NetLinkNBN the fibre of a smart nation

15 May 2025

# Financial Results for the period 1 Apr 2024 to 31 Mar 2025 ("FY25")



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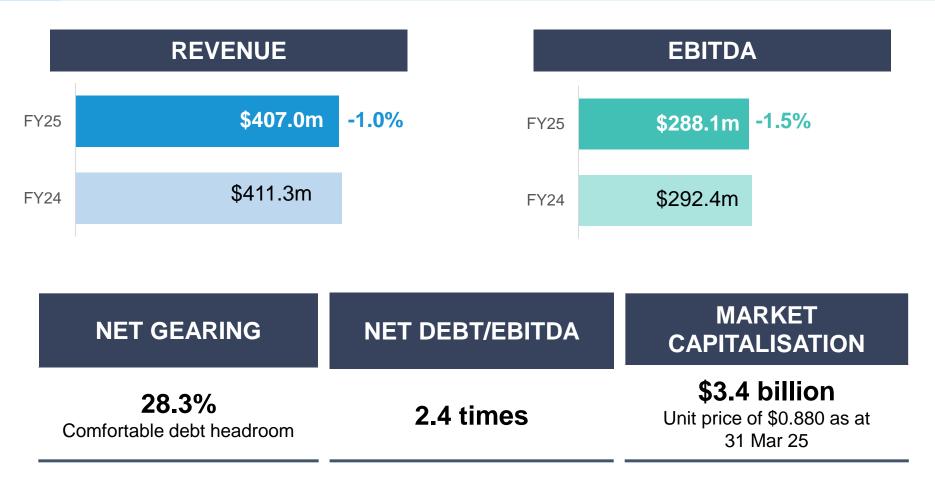
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### **FY25 Financial highlights**





# **Steady growth of fibre connections**

	Residential	Non-Residential	Non-Building Address Points	Segment <sup>(2)</sup>
FY25	1,523,724	<b>53,264</b> <sup>(1)</sup>	3,241	3,930
FY24	1,506,997	53,482	2,979	3,542
FY23	1,485,271	52,120	2,706	2,843
FY22	1,464,217	50,278	2,404	1,901
FY21	1,446,784	48,108	1,996	1,146

<sup>(1)</sup> The decrease was largely due to churn between RLs with delayed terminations and RL consolidation.

<sup>(2)</sup> Segment connections comprise, *inter alia, Point-to-Point*, Central Office to Central Office and Central Office to MDF room fibre connections provided to RLs.



#### **Resilient business model**

	Residential Connections	Non- Residential	NBAP & Segment	Ducts & Manholes Service	Co-Location Revenue	Central Office Revenue	بریک Installation Related &	Ancillary Project
	Connections	Connections	Connections RAB REVEN	Revenue	Revenue		Other Revenue	Revenue
% FY25 Revenue	60.5	8.3	4.6	6.4	5.2	4.1	6.8	4.1
Recurring, predictable cash flows	<b>©</b>	<	<	⊘	<b>~</b>	Ø	-	-
Long-term contracts / customer stability	<b>&gt;</b>	<b>S</b>	<b>S</b>	$\bigcirc$	<b>S</b>	<b>&gt;</b>	-	-
Regulated revenues	$\checkmark$	<b>~</b>	<b>S</b>	<b>S</b>	<b>S</b>	-		-
Creditworthy customers	<b>&gt;</b>	<b>⊘</b>	$\bigcirc$	$\bigcirc$	<b></b>	Ø	<ul> <li>Image: A start of the start of</li></ul>	

# Key focus for FY26

Grow NBAP & Segment connections	New Central Office operational	Progress nationwide broadband network upgrade
Continue supporting Smart Nation initiatives, enterprise digitalisation, and data centre connectivity with reliable and cost-effective NBAP and Segment fibre solutions	coverage in northern Singapore	Build on ongoing efforts to enhance core network and co-location facilities, supporting higher bandwidth and next- generation service needs
Maintain sound capital management	Strengthen sustainability performance	Enhance operational efficiency
Refinance maturing debt on competitive financial terms to ensure continued balance sheet strength and liquidity	a focus on achieving meaningful and	Continue improving processes and exercising cost discipline to maintain efficient operations



#### **FY25 Profit or loss statement**

\$'000	FY25	FY24	Variance (%)
Revenue	406,996	411,276	(1.0)
EBITDA	288,113	292,399	(1.5)
EBITDA Margin (%)	70.8	71.1	( <i>0.3 pp</i> )
Depreciation & amortisation	(177,565)	(172,928)	2.7
Net finance costs	(18,430)	(18,405)	0.1
Profit after tax	95,354	103,209	(7.6)

#### REVENUE



- 1. Revenue declined by \$4.3 million or 1.0% mainly due to lower ancillary project revenue from fewer work orders.
- 2. Connections revenue remained broadly stable, registering a marginal reduction of \$1.5 million. The impact from lower monthly recurring charge after the price review by IMDA was largely offset by growth in connection numbers.
- 3. Revenue contribution from central office, co-location and installation, partially mitigated the aforesaid reductions.

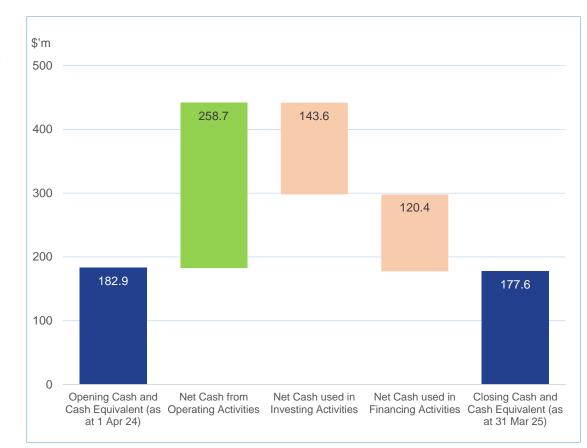
**EBITDA** was \$4.3 million or 1.5% lower mainly due to lower revenue, lower non-operating income and higher operating expenses.



#### Strong credit metrics and operating cash flow

	Mar 2025	Dec 2024
Gross Debt	\$856m	\$765m
Weighted Average Debt Maturity	1.3 yrs	2.4 yrs
Net Debt/EBITDA <sup>(1)</sup>	2.4x	2.0x
Borrowings at Fixed Rate	70.1%	78.4%
	FY25	FY24
EBITDA Interest Cover <sup>(1)</sup>	13.2x	14.0x
Effective average interest rate	2.72%	2.75%

<sup>(1)</sup> Ratios calculated based on NetLink Group's trailing 12 months financial



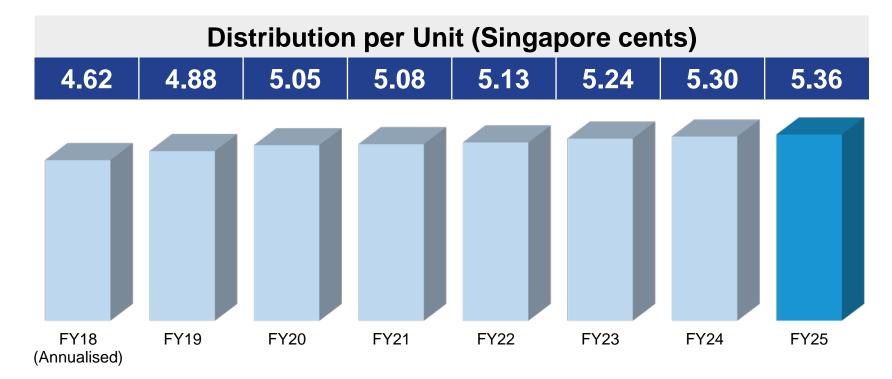


### **Distribution details**

Distribution period	1 October 2024 – 31 March 2025
Distribution amount	2.68 Singapore cents per Unit
Ex-distribution date and time	28 May 2025, 9am
Books closure date and time	29 May 2025, 5pm
Distribution payment date	11 June 2025



### **Attractive DPU**



- NetLink's DPU has grown steadily YoY since its IPO
- NetLink has returned \$1.5 billion to unitholders since its IPO to date (including the FY25 distribution)



