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R E S U L T S B R I E F I N G

T U N G K U M H O N
C E O / D I R E C T O R

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OUR BUSINESS

“A low-cost Indonesian coal producer employing sustainable mining techniques”



Coal Mining

Production and sale of coal produced from operating owned coal mines.



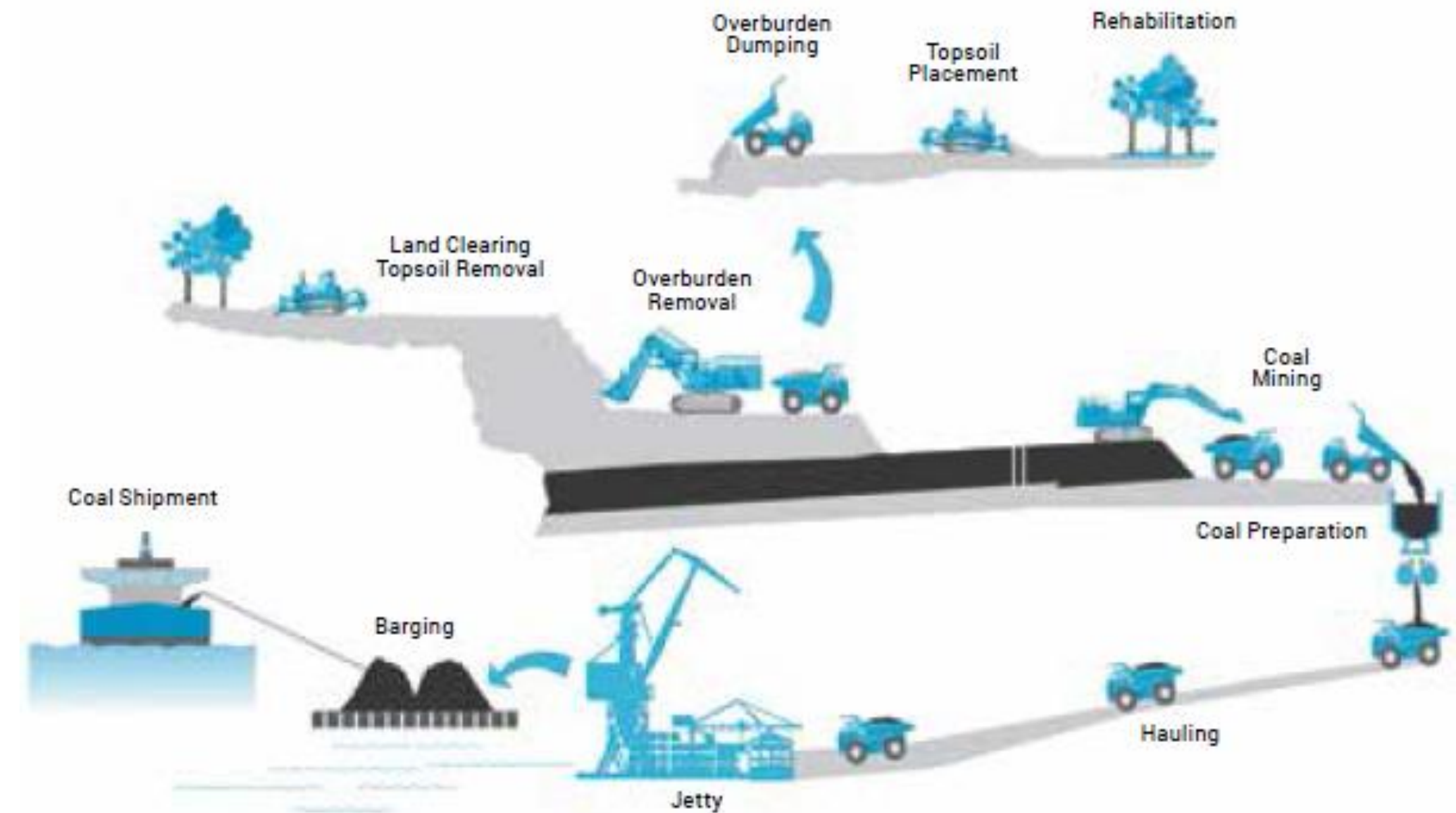
Coal Trading

Purchase and sale of coal from third parties.



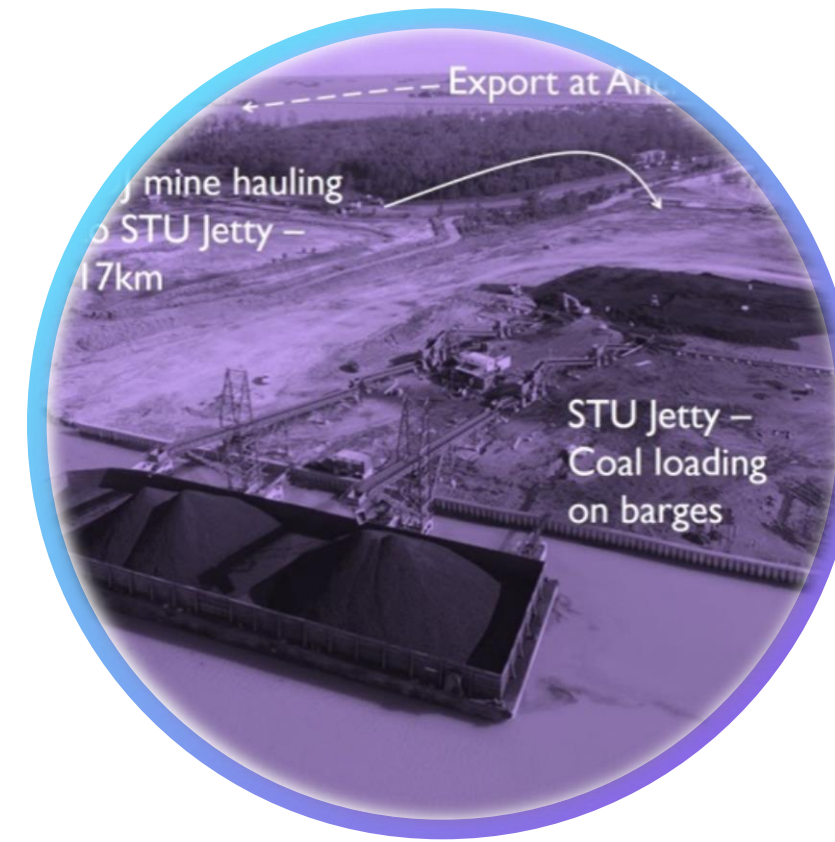
Coal Mining Management Services

Mining project management services to third parties.



BUSINESS MODEL

No CAPEX and Easily Scalable



OUTSOURCE MINING

Sub-contract Mining Services to BUMA (Indonesia 2nd largest mining services companies)

OFFTAKE SALES

Coal sales Offtake and Prepayments with international commodity trading houses e.g. ECTP

EXPANSION

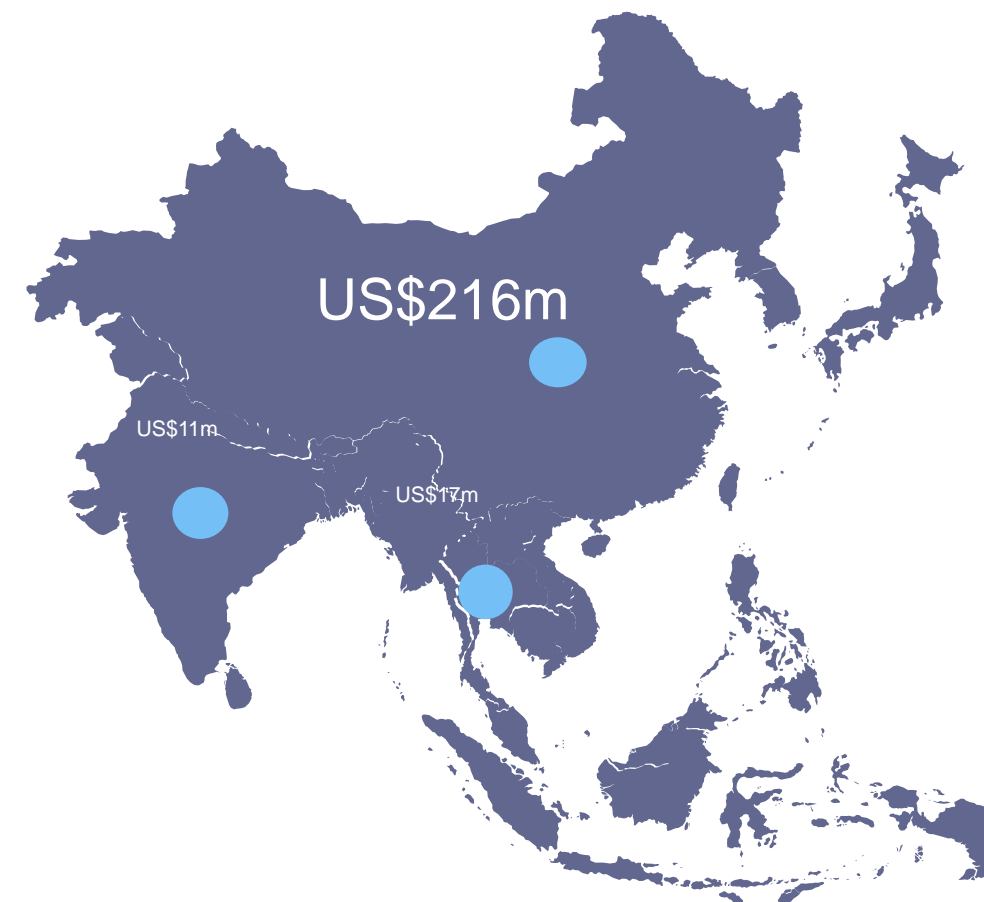
Expansion of Coal mining business by duplicating Business Model

OUR BUSINESS

Major international end customers and buyers of GEO Energy coal in 2016 and 1Q2017



<http://www.cr-power.com/en/>



Top 5 Buyers

		metric ton	US\$m	
1	China Resources Power Co. Ltd.	China	2,189,149	81.4
2	China National Forest Products Corp (CFPC)	China	936,518	30.2
3	CLP Guangxi Fangchenggang Power Co. Ltd.	China	571,017	23.1
4	ZJMI Environmental Energy Co. Ltd.	China	432,755	16.3
5	CNBM International Corporation	China	430,834	14.4

China	6,149,795	215.9
India	282,802	11.1
Thailand	458,380	16.8
Total	6,890,977	243.8

OUR BUSINESS



Coal is a practical energy option for fast-growing economies like China and India, which don't have large natural gas resources.

These countries are determined to grow their economies and lift millions of people out of poverty, and do it at the **least cost possible. Coal will continue to play a large and indispensable role in electricity production.** Coal remains its low cost and abundance.

In the next 10 to 20 years, coal's value is likely to grow, as advanced coal plants, including some retrofitted with carbon capture, meet the world's growing need for energy while helping reduce greenhouse emissions.

1 GROWTH

Increasing total coal reserve to **more than 90MT** and achieve target coal production of **10 MT** in 2017

(MT: MILLION TONNES)

4200 GAR

2 DIVERSIFICATION

HIGH CV

EXPANSION PLANS

Power Consumption has an expected growth of **8% p.a.**

HUGE MARKET
POWER

End-buyers in **China, India and ASEAN**, mainly major international power plants
e.g. China Resources Power, China Light & Power

2.2MT

EXPORT

Increasing our reach to domestic markets such as directly through **PLN**, Indonesian government owned corporation.

DOMESTIC MARKET

REACH

James Beeland “Jim” Rogers



James Beeland “Jim” Rogers is an American businessman and co-founder of the Quantum Fund, which generated returns of more than 4,200 percent over ten years, leading CNBC to dub him an “investing legend”.

HOW HE SEES COAL

China has clearly cut back on production, and they’re cutting back more, so the demand is still there due to their power generation needs. Indonesian demand will increase as well.

HOW HE CONTRIBUTES

As a director and shareholder, I give them whatever insights I have.

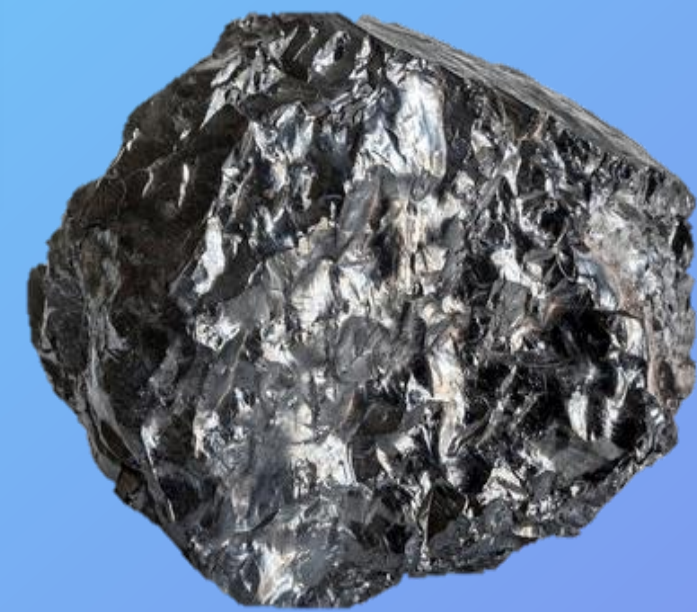
Although I can’t be going out there with a shovel, I can certainly share my knowledge and make sure we can all be successful together!

WHY GEO ENERGY?

Geo Energy is the best way I know how to invest in the Indonesian coal industry, they clearly know it very well. In fact, they’re the experts!

2017

Q1



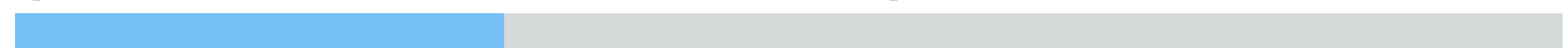
Geo Energy Continues Growth Momentum in 2017 with Net Profit of US\$ 14.6 million in 1Q2017

**ROBUST FINANCIAL
PERFORMANCE**

**REVENUE OF US\$ 99.3 M
(↑735% FROM 1Q2016)**



**GROSS PROFIT MARGIN OF 25.5%
(↑23.5% FROM 1Q2016)**



**OPERATING CASH FLOW OF US\$ 9 M
(↑358% FROM 1Q2016)**




**NET PROFIT OF US\$ 14.6 M
(↑17.5 M FROM 1Q2016)**



AVERAGE SELLING PRICE




- 1Q2017 **US\$ 39.45** per tonne
- 4Q2016 **US\$ 38.93** per tonne
-  1.3% from 4Q2016



AVERAGE ICI PRICE



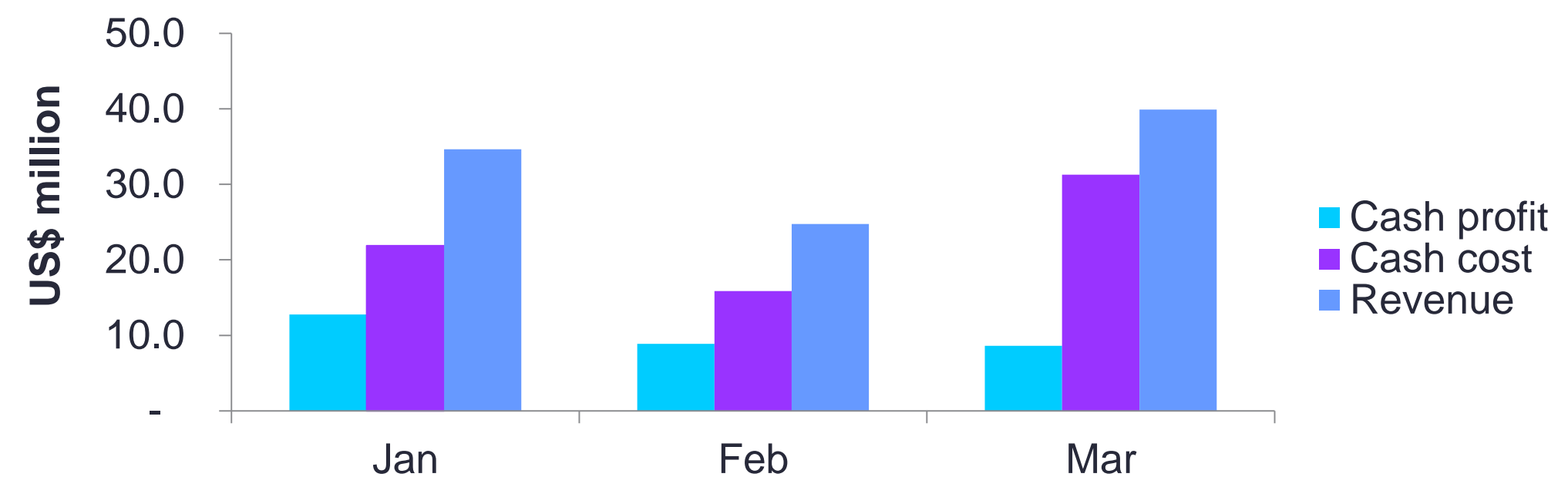
- 1Q2017 **US\$ 42.77** per tonne
- 4Q2016 **US\$ 41.95** per tonne
-  US\$ 0.82 per tonne

STRONG REVENUE AND CASH PROFITS



Revenue are from coal mining (which comprise of revenue from the production and sales of coal produced from operating owned coal mines), and new contributions by coal trading and coal mining management services.

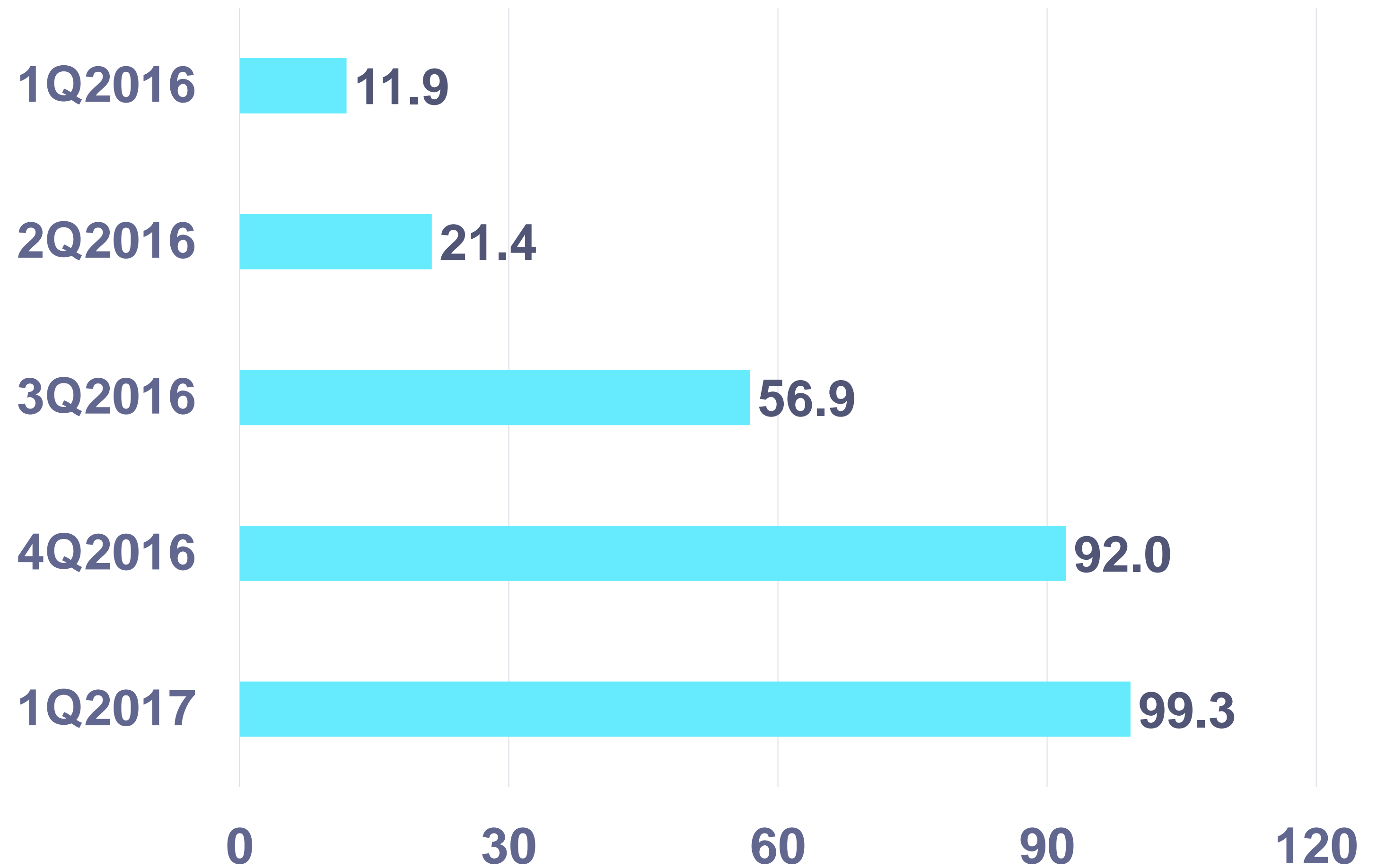
Geo Energy achieved **2.2 million tonnes** of coal mining sales in 2017. This translated to coal mining **revenue of US\$ 87.3 million**. With coal prices remaining strong in 1Q2017, this translated to a stable **cash profit**, averaging **US\$ 13.52 per tonne** in 1Q2017 as compared to an average of US\$ 13.86 per tonne in 4Q2016.



REVENUE

Continuing Operations

12 MONTHS ROLLING
REVENUE US\$ **270** M
(2Q2016 – 1Q2017)



SALES

Continuing Operations

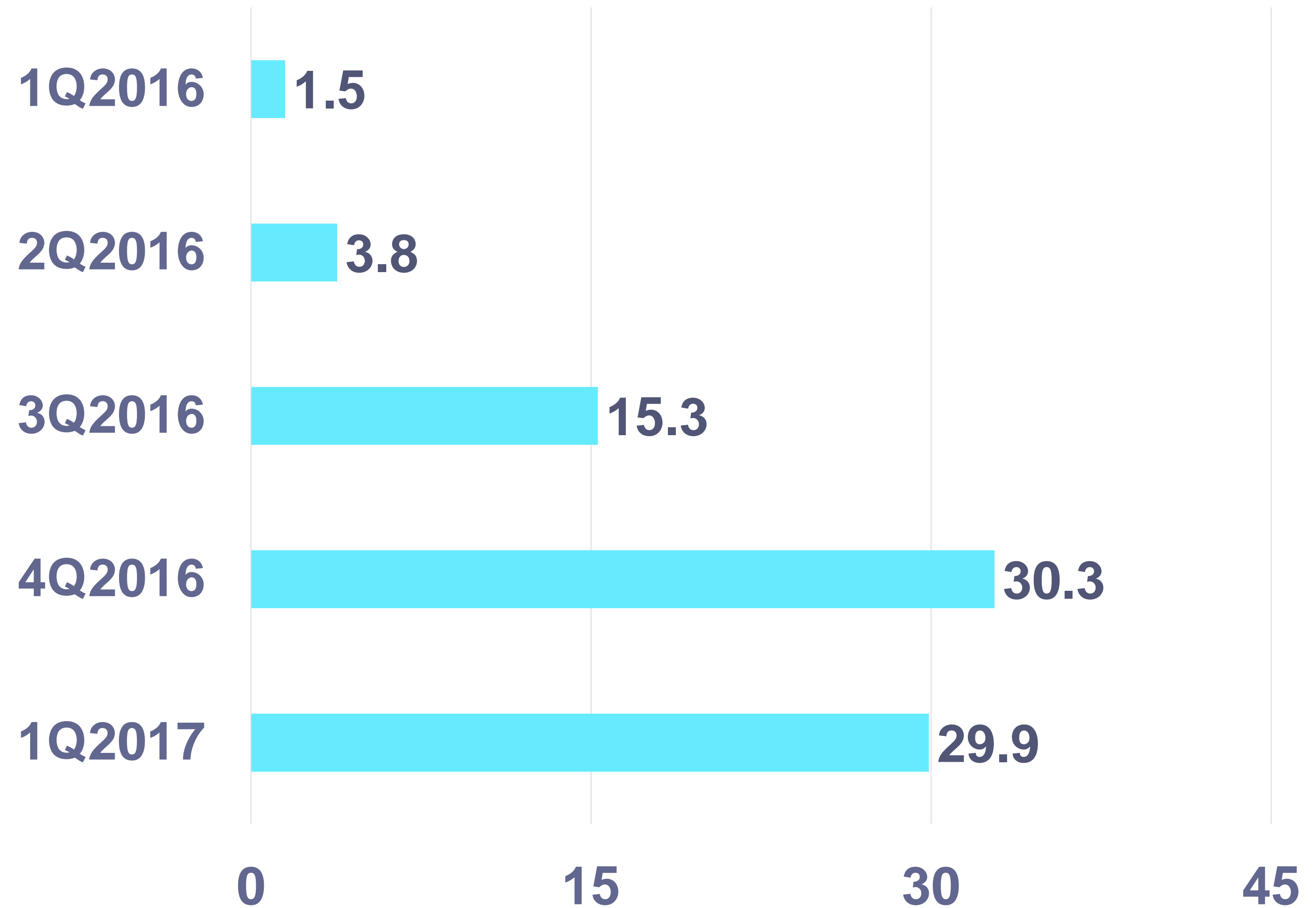
12 MONTHS ROLLING
SALES **7.2** M TONNES
(2Q2016 – 1Q2017)



CASH PROFIT

Continuing Operations

12 MONTHS ROLLING
CASH PROFIT US\$ **79.3**
M (2Q2016 – 1Q2017)





**FINANCE COST OF
US\$ 1.8 MIL
(↑15% FROM
1Q2016)**

FINANCE COSTS

Finance cost of US\$ 1.8 million in 1Q2017, an increase of US\$ 0.2 million from 1Q2016 due to higher bank administrative charges incurred in processing Letter of Credits for sale of coal.

FINANCIAL POSITION

On a position of financial strength, we are paying out a dividend of 1 Singapore cent per share.

**NET
WORTH**
US\$ 139.1 M

PPE
US\$ 99.2 M
(including mining
asset)

CASH
US\$ 56.6 M

**TOTAL
ASSETS**
US\$ 298.8 M

Profit and Loss

(US\$ M)	1Q2017	1Q2016	4Q2016
Income			
Revenue	99.3	11.9	91.9
Cost of Sales	74.0	11.6	64.3
Gross Profit	25.3	0.3	27.6
(Expenses)			
Other Income / (Expenses)	(1.9)	(0.5)	(0.6)
G&A Expenses	(1.8)	(1.3)	(3.4)
Finance Costs	(1.8)	(1.6)	(1.4)
Income Tax	(5.2)	0.2	(7.5)
Net Profit - continuing operations	14.6	(2.9)	14.7

Balance Sheet

(US\$ M)	31-3-2017	31-12-2016
Assets		
Current Assets	180.0	187.5
Non-Current Assets	118.8	121.6
Total Assets	298.8	309.1
Liabilities and Equity		
Current Liabilities	158.1	114.4
Total Liabilities	159.7	184.4
Total Equity	139.1	124.7
Total Liabilities and Equity	298.8	309.1
Net Worth:	139.1	124.7

Cash Flow

SOURCES OF FUNDS (US\$ M)		USES OF FUNDS (US\$ M)	
Net Cash from Operating Activities	9.0	Net Cash used in Investing Activities	17.7
Total Source of Funds	9.0	Net Cash used in Financing Activities	2.5
		Total Use of Funds	20.2

Net Decrease In Cash: US\$ 11.2 million

Mainly due to advance and deferred payments for acquisition of mining concessions

Ratio Analysis

	1Q2017	1Q2016	4Q2016
Financial Ratios			
Quick Ratio	1.10	1.44	1.56
Current Ratio	1.14	1.57	1.64
Income Statement			
Gross Profit – continuing operations	26%	2%	30%
Net Profit – continuing operations	15%	(24)%	16%
Balance Sheet (% of Net Worth)			
Cash	41%	8%	54%
Accounts Receivable	77%	38%	83%
Inventory	4%	6%	7%
Net Worth (US\$ million)	139.1	92.7	124.7

2017 SALES TARGET

**US\$10
per tonne**

**CASH PROFIT PER
TONNE OF COAL**

- Cash profit was over US\$13 per tonne in 1Q2017.

x

**10 M
tonnes**

**TARGETED TONNES OF
COAL PRODUCTION IN
2017**

- Achieved 2.2 million tonnes of coal production in 1Q2017

=

US\$100 M

**FREE CASH
GENERATED**

SHARE PRICE PERFORMANCE



01. 3 MONTHS

↓ S\$0.021 (-7.9%)

02. 6 MONTHS

↑ S\$0.013 (5.4%)

03. 12 MONTHS

↑ S\$0.138 (122%)

UNDERVALUED COMPARED TO ITS PEERS

Geo Energy is undervalued based on its Price / Earnings (P/E) ratio, which is trading below its industry peers.
(GEO P/E Ratio: 3.7; Average: 11.8)

Company name	Combined 4Q16 & 1Q17					Price change		
	P/E Ratio	Revenue (US\$M)	EBITDA (US\$)	Net Profit (US\$)	Market Cap (US\$M)	3-month	6-month	12-month
Geo Energy Resources Ltd	3.7	191	52	30	218	-7.9%	5.4%	122.4%
Adaro Energy Tbk PT	7.9	1,473	571	223	3,516	-15.4%	-32.8%	-45.0%
Resource Alam Indonesia Tbk	9.6	43	12	7	131	4.0%	8.3%	30.0%
Golden Energy & Resources Ltd	11.0	252	75	33	737	-18.5%	n.m	n.m
Rio Tinto PLC *	13.1	18,281	7,184	2,904	75,802	-11.3%	7.1%	69.1%
Mitrabara Adiperdana Tbk PT	14.3	562	61	28	797	8.0%	-8.8%	169.6%
Harum Energy Tbk PT	14.6	166	31	15	438	-11.1%	1.3%	127.2%
Average	11.8							

Source: Bloomberg, 19 May 2017

Disclaimer: Annualised results may not be representative of actual annual results

*Rio Tinto is based on 2H16 as they report semi-annually

n.m: not meaningful

2P RESERVES VALUATION

**US\$10
per tonne**

**CASH PROFIT PER
TONNE OF COAL**

- Cash profit was over US\$13 per tonne in 1Q2017.

x

**100 M
tonnes**

**TOTAL JORC PROVEN
AND PROBABLE (2P)
RESERVES**

- Combined SDJ, TBR (completing), BEK and STT

=

>US\$600 M

**DISCOUNTED AT
WACC TO BE MINED
OUT IN 5-8 YEARS**

**CURRENT MARKET
VALUATION OF
SHARES – US\$218**



GEO ENERGY RESOURCES LIMITED

(UEN/Company Registration No. 201011034Z)
(Incorporated in the Republic of Singapore)

Consent Solicitation Statement in relation to its outstanding

**S\$100,000,000 7.00 per cent. Notes due 2018 comprised in Series
001
(ISIN: SG6SA1000006) (the “Notes”)**

issued pursuant to the S\$300,000,000 Multicurrency Medium Term Note
Programme of
Geo Energy Resources Limited (the “**Issuer**”)

SGD 100M SOLICITATION

In order to prudently manage its capital structure, the Group intends to refinance the Notes prior to their maturity date on 18 January 2018.

- (i) the waivers of:
 - (a) any non-compliance with the negative pledge set out in Clause 8.1 of the Trust Deed and Condition 4(a) of the Series 001 Notes which may occur as a result of the proposed incurrence in respect of borrowed moneys in order to, *inter alia*, refinance the Series 001 Notes prior to their maturity date on 18 January 2018 and any creation of security in connection therewith (the “**Refinancing**”);
 - (b) any non-compliance with any of the financial covenants set out in Clause 8.2 of the Trust Deed and Condition 4(b) of the Series 001 Notes, in each case, which may occur as a result of the Refinancing; and
 - (c) any Event(s) of Default (as defined in the Trust Deed) or, as the case may be, Potential Event(s) of Default (as defined in the Trust Deed) under Conditions 10(b) and 10(c) of the Series 001 Notes which may occur as a result of the Refinancing and all requirements, covenants and terms in the Trust Deed and the Series 001 Notes which may be breached as a result of the Refinancing,



SGD 100M SOLICITATION

100% plus Accrued Interests to repayment date.

Consent fee of 0.5% for early acceptance

GERLSP 7.000% 18Jan2018 Corp (SGD)

Current Ask Yield to Maturity ⓘ

17.459 %

Current Bid Yield to Maturity ⓘ

20.616 %

Current Ask Price (SGD)

93.750

Current Bid Price (SGD)

92.000

Ask Yield to Maturity (% p.a.)	17.459
Bid Yield to Maturity (% p.a.)	20.616
Ask Yield to Worst (% p.a.)	17.459
Bid Yield to Worst (% p.a.)	20.616

Thank you!

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