



#### UNAUDITED FINANCIAL STATEMENTS FOR THE SECOND QUARTER ENDED 30 JUNE 2019

1(a)(i) A comprehensive income statement (for the group) together with a comparative statement for the corresponding period of the immediately preceding financial year.

	G	Group - Q2			Group - YTD 6 months		
	30/06/2019	30/06/2018	Change	30/06/2019	30/06/2018	Change	
	Rp'million	Rp ' million	%	Rp ' million	Rp' million	%	
Revenue	3,143,400	3,366,217	(6.6)	6,501,631	6,555,879	(0.8)	
Cost of sales	(2,973,288)	(2,860,215)	4.0	(5,870,553)	(5,403,514)	8.6	
Gross Profit	170,112	506,002	(66.4)	631,078	1,152,365	(45.2)	
Gross Profit %	5.4%	15.0%		9.7%	17.6%		
Selling and distribution expenses	(143,475)	(123,048)	16.6	(254,036)	(241,931)	5.0	
General and administrative expenses	(236,350)	(227,643)	3.8	(464,161)	(436,924)	6.2	
Foreign exchange gain/ (loss)	3,275	(77,105)	n/m	7,132	(98,632)	n/m	
Other operating income	19,749	20,408	(3.2)	46,617	37,474	24.4	
Other operating expenses	(37,915)	(19,004)	99.5	(60,619)	(51,579)	17.5	
Share of results of associate companies	(13,362)	16,454	n/m	(25,274)	10,775	n/m	
Share of results of joint ventures	(2,245)	14,156	n/m	(38,264)	11,222	n/m	
Gain/ (loss) arising from changes in fair value of biological assets	11,156	383	n/m	33,159	(11,247)	n/m	
(Loss)/ profit from operations	(229,055)	110,603	(307.1)	(124,368)	371,523	n/m	
Financial income	23,790	26,593	(10.5)	49,075	54,931	(10.7)	
Financial expenses	(223,240)	(173,248)	28.9	(433,485)	(331,343)	30.8	
(Loss)/ profit before tax	(428,505)	(36,052)	n/m	(508,778)	95,111	n/m	
Income tax expenses	35,821	(62,866)	n/m	(14,204)	(141,492)	(90.0)	
Net loss for the period	(392,684)	(98,918)	297.0	(522,982)	(46,381)	n/m	
Core (loss)/ profit after tax <sup>(1)</sup>	(392,643)	(23,138)	n/m	(543,322)	72,332	n/m	
Loss attributable to:							
Owners of the Company	(216,537)	(68,601)	215.6	(274,327)	(18,803)	n/m	
Non-controlling interests	(176,147)	(30,317)	481.0	(248,655)	(27,578)		
-	(392,684)	(98,918)	297.0	(522,982)	(46,381)	n/m	

Notes

n/m denotes "Not Meaningful"

(1) Earnings before the accounting for the effects of foreign exchange, fair value gain/ (loss) on biological assets and EIR amortization of financial assets.





	Group - Q2			Group - YTD 6 months		
	30/06/2019	30/06/2018	Change	30/06/2019	30/06/2018	Change
	Rp'million	Rp ' million	%	Rp ' million	Rp ' million	%
Other comprehensive income (OCI):	•	•		•	•	
Items that may be reclassified subsequently to profit or loss						
Foreign currency translation	3,656	(66,600)	n/m	(21,848)	(51,166)	(57.3)
Items that will not be reclassified to profit or loss						
Unrealised gain for available-for-sales investment	24	-	n/m	79	-	n/m
Re-measurement (loss)/ gain on employee benefits liability	(1,092)	32,843	n/m	(2,185)	16,079	n/m
Share of OCI of an associate company and joint venture	(4,668)	(12,691)	(63.2)	342	(27,365)	n/m
Other comprehensive income for the period, net of tax	(2,080)	(46,448)	(95.5)	(23,612)	(62,452)	(62.2)
Total comprehensive income	(394,764)	(145,366)	171.6	(546,594)	(108,833)	402.2
Total comprehensive income attributable to:-						
Owners of the Company	(217,998)	(134,254)	62.4	(296,600)	(91,483)	224.2
Non-controlling interests	(176,766)	(11,112)	n/m	(249,994)	(17,350)	n/m
-	(394,764)	(145,366)	171.6	(546,594)	(108,833)	402.2

n/m denotes "Not Meaningful"

#### \* Reclassification 2018 figures

The 2018 figures in the statement of comprehensive income have been reclassified to conform with current period presentation.

	As restated	As previously reported	Change	As restated	As previously reported	Change
Statement of comprehensive income	2Q18	2Q18		1H18	1H18	
Cost of sales	(2,860,215)	(2,848,272)	(11,943)	(5,403,514)	(5,379,615)	(23,899)
Selling and distribution expenses	(123,048)	(122,334)	(714)	(241,931)	(240,504)	(1,427)
General and administrative expenses	(227,643)	(240,300)	12,657	(436,924)	(462,250)	25,326

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#### Additional Information: -

Earnings before interests and tax expense, depreciation and amortization and fair value gain/ (loss) on biological assets ("EBITDA")

	G	Group - Q2			Group - YTD 6 months		
	30/06/2019	30/06/2018	Change	30/06/2019	30/06/2018	Change	
	Rp ' million	Rp'million	%	Rp'million	Rp ' million	%	
Profit from operations	(229,055)	110,603	n/m	(124,368)	371,523	n/m	
Add: Depreciation & amortisation	407,427	363,561	12.1	747,431	686,826	8.8	
Less: Gain/ (loss) arising from changes in fair value of biological assets	11,156	383	n/m	33,159	(11,247)	n/m	
Less: Foreign exchange gain/ (loss)	3,275	(77,105)	n/m	7,132	(98,632)	n/m	
EBITDA excludes foreign exchange gain/ (loss)	163,941	550,886	(70.2)	582,772	1,168,228	(50.1)	
EBITDA%	5.2	16.4		9.0	17.8		

#### 1(a)(ii). Profit before income tax is arrived at after charging/(crediting) the following significant items.

	Group - Q2			Group - Q2 Group - YTD 6 months			ths
Other information:-	30/06/2019	30/06/2018	Change	30/06/2019	30/06/2018	Change	
	Rp ' million	Rp ' million	%	Rp'million	Rp ' million	%	
Depreciation of property, plant and equipment	377,278	348,147	8.4	699,459	666,181	5.0	
Amortisation of deferred charges and others	30,149	15,414	95.6	47,972	20,645	132.4	
Interest on borrowings	218,752	168,805	29.6	424,942	322,652	31.7	
Effective interest rate (EIR) amortisation of financial assets	17,434	5,157	238.1	22,808	25,884	(11.9)	
Write-off of property, plant and equipment	2,954	41	n/m	2,956	320	n/m	
(Gain)/ loss on disposal of property, plant and equipment	(239)	(165)	44.8	(977)	1,882	n/m	
Changes in provision for asset dismantling costs	1,024	(2,177)	n/m	1,325	(3,131)	n/m	

n/m denotes "Not Meaningful"





1(b)(i). A balance sheet (for the issuer and group), together with a comparative statement as at the end of the immediately preceding financial year.

	Gro	oup	Company		
	30/06/2019	31/12/2018	30/06/2019	31/12/2018	
	Rp ' million	Rp ' million	Rp ' million	Rp ' million	
Non-current assets					
Biological assets	329,250	328,500	-	-	
Property, plant and equipment	19,470,476	21,213,418	34,554	36,400	
Right of use of assets	1,928,888	-	-	-	
Goodwill	3,245,317	3,245,317	-	-	
Claims for tax refund	224,104	284,779	-	-	
Deferred tax assets	1,225,587	1,125,003	-	-	
Investment in subsidiary companies	-	-	10,633,423	10,633,423	
Investment in associate companies	1,794,514	1,469,721	551,139	551,139	
Investment in joint ventures	756,763	809,373	-	-	
Amount due from a subsidiary	-	-	1,150,000	1,150,000	
Advances and prepayments	532,125	476,077	-	-	
Other non-current receivables	1,523,943	1,433,224	10	10	
Total non-current assets	31,030,967	30,385,412	12,369,126	12,370,972	
Current assets					
Inventories	2,309,459	2,428,365	-	_	
Trade and other receivables	1,315,864	1,395,471	166,614	93,424	
Advances and prepayments	427,968	181,652	793	169	
Prepaid taxes	395,917	336,031	-	-	
Biological assets	577,509	516,656	-	-	
Assets held for sale	41,795	41,795	-	-	
Cash and cash equivalents	1,891,220	2,228,869	42,971	153,545	
Total current assets	6,959,732	7,128,839	210,378	247,138	
Total assets	37,990,699	37,514,251	12,579,504	12,618,110	
Current liabilities					
Trade and other payables and accruals	2,119,772	1,810,233	111,305	114,796	
Advances and taxes payable	241,953	234,699	-	-	
Interest-bearing loans and borrowings	6,817,077	6,971,649	127,269	1,085,351	
Income tax payable	32,438	27,609	8	9	
Total current liabilities	9,211,240	9,044,190	238,582	1,200,156	
Net current liabilities	(2,251,508)	(1,915,351)	(28,204)	(953,018)	
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	Gro	oup	Com	pany
	30/06/2019	31/12/2018	30/06/2019	31/12/2018
	Rp ' million	Rp ' million	Rp ' million	Rp ' million
Non-current liabilities				
Interest-bearing loans and borrowings	4,965,565	4,218,271	927,296	-
Amounts due to related parties and other payables	427,859	427,859	-	-
Provision and other liabilities	33,332	32,007	-	-
Lease Liabilities	105,492	-	-	-
Employee benefits liabilities	2,438,523	2,323,955	-	-
Deferred tax liabilities	596,373	614,776	11,689	7,942
Total non-current liabilities	8,567,144	7,616,868	938,985	7,942
Total liabilities	17,778,384	16,661,058	1,177,567	1,208,098
Net assets	20,212,315	20,853,193	11,401,937	11,410,012
Share capital	3,584,279	3,584,279	10,912,411	10,912,411
Treasury shares	(390,166)	(390,166)	(390,166)	(390,166)
Revenue reserves	7,759,709	8,075,562	735,540	743,615
Other reserves	496,763	517,935	144,152	144,152
	11,450,585	11,787,610	11,401,937	11,410,012
Non-controlling interests	8,761,730	9,065,583	-	-
Total equity	20,212,315	20,853,193	11,401,937	11,410,012

#### *1(b)(ii).* Aggregate amount of the Group's borrowings and debt securities

		Gro	oup
		30/06/2019	31/12/2018
		Rp ' million	Rp ' million
(i)	Interest bearing debt payable in one year or less, or on d	emand	
	Secured	2,287,808	2,129,298
	Unsecured	4,529,269	4,842,351
	Sub-total	6,817,077	6,971,649
(ii)	Interest bearing debt repayable after one year		
	Secured	4,038,269	4,218,271
	Unsecured	927,296	-
	Sub-total	4,965,565	4,218,271
	Total interest bearing debt payable	11,782,642	11,189,920
(iii)	Lease liabilites *	105,492	-
	Total borrowings and debt securities	11,888,134	11,189,920
	Details of the collaterals		

The above bank term loans and investment loans are secured by corporate guarantees from a subsidiary and charge over the plantation assets of the respective subsidiary.

\* These lease liabilities were relating to the adoption of SFRS(I) 16 Leases.





# 1(c). A cash flow statement (for the group), together with a comparative statement for the corresponding period of the immediately preceding financial year.

	Group - Q2		Group - YT	D 6 months
	30/06/2019	30/06/2018	30/06/2019	30/06/2018
	Rp ' million	Rp' million	Rp ' million	Rp ' million
Cash flows from operating activities		·· <b>P</b>	···	···
(Loss)/ profit before taxation	(428,505)	(36,052)	(508,778)	95,111
Adjustments:				
Depreciation and amortisation	407,427	363,561	747,431	686,826
Realisation of deferred costs	59,371	38,842	60,596	38,842
Unrealised foreign exchange (gain)/ loss	(2,334)	69,050	(10,509)	97,156
(Gain)/ loss arising from changes in fair value of biological assets	(11,156)	(383)	(33,159)	11,247
EIR amortisation of financial assets	17,434	5,157	22,808	25,884
Write-off of property, plant and equipment	2,954	41	2,956	320
(Gain)/ loss on disposal of property, plant and equipment	(239)	(165)	(977)	1,882
Changes in allowance for decline in market value and obsolescence of inventories	1,255	4,796	(18,669)	(15,800)
Changes in provision for asset dismantling costs	1,024	(2,177)	1,325	(3,131)
Change in estimated liability for employee benefits	93,246	86,143	186,498	175,148
Changes in fair value of long-term receivables	(189)	211	(319)	83
Share of results of associate companies	13,362	(16,454)	25,274	(10,775)
Share of results of joint ventures	2,245	(14,156)	38,264	(11,222)
Financial income	(23,790)	(26,593)	(49,075)	(54,931)
Financial expenses	223,240	173,248	433,485	331,343
Operating cash flows before working capital changes	355,345	645,069	897,151	1,367,983
Changes in working capital				
Other non-current assets	56,491	161,346	53,544	91,367
Inventories	(71,801)	(326,681)	137,576	(506,284)
Trade and other receivables	100,719	(350,355)	(64,876)	(461,658)
Advances to suppliers	76,749	52,666	(102,622)	(133,517)
Prepaid taxes	7,910	(17,368)	31,073	(4,429)
Trade and other payables and accruals	(65,295)	152,545	253,796	477,338
Advances from customers	(14,592)	58,936	(38,158)	25,550
Cash flows generated from operations	445,526	376,158	1,167,484	856,350
Interest received	24,277	28,698	49,586	55,904
Interest paid	(223,127)	(164,588)	(431,143)	(317,333)
Income tax paid	(115,279)	(365,822)	(213,494)	(490,197)
Net cash flows generated from/ (used in) operating activities	131,397	(125,554)	572,433	104,724





	Group	- Q2	Group - YTD 6 month	
	30/06/2019	30/06/2018	30/06/2019	30/06/2018
	Rp ' million	Rp'million	Rp'million	Rp ' million
Cash flows from investing activities				
Additions to property, plant and equipment Additions to biological assets Increase in plasma receivables	(433,969) (46,887) (66,455)	(378,104) (822) (46,362)	(824,503) (76,985) (114,684)	(694,777) (4,230) (118,885)
Proceeds from disposal of property, plant and equipment	2,834	5,542	6,590	9,951
Advances for projects and purchases of fixed assets	(24,623)	(40,443)	(56,251)	(53,961)
Investment in a joint venture Investment in associate companies	-	- (104,523)	- (357,516)	(99,984) (104,523)
Net cash flows used in investing activities	(569,100)	(564,712)	(1,423,349)	(1,066,409)
Cash flows from financing activities				
Proceeds from interest-bearing loans and borrowings	1,399,817	1,245,120	2,344,568	1,786,150
Repayment of interest-bearing loans and borrowings	(1,250,106)	(572,790)	(1,727,613)	(934,542)
Proceeds from amount due to related parties Dividend payment by subsidiaries to non-	- (52,325)	30,500 (197)	- (52,325)	66,200 (197)
controlling interests Dividend payment to Company's shareholders	(36,662)	(102,713)	(36,662)	(102,713)
Net cash flows generated from financing activities	60,724	599,920	527,968	814,898
Net decrease in cash and cash equivalents	(376,979)	(90,346)	(322,948)	(146,787)
Effect of changes in exchange rates on cash and cash equivalents	(6,317)	24,504	(14,701)	34,465
Cash and cash equivalents at the beginning of the period	2,274,516	2,883,194	2,228,869	2,929,674
Cash and cash equivalents at the end of	1,891,220	2,817,352	1,891,220	2,817,352



1(d)(i). A statement (for the issuer and group) showing either (i) all the changes in equity or (ii) changes in equity other than those arising from capitalization issues and distributions to shareholders, together with a comparative statement for the corresponding period of the immediately preceding financial year.

#### STATEMENT OF CHANGES IN EQUITY

	Group		Company		
	30/06/2019	30/06/2018		30/06/2018	
	Rp ' million	Rp'million	Rp ' million	Rp ' million	
Issued Share					
Balance as at 1 January / 30 June <sup>(1)</sup>	3,584,279	3,584,279	10,912,411	10,912,411	
Treasury shares of the Company					
Balance as at 1 January / 30 June	(390,166)	(390,166)	(390,166)	(390,166)	
Reserves					
Balance as at 1 January (FRS framework)	8,075,562	8,327,924	743,615	810,774	
Cumulative effects of adopting SFRS(I) <sup>#</sup>	-	(24,634)	-	-	
Cumulative effects of adopting SFRS(I) 16	(3,762)	-	-	-	
Adjusted balance as at 1 January	8,071,800	8,303,290	743,615	810,774	
Dividend payment	(36,662)	(102,713)	(36,662)	(102,713)	
Actuarial loss on employee benefits liability	(1,102)	6,378	-	-	
Net (loss)/ profit for the period	(274,327)	(18,803)	28,587	40,741	
Balance as at 30 June	7,759,709	8,188,152	735,540	748,802	
Other Reserves*					
Balance as at 1 January (FRS framework)	517,935	582,329	144,152	144,152	
Cumulative effects of adopting SFRS(I)#	-	24,634	-	-	
Adjusted balance as at 1 January	517,935	606,963	144,152	144,152	
Share of other comprehensive loss of a joint	(13,546)	(83,449)	-	-	
venture					
Share of other comprehensive (loss)/ gain of an associate company	(7,673)	4,392	-	-	
Unrealised gain for available-for-sales investment	47	-	-	-	
Balance as at 30 June	496,763	527,906	144,152	144,152	
Non-controlling Interests					
Balance as at 1 January	9,065,583	9,318,284	-	-	
Cumulative effects of adopting SFRS(I) 16	(1,535)	-		-	
Adjusted balance as at 1 January	9,064,048	9,318,284	-	-	
Dividend payment	(52,325)	(165,602)	-	-	
Actuarial loss on employee benefits liability	(1,083)	9,701	-	-	
Foreign currency translation	(287)	526	-	-	
Unrealised gain for available-for-sales investment	32	-	-	-	
Net loss for the period	(248,655)	(27,578)		-	
Balance as at 30 June	8,761,730	9,135,331	-	-	
Total Equity	20,212,315	21,045,502	11,401,937	11,415,199	

Notes:

(1) The issued capital of the Group differs from that of the Company as a result of applying the reverse acquisition accounting in accordance with the former Singapore Financial Reporting Standard framework, SFRS 103. It represents the total of the deemed cost of acquisition immediately before the Acquisition and issue/placement of new shares by the Company subsequent to the Acquisition.

\* Other reserves comprise capital reserves of subsidiary companies, gain on sale of treasury shares and foreign currency translation differences.

<sup>#</sup> The figures were restated due to the application of exemptions upon the adoption of SFRS(I) framework where the cumulative currency translation differences for all foreign operations are deemed to be zero at the date of transition, 1 January 2017. As a result, the amount of Rp24,634 million was adjusted against the opening retained earnings as at 1 January 2017.

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(d)(ii). Details of any changes in the company's share capital arising from rights issue, bonus issue, share buy-backs, exercise of share options or warrants, conversion of other issue of equity securities, issue of shares for cash or consideration for acquisition or for any other purpose since the end of the previous period reported on. State also the number of shares that may be issued on conversion of all the outstanding convertibles as at end of the current financial period reported on and as at end of the corresponding period of the immediately preceding financial year.

The Company did not issue any shares during the period. As of 30 June 2019 and 31 December 2018, the number of issued shares was 1,447,782,830, of which 51,878,300 shares were held as treasury shares.

There were no outstanding convertibles as at 30 June 2019 and 31 December 2018.

(d)(iii). To show the total number of issued shares excluding treasury shares as at the end of the current financial period and as at the end of the immediately preceding year.

	Comp	Company			
	30/06/2019	31/12/2018			
	(' 000)	(' 000)			
Total number of issued shares	1,447,783	1,447,783			
Less: Treasury shares	(51,878)	(51,878)			
Total number of issued shares excluding treasury shares	1,395,905	1,395,905			

(d)(iv). A statement showing all sales, transfers, disposal, cancellation and/or use of treasury shares as at the end of the current financial period reported on.

Treasury Shares	Company			
	No of shares	Amount		
	('000)	Rp ' million		
Balance as at 1 January 2019	51,878	390,166		
Purchase of treasury shares	-	-		
Balance as at 30 June 2019	51,878	390,166		

2. Whether the figures have been audited or reviewed, and in accordance with which auditing standard or practice.

This consolidated financial information has not been audited nor reviewed by the external auditors.

3. Where the figures have been audited or reviewed, the auditors' report (including any qualifications or emphasis of a matter).

Not applicable.





### 4. Whether the same accounting policies and methods of computation as in the issuer's most recently audited annual financial statements have been applied.

The accounting policies have been consistently applied by the Company and the Group, and are consistent with those used in the previous financial year except for the adoption of new or revises SFRS(I) that are mandatory for financial years beginning on or after 1 January 2019.

# 5. If there are any changes in the accounting policies and methods of computation, including any required by an accounting standard, what has changes, as well as the reason for, and the effect of, the change.

#### SFRS (I) 16 Leases

SFRS(I) 16 requires lessees to recognise most leases on balance sheets. The standard includes two recognition exemptions for lessees – leases of 'low value' assets and short-term leases. The new leases standard is effective for annual periods beginning on or after 1 January 2019. At commencement date of a lease, a lessee will recognise a liability to make a lease payment (i.e. the lease liability) and an asset representing the right to use the underlying asset during the lease term (i.e. the right-of-use asset). Lessees will be required to separately recognise the interest expense on the lease liability and the depreciation expense on the right-of-use asset.

The Group adopted the SFRS(I) 16 retrospectively with the cumulative effect of initially applying the standard as an adjustment to the opening retained earnings at the date of initial application, 1 January 2019.

On the adoption of SFRS(I) 16, the Group has chosen, on a lease-by-lease basis, to measure the right-ofuse asset at its carrying amount as if SFRS(I) 16 had been applied since the commencement date, but discounted using the lessee's incremental borrowing rate as of 1 January 2019.

In addition, the Group elected the following practical expedients:

- to apply the exemption not to recognise right-of-use asset and lease liabilities to leases for which the lease term ends within 12 months as of 1 January 2019
- to apply a single discount rate to a portfolio of leases with reasonably similar characteristics

On the adoption of SFRS(I) 16, the Group recognised right-of-use assets of Rp123 billion and lease liabilities of Rp129 billion for its leases previously classified as operating leases, with a corresponding decrease in the opening retained earnings of Rp3.8 billion and non-controlling interests of Rp1.5 billion as of 1 January 2019. In addition, the Group will present land use rights of Rp1,849 billion as right-of-use assets as of 1 January 2019.

The Group has adopted the modified retrospective approach on the adoption of SFRS(I) 16. If the Group chose to adopt the full retrospective approach, the effects on the Balance Sheet would be as follows: -

	30 June 2019	31 December 2018 Restated	1 January 2018 Restated
Property, plant and equipment	19,470,476	19,363,743	19,342,621
Right of use of assets	1,928,888	1,972,074	2,007,205
Deferred tax assets	1,225,587	1,126,768	1,347,777
Lease Liabilities	105,492	129,461	174,630
Revenue reserves	7,759,709	8,071,800	8,301,633
Non-controlling interests	8,761,730	9,064,048	9,317,539





6. Earnings per ordinary share of the group for the current financial period reported on and the corresponding period of the immediately preceding year, after deducting any provision for the preference dividends; (a) Based on weighted average number of shares and (b) On a fully diluted basis (detailing any adjustments made to the earnings)

Basic earnings per share amounts are calculated by dividing earnings for the period attributable to the equity holders of the Company by the weighted average number of ordinary shares outstanding during the period. Diluted earnings per share is calculated on the same basis as the basic earnings per share except that the weighted average number of shares outstanding during the period is adjusted for the effects of all dilutive potential ordinary shares. The Company has no dilutive potential ordinary shares as at 30 June 2019.

	Group - Q2			Group - YTD 6 months		
Earnings per share (Rp)	30/06/2019	30/06/2018	Change %	30/06/2019	30/06/2018	Change %
Based on weighted average number of share Based on a fully diluted basis	(155.1) (155.1)	(49.1) (49.1)	215.6 215.6	(196.5) (196.5)	(13.5) (13.5)	n/m n/m

## 7. Net asset value (for the issuer and group) per ordinary share based on issued share capital of the issuer at the end of the: -

The net asset value per share for the Group is calculated using the Group's net asset value attributable to equity holders as at end of each period divided by the issued share capital of 1,395,904,530 (excluding 51,878,300 held as treasury shares) as of 30 June 2019 and 31 December 2018.

	Gro	oup	Company		
	30/06/19	31/12/18	30/06/19	31/12/18	
Net asset value per share (Rp)	8,203	8,444	8,168	8,174	
Net asset value per share (SGD 'cents) (converted at Rp10,446/S\$1)	78.5	80.8	78.2	78.2	





8. A review of the performance of the group, to the extent necessary for a reasonable understanding of the group's business. It must include a discussion of (a) any significant factors that affected the turnover, costs, and earnings of the group for the current financial period reported on, including (where applicable) seasonal or cyclical factors; and (b) any material factors that affected the cash flow, working capital, assets or liabilities of the group during the current financial period reported on.

#### **Review of Group Performance**

Г	Group - Q2			Group - YTD 6 months		
E	30/06/2019	30/06/2018	Change	30/06/2019	30/06/2018	Change
	Rp ' million	<b>Rp</b> ' million	%	<b>Rp</b> ' million	<b>Rp</b> ' million	%
Revenue						
Plantations						
External sales	605,765	707,750	(14.4)	1,246,691	1,409,623	(11.6)
Inter-segment sales *	1,029,489	1,304,912	(21.1)	2,205,431	2,427,881	(9.2)
Sub-total	1,635,254	2,012,662	(18.8)	3,452,122	3,837,504	(10.0)
Edible Oils & Fats **						
External sales	2,537,635	2,658,467	(4.5)	5,254,940	5,146,256	2.1
Inter-segment sales	-	858	n/m	1,495	858	74.2
Sub-total	2,537,635	2,659,325	(4.6)	5,256,435	5,147,114	2.1
Elimination of inter-segment sales	(1,029,489)	(1,305,770)	(21.2)	(2,206,926)	(2,428,739)	(9.1)
Total revenue to external parties	3,143,400	3,366,217	(6.6)	6,501,631	6,555,879	(0.8)
Gross Profit	170,112	506,002	(66.4)	631,078	1,152,365	(45.2)
Gross Profit %	5.4%	15.0%		9.7%	17.6%	

\* Comprises mainly internal CPO sales to the Group's own refineries

\*\* Comprises mainly cooking oil, margarine and copra-based products

#### Financial Performance

**Overview:** Weak agricultural commodity prices continued to affect negatively the performance of the Group's oil palm plantations and sugar operations. The Group reported a weak 2Q2019 result with higher net losses of Rp393 billion compared to 2Q2018. On year-to-date basis, net losses widened to Rp523 billion compared to Rp46 billion in 1H2018.

**Revenue:** The Group consolidated revenue (after elimination of inter-segment sales) decreased 7% in 2Q2019 and came in flat in 1H2019 compared to the same period last year. This was mainly due to lower contributions from Plantation Division on lower selling prices of palm products in 2Q2019 (CPO -15%, PK -38%) and in 1H2019 (CPO -16%, PK -44%). This was partly offset by higher sales contribution from EOF division.

Plantation Division's revenue declined 19% in 2Q2019 mainly attributable to lower selling prices of palm products and lower sales volume of CPO. Despite higher sales volume of palm products in 1H2019, plantation sales declined 10% reflecting mainly lower average selling prices.

On a positive note, EOF Division performed well with higher sales volume of edible oils and fats products. in 2Q2019 and 1H2019, however this was partly offset by lower selling prices.

**Gross Profit:** The Group's gross profit declined 66% and 45% in 2Q2019 and 1H2019 respectively mainly due to the effects of lower palm product prices (CPO -15%, PK -38%) in 2Q2019, and (CPO -16%, PK -44%) in1H2019. This was partly offset by higher profit contribution from the EOF Division on lower raw material costs i.e. CPO.





**Selling and Distribution Expenses (S&D):** In 2Q2019, S&D increased 17% due to higher A&P and higher freight and distribution expenses. On year-to-date basis, the higher S&D was attributable to distribution expenses and freight charges in line with higher sales of edible oil products.

**Other Operating Expenses:** Higher operating expenses in 2Q2019 was due to higher EIR amortization of financial assets (i.e. plasma receivables).

**Foreign Exchange Gain/ (Loss):** The foreign exchange impacts were principally attributable to the translation of US dollar denominated loans, assets and liabilities. The Group recognized foreign currency gain of Rp7 billion in 1H2019 compared to Rp99 billion loss in 1H2018. The foreign currency gain in 1H2019 was mainly due to strengthening of Indonesia Rupiah against US Dollar to Rp14,141/US\$ as of 30 June 2019 versus Rp14,481/US\$ at the end of December 2018.

**Share of Results of Associate Companies:** The Group recognised share of losses of Rp13 billion in 2Q2019 and Rp25 billion in 1H2019 compared to share of profit in the comparative periods in 2018. This was mainly attributable to losses from FPNRL, reflecting falling sugar prices and intense competition relating to Roxas sugar business in the Philippines.

**Share of Results of Joint Ventures:** The Company reported share of losses of Rp2 billion in 2Q2019 and Rp38 billion in 1H2019 compared to share of profit in the comparative periods in 2018. This was mainly due to falling sugar and ethanol prices, and forex losses arising from the weakening of Brazilian real.

**Gain/ (Loss) Arising from Changes in Fair Values of Biological Assets:** The Group reported Rp33 billion biological assets gain in 1H2019 compared to Rp11 billion loss in 1H2018. The fair value gain in 1H2019 was mainly due to fresh fruit bunches, oil palm seeds and industrial timber valuations.

**(Loss)/ Profit from Operations:** The Group reported loss from operations of Rp229 billion in 2Q2019 and Rp124 billion in 1H2019 compared to profit in the comparative periods in 2018. This was mainly attributable to significantly lower gross profit but partly offset by positive foreign exchange impact.

**Financial Expenses:** The Group's 2Q2019 and 1H2019 financial expenses increased by 29% and 31% respectively over the same periods in 2018 mainly due to higher working capital facilities and higher blended interest rate.

**Income Tax Expense:** The Group recognised lower income tax expenses in 1H2019 in line with lower operating performance. However, the effective tax rates remained high mainly due to non-deductible expenses and write-off of expired tax losses.

**Net Loss After Tax:** The Group reported higher net losses after tax of Rp393 billion in 2Q2019 and Rp523 billion in 1H2019 compared to the same periods in 2018. This was mainly due to weak operating profit and higher financial expenses.

The Group's core loss was Rp543 billion in 1H2019 versus a core profit of Rp72 billion in 1H2018.

#### **Review of Financial Position**

As of June 2019, total non-current assets of Rp31.0 trillion was slightly higher compared to Rp30.4 trillion in December 2018. The increase was mainly attributable to capital injections in associate companies (i.e. AIM and Daitocacao) of Rp358 billion, additions of fixed assets, advances for projects and plasma receivables.

The Group's total current assets declined slightly to Rp7.0 trillion as of June 2019 from Rp7.1 trillion in December 2018. The decrease was mainly due to (i) lower cash level; (ii) lower trade and other receivables; and (iii) lower CPO inventories. This was partly offset by higher advances for CPO purchases and prepayments.

Total current liabilities maintained at Rp9.2 trillion as of June 2019. The Group reported higher trade and other payables and accruals, but this was fully offset by lower short-term interest-bearing loans and borrowings.





Total non-current liabilities increased 13% to Rp8.6 trillion as of June 2019 compared to Rp7.6 trillion in last year end. This was mainly due to higher interest-bearing loans and borrowings following the renewal of a long-term facility in 1H2019 and higher employee benefits liabilities.

#### **Review of Cash Flows**

Despite soft operating results, the Group generated higher net cash flows from operations of Rp572 billion in 1H2019 compared to Rp105 billion in 1H2018. This was mainly due to improved working capital arising from lower inventories and trade and other receivables.

Net cash flows used in investing activities in 1H2019 was Rp1,423 billion compared to Rp1,066 billion in 1H2018 mainly attributable to additions of property, plant and equipment and investment in associate companies of Rp358 billion.

Net cash flows generated from financing activities were Rp528 billion in 1H2019. The increase was mainly due to the drawdown of short-term working capital facilities to fund the operations.

The Group's cash levels decreased from Rp2,229 billion at end December 2018 to Rp1,891 billion at June 2019.

9. Where a forecast, or a prospect statement, has been previously disclosed to shareholders, any variance between it and the actual results.

Not applicable.

# 10. A commentary at the date of the announcement of the significant trends and competitive conditions of the industry in which the group operates and any known factors or events that may affect the group in the next reporting period and the next 12 months.

The ongoing US-China trade tensions continue to affect the global trade flows and economic growth. These uncertain global developments have negatively impacted the prices of agricultural commodities. Rotterdam CIF CPO prices decreased 11% to an average of US\$533 per tonne in 1H2019 from US\$601 per tonne in FY2018. CPO prices will remain volatile with demand projected from key import markets like China and India, together with the relative price of crude oil which affects biodiesel demand.

Against this backdrop of a volatile commodity price environment, we prioritise our capital expenditure investment in growth area and focus on cost control measures and other innovations to increase productivity.

#### 11. If a decision regarding dividend has been made.

#### (a) Current Financial Period Reported On

Nil.

(b) Any dividend declared for the previous corresponding period?

Nil.

#### 12. If no dividend has been declared (recommended), a statement to that effect.

The Board will review this at year end.





### 13. Disclosure of the aggregate value of the transactions conducted under the shareholders' mandate for interested person transaction Rule 920(1)(a)(ii) of the Listing Manual

The Group has the following the interest person transactions ("IPT') for the first half of 2019:

Name of Interested Person	Aggregate value of all IPT conducted under shareholders' mandate pursuant to Rule 920 (excluding transactions less than \$100,000)
	Rp 'billion
PT ISM Group	
<ul> <li>Sales of cooking oil, margarine and others</li> <li>Purchase of goods, services and assets</li> </ul>	1,819 98
Salim Group	
<ul> <li>Sales of cooking oil, seeds and material</li> </ul>	919
Purchases of goods and services	344
Shareholder loans	853
Corporate guarantees	2,868

## 14. Confirmation that the issuer has procured undertakings from all its directors and executive officers (in the format set out in Appendix 7.7) under Rule 720(1).

The Company confirms that is has procured undertakings from all its directors and executive officers in the form set out in Appendix 7.7 under Rule 720(1) of the Listing Manual.

#### 15. Confirmation by the Board Pursuant to Rule 705(5) of the Listing Manual

The Board of Directors hereby confirm that, to the best of their knowledge, nothing has come to the attention which may render the Group's unaudited financial statements for the half year ended 30 June 2019 to be false or misleading in any material aspect.

BY THE ORDER OF THE BOARD

Mark Julian Wakeford Chief Executive Officer and Executive Director

31 July 2019