



LIVINGSTONE
HEALTH

Livingstone Health Holdings Limited

FY2023 Annual General Meeting
27 July 2023



AGENDA

- Corporate Strategies
- FY2023 Corporate Developments
- Financial Highlights
- Outlook

Corporate Strategies

- New post-pandemic challenges ahead: economic slowdown, elevated inflation and higher costs of energy, labour, rental and medical supplies
- In response, Livingstone Health has outlined several new strategies, including:
 1. New cost-cutting initiatives to maintain a lean cost structure
 2. Further integration of primary care, consolidate specialist business
 3. Reviewing profit share scheme
 4. Optimising internal efficiencies at new corporate headquarters
 5. Developing further synergies between patient base from primary to specialist services



FY2023 Corporate Developments

- Relocated to new corporate headquarters, 217 Henderson Road, in July 2022
- New HQ features warehouse for medical supplies, centralising operations and improving operational efficiency
- Established Livingstone SurgiSuites, a centre for doctors to conduct minor surgeries, in Farrer Park Medical Centre





FY2023 Financial Snapshot

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S\$'000	FY2023	FY2022	Change (%)
Revenue	32,918	34,141	(3.6)
Other Income	666	1,192	(44.1)
Profit Before Tax	1,797	4,249	(57.7)
Net Profit	1,286	3,545	(63.7)
Net Profit After Tax Attributable to Owners of the Company	723	3,025	(76.1)
Net Operating Cash Flows	3,002	4,651	(35.5)

Balance Sheet

S\$('000)	31 March 2023	31 March 2022	Change (%)
Total Assets	22,797	21,086	8.1
Total Liabilities	16,468	15,396	7.0
Total Equity	6,329	5,690	11.2
Cash and Cash Equivalents	4,227	5,353	(21.0)
Net Assets Value Per Share (cents)	1.19	1.57	(24.2)

FY2023 Results Highlights

- Second consecutive profitable year since completion of RTO
- Higher revenue from Internal Medicine as Gastroenterology Division recorded first full-year of revenue
- Anaesthesiology & Pain Management and Orthopaedic Surgery segments recorded higher turnover amid growing patient volume
- Excluding one-off sales and administration of Sinovac vaccines, revenue from Family Medicine would have increased S\$1.2 million amid higher patient loads



Outlook

Outlook

01

PMG aims to open more clinics to meet anticipated demand growth for GPs, driven by Healthier SG initiative

02

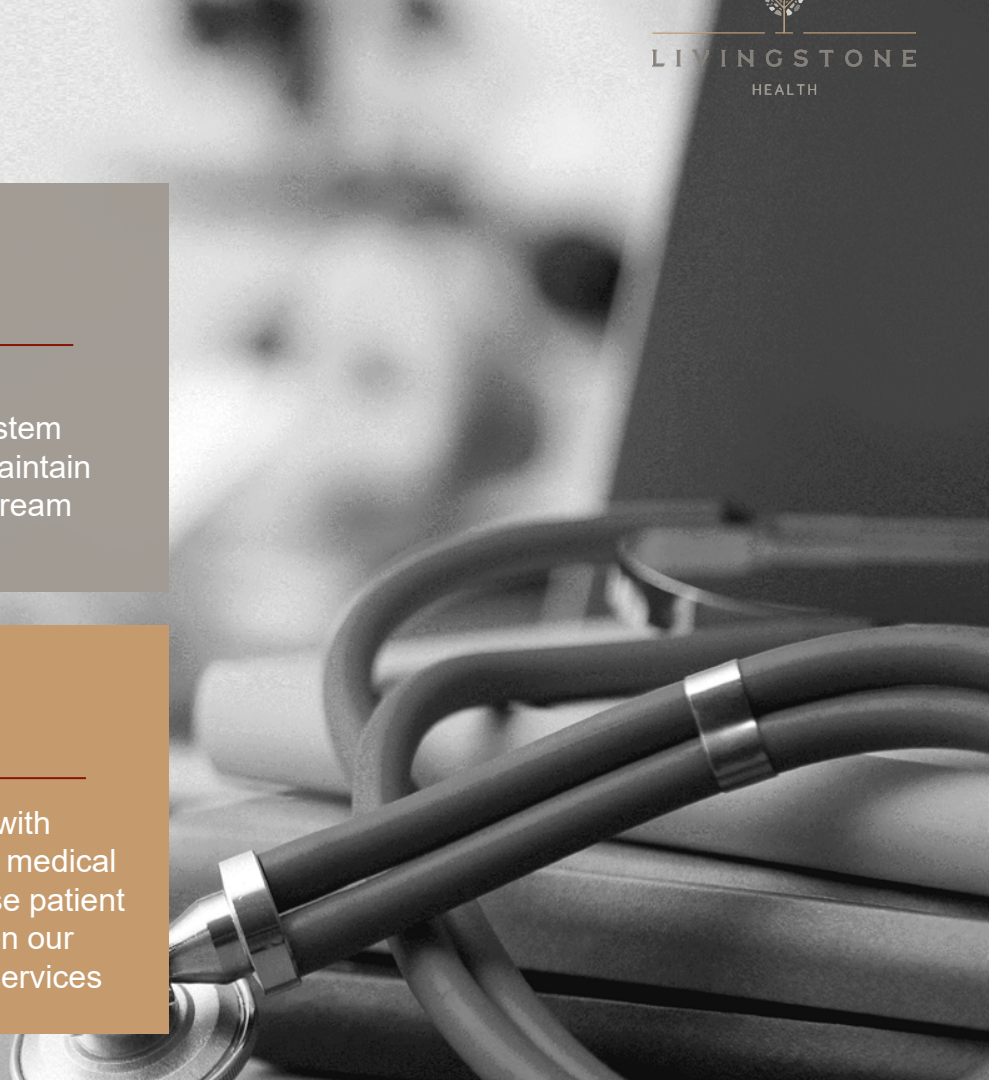
The Group will strengthen eco-system organically, and maintain healthy revenue stream

03

Strategies outlined will ensure Livingstone Health remains resilient amid the challenging operating environment

04

B2B partnerships with insurers and other medical groups will increase patient outreach and widen our range of medical services





THANK YOU

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