

01. Consolidated Performance

(million yen)

	`18/10				`19/10				`20/10			
	1Q	2Q YTD	3Q YTD	FY	1Q	2Q YTD	3Q YTD	FY	1Q	2Q YTD	3Q YTD	FY
Net Sales	72,547	142,544	216,030	298,517	79,062	154,124	232,614	317,438	80,786	145,679	200,436	
	143.9%	132.7%	128.7%	128.1%	109.0%	108.1%	107.7%	106.3%	102.2%	94.5%	86.2%	
Cost of Sales	55,894	109,792	164,896	226,234	60,512	117,654	177,302	239,346	61,629	120,121	173,903	
	149.0%	136.0%	131.3%	130.9%	108.3%	107.2%	107.5%	105.8%	101.8%	102.1%	98.1%	
Gross Profit	16,652	32,752	51,133	72,283	18,549	36,469	55,312	78,092	19,156	25,557	26,532	
	129.1%	122.6%	120.9%	120.1%	111.4%	111.3%	108.2%	108.0%	103.3%	70.1%	48.0%	
Selling, General and Administrative Expenses	11,639	23,479	36,044	49,743	13,056	26,499	40,692	55,770	14,038	26,787	38,358	
	134.8%	129.3%	126.1%	125.4%	112.2%	112.9%	112.9%	112.1%	107.5%	101.1%	94.3%	
Operating Profit	5,013	9,273	15,088	22,539	5,493	9,970	14,620	22,322	5,118	-1,229	-11,825	
	117.6%	108.3%	110.0%	109.9%	109.6%	107.5%	96.9%	99.0%	93.2%	-	-	
Recurring Profit	4,961	8,935	14,712	22,532	5,314	9,523	13,956	21,566	4,756	-2,020	-12,822	
	114.0%	104.7%	108.0%	111.1%	107.1%	106.6%	94.9%	95.7%	89.5%	-	-	
Comprehensive Income	3,253	5,407	9,063	13,851	3,678	5,628	7,805	12,348	2,567	-2,589	-12,233	
Attributable to Owners of the Parent	113.3%	96.5%	100.3%	103.1%	113.1%	104.1%	86.1%	89.1%	69.8%	-	-	
EBITDA*	12,381	24,109	37,931	53,176	13,601	26,334	39,457	55,767	15,377	18,991	18,265	
	124.9%	117.7%	115.9%	116.3%	109.9%	109.2%	104.0%	104.9%	113.1%	72.1%	46.3%	

*Operating Profit + Depreciation and Amortization (including Goodwill Amortization)

02. Profitability

(%)

	`18/10				`19/10				`20/10			
	1Q	2Q YTD	3Q YTD	FY	1Q	2Q YTD	3Q YTD	FY	1Q	2Q YTD	3Q YTD	FY
Gross Profit Margin	23.0%	23.0%	23.7%	24.2%	23.5%	23.7%	23.8%	24.6%	23.7%	17.5%	13.2%	
	-2.6pt	-1.9pt	-1.5pt	-1.6pt	+0.5pt	+0.7pt	+0.1pt	+0.4pt	+0.3pt	-6.1pt	-10.5pt	
Operating Profit Margin	6.9%	6.5%	7.0%	7.6%	6.9%	6.5%	6.3%	7.0%	6.3%	-0.8%	-5.9%	
	-1.5pt	-1.5pt	-1.2pt	-1.3pt	+0.0pt	-0.0pt	-0.7pt	-0.5pt	-0.6pt	-7.3pt	-12.2pt	
Recurring Profit Margin	6.8%	6.3%	6.8%	7.5%	6.7%	6.2%	6.0%	6.8%	5.9%	-1.4%	-6.4%	
	-1.8pt	-1.7pt	-1.3pt	-1.2pt	-0.1pt	-0.1pt	-0.8pt	-0.8pt	-0.8pt	-7.6pt	-12.4pt	
Net Profit Margin	4.5%	3.8%	4.2%	4.6%	4.7%	3.7%	3.4%	3.9%	3.2%	-1.8%	-6.1%	
	-1.2pt	-1.4pt	-1.2pt	-1.1pt	+0.2pt	-0.1pt	-0.8pt	-0.8pt	-1.5pt	-5.4pt	-9.5pt	
EBITDA Margin	17.1%	16.9%	17.6%	17.8%	17.2%	17.1%	17.0%	17.6%	19.0%	13.0%	9.1%	
	-2.6pt	-2.2pt	-1.9pt	-1.8pt	+0.1pt	+0.2pt	-0.6pt	-0.2pt	+1.8pt	-4.0pt	-7.8pt	

03. Cash Flow Statement

(million yen)

	`18/10				`19/10				`20/10			
	1Q	2Q YTD	3Q YTD	FY	1Q	2Q YTD	3Q YTD	FY	1Q	2Q YTD	3Q YTD	FY
Net Cash used in Operating Activities	11,870	26,082	33,351	53,476	9,780	24,208	28,314	45,695	12,518	22,594	20,187	
	169.2%	150.9%	129.7%	139.7%	82.4%	92.8%	84.9%	85.4%	128.0%	93.3%	71.3%	
Net Cash used in Investing Activities	-7,235	-14,589	-25,037	-43,095	-9,290	-24,792	-39,838	-49,454	-6,131	-13,163	-17,719	
Net Cash used in Financing Activities	-1,882	9,518	1,429	1,754	-8,888	1,385	365	-782	-6,160	-2,883	15,503	
Cash and Cash Equivalents	20,554	38,646	27,319	29,785	21,110	30,430	18,192	24,664	25,248	31,152	42,667	
	107.9%	212.6%	187.7%	167.6%	102.7%	78.7%	66.6%	82.8%	119.6%	102.4%	234.5%	
Free Cash Flow	4,634	11,492	8,314	10,380	490	-583	-11,523	-3,758	6,387	9,430	2,467	

【Note】Figures in the lower row show year-on-year changes or year-earlier levels

04. Capital Investment

(million yen)

	`18/10				`19/10				`20/10			
	1Q	2Q YTD	3Q YTD	FY	1Q	2Q YTD	3Q YTD	FY	1Q	2Q YTD	3Q YTD	FY
Total	8,261	16,871	28,274	46,564	9,714	26,547	42,805	54,270	9,844	21,571	27,495	
	131.5%	104.7%	97.4%	121.0%	117.6%	157.3%	151.4%	116.5%	101.3%	81.3%	64.2%	
Parking Business Japan	1,873	6,587	8,333	10,333	1,869	4,648	8,163	11,042	2,419	4,982	5,777	
	91.8%	100.0%	90.7%	93.0%	99.8%	70.6%	98.0%	106.9%	129.4%	107.2%	70.8%	
Mobility Business	4,854	7,482	16,174	27,332	6,837	12,289	22,992	30,779	3,630	7,135	9,936	
	131.1%	115.3%	101.1%	118.9%	140.8%	164.3%	142.2%	112.6%	53.1%	58.1%	43.2%	
Parking Business Overseas	1,179	2,080	2,820	4,333	593	1,584	3,071	3,500	3,240	8,010	9,710	
	-	290.9%	221.4%	293.2%	50.3%	76.2%	108.9%	80.8%	546.3%	505.7%	316.2%	
Other	353	721	946	4,565	414	8,025	8,578	8,948	553	1,442	2,070	
	65.4%	31.0%	36.8%	157.4%	117.2%	1111.8%	906.8%	196.0%	133.6%	18.0%	24.1%	

[Reiterate] Capital Investment by Item and Segment

(million yen)

	`18/10				`19/10				`20/10			
	1Q	2Q YTD	3Q YTD	FY	1Q	2Q YTD	3Q YTD	FY	1Q	2Q YTD	3Q YTD	FY
Total	8,261	16,871	28,274	46,564	9,714	26,547	42,805	54,270	9,844	21,571	27,495	
	131.5%	104.7%	97.4%	121.0%	117.6%	157.3%	151.4%	116.5%	101.3%	81.3%	64.2%	
Cash Base	7,319	14,548	24,977	42,328	9,042	24,424	39,194	48,920	6,626	13,588	18,102	
	132.4%	108.3%	101.6%	126.0%	123.5%	167.9%	156.9%	115.6%	73.3%	55.6%	46.2%	
Parking Business Japan	1,095	4,498	5,386	6,565	1,223	2,628	4,651	5,962	1,391	2,702	3,153	
	85.1%	107.6%	101.8%	100.4%	111.6%	58.4%	86.4%	90.8%	113.7%	102.8%	67.8%	
Mobility Business	4,854	7,482	16,174	27,332	6,837	12,289	22,992	30,779	3,630	7,135	9,936	
	131.1%	115.3%	101.1%	118.9%	140.8%	164.3%	142.2%	112.6%	53.1%	58.1%	43.2%	
Parking Business Overseas	1,015	1,846	2,470	3,865	566	1,480	2,971	3,230	1,050	2,307	2,941	
	-	425.5%	341.4%	330.1%	55.8%	80.2%	120.3%	83.6%	185.4%	155.8%	99.0%	
Other	353	721	946	4,565	414	8,025	8,578	8,948	553	1,442	2,070	
	65.4%	31.0%	36.9%	157.4%	117.2%	1111.8%	906.8%	196.0%	133.6%	18.0%	24.1%	
Finance Lease	941	2,323	3,297	4,235	672	2,123	3,611	5,349	3,217	7,982	9,392	
	125.1%	86.4%	74.0%	86.9%	71.4%	91.4%	109.5%	126.3%	478.8%	375.9%	260.1%	
Parking Business Japan	777	2,089	2,947	3,767	645	2,020	3,511	5,079	1,027	2,280	2,623	
	103.2%	86.7%	75.6%	82.5%	83.0%	96.7%	119.1%	134.8%	159.2%	112.9%	74.7%	
Mobility Business	-	-	-	-	-	-	-	-	-	-	-	
	-	-	-	-	-	-	-	-	-	-	-	
Parking Business Overseas	164	234	349	467	26	103	99	270	2,190	5,702	6,768	
	-	83.3%	63.5%	152.5%	16.1%	44.1%	28.5%	57.7%	8298.4%	5523.3%	6788.4%	
Other	-	-	-	-	-	-	-	-	-	-	-	
	-	-	-	-	-	-	-	-	-	-	-	

05. Depreciation and Amortization

(million yen)

	`18/10				`19/10				`20/10			
	1Q	2Q YTD	3Q YTD	FY	1Q	2Q YTD	3Q YTD	FY	1Q	2Q YTD	3Q YTD	FY
Total	6,562	13,222	20,430	27,322	7,320	14,796	22,541	30,407	9,553	18,807	27,996	
	116.9%	113.4%	110.5%	111.9%	111.5%	111.9%	110.3%	111.3%	130.5%	127.1%	124.2%	
Parking Business Japan	2,457	4,945	7,489	9,732	2,561	5,099	7,765	10,491	2,698	5,205	7,826	
	109.1%	101.2%	100.0%	100.7%	104.2%	103.1%	103.7%	107.8%	105.4%	102.1%	100.8%	
Mobility Business	3,236	6,524	10,261	14,148	3,728	7,566	11,684	15,662	3,799	7,520	11,095	
	103.6%	108.0%	106.1%	110.5%	115.2%	116.0%	113.9%	110.7%	101.9%	99.4%	95.0%	
Parking Business Overseas	686	1,382	2,118	2,673	827	1,706	2,328	3,123	2,717	5,470	8,150	
	880.5%	338.2%	257.5%	214.5%	120.6%	123.4%	109.9%	116.8%	328.3%	320.6%	350.1%	
Other	181	368	560	767	202	423	762	1,130	338	611	923	
	116.1%	113.4%	110.8%	109.4%	111.3%	114.8%	135.9%	147.3%	167.5%	144.3%	121.1%	

06. Financial Indicators

		`18/10				`19/10				`20/10			
		1Q	2Q YTD	3Q YTD	FY	1Q	2Q YTD	3Q YTD	FY	1Q	2Q YTD	3Q YTD	FY
Earnings Per Share	(yen)	22.17	36.80	60.63	91.88	23.79	36.38	50.44	79.79	16.63	-16.77	-79.19	
		113.1%	96.2%	98.4%	100.2%	107.3%	98.9%	83.2%	86.8%	69.9%	-	-	
Book-value Per Share	(yen)	494.41	598.83	581.03	610.01	548.44	569.08	568.56	585.37	529.75	476.40	416.08	
		108.7%	127.5%	117.0%	114.6%	110.9%	95.0%	97.9%	96.0%	96.6%	83.7%	73.2%	
Return on Equity	(%)	4.3%	6.3%	10.6%	15.8%	4.0%	6.0%	8.2%	12.7%	2.8%	-2.9%	-14.5%	
		+0.3pt	-1.5pt	-1.5pt	-1.7pt	-0.4pt	-0.3pt	-2.4pt	-3.1pt	-1.2pt	-8.9pt	-22.7pt	
Return on Assets	(%)	1.3%	2.0%	3.4%	5.1%	1.3%	1.9%	2.7%	4.3%	0.8%	-0.8%	-3.9%	
		-0.5pt	-1.3pt	-1.4pt	-1.4pt	+0.1pt	-0.1pt	-0.7pt	-0.8pt	-0.5pt	-2.8pt	-6.7pt	
Equity Ratio	(%)	27.6%	33.7%	33.1%	34.1%	33.3%	31.1%	32.3%	33.3%	26.3%	25.5%	21.8%	
		-10.6pt	-4.8pt	-0.1pt	+3.8pt	+5.7pt	-2.5pt	-0.8pt	-0.8pt	-6.9pt	-5.6pt	-10.5pt	
Debt to Equity Ratio*	(times)	1.8	1.3	1.3	1.3	1.4	1.5	1.5	1.4	2.1	2.3	2.9	
		+0.7	+0.3	-0.1	-0.3	-0.4	+0.2	+0.1	+0.1	+0.7	+0.8	+1.5	
Dividend Per Share	(yen)	-	-	-	70.0	-	-	-	70.0	-	-	-	
		-	-	-	100.0%	-	-	-	100.0%	-	-	-	
Dividend Payout Ratio	(%)	-	-	-	76.2%	-	-	-	87.7%	-	-	-	
		-	-	-	-0.2pt	-	-	-	+11.5pt	-	-	-	

*Interest-Bearing Debt / Shareholders' Equity

07. Segment Information

07-1. Performance by Segment

(million yen)

	~18/10				~19/10				~20/10			
	1Q	2Q YTD	3Q YTD	FY	1Q	2Q YTD	3Q YTD	FY	1Q	2Q YTD	3Q YTD	FY
Net Sales	72,547	142,544	216,030	298,517	79,062	154,124	232,614	317,438	80,786	145,679	200,436	
	143.9%	132.7%	128.7%	128.1%	109.0%	108.1%	107.7%	106.3%	102.2%	94.5%	86.2%	
Parking Business Japan	38,228	76,561	116,155	156,798	40,343	80,680	122,787	165,734	43,409	78,899	112,653	
	106.4%	106.0%	105.8%	105.7%	105.5%	105.4%	105.7%	105.7%	107.6%	97.8%	91.7%	
Mobility Business	17,569	34,072	52,056	73,747	21,432	40,583	60,692	86,174	21,005	36,755	52,355	
	127.0%	124.6%	123.2%	120.8%	122.0%	119.1%	116.6%	116.9%	98.0%	90.6%	86.3%	
Times CAR	16,243	31,460	48,235	68,689	20,237	38,247	57,153	81,281	19,779	34,486	49,077	
	131.2%	128.2%	126.1%	123.4%	124.6%	121.6%	118.5%	118.3%	97.7%	90.2%	85.9%	
Other	1,326	2,611	3,821	5,057	1,195	2,335	3,539	4,892	1,226	2,269	3,278	
	91.3%	92.7%	95.4%	94.0%	90.1%	89.4%	92.6%	96.7%	102.6%	97.2%	92.6%	
Parking Business Overseas	16,788	32,053	48,036	68,290	17,404	33,085	49,474	65,976	16,466	30,193	35,669	
	2700.7%	408.6%	304.3%	288.5%	103.7%	103.2%	103.0%	96.6%	94.6%	91.3%	72.1%	
Taiwan	745	1,508	2,262	3,046	807	1,646	2,506	3,359	939	1,869	2,820	
	120.0%	119.1%	118.4%	120.7%	108.3%	109.2%	110.8%	110.3%	116.4%	113.5%	112.5%	
Secure Parking	7,544	14,643	21,871	29,123	7,155	13,790	20,377	26,701	6,431	12,312	15,674	
	-	222.6%	157.7%	137.7%	94.8%	94.2%	93.2%	91.7%	89.9%	89.3%	76.9%	
National Car Parks	8,498	15,901	23,902	36,119	9,441	17,647	26,590	35,915	9,095	16,011	17,174	
	-	-	-	-	111.1%	111.0%	111.2%	99.4%	96.3%	90.7%	64.6%	
Business Development	18	80	137	208	41	94	163	263	120	247	372	
	689.1%	779.4%	401.0%	253.0%	228.1%	117.8%	118.4%	126.3%	291.7%	262.4%	228.3%	
Adjustments	-57	-222	-355	-526	-159	-318	-503	-709	-217	-417	-615	
	-	-	-	302.5%	277.9%	143.5%	141.4%	134.6%	136.2%	130.8%	122.3%	
Gross Profit	16,652	32,752	51,133	72,283	18,549	36,469	55,312	78,092	19,156	25,557	26,532	
	129.1%	122.6%	120.9%	120.1%	111.4%	111.3%	108.2%	108.0%	103.3%	70.1%	48.0%	
Parking Business Japan	9,301	18,296	28,188	38,811	9,998	19,554	30,124	40,699	10,211	12,836	16,284	
	105.0%	104.0%	104.7%	105.5%	107.5%	106.9%	106.9%	104.9%	102.1%	65.6%	54.1%	
Mobility Business	4,558	10,191	16,623	25,133	6,274	13,021	19,974	30,221	7,111	11,055	13,539	
	116.9%	126.0%	127.8%	127.2%	137.6%	127.8%	120.2%	120.2%	113.3%	84.9%	67.8%	
Times CAR	4,482	9,954	16,265	24,680	6,162	12,743	19,489	29,566	6,940	10,688	12,957	
	117.1%	126.5%	128.4%	128.1%	137.5%	128.0%	119.8%	119.8%	112.6%	83.9%	66.5%	
Other	76	236	358	452	111	277	484	654	170	367	581	
	109.4%	107.6%	106.3%	90.2%	146.5%	117.4%	135.3%	144.7%	152.6%	132.4%	120.1%	
Parking Business Overseas	2,840	4,434	6,591	8,752	2,404	4,186	5,730	7,999	2,313	2,564	-2,169	
	1883.5%	419.6%	275.7%	239.1%	84.7%	94.4%	86.9%	91.4%	96.2%	61.3%	-	
Taiwan	170	325	473	636	168	334	528	694	215	372	552	
	112.8%	116.5%	108.7%	115.2%	98.8%	102.7%	111.5%	109.1%	128.5%	111.1%	104.5%	
Secure Parking	1,187	2,165	3,207	4,360	1,104	1,936	2,671	3,331	1,114	1,699	1,263	
	-	278.7%	-	140.3%	93.0%	89.5%	83.3%	76.4%	100.9%	87.7%	47.3%	
National Car Parks	1,482	1,943	2,909	3,755	1,132	1,915	2,530	3,973	983	493	-3,984	
	-	-	-	-	76.4%	98.5%	87.0%	105.8%	86.8%	25.8%	-	
Business Development	-28	-86	-138	-203	-64	-161	-306	-530	-390	-734	-881	
	545.3%	553.7%	634.9%	830.5%	226.8%	186.3%	221.4%	260.7%	601.3%	453.2%	287.2%	
Adjustments (Head Office Expenses etc.)	-18	-81	-131	-210	-62	-130	-210	-297	-89	-164	-240	
	-	-	-	1074.3%	340.6%	160.1%	159.2%	140.9%	143.2%	125.9%	114.5%	
Operating Profit	5,013	9,273	15,088	22,539	5,493	9,970	14,620	22,322	5,118	-1,229	-11,825	
	117.6%	108.3%	110.0%	109.9%	109.6%	107.5%	96.9%	99.0%	93.2%	-	-	
Parking Business Japan	6,550	12,852	19,962	27,552	7,146	13,759	21,030	28,192	6,911	6,624	7,334	
	104.9%	107.1%	107.3%	107.1%	109.1%	107.1%	105.4%	102.3%	96.7%	48.1%	34.9%	
Mobility Business	503	1,805	3,449	6,863	1,390	3,049	4,567	9,112	2,025	1,565	283	
	98.7%	163.4%	153.6%	133.7%	276.1%	168.8%	132.4%	132.8%	145.6%	51.3%	6.2%	
Times CAR	522	1,701	3,241	6,599	1,364	2,938	4,338	8,813	1,915	1,343	-90	
	100.1%	161.8%	148.6%	131.8%	261.2%	172.8%	133.8%	133.5%	140.4%	45.7%	-	
Other	-18	104	207	263	26	110	229	299	110	222	373	
	163.9%	193.1%	318.7%	208.1%	-	105.2%	110.3%	113.8%	412.3%	201.3%	163.2%	
Parking Business Overseas	492	-156	-418	-879	-103	-679	-1,198	-992	132	-1,810	-8,570	
(after Amortization of Goodwill, etc.)	1047.5%	-	-	-	-	434.9%	286.7%	112.8%	-	266.4%	715.0%	
Taiwan	56	102	137	186	54	105	189	238	92	112	157	
	102.6%	105.4%	94.5%	122.2%	96.2%	102.6%	138.2%	127.7%	169.6%	106.5%	82.9%	
Secure Parking	83	45	-65	-79	37	-157	-210	-383	194	-50	-1,253	
	-	-	3.3%	260.6%	45.4%	-	323.1%	484.1%	511.2%	32.2%	594.6%	
National Car Parks	352	-304	-490	-987	-196	-627	-1,177	-847	-154	-1,872	-7,475	
	-	-	-	14876.2%	-	206.3%	240.3%	85.8%	78.9%	298.2%	634.8%	
Business Development	-242	-568	-882	-1,201	-305	-648	-1,113	-1,658	-724	-1,445	-1,765	
	42.6%	78.3%	93.6%	63.0%	125.8%	113.9%	126.1%	138.1%	237.2%	222.9%	158.6%	
Adjustments (Head Office Expenses etc.)	-2,291	-4,659	-7,022	-9,795	-2,634	-5,510	-8,666	-12,331	-3,225	-6,163	-9,107	
	116.5%	120.3%	111.2%	114.4%	115.0%	118.3%	123.4%	125.9%	122.5%	111.9%	105.1%	

[Reiterate] Breakdown of Times CAR

(million yen)

	'18/10				'19/10				'20/10			
	1Q	2Q YTD	3Q YTD	FY	1Q	2Q YTD	3Q YTD	FY	1Q	2Q YTD	3Q YTD	FY
Car Rental Net Sales	9,840	18,421	27,602	39,169	12,219	21,904	31,945	46,392	10,717	17,639	24,053	
	134.6%	129.1%	126.0%	120.3%	124.2%	118.9%	115.7%	118.4%	87.7%	80.5%	75.3%	
Gross Profit	2,766	6,498	10,472	15,743	3,676	7,746	11,733	18,401	3,905	5,720	6,208	
	110.8%	118.9%	122.6%	120.5%	132.9%	119.2%	112.0%	116.9%	106.2%	73.9%	52.9%	
Operating Profit	-381	4	279	1,522	-181	-164	-512	1,757	68	-1,238	-3,847	
	256.8%	4.4%	132.7%	100.4%	47.7%	-	-	115.4%	-	751.0%	751.4%	
Car Share Net Sales	6,402	13,039	20,632	29,519	8,017	16,343	25,207	34,889	9,061	16,846	25,024	
	126.2%	127.1%	126.2%	127.7%	125.2%	125.3%	122.2%	118.2%	113.0%	103.1%	99.3%	
Gross Profit	1,715	3,456	5,793	8,936	2,485	4,997	7,756	11,165	3,035	4,967	6,748	
	128.8%	143.9%	140.2%	144.3%	144.9%	144.6%	133.9%	124.9%	122.1%	99.4%	87.0%	
Operating Profit	903	1,696	2,962	5,077	1,545	3,103	4,850	7,056	1,846	2,581	3,757	
	134.8%	179.6%	150.3%	145.4%	171.1%	183.0%	163.7%	139.0%	119.5%	83.2%	77.5%	

[Reiterate] Amortization of Goodwill, etc.

(million yen)

	'18/10				'19/10				'20/10			
	1Q	2Q YTD	3Q YTD	FY	1Q	2Q YTD	3Q YTD	FY	1Q	2Q YTD	3Q YTD	FY
Parking Business Overseas	1,260	1,376	1,868	2,764	646	810	1,020	1,982	836	-398	-6,359	
(before Amortization of Goodwill, etc.)	2678.1%	557.9%	-	360.5%	51.3%	58.9%	54.6%	71.7%	129.4%	-	-	
Taiwan	56	102	137	186	54	105	189	238	92	112	157	
	102.6%	105.4%	94.5%	122.2%	96.2%	102.6%	138.2%	127.7%	169.6%	106.5%	82.9%	
Secure Parking	305	486	589	790	249	260	411	440	390	340	-673	
	-	325.7%	-	127.3%	81.5%	53.7%	69.7%	55.8%	156.8%	130.3%	-	
National Car Parks	897	787	1,141	1,787	342	444	419	1,303	352	-851	-5,843	
	-	-	-	-	38.2%	56.4%	36.8%	72.9%	103.0%	-	-	
Amortization of Goodwill, etc.	767	1,533	2,286	3,028	750	1,490	2,218	2,959	704	1,411	2,092	
	-	807.5%	585.5%	465.0%	97.7%	97.2%	97.0%	97.7%	93.9%	94.7%	94.3%	
Secure Parking	221	440	655	869	211	418	621	824	196	390	579	
	-	232.2%	167.7%	133.5%	95.2%	94.9%	94.9%	94.8%	93.1%	93.4%	93.2%	
National Car Parks	545	1,092	1,631	2,159	538	1,072	1,597	2,135	507	1,021	1,512	
	-	-	-	-	98.8%	98.2%	97.9%	98.9%	94.2%	95.2%	94.7%	

[for reference] Segment Information based on Financial Results filing to TSE ※Calculate retroactively for 2019 based on 2020

(million yen)

	'18/10				'19/10				'20/10			
	1Q	2Q YTD	3Q YTD	FY	1Q	2Q YTD	3Q YTD	FY	1Q	2Q YTD	3Q YTD	FY
Net sales	72,547	142,544	216,030	298,517	79,062	154,124	232,614	317,438	80,786	145,679	200,436	
	143.9%	132.7%	128.7%	128.1%	109.0%	108.1%	107.7%	106.3%	102.2%	94.5%	86.2%	
Parking Business Japan	38,246	76,641	116,293	157,006	41,372	82,766	125,983	170,109	44,642	81,383	116,388	
	106.3%	106.0%	105.8%	105.8%	108.2%	108.0%	108.3%	108.3%	107.9%	98.3%	92.4%	
Mobility Business	17,569	33,991	51,912	73,505	21,358	40,434	60,463	85,847	20,907	36,578	52,114	
	126.9%	124.2%	122.7%	120.4%	121.6%	119.0%	116.5%	116.8%	97.9%	90.5%	86.2%	
Parking Business Overseas	16,788	32,053	48,036	68,290	17,404	33,085	49,474	65,976	16,466	30,193	35,669	
	2700.7%	408.6%	304.3%	288.5%	103.7%	103.2%	103.0%	96.6%	94.6%	91.3%	72.1%	
Adjustments	-57	-140	-212	-285	-1,072	-2,162	-3,306	-4,494	-1,230	-2,475	-3,735	
(Head Office Expenses etc.)	134.0%	180.0%	177.1%	163.7%	1868.9%	1534.7%	1557.7%	1576.1%	114.7%	114.5%	113.0%	
Operating Profit	5,013	9,273	15,088	22,539	5,493	9,970	14,620	22,322	5,118	-1,229	-11,825	
	117.6%	108.3%	110.0%	109.9%	109.6%	107.5%	96.9%	99.0%	93.2%	-	-	
Parking Business Japan	6,415	12,548	19,482	26,906	7,979	15,402	23,460	31,412	7,549	7,968	9,599	
	102.8%	104.7%	106.2%	106.1%	124.4%	122.8%	120.4%	116.7%	94.6%	51.7%	40.9%	
Mobility Business	516	1,802	3,445	6,858	402	1,056	1,533	5,001	913	-670	-3,078	
	95.7%	154.3%	154.2%	134.1%	78.0%	58.6%	44.5%	72.9%	226.8%	-	-	
Parking Business Overseas	492	-156	-418	-879	-103	-679	-1,198	-992	132	-1,810	-8,570	
	1047.5%	-	-	-	-	434.9%	286.7%	112.8%	-	266.4%	715.0%	
Adjustments	-2,410	-4,920	-7,421	-10,345	-2,785	-5,809	-9,175	-13,098	-3,476	-6,716	-9,775	
(Head Office Expenses etc.)	93.9%	106.0%	106.4%	102.6%	115.5%	118.1%	123.6%	126.6%	124.8%	115.6%	106.5%	
Operating Profit Margin	6.9%	6.5%	7.0%	7.6%	6.9%	6.5%	6.3%	7.0%	6.3%	-0.8%	-5.9%	
	-1.5pt	-1.5pt	-1.2pt	-1.3pt	+0.0pt	-0.0pt	-0.7pt	-0.5pt	-0.6pt	-7.3pt	-12.2pt	
Parking Business	16.8%	16.4%	16.8%	17.1%	19.3%	18.6%	18.6%	18.5%	16.9%	9.8%	8.2%	
	-0.6pt	-0.2pt	+0.1pt	+0.0pt	+2.5pt	+2.2pt	+1.9pt	+1.3pt	-2.4pt	-8.8pt	-10.4pt	
Mobility Business	2.9%	5.3%	6.6%	9.3%	1.9%	2.6%	2.5%	5.8%	4.4%	-1.8%	-5.9%	
	-1.0pt	+1.0pt	+1.4pt	+1.0pt	-1.1pt	-2.7pt	-4.1pt	-3.5pt	+2.5pt	-4.4pt	-8.4pt	
Parking Business Overseas	2.9%	-0.5%	-0.9%	-1.3%	-0.6%	-2.1%	-2.4%	-1.5%	0.8%	-6.0%	-24.0%	
	-4.6pt	-1.2pt	-1.6pt	-1.8pt	-3.5pt	-1.6pt	-1.6pt	-0.2pt	+1.4pt	-3.9pt	-21.6pt	

Car share's parking fee by transactions between segments

Parking fee	-	-	-	-	987	1,992	3,032	4,111	1,111	2,235	3,362	
	-	-	-	-	-	-	-	-	112.6%	112.2%	110.9%	

07-2.Profitability by Segment

	`18/10				`19/10				`20/10				(%)
	1Q	2Q YTD	3Q YTD	FY	1Q	2Q YTD	3Q YTD	FY	1Q	2Q YTD	3Q YTD	FY	
Gross Profit Margin	23.0%	23.0%	23.7%	24.2%	23.5%	23.7%	23.8%	24.6%	23.7%	17.5%	13.2%		
	-2.6pt	-1.9pt	-1.5pt	-1.6pt	+0.5pt	+0.7pt	+0.1pt	+0.4pt	+0.3pt	-6.1pt	-10.5pt		
Parking Business Japan	24.3%	23.9%	24.3%	24.8%	24.8%	24.2%	24.5%	24.6%	23.5%	16.3%	14.5%		
	-0.3pt	-0.4pt	-0.3pt	-0.1pt	+0.5pt	+0.3pt	+0.3pt	-0.2pt	-1.3pt	-8.0pt	-10.1pt		
Mobility Business	25.9%	29.9%	31.9%	34.1%	29.3%	32.1%	32.9%	35.1%	33.9%	30.1%	25.9%		
	-2.2pt	+0.3pt	+1.2pt	+1.7pt	+3.3pt	+2.2pt	+1.0pt	+1.0pt	+4.6pt	-2.0pt	-7.1pt		
Times CAR	27.6%	31.6%	33.7%	35.9%	30.5%	33.3%	34.1%	36.4%	35.1%	31.0%	26.4%		
	-3.3pt	-0.4pt	+0.6pt	+1.3pt	+2.9pt	+1.7pt	+0.4pt	+0.4pt	+4.6pt	-2.3pt	-7.7pt		
Other	5.8%	9.0%	9.4%	8.9%	9.4%	11.9%	13.7%	13.4%	13.9%	16.2%	17.8%		
	+1.0pt	+1.3pt	+1.0pt	-0.4pt	+3.6pt	+2.8pt	+4.3pt	+4.4pt	+4.6pt	+4.3pt	+4.1pt		
Parking Business Overseas	16.9%	13.8%	13.7%	12.8%	13.8%	12.7%	11.6%	12.1%	14.0%	8.5%	-6.1%		
	-7.3pt	+0.4pt	-1.4pt	-2.6pt	-3.1pt	-1.2pt	-2.1pt	-0.7pt	+0.2pt	-4.2pt	-17.7pt		
Taiwan	22.8%	21.6%	21.0%	20.9%	20.8%	20.3%	21.1%	20.7%	23.0%	19.9%	19.6%		
	-1.5pt	-0.5pt	-1.9pt	-1.0pt	-2.0pt	-1.3pt	+0.1pt	-0.2pt	+2.2pt	-0.4pt	-1.5pt		
Secure Parking	15.7%	14.8%	14.7%	15.0%	15.4%	14.0%	13.1%	12.5%	17.3%	13.8%	8.1%		
	+15.7pt	+3.0pt	+14.7pt	+0.3pt	-0.3pt	-0.7pt	-1.6pt	-2.5pt	+1.9pt	-0.2pt	-5.0pt		
National Car Parks	17.4%	12.2%	12.2%	10.4%	12.0%	10.9%	9.5%	11.1%	10.8%	3.1%	-23.2%		
	+17.4pt	+12.2pt	+12.2pt	+10.4pt	-5.4pt	-1.4pt	-2.7pt	+0.7pt	-1.2pt	-7.8pt	-32.7pt		
Operating Profit Margin	6.9%	6.5%	7.0%	7.6%	6.9%	6.5%	6.3%	7.0%	6.3%	-0.8%	-5.9%		
	-1.5pt	-1.5pt	-1.2pt	-1.3pt	+0.0pt	-0.0pt	-0.7pt	-0.5pt	-0.6pt	-7.3pt	-12.2pt		
Parking Business Japan	17.1%	16.8%	17.2%	17.6%	17.7%	17.1%	17.1%	17.0%	15.9%	8.4%	6.5%		
	-0.2pt	+0.2pt	+0.2pt	+0.2pt	+0.6pt	+0.3pt	-0.1pt	-0.6pt	-1.8pt	-8.7pt	-10.6pt		
Mobility Business	2.9%	5.3%	6.6%	9.3%	6.5%	7.5%	7.5%	10.6%	9.6%	4.3%	0.5%		
	-0.8pt	+1.3pt	+1.3pt	+0.9pt	+3.6pt	+2.2pt	+0.9pt	+1.3pt	+3.2pt	-3.3pt	-7.0pt		
Times CAR	3.2%	5.4%	6.7%	9.6%	6.7%	7.7%	7.6%	10.8%	9.7%	3.9%	-0.2%		
	-1.0pt	+1.1pt	+1.0pt	+0.6pt	+3.5pt	+2.3pt	+0.9pt	+1.2pt	+2.9pt	-3.8pt	-7.8pt		
Other	-1.4%	4.0%	5.4%	5.2%	2.2%	4.7%	6.5%	6.1%	9.0%	9.8%	11.4%		
	-0.6pt	+2.1pt	+3.8pt	+2.9pt	+3.6pt	+0.7pt	+1.0pt	+0.9pt	+6.7pt	+5.1pt	+4.9pt		
Parking Business Overseas	7.5%	4.3%	3.9%	3.1%	3.7%	2.5%	2.1%	3.0%	5.1%	-1.3%	-18.2%		
(before Amortization of Goodwill, etc.)	-0.1pt	+1.1pt	+13.0pt	-0.1pt	-3.8pt	-1.8pt	-1.8pt	-0.2pt	+1.4pt	-3.8pt	-20.2pt		
Taiwan	7.6%	6.8%	6.1%	6.1%	6.8%	6.4%	7.6%	7.1%	9.9%	6.0%	5.6%		
	-1.3pt	-0.9pt	-1.5pt	+0.1pt	-0.9pt	-0.4pt	+1.5pt	+1.0pt	+3.1pt	-0.4pt	-2.0pt		
Secure Parking	4.1%	3.3%	2.7%	2.7%	3.5%	1.9%	2.0%	1.7%	6.1%	2.8%	-4.3%		
	+4.1pt	+1.1pt	+2.7pt	-0.2pt	-0.6pt	-1.4pt	-0.7pt	-1.1pt	+2.6pt	+0.9pt	-6.3pt		
National Car Parks	10.6%	5.0%	4.8%	3.2%	3.6%	2.5%	1.6%	3.6%	3.9%	-5.3%	-34.7%		
	+10.6pt	+5.0pt	+4.8pt	+3.2pt	-6.9pt	-2.4pt	-3.2pt	+0.3pt	+0.3pt	-7.8pt	-36.3pt		

[Reiterate] Breakdown of Times CAR

		`18/10				`19/10				`20/10				(%)
		1Q	2Q YTD	3Q YTD	FY	1Q	2Q YTD	3Q YTD	FY	1Q	2Q YTD	3Q YTD	FY	
Car Rental	Gross Profit Margin	28.1%	35.3%	37.9%	40.2%	30.1%	35.4%	36.7%	39.7%	36.4%	32.4%	25.8%		
		-6.0pt	-3.0pt	-1.0pt	+0.1pt	+2.0pt	+0.1pt	-1.2pt	-0.5pt	+6.4pt	-2.9pt	-10.9pt		
	Operating Profit Margin	-3.9%	0.0%	1.0%	3.9%	-1.5%	-0.8%	-1.6%	3.8%	0.6%	-7.0%	-16.0%		
		-1.8pt	-0.7pt	+0.1pt	-0.8pt	+2.4pt	-0.8pt	-2.6pt	-0.1pt	+2.1pt	-6.3pt	-14.4pt		
Car Share	Net Sales Margin	26.8%	26.5%	28.1%	30.3%	31.0%	30.6%	30.8%	32.0%	33.5%	29.5%	27.0%		
		+0.5pt	+3.1pt	+2.8pt	+3.5pt	+4.2pt	+4.1pt	+2.7pt	+1.7pt	+2.5pt	-1.1pt	-3.8pt		
	Operating Profit Margin	14.1%	13.0%	14.4%	17.2%	19.3%	19.0%	19.2%	20.2%	20.4%	15.3%	15.0%		
		+0.9pt	+3.8pt	+2.3pt	+2.1pt	+5.2pt	+6.0pt	+4.9pt	+3.0pt	+1.1pt	-3.7pt	-4.2pt		

[for reference] Reclassification of Financial Results and IR Segment Profit

(million yen)

	1Q					2Q YTD				
	①	②	③	④	①+②+③+④	①	②	③	④	①+②+③+④
	Segment Information of Financial Results	Car share's parking fee	Business Development	Amortization of Goodwill, etc.	IR Segment Profit	Segment Information of Financial Results	Car share's parking fee	Business Development	Amortization of Goodwill, etc.	IR Segment Profit
Operating Profit	5,118	-	-	-	5,118	-1,229	-	-	-	-1,229
Parking Business Japan	7,549	-1,111	+474	-	6,911	7,968	-2,235	+891	-	6,624
Mobility Business	913	+1,111	-	-	2,025	-670	+2,235	-	-	1,565
Parking Business Overseas	132	-	-	+704	836	-1,810	-	-	+1,411	-398
Subtotal	8,594	-	+474	+704	9,773	5,487	-	+891	+1,411	7,790
Business Development	-	-	-724	-	-724	-	-	-1,445	-	-1,445
Amortization of Goodwill, etc.	-	-	-	-704	-704	-	-	-	-1,411	-1,411
Adjustments	-3,476	-	+250	-	-3,225	-6,716	-	+553	-	-6,163
Non-operating profit and loss	-361	-	-	-	-361	-791	-	-	-	-791
Recurring Profit	4,756	-	-	-	4,756	-2,020	-	-	-	-2,020

	3Q YTD					FY				
	①	②	③	④	①+②+③+④	①	②	③	④	①+②+③+④
	Segment Information of Financial Results	Car share's parking fee	Business Development	Amortization of Goodwill, etc.	IR Segment Profit	Segment Information of Financial Results	Car share's parking fee	Business Development	Amortization of Goodwill, etc.	IR Segment Profit
Operating Profit	-11,825	-	-	-	-11,825					
Parking Business Japan	9,599	-3,362	+1,096	-	7,334					
Mobility Business	-3,078	+3,362	-	-	283					
Parking Business Overseas	-8,570	-	-	+2,211	-6,359					
Subtotal	-2,049	-	+1,096	+2,211	1,258					
Business Development	-	-	-1,765	-	-1,765					
Amortization of Goodwill, etc.	-	-	-	-2,211	-2,211					
Adjustments	-9,775	-	+668	-	-9,107					
Non-operating profit and loss	-996	-	-	-	-996					
Recurring Profit	-12,822	-	-	-	-12,822					

08. Parking Business Information

08-1. Number of Sites

(sites)

	`18/10				`19/10				`20/10			
	1Q	2Q YTD	3Q YTD	FY	1Q	2Q YTD	3Q YTD	FY	1Q	2Q YTD	3Q YTD	FY
Total	20,827	21,021	21,126	21,438	21,629	22,061	22,435	22,968	23,327	23,592	23,570	
	110.5%	108.8%	107.6%	104.8%	103.9%	104.9%	106.2%	107.1%	107.9%	106.9%	105.1%	
Japan	18,550	18,684	18,761	18,981	19,135	19,549	19,840	20,337	20,613	20,807	20,757	
	106.8%	105.1%	104.1%	104.0%	103.2%	104.6%	105.8%	107.1%	107.7%	106.4%	104.6%	
Direct Operated	17,250	17,403	17,489	17,711	17,862	18,252	18,547	19,019	19,289	19,553	19,487	
	107.3%	105.5%	104.4%	104.4%	103.5%	104.9%	106.0%	107.4%	108.0%	107.1%	105.1%	
Times PARKING	17,129	17,297	17,377	17,597	17,747	18,145	18,437	18,908	19,177	19,442	19,361	
	107.1%	105.4%	104.4%	104.5%	103.6%	104.9%	106.1%	107.5%	108.1%	107.1%	105.0%	
Monthly Parking	1,768	1,790	1,807	1,837	1,880	1,944	1,979	2,052	2,097	2,125	2,159	
	111.3%	108.2%	106.7%	105.8%	106.3%	108.6%	109.5%	111.7%	111.5%	109.3%	109.1%	
Attached Times PARKING	1,647	1,684	1,695	1,723	1,765	1,837	1,869	1,941	1,985	2,014	2,033	
	109.9%	107.7%	106.9%	106.8%	107.2%	109.1%	110.3%	112.7%	112.5%	109.6%	108.8%	
Facility Managed	1,300	1,281	1,272	1,270	1,273	1,297	1,293	1,318	1,324	1,254	1,270	
	101.1%	99.8%	99.5%	98.7%	97.9%	101.2%	101.7%	103.8%	104.0%	96.7%	98.2%	
Hourly Parking	953	938	931	921	913	909	901	907	906	841	849	
	97.0%	96.1%	96.5%	95.7%	95.8%	96.9%	96.8%	98.5%	99.2%	92.5%	94.2%	
Monthly Parking	387	387	385	394	406	435	439	458	465	460	469	
	114.2%	112.2%	109.1%	107.4%	104.9%	112.4%	114.0%	116.2%	114.5%	105.7%	106.8%	
Attached Hourly Parking	40	44	44	45	46	47	47	47	47	47	48	
	114.3%	115.8%	110.0%	107.1%	115.0%	106.8%	106.8%	104.4%	102.2%	100.0%	102.1%	
Overseas	2,277	2,337	2,365	2,457	2,494	2,512	2,595	2,631	2,714	2,785	2,813	
	153.1%	152.3%	146.6%	111.4%	109.5%	107.5%	109.7%	107.1%	108.8%	110.9%	108.4%	
Taiwan	376	403	414	433	446	458	473	494	517	546	562	
	116.8%	123.2%	120.0%	119.0%	118.6%	113.6%	114.3%	114.1%	115.9%	119.2%	118.8%	
Secure Parking	1,097	1,109	1,102	1,097	1,101	1,082	1,085	1,080	1,095	1,095	1,083	
	112.9%	113.4%	108.1%	103.6%	100.4%	97.6%	98.5%	98.5%	99.5%	101.2%	99.8%	
National Car Parks	516	512	510	568	571	568	593	579	579	582	583	
	-	-	-	111.2%	110.7%	110.9%	116.3%	101.9%	101.4%	102.5%	98.3%	
South Korea	288	313	339	359	376	404	444	478	523	562	585	
	149.2%	136.7%	136.1%	132.0%	130.6%	129.1%	131.0%	133.1%	139.1%	139.1%	131.8%	

08-2. Number of Spaces

(spaces)

	`18/10				`19/10				`20/10			
	1Q	2Q YTD	3Q YTD	FY	1Q	2Q YTD	3Q YTD	FY	1Q	2Q YTD	3Q YTD	FY
Total	1,268,504	1,280,983	1,293,120	1,371,859	1,379,297	1,386,265	1,406,102	1,421,583	1,455,116	1,465,074	1,455,678	
	124.7%	123.3%	120.6%	111.4%	108.7%	108.2%	108.7%	103.6%	105.5%	105.7%	103.5%	
Japan	701,387	711,791	722,488	724,448	729,634	736,836	742,481	755,809	765,099	764,857	761,367	
	107.4%	106.9%	106.0%	106.0%	104.0%	103.5%	102.8%	104.3%	104.9%	103.8%	102.5%	
Direct Operated	595,662	605,208	611,432	612,410	616,905	621,987	627,352	639,502	648,278	651,536	646,109	
	105.6%	105.8%	105.2%	105.4%	103.6%	102.8%	102.6%	104.4%	105.1%	104.8%	103.0%	
Times PARKING	565,830	574,799	580,619	580,751	584,560	589,533	594,223	604,413	612,776	616,095	610,171	
	105.4%	105.8%	105.3%	105.3%	103.3%	102.6%	102.3%	104.1%	104.8%	104.5%	102.7%	
Monthly Parking	29,832	30,409	30,813	31,659	32,345	32,454	33,129	35,089	35,502	35,441	35,938	
	109.4%	105.1%	104.2%	106.1%	108.4%	106.7%	107.5%	110.8%	109.8%	109.2%	108.5%	
Facility Managed	105,725	106,583	111,056	112,038	112,729	114,849	115,129	116,307	116,821	113,321	115,258	
	118.4%	113.5%	110.3%	109.4%	106.6%	107.8%	103.7%	103.8%	103.6%	98.7%	100.1%	
Hourly Parking	83,588	83,592	88,264	89,191	89,643	91,355	91,662	92,367	92,467	89,298	91,343	
	120.0%	113.0%	111.3%	110.3%	107.2%	109.3%	103.8%	103.6%	103.2%	97.7%	99.7%	
Monthly Parking	22,137	22,991	22,792	22,847	23,086	23,494	23,467	23,940	24,354	24,023	23,915	
	112.9%	114.9%	106.6%	105.9%	104.3%	102.2%	103.0%	104.8%	105.5%	102.3%	101.9%	
Overseas	567,117	569,192	570,632	647,411	649,663	649,429	663,621	665,774	690,017	700,217	694,311	
	155.9%	152.7%	146.1%	118.3%	114.6%	114.1%	116.3%	102.8%	106.2%	107.8%	104.6%	
Taiwan	15,605	17,130	17,328	17,854	18,624	19,549	19,806	20,605	21,212	22,069	22,466	
	114.7%	125.4%	118.8%	114.5%	119.3%	114.1%	114.3%	115.4%	113.9%	112.9%	113.4%	
Secure Parking	373,469	376,519	375,791	389,807	386,114	380,598	364,450	360,324	377,091	381,192	371,134	
	114.0%	112.4%	107.1%	109.4%	103.4%	101.1%	97.0%	92.4%	97.7%	100.2%	101.8%	
National Car Parks	151,560	147,670	146,767	207,086	209,618	208,987	225,683	223,050	222,469	221,671	222,523	
	-	-	-	139.2%	138.3%	141.5%	153.8%	107.7%	106.1%	106.1%	98.6%	
South Korea	26,483	27,873	30,746	32,664	35,307	40,295	53,682	61,795	69,245	75,285	78,188	
	117.7%	116.7%	121.2%	123.0%	133.3%	144.6%	174.6%	189.2%	196.1%	186.8%	145.7%	

08-3.Sites and Spaces of Times PARKING

		'18/10				'19/10				'20/10			
		1Q	2Q YTD	3Q YTD	FY	1Q	2Q YTD	3Q YTD	FY	1Q	2Q YTD	3Q YTD	FY
Total Sites	(sites)	17,129	17,297	17,377	17,597	17,747	18,145	18,437	18,908	19,177	19,442	19,361	
		107.1%	105.4%	104.4%	104.5%	103.6%	104.9%	106.1%	107.5%	108.1%	107.1%	105.0%	
Developed		458	888	1,220	1,636	357	976	1,441	2,078	454	952	1,141	
		113.4%	87.9%	84.8%	89.3%	77.9%	109.9%	118.1%	127.0%	127.2%	97.5%	79.2%	
Cancelled		172	433	680	873	205	426	598	764	185	418	685	
		84.7%	109.9%	116.4%	113.1%	119.2%	98.4%	87.9%	87.5%	90.2%	98.1%	114.5%	
Converted & Segment shift		-2	-3	-8	-11	-2	-2	-3	-3	-	-	-3	
Total Spaces	(spaces)	565,830	574,799	580,619	580,751	584,560	589,533	594,223	604,413	612,776	616,095	610,171	
		105.4%	105.8%	105.3%	105.3%	103.3%	102.6%	102.3%	104.1%	104.8%	104.5%	102.7%	
Developed		20,182	44,135	57,587	68,405	10,830	36,651	51,765	69,246	13,654	28,710	36,624	
		151.3%	131.6%	121.2%	123.2%	53.7%	83.0%	89.9%	101.2%	126.1%	78.3%	70.8%	
Cancelled		5,205	18,897	25,307	34,630	6,431	26,291	35,825	42,226	4,901	16,035	29,756	
		75.3%	98.1%	104.6%	110.1%	123.6%	139.1%	141.6%	121.9%	76.2%	61.0%	83.1%	
Converted & Segment shift		-569	-1,861	-3,083	-4,446	-590	-1,578	-2,468	-3,358	-390	-993	-1,110	
Cancellation Rate (Based on space)	(%)	0.9%	3.3%	4.4%	6.0%	1.1%	4.5%	6.0%	7.0%	0.8%	2.6%	4.9%	
		-0.4pt	-0.3pt	-0.0pt	+0.3pt	+0.2pt	+1.2pt	+1.7pt	+1.0pt	-0.3pt	-1.9pt	-1.2pt	

08-4.Times PARKING - Sites and Spaces of STANDARD

		'18/10				'19/10				'20/10			
		1Q	2Q YTD	3Q YTD	FY	1Q	2Q YTD	3Q YTD	FY	1Q	2Q YTD	3Q YTD	FY
Total Sites	(sites)	13,640	13,761	13,784	13,932	14,031	14,346	14,585	14,954	15,137	15,334	15,251	
		106.5%	104.9%	103.7%	103.6%	102.9%	104.3%	105.8%	107.3%	107.9%	106.9%	104.6%	
Developed		344	668	915	1,219	275	746	1,124	1,623	351	724	856	
		108.2%	85.1%	80.8%	84.5%	79.9%	111.7%	122.8%	133.1%	127.6%	97.1%	76.2%	
Cancelled		149	359	575	735	177	339	483	615	164	345	558	
		84.7%	105.9%	112.7%	109.7%	118.8%	94.4%	84.0%	83.7%	92.7%	101.8%	115.5%	
Converted & Segment shift		1	8	-	4	1	7	12	14	-4	1	-1	
Total Spaces	(spaces)	177,878	177,141	176,354	176,804	178,030	179,385	181,620	184,524	183,562	184,071	183,225	
		103.7%	102.1%	100.5%	100.5%	100.1%	101.3%	103.0%	104.4%	103.1%	102.6%	100.9%	
Developed		4,710	11,237	14,570	17,943	4,087	10,100	15,121	21,441	4,421	8,688	10,817	
		104.4%	104.6%	92.3%	90.6%	86.8%	89.9%	103.8%	119.5%	108.2%	86.0%	71.5%	
Cancelled		2,331	8,829	11,992	14,591	2,604	6,616	9,321	12,181	2,487	5,866	8,787	
		77.7%	135.2%	134.7%	123.3%	111.7%	74.9%	77.7%	83.5%	95.5%	88.7%	94.3%	
Converted & Segment shift		-441	-1,207	-2,164	-2,488	-257	-818	-984	-1,540	-2,896	-3,275	-3,329	
Cancellation Rate (Based on space)	(%)	1.3%	5.0%	6.8%	8.3%	1.5%	3.7%	5.1%	6.6%	1.4%	3.2%	4.8%	
		-0.4pt	+1.2pt	+1.7pt	+1.5pt	+0.2pt	-1.3pt	-1.7pt	-1.7pt	-0.1pt	-0.5pt	-0.3pt	

08-5.Times PARKING - Sites and Spaces of PARTNER SERVICE

		'18/10				'19/10				'20/10			
		1Q	2Q YTD	3Q YTD	FY	1Q	2Q YTD	3Q YTD	FY	1Q	2Q YTD	3Q YTD	FY
Total Sites	(sites)	3,489	3,536	3,593	3,665	3,716	3,799	3,852	3,954	4,040	4,108	4,110	
		109.8%	107.6%	107.3%	107.8%	106.5%	107.4%	107.2%	107.9%	108.7%	108.1%	106.7%	
Developed		114	220	305	417	82	230	317	455	103	228	285	
		132.6%	97.8%	99.3%	106.9%	71.9%	104.5%	103.9%	109.1%	125.6%	99.1%	89.9%	
Cancelled		23	74	105	138	28	87	115	149	21	73	127	
		85.2%	134.5%	141.9%	135.3%	121.7%	117.6%	109.5%	108.0%	75.0%	83.9%	110.4%	
Converted & Segment shift		-3	-11	-8	-15	-3	-9	-15	-17	4	-1	-2	
Total Spaces	(spaces)	387,952	397,658	404,265	403,947	406,530	410,148	412,603	419,889	429,214	432,024	426,946	
		106.2%	107.5%	107.5%	107.6%	104.8%	103.1%	102.1%	103.9%	105.6%	105.3%	103.5%	
Developed		15,472	32,898	43,017	50,462	6,743	26,551	36,644	47,805	9,233	20,022	25,807	
		175.3%	144.3%	135.6%	141.3%	43.6%	80.7%	85.2%	94.7%	136.9%	75.4%	70.4%	
Cancelled		2,874	10,068	13,315	20,039	3,827	19,675	26,504	30,045	2,414	10,169	20,969	
		73.5%	79.1%	87.1%	102.2%	133.2%	195.4%	199.1%	149.9%	63.1%	51.7%	79.1%	
Converted & Segment shift		-128	-654	-919	-1,958	-333	-760	-1,484	-1,818	2,506	2,282	2,219	
Cancellation Rate (Based on space)	(%)	0.7%	2.5%	3.3%	5.0%	0.9%	4.8%	6.4%	7.2%	0.6%	2.4%	4.9%	
		-0.3pt	-0.9pt	-0.8pt	-0.3pt	+0.2pt	+2.3pt	+3.1pt	+2.2pt	-0.4pt	-2.4pt	-1.5pt	

08-6.Times PARKING - Performance (Non-Consolidated)

		*18/10				*19/10				*20/10			
		1Q	2Q YTD	3Q YTD	FY	1Q	2Q YTD	3Q YTD	FY	1Q	2Q YTD	3Q YTD	FY
Net sales	(million yen)	37,130	74,365	112,881	152,305	39,109	78,217	118,916	160,550	42,050	76,181	108,599	
		106.0%	105.8%	105.8%	105.8%	105.3%	105.2%	105.3%	105.4%	107.5%	97.4%	91.3%	
STANDARD		23,558	46,978	70,902	95,071	24,213	48,329	73,014	98,080	25,375	46,544	66,844	
		104.6%	104.1%	103.6%	103.3%	102.8%	102.9%	103.0%	103.2%	104.8%	96.3%	91.5%	
PARTNER SERVICE		13,572	27,387	41,979	57,234	14,896	29,887	45,902	62,470	16,675	29,636	41,755	
		108.5%	109.0%	109.7%	110.2%	109.8%	109.1%	109.3%	109.1%	111.9%	99.2%	91.0%	
Cost of sales		28,665	57,717	86,946	116,508	29,890	60,169	91,266	123,395	33,132	65,920	96,167	
		106.5%	106.1%	105.6%	105.4%	104.3%	104.2%	105.0%	105.9%	110.8%	109.6%	105.4%	
STANDARD		18,446	37,114	55,563	74,161	18,805	37,909	57,260	77,220	20,369	40,464	59,203	
		105.3%	104.8%	103.9%	103.4%	101.9%	102.1%	103.1%	104.1%	108.3%	106.7%	103.4%	
PARTNER SERVICE		10,219	20,603	31,382	42,347	11,084	22,259	34,006	46,174	12,762	25,455	36,963	
		108.7%	108.6%	108.8%	109.0%	108.5%	108.0%	108.4%	109.0%	115.1%	114.4%	108.7%	
Gross profit		8,464	16,648	25,935	35,797	9,219	18,048	27,649	37,155	8,918	10,261	12,432	
		104.2%	104.9%	106.5%	107.2%	108.9%	108.4%	106.6%	103.8%	96.7%	56.9%	45.0%	
STANDARD		5,111	9,864	15,338	20,909	5,407	10,420	15,753	20,859	5,005	6,080	7,640	
		102.0%	101.6%	102.8%	103.1%	105.8%	105.6%	102.7%	99.8%	92.6%	58.3%	48.5%	
PARTNER SERVICE		3,352	6,784	10,596	14,887	3,811	7,627	11,896	16,295	3,912	4,180	4,791	
		107.8%	110.0%	112.5%	113.7%	113.7%	112.4%	112.3%	109.5%	102.7%	54.8%	40.3%	
Gross profit margin	(%)	22.8%	22.4%	23.0%	23.5%	23.6%	23.1%	23.3%	23.1%	21.2%	13.5%	11.4%	
		-0.4pt	-0.2pt	+0.2pt	+0.3pt	+0.8pt	+0.7pt	+0.3pt	-0.4pt	-2.4pt	-9.6pt	-11.8pt	
STANDARD		21.7%	21.0%	21.6%	22.0%	22.3%	21.6%	21.6%	21.3%	19.7%	13.1%	11.4%	
		-0.5pt	-0.5pt	-0.2pt	-0.1pt	+0.6pt	+0.6pt	-0.1pt	-0.7pt	-2.6pt	-8.5pt	-10.1pt	
PARTNER SERVICE		24.7%	24.8%	25.2%	26.0%	25.6%	25.5%	25.9%	26.1%	23.5%	14.1%	11.5%	
		-0.2pt	+0.2pt	+0.6pt	+0.8pt	+0.9pt	+0.7pt	+0.7pt	+0.1pt	-2.1pt	-11.4pt	-14.4pt	

08-7.Times PARKING - KPI (Sales and Profit per Site or Space by month)

		*18/10				*19/10				*20/10			
		1Q	2Q YTD	3Q YTD	FY	1Q	2Q YTD	3Q YTD	FY	1Q	2Q YTD	3Q YTD	FY
STANDARD	Net Sales	44.1	44.1	44.4	44.7	45.3	45.1	45.2	45.3	46.1	42.2	40.4	
	(thousand yen / space · month)	100.8%	100.8%	101.1%	101.3%	102.7%	102.4%	101.8%	101.3%	101.7%	93.6%	89.3%	
	Cost of Sales	34.6	34.8	34.8	34.9	35.2	35.4	35.5	35.6	37.0	36.7	35.8	
		101.5%	101.4%	101.3%	101.4%	101.9%	101.7%	101.9%	102.2%	105.1%	103.7%	100.9%	
	Gross Profit	9.5	9.2	9.6	9.8	10.1	9.7	9.7	9.6	9.1	5.5	4.6	
		98.3%	98.4%	100.2%	101.1%	105.7%	105.2%	101.5%	97.9%	89.8%	56.7%	47.3%	
PARTNER SERVICE	Net Sales	1,302.1	1,307.4	1,325.5	1,344.1	1,341.6	1,336.0	1,355.3	1,369.6	1,383.4	1,221.0	1,140.6	
	(thousand yen / site · month)	98.9%	99.8%	101.0%	101.8%	103.0%	102.2%	102.2%	101.9%	103.1%	91.4%	84.2%	
	Cost of Sales	980.4	983.5	990.9	994.5	998.3	995.0	1,004.0	1,012.3	1,058.8	1,048.7	1,009.7	
		99.1%	99.5%	100.2%	100.7%	101.8%	101.2%	101.3%	101.8%	106.1%	105.4%	100.6%	
	Gross Profit	321.6	323.8	334.6	349.6	343.2	340.9	351.2	357.2	324.6	172.2	130.8	
		98.3%	100.8%	103.6%	105.0%	106.7%	105.3%	105.0%	102.2%	94.6%	50.5%	37.3%	

09.Mobility Business Information**09-1.Times CAR* - Number of Vehicles and Rental Sites**

		`18/10				`19/10				`20/10			
		1Q	2Q YTD	3Q YTD	FY	1Q	2Q YTD	3Q YTD	FY	1Q	2Q YTD	3Q YTD	FY
Vehicles	(vehicles)	48,787	51,195	55,347	54,593	55,071	58,478	62,352	57,716	57,738	55,585	45,261	
		111.6%	109.8%	108.7%	111.4%	112.9%	114.2%	112.7%	105.7%	104.8%	95.1%	72.6%	
Rental Sites	(sites)	10,671	11,075	11,339	11,717	11,893	12,368	12,703	13,024	13,179	13,445	13,346	
		115.0%	112.7%	111.9%	111.5%	111.5%	111.7%	112.0%	111.2%	110.8%	108.7%	105.1%	

[Reiterate] Breakdown of Times CAR

		`18/10				`19/10				`20/10			
		1Q	2Q YTD	3Q YTD	FY	1Q	2Q YTD	3Q YTD	FY	1Q	2Q YTD	3Q YTD	FY
Car Rental	Vehicles (vehicles)	28,333	29,604	32,970	31,162	31,194	33,468	36,453	30,620	30,429	27,715	17,792	
		105.4%	104.9%	103.5%	107.6%	110.1%	113.1%	110.6%	98.3%	97.5%	82.8%	48.8%	
	Rental Sites (sites)	414	407	404	406	402	384	382	381	373	367	365	
		93.5%	91.7%	90.8%	92.7%	97.1%	94.3%	94.6%	93.8%	92.8%	95.6%	95.5%	
Car Share	Vehicles (vehicles)	20,454	21,591	22,377	23,431	23,877	25,010	25,899	27,096	27,309	27,870	27,469	
		121.5%	117.5%	117.3%	117.0%	116.7%	115.8%	115.7%	115.6%	114.4%	111.4%	106.1%	
	Rental Sites (sites)	10,257	10,668	10,935	11,311	11,491	11,984	12,321	12,643	12,806	13,078	12,981	
		116.0%	113.7%	112.9%	112.4%	112.0%	112.3%	112.7%	111.8%	111.4%	109.1%	105.4%	

09-2.Number of Times CAR Member

		`18/10				`19/10				`20/10			
		1Q	2Q YTD	3Q YTD	FY	1Q	2Q YTD	3Q YTD	FY	1Q	2Q YTD	3Q YTD	FY
Number of Member	(thousand people)	939.8	980.2	1,037.9	1,099.1	1,138.8	1,194.7	1,245.6	1,305.3	1,344.6	1,386.8	1,432.2	
		124.5%	122.4%	121.9%	121.6%	121.2%	121.9%	120.0%	118.8%	118.1%	116.1%	115.0%	
Individual Member		571.3	595.6	629.7	667.9	687.8	717.1	743.0	777.6	795.3	816.8	839.2	
		122.3%	120.6%	120.7%	121.2%	120.4%	120.4%	118.0%	116.4%	115.6%	113.9%	113.0%	
Corporate Member		368.5	384.6	408.2	431.2	450.9	477.5	502.6	527.6	549.3	569.9	593.0	
		128.1%	125.3%	123.7%	122.4%	122.4%	124.2%	123.1%	122.4%	121.8%	119.3%	118.0%	
Ratio of Corporate Members	(%)	39.2%	39.2%	39.3%	39.2%	39.6%	40.0%	40.4%	40.4%	40.9%	41.1%	41.4%	
		+1.1pt	+0.9pt	+0.6pt	+0.2pt	+0.4pt	+0.7pt	+1.0pt	+1.2pt	+1.3pt	+1.1pt	+1.1pt	

09-3.Sales and Profit per Vehicle/ Month

		`18/10				`19/10				`20/10			
		1Q	2Q YTD	3Q YTD	FY	1Q	2Q YTD	3Q YTD	FY	1Q	2Q YTD	3Q YTD	FY
Times CAR	Net Sales	129.8	121.3	119.0	123.0	134.8	124.6	120.0	127.1	124.4	95.1	109.8	
		114.9%	111.9%	109.0%	106.0%	103.9%	102.8%	100.9%	103.3%	92.3%	76.3%	91.5%	
	Cost of Sales	125.1	114.0	110.2	110.5	125.2	114.5	110.4	112.7	111.9	91.4	110.2	
		116.2%	110.3%	107.7%	105.6%	100.0%	100.4%	100.1%	102.0%	89.4%	79.8%	99.9%	
	Operating Profit	4.6	7.3	8.7	12.5	9.6	10.1	9.6	14.4	12.4	3.7	-0.4	
		88.7%	144.7%	129.4%	109.8%	207.9%	139.3%	110.7%	115.0%	129.0%	36.6%	-	

(thousand yen / vehicle · month)

[Reiterate] Breakdown of Times CAR

		`18/10				`19/10				`20/10			
		1Q	2Q YTD	3Q YTD	FY	1Q	2Q YTD	3Q YTD	FY	1Q	2Q YTD	3Q YTD	FY
Car Rental	Net Sales	156.4	138.1	129.4	131.9	156.2	136.0	126.0	138.0	140.0	88.4	122.4	
		126.3%	118.2%	112.1%	104.8%	99.9%	98.5%	97.3%	104.6%	89.6%	65.0%	97.2%	
	Cost of Sales	162.8	137.4	127.5	126.1	158.2	136.7	127.9	132.3	139.2	95.8	145.3	
		128.6%	118.5%	111.5%	106.0%	97.2%	99.5%	100.3%	104.9%	88.0%	70.1%	113.6%	
	Operating Profit	-6.4	0.7	1.9	5.8	-2.0	-0.6	-1.9	5.7	0.8	-7.3	-22.8	
		232.0%	74.0%	161.0%	83.4%	31.4%	-	-	98.8%	-	1053.4%	1197.6%	
Car Share	Net Sales	105.2	105.0	108.3	113.7	112.7	112.9	113.8	115.7	110.9	102.3	101.1	
		103.4%	105.3%	105.5%	107.4%	107.1%	107.5%	105.0%	101.8%	98.3%	90.6%	88.8%	
	Cost of Sales	90.4	91.3	92.8	94.1	91.0	91.4	91.9	92.3	88.3	86.6	85.9	
		102.4%	100.9%	102.8%	104.7%	100.7%	100.1%	99.0%	98.0%	97.0%	94.7%	93.5%	
	Operating Profit	14.8	13.6	15.5	19.5	21.7	21.4	21.8	23.4	22.5	15.6	15.1	
		110.4%	148.8%	125.7%	122.2%	146.4%	156.9%	140.7%	119.6%	103.9%	73.1%	69.3%	

(thousand yen / vehicle · month)

*PARK24 GROUP is promoting Times CAR to create a new form of mobility services. In order to update the progress, Times CAR category was added to the Mobility Business section from previous financial year.
(Times CAR is our new mobility service, created by combining and taking in the benefits of our car rental and car sharing services.)