## IFS Capital Limited

(Registration no: 198700827C)

Third Quarter And Nine Months Unaudited Financial Statements and Dividend Announcement for the Period Ended 30 September 2014

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## IFS Capital Limited

(Registration no: 198700827C)

Third Quarter And Nine Months Unaudited Financial Statements and Dividend Announcement for the Period Ended 30 September 2014

1(a)(i) Consolidated Statement of Profit or Loss for the Third Quarter And Nine Months Ended 30 September

Interest income
Interest expense
Net interest income
Gross written premiums
Change in gross provision for unexpired risks
Gross earned premium revenue
Written premiums ceded to reinsurers
Reinsurers' share of change in
provision for unexpired risks
Reinsured premium expense
Net earned premium revenue
Fee and commission income
Investment income
Other income
Non-interest income
Income before operating expenses
Business development expenses
Commission expenses
Staff costs
General and administrative expenses
Operating expenses
Change in provision for insurance claims
Reinsurers' share of change in provision for insurance claims
Gross claims paid
Reinsurers' share of claims paid
Net claims reversal/(incurred)
Operating profit before allowances
Allowances for loan losses and impairment of investments
(Loss)/profit before tax
Tax credit/(expense)
(Loss)/profit for the period
(Loss)/profit attributable to:
Owners of the Company
Non-controlling interests
(Loss)/profit for the period

(Loss)/profit for the period

Other comprehensive income
Items that are or may be reclassified
subsequently to profit or loss
Net change in fair value of available-for-sale financial assets
Net change in fair value of available-for-sale financial assets reclassified to profit or loss
Foreign currency translation differences of foreign operations
Tax on other comprehensive income
Other comprehensive income for the period
Total comprehensive income for the period

Attributable to:
Owners of the Company
Non-controlling interests
Total comprehensive income for the period

NM - not meaningful/more than +/- 200\%

| Note | 3rd Qtr | 3 rd Qtr |  | $\mathbf{9}$ months | 9 months |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 1(a) | $\mathbf{2 0 1 4}$ | 2013 | $+/(-)$ | $\mathbf{2 0 1 4}$ | 2013 | $+/(-)$ |
| (ii) | $\mathbf{S} \$ \mathbf{0 0 0}$ | $\mathrm{~S} \$, 000$ | $\%$ | $\mathbf{S} \${ }^{\prime} 000$ | $\mathrm{~S} \${ }^{\prime} 000$ | $\%$ |
|  | $\mathbf{( 1 0 6 )}$ | 3,252 | NM | $\mathbf{1 , 7 7 0}$ | 503 | NM |


| (j) | 2,993 | (106) | NM | 3,164 | (235) | NM |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| (k) | - | $(1,335)$ | (100.0) | $(1,067)$ | $(1,485)$ | (28.1) |
| (I) | 740 | $(3,145)$ | NM | 883 | $(2,505)$ | NM |
|  | (508) | 244 | NM | (356) | 292 | NM |
|  | 3,225 | $(4,342)$ | NM | 2,624 | $(3,933)$ | NM |
|  | 3,119 | $(1,090)$ | NM | 4,394 | $(3,430)$ | NM |
|  | 2,552 | $(1,373)$ | NM | 3,203 | $(4,644)$ | NM |
|  | 567 | 283 | 100.4 | 1,191 | 1,214 | (1.9) |
|  | 3,119 | $(1,090)$ | NM | 4,394 | $(3,430)$ | NM |

The following items have been included in arriving at Group net profit for the period:

| Investment income <br> - dividend, fee and interest income <br> - gain on disposal of equity securities <br> - gain on partial redemption of convertible loan <br> - net change in fair value of financial assets through profit or loss <br> - amortisation of held-to-maturity debts securities <br> - exchange gain |
| :---: |

Gain on disposal of property, plant and equipment
Amortisation of intangible assets
Depreciation of property, plant and equipment
Exchange loss, net
Reversal of/(provision for) unexpired risks, net of reinsurers' share

- change in gross provision for unexpired risks
- reinsurers' share of change in
provision for unexpired risks

Claims reversal/(incurred), net of reinsurers' share

- net change in provision for insurance claims
- net claims paid

Allowances for loan losses
and impairment of investments

- loans and receivables
- equity securities

Tax credit/(expense)

- current tax expense
- deferred tax credit/(expense)
- (under)/over provision of prior years' tax

| $\begin{gathered} \text { 3rd Qtr } \\ 2014 \\ \text { S } \${ }^{\prime} 000 \end{gathered}$ | $\begin{gathered} \text { 3rd Qtr } \\ 2013 \\ \text { S } \$ \mathbf{0} 00 \end{gathered}$ | $+/(-)$ $\%$ | $\begin{gathered} 9 \text { months } \\ 2014 \\ \text { S\$'000 } \end{gathered}$ | $\begin{gathered} 9 \text { months } \\ 2013 \\ \text { S\$'000 } \end{gathered}$ | $+/(-)$ $\%$ |
| :---: | :---: | :---: | :---: | :---: | :---: |
| 483 | 216 | 123.6 | 1,257 | 771 | 63.0 |
| 237 | 1,554 | (84.7) | 351 | 1,800 | (80.5) |
| - |  |  | 1,067 | - | NM |
| (333) | (104) | NM | (356) | (328) | 8.5 |
| (7) | 4 | NM | (6) | 15 | NM |
| 11 | - | NM | 11 | - | NM |
| 391 | 1,670 | (76.6) | 2,324 | 2,258 | 2.9 |
| - | - | - | 6 | 16 | (62.5) |
| (78) | (103) | (24.3) | (237) | (345) | (31.3) |
| (250) | (241) | 3.7 | (737) | (758) | (2.8) |
| (14) | (24) | (41.7) | (63) | (57) | 10.5 |
| 917 | $(3,937)$ | NM | 1,520 | $(2,927)$ | NM |
| (498) | 3,439 | NM | $(1,323)$ | 1,672 | NM |
| 419 | (498) | NM | 197 | $(1,255)$ | NM |
| 45 | 283 | (84.1) | 418 | $(1,206)$ | NM |
| (28) | (403) | (93.1) | $(1,358)$ | (431) | NM |
| 17 | (120) | NM | (940) | $(1,637)$ | (42.6) |


| $\mathbf{( 2 , 7 9 6 )}$ | $(1,643)$ | 70.2 | $\mathbf{( 6 , 4 1 9 )}$ | $(10,675)$ | $(39.9)$ |
| ---: | ---: | ---: | ---: | ---: | ---: |
| $\mathbf{( 6 )}$ | - | NM | $\mathbf{( 1 4 8 )}$ | $(3)$ | NM |
| $\mathbf{( 2 , 8 0 2 )}$ | $(1,643)$ | 70.5 | $\mathbf{( 6 , 5 6 7 )}$ | $(10,678)$ | $(38.5)$ |
|  |  |  |  |  |  |
| $\mathbf{( 3 9 6 )}$ | $(490)$ | $(19.2)$ | $\mathbf{( 1 , 1 0 3 )}$ | $(1,855)$ | $(40.5)$ |
| $\mathbf{4 2 5}$ | $(263)$ | NM | $\mathbf{5 6 5}$ | 1,201 | $(53.0)$ |
| $\mathbf{( 2 0 )}$ | 206 | NM | $\mathbf{( 2 4 )}$ | 238 | NM |
| $\mathbf{9}$ | $(547)$ | NM | $\mathbf{( 5 6 2 )}$ | $(416)$ | 35.1 |

## 1(a)(ii) Explanatory Notes to Consolidated Statement of Profit or Loss (cont'd)

## Comments on Major Consolidated Statement of Profit or Loss Variances

(a) The decrease in net interest income for 3rd Quarter 2014 ("3Q 2014") and nine months of 2014 ("9M 2014") was mainly due to lower factoring volume and lower average loan assets.
(b) The drop in gross written premiums of the insurance subsidiary, ECICS Limited ("ECICS") for 3Q 2014 and 9M 2014 was largely due to lower bonds and guarantee business. With a write back on change in gross provision for unexpired risks as compared to a charge for the corresponding periods last year, gross earned premium revenue for 3Q 2014 and 9M 2014 rose by 9 times and $10 \%$ respectively. After accounting for premium ceded to reinsurers, net earned premium revenue was lower by $6 \%$ to $\$ 1.0$ million for $3 Q 2014$ but higher by $29 \%$ to $\$ 2.8$ million for 9M 2014.
(c) The lower fee and commission income for 3Q 2014 and 9M 2014 was mainly due to lower underwriting commission income and lower factoring service fee on lower factoring, bonds and guarantee business volume.
(d) Lower investment income for 3Q 2014 was mainly due to higher mark-to-market loss on quoted equity investments from a weaker market sentiment as well as lower gain on disposal of quoted equity securities, partly offset by higher dividend income received.
(e) Lower other income was mainly due to lower bad debts recoveries from factoring and loan accounts previously written off.
(f) Operating expenses for 3Q 2014 declined 4\% mainly on commission expenses from lower broker-referred insurance business. Higher operating expenses for 9M 2014 were mainly from increased staff costs linked to headcount growth, mitigated by lower commission and business related expenses.
(g) No significant claims provisions were made in 3Q 2014 and 9M 2014. For 9M 2014, the net claims incurred were mainly related to net claims paid for claims previously provided coupled with specific provision for claims, partly offset by reversal for claims incurred but not reported.
(h) Higher allowances for loan losses for 3Q 2014 were mainly due to additional impairments required for Malaysia operations. Lower allowances for loan losses for 9M 2014 were mainly due to lower individual impairments required as compared with 2013 which included the full provision of $\$ 4.1$ million set aside against the business failure of a client.
(i) The tax credit for 3Q 2014 resulted from lower chargeable income and a deferred tax credit. For 9M 2014, the higher tax expense resulted from lower deferred tax credit and under provision of prior years' tax.

## 1(a)(ii) Explanatory Notes to Consolidated Statement of Profit or Loss (cont'd)

## Comments on Major Consolidated Statement of Comprehensive Income Variances

(j) For both 3Q 2014 and 9M 2014, there was a valuation gain of $\$ 2.9$ million on the propertyrelated investments of the Group.
(k) For both 2014 and 2013, there was a reclassification from other comprehensive income - net change in fair value of available-for-sale financial assets to profit or loss due to a cash receipt of $\$ 3.0$ million on partial repayment of a convertible loan and disposal of equity securities respectively
(I) The foreign currency translation differences arose from the translation of financial statements of foreign operations whose functional currencies were different from that of the Group's presentation currency. For 3Q 2014, the translation gain was mainly due to the strengthening of Thai Baht of the Thailand subsidiary for translation against the Singapore Dollar as at 30 June 2014. The translation gain for 9M 2014 was mainly due to the strengthening of currencies of the regional subsidiaries, in particular the Thai Baht, for translation against the Singapore Dollar as at 31 December 2013.

1(a)(iii) (Loss)/Earnings Per Ordinary Share

|  | Group |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | $\begin{gathered} \hline \text { 3rd Qtr } \\ 2014 \end{gathered}$ | $\begin{gathered} \hline \text { 3rd Qtr } \\ 2013 \end{gathered}$ | $\begin{aligned} & 9 \text { months } \\ & 2014 \end{aligned}$ | $\begin{aligned} & \hline 9 \text { months } \\ & 2013 \end{aligned}$ |
| (Loss)/Earnings per share <br> - on weighted average number of ordinary shares in issue (cents) | (0.30) | 1.89 | 0.52 | (0.45) |
| - on fully diluted basis (cents) | (0.30) | 1.89 | 0.52 | (0.45) |

(Loss)/Earnings per ordinary share on existing issued share capital is computed based on the weighted average number of shares in issue during the financial period of 150,387,866 (30 September 2013: $150,387,866)$.

The basic and fully diluted (loss)/earnings per ordinary share are the same as the Group did not have any potential dilutive ordinary share outstanding for the above reporting financial periods.

|  | Note | Group |  | Company |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | $\begin{gathered} \text { 30/09/2014 } \\ \text { S\$'000 } \end{gathered}$ | $\begin{gathered} \hline 31 / 12 / 2013 \\ S \$ ' 000 \end{gathered}$ | $\begin{gathered} \text { 30/09/2014 } \\ \text { S\$'000 } \end{gathered}$ | $\begin{gathered} \hline 31 / 12 / 2013 \\ S \$ ' 000 \end{gathered}$ |
| Non-current assets |  |  |  |  |  |
| Property, plant and equipment |  | 17,335 | 17,639 | 15,224 | 15,685 |
| Intangible assets |  | 564 | 348 | 162 | 176 |
| Subsidiaries |  | - | - | 67,703 | 67,703 |
| Other investments | (a) | 51,009 | 31,288 | 7,535 | 7,906 |
| Loans, advances, hire purchase and leasing receivables | (b) | 51,420 | 50,971 | 42,129 | 36,212 |
| Deferred tax assets |  | 4,829 | 4,558 | 184 | 36 |
|  |  | 125,157 | 104,804 | 132,937 | 127,718 |
| Current assets |  |  |  |  |  |
| Reinsurers' share of insurance contract provisions |  | 9,548 | 12,789 | - | - |
| Insurance receivables |  | 1,064 | 1,192 | - | - |
| Trade and other receivables | (c) | 210,223 | 206,505 | 107,196 | 93,127 |
| Other investments | (d) | 21,106 | 11,688 | - | 2,354 |
| Derivative financial assets | (e) | 220 | 580 | 220 | 580 |
| Cash and cash equivalents | (f) | 28,466 | 62,142 | 7,551 | 8,828 |
|  |  | 270,627 | 294,896 | 114,967 | 104,889 |
| Total assets |  | 395,784 | 399,700 | 247,904 | 232,607 |
| Equity |  |  |  |  |  |
| Share capital |  | 88,032 | 88,032 | 88,032 | 88,032 |
| Other reserves | (g) | $(5,105)$ | $(7,523)$ | 806 | 1,485 |
| Equity attributable to |  |  |  |  | 22,445 |
| Equity attributable to owners of the Company |  | 127,751 | 127,556 | 109,085 | 111,962 |
| Non-controlling interests |  | 10,609 | 10,078 | - | - |
| Total equity |  | 138,360 | 137,634 | 109,085 | 111,962 |
| Non-current liabilities |  |  |  |  |  |
| Interest-bearing borrowings | (h) | 28,282 | 33,591 | 20,928 | 25,672 |
| Employee benefits |  | 893 | 763 | - | - |
| Deferred tax liabilities |  | 33 | 29 | - | - |
|  |  | 29,208 | 34,383 | 20,928 | 25,672 |
| Current liabilities |  |  |  |  |  |
| Trade and other payables |  | 9,266 | 11,091 | 6,000 | 7,491 |
| Insurance payables |  | 1,912 | 3,145 | - | - |
| Interest-bearing borrowings | (h) | 199,130 | 190,639 | 111,424 | 86,779 |
| Insurance contract provisions for |  |  |  |  |  |
| - gross insurance claims |  | 2,539 | 4,875 | - | - |
| Current tax payable |  | 991 | 2,035 | 467 | 703 |
|  |  | 228,216 | 227,683 | 117,891 | 94,973 |
| Total liabilities |  | 257,424 | 262,066 | 138,819 | 120,645 |
| Total equity and liabilities |  | 395,784 | 399,700 | 247,904 | 232,607 |

## Comments on Major Statements of Financial Position Variances

(a) The increase in other investments under non-current assets was mainly due to the Group's additional participation coupled with the valuation gain in the existing property-related investments and ECICS' purchase of debts securities.
(b) The increase in loans, advances, hire purchase and leasing receivables under non-current assets of the Group and the Company was mainly due to new loans drawdown at Company level, partly offset by the reclassification of receivables maturing within the next twelve months to current assets - trade and other receivables.
(c) The increase in trade and other receivables under current assets of the Group and the Company was mainly due to the reclassification explained in (b) above and new loans drawdown at Company level, partly offset by lower factoring receivables.
(d) The increase in other investments under current assets of the Group was mainly due to ECICS' purchase of debt securities, partly offset by the second capital return on investment in a convertible loan at Company level.
(e) The decrease in derivative financial assets was due to the fair value loss on quoted warrants.
(f) The Group's cash and cash equivalents comprise fixed deposits of $\$ 16.5$ million and cash at banks and in hand of $\$ 12.0$ million. The decrease in the cash balances resulted mainly from ECICS' purchase of new investments.
(g) The improvement in the Group's other reserves was mainly due to the valuation gain on the property-related investments as well as the translation gain from the strengthening of currencies of the regional subsidiaries for translation against the Singapore Dollar as explained in notes (j) and (I) under page 6.
(h) The decrease in interest-bearing borrowings under non-current liabilities of the Group and the Company was mainly due to the reclassification of interest-bearing borrowings maturing within the next twelve months to current liabilities. The Group's overall interest-bearing borrowings increased from $\$ 224.2$ million as at 31 December 2013 to $\$ 227.4$ million as at 30 September 2014 mainly due to additional borrowings to fund new loans drawdown.

## 1(b)(ii) Group's Borrowings

Unsecured

| As at 30/09/2014 | As at 31/12/2013 |
| :---: | :---: |
| \$'000 | S\$'000 |
| $\mathbf{1 9 9 , 1 3 0}$ | 190,639 |
| $\mathbf{2 8 , 2 8 2}$ | 33,591 |
| $\mathbf{2 2 7 , 4 1 2}$ | 224,230 |

## Details of any collateral

Nil.

## 1(b)(iii) Net Asset Value

|  | Group |  | Company |  |
| :--- | :---: | :---: | :---: | :---: |
|  | $\mathbf{3 0 / 0 9 / 2 0 1 4}$ | $31 / 12 / 2013$ | $\mathbf{3 0 / 0 9 / 2 0 1 4}$ | $31 / 12 / 2013$ |
| Net asset value per ordinary share |  |  |  |  |
| based on issued share capital |  |  |  |  |
| at end of the financial period (cents) |  |  |  |  |
|  | $\mathbf{8 4 . 9}$ | 84.8 | $\mathbf{7 2 . 5}$ | $\mathbf{7 4 . 4}$ |

1(c) Consolidated Statement of Cash Flows for the Third Quarter And Nine Months Ended 30 September

## Cash flows from operating activities

(Loss)/profit for the period
Adjustments for:


1(c) Consolidated Statement of Cash Flows for the Third Quarter And Nine Months Ended 30 September (cont'd)

## Cash flows from investing activities

Proceeds from sale of property, plant and equipment
Purchase of property, plant and equipment
Purchase of intangible assets
Purchase of investments
Proceeds from redemption/disposal of investments
Dividend received from investments
Net cash (used in)/from investing activities

## Cash flows from financial activities

Dividends paid

- by the Company

|  | - | - | $\mathbf{( 3 , 0 0 8 )}$ | $(3,008)$ |
| ---: | ---: | ---: | ---: | ---: |
|  | - | - | $\mathbf{( 6 6 0 )}$ | $(635)$ |
|  |  |  |  |  |
| (c) | $\mathbf{2 , 7 6 9}$ | $(11,009)$ | $\mathbf{1 , 0 4 9}$ | $(5,869)$ |
| $\mathbf{2 , 7 6 9}$ | $(11,009)$ | $\mathbf{( 2 , 6 1 9})$ | $(9,512)$ |  |

(d) | $\mathbf{( 8 , 4 7 0}$ | 6,305 | $\mathbf{( 3 3 , 9 2 2 )}$ | 12,374 |
| ---: | ---: | ---: | ---: |
| $\mathbf{3 6 , 6 9 1}$ | 59,632 | $\mathbf{6 2 , 1 4 2}$ | 53,356 |
|  | $\mathbf{2 4 5}$ | $(621)$ | $\mathbf{2 4 6}$ |
|  | $\mathbf{2 8 , 4 6 6}$ | 65,316 | $\mathbf{2 8 , 4 6 6}$ |

Analysis of cash and cash equivalents
Fixed deposits
Cash at banks and on hand
Cash and cash equivalents at end of period

| $\mathbf{1 6 , 4 6 3}$ | 51,444 | $\mathbf{1 6 , 4 6 3}$ | 51,444 |
| :--- | :--- | :--- | :--- |
| $\mathbf{1 2 , 0 0 3}$ | 13,872 | $\mathbf{1 2 , 0 0 3}$ | 13,872 |
| $\mathbf{2 8 , 4 6 6}$ | 65,316 | $\mathbf{2 8 , 4 6 6}$ | 65,316 |

## Explanatory Notes to Consolidated Statement of Cash Flows

## (a) Net cash (used in)/from operating activities

The net cash used in operating activities in 3Q 2014 and 9M 2014 was mainly due to drawdown of loans, advances, hire purchase and leasing receivables, partly offset by repayment of factoring receivables. In comparison, net cash from operating activities in the corresponding periods last year resulted mainly from repayment of loans, advances, hire purchase and leasing receivables, partly offset by drawdown of factoring receivables.
(b) Net cash (used in)/from investing activities

The net cash used in investing activities in 3Q 2014 and 9M 2014 resulted mainly from higher purchase of investments and lower proceeds from redemption/disposal of equity and debt securities as compared to the same periods last year.

Details of the purchase of investments of $\$ 13.3$ million and proceeds from redemption/disposal of investments of $\$ 5.2$ million for 3Q 2014 are as follows:-

| Details | Purchase of <br> investments <br> redemption/ <br> disposal of | $\frac{\text { investments }}{S \$^{\prime} 000}$ |
| :---: | :---: | :---: |

## ECICS Limited *

- Quoted equity securities

9,350
3,015

- Quoted debt securities

1,500
-

- Unquoted debts securities

2,496
2,042
IFS Group (excluding ECICS Limited)

| - Unquoted fund | - |  |  |
| :--- | :--- | ---: | :--- |
|  | 13,346 |  | 127 |
|  |  |  |  |

* MAS regulated insurance company, within the exception of Rules 704(17) and 704(18) of the Listing Manual.
(c) Net cash from/(used in) financing activities

The net cash from financing activities in 3Q 2014 resulted from additional interest-bearing borrowings to fund new loans drawdown. The net cash used in financing activities in the corresponding period last year was due to utilisation of surplus funds for repayments of interestbearing borrowings.
(d) Net (decrease)/increase in cash and cash equivalents

Overall, the net decrease in cash and cash equivalents for 3Q 2014 and 9M 2014 resulted mainly from net cash used in operating activities, higher purchase of investments and lower proceeds from redemption/disposal of equity and debt securities, partly offset by proceeds from interest-bearing borrowings.

## 1(d)(i) Statements of Changes in Equity



[^0]
## 1(d)(i) Statements of Changes in Equity (cont'd)

## Company

2013
At 1 January 2013
Total comprehensive income for 1st half
Loss for 1st half
Other comprehensive income
Total comprehensive income for 1st half
Dividend paid
At 30 June 2013
Total comprehensive income for 3rd quarter
Profit for 3rd quarter
Other comprehensive income
Total comprehensive income for 3rd quarter
At 30 September 2013

| Share <br> capital <br> S\$'000 | Fair value <br> reserve <br> S\$'000 | Accumulated <br> profits <br> S\$'000 | Total <br> equity <br> S\$'000 |
| ---: | ---: | ---: | ---: |
| 88,032 | 2,941 | 22,742 | 113,715 |
| - | - | $(2,605)$ | $(2,605)$ |
| - | $(20)$ | - | $(20)$ |
| - | $(20)$ | $(2,605)$ | $(2,625)$ |
| - | - | $(3,008)$ | $(3,008)$ |
| 88,032 | 2,921 | 17,129 | 108,082 |
|  |  |  | 1,546 |
| - | $(1,074)$ | - | 1,546 |
| - | $(1,074)$ | 1,546 | $(1,074)$ |
| 1, |  |  | 472 |
| 88,032 |  |  |  |

2014
At 1 January 2014
Total comprehensive income for 1st half
Profit for 1st half
Other comprehensive income
Total comprehensive income for 1st half Dividend paid
At 30 June 2014
Total comprehensive income for 3rd quarter
Profit for 3rd quarter
Other comprehensive income
Total comprehensive income for 3rd quarter
At 30 September 2014

| 88,032 | 1,485 | 22,445 | 111,962 |
| ---: | ---: | ---: | ---: |
| - | - | 465 | 465 |
| - | $(714)$ | - | $(714)$ |
| - | $(714)$ | 465 | $(249)$ |
| - | - | $(3,008)$ | $(3,008)$ |
| 88,032 | 771 | 19,902 | 108,705 |
|  |  |  |  |
| - | - | 345 | 345 |
| - | 35 | 345 | 35 |
| - | 806 | 20,247 | 380 |
| 88,032 |  |  | 109,085 |

## 1(d)(ii) Changes in Company's Share Capital

Since 31 December 2013, there was no change in the issued share capital of the Company. The share capital of the Company as at 30 September 2014 was 150,387,866 ordinary shares.

There were no outstanding convertibles as at 30 September 2014 (30 September 2013: Nil).

## 1(d)(iii) Total Number of Issued Shares Excluding Treasury Shares

The total number of issued shares as at 30 September 2014 was 150,387,866 (31 December 2013: $150,387,866$ issued shares). The Company does not hold any treasury shares as at 30 September 2014 30 September 2013: Nil).

## 1(d)(iv) Sales, Transfers, Disposal, Cancellation and/or use of Treasury Shares

Not applicable.

## 2 Audit

The figures have not been audited or reviewed by the Company's auditors.

## 3 Auditors' Report

Not applicable.

## Accounting Policies

Except as disclosed in paragraph 5, the Group has applied the same accounting policies and methods of computation in the financial statements for the current financial period as compared with those of the audited annual financial statements for the year ended 31 December 2013.

## 5 Changes in Accounting Policies

The financial statements are prepared in accordance with Singapore Financial Reporting Standards (FRSs).

For the current financial period, the Group adopted the new/revised FRSs that are effective for annual periods beginning on or after 1 January 2014. The following are the new or amended FRSs that are relevant to the Group:

- Revised FRS 27 Separate Financial Statements
- Revised FRS 28 Investments in Associates and Joint Ventures
- FRS 110 Consolidated Financial Statements
- FRS 111 Joint Arrangements
- FRS 112 Disclosure of Interests in Other Entities
- Amendments to FRS 32 Offsetting Financial Assets and Financial Liabilities
- Amendments to FRS 36 Recoverable Amount Disclosures for Non-Financial Assets
- Amendments to FRS 39 Novation of Derivatives and Continuation of Hedge Accounting

The adoption of the above amended FRS does not have any significant impact on the financial statements for the financial period under review.

## Review of Group Performance

## 3rd Quarter 2014 ("3Q 2014") versus 3rd Quarter 2013 ("3Q 2013")

Group's operating profit before allowances for 3Q 2014 of $\$ 2.7$ million was $51 \%$ lower compared to $\$ 5.4$ million for 3Q 2013 due to lower operating income, mitigated by net claims reversal and lower operating expenses. After taking into account higher allowances for loan losses, the Group reported a net loss of \$106,000 compared to a net profit of \$3.3 million for 3Q 2013.

9 months of 2014 ("9M 2014") versus 9 months of 2013 ("9M 2013")

The Group reported a higher net profit of $\$ 1.8$ million compared to $\$ 0.5$ million a year ago. The better results came mainly from lower net claims incurred and allowances for loan losses, partly offset by lower revenue and higher operating expenses. Net profit attributable to shareholders was $\$ 0.8$ million.

Revenue dropped 10\% on lower net interest income and non-interest income but helped by higher net earned premium revenue.

Total operating expenses rose $3 \%$ to $\$ 16.2$ million, mainly from higher staff costs.

The Group's loan assets including factoring receivables outstanding were $\$ 334.9$ million as at 30 September 2014 (as at 31 December 2013: $\$ 335.6$ million). This was a decrease of $6 \%$ against the bases of $\$ 355.4$ million as at 30 September 2013 due mainly to lower factoring receivables.

For the regional operations, our Thailand subsidiary reported a net profit after non-controlling interests of $\$ 2.7$ million, down $16 \%$ from $\$ 3.2$ million in 2013 mainly on higher allowances for loan losses. Our Indonesia subsidiary posted a lower net profit of \$181,000 compared to \$223,000 in 2013 mainly on lower revenue but helped by lower allowances for loan losses. Our Malaysia subsidiary reported net loss of $\$ 1.2$ million compared to net profit of $\$ 667,000$ in 2013 , mainly due to lower business volume and higher allowances for loan losses.

Overall, regional operations recorded lower net profit after non-controlling interests of $\$ 1.1$ million compared to $\$ 3.5$ million in 2013.

The Group reported substantial increase in other comprehensive income - net change in fair value of available-for-sale financial assets of $\$ 2.9$ million. These related mainly to the Group's property-related investments.

## Variance from Prospect Statement

The current announced results are in line with the prospect statement as disclosed in the Group's 2nd Quarter 2014 results announcement dated 8 August 2014.

## Prospects

The Group continues to face challenges from competition and weaker market conditions, making it difficult to show significant business growth. The Group expects to incur additional impairment on loan losses that could affect profitability for the entire year.

The business outlook in Singapore is flat in the face of high liquidity in the banking system, low interest rates and keen competition. In Thailand, the business outlook is recovering from the economic slowdown in 2014, expressed through normalizing volumes for factoring and equipment financing. In Malaysia, the number of government contracts being awarded in 3Q 2014 was fewer than expected, and this weak trend is likely to continue into the final quarter, which resulted in a reduced number of deals in the pipeline. In Indonesia, the increase in the number of new clients and renewals of existing accounts have resulted in positive growth in factoring volumes, interest and fee-based incomes.

ECICS is now writing Contractors All Risk, Work Injury Compensation, Foreign Worker Medical and Cargo Insurance. Other classes of general insurance products are planned to be written in the coming months, offset by a dip in the revenue for bonds due to an easing of the HDB building program and a slowdown in private property development.

The Group is alert to the changing economic landscape and will seek to exploit from market opportunities. The Group is also considering new business initiatives to expand its regional network and business activities.

## Dividend

(a) Current financial period reported on

Nil.
(b) Corresponding period of the immediately preceding financial year

Nil.
(c) Dividend payment date

Not applicable.
(d) Book closure date

Not applicable.

## If no dividend has been declared (recommended), a statement to that effect

No dividend is declared for the period ended 30 September 2014 (30 September 2013: Nil).

## 11 Interested Person Transactions Mandate

There is no general mandate obtained from shareholders on Interested Person Transactions.

By Order of the Board

Chionh Yi Chian<br>Company Secretary<br>7 November 2014

## Confirmation By The Board Pursuant to Rule 705(4) of the Listing Manual

On behalf of the Board of Directors of IFS Capital Limited ("the Company"), we, the undersigned, hereby confirm to the best of our knowledge that nothing has come to the attention of the Board of Directors of the Company which may render the unaudited financial statements for the third quarter and nine months ended 30 September 2014 to be false or misleading in any material aspect.

On behalf of the Board of Directors


Lim Hua Min
Chairman


Singapore
7 November 2014


[^0]:    * The figures have been restated due to change in accounting policy on premium recognition of the Group's insurance subsidiary.

