## ISETAN (SINGAPORE) LIMITED

Co. Reg. No. 197001177H

Second Quarter Financial Statement and Dividend Announcement for the period ended 30 June 2016

## PART I - INFORMATION REQUIRED FOR ANNOUNCEMENTS OF QUARTERLY (Q1, Q2 & Q3), HALF-YEAR AND FULL YEAR RESULTS

1(a)(i) An income statement and statement of comprehensive income (for the group), together with a comparative statement for the corresponding period of the immediately preceding financial year.

## Consolidated Income Statement for the financial period ended 30 June 2016

	Group		
	30.06.2016	30.06.2015	+/(-)
	\$'000	\$'000	%
Revenue	68,606	71,467	(4.00)
Other income	1,385	1,325	4.53
Expenses			
- Changes in inventories of finished goods	410	(848)	(148.35)
- Purchases of inventories and related costs	(50,442)	(52,218)	(3.40)
- Employee compensation	(5,192)	(5,264)	(1.37)
- Depreciation expense	(1,783)	(2,020)	(11.73)
- Rental expense	(11,323)	(11,608)	(2.46)
- Other expenses	(5,167)	(6,667)	(22.50)
Total expenses	(73,497)	(78,625)	(6.52)
Share of loss of an associated company	(17)	(14)	21.43
Loss before income tax	(3,523)	(5,847)	(39.75)
Income tax expense		<u> </u>	N.M.
Net loss after tax for the financial period	(3,523)	(5,847)	(39.75)
Attributable to : Equity holders of the Company	(3,523)	(5,847)	(39.75)

## N.M. not meaningful

Consolidated Statement of Comprehensive Income for the financial period ended 30 June 2016	<u>5</u>		
	30.06.2016	30.06.2015	+/(-)
	\$'000	\$'000	%
Loss for the financial period	(3,523)	(5,847)	(39.75)
Other comprehensive gain / (loss)			
Financial assets, available-for-sale			
- Fair value gain / (loss)	67	(92)	(172.83)
Currency translation differences arising from consolidation			
- (Loss) /gains	(2)	9	(122.22)
Other comprehensive gain / (loss), net of tax	65	(83)	(178.31)
Total comprehensive loss for the financial period	(3,458)	(5,930)	(41.69)
Total comprehensive loss attributable to :			
Equity holders of the Company	(3,458)	(5,930)	(41.69)

## Additional Disclosure (i)

	Group	Group		
	30.06.2016 \$'000	30.06.2015 \$'000	+ / (-) %	
Revenue				
- Sale of goods	66,557	71,467	(6.87)	
- Rental income	2,049	-	N.M.	
	68,606	71,467	(4.00)	
Dividend income	33	53	(37.74)	
Other rental income	649	627	3.51	
Interest income	640	575	11.30	

(ii) There were no interest on borrowings and extraordinary items during the period and the preceding year.

## N.M. not meaningful

1(b)(i) A statement of financial position (for the issuer and group), together with a comparative statement as at the end of the immediately preceding financial year.

## Balance Sheets as at 30 June 2016

	Group		Company	
	30.06.2016	31.12.2015	30.06.2016	31.12.2015
	\$'000	\$'000	\$'000	\$'000
ASSETS				
Current assets				
Cash and cash equivalents	40,691	63,328	38,480	61,308
Trade and other receivables	8,405	10,870	8,347	10,837
Financial assets, held-to-maturity	7,479	-	7,479	-
Inventories	12,849	12,526	12,849	12,526
Assets held-for-sale	2,734	110	135	110
Other current assets	894	1,000	877	1,000
	73,052	87,834	68,167	85,781
Non-current assets				
Other receivables	309	252	309	252
Financial assets, available-for-sale	3,604	3,395	3,578	3,372
Financial assets, held-to-maturity	48,152	51,625	48,152	51,625
Club memberships	166	94	166	94
Investment in an associated company	69	51	2,598	2,598
Investment in a subsidiary	-	-	5,000	5,000
Rental deposits	7,745	7,711	7,745	7,711
Investment properties	31,152	32,325	31,152	29,710
Property, plant and equipment	48,132	50,263	48,132	50,247
Deferred income tax asset	294	294	-	-
	139,623	146,010	146,832	150,609
Total assets	212,675	233,844	214,999	236,390

LIABILITIES				
Current liabilities				
Trade and other payables	42,631	56,227	42,454	56,177
	42,631	56,227	42,454	56,177
Non-current liabilities	· · · · ·			
Trade and other payables	4,717	3,731	4,628	3,643
Provisions for other liabilities and charges	1,909	1,866	1,909	1,866
-	6,626	5,597	6,537	5,509
Total liabilities	49,257	61,824	48,991	61,686
NET ASSETS	163,418	172,020	166,008	174,704
EQUITY				
Share capital	91,710	91,710	91,710	91,710
General reserve	17,000	17,000	17,000	17,000
Fair value reserve	1,427	1,278	1,404	1,258
Currency translation reserve	(201)	(197)	-	-
Retained earnings	53,482	62,229	55,894	64,736
Total equity	163,418	172,020	166,008	174,704

## 1(b)(ii) Aggregate amount of group's borrowings and debt securities.

Amount repayable in one year or less, or on demand

As at 30.06.2016		As at 30.06.2015	
Secured	Unsecured	Secured	Unsecured
-	-	-	-

Amount repayable after one year

As at 30.06.2016		As at 30.06.2015	
Secured	Unsecured	Secured	Unsecured
-	-	-	-

## Details of any collateral

Not applicable.

# 1(c) A statement of cash flows (for the group), together with a comparative statement for the corresponding period of the immediately preceding financial year.

## Consolidated Statement of Cash Flows for the financial period ended 30 June 2016

Consolidated Statement of Cash Flows for the financial period ended 30 June 2016	~	
	Group	
	30.06.2016	30.06.2015
	\$'000	\$'000
Cash flows from operating activities		
Loss before income tax	(3,523)	(5,847)
Adjustments for:		
Depreciation expense	1,783	2,020
Property, plant and equipment written off	-	58
Gain on disposal of property, plant and equipment	(31)	-
Loss due to disposal of country club	11	-
Loss on disposal of financial assets, available-for-sale	-	1
Interest income	(640)	(575)
Increase in provisions for other liabilities and charges	21	4
Dividend income	(33)	(53)
Share of loss of an associated company	17	14
	(2,395)	(4,378)
Changes in working capital		
Trade and other receivables	(538)	1,712
Inventories	(409)	848
Other assets	107	(1,002)
Trade and other payables	91	(4,861)
Cash used in operations	(3,144)	(7,681)
Income taxes paid	-	(156)
Staff loans	(99)	-
Net cash used in operating activities	(3,243)	(7,837)
Cash flows from investing activities		
Proceeds from disposal of property, plant and equipment	31	-
Payments for property, plant and equipment and investment property	(2,639)	(837)
Proceeds from early redemption / maturity of financial assets, held-to-maturity	2,251	11,000
Purchases of financial assets, held-to-maturity	(2,403)	(4,500)
Payments for assets held-for-sale	(9)	
Interest received	865	749
Dividend received	33	53
Net cash (used in) / provided by investing activities	(1,871)	6,465
Cash flows from financing activities		(2.00.4)
Dividend paid	(2,063)	(3,094)
Net cash used in financing activities	(2,063)	(3,094)
Net decrease in cash and cash equivalents	(7,177)	(4,466)
Cash and cash equivalents at beginning of the financial period	47,868	76,526
Cash and cash equivalents at end of the financial period	40.691	72,060

1(d)(i) A statement (for the issuer and group) showing either (i) all changes in equity or (ii) changes in equity other than those arising from capitalisation issues and distributions to shareholders, together with a comparative statement for the corresponding period of the immediately preceding financial year.

## Statement of Changes in Equity for the financial period ended 30 June 2016

	Share <u>capital</u> \$'000	General <u>reserve</u> \$'000	Fair value <u>reserve</u> \$'000	Currency translation <u>reserve</u> \$'000	Retained <u>earnings</u> \$'000	<u>Total</u> \$'000
Group						
Balance at 1 April 2016	91,710	17,000	1,360	(199)	59,068	168,939
Total comprehensive loss for the period	-	-	67	(2)	(3,523)	(3,458)
Dividend for year ended 31 December 2015	-	-	-	-	(2,063)	(2,063)
Balance at 30 June 2016	91,710	17,000	1,427	(201)	53,482	163,418
Balance at 1 April 2015	91,710	17,000	1,511	(205)	88,881	198,897
Total comprehensive loss for the period	-	-	(92)	9	(5,847)	(5,930)
Dividend for year ended 31 December 2014	-	-	()	-	(3,094)	(3,094)
Balance at 30 June 2015	91,710	17,000	1,419	(196)	79,940	189,873
	Share	General	Fair value	Currency translation	Retained	
	<u>capital</u> \$'000	reserve \$'000	reserve \$'000	reserve \$'000	<u>earnings</u> \$'000	<u>Total</u> \$'000
Company						
<u>Company</u> Balance at 1 April 2016						
	\$'000	\$'000	\$'000		\$'000	\$'000
Balance at 1 April 2016	\$'000	\$'000	\$'000 1,339		\$'000 61,503	\$'000 171,552
Balance at 1 April 2016 Total comprehensive loss for the period	\$'000	\$'000	\$'000 1,339		\$'000 61,503 (3,546)	\$'000 171,552 (3,481)
Balance at 1 April 2016 Total comprehensive loss for the period Dividend for year ended 31 December 2015	\$'000 91,710	\$'000 17,000 -	\$'000 1,339 65	\$'000 - -	\$'000 61,503 (3,546) (2,063)	\$'000 171,552 (3,481) (2,063)
Balance at 1 April 2016 Total comprehensive loss for the period Dividend for year ended 31 December 2015 Balance at 30 June 2016	\$'000 91,710 	\$'000 17,000 	\$'000 1,339 65 	\$'000 - -	\$'000 61,503 (3,546) (2,063) 55,894	\$'000 171,552 (3,481) (2,063) 166,008
Balance at 1 April 2016   Total comprehensive loss for the period   Dividend for year ended 31 December 2015   Balance at 30 June 2016   Balance at 1 April 2015	\$'000 91,710 	\$'000 17,000 	\$'000 1,339 65 1,404 1,489	\$'000 - -	\$'000 61,503 (3,546) (2,063) 55,894 91,462	\$'000 171,552 (3,481) (2,063) 166,008 201,661

1(d)(ii) Details of any changes in the company's share capital arising from rights issue, bonus issue, share buy-backs, exercise of share options or warrants, conversion of other issues of equity securities, issue of shares or cash or as consideration for acquisition or for any other purpose since the end of the previous year reported on. State also the number of shares that may be issued on conversion of all the outstanding convertibles as at the end of the current financial period reported on and as at the end of the corresponding year of the immediately preceding financial year.

### Not applicable.

1(d) (iii) To show the total number of issued shares excluding treasury shares as at the end of the current financial period and as at the end of the immediately preceding year.

		As at the end of financial year ended 31 December 2015
Total number of ordinary shares issued	41,250,000	41,250,000

There were no treasury shares held as at the end of the current financial period reported on and as at the end of the immediately preceding year.

### 2. Whether the figures have been audited or reviewed and in accordance with which auditing standard or practice.

The figures have not been audited or reviewed by the auditors.

### 3. Where the figures have been audited or reviewed, the auditors' report (including any qualifications or emphasis of matter).

Not applicable.

## 4. Whether the same accounting policies and methods of computation as in the issuer's most recently audited annual financial statements have been applied.

The Group has applied the same accounting policies and methods of computation in preparing this financial statement for the current accounting year compared with the most recently audited financial statements for the year ended 31 December 2015, except for those as disclosed under paragraph 5.

## 5. If there are any changes in the accounting policies and methods of computation, including any required by an accounting standard, what has changed, as well as the reasons for, and the effect of, the change.

On 1 January 2016, the Group adopted the revised Singapore Financial Reporting Standards (FRS) that are effective in this financial year as set out below:

(a) FRS 110 Consolidated financial statements and FRS 28 Investment in associates and joint ventures (effective for annual periods beginning on after 1 January 2016)

These amendments address an inconsistency between FRS 110 and FRS 28 in the sale or contribution of assets between an investor and its associate or joint venture. A full gain or loss is recognised when a transaction involves a business. A partial gain or loss is recognised when a transaction assets that do not constitute a business, even if those assets are in a subsidiary.

This amendment is not expected to have any significant impact on the financial statements of the Group.

(b) FRS 1 Presentation of financial statements

(effective for annual periods beginning on or after 1 January 2016)

This amendment clarifies guidance in FRS 1 on materiality and aggregation, the presentation of subtotals, the structure of financial statements and the disclosure of accounting policies.

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This amendment is not expected to have any significant impact on the financial statements of the Group.

## 6. Earnings per ordinary share of the group for the current period reported on and the corresponding period of the immediately preceding financial year, after deducting any provision for preference dividends.

	oroup	
	30.06.2016	30.06.2015
Loss per ordinary share for the financial period based on net loss attributable to shareholders :-		
(i) Based on weighted average number of ordinary shares in issue (cents)+	(8.54)	(14.17)
(ii) On a fully diluted basis (cents)++	(8.54)	(14.17)

+ The loss per share are calculated based on the issued ordinary shares of 41,250,000 (30 June 2015: 41,250,000) ++ The fully diluted loss per share are calculated based on the issued ordinary shares of 41,250,000 (30 June 2015: 41,250,000)

7. Net asset value (for the issuer and group) per ordinary share based on issued share capital of the issuer at the end of the:-(a) current financial period reported on; and

(b) immediately preceding financial year.

	Group		Company	
	30.06.2016	31.12.2015	30.06.2016	31.12.2015
Net asset value per ordinary share based on issued share capital at the end of financial period / year	\$3.96	\$4.17	\$4.02	\$4.24

8. A review of the performance of the group, to the extent necessary for a reasonable understanding of the group's business. It must include a discussion of the following:-

(a) any significant factors that affected the turnover, costs, and earnings of the group for the current financial year reported on, including (where applicable) seasonal or cyclical factors; and

(b) any material factors that affected the cash flow, working capital, assets or liabilities of the group during the current financial year reported on.

#### **Review of Group Performance**

Group revenue for the period ended 30 June 2016 ("Q2 2016") was \$68.606 million, a decrease of 4.00% over the corresponding period ("Q2 2015"). Within the retail segment, sales revenue was affected by the poorer sales at certain of our stores. The operations at Isetan Katong was affected for a few days in May as a result of the fire at one of the units in the mall. However, rental revenue from the Isetan Orchard investment property increased as more tenants started their tenancies in Q2 2016 and this mitigated the decrease in retail sales revenue.

For Q2 2016, the Group incurred a loss after tax of \$3.523 million as compared to a loss after tax of \$5.847 million in Q2 2015. The reduction in loss was attributed to the increase in rental revenue from the Isetan Orchard investment property and reductions in expenses; the latter includes reductions in the area of rental expense, depreciation expense, employee compensation, supplies, utilities and repair and maintenance.

As compared to 31 December 2015, cash and cash equivalents had decreased mainly due to the losses incurred, settlement of amounts relating to trade and other payables, payments for property, plant and equipment and investment property, and purchases of financial assets held-to-maturity ("HTMs"). Under current assets, HTMs had increased due to the reclassification of HTMs from ono-current assets as they are due to mature within a year. Assets held for sale under current assets had increased due to the reclassification of the subsidiary's investment property to this asset class as the property is in the process of being disposed. Under non-current assets, HTMs decreased due to to the reclassification of the HTMs from the current assets. Under current liabilities, Trade and other payables decreased due to the subsidiary's investment property to this increased mainly due to the increase in rental deposits and provision for retirement benefits.

Under cash flows from operating activities, the lower net cash outflow in Q2 2016 as compared to Q2 2015 was contributed by the lower losses incurred and the net cash inflow in Q2 2016 from trade and other payables as opposed to a net cash outflow in Q2 2015. Under cash flows from investing activities, there was a net cash outflow in Q2 2016 as compared to a net cash inflow in Q2 2016. Under cash flows from investing activities, there was a net cash outflow in Q2 2016 as compared to a net cash inflow in Q2 2016 as compared to an extra investment property and the lower proceeds from the early redemption/maturity of HTMs; this was mitigated by the lower purchases of HTMs in Q2 2016 as compared to Q2 2015.

9. Where a forecast, or a prospect statement, has been previously disclosed to shareholders, any variance between it and the actual results.

No forecast was made previously.

## 10. A commentary at the date of the announcement of the significant trends and competitive conditions of the industry in which the group operates and any known factors or events that may affect the group in the next reporting period and the next 12 months.

With the weak economic conditions likely to prevail for the rest of the year, there will likely be a negative impact on consumers' spendings and competition in the retail industry will remain very keen. The disposal of the subsidiary's investment property is expected to be completed in the next quarter and the gain on disposal will contribute to the Group's bottom line.

#### 11. Dividend

### (a) Current Financial Year Reported On

Any dividend recommended for the current financial period reported on?	None	
(b) Corresponding Period of the Immediately Preceding Financial Year		

Any dividend declared for the corresponding period of the immediately preceding financial year? None

### (c) Date payable

Not applicable

### (d) Books closure date

Not applicable

### 12. If no dividend has been declared/recommended, a statement to that effect.

No dividend has been declared.

13. If the Group has obtained a general mandate from shareholders for IPTs, the aggregate value of such transactions as required under Rule 920(1)(a)(ii). If no IPT mandate has been obtained, a statement to that effect.

No IPT mandate has been obtained.

### 14. Negative confirmation pursuant to Rule 705(5)

The Board of Directors hereby confirm that, to the best of their knowledge, nothing has come to their attention which may render the second quarter of 2016 financial results to be false or misleading in any material respect.

### 15. Confirmation of Directors and Executive Officers' undertakings pursuant to Listing Rule 720(1)

The Company has procured undertakings from all its directors and executive officers in compliance with Listing Rule 720(1).

### PART II - ADDITIONAL INFORMATION REQUIRED FOR FULL YEAR ANNOUNCEMENT (This part is not applicable to Q1, Q2, Q3 or Half Year Results)

16. Segmented revenue and results for business or geographical segments (of the group) in the form presented in the issuer's most recently audited annual financial statements, with comparative information for the immediately preceding year.

Not applicable.

17. In the review of performance, the factors leading to any material changes in contributions to turnover and earnings by the business or geographical segments. Not applicable.

18. A breakdown of sales.

Not applicable.

19. A breakdown of the total annual dividend (in dollar value) for the issuer's latest full year and its previous full year.

Total Annual Dividend

	Latest full year	Previous full year	
Ordinary	-	-	
Preference	-	-	
Total:	-	-	

20. Disclosure of person occupying a managerial position in the issuer or any of its principal subsidiaries who is a relative of a director or chief executive officer or substantial shareholder of the issuer pursuant to Rule 704(13) in the format below. If there are no such persons, the issuer must make an appropriate negative statement.

Name	5	and/or substantial	and duties, and the	Details of changes in duties and position held, if any, during the year
Nil	not applicable			

## BY ORDER OF THE BOARD

Lun Chee Leong Company Secretary 12 August 2016