



Business Overview

We specialise in the business of distribution of ultra-luxury automobiles and luxury automobiles and provision of after-sales services.

Sale of Automobiles:

- Retailers new ultra-luxury automobiles and luxury automobiles as well as pre-owned automobiles
- Carry automobile brands comprising mainly Lamborghini, Pagani, Alfa Romeo and customised automobiles supplied by Touring Superleggera
- Sale of new Lamborghini automobiles has been the key driver of our business since inception

Provision of After-Sales Services:

- Includes maintenance and repair services, breakdown assistance services and sales of automobiles parts and accessories
- Operate the only authorised service centre in Singapore for all the automobile brands we carry

Embarked on the **luxury watch distribution and retail business** since September 2012. Secured the exclusive distributorship rights for the deLaCour brand of watches for Singapore, Malaysia, Indonesia, Thailand and Brunei since November 2012.

The Brands We Carry

Automotive Marques



(since 2001)



(since 2004)



(since 2012)



(since 2012)

Luxury Timepieces

deLaCour

GENÈVE
SINCE TOMORROW
(since 2012)

Business Strategies and Future Plans

Expansion of our operations locally and into other markets and acquisitions of new distributorships and/or dealerships

- Intend to grow our distribution network locally and into other emerging markets in the region

Construction of improved or new facilities for our operations

- Acquire and/or construct improved or new facilities to house our offices, showrooms, service centres and automobile parts and accessories stores

Diversification into other luxury lifestyle businesses

- Plans to diversify into other businesses in the luxury segment in order to leverage on our established pool of high net worth customers
- Expand our distribution network for the deLaCour brand of watches locally and into other emerging markets in the region

Expand our business through joint ventures and strategic alliances

Competitive Strengths

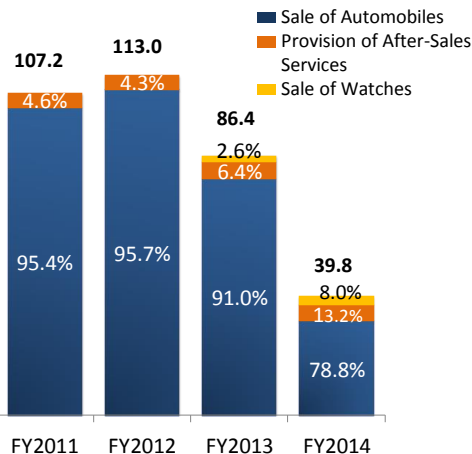
1. Developed strong relationships with our customers through personalised and quality customer service
2. Carry strong and well-established automobile brands
3. Established relationship with automobile manufacturers
4. Experienced and committed management team with proven track record

Completion of Sales and Leaseback Agreement

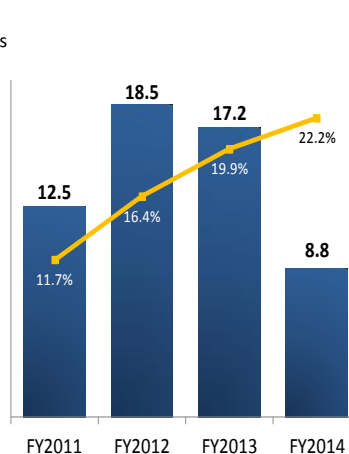
A sales and leaseback arrangement relating to the Group's premises at 30 Teban Gardens Crescent was successfully completed on 18 March 2014 for a consideration of S\$41.0 million. This arrangement paved the way for the declaration of a proposed **one-time special dividend** of S\$7.42 million or **2.8 Singapore cents per share** for FY2014. Dividend Payout Ratio = **43.6%** of Net Profit After Tax

Financial Highlights (Financial Year ended 31 March 2014)

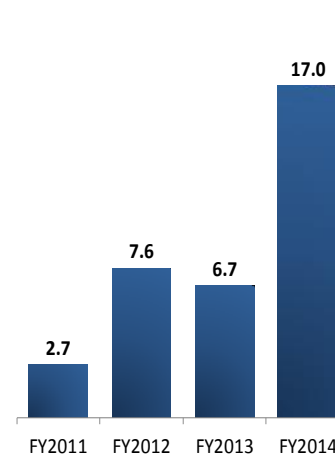
Revenue (S\$'m)



GP (S\$'m) and GPM (%)



Net Profit (S\$'m)



Profitability Ratios for FY2014

Earnings per share
7.30 cents

Return On Assets **21%**

Return On Equity **47%**

IMPORTANT NOTICE

This factsheet has been prepared by the Company and its contents have been reviewed by the Company's Sponsor, CIMB Bank Berhad, Singapore Branch ("Sponsor"), for compliance with the relevant rules of the Singapore Exchange Securities Trading Limited (the "SGX-ST"), this being the SGX-ST Listing Manual Section B: Rules of Catalyst. The Sponsor has not independently verified the contents of this factsheet.

This fact sheet has not been examined or approved by the SGX-ST and the SGX-ST assumes no responsibility for the contents of this factsheet, including the correctness of any of the statements or opinions made or reports contained in this factsheet.

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