

## **mm2 Asia Ltd.**

(Company Registration No. 201424372N)  
(Incorporated in Singapore)  
(the “Company”)

### **MINUTES OF ANNUAL GENERAL MEETING**

#### **QUESTIONS AND ANSWERS SESSION**

**Question 1: Mr Sim Yeong Swee Patrick enquired on the Company’s plans to revitalise its cinema business.**

**Answer:** Mr Melvin Ang explained that the Company had made some difficult but necessary decisions to right-size its cinema operations for future growth. This process included closing several locations as their leases expired, which helped manage expenses while shifting focus to developing new, more cost-effective, smaller-scale operations. Additionally, the Company was considering the possibility of selling or divesting its cinema business.

**Question 2: Mr Seow Ming Liang enquired on the trends in production and content businesses in Singapore. He further asked the whether cinema business was performing well in Singapore / Malaysia and the factors considered in closing the cinemas.**

**Answer:** Mr Melvin Ang replied that the Company would continue to focus on content and remain committed to producing for both cinemas and streaming platforms. As the media landscape evolved with the rise of short-form content alongside traditional long-form series and medium-form films, the Company would keep adapting to changing demands and trends while maintaining its dedication to content creation for both platforms.

He added that Company currently held about 15% of the market share in Singapore, while the Malaysian market focused on Malay content. The factors considered in closing cinemas included the lease expirations and business viability. With right-sizing strategies in place, he believed that the overall cinema business would become profitable in year 2025.

**Question 3: Mr Chan Yen Siong enquired on the Company’s initiatives to further strengthen its balance sheet beyond the several rounds of fundings (i.e. rights issue and placements).**

**Answer:** Mr Melvin Ang explained that the Company had been focused on repaying debts over the past three years while right-sizing its business operations. Additionally, the Company planned to explore asset disposals, bank refinancing and the involvement of new strategic partners to secure additional funds.

**Question 4: Mr Goh Han Peng enquired on:**

**(i) Whether the Company will consider to dispose Unusual business.**

**Answer:** Mr Melvin explained that Unusual had performed well post-COVID, although its market capitalisation was currently lower than its peak despite improved profits. The considerations will include the offer price and whether it will enhance the Group’s overall balance sheet.

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**(ii) The considerations for operating cinema business in non-prime areas and whether potential asset disposals will involve assets in Malaysia or Singapore.**

**Answer:** Mr Melvin Ang explained that evaluations focused on the overall utilisation and profitability rather than location prestige. He believed that a right-size and efficiently utilised cinema in a neighbourhood area could be more profitable than a high-rent location with lower occupancy. The Company was adopting the right-sizing strategies in both Malaysia and Singapore markets, while considering to divest when a favorable conditions arises.

**(iii) The Company's plans for addressing the tight liquidity of its balance sheet.**

**Answer:** Mr Melvin Ang explained that the Company has undergone several corporate exercises, including rights issues and placements and was actively seeking for potential disposal to reduce the debt level.

Mr Chong How Kiat ("**Mr Chong**") added that the current bank borrowings have been reduced from S\$114 million to S\$92 million. The Company was also finalising the acquisition loan terms with 2 banks to refinance the debts, which was expected to reduce current liabilities by approximately S\$60 million.

Mr Chong further added that the interest rates were expected to reduce next year, and the Company has planned to begin refinancing bonds and loans when the interest costs become more favorable.

**Question 5: Mr Teo Woon Kong John, being the proxy of Mr Teo Oon Kong Francis observed and highlighted that the Management team's compensation appeared modest in comparison to other listed issuers.**

**Answer:** Mr Melvin Ang acknowledged and expressed his gratitude to the management team, the board, and even former members for their dedication, effort and commitment to the Company over the years.