



FOR IMMEDIATE RELEASE

Alpina Posts Revenue Growth of 28.6% in FY2023, Financial Performance Impacted by Higher Labour Costs, Mainly for Contracts Secured Prior to the COVID-19 Pandemic

- All three business segments of the Group registered revenue growth in FY2023, with the IBS business segment continuing to be main revenue contributor
- The Group's financial performance in FY2023 was impacted by higher labour and subcontracting costs to meet project deadlines, particularly for projects secured prior to the COVID-19 pandemic
- Healthy balance sheet with total assets of S\$64.69 million and total equity of S\$27.64 million as at 31 December 2023
- Order book strengthened significantly in FY2023, securing 21 new contracts with an aggregate provisional contract value of approximately S\$251.10 million

Financial Year Ended 31 December ("FY")

(\$ million)	FY2022	FY2023	Change (%)
Revenue	49.89	64.16	+28.6
Gross Profit	6.89	4.53	(34.2)
Net Profit/(Loss)	2.04	(0.23)	N.M

SINGAPORE, 26 February 2024 – Alpina Holdings Limited (高峰控股有限公司) (the "Company", and together with its subsidiaries, the "Group"), an established Singapore-based specialist in providing integrated building services ("IBS"), mechanical and electrical ("M&E") engineering services, and alteration and addition ("A&A") works to public and private sector projects, has announced its results for the financial year ended 31 December 2023 ("FY2023").

The key contract highlights of the Group's business segments, which feature predominantly public sector customers such as government ministries and statutory boards as well as public education institutions, are as follows:

- IBS - With specified contract period that generally ranges from 1 to 4 years, and in certain instances, up to 6 years
- M&E - Rendered on specific project basis
- A&A - Term contracts with a fixed contract period ranging from 2 to 4 years

Commenting on the Group's FY2023 results, Alpina's Executive Chairman and Chief Executive Officer, Mr. Low Siong Yong (刘常勇先生), said, "The post-pandemic period saw pent-up demand amongst sectors impacted by COVID-19 and as a result, our operating environment faced persistently higher labour and subcontracting costs over the past few years.

As a commitment to our customers and to meet project deadlines, the Group had to hire additional manpower and subcontractors, particularly for projects secured prior to the COVID-19 pandemic, which impacted our financial performance in recent years.

Notably, the Group secured 21 new contracts with an aggregate provisional contract value of approximately S\$251.10 million in FY2023, which will provide us with earnings visibility for the near future.”

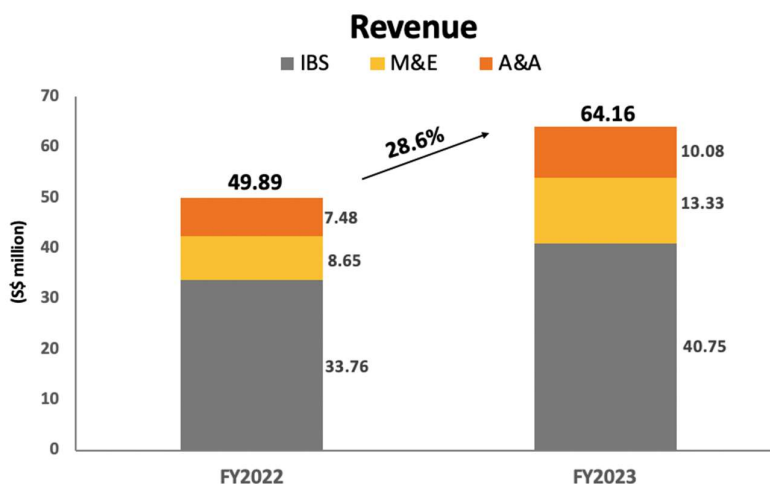
Highlights of Alpina’s Financial Performance in FY2023

All three business segments of the Group registered revenue growth in FY2023, with the IBS business segment continuing to be main revenue contributor: With the commencement/completion of more projects by the Group in FY2023, the Group’s revenue increased by 28.6% or S\$14.27 million, to S\$64.16 million in FY2023 as compared to the S\$49.89 million recorded in FY2022.

Revenue from the Group’s IBS business segment increased by 20.7% or S\$6.99 million to S\$40.75 million in FY2023, as compared to S\$33.76 million in FY2022, mainly due to an increased number of projects completed during FY2023.

The Group’s M&E business segment registered strong revenue growth in FY2023, increasing by 54.1% or S\$4.68 million to S\$13.33 million, as compared to S\$8.65 million in FY2022, mainly due to the commencement of several projects during the second half of FY2023.

For the Group’s A&A business segment, revenue increased by 34.7% or S\$2.60 million to S\$10.08 million in FY2023, as compared to S\$7.48 million FY2022, mainly due to the substantial completion of a project during FY2023.



In order to meet project deadlines, particularly for contracts secured prior to the COVID-19 pandemic, the Group’s financial performance was impacted by higher labour and subcontracting costs incurred in FY2023: The Group had to hire additional manpower resources and subcontractors to complete such contracts on a timely basis.

As such, the Group’s gross profit declined by 34.2% or S\$2.35 million to S\$4.53 million in FY2023, as compared to S\$6.89 million in FY2022. Operationally, the Group’s IBS and M&E business segments remained profitable in FY2023 while the A&A business segment registered gross losses.

In FY2023, the Group recognised other income of S\$1.44 million, which was an increase of 22.6% or S\$0.27 million, as compared to S\$1.18 million in FY2022, mainly due to a gain on disposal of property, plant and equipment and an administrative charge to a subcontractor. The Group's administrative expenses increased marginally by 4.7% to S\$5.08 million in FY2023.

Overall, the Group registered a net loss attributable to equity holders of the Company of S\$0.23 million in FY2023.

Healthy balance sheet with total assets of S\$64.69 million and total equity of S\$27.64 million as at 31 December 2023: The Group's total assets as at 31 December 2023 comprised current assets of S\$53.95 million and non-current assets of S\$10.74 million. Major components of current assets were contract assets of S\$32.38 million, cash and cash balances of S\$9.55 million, and trade and other receivables of S\$10.65 million, while non-current assets comprise mainly property, plant and equipment of S\$9.08 million.

As at 31 December 2023, the Group's total equity stood at S\$27.64 million, with total liabilities at S\$37.06 million, comprising current liabilities of S\$32.87 million and non-current liabilities of S\$4.19 million. Major components of current liabilities were trade and other payables of S\$15.80 million and borrowings of S\$16.57 million, while non-current liabilities comprise mainly borrowings of S\$3.49 million.

Order book strengthened significantly in FY2023 with secured contracts of an aggregate provisional contract value of approximately S\$251.10 million: During FY2023, the Group secured 21 new contracts with an aggregate provisional contract value of approximately S\$251.10 million, which are expected to be completed from April 2024 to March 2029.

According to the Building and Construction Authority Singapore ("**BCA**"), construction demand is expected to reach between S\$31 billion and S\$38 billion per year from 2025 to 2028, with the public sector leading the demand⁽¹⁾.

The Group will continue to proactively tender for more projects and aims to strengthen its business model for sustainable growth.

1. <https://www1.bca.gov.sg/about-us/news-and-publications/media-releases/2024/01/15/steady-demand-for-the-construction-sector-projected-for-2024>

This press release is to be read in conjunction with the Company's SGXNet announcement dated 26 February 2024, which can be downloaded via www.sgx.com.

About Alpina Holdings Limited

(SGX Stock Code:ZXY / Bloomberg Code: ALPINA:Singapore)

Alpina Holdings Limited has a long operating history of over 18 years, specialising in IBS, M&E engineering services and A&A works for both public and private sector projects.

The Group's projects are all located in Singapore with predominantly public sector customers such as government ministries and statutory boards as well as public education institutions.

The Group currently holds 16 Workhead registrations, 1 facilities management licence and 2 builder licences with the BCA. Among these, it has attained the highest grading of L6 for its registration under

the ME15 (Integrated Building Services) and ME05 (Electrical Engineering) Workheads, which allow the Group to undertake projects in the public sector with no tendering limits and no project value limits under the respective Workheads.

Making its mark on the renewable energy industry, the Group's wholly-owned subsidiary, Digo Corporation, and a joint venture partner were jointly awarded the sixth solar leasing tender under the SolarNova Programme by HDB, which is a 70 MWp project for the installation of solar panels across 1,198 HDB blocks and 57 government sites as well as the installation of smart electrical sub-meters at HDB blocks.

For more information, please visit alpinaholdings.com.sg.

Issued for and on behalf of Alpina Holdings Limited

Media & Investor Contacts:



Mr. Alex TAN
Mobile: +65 9451 5252
Email: alex.tan@8prasia.com

This press release has been prepared by the Company and has been reviewed by the Company's sponsor, United Overseas Bank Limited ("**Sponsor**"), for compliance with Rules 226(2)(b) and 753(2) of the Singapore Exchange Securities Trading Limited ("**SGX-ST**") Listing Manual Section B: Rules of Catalist. This press release has not been examined or approved by the SGX-ST. The SGX-ST assumes no responsibility for the contents of this press release, including the correctness of any of the statements or opinions made or reports contained in this press release. The contact person for the Sponsor is Mr. Lim Hoon Khiat, Senior Director, Equity Capital Markets, who can be contacted at 80 Raffles Place, #03-03 UOB Plaza 1, Singapore 048624, telephone: +65 6533 9898.