



CHIMEI Materials Technology Corp.

2017 Q3 Investor Conference



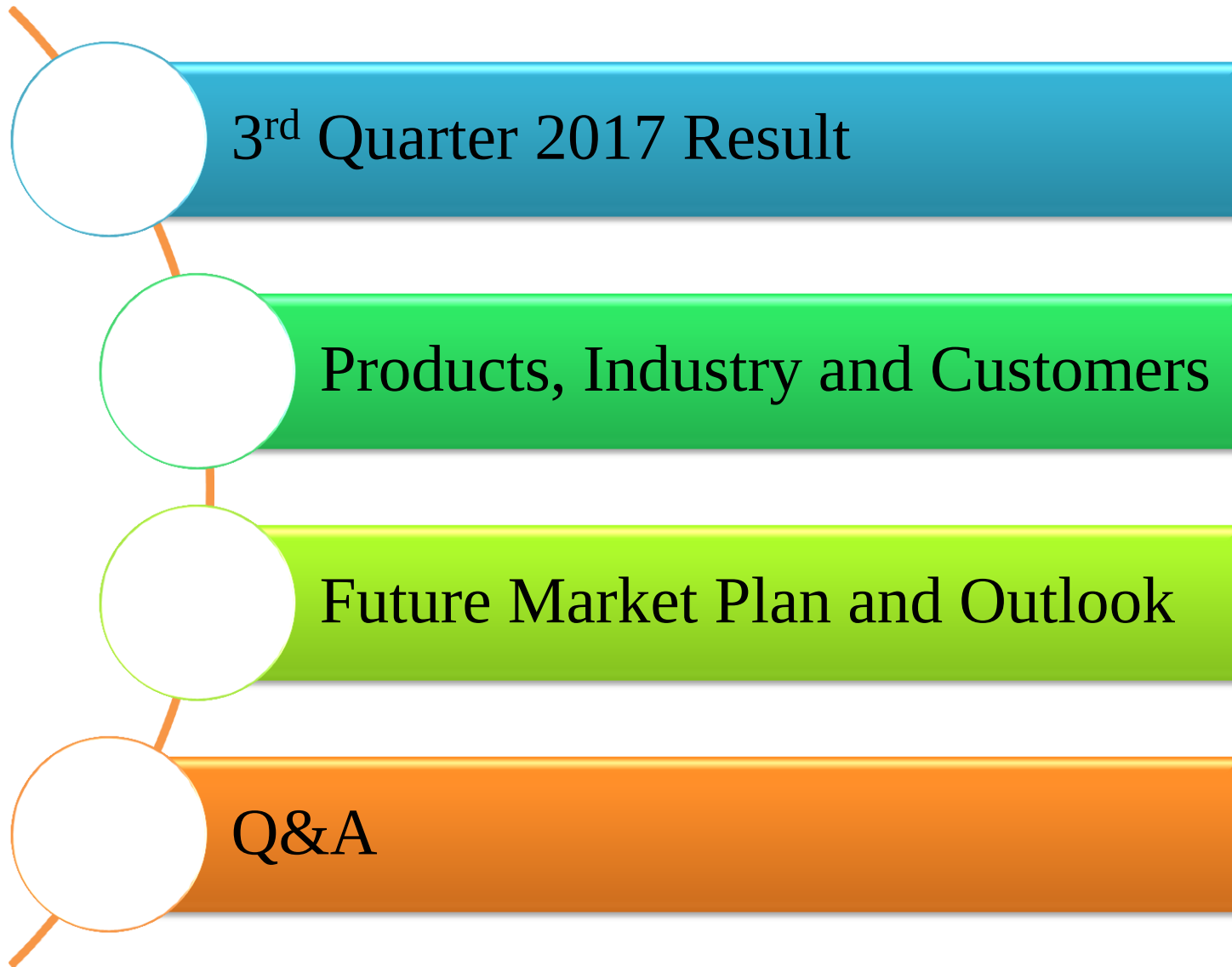
Stock code : 4960 -(TWSE)

CHIMEI MATERIALS TECH GDR(CKW)-(SGX)

Date : 2017/11/16 14:00

Disclaimer

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Operation Overview



CONSOLIDATED STATEMENTS OF INCOME

NTD Thousands

Period	2017Q3	2017Q2	2016Q3	2017 Q1~Q3	2016 Q1~Q3
Revenue	2,810,244	2,770,193	2,700,101	8,315,226	7,678,224
Gross Profit(Loss)	(279,219)	(210,088)	(312,111)	(665,839)	(477,211)
Margin (%)	-9.9%	-7.6%	-11.6%	-8.0%	-6.2%
Operation Incom(Loss)	(498,834)	(440,836)	(503,392)	(1,311,936)	(1,056,582)
Margin (%)	-17.8%	-15.9%	-18.6%	-15.8%	-13.8%
Net Income(Loss)	(418,137)	(319,732)	(455,679)	(1,197,759)	(1,308,075)
Owners of CMMT	(320,861)	(249,245)	(444,955)	(1,018,407)	(1,297,984)
EPS	(0.59)	(0.48)	(0.86)	(1.94)	(2.52)
EBITDA ⁽¹⁾	(218,010)	(196,038)	(294,285)	(586,773)	(402,867)

(1) EBITDA=Operation Income(Loss)+Depreciation and amortization

CONSOLIDATED BALANCE SHEETS

NTD Thousands

	2017Q3	%	2017Q2	%	2016Q3	%
Current Assets	11,664,920	54%	9,599,327	45%	9,374,738	53%
Cash and cash equivalents	5,235,588	24%	2,712,267	13%	3,472,443	20%
Accounts receivable	3,336,207	16%	3,493,266	16%	2,863,261	16%
Inventories	2,018,801	9%	2,414,026	11%	1,744,922	10%
Property, plant and equipment	11,306,393	53%	11,279,088	53%	8,106,963	46%
Total assets	23,491,862	110%	21,443,004	100%	18,077,148	102%
Current liabilities	9,867,448	46%	9,373,654	44%	4,252,854	24%
Short-term bank loans	4,276,035	20%	3,431,331	16%	1,730,512	10%
Accounts payable	1,344,173	6%	1,660,267	8%	1,763,450	10%
Long-term liabilities, current portion	2,522,078	12%	2,537,562	12%	0	0%
Long-term liabilities	176	0%	169	0%	561,594	3%
Total liabilities	9,867,624	46%	9,373,823	44%	4,814,448	27%
Share capital	6,657,285	31%	5,157,285	24%	5,157,285	29%
Equity	13,624,238	64%	12,069,181	56%	13,262,700	75%



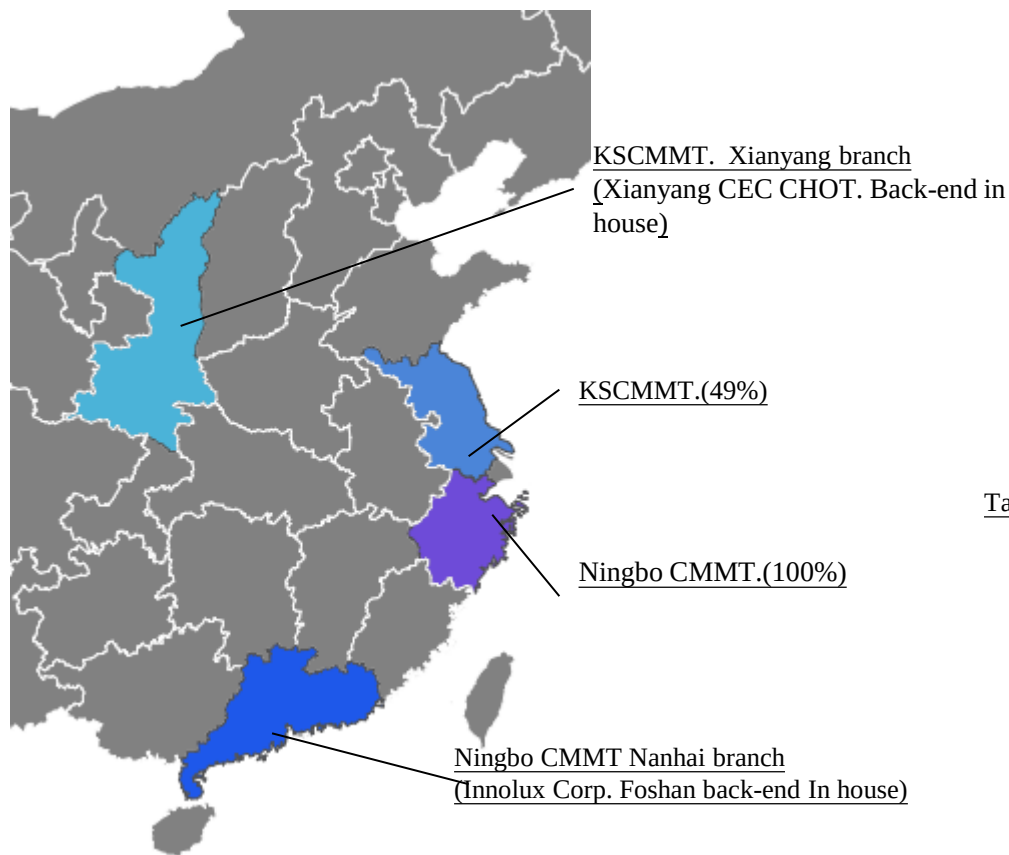
Products, Industry and Customers



Company Profile- Production

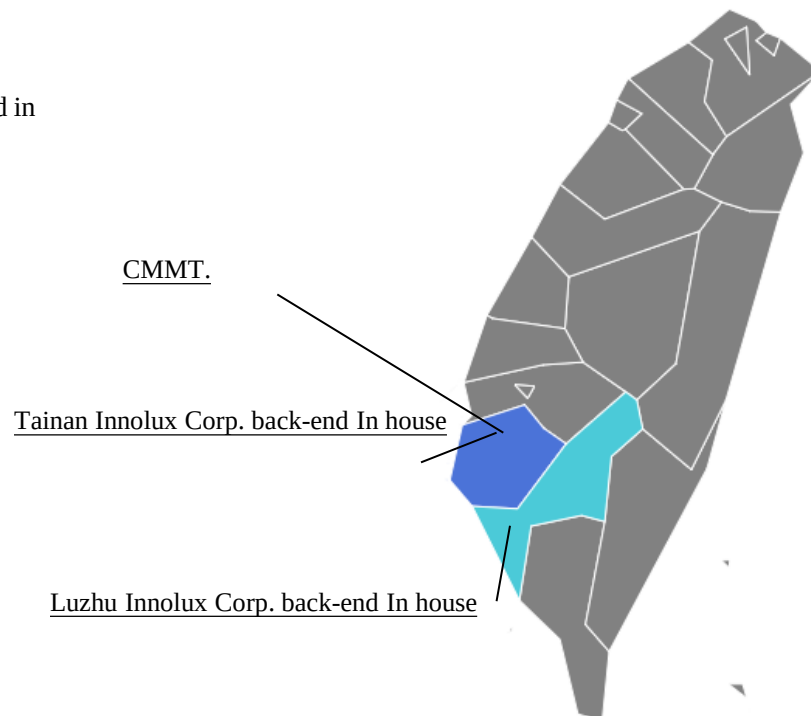
China

- Two production line 1.5M+2.5M(In Construction)
- Two back-end production fab
- Two back-end In house



Taiwan

- 4 1.5Mfront-end production line
- 1 back-end fab
- 2 back-end In house



Company Profile- Products



Size : 10"↓



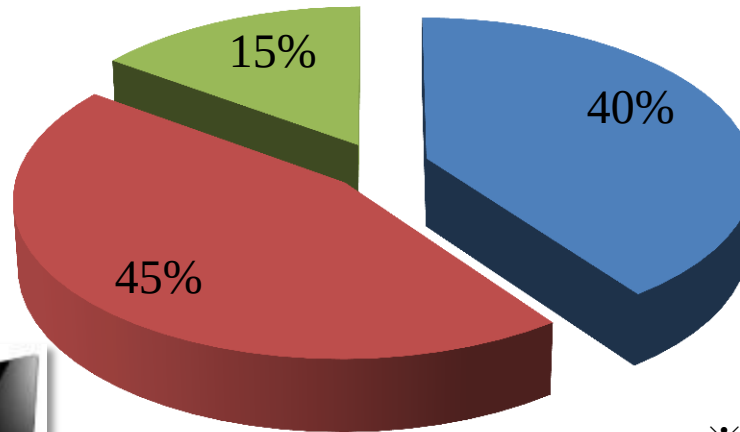
Mobile, automobile and other...

Notebook

Monitor



Size : 13.3"~28"



TV



Size : 23.6"~65"(Max)

※KUNSHAN line #2 →2.5M width,
corresponding to 10.5 plant, 65" ↑
products

Company Profile- Customers

 **TIANMA**
天马微电子

Customers are LCD supplier from China and Taiwan.

 **HKC**

 京东方
BOE

 华星光电
CSOT

 **TRULY®** 信利
信利光电股份有限公司

 **HannStar**

 **INNOLUX**
群創光電

 **CPT**
華中

 凌巨科技股份有限公司
GIANPLUS TECHNOLOGY

 **CEC** 中国电子熊猫集团
南京中电熊猫液晶显示科技有限公司
Nanjing CEC Panda LCD Technology CO., Ltd.

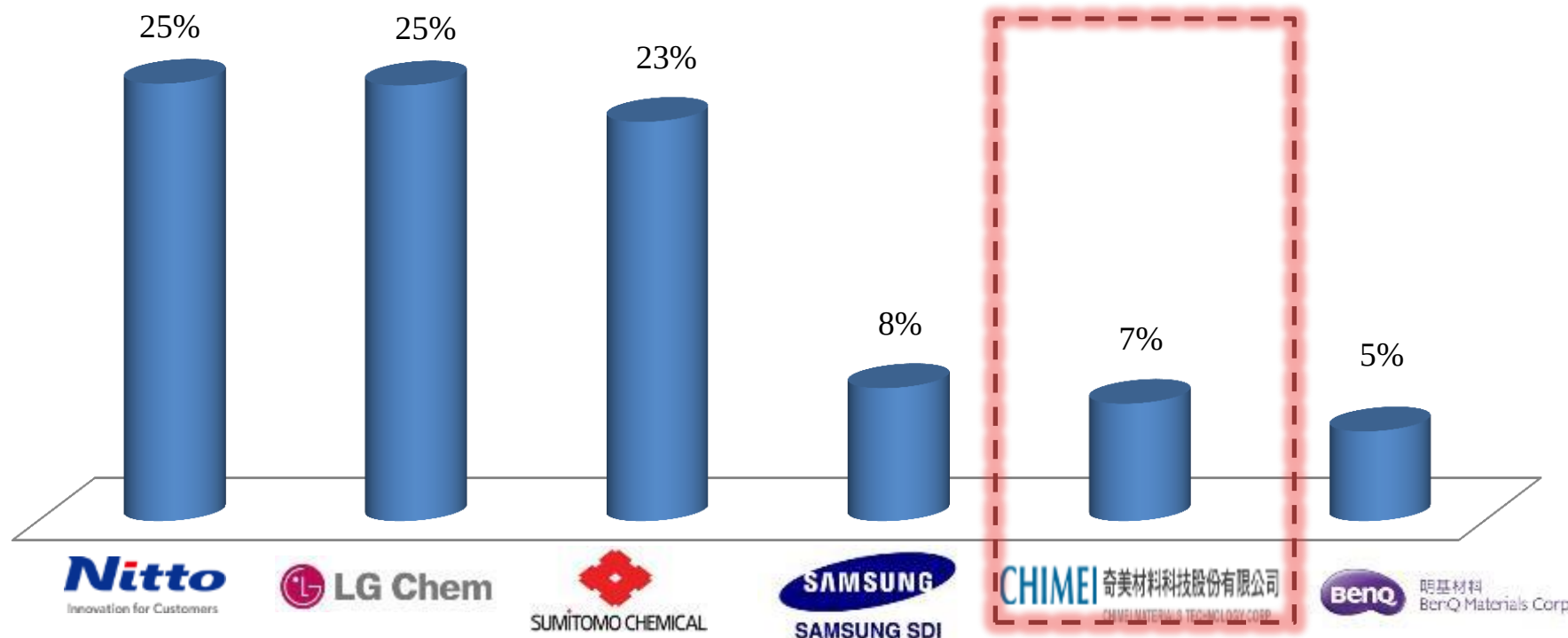
 **film**

 **MANTIX**
福建华佳彩

Overview of Polarizer Industry

CMMT is one of the leading five Polarizer manufacturers in the world.

First Taiwanese company invested front-end line in China.



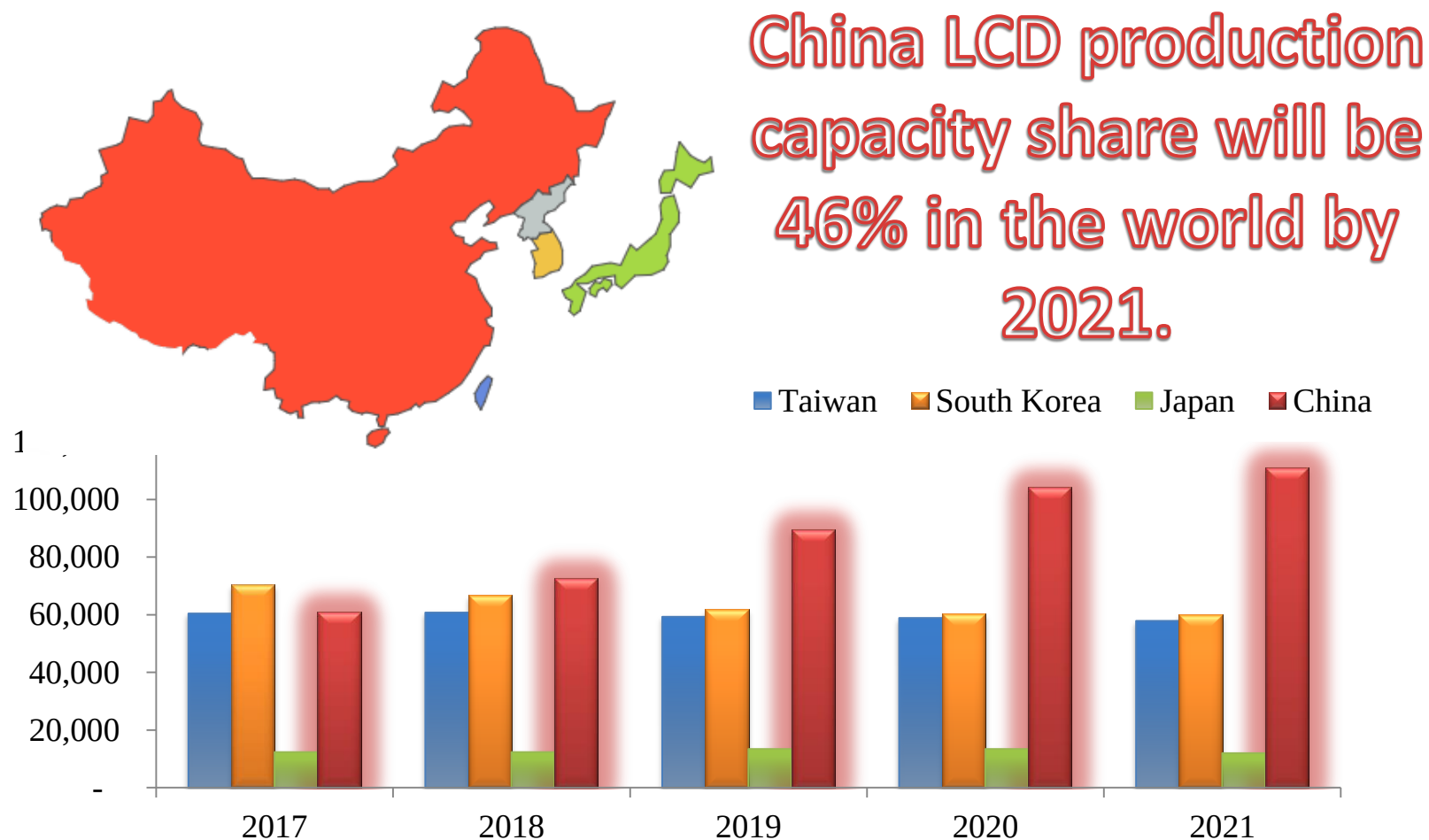


Future Market plan and Outlook



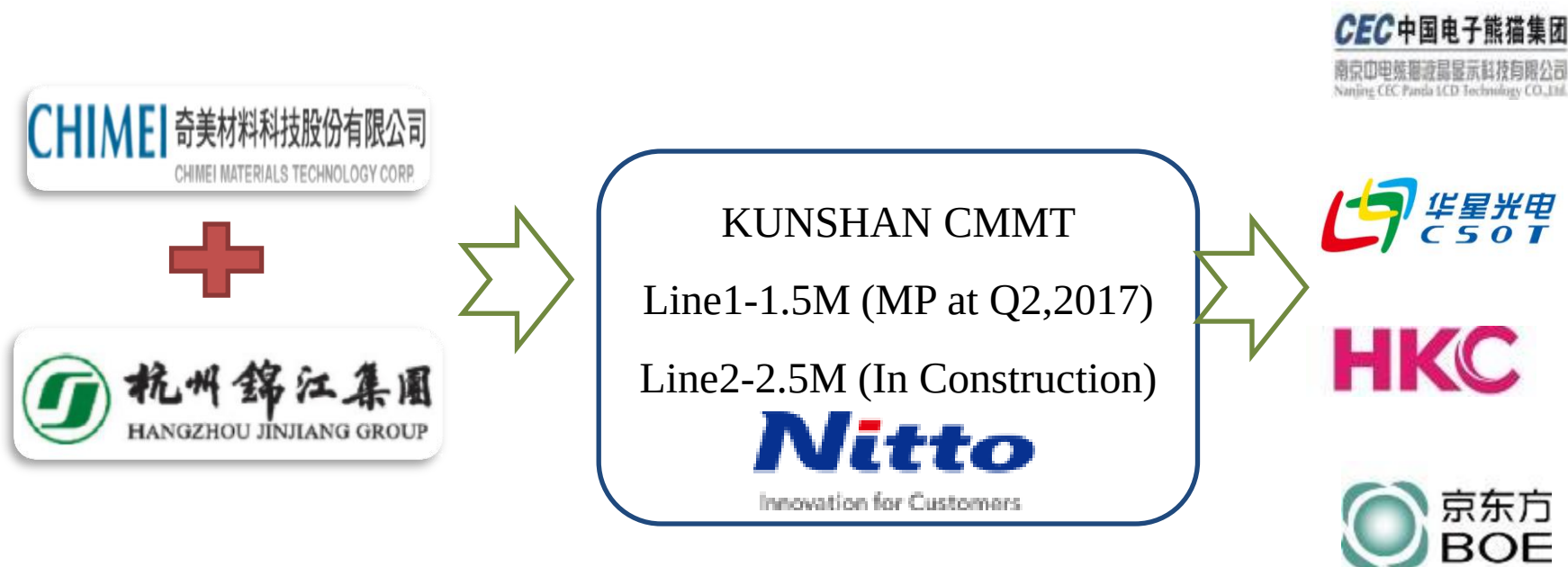
LCD production capacity diverts to China

According to forecast of IHS, the amount of panel capacity in China will overtake South Korea by 2018 which is the fastest growth area.



CMMT market plan in China

CMMT, Hangzhou Jinjiang Group and Nitto Denko will join the trend of localization of Polarizer, advantage of tariff-free and high growth rate.



The monthly market demand in China will be over 20 million M². Self-sufficiency not even 40%.The shortage is filled with import.

CMMT high-value added plan

Deepen cooperation with customers, and co-development of market and technology, gradually transform to high value added and differentiated Polarizer manufacturer.

M/S size
(Mobile)

OLED

21% GAGR to 2021

Automobile panel

11% GAGR to 2021



Thank you for your listening.





Q & A

