





### Oxley Holdings Limited 21 August 2015



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Group Overview

**Development Portfolio** 

Investment Portfolio

**Financial Highlights** 







# **Group Overview - Key Management**



Ching Chiat Kwong Chief Executive Officer

- Possesses more than 15 years of industry experience
- Responsible for the overall performance as well as the formulation of the corporate strategies and direction of the Group
- Invested in, developed and successfully launched 13 residential property projects in his private capacity prior to listing of Oxley Holdings
- Led the Group to complete its IPO on SGX Catalist in October 2010

#### Low See Ching Deputy Chief Executive Officer

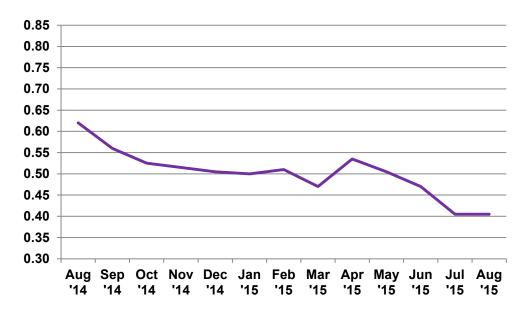
- Supports the CEO in business development, formulation of corporate strategies and charting of the Group's future direction
- Invested in, developed and successfully launched 5 residential property projects in his private capacity prior to listing of Oxley Holdings
- Formerly CEO, and now Non-Executive Director, of SGX-listed Hafary Holdings Limited





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#### **Stock Performance\***



\*stock price taken on 15<sup>th</sup> of every month

### Substantial Shareholders as at 20 Aug 2015

Substantial Shareholders	Stake
Mr Ching Chiat Kwong	~ 42%
Mr Low See Ching	~ 29%
Mr Tee Wee Sien	~12%

### **Profile**

- Listed on SGX-ST Catalist Board in October 2010
- Transferred to SGX-ST Mainboard in February 2013
- Approximately **S\$1.2 billion Market Cap** as at 20 Aug 2015
- Developer of quality **residential**, **commercial** and **industrial** projects at competitive prices
- Developments usually located in prime areas with easy access and prominent lifestyle elements
- Local portfolio of 28 residential, industrial and commercial projects to date
- Overseas portfolio comprising projects in Cambodia, People's Republic of China, Malaysia, UK, Myanmar,

Japan, Ireland and Indonesia

• Target market: homebuyers who value the finer side of life, aspiring and established entrepreneurs, discerning

investors

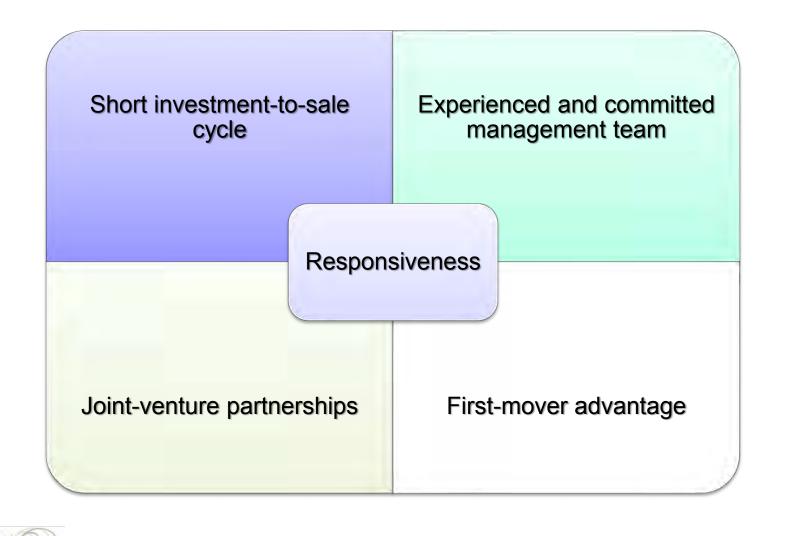
Growing investment property portfolio







### **Investment Merits**

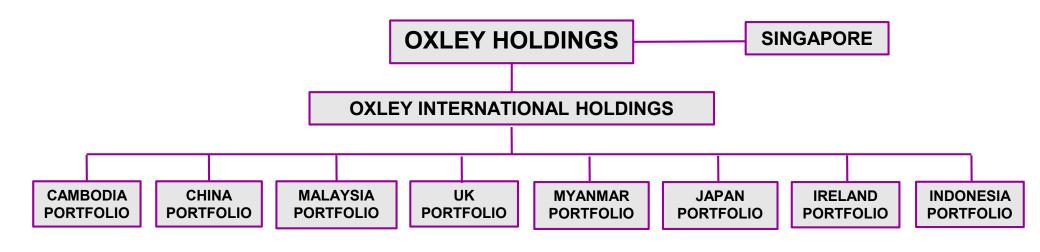






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### **Corporate Structure**







**Group Overview** 

**Development Portfolio** 

**Investment Portfolio** 

Financial Highlights









# **Development Portfolio**

- Singapore
- United Kingdom
  - Cambodia
  - Malaysia
    - China
  - Myanmar
    - Ireland
  - Indonesia







# **Development Portfolio - SINGAPORE**



- Launched a total of 28 residential, commercial and industrial development
- Development portfolio of 375,849 sq m GFA
- Quality residential properties at competitive prices
- Developments are usually located in **bustling** and **dynamic** areas
- Expecting **TOP in 2015/2016:** 5 Mixed Developments, 3 Residential Developments and 2 Commercial

**Developments** 



Flora Vista . Floraview



The Rise@Oxley . The Rise @ Oxley Residences







Singapore Development Portfolio	Completed	Expecting TOP in 2015	Expecting TOP in 2016	Expecting TOP in 2017	Pipeline
	GFA	GFA	GFA	GFA	Land Area
	<u>(sq m)</u>	(sq m)	(sq m)	(sq m)	(sq m)
Mixed	26,212	22,716	59,163	23,146	593
Residential	5,021	8,708	-	-	-
Industrial	202,759	-	-	-	27,395
Commercial	4,755	-	23,369	-	-
Total	238,747	31,424	82,532	23,146	27,988

#### Expecting TOP:

2015/2016: Devonshire Residences, Vibes@Upp Serangoon, Presto@Upp Serangoon, The Promenade@Pelikat, Oxley Edge, Midtown Residences/The Midtown, NEWest, KAP Residences/KAP, Oxley Tower, The Flow

2017: Floraville / Floraview / Floravista, The Rise@Oxley

Pipeline: Joo Chiat / Tampines North Drive 1





### **Development Portfolio Project Photos - Singapore**



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### **Selected Photos of Completed Projects**







### **Selected Photos of Projects under development**



NEWest





# **Development Portfolio – United Kingdom**



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- Developing a 363,000 sq m waterfront township in East London along River Thames
- Collaborating with Ballymore, one of London's property development company, to develop > 3,000 units

waterfront township at the Royal Docks

- Expecting its 1<sup>st</sup> TOP for Royal Wharf Phase 1 by end of 2016
- Working towards Royal Wharf Phase 2 TOP by end of 2018
- Launched more than 2,000 home units at Royal Wharf
- Sold more than 85% of the launched units
- Acquired a leasehold property spanning a land area of 22,830 sqm in Canning Town



## Launched Project – United Kingdom



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Phase 1 - Basement slabs at Admiralty and Maritime Building almost complete as at end Feb'15

Property Name	Royal Wharf
Location	North Woolwich Road, London, United Kingdom
Туре	Township Development
Acquisition Date	November 2013
Launched	March 2014
Tenure	Freehold & Leasehold
Land Area (sq m)	149,734
Gross Floor Area (sq m)	~ 363,000
Residential Units	Total :3,385
Units Sold	Phase 1: 99% Phase 1B: 84% Phase 2: 73%
Group's Stake	100%
Target Completion	2016 (Phase 1) / 2018 (Phase 2)

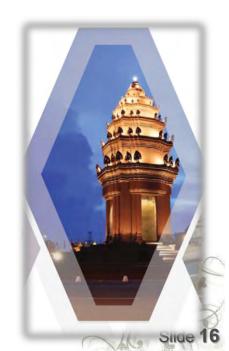
- A residential-led mixed-use development with over 500 metres of River Thames frontage, located in London's Royal Docks
- Believed to the largest London development opportunity since Battersea
   Power Station in 2012
- Extensive transport links in the heart of London via Docklands Light Railway, a new Crossrail station (opening in 2018), international connections from London City Airport and boat links from a proposed new pier.

# **Development Portfolio - Cambodia**



- Established strong relationships with local property developer
- Developing a portfolio of 69,309 sq m land area in Phnom Penh
- Currently developing GFA 150,399 sq m mixed residential and commercial development in central Phnom Penh,
   named The Bridge
- The Bridge is expecting its TOP in 2018
- The 1<sup>st</sup> developer to introduce SOHO concept in Cambodia
- Building the 1<sup>st</sup> Shangri-La hotel in Phnom Penh within its second property development
- Launching its 2<sup>nd</sup> property development, The Peak towards the end of 2015





## Launched Project – Cambodia



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Construction Update as of April'15

Property Name	The Bridge
Location	Village No.14, National Assembly Street, Tonle Bassac Commune, Chamkarmorn District, Phnom Penh, Cambodia
Туре	Mixed Residential & Commercial Development
Launched	June 2014
Tenure	Freehold
Land Area (sq m)	10,090
Gross Floor Area (sq m)	150,399
Residential / SOHO Units	762 / 963
Units Sold	Phase 1: Residential units - 96% SOHO units - 71%
Land Price	Not applicable (joint-venture agreement on development rights)
Group's Stake	50%

- A 45-storey mixed-use development comprising residential, retail and commercial units in the heart of Phnom Penh
- Modern apartments and penthouses with swimming pool, gymnasium, playground, function hall and round-the-clock security
- 2 minutes from Preah Sihanouk Boulevard and 5 minutes from Diamond Island

## **Pipeline Projects - Cambodia**

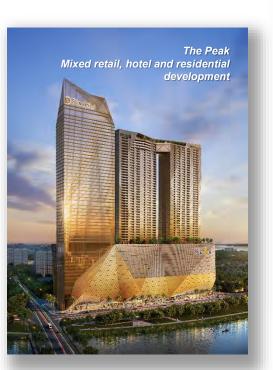


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#### **Cambodia Land Parcels**

No	Location	Tenure	Development Type*	Land Area (sq m)	Group's Stake	Expected Launch
1	National Road #1, Kdei Takoy Village, Sangkat Veal Sbov, Khan Meanchey, Phnom Penh	Freehold	Residential	37,689	75%	TBC
2	Street #84, Phum #13, Sangkat Srah Chork, Khan Daun Penh, Phnom Penh	Freehold	Mixed	8,921	75%	TBC
3	Village 14, Sangkat Tonle Bassac, Khan Chamkamor, Phnom Penh	Freehold	Mixed	12,609	75%	TBC

\* Subject to authorities approval



Mixed retail, hotel and residential development - Computer Rendering

## **Development Portfolio - Malaysia**



- Established relationships with local land owners
- Developing a portfolio of 239,274 sq m land area in Malaysia
- Planning for
  - 2 hotel towers with service apartment, 1 office tower and 1 retail podium in Kuala Lumpur
  - 1 hotel tower, 1 serviced apartment tower, 1 SOHO tower and 1 office tower with carpark and retail podium in

#### Johor

- 4 blocks of apartment and Linked houses and Clubhouse above carpark podium in Selangor
- 1 block of hotel and SOHO, 1 block of serviced apartment and 2 blocks of office with carpark and retail podium

#### in **Selangor**

Building the first Jumeirah Kuala Lumpur hotel and Jumeirah Living Kuala Lumpur

residences, in Malaysia

Entered into MOU with **Sofitel So**, a luxury lifestyle hotel brand for a hotel tower in Kuala Lumpur



## **Pipeline Projects – Malaysia**



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### **Malaysia Land Parcels**

No	Location	Tenure	Development Type*	Land Area (sq m)	Group's Stake	Expected Launch
1	Plot B3 & B5 Iskandar, Johor	99 years	Mixed	17,280	100%	TBC
2	2 No. Hakmilik 354,Lot 904, Bt 6 Jalan Damansara, Mukim Sungai Bulah, Daerah Petaling, Negeri Selangor		Mixed	20,234	100%	TBC
3	3 Geran Mukim 1146, Lot 46, Kuala Lumpur		Residential	7,710	50%	TBC
4	4 Mukim 18, Daerah Timor Laut, Penang**		Mixed	119,876	70%	TBC
5	5 (KLCC) Lot 99, Section 0058 Mukim Bandar Kuala Lumpur, Daerah Kuala Lumpur		Mixed	12,586	100%	TBC
6	Lot 347 GM269 Bandar Ulu Kelang, Daerah Gombok, Negeri Selangor**	Freehold	Residential	61,588	70%	TBC

\* Subject to authorities approval

\*\* Oxley does not own the land. JV agreement pertains to development rights



Johor



Slide

- Venture into China through joint partnerships
- A 10% stake in Xuancheng residential development
- Developing a 242,540 sq m GFA residential development consisting of 2,078 units in Xuancheng, An

### Hui Province with Sunway Group

- A 20% stake in Gaobeidian mixed-use development
- Developing a Sports Village theme mixed-use development with approx. 709,667 sq m GFA in

### Gaobeidian, Hebei Province





## Launched Projects – People's Republic of China



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Property Name	新港国际城 (Xin Gang Guo Ji Cheng)
Location	North of Rixin West Road, Xuanzhou District, Xuancheng, Anhui Province, People's Republic of China
Туре	Residential
Launched	May 2014
Tenure	Leasehold
Land Area (sq m)	D4 – 102,506 sqm D5 – 80,844 sqm
Gross Floor Area (sq m)	~242,540 sqm
Residential Units	Total : 2,078 - Phase 1: 216
Units Sold	32%
Group's Stake	10%

- Located in Xingang International City with a total planned GFA of approx. 1,600,000 sqm
- Situated 2km from the Hu-Yu Expressway connecting Xuancheng to Shanghai and other cities in Yangtze River Delta
- Sits opposite the 760,000 sqm Xuancheng Botanical Garden which will provide 13 special gardens upon completion

## Launched Projects – People's Republic of China



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Property Name	中新健康城 (Sino-Singapore Health City)
Location	Plots 17, 20, 21 & 22 Shangdong New Town, An Tai Road, Gaobeidian, Hebei Province, People's Republic of China
Туре	<ul> <li>Sports Village (mixed-use development)</li> <li>Rock climbing stadium</li> <li>Green Food Agriculture zone</li> <li>Redevelopment of Residential area</li> </ul>
Launched	TBC
Tenure*	70 years (TBC)
Land Area (sq m) – approx.*	Plot 17 – 82,000 sq m Plot 20 – 140,001 sqm Plot 21 – 73,334 sq m Plot 22 – 98,000 sq m
Gross Floor Area (sq m)	~709,667 sqm
Group's Stake	20%

\* Subject to authorities approval

- Development comprises of the world's highest man-made rock climbing wall standing at 48.88 metre
- Green Food Zone is a combination of expertise from China and Singapore
- Strategically located along Jinggang'ao Expressway which connects Gaobeidian to Beijing and other main cities in China

- Developing a land area of 12,889 sq m in Yangon
- Providing construction, management, and consultancy services for a 20-storey mixed development in Yangon, Myanmar
- Named as Min Residence, the development comprises of residential and commercial units is expected to

#### launch towards end of 2015





- Winner of a 2.35 ha commercial site at North Wall Quay bidding process
- Agreement for lease with Ireland's National Asset Management Agency (NAMA) to develop the
  - 2.3 ha commercial site
- Next to the proposed new headquarters of the Central Bank of Ireland
- Developing a 60,000 sq m Grade A office and over 200 apartments development in Dublin central business area











Oxley

- Developing a land area of 20,000 sq m in Batam
- Providing construction, development, financial administration, management and operation of a commercial and

residential development in Batam, Indonesia







### **Group Overview**

**Development Portfolio** 

Investment Portfolio

Financial Highlights









# **Investment Portfolio**

- Singapore
  - Japan
- United Kingdom







### **Investment Portfolio – Singapore**



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Property Name	Space@Tampines*
Location	Plot 3, Tampines Industrial Crescent
Туре	Industrial
Acquisition Date	September 2012
Tenure	30 years leasehold
Land Area (sq m)	38,800
Gross Floor Area (sq m)	65,893
Warehouse Units	71
Group's Stake	70%
Completion Date	July 2015
Lease Status	77% leased out

- Site awarded via Government tender, for 30-year lease (not for sale)
- Located near Changi Business Park, Elias Mall, White Sands and schools such as Meridian Junior College and Temasek Polytechnic
- Good access to major expressways such as TPE, SLE and a short distance away from Tampines and Pasir Ris MRT stations

### **Investment Portfolio – Singapore**



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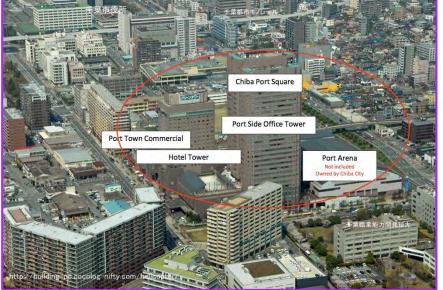
Property Name	Novotel Singapore on Stevens* / Ibis Singapore on Stevens*
Location	30 Stevens Road
Туре	Hotel Development
Acquisition Date	March 2013
Tenure	103 years leasehold
Land Area (sq m)	18,477
Gross Floor Area (sq m)	29,564
No. of Hotel Rooms	254 / 528
Group's Stake	100%



- Strategically located near the shopping belt along Scotts Road
   and Orchard Road
- Former site of The Pines Country Club, this future mixed development will comprise 782 hotel rooms as well as retail shops
- Good access to major expressways such as CTE, and a short distance away from Orchard and Newton MRT stations

### **Investment Portfolio – Japan**





Property Name	Chiba Port Square
Location	1-35 Tonyacho, Chuo-ku, Chiba City, Chiba Prefecture, Japan
Туре	Hotel, Office & Retail Property
Acquisition Date	December 2014
Tenure	Freehold / Leasehold
Land Area (sq m)	20,072.5
Description	28-floor office building (with 3 basement floors), 8-floor commercial retail building (with 2 basement floors), and 21-floor hotel (with 3 basement floors)
Group's Stake	100%



Candeo Hotels Chiba façade and lobby

- Strategically located near Chiba City's vibrant entertainment and shopping area
- Next to Chiba Port Arena, one of the largest MICE facilities in Chiba City
- Mere minutes away from Chiba-Minato Station and Chiba Station





- Acquired a 20% stake in Galliard (Group) Limited
- Galliard Group is a leading UK developer founded in 1992
- With vertical integrated business model comprising development, construction, commercial and

#### home letting services

Galliard Group's Galliard Homes unit presently has over £1.6 billion worth of forward sales and nearly

### 6,000 units under construction

Interest in Life Residential, one of London's largest independent agencies, managing over 3,000 properties

### and 5,000 pipeline projects

- Galliard Group is a key player in London's property transformation directing at regenerating, rejuvenating and reinventing the city
- Outstanding track records: Great Scotland Yard, St James's Club & Hotel, Baltimore Tower, The Chilterns





### **Group Overview**

**Development Portfolio** 

**Investment Portfolio** 

**Financial Highlights** 







### **Financial Highlights – Comprehensive Income**



	Full Year Ended			Fourth Quarter Ended		
Consolidated (S\$'000)	(Audited)	(Unaudited)		(Audited) (Unaudited)		
	30-Jun-14	30-Jun-15	% △	30-Jun-14	30-Jun-15	% △
Revenue	1,074,116	701,800	(35%)	82,853	193,778	134%
Gross Profit	423,376	204,110	(52%)	22,848	62,994	176%
Operating Profit *	398,572	163,310	(59%)	23,618	47,139	100%
Finance Costs	(32,743)	(41,039)	25%	(11,281)	(10,785)	(4%)
Share of Profit from JV	11,538	20,434	77%	2,937	8,392	186%
Profit Before Tax	377,367	142,705	(62%)	15,274	44,746	193%
Profit After Tax	306,866	107,328	(65%)	13,905	34,056	145%



## **Financial Highlights – Financial Position**



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Consolidated (S\$'000)	As At				
	(Audited) 30-Jun-12	(Audited) 30-Jun-13	(Audited) 30-Jun-14	(Unaudited) 30-Jun-15	
Cash & Cash Equivalents	205,135	436,460	359,920	355,720	
Development Properties	1,323,881	1,293,471	1,355,239	1,829,602	
Total Assets	1,603,575	2,676,401	3,424,308	3,880,800	
Current Borrowings	177,356	396,764	299,312	822,773	
Non-Current Borrowings	809,883	1,173,192	1,991,037	1,608,115	
Total Borrowings *	987,239	1,569,956	2,290,349	2,430,888	
Net Borrowings **	782,104	1,133,496	1,930,429	2,075,168	
Total Liabilities	1,450,933	2,387,894	2,959,123	3,310,703	
Total Equity	154,507	288,507	465,185	570,097	
Total Tangible Net Worth (TNW) ***	145,056	239,588	436,247	510,391	

\* of the total bank borrowings of S\$2.41 billion (30 June 2014: S\$2.27 billion), \$277.45 million (30 June 2014: S\$278.86 million) is secured by several guarantees given by the non-controlling shareholders of the subsidiaries which are not wholly owned by the Company

\*\* total borrowings net of cash and cash equivalents

\*\* equity, attributable to owners of the parent less deferred tax assets plus deferred tax liabilities

## **Financial Highlights – Key Financial Ratios**



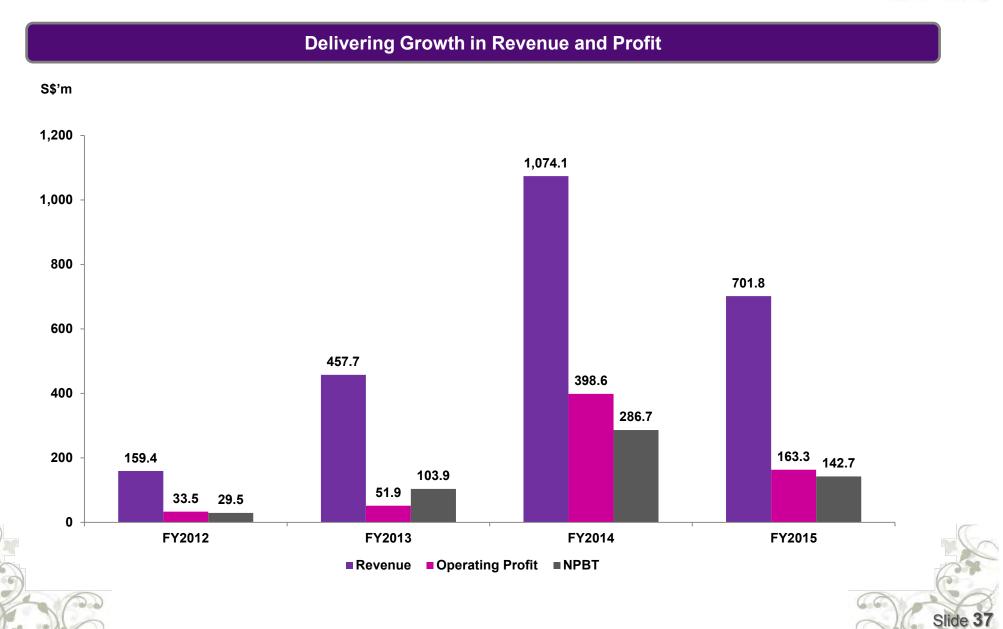
Consolidated	Full Year Ended (Audited)			Full Year Ended (Unaudited)
	30-Jun-12	30-Jun-13	30-Jun-14	30-Jun-15
Gross Margin	24.6%	30.2%	39.4%	29.0%
Net Margin (Profit After Tax)	14.9%	22.7%	28.6%	15.29%
Total Borrowings / Total Assets	0.62x	0.59x	0.67x	0.63x
Net Borrowings / Total Assets	0.49x	0.42x	0.56x	0.54x
Total Borrowings / Total TNW	6.81x	6.55x	5.25x	4.76x
Net Borrowings / Total TNW	5.39x	4.73x	4.43x	4.07x
Total Borrowings / Total Equity	6.39x	5.44x	4.92x	4.26x





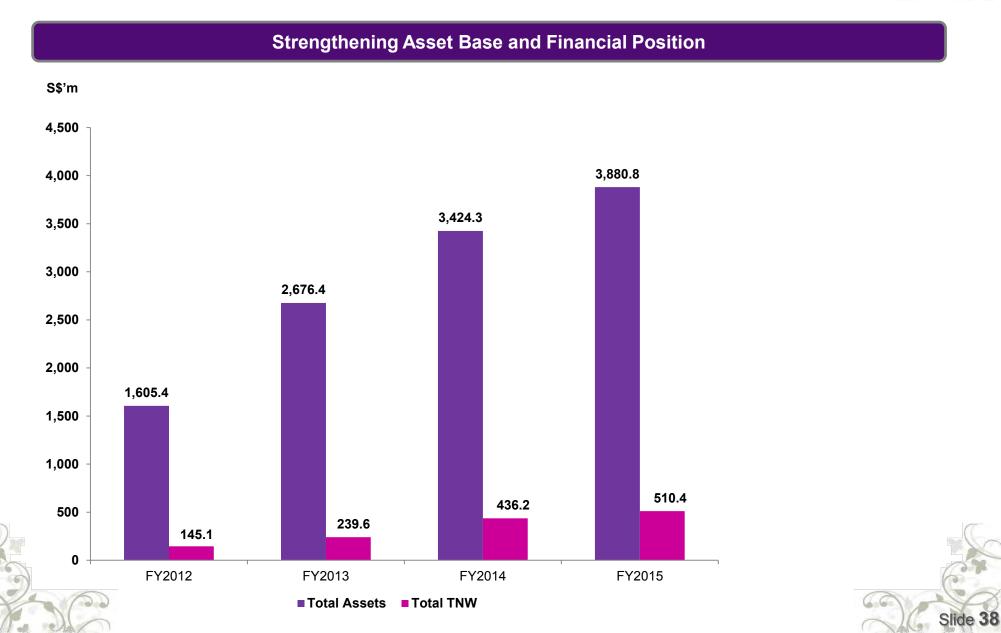
### **Financial Highlights – Financial Performance**





### **Financial Highlights – Financial Performance**











### Oxley Holdings Limited Thank You

