



**Samurai 2K Aerosol Ltd**

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*The Aerosol Solution Specialist*

# **ANNUAL GENERAL MEETING**

**25 July 2019**

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The contact person for the Sponsor is Mr Gregory Wee Toon Lee, Vice President, at 8 Anthony Road, #01-01, Singapore 229957, telephone (65) 6590 6881.

# The High Performance Aerosol Solution Specialist



## Integrated operations

*Inhouse manufacturing, brands, marketing, R&D*

## Breakthrough technology & patents

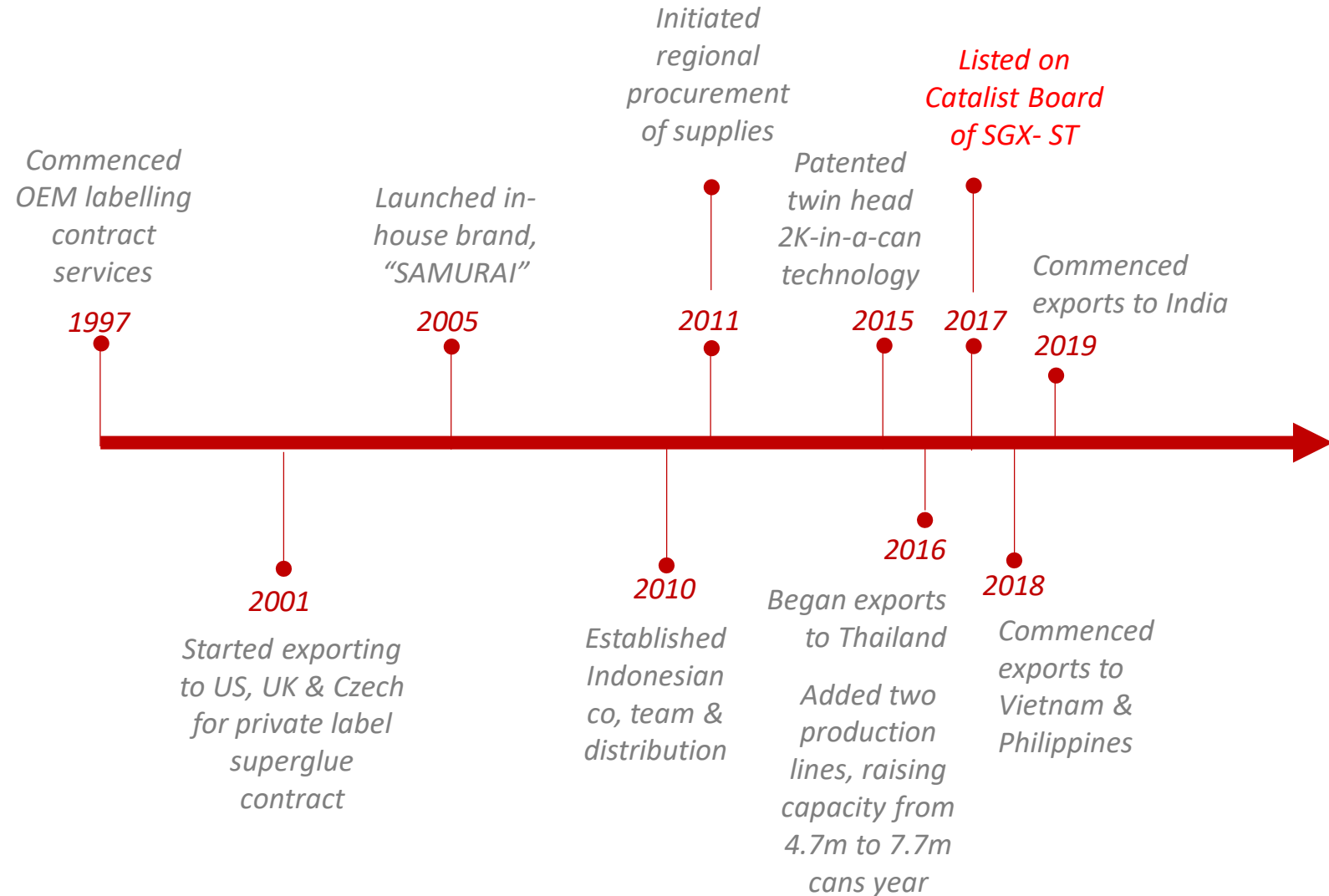
*Proprietary aerosol delivery system, patented worldwide*

## Regional & global reach

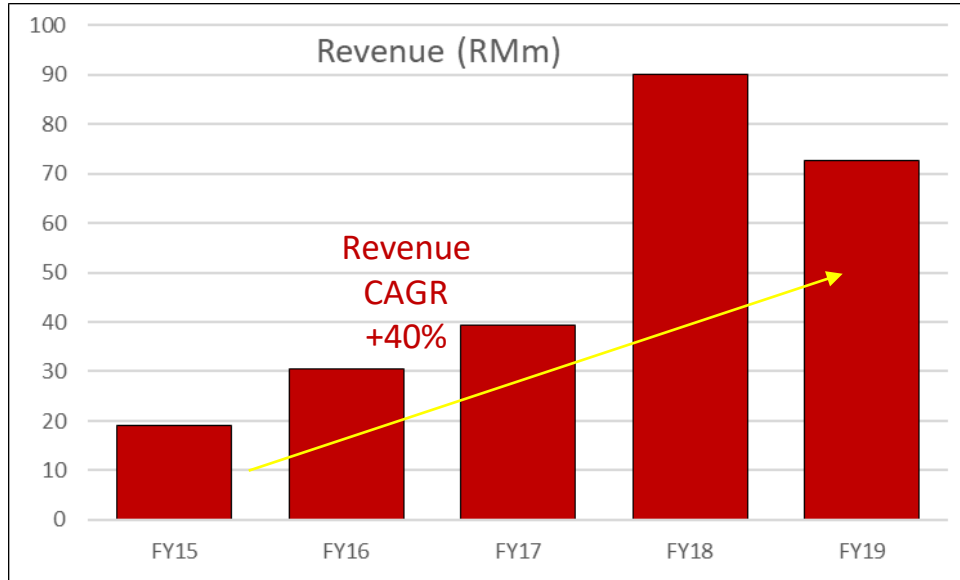
*Export driven, 10 countries & counting*

## Creative team

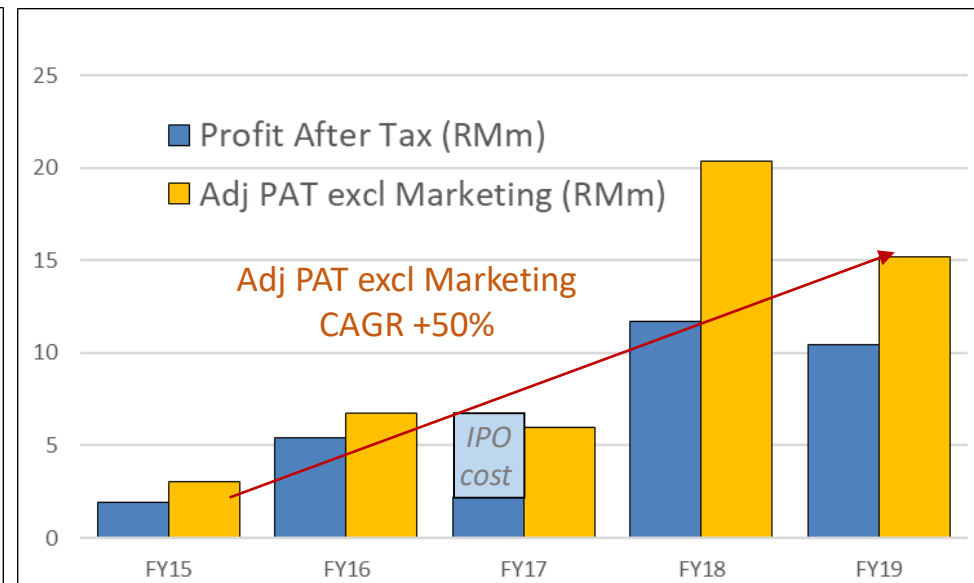
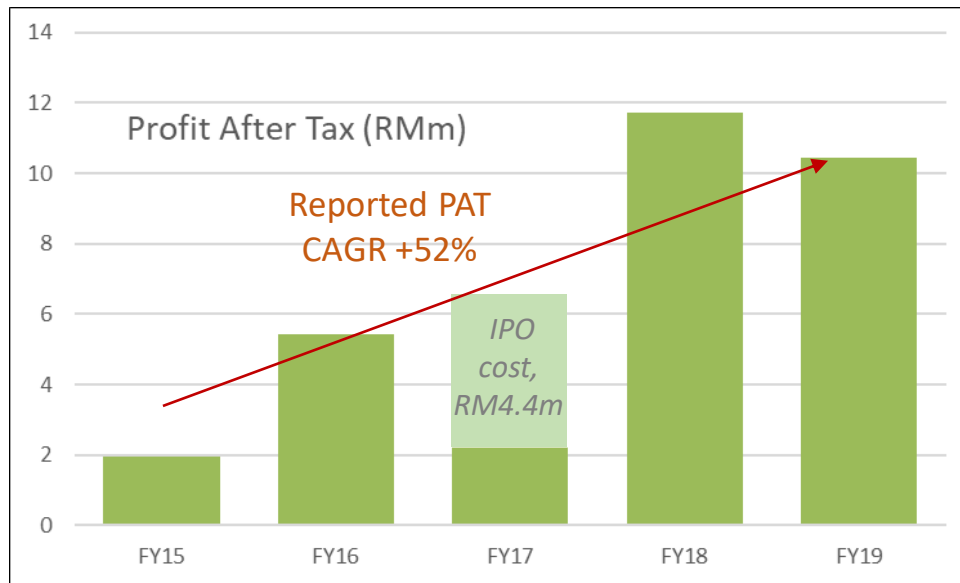
*Single minded, pragmatic & ambitious*



# Impressive Earnings Uptrend

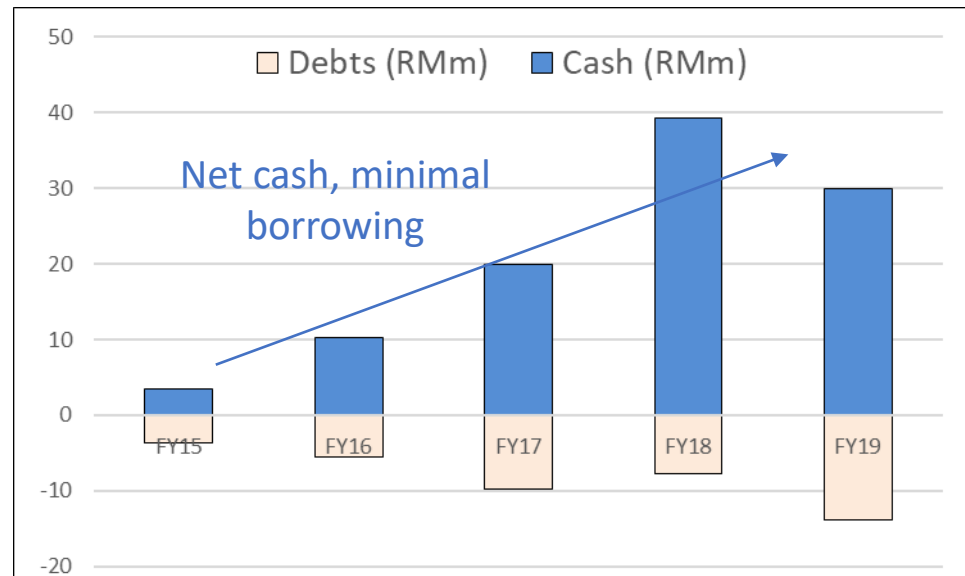
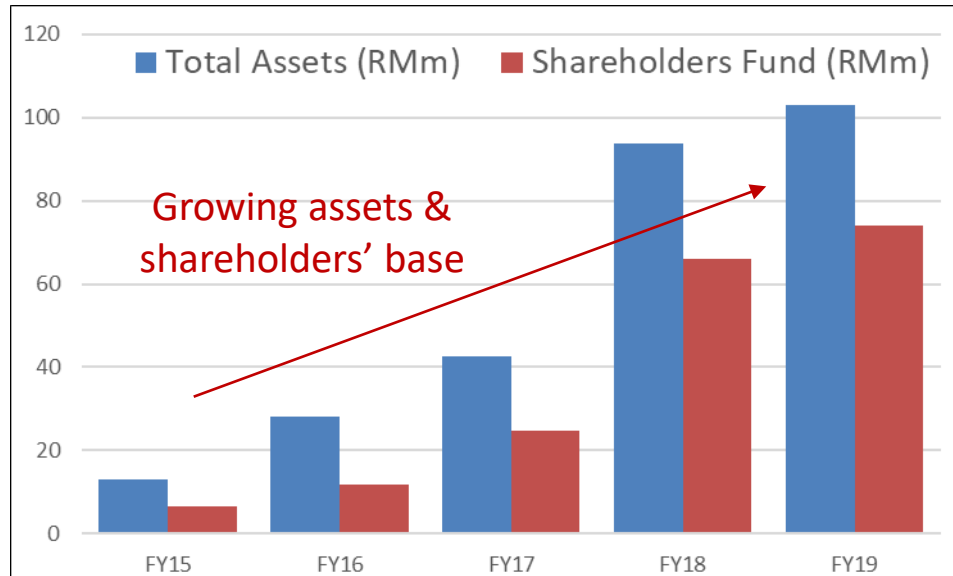
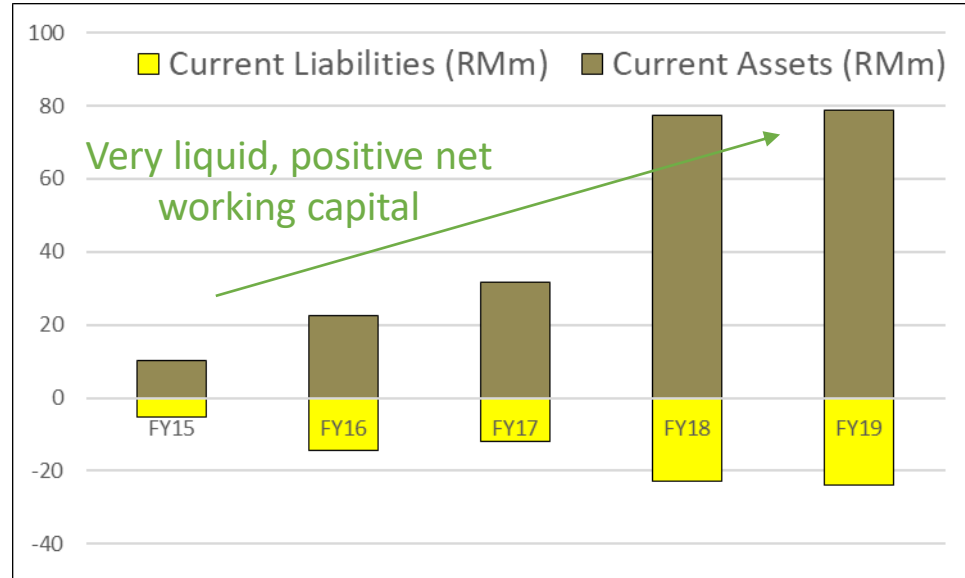


- Revenue & earnings CAGR remained impressive despite weaker FY2019 Indonesian sales volume.
- Other markets continue to grow in FY2019 with overall selling price staying firm.
- The Group is still investing in branding, new markets and additional capacity.
- Adjusted FY2019 net profit & EPS are closer to RM15 million or 14 sen per share.



# Robust Financial Standing

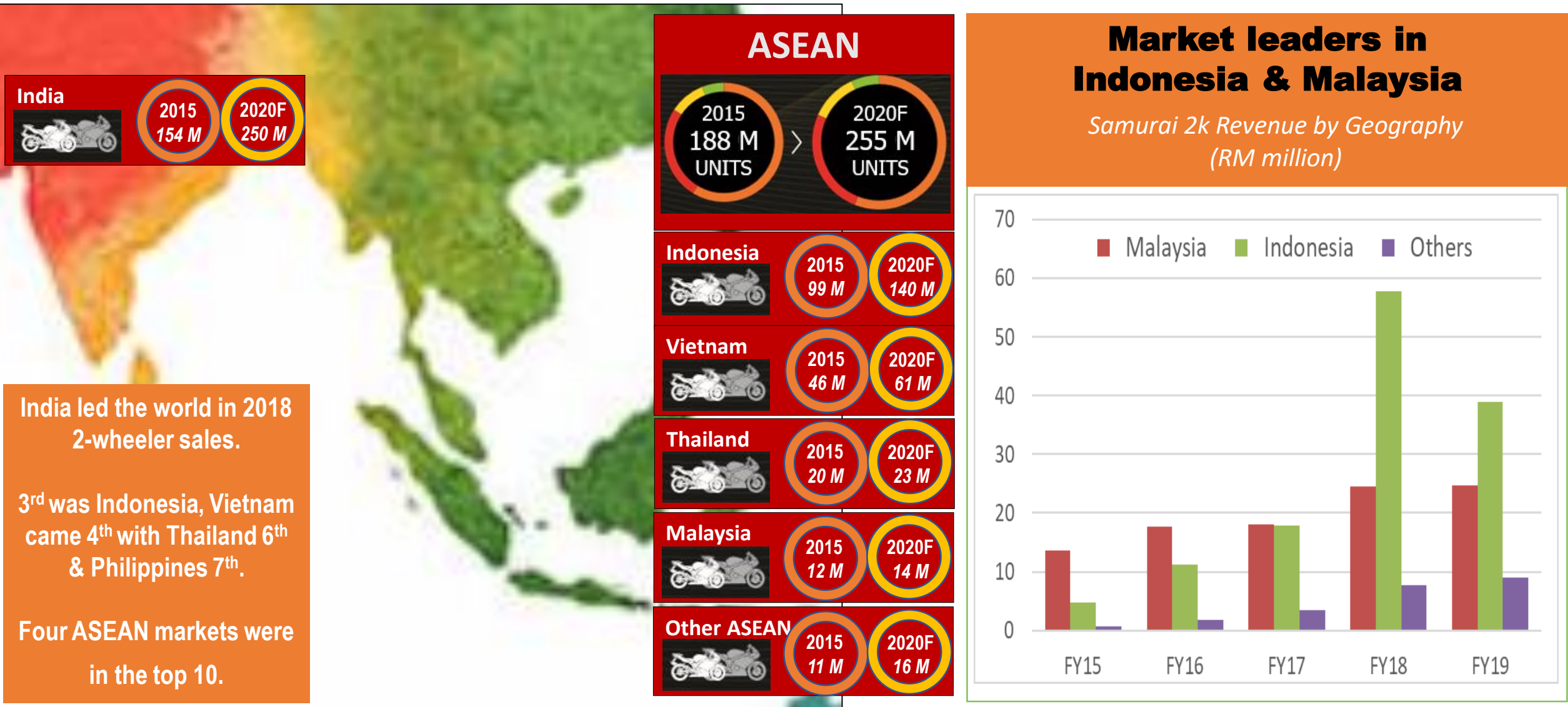
- The Group expanded capacity with a new factory in FY2019, ahead of exports to new markets & to broaden existing product range.
- Strong liquidity, with positive net working capital
- Net cash despite heavy capital expenditure thanks to highly cash generative operations



**SAMURAI**  
くろぶし黒武士



# ASEAN & India 2-Wheeler Population is Huge



# Regional Branding & Marketing



Indonesia



Malaysia



India

70% of vehicles in ASEAN are 2-wheelers. In India, it is higher.



Vietnam



Thailand



Philippines

# Products In Every Phase of Aerosol Can Evolution



*Norwegian Erik Rotheim, first patented the aerosol spray can in 1929. However, modern aerosol spray can was developed in 1941 by American, Dr Llye Goodhue to protect Allied troops from disease carrying pests during World War II*



*Peter Kwasny GmbH patented a twin head dual chamber aerosol spray can in 2010, allowing user to puncture a chamber with hardener to mix with the paint before spraying.*

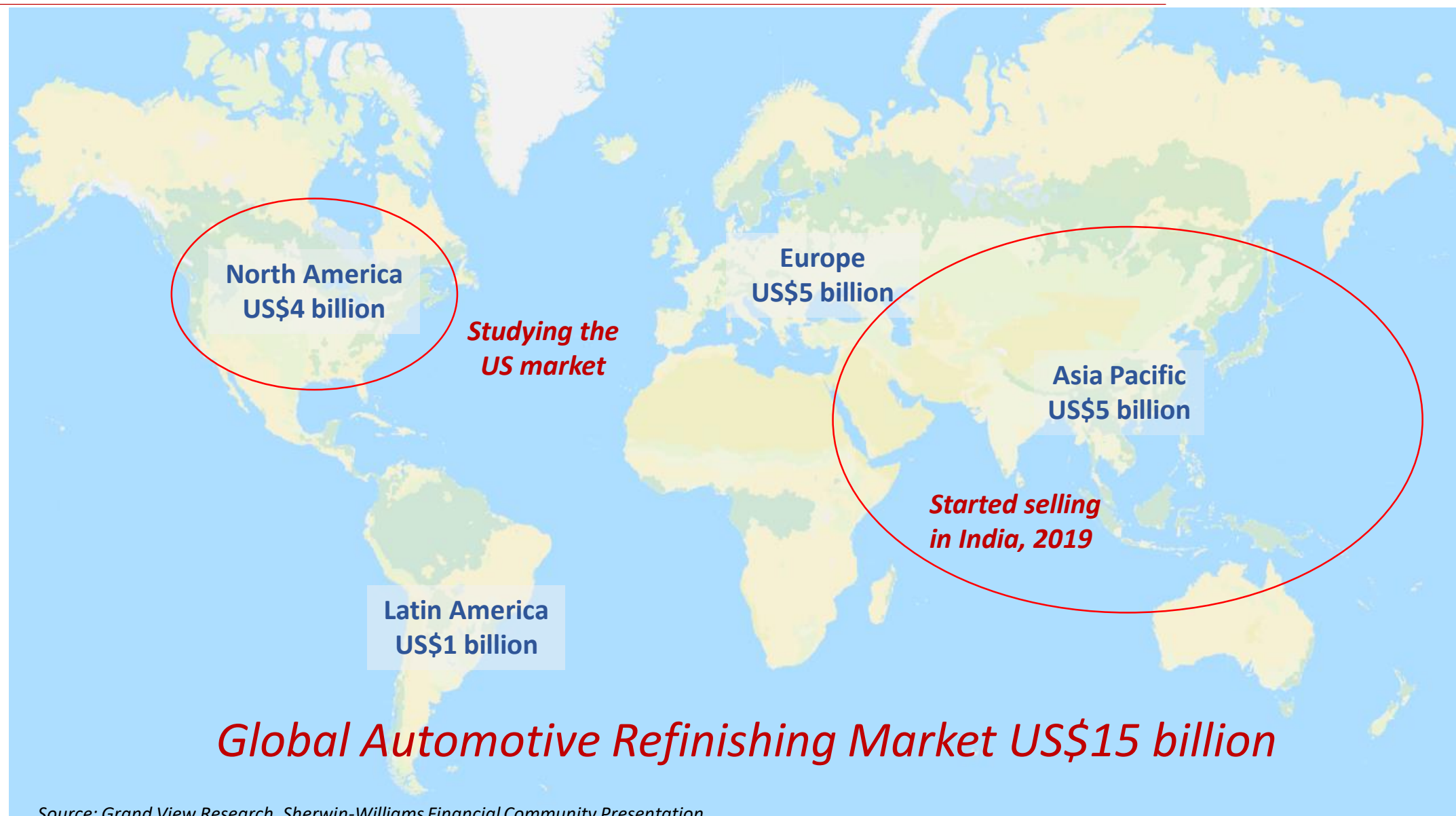


*Samurai 2K granted patent for its own twin head dual chamber aerosol spray can system in 2015.*



*In 2018, Samurai 2K patented its unique single head, dual chamber aerosol spray can system in the US, EU, Canada, Singapore, South Korea and Russia.*

# Global Auto Refinishing Segment





**THANK YOU**