

### Supplementary Information For three months ended 30 June 2019

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#### Table 1: Occupancy Rates for Ascendas Reit's portfolio

		Net Lettable	Occupancy as at			
А.	Multi-tenant Buildings	Area (sqm)	30-Jun-19	31-Mar-19	31-Dec-18	
	Science Parks			1		
1	The Alpha	21,373	61.6%	59.9%	59.9%	
2	The Aries, Sparkle & Gemini	36,405	76.5%	75.5%	74.0%	
3	The Capricorn	20,543	66.2%	66.2%	62.8%	
4	The Rutherford & Oasis	18,815	69.4%	69.3%	65.9%	
5	Neuros & Immunos	26,035	100.0%	100.0%	100.0%	
6	Cintech I	10,529	71.7%	70.4%	70.4%	
7	Cintech II	7,915	87.2%	87.2%	87.2%	
8	Cintech III & IV	18,459	89.9%	89.9%	89.4%	
9	The Galen	21,829	67.9%	63.3%	52.8%	
10	Nexus @one-north	20,669	100.0%	100.0%	100.0%	
11	The Kendall	16,870	93.7%	93.7%	93.7%	
12	12, 14 & 16 Science Park Drive	78,871	100.0%	100.0%	100.0%	
	Business Parks					
13	Honeywell Building	14,399	76.0%	76.0%	74.4%	
14	Techquest	6,723	56.1%	55.7%	55.7%	
15	iQuest@IBP	9,154	29.9%	29.9%	29.9%	
16	Hansapoint@CBP	16,417	100.0%	100.0%	100.0%	
17	Acer Building	22,489	64.9%	65.4%	65.4%	
18	31 International Business Park	49,001	55.3%	55.3%	55.3%	
19	1, 3 & 5 Changi Business Park Crescent	62,948	97.7%	98.6%	98.5%	
20	Nordic European Centre	21,467	71.5%	69.6%	69.6%	
21	AkzoNobel House	15,071	97.0%	97.0%	97.0%	
22	1 Changi Business Park Avenue 1	9,150	94.0%	94.0%	94.0%	
23	ONE@Changi City	61,447	96.5%	96.5%	96.5%	
	Light Industrial					
24	Techplace I	59,531	88.9%	91.3%	91.1%	
25	Techplace II	83,200	86.2%	87.1%	85.9%	
26	27 Ubi Road 4 <sup>1</sup>	-	0.0%	67.6%	67.6%	
27	Tampines Biz-Hub	14,551	65.6%	64.8%	64.8%	
28	Ubi Biz-Hub	10,697	96.3%	96.3%	96.3%	
29	5 Tai Seng Drive	11,273	82.9%	97.0%	97.0%	
30	3 Tai Seng Drive	11,761	62.5%	45.6%	45.6%	
31	53 Serangoon North Avenue 4	7,847	80.1%	80.7%	83.0%	
32	FoodAxis @ Senoko	44,439	100.0%	100.0%	100.0%	
33	25 Ubi Road 4 <sup>1</sup>	-	0.0%	53.0%	89.6%	
34	37A Tampines Street 92	9,740	83.4%	41.8%	41.8%	
35	18 Woodlands Loop	16,056	100.0%	100.0%	100.0%	
36	52 Serangoon North Avenue 4	11,047	100.0%	100.0%	95.6%	
37	2 Senoko South Road	17,632	99.1%	99.1%	99.1%	
38	SB Building	11,709	21.4%	21.4%	21.4%	
39	35 Tampines Street 92	8,060	52.8%	52.8%	71.0%	

<sup>1</sup> 27 Ubi Road 4 and 25 Ubi Road 4 were decommissioned for redevelopment during the quarter ended 30 June 2019.



40	11 Woodlands Terrace	2,219	0.0%	0.0%	0.0%
41	202 Kallang Bahru <sup>2</sup>	16,980	0.0%	0.0%	100.0%
	High-Specification Industrial				
42	Techlink	36,346	82.5%	82.5%	84.3%
43	Siemens Centre	28,000	95.1%	95.1%	95.1%
44	Techpoint	40,934	91.2%	91.2%	92.1%
45	KA Centre	13,557	95.5%	95.5%	95.5%
46	KA Place	6,652	76.3%	66.8%	66.8%
47	Pacific Tech Centre	19,573	83.4%	75.2%	73.4%
48	Techview	37,607	77.0%	74.2%	72.4%
49	1 Jalan Kilang	6,071	92.2%	92.2%	92.2%
50	138 Depot Road	26,695	84.8%	98.1%	98.3%
51	Corporation Place	55,711	72.1%	68.5%	68.5%
52	Telepark	24,596	98.3%	98.8%	99.8%
53	31 Ubi Road 1	12,987	75.3%	73.4%	73.4%
54	80 Bendemeer Road <sup>3</sup>	34,902	90.8%	87.5%	88.6%
55	10 Toh Guan Road	39,942	70.4%	64.9%	64.9%
	Integrated Development, Amenities	s & Retail			
56	Aperia	68,583	94.2%	95.2%	93.7%
	Logistics & Distribution Centre, Si	ngapore			
57	LogisTech	30,144	97.9%	94.0%	94.4%
58	Changi Logistics Centre	39,460	62.8%	62.8%	72.8%
59	4 Changi South Lane	15,550	96.3%	96.3%	75.7%
60	Xilin Districentre Building A&B	20,788	100.0%	100.0%	100.0%
61	Xilin Districentre Building D	15,966	94.9%	94.9%	96.2%
62	Logis Hub @ Clementi	23,071	89.6%	89.6%	82.6%
63	1 Changi South Lane	23,528	96.8%	96.8%	96.8%
64	Pioneer Hub	80,533	99.3%	99.3%	99.3%
65	Xilin Districentre Building C	13,035	96.7%	96.7%	96.7%
66	9 Changi South Street 3	23,781	92.3%	92.3%	79.7%
67	5 Toh Guan Road East	23,607	100.0%	100.0%	98.1%
68	40 Penjuru Lane	151,868	89.5%	91.9%	68.9%
69	71 Alps Avenue	11,046	100.0%	100.0%	100.0%
70	20 Tuas Avenue 1	41,134	100.0%	91.1%	91.1%
71	21 Changi South Avenue 2	11,440	36.1%	36.1%	36.1%
	Logistics & Distribution Centres A	ustralia			
	Brisbane, Queensland				
72	62 Stradbroke Street, Heathwood	24,791	41.7%	41.7%	41.7%
73	Cargo Business Park, Eagle Farm	8,216	100.0%	100.0%	100.0%
	Melbourne, Victoria				
74	162 Australis Drive, Derrimut	23,263	100.0%	100.0%	100.0%
75	52 Fox Drive, Dandenong South	18,041	100.0%	100.0%	100.0%
76	169 - 177 Australis Drive, Derrimut	31,048	100.0%	100.0%	100.0%
77	1314 Ferntree Gully Road,	16,134	0.0%	100.0%	100.0%
	Scoresby, Melbourne	-,			
	Sydney, New South Wales 1A & 1B Raffles Glade, Eastern				
78	Creek	21,694	100.0%	100.0%	100.0%
				1	1

<sup>2</sup> Formerly known as Hyflux Building.
<sup>3</sup> Formerly known as 80 Bendeemeer Road.



79	1 - 15 Kellet Close, Erskine Park	23,205	100.0%	100.0%	100.0%
80	484 - 490 Great Western Highway, Arndell Park	13,304	45.2%	100.0%	100.0%
81	6 - 20 Clunies Ross Street, Pemulway	38,579	100.0%	100.0%	100.0%
82	494 - 500 Great Western Highway, Arndell Park	25,255	100.0%	100.0%	100.0%
83	94 Lenore Drive, Erskine Park, Sydney	21,143	0.0%4	100.0%	100.0%
	Suburban Offices, Australia				
	Brisbane, Queensland				
84	100 Wickham Street, Fortitude Valley, Brisbane	13,030	73.4%	84.7%	92.4%
85	108 Wickham Street, Fortitude Valley, Brisbane	11,913	97.4%	100.0%	100.0%
	Sydney, New South Wales				
86	197 - 201 Coward Street, Mascot, Sydney	22,534	100.0%	100.0%	100.0%
	Logistics & Distribution Centres, U	K			
	South East England				
87	Units 1-2, Tower Lane	7,572	100.0%	100.0%	100.0%
	Sub-total for Multi-tenant Buildings	2,220,148	86.0%	86.0%	84.8%

В.	Single topont Buildings	Net Lettable		Occupancy as at	
D.	Single-tenant Buildings	Area (sqm)	30-Jun-19	31-Mar-19	31-Dec-18
	Science Parks			•	-
88	TÜV SÜD PSB Building	21,343	100.0%	100.0%	100.0%
	Business Parks				
89	DBS Asia Hub	38,172	100.0%	100.0%	100.0%
	Light Industrial				
90	Osim Headquarters	15,068	100.0%	100.0%	100.0%
91	Hoya Building	6,282	100.0%	100.0%	100.0%
92	Hamilton Sundstrand Building	16,744	100.0%	100.0%	100.0%
93	Thales Building (I & II)	7,772	100.0%	100.0%	100.0%
94	9 Woodlands Terrace	2,341	100.0%	100.0%	100.0%
95	8 Loyang Way 1	13,725	100.0%	100.0%	100.0%
96	31 Joo Koon Circle	15,421	100.0%	100.0%	100.0%
97	247 Alexandra Road	12,803	100.0%	100.0%	100.0%
98	12 Woodlands Loop	16,077	100.0%	100.0%	100.0%
	High-Specifications Industrial (Dat	a Centres)			
99	Kim Chuan Telecommunications Complex	25,129	100.0%	100.0%	100.0%
100	38A Kim Chuan Road	32,885	100.0%	100.0%	100.0%
	High-Specifications Industrial				
101	Infineon Building	27,278	100.0%	100.0%	100.0%
102	Wisma Gulab	11,821	100.0%	100.0%	100.0%
103	2 Changi South Lane	20,939	100.0%	100.0%	100.0%

 $<sup>^{\</sup>rm 4}$  94 Lenore Drive has been subsequently 100% leased with effect from July 2019.



					1
104	CGG Veritas Hub	8,671	100.0%	100.0%	100.0%
105	30 Tampines Industrial Avenue 3	9,593	100.0%	100.0%	100.0%
106	Schneider Electric Building	18,970	100.0%	100.0%	100.0%
407	Integrated Development, Amenities	1	400.00/	400.0%	4.00.00/
107	Courts Megastore	28,410	100.0%	100.0%	100.0%
108	Giant Hypermart	42,178	100.0%	100.0%	100.0%
100	Logistics & Distribution Centres, S 21 Jalan Buroh		100.0%	100.0%	100.0%
109		48,167	100.0%	100.0%	100.0%
110	19 & 21 Pandan Avenue	71,749	100.0%	100.0%	100.0%
111 112	11 Changi North Way	9,494	100.0% 100.0%	100.0% 100.0%	100.0%
112	15 Changi North Way 90 Alps Avenue	28,974 26,277	100.0%	100.0%	100.0%
114	20 Tuas Avenue 6	5,085	100.0%	100.0%	100.0%
114	Logistics & Distribution Centres A	,	100.0 %	100.0 %	100.0 %
	Brisbane	ustralla			
	95 Gilmore Road, Berrinba,				
115	Brisbane	41,318	100.0%	100.0%	100.0%
116	62 Sandstone Place, Parkinson, Brisbane	9,260	100.0%	100.0%	100.0%
117	92 Sandstone Place, Parkinson, Brisbane	13,738	100.0%	100.0%	100.0%
118	99 Radius Drive, Larapinta, Brisbane	14,592	100.0%	100.0%	100.0%
119	77 Logistics Place, Larapinta, Brisbane	14,296	100.0%	100.0%	100.0%
120	82 Noosa Street, Heathwood, Brisbane	38,000	100.0%	100.0%	100.0%
121	1-7 Wayne Goss Drive, Berrinba, Queensland	17,907	100.0%	100.0%	100.0%
	Melbourne		_		
122	2 - 16 Aylesbury Drive, Altona, Melbourne	17,513	100.0%	100.0%	100.0%
123	35 - 61 South Park Drive, Dandenong South, Melbourne	32,167	100.0%	100.0%	100.0%
124	81 - 89 Drake Boulevard, Altona, Melbourne	14,099	100.0%	100.0%	100.0%
125	9 Andretti Court, Truganina, Melbourne	24,140	100.0%	100.0%	100.0%
126	14 - 28 Ordish Road, Dandenong South, Melbourne	28,189	100.0%	100.0%	100.0%
127	31 Permas Way, Truganina, Melbourne	44,540	100.0%	100.0%	100.0%
128	676 - 698 Kororoit Creek Road, Altona North, Melbourne	44,036	100.0%	100.0%	100.0%
129	700 - 718 Kororoit Creek Road, Altona North, Melbourne Perth	28,020	100.0%	100.0%	100.0%
130	35 Baile Road, Canning Vale, WA	20,895	100.0%	100.0%	100.0%
	Sydney				
131	7 Grevillea Street, Eastern Creek, Sydney	51,709	100.0%	100.0%	100.0%
132	1 Distribution Place, Seven Hills, Sydney	13,555	100.0%	100.0%	100.0%



133	5 Eucalyptus Place, Eastern Creek, Sydney	10,732	100.0%	100.0%	100.0%
134	16 Kangaroo Avenue, Eastern Creek, Sydney	19,918	100.0%	100.0%	100.0%
	Logistics & Distribution Centres U	K	I		
405	East England	12.010	100.00/	100.0%	100.00/
135	Market Garden Road East Midlands	13,016	100.0%	100.0%	100.0%
136	Common Road	47,298	100.0%	100.0%	100.0%
137	Units 1-5, Export Drive	2,785	100.0%	100.0%	100.0%
	North West England	_,		1001070	
138	Transpennine 200	8,522	100.0%	100.0%	100.0%
139	Astmoor Road	45,043	100.0%	100.0%	100.0%
140	8 Leacroft Road	8,432	100.0%	100.0%	100.0%
141	Hawleys Lane	35,104	100.0%	100.0%	100.0%
142	Leacroft Road	8,388	100.0%	100.0%	100.0%
4.40	South East England	10.00-	100.001	100.001	
143	Lodge Road	12,025	100.0%	100.0%	100.0%
144	Howard House West Midlands	20,611	100.0%	100.0%	100.0%
145	Eastern Avenue	15,994	100.0%	100.0%	100.0%
146	The Triangle	28,917	100.0%	100.0%	100.0%
147	Unit 103, Stonebridge Cross	1,233		100.0%	100.0%
147	Business Park	1,233	100.0%	100.0%	100.0%
148	Unit 302, Stonebridge Cross Business Park	21,590	100.0%	100.0%	100.0%
149	Unit 401, Stonebridge Cross Business Park	6,265	100.0%	100.0%	100.0%
150	Unit 402, Stonebridge Cross Business Park	5,037	100.0%	100.0%	100.0%
151	Unit 404, Stonebridge Cross Business Park	5,045	100.0%	100.0%	100.0%
152	Vernon Road	25,701	100.0%	100.0%	100.0%
153	Unit 1, Wellesbourne Distribution Park	21,243	100.0%	100.0%	100.0%
154	Unit 2, Wellesbourne Distribution Park	12,282	100.0%	100.0%	100.0%
155	Unit 3, Wellesbourne Distribution Park	19,552	100.0%	100.0%	100.0%
156	Unit 4, Wellesbourne Distribution Park	4,774	100.0%	100.0%	100.0%
157	Unit 5, Wellesbourne Distribution Park	6,146	100.0%	100.0%	100.0%
158	Unit 8, Wellesbourne Distribution Park	8,759	100.0%	100.0%	100.0%
159	Unit 13, Wellesbourne Distribution Park	5,618	100.0%	100.0%	100.0%
160	Unit 14, Wellesbourne Distribution Park	9,887	100.0%	100.0%	100.0%
161	Unit 16, Wellesbourne Distribution Park	1,598	100.0%	100.0%	100.0%
162	Unit 17, Wellesbourne Distribution Park	971	100.0%	100.0%	100.0%



163	Unit 18, Wellesbourne Distribution Park	875	100.0%	-	-
164	Unit 19, Wellesbourne Distribution Park	835	100.0%	100.0%	100.0%
165	Unit 20, Wellesbourne Distribution Park	3,157	100.0%	100.0%	100.0%
166	Unit 21, Wellesbourne Distribution Park	3,064	100.0%	100.0%	100.0%
167	1 Sun Street	24,929	100.0%	100.0%	100.0%
	Yokshire and the Humber				
168	Unit 3, Brookfields Way	18,341	100.0%	100.0%	100.0%
169	12 Park Farm Road	23,454	100.0%	100.0%	100.0%
170	Units 1a, 1b, 2 & 3, Upwell Street	14,065	100.0%	100.0%	100.0%
171	Lowfields Way	11,549	100.0%	100.0%	100.0%
	Sub-total for Single-tenanted Buildings	1,582,096	100%	100.0%	100.0%
	Portfolio Total	3,802,244	91.1%	91.9%	91.3%



### Table 2: Ascendas Reit Singapore gross rental rates for the three monthsended 30 June 2019

Gross Rental Rates	s (S\$ psf per month)			
	A (I	Market <sup>(1)</sup>		
Sector	Range	Weighted Average <sup>(2)</sup>	Median	(psf per month)
Business & Science Park (Rest of island)	\$3.80 - \$4.60	\$4.29	\$4.20	\$3.80
Business & Science Park (City fringe)	-	-	-	\$5.80
High- Specifications industrial	\$2.10 - \$3.44	\$2.82	\$2.76	\$3.20
Light Industrial & Flatted Factories	\$1.40 - \$2.10	\$1.72	\$1.70	\$1.57 <sup>(3)</sup>
Logistics & Distribution Centres	\$1.00 - \$1.66	\$1.68	\$1.40	\$1.58 <sup>(4)</sup>

Notes:

(1) Source: CBRE data

(2) Ascendas Reit's rates are based on the weighted average of gross rental rates for new leases, expansions and renewals

(3) S\$1.57 psf per month for ground floor space. S\$1.23 psf per month achieved for upper floor space

(4) S\$1.58 psf per month for ground floor space. S\$1.20 psf per month achieved for upper floor space



### Figure 3: Existing Singapore industrial space stock of 49.3 million sqm



Source: URA Realis, Ascendas Reit research



#### **Table 4: Sector Performance**

Net Property Income for 3 months ended 30 June 2019 and 30 June 2018

	Group <sup>(1)</sup>					
		Actual 1Q FY2019	Actual 1Q FY1819	Variance	Variance	
		S\$'000	S\$'000	S\$'000	%	
SINGAPORE	Notes					
Gross Revenue						
Business & Science Park		72,663	73,108	(445)	(0.6%)	
High-Specifications Industrial		50,083	47,895	2,187	4.6%	
Light Industrial		22,553	22,807	(254)	(1.1%)	
Logistics		29,373	28,572	800	2.8%	
Integrated Development, Amenitites and Retail		16,056	15,435	621	4.0%	
		190,728	187,817	2,911	1.5%	
Property Expenses						
Business & Science Park						
- Land rent	(2)		(3,379)	3,379	100.0%	
- Other property operating expenses	(2)	- (19,141)	(19,238)	3,379 97	0.5%	
High-Specifications Industrial		(13,141)	(10,200)	57	0.070	
- Land rent	(2)	_	(1,227)	1,227	100.0%	
- Other property operating expenses	(2)	(10,600)	(8,478)	(2,122)	(25.0%)	
Light Industrial	(3)	(10,000)	(0,+70)	(2,122)	(20.070)	
- Land rent	(2)	_	(1,169)	1,169	100.0%	
- Other property operating expenses	(4)	(6,063)	(5,824)	(239)	(4.1%)	
Logistics		(0,000)	(0,024)	(200)	( 170)	
- Land rent	(2)	-	(2,316)	2,316	100.0%	
- Other property operating expenses	(4)	(7,369)	(7,105)	(264)	(3.7%)	
Integrated Development, Amenitites and Retail		(3,457)	(3,375)	(82)	(0.1%)	
	-	(46,630)	(52,111)	5,481	10.5%	
Net Property Income						
Business & Science Park	(4)	53,522	50,491	3,031	6.0%	
High-Specifications Industrial		39,483	38,190	1,293	3.4%	
Light Industrial		16,490	15,814	676	4.3%	
Logistics	(5)	22,004	19,151	2,853	14.9%	
Integrated Development, Amenitites and Retail	-	12,599	12,060	539	4.5%	
	-	144,098	135,706	8,392	6.2%	
AUSTRALIA						
Gross Revenue		28,042	28,745	(703)	(2.4%)	
Property Expenses		(5,463)	(5,244)	(219)	(4.2%)	
Net Property Income		22,579	23,501	(922)	(3.9%)	
UNITED KINGDOM						
Gross Revenue		10,904		10,904	0.0%	
Property Expenses		(122)	-	(122)	0.0%	
Net Property Income	(6)	10,782	-	10,782	0.0%	
	(0)	10,702		10,702	0.078	
Total Net Property Income	-	177,459	159,207	18,252	11.5%	

(1) The Group had 171 properties as at 30 Jun 2019 and 132 properties as at 30 Jun 2018. Since Jun 2018, the Group completed (i) the acquisition of 12 UK logistics properties in Aug 2018, (ii) the divestment of 41 Changi South in Aug 2018, (iii) the acquisition of 1-7 Wayne Goss Drive in Sep 2018, (iv) the acquisition of Cargo Business Park in Sep 2018, and (v) the acquisition of 26 UK logistics properties in Oct 2018.

(2) Land rent expenses were excluded from the net property income arising from the application of FRS 116 *Lease* (FRS 116) with effect from 1 April 2019. Please refer to note 1(a)(i)(b) on page 4 of the Financial Statements for more details.

(3) Higher operating expenses mainly due to the lower property tax expenses as a result of the retrospective downward revisions in annual value of certain properties in 1Q FY18/19.

(4) Excluding the impact of FRS 116, net property income was comparable to that of 1Q FY18/19.

(5) Excluding the impact of FRS 116, the net property income would have increased by \$0.5 mil which is mainly due to the completion of 20 Tuas Ave 1 in Apr 2018.

(6) Ascendas Reit acquired two UK portfolios, consisting of 12 and 26 logistics properties in Aug 2018 and Oct 2018 respectively.



### Figure 5a: Ascendas Reit Portfolio by Gross Revenue - Tenant Industry Mix



## Figure 5b: Ascendas Reit Portfolio by Gross Revenue - Tenants' Country of Origin





### Figure 6a: Business & Science Park Properties (Singapore) by Gross Revenue - Tenant Industry Mix



Figure 6b: Business & Science Park Properties (Singapore) by Gross Revenue – Tenant's Country of Origin





## Figure 7a: Hi-Specs Industrial Properties (Singapore) by Gross Revenue - Tenant Industry Mix



# Figure 7b: Hi-Specs Industrial Properties (Singapore) by Gross Revenue - Tenant's Country of Origin





### Figure 8a: Light Industrial Properties (Singapore) by Gross Revenue -Tenant Industry Mix



#### Figure 8b: Light Industrial Properties (Singapore) by Gross Revenue -Tenant's Country of Origin





### Figure 9a: Logistics & Distribution Centres (Singapore) by Gross Revenue - Tenant Industry Mix



# Figure 9b: Logistics & Distribution Centres (Singapore) by Gross Revenue - Tenant's Country of Origin





## Figure 10a: Integrated Development, Amenities and Retail (Singapore) by Gross Revenue – Tenant Industry Mix



Figure 10b: Integrated Development, Amenities and Retail (Singapore) by Gross Revenue - Tenant's Country of Origin





## Figure 11a: Logistics & Distribution Centres and Suburban Offices (Australia) by Gross Revenue – Tenant Industry Mix



### Figure 11b: Logistics & Distribution Centres and Suburban Offices (Australia) by Gross Revenue - Tenant's Country of Origin





#### Figure 12a: Logistics & Distribution Centres (United Kingdom) by Gross Revenue – Tenant Industry Mix



### Figure 12b: Logistics & Distribution Centres (United Kingdom) by Gross Revenue - Tenant's Country of Origin

