BRITISH AND MALAYAN TRUSTEES LIMITED

THIRD QUARTER FINANCIAL STATEMENT FOR THE PERIOD ENDED 31 MARCH 2017

1(a) Statement of comprehensive income (for the Company) together with a comparative statement for the corresponding period of the immediately preceding financial year.

Unaudited Third Quarter results for the period ended 31 March 2017

	3rd Quarter 1 Jan 2017 to 31 March 2017 S$'000	3rd Quarter 1 Jan 2016 to 31 March 2016 S$'000	% Increase/ (Decrease)	Year to Date 1 Jul 2016 to 31 March 2017 S$'000	Year to Date 1 Jul 2015 to 31 March 2016 S$'000	% Increase/ (Decrease)
Revenue	564	646	(13)	1,633	1,853	(12)
Interest Income	7	16	(56)	26	46	(43)
Dividend Income	53	44	20	128	119	8
Other Income	26	51	(49)	103	95	8
Loss on disposal of fixed assets	-	-	-	(19)	-	NM
Total Revenue	650	757	(14)	1,871	2,113	(11)
Employee Benefits Expense	(496)	(669)	(26)	(1,520)	(2,052)	(26)
Depreciation Expenses	(53)	(61)	(13)	(159)	(153)	4
Net foreign Exchange gain / (Loss)	(7)	(7)	-	5	(3)	NM
Other Expenses	(367)	(430)	(15)	(1,323)	(1,166)	13
Loss Before Tax	(273)	(410)	(33)	(1,126)	(1,261)	(11)
Income Tax Credit / (Expense)	-	-	-	7	(3)	NM
Loss for the Financial Period	(273)	(410)	(33)	(1,119)	(1,264)	(11)
Other Comprehensive Income:						
Net Gain / (Loss) on Available-For-Sale Assets	101	53		70	(103)	
Other Comprehensive Income / (Loss) for the Financial Period	101	53		70	(103)	
Total Comprehensive loss for the Financial Period	(172)	(357)		(1,049)	(1,367)	
Earnings per share (Dollars per share)						
(i) Based on weighted average number of ordinary shares in issue	(0.03)	(0.05)		(0.13)	(0.14)	
(ii) On a fully diluted basis	(0.03)	(0.05)		(0.13)	(0.14)	

1(b)(i) Statement of Financial Position (for the issuer and group), together with a comparative statement as at the end of the immediately preceding financial year.

	31.03.2017 S$'000	30.06.2016 S$'000
Non-Current Assets		
Property, plant and equipment	3,393	3,559
	3,393	3,559
Current Assets		
Cash and short term deposits	6,842	8,256
Trade and other receivables	440	361
Prepayments	150	130
Available-for-sale financial assets	2,435	2,356
	9,867	11,103
Total Assets	13,260	14,662
Current Liabilities		
Advance trustee services billings	360	284
Other liabilities	677	971
Income tax payable	-	-
	1,037	1,255
Non-Current Liability		
Deferred tax liability	-	4
Total Liabilities	1,037	1,259
Net Assets	**12,223**	**13,403**
Equity attributable to equity holders of the Company		
Share capital	2,737	2,737
Fair value reserve	1,386	1,316
Retained earnings	8,100	9,350
	12,223	**13,403**

Note:
Equity securities are valued using closing bid prices obtained from pricing services and corporate bonds are valued using broker quotes. Changes in fair values of these investments are recorded in equity until their subsequent disposal, at which time the cumulative gain or loss previously recorded in equity will be included in the income statement for the period. When there is objective evidence that one of these investments is impaired, the cumulative loss that has been recognised directly in the fair value reserve is removed from the fair value within equity and recognised in the income statement. The cumulative loss is measured as the difference between the acquisition cost and the current fair value, less any impairment loss on that investment previously recognised in the income statement.

1(b)(ii) Aggregate amount of the group's borrowings and debt securities.

Amount repayable in one year or less, or on demand

As at 31.03.2017		As at 30.06.2016	
Secured	Unsecured	Secured	Unsecured
-	-	-	-

Amount repayable after one year

As at 31.03.2017		As at 30.06.2016	
Secured	Unsecured	Secured	Unsecured
-	-	-	-

Details of any collateral
N.A.

1(c) A cash flow statement (for the group), together with a comparative statement for the corresponding period of the immediately preceding financial year.

	3rd Quarter 1 Jan 2017 to 31 March 2017 S$'000	3rd Quarter 1 Jan 2016 to 31 March 2016 S$'000	Year to Date 1 Jul 2016 to 31 March 2017	Year to Date 1 Jul 2015 to 31 March 2016
CASH FLOWS FROM OPERATING ACTIVITIES				
Net loss before tax	(273)	(410)	(1,126)	(1,261)
Adjustments for:				
Depreciation of property, plant and equipment	53	61	159	153
Interest income	(7)	(16)	(26)	(46)
Dividend income	(53)	(44)	(128)	(119)
Loss on disposal of fixed assets	-	-	19	-
Operating cash flow before changes in working capital	(280)	(409)	(1,102)	(1,273)
Changes in working capital:				
(Increase) / decrease in trade and and other receivables and prepayments	(96)	(133)	(99)	584
Increase / (decrease) in trade and other payables and advance trustee services billings	417	461	(217)	(220)
Cash flow (used in) / from operating activities	41	(81)	(1,418)	(909)
Income tax refund / (paid)	-	-	3	(3)
Net cash flows (used in) / generated from operating activities	41	(81)	(1,415)	(912)
CASH FLOWS FROM INVESTING ACTIVITIES				
Purchase of property, plant and equipment	(6)	(223)	(13)	(270)
Purchase of available-for-sale financial assets	(9)	(9)	(9)	(9)
Interest received	7	16	26	46
Dividends received	53	44	128	119
Net cash flows (used in) / generated from investing activities	45	(172)	132	(114)
CASH FLOWS FROM FINANCING ACTIVITY				
Dividends paid	(131)	(131)	(131)	(2,557)
Net cash flows used in financing activity	(131)	(131)	(131)	(2,557)
Net decrease in cash and cash equivalents	(45)	(384)	(1,414)	(3,583)
Cash and cash equivalents at beginning of quarter	6,887	8,840	8,256	12,039
Cash and cash equivalents at the end of quarter	**6,842**	**8,456**	**6,842**	**8,456**

1(d)(i) A statement (for the issuer and group) showing either (i) all changes in equity or (ii) changes in equity other than those arising from capitalisation issues and distributions to shareholders, together with a comparative statement for the corresponding period of the immediately preceding financial year.

STATEMENT OF CHANGES IN SHAREHOLDERS' EQUITY					
	Share Capital $'000	Capital Reserve $'000	Fair Value Reserve $'000	Retained Profits $'000	Total $'000
Balance at 1 July 2016	2,737	-	1,316	9,350	13,403
Net loss	-	-	-	(846)	(846)
Other comprehensive income	-	-	(31)	-	(31)
Balance at 31 December 2016	2,737	-	1,285	8,504	12,526
Net loss	-	-	-	(273)	(273)
Other comprehensive income	-	-	101	-	101
Interim dividends- 2017	-	-	-	(131)	(131)
Balance at 31 March 2017	2,737	-	1,386	8,100	12,223
Balance at 1 July 2015	2,737	-	1,325	13,690	17,752
Net loss	-	-	-	(854)	(854)
Other comprehensive income	-	-	(156)	-	(156)
Final dividends - 2015	-	-	-	(2,426)	(2,426)
Balance at 31 December 2015	2,737	-	1,169	10,410	14,316
Net loss	-	-	-	(410)	(410)
Other comprehensive income	-	-	53	-	53
Interim dividends- 2016	-	-	-	(131)	(131)
Balance at 31 March 2016	2,737	-	1,222	9,869	13,828

1(d)(ii) Details of any changes in the company's share capital arising from rights issue, bonus issue, share buy-backs, exercise of share options or warrants, conversion of other issues of equity securities, issue of shares for cash or as consideration for acquisition or for any other purpose since the end of the previous period reported on. State also the number of shares that may be issued on conversion of all the outstanding convertibles as at end of the current financial period reported on and as at the end of the corresponding period of the immediately preceding financial year.

N.A.

1(d)(iii) To show the total number of issued shares excluding treasury shares as at the end of the current financial period and as at the end of the preceding year

The total number of issued shares as at 31 March 2017 and 30 June 2016 was 8,758,080

1(d)(iv) A statement showing all sales , disposals, cancellation and / or use of treasury shares as at the end of the current financial period reported on.

N/A

2 Whether the figures have been audited or reviewed and in accordance with which auditing standard or practice.

The figures have not been audited nor reviewed by our auditors.

3 Where the figures have been audited or reviewed, the auditors' report (including any qualifications or emphasis of a matter).

N.A.

4 Interested Person Transactions

The Company does not have a general mandate from shareholders for Interested Person Transactions.

5 Whether the same accounting policies and methods of computation as in the issuer's most recently audited annual financial statements have been applied.

The same accounting policies and methods of computation have been applied.

6 If there are any changes in the accounting policies and methods of computation,including any required by an accounting standard, what has changed, as well as the reasons for, and the effect of, the change.

N.A

7 Earnings per ordinary share of the Group for the current financial period reported on and the corresponding period of the immediately preceding financial year, after deducting any provision for preference dividends.

	QUARTER		YEAR TO DATE	
	3Q 2017	3Q 2016	31.03.2017	30.06.2016
Earnings per ordinary share for the period based on operating profit after tax attributable to members of the company after deducting any provision for preference dividends:				
(i) Based on weighted average number of ordinary shares in issue during the financial period.	(0.03)	(0.05)	(0.13)	(0.20)
(ii) On a fully diluted basis	(0.03)	(0.05)	(0.13)	(0.20)

8 Net asset value (for the issuer and group) per ordinary share based on issued share capital of the issuer at the end of the :-
(a) current financial period reported on; and
(b) immediately preceding financial year.

	31.03.2017	30.06.2016
Net asset value per ordinary share based on issued capital at the end of the financial period / year.	1.40	1.53

9 A review of the performance of the group, to the extent necessary for a reasonable understanding of the group's business. It must include a discussion of the following:

(a) any significant factors that affected the turnover, costs, and earnings of the group for the current financial period reported on, including (where applicable) seasonal or cyclical factors; and
(b) any material factors that affected the cash flow, working capital, assets or liabilities of the group during the current financial period reported on.

Review of the quarter ended 31 March 17

For the quarter ended 31 March 2017, the Company's total revenue was $650,000 (2016: $757,000). The decrease of 14% results from lower fee income after the maturity of a number of corporate trust financing transactions, lower fee income from the private trust division and lower other income received.

For the quarter ended 31 March 2017, the Company incurred an operating loss before tax of $273,000 (2016: 410,000). The reduction in loss is due to lower revenue as outlined above offset by lower rental and staffing costs pursuant to the Strategic Plan implementation.

Review of the nine months ended 31 March 17
For the nine months ended 31 March 2017, the Company's total revenue was $1,871,000 (2016: $2,113,000). The decrease of 11% results from lower fee income after the maturity of a number of corporate trust financing transactions and lower fee income from the private trust division.

For the nine months ended 31 March 2017, the Company incurred an operating loss before tax of $1,126,000 (2016: 1,261,000). Although there has been a reduction in loss from the prior period it should be noted that in the period revenue was lower as outlined above, higher other costs incurred were mainly due to non-recurring costs associated with the mandatory unconditional cash offer, offset by lower rental and staffing costs pursuant to the Strategic Plan implementation.

Balance sheet analysis

Net assets have declined to $12,223,000 from $13,403,000 over the nine month period. The decrease is due to the Company's operating loss for the period, payment of the Company's interim dividend of $ 131,000 and partially offset by the mark to market increase in the value of the Company's AFS assets. Notwithstanding the decline in net assets we believe our strong balance sheet with cash and cash equivalents of $6,842,000 representing 52% of total assets, will work to our advantage as well as provide our clients and business partners the comfort level it carries as we continue to see a challenging period for the Singapore economy.

Cash flow analysis

The company's cash position over the nine month period has declined from $8,256,000 to $6,842,000. This decline is due to the company's operating loss for the half-year, the payment of the Company's interim dividend and the payment of prior year accruals such as audit and directors fees.

Strategic Plan Implementation

As a result of a strategic review undertaken by the Company in order to address declining profitability, the Company has initiated implementation of a Strategic Plan, as follows: The Company, in addition to its continuing efforts to realize returns from management of its investments, enhanced efficiencies through implementation of IT systems and cost containment, rationalising and improving profitability of existing accounts, and focusing marketing efforts on appropriate new accounts, has announced the proposed corporate restructuring of the Company on 6 April 2017 (the**Restructuring**" and such announcement, the "**Restructuring Announcement**"). As set out in the Restructuring Announcement, the Restructuring contemplated involves*inter alia*, the interposition of a new holding company between the shareholders of the Company (the "Shareholders") and the Company. Please refer to the Restructuring Announcement for further details in relation to the Restructuring. A copy of the Restructuring Announcement may be found on the website of the Singapore Exchange Securities Trading Limited (the "SGX-ST") at www.sgx.com.

The Restructuring and the implementation of the same will be subject to and conditional upon*inter alia*, regulatory and shareholders' approval, including but not limited to the approvals and/or consent of the SGX-ST.

The Company will make further announcements in compliance with the requirements of the Listing Manual of the SGX-ST when there are material developments in relation to the Restructuring.

10 Where a forecast, or a prospect statement, has been previously disclosed to shareholders, any variance between it and the actual results.

The current period are generally in line with the prospect statement disclosed in the results announcement for the financial period ended 31 December 2016.

11 A commentary at the date of the announcement of the significant trends and competitive conditions of the industry in which the group operates and any known factors or events that may affect of the group in the next reporting and the next 12 months.

Based upon the foregoing, the Company expects financial results to be in line with prior forecasts and prospects statements.

12 Dividend

(a) Current Financial Period Report on:
Any dividend declared for the current financial period reported on? No

(b) Corresponding Period of the immediately preceding financial year
Any dividend declared for the corresponding period of the immediately preceeding financial year? No

(c) Date payable

Not applicable

(d) Books closure date

Not applicable

13 If no dividend has been declared/recommended, a statement to that effect.

No dividend has been declared / recommended for the period ended 31 March 2017

14 Disclosure of person occupying a managerial position in the issuer or any of its principal subsidiaries who is a relative of a director or chief executive officer or substantial shareholder of the issuer pursuant to Rule 704(13).

There is no such person occupying a managerial position.

15 Statement Pursuant to SGX Listing Rule 705(5) of the Listing Manual

The Directors confirm that, to the best of their knowledge, nothing has come to the attention of the Board of Directors which may render the unaudited interim financial results of British and Malayan Trustees Limited for the quarter ended 31 March 2017, to be false or misleading in any material respect.
On behalf of the Board of Directors.

16 Confirmation that the issuer has procured undertakings from all its directors and executive officers (in the format set out in Appendix 7.7) under Rule 720(1)

The Issuer confirms that it has procured the requisite undertakings.

BY ORDER OF THE BOARD

PAUL PAVEY / ANGELA HO
COMPANY SECRETARIES
5 May 2017