

CURRENT REPORT
OF
HNA ECOTECH PANORAMA CAYMAN CO. LTD.

October 1, 2018

190 Elgin Avenue, George Town
Grand Cayman KY1-9005
Cayman Islands

HNA Ecotech Panorama Cayman Co. Ltd. (the “Company”) today announced the signing of a secured term facility agreement (the "Secured Term Facility Agreement") with Adare Finance Designated Activity Company ("Adare").

In September 2018, the Company entered into the Secured Term Facility Agreement with Adare to obtain a secured term loan facility totaling \$80.0 million. The Secured Term Facility Agreement would be effective for 12 months with an extension option subject to approval by relevant competent authority.

Subject to applicable perfection requirements, the obligations in the Secured Term Facility Agreement can and will be designated as priority payment lien obligations.

The Company will use the net proceeds for general working capital purposes. The CEO of the Company commented that the Company achieved consecutive high growth of domestic business in the past quarters and, going forward, the Company will be focusing on moderating the growth, improving the adjusted EBITDA and collections. From operational execution perspective and based on current market and operating conditions, the Company targets to keep the 2019 revenue relatively stable as compared with 2018, and the Company targets to achieve an increase of 10% or more in adjusted EBITDA in 2019 as compared with 2018.

These estimates and targets are based on current market and operating conditions, reflect the Company’s current and preliminary expectation, are subject to change, and may be influenced positively or negatively by factors outside the Company’s control, including but not limited to macroeconomic events in the markets in which the Company operates. See “Safe Harbor Statement” below for additional information regarding forward-looking statements.

Safe Harbor Statement

Except for historical information, the statements contained in this announcement are forward-looking statements within the meaning of Section 27A of the Securities Act of 1933, as amended, and Section 21E of the Securities Exchange Act of 1934, as amended. The Private Securities Litigation Reform Act of 1995 contains certain safe harbors regarding forward-looking statements. These forward-looking statements can be identified by terminology such as "will," "expects," "anticipates," "future," "intends," "plans," "believes," "estimates," "target," "going forward," "outlook" and similar statements. Such statements are based upon management's current expectations and current market and operating conditions, and relate to events that involve known or unknown risks, uncertainties and other factors, all of which are difficult to predict and many of which are beyond the control of the Company, which may cause the Company's actual results, performance or achievements to differ materially from those in the forward-looking statements. Potential risks and uncertainties include, but are not limited to, the Company's dependence on a limited number of clients for a significant portion of its revenues, any macroeconomic weakness in its principal geographic markets, the quality and portfolio of its service lines and industry expertise, the availability of a large talent pool in the People's Republic of China and inflation of qualified professionals' wages and the Chinese government's investment in infrastructure construction and adoption of various incentives in the information technology service industry. All information provided in this announcement is as of the date of this announcement, and the Company does not undertake any obligation to update any forward-looking statement as a result of new information, future events or otherwise, except as required under applicable law.

Non-GAAP Financial Measures

To supplement the unaudited consolidated financial results presented in accordance with U.S. GAAP, the Company uses the following measures defined as non-GAAP financial measures by the U.S. Securities and Exchange Commission: EBITDA, adjusted EBITDA and adjusted EBITDA margin, which exclude foreign exchange loss, privatization-related expenses, share-based compensation, change in fair value of contingent consideration, compensation expenses related to acquisition, loss on disposals of property, plant and equipment, impairment of assets held for sale, IT infrastructure development expenses, and lay-off expenses for certain senior management. The presentation of the non-GAAP financial measure is not intended to be considered in isolation or as a substitute for or superior to the financial information prepared and presented in accordance with U.S. GAAP or as being comparable to results reported or forecasted by other companies.

The Company believes that the non-GAAP financial measures provide meaningful supplemental information regarding its performance by excluding certain expenses and expenditures that may not be indicative of its operating performance. The

Company believes that both management and debt holders benefit from referring to the non-GAAP financial measures in assessing the Company's performance and when planning and forecasting future periods. A limitation of using EBITDA, adjusted EBITDA and adjusted EBITDA margin is that the non-GAAP measure excludes foreign exchange loss, privatization-related expenses, share-based compensation, change in fair value of contingent consideration, compensation expenses related to acquisition, loss on disposals of property, plant and equipment, impairment of assets held for sale, IT infrastructure development expenses, and lay-off expenses for certain senior management that have been and will likely continue to be, for the foreseeable future, significant recurring expenses in the business. Management compensates for these limitations by providing specific information regarding the U.S. GAAP amounts excluded from the non-GAAP measures in its annual reports or quarterly reports.