

## **Frasers Centrepoint Trust**

Results Presentation for the First Half Financial Year 2025 ended 31 March 2025

29 April 2025



Causeway Point

Northpoint City North Wing

Tiong Bahru Plaza & Central Plaza

Century Square

Hougang Mall

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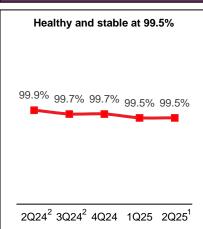
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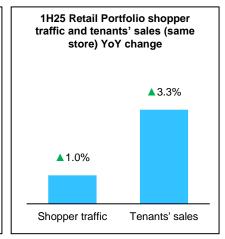
## 1H25 highlights

#### Healthy overall metrics with improved cost of debt

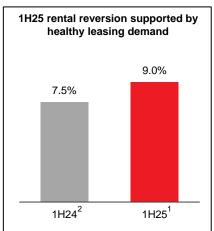




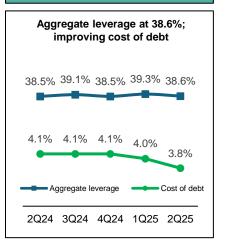
Y-o-y tenants' sales¹ and shopper traffic¹ growth



Rental reversion



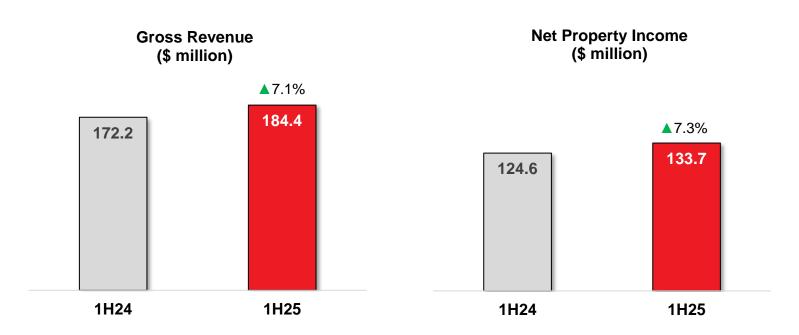
Aggregate leverage and average cost of debt for the quarter



- Excludes Hougang Mall due to ongoing AEI works.
- Excludes Tampines 1 due to AEI works in FY23 and FY24.

## **1H25** highlights

Higher revenue and NPI due to completion of AEI at Tampines 1<sup>1</sup> alongside higher occupancy and passing rent across malls

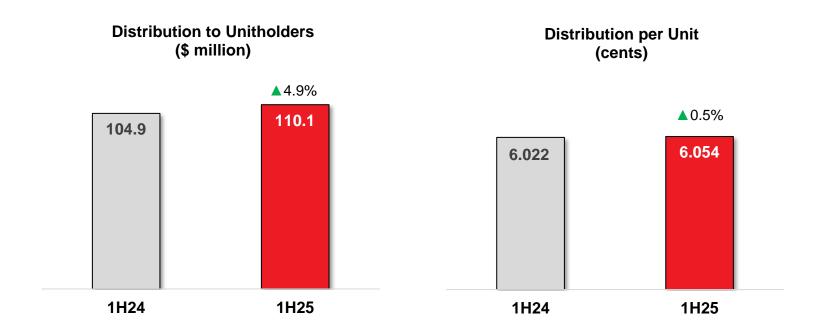


Note: Any discrepancies between the listed figures, the aggregate or the variance in percentage is due to rounding.

<sup>1.</sup> Revenue and NPI contribution from Tampines 1 was affected during the AEI between FY23 and FY24. The AEI was completed in August 2024.

## **1H25** highlights

#### 1H25 DPU is 0.5% higher y-o-y at 6.054 cents



Note: Any discrepancies between the listed figures, the aggregate or the variance in percentage is due to rounding.

## 1H25 highlights: Proposed Acquisition<sup>1</sup> of 100% of Northpoint City South Wing

Private placement approximately 4x covered while preferential offering was 1.2x subscribed, successfully raising gross proceeds of about \$421.3 million



Location	1 Northpoint Drive, Singapore 768019
GFA (sq ft)	482,406
NLA (sq ft)	301,579 <sup>2</sup>
<b>Committed Occupancy</b>	100% <sup>3</sup>
Tenure	99 years from March 2015 (89 years remaining), longest remaining tenure in FCT Retail Portfolio

#### **Highlights**

- Agreed value of \$1,133 million (or \$3,757 per sq ft of NLA)
- Consolidates FCT's position as Singapore's leading prime suburban retail space owner
- Strategic increase in exposure to Northpoint City, the largest mall in the North of Singapore
- 100% ownership unlocks multiple value creation opportunities through AEIs, tenant mix strategies and operational efficiencies
- Northpoint City is well-positioned to benefit from the revitalisation of the North Region of Singapore, underpinned by substantial new home additions and transformation of the region into a work-liveplay hub
- The Acquisition is expected to be DPU accretive on a historical proforma basis
- 1. Please refer to FCT's announcement titled "The Proposed Acquisition of the 100.0% Interest in North Gem Trust and the 100.0% Interest in its Trustee-Manager as an Interested Person Transaction" dated 25 March 2025.
- 2. Includes 8,492 sq ft currently used as Community / Sports Facilities Scheme space.
- As at 31 December 2024.



## Macroeconomics and retail market in Singapore

#### CBRE expects islandwide retail rents to recover to pre-pandemic levels in 2025

#### **Singapore macroeconomics**

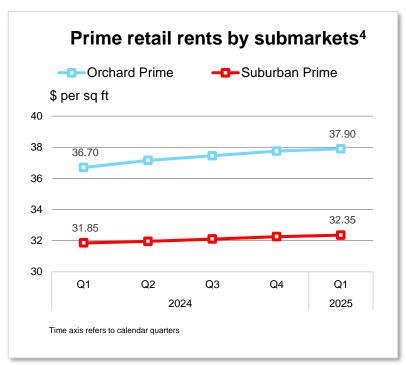
■ GDP grew by 3.8% y-o-y in Q1 2025, slower than the 5.0% growth in the previous quarter. MTI downgraded GDP growth forecast for 2025 to "0.0 to 2.0 per cent" amid significant uncertainties and downside risks in the global economy¹. CPI-all items inflation eased to 0.5% y-o-y in March, from 0.6% in February²

#### Retail Sales<sup>3</sup>

- RSI (ex. motor vehicles) for January and February 2025: ▼0.5% y-o-y
- F&B sales for January and February 2025: ▲ 2.1% y-o-y

#### Retail Rents<sup>4</sup>

- Orchard Road Prime retail rents ▲ 0.4% q-o-q and ▲ 3.3% y-o-y
- Suburban Prime retail rents ▲ 0.3% q-o-q and ▲ 1.6% y-o-y
- CBRE Research expects islandwide retail rents to recover to pre-COVID 19 levels in 2025



<sup>1.</sup> Ministry of Trade and Industry. (14 April 2025). "Singapore's GDP Grew by 3.8 Per Cent in the First Quarter of 2025. MTI Downgrades Singapore's GDP Growth Forecast For 2025 to "0.0 to 2.0 Per Cent"".

<sup>2.</sup> Ministry of Trade and Industry. (23 April 2025). Consumer Price Developments in March 2025.

<sup>3.</sup> Department of Statistics (DoS) Singapore. (4 April 2025). Monthly Retail Sales Index and Food & Beverage Services Index, February 2025.

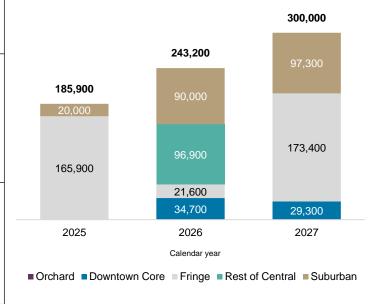
<sup>4.</sup> CBRE. Singapore Figures Q1 2025. (refers to calendar quarter).

## Low new retail supply risk

#### Growth in new supply between 2025 and 2027 is less than 1% p.a.

Year	Proposed Project	Micro-market	Estimated	NLA (sf)	
	Marine Parade Underground Mall	Fringe	99,800		
2025	Weave at Resorts World Sentosa (A/A)	Fringe	30,000	405.000	
2025	Geneo	Fringe	36,100	185,900	
	West Mall (A/A)	Suburban	20,000		
	Lentor Modern Mall	Suburban	90,000		
	Piccadilly Grand/ Galleria	Fringe	21,600		
2026	TMW Maxwell (Maxwell House Redevelopment)	Downtown Core	34,700	243,200	
	CanningHill Square (Liang Court Redevelopment)	Rest of Central	96,900		
	Chill @ Chong Pang	Suburban	56,900		
	Jurong Gateway Hub	Suburban	40,400		
2027	Mövenpick Singapore and Mövenpick Living Singapore (Tower 15 Redevelopment)	Downtown Core	29,300	300,000	
	Bukit V	Fringe	173,400		

The private retail supply pipeline between 2025 to 2027 is estimated to be around 0.3 million sq ft p.a., **representing less** than 1% increase p.a.. The limited retail pipeline, coupled with cautiously optimistic consumer sentiments, will likely aid the recovery of the overall retail market (CBRE)



Source: CBRE. Singapore Figures Q1 2025. (refers to calendar quarter).





**Financial highlights** 

## **Improved performance in 1H25**

#### Higher distribution to Unitholders boosted by higher NPI and distributions from investments

\$'000 unless otherwise stated	1H25	1H24	Fav / (Unfav)
Gross revenue	184,391	172,212	7.1%
Property expenses	(50,701)	(47,600)	(6.5%)
Net property income	133,690	124,612	7.3%
Distributions from investments <sup>1</sup>	38,087	20,794	83.2%
Distribution to Unitholders	110,077	104,906	4.9%
Distribution per Unit (cents)	6.054	6.022	0.5%

<sup>1. 1</sup>H25 relates to investment in GRPL and SST. 1H24 relates to the investment in Nex Partners Trust, SST, Changi City Carpark Operations LLP and Hektar REIT. It includes the distribution from Nex Partners Trust after it became a subsidiary of the Group.

## **Financial position**

### NAV<sup>1</sup> per Unit remain stable at \$2.28

\$'000 unless otherwise stated	31 March 2025	30 September 2024
Non-current assets	6,336,217	6,342,377
Current assets	41,202	36,494
Total assets	6,377,419	6,378,871
Current liabilities	554,985	428,741
Non-current liabilities	1,670,193	1,789,464
Total liabilities	2,225,178	2,218,205
Net assets	4,152,241	4,160,666
NAV per Unit (\$) <sup>1</sup>	2.28	2.29
Adjusted NAV per Unit (\$)	2.22	2.23

<sup>1.</sup> Including the DPU to be paid for 1H25 and 2H24 respectively, based on issued and issuable Units.

#### **Financial metrics**

#### Healthy financial position with improved average cost of debt

	31 March 2025	31 December 2024	
Aggregate leverage <sup>1</sup>	38.6%	39.3%	
Interest coverage ratio (times) <sup>2</sup>	3.28	3.33	
Average cost of debt (all-in) <sup>3</sup>	3.9%	4.0%	
Average debt maturity (years)	2.95	3.03	
% of debt hedged to fixed rate interest	75.8%	65.5%	
% of green loan of total borrowings <sup>4</sup>	88.1%	88.3%	
Undrawn facilities as at 31 March 2025	\$596.6 million <sup>5</sup>		
Credit rating (Moody's Ratings)	Baa2 (Stable)		

<sup>1.</sup> In accordance with Property Funds Appendix, the aggregate leverage included proportionate share of borrowings as well as deposited property values of its joint ventures. The ratio of total net debt to total net asset value as at 31 March 2025 is 65.2% and is calculated based on the aggregate of FCT's net debt and proportionate share of the net debt of its joint ventures divided by total net asset value (including proportionate share of net assets of its joint ventures).

<sup>2.</sup> Calculated by dividing the trailing 12 months earnings before interest, tax, depreciation and amortisation (excluding effects of any fair value changes of derivatives and investment properties, and foreign exchange translation), by the trailing 12 months interest expense, borrowing-related fees and distributions on hybrid securities as defined in the Code on Collective Investment Schemes issued by the MAS.

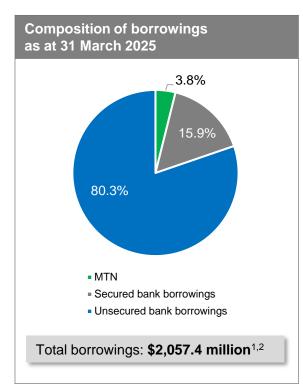
<sup>3.</sup> Based on year-to-date average cost of debt. 2Q25 average cost of debt (all-in) is 3.8%.

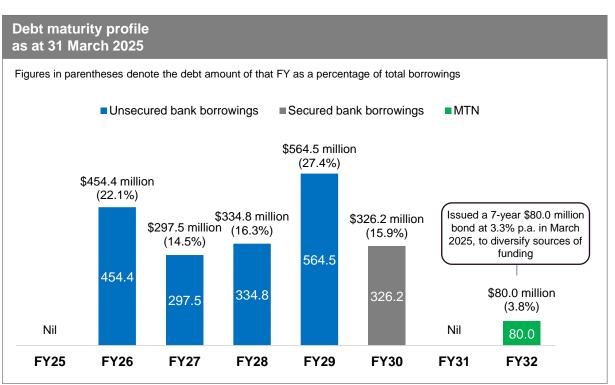
<sup>4.</sup> The green loans and total borrowings includes FCT's proportionate share of borrowings of its joint ventures.

<sup>5.</sup> Committed facilities amount to \$371.6 million.

## **Debt maturity profile**

#### Well-spread debt maturity profile; no refinancing risk in FY25





<sup>1.</sup> Excludes proportionate share of borrowings of its joint ventures.

<sup>2.</sup> Includes approximate A\$238.1 million floating rate loans swapped to \$220.0 million fixed rate loans.

## **Distributions for 1H25**

### DPU to be paid on 30 May 2025

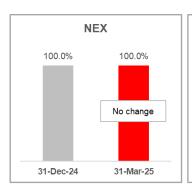
Distribution	
DPU for 1 October 2024 to 31 March 2025	6.054 cents
Ex date	9.00 a.m. on 2 April 2025 (Wednesday)
Books closure date	5.00 p.m. on 3 April 2025 (Thursday)
Payment date	30 May 2025 (Friday)

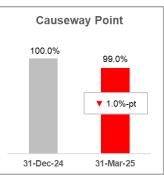


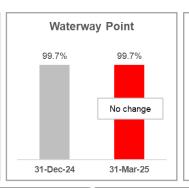
## **Portfolio highlights**

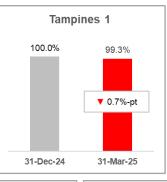
## Stable committed occupancy

#### Maintained high committed occupancy of 99.5% for the Retail Portfolio<sup>1</sup>

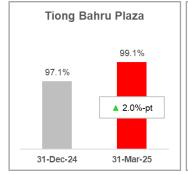


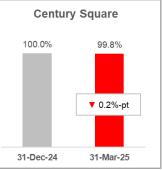


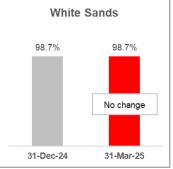


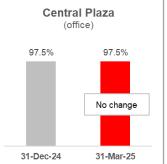








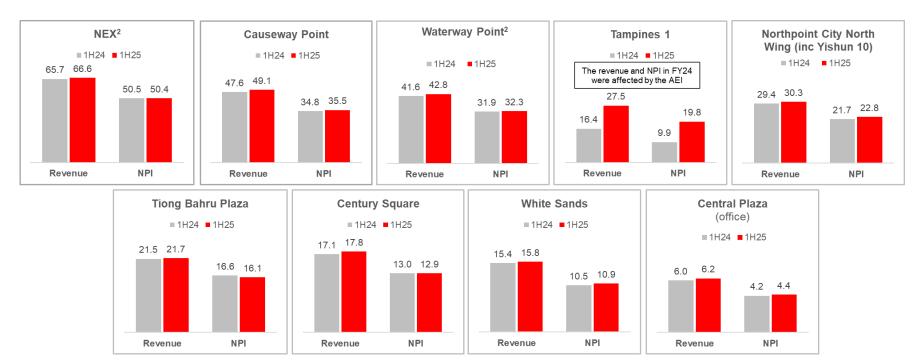




Excludes Hougang Mall due to ongoing AEI works.

## Revenue and NPI by properties

#### Broad-based improved performance across the portfolio<sup>1</sup> properties



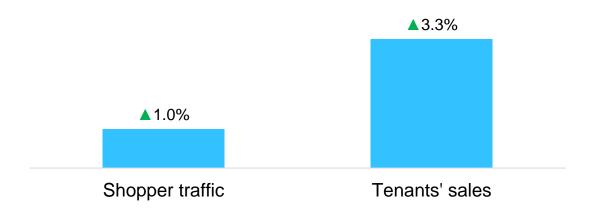
- 1. Excludes Hougang Mall due to ongoing AEI works.
- 2. FCT has an effective interest of 50.0% in NEX and in Waterway Point as of 31 March 2025. The revenue and NPI reported for both properties are on 100% basis.

## Retail Portfolio tenants' sales and shopper traffic

#### Positive y-o-y growth in tenants' sales and shopper traffic

- Shopper traffic and tenants' sales achieve growth through active management
- Successful completion of AEI at Tampines 1

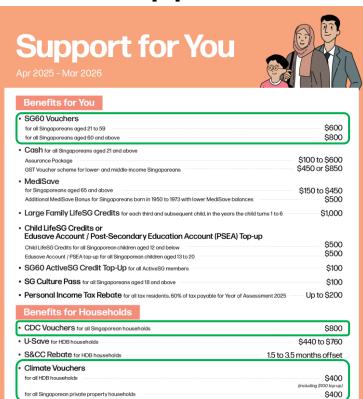
1H25 Retail Portfolio shopper traffic<sup>1</sup> and tenants' sales<sup>1</sup> (same store) y-o-y change



Excludes Hougang Mall due to ongoing AEI works.

## Government support for Singaporeans' expenditure on essentials

#### Benefits bulk of population within our catchment



- As announced in Budget 2025, the Government will be providing further relief support for Singaporeans in the mass market, including those served by our retail malls.
- CDC & SG60 Handouts to Singaporeans expected to exceed \$3 billion in Singapore government's FY25 (1 Apr 2025 to 31 Mar 2026)<sup>1</sup>
  - All Singaporean households will receive a total of \$800 CDC vouchers in May 2025 and January 2026. In addition, all Singaporeans aged 21 and above will receive between \$600 to \$800 of SG60 vouchers in July 2025.
  - 50% of these vouchers can be spent at supermarkets in retail malls.
- Climate vouchers: topped up to a total of \$400 for all eligible Singaporean households, which have expanded to include private property households. Vouchers can be spent at participating electronic stores in retail malls.

Source: Ministry of Finance, Singapore. Climate vouchers are supported by NEA and PUB.

Straits Times. (18 February 2025). "Budget 2025: \$600 SG60 vouchers for citizens aged 21 to 59; \$800 for those 60 and above."

## Rental reversions underpinned by healthy leasing traction

1H25 Retail Portfolio rental reversion<sup>1</sup> +9.0%<sup>2</sup> versus 1H24 at +7.5%<sup>3</sup>

	No. of Developed	NLA		41105
Property	No. of Renewals / New Leases	Area (sq ft)	As percentage of property	1H25 rental reversion <sup>1</sup>
NEX	34	58,349	9%	9.1%
Causeway Point	29	36,231	9%	10.0%
Waterway Point	62	58,764	16%	9.9%
Tampines 1	10	18,161	7%	13.3%
Northpoint City North Wing (inc Yishun 10)	25	23,756	11%	6.1%
Tiong Bahru Plaza	21	14,386	7%	5.3%
Century Square	14	16,391	8%	11.6%
White Sands	12	7,475	6%	5.5%
Retail Portfolio <sup>2</sup>	207	233,513	10%	9.0%
Central Plaza	4	6,082	4%	10.3%

<sup>1.</sup> On an average-to-average basis. Reversion excludes:

- i. reconfigured units
- ii. units whose previous tenant was re-entered/pre-terminated
- iii. when the previous full-term lease expired more than 18 months ago; and
- iv. restructured leases
- Excludes Hougang Mall due to ongoing AEI works.
- 3. Excludes Tampines 1 due to AEI works in FY23 and FY24.

# More than malls: Vibrant social hubs driving community connectedness and ESG impact

#### Variety of placemaking initiatives to engage, enrich and excite the community

• Emerald Hill 《小娘惹之翡翠山》Watch Party @ Waterway Point attracting throngs of fans and supporters who turned up to meet the celebrities despite the rain







 Venue sponsor for the National Kidney Foundation (NKF) Race Inspired @ Waterway Point, drawing more than 1,700 participants and raising over S\$400,000 in support of NKF's mission







# More than malls: Vibrant social hubs driving community connectedness and ESG impact

#### Variety of placemaking initiatives to engage, enrich and excite the community

Dive into Sustainability at Hougang Mall,
 Tiong Bahru Plaza and Waterway Point: From
 interactive game missions and eco-markets to
 solar light assembly sessions with World Wildlife
 Fund, sustainable succulent workshops, and the
 Save the Bottle initiative—our malls are bringing
 sustainability to life through engaging, hands-on
 experiences.













Singapore World Water Day celebrations at Northpoint City and White Sands: Championed water conservation and sustainability through a series of activations in partnership with PUB, Singapore's National Water Agency. At White Sands, shopper engagement activities were also held in collaboration with our tenant, Global Art.



Silver Social Spaces at Causeway Point and Northpoint City:
Fostered intergenerational bonding and boosted well-being of seniors through curated small-group activities.





## More than malls: Dynamic drivers of sustainability impact

#### **Commitment to net-zero carbon**

• Completion of Singapore's first brownfield distributed district cooling ("DDC") network in Tampines with Tampines 1 and Century Square serving as two of the three key injection nodes for the vicinity. The event was graced by Mr Masagos Zulkifli, Minister for Social and Family Development and Adviser to Tampines GRC GROs, with Frasers Property Singapore CEO Ms Soon Su Lin joining him and other partners to commemorate the milestone.











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## 41 committed new-to-portfolio tenancies in 1H25

Continuous leasing effort to curate and refresh retail offerings







Upcoming new-to-portfolio or new-to-market brands















## **Commencement of Hougang Mall AEI**

#### Achieved circa 64% pre-commitment<sup>1</sup> with exciting new-to-mall concepts onboard

- Targeting ~7% ROI on \$51 million capex
- Phased AEI commenced in April 2025 and is targeted to complete by calendar 3Q 2026

Hoardings in the mall - Works have started on B1 and L1





**Secured various new-to-mall leasing concepts –** bringing a diverse and carefully curated selection of food and beverage and retail offerings









**'Your Journey With Hougang Mall' Exhibition –** The beginning of our ongoing engagement with our tenants and community as we unveiled the key areas of revamp and shared vision





Based on NLA of leases signed and in advanced negotiations as a percentage of total AEI NLA.





Looking ahead

## Positive factors to support long-term growth for retail

#### FCT poised to leverage these factors for sustainable organic growth

New home additions to increase catchment population

The addition of new homes especially in the North, Northeast and East Regions expected to increase the shopper catchment population of FCT's malls in these regions and drive higher shopper traffic and tenants' sales growth

Higher household income to support retail spending growth

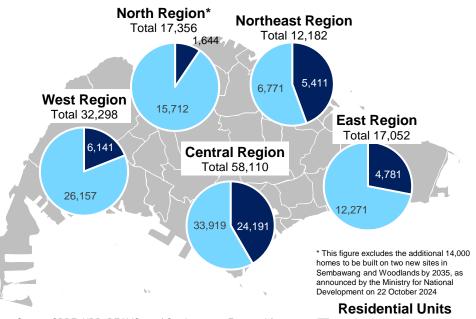
Median monthly household income from work grew over long-term:

Between 2013 to 2018, it grew 16.6% cumulatively or 3.1% p.a. in real terms<sup>1</sup>; between 2018 to 2023, it grew 3.1% cumulatively or 0.6% p.a. in real terms<sup>2</sup>

Constructive government support measures improve retail spend capacity Constructive Government policies, including various support measures (e.g. CDC, SG60, Climate Vouchers) and the Progressive Wage Model for the lower-wage workers help **improve retail spend capacity** 

- 1 "Key Household Income Trends, 2018", Department of Statistics, Ministry of Trade & Industry. URL: <a href="https://www.singstat.gov.sg/-/media/files/publications/households/pp-s25.pdf">https://www.singstat.gov.sg/-/media/files/publications/households/pp-s25.pdf</a>
- 2 "Key Household Income Trends, 2023", Department of Statistics, Ministry of Trade & Industry, URL: https://www.singstat.gov.sg/-/media/files/publications/households/pp-s30.ashx

Public and private housing units planned or under construction as of October 2024



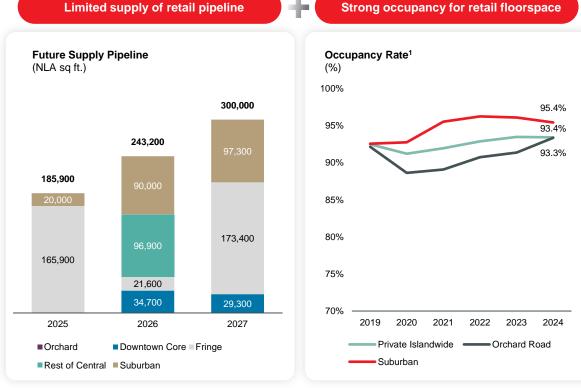
Source: CBRE, HDB, REALIS as of October 2024. Extracted from Retail Property Market Overview report in FCT Annual Report 2024 page 44.

Private

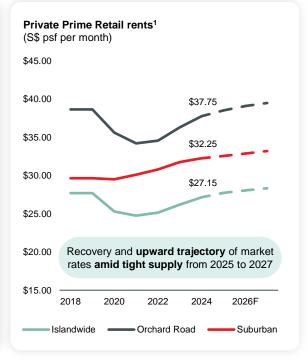
Public

## Positive outlook for Singapore suburban retail

#### FCT is well-positioned to deliver stable growth and performance



Healthy demand / supply dynamics to support rental growth



Source: CBRE Independent Market Research Report, CBRE Singapore Figures Q1 2025 (refers to calendar quarter), URA.

<sup>1.</sup> Figures are shown as at the last quarter of each year.





**Summary** 



# FCT is well-positioned to deliver healthy performance amid navigate market uncertainties



**Healthy 1H25 performance** supported by robust operating performance and healthy financial position



Acquisition of Northpoint City South Wing to contribute to 2H25 financial performance



The strong demand for prime suburban retail spaces amidst tight supply projected in the coming years underpins rental growth



Focus on driving shopper footfall and tenants' sales through placemaking activities and community engagement



Despite macroeconomic uncertainties, the Singapore suburban retail market is poised for continued growth in the medium and long term, supported by:

- New home growth to increase catchment population
- Growth in median household income from work to support retail spending growth
- Constructive government support measures improve retail spend capacity



## **Appendix**

## Definition of terms used in this presentation

All financial information presented in Singapore dollar, unless otherwise stated.

- %-pt: percentage-point
- 1H24: Six months ended 31 March 2024
- 1H25: Six months ended 31 March 2025
- FY24: Full year ended 30 September 2024
- FY25: Full year ending 30 September 2025
- Add'l: Additional
- Adjusted ICR: Adjusted Interest Coverage Ratio
- AEI: Asset Enhancement Initiative
- AUM: Asset under management
- CDC Vouchers: Community Development Council Vouchers
- COVID-19: Coronavirus disease
- CSFS: Community/Sports Facilities Scheme
- DPU: Distribution per Unit
- ESG: Environmental, social and corporate governance
- F&B: Food and Beverage
- FCT: Frasers Centrepoint Trust
- FCAM: Frasers Centrepoint Asset Management Ltd, the Manager of FCT
- FPL: Frasers Property Limited, the sponsor of FCT
- FY: Financial Year ending 30 September (FY25: FY ending 30 September 2025)
- GDP: Gross Domestic Product
- GFA: Gross Floor Area
- GRPL: Gold Ridge Pte. Ltd., which holds NEX; it is a joint venture of FCT
- GRI: Gross Rental Income
- Group: Refers to Frasers Centrepoint Trust and its subsidiaries
- GST: Goods & Services Tax
- GTO: Gross Turnover rent
- ICR: Interest Coverage Ratio
- Moody's: Moody's Investors Service (credit rating agency)
- MAS: Monetary Authority of Singapore
- MTI: Ministry of Trade and Industry
- MTN: Medium Term Notes under FCT's S\$1 billion multi-currency MTN programme or the S\$3 billion multi-currency EMTN programme, as the case may be

- NAV: Net Asset Value
- NEA: National Environment Agency
- NLA: Net Lettable Area
- NPI: Net Property Income
- p.a.: per annum
- PUB: Public Utilities Board
- q-o-q: quarter-on-quarter
- RCF: Revolving Credit Facility
- REIT: Real Estate Investment Trust
- Retail Portfolio: Includes all retail malls in FCT's investment portfolio and includes Waterway Point (50.0% interest) and NEX (50.0% interest), but excludes Central Plaza which is an office property
- ROI: Return on Investment
- psf/mth: per square foot per month
- sf: square feet
- SREIT: Singapore REIT
- SST: Sapphire Star Trust, which holds Waterway Point; it is a joint venture of FCT
- Unit or Units: Refers to issued units of FCT
- Unitholders: Refers to unitholders of FCT
- vs: versus
- WALE: Weighted Average Lease Expiry
- y-o-y: year-on-year, refers to the comparison with the same period in the previous year
- YTD: year to date

## Top 10 tenants by gross rental income as at 31 March 2025

#### Retail Portfolio<sup>1</sup>, excluding CSFS area

No.	Tenants	As % of total GRI	As % of total NLA
1	NTUC Fairprice <sup>2</sup>	5.4%	8.4%
2	Breadtalk Group <sup>3</sup>	3.4%	3.2%
3	Dairy Farm Group <sup>4</sup>	2.0%	1.9%
4	Courts (Singapore) Pte. Ltd.	1.5%	2.2%
5	Metro (Private) Limited <sup>5</sup>	1.4%	2.5%
6	Hanbaobao Pte. Ltd. <sup>6</sup>	1.2%	0.8%
7	Oversea-Chinese Banking Corporation Limited	1.2%	0.7%
8	Uniqlo (Singapore) Pte. Ltd.	1.1%	1.8%
9	Shaw Theatres Pte. Ltd.	1.1%	3.0%
10	Minor Group <sup>7</sup>	1.0%	0.9%
	Total	19.3%	25.4%

<sup>1.</sup> Excludes Hougang Mall due to ongoing AEI works.

<sup>2.</sup> Includes FairPrice supermarkets (FairPrice, FairPrice Finest and FairPrice Xtra), Kopitiam food courts (Kopitiam and Cantine by Kopitiam), Unity Pharmacy, Crave, Pezzo and Fruce.

<sup>3.</sup> Includes Food Republic, Food Junction, The Food Market, BreadTalk, Toast Box, BreadTalk Family and Din Tai Fung.

<sup>4.</sup> Includes Cold Storage, Guardian Health & Beauty and 7-Eleven.

<sup>5.</sup> Includes Metro and Clinique.

<sup>6.</sup> Operator of McDonald's.

<sup>7.</sup> Includes Go-Ang Pratunam Chicken Rice, Mamma Mia Trattoria E Caffé, Poulet, Riverside Canton Claypot Cuisine, Sanook Kitchen, ThaiExpress and Xin Wang Hong Kong Café.

### Trade mix as at 31 March 2025

### Retail Portfolio<sup>1</sup>, excluding CSFS area

Trade category (by order of decreasing % of total GRI)	As % of total GRI	As % of total NLA
Food & Beverage	37.7%	30.4%
Beauty & Healthcare	15.6%	11.9%
Fashion & Accessories	11.4%	10.8%
Sundry & Services	8.0%	6.0%
Supermarket & Grocers	6.1%	10.8%
Homeware & Furnishing	2.9%	3.2%
Leisure & Entertainment	2.8%	7.3%
Information & Technology	2.7%	2.4%
Books, Music, Arts & Craft, Hobbies	2.6%	4.2%
Jewellery & Watches	2.5%	1.0%
Department Store	2.4%	4.6%
Electrical & Electronics	2.3%	3.2%
Education	1.7%	2.3%
Sports Apparel & Equipment	1.3%	1.4%
Vacant	0.0%	0.5%
	100.0%	100.0%

Excludes Hougang Mall due to ongoing AEI works.

## **FY25 lease expiry**

#### Retail Portfolio<sup>1</sup>, excluding CSFS area: 9.6% of leases (by GRI) expiring in FY25

Lease expiries in FY25 (As at 31 March 2025) <sup>2</sup>	Number of leases expiring	Leased area expiring	As % of leased area of property	As % of total GRI of property
NEX	46	39,017	6.3%	9.9%
Causeway Point	32	37,878	9.1%	10.6%
Waterway Point	23	26,691	7.2%	9.4%
Tampines 1	11	15,379	5.7%	6.3%
Northpoint City North Wing (inc Yishun 10)	13	9,537	4.6%	5.1%
Tiong Bahru Plaza	31	25,302	11.9%	19.2%
Century Square	14	13,915	6.9%	6.5%
White Sands	20	11,688	9.2%	10.8%
Retail Portfolio <sup>1</sup>	190	179,407	7.4%	9.6%
Central Plaza	2	18,826	13.5%	13.4%

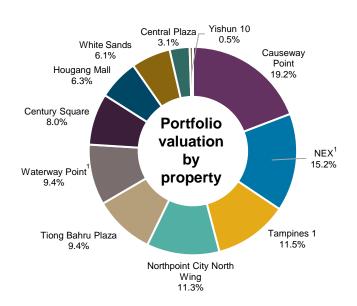
<sup>1.</sup> Excludes Hougang Mall due to ongoing AEI works.

<sup>2.</sup> Based on committed leases for expiries as at 31 March 2025. Calculations exclude vacant floor area.

## **Portfolio composition**

#### Portfolio composition and essential trade mix underpin resilience and stability

FY24 – Valuation by Property



## Retail Portfolio<sup>2</sup> Trade Mix by GRI as at 31 March 2025<sup>3</sup>



- 1. Based on 50.0% FCT ownership.
- Excludes Hougang Mall due to ongoing AEI works.
- 3. The groupings of essential and non-essential services are based on Ministry of Trade and Industry's press release on 21 April 2020. Note that the individual product group may not align perfectly to the announced Essential Services.

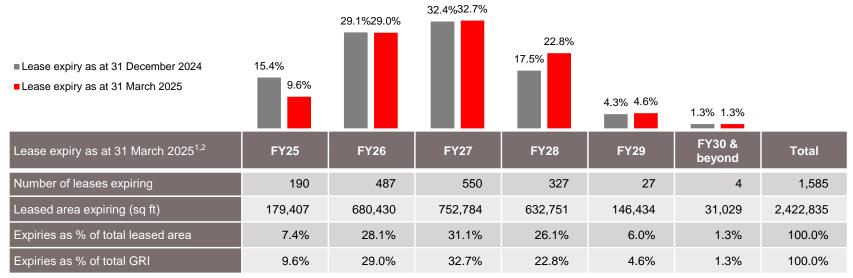
## Well-spread lease maturity profile

#### No concentration risk in FY25

Lease expiry profile as % of Total GRI

#### WALE<sup>1,2</sup> @ 31 March 2025

- 1.98 years by NLA (1Q25: 2.08 years)
- 1.89 years by GRI (1Q25: 1.96 years)



<sup>1.</sup> Calculations exclude vacant floor area.

<sup>2.</sup> Based on committed leases for expiries as at 31 March 2025. Excludes Central Plaza (Office) and Hougang Mall (due to ongoing AEI works).

## A leading pureplay Singapore suburban retail REIT

#### Portfolio of 9 suburban prime retail properties in Singapore

#### ~AUM \$7.1 billion<sup>1</sup>

as at 31 March 2025

## 2.7 million sq ft<sup>2</sup> >1,700 leases

Retail Portfolio NLA as at 31 March 2025

FCT is Singapore's largest prime suburban retail space owner



- 1. \$7.1 billion AUM includes the assets of the joint ventures on a pro-rata basis.
- 2. NLA includes CSFS area.

## **Exciting new developments in the North Region**

#### The Government has outlined abundant growth opportunities in the North Region<sup>1</sup>

- Woodlands Regional Centre to be the largest economic hub in Singapore's North region
- 10,000 new homes to be added in Woodlands over the next five years
- Woodlands North Coast and Sembawang North to add 14,000 new homes<sup>2</sup> (in addition to the 10,000 homes in Woodlands mentioned above)
  - ✓ Woodlands North Coast to add 4,000 new homes
  - ✓ Sembawang North to add 10,000 new homes
- 100 hectares of land to be developed into a sizeable commercial hub, bringing jobs closer to homes in the North region
- Eco Tourism Cluster in the North
- Woodlands Health Campus, a 1,000-bedded integrated acute and community hospital, a Medical Centre housing specialist clinics, and 400 beds at the Long Term Care Tower, will be a major health hub for the Northern region

Woodlands North Coast, when fully developed, will yield about 4,000 BTO flats<sup>2</sup>.



Sembawang North, will yield about 8,000 BTO flats and 2,000 private housing units when fully developed<sup>2</sup>



URA website, accessed 15 October 2024

<sup>2.</sup> Housing & Development Board (HDB). (22 October 2024). "HDB Unveils Development Plans for Sembawang North and Woodlands North Coast"

## **New developments in North Region**

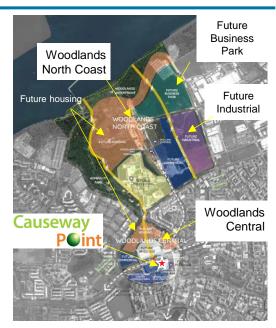
#### The Government has outlined abundant growth opportunities in the North Region<sup>1</sup>

## Northern Agri-Tech and Food Corridor

Northern Agri-Tech and Food Corridor will connect the future Agri-Food Innovation Park with elements of the ecosystem in the North, including farms, Republic Polytechnic as well as business spaces in Woodlands Regional Centre.



# Future developments in Woodlands North Coast and Woodlands Central



# Eco Tourism Cluster and future housing development for former Singapore Turf Club site

Singapore's Eco Tourism Cluster: Bird Paradise, Night Safari, River Wonders, Singapore Zoo, Rainforest Wild Asia, Rainforest Wild Africa, Mandai Rainforest Resort



1 URA website, accessed 15 October 2024

## **New developments in North Region**

#### Additional 18,600 new homes in the Yishun and Sembawang areas

- Yishun and Sembawang / Canberra to add 8,600 new homes between 2024 and 2029
- New residential estate in Yishun Chencharu to add 10,000 new homes by 2040
- New amenities including HomeTeamNS Khatib, Khatib Central Neighbourhood Centre, new education institution and nursing home



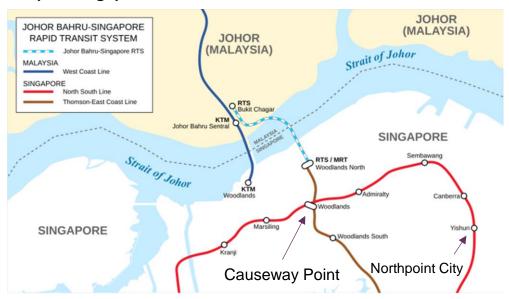


Source: HDB: Chencharu: A Vibrant Village, Connecting Communities and Heritage

## **New developments in North Region**

#### Commencement of the Johor Bahru-Singapore Rapid Transit System in end-2026

#### Map of Singapore-Johor Bahru RTS Link



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#### **Causeway Point and Northpoint City**

- Expects increase in shopper traffic with resident and commuter population growth
- Improved shopper spending capacity with more office workers and PMETs in the catchment
- Opportunity to enhance its retail and F&B offerings to leverage the new developments in the North Region
- Opportunity to tap on Malaysia retailers keen to expanding their presence in Singapore

#### Causeway Point as a connection hub

 Causeway Point is well-positioned as the connection hub for the commuters and shoppers as it is the interchange station for 2 MRT lines and is one stop away from the RTS station



