

# Thirty-Seventh Annual General Meeting 24 April 2018

## Summary of the Financial Performance for FY 2017

## Chart 1      **Financial Summary of VICOM Group**

	<b>FY 2017</b>	<b>FY 2016</b>	<b>Increase/ (Decrease)</b>	
<b>Revenue (\$'m)</b>	97.0	101.2	(4.2)	(4.1%)
<b>Operating Costs (\$'m)</b>	66.5	68.8	(2.3)	(3.2%)
<b>Operating Profit (\$'m)</b>	30.5	32.4	(1.9)	(6.1%)
<b>Net Profit (\$'m)</b>	26.5	28.2	(1.7)	(5.9%)
<b>EBITDA (\$'m)</b>	36.7	38.9	(2.2)	(5.6%)
<b>EPS (Cents)</b>	29.90	31.77	(1.87)	(5.9%)
<b>Dividend (Cents)</b>	36.00	26.50	9.50	35.8%

Chart 2

# Revenue

Decrease by \$4.2m or 4.1%

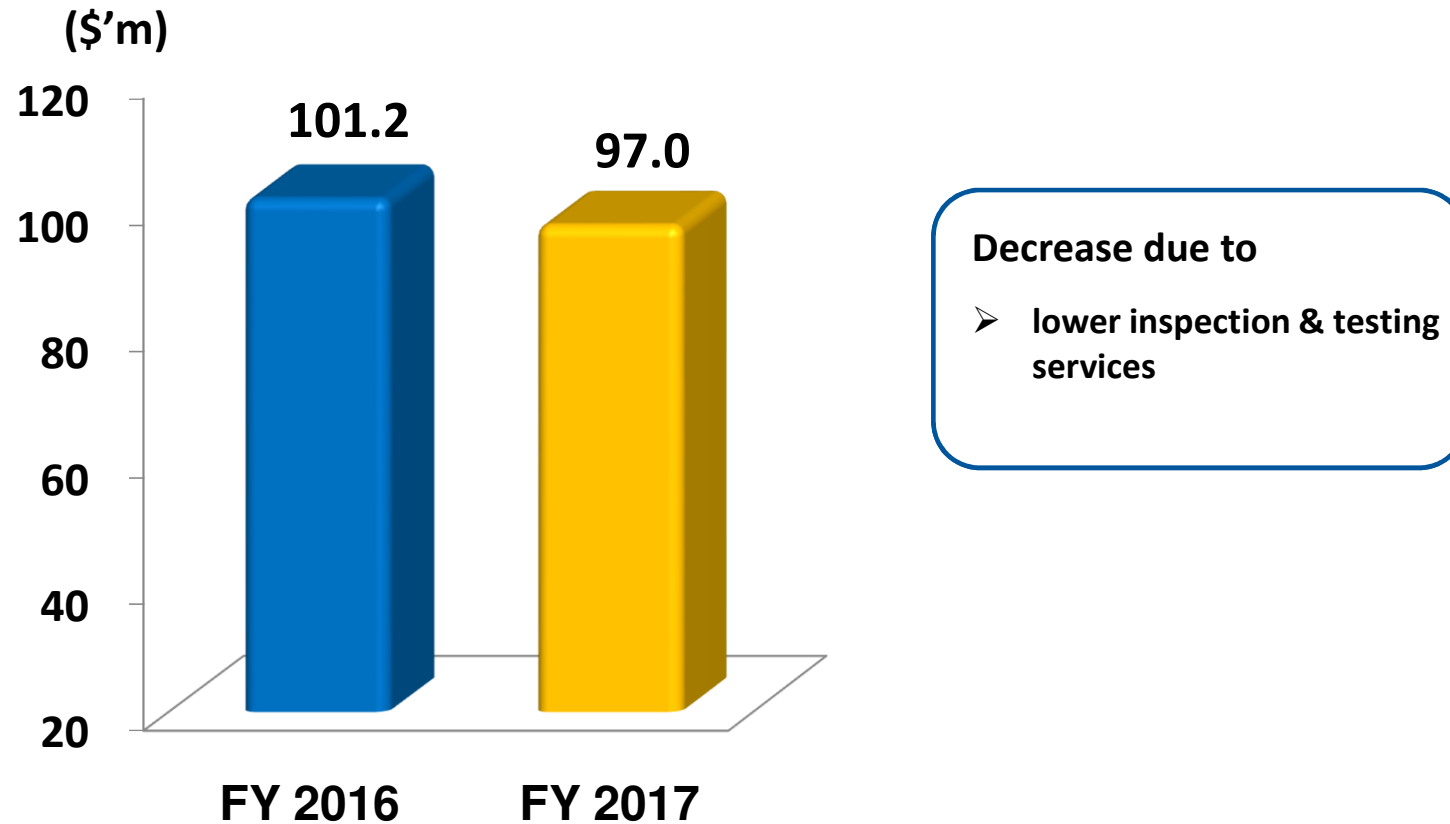


Chart 3

## Operating Costs

Decrease by \$2.3m or 3.2%

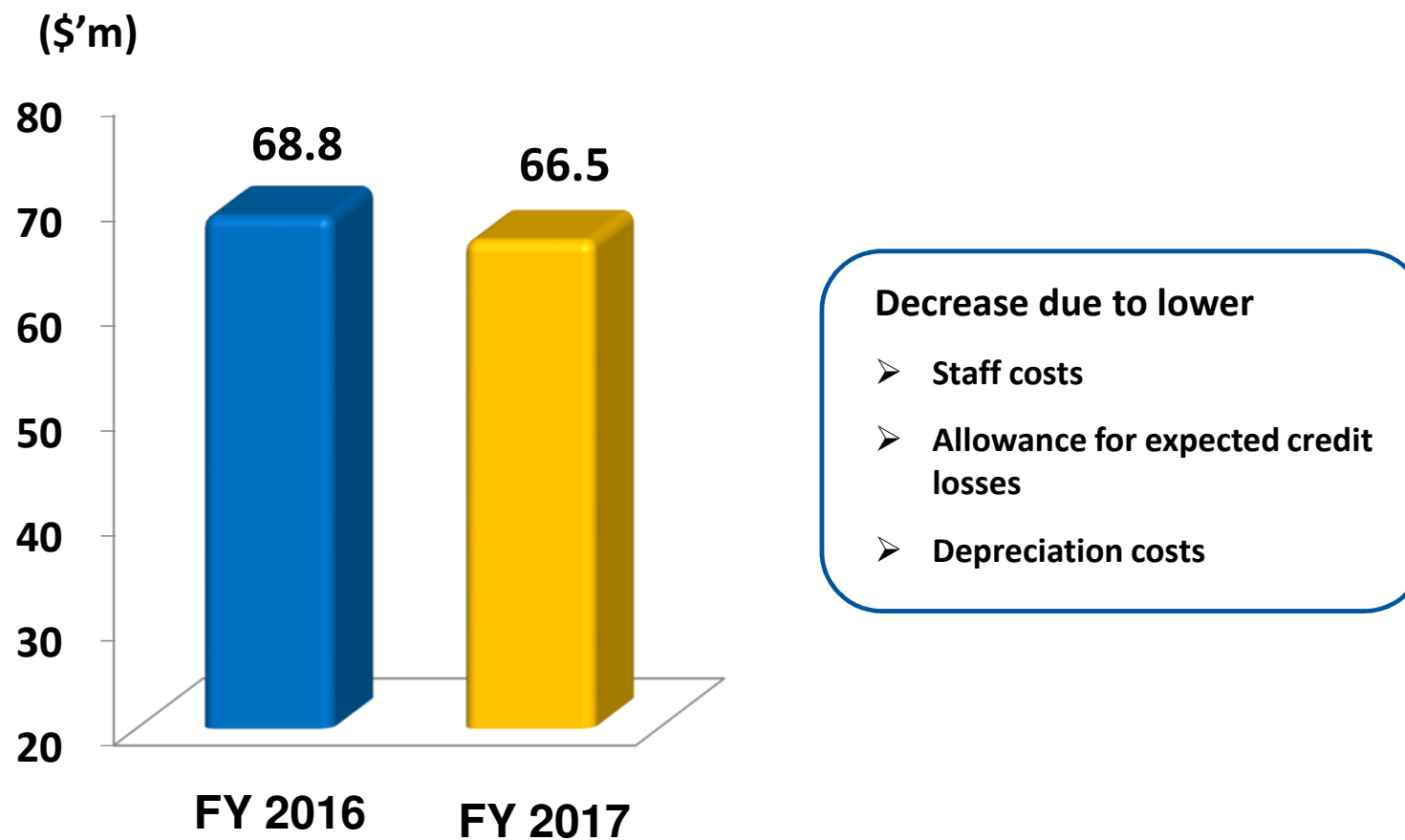


Chart 4

## Operating Profit

Decrease by \$1.9m or 6.1%

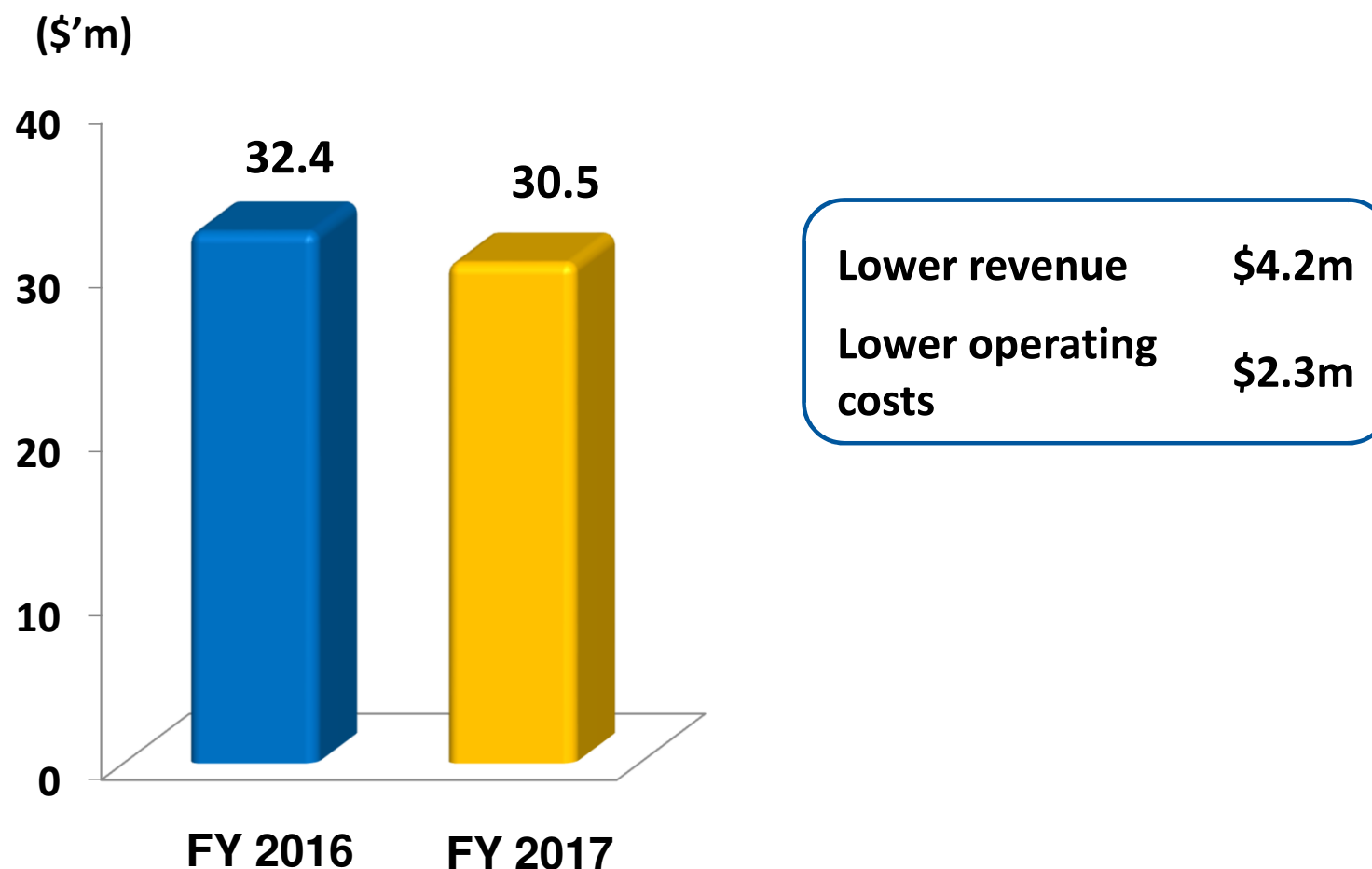


Chart 5

## CAPEX

Increase by \$0.4m

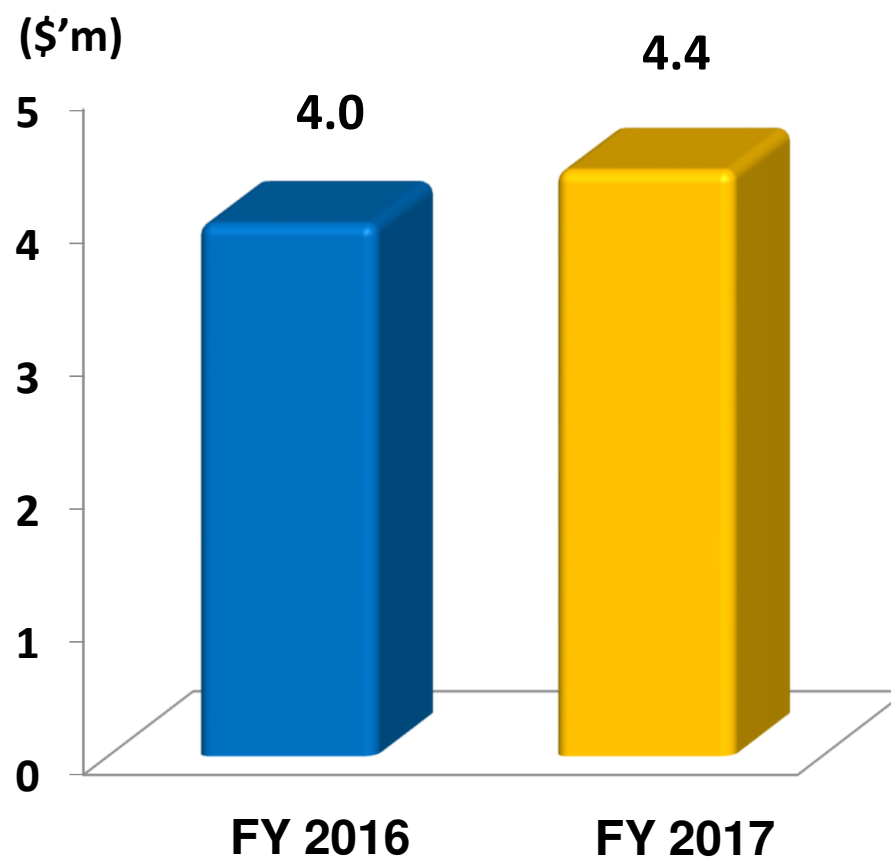


Chart 6

## Cash & cash equivalents

Increase by \$1.8m

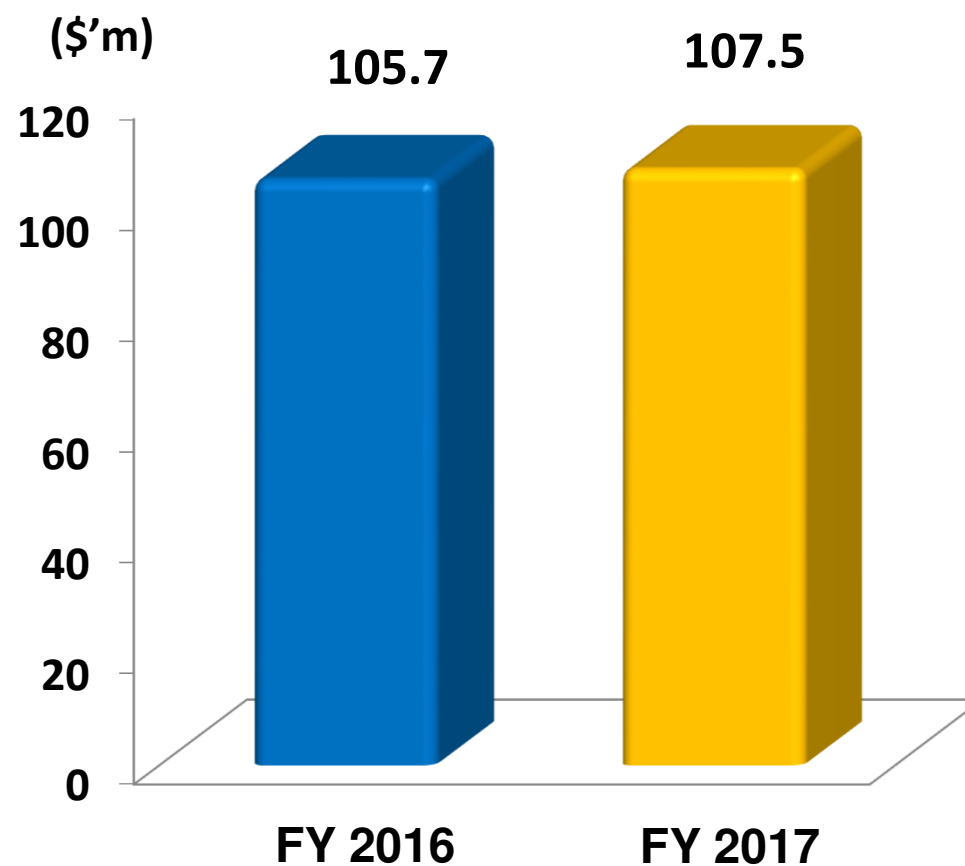


Chart 7

## Dividend Policy & Payout

	FY 2017	FY 2016	Increase	
<b>Dividend Policy (%)</b>	90.0	50.0	40.0	80.0%
<b>Dividend per ordinary share (cents)</b>	36.0	26.5	9.5	35.8%
<b>Payout Ratio (%)</b>	120.4	83.4	37.0	44.4%
<b>Dividend Yield (%) *</b>	6.2	4.7	1.5	31.9%

\* Dividend yield was computed based on the closing share price for year ended 2017 and 2016.



Chart 8

## Dividend Per Share over the last 5 years

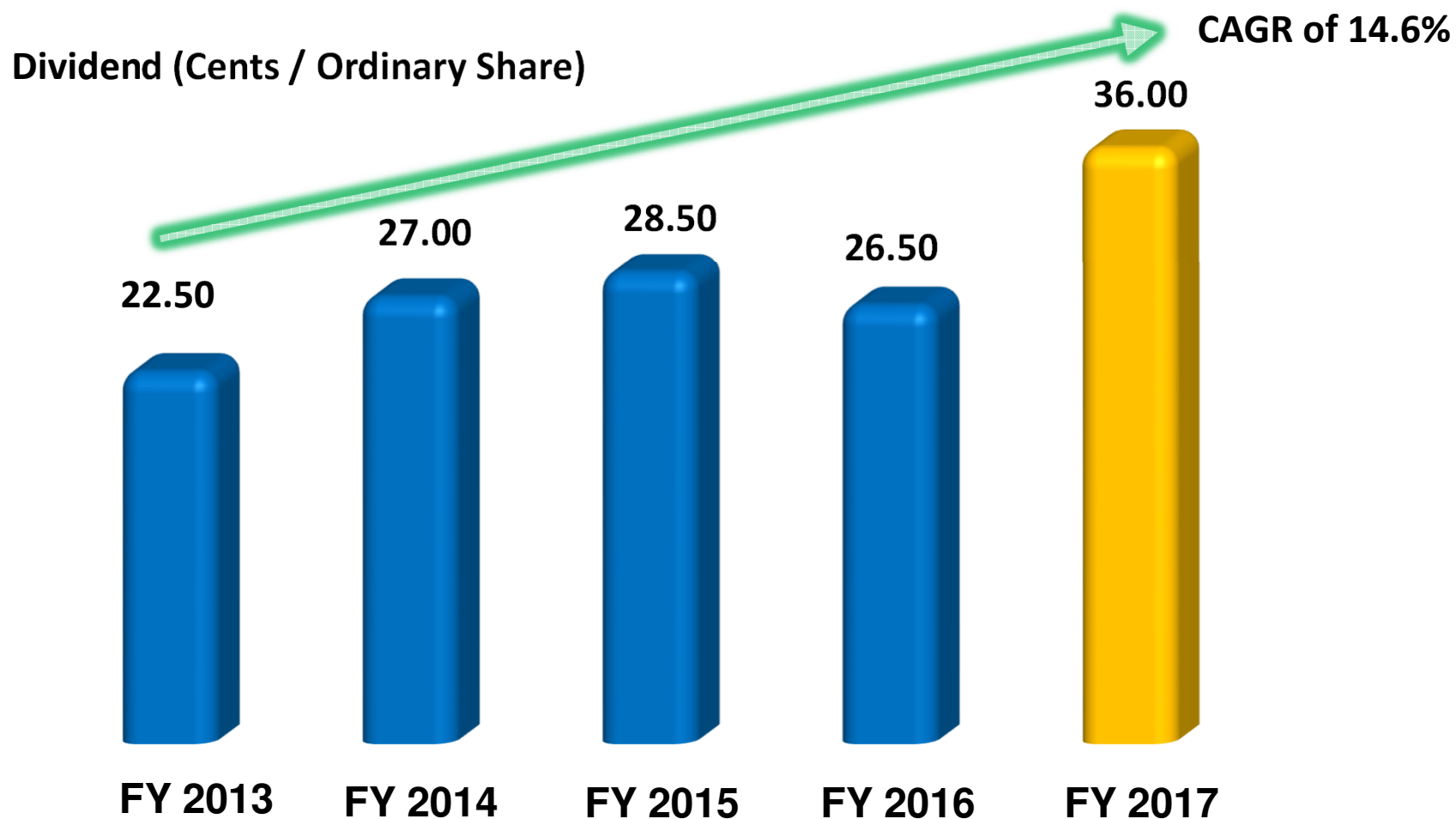


Chart 9

## Dividend Payout Ratio over the last 5 years

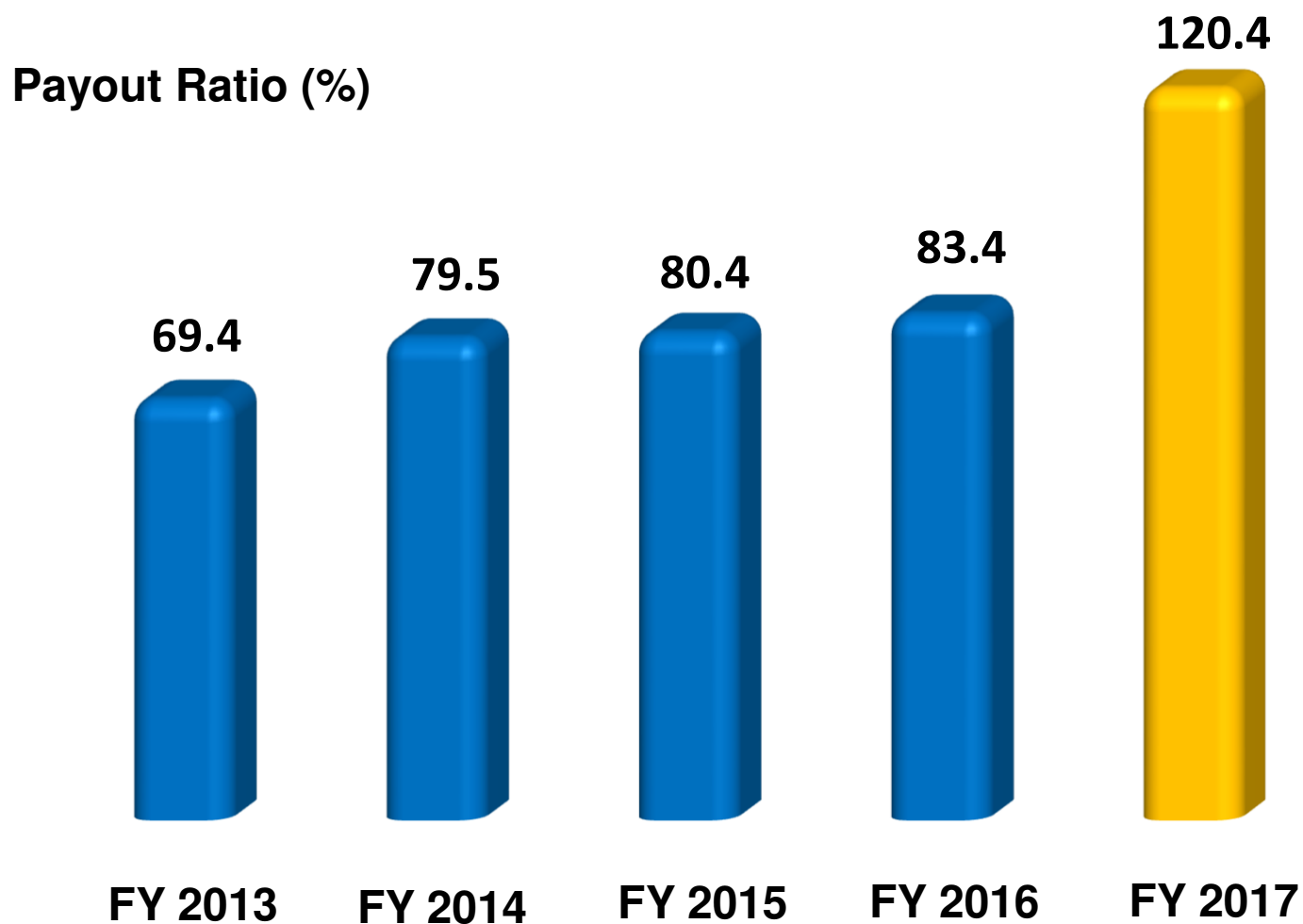


Chart 10

## Total Shareholder Return over the last 5 years

Total Return	Annual Compounded
%	%
<b>47</b>	<b>8.06</b>

	Per Share
Increase in Share Price ( \$4.89 <sup>(1)</sup> to \$5.80 <sup>(2)</sup> )	\$0.91
Gross Dividends ( 2013 – 2017 )	\$1.41
<b>Total Shareholder Return</b>	<b>\$2.32</b>

<sup>(1)</sup> Closing Share Price for year ended 2012

<sup>(2)</sup> Closing Share Price for year ended 2017

# Thank You