



BSE Limited
First Floor, New Trading Ring
Rotunda Building, P J Towers
Dalal Street, Fort
Mumbai 400 001
Kind Attn : Mr Khushro A. Bulsara,
General Manager & Head - Listing Compliance
& Legal Regulatory
Fax Nos.22723121/ 22723719/ 22722037

National Stock Exchange of India Ltd.
Exchange Plaza, 5th Floor
Plot No.C/1, G Block
Bandra-Kurla Complex
Bandra (East), Mumbai 400 051
Kind Attn: Mr Hari K, Vice President
Fax No.66418125 / 26, 26598347/48 &
26598237/8

February 5, 2015
Sc-15531

Dear Sirs,

Ref: ISIN: INE155A01022 – Ordinary Shares
IN9155A01020 – ‘A’ Ordinary Shares
Debt Securities on WDM Segment (NSE& BSE)

Sub: Financial Results of the Company for the third quarter and nine months ended
December 31, 2014

With further reference to our letter No.Sc-15514 dated January 27, 2015 and in accordance with Clause 41 of the Listing Agreement, we have to inform you that the Directors have, at the Board Meeting held today, taken on record the audited Stand-alone Results as well as the unaudited Consolidated results (with limited review) for the third quarter and nine months ended December 31, 2014.

Enclosed please find the said audited Stand-alone Financial Results alongwith the Auditors' Report thereon, the unaudited Consolidated results alongwith the Limited Review report on the said results and the Press Release issued by the Company with respect to the above.

Yours faithfully,
Tata Motors Limited

H K Sethna
Company Secretary

Encls: a/a

Z:\New Folders\2014-15\Tata Motors\Stock Exchanges\Clause 41 - including results\Results\Q3-FY14-15\Letter-Q3-FY14-15\results.doc

TATA MOTORS LIMITED

Bombay House 24 Homi Mody Street Mumbai 400 001

Tel 91 22 6665 8282 Fax 91 22 6665 7799

www.tatamotors.com

CIN - L28920MH1646PLC004820

**Consolidated Net Revenue grows to Rs.69,973 crores
Consolidated PAT stood at Rs.3,581 crores**

Mumbai, February 5, 2015

Consolidated Financial Results for the Quarter and Nine months ended December 31, 2014

Tata Motors today reported consolidated revenues (net of excise) of Rs.69,973 crores for the quarter ended December 31, 2014, a growth of 9.6% over Rs.63,853 crores for the corresponding quarter last year, despite continuing weak operating environment in the standalone business which was more than offset by, increase in wholesale volumes, richer product mix and market mix at Jaguar Land Rover (JLR). The Consolidated Profit before tax for the quarter stood at Rs.5,732 crores, a de-growth of 6.4% over Rs.6,127 crores for the corresponding quarter last year. The Consolidated Profit after tax (post minority interest and profit / loss in respect of associate companies) for the quarter was Rs.3,581 crores, a de-growth of 25.5% over Rs.4,805 crores for the corresponding quarter last year.

The consolidated revenue (net of excise) for the nine months ended December 31, 2014, was Rs.1,95,220 crores posting a growth of 16.5% over Rs.1,67,516 crores for the corresponding period last year. The Consolidated Profit before tax for the nine months ended December 31, 2014 was Rs.18,932 crores, a growth of 37.0% over Rs.13,816 crores for the corresponding period last year. The Consolidated Profit after tax (post minority interest and profit / loss in respect of associate companies) for the nine months ended December 31, 2014 was Rs.12,270 crores, a growth of 21.8% over Rs.10,073 crores for the corresponding period last year.

Tata Motors Standalone Financial Results for the Quarter and Nine months ended December 31, 2014

In the MHICV segment, positive economic sentiment, firm freight rates and improved freight availability, lower fuel prices and improved profitability of truck operators led to replacement demand which supported the Company sales growth in this segment of 42.9% Y-o-Y in Q3 FY 2014-15. However, LCV segments (mainly the SCV) continued to be impacted by low transportation tonnage and vehicle over-capacity as well as constrained financing environment. As a result, the overall CV sales were down 8.5% Y-o-Y in Q3 FY 2014-15. New launches in the Prima LX and Ultra range as well as other product enhancements provides a strong foundation for the future growth.

In Passenger vehicles, ZEST, the All-new Stylish Compact Sedan, received a very strong and encouraging response from the customers. This led to the passenger vehicles segment of the company showing a growth of 4.6% Y-o-Y with car segment growth of 16.8% Y-o-Y in Q3 FY 2014-15. ZEST has won several awards in the Compact sedan segment since its launch.

The sales (including exports) of commercial and passenger vehicles for the quarter ended December 31, 2014, stood at 1,27,484 units, down by 3.5%, as compared to the corresponding quarter last year. The revenues (net of excise) for the quarter ended December 31, 2014 stood at Rs.9,056 crores, as compared to Rs.7,770 crores for the corresponding quarter last year. Loss before and after tax for the quarter ended December 31, 2014 was Rs.2,105 crores and Rs.2,123 crores, respectively, against Profit before and after tax of Rs.621 crores and Rs.1,251 crores, respectively, for the corresponding quarter last year. Loss before tax for the quarter ended December 31, 2014 includes profit of Rs.13 crores on divestment of investment in a foreign subsidiary company to TML Holdings Pte Ltd, Singapore, a wholly owned subsidiary (Rs.1,948 crores for the corresponding quarter last year), provision of Rs.310 crores to the carrying cost of buildings at Singur due to uncertainty on the timing of the resolution of the legal case pending in the Supreme Court of India and the unamortised exchange loss of Rs.216 crores due to the prepayment of the existing foreign currency borrowings with new foreign currency borrowings in the quarter.

The revenues (net of excise) for the Nine months ended December 31, 2014, stood at Rs.25,510 crores as compared to Rs.25,743 crores in the corresponding period last year. Loss before and after tax for nine months ended December 31, 2014 was

Bombay House 24 Homi Mody Street Fort Mumbai 400 001
Tel 91 22 6665 8282 Fax 91 22 6665 7799 www.tatamotors.com

Rs.2,818 crores and Rs.3,575 crores, respectively, against the Profit before and after tax of Rs.391 crores and Rs.1,151 crores, respectively, for the corresponding period last year.

Jaguar Land Rover Automotive PLC - (figures as per IFRS)

Jaguar Land Rover wholesales and retails for the quarter ended December 31, 2014 stood at 122,187 units and 111,525 units respectively.

Revenues for the quarter ended December 31, 2014 of GBP 5,879 million, represented a growth of 10.3% over GBP 5,328 million in the corresponding quarter last year. Operating profit (EBITDA) for the quarter ended December 31, 2014, stood at 18.6%, of GBP 1,096 million, representing a growth of 7.8% over GBP 1,017 million in the corresponding quarter last year. Continued strong revenue and operating performance were driven by wholesale volume increase, richer product mix supported by the ongoing success of Range Rover Sport, Range Rover and Jaguar F-TYPE and rich market mix. Profit before tax of GBP 685 million for the quarter ended December 31, 2014 was down 18.6% over the corresponding quarter last year (GBP 842 million in the corresponding quarter last year) due to unfavourable revaluation of foreign currency debt and unrealised hedges and higher depreciation and amortisation. Profit after tax for the quarter ended December 31, 2014 stood at GBP 593 million (GBP 619 million in the corresponding quarter last year).

Revenues for the nine months ended December 31, 2014 of GBP 16,040 million, represented a growth of 14.3% over GBP 14,037 million in the corresponding period last year. EBITDA of GBP 3,116 million for the nine months ended December 31, 2014, represented a growth of 26.0% over GBP 2,473 million in the corresponding period last year. The Profit before tax for the nine months ended December 31, 2014, grew 15.2% over the corresponding period last year to GBP 2,218 million (GBP 1,925 million in the corresponding period last year). Profit after tax for the nine months ended December 31, 2014, grew 21.4% over the corresponding period last year to GBP 1,736 million (GBP 1,430 million in the corresponding period last year).

Tata Daewoo Commercial Vehicles Co Ltd - (figures as per Korean GAAP)

Tata Daewoo Commercial Vehicles Co. Ltd. registered net revenues of KRW 233 billion and recorded a net profit of KRW 31 billion in the quarter ended December 31, 2014. Net revenue and net profit for the Nine months ended December 31, 2014 stood at KRW 687 billion and KRW 40 billion respectively. Net profit for the quarter and nine months ended December 31, 2014, includes reversal of provision under Korean GAAP due to favourable court judgment.

Tata Motors Finance Ltd

Tata Motors Finance Ltd, the Company's captive financing subsidiary, registered net revenue from operations of Rs.695 crores and reported a Loss after tax of Rs.82 crores the quarter ended December 31, 2014. Net revenue from operations and Loss after tax for the nine months ended December 31, 2014 stood at Rs.2,073 crores and Rs.214 crores respectively.

The Financial Results for the Quarter ended December 31, 2014, are enclosed.

Issued by:

Minari Shah
Head (Corporate Communications)
Tata Motors Limited
Phone: 00 91 22 66657613;
E-Mail: minari@tatamotors.com
www.tatamotors.com

Tata Motors Limited

Bombay House 24 Homi Mody Street Fort Mumbai 400 001
Tel 91 22 6665 8282 Fax 91 22 6665 7799 www.tatamotors.com



TATA MOTORS LIMITED
 Regd. Office : Bombay House, 24, Horni Mody Street, Mumbai 400 001.
 CIN - L28920MH1945PLC004520

PART I		STATEMENT OF CONSOLIDATED UNAUDITED FINANCIAL RESULTS FOR THE QUARTER AND NINE MONTHS ENDED DECEMBER 31, 2014						(₹ in crores)
Particulars		Quarter ended			Nine months ended		Year ended March 31, 2014	
		December 31, 2014	September 30, 2014	December 31, 2013	December 31, 2014	December 31, 2013		
		Unaudited	Unaudited	Unaudited	Unaudited	Unaudited		
1	Income from operations							
(a)	Sales / Income from operations	69,941.50	60,956.08	64,377.64	195,754.56	168,853.67	234,469.87	
	Less : Excise duty	819.89	792.09	865.13	2,318.22	2,892.38	3,792.77	
	Net Sales / Income from operations	69,121.61	60,163.99	63,512.51	193,436.34	165,961.29	230,677.10	
(b)	Other operating income	851.65	400.21	340.77	1,783.95	1,555.23	2,156.56	
	Total income from operations (net)	69,973.26	60,564.20	63,853.28	195,220.29	167,516.52	232,833.66	
2	Expenses							
(a)	Cost of materials consumed	40,003.84	35,119.98	37,340.23	111,805.29	97,654.08	135,550.04	
(b)	Purchase of products for sale	2,951.26	3,467.02	1,967.72	9,314.75	7,748.86	10,876.95	
(c)	Changes in inventories of finished goods, work-in-progress and products for sale	(257.43)	(1,619.29)	588.93	(1,718.48)	(2,100.29)	(2,840.58)	
(d)	Employee benefits expense	6,712.18	6,231.13	5,865.26	18,765.84	15,529.11	21,556.42	
(e)	Depreciation and amortisation	3,338.88	3,213.42	2,860.29	9,531.87	7,952.68	11,078.16	
(f)	Product development / Engineering expenses	722.04	743.11	616.66	2,063.18	1,788.63	2,565.21	
(g)	Other expenses	13,767.36	10,876.33	11,115.08	35,633.54	31,934.19	43,825.77	
(h)	Amount capitalised	(3,979.68)	(3,820.62)	(3,598.72)	(11,406.44)	(9,875.98)	(13,537.85)	
	Total expenses	63,258.45	54,211.08	56,755.45	173,989.55	150,631.28	209,074.12	
3	Profit from operations before other income, finance costs and exceptional items (1 - 2)	6,714.81	6,353.12	7,097.83	21,230.74	16,885.24	23,759.54	
4	Other income	221.97	218.40	157.95	653.57	573.75	828.59	
5	Profit from ordinary activities before finance costs and exceptional items (3 + 4)	6,936.78	6,571.52	7,255.78	21,884.31	17,458.99	24,588.13	
6	Finance costs	1,060.43	927.19	1,004.83	2,929.20	3,066.23	4,733.78	
7	Profit from ordinary activities after finance costs but before exceptional items (5 - 6)	5,876.35	5,644.33	6,250.95	18,955.11	14,392.76	19,854.35	
8	Exceptional items							
(a)	Exchange loss / (gain) (net) including on revaluation of foreign currency borrowings, deposits and loans	143.98	(26.53)	102.18	23.43	352.66	707.72	
(b)	Provision for costs associated with closure of operations and impairment of intangibles	-	-	22.16	-	224.16	224.16	
(c)	Employee separation cost	-	0.13	-	0.13	-	53.50	
9	Profit from ordinary activities before tax (7 - 8)	5,732.37	5,670.73	6,126.61	18,931.55	13,815.94	18,868.97	
10	Tax expense	2,140.37	2,363.91	1,308.30	6,619.33	3,667.86	4,764.79	
11	Net profit from ordinary activities after tax (9 - 10)	3,592.00	3,306.82	4,818.31	12,312.22	10,148.08	14,104.18	
12	Extraordinary items (net of tax expenses ₹ Nil)	-	-	-	-	-	-	
13	Net profit for the period (11 + 12)	3,592.00	3,306.82	4,818.31	12,312.22	10,148.08	14,104.18	
14	Share of profit / (loss) of associates (net)	2.20	3.46	(5.01)	10.47	(36.41)	(53.71)	
15	Minority interest	(13.48)	(19.42)	(8.50)	(52.90)	(38.94)	(59.45)	
16	Net profit after taxes, minority interest and share of profit / (loss) of associates (13 + 14 + 15)	3,580.72	3,290.86	4,804.80	12,269.79	10,072.73	13,991.02	
17	Paid-up equity share capital (face value of ₹ 2 each)	643.78	643.78	643.78	643.78	643.78	643.78	
18	Reserves excluding Revaluation Reserve as per balance sheet of previous accounting year						64,936.80	
19	Earnings per share (EPS)							
A.	Ordinary shares (face value of ₹ 2 each)							
(a)	Basic EPS before and after extraordinary items	₹ 11.11	10.21	14.91	38.11	31.34	43.51	
(b)	Diluted EPS before and after extraordinary items	₹ 11.11	10.21	14.91	38.10	31.33	43.50	
B.	'A' Ordinary shares (face value of ₹ 2 each)							
(a)	Basic EPS before and after extraordinary items	₹ 11.21	10.31	15.01	38.21	31.44	43.61	
(b)	Diluted EPS before and after extraordinary items	₹ 11.21	10.31	15.01	38.20	31.43	43.60	
		(Not annualised)	(Not annualised)	(Not annualised)	(Not annualised)	(Not annualised)		

2

PART II						
SELECT INFORMATION FOR THE QUARTER AND NINE MONTHS ENDED DECEMBER 31, 2014						
Particulars	Quarter ended			Nine months ended		Year ended
	December 31, 2014	September 30, 2014	December 31, 2013	December 31, 2014	December 31, 2013	
A PARTICULARS OF SHAREHOLDING						
1 Public shareholding						
A. Ordinary shares						
- Number of shares	121,54,82,367	121,54,82,367	123,61,71,102	121,54,82,367	123,61,71,102	121,54,82,372
- Percentage of shareholding (refer note 9)	44.42%	44.42%	45.17%	44.42%	45.17%	44.42%
B. 'A' Ordinary shares						
- Number of shares	47,94,88,358	47,94,88,358	47,84,88,213	47,94,88,358	47,84,88,213	47,84,88,358
- Percentage of shareholding	99.49%	99.49%	99.28%	99.49%	99.28%	99.28%
2 Promoters and promoter group shareholding						
A. Ordinary shares						
(a) Pledged / Encumbered						
- Number of shares	6,14,00,000	6,14,00,000	5,60,00,000	6,14,00,000	5,60,00,000	5,84,00,000
- Percentage of shares (as a % of the total shareholding of promoter and promoter group)	6.54%	6.54%	5.96%	6.54%	5.96%	6.22%
- Percentage of shares (as a % of the total share capital of the Company)	2.24%	2.24%	2.05%	2.24%	2.05%	2.13%
(b) Non-encumbered						
- Number of shares	87,81,56,205	87,81,56,205	88,35,56,205	87,81,56,205	88,35,56,205	85,11,56,205
- Percentage of shares (as a % of the total shareholding of promoter and promoter group)	93.46%	93.46%	94.04%	93.46%	94.04%	93.78%
- Percentage of shares (as a % of the total share capital of the Company)	32.09%	32.09%	32.28%	32.09%	32.28%	32.20%
B. 'A' Ordinary shares						
(a) Pledged / Encumbered						
- Number of shares	-	-	-	-	-	-
- Percentage of shares (as a % of the total shareholding of promoter and promoter group)	-	-	-	-	-	-
- Percentage of shares (as a % of the total share capital of the Company)	-	-	-	-	-	-
(b) Non-encumbered						
- Number of shares	24,78,587	24,78,587	34,78,587	24,78,587	34,78,587	34,78,587
- Percentage of shares (as a % of the total shareholding of promoter and promoter group)	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%
- Percentage of shares (as a % of the total share capital of the Company)	0.51%	0.51%	0.72%	0.51%	0.72%	0.72%
Particulars		Quarter ended December 31, 2014				
B INVESTOR COMPLAINTS						
Pending at the beginning of the quarter		4				
Received during the quarter		8				
Disposed off during the quarter		8				
Remaining unresolved at the end of the quarter		4				

Notes:-

- The above results have been reviewed by the Audit Committee of the Board and were approved by the Board of Directors at its meeting held on February 5, 2015.
- Figures for the previous periods / year have been regrouped / reclassified, wherever necessary.
- In October 2008, the Company moved the Nano project from Singur in West Bengal to Sanand in Gujarat. In June 2011, the newly elected Government of West Bengal (State Government) enacted a law cancelling the land lease agreement at Singur, and took over possession of the land. The Company challenged the constitutional validity of the law. In June 2012, the Calcutta High Court declared the law unconstitutional and restored Company's rights under the land lease agreement. The State Government filed an appeal in the Supreme Court of India in August 2012, which is pending disposal. Though the Company continues to rigorously press its rights, contentions and claims in the matter, the Company has been advised that the time it may take in disposal of the appeal is uncertain. The Company has also been advised that it has a good case and can strongly defend the appeal, but the questions that arise are issues of constitutional law and thus the result of the appeal cannot be predicted. In these circumstances, in view of the uncertainty on the timing of resolution, following the course of prudence, the management has during the quarter ended December 31, 2014, made a provision for carrying capital cost of buildings at Singur amounting to ₹309.88 crores included under the head "other expenses" excluding other assets (electrical installations etc.) and expenses written off / provided in earlier years, security expenses, lease rent and claim for interest on the whole amount (including ₹309.88 crores). The Company shall however continue to pursue the case and assert its rights and its claims in the Courts.
- The tax expense is not comparable with the profit before tax, since it is consolidated on a line-by-line addition for each subsidiary company and no tax effect is recorded in respect of consolidation adjustments. This accounting treatment is as per Accounting Standard (AS)-21.
- During the quarter and nine months ended December 31, 2014, an amount of ₹1,593.23 crores (net of tax) and ₹26.52 crores (net of tax), respectively, has been credited ₹764.67 crores (net of tax) has been credited and ₹1,542.91 crores (net of tax) has been debited for the quarter and nine months ended December 31, 2013 respectively, to "Reserves and Surplus", representing changes in actuarial valuation of pension plans of a subsidiary company in the UK, in accordance with IFRS principles and as permitted by AS 21 in the consolidated financial statements.
- In terms of the proviso to clause 3 (i) of Part A of Schedule II to the Companies Act, 2013 (the Act), the Company and its domestic group companies have decided to retain the useful life hitherto adopted for various categories of fixed assets, which are in certain cases, different from those prescribed in Schedule II to the Act. Based on the policy followed by the Company of continuous and periodic assessment, the estimated useful life and residual value adopted so far is appropriate.
- During the quarter ended December 31, 2014
 - the Company has issued USD 500 million 4.625% Senior Unsecured Notes due 2020 and USD 250 million 5.750% Senior Unsecured Notes due 2024. The proceeds have been used to refinance existing External Commercial Borrowing (ECB) of the Company of USD 500 million and balance proceeds are being used to incur new additional capital expenditure and other permitted purposes as per RBI ECB guidelines. As the ECB has been prepaid, the unamortised exchange loss (net) of ₹216.07 crores and the borrowing cost of ₹27.08 crores as at September 30, 2014 have been debited to Statement of Profit and Loss during the quarter ended December 31, 2014.
 - Jaguar Land Rover Automotive Plc (JLR), an indirect subsidiary of the Company, issued USD 500 million 4.250% Senior Notes due 2019. The proceeds are used for general corporate purposes, including support for the on-going growth and capital spending plan.

[Handwritten signature]

- 8) Automotive operations of the Company and its consolidated subsidiaries represent the reportable segment, rest are classified as 'Others'. Automotive segment consists of all types of commercial and passenger vehicles including financing of the vehicles sold by the Company. Others primarily include engineering solutions and software operations.

(₹ in crores)						
Particulars	Quarter ended			Nine months ended		Year ended
	December 31, 2014	September 30, 2014	December 31, 2013	December 31, 2014	December 31, 2013	March 31, 2014
	Unaudited	Unaudited	Unaudited	Unaudited	Unaudited	Audited
A. Segment revenues :						
Total income from operations (net)						
I. Automotive and related activity						
- Tata and other brands vehicles and financing thereof	11,158.87	11,146.50	9,741.37	32,203.75	31,633.28	41,299.44
- Jaguar and Land Rover	58,549.97	49,160.72	53,892.52	162,136.66	135,052.49	190,378.50
Less: Intra segment eliminations	(7.02)	(58.34)	(15.12)	(85.38)	(40.30)	(76.14)
-Total	69,701.82	60,248.88	63,618.77	194,255.03	166,645.47	231,601.80
II. Others	703.01	670.25	628.49	1,996.78	1,821.00	2,518.99
Total segment revenue	70,404.83	60,919.13	64,247.26	196,251.81	168,466.47	234,120.79
Less: Inter segment revenue	(431.57)	(354.93)	(393.98)	(1,031.52)	(949.95)	(1,287.13)
Net income from operations	69,973.26	60,564.20	63,853.28	195,220.29	167,516.52	232,833.66
B. Segment results before other income, finance costs, exceptional items and tax :						
I. Automotive and related activity						
- Tata and other brands vehicles and financing thereof	(1,026.51)	(434.27)	(609.40)	(2,059.65)	(355.28)	(966.93)
- Jaguar and Land Rover	7,690.46	6,739.19	7,680.57	23,144.57	17,155.87	24,561.20
Less: Intra segment eliminations	-	-	-	-	-	-
-Total	6,663.95	6,304.92	7,071.17	21,084.92	16,800.59	23,594.27
II. Others	87.90	85.44	74.93	253.43	174.55	282.66
Total segment results	6,751.85	6,390.36	7,146.10	21,338.35	16,975.14	23,876.93
Less: Inter segment eliminations	(37.04)	(37.24)	(48.27)	(107.61)	(89.90)	(117.39)
Net segment results	6,714.81	6,353.12	7,097.83	21,230.74	16,885.24	23,759.54
Add / (Less) : Other income	221.97	218.40	157.95	653.57	573.75	828.59
Add / (Less) : Finance costs	(1,060.43)	(927.19)	(1,004.83)	(2,929.20)	(3,066.23)	(4,733.78)
Add / (Less) : Exceptional items	(143.98)	26.40	(124.34)	(23.56)	(576.82)	(985.38)
Total profit before tax	5,732.37	5,670.73	6,126.61	18,931.55	13,815.94	18,868.97
C. Capital employed (segment assets less segment liabilities) :						
	As at September 30, 2014			As at December 31, 2014	As at December 31, 2013	As at March 31, 2014
	Unaudited			Unaudited	Unaudited	Audited
I. Automotive and related activity						
- Tata and other brands vehicles and financing thereof	44,323.29			44,396.72	45,191.61	41,694.04
- Jaguar and Land Rover	60,100.69			72,415.55	56,267.33	54,522.90
Less: Intra segment eliminations	-			-	-	-
-Total	104,423.98			116,812.27	101,458.94	96,216.94
II. Others	1,390.59			1,436.20	1,351.80	1,312.05
Total capital employed	105,814.57			118,248.47	102,810.74	97,528.99
Less: Inter segment eliminations	(713.90)			(751.72)	(615.06)	(642.56)
Net segment capital employed	105,100.67			117,496.75	102,195.68	96,886.43
Add / (Less) : Unallocable assets / (liabilities) (net)	(37,269.55)			(48,674.10)	(38,543.97)	(31,282.98)
Capital employed	67,831.12			68,822.65	63,651.71	65,603.45

- 9) Public shareholding of Ordinary shares as on December 31, 2014 excludes 21.25% (20.50% as on December 31, 2013 and 21.25% as on March 31, 2014) of Citibank N.A. as Custodian for Depository shares.
- 10) The Statutory Auditors have carried out limited review of the above results stated in Part I and notes thereto for the quarter and nine months ended December 31, 2014.

Tata Motors Limited

Sd/

Cyrus P Mistry
Chairman

Mumbai, February 5, 2015



TATA MOTORS LIMITED

Regd. Office : Bombay House, 24, Homi Mody Street, Mumbai 400 001.
CIN - L28920MH1945PLC004520

PART I

STATEMENT OF STANDALONE AUDITED FINANCIAL RESULTS FOR THE QUARTER AND NINE MONTHS ENDED DECEMBER 31, 2014

Particulars		Quarter ended					Year ended March 31, 2014
		December 31, 2014	September 30, 2014	December 31, 2013	Nine months ended December 31, 2013		
(A)							
1	Vehicle sales:(in Nos.) (includes traded vehicles)						
	Commercial vehicles	78,748	80,724	86,047	234,511	294,909	377,909
	Passenger cars and Utility vehicles	36,422	32,407	34,829	94,175	106,195	141,846
	Exports	12,314	14,089	11,211	36,630	36,265	49,922
		127,484	127,220	132,087	365,316	437,369	569,677
2	Vehicle production:(in Nos.)						
	Commercial vehicles	92,487	93,361	96,578	274,895	331,731	421,040
	Passenger cars and Utility vehicles	20,965	19,276	19,310	59,490	66,595	92,402
		113,452	112,637	115,888	334,385	398,326	513,442
(B)		(₹ in crores)					
1	Income from operations	Audited	Audited	Audited	Audited	Audited	Audited
(a)	Sales / Income from operations	9,681.92	9,377.22	8,458.27	27,315.60	28,128.75	37,376.86
	Less: Excise duty	738.35	719.37	786.87	2,101.29	2,660.64	3,469.89
	Net sales / Income from operations	8,943.57	8,657.85	7,671.40	25,214.31	25,468.11	33,906.97
(b)	Other operating income	112.51	91.77	98.27	296.15	274.51	381.14
	Total income from operations (net)	9,056.08	8,749.62	7,769.67	25,510.46	25,742.62	34,288.11
2	Expenses						
(a)	Cost of materials consumed	5,523.45	5,297.36	4,514.52	15,925.82	15,474.67	20,492.87
(b)	Purchase of products for sale	1,499.31	1,474.94	1,032.49	4,112.50	3,647.52	5,049.82
(c)	Changes in inventories of finished goods, work-in-progress and products for sale	(31.57)	(128.28)	415.82	(701.65)	34.61	371.72
(d)	Employee benefits expense	764.71	751.00	720.43	2,255.26	2,164.68	2,877.69
(e)	Depreciation and amortisation	625.60	613.47	512.18	1,779.89	1,531.01	2,070.30
(f)	Product development / Engineering expenses	97.66	119.92	121.24	297.18	318.81	428.74
(g)	Other expenses (refer note 3)	2,341.00	1,823.99	1,685.01	5,899.49	5,150.21	6,987.53
(h)	Amount capitalised	(266.99)	(324.69)	(260.76)	(843.89)	(775.31)	(1,009.11)
	Total expenses	10,553.17	9,627.71	8,740.93	28,724.60	27,546.20	37,269.56
3	Profit / (loss) from operations before other income, finance costs and exceptional items (1 - 2)	(1,497.09)	(878.09)	(971.26)	(3,214.14)	(1,803.58)	(2,981.45)
4	Other income						
(a)	Profit on sale of investment in subsidiary companies [refer note 4(a)]	13.49	-	1,947.90	13.49	1,947.90	1,966.12
(b)	Others [refer note 4(b)]	44.95	142.71	40.15	1,784.85	1,736.89	1,866.91
5	Profit / (loss) from ordinary activities before finance costs and exceptional items (3 + 4)	(1,438.65)	(735.38)	1,016.79	(1,415.80)	1,881.21	851.58
6	Finance costs	418.41	344.82	356.49	1,103.03	1,014.96	1,337.52
7	Profit / (loss) from ordinary activities after finance costs but before exceptional items (5 - 6)	(1,857.06)	(1,080.20)	660.30	(2,518.83)	866.25	(485.94)
8	Exceptional items						
(a)	Exchange loss (net) including on revaluation of foreign currency borrowings, deposits and loans (refer note 5)	247.52	27.04	11.87	299.34	246.09	273.06
(b)	Provision for loan given and costs associated with closure of operations of a subsidiary	-	-	-	-	202.00	202.00
(c)	Diminution in the value of investments in a subsidiary	-	-	27.03	-	27.03	17.52
(d)	Employee separation cost	-	0.13	-	0.13	-	47.28
9	Profit / (loss) from ordinary activities before tax (7 - 8)	(2,104.58)	(1,107.37)	621.40	(2,818.30)	391.13	(1,025.80)
10	Tax expense / (credit)	18.14	738.26	(630.00)	756.40	(760.00)	(1,360.32)
11	Net profit / (loss) from ordinary activities after tax (9 - 10)	(2,122.72)	(1,845.63)	1,251.40	(3,574.70)	1,151.13	334.52
12	Extraordinary items (net of tax expenses ₹ Nil)	-	-	-	-	-	-
13	Net profit / (loss) for the period (11 + 12)	(2,122.72)	(1,845.63)	1,251.40	(3,574.70)	1,151.13	334.52
14	Paid-up equity share capital (face value of ₹ 2 each)	643.78	643.78	643.78	643.78	643.78	643.78
15	Reserves excluding Revaluation Reserve as per balance sheet of previous accounting year						
16	Earnings per share (EPS)						18,510.00
	A. Ordinary shares (face value of ₹ 2 each)						
(a)	Basic EPS before and after extraordinary items	₹ (6.60)	(5.73)	3.87	(11.11)	3.57	1.03
(b)	Diluted EPS before and after extraordinary items	₹ (6.60)	(5.73)	3.87	(11.11)	3.57	1.03
	B. 'A' Ordinary shares (face value of ₹ 2 each)						
(a)	Basic EPS before and after extraordinary items	₹ (6.60)	(5.73)	3.97	(11.11)	3.67	1.13
(b)	Diluted EPS before and after extraordinary items	₹ (6.60)	(5.73)	3.97	(11.11)	3.67	1.13
		(Not annualised)	(Not annualised)	(Not annualised)	(Not annualised)	(Not annualised)	
17	Debt service coverage ratio (no. of times)						(0.11)
18	Interest service coverage ratio (no. of times)						(0.76)

PART II

SELECT INFORMATION FOR THE QUARTER AND NINE MONTHS ENDED DECEMBER 31, 2014

Particulars	Quarter ended			Nine months ended		Year ended
	December 31,	September 30,	December 31,	December 31,	December 31,	March 31,
	2014	2014	2013	2014	2013	2014
A PARTICULARS OF SHAREHOLDING						
1 Public shareholding						
A. Ordinary shares						
- Number of shares	121,54,82,367	121,54,82,367	123,61,71,102	121,54,82,367	123,61,71,102	121,54,82,372
- Percentage of shareholding (refer Note 8)	44.42%	44.42%	45.17%	44.42%	45.17%	44.42%
B. 'A' Ordinary shares						
- Number of shares	47,94,88,358	47,94,88,358	47,84,88,213	47,94,88,358	47,84,88,213	47,84,88,358
- Percentage of shareholding	99.49%	99.49%	99.28%	99.49%	99.28%	99.28%
2 Promoters and promoter group shareholding						
A. Ordinary shares						
(a) Pledged / Encumbered						
- Number of shares	6,14,00,000	6,14,00,000	5,60,00,000	6,14,00,000	5,60,00,000	5,84,00,000
- Percentage of shares						
(as a % of the total shareholding of promoter and promoter group)	6.54%	6.54%	5.96%	6.54%	5.96%	6.22%
- Percentage of shares						
(as a % of the total share capital of the Company)	2.24%	2.24%	2.05%	2.24%	2.05%	2.13%
(b) Non-encumbered						
- Number of shares	87,81,56,205	87,81,56,205	88,35,56,205	87,81,56,205	88,35,56,205	88,11,56,205
- Percentage of shares						
(as a % of the total shareholding of promoter and promoter group)	93.46%	93.46%	94.04%	93.46%	94.04%	93.78%
- Percentage of shares						
(as a % of the total share capital of the Company)	32.09%	32.09%	32.28%	32.09%	32.28%	32.20%
B. 'A' Ordinary shares						
(a) Pledged / Encumbered						
- Number of shares	-	-	-	-	-	-
- Percentage of shares						
(as a % of the total shareholding of promoter and promoter group)	-	-	-	-	-	-
- Percentage of shares						
(as a % of the total share capital of the Company)	-	-	-	-	-	-
(b) Non-encumbered						
- Number of shares	24,78,587	24,78,587	34,78,587	24,78,587	34,78,587	34,78,587
- Percentage of shares						
(as a % of the total shareholding of promoter and promoter group)	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%
- Percentage of shares						
(as a % of the total share capital of the Company)	0.51%	0.51%	0.72%	0.51%	0.72%	0.72%

Particulars	Quarter ended December 31, 2014
B INVESTOR COMPLAINTS	
Pending at the beginning of the quarter	4
Received during the quarter	8
Disposed off during the quarter	8
Remaining unresolved at the end of the quarter	4

Notes:-

- 1) The above results have been reviewed by the Audit Committee of the Board and were approved by the Board of Directors at its meeting held on February 5, 2015.
- 2) Figures for the previous periods / year have been regrouped / reclassified wherever necessary.
- 3) In October 2008, the Company moved the Nano project from Singur in West Bengal to Sanand in Gujarat. In June 2011, the newly elected Government of West Bengal (State Government) enacted a law cancelling the land lease agreement at Singur, and took over possession of the land. The Company challenged the constitutional validity of the law. In June 2012, the Calcutta High Court declared the law unconstitutional and restored Company's rights under the land lease agreement. The State Government filed an appeal in the Supreme Court of India in August 2012, which is pending disposal. Though the Company continues to rigorously press its rights, contentions and claims in the matter, the Company has been advised that the time it may take in disposal of the appeal is uncertain. The Company has also been advised that it has a good case and can strongly defend the appeal, but the questions that arise are issues of constitutional law and thus the result of the appeal cannot be predicted. In these circumstances, in view of the uncertainty on the timing of resolution, following the course of prudence, the management has during the quarter ended December 31, 2014, made a provision for carrying capital cost of buildings at Singur amounting to ₹309.88 crores included under the head "other expenses" excluding other assets (electrical installations etc.) and expenses written off / provided in earlier years, security expenses, lease rent and claim for interest on the whole amount (including ₹309.88 crores). The Company shall however continue to pursue the case and assert its rights and its claims in the Courts.
- 4) Other income for the quarter and nine months ended December 31, 2014, includes
 - (a) profit of ₹13.49 crores (₹1,947.90 crores for the quarter and nine months ended December 31, 2013) on divestment of investment in a foreign subsidiary company to TML Holdings Pte Ltd, Singapore, a wholly owned subsidiary.
 - (b) dividend from subsidiary companies ₹Nil and ₹1,623.41 crores, respectively (₹9.09 crores and ₹1,555.80 crores for the quarter and nine months ended December 31, 2013, respectively).
- 5) During the quarter ended December 31, 2014, the Company has issued USD 500 million 4.625% Senior Unsecured Notes due 2020 and USD 250 million 5.750% Senior Unsecured Notes due 2024. The proceeds have been used to refinance existing External Commercial Borrowing (ECB) of the Company of USD 500 million and balance proceeds are being used to incur new additional capital expenditure and other permitted purposes as per RBI ECB guidelines. As the ECB has been prepaid, the unamortised exchange loss (net) of ₹216.07 crores and the borrowing cost of ₹ 27.08 crores as at September 30, 2014 have been debited to Statement of Profit and Loss during the quarter ended December 31, 2014.
- 6) In terms of the proviso to clause 3(i) of Part A of Schedule II to the Companies Act, 2013 (the Act), the Company has decided to retain the useful life hitherto adopted for various categories of fixed assets, which are in certain cases, different from those prescribed in Schedule II to the Act. Based on the policy followed by the Company of continuous and periodic assessment, the estimated useful life and residual value adopted so far is appropriate.
- 7) The Company is engaged mainly in the business of automobile products consisting of all types of commercial and passenger vehicles including financing of the vehicles sold by the Company. These, in the context of Accounting Standard 17 on Segment Reporting, as specified in the Companies (Accounting Standards) Rules, 2006, are considered to constitute one single primary segment.
- 8) Public shareholding of Ordinary shares as on December 31, 2014 excludes 21.25% (20.50% as on December 31, 2013 and 21.25% as on March 31, 2014) of Citibank N.A. as Custodian for Depository shares.
- 9) The Statutory Auditors have carried out an audit of the above results stated in Part I(B) for the quarter and nine months ended December 31, 2014.

Tata Motors Limited

Sd/-

Cyrus P Mistry
Chairman

Mumbai, February 5, 2015

