## 4-TRIYARDS

## DYNAMIC•DISTINCTIVE•DEDICATED



1HFY15 Financial Summary


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## Agenda



# Company Updates 

| $\begin{gathered} \text { sept } \\ 15 \end{gathered}$ | Secures US\$50.5m of liftboat order |
| :---: | :---: |
| $\sum_{17}^{\text {sept }}$ | Proposed placement of 29.5 m new ordinary shares |
| Oct 1 | Acquisition of Strategic Marine business AUD23.3m |
| $\begin{gathered} \mathrm{Nov} \\ 10 \end{gathered}$ | Proposed issuance of 29.5 m warrants to Ezion Holdings |
| Jan 8 | US\$75.4m Liftboat orders |
| $\sum_{10} \mathrm{Mar}$ | Extension of 29,500,000 warrants to Ezion Holdings |
| $\sum_{10}$ | US\$100m worth of 2 MPSV orders \& Turret Fabrication |
| Apr 6 | US\$100m contract wins and US\$13.3m PATMI for 1HFY15 |

Backlog of approximately US $\$ 370 \mathrm{~m}$ as at 28 Feb 2015


## Operational Updates



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Strategic Marine's large and efficient greenfield shipyard at Vung Tau, near Ho Chi Minh City in Vietnam, was responsible for the construction of this modernistic, Sea Transport Solutions designed, Ro-Pax ferry for the Sultanate of Oman. It is the first of two, the other being the sister ship 'Jawharat Masirah', constructed simultaneously.

Quite complex in terms of shape and fit out, 'Shannah' shows off Strategic Marine's aluminium shipbuilding skills to great effect. It is the first Ro-Pax ferry from Strategic, which is better known for its impressive and elegant crew/supply and patrol boats.

Strategic Marine constructed, commissioned, and carried out technical acceptance for the vessel at its multi-purpose Vietnamese facility utilising advanced construction and fabrication techniques and processes. According to the shipbuilder, these processes were developed to a high standard in Australia and subsequently exported to the Vietnam yard.

Operated by Oman's National Ferries Company, the 45.8 -metre vessels will transport passengers and vehicles over an eleven-mile crossing on the ShannahMasirah Island route.

Winning the contract via a competitive international tender process, the design of the vessels, from Australia's Sea Transport Solutions, features a twin hull configuration that significantly reduces weight compared to a steel vessel of similar design, said Strategic Marine.

This weight reduction also improves fuel consumption and results in a lighter draught of 1.5 metres, which will ensure year-round operation on the Shannah-Masirah Island route, which often features shallow waters and berths.

The 'Shannah' has a passenger capacity of 154 (seated) over two decks and is manned by six crewmembers. The vessel is also able to transport up to 38 vehicles - or a combination of 24 cars and four trucks on its main deck, with loading/unloading facilitated by vehicle ramps at both the bow and stern. According to Strategic Marine, the vessel has also been future-proofed to cater for future capacity requirements as Oman seeks to grow its tourism industry, and the craft is also capable of carrying out beach landings.

Powered by a bank of four Caterpillar engines, the vessel maintains a service speed of 15 knots. This speed is sufficient to keep the travel time between the port of Shannah and the island of Masirah to
below an hour, said the shipbuilder, almost halving the travel time offered by competitors. As well as improving the travel time, the vessel will also ensure a high degree of reliability and safety.

Strategic Marine, which recently became part of the SGX-listed Triyards Group, has operations in Australia, Singapore, Vietnam and the United States. It has built a wide range of highly regarded vessels for a wide range of applications and geographic locations. 2014 was a successful year for the company, with over 25 vessels delivered to clients around the world, as well as more than 30 projects of varying scopes to global oil and gas companies and government departments.

For 2015, Strategic is looking to have an even bigger year, with the company targeting the oil and gas, patrol boat, ferry/passenger transport, modular fabrication and offshore wind markets. Though the 'Shannah' is the company's first Ro-Pax ferry, it most certainly won't be its last, with many enquiries already being fielded and the high quality of the 'Shannah' speaking for itself.

For further information contact: Strategic Marine, Australia.
Email: info@strategicmarine.com
Web: www.strategicmarine.com

## Financial Highlights



## Financial Highlights

REVENUE (Usssooo)


## PATMI



## CASH FLOW



## Financial Highlights


(*) Net cash position
(I) - Net Debt / Equity
(2) - EBITDA / Interest Expense
(3) - Based on Share price of US\$0.28 (equivalent to $\$ \$ 0.38$ ) as at I Apr 2015
(4) - Revised after taking into consideration of weighted average number of shares issued on 29 September 2014.

| US\$’000 | As at 31 <br> Aug 2014 | As at 28 <br> Feb 2015 |
| :--- | :---: | :---: |
| Current assets | 246,475 | 275,125 |
| Non-current assets | 115,054 | 141,846 |
| Current liabilities | 186,353 | 210,728 |
| Non-current liabilities | 5,929 | 10,771 |
| Total equity | 169,247 | 195,472 |
| Interest cover (times) ${ }^{(2)}$ | 9.74 | 7.74 |
| Current ratio | 1.32 | 1.31 |
| Price-to-book ratio ${ }^{(3)}$ | 0.49 | 0.46 |
| Historical PE ratio | FY2014 | FY2014 <br> Revised |
| Earnings per share (US cents) | 9.04 | $8.33{ }^{(4)}$ |
| Price-earnings ratio (times) ${ }^{(3)}$ | 3.10 | 3.36 |

## Q\&A



