



**ADVANCER GLOBAL LIMITED**

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**NEWS RELEASE**

**ADVANCER GLOBAL STRENGTHENS SECURITY SERVICES BUSINESS SEGMENT THROUGH TECHNOLOGICAL ADVANCEMENT**

- *Through its subsidiary, AGSI, the Group is capable of providing customised security systems through its technological infrastructure for its security subsidiaries and other security service providers*

**Singapore, 09 March 2018** – Advancer Global Limited (前进集团有限公司) (the “Company” and together with its subsidiaries, “Advancer Global” or the “Group”), wishes to announce a business update of its 70%-owned subsidiary, AGS Integration Pte. Ltd. (“AGSI”), which was established in April 2017. AGSI is embarking on the provision of customising fully-integrated smart security solutions to address the rising security threats as well as the increasing challenges faced by the security industry.

The Group’s security arm, which is held under the Group’s wholly-owned subsidiary, Advancer Global Security (“AGS”), comprising of KC Security & Investigation Services Pte. Ltd. (“KC”), KH Security Agency Pte. Ltd. (“KH”), Ashtree International Pte. Ltd. (“Ashtree”) and AGSI, offer a wide range of professional security services. The Group’s adoption of the Man, Machine and Method ideology for security services enables the Group to equip its pool of well-trained security officers with a fully-integrated smart security system to provide a well-rounded security service for any property.

The fully-integrated smart security system includes an off-site monitoring facility (the central command centre) and a range of technological functions such as visitor management system, intrusion alert system (“**virtual fencing**”), vehicle management system and manpower management system, to complement and improve the efficiency and effectiveness of security officers that are carrying out duties in premises.

New innovative security gadgets including geo-tracking device, 2-way audio body worn camera and security patrol vehicle will be introduced to security officers. The body-worn camera not only transfers video and images instantly to the central command centre, but also allows the security officer doing its patrol at the premise to communicate with the officers at the central command centre.

The real-time patrol footage allows instant reporting and response to the situation, which is of high priority in security services. This innovative security initiative for the security officers transforms the traditional way of carrying out duties to that of technologically smart and efficient.

The Group's security and consultancy service offerings are broadened with AGSI that allows the Group to provide customisation of security systems to better serve the various needs of its customers (the residential, commercial and industrial premises). For instance, the Group is able to provide security risk assessment of the premises through Ashtree, which specialises in security consulting and risk assessment. AGSI would then customise its technological solutions based on the security analysis and requirements of the premise, complementing the customised security system with security manpower from KC and KH. This fully-integrated smart security solutions and systems is expected to further enhance the quality of security services. In addition, the Group is able to share its expertise and technological infrastructure with other security service providers to overcome the foreseeable challenges in the security industry.

Mr. Gary Chin, CEO & Executive Director of Advancer Global, said, ***"Safety and security are everyone's utmost priority. The rising safety and security threats in this modern day and the declining manpower in the security sector, has created a vacuum that needs to be filled most urgently. We identified the need for us to innovate and make a difference in carrying out surveillance and security duties in our daily lives, be it for residential, commercial or industrial premises. Hence, we took the initiative to build our own central command centre and established a security solutions company, not only to support our own Security Services division, but also to offer support to our fellow security service providers in the security industry. They will be able to tap on AGSI to customise security systems to complement their existing security guard systems. We believe that this is a revolutionary advancement for security service providers, particularly the smaller players."***

The importance of the security industry was recently highlighted by Mrs. Josephine Teo, Minister, Prime Minister's Office and Second Minister for Home Affairs and Second Minister for Manpower, who launched the Security Industry Transformation Map ("ITM") on 13 February 2018. The Security ITM has identified four strategies to transform the industry and enable security companies to move away from just supplying manpower to delivering integrated security solutions. The four strategies are: (i) supporting technology and innovation, (ii) promoting 'best sourcing' of services with Government taking the lead, (iii) aligning regulations with ITM objectives to improve standards, and (iv) improving skills to enable career progression. <sup>1</sup>

There are currently about 240 security agencies in Singapore, 600 security service providers and 47,000 active security officers. Security agencies and officers are responsible for the security of many industrial, commercial and residential premises as well as events. <sup>1</sup>

In late November 2017, the government accepted the recommendations of the Security Tripartite Cluster to increase wages for security officers by up to S\$300 over three years starting 2019 and recommended annual increments of at least 3 percent per annum, subject to review, across all ranks from 2022 to 2024. In addition, security officers will have their overtime hours capped at 72 hours a month from 2021, down from the current 95 hours under the average arrangement of 12-hour shifts, six days a week. <sup>2</sup>

***“At Advancer Global Security, we face the impending challenges of the changing security services landscape with our fellow security providers. Apart from being well-placed to embrace the challenges, we also look forward to working together with our fellow security service providers and progressing together in the changing operating environment,”*** added Gary Chin.

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<sup>1</sup> source: <https://www.mti.gov.sg/MTIInsights/Pages/ITM-BuiltEnvironment-Security.aspx>

<sup>2</sup> source: <https://www.ntuc.org.sg/wps/wcm/connect/060bd327-7a9f-419d-9978-2ba9b1f7c373/STC+Recommendations+on+PWM+and+OTE+%282017%29.pdf?MOD=AJPERES>

## **About AGS Integration Pte Ltd (“AGSI”)**

AGSI, a 70%-owned subsidiary of Advancer Global, provides a fully-integrated smart security solution that addresses the rising security threats and increasing challenges in the security industry. It provides the next generation security solutions using the latest surveillance technologies available in the market.



The functions of the fully-integrated security system bring about the following benefits:

- **Central Command Centre**
  - ✓ Increase reliability of security 24/7
  - ✓ Increase situational awareness
  - ✓ Reduce response time
- **Security Patrol Vehicle**
  - ✓ Lowers officer fatigue level
  - ✓ Projects professional image
  - ✓ Lowers number of manpower deployed
- **Visitor Management System**
  - ✓ Hassle-free entry methods
  - ✓ Increase accountability
  - ✓ Convenient tracking
- **Intrusion Alert System (Virtual Fencing)**
  - ✓ 24/7 real-time detection
  - ✓ Reduce response time
- **Smart Data Analytics**
  - ✓ Smart tracking ability
  - ✓ Secured database
  - ✓ Report Generation
- **Smart Body Worn Camera**
  - ✓ Protect security guards on patrol
  - ✓ Post-incident management
  - ✓ Real-time patrol footage
- **Vehicle Management System**
  - ✓ Prevents congestion
  - ✓ Seamless entry & exit
  - ✓ Efficient authorisation method

For more information, please visit [www.agsi.sg](http://www.agsi.sg) or email to [info@agsi.sg](mailto:info@agsi.sg).

**About ADVANCER GLOBAL LIMITED**

(Stock Codes – SGX: 43Q | Bloomberg: ADGL SP | Reuters: ADVN.SI)

**Advancer Global Limited (前进集团有限公司)** and together with its subsidiaries (“**Advancer Global**” or the “**Group**”), is an established and integrated workforce solutions and services provider in Singapore. The Group operates through two main business divisions: (i) Employment Services, and (ii) Facilities Management Services, to provide a holistic suite of solutions and services to its diverse base of customers.

The Employment Services division offers integrated and comprehensive employment solutions and services including sourcing, recruitment, training and deployment of foreign domestic workers to households and foreign workers to corporations. The Group offers employment solutions and services through its well-recognised brands, “Nation” and “Enreach”.

The Facilities Management Services division encompasses two sub-divisions: (i) Building Management Services, and (ii) Security Services, which the Group, through its well-established subsidiaries, provides property management, security services, pest control, and cleaning and stewarding services to a diverse base of customers including residential and commercial properties, hospitals and hotels.

The Group continues to enhance efficiency and brings effectiveness to its business platforms by infusing technology to enable greater convenience and satisfaction for its customers.

For more information, please visit the company’s website at [www.advancer.sg](http://www.advancer.sg)

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*Issued for and on behalf of ADVANCER GLOBAL LIMITED by:*

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*This press release has been prepared by Advancer Global Limited (the “**Company**”) and its contents have been reviewed by the Company’s sponsor, SAC Capital Private Limited (the “**Sponsor**”), for compliance with the relevant rules of the Singapore Exchange Securities Trading Limited (the “**SGX-ST**”). The Sponsor has not independently verified the contents of this press release.*

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