a comparative statement for the corresponding period of the immediately preceding financial year.

#### **NUTRYFARM INTERNATIONAL LIMITED**

# Group Cash Flow Statement For the Quarter Ended 30 June 2019 (Expressed in Hong Kong thousand dollars)

	Three Months Er	ided 30.06
	Q1FY2020	Q1FY2019
Cash flows from operating activities	HK\$'000	HK\$'000
Loss before tax	(3,787)	(3,863)
Adjustments for:	(3,767)	(5,005)
Amortisation of land use rights	240	241
Amortisation of intangible assets	240	232
Depreciation of property, plant and equipment	452	2,320
Interest income	(201)	(28)
Finance costs	1,736	740
Operating cash flows before changes in working capital	(1,560)	(358)
Changes in operating assets and liabilities		
Inventories	(1,329)	(4,110)
Trade and other receivables	(6,519)	(6,971)
Trade and other payables	634	(3,551)
Cash generated/(used in) from operations	(8,774)	(14,990)
Income tax paid	(194)	(220)
Net cash flows generated/(used in) from operating activities	(8,968)	(15,210)
Cash flows from investing activities		
Interest received	201	
Purchase of property, plant and equipment Advance to customers and suppliers	(22,478) (2,251)	(1,230)
Refund from a third party for proposed acquisition of a subsidiary/associated	(2,231)	(1,230)
company	21,610	-
Net cash used in investing activities	(2,918)	(1,230)
Net cash used in investing activities	(2,910)	(1,230)
Cash flows from financing activities		
Interest paid	(1,751)	-
Proceeds from third party loan		11,240
Drawdown of short term loans	16,880	-
Repayment of short term loans	(15,105)	-
Net cash generated from financing activities	24	11,240
Net increase in cash and cash equivalents	(11,862)	(5,200)
Cash and cash equivalents at beginning of the year	47,380	36,160
Effect of foreign exchange rate changes	(676)	(543)
Cash and cash equivalents at end of the year	34,842	30,417

1(d)(i) A statement (for the Company and Group) showing either (i) all changes in equity or (ii) changes in equity other than those arising from capitalization issues and distributions to shareholders, together with comparative statement for the corresponding period of the immediately preceding financial year.

The Group	Share Capital HK\$*000	Premium	Contributed Surplus Reserve HK\$'000	Fair Value Reserve	Reserve	Losses	Total
At 1 April 2019	9,642	315,301	119,560	(45,505)			
Other comprehensive loss for the period, net of tax:							
- Currency translation differences	=	=	-	-	69	=	69
Loss for the period	=	=	-	-	-	(3,593)	(3,593)
At 30 June 2019	9,642	315,301	119,560	(45,505)	(6,377)	(339,193)	53,428

The Group	Share	Share	Contributed Surplus		Translation	Accumulated	
	Capital	Premium	Reserve				
	HK\$'000	HK\$'000	HK\$'000	HK\$'000	HK\$'000	HK\$'000	HK\$'000
At 1 April 2018	9,642	315,301	119,560	(45,505)	2,421	(242,364)	159,055
Other comprehensive income for the period, net of tax:							
- Currency translation differences	-	-	=	-	(7,085)	-	(7,085)
Loss for the period	-	-	-	-	-	(3,497)	(3,497)
At 30 June 2018	9,642	315,301	119,560	(45,505)	(4,664)	(245,861)	148,473

The Company			Contributed			
	Share Capital	Share Premium	Surplus Reserve			Total
	HK\$'000	HK\$'000				
At 1 April 2019	9,642	315,301	119,560	(4,145)	(415,448)	24,910
Other comprehensive loss for the period, net of tax:						
- Currency translation differences	-	=	Ē	-	-	-
Loss for the period	-	=	€	ē	(2,335)	(2,335)
At 30 June 2019	9,642	315,301	119,560	(4,145)	(417,783)	22,575

The Company			Contributed			
	Share		Surplus	Translation		
	Capital HK\$'000					
	11114 000	11114 000	11114 000	1.114 000	1114 000	,
At 1 April 2018	9,642	315,301	119,560	1,662	(347,210)	98,955
Other comprehensive income for the period, net of tax:						
- Currency translation differences	-	-	-	-	-	-
Loss for the period	-	-	-	-	(1,620)	(1,620)
At 30 June 2018	9,642	315,301	119,560	1,662	(348,830)	97,335

1(d)(ii) Details of any changes in the Company's share capital arising from rights issue, bonus issue, share buy-backs, exercise of share options or warrants, conversion of other issues of equity securities, issue of shares for cash or as consideration for acquisitions or for any other purpose since the end of the previous period reported on. State the number of shares that may be issued on conversion of all the outstanding convertibles, if any, against the number of issued shares excluding treasury shares and subsidiary holdings of the Company, as at the end of the current financial period reported on and as at the end of the corresponding period of the immediately preceding financial year. State also the number of shares held as treasury shares and the number of subsidiary holdings, if any, and the percentage of the aggregate number of treasury shares and subsidiary holdings held against the total number of shares outstanding in a class that is listed as at the end of the current financial period reported on and as at the end of the corresponding period of the immediately preceding financial year.

During Q1FY2020, the share capital of the Company has not changed. The Company has no outstanding convertibles.

The Company did not have treasury shares or subsidiary holdings as at 30 June 2019 and 30 June 2018.

1(d)(iii) To show the total number of issued shares excluding treasury shares as at the end of the current financial period and as at the end of the immediately preceding year.

The total number of issued shares excluding treasury shares as at 30 June 2019 was 96,422,103 (31 March 2019: 96,422,103). As at 30 June 2019 and 31 March 2019, there were no treasury shares outstanding.

1d(iv) A statement showing all sales, transfers, cancellation, and/or use of treasury shares as at the end of the current financial period reported on.

Not applicable.

1d(v) A statement showing all sales, transfers, cancellation and/or use of subsidiary holdings as at the end of the current financial period reported on.

Not applicable.

2. Whether the figures have been audited, or reviewed and in accordance with which standard or practice.

The figures have not been audited nor reviewed.

Where the figures have been audited or reviewed, the auditors' report (including any qualifications or emphasis of matter).

Not applicable.

4. Whether the same accounting policies and methods of computation as in the Company's most recently audited annual financial statements have been applied.

The same accounting policies and methods of computation as our last audited annual financial statements have been applied.

 If there are any changes in the accounting policies and methods of computation, including any required by an accounting standard, what has changed, as well as the reasons for, and the effect of, the change.

The Company has no changes in the accounting policies and methods of computation.

6. Earnings/ (loss) per ordinary share of the Group for the current period reported on and the corresponding period of the immediately preceding financial year, after deducting any provision for preference dividends.

	Q1FY2020	Q1FY2019
	HK cents	HK cents
<ul> <li>(a) Based on the weighted average number of ordinary shares on issue; and</li> </ul>	(3.73)	(11.23)
(b) On a fully diluted basis (detailing any adjustments made to the earnings)	(3.73)	(11.23)

Note 6(a): For Q1FY2020, the calculation of basic loss per share was based on loss attributable to equity holders of the Company of HK\$3,593,000 and the weighted average of 96,422,103 ordinary shares in issue.

For the first quarter ended 30 June 2018 ("Q1FY2019"), the calculation of basic loss per share was based on loss attributable to equity holders of the Company of HK\$3,497,000 and the weighted average of 96,422,103 ordinary shares in issue.

Note 6(b): Fully diluted (loss)/profit per share for Q1FY2020 and Q1FY2019 are the same as loss per share based on weighted average number of ordinary shares since there was no potential dilutive ordinary shares outstanding during Q1FY2020 and Q1FY2019.

7. Net asset value (for the Company and Group) per ordinary share based on the total number of issued shares excluding treasury shares of the issuer at the end of the (a) current financial period reported on and (b) immediately preceding financial year.

	As at 30/06/2019 HK\$	As at 31/03/2019 HK\$
The Company  Net asset value per ordinary share based on existing issued share capital	0.23	0.26
The Group  Net asset value per ordinary share based on existing issued share capital	0.55	0.59

The calculation of net asset value per share of the Company is based on the Company's net asset value of HK\$22,575,000 as at 30 June 2019 (at 31 March 2019: HK\$24,910,000) and 96,422,103 ordinary shares in issue at 30 June 2019 (at 31 March 2019: 96,422,103).

The calculation of net asset value per share of the Group is based on the Group's net asset value of HK\$53,428,000 as at 30 June 2019 (at 31 March 2019: HK\$56,952,000) and 96,422,103 ordinary shares in issue at 30 June 2019 (at 31 March 2019: 96,402,103).

8. A review of the performance of the Group, to the extent necessary for a reasonable understanding of the Group's business. The review must discuss any significant factors that affected the turnover, costs, and earnings of the Group for the current financial period reported on, including (where applicable) seasonal or cyclical factors. It must also discuss any material factors that affected the cash flow, working capital, assets or liabilities of the Group during the current financial period reported on.

#### Income statement

#### Revenue

In Q1FY2020, the Group recorded revenue of approximately HK\$10.0 million as compared to HK\$7.4 million in Q1FY2019. Majority of the revenue was generated by the Group's subsidiary, NFC. Similar to the previous financial year, NFC is still suffering from the restrictive regulations on advertisements relating to nutrition products in the People's Republic of China ("PRC") as well as the special inspection on marketing strategies in respect of nutrition products conducted by the PRC authorities. NFC and its customers have been seriously affected by these policies. Since Q1FY2020, the revenue has increased by 36% as compared to Q1FY2019. NFC would focus its efforts on food and supplement products and expect to improve its revenue as soon as possible.

#### Other Income

The Group recorded HK\$415,000 of other income in Q1FY2020 which represents the subsidy income by NFC.

#### Operating expenses

In Q1FY2020, the Group reported distribution expenses of approximately HK\$1.6 million as compared to HK\$2.9 million in Q1FY2019; and administrative expenses of approximately HK\$3.0 million in Q1FY2020 as compared to approximately HK\$3.5 million in Q1FY2019.

HK\$1.3 million decrease of distribution expenses in Q1FY2020 comparing Q1FY2019 is mainly due to the decrease in advertising and marketing expenses in connection with the ongoing regulatory restriction imposed by the PRC authorities on nutrition products since January 2019. The Group recorded HK\$0.5 million decrease of administrative expenses in Q1FY2020 due to the drop of travel expenses.

#### Finance costs

The Group recorded HK\$1.7 million in finance costs in Q1FY2020. It mainly represents the interest paid for the Group's third party loan and NFC's bank loan in the PRC.

#### Income tax expense

The Group recorded HK\$194,000 income taxes in Q1FY2020 for NFC.

#### Net profit/ (loss) attributable to shareholders

Overall, the Group recorded a net loss attributable to shareholders of approximately HK\$3.6 million in Q1FY2020 compared to a net loss of approximately HK\$3.5 million in Q1FY2019.

#### **Balance sheet**

#### Non-current assets

#### Other receivables

The Group recorded HK\$47.5 million of other receivables as at 30 June 2019. It mainly represents the prepayment to acquire hardware and software of internet business.

#### Land use right

The Group recorded HK\$5.4 million for land use right as at 30 June 2019. This is held by NFC for its factory and office areas.

#### Current assets

#### <u>Inventories</u>

The Group recorded HK\$14.2 million inventories as at 30 June 2019. This mainly represents the finished goods, working in progress and raw materials held by NFC. There is no material fluctuation of inventories compared to HK\$12.9 million as at 31 March 2019.

#### Trade receivables

The Group recorded HK\$14.4 million trade receivables as at 30 June 2019, which mainly attributed from NFC. Compared to HK\$9.5 million in trade receivables as at 31 March 2019, the HK\$4.9 million increase is mainly from the main customers of NFC.

#### Prepayments, deposits and other receivables

The Group recorded HK\$83.9 million prepayments, deposits and other receivables as at 30 June 2019. The HK\$16.8 million decrease compared to the figure as at 31 March 2018 is mainly due to the refund made by Mr. Xiaoxin Wang to the Company of the advance previously paid by the Company to Mr. Xiaoxin Wang in connection with the proposed acquisition of First Linkage Inc..

#### Current liabilities

#### Trade and other payables

Trade and other payables amounted to HK\$18.5 million as at 30 June 2019, which is a decrease of HK\$0.6 million from HK\$19.1 million as at 31 March 2019. This was due to the settlement to suppliers in

June 2019.

#### Short term loans

The bank loan of an aggregate sum of HK\$37.4 million as at 30 June 2019 includes HK\$20.5 million third party loan received during the period from 30 June 2018 to 30 June 2019. and HK\$16.9 million bank loan secured by NFC's land use right.

Non-current liabilities

#### Long term loans

The Group recorded HK\$101.0 million in long term payables as at 30 June 2019. It represents the Company's receipt of a third party loan from investors with an annual interest rate of 3.5% and 7.4% for three years to four years as at 30 June 2019 as well as HK2.1 million accrued interests.

#### **Cash Flow Statement**

The Group recorded a net cash outflow of HK\$9.0 million from operating activities in Q1FY2020 as compared to a net cash outflow of HK\$15.2 million in Q1FY2019. The difference is due to the HK\$2.8 million and HK\$3.6 million of cash outflow incurred by the Group on inventories acquisition settlement of payables respectively during Q1FY2019.

The Group recorded HK\$2.9 million of cash outflow from investing activities in Q1FY2020 as compared to HK\$1.2 million of cash outflow in Q1FY2019. The increase in such cash outflow is due to the advance payment made by the Group to its customers and NFC's suppliers.

The Group recorded no material cash flow from financing activities in Q1FY2020 as compared to a net cash inflow of HK\$11.2 million in Q1FY2019. The cash inflow in Q1FY2019 represents a receipt of a third party loan.

As at 30 June 2019, the Group remained in a cash balance position of HK\$34.8 million.

9. Where a forecast, or a prospect statement, has been previously disclosed to shareholders, any variance between it and the actual results.

Not applicable.

10. A commentary at the date of the announcement of the significant trends and competitive conditions of the industry in which the Group operates and any known factors or events that may affect the Group in the next reporting period and the next 12 months.

In Q1FY2020, the Group's wholly-owned subsidiary, NFC recorded HK\$10.0 million in revenue which is a 36% increase as compared to HK\$7.4 million in Q1FY2019. Majority of the Group's revenue was

generated by the Group's subsidiary, NFC. In this quarter, NFC is still affected by the PRC's restrictive regulations on advertisements relating to nutrition products. To generate more revenue, NFC has started to manufacture and sell more food and supplement products in this quarter including compressed candy, vitamin, food for enhancing immunization and achieved the increase of revenue accordingly.

The main customers still contributed over 60% of revenue to NFC and NFC has been maintaining stable cooperation with these customers which includes offering special prices and providing marketing and promotional support. Further to this, NFC continuously increases new customers through the E-commerce model. Sichuan province is NFC's primary market and NFC is increasingly relying on the local media including newspapers, magazines and local TV, as well as the internet promotion to promote its products.

In Q1FY2020, the imported products of mixed drinks of Lutein ester and blueberry and crispy oatmeal realized satisfied performance. In the future, NFC would like to increase the volume of imported products from North America. At the same time, NFC would also maintain its current products including flaxseed oil and grape seed oil, and increase the inventories for meal replacement powder for blood sugar control and mixed drinks of chia and blueberry.

#### 11. If a decision regarding dividend has been made:—

- (a) Whether an interim (final) ordinary dividend has been declared (recommended); and No dividend has been declared or recommended during the period under review.
- (b) (i) Amount per share ...... cents

Not applicable.

(ii) Previous corresponding period ..... cents

Not applicable.

(c) Whether the dividend is before tax, net of tax or tax exempt. If before tax or net of tax, state the tax rate and the country where the dividend is derived. (If the dividend is not taxable in the hands of shareholders, this must be stated).

Not applicable.

(d) The date the dividend is payable.

Not applicable.

(e) The date on which Registrable Transfers received by the company (up to 5.00 pm) will be registered before entitlements to the dividend are determined.

Not applicable.

12. If no dividend has been declared/recommended, a statement to that effect and the reason(s) for the decision.

No dividend has been declared or recommended during the period under review. No dividend has been declared or recommended during the period under review. As at the first quarter ended 30 June 2019, the Group recorded accumulated losses of HK\$339,193,000. Therefore, the Group is focusing on enhancing the Group's profitability and would consider the declaration of a dividend when the Group achieves enough profits.

13. If the Group has obtained a general mandate from shareholders for IPTs, the aggregate value of such transactions as required under Rule 920(1)(a)(ii). If no IPT mandate has been obtained, a statement to that effect.

The Group has not obtained a general mandate from shareholders for interested person transactions.

14. Negative confirmation pursuant to Rule 705(5). (Not required for announcement on full year results):

To the best of the knowledge of the Directors, nothing has come to the attention of the Board which may render these interim financial results to be false or misleading in any material aspect.

15. Confirmation that the Company has procured undertakings from all its directors and executive officers (in the format set out in Appendix 7.7) under Rule 720(1).

NutryFarm International Limited confirms that undertakings under Rule 720(1) have been obtained from all its directors and executive officers in the format set out in Appendix 7.7.

By Order of the Board

Gao Xiang Nong, Paul Executive Director 14 August 2019