

Company Registration No.: 197803023H

Fourth Quarter and Full Year Financial Statements And Dividend Announcement For The Year Ended 31 December 2017

PART I - INFORMATION REQUIRED FOR QUARTERLY (Q1, Q2 & Q3), HALF-YEAR AND FULL YEAR ANNOUNCEMENTS

1(a)(i) An income statement and statement of comprehensive income, or a statement of comprehensive income, for the group, together with a comparative statement for the corresponding period of the immediately preceding financial year.

Statement of Profit or Loss and Other Comprehensive Income

| | Group | | | | Group | | |
|--|----------|----------|--------|-----------|-----------|--------|--|
| | 4Q 2017 | 4Q 2016 | Change | 31-Dec-17 | 31-Dec-16 | Change | |
| | S\$'000 | S\$'000 | % | S\$'000 | S\$'000 | % | |
| Revenue | 33,697 | 26,839 | 25.6 | 117,990 | 103,925 | 13.5 | |
| Cost of sales | (18,422) | (14,297) | 28.9 | (66,285) | (57,816) | 14.6 | |
| Gross profit | 15,275 | 12,542 | 21.8 | 51,705 | 46,109 | 12.1 | |
| Other income (Note 1) | 382 | 371 | 3.0 | 1,962 | 2,590 | (24.2) | |
| Selling, distribution and outlet expenses (Note 3) | (8,481) | (7,398) | 14.6 | (30,752) | (28,080) | 9.5 | |
| Administrative expenses (Note 4) | (4,150) | (3,378) | 22.9 | (14,752) | (12,758) | 15.6 | |
| Other expenses (Note 5) | (70) | (655) | (89.3) | (125) | (1,116) | (88.8) | |
| Finance costs (Note 6) | (16) | (2) | n.m. | (35) | (6) | n.m. | |
| Share of results of equity-accounted investees, net of tax (<i>Note 7</i>) | (148) | - | n.a. | (300) | (6) | n.m. | |
| Profit before tax | 2,792 | 1,480 | 88.6 | 7,703 | 6,733 | 14.4 | |
| Income tax expense (Note 8) | (145) | (249) | (41.8) | (951) | (1,122) | (15.2) | |
| Profit for the period/year | 2,647 | 1,231 | n.m. | 6,752 | 5,611 | 20.3 | |
| Other comprehensive income/(loss): | | | | | | | |
| Items that are or may be reclassified | | | | | | | |
| subsequently to profit or loss: | | | | | | | |
| Currency translation differences | 166 | 384 | (56.8) | (334) | 234 | n.m. | |
| Other comprehensive income/(loss) for the period/year, net of tax | 166 | 384 | (56.8) | (334) | 234 | n.m. | |
| Total comprehensive income for the period/year | 2,813 | 1,615 | 74.2 | 6,418 | 5,845 | 9.8 | |
| Profit attributable to: | | | | | | | |
| Owners of the Company | 2,494 | 1,227 | n.m. | 6,228 | 5,410 | 15.1 | |
| Non-controlling interests | 153 | 4 | n.m. | 524 | 201 | n.m. | |
| Profit for the period/year | 2,647 | 1,231 | n.m. | 6,752 | 5,611 | 20.3 | |
| Total comprehensive income/(loss) _attributable to: | | | | | | | |
| Owners of the Company | 2,637 | 1,627 | 62.1 | 5,871 | 5,664 | 3.7 | |
| Non-controlling interests | 176 | (12) | n.m. | 547 | 181 | n.m. | |
| Total comprehensive income for the | | | | | | | |
| period/year | 2,813 | 1,615 | 74.2 | 6,418 | 5,845 | 9.8 | |
| | | | | | | | |

n.a.: not applicable n.m.: not meaningful

| 1(a)(ii) Notes to the Statement of Profit or Loss and Other Comprehe | ensive Income: |
|--|----------------|
|--|----------------|

| | Group | | | Group | | |
|--|--------------------|--------------------|-------------|----------------------|----------------------|---------|
| | 4Q 2017 S\$'000 | 4Q 2016 S\$'000 | Change % | 31-Dec-17 S\$'000 | 31-Dec-16 S\$'000 | |
| Profit for the period/year include the following: | | | | | | |
| Other income including interest income and | 202 | 074 | 2.0 | 1.062 | 2 500 | (24.2) |
| foreign exchange gain, net (Note 1) | 382 | 371 | 3.0 | 1,962 | 2,590 | (24.2) |
| Depreciation and amortisation (Note 2) | (1,416) | (878) | 61.3 | (4,345) | (3,384) | 28.4 |
| Foreign exchange loss, net | - | (42) | (100.0) | - | (69) | (100.0) |
| Property, plant and equipment written off (Note 5) | (54) | (145) | (62.8) | (110) | (596) | (81.5) |
| Allowance for inventories obsolescences | - | (8) | (100.0) | - | (8) | (100.0) |
| Gain/(Loss) on disposal of property, plant and equipment, net | 7 | (5) | n.m. | 7 | (5) | n.m. |
| Write-off for inventories | (6) | (13) | (53.8) | (23) | (15) | 53.3 |
| Allowances for doubtful non-trade receivables | - | (3) | (100.0) | - | (3) | (100.0) |
| Reversal of impairment in value in an associated company | - | - | n.a. | - | 6 | (100.0) |
| Over provision for tax of prior years, net (Note 8) | 137 | 115 | 19.1 | 144 | 126 | 14.3 |
| | | | | | | |

Note:

(1) The decrease in other income for the full year ended 31 December 2017 (FY 2017) was due mainly to lower interest income and government grants under the Wage Credit Scheme.

- (2) The increase in depreciation and amortisation was due mainly to the inclusion of the newly acquired Food and Beverage (F&B) business and additional depreciation charge on capital expenditure incurred mainly for new outlets.
- (3) The increase in selling, distribution and outlet expenses was due mainly to increase in rental expenses arising from more operating outlets and the inclusion of logistics expenses from the new F&B business.
- (4) The increase in administrative expenses was due mainly to the inclusion of expenses from the new F&B business and the professional fees incurred in relation to the acquisition of the new business.
- (5) Other expenses comprised mainly write-off of plant and equipment. The higher comparatives in prior year were due mainly to higher write-off of plant and equipment arising from closure of outlets and expenses incurred in relation to proposed renovation of the Group's building.
- (6) The increase in finance costs was due to the deemed finance costs on the balance consideration payable for the acquisition of Chilli Padi Holding Pte Ltd (CPH).
- (7) Share of results of equity-accounted investees relate to the Group's share of the results of its new associated company, Sering Manis Sdn. Bhd.
- (8) The Company expects to claim certain tax benefits under the Mergers and Acquisitions Scheme for its acquisition of CPH, hence resulting in the lower income tax expense for FY 2017. The tax expense was further reduced by the write-back of over provisions of current tax and deferred tax of prior years.

n.a.: not applicable n.m.: not meaningful

Statements of financial position

| | Gro | oup |
|--|--------------|--------------|
| | 31-Dec-17 | 31-Dec-16 |
| | S\$'000 | S\$'000 |
| ASSETS | | |
| Non-current assets | | |
| Property, plant and equipment | 24,924 | 22,113 |
| Investment properties | 3,168 | 3,350 |
| Intangible assets | 16,878 | 278 |
| Investments in subsidiaries | - | - |
| Investments in equity-accounted investees | 68 | - |
| Held-to-maturity financial assets Available-for-sale financial assets | - 35 | - 35 |
| Loans to subsidiaries | - | - |
| Loans to equity-accounted investees | 9,157 | - |
| Other asset | 381 | - |
| Total non-current assets | 54,611 | 25,776 |
| Current assets | | |
| Inventories | 2,727 | 2,405 |
| Trade and other receivables | 14,531 | 7,107 |
| Fixed deposits | 31,212 | 60,603 |
| Cash and bank balances | 25,399 | 21,174 |
| Total current assets | 73,869 | 91,289 |
| Total assets | 128,480 | 117,065 |
| EQUITY AND LIABILITIES | | |
| Equity | | |
| Share capital | 43,299 | 43,299 |
| Other reserves | (2,211) | (82) |
| Accumulated profits | 57,402 | 56,327 |
| Equity attributable to owners of the Company | 98,490 | 99,544 |
| Non-controlling interests | 2,963 | 491 |
| Total equity | 101,453 | 100,035 |
| Non-current liabilities | | |
| Deferred tax liabilities | 2,982 | 1,353 |
| Provision | 1,142 | - |
| Other liabilities | 4,995 | - |
| Total non-current liabilities | 9,119 | 1,353 |
| Current liabilities | | |
| Trade and other payables | 15,191 | 12,334 |
| Provisions | 1,293 | 1,944 |
| Borrowings Tax payable | 142 1,282 | 176 1,223 |
| Total current liabilities | 17,908 | 15,677 |
| | 11,000 | 10,011 |
| | 27,027 | 17,030 |
| Total liabilities | 21,021 | |
| Total liabilities Total equity and liabilities | 128,480 | 117,065 |

| 9,203 | |
|-------------|-------------|
| 9,203 | |
| 9,203 | 40.4-0 |
| | 10,176 |
| 1,001 | 1,038 |
| - | 73 |
| 39,144 | 12,256 |
| - | - |
| - | - |
| 35 | 35 |
| 10,459 | 6,239 |
| - | - |
| 381 | - |
| 60,223 | 29,817 |
| | |
| 1,607 | 1,422 |
| | |
| 6,557 | 6,523 |
| 27,962 | 56,437 |
| 6,813 | 5,728 |
| 42,939 | 70,110 |
| 103,162 | 99,927 |
| 43,299 | 43,299 |
| - 45,003 | - 44,276 |
| 88,302 | 87,575 |
| - | - |
| 00 202 | 97 575 |
| 88,302 | 87,575 |
| | |
| 340 | 510 |
| 825 | - |
| 3,095 | - |
| 4,260 | 510 |
| | |
| 0.240 | 0.075 |
| 9,249 | 9,275 |
| 858 | 1,702 |
| - | - |
| 493 | 865 |
| 10,600 | 11,842 |
| 14,860 | 12,352 |
| 103,162 | 99,927 |
| 100,102 | 00,021 |

Company

31-Dec-16

S\$'000

31-Dec-17

S\$'000

1(b)(ii) Aggregate amount of group's borrowings and debt securities.

Amount repayable in one year or less, or on demand

| As at 31-Dec-17 | | | | |
|-----------------|----------------|--|--|--|
| Secured | Unsecured | | | |
| <u>S\$'000</u> | <u>S\$'000</u> | | | |
| 142 | - | | | |

| As at 31-Dec-16 | | | | |
|-----------------|-----------|--|--|--|
| Secured | Unsecured | | | |
| <u>S\$'000</u> | S\$'000 | | | |
| 176 | - | | | |

Amount repayable after one year

| As at 31-Dec-17 | | | | | |
|-----------------|----------------|--|--|--|--|
| Secured | Unsecured | | | | |
| <u>S\$'000</u> | <u>S\$'000</u> | | | | |
| - | - | | | | |

| As at 31-Dec-16 | | | | | |
|------------------|----------------|--|--|--|--|
| Secured Unsecure | | | | | |
| <u>S\$'000</u> | <u>S\$'000</u> | | | | |
| - | - | | | | |

1(b)(ii) Details of collaterals

The Group's borrowing facilities are secured by legal charges over certain properties and pledges of fixed deposits of the Group's Malaysian subsidiary, corporate guarantees from a wholly-owned subsidiary of the Company and the Company.

1(c) A statement of cash flows (for the group), together with a comparative statement for the corresponding period of the immediately preceding financial year.

Statement of cash flows

| | Group | | Gi | oup |
|---|--------------------|--------------------|---------------------------------------|-------------------------|
| | 4Q 2017 S\$'000 | 4Q 2016 S\$'000 | 31-Dec-1 S\$'00 | |
| Cash flows from operating activities | 39 000 | 39 000 | 3900 | 5,000 |
| Cash flows from operating activities Profit before tax | 2,792 | 1,480 | 7,703 | 6,733 |
| | 2,192 | 1,400 | 7,700 | 0,755 |
| Adjustments for: | | | | |
| Depreciation and amortisation | 1,416 | 878 | 4,345 | |
| (Gain)/Loss on disposal of property, plant and equipment, net | (7) | 5 | (7 | |
| Property, plant and equipment written off Reversal of impairment in value in an associated company | 54 | 145 | 110 | |
| Share of results of equity-accounted investees | 148 | | 300 | (6) |
| Interest expense | 1 | 2 | e e e e e e e e e e e e e e e e e e e | |
| Deemed finance costs | 15 | | 29 | - |
| Interest income | (125) | (171) | (555 | |
| Operating cash flows before movements in working capital | 4,294 | 2,339 | 11,931 | |
| Changes in working capital: | | | | |
| Inventories | (278) | (152) | (322 | (31) |
| Trade and other receivables | 385 | 581 | (1,754 | |
| Trade and other payables | (1,458) | (238) | (605 | · · · · |
| Provisions | (142) | (7) | 179 | 42 |
| Currency translation differences | 176 | 62 | 203 | |
| Cash from operations | 2,977 | 2,585 | 9,632 | |
| Income tax paid | (149) | (205) | (1,078 | |
| Net cash generated from operating activities | 2,828 | 2,380 | 8,554 | 9,376 |
| Cash flows from investing activities | | | | |
| Interest received | 125 | 171 | 555 | 771 |
| Addition of intangible assets | - | - | - | (23) |
| Purchase of property, plant and equipment | (1,441) | (1,213) | (4,527 |) (5,839) |
| Proceeds from disposal of property, plant and equipment | 32 | 7 | 32 | |
| Acquisition of a subsidiary, net of cash acquired | - | - | (10,534 | |
| Deposit for new project | (4,050) | - | (4,050 | |
| Investment in equity-accounted investees | - (101) | - | (365) (9,157) | |
| Loans to equity-accounted investees Net cash used in investing activities | (191) (5,525) | - (1,035) | | |
| Net cash used in investing activities | (5,525) | (1,035) | (28,046 | <mark>6)</mark> (5,074) |
| Cash flows from financing activities | | | | |
| Interest expense paid | (1) | (2) | (6 | |
| (Repayment of)/Proceeds from borrowings | (26) | 176 | (34 | |
| Funds placed in non-liquid deposits | (1) | (1) | (5,025 | |
| Dividend paid to shareholders Dividend paid to non-controlling interests | - | - | (5,025 | |
| Net cash (used in)/generated from financing activities | - (28) | - 173 | (5,074 | (7) (4,865) |
| Net cash (used in)/generated from mancing activities | (20) | 175 | (3,072 | (4,005) |
| Net (decrease)/increase in cash and cash equivalents | (2,725) | 1,518 | (24,566 | |
| Cash and cash equivalents at beginning of financial period/year | 59,318 | 79,763 | 81,664 | , |
| Effect of exchange rate fluctuations on cash and cash equivalents | (106) | 383 | (611 | |
| Cash and cash equivalents at end of financial period/year | 56,487 | 81,664 | 56,487 | 81,664 |
| Cash and cash equivalents comprise: | | | | |
| Fixed deposits | 31,212 | 60,603 | 31,212 | |
| Cash and bank balances | 25,399 | 21,174 | 25,399 | |
| lease for the second in second in the state of the | 56,611 | 81,777 | 56,611 | |
| Less: funds placed in non-liquid deposits | (124) | (113) | (124 | |
| | 56,487 | 81,664 | 56,487 | 81,664 |

1(d)(i) A statement (for the issuer and group) showing either (i) all changes in equity or (ii) changes in equity other than those arising from capitalisation issues and distributions to shareholders, together with a comparative statement for the corresponding period of the immediately preceding financial year.

Statement of changes in equity

| Group | Total Equity S\$'000 | Equity attributable to owners of the Company S\$'000 | Share Capital S\$'000 | Other Reserves S\$'000 | Accumulated Profits S\$'000 | Non- controlling Interests S\$'000 |
|---|-------------------------|--|-----------------------------|------------------------------|-----------------------------------|---|
| Balance at 1 January 2017 | 100,035 | 99,544 | 43,299 | (82) | 56,327 | 491 |
| Profit for the year | 6,752 | 6,228 | - | - | 6,228 | 524 |
| Other comprehensive (loss)/income: Currency translation differences Other comprehensive (loss)/income for the | (334) | (357) | - | (357) | - | 23 |
| year, net of tax | (334) | (357) | - | (357) | - | 23 |
| Total comprehensive income/(loss) for the year | 6,418 | 5,871 | | (357) | 6,228 | 547 |
| Distributions to owners of the Company | | | | | | |
| Tax exempt (1-tier) final dividend of 1.5 cents per share for the financial year ended 31 December 2016 | (3,015) | (3,015) | - | - | (3,015) | - |
| Tax exempt (1-tier) interim dividend of 1.0 cent per share for the financial year ended 31 December 2017 | (2,010) | (2,010) | - | - | (2,010) | - |
| Capitalisation of accumulated profits | - | - | - | 128 | (128) | - |
| Total distributions to owners of the Company | (5,025) | (5,025) | - | 128 | (5,153) | - |
| Changes in ownership interests in subsidiaries | | | | | | |
| Acquisition of a subsidiary | 25 | (1,900) | - | (1,900) | - | 1,925 |
| Total changes in ownership interests in subsidiaries | 25 | (1,900) | - | (1,900) | - | 1,925 |
| Total transactions with owners of the Company | (5,000) | (6,925) | - | (1,772) | (5,153) | 1,925 |
| Balance at 31 December 2017 | 101,453 | 98,490 | 43,299 | (2,211) | 57,402 | 2,963 |
| | | | | | | |
| Balance at 1 January 2016 | 99,222 | 98,905 | 43,299 | (336) | 55,942 | 317 |
| Profit for the year | 5,611 | 5,410 | - | - | 5,410 | 201 |
| Other comprehensive income/(loss): Currency translation differences Other comprehensive income/(loss) for the | 234 | 254 | - | 254 | - | (20) |
| year, net of tax | 234 | 254 | - | 254 | - | (20) |
| Total comprehensive income for the year | 5,845 | 5,664 | - | 254 | 5,410 | 181 |
| Distributions to owners of the Company | | | | | | |
| Tax exempt (1-tier) final dividend of 1.5 cents per share for the financial year ended 31 December 2015 | (3,015) | (3,015) | - | - | (3,015) | - |
| Tax exempt (1-tier) interim dividend of 1.0 cent per share for the financial year ended 31 December 2016 | (2,010) | (2,010) | - | - | (2,010) | - |
| Dividend paid to non-controlling interests | (7) | - | - | - | - | (7) |
| Total distributions to owners of the Company | (5,032) | (5,025) | - | - | (5,025) | (7) |
| Balance at 31 December 2016 | 100,035 | 99,544 | 43,299 | (82) | 56,327 | 491 |

| Company | Total Equity S\$'000 | Share Capital S\$'000 | Other A Reserves S\$'000 | Accumulated Profits S\$'000 |
|--|-------------------------|-----------------------------|--------------------------------|-----------------------------------|
| Balance at 1 January 2017 | 87,575 | 43,299 | - | 44,276 |
| Net profit and total comprehensive income for the year | 5,752 | - | - | 5,752 |
| Tax exempt (1-tier) final dividend of 1.5 cents per share for the financial year ended 31 December 2016 | (3,015) | - | - | (3,015) |
| Tax exempt (1-tier) interim dividend of 1.0 cent per share for the financial year ended 31 December 2017 | (2,010) | - | - | (2,010) |
| Balance at 31 December 2017 | 88,302 | 43,299 | - | 45,003 |
| Balance at 1 January 2016 | 84,771 | 43,299 | - | 41,472 |
| Net profit and total comprehensive income for the year | 7,829 | - | - | 7,829 |
| Tax exempt (1-tier) final dividend of 1.5 cents per share for the financial year ended 31 December 2015 | (3,015) | - | - | (3,015) |
| Tax exempt (1-tier) interim dividend of 1.0 cent per share for the financial year ended 31 December 2016 | (2,010) | - | - | (2,010) |
| Balance at 31 December 2016 | 87,575 | 43,299 | - | 44,276 |

1(d)(ii) Details of any changes in the company's share capital arising from rights issue, bonus issue, share buy-backs, exercise of share options or warrants, conversion of other issues of equity securities, issue of shares for cash or as consideration for acquisition or for any other purpose since the end of the previous period reported on. State also the number of shares that may be issued on conversion of all the outstanding convertibles, as well as the number of shares held as treasury shares, if any, against the total number of issued shares excluding treasury shares of the issuer, as at the end of the current financial period reported on and as at the end of the corresponding period of the immediately preceding financial year.

There were no movements in the share capital of the Company from 30 September 2017 to 31 December 2017.

There were no outstanding convertibles instruments which may be converted to shares as at 31 December 2017 and 31 December 2016. There were no treasury shares held as at 31 December 2017 and 31 December 2016.

1(d)(iii) To show the total number of issued shares excluding treasury shares as at the end of the current financial period and as at the end of the immediately preceding year.

| 31-Dec-17 | 31-Dec-16 |
|-----------|-----------|
| '000 | '000 |
| 200,996 | 200,996 |

1(d)(iv) A statement showing all sales, transfers, disposal, cancellation and/or use of treasury shares as at the end of the current financial period reported on.

Not applicable.

2 Whether the figures have been audited or reviewed, and in accordance with which auditing standard or practice.

The figures have not been audited or reviewed.

Total number of issued shares excluding treasury shares

3 Where the figures have been audited or reviewed, the auditors' report (including any qualifications or emphasis of a matter).

Not applicable.

4 Whether the same accounting policies and methods of computation as in the issuer's most recently audited annual financial statements have been applied.

The Group has applied the same accounting policies and methods of computation as in the most recently audited financial statements for the year ended 31 December 2016, except for the adoption of certain new/revised Financial Reporting Standards (FRS) that became mandatory from 1 January 2017. The adoption of these new/revised FRS did not have any material effect on the financial information.

5 If there are any changes in the accounting policies and methods of computation, including any required by an accounting standard, what has changed, as well as the reasons for, and the effect of, the change.

Please refer to item 4 above.

6 Earnings per ordinary share of the group for the current financial period reported on and the corresponding period of the immediately preceding financial year, after deducting any provision for preference dividends.

Earnings per ordinary share for period/year based on net profit attributable to shareholders

| Group figures | | | | |
|---------------|--------------------------|---|--|--|
| 4Q 2016 | 31-Dec-17 | 31-Dec-16 | | |
| | | | | |
| cents | cents | cents | | |
| 0.61 | 3.10 | 2.69 | | |
| 0.61 | 3.10 | 2.69 | | |
| | 4Q 2016 cents 0.61 | 4Q 2016 31-Dec-17 cents cents 0.61 3.10 | | |

i) Based on weighted average number of ordinary shares on issue

ii) On a fully diluted basis

7 Net asset value (for the issuer and group) per ordinary share based on the total number of issued shares excluding treasury shares of the issuer at the end of the:-(a) current financial period reported on; and (b) immediately preceding financial year.

| | Grou | р | Comp | bany |
|---|-----------|-----------|-----------|-----------|
| | 31-Dec-17 | 31-Dec-16 | 31-Dec-17 | 31-Dec-16 |
| Net Asset Value per ordinary share based on total number of issued shares | | | | |
| excluding treasury shares at the end of the financial year (cents) | 49.0 | 49.5 | 43.9 | 43.6 |

8 A review of the performance of the group, to the extent necessary for a reasonable understanding of the group's business. It must include a discussion of the following:- (a) any significant factors that affected the turnover, costs, and earnings of the group for the current financial period reported on, including (where applicable) seasonal or cyclical factors; and (b) any material factors that affected the cash flow, working capital, assets or liabilities of the group during the current financial period reported on.

8(a) Review of the performance of the group.

4Q 2017 compared to 4Q 2016

For the quarter ended 31 December 2017 (4Q 2017), the Group registered revenue of \$33.7 million, an increase of 25.6% when compared to \$26.8 million for the same period last year (4Q 2016). The increase was due mainly to the revenue contribution from the new F&B business.

Group profit before tax for 4Q 2017 was \$2.8 million, an increase of 88.6% when compared to \$1.5 million in 4Q 2016. The increase was due mainly to the contribution from the new F&B business.

Group profit after tax for 4Q 2017 was \$2.6 million, more than doubled the profit of \$1.2 million in 4Q 2016. After deducting the share of profit attributable to non-controlling interests, the Group recorded a profit attributable to owners of the Company of \$2.5 million as compared to \$1.2 million in 4Q 2016.

FY 2017 compared to FY 2016

Group revenue for the full year ended 31 December 2017 (FY 2017) was approximately \$118.0 million, an increase of about 13.5% when compared to \$103.9 million for the same period last year (FY 2016).

Group profit before tax was \$7.7 million for FY 2017, an increase of 14.4% when compared to \$6.7 million for FY 2016. The Group recorded a profit after tax of approximately \$6.8 million for FY 2017, an increase of 20.3% when compared to \$5.6 million for FY 2016. After deducting the share of profit attributable to non-controlling interests, the Group recorded a profit attributable to owners of the Company of \$6.2 million, 15.1% higher than \$5.4 million for FY 2016.

Revenue from the F&B segment increased 13.6% to \$117.9 million during FY 2017. Other than the incremental revenue contribution from the newly acquired business, both existing operations in Singapore and Malaysia also recorded higher revenue mainly attributed to revenue from additional outlets. Profit for the segment increased 17.4% to 9.6 million when compared to \$8.2 million for FY 2016. The increase was mainly attributed to the new business.

Others segment recorded higher net loss of \$1.5 million primarily due to lower interest income and one-off expenses incurred in relation to the acquisition of CPH.

8(b) Material factors that affect the Group's cash flow, working capital, assets and liabilities.

Non-current assets

The Group's non-current assets increased substantially from \$25.8 million as at 31 December 2016 to \$54.6 million as at 31 December 2017 due primarily to the intangible assets comprising mainly trademarks and goodwill arising from the acquisition of CPH. Other asset relates to the call option granted by the NCI pertaining to the second tranche of 20% interest in CPH. The increase in investments and loans to equity-accounted investees were in relation to the Group's investments in Sering Manis Sdn Bhd (SMSB) and ABR CCH Land Sdn Bhd (ACLSB).

At the Company level, the increase in investments in subsidiaries was attributed to the acquisition of CPH and the equity loan to Permai Puncakmas Sdn Bhd to fund its investment in SMSB. The increase in loans to subsidiaries was to fund the Group's investment in ACLSB and the proposed investment in PT Bintan Lagoon Resort (BLR).

Current Assets

The Group's current assets decreased from \$91.3 million as at 31 December 2016 to \$73.9 million as at 31 December 2017 due mainly to the withdrawals of fixed deposits to finance the Group's new investments. The increase in trade and other receivables was partly attributable to the new F&B business and partly due to the deposit paid for the proposed investment in BLR.

8(b) Material factors that affect the Group's cash flow, working capital, assets and liabilities. (cont'd)

Non-Current Liabilities

The Group's non-current liabilities increased from \$1.4 million as at 31 December 2016 to \$9.1 million as at 31 December 2017 due primarily to liabilities arising from the acquisition of CPH. The increase in deferred tax liabilities was in relation to the intangible assets acquired. Other liabilities of \$5.0 million were pertaining to the put liabilities for the second tranche of 20% interest in CPH and the remaining 10% of the consideration payable for the first tranche of 80% interest in CPH. Provision of \$1.1 million was the non-current portion of provision for restoration costs.

At the Company level, other liabilities relate to the put option granted by the Company to the NCI pertaining to the second tranche of 20% interest in CPH and the remaining 10% of the consideration payable for the first tranche of 80% interest in CPH.

Current Liabilities

The Group's current liabilities increased from \$15.7 million as at 31 December 2016 to \$17.9 million as at 31 December 2017. The increase in trade and other payables were mainly attributable to the new F&B business and included a pre-acquisition dividend payable to the former shareholders of CPH.

Cash Flow

The Group generated operating cash flow of approximately \$2.8 million in 4Q 2017. Net cash used in investing activities was mainly attributable to the purchase of plant and equipment of \$1.4 million and deposit for the proposed acquisition of BLR of \$4.0 million. As a result of the above, the cash and cash equivalents of the Group decreased by \$2.7 million in 4Q 2017.

For FY 2017, the Group generated cash flow from operating activities of approximately \$8.6 million. Net cash used in investing activities was mainly attributable to the acquisition of CPH of \$10.5 million, purchase of plant and equipment of \$4.5 million, deposit for proposed acquisition of BLR of \$4.0 million, investment in and loans to equity-accounted investees of approximately \$9.5 million. Net cash used in financing activities was mainly for the dividend payment to shareholders of \$5.0 million. Overall, the cash and cash equivalents of the Group decreased by \$24.6 million, ending the period with cash and cash equivalents of approximately \$56.5 million.

9 Where a forecast, or a prospect statement, has been previously disclosed to shareholders, any variance between it and the actual results.

The current announced results are in line with the prospect statement previously disclosed in the Group's 3Q 2017 results announcement made on 9 November 2017.

10 A commentary at the date of the announcement of the significant trends and competitive conditions of the industry in which the group operates and any known factors or events that may affect the group in the next reporting period and the next 12 months.

The Food and Beverage industry is expected to remain challenging due to intense competition, tight labour supply and pressure on increased operating costs. To counter these challenges, the Group will continue to focus on improving cost efficiency, in particular on procurement of raw materials and manpower utilisation.

On the property business, in addition to the two new investments in Malaysia, the Group had on 19 December 2017 announced the proposed investment in BLR in Indonesia. The Group had entered into a conditional sale and purchase agreement for the acquisition of 50% interest in BLR. The proposed acquisition is subject to the approval by the shareholders of the Company at an extraordinary general meeting to be convened.

11 Dividend

(a) Current Financial Period Reported On

Any dividend declared / recommended for the current financial period reported on? Yes

| Name of dividend | Interim | Final |
|--------------------|---------------------|---------------------|
| Dividend type | Cash | Cash |
| Dividend per share | 1 cent | 1.5 cents |
| Tax rate | Tax exempt (1-tier) | Tax exempt (1-tier) |

(b) Corresponding Period of the Immediately Preceding Financial Year

Any dividend declared for the corresponding period of the immediately preceding financial year? Yes

| Name of dividend | Interim | Final |
|--------------------|---------------------|---------------------|
| Dividend type | Cash | Cash |
| Dividend per share | 1 cent | 1.5 cents |
| Tax rate | Tax exempt (1-tier) | Tax exempt (1-tier) |

(c) Date payable

The proposed final dividend payable date shall be announced later.

(d) Books closure date

The books closure date shall be announced later.

If no dividend has been declared/(recommended), a statement to that effect.

Not applicable.

12

13 If the Group has obtained a general mandate from shareholders for IPTs, the aggregate value of such transactions as required under Rule 920(1)(a)(ii). If no IPT mandate has been obtained, a statement to that effect.

The Group has not obtained a general mandate from shareholders for Interested Person Transactions ("IPT").

14 Negative confirmation pursuant to Rule 705(5).

Not applicable.

15 Confirmation that the issuer has procured undertakings from all its directors and executive officers pursuant to Rule 720(1) of the SGX Listing Manual.

The Company confirms that it has procured undertakings from all its Directors and Executive Officers (in the format set out in Appendix 7.7) pursuant to Rule 720(1) of the SGX Listing Manual.

PART II - ADDITIONAL INFORMATION REQUIRED FOR FULL YEAR ANNOUNCEMENT

16 Segmented revenue and results for business or geographical segments (of the group) in the form presented in the issuer's most recently audited annual financial statements, with comparative information for the immediately preceding year.

(a) <u>Business segments</u>

| <u>2017</u> | Food and Beverage <u>S\$'000</u> | Others El <u>S\$'000</u> | iminations <u>S\$'000</u> | Group <u>S\$'000</u> |
|--|--|-----------------------------|------------------------------|---|
| Revenue from external customers Inter-segment revenue Total revenue | 117,929 - 117,929 | 61 2,561 2,622 | - (2,561) (2,561) | 117,990 - 117,990 |
| Segment results Finance costs Share of results of equity-accounted investees Profit before tax Income tax expense Profit after tax Non-controlling interests Net profit attributable to owners of the Company | 9,583 (6) | (1,545) (29) (300) | | 8,038 (35) (300) 7,703 (951) 6,752 (524) 6,228 |
| Assets Investment in equity-accounted investees Segment assets Unallocated assets Total assets | - 106,315 | 68 34,036 | (12,320) | 68 128,031 381 128,480 |
| Liabilities Segment Liabilities Unallocated liabilities Total liabilities | 20,925 | 22,779 | (25,936) | 17,768 9,259 27,027 |
| Capital expenditure Depreciation and amortisation Other non-cash expenses | 4,481 3,968 103 | 46 377 29 | - - - | 4,527 4,345 132 |

| | Food and Beverage <u>S\$'000</u> | Others E <u>S\$'000</u> | liminations <u>S\$'000</u> | Group <u>S\$'000</u> |
|--|--|----------------------------|-------------------------------|-------------------------|
| <u>2016</u> | | | | |
| Revenue from external customers | 103,850 | 75 | - | 103,925 |
| Inter-segment revenue | - | 2,404 | (2,404) | - |
| Total revenue | 103,850 | 2,479 | (2,404) | 103,925 |
| Segment results | 8,165 | (1,420) | - | 6,745 |
| Finance costs | (6) (6) | - | - | (6) |
| Share of results of equity-accounted investee Profit before tax | (6) | - | | (6) |
| | | | | 6,733 |
| Income tax expense Profit after tax | | | <u> </u> | <u>(1,122)</u> 5,611 |
| Non-controlling interests | | | | (201) |
| Net profit attributable to owners of the Company | | | | 5,410 |
| Assets | | | | |
| Segment assets | 103,800 | 21,450 | (8,185) | 117,065 |
| Total assets | | | | 117,065 |
| Liabilities | | | | |
| Segment Liabilities | 17,816 | 10,675 | (14,037) | 14,454 |
| Unallocated tax liabilities | | | _ | 2,576 |
| Total liabilities | | | | 17,030 |
| Conital auroanditure | E 010 | | | E 010 |
| Capital expenditure | 5,910 3,016 | - 368 | - | 5,910 |
| Depreciation and amortisation Reversal of Impairment loss | 3,016 (6) | 308 | - | 3,384 (6) |
| Other non-cash expenses | (8 <i>)</i> 601 | - | - | (0) 601 |
| Outor non oash expenses | | - | - | 001 |

16 (b) Geographical segments

| | Sales to extern | al customers | Non-curre | nt assets |
|--------------|-----------------|----------------|----------------|----------------|
| | 31-Dec-17 | 31-Dec-16 | 31-Dec-17 | 31-Dec-16 |
| | <u>S\$'000</u> | <u>S\$'000</u> | <u>S\$'000</u> | <u>S\$'000</u> |
| Singapore | 102,449 | 89,611 | 38,202 | 20,828 |
| Malaysia | 15,480 | 14,239 | 6,788 | 4,846 |
| Rest of Asia | 61 | 75 | 48 | 67 |
| | 117,990 | 103,925 | 45,038 | 25,741 |

16 (c) Information about major customers

The Group did not have any single customer contributing 10% or more to its revenue for the financial years 2017 and 2016.

17 In the review of performance, the factors leading to any material changes in contributions to turnover and earnings by the business or geographical segments.

Please refer to paragraph 8.

18 A breakdown of sales.

| | Group | | |
|---|----------------------|----------------------|-------------|
| | 31-Dec-17 S\$'000 | 31-Dec-16 S\$'000 | Change % |
| Sales reported for first half year | 51,738 | 50,406 | 2.6 |
| Operating profit after tax before deducting non-controlling interests reported for first half year | 2,110 | 2,940 | (28.2) |
| Sales reported for second half year | 66,252 | 53,519 | 23.8 |
| Operating profit after tax before deducting non-controlling interests reported for second half year | 4,642 | 2,671 | 73.8 |

| | Total Annual Di | vidend |
|------------|------------------|----------------|
| | Latest | Previous |
| | <u>Full Year</u> | Full Year |
| | <u>S\$'000</u> | <u>S\$'000</u> |
| Ordinary | 5,025 | 5,025 |
| Preference | - | - |
| Total | 5,025 | 5,025 |
| | | |

20 Disclosure of person occupying a managerial position in the issuer or any of its principal subsidiaries who is a relative of a director or chief executive officer or substantial shareholder of the issuer pursuant to Rule 704(13) in the format below. If there are no such persons, the issuer must make an appropriate negative statement.

| Name | Age | Family relationship with any director and/or substantial shareholder | Current position and duties, and the year the position was held | Details of changes in duties and position held, if any, during the year |
|----------------------------------|-----|---|---|---|
| Chua Tiang Choon, Keith | | Brother of the Non-Executive Director and Substantial Shareholder, Mr Allan Chua Tiang Kwang. Brother of the Substantial Shareholder, Mr Chua Tiang Chuan. | Executive Chairman since 1 August 2004. Jointly responsible with the Managing Director, Mr Ang Yee Lim, to oversee ABR Group's overall business operations in the region, formulate long-term strategies and spearhead the Group's business expansion plans. | NIL |
| Ang Yee Lim | 66 | Uncle of the Executive Director, Mr Ang Lian Seng. Cousin of the Executive Director, Mr Leck Kim Seng. | Managing Director since 1 July 2004. Jointly responsible with the Executive Chairman, Mr Chua Tiang Choon, Keith, to oversee ABR Group's overall business operations in the region, formulate long-term strategies and spearhead the Group's business expansion plans. | NIL |
| Leck Kim Seng | 63 | Cousin of the Managing Director and Substantial Shareholder, Mr Ang Yee Lim. Uncle of the Executive Director, Mr Ang Lian Seng. | Executive Director since 20 March 2002. Overseeing the Company's operations. | NIL |
| Ang Lian Seng | 53 | Nephew of the Managing Director and Substantial Shareholder, Mr Ang Yee Lim. Nephew of the Executive Director, Mr Leck Kim Seng. | Executive Director since 4 May 2001. Overseeing the Company's operations. | NIL |
| Allan Chua Tiang Kwang | 62 | Brother of the Executive Chairman and Substantial Shareholder, Mr Chua Tiang Choon, Keith. Brother of the Substantial Shareholder, Mr Chua Tiang Chuan. | Non-Executive Director since 18 February 2002. | NIL |
| Leck Kim Song | 60 | Brother of the Executive Director, Mr Leck Kim Seng. Uncle of the Executive Director, Mr Ang Lian Seng. Cousin of the Managing Director and Substantial Shareholder, Mr Ang Yee Lim. | General Manager since 1 November 2005. Overseeing Lawry's Group of Companies' operations. | NIL |

BY ORDER OF THE BOARD

Ang Lian Seng Executive Director 28 February 2018