



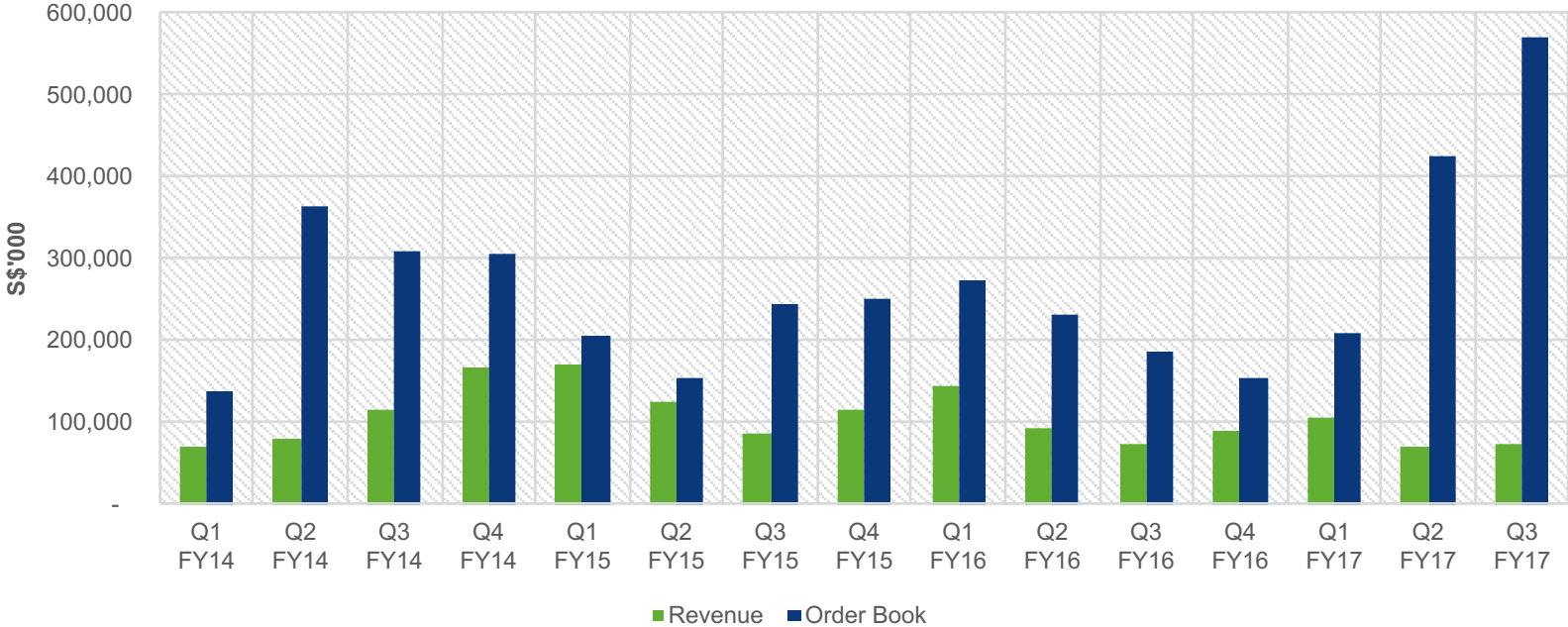
# CIVMEC CONSTRUCTION & ENGINEERING

## INVESTOR PRESENTATION – JUNE 2017

OUR STRATEGIC  
INVESTMENTS WILL  
STEER OUR FUTURE

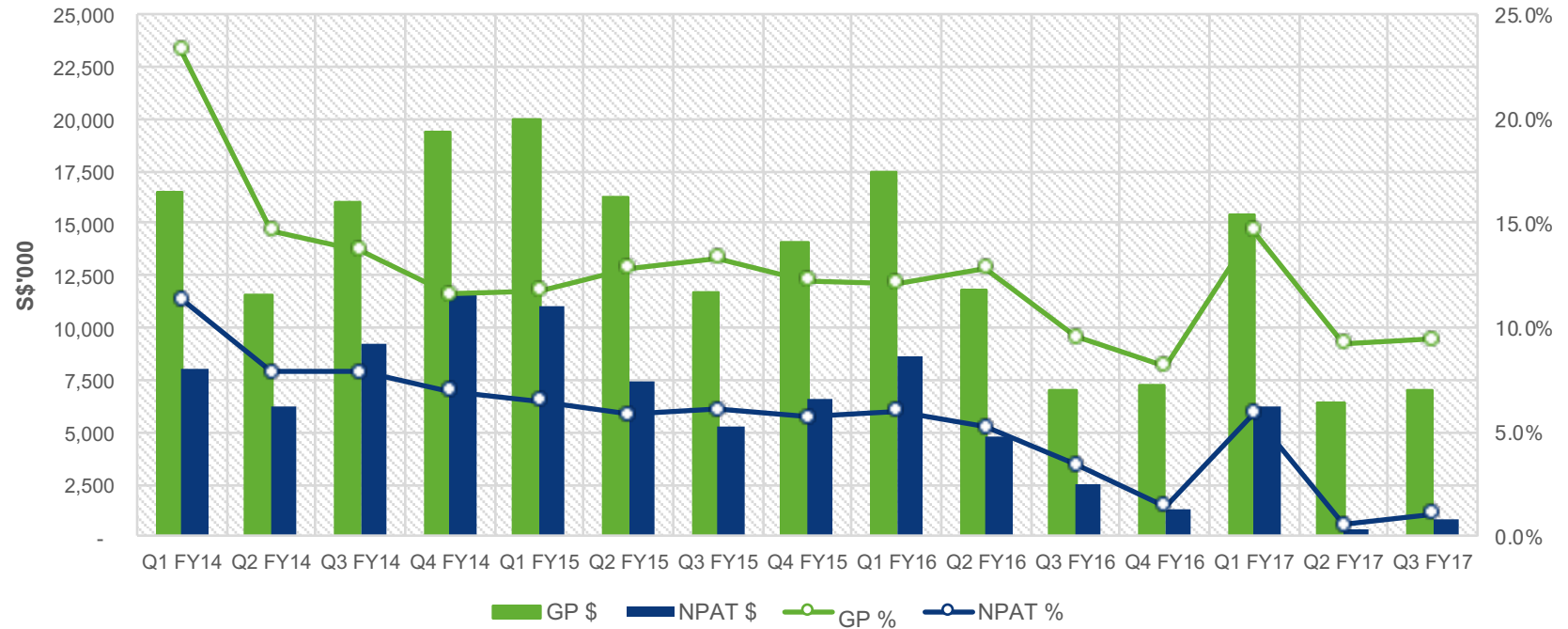
# FINANCIAL PERFORMANCE

## REVENUE & ORDER BOOK



# FINANCIAL PERFORMANCE

## GROSS PROFIT & NPAT

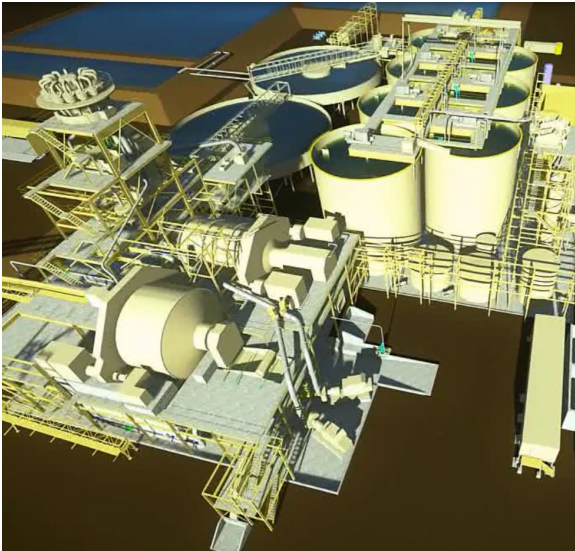




## RECENT AWARDS

OUR STRATEGIC  
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## RECENT PROJECTS WINS



### **Gruyere Gold Project (in Joint Venture with Amec Foster Wheeler) Client: Gold Road Resources Ltd & Gruyere Mining Company Pty Ltd**

Engineering, Procurement and Construction (EPC) contract for the Gruyere Gold Project, Located approximately 1200 kilometres east of Perth.

Scope of work includes the detailed design, procurement and installation of the process plant, administration office, workshop and warehouse, as well as the main water pipelines and powerlines for a gold plant.

- Manning – approx. 300 people

*Completion due March 2019*



## RECENT PROJECTS WINS



### **Pinjarra Alumina Refinery** **Client: Alcoa of Australia**

Engineering, Procurement and Construction (EPC) contract of a filter building facility, a materials handling system and associated supporting services infrastructure.

- Manning – approx. 200 people

*Completion due July 2018*

## RECENT PROJECTS WINS



### **Pilgangoora Lithium Project** **Client: Altura Mining**

Civil construction for a new Lithium plant in Port Hedland.

- 5,000m<sup>3</sup> concrete
- Manning – approx. 50

*Completion due October 2017*

#### **Significance:**

Expanding our client and knowledge base by delivering a project in lithium, an emerging mineral based mine in Australia.

**Other contracts secured since January 2017 include Construction, Maintenance and Refractory works**

# FUTURE FOR WESTERN AUSTRALIA IN DEFENCE

- Federal Government confirmed Western Australia will be 1 of 2 shipbuilding locations
- We are the only Australian company investing in naval shipbuilding infrastructure
- Planned \$80 million investment in the new ship building and maintenance facility
- Providing additional jobs for up to 1,000 workers and up to 100 apprentices and graduates
- Rival the best shipyards in the world
- Offering a shipbuilding alternative via innovative and cost saving initiatives





# DEFENCE UPDATE

## OFFSHORE PATROL VESSELS (OPVS)

- Forgacs Marine and Defence has entered into a MOU with ASC Shipbuilding Pty Ltd.
- Jointly submitted a bid for the building of 12 Offshore Patrol Vessels in March 2017
- Chosen by 2 of the 3 shortlisted designers as their builder
  - *Luerssen and Damen*
- ASC and Forgacs have agreed to share intellectual property regarding shipbuilding and steel fabrication





## FACILITY DEVELOPMENTS - HENDERSON

OUR STRATEGIC  
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# AUSTRALIAN GOVERNMENT NAVAL SHIPBUILDING PLAN

FLEET BASE WEST

Garden Island



CIVMEC

Henderson Facility



**\*Western Australia Maritime Precinct**

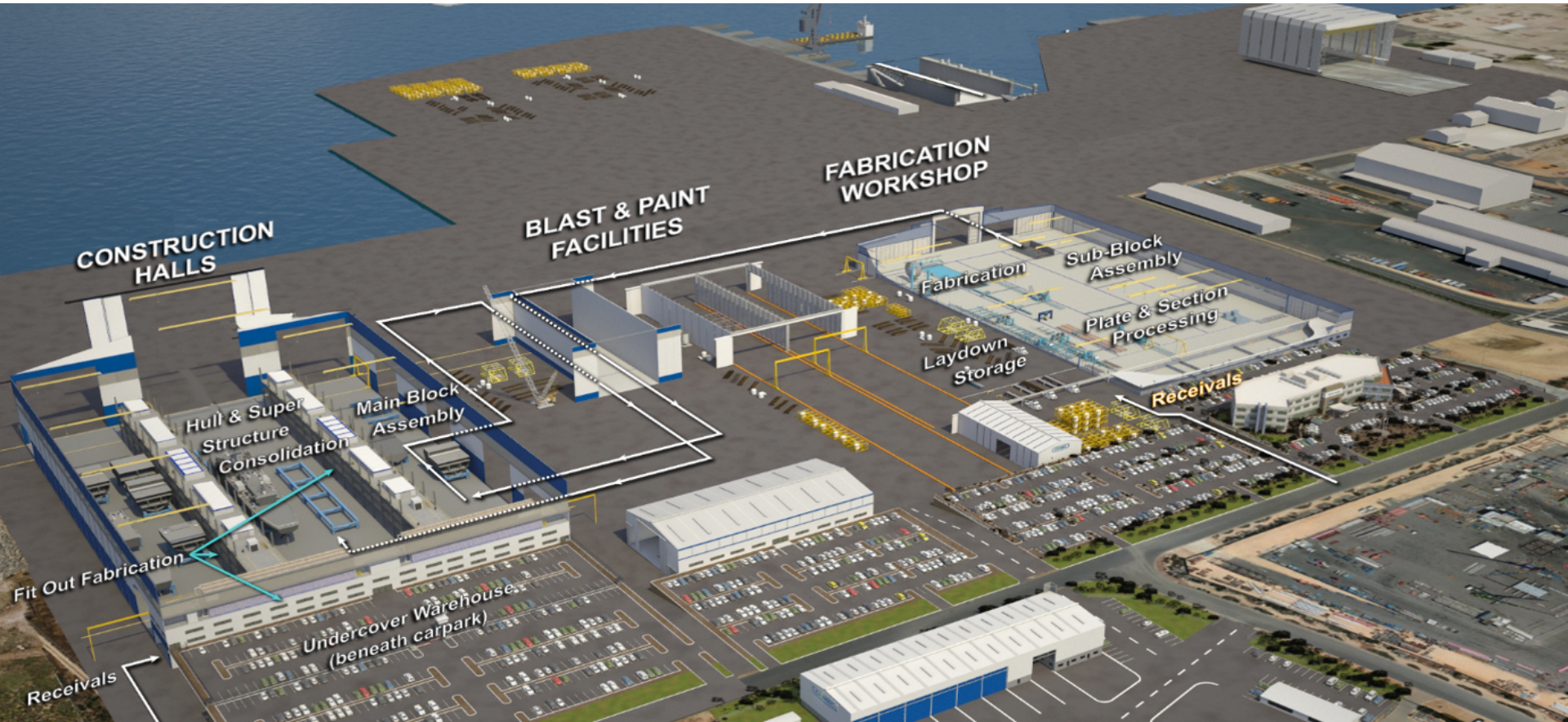
**\*as defined by the Naval Shipbuilding Plan**

# HENDERSON FACILITY DEVELOPMENT



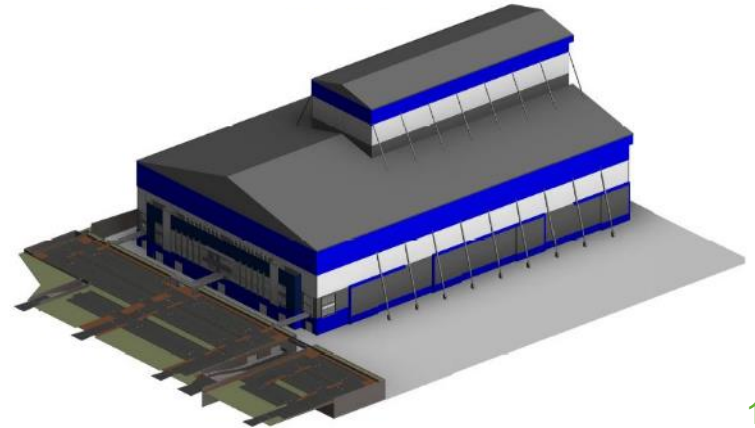
Civmec is the only company in Australia investing in shipbuilding infrastructure

# EXISTING AND NEW FACILITY INTERFACE



# CURRENT PROGRESS - HENDERSON

- Appointed GHD as facility designers
- Development approval granted for stage one
- Commenced construction of Australia's largest undercover shipbuilding facility in April 2017
- Entire facility due for completion Q3 2019





## FACILITY DEVELOPMENTS - NEWCASTLE

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Office 1 – Jan 2017

Heavy Engineering Facility – Dec 2017

Logistics - 2018

Office 2 – TBC

Stage 2

Pre-stressing Facility– July 2017

Stage 1

Ship Lift - TBC

Marine Maintenance - TBC

Planned Newcastle development



# NEWCASTLE FACILITY

## Precast Facility

- 7,600m<sup>2</sup> of undercover facility
- Due for completion July 2017

## Heavy Engineering Facility

- Extension on processing bay, Stage 1 (completion Q3 2017)
- Construction of centre bays, Stage 2 (completion Q1 2018)
- 200 tonne lifting capacity

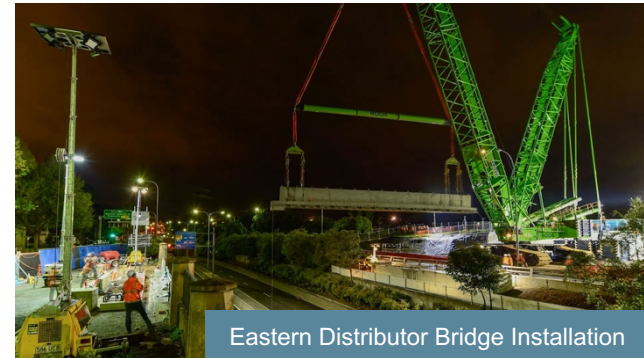
## New Facility Equipment Purchased

- Automated manufacturing equipment
- 2 x 1,500t casting beds for prestressed concrete



# EAST COAST OPERATIONS

- Established larger office in Sydney
- Appointed east coast Operations Manager
- Appointed east coast Business Development Manager
- Delivering on some of Sydney major infrastructure projects
  - Westconnex
  - Sydney Light Rail
  - Northwest Rapid Transit
- Completed works on Narellan Bridge (stage one) and Eastern Distributor Bridge
- Secured first east coast civil project in Metals and Minerals





## OUTLOOK

OUR STRATEGIC  
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# OUTLOOK

- ✓ Positive order book providing solid platform for next financial year - S\$585M (as at June 2017)
- ✓ Tendering activity is strong across our sectors
- ✓ Forecast capital spend over the next 10 years very strong in Australia (A\$800b)
- ✓ Positive about the medium to long-term outlook for the Group



Port Kembla Reclaimer Loadout

# OUTLOOK

## Infrastructure

Tendering activity positive

Steel fabrication and precast concrete for public infrastructure

Opportunities in water and energy market

**Outlook – Positive**

## Defence

Long-term tendering activity appears positive

Targeting involvement in future Naval Defence Acquisition Program

- OPV's, minor war vessels, frigates and submarines

Attention on general marine opportunities for sustainability

**Outlook – (short-term) Moderate | (long-term) Positive**

## Metals & Minerals

Tendering activity high- capex and sustaining capital

Increased activity in Gold, Coal and Lithium

EPC opportunities

Opex and maintenance activity is buoyant, recent awards in this area

**Outlook – Very Positive**

## Oil & Gas

Tendering activity is slow/moderate – anticipated increase 2019

On-going works during completion of major LNG developments

Strong relationships with key clients for future opportunities

**Outlook – Slow short-term | (Subsea: Positive)**

# STRATEGIC FOCUS

- ✓ Continual development of Henderson and Newcastle facilities
- ✓ Delivery of recently awarded EPC contracts
- ✓ Continue diversification strategy
  - ✓ Naval Defence Acquisition Program
  - ✓ Water and Energy Market
- ✓ Preserve our balance sheet and maximise shareholder returns
- ✓ Tightly manage our overheads and cost overall



Woodman Point Wastewater Treatment Plant – Concrete Pour

# THANK YOU

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