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Proxy Form



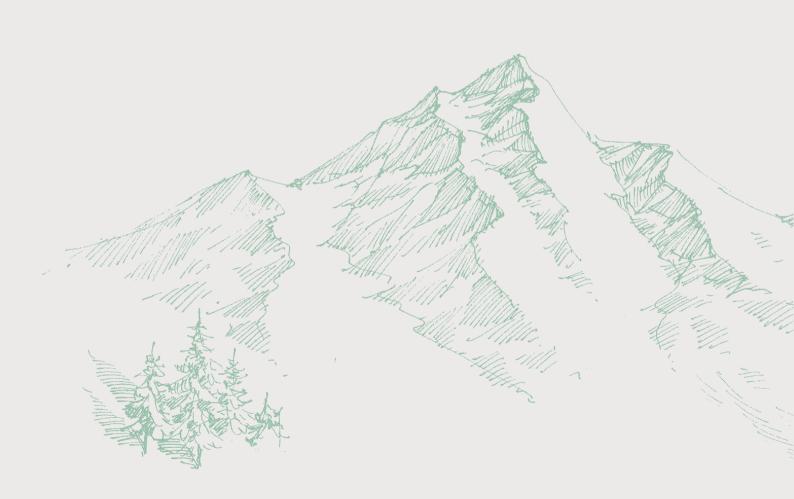






# Envisioning our Future

The path to our future begins with the ability to envision it. Our abilities to see and seize them is the reason why we have always thrived in our ventures. With our eyes trained on the future, we are confident that every step we take will bring us closer to our next peak.



We have

to think big

and dream big.

Then you

will achieve.

CHUA THIAN POH Chairman & CEO

### CHAIRMAN'S STATEMENT

### DEAR SHAREHOLDERS,

I am pleased to report a satisfactory performance for the Group during the financial year ended 31st December 2016. This was in spite of the challenging property market environment and an exchange loss due mainly to the weakening of the Sterling Pound after the UK voted to leave the European Union.

### **Financial Review**

Group turnover for FY2016 increased 130% from S\$129.9 million to S\$299.4 million due mainly to sales recognition of two residential development projects in Melbourne and Gold Coast, Australia which were completed in the first half of 2016.

Rental income from the Group's investment properties rose 11% from S\$125.5 million in FY2015 to S\$139.6 million. The bulk of the increase were from the London commercial properties, Apollo & Lunar House, 39 Victoria Street and 110 Park Street which were acquired in the second half of 2015.

Share of profits in associates from our Shanghai and Zhuhai projects increased 74% from S\$17.0 million to S\$29.6 million. Share of profit from our jointly-controlled entities amounted to S\$3.7 million as compared to a loss of S\$39.8 million in the preceding year.

Profit after tax and minority interests decreased 11% to \$\$216.8 million from \$\$242.2 million in the same period last year. This was due mainly to the lower net fair value gain of investment properties amounting to \$\$104.1 million (FY2015: \$\$186.4 million). As a result, earnings per share declined by 3.8 cents to 32.5 cents.

Total shareholders' fund as at 31 December 2016 rose to \$\$2.93 billion, representing a net asset value of \$\$4.39 per share. This was after accounting for foreign exchange translation loss of \$\$59 million, resulting from the weakening of the Sterling Pound and Renminbi. Net gearing decreased from 0.55 times to 0.44 times.



CHUA THIAN POH
Chairman & CEO

#### **BUSINESS REVIEW**

### Singapore

Contributions to the Group's revenue from Singapore operations was about 29% for FY2016. Of this, 90% was from The Metropolis which is currently fully let. The rest of the contributions were mainly from our industrial buildings and residential projects.

For the Sentosa Cove residential projects, the Group has continued with its interim leasing strategy pending the recovery of the high-end residential market. Average occupancy rate for Turquoise, Seascape and Cape Royale was more than 70%.

#### London

Rental income from the Group's six commercial properties in London was 19% of total Group turnover. The leases for these properties are on long tenure, ranging from five to ten years, except for Rose Court with a remaining lease of about 18 months. This long tenure would enable us to ride out the uncertainties caused by Brexit. We had since divested Rose Court in early 2017.

#### Australia

The Group's two Australian residential projects, Rhapsody in Gold Coast and Pearl in Melbourne were completed in the first half of 2016. To-date about 78% of the 223 units at Rhapsody and 91% of the 185 units at Pearl were sold.

The joint-development project, Eporo Tower, a 44-storey residential tower in Melbourne CBD was fully sold. The project has just been completed and settlement with purchasers is expected to commence in the second quarter of 2017.

#### China

In Shanghai, our 40% joint venture project, Yanlord Western Garden, comprising 1,470 units had been completed. To-date, 68% of the project was sold.

For the Zhuhai project, Yanlord Marina Peninsula, in which the Group has a 20% interest, construction work for Phase One consisting 972 units was completed. Phase Two comprising 1,039 units is under construction and is expected to be completed by 2018. To-date, a total of 1,610 units was launched and 95% had been sold. There are a total of about 3,500 units in this development. Construction works for subsequent phases will be completed over the next few years.

In Tangshan, Phase One of our 50% joint venture project, Yanlord HuBinCheng comprising 845 units was completed. The residential market sentiment in this city has improved during the year and to-date 86% had been sold.

### **Proposed Dividend**

The Board is pleased to recommend a first and final dividend of S\$0.06 per share. Subject to shareholders' approval at the Annual General Meeting of the Company to be held on 25 April 2017, the first and final dividend will be paid on 31 May 2017.

### **Business Prospects**

The operating environment remains challenging for the Group. The uncertainties in global trade will have a negative impact on the Singapore economy. However, our strong and sustainable recurring income model will buttress our earnings. With this recurring income and the contributions from our Australia and China development projects we expect the Group to remain profitable this year.

We will continue to scout for good investment and development opportunities both in Singapore and overseas to build pipelines for future growth and enhance shareholders' return.

### Acknowledgements

I would like to thank our loyal shareholders, customers, business associates and suppliers for their strong support throughout the years.

To all my fellow Board members, I wish to express my deep appreciation for their invaluable counsel and guidance which have greatly helped to grow the Group to where we are today. At the same time, I would like to inform shareholders that two of our independent directors, Mr. Ch'ng Jit Koon and Mr. Tan Eng Bock will be retiring at the forthcoming Annual General Meeting. This is part of the Board renewal process. I would like to take this opportunity to record our deepest gratitude to both of them for their dedication and contribution to the Group over the years.

Last but not least, I would also like to acknowledge the commitment and hard work put in by the management and staff during the year.

Thank you.

Chua Thian Poh Chairman & CEO

### BOARD OF DIRECTORS

### MR CHUA THIAN POH

Chairman and CEO

Mr Chua Thian Poh is the founder of Ho Bee Group. He was appointed the Chairman and Chief Executive Officer of the Group in 1999. Mr Chua is responsible for the Group's strategic planning and direction, as well as its financial and investment decisions.

Mr Chua serves on the boards of several other companies and community organisations. He is the President of Singapore Federation of Chinese Clan Associations, Honorary President of Singapore Chinese Chamber of Commerce & Industry, Chairman of Ren Ci Hospital, President of Singapore Hokkien Huay Kuan, Chairman of Board of Trustee of the Chinese Development Assistance Council, and Honorary Chairman of Bishan East Citizens' Consultative Committee. Mr Chua is also a board member of Ascendas-Singbridge Pte. Ltd.

In recognition of his contributions towards the local community and society, Mr Chua was conferred the Public Service Star (BBM) in 2004 and appointed Justice of the Peace in 2005. He was conferred the Distinguished Service Order (Darjah Utama Bakti Cemerlang) in 2014. In September 2015, Mr Chua was appointed as the Non-Resident Ambassador of Singapore to the Republic of Maldives. Mr Chua was appointed as a member of the Constitutional Commission for the review of Elected Presidency in February 2016.

Besides being an active community leader, Mr Chua is a notable philanthropist. In November 2012, he was honoured with The President's Award for Philanthropy (Individual). Mr Chua was chosen by Forbes Asia in its Heroes of Philanthropy honour roll in 2014. An outstanding business leader, he was awarded the 2006 Businessman of the Year by the Singapore Business Awards.

#### MR DESMOND WOON CHOON LENG

Executive Director

Mr Desmond Woon joined the Group in 1987 as the Manager responsible for the Group's financial, investment and marketing initiatives. He was appointed as an Executive Director in August 1995. Mr Woon directs the Group's corporate finance, accounting, tax, legal, risk management, corporate governance and investor relations, and oversees these functions across the Group. He played a leading role in the Company's initial public offering in 1999.

Prior to joining the Group, Mr Woon's career highlights include holding the post of Finance and Administration Manager at two of Indonesia's leading electronics companies.

#### MR ONG CHONG HUA

Executive Director

Mr Ong Chong Hua joined the Group in August 1995 as an Executive Director. He works with the Chairman in charting the Group's investment, development and marketing strategies for Singapore as well as overseas. In addition to his strategic role, Mr Ong directs the project management team that drives the construction of the Group's various development projects in Singapore. He also oversees the property management of the Group's investment portfolio both locally and overseas.

Mr Ong has more than 30 years of experience in the real estate sector. He began his career as a town planner with the Urban Redevelopment Authority in 1980 before joining Jones Lang Wootton (now known as Jones Lang LaSalle) in 1990 as Head of its Consultancy and Project Management Department. Mr Ong holds a Masters degree in Town and Regional Planning from the University of Sheffield, UK.

#### MR BOBBY CHIN YOKE CHOONG

Lead Independent Director

Mr Bobby Chin was appointed to the Board in November 2006. He was the Managing Partner of KPMG Singapore from 1992 until his retirement in September 2005. He is an Associate Member of the Institute of Chartered Accountants in England and Wales.

Mr Chin served as a board member of Urban Redevelopment Authority from 1997 to 2006 and was its Chairman from 2001 to 2006. He also served as the Chairman of Singapore Totalisator Board from 2006 to 2012.

Mr Chin is currently the Chairman of NTUC Fairprice Co-operative Ltd, Chairman of NTUC Fairprice Foundation Ltd, and Deputy Chairman of NTUC Enterprise Co-Operative Limited. He is also the Chairman of the Housing and Development Board. Mr Chin serves as a member of the Council of Presidential Advisers. He is also a board member of Temasek Holdings (Private) Ltd, Frasers Centrepoint Asset Management Ltd and Singapore Labour Foundation. Mr Chin also sits on the boards of several listed companies including, Yeo Hiap Seng Ltd, AV Jennings Limited, Sembcorp Industries Ltd and Singapore Telecommunications Limited.

### MR CH'NG JIT KOON

Independent Director

Mr Ch'ng Jit Koon was appointed to the Board in November 1999. Mr Ch'ng is the Chairman of Pan-United Corporation Ltd since April 1997. He also sits on the boards of other public listed companies which currently include Progen Holdings Limited and Santak Holdings Limited.

Mr Ch'ng was a Member of the Singapore Parliament from 1968 to 1996 and held the post of Senior Minister of State, Ministry of Community Development, when he retired in January 1997. He also serves in several community organisations. Mr Ch'ng holds a Bachelor of Arts Degree in Economics and Political Science from Nanyang University, Singapore (now Nanyang Technological University).

### MR JEFFERY CHAN CHEOW TONG

Independent Director

Mr Jeffery Chan was appointed to the Board in October 2002. He is also an Independent Director of Goodhope Asia Holdings Ltd. Mr Chan is a Fellow Member of the Institute of Chartered Accountants in England and Wales as well as the Institute of Singapore Chartered Accountants.

#### BOARD OF DIRECTORS

#### MR TAN ENG BOCK

Independent Director

Mr Tan Eng Bock has been a member of the Board since October 2002. Mr Tan has been instrumental in the development of sports in Singapore since 1970. He had, among other capacities, served as the Deputy President of the Singapore Swimming Association and Chairman of the River Valley Constituency Sports Club. He was a member of the Technical Water Polo Committee of the World Swimming Body FINA as well as Vice Chairman of the Asian Amateur Swimming Federation.

He also serves on the boards of several companies. Mr Tan's career saw him spent close to four decades in the Singapore Police Force where he held various positions including Director of Public Affairs and Director of Criminal Investigation Department. He retired from the Singapore Police Force as an Assistant Police Commissioner. For his many contributions to the nation, Mr Tan was awarded The Public Service Star (BBM) in 1986.

### MR KO KHENG HWA

 $Independent\ Director$ 

Mr Ko is currently Senior Advisor to Accenture in China. He is the Lead Independent Director of Singapore public-listed iX Biopharma Ltd and a member of the SIM University Advisory Board. As a corporate advisor, he also provides advisory services to companies and governments.

Mr Ko has more than 30 years of leadership, business and international experience. Public sector leadership positions held by him included Managing Director of Economic Development Board, CEO of JTC Corporation and CEO of National Computer Board. Business sector leadership appointments held included CEO of Singbridge International Singapore Pte Ltd (a Temasek-linked company), CEO Sustainable Development & Living Business Division of Keppel Corporation Ltd, Group CEO of Ying Li International Real Estate Ltd, Chairman of Arcasia (now Ascendas) Land Singapore Pte Ltd, Director of Sino-Singapore Guangzhou Knowledge City Investment and Development Co Ltd (China), Director of Sino-Singapore Tianjin Eco-City Investment and Development Co Ltd (China) and Chairman of the former NASDAQ-listed Pacific Internet Ltd.

Mr Ko's academic and professional background includes: Advanced Management Program, Harvard Business School; Masters in Management, MIT; BA (Honours) in Civil Engineering, Cambridge University; Fellow of Institution of Engineers Singapore and Fellow of Singapore Computer Society. A President Scholar, he was also awarded the Public Administration Gold Medal by the Singapore Government.

## THE MANAGEMENT TEAM

#### **CHONG HOCK CHANG**

Group Director, Projects and Marketing

Mr Chong Hock Chang was appointed as Group Director (Projects and Marketing) in January 2017. Mr Chong is responsible for the Group's projects, both local and overseas. He also steers the marketing of the Group's investment and development properties, both local and overseas.

Prior to his current appointment, Mr Chong held several senior management roles since he joined the Group in 1995. He was Associate Director from 2011 to 2016 and General Manager (Business Development and Marketing) from 2002 to 2010.

Mr Chong started his career as a valuer at the Inland Revenue Authority of Singapore. He then joined Jones Lang Wootton (now known as Jones Lang Lasalle) as a consultant and undertook major research, feasibility studies and formulated marketing strategies for clients.

Mr Chong holds a Bachelor of Science Degree (Honours) in Estate Management from the National University of Singapore, and is a member of the Singapore Institute of Surveyors and Valuers. He currently serves as the Honorary Secretary on the Management Committee of the Real Estate Developers Association of Singapore.

#### **NICHOLAS CHUA**

Group Director, Business Development

Mr Nicholas Chua was appointed as Group Director (Business Development) in January 2017. Prior to his current appointment, he held several senior management roles since he joined the Group in 2002. He was Associate Director from 2011 to 2016 and Senior Manager (Business Development and Marketing) from 2007 to 2010.

Mr Chua is responsible for identifying and evaluating business opportunities to expand the Group's investment and development portfolio, both locally and overseas.

Before joining the Group, Mr Chua was with DBS Group Holdings Ltd. He graduated with a Bachelor of Science in Finance and Marketing from the University of Oregon.

### **LUM HON CHEW**

General Manager, Special Projects

Mr Lum Hon Chew was appointed as General Manager (Special Projects) in January 2015. Prior to his current appointment, he was Deputy General Manager (Projects Management) from 2012 to 2014 and Senior Project Manager from 2007 to 2011. He joined the Group since 2000.

Mr Lum is in charge of property management for the Group's local investment portfolio, and project management for local development assignments.

Before joining the Group, Mr Lum served in the Development Control Division of the Urban Redevelopment Authority, and was also a project development manager with a private property development firm.

Mr Lum holds a Bachelor Degree in Business Administration from Royal Melbourne Institute of Technology, a Diploma in Management Studies from Singapore Institute of Management, and a Diploma in Architectural Technology from Singapore Polytechnic.

### MILESTONES

## 1987

Ho Bee is incorporated with the vision of becoming a prominent real estate developer.

## 1989

Ho Bee begins work on its first residential property development, the first in an ambitious portfolio that will come to include many icons and landmarks.

## 1996

The company makes a strategic move to grow its business overseas with its first foray into London.

## 1999

Ho Bee is listed on the Singapore Exchange, marking the beginning of a new phase in its history.



## 2002

Acting to seize opportunities emerging from the phenomenal growth in the China market, the company makes its first investments in the key city of Shanghai.

## 2003

Ho Bee becomes the pioneer developer in Sentosa Cove, eventually becoming the biggest developer building a total eight high-end condominiums, terrace houses and luxurious villas.







# 2007

Reflecting the company's commitment to quality, The Berth by the Cove wins the coveted MIPIM Award (Marche International des Professionnels de I'immobilier) in the Residential Developments category.

## 2010

Recognised for its excellent track record and many achievements, Ho Bee wins a placing in Forbes Asia's "Best Under a Billion" 2010 listing.

## 2011

Scoring another significant success, the company embarks on 1.2 million sqft office development, The Metropolis at one north.

# 2012

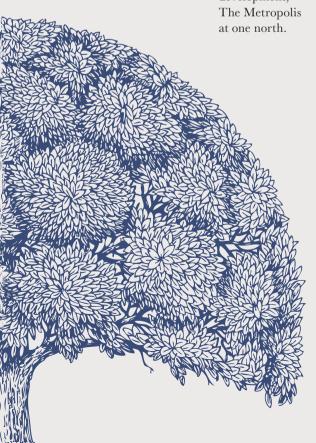
The year marks another milestone for Ho Bee in its diversification strategy as the company started its first development project in Australia.

# 2013

Ho Bee Investment Ltd was re-branded to Ho Bee Land Limited with a new corporate logo to reflect our continuous pursuit for excellence.

# 2014

Inauguration of The Metropolis.







Our strategy of recurring-income is bearing fruit



### INVESTMENT PROPERTIES

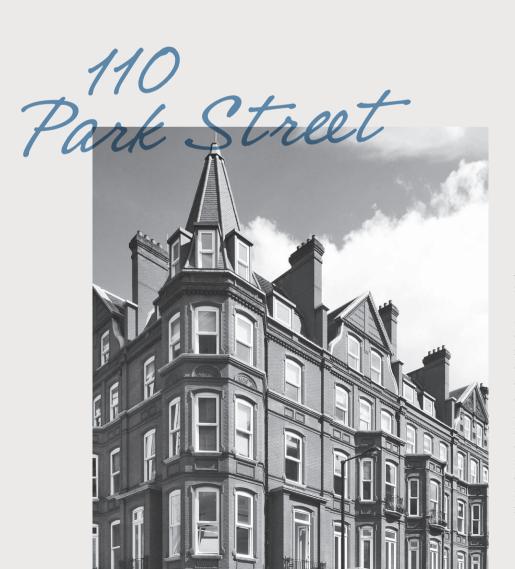


1 St Martin's Le Grand is strategically located on a prominent site in the western core of the City of London. The freehold commercial property – acquired in March 2014 - stands beside the historical banking address of Gresham Street, and is about 50m north of the London Stock Exchange. Transport facilities are excellent, with the building in close proximity to St Paul's and Barbican Underground Stations.



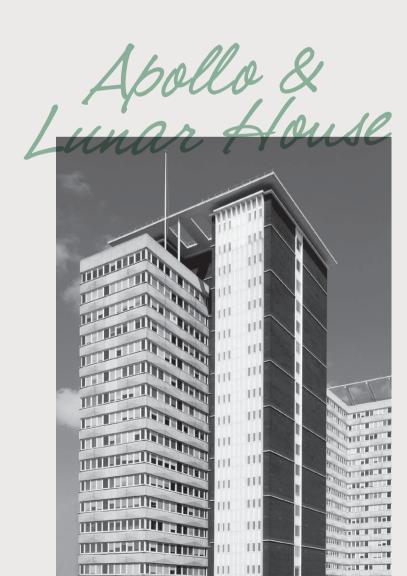


Located in the heart of Covent Garden, 60 St Martin's Lane has an unrivaled access to four Underground Stations. The property is a prime trophy office and retail building comprehensively refurbished in 2011 on its striking, original Portland Stone facade.

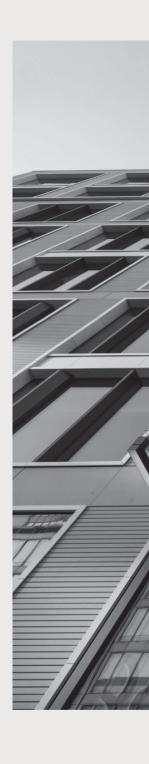


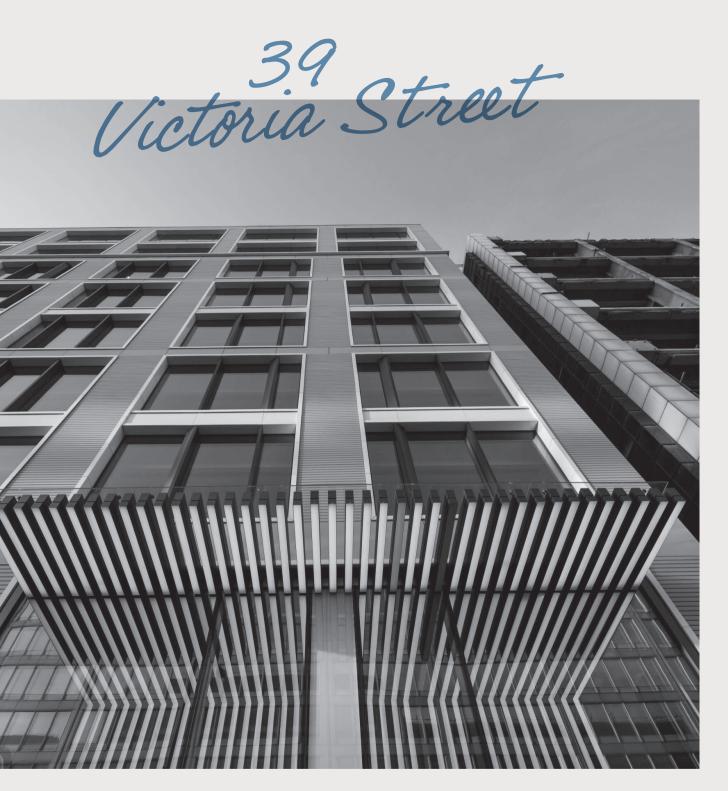
A Victorian-style facade, 110 Park Street is situated at the northern end of Park Street in Mayfair one of the most exclusive districts of London's West End which is renowned for some of the finest hotels, restaurants, private clubs, galleries and residential homes in the world.

### INVESTMENT PROPERTIES



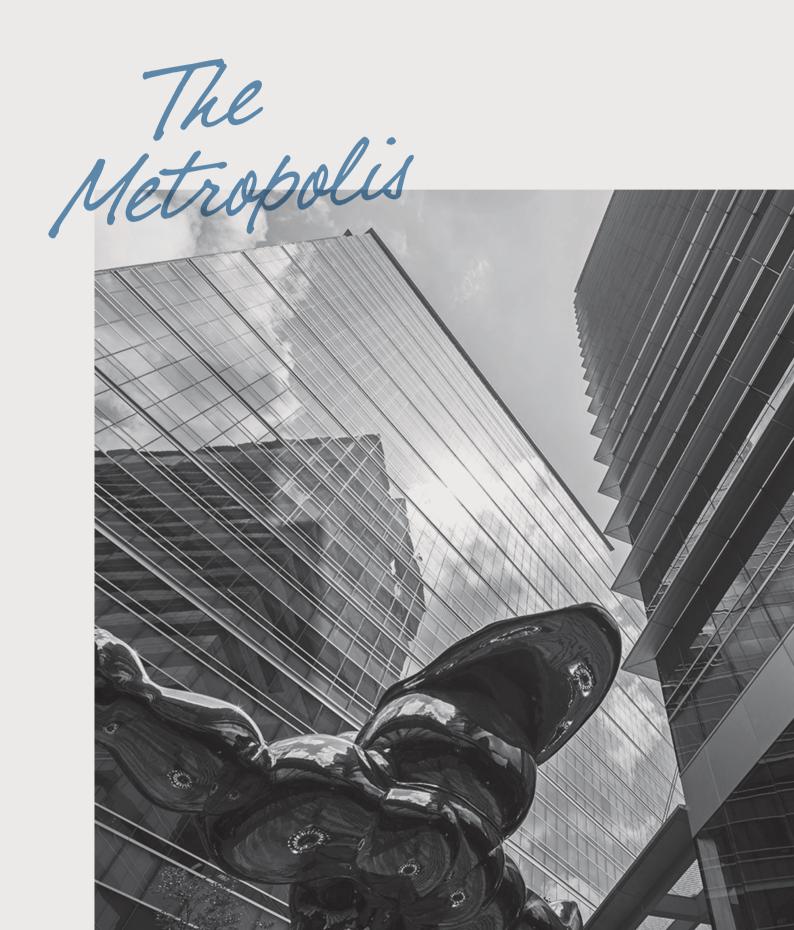
Situated in the heart of Croydon
Town Centre, and a short distance between the East and West Croydon
Railway Stations.
It enjoys excellent public transport connectivity with the Tramlink and subway links nearby.





The freehold property is situated in Victoria, one of the West End's most established office location. Completed in 2014, the building provides Grade A office and retail space arranged over basement, ground and nine upper floors.

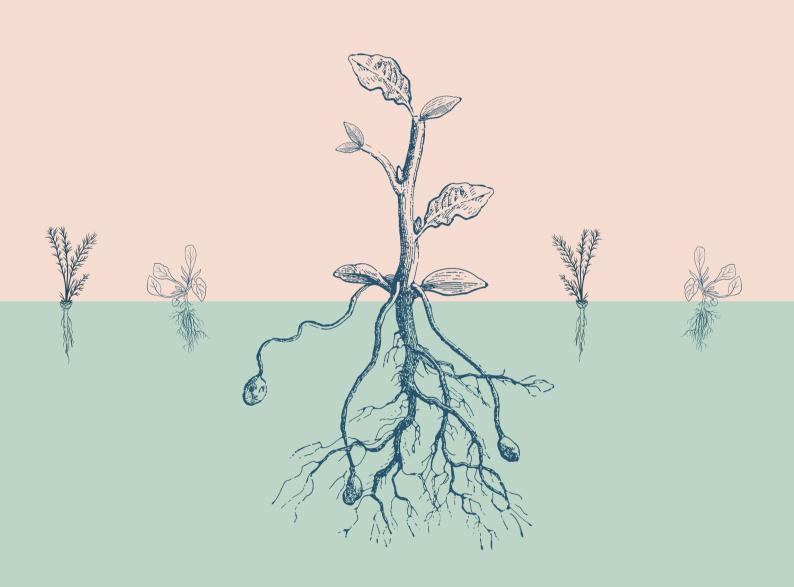
### INVESTMENT PROPERTIES







The Metropolis was conceptualised to become the gateway to the iconic one north, home to the region's finest research facilities and business parks. Comprising two office towers that are earmarked to serve as headquarters for leading multinational corporations, it has set a new benchmark for prestige, comfort and convenience.



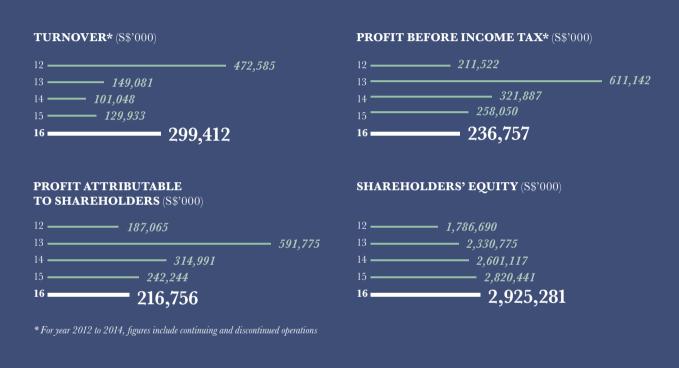
Diversify.

Spread the risk.

Don't rely on

a single market.

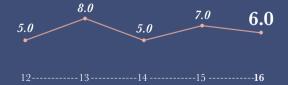
## FINANCIALS AT A GLANCE



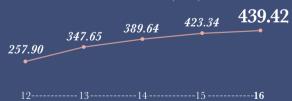
### **EARNINGS PER SHARE** (cents)



### **DIVIDENDS PER SHARE** (cents)

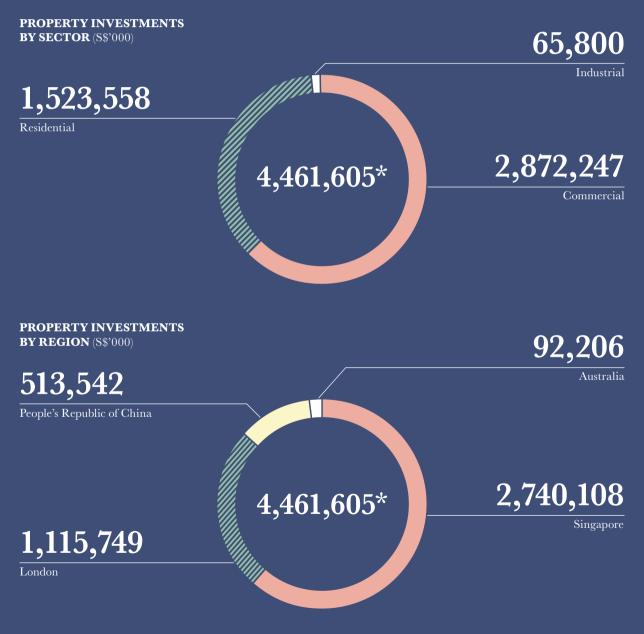


### **NET ASSETS PER SHARE** (cents)



### **RETURN ON EQUITY** (%)





<sup>\*</sup>Includes property investments held by jointly-controlled entities and associates

Ho Bee Land Limited (**the Company**) is committed to adopting high standards of corporate governance and transparency in conducting the Group's businesses. The board of directors of the Company (**the Board**) ensures that an effective self-regulatory and monitoring mechanism exists and is practised. This report outlines the main corporate governance practices that are in place, with specific reference to the principles of the Code of Corporate Governance 2012 (**the Code**).

The Company also refers to the disclosure guide issued by the Singapore Exchange (**SGX Disclosure Guide**) in January 2015 and has incorporated answers to the questions set out in the SGX Disclosure Guide in this report. Specific references are made to the Code's guidelines set out in the SGX Disclosure Guide.

### SGX Disclosure Guide:

- (a) Has the Company complied with all the principles and guidelines of the Code? If not, please state the specific deviations and the alternative corporate governance practices adopted by the Company in lieu of the recommendations in the Code.
- (b) In what respect do these alternative corporate governance practices achieve the objectives of the principles and conform to the guidelines in the Code?

The Company has adhered to most of the principles and guidelines of the Code. Where there are deviations from the recommendations of the Code, we have provided the reasons and explanations on the Company's practices, where appropriate.

#### **BOARD MATTERS**

### THE BOARD'S CONDUCT OF AFFAIRS (PRINCIPLE 1)

### Role of the Board and Board responsibility

The principal role of the Board is to review and approve strategic plans, key operational and financial issues, evaluate performance of the Company, and supervise executive management to achieve optimal shareholders' value.

The Board undertakes the following duties and responsibilities in line with the Code:-

- provide entrepreneurial leadership, set strategic objectives, and ensure that the necessary financial and human resources are in place for the Company to meet its objectives;
- establish a framework of prudent and effective controls which enables risks to be assessed and managed, including safeguarding of shareholders' interests and the Company's assets;
- review management's performance;
- identify the key stakeholder groups and recognise that their perceptions affect the Company's reputation;
- set the Company's values and standards (including ethical standards) and ensure that obligations to shareholders and other stakeholders are understood and met; and
- consider sustainability issues such as environmental and social factors, as part of its strategic formulation.

Pursuant to SGX Listing Rule 720(1), all directors had signed an undertaking in the prescribed form to use their best endeavours to comply with the listing rules and to procure that the Company also complies.

### **Board** processes

The Board has established various Board committees to assist in fulfilling its duties and responsibilities. These committees are the Audit & Risk Committee ( $\mathbf{ARC}$ ), Nominating Committee ( $\mathbf{NC}$ ) and Remuneration Committee ( $\mathbf{RC}$ ) which are governed by specific terms of reference.

The Board currently holds four scheduled meetings and an annual business review meeting each year. Scheduled meetings for the Board committees are also arranged annually. Ad hoc meetings for the Board and Board committees are convened as and when necessary to address any specific matters.

There were a total of five Board meetings (including the annual business review meeting), four ARC meetings, two NC meetings and two RC meetings held in the year ended 31 December 2016 (FY2016).

The attendance of the directors at Board and Board committee meetings for FY2016 was as follows:-

Name of directors	Board r	neeting	ARC n	neeting	NC m	eeting	RC m	eeting
	No. of meetings held while a member	No. of meetings attended						
Chua Thian Poh	5	5	N.A.	N.A.	2	2	N.A.	N.A.
Desmond Woon Choon Leng	5	5	N.A.	N.A.	N.A.	N.A.	N.A.	N.A.
Ong Chong Hua	5	5	N.A.	N.A.	N.A.	N.A.	N.A.	N.A.
Tan Keng Boon (1)	1	1	1	1	2	2	N.A.	N.A.
Ch'ng Jit Koon (2)	5	5	4	4	2	2	1	1
Jeffery Chan Cheow Tong	5	5	4	4	N.A.	N.A.	2	2
Tan Eng Bock (3)	5	5	N.A.	N.A.	2	2	2	2
Bobby Chin Yoke Choong (4)	5	5	4	4	N.A.	N.A.	1	1
Ko Kheng Hwa (5)	3	3	2	2	N.A.	N.A.	N.A.	N.A.

### Notes:

- (1) Mr Tan Keng Boon retired at the conclusion of the 28th annual general meeting on 28 April 2016.
- (2) Mr Ch'ng Jit Koon was appointed as RC member and relinquished his role as NC member on 1 May 2016.
- (3) Mr Tan Eng Bock was appointed as NC member on 1 January 2016.
- (4) Mr Bobby Chin Yoke Choong relinquished his role as NC member on 1 January 2016. Mr Chin was appointed as lead independent director and re-appointed as NC member on 1 May 2016. Mr Chin relinquished his role as RC member on 1 May 2016.
- (5) Mr Ko Kheng Hwa was appointed as independent director, NC chairman and ARC member on 1 May 2016.

 ${\cal N}\!.A.$  means not applicable.

### Matters requiring Board's approval (Guideline 1.5)

### SGX Disclosure Guide:

What are the types of material transactions which require approval from the Board?

The following is a list of key matters that require Board's approval:-

- annual budget;
- quarterly and full year results announcements;
- annual report and financial statements;
- declaration of dividends;
- strategic plans;
- major acquisitions / disposals;
- conflicts of interest; and
- interested person / related party transactions.

The Board has formalised its policy on delegation of authority and set authorisation limits delegated to management for specific types of transactions.

During the year, the Board formalised its conflicts of interest policy and procedure to guide the directors in their dealing with any conflict of interest and fulfilling their disclosure obligations. A conflicted director is required to recuse himself and will not participate in the discussion and decision on any conflict-related matter.

The Board also formalised a policy and procedure on interested person and related party transactions. It is the policy of the Board that all interested person and related party transactions should be carried out at arm's length and on terms generally available to an unaffiliated third-party under the same or similar circumstances.

### Training for directors (Guideline 1.6)

### SGX Disclosure Guide:

- (a) Are new directors given formal training? If not, please explain why.
- (b) What are the types of information and training provided to (i) new directors and (ii) existing directors to keep them up-to-date?

Directors are provided with the opportunity for training to ensure that they are conversant with their responsibilities and familiar with the Group's businesses, governance practices, relevant new legislations and changing commercial risks.

The directors can attend, at the Company's expense, relevant conferences and seminars including programmes conducted by the Singapore Institute of Directors.

The Company arranges for directors' training programme each year based on the recommendations of the NC. In addition, the Company arranges for professional briefings when necessary to update the directors on any new regulatory development which has an impact on the Group.

Each year, the Company conducts an annual business review meeting for the directors. Presentations and briefings are conducted at the annual business review meeting by the senior management on the Group's operations, followed by discussion sessions on matters relating to operations and strategies. In FY2016, in conjunction with the annual business review, the directors visited the joint venture development project in Zhuhai and held discussion with the management of the joint venture.

The directors are also regularly briefed by the external auditors on new regulations and key changes to financial reporting standards.

During the year, the Company organised a directors' briefing session, conducted by a management consultant from KPMG Services Pte. Ltd., on board's responsibilities in crisis management.

The costs of Directors' training are borne by the Company.

### Induction and orientation for new directors

As part of the induction programme for new directors appointed to the Board, Mr Ko Kheng Hwa (appointed on 1 May 2016) was briefed and issued with a director pack comprising (i) a letter of appointment which sets out the terms of his appointment; (ii) a general guide on the duties and liabilities of a director of a listed company under the Companies Act and the SGX Listing Manual; and (iii) a set of the Company's corporate manual which contains all Company policies, including terms of references, approved by the Board.

A new director orientation programme was also organised in May 2016 for Mr Ko Kheng Hwa. The programme, which was conducted by the executive directors and senior management, includes (i) a corporate video showing, (ii) briefing on the Group's current strategy and current projects, and (iii) briefing on the Group's FY2016 budget.

### **BOARD COMPOSITION AND GUIDANCE (PRINCIPLE 2)**

### Members of the Board

The Board comprises eight members, of whom five are independent non-executive directors.

As Mr Chua Thian Poh, the Board Chairman and Chief Executive Officer (**CEO**) of the Company, holds both roles concurrently, the Company is required under Guideline 2.2 of the Code to have at least half of the Board filled with independent directors. The Company's Board composition has fully met this requirement.

The Board comprises individuals with diverse skills, qualifications and backgrounds which include accounting, audit, banking, investment, government and business experience. All the directors have real estate experience, having been on the Board for a number of years, and also from their experience gained from other boards or organisations. Details on the profile of the directors are set out on pages 8 to 10 of the Annual Report.

### Key information on the directors

The key information on the directors is set out in the following tables:-

### CHUA THIAN POH

Chairman and Chief Executive Officer

Age: 68

Date of first appointment as director: 8 August 1987 Date of last re-appointment as director: N.A.

Board committee(s) served on	Academic and professional qualification(s)	Current directorships in other listed companies and other principal commitments	Past directorships in other listed companies held over preceding three years
Nominating Committee	N.A.	Other listed companies Nil	Nil
(Member)		Other principal commitments <sup>(1)</sup>	
		(1) Singapore Federation of Chinese Clan Associations (President)	
		(2) Singapore Clan Foundation (Chairman)	
		(3) Singapore Chinese Cultural Centre (Chairman)	
		(4) Singapore Hokkien Huay Kuan (President)	
		(5) Singapore Hokkien Huay Kuan Affiliated School	
		Management Committee (Chairman)	
		(6) The Hokkien Foundation (Chairman)	
		(7) Yunnan Realty Pte Ltd (Chairman)	
		(8) Singapore Hokkien Huay Kuan Cultural Academy	
		(Chairman)	
		(9) Singapore Chinese Chamber of Commerce &	
		Industry (Honorary President)	
		(10) Ren Ci Hospital (Chairman)	
		(11) Chinese Development Assistance Council Board of	
		Trustee (Chairman)	
		(12) National Integration Council (Member)	
		(13) National Steering Committee on Racial & Religious	
		Harmony (Member)	
		(14) Ho Bee Foundation (Member/Chairman)	
		(15) Ascendas-Singbridge Pte. Ltd. (Independent Director)	
		(16) Ministry of Foreign Affairs (Non-Resident	
		Ambassador to the Republic of Maldives)	
		(17) Singapore Chinese Dance Theatre (Chairman)	

<sup>(1)</sup> Besides the principal commitments listed above, Mr Chua Thian Poh holds directorships in a number of related corporations, associated companies and jointly controlled entities of the Company.

### DESMOND WOON CHOON LENG

Executive Director

Age: 61

Date of first appointment as director: 11 August 1995 Date of last re-appointment as director: 28 April 2015

Board committee(s) served on	Academic and professional qualification(s)	1 1	Past directorships in other listed companies held over preceding three years
N.A.	N.A.	Other listed companies Nil	Nil
		Other principal commitments <sup>(1)</sup> Nil	

<sup>(1)</sup> Mr Desmond Woon Choon Leng holds directorships in a number of related corporations, associated companies and jointly controlled entities of the Company.

### ONG CHONG HUA

Executive Director

Age: 62

Date of first appointment as director: 11 August 1995 Date of last re-appointment as director: 28 April 2014 Date of next re-appointment as director: 25 April 2017 (1)

Board committee(s) served on	Academic and professional qualification(s)	Current directorships in other listed companies and other principal commitments	Past directorships in other listed companies held over preceding three years
N.A.	Masters Degree in Town and Regional Planning	Other listed companies Nil Other principal commitments <sup>(2)</sup> (1) Kingdom Investment Holdings Pte. Ltd. (Director) (2) FNA Group International Pte. Ltd. (Director) (3) Focus Network Agencies (Singapore) Pte. Ltd. (Director)	Nil

<sup>(1)</sup> Mr Ong Chong Hua is retiring by rotation under Article 104 of the Company's Constitution at the 29th annual general meeting and he has offered himself for re-election. There is no relationship (including immediate family relationship) between Mr Ong and the other directors of the Company.

<sup>(2)</sup> Mr Ong Chong Hua holds directorships in a number of related corporations, associated companies and jointly controlled entities of the Company. Mr Ong also sits on the boards of the three companies listed above as other principal commitments. These three companies are related to or associated with Ho Bee Holdings (Pte) Ltd, a 10% shareholder (as defined in the Code).

### BOBBY CHIN YOKE CHOONG

Independent Non-Executive Director and Lead Independent Director

Age: 65

Date of first appointment as director: 29 November 2006 Date of last re-appointment as director: 28 April 2015

Board committee(s) served on	Academic and professional qualification(s)	Current directorships in other listed companies and other principal commitments	Past directorships in other listed companies held over preceding three years
Audit & Risk Committee (Chairman) Nominating Committee (Member)	ACA (Institute of Chartered Accountants in England & Wales)	Other listed companies     (1) AV Jennings Limited (Independent Director)     (2) Yeo Hiap Seng Ltd (Independent Director)     (3) Sembcorp Industries Ltd (Independent Director)     (4) Singapore Telecommunications Limited (Independent Director)     Other principal commitments     (1) Frasers Centrepoint Asset Management Ltd (Independent Director)     (2) Singapore Labour Foundation (Director)     (3) Council of Presidential Advisers (Member)     (4) NTUC Enterprise Co-operative Limited (Deputy Chairman)     (5) NTUC Fairprice Co-operative Ltd (Chairman)     (6) NTUC Fairprice Foundation Ltd (Chairman)     (7) Temasek Holdings (Private) Ltd (Independent Director)     (8) Housing and Development Board (Chairman)	Oversea-Chinese Banking Corporation Limited

### CH'NG JIT KOON

Independent Non-Executive Director

Age: 83

Date of first appointment as director: 12 November 1999 Date of last re-appointment as director: 28 April 2016 (1)

Board committee(s) served on	Academic and professional qualification(s)	Current directorships in other listed companies and other principal commitments	Past directorships in other listed companies held over preceding three years
Audit & Risk Committee (Member) Remuneration Committee (Member)	Degree in Economics and Political Science	<ul> <li>Other listed companies</li> <li>Pan-United Corporation Ltd (Non-Executive Chairman)</li> <li>Progen Holdings Limited (Independent Director)</li> <li>Santak Holdings Limited (Independent Director)</li> <li>Other principal commitments</li> <li>Chinese Development Assistance Council Board of Trustees (Member)</li> <li>Singapore Hokkien Huay Kuan Board of Governors (Member)</li> <li>Ho Bee Foundation (Member/Director)</li> <li>Mee Toh Foundation Limited (Member/Director)</li> </ul>	Nil

<sup>(1)</sup> Mr Ch'ng Jit Koon has given notice to retire under Article 105 of the Company's Constitution at the 29th annual general meeting (AGM) and he does not wish to seek future re-election. Mr Ch'ng's retirement from the Board will take effect upon the conclusion of the AGM. Upon his retirement, Mr Ch'ng will cease to be a member of the Audit & Risk Committee and the Remuneration Committee.

### JEFFERY CHAN CHEOW TONG

Independent Non-Executive Director

Age: 68

Date of first appointment as director: 15 October 2002 Date of last re-appointment as director: 28 April 2014 Date of next re-appointment as director: 25 April 2017 (1)

Board committee(s) served on	Academic and professional qualification(s)	Current directorships in other listed companies and other principal commitments	Past directorships in other listed companies held over preceding three years
Remuneration Committee (Chairman) Audit & Risk Committee (Member)	Fellow Chartered Accountant of Singapore FCA (Institute of Chartered Accountants in England & Wales)	Other listed companies Nil Other principal commitments Goodhope Asia Holdings Ltd (Independent Director)	Nil

<sup>(1)</sup> Mr Jeffery Chan Cheow Tong is retiring by rotation under Article 104 of the Company's Constitution at the 29th annual general meeting and he has offered himself for re-election. There is no relationship (including immediate family relationship) between Mr Chan and the other directors, the Company or its 10% shareholders (as defined in the Code).

### TAN ENG BOCK

Independent Non-Executive Director

Age: 80

Date of first appointment as director: 15 October 2002 Date of last re-appointment as director: 28 April 2016 (1)

Board committee(s) served on	Academic and professional qualification(s)	Current directorships in other listed companies and other principal commitments	Past directorships in other listed companies held over preceding three years
Remuneration Committee (Member) Nominating Committee (Member)	N.A.	Other listed companies Ban Leong Technologies Ltd (Independent Director) Other principal commitments (1) Kyowa Security Guard & General Services Pte Ltd (Director) (2) Ho Bee Foundation (Member/Director)	Nil

Mr Tan Eng Bock has given notice to retire under Article 105 of the Company's Constitution at the 29th annual general meeting (AGM) and he does not wish to seek future re-election. Mr Tan's retirement from the Board will take effect upon the conclusion of the AGM. Upon his retirement, Mr Tan will cease to be a member of the Nominating Committee and the Remuneration Committee.

### KO KHENG HWA

Independent Non-Executive Director

Age: 62

Date of first appointment as director: 1 May 2016 Date of next re-appointment as director: 25 April 2017  $^{\rm (I)}$ 

Board committee(s) served on	Academic and professional qualification(s)	Current directorships in other listed companies and other principal commitments	Past directorships in other listed companies held over preceding three years
Nominating Committee (Chairman) Audit & Risk Committee (Member)	BA (Honours) in Civil Engineering Master in Management Fellow of Institution of Engineers Singapore Fellow of Singapore Computer Society	Other listed companies iX Biopharma Ltd (Lead Independent Director) Other principal commitments (1) SG Advisory Pte Ltd (Executive Director) (2) Scale Up Pte Ltd (Executive Director) (3) Accenture Company Ltd, Hong Kong (Senior Advisor) (4) Lifelearn Holdings Pte Ltd (Senior Advisor) (5) AirTrunk Pte Ltd (Senior Advisor) (6) Syailendra Asia Pte Ltd (Senior Advisor) (7) SIM University Advisory Board (Member)	Nil

<sup>(1)</sup> Mr Ko Kheng Hwa will cease to be a director under Article 108 of the Company's Constitution at the 29th annual general meeting and he has offered himself for re-election.

There is no relationship (including immediate family relationship) between Mr Ko and the other directors, the Company or its 10% shareholders (as defined in the Code).

#### Notes:

- (1) Information on directors' shareholdings in the Company and its related corporations is set out in the Directors' Statement on pages 56 to 60 of the Annual Report.
- (2) N.A. means not applicable.

#### Independence of directors

Proportion of independent directors (Guideline 2.1)

#### SGX Disclosure Guide:

Does the Company comply with the guideline on the proportion of independent directors on the Board? If not, please state the reasons for the deviation and the remedial action taken by the Company.

There are five independent directors, constituting more than 50% of the Board and the Company complies with the guideline of the Code. The independent directors of the Company are:-

- (1) Bobby Chin Yoke Choong (Lead Independent Director)
- (2) Ch'ng Jit Koon
- (3) Jeffery Chan Cheow Tong
- (4) Tan Eng Bock
- (5) Ko Kheng Hwa

The independent directors held two independent meetings in 2016 without the presence of management. The first meeting was held at the beginning of the year with the external auditor and the internal auditor. The second meeting was held at the end of the year to discuss on Board processes and governance, and any significant issues to be brought up to the Board Chairman's attention. All independent directors attended the independent meetings.

#### Lead independent director

As the Board Chairman and CEO of the Company is the same person, the Company has appointed a lead independent director since 26 February 2007 in line with Guideline 3.3 of the Code.

The lead independent director's terms of reference include (i) dealing with matters where the Board Chairman may be perceived to have a conflict of interest; (ii) being a spokesman and providing leadership among the directors in enhancing objectivity and independence of the Board; (iii) serving as an impartial challenge to check and balance the Board Chairman; and (iv) acting as a conduit to the Board for communicating shareholder concerns.

#### Determining independence of independent directors (Guideline 2.3)

#### SGX Disclosure Guide:

- (a) Is there any director who is deemed to be independent by the Board, notwithstanding the existence of a relationship as stated in the Code that would otherwise deem him not to be independent? If so, please identify the director and specify the nature of such relationship.
- (b) What are the Board's reasons for considering him independent? Please provide a detailed explanation.

The NC assesses the independence of the independent directors annually based on the guidelines set out in the Code.

Each independent director is required to make a declaration annually to confirm that there is no relationship as stated in the Code that would otherwise deem him not to be independent.

The NC has reviewed the declarations of independence by the independent directors for FY2016, and is satisfied that all independent directors are suitable to be considered as independent for the purpose of Principle 2 of the Code. During the process, each NC member who is an independent director had recused himself in the determination of his own independence.

All independent directors have no relationship with and are independent from the major shareholders of the Company.

#### Independent directors with more than 9-year tenure (Guideline 2.4)

#### SGX Disclosure Guide:

Has any independent director served on the Board for more than nine years from the date of his first appointment? If so, please identify the director and set out the Board's reasons for considering him independent.

The Board currently does not have a policy on director tenure, but the Board pays close attention to the recommendations and guidelines of the Code.

The Company has implemented a Board Assessment Framework since 2012 which includes a robust process for reviewing the independence of directors who have reached or exceeded 9-year tenure.

For FY2016, the independent directors who have reached 9-year tenure or beyond were rigorously assessed by the NC and the Board to determine if they possess positive personal attributes such as independent thinking and keen observation, and if they had demonstrated the ability to maintain integrity and strong principles.

Based on the directors' performance assessment and the rigorous review process for FY2016, the NC and the Board were satisfied that the directors who had reached 9-year tenure or beyond, namely Mr Ch'ng Jit Koon, Mr Jeffery Chan Cheow Tong, Mr Tan Eng Bock and Mr Bobby Chin Yoke Choong, had continued to maintain independence in their oversight role and they had continued to add value to the Company. Each independent director had recused himself in the determination of his own independence.

To enable progressive renewal of the Board, Mr Ch'ng Jit Koon and Mr Tan Eng Bock have given notice to retire at the annual general meeting this year and not to seek future re-election. The Board also values continuity and stability and has recommended that the remaining independent directors with 9-year tenure or beyond, namely Mr Bobby Chin Yoke Choong and Mr Jeffery Chan Cheow Tong continue to serve the Board.

The Board is of the view that a director's independence cannot be determined on the basis of a set tenure.

#### Determining Board's composition (Guideline 2.6)

#### SGX Disclosure Guide:

- (a) What is the Board's policy with regard to diversity in identifying director nominees?
- (b) Please state whether the current composition of the Board provides diversity on each of the following skills, experience, gender and knowledge of the Company, and elaborate with numerical data where appropriate.
- (c) What steps has the Board taken to achieve the balance and diversity necessary to maximise its effectiveness?

The Board's composition is determined in accordance with the following principles:-

- the Board should comprise a majority of non-executive directors, with independent directors making up at least half of the Board as the Chairman and CEO of the Company is the same person;
- the Board should comprise directors with a broad range of expertise both nationally and internationally;
- the Board should have enough directors to serve on various Board committees without the directors being over-burdened to the extent that it becomes difficult for them to fully discharge their responsibilities; and
- all directors (except the CEO) are subject to re-election once every three years at annual general meetings.

The composition of the Board is reviewed annually by the NC to ensure that there is a strong and independent element on the Board and that its size is appropriate to the scope and nature of the Group's operations.

The Board currently does not have a diversity policy. However, the Board pays close attention to the recommendations and guidelines of the Code. The Board is of the view that there is sufficient diversity in skills, experience and knowledge of the Company in its current Board composition to maximise effectiveness. The Board will also take into consideration other diversity aspects (including gender, age, ethnicity etc) for any future Board appointments.

#### CHAIRMAN AND CHIEF EXECUTIVE OFFICER (PRINCIPLE 3)

There is no separation of roles between the Chairman and CEO in the Company due to the fact that Mr Chua Thian Poh who indirectly owns the majority of the shares in the Company, has been personally involved in the day-to-day operations of the Company since its incorporation.

The Board is of the opinion that it has a strong and independent group of non-executive directors and is well balanced. In addition, the Company has appointed a lead independent director since 26 February 2007.

The Chairman is responsible for the effective working of the Board and his responsibilities include:-

- leading the Board to ensure its effectiveness on all aspects of its role;
- creating the conditions for overall Board and individual director effectiveness;
- demonstrating ethical leadership;
- setting clear expectations concerning the Company's culture, values and behaviours;
- setting the Board agenda in consultation with the executive directors, and ensuring that adequate time is available for discussion of all agenda items, in particular strategic issues;
- ensuring that all Board members are furnished with complete, high-quality and timely information;
- ensuring effective communication with shareholders;
- ensuring that proper procedures are set up to comply with the Code; and
- promoting high standards of corporate governance.

#### **BOARD MEMBERSHIP (PRINCIPLE 4)**

#### Nominating Committee (Guideline 4.1)

The NC consists of three independent directors (including the NC chairman) and one executive director. The Company's lead independent director, Mr Bobby Chin Yoke Choong is a member of the NC. The current members of the NC are as follows:-

- 1. Ko Kheng Hwa (Chairman)
- 2. Bobby Chin Yoke Choong
- 3. Chua Thian Poh
- 4. Tan Eng Bock

The NC's terms of reference include the following key duties and responsibilities:-

- make recommendations on all Board and Board committee appointments and re-appointments;
- determine the performance criteria and evaluation process for assessing the performance of the Board, the Board committees and individual directors;
- review the size and composition of the Board to ensure the right mix to promote Board effectiveness;
- determine directors' independence;
- review succession plans for directors and key management personnel;
- set guideline on multiple board representations; and
- review and recommend training and professional development programmes for directors.

#### Guideline on multiple board representations (Guideline 4.4)

#### SGX Disclosure Guide:

- (a) What is the maximum number of listed company board representations that the Company has prescribed for its directors? What are the reasons for this number?
- (b) If a maximum number has not been determined, what are the reasons?
- (c) What are the specific considerations in deciding on the capacity of directors?

The Board has adopted an internal guideline recommended by the NC to address the competing time commitments that may be faced by a director holding multiple board appointments. The guideline provides that, as a general rule, the maximum limit is one other listed company board representation for each executive director; three other listed company board representations for each non-executive director with full time employment; and six other listed company board representations for each non-executive director without full time employment. The guideline is reviewed by the NC annually.

In determining the maximum limit, the NC considers the average time requirement for directors to attend meetings, site visits and briefings. The NC also considers the general limit set by other companies.

Each director is required to disclose annually to the Company, his other appointment(s) and directorship(s) in corporation(s) which he currently serves as board member or executive officer, as well as his other principal commitment(s).

The NC reviews annually whether a director with multiple board representation has given sufficient time and attention to the affairs of the Company; and is able to and has been adequately carrying out his duties as a director of the Company.

#### Alternate directors (Guideline 4.5)

There was no alternate director appointed during the year and no alternate director appointed since the Company was listed.

#### Process for selection, appointment of new directors, and re-appointment to the Board (Guideline 4.6)

#### SGX Disclosure Guide:

Please describe the board nomination process for the Company in the last financial year for (i) selecting and appointing new directors and (ii) re-electing incumbent directors.

In the selection process for any new director, the NC will evaluate the balance of skills, knowledge and experience on the Board, and determine the role and desirable competencies for any new appointment to enhance the existing Board composition. Such evaluation may arise from the Board's annual evaluation process. When necessary, the NC may seek the help of external consultant to carry out the search process. The NC may meet with the potential candidate to assess his/her suitability and availability. The selection process will take into account the candidate's honesty, integrity, reputation, competence, capability and financial soundness. The NC will then make a recommendation to the Board for approval.

During the selection process for new directors in FY2016, the NC had considered several potential candidates recommended by the existing directors and shortlisted a few suitable candidates. The final decision was made at an NC meeting held in April 2016, followed by due process of recommendation to and approval from the Board. Mr Ko Kheng Hwa (appointed on 1 May 2016) was selected for appointment based on his extensive leadership, industry and international experience in both the public and private sectors, including IT, economic development and township development.

Eligibility of directors for re-election is reviewed by the NC annually based on the individual director's performance. All directors, except the director holding the office as CEO, are required to be re-elected at least once every three years in accordance with the Company's Constitution.

#### **BOARD PERFORMANCE (PRINCIPLE 5)**

Board evaluation (Guideline 5.1)

#### SGX Disclosure Guide:

- (a) What was the process upon which the Board reached the conclusion on its performance for the financial year?
- (b) Has the Board met its performance objectives?

The Ho Bee Board Assessment Framework was developed with the assistance of the Company's consultant, KPMG Services Pte. Ltd. The framework was established and approved for use by the Board to ascertain the effectiveness of the Board as a whole, its Board committees and the contribution by the Board Chairman and each director to the effectiveness of the Board. The framework integrates the assessment of the Board, Board committees, Board Chairman and individual directors. This framework is reviewed annually by the NC and when required, refined to incorporate better practices to enable an effective and relevant assessment process.

The Board review incorporates factors such as Board's structure, strategy, performance, function, team dynamics, access to information, procedures, standard of conducts, governance, risk management, internal controls, and communication with shareholders. The annual assessment is carried out using a Board performance evaluation form which is completed by each director. The results of the assessment are provided to the NC to assess and discuss the performance of the Board as a whole, and recommend to the Board key areas for improvement and follow-up actions. For FY2016, the Board was of the view that it had satisfactorily met its performance objectives.

The effectiveness of the Board committees is assessed annually. Each Board committee member completes a relevant performance evaluation form. The results of which are assessed by the NC and the Board. Areas for improvement are subsequently provided to the various committees.

The elements for assessing the performance of the ARC include financial reporting; internal financial controls; internal audit process; external audit process; risk management systems, framework, policies and strategy; identification, managing and monitoring of risks; employee risk culture and awareness training; and whistle-blowing process.

The NC is assessed on the process for selection and appointment of new directors; nomination of directors for re-election; independence of directors; Board performance evaluation; succession planning; assessment of directors with multiple Board representation; and directors' training.

The elements for assessing the RC include the Company's remuneration framework and remuneration disclosure.

The Board Chairman is assessed annually by the independent directors during a meeting of independent directors, the results of which are provided to the Board Chairman immediately after the meeting. The Board Chairman is assessed on attributes such as leadership, ethics, values, knowledge, interaction and communication skills.

Individual directors are assessed annually using a director performance evaluation form. For FY2016 the evaluation was carried out collectively by the Board members during the NC meeting. Each director had recused himself in his own evaluation. The performance indicators for assessing the individual directors include director's duties, leadership, strategy, risk management, Board contribution, knowledge, interaction and communication skills.

#### **ACCESS TO INFORMATION (PRINCIPLE 6)**

Directors are provided with detailed financial statements and reports for each Board meeting which are required to be circulated at least seven days in advance of each meeting. These include disclosure documents, management accounts, budgets and information pertaining to matters to be brought before the Board. In addition, all relevant information on material transactions and events are circulated to directors as and when they arise.

#### Additional information for independent directors (Guideline 6.1)

#### SGX Disclosure Guide:

What types of information does the Company provide to independent directors to enable them to understand its business, the business and financial environment as well as the risks faced by the Company? How frequently is the information provided?

At each quarterly meeting, the independent directors are briefed by the executive directors and senior management on the Group's business, finance and risks. They are also briefed on key developments in the real estate industry both locally and overseas.

Every Board member has independent and full access to the company secretary, auditors and senior management and other employees to seek additional information. The directors can seek independent legal and professional advice, if necessary, at the Company's expense, to enable them to fulfill their duties and responsibilities.

#### REMUNERATION MATTERS

#### PROCEDURES FOR DEVELOPING REMUNERATION POLICIES (PRINCIPLE 7)

#### Remuneration Committee (Guideline 7.1)

The RC comprises three Board members, all of whom including the RC chairman are independent directors. The members of the RC are as follows:-

- 1. Jeffery Chan Cheow Tong (Chairman)
- 2. Tan Eng Bock
- 3. Ch'ng Jit Koon

The key duties and responsibilities of the RC under its terms of reference are as follows:-

- ensure that the level and structure of remuneration is aligned with the long term interest and risk policies of the Company;
- review management's proposal and recommend to the Board on the general remuneration framework and specific remuneration packages for the directors and key management personnel;
- review all benefits and long-term incentive schemes (including share schemes) and compensation packages for the directors and key management personnel;
- review service contracts for the directors and key management personnel; and
- ensure that there is a fair compensation system for the directors and key management personnel.

#### LEVEL AND MIX OF REMUNERATION (PRINCIPLE 8)

The Company's remuneration mix framework for executive directors and key management personnel is made up of a base/fixed salary, variable or performance-related bonuses and benefits/allowances.

The Company carries out annual benchmarking survey using internal resources to ensure that the remuneration of directors and key management personnel is in line with industry level. The Company also engages external remuneration consultant periodically to ensure that the remuneration is in line with industry practices.

The last external benchmarking exercise was carried out in 2013 by Mercer (Singapore) Pte Ltd (**Mercer**), an independent remuneration consultant, on the remuneration for executive directors and key management personnel. Mercer has no relationship with the Company.

Executive directors do not receive directors' fees. The Board Chairman and CEO, Mr Chua Thian Poh is entitled to profit sharing incentives under his service agreement with the Company.

There was no overly generous termination clause in the service contract of executive directors and key management personnel.

The RC has reviewed the Code's recommendation on the use of contractual provisions to reclaim incentive components of remuneration of executive directors and key management personnel, and considers it unnecessary in the Company's current context.

Non-executive directors are paid directors' fees, subject to the approval of shareholders at the annual general meeting. The framework for determining non-executive directors' fees for FY2016 is as follows:-

Basic retainer fee for non-executive directors	
Board Chairman	N.A.
Board Member	S\$50,000 per annum
Additional fee for other appointments	
Lead Independent Director	S\$10,000 per annum
Audit & Risk Committee Chairman Audit & Risk Committee Member	S\$30,000 per annum S\$15,000 per annum
Nominating Committee Chairman Nominating Committee Member	S\$10,000 per annum S\$5,000 per annum
Remuneration Committee Chairman Remuneration Committee Member	S\$10,000 per annum S\$5,000 per annum

Note: N.A. means not applicable.

In setting the remuneration framework for non-executive directors, the RC takes into consideration factors such as effort and time spent, and responsibilities of the directors. The RC ensures that the remuneration of non-executive directors is aligned with industry level and that non-executive directors are not overly compensated to such an extent which will compromise their independence.

#### DISCLOSURE ON REMUNERATION (PRINCIPLE 9)

The remuneration of directors and key management personnel for FY2016 is set out in the tables below:-

#### Remuneration of directors and CEO (Guideline 9.2)

#### SGX Disclosure Guide:

Has the Company disclosed each director's and the CEO's remuneration as well as a breakdown (in percentage or dollar terms) into base/fixed salary, variable or performance-related income/bonuses, benefits in kind, stock options granted, share-based incentives and awards, and other long-term incentives? If not, what are the reasons for not disclosing so?

#### 1) Summary remuneration table for directors and the CEO in bands of \$\$250,000

Name of directors	Directors' Fees <sup>(1)</sup>	Base / Fixed Salary	Variable / Bonuses	Benefits / Allowances	Share- Based	Total
Above S\$9,250,000 and up to S\$9,500,000						
Chua Thian Poh Chairman & CEO	-	10%	89%	1%	-	100%
Above S\$1,250,000 and up to S\$1,500,000						
Ong Chong Hua Executive Director	-	31%	68%	1%	-	100%
Above S\$1,000,000 and up to S\$1,250,000						
Desmond Woon Choon Leng Executive Director	-	31%	68%	1%	-	100%
S\$250,000 and below						
Tan Keng Boon (2) Non-Executive Director	100%	-	-	-	-	100%
Ch'ng Jit Koon Non-Executive Director	100%	-	-	-	-	100%
Jeffery Chan Cheow Tong Non-Executive Director	100%	-	-	-	-	100%
Tan Eng Bock Non-Executive Director	100%	-	-	-	-	100%
Bobby Chin Yoke Choong Non-Executive Director	100%	-	-	-	-	100%
Ko Kheng Hwa <sup>(3)</sup> Non-Executive director	100%	-	-	-	-	100%

<sup>(1)</sup> Directors' fees are subject to shareholders' approval at the annual general meeting.

The remuneration of each individual director and the CEO is disclosed, on a named basis, in bands of \$\$250,000 with a breakdown in percentage terms of the remuneration earned through base/fixed salary, variable or performance-related income/bonuses and benefits-in- kind/allowances. There was no stock option granted, share-based incentive/award, and other long term incentives. The Board is of the view that such disclosure provides adequate information on the remuneration of the directors and the CEO.

There were no termination, retirement and post-employment benefits granted to the directors and the CEO.

<sup>(2)</sup> Mr Tan Keng Boon retired at the 28th annual general meeting on 28 April 2016.

<sup>(3)</sup> Mr Ko Kheng Hwa was appointed on 1 May 2016.

#### Remuneration of key management personnel (Guideline 9.3)

#### SGX Disclosure Guide:

- (a) Has the Company disclosed each key management personnel's remuneration, in bands of \$\$250,000 or in more detail, as well as a breakdown (in percentage or dollar terms) into base/fixed salary, variable or performance-related income/bonuses, benefits in kind, stock options granted, share-based incentives and awards, and other long-term incentives? If not, what are the reasons for not disclosing so?
- (b) Please disclose the aggregate remuneration paid to the top five key management personnel (who are not directors or the CEO).

## 2) Summary remuneration table for top five key management personnel (who are not directors or the $(CEO)^{(1)}$ in bands of S\$250,000

Name of key management personnel	Base / Fixed Salary	Variable / Bonuses	Benefits / Allowances	Share- Based	Total
Above \$\$500,000 and up to \$\$750,000					
Chong Hock Chang	40%	60%	-	-	100%
Chua Wee-Chern (2)	40%	60%	-	-	100%
Above \$\$250,000 and up to \$\$500,000					
Lum Hon Chew	50%	50%	-	-	100%

<sup>(1)</sup> The Company has only 3 key management personnel (who are not directors or the CEO) in FY2016.

The remuneration of the above key management personnel (who are not directors or the CEO) is disclosed, on a named basis, in bands of \$\$250,000 with a breakdown in percentage terms of the remuneration earned through base/fixed salary, variable or performance-related income/bonuses and benefits-in-kind/allowances. There was no stock option granted, share-based incentive/award, and other long term incentives. The Board is of the view that such disclosure provides adequate information on the remuneration of the above key management personnel (who are not directors or the CEO).

The aggregate total remuneration paid to the above key management personnel (who are not directors or the CEO) for FY2016 is S\$1,467,630.

There were no termination, retirement and post-employment benefits granted to the above key management personnel (who are not directors or the CEO).

<sup>(2)</sup> Mr Chua Wee-Chern is son of the Chairman & CEO, Mr Chua Thian Poh.

#### Remuneration of employees who are immediate family member of a director or CEO (Guideline 9.4)

#### SGX Disclosure Guide:

Is there any employee who is an immediate family member of a director or the CEO, and whose remuneration exceeds \$\$50,000 during the year? If so, please identify the employee and specify the relationship with the relevant director or the CEO.

Besides Mr Chua Wee-Chern, who is son of the Chairman and CEO, Mr Chua Thian Poh, and whose salary is disclosed in the above remuneration table for key management personnel (who are not directors or the CEO), the following employee is an immediate family member of a director or the CEO whose remuneration exceeds \$\$50,000 in FY2016:-

Name of employee	Remuneration Band
Ng Noi Hinoy (1)	S\$250,000 and below

<sup>(1)</sup> Mdm Ng Noi Hinoy is the spouse of the Chairman & CEO, Mr Chua Thian Poh.

The above remuneration of employee who is an immediate family member of a director or the CEO is disclosed in band of \$\$250,000 to maintain confidentiality.

#### Employee share scheme

The Company's Share Option Scheme approved at the extraordinary general meeting held on 30 May 2001 (**2001 Scheme**) had expired on 29 May 2011. There has been no new share option scheme or share scheme since the expiry of the 2001 Scheme.

The RC reviews annually the need to re-implement a share option scheme. In FY2016, the RC and the Board, having considered the Company's current share price and the cost of implementing and administering the scheme, was of the view that a share option scheme was currently not cost beneficial.

#### Performance conditions for executive directors and key management personnel (Guideline 9.6)

#### SGX Disclosure Guide:

- (a) Please describe how the remuneration received by executive directors and key management personnel has been determined by the performance criteria.
- (b) What were the performance conditions used to determine their entitlement under the short-term and long-term incentive schemes?
- (c) Were all of these performance conditions met? If not, what were the reasons?

Performance measure for the executive directors and key management personnel is based on key performance indicators set each year for the individuals towards achievement of the Company's objectives. The annual salary review is carried out in December each year. In setting remuneration packages, the Company takes into account the pay and employment conditions within the industry and in comparable companies, as well as the profitability of the Group as a whole, and individual performance.

The profit sharing incentive for the Board Chairman and CEO, Mr Chua Thian Poh is based on a percentage of the Group's audited consolidated profit before tax (excluding any surplus/loss on revaluation of the Group's investment properties) for the relevant financial year, plus one-fifth of any surplus/loss on revaluation of the Group's investment properties for the relevant financial year (**Adjusted PBT**). The balance four-fifths of the surplus/loss on revaluation of the Group's investment properties, are carried forward in equal amount every year for the next four years to determine his entitlement for subsequent years. There was an increase in the profit sharing incentive for FY2016 compared to FY2015 due to the increase in the Group's Adjusted PBT.

There was an overall decrease in performance bonuses awarded to the other executive directors and key management personnel for FY2016 due to the decrease in the Group's overall profit level compared to FY2015.

#### ACCOUNTABILITY AND AUDIT

#### ACCOUNTABILITY (PRINCIPLE 10)

The Company has been making announcements of its quarterly results since financial year 2003. Every Board member receives from management, detailed management accounts of the Group's performance on a regular basis. It is the aim of the Board, in presenting the quarterly and annual financial statements announcements, to provide shareholders with a comprehensive and balanced assessment of the Group's performance, financial position and prospects.

#### RISK MANAGEMENT AND INTERNAL CONTROLS (PRINCIPLE 11)

The Group has in place an Enterprise Risk Management (**ERM**) Framework, which governs the risk management process in the Group. Through this framework, risk capabilities and competencies are continuously enhanced. The ERM Framework also enables the identification, prioritisation, assessment, management and monitoring of key risks to the Group's business. The risk management process in place covers, inter alia, financial, operational, information technology and compliance risks faced by the Group. The ARC reviews the adequacy and effectiveness of the ERM Framework against leading practices in risk management and vis-à-vis the external and internal environment which the Group operates in.

The Group has established risk appetite statements with tolerance limits to monitor shifts in its significant risks and to proactively manage them within acceptable levels. These risk appetite statements have been reviewed and approved by the Board and are monitored on a half-yearly basis.

The key risks identified under the ERM Framework are those relating to investments, market concentration, country, foreign exchange, regulatory compliance, health and safety, land tendering, pricing and contract management. The key risks of the Group are deliberated by the management and reported to the ARC half-yearly. In FY2016, particular attention was focused on interest rate, foreign exchange, impairment and geographical concentration risks.

Complementing the ERM Framework is a Group-wide system of internal controls, which includes documented policies and procedures, proper segregation of duties, approval procedures and authorities, as well as checks-and-balances built into the business processes.

To ensure that internal controls and risk management processes are adequate and effective, the ARC is assisted by various independent professional service providers. External auditors provide assurance over the risk of material misstatements in the Group's financial statements. Internal auditors provide assurance that controls over the key risks of the Group are adequate and effective.

During the year, in addition to the annual internal audit of processes and internal controls, the Group started carrying out personal data protection and IT security audits as part of its internal audit exercise.

The Board acknowledges that it is responsible for the overall internal control framework, but recognises that no cost effective internal control system will preclude all errors and irregularities, as a system is designed to manage rather than eliminate the risk of failure to achieve business objectives, and can provide only reasonable and not absolute assurance against material misstatement or loss.

Board's commentary on the adequacy and effectiveness of the Company's internal controls and risk management system (Guideline 11.3)

#### SGX Disclosure Guide:

- (a) In relation to the major risks faced by the Company, including financial, operational, compliance, information technology and sustainability, please state the bases for the Board's view on the adequacy and effectiveness of the Company's internal controls and risk management systems.
- (b) In respect of the past 12 months, has the Board received assurance from the CEO and the CFO as well as the internal auditor that: (i) the financial records have been properly maintained and the financial statements give true and fair view of the Company's operations and finances; and (ii) the Company's risk management and internal control systems are effective? If not, how does the Board assure itself of points (i) and (ii) above?

Based on the internal controls established and maintained by the Group, work performed by independent external third parties, and reviews performed by and assurance from the management, various Board committees and the Board, the Board with the concurrence of the ARC is of the opinion that the Group's system of risk management and internal controls, addressing financial, operational, compliance and information technology risks, were adequate as at 31 December 2016.

The systems of internal controls and risk management established by the Group provide reasonable, but not absolute assurance that the Group will not be adversely affected by any event that can be reasonably foreseen as it strives to achieve its business objectives. However, the Board also notes that no system of internal controls and risk management can provide absolute assurance in this regard, or absolute assurance against the occurrence of material errors, poor judgement in decision making, human error, losses, fraud or other irregularities.

During the process of reviewing the financial statements of the Group for FY2016, the Board had received assurance from the CEO and the Finance Director that (i) the Group's financial records have been properly maintained and the financial statements give a true and fair view of the Group's operations and finances; and (ii) the Group's risk management and internal control systems are effective.

#### **AUDIT & RISK COMMITTEE (PRINCIPLE 12)**

The Company's Audit Committee was renamed as Audit & Risk Committee (ARC) on 7 November 2012.

The ARC is made up of four Board members, all of whom including the ARC chairman are independent directors. The current members of the ARC are as follows:-

- 1. Bobby Chin Yoke Choong (Chairman)
- 2. Jeffery Chan Cheow Tong
- 3. Ch'ng Jit Koon
- 4. Ko Kheng Hwa

Both Mr Bobby Chin and Mr Jeffery Chan possess chartered accountant qualifications. The other ARC members have accounting and financial management knowledge from their c-suite experiences.

None of the ARC members were previous partners or directors of the existing auditing firm within the previous twelve months and none of the ARC members hold any financial interest in the auditing firm.

In accordance with its terms of reference, the ARC meets regularly to perform the following functions:-

- review the Company's quarterly and annual financial statements, and any announcements relating to the Company's financial performance;
- review related party transactions and interested person transactions to ensure compliance with the regulations set out in the SGX Listing Manual;
- review the audit plan and audit report of the external auditors, their evaluation of the system of internal accounting controls, and management's responses to the recommendations;
- review the scope and results of the external audits, their cost effectiveness, and the independence and objectivity of the
  external auditors;
- nominate external auditors for appointment or re-appointment, and review the remuneration and terms of engagement of the external auditors;
- review the internal audit programme including the scope and results of the internal audit procedures, and management's responses to the recommendations;
- review the independence and resource capability of the internal auditors, and the adequacy and effectiveness of internal audits;
- approve the appointment or re-appointment, evaluation and remuneration of the internal auditors;
- review the Company's level of risk tolerance, its risk strategy and risk policies; and ensure that the Company sets a process for the accurate and timely monitoring of large exposures and certain risk types of critical importance;
- review the Company's overall risk assessment process and risk assessment framework; and review the parameters used in these measures and the methodology adopted;
- review risk reports on the Company and review and monitor management's responsiveness to the findings;
- review the Company's procedures for detecting fraud, including the whistle-blowing policy; and ensure that these arrangements allow proportionate and independent investigation of such matters and appropriate follow up action; and
- review and report to the Board on the adequacy and effectiveness of the Company's internal controls including financial, operational, compliance and information technology controls, and risk management systems.

The ARC has full access to the internal and the external auditors and meets them at least once a year without the presence of management. It has full authority and discretion to invite any director or senior officer to attend its meetings.

The Company has provided all ARC members with a copy each of the Guidebook for Audit Committees in Singapore (Second Edition) issued jointly by the Monetary Authority of Singapore, the Accounting and Corporate Regulatory Authority (ACRA) and the Singapore Exchange, and the Risk Governance Guidance for Listed Boards issued by the Corporate Governance Council. In carrying out their responsibilities, the ARC members refer to these guidelines as appropriate. In addition, the ARC members have access to professional resources to keep themselves abreast of changes to accounting standards and issues which may have a direct impact on financial statements.

#### Fees paid to external auditor (Guideline 12.6)

#### SGX Disclosure Guide:

- (a) Please provide a breakdown of the fees paid in total to the external auditors for audit and non-audit services for the financial year.
- b) If the external auditors have supplied a substantial volume of non-audit services to the Company, please state the bases for the Audit Committee's view on the independence of the external auditors.

The total fees paid to the external auditor, KPMG LLP, for FY2016 are as disclosed in the table below:-

External auditor fees for FY2016	S\$'000	% of total audit fees
Total Audit Fees	419	
Total Non-Audit Fees	144	26%
Total Fees Paid	563	

The ARC had reviewed the nature of non-audit services provided by the external auditor in FY2016. Based on the evaluation of the external auditor for FY2016, and taking into consideration the external auditor's confirmation of independence, the ARC was of the opinion that the level of non-audit services and non-audit fees would not affect the independence and objectivity of the external auditor. The non-audit fees did not exceed 50% of total fees paid as prescribed under Regulation 12, Part IV of the Companies Regulations.

For FY2016, the external auditor was assessed based on the audit quality indicators disclosure framework introduced by ACRA in October 2015.

#### Whistle-blowing policy (Guideline 12.7)

The Company has in place a whistle-blowing policy. The objectives of the whistle-blowing policy are to:-

- communicate the Company's expectations of employees of the Group in detecting fraudulent activities, malpractices or improprieties;
- guide employees on the course of action when addressing their concerns or suspicions of fraudulent activities, malpractices or improprieties;
- provide a process for investigations and management reporting; and
- establish policies for protecting whistle-blowers against reprisal by any person internal or external to the Group.

The Company encourages its officers and employees of the Group to observe the highest standards of business and personal ethics in the conduct of their duties and responsibilities.

In the pursuit of good corporate governance, the Company encourages its officers, employees, vendors/contractors, consultants, suppliers and/or any other parties with whom the Group has a relationship to provide information that evidences unsafe, unlawful, unethical, fraudulent or wasteful practices.

To ensure independent investigation and appropriate follow up action, all whistle-blowing reports are submitted to the chairman of the ARC.

All whistle-blower reports, including anonymous complaints are brought up to the ARC for review and reported to the Board.

#### **INTERNAL AUDIT (PRINCIPLE 13)**

Internal auditor (Guideline 13.1)

#### SGX Disclosure Guide:

Does the Company have an internal audit function? If not, please explain why.

The Company's internal audit function is outsourced and its current internal auditor is Nexia TS Risk Advisory Pte. Ltd. The internal auditor reports directly to the chairman of the ARC on audit matters and to the management on administrative matters. The ARC reviews the internal audit reports and assesses the effectiveness of the internal auditor by examining the followings:-

- the internal audit plan to ensure that the internal auditor has adequate resources to perform the audit;
- the scope of the internal audit work to ensure that majority of the identified risks are audited by cycle;
- the quality of the internal audit report to ensure the effectiveness of the internal auditor; and
- the independence of the internal auditor.

The internal auditor has unfettered access to all Company's documents, records, properties and personnel, including the ARC.

The internal auditor has confirmed that all its team members are corporate members of the Institute of Internal Auditors (**IIA**) and are equipped with and practising the recommended standards by the IIA.

#### SHAREHOLDER RIGHTS AND RESPONSIBILITIES

#### SHAREHOLDER RIGHTS (PRINCIPLE 14)

The Company endeavours to treat all shareholders fairly and equitably, and recognise, protect and facilitate the exercise of shareholders' rights.

#### **COMMUNICATION WITH SHAREHOLDERS (PRINCIPLE 15)**

Investor relations (Guideline 15.4)

#### SGX Disclosure Guide:

- (a) Does the Company regularly communicate with shareholders and attend to their questions? How often does the Company meet with institutional and retail investors?
- (b) Is this done by a dedicated investor relations team (or equivalent)? If not, who performs this role?
- (c) How does the Company keep shareholders informed of corporate developments, apart from SGXNET announcements and the annual report?

The Company has formalised its investor relation policy which sets out the Company's principles and procedures for communicating with shareholders and the investment community. A copy of the investor relation policy can be found under the "Investor Relations" section of the Company's website at http://www.hobee.com.

In line with the Company's obligations for continuing disclosures, the Board's policy is for shareholders to be informed of all major developments and transactions that impact the Group.

Information is disseminated to shareholders on a transparent and timely basis. All price sensitive information and financial results announcements are publicly released via SGXNet. The Group's results, annual reports and media releases can also be found under the "Investor Relations" section of the Company's website at http://www.hobee.com.

The Company notifies investors of the date of release of its financial results through an SGXNet announcement about three weeks in advance. Results announcements are made within the prescribed timeframe. Results for the first three quarters are released via SGXNet not later than 45 days after the quarter end and full year results are announced within 60 days from the financial year end. Each quarterly and full year financial result announcement is accompanied by a media release.

The Company's investor relations function is led by the Finance Director who has the strategic management responsibility to integrate finance, accounting, corporate communication and legal compliance to enable effective communication between the Company and the investment community. The Finance Director meets regularly with analysts and fund managers to facilitate shareholders' and investors' communication. The Finance Director is augmented by the Board Chairman and CEO, as well as other executive and group directors, who participate and contribute actively to the Group's corporate communication and investor relation efforts.

#### Dividends (Guideline 15.5)

#### SGX Disclosure Guide:

If the Company is not paying any dividends for the financial year, please explain why.

Although the Company has not formulated a dividend policy, it has been declaring dividends since 2001. In its evaluation and recommendation of dividends, the Board takes into consideration the Group's operating performance, financial condition, cash position and planned capital needs, as well as general business conditions and risks. It is the Board's objective to pay dividend on sustainable and regular basis, and to grow dividends over time, if possible, based on the Group's financial performance and conditions.

For FY2016, the Board has recommended a first and final dividend of 6 cents per ordinary share. Subject to shareholders' approval at the annual general meeting on 25 April 2017, this proposed dividend will be paid on 31 May 2017.

#### **CONDUCT OF SHAREHOLDER MEETINGS (PRINCIPLE 16)**

Shareholders are encouraged to attend the annual general meeting as this is the principal forum for any dialogue they may have with the directors and management of the Company. The Board welcomes views and questions from shareholders. The Board Chairman and CEO, together with the respective chairmen of the ARC, NC and RC are available to answer any question or issue regarding the Company. All directors, senior management and the external auditor attended the annual general meeting held in 2016.

Notices for general meetings are announced via SGXNet and advertised in the newspapers within prescribed timeframe prior to the meetings. The notices, together with relevant documents (such as annual report, letter to shareholders or circular) are sent by post to all shareholders.

Before each general meeting proceeds, shareholders are informed of the rules and voting procedures that govern the meeting. In conformity with the SGX listing rules, the Company has started poll voting for all resolutions since 2016 and announced the detailed poll results via SGXNet immediately after the general meeting. The Company has also adopted electronic polling for its voting process and appointed an independent scrutineer to validate the electronic votes.

A registered shareholder (not being an intermediary) who is unable to attend the general meeting can appoint up to 2 proxies to attend, participate and vote in the general meeting on his/her behalf.

The introduction of the new multiple proxies (i.e. more than 2 proxies) regime following recent changes in the Companies Act has allowed indirect investors who hold shares through a nominee company or custodian bank or through a CPF agent bank (i.e. intermediary) to attend and vote at general meetings. CPF / SRS investors who wish to attend the general meetings should contact their respective intermediary.

Corporations providing such nominee and custodial services (i.e. intermediary) should appoint at least 2 proxies or more to attend, participate and vote in general meetings of shareholders on behalf of shareholders who hold shares through them.

The Company has not implemented absentia voting at general meetings due to concern that this may complicate the voting process. We will implement such process only if relevant legislative changes have been effected.

The Company maintains minutes of general meetings (usually within 10 days of the meetings) including substantial and relevant comments or queries from shareholders relating to the meeting agenda, and responses from Board members. These minutes will be made available to shareholders upon their request.

#### **SECURITIES TRANSACTIONS**

The Company has its own internal Code of Best Practices on Securities Transactions. Under the internal code, the Company and its officers are not allowed to deal in the Company's securities during the periods commencing two weeks before the announcement of the Company's results for each of the first three quarters of its financial year and one month before the announcement of the Company's annual results, as the case may be, and ending on the date of announcement of the relevant results. The Company and its officers are also not allowed to deal in the Company's securities while in possession of undisclosed material information of the Group. Officers of the Company are also discouraged from dealing in the Company's securities on short-term consideration.

The Company issues quarterly reminders to its directors and officers on the restrictions in dealings in listed securities of the Company as set out above, in compliance with Rule 1207(19) of the SGX Listing Manual. After the end of each financial year, all directors and officers are required to complete a checklist to confirm their compliance with the internal code. The Company has complied with the best practices set out in the SGX Listing Manual.

#### INTERESTED PERSON TRANSACTIONS

The Company has adopted a set of procedures for reporting and approving interested person transactions. Details of the interested person transactions for FY2016 are as follows:

	less than S\$100,000 and transactions conducted under a shareholders'	Aggregate value of all interested person transactions conducted under a shareholders' mandate pursuant to Rule 920 of the Listing Manual (excluding transactions less than S\$100,000)
N.A.	N.A.	N.A.

#### Notes:

- (1) N.A. means not applicable.
- 2) All interested person transactions conducted during the financial year were less than S\$100,000 for each transaction. The interested person transactions were carried out on normal commercial terms and were not prejudicial to the interests of the Company and its minority shareholders.

#### PROFESSIONAL CONDUCT AND DISCIPLINE

The Company has in place various staff policies including those governing conduct, confidentiality, conflict of interests, health and safety, internet usage, intellectual property and software use, personal data protection, and safe-guard of official information. All employees of the Company are required to conduct and carry themselves in a professional manner while at work, and undertake to observe and comply with the policies.

## C O R P O R A T E S T R U C T U R E

Ho Bee Realty Pte Ltd (100%)

**HO BEE LAND** – Ho Bee Developments Pte Ltd —

Ho Bee Cove Pte. Ltd. (90%)

HB Investments (China) —

HBS Investments Pte Ltd (70%) -

Seaview (Sentosa) Pte. Ltd. (50%)

Shanghai Yanlord Hongqiao

Pte. Ltd. (80%)

LIMITED	(100%)	The Bee Realty I to Eta (10070)
	,	Ho Bee (Eastwood Park) Pte Ltd (100%)
	HB Properties International Pte Ltd (100%)	Ho Bee (Pasir Ris) Pte Ltd (100%)
	Pacific Rover Pte Ltd (100%)	Ho Bee (One-North) Pte. Ltd. (100%)
	HB Venture Capital Pte Ltd (100%)	
	Grandiose Investments Pte. Ltd. (100%)	
	HB Le Grand Pte. Ltd. (100%)	
	HB St Martins Pte. Ltd. (100%)	
	HB Mayfair Pte. Ltd. (100%)	
	HB Victoria Pte. Ltd. (100%)	
	HB Croydon Pte. Ltd. (100%)	
	HB Australia Pty Ltd [AU] (100%)	[BVI] (100%)
	HB Ferny Pty Ltd [AU] (100%)	
	HB Oracle Pty Ltd [AU] (100%)	
	HB Doncaster Pty Ltd [AU] (100%)	

Property Co., Ltd. [PRC] (40%)	
Pinnacle (Sentosa) Pte. Ltd. (35%)	
Zhuhai Yanlord Heyou Land	Notes:
Zhuhai Yanlord Heyou Land Co., Ltd. [PRC] (20%)	[AU] Incorporated in Australia
	[BVI] Incorporated in British Virgin Islands
	[PRC] Incorporated in People's Republic of China
	[UK] Incorporated in United Kingdom

Limited [UK] (100%)

Yanlord Ho Bee Investments —

Parliament View Developments

Parliament View Management Company Limited [UK] (100%)

Pte. Ltd. (50%)

- Yanlord Ho Bee Property

Development (Tangshan) Co., Ltd. [PRC] (100%)

### CORPORATE INFORMATION

**BOARD OF DIRECTORS** 

Mr Chua Thian Poh

Chairman and CEO

Mr Desmond Woon Choon Leng

Executive Director

Mr Ong Chong Hua

Executive Director

Mr Bobby Chin Yoke Choong

Lead Independent Director

Mr Ch'ng Jit Koon

Independent Director

Mr Jeffery Chan Cheow Tong

Independent Director

Mr Tan Eng Bock

Independent Director

Mr Ko Kheng Hwa

Independent Director

**AUDIT & RISK COMMITTEE** 

Mr Bobby Chin Yoke Choong

Chairman

Mr Ch'ng Jit Koon

Mr Jeffery Chan Cheow Tong

Mr Ko Kheng Hwa

NOMINATING COMMITTEE

Mr Ko Kheng Hwa

Chairman

Mr Chua Thian Poh

Mr Tan Eng Bock

Mr Bobby Chin Yoke Choong

REMUNERATION **COMMITTEE** 

Mr Jeffery Chan Cheow Tong

Chairman

Mr Tan Eng Bock

Mr Ch'ng Jit Koon

MANAGEMENT TEAM

Mr Chong Hock Chang Group Director (Projects and Marketing)

Mr Nicholas Chua Wee Chern Group Director (Business Development)

Mr Lum Hon Chew

General Manager (Special Projects)

COMPANY REGISTRATION NO.

198702381M

REGISTERED OFFICE

9 North Buona Vista Drive

#11-01 The Metropolis Tower 1

Singapore 138588

Tel: (65) 6704 0888

Fax: (65) 6704 0800 Website: www.hobee.com

**COMPANY SECRETARY** 

Ms Tan Sock Kiang

SHARE REGISTRAR

M & C Services Private Limited

112 Robinson Road #05-01

Singapore 068902

**EXTERNAL AUDITOR** 

KPMG LLP

Public Accountants and Chartered

Accountants Singapore

Partner-In-Charge:

Mr Tay Puay Cheng (since 2015)

16 Raffles Quay #22-00

Hong Leong Building

Singapore 048581

INTERNAL AUDITOR

Nexia TS Risk Advisory Pte. Ltd.

100 Beach Road #30-00 Shaw Tower

Singapore 189702

#### FINANCIAL STATEMENTS

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1	Consolidated Statement of Cash Flows

Notes to the Financial Statements

We are pleased to submit this annual report to the members of the Company together with the audited financial statements for the financial year ended 31 December 2016.

#### In our opinion:

- (a) the financial statements set out on pages 66 to 129 are drawn up so as to give a true and fair view of the financial position of the Group and of the Company as at 31 December 2016 and the financial performance, changes in equity and cash flows of the Group for the year ended on that date in accordance with the provisions of the Singapore Companies Act, Chapter 50 and Singapore Financial Reporting Standards; and
- (b) at the date of this statement, there are reasonable grounds to believe that the Company will be able to pay its debts as and when they fall due.

The Board of Directors has, on the date of this statement, authorised these financial statements for issue.

#### **DIRECTORS**

The directors of the Company in office at the date of this statement are as follows:

Chua Thian Poh (Chairman)
Desmond Woon Choon Leng
Ong Chong Hua
Ch'ng Jit Koon
Jeffery Chan Cheow Tong
Tan Eng Bock
Bobby Chin Yoke Choong

Ko Kheng Hwa (Appointed on 1 May 2016)

#### **DIRECTORS' INTERESTS IN SHARES OR DEBENTURES**

According to the register kept by the Company for the purposes of Section 164 of the Companies Act, Chapter 50, particulars of interests of directors who held office at the end of the financial year (including those held by their spouses and infant children) in shares, debentures, warrants and share options in the Company and in related corporations (other than wholly-owned subsidiaries) are as follows:

	of the dire	n the name ector, spouse t children	Other holdings in which the director is deemed to have an interest	
Name of director and corporation in which interests are held	At beginning of the year	At end of the year	At beginning of the year	At end of the year
Chua Thian Poh				
The Company - ordinary shares	_	_	488,618,600	491,946,000

	of the dire	in the name ector, spouse t children	Other holdings in which the director is deemed to have an interest	
Name of director and corporation in which interests are held	At beginning of the year	At end of the year	At beginning of the year	At end of the year
Chua Thian Poh (cont'd)				
Immediate and ultimate holding company				
Ho Bee Holdings (Pte) Ltd - ordinary shares	19,070,000	19,070,000	_	_
Related corporations				
HBS Investments Pte Ltd - ordinary shares	_	_	700,000	700,000
Ho Bee Cove Pte. Ltd ordinary shares	_	_	900,000	900,000
HB Investments (China) Pte. Ltd ordinary shares	_	_	80,000	80,000
Kingdom Investment Holdings Pte. Ltd ordinary shares	_	_	62,400,000	62,400,000
Desmond Woon Choon Leng				
The Company - ordinary shares	2,100,000	2,100,000	-	-
Ong Chong Hua				
The Company - ordinary shares	1,800,000	1,800,000	-	_
Related corporation				
Kingdom Investment Holdings Pte. Ltd ordinary shares	1,625,000	1,625,000	_	_

	of the dire	n the name ctor, spouse t children	Other holdings in which the director is deemed to have an interest	
Name of director and corporation in which interests are held	At beginning of the year	At end of the year	At beginning of the year	At end of the year
Ch'ng Jit Koon				
The Company - ordinary shares	420,000	420,000	_	_
Jeffery Chan Cheow Tong				
The Company - ordinary shares	370,000	370,000	_	_
Bobby Chin Yoke Choong				
The Company - ordinary shares	131,000	131,000	-	_
Related corporation				
Kingdom Investment Holdings Pte. Ltd ordinary shares	975,000	975,000	_	-

By virtue of Section 7 of the Companies Act, Chapter 50, Mr Chua Thian Poh is deemed to have an interest in all the other wholly-owned subsidiaries of Ho Bee Land Limited and Ho Bee Holdings (Pte) Ltd at the beginning and at the end of the financial year.

Except as disclosed in this statement, no other director who held office at the end of the financial year had interests in shares or debentures of the Company or of related corporations either at the beginning of the financial year, or date of appointment if later, or at the end of the financial year.

There was no change in any of the abovementioned interests in the Company or in related corporations between the end of the financial year and 21 January 2017.

#### ARRANGEMENTS TO ENABLE DIRECTORS TO ACQUIRE SHARES AND DEBENTURES

Neither at the end of the financial year nor at any time during the financial year did there subsist any arrangement to which the Company is a party, being arrangements whose objects are, or one of whose objects is, to enable the directors of the Company to acquire benefits by means of the acquisition of shares in, or debentures of, the Company or any other body corporate.

#### **DIRECTORS' CONTRACTUAL BENEFITS**

During the financial year, the Company and its related corporations have in the normal course of business entered into transactions with affiliated parties and parties in which Mr Chua Thian Poh is deemed to have an interest. Such transactions comprised payments for rental expenses, printing expenses and other transactions carried out on normal commercial terms and in the normal course of the business of the Company and its related corporations. However, the director has neither received nor will be be entitled to receive any benefit arising out of these transactions other than those to which he may be entitled as a customer, supplier or member of these corporations.

Except for salaries, bonuses and fees and those benefits that are disclosed in this statement and in note 31 to the financial statements, since the end of the last financial year, no director has received or become entitled to receive a benefit by reason of a contract made by the Company or its related corporations with the director, or with a firm of which he is a member, or with a company in which he has a substantial financial interest.

#### **SHARE OPTIONS**

During the financial year, there were:

- (i) no options granted by the Company or its subsidiaries to any person to take up unissued shares of the Company or its subsidiaries; and
- (ii) no shares issued by virtue of any exercise of option to take up unissued shares of the Company or its subsidiaries.

At the end of the financial year, there were no unissued shares of the Company or its subsidiaries under option.

#### **AUDIT & RISK COMMITTEE**

The members of the Audit & Risk Committee at the date of this statement are as follows:

Bobby Chin Yoke Choong (Chairman, Lead Independent Director)

Ch'ng Jit Koon (Independent Director)
Jeffery Chan Cheow Tong (Independent Director)
Ko Kheng Hwa (Independent Director)

The Audit & Risk Committee performs the functions specified in Section 201B(5) of the Companies Act, Chapter 50, the SGX-ST Listing Manual and the Singapore Code of Corporate Governance. These functions include a review of the financial statements of the Company and of the Group for the financial year and the auditors' report thereon.

The Audit & Risk Committee also assists the Board with risk governance and overseeing the Company's risk management framework and policies.

The Audit & Risk Committee has undertaken a review of the nature and extent of non-audit services provided by the firm acting as the auditors. In the opinion of the Audit & Risk Committee, these services would not affect the independence of the auditors.

The Audit & Risk Committee is satisfied with the independence and objectivity of the auditors and has recommended to the Board that the auditors, KPMG LLP, be nominated for re-appointment at the forthcoming Annual General Meeting of the Company.

In appointing the auditors of the Company and its subsidiaries, the Group has complied with Rule 712 and Rule 715 of the SGX-ST Listing Manual.

# AUDITORS The auditors, KPMG LLP, have indicated their willingness to accept re-appointment. On behalf of the Board of Directors CHUA THIAN POH Chairman DESMOND WOON CHOON LENG Director

Members of the Company Ho Bee Land Limited

#### REPORT ON THE ADUIT OF THE FINANCIAL STATEMENTS

#### Opinion

We have audited the financial statements of Ho Bee Land Limited (the Company) and its subsidiaries (the Group), which comprise the consolidated statement of financial position of the Group and the statement of financial position of the Company as at 31 December 2016, the consolidated income statement, consolidated statement of comprehensive income, consolidated statement of changes in equity and consolidated statement of cash flows of the Group for the year then ended, and notes to the financial statements, including a summary of significant accounting policies as set out on pages 66 to 129.

In our opinion, the accompanying consolidated financial statements of the Group and the statement of financial position of the Company are properly drawn up in accordance with the provisions of the Singapore Companies Act, Chapter 50 (the Act) and Financial Reporting Standards in Singapore (FRSs) so as to give a true and fair view of the consolidated financial position of the Group and the financial position of the Company as at 31 December 2016 and of the consolidated financial performance, consolidated changes in equity and consolidated cash flows of the Group for the year ended on that date.

#### Basis for opinion

We conducted our audit in accordance with Singapore Standards on Auditing (SSAs). Our responsibilities under those standards are further described in the 'Auditor's responsibilities for the audit of the financial statements' section of our report. We are independent of the Group in accordance with the Accounting and Corporate Regulatory Authority (ACRA) Code of Professional Conduct and Ethics for Public Accountants and Accounting Entities (ACRA Code) together with the ethical requirements that are relevant to our audit of the financial statements in Singapore, and we have fulfilled our other ethical responsibilities in accordance with these requirements and the ACRA Code. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

#### Key audit matters

Key audit matters are those matters that, in our professional judgement, were of most significance in our audit of the financial statements of the current year. These matters were addressed in the context of our audit of the financial statements as a whole, and in forming our opinion thereon, and we do not provide a separate opinion on these matters.

#### Valuation of investment properties (\$\$2,790 million)

(Refer to Notes 5 & 36 to the financial statements)

The key audit matter

The Group has a significant portfolio of investment properties located in Singapore and the United Kingdom. These properties are stated at fair values based on valuations performed by independent external valuer. The valuation of investment properties requires significant judgement in the determination of the appropriate valuation methodologies, and the assumptions and estimates that are to be used. Changes to these assumptions used may have a significant impact to the valuations.

How the matter was addressed in our audit

As part of our audit procedures, we have:

- Evaluated the qualifications and objectivity of the independent external valuers.
- Held discussions with the valuers to understand their valuation methodologies, assumptions and basis used.
- Assessed the appropriateness of the assumptions and valuation methodologies used by the independent external valuers; compared the assumptions and parameters used to externally derived data as well as to our own assessment in relation to yield rates.
- Ascertained that the changes in fair value of investment properties are recognised appropriately in the consolidated income statement.

#### Findings:

The valuers are members of recognised professional bodies for valuers and have considered their own independence in carrying out their work. The valuation methodologies used are in line with generally accepted market practices.

We found the key assumptions used were balanced and appropriate. They are comparable to market trends and externally derived data. We found that the changes in fair value of investment properties are appropriately recognised in the Group's financial statements.

#### Valuation of development properties (\$\$254 million)

(Refer to Note 13 to the financial statements)

The key audit matter

The Group holds a number of development projects in Australia, and completed properties in both Singapore and the United Kingdom. In addition, the Group has interests in completed properties in China held by associates and jointly controlled entities of which the Group's share is included in the carrying value of investments in associates and jointly controlled entities presented in the Group's statement of financial position.

The carrying value of development projects and completed properties are stated at the lower of cost and net realisable value ("NRV").

How the matter was addressed in our audit

As part of our audit procedures, we have:

#### Development projects

- Compared the estimated total development project costs against the approved project budgets. For significant variations identified, we corroborated the explanations through discussions held with project managers, and review of the revised external contracts, if applicable.
- Assessed the reasonableness of NRV by comparing the expected selling prices against the selling prices achieved on properties sold off-plan and/or properties sold in the vicinity of the development projects by the Group.
- Compared the NRV against the estimated total development costs for each development property unit and assessed whether a write down is required.

Completed properties

#### Valuation of development properties (S\$254 million)

(Refer to Note 13 to the financial statements)

#### The key audit matter

Judgements and estimates are made by management in the following areas:

- NRV which comprises an estimation of the expected selling price less costs to be incurred in selling the unsold development projects and completed properties; and
- Estimation of costs to complete the development projects.

Changes to these estimates could result in material changes in the carrying value of development projects and completed properties. External market factors, changes in government policies, the uncertainties arising from Brexit in the UK, could result in future selling prices falling below the Group's estimated net realisable values and may result in losses incurred by the Group on disposal of development properties.

How the matter was addressed in our audit

- Compared the estimated selling prices against recently transacted prices or prices of comparable properties located in the same vicinity as the Group's completed properties.
- Assessed the reasonableness of the net realisable values, we also held discussions with management to obtain an understanding of the macroeconomic and real estate price trends that have been taken into account by management.

#### Findings:

We found that estimates made by the management in the determination of NRVs to be balanced and appropriate. They are comparable to externally derived data and are within the markets' expectations.

We found that the disclosures meet the requirements of the relevant accounting standard.

#### Other Information

Management is responsible for the other information. The other information comprises the following sections in the annual report (but does not include the financial statements and our auditors' report thereon):

- · Chairman's Statement
- · Directors' Statement

which we obtained prior to the date of this auditors' report, and other sections in the annual report:

- · Board of Directors
- The Management Team
- · Milestones
- Investment Properties
- Financials at a glance
- Corporate Governance Report
- Corporate Structure
- Corporate Information
- · Additional Information
- · Shareholding Statistics
- Notice of Annual General Meeting
- Proxy Form ("the Reports")

which are expected to be made available to us after that date.

Our opinion on the financial statements does not cover the other information and we do not and will not express any form of assurance conclusion thereon.

In connection with our audit of the financial statements, our responsibility is to read the other information identified above and, in doing so, consider whether the other information is materially inconsistent with the financial statements or our knowledge obtained in the audit, or otherwise appears to be materially misstated.

If, based on the work we have performed on the other information that we obtained prior to the date of this auditors' report, we conclude that there is a material misstatement of this other information, we are required to report that fact. We have nothing to report in this regard.

When we read the Reports, if we conclude that there is a material misstatement therein, we are required to communicate the matter to those charged with governance and take appropriate actions in accordance with SSAs.

#### Responsibilities of management and directors for the financial statements

Management is responsible for the preparation of financial statements that give a true and fair view in accordance with the provisions of the Act and FRSs, and for devising and maintaining a system of internal accounting controls sufficient to provide a reasonable assurance that assets are safeguarded against loss from unauthorised use or disposition; and transactions are properly authorised and that they are recorded as necessary to permit the preparation of true and fair financial statements and to maintain accountability of assets.

In preparing the financial statements, management is responsible for assessing the Group's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless management either intends to liquidate the Group or to cease operations, or has no realistic alternative but to do so.

The directors' responsibilities include overseeing the Group's financial reporting process.

#### Auditors' responsibilities for the audit of the financial statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with SSAs will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

As part of an audit in accordance with SSAs, we exercise professional judgement and maintain professional scepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Group's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by management.

- Conclude on the appropriateness of management's use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Group's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Group to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the financial statements, including the disclosures, and whether the financial statements represent the underlying transactions and events in a manner that achieves fair presentation.
- Obtain sufficient appropriate audit evidence regarding the financial information of the entities or business activities within the Group to express an opinion on the consolidated financial statements. We are responsible for the direction, supervision and performance of the group audit. We remain solely responsible for our audit opinion.

We communicate with the directors regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

We also provide the directors with a statement that we have complied with relevant ethical requirements regarding independence, and to communicate with them all relationships and other matters that may reasonably be thought to bear on our independence, and where applicable, related safeguards.

From the matters communicated with the directors, we determine those matters that were of most significance in the audit of the financial statements of the current period and are therefore the key audit matters. We describe these matters in our auditor's report unless law or regulation precludes public disclosure about the matter or when, in extremely rare circumstances, we determine that a matter should not be communicated in our report because the adverse consequences of doing so would reasonably be expected to outweigh the public interest benefits of such communication.

#### REPORT ON OTHER LEGAL AND REGULATORY REQUIREMENTS

In our opinion, the accounting and other records required by the Act to be kept by the Company and by those subsidiary corporations incorporated in Singapore of which we are the auditors have been properly kept in accordance with the provisions of the Act.

The engagement partner on the audit resulting in this independent auditor's report is Tay Puay Cheng.

#### **KPMG LLP**

Public Accountants and Chartered Accountants

Singapore 20 March 2017

## STATEMENTS OF FINANCIAL POSITION

As at 31 December 2016

		(	Froup	Company		
N	Vote	2016	2015	2016	2015	
		\$'000	\$'000	\$'000	\$'000	
Non-current assets						
Property, plant and equipment	4	22,482	22,406	1,301	1,843	
Investment properties	5	2,789,826	3,049,518	, –	, _	
Subsidiaries	6	_	_	178,705	203,468	
Associates	7	483,216	482,711	437,055	437,055	
Jointly-controlled entities	8	308,787	306,568	277,635	278,135	
Other assets	9	150	150	_		
Financial assets	10	2,697	3,337	_	_	
Other receivables	11	287,361	285,425	499,549	521,691	
Deferred tax assets	12	_	_	_	_	
		3,894,519	4,150,115	1,394,245	1,442,192	
Current assets						
Development properties	13	253,649	320,909	_	_	
Financial assets	10	3,774	_	3,774	_	
Trade and other receivables	14	28,629	72,803	78,748	110,726	
Cash and cash equivalents	15	54,260	14,569	2,380	381	
Assets held for sale	16	159,885	_	_	_	
		500,197	408,281	84,902	111,107	
Total assets		4,394,716	4,558,396	1,479,147	1,553,299	
Equity attributable to equity holders of the Company						
Share capital	17	156,048	156,048	156,048	156,048	
Reserves	18	2,769,233	2,664,393	1,180,394	1,178,436	
		2,925,281	2,820,441	1,336,442	1,334,484	
Non-controlling interests		13,939	13,459			
Total equity		2,939,220	2,833,900	1,336,442	1,334,484	
Non-current liabilities						
Loans and borrowings	19	1,111,028	1,195,023	_	114,554	
Other liabilities	20	31,146	28,103	_	, –	
Deferred tax liabilities	12	_	157	_	_	
Deferred income	21	500	348	_	_	
		1,142,674	1,223,631	_	114,554	
Current liabilities						
Trade and other payables	22	42,568	50,339	12,747	15,373	
Loans and borrowings	19	234,722	383,956	129,958	88,888	
Deferred income	21	240	18,962	_	_	
Current tax payable		35,292	47,608			
		312,822	500,865	142,705	104,261	
Total liabilities		1,455,496	1,724,496	142,705	218,815	
Total equity and liabilities		4,394,716	4,558,396	1,479,147	1,553,299	

 $\label{thm:companying} \textit{The accompanying notes form an integral part of these financial statements}.$ 

# CONSOLIDATED INCOME STATEMENT

Year ended 31 December 2016

	Note	2016 \$'000	2015 \$'000
Revenue	23	299,412	129,933
Other income	24	6,758	9113
Total income		306,170	139,046
Fair value gain on investment properties	5	104,050	186,362
Cost of sales – residential development project		(125,368)	(3,350)
Direct rental expenses		(16,735)	(18,755)
Write back of accruals upon finalisation of construction costs for development projects			21,391
(Loss)/gain on foreign exchange		(12,166)	3,706
Staff costs & directors' remuneration		(16,184)	(16,332)
Other operating expenses		(6,692)	(8,409)
Profit from operating activities		233,075	303,659
Net finance costs	26	(29,620)	(22,805)
Share of profits/(losses), net of tax, of:			
- associates		29,584	17,039
- jointly-controlled entities		3,718	(39,843)
Profit before income tax		236,757	258,050
Income tax expense	27	(19,723)	(16,878)
Profit for the year	28	217,034	241,172
Profit attributable to:			
Owners of the Company		216,756	242,244
Non-controlling interests		278	(1,072)
Profit for the year		217,034	241,172
Earnings per share			
Basic earnings per share (cents)	29	32.54	36.33
Diluted earnings per share (cents)	29	32.54	36.33

# CONSOLIDATED STATEMENT OF COMPREHENSIVE INCOME

Year ended 31 December 2016

	2016	2015
	\$'000	\$'000
Profit for the year	217,034	241,172
Other comprehensive income		
Items that are or may be reclassified subsequently to profit or loss:		
Effective portion of changes in fair value of cash flow hedges	(5,175)	2,064
Foreign currency translation differences relating to foreign operations	(37,408)	2,546
Share of foreign currency translation differences of equity-accounted investees	(21,274)	9,342
Total other comprehensive income for the year, net of income tax	(63,857)	13,952
Total comprehensive income for the year	153,177	255,124
Attributable to:		
Owners of the Company	152,547	255,256
Non-controlling interests	630	(132)
Total comprehensive income for the year	153,177	255,124

# CONSOLIDATED STATEMENT OF CHANGES IN EQUITY

Year ended 31 December 2016

	4	← Attributable to owners of the Company — Foreign							
	Share capital \$'000	Reserve for own shares \$'000	Capital reserve \$'000	Hedging reserve \$'000	currency translation reserve \$'000	Retained earnings \$'000	Total \$'000	Non- controlling interests \$'000	Total equity \$'000
Group									
At 1 January 2015	156,048	(60,284)	2,043	351	22,359	2,480,600	2,601,117	14,691	2,615,808
Total comprehensive									
income for the year									
Profit for the year	_	_	_	_	_	242,244	242,244	(1,072)	241,172
Other comprehensive income									
Foreign currency translation									
differences relating to									
foreign operations	_	_	_	_	1,606	_	1,606	940	2,546
Share of foreign currency					*		*		*
translation differences of									
equity-accounted investee	_	-	_	_	9,342	_	9,342	_	9,342
Effective portion of									
changes in fair value of									
cash flow hedges		-	_	2,064	_	_	2,064	_	2,064
Total other comprehensive									
income		_	_	2,064	10,948		13,012	940	13,952
Total comprehensive income									
for the year				2,064	10,948	242,244	255,256	(132)	255,124
Transactions with owners of the Company, recognised directly in equity									
Contributions by and									
distributions to owners									
of the Company									
Dividend paid to non-									
controlling shareholders	_	_	_	_	_	_	_	(1,100)	(1,100)
Final tax exempt dividend								/	/
paid of 5 cents per share									
in respect of 2014	_	_	_	_	_	(33,357)	(33,357)	_	(33,357)
Purchase of treasury shares		(2,575)	_	_	-	-	(2,575)	-	(2,575)
Total contributions by and									
distributions to owners of									
the Company		(2,575)		_	_	(33,357)	(35,932)	(1,100)	(37,032)
At 31 December 2015	156,048	(62,859)	2,043	2,415	33,307	2,689,487	2,820,441	13,459	2,833,900

# CONSOLIDATED STATEMENT OF CHANGES IN EQUITY

Year ended 31 December 2016

	<b>-</b>	Attributable to owners of the Company —							
	Share capital \$'000	Reserve for own shares \$'000	Capital reserve \$'000	Hedging reserve \$'000	Foreign currency translation reserve \$'000	Retained earnings \$'000	Total \$'000	Non- controlling interests \$'000	Total equity \$'000
Group									
At 1 January 2016	156,048	(62,859)	2,043	2,415	33,307	2,689,487	2,820,441	13,459	2,833,900
Total comprehensive									
income for the year Profit for the year		_	_	_	_	216,756	216,756	278	217,034
Other comprehensive income									
Foreign currency translation differences relating to foreign operations	_	_	_	-	(37,760)	-	(37,760)	352	(37,408)
Share of foreign currency translation differences of equity-accounted investee Effective portion of	_	_	_	_	(21,274)	_	(21,274)	_	(21,274)
changes in fair value of cash flow hedges	_	_	-	(5,175)	_	_	(5,175)	_	(5,175)
Total other comprehensive income				(5,175)	(59,034)		(64,209)	352	(63,857
Total comprehensive income				(3,173)	(33,034)		(04,203)	332	(03,037)
for the year		_	=	(5,175)	(59,034)	216,756	152,547	630	153,177
Transactions with owners of the Company, recognised directly in equity Contributions by and distributions to owners									
of the Company Dividend paid to non- controlling shareholders Final tax exempt dividend	-	_	-	-	-	-	-	(150)	(150)
paid of 7 cents per share in respect of 2015 Purchase of treasury shares		- (1,071)	_ _	_ _	_ _	(46,636) —	(46,636) (1,071)	_ _	(46,636) (1,071)
Total contributions by and distributions to owners of								44.5	
the Company At 31 December 2016	156,048	(1,071) (63,930)	2,043	(2,760)	(25,727)	(46,636) 2,859,607	(47,707) 2,925,281	(150) 13,939	(47,857) 2,939,220

 $\label{thm:companying} \textit{The accompanying notes form an integral part of these financial statements}.$ 

# CONSOLIDATED STATEMENT OF CASH FLOWS

Year ended 31 December 2016

	Note	2016 \$'000	2015 \$'000
Cash flows from operating activities			
Profit for the year		217,034	241,172
Adjustments for:		4-7,00-	
Depreciation of property, plant and equipment	4	849	1,000
Gain on disposal of property, plant and equipment	24	(7)	(139)
Unrealised exchange loss/(gain)		8,778	(9,112)
Interest income	26	(2,191)	(1,266)
Distribution income from financial assets designated at fair value through profit or loss	24	(187)	(172)
Finance costs	26	31,811	24,071
Net changes in fair value of investment properties	5	(104,050)	(186,362)
Net changes in fair value of financial assets at fair value through profit or loss	24	115	48
Gain on sale of investment properties	24	_	(6,907)
Share of losses/(profits) of:			( ) ,
- associates		(29,584)	(17,039)
- jointly-controlled entities		(3,718)	39,843
Income tax expense		19,723	16,878
•		138,573	102,015
Changes in working capital:		,	
Development properties		67,807	(94,911)
Trade and other receivables		25,882	(6,818)
Trade and other payables		(22,699)	(17,786)
Cash generated from/(used in) operations		209,563	(17,500)
Income taxes paid		(31,418)	(3,231)
Net cash generated from/(used in) operating activities carried forward		178,145	(20,731)

# CONSOLIDATED STATEMENT OF CASH FLOWS

Year ended 31 December 2016

	Note	2016 \$'000	2015 \$'000
Net cash generated from/(used in) operating activities brought forward		178,145	(20,731)
Cash flows from investing activities			
Purchase of property, plant and equipment	4	(983)	(1,927)
Proceeds from disposal of property, plant and equipment		81	242
Proceeds from disposal of investment properties		_	65,807
Proceeds from liquidation of jointly-controlled entity		640	513
Interest received		1,088	296
Purchase of financial assets designated at fair value through profit or loss		(3,547)	(2)
Purchase of investment properties (net of transaction costs)	5	_	(629,955)
Decrease/(increase) in amounts due from jointly-controlled entities (non-trade)		3,165	(15)
Advances to jointly-controlled operations		(418)	(10,919)
Decrease in amounts due from corporate shareholder of associates (non-trade)		19,973	_
Distributions from financial assets designated at fair value through profit or loss		536	1,068
Net cash generated from/(used in) investing activities		20,535	(574,892)
Cash flows from financing activities			
Proceeds from bank loans		147,963	872,041
Repayment of bank loans		(225, 257)	(208,191)
Decrease in amounts due to jointly-controlled entities (non-trade)		(600)	(2,500)
Interest paid	26	(31,811)	(24,071)
Purchase of treasury shares		(1,071)	(2,575)
Dividends paid		(46,636)	(33,357)
Dividend paid to non-controlling shareholders		(150)	(1,100)
Net cash (used in)/generated from financing activities		(157,562)	600,247
Net increase in cash and cash equivalents		41,118	4,624
Cash and cash equivalents at 1 January		14,569	9,953
Effect of exchange rate fluctuations on cash held		(1,427)	(8)
Cash and cash equivalents at 31 December	15	54,260	14,569

Year ended 31 December 2016

These notes form an integral part of the financial statements.

The financial statements were authorised for issue by the Board of Directors on 20 March 2017.

#### 1 DOMICILE AND ACTIVITIES

Ho Bee Land Limited (the Company) is incorporated in the Republic of Singapore. The address of the Company's registered office is 9 North Buona Vista Drive, #11-01 The Metropolis Tower 1, Singapore 138588.

The financial statements of the Company as at and for the year ended 31 December 2016 comprise the Company and its subsidiaries (together referred to as the "Group" and individually as "Group entities") and the Group's interests in associates and jointly-controlled entities.

The Group is primarily involved in property development, property investment and investment holding. The immediate and ultimate holding company during the financial year is Ho Bee Holdings (Pte) Ltd, incorporated in the Republic of Singapore.

### 2 BASIS OF PREPARATION

### 2.1 Statement of compliance

The financial statements have been prepared in accordance with the Singapore Financial Reporting Standards (FRS).

### 2.2 Basis of measurement

The financial statements have been prepared on the historical cost basis except as otherwise described below.

### 2.3 Functional and presentation currency

These financial statements are presented in Singapore dollars, which is the Company's functional currency. All financial information presented in Singapore dollars has been rounded to the nearest thousand, unless otherwise stated.

### 2.4 Use of estimates and judgements

The preparation of financial statements in conformity with FRS requires management to make judgements, estimates and assumptions that affect the application of accounting policies and the reported amounts of assets, liabilities, income and expenses. Actual results may differ from these estimates.

Estimates and underlying assumptions are reviewed on an ongoing basis. Revisions to accounting estimates are recognised in the period in which the estimates are revised and in any future periods affected.

Information about critical judgements in applying accounting policies and assumptions and estimation uncertainties that have the most significant effect on the amounts recognised in the financial statements or have a significant risk of resulting in a material adjustment within the next financial year are included in the following notes:

- Note 34 valuation of financial instruments
- Note 37 accounting estimates and judgements

#### Measurement of fair values

A number of the Group's accounting policies and disclosures require the measurement of fair values, for both financial and non-financial assets and liabilities.

The Group has an established control framework with respect to the measurement of fair values. This framework includes a finance team that reports directly to the Finance Director, and has overall responsibility for all significant fair value measurements, including level 3 fair values.

Year ended 31 December 2016

### 2 BASIS OF PREPARATION (CONT'D)

### 2.4 Use of estimates and judgements (cont'd)

### Measurement of fair values (cont'd)

The finance team regularly reviews significant unobservable inputs and valuation adjustments. Significant valuation issues are reported to the Audit Committee.

When measuring the fair value of an asset or liability, the Group uses market observable data as far as possible. Fair values are categorised into different levels in a fair value hierarchy based on the inputs used in the valuation techniques as follows:

- Level 1: quoted prices (unadjusted) in active markets for identical assets or liabilities;
- Level 2: inputs other than quoted prices included within Level 1 that are observable for the asset or liability, either directly (i.e., as prices) or indirectly (i.e., derived from prices); and
- Level 3: inputs for the asset or liability that are not based on observable market data (unobservable inputs).

If the inputs used to measure the fair value of an asset or liability might be categorised in different levels of the fair value hierarchy, then the fair value measurement is categorised in its entirety in the same level of the fair value hierarchy as the lowest level input that is significant to the entire measurement (with Level 3 being the lowest).

The Group recognises transfers between levels of the fair value hierarchy as of the end of the reporting period during which the change has occurred.

Further information about the assumptions made in measuring fair values are included in the following notes:

- Note 34 valuation of financial instruments
- Note 36 determination of fair values

### 3 SIGNIFICANT ACCOUNTING POLICIES

The accounting policies set out below have been applied consistently to all periods presented in these financial statements, and have been applied consistently by Group entities.

### 3.1 Basis of consolidation

### **Business** combinations

Business combinations are accounted for using the acquisition method in accordance with FRS 103 Business Combination as at the date of acquisition, which is the date on which control is transferred to the Group.

The consideration transferred does not include amounts related to the settlement of pre-existing relationships. Such amounts are generally recognised in profit or loss.

Year ended 31 December 2016

### 3 SIGNIFICANT ACCOUNTING POLICIES (CONT'D)

### 3.1 Basis of consolidation (cont'd)

#### Business combinations (cont'd)

Any contingent consideration payable is recognised at fair value at the date of acquisition and included in the consideration transferred. If the contingent consideration that meets the definition of a financial instrument is classified as equity, it is not remeasured and settlement is accounted for within equity. Otherwise, other contingent consideration is remeasured at fair value at each reporting date and subsequent changes to the fair value of the contingent consideration are recognised in profit or loss.

For non-controlling interests that are present ownership interests and entitle their holders to a proportionate share of the acquiree's net assets in the event of liquidation, the Group elects on a transaction-by-transaction basis whether to measure them at fair value, or at the non-controlling interests' proportionate share of the recognised amounts of the acquiree's identifiable net assets, at the acquisition date. All other non-controlling interests are measured at acquisition-date fair value or, when applicable, on the basis specified in another standard.

Costs related to the acquisition, other than those associated with the issue of debt or equity securities, that the Group incurs in connection with a business combination are expensed as incurred.

### Subsidiaries

Subsidiaries are entities controlled by the Group. The Group controls an entity when it is exposed to, or has rights to, variable returns from its involvement with the entity and has the ability to affect those returns through its power over the entity. The financial statements of subsidiaries are included in the consolidated financial statements from the date that control commences until the date that control ceases.

The accounting policies of subsidiaries have been changed when necessary to align them with the policies adopted by the Group. Losses applicable to the non-controlling interest (NCI) in a subsidiary are allocated to the NCI even if doing so causes the NCI to have a deficit balance.

#### Loss of control

Upon the loss of control, the Group derecognises the assets and liabilities of the subsidiary, any non-controlling interests and the other components of equity related to the subsidiary. Any surplus or deficit arising on the loss of control is recognised in profit or loss. If the Group retains any interest in the previous subsidiary, then such interest is measured at fair value at the date that control is lost. Subsequently, it is accounted for as an equity-accounted investee or as an available-for-sale financial asset depending on the level of influence retained.

### Investments in associates and jointly-controlled entities (equity-accounted investees)

Associates are those entities in which the Group has significant influence, but not control or joint control, over the financial and operating policies of these entities. Significant influence is presumed to exist when the Group holds 20% or more of the voting power of another entity. A jointly-controlled entity is an arrangement in which the Group has joint control, whereby the Group has rights to the net assets of the arrangement, rather than rights to its assets and obligations for its liabilities.

Investments in associates and jointly-controlled entities are accounted for using the equity method. They are recognised initially at cost, which includes transaction costs. Subsequent to initial recognition, the consolidated financial statements include the Group's share of the profit or loss and OCI of equity-accounted investees, after adjustments to align the accounting policies with those of the Group, from the date that significant influence or joint control commences until the date that significant influence or joint control ceases.

Year ended 31 December 2016

### 3 SIGNIFICANT ACCOUNTING POLICIES (CONT'D)

### 3.1 Basis of consolidation (cont'd)

### Investments in associates and jointly-controlled entities (equity-accounted investees) (cont'd)

When the Group's share of losses exceeds its interest in an equity-accounted investee, the carrying amount of the investment, together with any long-term interests that form part thereof, is reduced to zero, and the recognition of further losses is discontinued except to the extent that the Group has an obligation to fund the investee's operations or has made payments on behalf of the investee.

### Joint operations

A joint operation is an arrangement in which the Group has joint control whereby the Group has rights to the assets, and obligations for the liabilities, relating to an arrangement. The Group accounts for each of its assets, liabilities and transactions, including its share of those held or incurred jointly, in relation to the joint operation, in accordance with the contractual arrangement governing the joint operation.

### Transactions eliminated on consolidation

Intra-group balances and transactions, and any unrealised income or expenses arising from intra-group transactions, are eliminated in preparing the consolidated financial statements. Unrealised gains arising from transactions with associates and jointly-controlled entities are eliminated against the investment to the extent of the Group's interest in the investee. Unrealised losses are eliminated in the same way as unrealised gains, but only to the extent that there is no evidence of impairment.

### Accounting for subsidiaries, associates, jointly-controlled entities by the Company

Investments in subsidiaries, associates and jointly-controlled entities are stated in the Company's statement of financial position at cost less accumulated impairment losses.

### 3.2 Foreign currency

### Foreign currency transactions

Transactions in foreign currencies are translated to the respective functional currencies of Group entities at the exchange rate at the date of the transaction. Monetary assets and liabilities denominated in foreign currencies at the end of the reporting date are translated to the functional currency at the exchange rate at that date. The foreign currency gain or loss on monetary items is the difference between amortised cost in the functional currency at the beginning of the year, adjusted for effective interest and payments during the year, and the amortised cost in foreign currency translated at the exchange rate at the end of the year.

Non-monetary assets and liabilities denominated in foreign currencies that are measured at fair value are translated to the functional currency at the exchange rate at the date that the fair value was determined. Non-monetary items in a foreign currency that are measured in terms of historical cost are translated using the exchange rate at the date of the transaction.

Foreign currency differences arising on translation are recognised in profit or loss, except for the following differences which are recognised in other comprehensive income arising on the translation of:

- available-for-sale equity instruments (except on impairment in which case foreign currency differences that have been recognised in other comprehensive income are reclassified to profit or loss);
- a financial liability designated as a hedge of the net investment in a foreign operation to the extent that the hedge is effective; or
- qualifying cash flow hedges to the extent the hedge is effective.

Year ended 31 December 2016

### 3 SIGNIFICANT ACCOUNTING POLICIES (CONT'D)

#### 3.2 Foreign currency (cont'd)

### Foreign operations

The assets and liabilities of foreign operations, excluding goodwill and fair value adjustments arising on acquisition, are translated to Singapore dollars at exchange rates at the end of the reporting period. The income and expenses of foreign operations are translated to Singapore dollars at exchange rates at the dates of the transactions. Goodwill and fair value adjustments arising on the acquisition of a foreign operation on or after 1 January 2005 are treated as assets and liabilities of the foreign operation and are translated at the exchange rates at the end of the reporting period. For acquisitions prior to 1 January 2005, the exchange rates at the date of acquisition were used.

Foreign currency differences are recognised in other comprehensive income, and presented in the foreign currency translation reserve (translation reserve) in equity. However, if the foreign operation is a non-wholly-owned subsidiary, then the relevant proportionate share of the translation difference is allocated to the non-controlling interests. When a foreign operation is disposed of such that control, significant influence or joint control is lost, the cumulative amount in the translation reserve related to that foreign operation is reclassified to profit or loss as part of the gain or loss on disposal. When the Group disposes of only part of its interest in a subsidiary that includes a foreign operation while retaining control, the relevant proportion of the cumulative amount is reattributed to non-controlling interests. When the Group disposes of only part of its investment in an associate or jointly-controlled entity that includes a foreign operation while retaining significant influence or joint control, the relevant proportion of the cumulative amount is reclassified to profit or loss.

When the settlement of a monetary item receivable from or payable to a foreign operation is neither planned nor likely in the foreseeable future, foreign exchange gains and losses arising from such a monetary item are considered to form part of a net investment in a foreign operation. These are recognised in other comprehensive income, and are presented in the foreign currency translation reserve in equity.

### Hedge of a net investment in foreign operation

The Group applies hedge accounting to foreign currency differences arising between the functional currency of the foreign operation and the Company's functional currency (Singapore dollars), regardless of whether the net investment is held directly or through an intermediate parent.

Foreign currency differences arising on the translation of a financial liability designated as a hedge of a net investment in a foreign operation are recognised in other comprehensive income to the extent that the hedge is effective, and are presented within equity in the foreign currency translation reserve. To the extent that the hedge is ineffective, such differences are recognised in profit or loss. When the hedged net investment is disposed of, the relevant amount in the foreign currency translation reserve is transferred to profit or loss as part of the gain or loss on disposal.

Year ended 31 December 2016

### 3 SIGNIFICANT ACCOUNTING POLICIES (CONT'D)

### 3.3 Financial instruments

#### Non-derivative financial assets

The Group initially recognises loans and receivables and deposits on the date that they are originated. All other financial assets (including assets designated at fair value through profit or loss) are recognised initially on the trade date, which is the date that the Group becomes a party to the contractual provisions of the instrument.

The Group derecognises a financial asset when the contractual rights to the cash flows from the asset expire, or it transfers the rights to receive the contractual cash flows on the financial asset in a transaction in which substantially all the risks and rewards of ownership of the financial asset are transferred, or it neither transfers nor retains substantially all of the risks and rewards of ownership and does not retain control over the transferred asset. Any interest in transferred financial assets that is created or retained by the Group is recognised as a separate asset or liability.

Financial assets and liabilities are offset and the net amount presented in the statement of financial position when, and only when, the Group has an unconditional and legally enforceable right to offset the amounts and intends either to settle on a net basis or to realise the asset and settle the liability simultaneously.

The Group classifies non-derivative financial assets into the following categories: financial assets at fair value through profit or loss, loans and receivables and available-for-sale financial assets.

### Financial assets at fair value through profit or loss

An instrument is classified at fair value through profit or loss if it is acquired principally for the purpose of selling in the short term or is designated as such upon initial recognition. Financial instruments are designated as fair value through profit or loss if the Group manages such investments and makes purchase and sale decisions based on their fair value in accordance with the Group's documented risk management and investment strategies. Upon initial recognition, attributable transaction costs are recognised in profit or loss when incurred. Financial instruments at fair value through profit or loss are measured at fair value, and changes therein are recognised in profit or loss.

### Available-for-sale financial assets

The Group's investments in certain equity securities and debt securities are classified as available-for-sale financial assets. Subsequent to initial recognition, they are measured at fair value and changes therein, other than for impairment losses, and foreign exchange gains and losses on available-for-sale monetary items (see note 3.2), are recognised in other comprehensive income and presented within equity in the fair value reserve. When an investment is derecognised, the cumulative gain or loss in other comprehensive income is transferred to profit or loss.

Equity instruments that do not have a quoted market price in an active market and in respect of which the range of fair value estimates is significant, are measured at cost less accumulated impairment losses if the probabilities of the various estimates cannot be reasonably assessed.

### Loans and receivables

Loans and receivables are financial assets with fixed or determinable payments that are not quoted in an active market. Such assets are recognised initially at fair value plus any directly attributable transaction costs. Subsequent to initial recognition, loans and receivables are measured at amortised cost using the effective interest method, less any impairment losses.

Loans and receivables comprise cash and cash equivalents, and trade and other receivables.

Year ended 31 December 2016

### 3 SIGNIFICANT ACCOUNTING POLICIES (CONT'D)

### 3.3 Financial instruments (cont'd)

### Non-derivative financial liabilities

The Group initially recognises financial liabilities (including liabilities designated at fair value through profit or loss) initially on the trade date, which is the date that the Group becomes a party to the contractual provisions of the instrument.

The Company derecognises a financial liability when its contractual obligations are discharged or cancelled or expire.

Financial assets and liabilities are offset and the net amount presented in the statement of financial position when, and only when, the Group has an unconditional and legally enforceable right to offset the amounts and intends either to settle on a net basis or to realise the asset and settle the liability simultaneously.

The Group classifies non-derivative financial liabilities into the following category: other financial liabilities.

Other non-derivative financial liabilities are initially measured at fair value less any directly attributable transaction costs. Subsequent to initial recognition, these financial liabilities are measured at amortised cost using the effective interest method. These financial liabilities comprise loans and borrowings, trade and other payables, and other liabilities.

### Impairment of financial assets

A financial asset not carried at fair value through profit or loss, including an interest in an associate and jointly-controlled entity, is assessed at the end of each reporting period to determine whether there is objective evidence that it is impaired. A financial asset is impaired if objective evidence indicates that a loss event has occurred after the initial recognition of the asset, and that the loss event has an impact on the estimated future cash flows of that asset that can be estimated reliably.

Objective evidence that financial assets (including equity securities) are impaired can include default or delinquency by a debtor, restructuring of an amount due to the Group on terms that the Group would not consider otherwise, indications that a debtor or issuer will enter bankruptcy, adverse changes in the payment status of borrowers or issuers in the Group, economic conditions that correlate with defaults or the disappearance of an active market for a security. In addition, for an investment in an equity security, a significant or prolonged decline in its fair value below its cost is objective evidence of impairment.

An impairment loss in respect of a financial asset measured at amortised cost is calculated as the difference between its carrying amount and the present value of the estimated future cash flows discounted at the asset's original effective interest rate. An impairment loss in respect of an available-for-sale financial asset is calculated by reference to its current fair value.

Individually significant financial assets are tested for impairment on an individual basis. The remaining financial assets are assessed collectively in groups that share similar credit risk characteristics.

All impairment losses are recognised in the profit or loss. Any cumulative loss in respect of an available-for-sale financial asset recognised previously in equity is transferred to profit or loss.

Impairment losses once recognised in profit or loss in respect of available-for-sale equity securities are not reversed through profit or loss. Any subsequent increase in fair value of such assets is recognised directly in equity.

### Intra-group financial guarantees in the separate financial statements

Financial guarantees are financial instruments issued by the Company that require the issuer to make specified payments to reimburse the holder for the loss it incurs because a specified debtor fails to meet payment when due in accordance with the original or modified terms of a debt instrument.

Year ended 31 December 2016

### 3 SIGNIFICANT ACCOUNTING POLICIES (CONT'D)

### 3.3 Financial instruments (cont'd)

### Intra-group financial guarantees in the separate financial statements (cont'd)

Financial guarantee contracts are classified as financial liabilities unless the Group or the Company has previously asserted explicitly that it regards such contracts as insurance contracts and accounted for them as such.

### Financial guarantees classified as financial liabilities

Such financial guarantees are recognised initially at fair value and are classified as financial liabilities. Subsequent to initial measurement, the financial guarantees are stated at the higher of the initial fair value less cumulative amortisation and the amount that would be recognised if they were accounted for as contingent liabilities. When financial guarantees are terminated before their original expiry date, the carrying amount of the financial guarantees is transferred to profit or loss.

### Financial guarantees classified as insurance contracts

These financial guarantees are accounted for as insurance contracts. Provision is recognised based on the Group's estimate of the ultimate cost of settling all claims incurred but unpaid at the end of the reporting period.

The provision is assessed by reviewing individual claims and tested for adequacy by comparing the amount recognised and the amount that would be required to settle the guarantee contract.

### Share capital

Ordinary shares are classified as equity. Incremental costs directly attributable to the issue of ordinary shares are recognised as a deduction from equity, net of any tax effects.

Where share capital recognised as equity is repurchased (treasury shares), the amount of the consideration paid, including directly attributable costs, net of any tax effects, is recognised as a deduction from equity. Repurchased shares are classified as treasury shares and are presented in the reserve for own share account. Where such shares are subsequently reissued, sold or cancelled, the consideration received is recognised as a change in equity and the resulting surplus or deficit on the transaction is presented in non-distributable capital reserve.

### Derivative financial instruments, including hedge accounting

The Group holds derivative financial instruments to hedge its foreign currency and interest rate risk exposures. Embedded derivatives are separated from the host contract and accounted for separately if the economic characteristics and risks of the host contract and the embedded derivative are not closely related, a separate instrument with the same terms as the embedded derivative would meet the definition of a derivative, and the combined instrument is not measured at fair value through profit or loss.

On initial designation of the derivative as the hedging instrument, the Group formally documents the relationship between the hedging instrument and the hedged item, including the risk management objectives and strategy in undertaking the hedge transaction and the hedged risk, together with the methods that will be used to assess the effectiveness of the hedging relationship. The Group makes an assessment, both at the inception of the hedge relationship as well as on an ongoing basis, of whether the hedging instruments are expected to be 'highly effective' in offsetting the changes in the fair value or cash flows of the respective hedged items attributable to the hedged risk, and whether the actual results of each hedge are within a range of 80 - 125%. For a cash flow hedge of a forecast transaction, the transaction should be highly probable to occur and should present an exposure to variations in cash flows that could ultimately affect reported profit or loss.

Derivatives are recognised initially at fair value; any attributable transaction costs are recognised in profit or loss as incurred. Subsequent to initial recognition, derivatives are measured at fair value, and changes therein are accounted for as described below.

Year ended 31 December 2016

### 3 SIGNIFICANT ACCOUNTING POLICIES (CONT'D)

### 3.3 Financial instruments (cont'd)

#### Cash flow hedges

When a derivative is designated as the hedging instrument in a hedge of the variability in cash flows attributable to a particular risk associated with a recognised asset or liability or a highly probable forecast transaction that could affect profit or loss, the effective portion of changes in the fair value of the derivative is recognised in other comprehensive income and presented in the hedging reserve in equity. Any ineffective portion of changes in the fair value of the derivative is recognised immediately in profit or loss.

When the hedged item is a non-financial asset, the amount accumulated in equity is retained in other comprehensive income and reclassified to profit or loss in the same period or periods during which the non-financial item affects profit or loss. In other cases as well, the amount accumulated in equity is reclassified to profit or loss in the same period that the hedged item affects profit or loss. If the hedging instrument no longer meets the criteria for hedge accounting, expires or is sold, terminated or exercised, or the designation is revoked, then hedge accounting is discontinued prospectively. If the forecast transaction is no longer expected to occur, then the balance in equity is reclassified to profit or loss.

### 3.4 Property, plant and equipment

Items of property, plant and equipment are stated at cost less accumulated depreciation and impairment losses.

Cost includes expenditure that is directly attributable to the acquisition of the asset. When parts of an item of property, plant and equipment have different useful lives, they are accounted for as separate items (major components) of property, plant and equipment.

The gain or loss on disposal of an item of property, plant and equipment is determined by comparing the proceeds from disposal with the carrying amount of property, plant and equipment, and is recognised net within other income/other expenses in profit or loss.

The cost of replacing part of an item of property, plant and equipment is recognised in the carrying amount of the item if it is probable that the future economic benefits embodied within the part will flow to the Group and its cost can be measured reliably. The costs of the day-to-day servicing of property, plant and equipment are recognised in profit or loss as incurred.

Paintings and sculptures are not depreciated. Depreciation on other property, plant and equipment is recognised in profit or loss on a straight-line basis over the estimated useful lives of each part of an item of property, plant and equipment.

Depreciation is recognised from the date that the property, plant and equipment are installed and are ready for use.

The estimated useful lives for the current and comparative years are as follows:

Freehold property 50 years
Leasehold improvements 5 to 10 years
Furniture, fittings and office equipment 5 years
Motor vehicles 5 years

Depreciation methods, useful lives and residual values are reviewed, and adjusted as appropriate, at each reporting date.

Property, plant and equipment which are fully depreciated, are retained in the financial statements until they are no longer in use.

Year ended 31 December 2016

### 3 SIGNIFICANT ACCOUNTING POLICIES (CONT'D)

#### 3.5 Goodwill

Goodwill and negative goodwill arise on the acquisition of subsidiaries, associates and jointly-controlled entities.

Goodwill represents the excess of:

- the fair value of the consideration transferred; plus
- the recognised amount of any non-controlling interests in the acquiree; plus
- if the business combination is achieved in stages, the fair value of the existing equity interest in the acquiree,

over the net recognised amount (generally fair value) of the identifiable assets acquired and liabilities assumed.

Goodwill is measured at cost less accumulated impairment losses. In respect of equity-accounted investees, the carrying amount of goodwill is included in the carrying amount of the investment, and an impairment loss on such an investment is not allocated to any asset, including goodwill, that forms part of the carrying amount of the equity-accounted investee.

### 3.6 Investment properties

Investment property is property held either to earn rental income or for capital appreciation or for both, but not for sale in the ordinary course of business, use in the production or supply of goods or services or for administrative purposes.

Investment property is measured at cost on initial recognition and subsequently at fair value with any change therein recognised in profit or loss. At each year end, the Group's investment property portfolio is valued by an external, independent valuation company, having appropriate recognised professional qualifications. Rental income from investment properties is accounted for in the manner described in note 3.13.

Cost includes expenditure that is directly attributable to the acquisition of the investment property. The cost of self-constructed investment property includes the cost of materials and direct labour, any other costs directly attributable to bringing the investment property to a working condition for their intended use and capitalised borrowing costs.

Any gain or loss on disposal of an investment property (calculated as the difference between the net proceeds from disposal and the carrying amount of the item) is recognised in profit or loss. When an investment property that was previously classified as property, plant and equipment is sold, any related amount included in the revaluation reserve is transferred to retained earnings.

When the use of a property changes such that it is reclassified as property, plant and equipment, or development properties, its fair value at the date of reclassification becomes its cost for subsequent accounting.

Property that is being constructed for future use as investment property is accounted for at fair value.

Where a property is expected to be sold within the foreseeable future, it is reclassified to current assets in the statement of financial position. The property is measured at fair value with any change recognised in profit or loss.

Year ended 31 December 2016

### 3 SIGNIFICANT ACCOUNTING POLICIES (CONT'D)

#### 3.7 Non-current assets held for sale

Non-current assets comprising assets and liabilities, that are expected to be recovered primarily through sale rather than through continuing use, are classified as held for sale. Immediately before classification as held for sale, the assets are remeasured in accordance with the applicable FRSs. Thereafter, the assets are generally measured at the lower of their carrying amount and fair value less costs to sell. Impairment losses on initial classification as held for sale or distribution and subsequent gains or losses on remeasurement are recognised in profit or loss. Gains are not recognised in excess of any cumulative impairment loss.

### 3.8 Leases

### When the entities within the Group are lessors of an operating lease

Assets subject to operating leases are included in investment properties and are stated at fair value and not depreciated. Rental income (net of any incentives given to lessees) is recognised on a straight-line basis over the lease term.

### When the entities within the Group are lessees of an operating lease

Where the Group has the use of assets under operating leases, payments made under the leases are recognised in profit or loss on a straight-line basis over the term of the lease. Lease incentives received are recognised in profit or loss as an integral part of the total lease.

### 3.9 Impairment - non-financial assets

The carrying amounts of the Group's non-financial assets, other than investment properties and deferred tax assets, are reviewed at each reporting date to determine whether there is any indication of impairment. If any such indication exists, the assets' recoverable amounts are estimated. For goodwill, the recoverable amount is estimated at each reporting date, and as and when indicators of impairment are identified.

An impairment loss is recognised if the carrying amount of an asset or its cash-generating unit exceeds its estimated recoverable amount. A cash-generating unit is the smallest identifiable asset group that generates cash flows that largely are independent from other assets and groups. Impairment losses are recognised in profit or loss unless it reverses a previous revaluation, credited to equity, in which case it is charged to equity. Impairment losses recognised in respect of cash-generating units are allocated first to reduce the carrying amount of any goodwill allocated to the units and then to reduce the carrying amount of the other assets in the unit (group of units) on a pro rata basis.

The recoverable amount of an asset or cash-generating unit is the greater of its value in use and its fair value less costs to sell. In assessing value in use, the estimated future cash flows are discounted to their present value using a pre-tax discount rate that reflects current market assessments of the time value of money and the risks specific to the asset or cash-generating unit.

An impairment loss in respect of goodwill is not reversed. In respect of other assets, impairment losses recognised in prior periods are assessed at each reporting date for any indications that the loss has decreased or no longer exists. An impairment loss is reversed if there has been a change in the estimates used to determine the recoverable amount. An impairment loss is reversed only to the extent that the asset's carrying amount does not exceed the carrying amount that would have been determined, net of depreciation or amortisation, if no impairment loss had been recognised.

Year ended 31 December 2016

### 3 SIGNIFICANT ACCOUNTING POLICIES (CONT'D)

#### 3.10 Development properties

Development properties are those properties which are held with the intention of development and sale in the ordinary course of business. They are stated at the lower of cost plus, where appropriate, a portion of attributable profit, and estimated net realisable value, net of progress billings. Net realisable value is the estimated selling price less costs to be incurred in selling the properties.

The cost of properties under development comprise specifically identified costs, including acquisition costs, development expenditure, borrowing costs and other related expenditure. Borrowing costs payable on loans funding a development property are also capitalised, on a specific identification basis, as part of the cost of the development property until the completion of development.

Development properties which have been awarded Temporary Occupation Permit (TOP) and are not sold are transferred to properties held for sale.

Properties held for sale are those properties which are acquired as completed properties and are stated at the lower of cost and net realisable value. Net realisable value is the estimated selling price less costs to be incurred in selling the properties. The cost of properties held for sale comprises the cost of purchase of properties and associated costs.

### 3.11 Employee benefits

### Defined contribution plans

A defined contribution plan is a post-employment benefit plan under which an entity pays fixed contributions into a separate entity and will have no legal or constructive obligation to pay further amounts. Obligations for contributions to defined contribution pension plans are recognised as an employee benefit expense in profit or loss in the periods during which services are rendered by employees.

### Short-term employee benefits

Short-term employee benefit obligations are measured on an undiscounted basis and are expensed as the related service is provided.

A liability is recognised for the amount expected to be paid under short-term cash bonus or profit-sharing plans if the Group has a present legal or constructive obligation to pay this amount as a result of past service provided by the employee, and the obligation can be estimated reliably.

### 3.12 Interest-free related party loans - non-quasi equity

### Loans to subsidiaries and associate

Interest-free loans to subsidiaries and associate are stated at fair value at inception. The difference between the fair value and the loan amount at inception is recognised as additional investments in subsidiaries and associate in the financial statements. Subsequently, these loans are measured at amortised cost using the effective interest method. The unwinding of the difference is recognised as interest income in profit or loss over the expected repayment period.

Intra-group balances between the Company and its subsidiaries are eliminated in full in the Group's consolidated financial statements.

Year ended 31 December 2016

### 3 SIGNIFICANT ACCOUNTING POLICIES (CONT'D)

#### 3.12 Revenue recognition

### Sale of development properties in Singapore

Where property is under development and agreement has been reached to sell such property when construction is complete, the Group considers whether the contract comprise a contract to construct a property or a contract for the sale of a completed property.

Where a contract is judged to be for the construction of a property, revenue is recognised using percentage of completion method as construction progresses. Under the percentage of completion method, the percentage of completion is measured by reference to the work performed, based on the stage of completion certified by an architect or a quantity surveyor. Profits are recognised only in respect of finalised sale agreements to the extent that such profits relate to the progress of the construction work.

Where a contract is judged to be for the sale of a completed property, revenue is recognised when the significant risks and rewards of ownership of the real estate have been transferred to the buyer.

### Sale of development properties overseas

For overseas property development projects, where no progress payments are received from purchasers during construction, there is a risk that purchasers may not complete their obligations under the sale contracts. Accordingly, income from such sales is recognised in the period in which the purchaser takes possession of the property and when full payment is received.

### Rental income

Rental income receivable under operating leases is recognised in profit or loss on a straight-line basis over the term of the lease. Lease incentives granted are recognised as an integral part of the total rental income to be received. Contingent rentals are recognised as income in the accounting period in which they are earned.

#### Dividend income

Dividend income is recognised on the date that the shareholder's right to receive payment is established, which in the case of quoted securities is the ex-dividend date.

### Interest income

Interest income from bank deposits is recognised as it accrues, using the effective interest method.

#### Distribution income

Distribution received from investment in private equity fund is taken to profit or loss.

### Management fee income

Fees from the provision of management services are recognised when the services have been rendered.

### 3.14 Finance income and finance costs

Finance income comprise interest income on funds invested. Interest income is recognised as it accrues in profit or loss, using the effective interest method.

Finance costs comprise borrowing costs which are recognised in profit or loss using the effective interest method, except to the extent that they are capitalised as being directly attributable to the acquisition, construction or production of an asset which necessarily takes a substantial period of time to be prepared for its intended use or sale.

Year ended 31 December 2016

### 3 SIGNIFICANT ACCOUNTING POLICIES (CONT'D)

#### 3.14 Finance income and finance costs (cont'd)

Capitalisation of interest for a development of property is discontinued upon the receipt of TOP issued by the relevant authority.

#### 3.15 Tax

Tax expense comprises current and deferred tax. Current tax and deferred tax expense are recognised in profit or loss except to the extent that they relate to a business combination, or items recognised directly in equity or in OCI.

Current tax is the expected tax payable or receivable on the taxable income or loss for the year, using tax rates enacted or substantively enacted at the reporting date, and any adjustment to tax payable in respect of previous years. The amount of current tax payable or receivable is the best estimate of the tax amount expected to be paid or received that reflects uncertainty related to income taxes, if any.

Deferred tax is recognised in respect of temporary differences between the carrying amounts of assets and liabilities for financial reporting purposes and the amounts used for taxation purposes.

Deferred tax is not recognised for:

- temporary differences on the initial recognition of assets or liabilities in a transaction that is not a business combination and that affects neither accounting nor taxable profit or loss;
- temporary differences relating to investments in subsidiaries and jointly-controlled entities to the extent that it is probable that they will not reverse in the foreseeable future; and
- taxable temporary differences arising on initial recognition of goodwill.

The measurement of deferred taxes reflects the tax consequences that would follow the manner in which the Group expects, at the end of the reporting period, to recover or settle the carrying amount of its assets and liabilities. Deferred tax is measured at the tax rates that are expected to be applied to temporary differences when they reverse, based on the laws that have been enacted or substantively enacted by the reporting date.

Deferred tax assets and liabilities are offset if there is a legally enforceable right to offset current tax liabilities and assets, and they relate to income taxes levied by the same tax authority on the same taxable entity, or on different tax entities, but they intend to settle current tax liabilities and assets on a net basis or their tax assets and liabilities will be realised simultaneously.

A deferred tax asset is recognised for unused tax losses, tax credits and deductible temporary differences, to the extent that it is probable that future taxable profits will be available against which they can be utilised. Deferred tax assets are reviewed at each reporting date and are reduced to the extent that it is no longer probable that the related tax benefit will be realised.

In determining the amount of current and deferred tax, the Group takes into account the impact of uncertain tax positions and whether additional taxes and interest may be due. The Group believes that its accruals for tax liabilities are adequate for all open tax years based on its assessment of many factors, including interpretations of tax law and prior experience. This assessment relies on estimates and assumptions and may involve a series of judgements about future events. New information may become available that causes the Group to change its judgement regarding the adequacy of existing tax liabilities; such changes to tax liabilities will impact tax expense in the period that such a determination is made.

Year ended 31 December 2016

### 3 SIGNIFICANT ACCOUNTING POLICIES (CONT'D)

### 3.16 Earnings per share

The Group presents basic and diluted earnings per share (EPS) data for its ordinary shares. Basic EPS is calculated by dividing the profit or loss attributable to ordinary shareholders of the Company by the weighted average number of ordinary shares outstanding during the period, adjusted for own shares held. Diluted EPS is determined by adjusting the profit or loss attributable to ordinary shareholders and the weighted average number of ordinary shares outstanding, adjusted for own shares held, for the effects of all dilutive potential ordinary shares.

### 3.17 Segment reporting

An operating segment is a component of the Group that engages in business activities from which it may earn revenues and incur expenses, including revenues and expenses that relate to transactions with any of the Group's other components. All operating segments' operating results are reviewed regularly by the Group's Finance Director to make decisions about resources to be allocated to the segment and assess its performance.

### 3.18 New standards and interpretations not adopted

A number of new standards and amendments to standards are effective for annual periods beginning after 1 January 2016 and earlier application is permitted; however, the Group has not early applied the following new or amended standards in preparing these financial statements.

For those new standards and amendments to standards that are expected to have an effect on the financial statements of the Group and the Company in future financial periods, the Group has set up project teams to assess the transition options and the potential impact on its financial statements, and to implement these standards. Management provides updates to the Board of Directors on the progress of implementing these standards. These updates cover project implementation status, key reporting and business risks and the implementation approach. The Group does not plan to adopt these standards early.

### Applicable to 2018 financial statements

### New standards Summary of the requirements FRS 115 Revenue from Contracts with Customers

FRS 115 establishes a comprehensive framework for determining whether, how much and when revenue is recognised. It also introduces new cost guidance which requires certain costs of obtaining and fulfilling contracts to be recognised as separate assets when specified criteria are met.

Management is currently assessing the impact of FRS115. Management anticipates that the initial application of FRS115 may result in changes to the accounting policies relating to revenue recognition for overseas development projects.

Year ended 31 December 2016

### 3 SIGNIFICANT ACCOUNTING POLICIES (CONT'D)

Applicable to 2018 financial statements (cont'd)

### New standards

### Summary of the requirements

### Potential impact on the financial statements

### FRS 115 Revenue from Contracts with Customers (cont'd)

FRS 115 is effective for annual periods beginning on or after 1 January 2018, with early adoption permitted. FRS 115 offers a range of transition options including full retrospective adoption where an entity can choose to apply the standard to its historical transactions and retrospectively adjust each comparative period presented in its 2018 financial statements. When applying the full retrospective method, an entity may also elect to use a series of practical expedients to ease transition.

Management has yet to complete their assessment to disclose any further information on the estimated impact to the Group's financial statements in the year of initial adoption.

#### FRS 109 Financial Instruments

FRS 109 replaces most of the existing guidance in FRS 39 Financial Instruments: Recognition and Measurement. It includes revised guidance on the classification and measurement of financial instruments, a new expected credit loss model for calculating impairment on financial assets, and new general hedge accounting requirements. It also carries forward the guidance on recognition and derecognition of financial instruments from FRS 39.

FRS 109 is effective for annual periods beginning on or after 1 January 2018, with early adoption permitted. Retrospective application is generally required, except for hedge accounting. For hedge accounting, the requirements are generally applied prospectively, with some limited exceptions. Restatement of comparative information is not mandatory. If comparative information is not restated, the cumulative effect is recorded in opening equity as at 1 January 2018.

Management is currently assessing the impact of FRS109. Management anticipates that the initial application of FRS109 may result in changes to the accounting policies relating to impairment of financial assets. Management has yet to complete their assessment to disclose any further information on the estimated impact to the Group's financial statements in the year of initial adoption.

Year ended 31 December 2016

### 3 SIGNIFICANT ACCOUNTING POLICIES (CONT'D)

### Convergence with International Financial Reporting Standards (IFRS)

In addition, the Accounting Standards Council (ASC) in Singapore announced on 29 May 2014 that Singapore-incorporated companies listed on the Singapore Exchange Securities Trading Limited (SGX) will apply a new financial reporting framework identical to the International Financial Reporting Standards (referred to as SG-IFRS in these financial statements) for the financial year ending 31 December 2018 onwards.

The Group has performed a preliminary assessment of the impact of SG-IFRS 1 First-time adoption of International Financial Reporting Standards for the transition to the new reporting framework. Based on the Group's preliminary assessment, the Group expects that the impact on adoption of SG-IFRS 15 Revenue from Contracts with Customers and SG-IFRS 9 Financial Instruments will be similar to adopting FRS 115 and FRS 109 as described in this Note.

Other than arising from the adoption of new and revised standards, the Group does not expect to change its existing accounting policies on adoption of the new framework.

The Group is currently performing a detailed analysis of the available policy choices, transitional optional exemptions and transitional mandatory exceptions under SG-IFRS 1 and the preliminary assessment may be subject to changes arising from the detailed analyses.

### Applicable to 2019 financial statements

### New standards Potential impact on the financial statements Summary of the requirements

### FRS 116 Leases

FRS 116 eliminates the lessee's classification of leases as either operating leases or finance leases and introduces a single lessee accounting model. Applying the new model, a lessee is required to recognise right-of-use (ROU) assets and lease liabilities for all leases with a term of more than 12 months, unless the underlying asset is of low value.

FRS 116 substantially carries forward the lessor accounting requirements in FRS 17 Leases. Accordingly, a lessor continues to classify its leases as operating leases or finance leases, and to account for these two types of leases using the FRS 17 operating lease and finance lease accounting models respectively. However, FRS 116 requires more extensive disclosures to be provided by a lessor.

When effective, FRS 116 replaces existing lease accounting guidance, including FRS 17, INT FRS 104 Determining whether an Arrangement contains a Lease; INT FRS 15 Operating Leases—Incentives; and INT FRS 27 Evaluating the Substance of Transactions Involving the Legal Form of a Lease.

Management is currently assessing the impact of FRS116.

Management does not expect a significant impact on the adoption of the standard as the Group is the lessor in its existing lease arrangements. Management has yet to complete their assessment to disclose any further information on the estimated impact to the Group's financial statements in the year of initial adoption. The Group plans to adopt the standard when it becomes effective in 2019.

Year ended 31 December 2016

### 4 PROPERTY, PLANT AND EQUIPMENT

Group	
•	
Cost/Valuation	
At 1 January 2015 1,900 625 17,109 4,367 2,065	26,066
Additions – 1,192 64 671	1,927
Disposals – – (9) (609)	(618)
Effects of movements in exchange rate (87) – (1) 2	(86)
At 31 December 2015 1,813 625 18,301 4,421 2,129	27,289
Additions – – 695 58 230	983
Disposals – – (43) (227)	(270)
Effects of movements in exchange rate 22 – – (8)	14
At 31 December 2016 1,835 625 18,996 4,436 2,124	28,016
Accumulated depreciation and impairment losses	
At 1 January 2015 114 625 - 2,295 1,365	4,399
Depreciation charge for the year 37 – 677 286	1,000
Disposals – – (8) (507)	(515)
Effects of movements in exchange rate (5) – – 4	(1)
At 31 December 2015 146 625 - 2,964 1,148	4,883
Depreciation charge for the year 36 – 677 136	849
Disposals – – (34) (162)	(196)
Effects of movements in exchange rate 2 – – (4)	(2)
At 31 December 2016 184 625 - 3,607 1,118	5,534
Carrying amounts	
At 1 January 2015 1,786 - 17,109 2,072 700	21,667
At 31 December 2015 1,667 - 18,301 1,457 981	22,406
At 31 December 2016 1,651 - 18,996 829 1,006	22,482

Year ended 31 December 2016

### 4 PROPERTY, PLANT AND EQUIPMENT (CONT'D)

Company         At 1 January 2015       3,452       518       3       3,973         Additions       12       455       -       467         Disposals       -       (287)       -       (287)         At 31 December 2015       3,464       686       3       4,153         Additions       40       230       -       270         Disposals       (27)       (227)       -       (254)         At 31 December 2016       3,477       689       3       4,169         Accumulated depreciation and impairment losses         At 1 January 2015       1,429       349       -       1,778         Depreciation charge for the year       653       94       -       747         Disposals       -       (215)       -       (215)         At 31 December 2015       2,082       228       -       2,310         Depreciation charge for the year       653       95       -       748         Disposals       (27)       (163)       -       (190)         At 31 December 2016       2,708       160       -       2,868         Carrying amounts <td colsp<="" th=""><th></th><th>Furniture, fittings and office equipment \$'000</th><th>Motor vehicles \$'000</th><th>Paintings \$'000</th><th>Total \$'000</th></td>	<th></th> <th>Furniture, fittings and office equipment \$'000</th> <th>Motor vehicles \$'000</th> <th>Paintings \$'000</th> <th>Total \$'000</th>		Furniture, fittings and office equipment \$'000	Motor vehicles \$'000	Paintings \$'000	Total \$'000
At 1 January 2015       3,452       518       3       3,973         Additions       12       455       -       467         Disposals       -       (287)       -       (287)         At 31 December 2015       3,464       686       3       4,153         Additions       40       230       -       270         Disposals       (27)       (227)       -       (254)         At 31 December 2016       3,477       689       3       4,169         Accumulated depreciation and impairment losses         At 1 January 2015       1,429       349       -       1,778         Depreciation charge for the year       653       94       -       747         Disposals       -       (215)       -       (215)         At 31 December 2015       2,082       228       -       2,310         Depreciation charge for the year       653       95       -       748         Disposals       (27)       (163)       -       (190)         At 31 December 2016       2,708       160       -       2,868         Carrying amounts         At 1 January 2015       2,023       169 </th <th>Company</th> <th></th> <th></th> <th></th> <th></th>	Company					
Additions       12       455       -       467         Disposals       -       (287)       -       (287)         At 31 December 2015       3,464       686       3       4,153         Additions       40       230       -       270         Disposals       (27)       (227)       -       (254)         At 31 December 2016       3,477       689       3       4,169         Accumulated depreciation and impairment losses         At 1 January 2015       1,429       349       -       1,778         Depreciation charge for the year       653       94       -       747         Disposals       -       (215)       -       (215)         At 31 December 2015       2,082       228       -       2,310         Depreciation charge for the year       653       95       -       748         Disposals       (27)       (163)       -       (190)         At 31 December 2016       2,708       160       -       2,868         Carrying amounts         At 1 January 2015       2,023       169       3       2,195         At 31 December 2015       1,382       458	Cost					
Disposals       -       (287)       -       (287)         At 31 December 2015       3,464       686       3       4,153         Additions       40       230       -       270         Disposals       (27)       (227)       -       (254)         At 31 December 2016       3,477       689       3       4,169         Accumulated depreciation and impairment losses         At 1 January 2015       1,429       349       -       1,778         Depreciation charge for the year       653       94       -       747         Disposals       -       (215)       -       (215)         At 31 December 2015       2,082       228       -       2,310         Depreciation charge for the year       653       95       -       748         Disposals       (27)       (163)       -       (190)         At 31 December 2016       2,708       160       -       2,868         Carrying amounts         At 1 January 2015       2,023       169       3       2,195         At 31 December 2015       1,382       458       3       1,843	At 1 January 2015	3,452	518	3	3,973	
At 31 December 2015       3,464       686       3       4,153         Additions       40       230       -       270         Disposals       (27)       (227)       -       (254)         At 31 December 2016       3,477       689       3       4,169         Accumulated depreciation and impairment losses         At 1 January 2015       1,429       349       -       1,778         Depreciation charge for the year       653       94       -       747         Disposals       -       (215)       -       (215)         At 31 December 2015       2,082       228       -       2,310         Depreciation charge for the year       653       95       -       748         Disposals       (27)       (163)       -       (190)         At 31 December 2016       2,708       160       -       2,868         Carrying amounts         At 1 January 2015       2,023       169       3       2,195         At 31 December 2015       1,382       458       3       1,843		12		_		
Additions       40       230       -       270         Disposals       (27)       (227)       -       (254)         At 31 December 2016       3,477       689       3       4,169         Accumulated depreciation and impairment losses         At 1 January 2015       1,429       349       -       1,778         Depreciation charge for the year       653       94       -       747         Disposals       -       (215)       -       (215)         At 31 December 2015       2,082       228       -       2,310         Depreciation charge for the year       653       95       -       748         Disposals       (27)       (163)       -       (190)         At 31 December 2016       2,708       160       -       2,868         Carrying amounts         At 1 January 2015       2,023       169       3       2,195         At 31 December 2015       1,382       458       3       1,843						
Disposals       (27)       (227)       -       (254)         At 31 December 2016       3,477       689       3       4,169         Accumulated depreciation and impairment losses         At 1 January 2015       1,429       349       -       1,778         Depreciation charge for the year       653       94       -       747         Disposals       -       (215)       -       (215)         At 31 December 2015       2,082       228       -       2,310         Depreciation charge for the year       653       95       -       748         Disposals       (27)       (163)       -       (190)         At 31 December 2016       2,708       160       -       2,868         Carrying amounts         At 1 January 2015       2,023       169       3       2,195         At 31 December 2015       1,382       458       3       1,843				3		
At 31 December 2016       3,477       689       3       4,169         Accumulated depreciation and impairment losses         At 1 January 2015       1,429       349       -       1,778         Depreciation charge for the year       653       94       -       747         Disposals       -       (215)       -       (215)         At 31 December 2015       2,082       228       -       2,310         Depreciation charge for the year       653       95       -       748         Disposals       (27)       (163)       -       (190)         At 31 December 2016       2,708       160       -       2,868         Carrying amounts         At 1 January 2015       2,023       169       3       2,195         At 31 December 2015       1,382       458       3       1,843				_		
Accumulated depreciation and impairment losses         At 1 January 2015       1,429       349       -       1,778         Depreciation charge for the year       653       94       -       747         Disposals       -       (215)       -       (215)         At 31 December 2015       2,082       228       -       2,310         Depreciation charge for the year       653       95       -       748         Disposals       (27)       (163)       -       (190)         At 31 December 2016       2,708       160       -       2,868         Carrying amounts         At 1 January 2015       2,023       169       3       2,195         At 31 December 2015       1,382       458       3       1,843			. ,			
At 1 January 2015 Depreciation charge for the year Disposals At 31 December 2015 At 31 December 2015 Depreciation charge for the year Disposals At 31 December 2015 Depreciation charge for the year Disposals Depreciation charge for the year Disposals At 31 December 2016 Depreciation charge for the year Disposals At 31 December 2016 Depreciation charge for the year Disposals	At 31 December 2016	3,477	689	3	4,169	
Depreciation charge for the year       653       94       -       747         Disposals       -       (215)       -       (215)         At 31 December 2015       2,082       228       -       2,310         Depreciation charge for the year       653       95       -       748         Disposals       (27)       (163)       -       (190)         At 31 December 2016       2,708       160       -       2,868         Carrying amounts         At 1 January 2015       2,023       169       3       2,195         At 31 December 2015       1,382       458       3       1,843	Accumulated depreciation and impairment losses					
Disposals       -       (215)       -       (215)         At 31 December 2015       2,082       228       -       2,310         Depreciation charge for the year       653       95       -       748         Disposals       (27)       (163)       -       (190)         At 31 December 2016       2,708       160       -       2,868         Carrying amounts         At 1 January 2015       2,023       169       3       2,195         At 31 December 2015       1,382       458       3       1,843	At 1 January 2015	1,429	349	_	1,778	
At 31 December 2015       2,082       228       -       2,310         Depreciation charge for the year       653       95       -       748         Disposals       (27)       (163)       -       (190)         At 31 December 2016       2,708       160       -       2,868         Carrying amounts         At 1 January 2015       2,023       169       3       2,195         At 31 December 2015       1,382       458       3       1,843	Depreciation charge for the year	653	94	_	747	
Depreciation charge for the year       653       95       -       748         Disposals       (27)       (163)       -       (190)         At 31 December 2016       2,708       160       -       2,868         Carrying amounts         At 1 January 2015       2,023       169       3       2,195         At 31 December 2015       1,382       458       3       1,843	Disposals	_	(215)	_	(215)	
Disposals       (27)       (163)       -       (190)         At 31 December 2016       2,708       160       -       2,868         Carrying amounts         At 1 January 2015       2,023       169       3       2,195         At 31 December 2015       1,382       458       3       1,843		2,082	228	_	2,310	
At 31 December 2016       2,708       160       -       2,868         Carrying amounts         At 1 January 2015       2,023       169       3       2,195         At 31 December 2015       1,382       458       3       1,843	Depreciation charge for the year	653	95	_	748	
Carrying amounts       At 1 January 2015     2,023     169     3     2,195       At 31 December 2015     1,382     458     3     1,843	Disposals		(163)	_	(190)	
At 1 January 2015 At 31 December 2015 2,023 169 3 2,195 1,382 458 3 1,843	At 31 December 2016	2,708	160		2,868	
At 31 December 2015 1,382 458 3 1,843	Carrying amounts					
At 31 December 2015 1,382 458 3 1,843	At 1 January 2015	2,023	169	3	2,195	
		1,382	458	3		
	At 31 December 2016	769	529	3	1,301	

Year ended 31 December 2016

#### 5 INVESTMENT PROPERTIES

		G	roup
	Note	2016	2015
		\$'000	\$'000
Freehold properties			
At 1 January		1,304,708	746,663
Additions		_	529,609
Disposals		_	(58,900)
Reclassification	16	(159,885)	_
Changes in fair value		(52,843)	78,362
Movement in exchange rate		(188,561)	8,974
At 31 December		903,419	1,304,708
Leasehold properties			
At 1 January		1,744,810	1,536,464
Additions		_	100,346
Changes in fair value		156,893	108,000
Movements in exchange rates		(15,296)	_
At 31 December		1,886,407	1,744,810
Total investment properties		2,789,826	3,049,518

Investment properties comprise a number of commercial properties that are leased to third party customers. Each of the leases contains an initial non-cancellable period of 1 to 15 years. Subsequent renewals are negotiated with the lessee. During the year, contingent rent of \$126,726 (2015: \$127,567) was charged and recognised as rental income in profit or loss.

Certain investment properties with carrying value amounting to \$2,777,026,000 (2015: \$2,720,442,000) have been pledged to secure banking facilities granted to the Group (see note 19).

Investment properties are stated at fair value based on valuations carried out by independent external valuers, namely Savills Valuation & Professional Services (S) Pte Ltd ("Savills") and DTZ Debenham Tie Leung Limited ("DTZ"). Both the valuers have appropriate recognised professional qualifications and relevant experience in the location and category of property being valued.

The fair values are based on market values, being the estimated amount for which a property could be exchanged on the date of the valuation between a willing buyer and a willing seller in an arm's length transaction after proper marketing, wherein the parties had each acted knowledgeably, prudently and without compulsion.

In 2016, the Group recognised a fair value gain of \$104,050,000 (2015: \$186,362,000) on its investment properties, out of which, \$162,000,000 (2015: \$108,000,000) relate to the revaluation of The Metropolis. See note 36 – Determination of fair values for disclosure on the valuation techniques used by the independent valuers.

Year ended 31 December 2016

### 6 SUBSIDIARIES

		Company		pany
			2016	2015
			\$'000	\$'000
Equity investments, at cost		20	2,307	202,307
Discount implicit in interest-free loans to subsidiaries			2,367 2,161	2,161
Impairment loss			5,763)	(1,000)
impairment ioss			8,705	203,468
Details of the significant subsidiaries are as follows:				
	Principal place	Effective	e equity h	eld
	of business		ne Group	
		2016	•	2015
		0/0		0/0
Name of subsidiary				
·	a.	100		100
Ho Bee Developments Pte Ltd	Singapore	100		100
Ho Bee Realty Pte Ltd	Singapore	100		100
Ho Bee (One North) Pte. Ltd.	Singapore	100		100
Pacific Rover Pte Ltd	Singapore	100		100
Ho Bee Cove Pte. Ltd.	Singapore	90		90
HB Investments (China) Pte. Ltd.	Singapore	80		80
Grandiose Investments Pte Ltd	Singapore	100		100
HB Le Grand Pte Ltd	Singapore	100		100
HB St Martins Pte Ltd	Singapore	100		100
HB Victoria Pte Ltd	Singapore	100		$100^{1}$
HB Mayfair Pte Ltd	Singapore	100		$100^{2}$
HB Croydon Pte Ltd	Singapore	100		$100^{3}$

<sup>&</sup>lt;sup>1</sup> HB Victoria Pte Ltd was incorporated on 24 July 2015

KPMG LLP are the auditors of all significant Singapore-incorporated subsidiaries.

The Group does not have non-controlling interest of which its results are material and significant to the Group.

<sup>&</sup>lt;sup>2</sup> HB Mayfair Pte Ltd was incorporated on 18 March 2015

<sup>3</sup> HB Croydon Pte Ltd was incorporated on 11 November 2015

Year ended 31 December 2016

### 7 ASSOCIATES

		Group		Company
	2016	2015	2016	2015
	\$'000	\$'000	\$'000	\$'000
Interests in associates	483,216	482,711	437,055	437,055

The Group has two associates (2015: two) that are material to the Group which are equity-accounted for. Details of the material associates are as follows:

	Shanghai Yanlord Hongqiao Property Co., Ltd (Shanghai Yanlord Hongqiao) <sup>1</sup>	Zhuhai Yanlord Heyou Land Co., Ltd (Zhuhai Yanlord Heyou) <sup>2</sup>
Nature of relationship with the Group	Strategic property developer providing access to residential development projects in China	Strategic property developer providing access to residential development projects in China
Principal place of business/ Country of incorporation	China	China
Ownership interest/Voting rights held	40% (2015: 40%)	20% (2015: 20%)

<sup>1</sup> Audited by 上海中惠会计师事务所, a CPA firm, China

The following summarises the financial information of each of the Group's material associates based on their respective financial statements prepared in accordance with FRS, modified for fair value adjustments on acquisition and differences in the Group's accounting policies.

	Shanghai	Zhuhai	
	Yanlord	Yanlord	
	Hongqiao	Heyou	Total
	\$'000	\$'000	\$'000
2016			
Revenue	496,211	407,543	
Profit from continuing operations	64,291	19,337	
Total comprehensive income	64,291	19,337	
Attributable to investee's shareholders	64,291	19,337	
Non-current assets	103	4,062	
Current assets	1,268,784	1,156,188	
Non-current liabilities	_	(2,082)	
Current liabilities	(394,403)	(491,060)	
Net assets	874,484	667,108	
Attributable to investee's shareholders	874,484	667,108	

<sup>&</sup>lt;sup>2</sup> Audited by 珠海德鸿会计师事务所有限公司 a CPA firm, China

Year ended 31 December 2016

### 7 ASSOCIATES (CONT'D)

	Shanghai Yanlord Hongqiao \$'000	Zhuhai Yanlord Heyou \$'000	Total \$'000
2016			
Group's interest in net assets of investee at beginning of the year Group's share of profit Dividends received during the year	347,229 25,716 (7,805)	135,482 3,868	482,711 29,584 (7,805)
Other comprehensive income: Foreign currency translation differences	17,911 (15,432)	3,868 (5,842)	(21,274)
Carrying amount of interest in investee at end of the year 2015	349,708	133,508	483,216
Revenue Profit/(loss) from continuing operations Total comprehensive income Attributable to investee's shareholders	440,126 45,541 45,541 45,541	(5,888) (5,888) (5,888)	
Non-current assets Current assets Non-current liabilities Current liabilities Net assets Attributable to investee's shareholders	191 1,404,520 (275,260) (261,163) 868,288 868,288	577 996,823 (56,602) (263,821) 676,977 676,977	
Group's interest in net assets of investee at beginning of the year Group's share of profit/(loss) Other comprehensive income: Foreign currency translation differences Carrying amount of interest in investee at end of the year	324,166 18,216 4,847 347,229	132,164 (1,177) 4,495 135,482	456,330 17,039 9,342 482,711

Year ended 31 December 2016

### 8 JOINTLY-CONTROLLED ENTITIES

The Group has two (2015: two) jointly-controlled entities that are material and two (2015: two) joint-controlled entities that are individually immaterial to the Group.

These jointly-controlled controlled entities are structured as separate vehicles and the Group has a residual interest in their net assets.

		Group		ompany
	2016	2015	2016	2015
	\$'000	\$'000	\$'000	\$'000
Interests in jointly-controlled entities	308,787	306,568	377,170	377,670
Impairment loss	_	_	(99,535)	(99,535)
	308,787	306,568	277,635	278,135

In 2015, an impairment loss of \$36,124,000 was made against the Company's investment in its jointly-controlled entities; the cumulative impairment loss as at 31 December 2016 is \$99,535,000 (2015: \$99,535,000).

Movement in impairment loss on the Company's jointly-controlled entities are as follows:

	Cor	mpany
	2016	2015
	\$'000	\$'000
At 1 January	99,535	63,411
Impairment loss made	_	36,124
At 31 December	99,535	99,535

The following summarises the financial information of each of the Group's material joint ventures based on their respective financial statements prepared in accordance with FRS, modified for fair value adjustments on acquisition and differences in the Group's accounting policies.

	Seaview (Sentosa) Pte Ltd (Seaview) <sup>1</sup>	Pinnacle (Sentosa) Pte Ltd (Pinnacle) <sup>1</sup>
Nature of relationship with the Group	Strategic partner providing high end residential properties in Sentosa	Strategic partner providing high end residential properties in Sentosa
Principal place of business/ Country of incorporation	Singapore	Singapore
Ownership interest/Voting rights held	50% (2015: 50%)	35% (2015: 35%)

<sup>&</sup>lt;sup>1</sup> Audited by KPMG LLP, Singapore

Year ended 31 December 2016

### 8 JOINTLY-CONTROLLED ENTITIES (CONT'D)

	Seaview \$'000	Pinnacle \$'000	Immaterial jointly- controlled entities \$'000	Total \$'000
	\$ 000	\$ 000	\$ 000	\$ 000
2016				
Revenue	10,414	21,287		
Profit from continuing operations*	4,152	2,157		
Total comprehensive income	4,152	2,157		
Attributable to investee's shareholders	4,152	2,157		
Non-current assets	_	1,563		
Current assets	472,302	1,364,115		
Non-current liabilities	(368,149)	(559,350)		
Current liabilities	(2,893)	(12,717)		
Net assets	101,260	793,611		
Attributable to investee's shareholders	101,260	793,611		
Group's interest in net assets of investee				
at beginning of the year	48,727	270,869	(13,028)	306,568
Group's share of profit	2,076	755	887	3,718
Intra-group eliminations	(1,350)	(126)	_	(1,476)
Foreign currency translation differences	_	_	617	617
Capital distribution	_	_	(640)	(640)
Carrying amount of interest in investee			, ,	
at end of the year	49,453	271,498	(12, 164)	308,787

<sup>\*</sup> Includes elimination of intercompany loan interests and management fee for the year

### 2015

Revenue	10,822	16,054
Profit/(loss) from continuing operations*	4,744	(102,851)
Total comprehensive income	4,744	(102,851)
Attributable to investee's shareholders	4,744	(102,851)
Non-current assets	_	1,559
Current assets	471,678	1,363,564
Non-current liabilities	(368,832)	(559,350)
Current liabilities	(3,040)	(13,959)
Net assets	99,806	791,814
Attributable to investee's shareholders	99,806	791,814

Year ended 31 December 2016

### 8 JOINTLY-CONTROLLED ENTITIES (CONT'D)

			Immaterial jointly- controlled	
	Seaview	Pinnacle	entities	Total
	\$'000	\$'000	\$'000	\$'000
2015				
Group's interest in net assets of investee			(= =00)	
at beginning of the year	47,570	304,123	(5,598)	346,095
Group's share of profit/(loss)	2,372	(35,998)	(6,217)	(39,843)
Intra-group eliminations	(1,215)	(126)	_	(1,341)
Foreign currency translation differences	_	_	(111)	(111)
Capital distribution	_	_	(1,102)	(1,102)
Conversion of loan to investment	_	2,870		2,870
Carrying amount of interest in investee				
at end of the year	48,727	270,869	(13,028)	306,568

<sup>\*</sup> Includes elimination of intercompany loan interests and management fee for the year

### 9 OTHER ASSETS

	G	roup
	2016	2015
	\$'000	\$'000
At cost Club membership	150	150

### 10 FINANCIAL ASSETS

	Group		Company					
	2016	2016	2016	2016	2016	2015	2016	2015
	\$'000	\$'000	\$'000	\$'000				
Non-current financial assets								
Investments designated at fair value through profit or loss								
Investments in private equity funds	2,697	3,337	_	_				
Current financial assets								
Investments designated at fair value through profit or loss								
Investments in quoted equity securities	3,774	_	3,774	_				

Investments in private equity funds are designated at fair value through profit or loss as the Group intends to hold for the medium term and represent investments in companies that are strategic or involved in emerging technologies.

Year ended 31 December 2016

#### 11 OTHER RECEIVABLES

	G	oup Con		ompany	
	2016	2016 2015	2015	2016	2015
	\$'000	\$'000	\$'000	\$'000	
Non-current assets					
Amounts due from subsidiaries (non-trade)					
- interest bearing	_	_	151,973	170,041	
- non-interest bearing	_	_	163,501	166,989	
o de la companya de		_	315,474	337,030	
Amounts due from jointly-controlled entities (non-trade)					
- interest-bearing	184,075	184,416	184,075	184,416	
- non-interest bearing	79,579	77,999	_	245	
	263,654	262,415	184,075	184,661	
Amounts due from jointly-controlled operation (non-trade)					
- interest bearing	23,707	23,010	_	_	
~	287,361	285,425	499,549	521,691	

The above amounts are unsecured and are not expected to be repaid within the next 12 months.

### Group

The settlement for the non-interest bearing amounts due from jointly-controlled entities of \$103,286,000 (2015: \$101,009,000) is neither planned nor likely to occur in the foreseeable future. As this amount is, in substance, a part of the Group's net investment in the jointly-controlled entities, it is stated at cost less accumulated impairment losses.

Interest bearing amounts due from jointly-controlled entities of \$184,075,000 (2015: \$184,416,000) are charged at rates of 1.40% (2015: 1.20% to 1.40%) per annum. The management of the parties does not intend for the amount to be repaid within the next 12 months.

### Company

The settlement for the non-interest-bearing amounts due from subsidiaries of \$163,501,000 (2015: \$166,989,000) is neither planned nor likely to occur in the foreseeable future. As this amount is, in substance, a part of the Company's net investment in the subsidiary, it is stated at cost less accumulated impairment losses.

Interest bearing amounts due from subsidiaries of \$151,974,000 (2015: \$170,041,000) have no fixed terms of repayment and are charged at a rate of 3.50% (2015: 3.50%) per annum.

In 2015, amounts due from a jointly-controlled entity (non-trade) of \$2,870,000 was converted to preference shares and included as part of the Company's investment in jointly-controlled entities.

Year ended 31 December 2016

### 12 DEFERRED TAX

Movements in deferred tax assets and liabilities of the Group (prior to offsetting of balances) during the year are as follows:

	At 1 January 2015 \$'000	Recognised in income statement (note 27) \$'000	At 31 December 2015 \$'000	Recognised in income statement (note 27) \$'000	At 31 December 2016 \$'000
Group					
Deferred tax liabilities					
Development properties	130	(130)	_	_	_
Property, plant and equipment	53	` _	53	(53)	_
Income not remitted into Singapore	104	_	104	(104)	_
	287	(130)	157	(157)	_
Deferred tax assets					
Deferred income	(473)	473	_		

### 13 DEVELOPMENT PROPERTIES

		Group		
	Note	2016 \$'000	2015 \$'000	
Properties held for sale		185,149	155,758	
Properties under development:				
- Costs incurred and attributable profits		189,274	165,151	
Less: Transfer to cost of sales		(120,774)	_	
		68,500	165,151	
Total development properties		253,649	320,909	
Interest capitalised during the year	26	1,001	1,276	

During the year, finance costs were capitalised at rates ranging from 3.64% to 4.17% (2015: 3.90% to 4.58%) per annum for properties under development.

Certain development properties with carrying value amounting to \$175,448,000 (2015: \$307,762,000) were pledged to secure banking facilities granted to the Group (see note 19).

Year ended 31 December 2016

### 14 TRADE AND OTHER RECEIVABLES

Gr	oup	Con	
2016	2015	2016	2015
\$'000	\$'000	\$'000	\$'000
1,752	1,216	_	_
16,560	22,040	_	_
(20)	(26)	_	_
18,292	23,230	_	_
477	475	_	_
_	_	70,909	89,010
19	18	_	_
_	20,923	_	20,923
_	1,991	_	_
317	2,415	_	_
8,814	15,853	7,806	767
27,919	64,905	78,715	110,700
710	290	33	26
_	7,608	_	
28,629	72,803	78,748	110,726
	2016 \$'000 1,752 16,560 (20) 18,292 477 - 19 - 317 8,814 27,919 710	\$'000 \$'000  1,752 1,216 16,560 22,040 (20) (26)  18,292 23,230 477 475   19 18  - 20,923 - 1,991 317 2,415 8,814 15,853 27,919 64,905 710 290 - 7,608	2016       2015       2016         \$'000       \$'000       \$'000         1,752       1,216       —         16,560       22,040       —         (20)       (26)       —         18,292       23,230       —         477       475       —         —       70,909         19       18       —         —       20,923       —         —       1,991       —         317       2,415       —         8,814       15,853       7,806         27,919       64,905       78,715         710       290       33         —       7,608       —

Amounts due from subsidiaries and jointly-controlled entities are unsecured and repayable within the next twelve months. Amounts due from corporate shareholder of associate was fully repaid during the financial year.

Included within other receivables are amounts of \$610,000 (2015: \$15,179,000) held by lawyers in trust of the Group in relation to deposits received from sale of properties.

### 15 CASH AND CASH EQUIVALENTS

		Group		ompany
	2016	2015	2016	2015
	\$'000	\$'000	\$'000	\$'000
Cash at banks and in hand	9,576	14,569	2,380	381
Fixed deposits	44,684	-		-
-	54,260	14,569	2,380	381

The weighted average effective interest rates relating to fixed deposits at the balance sheet date for the Group is 1.04% (2015: nil%) per annum.

Year ended 31 December 2016

#### 16 ASSETS HELD FOR SALE

	Gı	roup
	2016	2015
	\$'000	\$'000
Investment property	159,885	

The Group has entered into an agreement for the sale of Rose Court in London to an unrelated Guernsey property unit trust for \$\$167,200,000. The transaction was completed on 21 February 2017. The investment property has been pledged to secure banking facilities granted to the Company.

### 17 SHARE CAPITAL

	Group an	d Company
	2016	2015
	Number	Number
	of shares ('000)	of shares ('000)
Fully paid ordinary shares, with no par value: At 1 January and 31 December	703,338	703,338

As at 31 December 2016, included in the total number of ordinary shares was 37,617,400 (2015: 37,103,200) shares purchased by the Company (the "Treasury Shares") by way of market acquisition at an average price of \$1.70 (2015: \$1.69) per share. The Treasury Shares were deducted from total equity (see note 18).

The holders of ordinary shares (excluding treasury shares) are entitled to receive dividends as declared from time to time and are entitled to one vote per share at meetings of the Company. All shares (excluding treasury shares) rank equally with regard to the Company's residual assets.

### Capital management

The Board's policy is to maintain an adequate capital base so as to maintain investor, creditor and market confidence and to sustain future development of the business.

The Board of Directors monitors the return on capital, which the Group defines as net profit divided by total shareholders' equity, excluding non-controlling interests. The Board of Directors also monitors the level of dividends to ordinary shareholders. The Group funds its operations and growth through a mix of equity and debts. This includes the maintenance of adequate lines of credit and assessing the need to raise additional equity where required.

From time to time, the Group may undertake share purchases or acquisitions under its approved Share Purchase Mandate if and when circumstances permit, as part of the Group's management mechanism to facilitate the return of surplus cash over and above its ordinary capital requirements, in an expedient and cost-efficient manner. The purchases or acquisitions of its shares seek to increase shareholder' values and provide greater flexibility over the Group's share capital structure.

There were no changes in the Group's approach to capital management during the year.

Year ended 31 December 2016

### 17 SHARE CAPITAL (CONT'D)

### Capital management (cont'd)

The Company and its subsidiaries are not subject to externally imposed capital requirements.

The gearing ratio is calculated as net debt divided by total equity (excluding non-controlling interests). Net debt is calculated as borrowings less cash and cash equivalents.

	Group		Company	
	2016	2015	2016	2015
	\$'000	\$'000	\$'000	\$'000
Net debt	1,291,490	1,564,410	127,578	203,061
Total equity (excluding non-controlling interests)	2,925,281	2,820,441	1,336,442	1,334,484
Gearing ratio	0.44	0.55	0.10	0.15

The Group and the Company are in compliance with all borrowing covenants for the financial years ended 31 December 2015 and 31 December 2016.

### 18 CAPITAL AND RESERVES

	C	Group		mpany
	2016	2016 2015 2016	2016	2015
	\$'000	\$'000	\$'000	\$'000
Reserve for own shares	(63,930)	(62,859)	(63,930)	(62,859)
Capital reserve	2,043	2,043	_	_
Hedging reserve	(2,760)	2,415	_	_
Foreign currency translation reserve	(25,727)	33,307	_	_
Retained earnings	2,859,607	2,689,487	1,244,324	1,241,295
	2,769,233	2,664,393	1,180,394	1,178,436

### Reserve for own shares

Reserve for own shares comprises the cost of the Company's shares held by the Group.

### Capital reserve

The capital reserve which arose prior to 1 January 2001, comprises negative goodwill arising on acquisition of interests in subsidiaries and effect of discounting of a loan extended to a subsidiary.

### Foreign currency translation reserve

The currency translation reserve comprises all foreign exchange differences arising from the translation of the financial statements of foreign operations whose functional currencies are different from the functional currency of the Company.

### Retained earnings

Included in retained earnings is a net accumulated gain of \$27,595,000 (2015: loss of \$10,101,000) representing share of post acquisition results of associates and jointly-controlled entities.

Year ended 31 December 2016

### 19 LOANS AND BORROWINGS

	Group		Company	
	2016	2015	2016	2015
	\$'000	\$'000	\$'000	\$'000
Non-current liabilities				
Secured bank loans	1,111,028	1,195,023	_	114,554
Current liabilities				
Secured bank loans	234,722	383,956	129,958	88,888
	1,345,750	1,578,979	129,958	203,442
The bank loans are secured on the following assets:				
			G	roup

		(	Group
	Note	2016 \$'000	2015 \$'000
Investment properties	5	2,777,026	2,720,442
Development properties	13	175,448	307,762
Assets held for sale	16	159,885	_
Carrying amounts		3,112,359	3,028,204

In addition, the Group's bank loans are secured by legal assignment of sales and rental proceeds.

### Terms and debt repayment schedule

Terms and conditions of outstanding loans and borrowings are as follows:

	Effective interest rate	Expected year of maturity	Face value \$'000	Carrying amount \$'000	Face value \$'000	Carrying amount \$'000
Group						
Secured bank loans - floating rate	1.25 – 4.17	2017 – 2021	1,345,750	1,345,750	1,578,979	1,578,979
Company						
Secured bank loans - floating rate	1.25 - 3.32	2017	129,958	129,958	203,442	203,442

Year ended 31 December 2016

### 19 LOANS AND BORROWINGS (CONT'D)

### Intra-group financial guarantees

Intra-group financial guarantees comprise guarantees given by the Company to banks in respect of banking facilities amounting to \$1,411,564,000 (2015: \$1,426,056,000) extended to its subsidiaries, associates and jointly-controlled entities. The periods in which the financial guarantees expire are as follows:

		Group		ompany
	2016	2015	2016	2015
	\$'000	\$'000	\$'000	\$'000
Less than 1 year	_	_	38,696	82,617
Between 1 and 5 years	195,773	195,773	1,372,868	1,343,439
	195,773	195,773	1,411,564	1,426,056

### 20 OTHER LIABILITIES

Group	
2016	2015
\$'000	\$'000
15,933	12,890
15,213	15,213
31,146	28,103
	2016 \$'000 15,933 15,213

Amount due to a non-controlling shareholder (non-trade) is unsecured and interest-free, and does not have fixed terms of repayment. As the amount represents, in substance, the non-controlling shareholder's net investment in the Group, it is stated at cost.

### 21 DEFERRED INCOME

	Gr	oup
	2016	2015
	\$'000	\$'000
Rental advances from tenants	740	19,310
	740	19,310
Non-current	500	348
Current	240	18,962
	740	19,310

Year ended 31 December 2016

### 22 TRADE AND OTHER PAYABLES

	Group		Company	
	2016	2015	2016	2015
	\$'000	\$'000	\$'000	\$'000
Rental deposits	3,164	6,058	_	_
Accrued operating expenses and development expenditure	22,189	26,590	11,894	12,041
Amounts due to subsidiaries (non-trade)	_	_	779	2,678
Amount due to jointly-controlled entity (non-trade)	_	600	_	600
Other payables	11,115	14,943	_	54
Derivative financial liability	3,077	_	_	_
Goods and services tax payable	3,023	2,148	74	_
	42,568	50,339	12,747	15,373

Amounts due to subsidiaries are unsecured and interest-free, and are repayable on demand.

Amount due to jointly-controlled entity was unsecured and interest-free, and was repaid during the financial year.

### 23 REVENUE

Revenue represents sale of development properties, rental income and service charges, after eliminating intercompany transactions.

		Froup
	2016	2015
	\$'000	\$'000
Sales of development properties	154,910	_
Rental income and service charges	144,502	129,933
	299,412	129,933

Included in rental income and service charges is lease income generated from investment properties of \$139,600,000 (2015: \$125,538,000).

### 24 OTHER INCOME

Group	
2016	2015
\$'000	\$'000
7	139
_	6,907
187	172
587	_
341	294
3,894	_
1,742	1,601
6,758	9,113
	2016 \$'000 7 - 187 587 341 3,894 1,742

Year ended 31 December 2016

### 25 DIRECTORS' REMUNERATION

Number of directors in remuneration bands:

	2016	2015
	Number of	Number of
	Directors	Directors
\$500,000 and above	3	3
\$250,000 to \$499,999	_	_
Below \$250,000	5*	5*
Total	8	8

<sup>\*</sup> Includes 5 (2015: 5) independent directors.

## 26 FINANCE INCOME AND FINANCE COSTS

		Group	
	Note	2016	2015
		\$'000	\$'000
Interest income on loans and receivables		2,191	1,266
Finance income		2,191	1,266
Interest expenses on financial liabilities measured at amortised cost		(32,812)	(25,347)
Interest expenses capitalised in properties under development	13	1,001	1,276
Finance costs		(31,811)	(24,071)
Net finance costs recognised in profit or loss		(29,620)	(22,805)

### 27 INCOME TAX EXPENSE

	Gro	oup
	2016	2015
	\$'000	\$'000
Current tax expense		
Current year	19,946	9,381
(Over)/under provision of tax in prior years	(66)	7,154
	19,880	16,535
Deferred tax expense		
Movements in temporary differences (note 12)	(157)	343
	(157)	343
Total income tax expense	19,723	16,878

Year ended 31 December 2016

# 27 INCOME TAX EXPENSE (CONT'D)

	Group	
	2016	2015
	\$'000	\$'000
Reconciliation of effective tax rate		
Profit for the year	217,034	241,172
Total income tax expense	19,723	16,878
Profit excluding income tax	236,757	258,050
Tax calculated using Singapore tax rate of 17% (2015: 17%)	40,249	43,869
Expenses not deductible for tax purposes	4,244	5,430
Tax exempt revenue	(130)	(144)
Income not subject to tax	(24,173)	(36,529)
Effect of different tax rates in other countries	4,359	530
Tax incentives	(3,239)	(3,432)
Utilisation of previously unrecognised tax losses	(1,521)	_
(Over)/under provision of tax in prior years	(66)	7,154
· · · · · · · · · · · · · · · · · · ·	19,723	16,878

## 28 PROFIT FOR THE YEAR

The following items have been included in arriving at profit for the year:

		Group	
	Note	2016	2015
		\$'000	\$'000
Direct operating expenses from investment properties		15,262	17,306
Audit fees payable/paid to auditors of the Company		419	337
Non-audit fees paid to auditors of the Company		120	116
Depreciation of property, plant and equipment	4	849	1,000
Amortisation of deferred gain on sale of leasehold property under			
a sale and leaseback arrangement		_	(819)
Fair value loss on financial assets at fair value through profit or loss		115	48
Staff costs		7,999	8,389
Contributions to defined contribution plans included in staff costs		427	435
Allowance for impairment loss reversed on trade receivables		(6)	(8)

Year ended 31 December 2016

#### 29 EARNINGS PER SHARE

	Group	
	2016	2015
	\$'000	\$'000
Basic earnings per share is based on: Net profit attributable to ordinary shareholders	216,756	242,244

The Company does not have any dilutive potential ordinary shares in existence for the current and previous financial years.

	Group	
	2016	2015
	Number	Number
	of shares	of shares
	'000	'000
Ordinary shares in issue at beginning of the year	703,338	703,338
Effect of own shares held	(37,189)	(36,534)
Weighted average number of ordinary shares in issue during the year	666,149	666,804

#### 30 DIVIDENDS

After the balance sheet date, the Directors proposed the following dividends, which have not been provided for.

	Group and Company	
	2016	2015
	\$'000	\$'000
Proposed final tax-exempt dividend of 6 cents (2015: 7 cents) per share	39,943	46,636

### 31 SIGNIFICANT RELATED PARTY TRANSACTIONS

### Key management personnel

Key management personnel of the Group are those persons having the authority and responsibility for planning, directing and controlling the activities of the Group. The Directors of the Group are considered as key management personnel.

Key management personnel compensation comprises:

		Group	
	2016	2015	
	\$'000	\$'000	
Directors' fees Directors' remuneration:	386	390	
- short-term employee benefits	11,584	11,628	
• ,	11,970	12,018	

Year ended 31 December 2016

### 31 SIGNIFICANT RELATED PARTY TRANSACTIONS (CONT'D)

#### Other related party transactions

During the financial year, other than as disclosed elsewhere in the financial statements, the transactions with related parties entered into on terms agreed between the parties are as follows:

	Grou	
	2016	2015
	\$'000	\$'000
Associates and jointly-controlled entities		
Management fee	480	480
Interest income	2,580	2,310
Dividend income	7,805	500
Related corporations		
Rental income	43	44
Other operating expenses:		
- insurance on investment properties	45	50
- other insurances	64	54
- printing	40	66
- sales of motor vehicles	_	84
- others	50	35
Other related parties		
Donations made (i)	1,500	2,000

<sup>(</sup>i) The donation of \$1,500,000 (2015: \$2,000,000) was made to Ho Bee Foundation ("Foundation"), a related party, which Mr Chua Thian Poh is also a director of the Foundation.

#### 32 COMMITMENTS

As at 31 December 2016, commitments for expenditure which have not been provided for in the financial statements were as follows:

	Gro	Group	
	2016	2015	
	\$'000	\$'000	
Authorised and contracted for:			
- development expenditure	_	9,672	
- subscription for additional interest in private equity funds	92	100	

Year ended 31 December 2016

#### 32 COMMITMENTS (CONT'D)

The Group leases out its investment properties and certain properties held for sale. The future minimum lease receivables under non-cancellable leases are as follows:

	G	Group	
	2016	2015	
	\$'000	\$'000	
Within 1 year	143,605	151,089	
After 1 year but within 5 years	390,884	436,057	
After 5 years	247,396	254,734	
	781,885	841,880	

#### 33 FINANCIAL RISK MANAGEMENT

#### Overview

The Group has a system of controls in place to create an acceptable balance between the cost of risks occurring and the cost of managing the risks. Management continually monitors the Group's risk management process to ensure that an appropriate balance between risk and control is achieved. Risk management policies and systems are reviewed regularly to reflect changes in market conditions and the Group's activities.

#### Credit risk

Credit risk is the risk of financial loss to the Group if a customer or counterparty to a financial instrument fails to meet its contractual obligations, and arises principally from the Group's receivables from customers and financial assets. The Group has procedures in place to manage credit risk and exposure to such risk is monitored on an ongoing basis.

The Group establishes an allowance for impairment that represents its estimate of incurred losses in respect of trade and other receivables. This allowance is a specific loss component that relates to individually significant exposures. The allowance account in respect of trade and other receivables is used to record impairment losses unless the Group is satisfied that no recovery of the amount owing is possible. At that point, the financial asset is considered irrecoverable and the amount charged to the allowance account is written off against the carrying amount of the impaired financial asset.

Cash and fixed deposits are placed with banks and financial institutions which are regulated. Investments and transactions involving derivative financial instruments are restricted with counterparties who meet the appropriate credit criteria and/or are of high credit standing. As such, management does not expect any counterparty to fail to meet its obligations.

#### Financial guarantee

The principal risk to which the Company is exposed to is credit risk in connection with guarantee contracts it has issued. The credit risk represents the loss that would be recognised upon a default by the parties to which the guarantees were provided on behalf of. To mitigate these risks, management continually monitors the risks and has established processes including performing credit evaluations of the parties it is providing the guarantee on behalf of. Guarantees are only given to its subsidiaries, associate and jointly-controlled entities.

There are no terms and conditions attached to the guarantee contracts that would have a material effect on the amount, timing and uncertainty of the Company's future cash flows.

Year ended 31 December 2016

#### 33 FINANCIAL RISK MANAGEMENT (CONT'D)

#### Financial guarantee (cont'd)

The intra-group financial guarantees with subsidiaries are eliminated in preparing the consolidated financial statements. Estimates of the Company's obligations arising from financial guarantee contracts may be affected by future events, which cannot be predicted with any certainty. The assumptions may well vary from actual experience so that the actual liability may vary considerably from the best estimates.

#### Liquidity risk

The Group actively manages its debt maturity profile, operating cash flows and the availability of funding to ensure that all refinancing, repayment and funding needs are met. As part of its overall liquidity management, the Group maintains sufficient level of cash or cash convertible investments to meet its working capital requirements. In addition, the Group strives to maintain available banking facilities of a reasonable level compared to its overall debt position. When necessary, the Group will raise committed funding from either the capital markets and/or financial institutions and prudently balance its portfolio with some short term funding so as to achieve overall cost effectiveness.

#### Market risk

Market risk is the risk that changes in market prices, such as interest rates, foreign exchange rates and equity prices, will affect the Group's income or the value of its holdings of financial instruments. The objective of market risk management is to manage and control market risk exposures within acceptable parameters, while optimising the return on risk.

#### Interest rate risk

The Group manages its interest rate exposure by actively reviewing its debt portfolio and switching to cheaper sources of funding to achieve a certain level of protection against interest rate hikes. Where appropriate, the Group uses interest rate derivatives to hedge its interest rate exposure for specific underlying debt obligations.

Interest rate derivatives are used to manage interest rate risk, to the extent that the perceived cost is considered to outweigh the benefit from the flexibility of variable rate borrowings, and the Group actively monitors the need and timing for such derivatives.

Where used, interest rate derivatives are classified as cash flow hedges and stated at fair value within the Group's statement of financial position.

#### Cash flow hedges

Subsidiaries of the Group have entered into interest rate swaps to fix the interest relating to the payment of quarterly interest charges arising on the drawdown of term loan facilities totalling \$391,044,582 (2015: \$325,066,480), and designated these as cash flow hedges. The risk being hedged was the variability of cash flows arising from movements in interest rates. The hedges will be in place until the term loans mature in 2019 and 2020.

The cash flows will occur on a quarterly basis until the loan balances mature in 2019 and 2020 and these hedges which are designated as cash flow hedges, are considered to be highly effective. The carrying value of the hedging instruments were restated to their fair value at each reporting date, with the effective portion of changes in fair value since inception being taken to the hedging reserve. The gain/loss recognised in the other comprehensive income in 2016 in respect of the change in fair value of the hedging instruments was a loss of \$5,175,000 (2015: gain of \$2,064,000). There was no ineffectiveness recognised in profit or loss that arose from the cash flow hedges.

Year ended 31 December 2016

#### 33 FINANCIAL RISK MANAGEMENT (CONT'D)

#### Foreign currency risk

The Group incurs foreign currency risk on transactions that are denominated in currencies other than the Singapore dollar. The Group tries to maintain a natural hedge whenever possible, by borrowing in the currency of the country in which the property or investment is located or by borrowing in currencies that match the future revenue streams to be generated from its investments. The currencies giving rise to this risk are primarily the United States dollar (USD), British pound (GBP), Australian dollar (AUD). Exposure to foreign currency risk is monitored on an ongoing basis by the Group to ensure that the net exposure is kept at an acceptable level.

The Group is also exposed to currency translation risk on its net investments in foreign operations. Such exposures are reviewed and monitored on a regular basis.

#### 34 FINANCIAL INSTRUMENTS

#### Credit risk

#### Exposure to credit risk

The maximum exposure to credit risk is represented by the carrying amount of each financial asset in the statement of financial position.

The Group's credit risk is primarily attributable to trade and other receivables and financial assets. The Group's historical experience in the collection of accounts receivable falls within the recorded allowances. Due to these factors, management believes that no additional credit risk is inherent in the Group's trade receivables.

At the balance sheet date, the Group has receivables due from jointly-controlled entities amounting to \$287,380,000 (2015: \$285,443,000) representing 91% (2015: 80%) of total gross trade and other receivables. Except for these receivables, there was no concentration of credit risk.

#### Impairment losses

The ageing of trade receivables at the reporting date was:

	Impairment			Impairment	
	Gross	losses	Gross	losses	
	2016	2016	2015	2015	
Group	\$'000	\$'000	\$'000	\$'000	
Not past due	18,076	_	23,213	_	
Past due $0-30$ days	135	_	_	_	
Past due 31 – 120 days	59	_	4	_	
More than 120 days past due	42	20	39	26	
	18,312	20	23,256	26	

Year ended 31 December 2016

## 34 FINANCIAL INSTRUMENTS (CONT'D)

The movements in impairment loss in respect of trade receivables during the year are as follows:

	Gr	oup
	2016	2015
	\$'000	\$'000
At 1 January	26	34
Impairment loss reversed	(6)	(8)
At 31 December	20	26

Based on historical default rates and the Group's assessment of the recoverability of amounts due from specific customers, the Group believes that no impairment allowance is necessary in respect of trade receivables not past due or past due not more than 120 days.

Receivables that were past due but not impaired relate to a wide range of customers for whom there has not been a significant change in the credit quality. Based on past experience, management believes that no impairment allowance is necessary and the balances are still considered fully recoverable.

#### Liquidity risk

The following are the expected contractual undiscounted cash inflows/(outflows) of financial liabilities, including interest payments and excluding the impact of netting agreements:

	Carrying amount \$'000	Contractual cash flows \$'000	Within 1 year \$'000	Within 2 to 5 years \$'000	More than 5 years \$'000
Group					
2016					
Non-derivative financial liabilities					
Secured bank loans*	1,345,750	(1,413,203)	(242,849)	(1,170,354)	_
Rental deposits	15,933	(15,933)	_	(15,933)	_
Trade and other payables	42,568	(42,568)	(42,568)	_	_
	1,404,251	(1,471,704)	(285,417)	(1,186,287)	_
2015					
Non-derivative financial liabilities					
Secured bank loans*	1,578,979	(1,663,452)	(412,918)	(1,250,534)	_
Rental deposits	12,890	(12,890)		(12,890)	
Amount due to jointly-controlled entity	600	(600)	(600)		_
Trade and other payables	49,739	(49,739)	(49,739)	_	_
	1,642,208	(1,726,681)	(463,257)	(1,263,424)	_

Year ended 31 December 2016

## 34 FINANCIAL INSTRUMENTS (CONT'D)

		Cash flows				
	Carrying amount \$'000	Contractual cash flows \$'000	Within 1 year \$'000	Within 2 to 5 years \$'000	More than 5 years \$'000	
Company						
2016						
Non-derivative financial liabilities						
Secured bank loans	129,958	(130,649)	(130,649)	_	_	
Amounts due to subsidiaries	779	(779)	(779)	_	_	
Trade and other payables	11,968	(11,968)	(11,968)	_	_	
	142,705	(143,396)	(143,396)	_	_	
2015						
Non-derivative financial liabilities						
Secured bank loans	203,442	(205,408)	(89,021)	(116,387)	_	
Amounts due to subsidiaries	2,678	(2,685)	(2,685)	_	_	
Amount due to jointly controlled entity	600	(600)	(600)	_	_	
Trade and other payables	12,095	(12,095)	(12,095)	_	_	
• •	218,815	(220,788)	(104,401)	(116,387)	_	

<sup>\*</sup> The contractual cashflow is net of the impact of interest rate swap.

For secured bank loans with no interest rate swap arrangements, the contractual cashflows includes the estimated interest payments based on interest rates transacted in the 4th quarter of 2016.

### Currency risk

### Exposure to currency risk

The Group's significant exposures to foreign currencies other than the Company's functional currency are as follows:

	USD \$'000	2016 GBP \$'000	AUD \$'000	USD \$'000	2015 GBP \$'000	AUD \$'000
Group						
Financial assets	2,697	_	_	3,337	_	_
Trade and other receivables	79,598	226,432	97,143	98,695	259,161	132,591
Cash and cash equivalents	597	13,593	33,994	330	12,215	389
Loans and borrowings	_	(814,250)	_	_	(1,004,317)	(80,662)
_	82,892	(574,225)	131,137	102,362	(732,941)	52,318
Company						
Trade and other receivables	_	224,367	96,175	20,923	250,452	114,736
Loans and borrowings	_	(129,958)	_	_	(189,906)	(10,537)
_	_	94,409	96,175	20,923	60,546	104,199

Year ended 31 December 2016

### 34 FINANCIAL INSTRUMENTS (CONT'D)

### Sensitivity analysis

The foreign currencies which the Group is significantly exposed to are USD, GBP and AUD. A strengthening of the Singapore dollar against these foreign currencies at the reporting date would increase/(decrease) profit before income tax by amounts shown below. This analysis assumes that all other variables, in particular, interest rates, remain constant.

	Group
	Profit before
	income tax
	\$'000
31 December 2016	
USD (10% strengthening of Singapore dollar)	(8,289)
GBP (10% strengthening of Singapore dollar)	57,422
AUD (10% strengthening of Singapore dollar)	(13,114)
31 December 2015	(10.000)
USD (10% strengthening of Singapore dollar)	(10,236)
GBP (10% strengthening of Singapore dollar)	73,294
AUD (10% strengthening of Singapore dollar)	(5,232)
	C
	Company
	Profit before
	income tax
	\$'000
31 December 2016	
GBP (10% strengthening of Singapore dollar)	(9,441)
AUD (10% strengthening of Singapore dollar)	(9,618)
,	
31 December 2015	(2.000)
USD (10% strengthening of Singapore dollar)	(2,092)
GBP (10% strengthening of Singapore dollar)	(6,055)
AUD (10% strengthening of Singapore dollar)	(10,420)

A weakening of the Singapore dollar against the above currencies would have had the equal but opposite effect to the amounts shown above, on the basis that all other variables remain constant.

#### Interest rate risk

### Profile

At the reporting date, the interest rate profile of the interest-bearing financial instruments was:

G	Group Carrying amount		npany
Carryir			Carrying amount
2016	2015	2016	2015
\$'000	\$'000	\$'000	\$'000
228,759	184,416	336,048	354,457
_	(870)	_	(870)
(292,715)	(325,066)	_	_
(63,956)	(141,520)	336,048	353,587
	Carryin 2016 \$'000 228,759 - (292,715)	Carrying amount 2016 2015 \$'000 \$'000  228,759 184,416 - (870) (292,715) (325,066)	Carrying amount       Carrying amount         2016       2015       2016         \$'000       \$'000       \$'000             228,759       184,416       336,048         -       (870)       -         (292,715)       (325,066)       -

Year ended 31 December 2016

### 34 FINANCIAL INSTRUMENTS (CONT'D)

Interest rate risk (cont'd)

Profile (cont'd)

		Group Carrying amount		Company Carrying amount	
	2016	2015	2016	2015	
	\$'000	\$'000	\$'000	\$'000	
Variable rate instruments					
Financial liabilities	(1,345,750)	(1,578,979)	(129,958)	(203,442)	
Effect of interest rate swaps	292,715	325,066	_	_	
	(1,053,035)	(1,253,913)	(129,958)	(203,442)	

# Sensitivity analysis

#### Fixed rate instruments

The Group does not account for any fixed rate financial assets and liabilities at fair value through profit or loss, and the Group does not designate derivatives (interest rate swaps) as hedging instruments under a fair value hedge accounting model. Therefore, a change in interest rates at the reporting date would not affect profit or loss.

#### Variable rate instruments

For the interest rate swap and the other variable rate financial assets and liabilities, a change of 100 bp in interest rate at the reporting date would (decrease)/increase amounts recognised in profit or loss as shown below. This analysis assumes that all other variables, in particular, foreign currency rates, remain constant.

	Profit befor	e income tax
	100 bp	100 bp
	increase	decrease
	\$'000	\$'000
Group		
31 December 2016		
Variable rate instruments	(10,530)	10,530
31 December 2015		
Variable rate instruments	(12,540)	12,540
Company		
31 December 2016		
Variable rate instruments	(1,300)	1300
31 December 2015		
Variable rate instruments	(2,034)	2,034

Year ended 31 December 2016

#### 34 FINANCIAL INSTRUMENTS (CONT'D)

#### Estimation of fair values for financial assets and liabilities

### Valuation processes applied by the Group

The Group has an established control framework with respect to the measurement of fair values. This framework includes a finance team that reports directly to the Finance Director, and has overall responsibility for all significant fair value measurements, including level 3 fair values.

The following summarises the significant methods and assumptions used in estimating the fair values of financial instruments of the Group and the Company.

#### Financial assets designated at fair value through profit or loss

The fair value of the Group's and the Company's financial assets designated at fair value through profit or loss, and available-for-sale financial assets is determined by reference to their quoted bid price at the balance sheet date. If a quoted market price is not available, the fair value of the financial assets is estimated using valuation techniques. Valuation techniques include recent arm's length prices, comparisons to similar instruments for which market observable prices exist, valuation models or discounted cash flow techniques.

The fair value of the Group's unquoted investments in private equity funds are determined based on quotations from the fund managers.

It is not practicable to reliably estimate the fair value of unquoted available-for-sale financial assets due to the lack of quoted market prices in an active market, significant range of reasonable fair value estimates, and the inability to reasonably assess the probabilities of the various estimates.

# $Amounts\ due\ from {\it |to\ subsidiaries,\ corporate\ shareholders\ of\ associate,\ jointly-controlled\ entities\ and\ non-controlling\ shareholders}$

The carrying values of amounts due from/to subsidiaries, corporate shareholders of associate, jointly-controlled entities and non-controlling shareholder that reprice within six months of the balance sheet date approximate their fair values. Fair value is calculated based on discounted expected future principal and interest cash flows. For non-interest bearing amounts, the prevailing market interest rates of similar loans are used to discount the loans to subsidiaries to arrive at their fair values.

### Interest-bearing bank loans (secured)

The carrying values of interest-bearing bank loans that reprice within six months of the balance sheet date approximate their fair values. Fair value is calculated based on discounted expected future principal and interest cash flows.

## Other financial assets and liabilities

The carrying amounts of financial assets and liabilities with a maturity of less than one year (including trade and other receivables, cash and cash equivalents, and trade and other payables) approximate their fair values because of the short period to maturity. All other financial assets and liabilities are discounted to determine their fair values.

#### Interest rates used in determining fair values

The interest rates used to discount estimated cash flows, where applicable, are as follows:

	2016	2015
	0/0	0/0
Financial liabilities	1.3 - 4.2	1.5 - 4.6
Receivables	1.4	1.2 - 1.4
Payables	1.3 - 4.2	1.5 - 4.6

#### Fair values versus carrying amounts

The carrying amounts of the Group's and the Company's financial instruments carried at cost or amortised cost are not materially different from their fair values as at 31 December 2016 and 2015.

Year ended 31 December 2016

#### 34 FINANCIAL INSTRUMENTS (CONT'D)

### Fair value hierarchy

The table below analyses financial instruments carried at fair value by valuation method. The different levels have been defined as follows:

- Level 1: quoted prices (unadjusted) in active markets for identical assets or liabilities;
- Level 2: inputs other than quoted prices included within Level 1 that are observable for the asset or liability, either directly (i.e., as prices) or indirectly (i.e., derived from prices); and
- Level 3: inputs for the asset or liability that are not based on observable market data (unobservable inputs).

	Level 1 \$'000	Level 2 \$'000	Level 3 \$'000	Total \$'000
Financial assets carried at fair value				
Group 31 December 2016				
Financial assets designated at fair value through profit or loss	3,774	_	2,697	6,471
Interest rate swaps used for hedging	_	(2,760)	_	(2,760)
	3,774	(2,760)	2,697	3,711
31 December 2015				
Financial assets designated at fair value through profit or loss	_	_	3,337	3,337
Interest rate swaps used for hedging	_	2,415	. —	2,415
	_	2,415	3,337	5,752

#### Level 2 fair values

The Group entered into interest rate swaps to hedge its interest rate exposure on its variable rate borrowings. The interest rate swaps are carried at fair value at each reporting date, based on broker quotes. Similar contracts are traded in an active market and the quotes reflect the actual transactions in similar instruments. There are no significant unobservable inputs in measuring the fair value.

	(	Froup
	Contract/ notional amount \$'000	Fair value of assets \$'000
2016		
Cash flow hedges – Interest rate swaps	292,715	(2,760)
2015		
Cash flow hedges – Interest rate swaps	325,066	2,415

Year ended 31 December 2016

# 34 FINANCIAL INSTRUMENTS (CONT'D)

### Level 3 fair values

The following table shows a reconciliation from the beginning balances to the ending balances for fair value measurements in Level 3 of the fair value hierarchy:

Financial assets at

		fair value through
		profit or loss \$'000
Group		
1 January 2016		3,337
Fair value changes		(352)
Distribution income  Finds are printed in particular and the par		187
Exchange gain recognised in profit or loss Purchases		51 10
Settlements		(536)
31 December 2016	-	2,697
	=	
Total loss for the year included in profit or loss for assets held as at 31 December 2016	-	(114)
1 January 2015		4,051
Fair value changes		(48)
Distribution income		172
Exchange gain recognised in profit or loss		228
Purchases		(1.000)
Settlements 31 December 2015	-	$\frac{(1,068)}{3,337}$
31 December 2013	-	3,337
Total gain for the year included in profit or loss for assets held as at 31 December 2015	-	352
$Gain\ included\ in\ profit\ or\ loss\ for\ the\ year\ (above)\ is\ presented\ in\ other\ income/gain\ on\ foreign$	exchange as fo	ollows:
	2016	2015
	\$'000	\$'000
Other income		
Fair value loss	(352)	(48)
Distribution income	187	172
	(165)	124
Gain on foreign exchange	5.1	228
Exchange gain recognised	51	
Total (loss)/gain included in profit or loss for the year	(114)	352

Year ended 31 December 2016

#### 34 FINANCIAL INSTRUMENTS (CONT'D)

The fair value of financial assets designated at fair value through profit or loss has been measured at fair value as determined by the investment manager or fund manager. Because of the inherent uncertainty of valuations of financial assets, the estimated values may differ significantly from the values that would have been used had a ready market for the securities existed, and the differences could be material. As such, these investments are valued at cost until occurrence of a valuation event as defined below:

- (a) Buy-out/later stage investments for which subsequent rounds of financing are not anticipated: once the investment has been held in the portfolio for one year, an analysis of the fair market value of the investment will be performed. The analysis will typically be based on a discounted multiple of earnings, revenues, earnings before interest and taxes (EBIT) or EBIT adjusted for certain non-cash changes (EBITDA) (depending on what is appropriate for that particular company/industry). Valuations may also be based on pending sale or initial public offering prices.
- (b) Private equity investments are initially valued based upon transaction price, with subsequent adjustments to values which reflect the consideration of available market data, including primarily observations of the trading multiples of public companies considered comparable to the privately held companies being valued. Valuations are also adjusted to give consideration to the financial condition and operating results specific to the issuer. Any investment in a privately-held company, suffering an impairment in its value is written down to anywhere from 75% to 100% of the carrying value of the investment depending on the severity of the situation.
- (c) Public stocks, not restricted to sale or transfer, are valued at the bid price on their principal exchange as of the valuation date. If any listed security was not traded on such date, then the mean of the high bid and low ask prices as of the close of such date is used. Public stocks restricted as to sale or transfer are discounted by analysing the nature and length of the restriction and the relative volatility of the market prices of such security.

Accordingly, the use of different factors or estimation methodologies may not be indicative of the amounts the private equity funds could realise in a current market. However, these differences on the estimated fair values will not lead to a significant effect on the Group's financial statements.

#### Financial instruments by category

	Loans and receivables \$'000	Financial assets at fair value through profit or loss \$'000	Fair value - hedging instruments \$'000	Financial liabilities at amortised cost \$'000	Total \$'000
Group					
31 December 2016					
Trade and other receivables*	211,677	_	317	_	211,994
Financial assets at fair value through					
profit or loss	_	6,471	_	_	6,471
Cash and cash equivalents	54,260	_	_	_	54,260
Loans and borrowings	_	_	_	(1,345,750)	(1,345,750)
Trade and other payables**	_	_	(3,077)	(39,491)	(42,568)
	265,937	6,471	(2,760)	(1,385,241)	(1,115,593)

Year ended 31 December 2016

## 34 FINANCIAL INSTRUMENTS (CONT'D)

Financial instruments by category (cont'd)

		Financial			
		assets at			
		fair value		Financial	
		through	Fair value	liabilities at	
	Loans and	profit or	- hedging	amortised	
	receivables	loss	instruments	cost	Total
	\$'000	\$'000	\$'000	\$'000	\$'000
31 December 2015					
Trade and other receivables*	246,906	_	2,415	_	249,321
Financial assets at fair value through					
profit or loss	_	3,337	_	_	3,337
Cash and cash equivalents	14,569	_	_	_	14,569
Loans and borrowings	_	_	_	(1,578,979)	(1,578,979)
Trade and other payables**	_	_	_	(50,339)	(50,339)
· /	261,475	3,337	2,415	(1,629,318)	(1,362,091)
			Financial		
			assets at		
			fair value	Financial	
			through	liabilities at	
		Loans and	profit or	amortised	
		receivables	loss	cost	Total
		\$'000	\$'000	\$'000	\$'000
Company					
31 December 2016					
Trade and other receivables*		414,763	_	_	414,763
Financial assets at fair value through profit or los	SS	, –	3,774	_	3,774
Cash and cash equivalents		2,380	, —	_	2,380
Loans and borrowings		_	_	(129,958)	(129,958)
Trade and other payables		_	-	(12,747)	(12,747)
. ,		417,143	3,774	(142,705)	278,212
31 December 2015					
Trade and other receivables*		465,157	_	_	465,157
Cash and cash equivalents		381	_		381
Loans and borrowings		_	_	(203,442)	(203,442)
Trade and other payables		_	_	(15,373)	(15,373)
• •		465,538	_	(218,815)	246,723

<sup>\*</sup> Excludes prepayments, deposits paid to acquire residential properties and amounts whereby, in substance, are part of the Group's and the Company's net investments in subsidiaries and jointly-controlled entities.

<sup>\*\*</sup> Excludes amounts, in substance, are part of the non-controlling shareholder's net investment in the Group.

Year ended 31 December 2016

#### 35 OPERATING SEGMENTS

The Group has two reportable segments, as described below, which are the Group's strategic business units. The strategic business units offer different products and services, and are managed separately because they require different marketing strategies. For each of the strategic business units, the Group's Finance Director reviews internal management reports on at least a monthly basis. The following summary describes the operations in each of the Group's reportable segments:

Property investment : The investment in properties.

• Property development : The development and trading in properties.

Other segments include investing in quoted securities and private equity funds. These segments do not meet any of the quantitative thresholds for determining reportable segments in 2016 or 2015.

Information regarding the results of each reportable segment is included below. Performance is measured based on segment gross profit, as included in the internal management reports that are reviewed by the Group's Finance Director. Segment gross profit is used to measure performance as management believe that such information is the most relevant in evaluating the results of certain segments relative to other entities that operate within these industries.

#### (a) Operating segments

	Sale of development properties \$'000	Rental income \$'000	Others \$'000	Total \$'000
2016				
Turnover	154,910	144,502	_	299,412
Operating results	29,542	127,767		157,309
Other operating income Other operating expenses Profit from operations Net finance costs Share of profits of associates Share of profits of jointly-controlled entities Income tax expense Profit for the year			- - -	110,808 (35,042) 233,075 (29,620) 29,584 3,718 (19,723) 217,034
Other material non-cash items: - Fair value changes on investment properties Reportable segment assets Investments in associates and jointly controlled entities Reportable segment liabilities	290,196 895,289 34,133	104,050 2,977,536 - 1,326,830	- 6,471 - -	104,050 3,274,203 895,289 1,360,963

Year ended 31 December 2016

# 35 OPERATING SEGMENTS (CONT'D)

## (a) Operating segments (cont'd)

	Sale of development properties \$'000	Rental income \$'000	Others \$'000	Total \$'000
2015				
Turnover		129,933	_	129,933
Operating results	(3,350)	132,569	_	129,219
Other operating income Other operating expenses Profit from operations Net finance costs Share of profits of associates Share of losses of jointly-controlled entities Income tax expense Profit for the year			- - -	195,427 (20,987) 303,659 (22,805) 17,039 (39,843) (16,878) 241,172
Other material non-cash items: - Fair value changes on investment properties Reportable segment assets Investments in associates and jointly controlled entities Reportable segment liabilities  Reconciliations of reportable segment assets and	322,910 890,288 98,875 liabilities and	186,362 3,071,869 - 1,495,317 other materi	3,337 - - - al items	186,362 3,398,116 890,288 1,594,192
			2016 \$'000	2015 \$'000
Assets Total assets for reportable segments Other assets Investments in equity accounted investees* Other unallocated amounts Consolidated total assets			3,267,732 6,471 895,289 225,224 4,394,716	3,394,779 3,337 890,288 269,992 4,558,396
Liabilities Total liabilities for reportable segments Other unallocated amounts Consolidated total liabilities			1,360,963 94,533 1,455,496	1,594,192 130,304 1,724,496

<sup>\*</sup> Include amounts due from jointly-controlled entities which are in substance, a part of the Group's investments in the jointly-controlled entities.

Year ended 31 December 2016

### 35 OPERATING SEGMENTS (CONT'D)

#### (a) Operating segments (cont'd)

	Reportable segment totals \$'000	Unallocated amounts \$'000	Consolidated totals \$'000
Other material items			
2016			
Capital expenditure	_	983	983
Depreciation of property, plant and equipment		849	849
2015			
Capital expenditure	_	1,927	1,927
Depreciation of property, plant and equipment		1,000	1,000

### (b) Geographical segments

The Group operates principally in Singapore, United Kingdom and Australia.

In presenting information on the basis of geographical segments, segment revenue is based on the geographical location of business. Segment assets are based on the geographical location of the assets.

	Singapore \$'000	China \$'000	United Kingdom \$'000	Australia \$'000	Consolidated total \$'000
2016 Revenue	87,709	52	56,688	154,963	299,412
Non-current assets*	2,133,860	391,472	1,077,471	1,658	3,604,461
2015 Revenue	90,198	54	39,629	52	129,933
Non-current assets*	2,130,968	391,316	1,337,393	1,676	3,861,353

<sup>\*</sup> Excludes financial assets, other receivables and deferred tax assets.

The Group has a large and diversified customer base which consists of individuals and corporations. There was no single customer that contributed 10% or more to the Group's revenue.

Year ended 31 December 2016

#### 36 DETERMINATION OF FAIR VALUES

A number of the Group's accounting policies and disclosures require the determination of fair value, for both financial and non-financial assets and liabilities. Fair values have been determined for measurement and/or disclosure purposes based on the following methods. When applicable, further information about the assumptions made in determining fair values is disclosed in the notes specific to that asset or liability.

#### Financial assets and liabilities

The valuation techniques and the inputs used in the fair value measurements of the financial assets and financial liabilities for measurement and/or disclosure purposes are set out in note 34.

#### Investment properties

Investment properties are stated at fair value. External, independent valuation companies, having appropriate recognised professional qualifications and recent experience in the location and category of property being valued, value the Group's investment property portfolio at each year end.

The fair values are based on market values, being the estimated amount for which a property could be exchanged on the date of the valuation between a willing buyer and a willing seller in an arm's length transaction after proper marketing, wherein the parties had each acted knowledgeably. Such valuation is based on price per square foot for the buildings derived from observable market data from an active and transparent market.

In the absence of a price per square metre for similar buildings with comparable lease terms in an active market, the valuations are prepared by considering the estimated rental value of the property (i.e. the income approach). A market yield is applied to the estimated rental value to arrive at the gross property valuation. When actual rents differ materially from the estimated rental value, adjustments are made to reflect actual rents.

Valuations reflect, when appropriate, the type of tenants actually in occupation or responsible for meeting lease commitments or likely to be in occupation after letting vacant accommodation, the allocation of maintenance and insurance responsibilities between the Group and the lessee, and the remaining economic life of the property. When rent reviews or lease renewals are pending with anticipated reversionary increases, it is assumed that all notices, and when appropriate counter-notices, have been served validly and within the appropriate time.

#### Assets held for sale

The fair value of the Group's assets held for sale is either valued by an independent valuer or based on agreed contractual selling price on a willing buyer and a willing seller basis in an arm's length transaction. For assets held for sale valued by an independent valuer, the valuer has considered the income capitalisation approach in arriving at the open market value as at the balance sheet date. In determining the fair value, the valuer used valuation techniques which involve certain estimates similar to those described above under Investment Properties.

Year ended 31 December 2016

### 36 DETERMINATION OF FAIR VALUES (CONT'D)

### Fair value hierarchy

Fair value and fair value hierarchy information on financial instruments are disclosed in note 34.

The table below analyses recurring non-financial assets carried at fair value. The different levels are defined as follows:

- Level 1: quoted prices (unadjusted) in active markets for identical assets or liabilities;
- Level 2: inputs other than quoted prices included within Level 1 that are observable for the asset or liability, either directly (i.e., as prices) or indirectly (i.e., derived from prices); and
- Level 3: inputs for the asset or liability that are not based on observable market data (unobservable inputs).

	Level 1 \$'000	Level 2 \$'000	Level 3 \$'000	Total \$'000
Non-financial assets carried at fair value				
Group				
31 December 2016				
Investment properties	_	_	2,789,826	2,789,826
Assets held for sale	_	_	159,885	159,885
		_	2,949,711	2,949,711
31 December 2015				
Investment properties		_	3,049,518	3,049,518

#### Level 3 fair values

The following table shows a reconciliation from the beginning balances to the ending balances for Level 3 fair value measurements.

	Investment properties 2016 \$'000	Assets held for sale 2016 \$'000
Group		
1 January Reclassification from investment properties	3,049,518 (159,885)	- 159,885
Gains and losses for the year		
Changes in fair value	104,050	_
Movements in exchange rates	(203,857)	_
At 31 December	2,789,826	159,885

Year ended 31 December 2016

### 36 DETERMINATION OF FAIR VALUES (CONT'D)

	Investment	Assets held
	properties	for sale
	2015	2015
	\$'000	\$'000
Group		
1 January	2,283,127	_
Additions	629,955	_
Disposal	(58,900)	_
Gains and losses for the year		
Changes in fair value	186,362	_
Movements in exchange rates	8,974	_
At 31 December	3,049,518	_

## Valuation techquiue and significant unobservable inputs

The following table shows the key unobservable inputs used in the valuation models for deriving Level 3 fair values as at 31 December 2016:

Туре	Valuation technique	Key unobservable inputs	Inter-relationship between key unobservable inputs and fair value measurement
Commercial Properties in Singapore	Market comparison method	Transacted price of comparable properties <sup>1</sup> : \$616 - \$1,742 psf (2015: \$542 - \$1,665 psf)	The estimated fair value would increase/(decrease) if:  The transacted price of comparable properties was higher/(lower)
	Income Capitalisation approach	Capitalisation rates: 3.75% - 4.75% (2015: 4% - 5.5%)	The estimated fair value would increase/(decrease) if:  - The capitalisation rate was lower/(higher)
Commercial Properties in United Kingdom	Income Capitalisation approach	Capitalisation rates: $4.11\% - 5.6\%^2$	The estimated fair value would increase/(decrease) if:  - The capitalisation rate was lower/(higher)

<sup>1</sup> Adjusted for any differences in location, tenure, size and conditions of the specific property.

<sup>2</sup> In 2016, the external valuers changed the valuation technique for the Group's investment properties in the United Kingdom from direct comparison method to income capitalisation method. The direct comparison method involves the analysis of comparable sales of similar properties and adjusting the sales prices to that reflective of the investment properties. There was an absence of transactions of comparable properties during the year, rendering it difficult for the external valuer to perform the valuation under the direct comparison method for the properties in the United Kingdom.

Year ended 31 December 2016

### 37 ACCOUNTING ESTIMATES AND JUDGEMENTS

The Group makes estimates and assumptions that affect the reported amounts of assets and liabilities within the next financial year. Estimates and judgements are continually evaluated and are based on historical experience and other factors, including expectations of future events that are believed to be reasonable under the circumstances.

The Group believes the following critical accounting policies involved the most significant judgements and estimates used in the preparation of the financial statements.

#### Impairment loss on trade receivables

The Group evaluates whether there is any objective evidence that trade receivables are impaired, and determines the amount of impairment loss as a result of the inability of the debtors to make required payments. The Group bases the estimates on the ageing of the trade receivables balance, credit-worthiness of the debtors and historical write-off experience. If the financial conditions of the debtors were to deteriorate, actual write-offs would be higher than the amount estimated.

### Impairment loss on unsold completed development properties

Where necessary, allowance for impairment loss would be set up for estimated losses which may result from deterioration in the estimated market values for unsold development properties. The Group estimates the level of allowance based on the prevailing selling prices of the development properties or similar development properties within the vicinity at the reporting date. In the absence of current prices in an active market, valuations are obtained from an external and independent property valuer.

#### Valuation of investment properties

The fair values of investment properties are estimated based on valuations carried out by external and independent property valuers, having appropriate recognised professional qualifications and recent experience in the location and category of property being valued. The valuations reflect when appropriate, comparable sales of similar properties or estimated market values based on projection of income and expense streams over period of leases, using market rates of return.

#### Income taxes

Significant judgement is required in determining the capital allowances, taxability of certain income and deductibility of certain expenses during the estimation of the provision for income taxes and deferred tax liabilities.

The Group exercises significant judgement to determine that the deferred tax assets are recognised to the extent that it is probable that future taxable profits will be available against which temporary differences can be utilised.

### 38 SUBSEQUENT EVENTS

Subsequent to 31 December 2016, the Group entered into an agreement for the sale of Rose Court in London to an unrelated Guernsey property unit trust for S\$167,200,000. The transaction was completed on 21 February 2017.

# ADDITIONAL INFORMATION

As at 31 December 2016

## **DEVELOPMENT PROPERTIES**

Location	Description	Land Tenure	Stage of completion	Site area (Sq m)	Gross Floor Area (Sq m)	Date of Completion	Group's effective interest
Australia 1 Broadbeach, Gold Coast	Mixed use site	Freehold	_	11,342	73,723	_	100%
2 Ferny Avenue, Gold Coast	Residential site	Freehold	_	1,055	6,858	_	100%

# **DEVELOPED PROPERTIES**

				Net Lettable/	Group's
			Type of	Saleable Area	effective
Location	Description	Land Tenure	Development	(Sq m)	interest
Singapore 1 Turquoise Cove Drive, Sentosa Cove	48 apartments	Leasehold - 99 yrs	Residential	11,438	90%
2 Seascape Cove way, Sentosa Cove	103 apartments	Leasehold - 99 yrs	Residential	26,209	50%
3 Cape Royale Cove way, Sentosa Cove	302 apartments	Leasehold - 99 yrs	Residential	64,934	35%
Australia 1 Rhapsody Surfers Paradise, Gold Coast	57 apartments	Freehold	Residential	4,775	100%
2 Pearl Doncaster, Melbourne	26 apartments	Freehold	Residential	1,898	100%

# ADDITIONAL INFORMATION

As at 31 December 2016

## **INVESTMENT PROPERTIES**

Location	Description	Land Tenure	Lettable Area (sq m)	Group's effective interest
<u>Singapore</u> 1 623A Bukit Timah Rd	SPC petrol station	Leasehold - 999 yrs	1,857	100%
2 Eastwood Centre 20 Eastwood Road	2 retail units	Leasehold - 99 yrs	972	100%
3 HB Centre I 12 Tannery Road	A block of 10-storey high-tech industrial building	Freehold	7,662	100%
4 HB Centre 2 31 Tannery Lane	A block of 8-storey light industrial building	Freehold	3,216	100%
5 The Metropolis 9 & 11 North Buona Vista Drive	Two office towers of 21 and 23 storeys with retail component	Leasehold - 99 yrs	100,396	100%
London 1 Rose Court 2 Southwark Bridge Road London SE 1	A block of 11-storey office building	Freehold	14,623	100%
2 1 St Martin's Le Grand London EC1A 4NP	A block of 11-storey office building	Freehold	25,715	100%
3 60 St Martin's Lane London WC2 4JS	A block of 6-storey office building	Freehold	3,377	100%
4 39 Victoria Street London SW1	A block of 10-storey office building	Freehold	9,104	100%
5 110 Park Street, Mayfair London W1	A block of 5-storey office building	Leasehold - 125 yrs	2,600	100%
6 Apollo House and Lunar House Wellesley Road, Croydon London CR9	Two office buildings of 20 and 22 storeys	Freehold	41,040	100%

# ADDITIONAL INFORMATION

As at 31 December 2016

## PROPERTIES HELD FOR SALE

				Saleable Area	Group's effective
]	Location	Description	Land Tenure	(sq m)	interest
1 (	<b>Shanghai</b> Changyuan 888 Yu Yuan Road, Shanghai	l apartment	Leasehold - 70 yrs	190	100%
1 ]	<b>London</b> Parliament View 1 Albert Embankment London SE 1	2 apartments	Freehold	271	70%
	Goodmans Fields 37 Leman St. London E1 8EY	17 apartments	Leasehold - 999 yrs	708	100%
(	Canaletto City Road London EC1V 1AD	21 apartments	Leasehold - 999 yrs	1 ,048	100%

# S H A R E H O L D I N G S S T A T I S T I C S

As at 15 March 2017

#### SHARE CAPITAL

Class of shares

Ordinary shares with equal voting rights @

On a show of hands: 1 vote for each member

- On a poll: 1 vote for each ordinary share

#### SHAREHOLDING HELD IN HANDS OF PUBLIC

Based on information available to the Company as at 15 March 2017, 23.27% of the issued ordinary shares of the Company is held by the public and therefore, Rule 723 of the Listing Manual is complied with.

#### **ANALYSIS OF SHAREHOLDINGS**

	No. of		No. of	
Range of Shareholdings	Shareholders	0/0	Shares	0/0
1 - 99	12	0.17	310	0.00
100 - 1,000	2,517	36.47	2,482,606	0.35
1,001 - 10,000	3,519	50.98	16,010,859	2.28
10,001 - 1,000,000	830	12.03	45,510,961	6.47
1,000,001 and above	24	0.35	639,333,264	90.90
	6,902	100.00	703,338,000	100.00

### **TOP 20 SHAREHOLDERS**

No.	Name of Shareholder	No. of Shares	0/0**
1	Ho Bee Holdings (Pte) Ltd	490,532,000	73.68
2	Citibank Nominees Singapore Pte Ltd	35,669,728	5.36
3	DBS Nominees Pte Ltd	9,617,300	1.44
4	Raffles Nominees (Pte) Ltd	8,251,007	1.24
5	Estate Of Chua Pin Chong, Deceased	6,610,000	0.99
6	Lee Pineapple Company Pte Ltd	6,150,200	0.92
7	Chua Thiam Chok	4,265,000	0.64
8	DB Nominees (S) Pte Ltd	4,247,111	0.64
9	BNP Paribas Nominees Singapore Pte Ltd	4,097,750	0.62
10	Nanyang Gum Benjamin Manufacturing (Pte) Ltd	3,988,000	0.60
11	Phillip Securities Pte Ltd	3,840,100	0.58
12	Yap Boh Sim	3,300,000	0.50
13	HSBC (Singapore) Nominees Pte Ltd	2,652,703	0.40
14	United Overseas Bank Nominees Pte Ltd	2,473,500	0.37
15	Chua Wee-Chern	2,122,000	0.32
16	Woon Choon Leng Desmond	2,100,000	0.32
17	OCBC Securities Private Ltd	2,043,230	0.31
18	Hexacon Construction Pte Ltd	1,865,000	0.28

# S H A R E H O L D I N G S S T A T I S T I C S

As at 31 December 2016

#### **TOP 20 SHAREHOLDERS (CONT'D)**

No.	Name of Shareholder	No. of Shares	0/0**
19	Ong Chong Hua	1,800,000	0.27
20	Lee Seak Sung @ Lee Seak Song	1,752,000	0.26
		597,376,629	89.74

- @ Ordinary shares purchased and held as treasury shares by the Company will have no voting rights. As at 15 March 2017, the Company has 37,617,400 shares held as treasury shares and this represents approximately 5.65% against the total number of issued shares excluding treasury shares as at that date.
- \*\* The percentage is calculated based on the number of issued ordinary shares of the Company as at 15 March 2017, excluding 37,617,400 shares held as treasury shares as at that date.

#### SUBSTANTIAL SHAREHOLDERS

	Direct	Deemed Interest		
Substantial Shareholders	No. of Shares	<b>0</b> / <b>0</b> <sup>(1)</sup>	No. of Shares	0/0(1)
Ho Bee Holdings (Pte) Ltd	490,532,000	73.68	1,414,000(2)	0.21
Mr Chua Thian Poh	_	_	491,946,000(3)	73.89

#### **NOTES**

- The percentage is calculated based on the number of issued shares of the Company as at 15 March 2017, excluding 37,617,400 shares held as treasury shares as at that date.
- Ho Bee Holdings (Pte) Ltd has a deemed interest in the 1,414,000 shares held by Kingdom Investment Holdings Pte. Ltd.
- Mr Chua Thian Poh has a deemed interest in the 490,532,000 shares held by Ho Bee Holdings (Pte) Ltd and 1,414,000 shares held by Kingdom Investment Holdings Pte. Ltd.

#### HO BEE LAND LIMITED

(Incorporated in the Republic of Singapore) (Company Registration No. 198702381M)

NOTICE IS HEREBY GIVEN that the 29th Annual General Meeting of Ho Bee Land Limited (the "Company") will be held at Suntec Singapore International Convention & Exhibition Centre, Level 3, Room 3089, 1 Raffles Boulevard, Suntec City, Singapore 039593 on Tuesday, 25 April 2017 at 10.30 a.m. to transact the following business:-

#### **ROUTINE BUSINESS**

- 1. To receive and adopt the directors' statement and audited financial statements for the financial year ended 31 December 2016 and the auditor's report thereon. (Resolution 1)
- 2. To declare a first and final one-tier tax exempt dividend of 6 cents per share for the financial year ended 31 December 2016. (Resolution 2)
- 3. To approve directors' fees of \$\$375,000 for the financial year ended 31 December 2016. (2015: \$\$375,000)

(Resolution 3)

- 4. To re-elect Mr Ong Chong Hua, a director who will retire by rotation in accordance with Article 104 of the Company's Constitution and who, being eligible, will offer himself for re-election. (Resolution 4)
- 5. To re-elect Mr Jeffery Chan Cheow Tong, a director who will retire by rotation in accordance with Article 104 of the Company's Constitution and who, being eligible, will offer himself for re-election. (Resolution 5)
- 6. To re-elect Mr Ko Kheng Hwa, a director who will cease to hold office in accordance with Article 108 of the Company's Constitution and who, being eligible, will offer himself for re-election. (Resolution 6)
- 7. To note the retirement of Mr Ch'ng Jit Koon as a director under Article 105 of the Company's Constitution, who has decided not to seek future re-election.
  - Upon the retirement of Mr Ch'ng Jit Koon, he will cease to be a member of the Audit & Risk Committee and the Remuneration Committee.
- 8. To note the retirement of Mr Tan Eng Bock as a director under Article 105 of the Company's Constitution, who has decided not to seek future re-election.
  - Upon the retirement of Mr Tan Eng Bock, he will cease to be a member of the Nominating Committee and the Remuneration Committee.
- 9. To re-appoint KPMG LLP as auditor of the Company and to authorise the directors to fix their remuneration.

(Resolution 7)

#### SPECIAL BUSINESS

To consider and, if thought fit, to pass with or without any modifications, the following resolutions, of which Resolutions 8 and 9 will be proposed as ordinary resolutions, and Resolution 10 will be proposed as a special resolution:-

- 10. That authority be and is hereby given to the directors of the Company to:-
  - (a) (i) issue shares of the Company ("shares") whether by way of rights, bonus or otherwise; and/or
    - (ii) make or grant offers, agreements or options (collectively, "instruments") that might or would require shares to be issued, including but not limited to the creation and issue of (as well as adjustments to) warrants, debentures or other instruments convertible into shares,
    - at any time and upon such terms and conditions and for such purposes and to such persons as the directors may in their absolute discretion deem fit; and
  - (b) (notwithstanding the authority conferred by this resolution may have ceased to be in force) issue shares in pursuance of any instrument made or granted by the directors while this resolution was in force,

#### provided that:-

- (1) the aggregate number of the shares to be issued pursuant to this resolution (including shares to be issued in pursuance of instruments made or granted pursuant to this resolution), does not exceed 50% of the total number of issued shares, excluding treasury shares (as calculated in accordance with sub-paragraph (2) below), of which the aggregate number of shares to be issued other than on a pro rata basis to shareholders of the Company (including shares to be issued in pursuance of instruments made or granted pursuant to this resolution) does not exceed 20% of the total number of issued shares, excluding treasury shares (as calculated in accordance with sub-paragraph (2) below);
- (2) (subject to such manner of calculation as may be prescribed by the Singapore Exchange Securities Trading Limited ("SGX-ST")) for the purpose of determining the aggregate number of shares that may be issued under sub-paragraph (1) above, the percentage of issued shares shall be based on the total number of issued shares, excluding treasury shares, at the time this resolution is passed, after adjusting for:-
  - (i) new shares arising from the conversion or exercise of any convertible securities or share options or vesting of share awards which are outstanding or subsisting at the time this resolution is passed; and
  - (ii) any subsequent bonus issue, consolidation or subdivision of shares;
- (3) in exercising the authority conferred by this resolution, the Company shall comply with the provisions of the Listing Manual of the SGX-ST for the time being in force (unless such compliance has been waived by the SGX-ST) and the Constitution for the time being of the Company; and
- (4) (unless revoked or varied by the Company in general meeting) the authority conferred by this resolution shall continue in force until the conclusion of the next annual general meeting of the Company or the date by which the next annual general meeting of the Company is required by law to be held, whichever is the earlier. (**Resolution 8**)

#### 11. That:-

- (a) for the purposes of Sections 76C and 76E of the Companies Act, Chapter 50 (the "Companies Act"), the exercise by the directors of the Company of all the powers of the Company to purchase or otherwise acquire issued ordinary shares of the Company ("shares") not exceeding in aggregate the Prescribed Limit (as hereinafter defined), at such price(s) as may be determined by the directors of the Company from time to time up to the Maximum Price (as hereinafter defined), whether by way of:-
  - (i) on-market purchase(s) (each a "Market Purchase") transacted through the trading system of the Singapore Exchange Securities Trading Limited ("SGX-ST"); and/or
  - (ii) off-market purchase(s) (each an "Off-Market Purchase") effected otherwise than on the SGX-ST in accordance with any equal access scheme(s) as may be determined or formulated by the directors of the Company as they consider fit, which scheme(s) shall satisfy all the conditions prescribed by the Companies Act,

and otherwise in accordance with all other laws and regulations, including but not limited to, the provisions of the Companies Act and listing rules of the SGX-ST as may for the time being be applicable, be and is hereby authorised and approved generally and unconditionally (the "Share Buyback Mandate");

- (b) unless varied or revoked by the Company in general meeting, the authority conferred on the directors of the Company pursuant to the Share Buyback Mandate may be exercised by the directors at any time and from time to time during the period commencing from the date of passing of this resolution and expiring on the earliest of:-
  - (i) the date on which the next annual general meeting of the Company is held or required by law to be held;
  - the date on which the purchases or acquisitions of shares by the Company pursuant to the Share Buyback Mandate are carried out to the full extent mandated; or
  - (iii) the date on which the authority conferred by the Share Buyback Mandate is varied or revoked by shareholders in a general meeting;
- (c) in this resolution:-
  - "Average Closing Price" means the average of the closing market prices of a share over the last five market days on which the transactions of the shares are recorded on the SGX-ST, preceding the day of the Market Purchase, and deemed to be adjusted for any corporate action that occurs after the relevant five-day period;

"day of the making of the offer" means the day on which the Company announces its intention to make an offer for the purchase of shares from shareholders of the Company stating the purchase price (which shall not be more than the Maximum Price calculated on the basis herein stated) for each share and the relevant terms of the equal access scheme for effecting the Off-Market Purchase;

"Highest Last Dealt Price" means the highest price transacted for a share recorded on the market day on which there were trades in the shares immediately preceding the day of the making of the offer pursuant to the Off-Market Purchase;

"Maximum Price" in relation to a share to be purchased or acquired, means the purchase price (excluding brokerage, stamp duties, applicable goods and services tax and other related expenses) not exceeding:-

- (i) in the case of a Market Purchase, 105% of the Average Closing Price; and
- (ii) in the case of an Off-Market Purchase, 120% of the Highest Last Dealt Price; and

"**Prescribed Limit**" means the number of shares representing 5% of the total number of issued shares of the Company as at the date of passing of this resolution (excluding any shares which are held as treasury shares as at that date); and

- (d) the directors of the Company and/or any of them be and are hereby authorised to complete and do all such acts and things (including executing such documents as may be required) as they and/or he may consider expedient or necessary to give effect to the transactions contemplated and/or authorised by this resolution. (**Resolution 9**)
- 12. That the regulations contained in the new Constitution submitted to this meeting and, for the purpose of identification, subscribed to by the Chairman thereof, be approved and adopted as the new Constitution of the Company in substitution for, and to the exclusion of, the existing Constitution. (**Resolution 10**)

By Order of the Board Desmond Woon Choon Leng Executive Director Ho Bee Land Limited 31 March 2017

#### EXPLANATORY NOTES AND STATEMENT PURSUANT TO ARTICLE 64 OF THE COMPANY'S CONSTITUTION

**Ordinary Resolution 3:** This resolution is to seek approval for the payment of a total sum of S\$375,000 as directors' fees for the financial year ended 31 December 2016 to be paid to the non-executive directors.

**Ordinary Resolution 4:** Mr Ong Chong Hua is an executive director. Key information on Mr Ong is set out on page 31 of the Annual Report.

**Ordinary Resolution 5:** Mr Jeffery Chan Cheow Tong will, upon re-election as a director, remain as the chairman of the Remuneration Committee and a member of the Audit & Risk Committee. He is considered an independent director. Key information on Mr Chan is set out on page 33 of the Annual Report.

**Ordinary Resolution 6:** Mr Ko Kheng Hwa will, upon re-election as a director, remain as the chairman of the Nominating Committee and a member of the Audit & Risk Committee. He is considered an independent director. Key information on Mr Ko is set out on page 34 of the Annual Report.

**Ordinary Resolution 8:** This resolution is to empower the directors from the date of this resolution being passed until the date of the next annual general meeting of the Company, or the date by which the next annual general meeting is required by law to be held or when varied or revoked by the Company in general meeting, whichever is the earlier, to issue shares or to make or grant instruments convertible into shares, and to issue shares in pursuance of such instruments. The maximum number of shares and instruments which the directors may issue shall not exceed the quantum set out in this resolution.

**Ordinary Resolution 9:** This resolution is to renew the Share Buyback Mandate, which was originally approved by shareholders on 29 April 2008 and was last renewed at the annual general meeting of the Company held on 28 April 2016. Please refer to the Letter to Shareholders dated 31 March 2017 for more details.

**Special Resolution 10:** This resolution is to adopt a new Constitution following the wide-ranging changes to the Companies Act, Chapter 50 (the "**Companies Act**") introduced pursuant to the Companies (Amendment) Act 2014 (the "**Amendment Act**"). The new Constitution will consist of the memorandum and articles of association of the Company which were in force immediately before 3 January 2016, and incorporate amendments to (*inter alia*) take into account the changes to the Companies Act introduced pursuant to the Amendment Act. Please refer to the Letter to Shareholders dated 31 March 2017 for more details.

#### BOOKS CLOSURE DATE AND PAYMENT DATE FOR DIVIDEND

Subject to the approval of the shareholders for the proposed first and final one-tier tax exempt dividend being obtained at the 29th Annual General Meeting, the register of members and the transfer book of the Company will be closed on 18 May 2017 for the purpose of determining shareholders' entitlements to the proposed first and final dividend for the financial year ended 31 December 2016.

Duly completed transfers received by the Company's Share Registrar, M & C Services Private Limited at 112 Robinson Road #05-01, Singapore 068902 up to 5.00 p.m. on 17 May 2017 will be registered before entitlements to the proposed first and final dividend are determined.

Shareholders whose securities accounts with The Central Depository (Pte) Limited are credited with shares at 5.00 p.m. on 17 May 2017 will be entitled to the proposed first and final dividend.

The proposed first and final dividend, if approved by shareholders at the 29th Annual General Meeting will be paid on 31 May 2017.

#### **NOTES**

- 1. (a) A member who is not a relevant intermediary is entitled to appoint not more than two proxies to attend, speak and vote on his behalf at the meeting. Where such member appoints more than one proxy, he shall specify the proportion of his shareholding to be represented by each proxy.
  - (b) A member who is a relevant intermediary is entitled to appoint more than two proxies to attend, speak and vote at the meeting, but each proxy must be appointed to exercise the rights attached to a different share or shares held by such member. Where such member appoints more than two proxies, he shall specify the number and class of shares in relation to which each proxy has been appointed.
  - "Relevant intermediary" has the meaning ascribed to it in Section 181 of the Companies Act, Chapter 50.
- 2. A proxy need not be a member of the Company.
- 3. The instrument appointing a proxy or proxies must be deposited at the office of the Company's Share Registrar, M & C Services Private Limited at 112 Robinson Road #05-01, Singapore 068902 not less than 48 hours before the time appointed for the meeting.

#### PERSONAL DATA PRIVACY

By submitting an instrument appointing a proxy(ies) and/or representative(s) to attend, speak and vote at the annual general meeting and/or any adjournment thereof, a member of the Company (i) consents to the collection, use and disclosure of the member's personal data by the Company (or its agents or service providers) for the purpose of the processing and administration by the Company (or its agents or service providers) of proxies and representatives appointed for the annual general meeting (including any adjournment thereof) and the preparation and compilation of the attendance lists, minutes and other documents relating to the annual general meeting (including any adjournment thereof), and in order for the Company (or its agents or service providers) to comply with any applicable laws, listing rules, regulations and/or guidelines (collectively, the "Purposes"), (ii) warrants that where the member discloses the personal data of the member's proxy(ies) and/or representative(s) to the Company (or its agents or service providers), the member has obtained the prior consent of such proxy(ies) and/or representative(s) for the collection, use and disclosure by the Company (or its agents or service providers) of the personal data of such proxy(ies) and/or representative(s) for the Purposes, and (iii) agrees that the member will indemnify the Company in respect of any penalties, liabilities, claims, demands, losses and damages as a result of the member's breach of warranty.







### HO BEE LAND LIMITED

(Incorporated in the Republic of Singapore) (Company Registration No. 198702381M)

# ANNUAL GENERAL MEETING PROXYFORM

#### IMPORTANT

- Relevant intermediaries as defined in Section 181 of the Companies Act, Chapter 50 may appoint more than two proxies to attend, speak and vote at the Annual General Meeting.
- 2. For CPF / SRS investors holding Ho Bee Land Limited shares, this form of proxy is not valid for use and shall be ineffective for all intents and purposes if used or purported to be used by them. CPF / SRS investors should contact their respective Agent Banks / SRS Operators if they have any queries regarding their appointment as proxies.
- 3. By submitting an instrument appointing proxy(ies) and/or representative(s), a member accepts and agrees to the personal data privacy terms set out in the Notice of Annual General Meeting dated 31 March 2017.

I/We				_(Name),		(NRIC/Passpo	ort/Co Reg No.)		
of							(Address		
being	a member/members	of Ho Bee Land Limited (the "C	Company") her	reby appoint:					
Name Address NRIC/Passport Proportion of						oportion of Sh	of Shareholdings		
1,642		11441 055		Number		o. of Shares	%		
and/	or (delete as appropri	(ate)							
and	or (delete as appropri	att							
be hel	d at Suntec Singapore	uttend, speak and vote for me/us or International Convention & Exhi il 2017 at 10.30 a.m. and at any ac	ibition Centre, L	evel 3, Room 3089, 1 Raff					
propo specifi	sed as ordinary resolu	/proxies to vote for or against thutions and Resolution 10 will but/proxies will vote or abstain as he	e proposed as a	special resolution as inc	dicate	ed hereunder. In	the absence of		
the re	levant box provided be	poll. If you wish to vote all your selow. Alternatively, if you wish to relevant number of shares.							
No.	Resolutions					No. of Votes For	No. of Votes Against		
Rou	tine Business					<u> </u>	9		
1	_	ot the directors' statement and a mber 2016 and the auditor's rep		statements for the finance	ial				
2	,	d final one-tier tax exempt divid		per share for the financial	l				
3	,	' fees of S\$375,000 for the financi	al year ended 31	December 2016.					
4	To re-elect Mr Ong	Chong Hua as director.							
5	To re-elect Mr Jeffer	ry Chan Cheow Tong as directo	or.						
6	To re-elect Mr Ko F	Kheng Hwa as director.							
7	To re-appoint KPM	IG LLP as auditor and to author	rise the directors	s to fix their remuneration	n.				
Spec	cial Business								
8	To approve the author	ority to issue shares and make or	grant instrume	nts convertible into shares	s				
9	To approve the rene	ewal of the Share Buyback Man	date.						
10	To approve the adop	ption of the new Constitution of	the Company.						
Dated	d this day o	of201	17	Total Number of Or	din	ary Shares H	Ield (Note 1)		

Signature(s) of Member(s) or Common Seal

#### NOTES TO PROXY FORM

- Please insert the total number of shares held by you. If you have shares entered against your name in the Depository Register (maintained by The Central Depository (Pte) Limited), you should insert that number. If you have shares registered in your name in the Register of Members of the Company (maintained by or on behalf of the Company), you should insert that number. If you have shares entered against your name in the Depository Register and shares registered in your name in the Register of Members, you should insert the aggregate number. If no number is inserted, this form of proxy will be deemed to relate to all the shares held by you.
- 2 (a) A member who is not a relevant intermediary is entitled to appoint not more than two proxies to attend, speak and vote on his behalf at the meeting. Where such member appoints more than one proxy, he shall specify the proportion of his shareholding to be represented by each proxy.
  - (b) A member who is a relevant intermediary is entitled to appoint more than two proxies to attend, speak and vote at the meeting, but each proxy must be appointed to exercise the rights attached to a different share or shares held by such member. Where such member appoints more than two proxies, he shall specify the number and class of shares in relation to which each proxy has been appointed.
  - "Relevant intermediary" has the meaning ascribed to it in Section 181 of the Companies Act, Chapter 50.
- 3 A proxy need not be a member of the Company.
- The instrument appointing a proxy or proxies must be deposited at the office of the Company's Share Registrar, M & C Services Private Limited at 112 Robinson Road #05-01, Singapore 068902 not less than 48 hours before the time appointed for the meeting.
- Completion and return of an instrument appointing a proxy or proxies shall not preclude a member from attending, speaking and voting at the meeting. Any appointment of a proxy or proxies shall be deemed to be revoked if a member attends the meeting in person, and in such event, the Company reserves the right to refuse to admit any person or persons appointed under the relevant instrument appointing a proxy or proxies to the meeting.
- The instrument appointing a proxy or proxies must be under the hand of the appointor or of his attorney duly authorised in writing. Where the instrument appointing a proxy or proxies is executed by a corporation, it must be executed under its common seal or under the hand of its attorney duly authorised.
- Where an instrument appointing a proxy or proxies is signed on behalf of the appointor by an attorney, the power of attorney (or other authority) or a duly certified copy thereof must (failing previous registration with the Company) be attached to the instrument of proxy, failing which the instrument may be treated as invalid.
- A corporation which is a member may authorise by resolution of its directors or other governing body such person as it thinks fit to act as its representative at the meeting, in accordance with Section 179 of the Companies Act, Chapter 50.
- 9 The Company shall be entitled to reject an instrument of proxy which is incomplete, improperly completed, illegible or where the true intentions of the appointor are not ascertainable from the instructions of the appointor specified on the instrument of proxy. In addition, in the case of shares entered in the Depository Register, the Company may reject an instrument of proxy if the member, being the appointor, is not shown to have shares entered against his name in the Depository Register as at 72 hours before the time appointed for holding the meeting, as certified by The Central Depository (Pte) Limited to the Company.



**HO BEE LAND LIMITED** (Company Registration No. 198702381M)

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