

Listing

Stock Codes

Share Price\*

Share Price (IPO)

Shares Outstanding

Market Capitalisation

P/E (Annualised)

52-week range









## ABOUT NEO GROUP LIMITED

- Leading food catering group in Singapore\*
- Established since 1992
- Possesses an award-winning track record
- One of the most recognised brand names in Singapore
- The number one events caterer in Singapore for 2010<sup>1</sup>
- Involved in the Food Catering, Food Retail and Food and Catering Supplies businesses

\* As defined in Euromonitor International report, "Events Catering Services in Singapore", dated December 2014 whereby events catering refers to food catering services provided for social or corporate events only

### \* Bloomberg as at 27 May 2015

FINANCIAL HIGHLIGHTS			
	14M 2015 <sup>1</sup>	FY 2014	
Revenue (\$'m)	77.4	52.4	
Net Profit (\$'m)	7.4	6.4	
Earnings per share (SGD Cents)	5.14	4.44	
Dividend per share (SGD Cents)	2.10	2.67	
Return On Assets (%)	13.6	14.7	
Return On Equity (%)	30.6	31.2	
Net cash from operating activities	10.5	7.9	
Cash and cash equivalents at end of period (\$'m)	7.6	8.4	

STOCK INFORMATION\*

S\$0.93

S\$0.30

144,000,000

21.1 times

S\$133.9 million

Catalist, SGX-ST

NGL SP (Bloomberg)

S\$1.005 (H); S\$0.815 (L)

NEOG.SI (Reuters)

<sup>1</sup> 14M 2015 refers to the 14-month financial period ended 31 March 2015

#### **M&A – THONG SIEK GROUP** RECENT





- Acquired 55%-stake in parent company of popular "DoDo" brand of fishballs for S\$7.35 million on May 14, 2015
  - Involved in manufacturing of surimi-based seafood 0 products
  - 2 production facilities in Senoko, Singapore, and Johor 0 Bahru, Malaysia
  - Products sold in Singapore and Malaysia, and distributed across 22 countries worldwide including Asia, Australia, Europe and U.S.A.
- In line with Neo Group's value proposition as a integrated food and catering solutions provider
- Leverage on TS Group's expertise in food 0 manufacturing to fully automate new central kitchen's operations
- Expand our customer base and broaden market reach, 0 while giving Neo Group access to large global distribution network across 22 countries
- Commence financial consolidation from the financial period ending June 30, 2015

- **BRANDS TO CAPTURE DIFFERENT MARKET SEGMENTS** 
  - NEO GARDEN CATERING umisushi LARGEST EVENTS CATERER NO. 1° CATERER IN SINGAPORE lissho izakaua SINGAPORE сног ORANGE CLOVE み ANAMI UDON Ζ Delihub

### INVESTMENT HIGHLIGHTS

- Largest catering group with leading market share and strong brand recognition Experienced management team with successful track record Integrated value chain; able to reap synergies and 3 economies of scale and provide end-to-end catering solutions to customers
- Continues to implement strategies to capture a larger share 4 of the vast F&B market and various market segments
  - Strong financial performance since listing

# **OTHER CORPORATE DEVELOPMENTS IN FP2015**

#### Food Catering Business

- Increase in social catering events
- Growth in market share for corporate and government sectors

#### **Food Retail Business**

- Added three new concepts LJJ, Choz and Fu Yuan
- Growth in delivery sales
- Commencement of new outlets

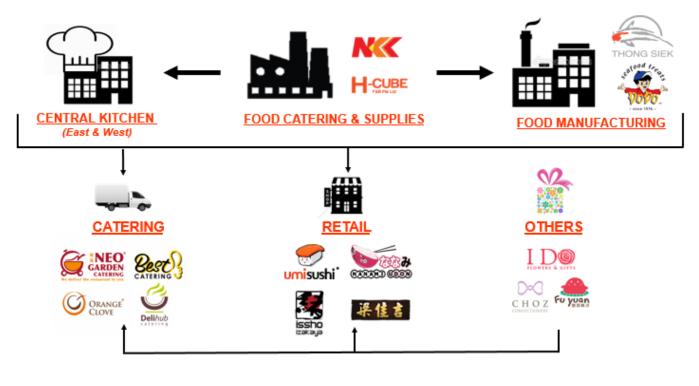
#### **Centralised Kitchen**

Transition of Wan Lee Kitchen to Enterprise Road fully completed



### **INTEGRATED VALUE CHAIN**

# SINGAPORE'S LARGEST CATERING GROUP WITH LEADING MARKET SHARE\*



**FUTURE PLANS – ONGOING EFFORTS TO STREAMLINE BUSINESS OPERATIONS** 

	OPERATIONAL SINCE EARLY-2015	Phase 3
	Phase 2	File
Phase 1	Up to 30,000	Up to 50,000 guests/day
Up to 15,000 guests/day	guests/day	guosis/uuy
6A Wan Lee Road • Built-in floor area: 12,346 sg ∰	<ul> <li>1 Enterprise Road</li> <li>Total land area: ~75,018 sg ft</li> <li>Built-in area: ~57,111 sg ft</li> <li>Operational synergies</li> <li>Doubling of capacity – currently between 60% to 70% capacity</li> <li>Corporate headquarters and consolidated base for most of our central kitchens, offices, warehouses, logistics, operations and others (I DO Flowers and Gifts)</li> </ul>	<ul> <li>30B Quality Road</li> <li>Built-in area: approx. 300,000 sg ft</li> <li>Fully automated kitchen</li> <li>Catering kitchen</li> <li>Food manufacturing</li> <li>Other businesses such as Bakery</li> </ul>



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