# Media Release



Boustead Singapore Limited (Co. Reg. No. 197501036K)

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## BOUSTEAD FINANCIAL RESULTS ANNOUNCEMENT FOR 1Q FY2019 ENDED 30 JUNE 2018

	1Q FY2019	1Q FY2018	Change
Revenue	S\$107.0m	S\$90.3m	+18%
Gross profit	S\$41.5m	S\$33.0m	+26%
Profit before income tax ("PBT")	*S\$23.9m	** <b>S\$8.5</b> m	+183%
Total profit	S\$18.1m	S\$6.0m	+200%
Profit attributable to equity holders of Company ("net profit")	S\$12.2m	S\$2.9m	+315%
Net profit (adjusted for comparative review)***	S\$7.9m	S\$4.6m	+72%
- Earnings per share	2.5cts	0.6cts	+317%
- Net asset value per share	67.1cts	62.5cts	+7%

Notes:

\* Includes other gains of S\$7.9m in 1Q FY2019.

\*\* Includes other losses of S\$1.6m in 1Q FY2018.

\*\*\* Net profit adjusted for other gains/losses net of non-controlling interests for comparative review.

Note to Editors: The Group's revenue is largely derived from project-oriented businesses and as such, quarterly results would not accurately reflect the full-year performance. Full-year to full-year comparisons are more appropriate for analytical purposes.

### 1Q FY2019 Highlights:

- Total revenue increased 18% year-on-year to S\$107.0 million.
- Total profit rose 200% year-on-year to S\$18.1 million and net profit climbed 315% year-on-year to S\$12.2 million, mainly supported by a combination of better operating performance with improved margins and sizeable other gains.
- For a comparative review after adjusting for other gains/losses net of noncontrolling interests, net profit for 1Q FY2019 would have been approximately S\$3.3 million or 72% higher year-on-year than 1Q FY2018.
- The Group's current order book backlog stands at S\$304 million.

**Singapore, 13 August 2018** – Mainboard-listed Boustead Singapore Limited ("Boustead" or the "Group"), a progressive global infrastructure-related engineering services, geospatial technology and healthcare group today announced its unaudited financial results for the first quarter ended 30 June 2018 ("1Q FY2019").

For 1Q FY2019, total revenue increased 18% year-on-year to S\$107.0 million. Total profit rose 200% year-on-year to S\$18.1 million and net profit climbed 315% year-on-year to S\$12.2 million, mainly supported by a combination of better operating performance and sizeable other gains.

Sizeable other gains were recorded mainly due to a completed sale of 25 Changi North Rise under the Group's separately listed Real Estate Solutions Division (under Boustead Projects Limited), along with currency exchange movements.

For a comparative review after adjusting for other gains/losses net of non-controlling interests, net profit for 1Q FY2019 would have been approximately S\$3.3 million or 72% higher year-on-year than 1Q FY2018.

Mr Wong Fong Fui, Chairman and Group Chief Executive Officer of Boustead said, "We had a strong first quarter, aided by better operating performance with improved margins and a one-off gain from the sale of a property and currency exchange movements. Broadbased profitability was achieved across all three divisions. Our new fourth division in healthcare will kick off with contributions next quarter."

Mr Wong added, "We continue to see the gradual improvement in the outlook in our respective industries. However, the business environment remains challenging. Nonetheless, with our healthy financial position, we continue to be in a position to seize on good opportunities and also withstand any potential turbulence."

With the gradual improvement in the outlook of the global oil & gas industries, the Energy-Related Engineering Division's revenue grew 4% year-on-year to S\$19.4 million. Client enquiries and major oil & gas expenditures were under more active review as compared to one year earlier.

Carrying forward a healthy order book backlog at the end of FY2018, the Real Estate Solutions Division's (under Boustead Projects) revenue rose 7% year-on-year to S\$48.8 million. Higher design-and-build revenue was partially offset by lower leasing revenue.

The Geo-Spatial Technology Division lifted revenue 51% higher year-on-year to S\$38.7 million. Revenue was supported by steady demand across exclusive markets in Australia and parts of South East Asia, and further boosted by a change in revenue recognition in adopting SFRS(I) 15.

The overall gross profit for 1Q FY2019 increased 26% year-on-year to S\$41.5 million, with the overall gross margin improving to 39% compared to 36% in 1Q FY2018. Nonetheless, gross margin pressure exists across the Group.

Total PBT for 1Q FY2019 increased 183% year-on-year to S\$23.9 million, mainly supported by a combination of better operating performance with improved margins and sizeable other gains. The PBT performance of the Energy-Related Engineering Division for 1Q FY2019 benefitted from significant currency exchange gains, resulting in broad-based profitability across all three divisions in 1Q FY2019.

At the end of 1Q FY2019, the Group's financial position remained healthy and included the consolidated balance sheet of the new Healthcare Division.

The Group's net asset value per share strengthened to 67.1 cents at the end of 1Q FY2019 from 63.5 cents at the end of FY2018, while the net cash position (i.e. net of all bank borrowings) strengthened to S\$208.5 million at the end of 1Q FY2019, translating to a net cash per share position of 42.3 cents. In addition, the Group held S\$66.3 million in investment securities at the end of 1Q FY2019, of which about half of the amount is highly liquid.

The Group won S\$69 million in contracts since the start of FY2019. The current order book backlog stands at a healthy S\$304 million (unrecognised project revenue remaining at the end of 1Q FY2019 plus the total value of new orders secured since then), of which S\$102 million is under the Energy-Related Engineering Division and S\$202 million is under the Real Estate Solutions Division.

The newly acquired Healthcare Division, which joined the Group at the end of 1Q FY2019, will make maiden contributions in the remaining quarters of FY2019.

With a healthy balance sheet and net cash position, and wide range of financing options, the Group continues to be in an excellent position to capitalise on any good acquisition and investment opportunities that may arise.

Barring unforeseen circumstances and shifts in the global economic outlook, the Group believes that it can continue to deliver steady results in FY2019.

-- End of media release --

#### **About Boustead Singapore Limited**

Established in 1828, Boustead Singapore Limited (SGX:F9D) is a progressive global Infrastructure-Related Engineering Services, Geo-Spatial Technology and Healthcare Group listed on the SGX Mainboard. Focusing on the engineering and development of key infrastructure to support economic growth in global markets, our strong suite of engineering services comprises Energy-Related Engineering and Real Estate Solutions.

Under Geo-Spatial Technology, we provide professional services and exclusively distribute Esri geo-spatial technology – the world's leading geographic information system – to major markets across Australia and parts of South East Asia. Our intelligent mapping platform and digital infrastructure are essential to create smart nations, smart cities and smart communities by solving the world's largest problems through effective and sustainable planning, deployment and management of key infrastructure and resources.

In Healthcare, we provide niche innovative assistive technologies and transformational medical solutions that improve the daily lives of chronic disease patients in Asia, with a focus on rehabilitative care, sleep care and sports science.

With a vast global network stretching across Asia, Australia, Europe, Africa and the Americas, we are ready to serve the world. To date, we have undertaken infrastructure-related projects in 86 countries and territories globally.

In 2008 and 2009, we were recognised in the prestigious Forbes Asia 200 Best Under A Billion as one of the Asia Pacific's 200 best public-listed corporations under US\$1 billion in revenue. In 2015, we were also the winner of the Singapore Golden Jubilee Business Award, in recognition of the best 50 Singapore corporations who have achieved and contributed to Singapore's progress and success over the past 50 years since independence. In 2017, we were ranked by FinanceAsia as Singapore's Best Small-Cap in the annual Asia's Best Companies Poll. We are also listed on the MSCI World Micro Cap Index, FTSE Global Small Cap Index and FTSE ST Small Cap Index.

Visit us at <u>www.boustead.sg</u>.

### **Financial Results Archive**

To access the archive of financial results for the last five financial years, please go to: <u>http://www.boustead.sq/investor\_centre/guarterly\_results.asp</u>.

#### **Contact Information**

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