



Presentation to Shareholders

Annual General Meeting

15 April 2016

Disclaimer

This presentation may contain forward-looking statements which are subject to risks and uncertainties that could cause actual results to differ materially from such statements. Such risks and uncertainties include industry and economic conditions, competition, and legal, governmental and regulatory changes. The forward-looking statements reflect the current views of Management on future trends and developments.

Keppel T&T

Logistics

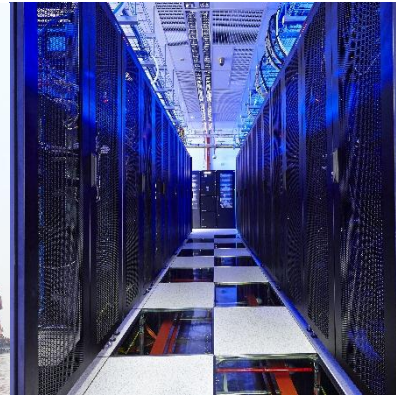
- Third Party Logistics
- Supply Chain Solutions
- Logistics Infrastructure

Data Centre

- Design, Build, Own & Operate
- Data Centre Facility Management
- REIT & Fund Management

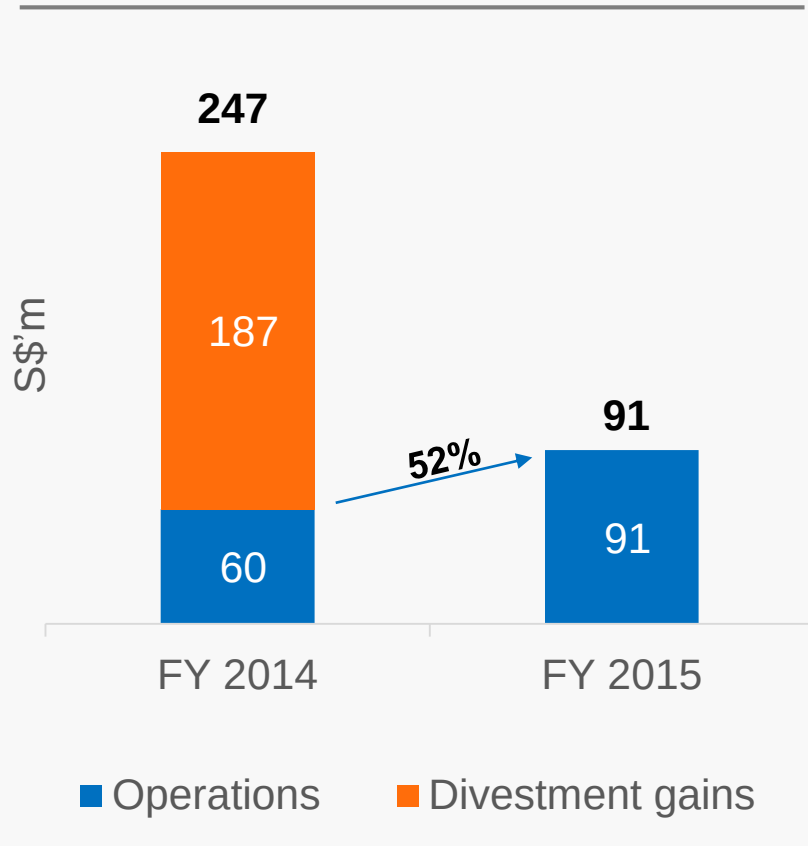
Investments

- Mobile Communications



Financial Performance

Net Profit



Key Highlights

- Net profit was S\$91m
 - Excluding divestment gains, net profit up 52%
- Shareholders' funds grew 2% to S\$723m
- Net gearing increased to 0.40x from 0.25x
- Cash dividend of 3.5 Singapore cents per share for FY 2015

Logistics

Riding on Regional Trade & Economic Initiatives

- Formation of the ASEAN Economic Community
- Free trade agreements
 - Regional Comprehensive Economic Partnership
 - Trans-Pacific Partnership
- Continuation of economic reforms in China's 13th Five-Year Plan
- Trade corridors linking China and Europe under “One Belt One Road” initiative

Tampines Logistics Hub

- Warehouse area: 348,400 sq ft
- Began operations in Apr 2015 and enjoys healthy take-up
- Serves as a regional multi-channel fulfilment hub





New facility in Vietnam Singapore Industrial Park 1

- Warehouse area:
109,800 sq ft
- Officially opened in
Feb 2015
- Operating at
near-full occupancy
- Serving a key
customer in Fast
Moving Consumer
Goods

Foshan Sanshui Port

- Located on western tributary of the Pearl River
- Achieved throughput of 175,600 TEUs in 2015, up 25% year-on-year



Logistics

Commencing Operations in 2016

- Tianjin Eco-City Distribution Centre
- Anhui Coldchain Logistics Park



Artist's impression

Data Centres

Tapping Rising Demand

- Growth in e-commerce, cloud computing and big data
- Cloud ecosystem projected to grow at a CAGR of 68% in the Asia Pacific region and 70% in the Europe, Middle East and Africa region
(Source: International Data Corporation)
- Singapore is one of the world's largest cloud hubs

Moving beyond Colocation

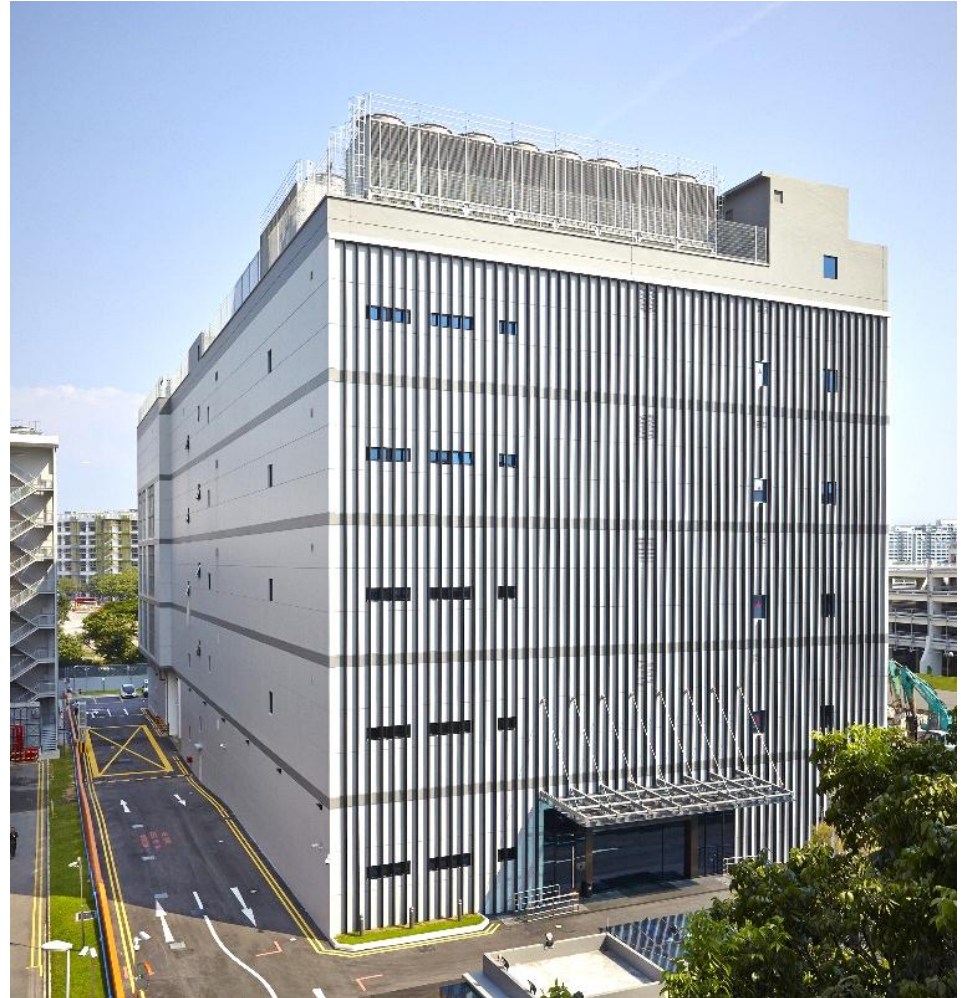
- Offering value-added services through strategic partnerships for connectivity and supercomputing solutions



Data Centres

Keppel Datahub 2 (T27)

- Completed final phase of fit-out; now fully committed.
- Lettable area: 47,000 sq ft
- First new data centre in Singapore to achieve BCA-IDA Green Mark Platinum
- Achieved LEED Gold Certificate for Energy efficiency, by U.S. Green Building Council
- On track for injection into Keppel DC REIT





Almere Data Centre 2 in The Netherlands

- First greenfield data centre development in Europe
- Lettable area: 118,000 sq ft
- Tier 3 specifications
- Opened in Oct 2015
- Currently 40% occupied

Data Centres



Artist's impression

Keppel Datahub 3 (T20)

- Embarked on fourth Singapore data centre in Jul 2015
- Lettable area: 70,000 sq ft
- Located in close proximity to existing T25 & T27
- Phase 1 to be completed by Jan 2017

Data Centres

Keppel DC REIT

Steady progress in first year of operations since the IPO:

- Acquired Intellicentre 2 in Australia
- Entered into forward purchase of maincubes Data Centre in Germany



Thank you