

CapitaLand China Residential and Strata Sales Pipeline as at Sep 2016

Tier	City	Project	Effective Stake	Type	Initial Sales	Constr. Start	Completion	Total Units	Total Area (sqm)	Units Launched	Area Launched (sqm)	Future Launched Units	Future Launched Area (sqm)	Sold Units	Sold Area (sqm)	Unsold Units	Unsold Area (sqm)	
1	Beijing	The Beaufort	100%	Residential Commercial	2010 2012	2010 2010	2017 2017	955 3,235	85,038 1,054	955 1,054	85,038 1,054	- 2,181	- 2,181	944 1,054	83,072 1,054	11 -	1,966 -	
		Vermont Hills <sup>1</sup>	80%	Residential Commercial	2015 2019	2014 2014	2021 2019	1,036 4,001	389,501 4,001	174 -	98,445 -	862 4,001	291,056 4,001	124 -	67,180 -	50 -	31,265 -	
	Guangzhou	Città di Mare	45%	Residential Commercial	2016 2017	2014 2014	2021 2021	4,262 6,713	615,709 6,713	- -	- -	4,262 6,713	615,709 6,713	- -	- -	- -	- -	- -
		Dolce Vita	48%	Residential Commercial	2011 2013	2010 2010	2017 2017	2,796 5,420	350,983 5,420	2,796 -	350,983 3,620	- -	- 1,800	2,754 3,490	337,860 3,490	42 -	13,123 -	
		LFIE (PYD)	45%	Residential	2018	2018	2024	4,814	486,794	-	-	4,814	486,794	-	-	-	-	-
		Project Datansha Ph 1A	80%	Residential	2017	2016	2018	922	95,437	-	-	922	95,437	-	-	-	-	-
		Vista Garden	100%	Residential Commercial	2014 2017	2013 2013	2016 2016	1,939 22,657	169,283 22,657	1,936 -	169,118 -	3 22,657	165 -	1,547 -	137,322 -	389 -	31,796 -	
	Shanghai	Hanzhonglu Plot 92	70%	Residential Commercial	2018 2019	2016 2016	2019 2019	138 2,626	26,912 2,626	- -	- -	138 2,626	26,912 2,626	- -	- -	- -	- -	- -
		Lotus Mansion <sup>1</sup>	80%	Residential Commercial	2014 2016	2013 2013	2015 2016	398 274	48,935 274	398 -	48,935 -	- 274	- -	398 -	48,935 -	- -	- -	- -
		New Horizon Phase 1	95%	Residential Commercial	2014 2016	2013 2013	2015 2015	970 367	84,856 367	970 -	84,856 -	- 367	- -	970 -	84,856 -	- -	- -	- -
		New Horizon Phase 2	95%	Residential Commercial	2016 2018	2015 2015	2018 2018	766 14,700	67,091 14,700	280 -	26,451 -	486 14,700	40,640 14,700	244 -	23,196 -	36 -	3,255 -	
		The Paragon	99%	Residential Commercial	2011 2016	2007 2007	2014 2014	178 3,270	45,893 3,270	178 -	45,893 -	- 3,270	- -	170 -	43,055 -	8 -	2,838 -	
		The Pinnacle <sup>1</sup>	80%	Residential Commercial	2010 2015	2009 2009	2013 2013	539 270	52,844 270	539 -	52,844 -	- 270	- -	539 -	52,844 -	- -	- 270	- -
	Shenzhen	ONE iPARK	73%	Int Devt - Resi	2015	2013	2016	243	36,600	241	36,271	2	329	201	28,578	40	7,693	
<b>Tier 1 Total</b>								<b>19,956</b>	<b>2,619,409</b>	<b>8,467</b>	<b>1,003,777</b>	<b>11,489</b>	<b>1,615,632</b>	<b>7,891</b>	<b>911,442</b>	<b>576</b>	<b>92,336</b>	
2	Chengdu	Century Park (East site)	60%	Residential Commercial	2016 2019	2016 2016	2021 2021	1,881 13,054	223,127 13,054	95 -	13,711 -	1,786 -	209,416 13,054	75 -	10,763 -	20 -	2,948 -	
		Century Park (West site)	60%	Residential Commercial	2014 2017	2014 2014	2018 2018	2,003 13,249	192,128 13,249	2,003 -	192,128 -	- 13,249	- -	1,978 -	189,758 -	25 -	2,370 -	
		Parc Botanica	56%	Residential Commercial	2013 2017	2013 2013	2018 2018	3,834 19,263	343,452 19,263	1,700 -	149,649 -	2,134 19,263	193,803 19,263	1,699 -	149,259 -	1 -	390 -	
		The Botanica	15%	Residential Commercial	2005 2008	2004 2004	2014 2014	9,664 52,913	983,300 52,913	9,664 -	983,300 52,106	- 806	- -	9,664 806	983,300 51,590	- -	0 516	
		The Loft	100%	Residential Commercial	2009 2014	2008 2008	2013 2013	4,446 1,466	458,470 1,466	4,446 -	458,470 1,466	- -	- -	4,446 -	458,470 220	- -	- 1,246	
		Skyline (Raffles City Chengdu)	55%	Int Devt - Resi	2013	2008	2015	88	28,581	88	28,581	-	-	3	762	85	27,819	
		Imperial Bay	100%	Residential Commercial	2011 2014	2010 2010	2014 2014	462 799	83,179 799	462 -	83,179 -	- 799	- -	462 -	83,179 -	- 799	- -	
	Hangzhou	Riverfront	100%	Residential Commercial	2015 2016	2013 2013	2016 2016	686 468	69,648 468	679 -	68,980 -	7 468	668 -	646 -	64,397 -	33 -	4,583 -	
		Sky Habitat (Raffles City Hangzhou)	55%	Int Devt - Resi	2015	2010	2017	102	33,895	102	33,895	-	-	52	17,022	50	16,873	
		Raffles City Hangzhou Office Tower 1	55%	Int Devt - Com	2014	2010	2017	23,756	23,756	-	-	-	-	-	10,994	-	12,762	
	Ningbo	Summit Era	100%	Residential Commercial	2015 2017	2014 2014	2016 2016	1,085 2,585	117,273 2,585	604 -	64,279 -	481 2,585	52,994 2,585	464 -	49,091 -	140 -	15,188 -	
		Summit Residences (Plot 1)	100%	Residential	2013	2012	2014	38	10,147	38	10,147	-	-	20	5,433	18	4,714	
	Shenyang	The Summit Executive Apartments (Raffles City Ningbo)	55%	Int Devt - Resi	2012	2009	2013	180	19,732	180	19,732	-	-	46	4,797	134	14,935	
		Lake Botanica	60%	Residential Commercial	2009 2015	2009 2011	2022 2022	9,080 55,033	770,812 55,033	3,967 1,570	325,086 1,570	5,113 53,463	445,726 53,463	3,596 509	293,185 509	371 1,061	31,901 1,061	
	Tianjin	International Trade Centre	100%	Residential	2011	2011	2014	1,305	112,346	1,305	112,346	-	-	1,102	91,672	203	20,674	
	Wuhan	The Lakeside	100%	Residential Commercial	2012	2012	2019	2,202	215,615	946	80,891	1,256	134,724	862	73,786	84	7,105	
	Wuxi	Central Park City	15%	Residential Commercial	2007 2007	2007 2007	2018 2018	5,339 57,867	596,175 57,867	4,447 -	506,738 5,395	892 52,472	89,437 52,472	4,424 4,455	504,126 4,455	23 -	2,612 940	
			38%	Residential Commercial	2008 2016	2008 2008	2022 2022	28,409 330,004	2,699,900 330,004	13,231 -	1,262,817 -	15,178 330,004	1,437,083 330,004	12,892 -	1,226,488 -	339 -	36,329 -	
	<b>Tier 2 Total</b>								<b>70,804</b>	<b>7,531,944</b>	<b>43,957</b>	<b>4,479,022</b>	<b>26,847</b>	<b>3,052,922</b>	<b>42,431</b>	<b>4,273,256</b>	<b>1,526</b>	<b>205,766</b>
3	Foshan	Beau Residences	100%	Residential Commercial	2009 2009	2007 2007	2012 2012	648 1,296	47,086 1,296	648 -	47,086 1,296	- -	- -	648 -	47,086 -	- -	- 1,296	
		La Cite	100%	Residential Commercial	2011 2013	2007 2007	2014 2014	879 8,855	72,276 8,855	879 -	72,276 -	- 8,855	- -	879 -	72,276 4,568	- -	- 4,287	
		Riverside Ville	100%	Residential Commercial	2009 2011	2007 2007	2011 2011	758 9,367	110,573 9,367	758 -	110,573 9,367	- -	- -	758 1,848	110,573 1,848	- -	- 7,519	
	Kunshan	The Metropolis <sup>1</sup>	70%	Residential Commercial	2010 2014	2009 2013	2020 2020	5,745 73,651	576,463 73,651	4,173 -	405,100 1,711	1,572 71,940	171,363 71,940	4,159 -	403,623 1,173	14 -	1,477 538	
<b>Tier 3 Total</b>								<b>8,030</b>	<b>899,567</b>	<b>6,458</b>	<b>656,264</b>	<b>1,572</b>	<b>243,303</b>	<b>6,444</b>	<b>641,147</b>	<b>14</b>	<b>15,117</b>	
<b>Grand Total</b>								<b>98,790</b>	<b>11,050,920</b>	<b>58,882</b>	<b>6,139,063</b>	<b>39,908</b>	<b>4,911,857</b>	<b>56,766</b>	<b>5,825,845</b>	<b>2,116</b>	<b>313,218</b>	

Residential	98,177	10,201,246	58,271	5,909,319	39,906	4,291,928	56,464	5,694,785	1,807	214,534
Commercial	-	707,109	-	87,509	-	619,600	-	68,908	-	18,602
Int Devt - Resi	613	118,808	611	118,479	2	329	302	51,159	309	67,320
Int Devt - Com	-	23,756	-	23,756	-	-	-	10,994	-	12,762

Notes:

- Effective Stake %: CL's effective stake held in the projects.
- The no of units, area and expected date of initial sales/construction start date/completion for new projects/ phases that are not launched are based on current design planning and are subject to changes.
- Sales information is based on options issued.

<sup>1</sup> On 4 October 2016, CapitaLand Limited ("CL") acquired the minority stakes in the projects, namely The Metropolis, The Pinnacle, Lotus Mansion and Vermont Hills, which were under CapitaLand China Development Fund II Limited. Arising from the acquisition, these projects will become 100% wholly owned subsidiaries of CL with effect from October 2016.