



IWOW TECHNOLOGY LIMITED

(Company Registration Number: 199905973K)

For Immediate Release

iWOW Reports 54% Surge in Net Profit in First Half FY2023

- 1H2023 net profit margin expanded to 14.1% on favourable sale mix and absence of listing costs
- IoT-as-a-Service (“IaaS”) segment, which has higher margins and is recurring in nature, continued to see strong growth
- The Group generated a positive operating cashflow of S\$4.1 million, resulting in a strong net cash position of S\$12.3 million
- The Group remains optimistic about its long-term trajectory given its strong foothold in Singapore and its regional expansion plans

SINGAPORE, 14 November 2022 – iWOW Technology Limited (“iWOW” or the “Company”, and together with its subsidiaries, the “Group”) is pleased to announce its financial results for the half-year ended 30 September 2022 (“1H2023”).

Financial Highlights

S\$ (million)	1H2023	1H2022	YoY Change
Revenue	17.1	17.5	(3%)
Profit Before Tax	2.7	1.9	42%
Net Profit	2.4	1.6	54%
<i>Net Profit Margin</i>	<i>14.1%</i>	<i>8.9%</i>	<i>5.2ppt</i>
Adjusted Net Profit	2.4	2.1*	14%
<i>Adjusted Net Profit Margin</i>	<i>14.1%</i>	<i>12.0%</i>	<i>2.1ppt</i>

*Excludes one-off IPO listing expenses of S\$0.6 million in 1H2022.

** Figures may differ as it is rounded up to 1dp



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iWOW's revenue eased marginally by 3% y-o-y to S\$17.1 million in 1H2023 from the previous year on the back of lower revenue from the Smart City Solutions (“SCS”) segment, which was partially offset by growth in the IoT-as-a-Service (“IaaS”) and Trading & Others segments. Revenue for SCS declined 15% y-o-y to S\$12.9 million due to lower sales for Trace Tokens and installation works for Alarm Alert System due to project completion. Recurring maintenance subscription from the newly installed Alarm Alert System buttons will contribute to the growth of the IaaS revenue. Revenue for the IaaS segment grew 66% y-o-y to S\$3.0 million on higher sales for the Electronic Monitoring System and Alarm Alert System Services. Revenue for Trading & Others increased 95% y-o-y to S\$1.2 million, driven by higher sales of non-core products to a customer in Hong Kong.

Other operating income increased to S\$0.4 million from S\$0.05 million in the previous year, mainly due to IPO-related grant income and job growth incentives. In tandem with decreased SCS revenue, changes in inventories & raw materials used fell 14% y-o-y to S\$11.0 million in 1H2023.

In absence of the listing expenses incurred in 1H2022, net profit jumped 54% y-o-y to S\$2.4 million in 1H2023. Excluding one-off listing expenses of S\$0.5 million, the Group achieved a 14% increase in adjusted net profit of S\$2.4 million in 1H2023, from S\$2.1 million in 1H2022.

The Group's generated positive operating cashflow of S\$4.1 million. Cash and cash equivalent stood at S\$13.1 million as of 30 September 2022, resulting in a robust net cash position of S\$12.3 million.

S\$ (million)*	30 Sep 2022	31 Mar 2022
Cash and cash equivalents	13.1	4.8
Loans and borrowings	0.7	0.9
Net Cash Position	12.3	3.9



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S\$ (million)*	1H2023	1H2022
Net cash generated from/(used in) operating activities	4.1	(0.6)
Net cash generated used in investing activities	(0.6)	(0.3)
Net cash generated from/(used in) financing activities	4.8	(0.4)
Net increase/(decrease) in cash and cash equivalents during the period	8.3	(1.3)

*Figures may differ as it is rounded up to 1dp

Revenue Information

S\$ (million)	1H2023	1H2022	YoY Change
IoT-as-a-Service (IaaS)	3.0	1.8	66%
Smart City Solutions (SCS)	12.9	15.1	(15%)
Others	1.2	0.6	95%
Total Revenue	17.1	17.5	(3%)

Business Outlook

With a significant part of its business exposed to the B2G space, iWOW is optimistic about its long-term structural growth, as the Group continues to leverage on opportunities that arise from the Singapore Government's Smart Nation projects and initiatives.

In November 2022, iWOW's Eldercare IoT solution (Personal Alert Button) was featured during a ministerial community visit to Yio Chu Kang as part of Singapore's "first dementia-friendly constituency". Since 2019, iWOW has successfully deployed close to 20,000 Personal Alert Buttons across Singapore. The recent pilot project in Yio Chu Kang demonstrates continued demand for Eldercare IoT solution and the potential for larger-scale deployment across matured estates in Singapore.

Beyond Singapore, the Group is also gearing up for its next phase of growth, which includes plans to expand its geographical reach, as well as strategic acquisitions of complementary businesses to enhance its product portfolio.



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In addition, the Group has been working to shift its revenue mix towards the higher-margin subscription model. iWOW believes the change will enhance its ability to deliver sustainable growth to all stakeholders.

Commenting on the Group's results, Mr. Raymond Bo, Chief Executive Officer and Executive Director of iWOW, said, "***We are pleased to report sustained momentum in our financials for 1H2023 due to favourable sales mix. We believe our stronger net cash position will provide us with a sufficient war chest for regional expansion. Given our R&D capabilities as an integrated wireless IoT solutions provider, we are confident that the Group will remain a forerunner in offering solutions to address sustainability, aging demographics, and rapid urbanisation issues.***"

#End#

About iWOW

iWOW stands for inspiring the World of Wireless and is a technology provider specialising in integrated wireless IoT solutions as a service. Its vision is for a smarter, greener and safer world through its innovations in wireless technology solutions. The Company aims to provide innovative IoT solutions for an increasingly urbanised, aging and resource constrained world.

For more information, please visit <https://www.iwow.com.sg/>



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This Press Release has been prepared by the Company and its contents have been reviewed by the Company's sponsor, Evolve Capital Advisory Private Limited. (the "Sponsor"), in accordance with Rule 226(2)(b) of the Singapore Exchange Securities Trading Limited ("SGX-ST") Listing Manual Section B: Rules of Catalyst.

This press release has not been reviewed by the MAS. This Press Release has also not been reviewed by the SGX-ST and the SGX-ST assumes no responsibility for the contents of this Press Release, including the correctness of any of the statements or opinions made or reports contained in this Press Release.

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